Risk Disclaimer: All Investments in mutual Fund are subject to market risks. The NAV of Units may go down orup based on the market conditions. The investors are advised in their own interest to carefully read the contents of the Offering Document, in particular the Investment Policies mentioned in clause 2, Risk Factors mentioned in clause 2.4, Taxation Policies mentioned in Clause 7 and Warnings in Clause 9 before making any investment decision.

### **OFFERING DOCUMENT OF**

# NBP ISLAMIC REGULAR INCOME FUND (Formerly: NBP Aitemaad Regular Payment Fund)

### Open Ended (Shariah Compliant Asset Allocation Scheme) Wakalatul Istithmar Fund

Category of CIS	Risk Profile	Risk of Principal Erosion
Shariah Compliant	High	Principal at high risk
Asset Allocation		

### **MANAGED BY**

**NBP Fund Management Limited** 

Duly vetted by Shariah Advisor namely Mufti Ehsan Waquar Ahmad (Reg # SECP/IFD/SA/004)

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#### OFFERING DOCUMENT OF

### NBP Aitemaad Regular Payment Fund Shariah CompliantAsset Allocation Scheme Wakalatul Istithmar fund MANAGED BY

### **NBP Fund Management Limited**

[An Asset Management Company Registered under the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003]

Date of Publication of Offering Document Dated October 24, 2018

Initial Offering Period from October 31, 2018 to October 31, 2018

The NBP Aitemaad Regular Payment Fund(the Fund/the Scheme/the Trust/the Unit Trust/ShortAbbreviation of name of the Fund) has been established through a Trust Deed (the Deed) dated **9 August 2018**, under the Trust Act, 1882 entered into and between **NBP Fund Management Limited**, the Management Company, and **Central Depository Company of Pakistan Limited**, the Trustee.

The Shariah Advisor of the Fund Mufti Ehsaan Waqar has reviewed this Offering Document and provided his consent that this Offering Document adheres to the principles of Shariah

#### REGULATORY APPROVAL AND CONSENT

### Approval of the Securities and Exchange Commission of Pakistan

The Securities and Exchange Commission of Pakistan (SECP) has authorized the offer of Units of NBP Aitemaad Regular Payment Fund has registered NARPF as a notified entity under the Non-Banking Finance Companies and Notified Entities Regulations 2008 ("Regulations") vide letter No SCD/AMCW/NAFA/80/2018 dated September 3, 2018 SECP has approved this Offering Document, under the Regulations vide No SCD/AMCW/NAFA/90/2018 dated September 14, 2018

It must be clearly understood that in giving this approval, SECP does not take any responsibility for the financial soundness of the Fund and Shariah compliance of the fund nor for the accuracy of any statement made or any opinion expressed in this Offering Document.

### **Offering Document**

This Offering Document sets out the arrangements covering the basic structure of the **NBP Aitemaad Regular Payment Fund** (the "Fund", the "Scheme"). It sets forth information about the Fund that a prospective investor should know before investing in any class of Unit of the Fund. The provisions of the Trust Deed, the Rules, the Regulations *and the Shariah guidelines*, circulars, directives etc as specified hereafter and Shariah Compliance regulatory provisions, that may be issued from time to time govern this Offering Document.

If the prospective investor has any doubt about the contents of this Offering Document, he/she/it should consult one or more from amongst their investment advisers, legal advisors, bank managers, Shariah Advisor/Scholar, Shariah Supervisory Board (hereby referred to as "SSB"), stockbrokers, or financial advisors to seek independent professional advice.

Investors must recognize that the investments involve varying levels of risk. The portfolio of the Fund consists of investments that are subject to market fluctuations and risks inherent in all such investments. Neither the value of the Units in the Fund nor the dividend declared by the Fund is, or can be, assured. Investors are requested to read the Risk Disclosure and Warnings statement contained in Clause 2.4 and Clause 9 respectively in this Offering Document.

All Investments of the Fund shall be in adherence to the Principles of Shariah. It is possible that adherence to the Principles of Shariah will cause the Fund to perform differently from Funds with similar objectives, but that are not subject to the requirements of Shariah.

### Filing of the Offering Document

The Management Company has filed a copy of the Offering Document signed by the Chief Executive along with the Trust Deed with SECP. Copies of the following documents can be inspected at the registered office of the Management Company or the place of business of the Trustee:

- (1) License No. AMCW/21/NAFA/AMS/10/2016 dated December 30, 2016 and AMCW/02/NAFA/IA/02/2016 dated April 04, 2016 granted by SECP to NBP Fund Management Limited to carry out Asset Management Services and Investment Advisor;
- (2) SECP's No. SCD/AMCW/NAFA/80/2018 dated August 7, 2018 approving the appointment of Central Depository Company of Pakistan Limited as the Trustee of the Fund;
- (3) Trust Deed (the Deed) of the Fund;
- (4) SECP's Letter No.SCD/AMCW/NAFA/80/2018 dated September 3, 2018 registering the Fund in terms of Regulation 44 of the NBFC and Notified Entities Regulations 2008;
- (5) Letters No. KA-MU-170 dated 17 August 2018 from KPMG Taseer Hadi& Co, Chartered Accountants, Auditors of the Fund, consenting to the issue of statements and reports;
- (6) Letters No. FJ/NAFA-01/2018 dated 23 July, 2018 from Jooma Law Associates, Legal Advisers of the Fund, consenting to act as adviser;
- (7) Letters dated August 29, 2018 from Mufti Ehsan Waquar Ahmad, Shariah Advisor of the Fund, consenting on the contents of the offering document;
- (8) SECP's letter No. SCD/AMCW/NAFA/90/2018 dated September 14, 2018 approving this Offering Document.

### 1. CONSTITUTION OF THE SCHEME

### 1.1 Constitution

The Fund is an open-end Fund and has been constituted by a Trust Deed entered into at Karachi on 9<sup>th</sup> August 2018 between:

**NBP Fund Management Limited,** a Non-Banking Finance Company incorporated under the Companies Act 2017 and licensed by SECP to undertake asset management services, with its principal place of business at 7<sup>th</sup> Floor, **Clifton Diamond Building, Block No. 4, Scheme No. 5, Clifton Karachi, Pakistan**, as the Management Company; and

Central Depository Company of Pakistan Limited - Trusteeincorporated in Pakistan under the Companies Act, 2017, and registered by SECP to act as a Trustee of the Collective Investment Scheme, having its registered office at at CDC House 99-B, Block B, S.M.C.H.S Main Shahra-e-Faisal, Karachi, Pakistan, as the Trustee.

### 1.2 Trust Deed (the "Deed")

The Deed is subject to and governed by the Non-Banking Finance Companies (Establishment and Regulations) Rules, 2003 and Non-Banking Finance Companies and Notified Entities Regulations 2008, Securities Act 2015, Companies Act 2017 and all other applicable laws and regulations including SSB and Shariah Advisor's directives and guidelines. The terms and conditions in the Deed and any supplemental deed(s) shall be binding on each Unit Holder. In the event of any conflict between the Offering Document and the Deed, the latter shall supersede and prevail over the provisions contained in this Offering Document. In the event of any conflict between the Deed and the Rules or Regulations and Circulars issued by SECP, the latter shall supersede and prevail over the provisions contained in the Deed in so far the same do not conflict with the Shariah

Furthermore, all Investments of the Fund Property shall be in accordance with the principles of Shariah as advised by the Shariah Advisor. The Fund shall also be subject to the rules and the regulations framed by the State Bank of Pakistan with regard to the foreign investments made by the Fund and investments made in the Fund from outside Pakistan in foreign currency.

### 1.3 Modification of Trust Deed

The Trustee and the Management Company, acting together and with the approval of SECP, Shariah Advisor and SSB shall be entitled by supplemental deed(s) to modify, alter or add to the provisions of the Deed to such extent as may be required to ensure compliance with any applicable laws, Rules and Regulations and Shariah guidelines.

Where the Deed has been altered or supplemented, the Management Company shall duly notify the Unit Holders and publish altered Trust Deed on their official website.

#### 1.4 Duration

The duration of the Fund is perpetual. However, SECP or the Management Company may wind it up or revoke, on the occurrence of certain events as specified in the Regulations or **4.11.5** of this document.

### 1.5 Trust property

The aggregate proceeds of all Units issued from time to time after deducting Duties and Charges, Transactions Costs and any applicable Sales Load, shall constitute part of the Trust Property and include the Investment and all income, profit and other benefits arising therefrom and all cash, bank balances and other assets and property of every description for the time being held or deemed to be held upon trust by the Trustee for the benefit of the Unit Holder(s) pursuant to the Deed but does not include any amount payable to the Unit Holders as distribution. However any profit earned on the amount payable to the Unit Holders as distribution shall become part of the Trust Property.

### 1.6 Initial Offer and Initial Period

Initial Offer is made during the Initial Period which will be 1Business Day(s) and begins at the start of the banking hours on **October 31,2018** and shall end at the close of the banking hours on **October 31,2018**. On the first day, the Units shall be issued at the Initial Price of **Rs.10**per Unit and subsequently at the price calculated and announced by the Management Company for every Dealing Day.

### 1.7 Transaction in Units after Initial Offering Period

Subsequently the Public Offering will be made at the Offer Price and redeemed at the Redemption Price. The Management Company will fix the Offer (Purchase) and Redemption (Repurchase) Prices for every Dealing Day on the basis of the Net Asset Value (NAV). The NAV based price shall be fixed after adjusting for the Sales Load as the case may be and any Transaction Costs that may be applicable. Except for circumstances elaborated in Clause 4.11& 10.4 of this Offering Document, such prices shall be applicable to Purchase and Redemption requests, complete in all respects, received during the Business Hours on the Dealing Day.

### 1.8 Offering Document

The provisions of the Trust Deed, the Rules, the Regulations, circulars and the Directives issued by the Commission and guidelines of the Shariah Advisor govern this Offering Document. It sets forth information about the Fund that a prospective investor should know before investing in any Unit. Prospective investors in their own interest are advised to carefully read this Offering Document to understand the Investment Policy, Risk Factors, Warning and Disclaimer and should also consult their legal, financial and/or other professional adviser before investing.

### 1.9 Modification of Offering Document

This Offering Document will be updated to take account of any relevant material changes relating to the Fund. Such changes shall be subject to prior consent of the Trustee and Shariah Advisor and approval from the Securities and Exchange Commission of Pakistan (SECP) and shall be circulated to all Unit Holders and/ or publicly notified by advertisements in the newspapers subject to the provisions of the Rules and the Regulations and Shariah guidelines and duly posted on the official website of the Management Company.

### 1.10 Responsibility of the Management Company for information given in this Document

The Management Company accepts the responsibility for the information contained in this Offering Document as being accurate at the date of its publication.

### 2. INVESTMENT OBJECTIVES, INVESTMENT POLICY, RESTRICTIONS, RISK DISCLOSURE AND DISCLAIMER

### 2.1 Investment Objective

The objective of the Fund is to provide regular monthly payments to investors by investing in Shariah Compliant Debt, Money Market& Equity investment avenues.

### 2.1.1 Investment Policy

NBP Aitemaad Regular Payment Fund, in line with its Investment Objectives, will

invest in Shariah compliant Authorized Investments.

### **Benchmark**

Daily weighted return of KMI-30 Index & 6-month average deposit rates of three A rated Islamic Banks/Islamic windows of conventional banks as selected by MUFAP, based on Fund's actual allocation.

### **Authorized Investments**

S. No	Investment Type	Minimum Entity Rating/Instrument rating	Maximum Exposure	Minimu m Exposure	Maximum Maturity
1	Shariah Compliant Listed Equities	N/A	90%	0%	N/A
2	Shariah Compliant Debt Securities	A- and above	90%	0%	10 Yrs
3	Shariah compliant Certificate of Deposit (CoD), Certificate of Musharaka (CoM) and Certificate of Investment issued by Financial institution	A and above	50%	0%	1 Yr
4	Shariah Compliant Government securities	N/A	90%	0%	10 Yrs
5	Shariah Compliant term deposits with Islamic banks/Islamic windows of banks including term deposits	A- and above	25%	0%	6 Months
6	Riba free deposits (excluding TDRs) with Islamic banks and / or Islamic branches /windows of conventional banks and Ijara Sukuk of less than 90 days Maturity	A- and above	100%	10%	N/A
7	Shariah Compliant Convertible debt securities issued by corporate/ financial institutions	A and above	20%	0%	10 Yrs
8	Shariah Compliant Convertible and non-convertible preferred shares	N/A	20%	0%	10 Yrs
9	Shariah Compliant Commercial Papers and any other Shariah Compliant money market instrument	A and above	90%	0%	1 Yr
10	Shariah Compliant Spread Transactions & its equivalent	N/A	40%	0%	N/A
11	Any other Shariah Compliant securities or instruments that may be permitted or approved under the SECP Rules, Regulations or any other directive from time to time	A and above	30%	0%	5 Yrs

### SHARIAH INVESTMENT GUIDELINES

- The Fund must at all times and all stages of its operation comply with Shariah principles.
- The Fund must be raised, operated, and finally redeemed by the investor on the basis of the contracts which are acceptable in Shariah. The banking facilities and short-term money market instruments used for the Fund has to be those which comply with Shariah principles.

#### 2.1.2 Risk Control in the Investment Process

Risk Control in the Investment Process consistent with the Investment Objective of the Scheme, the Investment Committee aims to identify investment opportunities which offer superior levels of returns at lower level of risk. The research department will also carry out an in-depth evaluation of the proposed Investments. The Investment Committee will continuously monitor the macro-economic environment, including the political and economic factors, money supply in the system, among others affecting the liquidity and interest rates. Investment process would also require disciplined risk management. The Management Company plans to incorporate adequate controls to safeguard against risks in the portfolio construction process. The investment restrictions defined in clause 2.3 will help mitigate risks and portfolio diversification.

### 2.1.3 Management Company Can Alter Investment Mix

The Management Company can from time to time alter the weightings, subject to the specified limits as per Clause 2.1.1 above, between the various types of investments if it is of the view that market conditions so warrant. The Funds not invested in the foregoing avenues shall be placed as deposits with scheduled Islamic banks/Islamic Windows of conventional banks.

### 2.2 Changes in Investment Policy

The investment policy will be governed by directives of the Shariah Advisor, and rules, regulations, directives or guidelines issued by SECP from time to time. Any Fundamental change in the Investment Policy will be implemented only after obtaining prior approval from Shariah Advisor, SSB and SECP and giving 90 days prior notice to the Unit Holders as specified in the regulation.

### 2.3 Investment Restrictions

- (a) The Trust Property shall be subject to such exposure limits or other prohibitions as are provided in the Regulations, Trust Deed, this Offering Document of the Fund, circulars and directives and shall also be subject to any exemptions that may be specifically given to the Fund by SECP and are explicitly mentioned under the heading Exceptions to Investment Restriction in this offering document or subsequently in writing. If and so long as the value of the holding in a particular company or sector shall exceed the limit imposed by the Regulations, the Management Company shall not purchase any further Investments in such company or sector. In the event Exposure limits are exceeded due to corporate actions including taking up rights or bonus issue and/or owing to appreciation or depreciation in value of any Investment, disposal of any Investment or Redemption of Units, the excess exposure shall be regularized in such manner and within such time as specified in the Regulations, circular or notification issued by SECP from time to time.
- (b) The Management Company, on behalf of the Fund, shall not enter into transactions with any broker that exceeds the limit provided in the Regulations and or circulars and notifications issued by the Commission from time to time.

Transactions relating to money market instruments and debt securities do not fall under this clause.

- (c) The Management Company on behalf of the Scheme shall not:
  - i. Make Investments in Non-Shariah Compliant Instruments and against the guidelines of Shariah Advisor of the Fund.
  - ii. Purchase or sell
  - a. Bearer securities:
  - b. Securities on margin;
  - c. Real estate, commodities or commodity contracts;
  - d. Securities which result in assumption of unlimited liability (actual or contingent);
  - e. Anything other than Authorized Investments as defined herein;
  - iii. enter on behalf of the Scheme, into underwriting or sub-underwriting contracts
  - iv. affect a short sale in a security whether listed or unlisted
  - v. purchase any security in a forward contract;
  - vi. participate in a joint account with others in any transaction
  - vii. take exposure of more than 35% of net assets of the Scheme in a single Group take exposure of more than 35% or index weight, whichever is higher in securities of any single sector, subject to a maximum of 40% of net assets of the Scheme Provided that the Commission may specify a higher maximum limit for a specific sector.
  - viii. take exposure of more than ten per cent (10%) of its Net Assets in the Management Company's listed group companies and such investment shall only be made through the secondary market
  - ix. issue a senior security which is either stock or represents indebtedness, without the prior written approval of the Commission and the Shariah Advisor
  - x. apply for de-listing from a Stock Exchange, unless it has obtained prior written approval of the Commission.
  - xi. lend, assume, guarantee, endorse or otherwise become directly or contingently liable for or in connection with any obligation or indebtedness of any person as specified in Regulation;
  - xii. sell or issue Units for consideration other than cash, unless permitted by the Commission on the basis of structure and investment policy of the Scheme.
  - xiii. take exposure of more than 15% of net assets of Scheme to a single entity or 15% of a debt issue, whichever is lower
  - xiv. Make any investment which will vest with the Management Company or its group the management or control of the affairs of the investee company.
  - xv. take Exposure in any other collective investment scheme
  - xvi. enter on behalf of the Scheme, into underwriting or sub-underwriting contracts

xvii. place funds with any NBFC or Modaraba with a rating lower than A

xviii. invest in any security in the portfolio with a rating lower than A minus (A-)

- xix. subscribe to an issue underwritten, co-underwritten or sub-underwritten by group companies of the Management Company
- xx. exceed the limit of 4 years for the weighted average time to maturity of its non-equity assets excluding Shariah compliant Government Securities
- xxi. Rating of any bank with which Funds are placed shall not be lower than A minus (A-).

xxii. pledge any of its Investments held or beneficially owned by it, except as allowed under the Regulations

xxiii. make a loan or advance money to any person from the assets of the Fund

xxiv. Merge with, acquire or take over any scheme, unless it has obtained the prior approval of the SECP in writing to the scheme of such merger, acquisition or take over.

xxv. accept deposits

xxvi. invest the subscription money until the closure of initial offering period.

In case of redemptions requests are pending due to constraint of liquidity in the Fund, for more than the period as stipulated in the Regulations, the Management Company shall not make any fresh investment or rollover of any investment

The Management Company on behalf of NBP AITEMAAD REGULAR PAYMENT FUND – shall maintain minimum cash and near cash instruments subject to applicable Regulations, Circulars or Directives issued by the Commission.

### **Exemption to Investment Restrictions**

In order to protect the right of the Unit Holders, the Management Company may take an Exposure in any Shariah compliant unauthorized investment due to recovery of any default proceeding of any counter party of any Authorized Investment with the approval of the Commission and the Shariah Advisor.

### 2.3.1 Shariah compliant Financing Arrangements

(a) Subject to any statutory requirements for the time being in force and to the terms and conditions herein contained, the Management Company may arrange Shariah compliant financing for account of the Scheme, with the approval of the Trustee, from Banks, Financial Institutions, or such other companies as specified by the Commission from time to time. The financing, however, shall not be resorted to, except for meeting redemption requests and shall be repayable within a period of ninety days and such Shariah compliant financing shall not exceed fifteen (15) percent of the Net Assets or such other limit as specified by the Commission of the scheme at the time of financing. Such Shariah compliant financing shall only be obtained after getting approval from the Shariah Advisor and SSB.

If subsequent to such financing, the Net Assets are reduced as a result of depreciation in the market value of the Trust Property or redemption of Units, the Management Company shall not be under any obligation to reduce such financing.

- (b) Neither the Trustee, nor the Management Company shall be required to issue any guarantee or provide security over their own assets for securing such financings from banks, financial institutions and non-banking finance companies. The Trustee or the Management Company shall not in any manner be liable in their personal capacities for repayment of such financings.
- (c) For the purposes of securing any such financing, the Trustee may on the instruction of the Management Company mortgage, charge or pledge in any manner all or any part of the Trust Property provided that the aggregate amount secured by such mortgage, charge or pledge shall not exceed the limits provided under the Regulations and/or any law for the time being in force.
- (d) Neither the Trustee nor the Management Company shall incur any liability by reason of any loss to the Trust or any loss that a Unit Holder(s) may suffer by reason of any depletion in the Net Asset Value that may result from any financing arrangement made hereunder in good faith.
- (e) Any liability or loss incurred due to negligence of AMC or the Trustee shall be borne by them.

#### 2.3.2 Restriction of Transactions with Connected Persons

- (a) The Management Company in relation to the Scheme shall not invest in any security of a company if any director or officer of the Management Company owns more than five per cent of the total amount of securities issued, or, the directors and officers of the Management Company own more than ten per cent of those securities collectively subject to exemption provided in the Regulations.
- (b) The Management Company on behalf of the Scheme shall not without the approval of its Board of Directors in writing and consent of the Trustee, purchase or sell any security from or to any Connected Person or employee of the Management Company.
- (c) Provided that above shall not be applicable on sale or redemption of Units.
- (d) For the purpose of sub-paragraphs (a) and (b) above the term director, officer and employee shall include spouse, lineal ascendants and descendants, brothers and sisters.
- (e) All transactions carried out by or on behalf of the Scheme with connected person(s) shall be made as provided in the Constitutive Documents, and shall be disclosed in the Scheme's annual reports.

### 2.4 Risk Disclosure

Investors must realize that all investments in mutual funds and securities are subject to market risks. A target return / dividend range cannot be guaranteed and it should be clearly understood that the portfolio of NARPFis subject to market price fluctuations and other risks inherent in all such investments. The risks emanate from various factors that include, but are not limited to:

(1) Equity Risk - Companies issue equities, or stocks, to help finance their operations and future growth. The Company's performance outlook, market activity and the larger

- economic picture influence the price of a stock. Usually when the economy is expanding, the outlook for many companies is good and the stock prices may rise and vice versa.
- (2) Government Regulation Risk Government policies or regulations are more prevalent in some securities and financial instruments than in others. Funds that invest in such securities may be affected due to changes in these regulations or policies, which directly or indirectly affect the structure of the security and/or in extreme cases a governmental or court order could restrain payment of capital, principal or income.
- (3) Credit Risk Credit Risk comprises Default Risk and Credit Spread Risk. Each can have negative impact on the value of the income and money market instruments including Sukuks and its share price etc
- (4) Price Risk The price risk is defined as when the value of the Fund, due to its holdings in such securities rises and falls as a result of change in interest rates.
- (5) Liquidity Risk Liquidity risk is the possibility of deterioration in the price of a security in the Fund when it is offered for sale in the secondary market.
- **(6) Settlement Risk** At times, the Fund may encounter settlement risk in purchasing / investing and maturing / selling its investments which may affect the Fund's performance etc.
- (7) Events Risk There may be adjustments to the performance of the Fund due to events including but not limited to, natural calamities, market disruptions, mergers, nationalization, insolvency and changes in tax law.
- **(8) Redemption Risk** There may be special circumstances in which the redemption of Units may be suspended or the redemption payment may not occur within six working days of receiving a request for redemption from the investor.
- (9) Shariah non-compliance Risk The risk associated with employing funds in investments that are not compliant with Shariah.
- (10) Distribution Taxation Risk:Dividend distribution may also be liable to tax because the distributions are made out of the profits earned by the Fund, and not out of the profits earned by each Unit holder. Unit holders who invest in a fund before distribution of dividends may be liable to pay tax even though they may not have earned any gain on their investment as return of capital to investors upon distribution is also taxable.
- (11) The performance of the Fund may be affected by changes in risk associated with trading volumes, liquidity and settlement systems in equity and debt markets
- 2.4.1 There may be times when a portion of the investment portfolio of the Scheme is not compliant either with the investment policy or the minimum investment criteria of the assigned 'category'. This non-compliance may be due to various reasons including, adverse market conditions, liquidity constraints or investment specific issues. Investors are advised to study the latest Fund Manager Report, especially portfolio composition and Financial Statements of the Scheme to determine what percentage of the assets of the Scheme, if any, is not in compliance with the minimum investment criteria of the assigned category. The latest monthly Fund Manager Report as per the format prescribed by Mutual Funds Association of Pakistan (MUFAP) and financial statements of the Scheme are

available on the website of the Management Company and can be obtained by calling / writing to the Management Company.

#### 2.5 Disclaimer

The Units of the Trust are not bank deposits and are neither issued by, insured by, obligations of, nor otherwise supported by the SECP, any Government agency, the Trustee (except to the extent specifically stated in this document and the Deed) or any of the shareholders of the Management Company or any other bank or financial institution.

#### 3. OPERATORS AND PRINCIPALS

### 3.1 Management Company

### 3.1.1 Organization

NBP Fund Management Limited is a Non-Banking Finance Company licensed to undertake Asset Management Services as per the NBFC Rules and Regulations. NBP Fund Management Limited is the subsidiary of National Bank of Pakistan and Alexandra Fund Management Pte. Ltd., (a member of Fullerton Fund Management Group, Singapore, which in turn is a wholly owned subsidiary of Temasek Holdings, Singapore) is its foreign sponsor. NBP Fund's main area of business is Investment Management; more specifically floating and managing mutual funds. NBP Fund's vision is to establish itself as a premier Asset Management Company that capitalizes on the technical and institutional strength of its promoters to consistently offer creative and pioneering domestic and international products to meet varying needs of investors. Its mission is to rank in the top performing quartile of Asset Management Companies and to consistently offer superior risk-adjusted returns to investors.

### Principle Shareholders

The paid-up capital of NBP Fund Management Limited is **Rs.250 million**, held by:

Name	Number of Shares	Amount in Rupees
	Held	
Alexandra Fund Management Pte. Ltd.	8,999,998	89,999,980/-
National Bank of Pakistan	13,499,996	134,999,960/-
Dr. Amjad Waheed	2,500,000	25,000,000/-
Mr. Mudassir H.Khan	1	10/-
Mr. Tariq Jamali	1	10/-
Mr.FOO Chiah Shiung (Kelvin Foo)	1	10/-
Mr.Wajahat Rasul Khan	1	10/-
Mr. Kamal Amir Chinoy	1	10/-
Mr. ShehryarFaruque	1	10/-

#### 3.2 Board of Directors of the Management Company

Name & Address	Position	Other Directorships
Mr.Mudassir Husain Khan House # 151, Street 20th, Khayaban- e-Qasim, Phase VIII, DHA, Karachi	Chairman	None

Dr. Amjad Waheed House # 127-A, 33rd Street, Phase-VI, DHA,Karachi.	Chief Executive Officer	<ul> <li>Gul Ahmed Textile Mills Limited</li> <li>Mehran Sugar Mills Limited</li> <li>Katha Collieries Pak (Pvt) Limited</li> <li>Bank Islami Pakistan Limited</li> <li>Mutual Fund Association of Pakistan</li> </ul>
Mr. Tariq Jamali House # 106/1, Street 30, Khayaban- e-Muhafiz, DHA, Karachi	Director	<ul> <li>NBP Leasing Limited</li> <li>National Assets Insurance Ltd</li> <li>Atlas Power Limited</li> <li>Fatima Fertilizer Company Ltd</li> <li>Galadari Cement Gulf Limited</li> <li>Karachi Council on Foreign Relations</li> <li>National Construction Limited</li> </ul>
Mr. Abdul Hadi Palekar House # 77, Block-F, North Nazimabad, Hyderi, Karachi.	Director	None
Mr. Wajahat Rasul Khan House No 48/3, Street 33, Off Saba Avenue, DHA Phase V Ext, Karachi	Director	None
Mr. Foo Chiah Shiung (Dr. Kelvin Foo) The Minton, 14 Hougang St 11, #10- 71 Singapore 534071	Director	None
Mr. ShehryarFaruque Grey House, 30 Clifton, Karachi- 75600	Director	<ul> <li>Cherat Packaging Limited</li> <li>Cherat Cement Company Limited</li> <li>Faruque (Pvt.) Limited</li> <li>Zensoft (Pvt.) Limited</li> <li>Greaves CNG (Pvt.) Limited</li> <li>Summit Bank Limited</li> <li>Mirpurkhas Sugar Mills</li> <li>Mirpurkhas Energy Limited.</li> </ul>
Mr. Kamal Amir Chinoy House # 34, KhybaneMujahid Phase – 5, D.H.A. Karachi.	Director	<ul> <li>Pakistan Cables - Chief Executive</li> <li>International Steel Limited</li> <li>International Industries Limited</li> <li>Atlas Battery Limited</li> <li>ICI Pakistan Ltd.</li> <li>Jubilee Life Insurance Company Ltd</li> <li>Askari Bank Limited</li> </ul>
Mr.Humayun Bashir House # 10, Zulfiqar Street-7, Phase-8, DHA, Karachi.	Director	<ul> <li>Linde Pakistan Limited</li> <li>Management Association of Pakistan (MAP)</li> </ul>

### 3.2.1 Profile of Directors

### (a) Mr. Mudassir H. Khan – Chairman

Mr. Khan holds a Master's Degree in Finance and Bachelors in Electrical Engineering from USA. He also acquired an Executive MBA update from Stern School of Business, New York University, USA. He has an overall professional experience of over twenty five

years and is currently working as SEVP/Group Chief, Payment Services & Digital Banking Group at National Bank of Pakistan. Previously he has worked with HBL for nine years, holding different portfolios asSEVP Group Head Global Operations, CIO, CCO and Head of Basel and Operational Risk. Prior to HBL, he was with the World Bank for more than fourteen years in the area of Financial Sector and Private Sector Development, South Asia Region; in Pakistan and has also worked in Afghanistan, Bangladesh, Nepal, Maldives, Ghana, Uganda and Sierra Leone. Before joining the World Bank, he worked in the field of Corporate and Investment Banking with Citibank, N.A. and Bear Stearns in Pakistan and in USA. Presently he is also the Chairman Board of First Women Bank Limited (FWBL) and previously served as member Board of Directors for National Institute of Financial Transactions (NIFT); ISM and FWBL and was the Chairman Audit Committee & Risk Management Committee for FWBL and member HR and Compensation Committees for NIFT.

### (b) Mr. Tariq Jamali - Director

Mr. Tariq Jamali is SEVP and Group Chief of Assets Recovery Group. Previously he was Group Chief of Logistics Support Group at National Bank of Pakistan since December 2014. He remained Group Chief of Commercial and Retail Banking Group, and Group Chief of Compliance Group since 2009. He joined National Bank of Pakistan in 1987 and has held numerous Senior Management positions at Regional and Head Office levels. He has an overall working experience of more than 23 years at different key positions. He holds an MBA degree from University of Dallas, USA.

#### (c) Mr. Abdul Hadi Palekar- Director

Mr. Abdul Hadi Palekar is serving as Vice President & Portfolio Manager at National Bank of Pakistan (NBP). He also served as Manager Settlement at NBP. Before joining the bank, he served as Head of Settlement at Jardine Fleming Pakistan Broking (Pvt.) Limited. He holds Bachelor of Science from DJ Sindh Government Science College.

### (d) Mr. Foo Chiah Shiung (Dr. Kelvin Foo) - Director

Mr. Foo Chiah Shiung (Dr. Kelvin Foo) is the Head of Risk, Fullerton Fund Management Company Ltd-(FFM), a wholly-owned subsidiary of Temasek Holdings. Before joining FFM in July 2016, he was associated with the Standard Chartered Bank, Singapore, as Head Analysis & Due Diligence Alternative Investment. He has also served as Vice President (Investment Management), at the Great Eastern insurance (Transferred from Lion Global). In addition to the above, he has also served various other institutions at different capacities. He is Chartered Alternative Investment Analyst. He also holds PHD in Finance, MSC in Risk & Asset Management, MBA in Int'l Biz & Finance, Postgraduate Diploma in Info communication, BSC in Physics

### (e) Mr. Wajahat Rasul Khan - Director

Mr. Wajahat Rasul Khan is Chartered Accountant from the Institute of Chartered Accountants of England and Wales. He holds strong financial management background with extensive experience over 35 years in banking and financial management. He served senior and board level positions in banks and financial institutions in leading banking group of Pakistan. He recently retired from HBL after 20 year's service with the bank. He was the senior Executive Vice President & Group Financial Controller in HBL. He remained on the board and chaired the audit committee at one of the leading banks in the Kyrgyz Republic in Bishkek. He was also associated with the board of HBL subsidiary incorporated in Hong Kong.

### (f) Mr. Kamal Amir Chinoy- Director

Mr. Kamal Amir Chinoy is B.Sc. Economics from the Wharton School, University of Pennsylvania, USA. He is currently Chief Executive of Pakistan Cables Ltd. and director of International Industries Ltd., Pak Chemicals Ltd., International Steels Ltd., Pakistan Security Printing Corp. Ltd. and Atlas Battery Ltd. He is on the Executive Committee of Management Association of Pakistan, International Chamber of Commerce, Advisory Council of Citizens Archive of Pakistan, Management Committee of the Sind Club and Admission Committee of Aga Khan University. He is also the Honorary Consul General of Republic of Cyprus. Previously, he has served as the Chairman of the Aga Khan Foundation, Pakistan. He joined Pakistan Cables in 1992.

### (g) Mr. Shehryar Faruque- Director

Mr. Shehryar Faruque holds a bachelors degree in Marketing from Davis & Elkins College, USA. He has diversified experience of over 23 years of managing cement, papersack, engineering and some other sectors. He is serving as a Chief Executive of Greaves CNG (Pvt.) Limited. He is also director of Mirpurkhas Sugar Mills Limited, Cherat Papersack Limited, Cherat Cement Company Limited, Faruque (Pvt.) Limited and Zensoft (Pvt.) Limited. He is the member of All Pakistan CNG Association and CNG Dealers Association of Pakistan. During his professional career, he had received valuable awards and represented Pakistan on various occasions abroad.

### (h) Dr. Amjad Waheed, CFA - Chief Executive Officer (CEO)

Dr. Amjad Waheed holds a Doctorate in Business Administration with a major in Investments and Finance from Southern Illinois University, USA and is also a Chartered Financial Analyst (CFA). Since inception, Dr. Amjad Waheed is the CEO of NBP Fullerton Asset Management Ltd (NAFA), which is a subsidiary of National Bank of Pakistan, with Fullerton Fund Management Company of Singapore as the other joint venture partner. NAFA is presently managing twenty one mutual funds, 2 pension funds and several Advisory portfolios with over Rs. 93 Billion (As of January 31, 2017) invested in these funds.

Before joining NAFA, Dr. Amjad was Head of Equity Mutual Funds & Portfolios at Riyadh Bank, Saudi Arabia, for about 5 years where he was managing around US\$ 7.5 billion invested in 22 mutual funds. Prior to that Dr. Amjad was Head of Asset Management at NIT, and Chief Operating Officer of FC-ABN AMRO Equities for several years. Before moving back to Pakistan, Dr. Amjad was Assistant Professor of Finance at Tennessee State University, USA and has published several articles in top journals of the world such as Journal of Banking & Finance and Financial Management.

Dr. Amjad has served on the Board of various companies including Siemens (Pakistan) Engineering Co.Ltd., Nishat Mills Ltd., PICIC, Askari Bank Ltd., Millat Tractors Ltd., Fauji Fertilizer Company Ltd., Pakistan Tobacco Company Ltd., Parke-Davis & Company Ltd., Treet Corporation Ltd., Atlas Investment Bank Ltd., Gul Ahmed Textile Mills Ltd., Bata Pakistan Ltd. and Mehran Sugar Mills Ltd. among others. He has also served as Chairman, Mutual Funds Association of Pakistan (MUFAP).

### (i) Mr. Humayun Bashir - Director

Mr.Humayun Bashir has served IBM in Pakistan, Afghanistan, Iran, and MAE headquarters Dubai for the period of 40 years. He served as CEO of IBM Pakistan and Afghanistan for 16 years. He has served in the Board of various corporate entities. At

present, he is on the Board of Linde Pakistan Limited and Management Association of Pakistan. He is Bachelor of Engineering and a certified Director from PICG.

### 3.2.2 Profile of the Management

### (a) Dr. Amjad Waheed, CFA Chief Executive Officer

Dr. Amjad Waheed holds a Doctorate in Business Administration with a major in Investments and Finance from Southern Illinois University, USA and is also a Chartered Financial Analyst (CFA). Since inception, Dr. Amjad Waheed is the CEO of NBP Fullerton Asset Management Ltd (NAFA), which is a subsidiary of National Bank of Pakistan, with Fullerton Fund Management Company of Singapore as the other joint venture partner. NAFA is presently managing twenty one mutual funds, 2 pension funds and several Advisory portfolios with over Rs. 93 Billion (As of January 31, 2017) invested in these funds.

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### (b) Mr. Muhammad Murtaza Ali, FCA Chief Operating Officer & Company Secretary

Mr. Murtaza Ali is the COO and the Company Secretary of NBP FUNDS. He is a Chartered Accountant by profession. Prior to NBP FUNDS, he served Union Leasing Limited as CFO & Company Secretary for a period of almost 5 years. Before that, he served with M. Hidayatullah & Co. (Chartered Accountants) as Assistant Manager Audit. He completed his articles from A.F. Ferguson & Co. (Chartered Accountants), a member firm of Price Water House Coopers. In this capacity, he conducted and finalized audits of several businesses.

## (c) Mr. Sajjad Anwar, CFA Chief Investment Officer

Mr. Sajjad Anwar joined NBP FUNDS in June 2007 and gradually progressed to the position of Chief Investment Officer. At NBP FUNDS, he is heading the fund management team that has successfully launched and managed several Mutual Funds, Voluntary Pension Schemes (VPS), and Separately Managed Accounts (SMAs) in diverse investment categories such as Equity, Fixed Income, and Capital Protected Strategy (CPS) Funds. These Funds have been consistently ranked amongst the top performers in the Mutual Funds industry. Mr. Sajjad Anwar holds MBA in Finance and is a Chartered Financial

Analyst (CFA) Charterholder. Prior to joining NBP FUNDS, he worked as Manager Strategic Risk Management with Army Welfare Trust (AWT). Mr. Sajjad has been associated with the company for the last 11 years.

### (d) Mr. Khalid Mehmood Chief Financial Officer

Mr. Khalid Mehmood is the fellow member of ICMAP. He is holding the position of Chief Financial Officer at NBP Fund Management limited, a subsidiary of National Bank of Pakistan. He has been associated with Mutual Fund Industry for last 16 years. During his professional career, he exhibited sound leadership skills with a successful track record of system development and implementation. He has represented ICMA Pakistan at various forums and also served its Karachi Branch Council at various capacities in the past. He was also the member of Professional Accountants in Business Committee of south Asian Federation of Accountants, an apex body of SAARC. Economy and governance are two subjects of his great interest which is very much evident by his dedicated contribution through number of valuable articles published in esteemed newspapers and journals. Mr. Khalid Has been associated with the company for more than 12 years.

## (e) Mr. Hassan Raza, CFA Head of Research

Mr. Hassan Raza, CFA is the Head of Research at NBP FUNDS. His professional career spans around eight years and has worked in the leading brokerage houses with well-rounded sectoral exposure. He has actively covered Banking Sector, Oil and Gas Exploration and Production Sector, Oil Marketing Sector, Power Sector and Cement Sector (around 60% of KSE-100 Index).

He is a distinguished analyst who was voted the second best analyst in the 13th Annual Excellence Awards by CFA Society Pakistan held in 2016. Prior to joining NBP FUNDS, Mr. Hassan was associated with Alfalah Securities (Pvt.) Limited where he headed the Research Department. He is a CFA charter-holder and also holds BSc. (Hon's) in Applied Accounting from Oxford Brookes University.

## (f) Mr. Salman Ahmed, CFA Head of Risk Management

Mr. Salman is MBA in Finance from Institute of Business Management (IOBM) and a CFA Charter holder. He joined NBP FUNDS in April 2007. Before assuming the role of Head of Risk Management he was serving as Senior Fund Manager in Fixed Income Department. He has also worked in the area of Finance for Standard Chartered Bank Pakistan Limited. Mr. Salman has been affiliated with NBP FUNDS for the last 11 years.

## (g) Mr.Ozair Khan Chief Technology Officer

Mr. Ozair Ali Khan has a Masters degree in Management Information Systems from the University of Texas at Dallas, USA. He has over 20 years of working experience in the field of Information Technology. His experience includes Operational Risk Management, IT Security, designing & development of business applications, planning and implementation of Disaster Recovery and Business Continuity Programs.

Before joining NBP Fund Management limited, Mr. Khan has worked with Pak-Kuwait Investment Company, Pakistan, as Head of Information Technology, Akuratus Corporation, USA, as Project Manager, and Cambridge Technology Partners, USA, as Technical Team Lead. Mr. Khan was also a nominee director on the board of TMT

Incubation Fund, and Plexus Private Limited. Mr. Ozair has been associated with NBP FUNDS for more than 12 years.

### (h) Mr. Samiuddin Ahmed

### Country Head Corporate Marketing & Sales

Mr. Samiuddin Joined NBP FUNDS in August 2013 to look after overall corporate sales & marketing portfolio of the company. With total experience spanned over 11 years in financial markets of Pakistan with local & international brokerage houses and leading asset management companies, he has performed in various roles including management of distribution channel, training & liaison with priority banking teams and leading corporate sales team engaged in promoting asset management products in Pakistan.

He is a graduate and also a member of Institute of Capital Markets. Before joining NBP FUNDS, Mr. Ahmed was associated with UBL Fund Managers as Regional Manager Corporate Sales. Mr. Samiuddin has been associated with NBP FUNDS for the past 04 years.

### (i) Mr. Syed Ali Azhar Hasani

### Head of Internal Audit

Mr. Azhar is an associate member of the Institute of Chartered Accountants of Pakistan and has joined NBP FUNDS as Head of Internal Audit. He holds 15 years of professional experience in the field of audit and assurance services with one of the leading Auditing firms and leading commercial banks of Pakistan.

Mr. Azhar has handled audits of areas that include branches, head office functions and investigations. Prior to joining NBP FUNDS, he was working as Head of Financial & Management Audits at United Bank Limited. Mr. Azhar has also worked with Ernst & Young Pakistan and MCB Bank Limited.

### (j) Mr. Taha Khan Javed, CFA Head of Equity

Prior to joining NBP FUNDS Funds as Head of Equities, Taha was the Director Research & Business Development at Alfalah Securities (Pvt) Limited with coverage of almost all the key sectors and relevant stocks (80% of benchmark KSE-100 index). Apart from supervising the research team, Taha was also responsible for Market Strategy, Politics and Economic analysis of Pakistan along with regular interaction with both foreign funds and local Institutions/HNWI.

Previously, Taha has headed research department at Elixir Securities and Taurus Securities. Taha was voted the Best Analyst in CFA Society Pakistan Annual Excellence Awards held in 2014 and 2015; he also came in 2nd runner up in 2013 and 2012.

Taha started his career at Foundation Securities (Pvt.) Limited (Affiliated with Macquarie Group) in 2007 where he covered Cement, Chemical, Power and the Fertilizer Sector. Taha has also actively taught finance related courses in SZABIST, IOBM and Bahria University. He completed his MBA from IBA Karachi in 2007, and his CFA in 2009, while subsequently receiving the CFA Charter in 2011.

### (k) Mr. Muhammad Ali, CFA, FRM

Head of Fixed Income

Mr. Muhammad Ali joined NBP FUNDS as a Head of Fixed Income and member of the Investment Committee. Prior to joining NBP FUNDS he was working at Al Meezan Investment Management as a Fund Manager. He has over 23 years of extensive experience in the financial sector with Leading Commercial Banks and Mutual Fund like MCB, Faysal Bank, Habib Metro and Al-Meezan Investment Management. His expertise is in the areas of Fund Management, Risk Management, Credit Analysis and Administration, Islamic Banking and Relationship Management. He holds an MBA (in Banking & Finance) and MS (in Computer Science) degree. He is also a Chartered Financial Analyst (CFA) Charter holder and he also holds Financial Risk Manager (FRM) Certification. Mr. Ali has been working with NBP FUNDS for more than 5 years.

### (l) Mr. Muhammad Imran, CFA, ACCA Head of Portfolio Management

Mr. Muhammad Imran joined NBP FUNDS as a Portfolio Manager in July 2013. He is primarily responsible for managing Separate Managed Accounts. He is also member of Investment Committees of NBP FUNDS's Funds. Mr. Imran holds CFA Charter, Associate Membership of the Chartered Certified Accountants (ACCA-UK) and a bachelor's degree in commerce. He has been awarded "Best Trader of The Year 2011 - Runner up" by CFA Society Pakistan.

Prior to joining NBP FUNDS, he was Head of Equity Sales at Arif Habib Limited (AHL) where he developed and managed team of traders having direct involvement with institutional and individual clients including Foreign and HNW individuals. During his employment with AHL he also worked as a Head of Research where he covered various sectors including Banking, Oil & Gas, Cement and Fertilizer. Mr. Imran was also associated with Deloitte Touché Pakistan as a Consultant for a period of 1-year. Mr. Imran has been working with NBP FUNDS for the last 4 years

### (m) Mr. Shahbaz Umer Head of Human Resource & Administration

Mr. Shahbaz joined NBP FUNDS as a Head of Human Resources in 2015. He has completed his MBA in Human Resource Management from Stratford College London and B.Sc Computing from Buckinghamshire University, England. He has over 15 years of well-rounded experience in leading banks. Prior to joining NBP FUNDS Funds, he was working as VP-HR at Standard Chartered Bank. Mr. Shahbaz has also worked at Askari Bank Limited, NIB Bank and Royal Bank of Scotland England.

### (n) Mr. Raheel Rehman, ACA - Head of Compliance

Mr. Raheel is an Associate member of the Institute of Chartered Accountants of Pakistan (ICAP). He is holding the position of Head of Compliance at NBP Fund Management limited (NBP FUNDS) since July 2016. He is also the member of Pakistan Institute of Public Finance Accountants and Institute for Internal Controls USA. He holds diversified professional experience of over eight (8) years. Before joining NBP FUNDS, Mr. Raheel was associated with A. F. Fergusons & Co. Chartered Accountants, a member of PwC network. He has been associated with NBP FUNDS for the last four (4) years.

### (o) Syed Rizwan Aziez, Country Head Sales Strategy

Mr. Rizwan Aziez joined NBP Funds in July 2018 as Country Head Sales Strategy. He did his MBA in Marketing from Preston University. He has over 22 years of well-rounded experience in financial sector. Prior to joining NBP Funds, he was working as Head of

Sales-Large Referral Banks at Jubilee life. Mr. Rizwan Aziez has also worked as Regional Head for North in UBL Consumer Banking and NBP funds before joining jubilee life in 2010.

### 3.2.3 Performance of Listed Associated Companies

Atlas Battery Limited	2012	2013	2014	2015	2016	2017	2018
EPS (Rs.)*	33.5	33.5	42.6	58.27	73.04	84.86	N/A
Shareholders Equity (Rs. In Million)	1,326.9	1,789.7	2,384.6	3,220.8	4278.3	5485.9	N/A
Total Assets (Rs. In Million)	2,631.7	3,637.1	5,327	5,398	6,706	8297	N/A
Cash Dividend (%)	100.0	100.0	100.0	120.0	155.0	350	N/A
Stock Dividend (%)	20.0	20.0	0.0	0.0	0.0	0.0	N/A

Cherat Cement Company Limited	2012	2013	2014	2015	2016	2017	2018
EPS (Rs.)*	5.35	14.15	12.52	7.29	7.96	11.08	N/A
Shareholders Equity (Rs. In Million)	2,748	3,709	4,864	8,026	9,140	10,462	N/A
Total Assets (Rs. In Million)	4,711	5,065	6,431	9,464	15,462	18,807	N/A
Cash Dividend (%)	20.0	25.0	30.0	30.0	32.50	45.00	N/A
Stock Dividend (%)	0.0	0.0	10.0	0.0	0.0	0.0	N/A

Cherat Packaging Limited	2012	2013	2014	2015	2016	2017	2018
EPS (Rs.)*	3.39	5.42	9.13	23.65	31.02	23.71	N/A
Shareholders Equity (Rs. In Million)	911.1	1,211.8	1,385.2	2,198.9	3,316.3	4016.8	N/A
Total Assets (Rs. In Million)	2,432.9	3,561.5	3,806.7	3,942.3	4,684.7	5,566.3	N/A
Cash Dividend (%)	15.0	20.0	30.0	70.0	100.0	95.0	N/A
Stock Dividend (%)	0.0	0.0	0.0	0.0	0.0	0.0	N/A

Gul Ahmed Textile Mills Ltd.	2012	2013	2014	2015	2016	2017	2018
EPS (Rs.)*	1.12	3.21	5.40	2.30	3.92	2.5	N/A
Shareholders Equity (Rs. In Millions)	4,473	5,428	6,660	7,169	8,718	10,914	N/A
Total Assets (Rs. In Millions)	17,719	21,189	24,277	24,943	32,169	36,719	N/A
Cash Dividend (%)	0.0	0.0	15.00	15.00	30.00	10.0	N/A
Stock Dividend (%)	0.0	20.00	25.00	0.0	0.0	0.0	N/A

International Steel Limited	2012	2013	2014	2015	2016	2017	2018
EPS (Rs.)*	(0.24)	0.83	1.59	0.46	2.71	7.0	10.03
Shareholders Equity (Rs. In Million)	4,149	4,508	5,206	4,978	6,168	7,600	N/A
Total Assets (Rs. In Million)	15,833	14,761	16,879	19,075	20,984	26,371	N/A
Cash Dividend (%)	0.0	0.0	10.0	0.0	12.5	35	45
Stock Dividend (%)	0.0	0.0	0.0	0.0	0.0	0.0	N/A

International Industries Limited	2012	2013	2014	2015	2016	2017	2018
EPS (Rs.)*	2.7	4.7	4.2	6.09	6.56	15.37	13.19
Shareholders Equity (Rs. In Million)	4,172.8	4,339.1	4,422.5	4,782	5,202	5,841	N/A
Total Assets (Rs. In Million)	15,066.2	14,565.9	16,246.6	13,138	13,977	18,516	N/A
Cash Dividend (%)	20.0	32.5	32.5	40.0	45.0	90.0	85
Stock Dividend (%)	0.0	0.0	0.0	0.0	0.0	0.0	N/A

Pakistan Cables Limited	2012	2013	2014	2015	2016	2017	2018
EPS (Rs.)*	4.92	6.08	7.81	6.65	9.29	16.81	N/A
Shareholders' Equity (Rs. In Millions)	1,460.8	1,549.6	1,648.7	1,700.03	1,866.8	2,008.4	N/A
Total Assets (Rs. In Millions)	3,679.2	3,592.1	4,364.2	4,166.4	5,075.5	5,789.7	N/A
Cash Dividend (%)	32.5	40.0	45.0	30.0	45.0	105.0	60
Stock Dividend (%)	0.0	0.0	0.0	0.0	0.0	0.0	N/A

National Bank of Pakistan	2012	2013	2014	2015	2016	2017	2018
EPS (Rs.)*	7.02	2.59	7.06	9.03	10.69	10.82	N/A
Shareholders Equity (Rs. In Million)	139,981	156,287	178,329	168,351	176,733	175,382	N/A
Total Assets (Rs. In Million)	1,309,528	1,364,341	1543054	1,706,361	1,975,706	2,369,885	N/A
Cash Dividend (%)	70.0	20.0	55.0	75.0	75.0	nil	N/A
Stock Dividend (%)	15.0	0.0	0.0	0.0	0.0	0.0	N/A

Summit Bank Limited	2012	2013	2014	2015	2016	2017	2018
EPS (Rs.)*	(2.54)	(1.52)	0.16	0.15	(1.00)	(0.51)	N/A
Shareholders Equity (Rs. In Million)	2,898	3,248	11,018	10,799	10,560	9,540	N/A
Total Assets (Rs. In Million)	134,386	125,560	148,457	188,420	215,022	233,050	N/A
Cash Dividend (%)	0.0	0.0	0.0	0.0	0.0	0.0	N/A
Stock Dividend (%)	0.0	0.0	0.0	0.0	0.0	0.0	N/A

Mehran Sugar Mills Limited	2012	2013	2014	2015	2016	2017	2018
EPS (Rs.)*	13.02	15.70	8.40	13.43	15.29	4.11	N/A
Shareholders Equity (Rs. In Million)	1,038	1,386	1,652	1,862	2323	2,218	N/A
Total Assets (Rs. In Million)	3,538	3,316	3,414	4,785	4,517	5,723	N/A
Cash Dividend (%)	25	25	26	60	70	28	N/A
Stock Dividend (%)	20	25	10	0.0	0.0	0.0	N/A

ICI Pakistan Limited	2012	2013	2014	2015	2016	2017	2018
EPS (Rs.)*	10.54	12.55	18.43	23.02	30.78	35.69	N/A
Shareholders Equity (Rs. In Million)	9,766	10,488	11,877	13,294	15,246	16,184	N/A
Total Assets (Rs. In Million)	20,714	20,944.7	22,937.4	26,669.8	30,588	36,156	N/A
Cash Dividend (%)	55	0.0	80	115.0	155.0	180.0	N/A
Stock Dividend (%)	0.0	0.0	0.0	0.0	0.0	0.0	N/A

Mirpurkhas Sugar Mills Limited	2012	2013	2014	2015	2016	2017	2018
EPS (Rs.)*	10	12.51	6.70	8.47	12.23	(22.01)	N/A
Shareholders Equity (Rs. In Million)	714	903	1079	1690	2385	1,691	N/A
Total Assets (Rs. In Million)	2,741	2,518	3,235	4,237	5,262	7,381	N/A
Cash Dividend (%)	0.0	0.0	0.0	62	50	0.0	N/A
Stock Dividend (%)	15	10	0.0	0.0	0.0	0.0	N/A

Bank Islami Pakistan Limited	2012	2013	2014	2015	2016	2017	2018
EPS (Rs.)*	0.5809	0.3467	0.5777	-0.2437	0.4487	1.55	N/A
Shareholders Equity (Rs. In Million)	5,461	5,515	6,220	10,352	10,826	12,400	N/A
Total Assets (Rs. In Million)	74,249	86,856	101,984	174,231	180,846	216,165	N/A
Cash Dividend (%)	0.0	0.0	0.0	0.0	0.0	0.0	N/A

Stock Dividend (%)	0.0	0.0	0.0	0.0	0.0	0.0	N/A	

Jubilee Life Insurance Co. Limited	2012	2013	2014	2015	2016	2017	2018
EPS (Rs.)*	8.82	15.1	18.88	22.48	29.23	32.39	N/A
Shareholders Equity (Rs. In						6,647	N/A
Million)	1,795.6	2,243.1	3,159.9	3,910.2	5,069.5		
Total Assets (Rs. In						120,476	N/A
Million)	23,547.7	34,290.6	49,613.5	69,223.9	102,040.9		
Cash Dividend (%)	45	60	95	135	145	175	N/A
Stock Dividend (%)	0.0	15	0.0	0.0	10	0.0	N/A

Fatima Fertilizer Company Limited	2012	2013	2014	2015	2016	2017	2018
EPS (Rs.)*	2.86	3.82	4.41	4.41	4.66	5.04	N/A
Shareholders Equity (Rs. In Million)	28,948	32,759	36,757	40,229	47,374	53,742	N/A
Total Assets (Rs. In Million)	76,005	80,072	83,121	94,789	110,597	99,336	N/A
Cash Dividend (%)	20.0	25.0	27.5	0.0	32.5	23	N/A
Stock Dividend (%)	0.0	0.0	0.0	0.0	0.0	0.0	N/A

Askari Bank Limited	2012	2013	2014	2015	2016	2017	2018
EPS (Rs.)*	1.54	-5.90	3.19	4.0	4.14	4.18	N/A
Shareholders Equity (Rs. In Million)	17,677	16,633	19,289	21,812	25,358	27,401	N/A
Total Assets (Rs. In Million)	353,056	394,827	447,083	535,867	619,139	656,708	N/A
Cash Dividend (%)	0.0	0.0	20.00	22.50	15.0	10	N/A
Stock Dividend (%)	0.0	0.0	0.0	0.0	0.0	0.0	N/A

Pakistan Oxygen Limited ( Formerly : Linde Pakistan Limited )	2012	2013	2014	2015	2016	2017	2018
EPS (Rs.)*	11.03	7.25	5.07	5.63	8.66	9.59	N/A
Shareholders Equity (Rs. In Million)	1,679	1,703	1,691	1,719	1,813	1,967	N/A
Total Assets (Rs. In Million)	3,638	4,189	4,598	4,665	4,938	5,087	N/A
Cash Dividend (%)	70	55	45	50.0	50.0	55	N/A
Stock Dividend (%)	0.0	0.0	0.0	0.0	0.0	0.0	N/A

<sup>\*</sup>EPS is adjusted for current number of shares

### 3.3 Existing Schemes under Management and their performance

### 1. NAFA Income Opportunity Fund (NIOF)

NAFA Income Opportunity Fund (NIOF) was launched on April 21, 2006 with an Initial Public Offering (IPO) of Rs.3.2 Billion. The fund has a low risk profile

Date of Launching:	April 21, 2006
Nature of Fund:	Open-end-Income Fund
Net Asset Value:	6,351 million/-*
Par Value per unit:	Rs.10.00/-
N.A.V. per unit:	Rs. 11.2668/-*
Listing:	Pakistan Stock Exchange
Benchmark	6-Month KIBOR

<sup>\*</sup>As of June 30, 2018

### PERFORMANCE OF NIOF

- The annualized return since inception up to June 30, 2018 is 8% against the benchmark return of 10.1%.
- Stability Rating of 'A' (f) from PACRA

NAFA Income Opportunity Fund	Per Unit Distribution	Pay out (% par Value)	Net Asset Value per Unit at June	Fund Size (Rs in million)
FY 2006	0.19	1.9%	10.19	3,874
FY 2007	1.05	10.5%	11.08	18,248
FY 2008	0.9715	9.7%	10.78	24,044
FY 2009	0.685	6.9%	10.10	7,665
FY 2010	0.5937	5.9%	9.87	3,915
FY 2011	0.6909	6.9%	10.01	2,505
FY 2013	0.6377	6.4%	9.66	1,546
FY 2014	1.1925	11.9%	10.67	1,869
FY 2015	1.1575	11.6%	10.47	4,353
FY 2016	0.7971	8.0%	10.70	6,274
FY 2017	0.6780	6.8%	10.70	8,199
FY 2018	0.5704	5.7%	11.27	6,351

### 2. NAFA Multi-Asset Fund (NMF)

NAFA Multi-Asset Fund (NMF) was launched on January 19, 2007 with an Initial Public Offering (IPO) of Rs.839.6 Million. The Fund has a moderate risk profile with a balanced exposure to income and equity investments.

Date of Launching:	January 19, 2007	
Nature of Fund:	Open-end-Balanced Fund	
Net Asset Value:	1,654 million/-*	
Par Value per unit:	Rs.10.00/-	
N.A.V. per unit:	Rs. 18.0084/-*	
Listing:	Pakistan Stock Exchange	
Benchmark	Daily weighted return of KSE-30 Total Return Index & 6-	
	month KIBOR based on Fund's actual allocation.	

\* As of June 30, 2018

### PERFORMANCE OF NMF

• The annualized return since inception up to June 30, 2018 is 14.6% against the benchmark return of 8.7%, hence outperformance of 5.9% on annualized basis.

NAFA Multi Asset Fund	Per Unit Distribution	Pay out (% par Value)	Net Asset Value per Unit at June	Fund Size (Rs in million)
FY 2007	1.64	16.4%	12.90	1,249
FY 2008	0.7598	7.6%	11.53	2,631
FY 2010	0.6666	6.7%	9.36	996
FY 2011	1.9797	19.8%	10.72	706
FY 2012	0.3247	3.2%	10.73	625
FY 2013	2.5569	25.6%	13.49	800
FY 2014	1.9054	19.1%	12.40	1,026
FY 2015	0.4168	4.2%	15.31	1,487
FY 2016	0.9771	9.8%	15.64	1,328
FY 2017	0.8918	8.9%	19.27	1,847

### 3. NAFA Stock Fund (NSF)

NAFA Stock Fund (NSF) was launched on January 19, 2007 with an Initial Public Offering (IPO) of Rs.839.5 Million. The Fund has a high risk profile with a prime exposure to the stock market.

Date of Launching:	January 19, 2007
Nature of Fund:	Open-end-Equity Fund
Net Asset Value:	14,984 million/-*
Par Value per unit:	Rs.10.00/-
N.A.V. per unit:	Rs. 14.6226/-*
Listing:	Pakistan Stock Exchange
Benchmark	KSE-30 Total Return Index

<sup>\*</sup> As of June 30, 2018

### PERFORMANCE OF NSF

• The annualized return since inception up to June 30, 2018 is 15.8% against the benchmark return of 6.2%, hence outperformance of 9.6% on annualized basis.

NAFA Stock Fund	Per Unit Distribution	Pay out (% par Value)	Net Asset Value per Unit at June	Fund Size (Rs in million)
FY 2007	2.26	22.6%	12.09	1,460
FY 2008	0.6044	6.0%	11.61	2,566
FY 2010	0.9163	9.2%	7.084	959
FY 2011	1.4032	14.0%	7.54	927
FY 2012	0.6510	6.5%	7.94	1,090
FY 2013	2.8354	28.4%	10.82	1,123
FY 2014	1.6345	16.4%	10.10	1,805

	FY 2015	1.1366	11.4%	13.37	4,114
Ī	FY 2016	0.9204	9.2%	13.21	7,939
ſ	FY 2017	1.4709	14.7%	16.21	16,858

### 4. NAFA Islamic Income Fund

NAFA Islamic Income Fund (NIIF) was launched on October 26, 2007 with an Initial Public Offering (IPO) of Rs.977 Million. The Fund has no exposure to the stock market. The fund has a low to medium risk profile.

Date of Launching:	October 26, 2007
Nature of Fund:	Open-end – Shariah Compliant Income Fund
Net Asset Value:	3,775 million/-*
Par Value per unit:	Rs.10.00/-
N.A.V. per unit:	Rs. 9.992/-*
Listing:	Pakistan Stock Exchange
Benchmark	6-month average deposit rates of three A
	rated Islamic Banks/Islamic windows of
	conventional banks as selected by MUFAP

<sup>\*</sup> As of June 30, 2018

### PERFORMANCE OF NIIF

- The annualized return since inception up to June 30, 2018 is 6.5% against the benchmark return of 5.9%, hence outperformance of 0.6% on annualized basis.
- Stability Rating of 'A-'(f) by PACRA.

NAFA Islamic Income	Per Unit	Pay out	Net Asset Value	Fund Size
Fund	Distribution	(% par Value)	per Unit at June	(Rs in million)
FY 2008	0.46	4.6%	10.35	881
FY 2009	0.26	2.6%	9.41	517
FY 2010	1.1994	12.0%	8.95	202
FY 2011	1.2205	12.2%	8.25	178
FY 2013	0.3911	3.9%	9.18	166
FY 2014	0.6592	6.6%	9.33	431
FY 2015	0.7099	7.1%	9.47	1,207
FY 2016	0.6918	6.9%	9.49	2,567
FY 2017	0.4923	4.9%	9.51	4,876
FY 2018	0.4883	4.9%	9.99	3,775

### 5. NAFA Islamic Asset Allocation Fund (NIAAF)

NAFA Islamic Asset Allocation Fund (NIAAF) was launched on October 26, 2007 with an Initial Public Offering (IPO) of Rs. 847 Million. The Fund has a moderate risk profile with a balanced exposure to Shariah Compliant income and equity investments.

Date of Launching:	October 26, 2007
Nature of Fund:	Shariah Compliant – Open-end Asset Allocation Fund
Net Asset Value:	11,502 million/-*
Par Value per unit:	Rs.10.00/-
N.A.V. per unit:	Rs. 15.5128/-*

Listing:	Pakistan Stock Exchange	
Benchmark	Daily weighted return of KMI-30 Index &	
	6-month average deposit rates of three A	
	rated Islamic Banks/Islamic windows of	
	conventional banks as selected by MUFAP,	
	based on Fund's actual allocation.	

<sup>\*</sup> As of June 30, 2018

### PERFORMANCE OF NIAAF

• The annualized return since inception up to June 30, 2018 is 14% against the benchmark return of 9.9%, hence outperformance of 4.1% on annualized basis.

NAFA Islamic Asset Allocation Fund	Per Unit Distribution	Pay out (% par Value)	Net Asset Value per Unit at June	Fund Size (Rs in million)
FY 2010	1.2217	12.2%	10.07	387
FY 2011	2.2343	22.3%	10.81	289
FY 2013	2.1393	21.4%	13.58	433
FY 2014	1.5419	15.4%	13.00	557
FY 2015	2.2159	22.2%	15.99	2,592
FY 2016	1.5380	15.4%	15.59	5,435
FY 2017	1.7313	17.3%	17.08	14,764

### 6. NAFA Income Fund (NIF)

NAFA Income fund (NIF) was launched on March 28, 2008. The fund has no exposure to the stock market and has a low risk profile.

Date of Launching	March 28, 2008
Nature of Fund	Open-end Income Fund
Net Asset Value	804 million/-*
Par Value per unit	Rs.10.00/-
N.A.V. per unit	Rs. 10.2938/-*
Listing	Pakistan Stock Exchange
Benchmark	6-Month KIBOR

<sup>\*</sup> As of June 30, 2018

### PERFORMANCE OF NIF

- The annualized return since inception up to June 30, 2018 is 4.3% against the benchmark return of 9.8%.
- Stability Rating of 'A' (f) by PACRA

NAFA Income Fund	Per Unit Distribution	Pay out (% par Value)	Net Asset Value per Unit at June	Fund Size (Rs in million)
FY 2008	0.2096	2.1%	10.21	1,828
FY 2009	0.437	4.4%	10.12	1,036
FY 2010	0.3733	3.7%	10.82	582
FY 2011	0.3134	3.1%	9.71	461
FY 2013	0.5379	5.4%	9.66	490
FY 2015	0.89	8.9%	9.73	583
FY 2016	0 .6667	6.7%	9.74	619
FY 2017	0.6167	6.2%	9.75	922

FY 2018	0.539	5.4%	10.29	804

### 7. NAFA Government Securities Liquid Fund (NGSLF)

NAFA Government Securities Liquid Fund (NGSLF) was launched on May 15, 2009 and carries an exceptionally low risk profile

Date of Launching:	May 15, 2009		
Nature of Fund:	Open end Money Market Fund		
Net Asset Value:	5,791 million/-*		
Par Value per unit:	Rs.10.00/-		
N.A.V. per unit:	Rs. 10.6986/-*		
Listing:	Pakistan Stock Exchange		
Benchmark	70% 3-Month PKRV & 30% average 3-Month		
	deposit rates of three AA rated banks as		
	selected by MUFAP		

<sup>\*</sup> As of June 30, 2018

### PERFORMANCE OF NGSLF

- The annualized return since inception up to June 30, 2018 is 8.5% against the benchmark return of 8.5%.
- Stability Rating of 'AAA' (f) by PACRA

NAFA Government Securities Liquid Fund	Per Unit Distribution	Pay out (% par Value)	Net Asset Value per Unit at June	Fund Size (Rs in million)
FY 2009	0.14	1.4%	10.14	1,415
FY 2010	1.0004	10.0%	10.27	5,805
FY 2011	1.0526	10.5%	10.36	10,810
FY 2012	1.0789	10.8%	10.05	14,772
FY 2013	0.8504	8.5%	10.04	12,402
FY 2014	0.771	7.7%	10.05	9,859
FY 2015	0.746	7.5%	10.14	7,020
FY 2016	0.5801	5.8%	10.15	3,172
FY 2017	0.7592	7.6%	10.16	4,598
FY 2018	0.5367	5.4%	10.70	5,791

### 8. NAFA Savings Plus Fund (NSPF)

NAFA Savings Plus Fund (NSPF) was launched on November 21, 2009 and carries a very low risk profile.

Date of Launching	November 21, 2009
Nature of Fund	Open-end – Income Fund
Net Asset Value	496 million/-*
Par Value per unit	Rs.10.00/-
N.A.V. per unit	Rs. 10.694/-*
Listing	Pakistan Stock Exchange
Benchmark	6-Month KIBOR

<sup>\*</sup> As of June 30, 2018

### PERFORMANCE OF NSPF

- The annualized return since inception up to June 30, 2018 is 8.5% against the benchmark return of 6.9%, hence outperformance of 1.6% on annualized basis.
- Stability Rating of 'AA-' (f) by PACRA

NAFA Savings Plus Fund	Per Unit Distribution	Pay out (% par Value)	Net Asset Value per Unit at June	Fund Size (Rs in million)
FY 2010	0.55	5.5%	10.34	586
FY 2011	1.0496	10.5%	10.30	545
FY 2012	1.045	10.5%	10.04	1,337
FY 2013	0.8383	8.4%	10.04	3,053
FY 2014	0.7646	7.6%	10.05	1,429
FY 2015	0.8049	8.0%	10.11	495
FY 2016	0.6313	6.3%	10.12	523
FY 2017	0.7969	8.0%	10.14	441
FY 2018	0.5519	5.5%	10.69	496

### 9. NAFA Riba Free Savings Fund (NRFSF)

NAFA Riba Free Savings Fund (NRFSF) was launched on August 20, 2010 and carries a very low risk profile.

Date of Launching	August 20, 2010
Nature of Fund	Open-end – Shariah Compliant Income Fund
Net Asset Value	4,017 million/-*
Par Value per unit	Rs.10.00/-
N.A.V. per unit	Rs. 10.7219/-*
Listing	Pakistan Stock Exchange
Benchmark	6-month average deposit rates of three A
	rated Islamic Banks/Islamic windows of
	conventional banks as selected by MUFAP

<sup>\*</sup> As of June 30, 2018

### PERFORMANCE OF NRFSF

- The annualized return since inception up to June 30, 2018 is 7.7% against the benchmark return of 5.9%, hence outperformance of 1.8% on annualized basis.
- Stability Rating of 'A' (f) by PACRA

NAFA Riba Free Savings Fund	Per Unit Distribution	Pay out (% par Value)	Net Asset Value per Unit at June	Fund Size (Rs in million)
FY 2011	0.8	8.0%	10.38	377
FY 2012	1.0489	10.5%	10.07	872
FY 2013	0.829	8.3%	10.08	3,028
FY 2014	0.7467	7.5%	10.10	1,657
FY 2015	0.6831	6.8%	10.16	799
FY 2016	0.5570	5.6%	10.17	1,160
FY 2017	0.5768	5.8%	10.19	2,127
FY 2018	0.5334	5.3%	10.72	4,017

### 10. NAFA Asset Allocation Fund (NAAF)

NAFA Asset Allocation Fund (NAAF) was launched on August 20, 2010. The fund has a moderate risk profile.

Date of Launching	August 20, 2010
Nature of Fund	Open-end – Asset Allocation Fund
Net Asset Value	3,140 million/-*
Par Value per unit	Rs.10.00/-
N.A.V. per unit	Rs. 15.8337/-*
Listing	Pakistan Stock Exchange
Benchmark	Daily weighted return of KSE-30 Total Return
	Index & 6-month KIBOR based on Fund's
	actual allocation

<sup>\*</sup> As of June 30, 2018

### PERFORMANCE OF NAAF

• The annualized return since inception up to June 30, 2018 is 16.5% against the benchmark return of 10%, hence outperformance of 6.5% on annualized basis.

NAFA Asset Allocation Fund	Per Unit Distribution	Pay out (% par Value)	Net Asset Value per Unit at June	Fund Size (Rs in million)
FY 2011	1.65	16.5%	11.32	283
FY 2012	1.4379	14.4%	11.39	489
FY 2013	2.28	22.8%	13.18	1,151
FY 2014	0.9052	9.1%	12.00	1,917
FY 2015	0.186	1.9%	14.96	2,073
FY 2016	1.0725	10.7%	14.83	1,175
FY 2017	2.2151	22.2%	17.05	3,290

### 11. NAFA Financial Sector Income Fund (NFSIF)

NAFA Financial Sector Income Fund (NFSIF) was launched on October 28, 2011. The fund has a low risk profile.

Date of Launching	October 28, 2011
Nature of Fund	Open-end – Income Fund
Net Asset Value	2,355 million/-*
Par Value per unit	Rs.10.00/-
N.A.V. per unit	Rs. 11.1248/-*
Listing	Pakistan Stock Exchange
Benchmark	6-Month KIBOR

<sup>\*</sup> As of June 30, 2018

### PERFORMANCE OF NFSIF

- The annualized return since inception up to June 30, 2018 is 8.6% against the benchmark return of 7.8%, hence outperformance of 0.9% on annualized basis.
- Stability Rating of 'A+' (f) by PACRA

12. N	NAFA Financial Sector Income Fund	Per Unit Distribution	Pay out (% par Value)	Net Asset Value per Unit at June	Fund Size (Rs in million)
A	FY 2012	0.7	7.0%	10.42	2,768
F	FY 2013	0.7694	7.7%	10.27	4,962
A	FY 2014	0.9241	9.2%	10.14	2,177
M	FY 2015	0.7768	7.8%	10.47	776
on	FY 2016	0.6656	6.7%	10.47	1,255
ey	FY 2017	0.852	8.5%	10.49	1,152
M	FY 2018	0.6309	6.3%	11.12	2,355

### ket Fund (NMMF)

NAFA Money Market Fund (NMMF) was launched on February 23, 2012 and carries a very low risk profile.

Date of Launching:	February 23, 2012	
Nature of Fund:	Open end Money Market Fund	
Net Asset Value:	23,192 million/-*	
Par Value per unit:	Rs.10.00/-	
N.A.V. per unit:	Rs. 10.405/-*	
Listing:	Pakistan Stock Exchange	
Benchmark	70% 3-Month PKRV & 30% average 3-Month	
	deposit rates of three AA rated banks as selected	
	by MUFAP	

<sup>\*</sup> As of June 30, 2018

### PERFORMANCE OF NMMF

- The annualized return since inception up to June 30, 2018 is 7.6% against the benchmark return of 6%, hence outperformance of 1.6% on annualized basis.
- Stability Rating of 'AA' (f) by PACRA

NAFA Money Market Fund	Per Unit Distribution	Pay out (% par Value)	Net Asset Value per Unit at June	Fund Size (Rs in million)
FY 2012	0.341	3.4%	10.01	21,222
FY 2013	0.8792	8.8%	10.01	15,677

FY 2014	0.7972	8.0%	10.01	11,911
FY 2015	1.0798	10.8%	10.40	2,959
FY 2016	0.6098	6.1%	9.84	7,110
FY 2017	0.6274	6.3%	9.86	14,845
FY 2018	0.5531	5.5%	10.41	23,192

### 13. NAFA Islamic Principal Protected Fund-II (NIPPF-II)

NAFA Islamic Principal Protected Fund-II (NIPPF-II) was launched on June 27, 2014 and carries a low risk profile.

Date of Launching:	June 27, 2014
Nature of Fund:	Shariah Compliant Open end Capital Protected Fund
Net Asset Value:	127 million/-*
Par Value per unit:	Rs.100.00/-
N.A.V. per unit:	Rs. 102.3781/-*
Listing:	Pakistan Stock Exchange
Benchmark	Daily weighted return of KMI-30 index & Islamic
	Bank Deposits based on Funds' actual allocation

<sup>\*</sup> As of June 30, 2018

### PERFORMANCE OF NIPPF II

• The annualized return since inception up to June 30, 2018 is 12.2% against the benchmark return of 9.6%, hence outperformance of 2.6% on annualized basis.

NAFA Islamic Principal Protected Fund II	Per Unit Distribution	Pay out (% par Value)	Net Asset Value per Unit at June	Fund Size (Rs in million)
FY 2015	2.3919	2.4%	119.01	1,308
FY 2016	10.3205	10.3%	112.20	1,084
FY 2017	39.0554	39.1%	101.57	142
FY 2018	0.809	0.8%	102.38	127

### 14. NAFA Government Securities Savings Fund (NGSSF)

NAFA Government Securities Savings Fund (NGSSF) was launched on July 10, 2014 and carries a low risk profile.

Date of Launching	July 10, 2014	
Nature of Fund	Open-end – Income Fund	
Net Asset Value	144 million/-*	
Par Value per unit	Rs.10.00/-	
N.A.V. per unit	Rs. 10.8208/-*	
Listing	Pakistan Stock Exchange	
Benchmark	6-Month PKRV	

<sup>\*</sup> June 30, 2018

### PERFORMANCE OF NGSSF

- The annualized return since inception up to June 30, 2018 is 7.8% against the benchmark return of 6.8%, hence outperformance of 1% on annualized basis.
- Stability Rating of 'AA-' (f) by PACRA

NAFA Government Securities Savings Fund	Per Unit Distribution	Pay out (% par Value)	Net Asset Value per Unit at June	Fund Size (Rs in million)
FY 2015	1.1104	11.1%	11.40	546
FY 2016	0.6667	6.7%	10.29	304
FY 2017	0.5748	5.7%	10.30	108
FY 2018	0.5162	5.2%	10.82	144

### 15. NAFA ISLAMIC STOCK FUND (NISF)

NAFA Islamic Stock Fund (NISF) was launched on January 9, 2015 and carries a high risk profile.

Date of Launching	January 9, 2015
Nature of Fund	Shariah Compliant - Open-end – Equity Fund
Net Asset Value	6,404 million/-*
Par Value per unit	Rs.10.00/-
N.A.V. per unit	Rs. 11.3973/-*
Listing	Pakistan Stock Exchange
Benchmark	KMI-30 index

<sup>\*</sup> As of June 30, 2018

### PERFORMANCE OF NISF

• The annualized return since inception up to June 30, 2018 is 11.4% against the benchmark return of 9.1%, hence outperformance of 2.3% on annualized basis.

NAFA Islamic Stock Fund	Per Unit Distribution	Pay out (% par Value)	Net Asset Value per Unit at June	Fund Size (Rs in million)
FY 2015	0.2529	2.5%	11.02	1,256
FY 2016	0.8500	8.5%	11.44	1,752
FY 2017	2.1097	21.1%	13.10	8,293

### 16. NAFA ISLAMIC ENERGY FUND (NIEF)

NAFA Islamic Energy Fund (NIEF) was launched on April 21, 2016 and carries a high risk profile.

Date of Launching	April 21, 2016
Nature of Fund	Open Ended Shariah Compliant Equity Scheme
Net Asset Value	1,647 million/-*
Par Value per unit	Rs.10.00/-
N.A.V. per unit	Rs. 12.6711/-*
Listing	Pakistan Stock Exchange
Benchmark	KMI-30 Index

<sup>\*</sup> As of June 30, 2018

### PERFORMANCE OF NIEF

• The annualized return since inception up to June 30, 2018 is 16.6% against the benchmark return of 8.9%, hence outperformance of 7.7% on annualized basis.

NAFA Islamic Energy Fund	Per Unit Distribution	Pay out (% par Value)	Net Asset Value per Unit at June	Fund Size (Rs in million)
FY 2016	0.4000	4.0%	10.55	1,033
FY 2017	0.8310	8.3%	13.10	2,316

### 17. NAFA ISLAMIC ACTIVE ALLOCATION EQUITY FUND (NIAAEF)

NAFA Islamic Active Allocation Equity Fund (NIAAEF) was launched on January 18, 2016 and carries a high risk profile.

Date of Launching	January 18, 2016	
Nature of Fund	Open Ended Shariah Compliant Equity Fund	
Net Asset Value	1,887 million/-*	
Par Value per unit	Rs.10.00/-	
N.A.V. per unit	Rs. 11.3425/-*	
Benchmark	KMI-30 Index	

<sup>\*</sup> As of June 30, 2018

### PERFORMANCE OF NIAAEF

• The annualized return since inception up to June 30, 2018 is 12.3% against the benchmark return of 13.4%.

NAFA Islamic Active Allocation Equity Fund	Per Unit Distribution	Pay out (% par Value)	Net Asset Value per Unit at June	Fund Size (Rs in million)
FY 2016	0.5234	5.2%	11.67	1,636
FY 2017	1.5838	15.8%	13.42	4,758

### 18. NAFA ACTIVE ALLOCATION RIBA FREE SAVINGS FUND (NAARFSF)

NAFA Active Allocation Riba Free Savings Fund (NAARFSF) was launched on January 18, 2016 and carries a low risk profile.

Date of Launching	January 18, 2016	
Nature of Fund	Open Ended Shariah Compliant Income Fund	
Net Asset Value	2,161 million/-*	
Par Value per unit	Rs.10.00/-	
N.A.V. per unit	Rs. 10.4233/-*	
Benchmark	6-month average deposit rates of three A rated	
	Islamic Banks/Islamic windows of conventional	
	banks as selected by MUFAP	

<sup>\*</sup> As of June 30, 2018

### PERFORMANCE OF NAARFSF

- The annualized return since inception up to June 30, 2018 is 4% against the benchmark return of 3.1%, hence outperformance of 0.9% on annualized basis.
- Stability Rating of 'A-' (f) by PACRA

NAFA Active Allocation Riba Free Savings Fund	Per Unit Distribution	Pay out (% par Value)	Net Asset Value per Unit at June	Fund Size (Rs in million)
FY 2016	0.2042	2.0%	10.02	997
FY 2017	0.3602	3.6%	10.02	955

FY 2018	0.4079	4.1%	10.42	2,161

### 19. NAFA ISLAMIC ACTIVE ALLOCATION PLAN-I (NIAAP-I)

NAFA Islamic Active Allocation Plan-I (NIAAP-I) was launched on January 15, 2016 and carries a Low to moderate risk profile.

Date of Launching	January 15, 2016
Nature of Fund	Open Ended Shariah Compliant Fund of Funds
Net Asset Value	372 million/-*
Par Value per unit	Rs.100.00/-
N.A.V. per unit	Rs. 116.6589/-*
Listing	Pakistan Stock Exchange
Benchmark	Daily weighted return of KMI-30 Index & 6- month average deposit rates of three A rated
	Islamic Banks/Islamic windows of conventional
	banks as selected by MUFAP, based on Fund's
	actual allocation (which is combination of
	benchmarks of underlying schemes).

<sup>\*</sup> As of June 30, 2018

#### PERFORMANCE OF NIAAP-I

• The annualized return since inception up to June 30, 2018 is 8.1% against the benchmark return of 9%.

NAFA Islamic Active	Per Unit	Pay out	Net Asset Value	Fund Size
Allocation Plan-I	Distribution	(% par Value)	per Unit at June	(Rs in million)
FY 2017	4.9279	4.9%	133.04	781

## 20. NAFA ISLAMIC ACTIVE ALLOCATION PLAN-II (NIAAP-II)

NAFA Islamic Active Allocation Plan-II (NIAAP-II) was launched on March 04, 2016 and carries a Low to moderate risk profile.

Date of Launching	March 04, 2016
Nature of Fund	Open Ended Shariah Compliant Fund of Funds
Net Asset Value	401 million/-*
Par Value per unit	Rs.100.00/-
N.A.V. per unit	Rs. 109.2786/-*
Listing	Pakistan Stock Exchange
Benchmark	Daily weighted return of KMI-30 Index & 6-month average deposit rates of three A rated Islamic Banks/Islamic windows of conventional banks as selected by MUFAP, based on Fund's actual allocation (which is combination of benchmarks of underlying schemes).

<sup>\*</sup> As of June 30, 2018

#### PERFORMANCE OF NIAAP-II

• The annualized return since inception up to June 30, 2018 is 7.4% against the benchmark return of 7.2%, hence outperformance of 0.2% on annualized basis.

NAFA Islamic Active Allocation Plan-II (NIAAP-II)	Per Unit Distribution	Pay out (% par Value)	Net Asset Value per Unit at June	Fund Size (Rs in million)
FY 2016	0.2357	0.2%	107.44	702
FY 2017	9.3488	9.3%	123.48	732

## 21. NAFA ISLAMIC ACTIVE ALLOCATION PLAN-III (NIAAP-III)

NAFA Islamic Active Allocation Plan-III (NIAAP-III) was launched on June 28, 2016 and carries a Low to moderate risk profile.

Date of Launching	June 28, 2016
Nature of Fund	Open Ended Shariah Compliant Fund of Funds
Net Asset Value	681 million/-*
Par Value per unit	Rs.100.00/-
N.A.V. per unit	Rs. 106.5269/-*
Listing	Pakistan Stock Exchange
Benchmark	Daily weighted return of KMI-30 Index & 6-
	month average deposit rates of three A rated
	Islamic Banks/Islamic windows of conventional
	banks as selected by MUFAP, based on Fund's
	actual allocation (which is combination of
	benchmarks of underlying schemes).

<sup>\*</sup> As of June 30, 2018

### PERFORMANCE OF NIAAP-III

• The annualized return since inception up to June 30, 2018 is 4.6% against the benchmark return of 4.2%, hence outperformance of 0.4% on annualized basis.

NAFA Islamic Active Allocation Plan-III (NIAAP-III)	Per Unit Distribution	Pay out (% par Value)	Net Asset Value per Unit at June	Fund Size (Rs in million)
FY 2016	0.0842	0.1%	100.08	1,288
FY 2017	2.9409	2.9%	117.19	1,095

## 22. NAFA ISLAMIC ACTIVE ALLOCATION PLAN-IV (NIAAP-IV)

NAFA Islamic Active Allocation Plan-IV (NIAAP-IV) was launched on September 30, 2016 and carries a Low to moderate risk profile.

Date of Launching	September 30, 2016
Nature of Fund	Open Ended Shariah Compliant Fund of Funds
Net Asset Value	534 million/-*
Par Value per unit	Rs.100.00/-
N.A.V. per unit	Rs. 97.5732/-*
Listing	Pakistan Stock Exchange
Benchmark	Daily weighted return of KMI-30 Index & 6-month average deposit rates of three A rated Islamic Banks/Islamic windows of conventional banks as selected by MUFAP, based on Fund's actual allocation (which is combination of benchmarks of underlying schemes).

<sup>\*</sup> As of June 30, 2018

## PERFORMANCE OF NIAAP-IV

• The annualized return since inception up to June 30, 2018 is 0.8% against the benchmark return of 2.4%.

NAFA Islamic Active	Per Unit	Pay out	Net Asset Value	Fund Size
Allocation Plan-IV	Distribution	(% par Value)	per Unit at June	(Rs in million)
FY 2017	4.1764	4.2%	108.48	894

## 23. NAFA ISLAMIC ACTIVE ALLOCATION PLAN-V (NIAAP-V)

NAFA Islamic Active Allocation Plan-V (NIAAP-V) was launched on January 12, 2017 and carries a Low to moderate risk profile.

Date of Launching	January 12, 2017
Nature of Fund	Open Ended Shariah Compliant Fund of Funds
Net Asset Value	878 million/-*
Par Value per unit	Rs.100.00/-
N.A.V. per unit	Rs. 89.6528/-*
Listing	Pakistan Stock Exchange
Benchmark	Daily weighted return of KMI-30 Index & 6-
	month average deposit rates of three A rated
	Islamic Banks/Islamic windows of conventional
	banks as selected by MUFAP, based on Fund's
	actual allocation (which is combination of
	benchmarks of underlying schemes).

<sup>\*</sup> As of June 30, 2018

## PERFORMANCE OF NIAAP-V

• The annualized return since inception up to June 30, 2018 is -7.2% against the benchmark return of -6.7%.

## 24. NAFA ISLAMIC ACTIVE ALLOCATION PLAN-VI (NIAAP-VI)

NAFA Islamic Active Allocation Plan-VI (NIAAP-VI) was launched on May 26, 2017 and carries a Low to moderate risk profile.

Date of Launching	May 26, 2017
Nature of Fund	Open Ended Shariah Compliant Fund of Funds
Net Asset Value	448 million/-*
Par Value per unit	Rs.100.00/-
N.A.V. per unit	Rs. 87.0647/-*
Listing	Pakistan Stock Exchange
Benchmark	Daily weighted return of KMI-30 Index & 6-
	month average deposit rates of three A rated
	Islamic Banks/Islamic windows of conventional
	banks as selected by MUFAP, based on Fund's
	actual allocation (which is combination of
	benchmarks of underlying schemes).

<sup>\*</sup> As of June 30, 2018

### PERFORMANCE OF NIAAP-VI

• The annualized return since inception up to June 30, 2018 is -11.9% against the benchmark return of -10.1%.

### 25. NAFA ISLAMIC ACTIVE ALLOCATION PLAN-VII (NIAAP-VII)

NAFA Islamic Active Allocation Plan-VII (NIAAP-VII) was launched on June 29, 2017 and carries a Low to moderate risk profile.

Date of Launching	June 29, 2017
Nature of Fund	Open Ended Shariah Compliant Fund of Funds
Net Asset Value	195 million/-*
Par Value per unit	Rs.100.00/-
N.A.V. per unit	Rs. 93.4852/-*
Listing	Pakistan Stock Exchange
Benchmark	Daily weighted return of KMI-30 Index & 6-month average deposit rates of three A rated Islamic Banks/Islamic windows of conventional banks as selected by MUFAP, based on Fund's actual allocation (which is combination of benchmarks of underlying schemes).

<sup>\*</sup>As on June 30, 2018

### PERFORMANCE OF NIAAP-VII

• The annualized return since inception up to June 30, 2018 is -6.5% against the benchmark return of -3.5%.

### 26. NAFA ISLAMIC ACTIVE ALLOCATION PLAN-VIII (NIAAP-VIII)

NAFA Islamic Active Allocation Plan-VIII (NIAAP-VIII) was launched on November 03, 2017 and carries a Low to moderate risk profile.

Date of Launching	November 03, 2017	
Nature of Fund	Open Ended Shariah Compliant Fund of Funds	
Net Asset Value	589 million/-*	
Par Value per unit	Rs.100.00/-	
N.A.V. per unit	Rs. 100.3081/-*	
Listing	Pakistan Stock Exchange	
Benchmark	Daily weighted return of KMI-30 Index & 6-	
	month average deposit rates of three A rated	
	Islamic Banks/Islamic windows of conventional	
	banks as selected by MUFAP, based on Fund's	
	actual allocation (which is combination of	
	benchmarks of underlying schemes).	

<sup>\*</sup>As on June 30, 2018

## PERFORMANCE OF NIAAP-VIII

• The Cumulative Return since inception up to June 30, 2018 is 0.3% against the benchmark return of 1.6%.

## 27. NAFA ISLAMIC CAPITAL PRESERVATION PLAN-I (NICPP-I)

NAFA Islamic Capital Preservation Plan-I was launched on February 28, 2018 and carries a Low risk profile.

Date of Launching	February 28, 2018	
Nature of Fund	Open Ended Shariah Compliant Fund of Funds – CPPI	
Net Asset Value	1,763 million/-*	
Par Value per unit	Rs.100.00/-	
N.A.V. per unit	Rs. 100.3672/-*	
Listing	Pakistan Stock Exchange	
Benchmark	Daily Weighted Return of KMI-30 Index and 3-months average deposit rate of three AA rated Islamic Banks or Islamic windows of Conventional Banks as selected by MUFAP on the basis of actual investment by the Plan in equity and money market schemes.	

<sup>\*</sup>As on June 30, 2018

### PERFORMANCE OF NICPP-I

• The Cumulative Return since inception up to June 30, 2018 is 0.4% against the benchmark return of 0.2%, hence outperformance of 0.2%.

NAFA ISLAMIC CAPITAL PRESERVATION PLAN-I	Per Unit Distribution	Pay out (% par Value)	Net Asset Value per Unit at June	Fund Size (Rs in million)
FY 2018	0.3642	0.4%	100.37	1,763

### 28. NAFA Financial Sector Fund (NFSF)

NAFA Financial Sector Fund (NFSF) was launched on February 14, 2018. The Fund has a high risk profile with a prime exposure to the financial sector of stock market.

Date of Launching:	February 14, 2018
Nature of Fund:	Open-end Equity Fund
Net Asset Value:	1,036 million/-*
Par Value per unit:	Rs.10.00/-
N.A.V. per unit:	Rs. 10.0006/-*
Listing:	Pakistan Stock Exchange
Benchmark	KSE-30 Total Return Index

<sup>\*</sup> As of June 30, 2018

### PERFORMANCE OF NFSF

• The Cumulative Return since inception up to June 30, 2018 is 0.02% against the benchmark return of -2.68%, hence outperformance of 2.70%.

#### 29. NAFA Islamic Money Market Fund (NIMMF)

NAFA Islamic Money Market Fund (NIMMF) was launched on February 28, 2018 and carries a very low risk profile.

Date of Launching:	February 28, 2018	
Nature of Fund:	Open-end – Shariah Compliant Money Market	
Nature of Fund.	Fund	
Net Asset Value:	1,519 million/-*	
Par Value per unit:	Rs.10.00/-	
N.A.V. per unit:	Rs. 10.1518/-*	
Listing:	Pakistan Stock Exchange	
Benchmark	Three months average deposit rates of three (3)	
	AA rated Islamic Banks or Islamic windows of	
	Conventional Banks as selected by MUFAP.	

<sup>\*</sup> As of June  $\overline{30,2018}$ 

## PERFORMANCE OF NIMMF

- The annualized return since inception up to June 30, 2018 is 1.5% against the benchmark return of 0.9%, hence outperformance of 0.6% on annualized basis.
- Stability Rating of 'AA' (f) by PACRA

NAFA Islamic Money Market Fund	Per Unit Distribution	Pay out (% par Value)	Net Asset Value per Unit at June	Fund Size (Rs in million)
FY 2018	0.1518	1.5%	10.15	1,519

## 30. NAFA ISLAMIC CAPITAL PRESERVATION PLAN-II (NICPP-II)

NAFA Islamic Capital Preservation Plan-II was launched on April 27, 2018 and carries a Low risk profile.

Date of Launching	February 28, 2018	
Nature of Fund	Open Ended Shariah Compliant Fund of Funds – CPPI	
Net Asset Value	853 million/-*	
Par Value per unit	Rs.100.00/-	
N.A.V. per unit	Rs. 100.5769/-*	
Listing	Pakistan Stock Exchange	
Benchmark	Daily Weighted Return of KMI-30 Index and 3-	
	months average deposit rate of three AA rated	
	Islamic Banks or Islamic windows of	
	Conventional Banks as selected by MUFAP on	
	the basis of actual investment by the Plan in	
	equity and money market schemes.	

<sup>\*</sup>As on June 30, 2018

## PERFORMANCE OF NICPP-II

• The cumulative return since inception up to June 30, 2018 is 0.6% against the benchmark return of 0.2%, hence outperformance of 0.4%.

NAFA ISLAMIC CAPITAL PRESERVATION PLAN-II	Per Unit Distribution	Pay out (% par Value)	Net Asset Value per Unit at June	Fund Size (Rs in million)
FY 2018	0.5747	0.6%	100.58	853

## 31. NAFA ISLAMIC CAPITAL PRESERVATION PLAN-III (NICPP-III)

NAFA Islamic Capital Preservation Plan-III was launched on June 22, 2018 and carries a Low risk profile.

Date of Launching	June 22, 2018	
Nature of Fund	Open Ended Shariah Compliant Fund of Funds – CPPI	
Net Asset Value	955 million/-*	
Par Value per unit	Rs.100.00/-	
N.A.V. per unit	Rs. 100.0962/-*	
Listing	Pakistan Stock Exchange	
Benchmark	Daily Weighted Return of KMI-30 Index and 3-months average deposit rate of three AA rated Islamic Banks or Islamic windows of Conventional Banks as selected by MUFAP on the basis of actual investment by the Plan in equity and money market schemes.	

<sup>\*</sup>As of June 30, 2018

### PERFORMANCE OF NICPP-III

• The Cumulative return since inception up to June 30, 2018 is 0.09% against the benchmark return of 0.04%, hence outperformance of 0.05%.

NAFA ISLAMIC CAPITAL PRESERVATION PLAN-III	Per Unit Distribution	Pay out (% par Value)	Net Asset Value per Unit at June	Fund Size (Rs in million)
FY 2018	0.0957	0.1%	100.10	955

### 3.4 Role and Responsibilities of the Management Company

The Management Company shall manage, operate and administer the Scheme in accordance with the Rules, Regulations directives, circulars and guidelines issued by SECP, the Shariah Advisor and this Deed and the Offering Document.

The Fund is based on the Shariah principals of "Wakala", in which the Management Company shall manage, operate and administer the Scheme and Fund Property in the interest of the Principal (Unit Holders) in good faith, and to the best of its ability.

#### 3.4.1 Administration of the Scheme

The Management Company shall administer the Scheme in accordance with the Rules, the Regulations, the Deed and this Offering Document and directives of the Shariah Advisor and the conditions (if any), which may be imposed by the Commission from time to time.

#### 3.4.2 Management of Fund Property

The Management Company shall manage the Fund Property in a manner that ensures Shariah compliance and good faith, to the best of its ability and without gaining any undue advantage for itself or any of its Connected Persons and group companies or its officers, and subject to the restrictions and limitations as provided in the Deed and the Rules and Regulations. Any purchase or sale of investments made under any of the provisions of the Deed shall be made by the Trustee according to the instructions of the Management Company in this respect, unless such instructions are in conflict with the provisions of the Deed or the Rules and Regulations or the guidelines of the Shariah Advisor. The Management Company shall not be liable for any loss caused to the Trust or to the value of the Fund Property due to elements or circumstances beyond its reasonable control.

The Management Company shall comply with the provisions of the Regulations, the Deed and this Offering Document of the Scheme for any act or matter to be done by it in the performance of its duties and such acts or matters may also be performed on behalf of the Management Company by any officer(s) or responsible official(s) of the Management Company or by any nominee or agent appointed by the Management Company and any act or matter so performed shall be deemed for all the purposes of the Deed to be the act of the Management Company. The Management Company shall be responsible for the acts and omissions of all persons to whom it may delegate any of its functions, as if these were its own acts and omissions and shall account to the Trustee for any loss in value of the Trust Property where such loss has been caused by willful act and / or omission or of its officers, officials or agents.

#### 3.4.3 Appointment of Distributors

The Management Company, shall from time to time under intimation to the Trustee appoint, remove or replace one or more suitable persons, entities or parties as Distributor(s) for carrying out Distribution Function(s) at one or more location(s) locally or internationally. The Management Company may also itself act as a Distributor for carrying out Distribution Functions and an updated list of distributors would be available on the official website of the Management Company.

The Management Company shall ensure, where it delegates the Distribution Function, that:

- (a) the Distributors to whom it delegates, have acquired registration with the Mutual Funds Association of Pakistan (MUFAP) as registered service providers and are abiding by the code of conduct prescribed by the Association; and
- (b) the written contract with the Distributors clearly states the terms and conditions for avoidance of frauds and sales based upon misleading information

#### 3.4.4 Appointment of Investment Facilitator

The Management Company may, at its own responsibility cost, from time to time appoint Investment Facilitators to assist it in promoting sales of Units. An updated list of investment facilitators appointed by the Management Company shall be made available at all times on the websites of the Management Company.

The Management Company shall ensure, where it appoints the investment facilitator, that:

- a. the investment facilitator has acquired registration with the Mutual Funds Association of Pakistan (MUFAP) as registered service providers and is abiding by the code of conduct prescribed by the Association; and
- b. the written contract with the Investment facilitator clearly states the terms and conditions for avoidance of frauds and sales based upon misleading information.

#### 3.4.5 Maintenance of Accounts and Records

The Management Company shall maintain at its principal office, complete and proper accounts and records to enable a complete and accurate view to be formed of the assets and liabilities and the income and expenditure of the Scheme, all transactions for the account of the Scheme, amounts received by the Scheme in respect of issue of Units, payments made from the Scheme on redemption of the Units and by way of distributions and payments made at the termination of the Scheme. The Management Company shall maintain the books of accounts and other records of the Scheme for a period of not less than ten years.

The Management Company shall ensure that no entry and exit from the Scheme (including redemption and re-issuance of Units to the same Unit Holders on different NAVs) shall be allowed other than for the following matters, unless permitted otherwise by the Commission under the Regulations:

- (a) Cash settled transaction based on the formal issuance of redemption requests
- (b) Net off issuance and redemption transaction at the same net asset value when the redemption request is ready to be disbursed and is ranked at the top in the list of pending redemption requests (if any).

The Management Company shall clearly specify Cut-Off Timings (for acceptance of application forms of issuance, redemption, and conversion of Units of the Scheme) in this Offering Document, on its web site and at designated points. Such Cut-Off Timing shall uniformly apply on all Unit Holders.

The Management Company shall ensure all valid redemption requests are paid based on ranking of the requests in a queue.

## 3.5 Maintenance of Unit Holders Register

- 3.5.1 A Register of Unit Holders may be maintained by the Management Company itself or such other company, as the Management Company may appoint after giving prior notice to the Unit Holders.
- 3.5.2 The office of the Transfer Agent is located at 7<sup>th</sup> Floor, Clifton Diamond Building, Block No. 4, Scheme No. 5 Clifton Karachi, Pakistan, where Register of Unit Holder will maintain.
- 3.5.3 Every Unit Holder will have a separate Registration Number. The Management Company shall use such Registration Number for recording Units held by the Unit Holder. Unit Holder's account identified by the registration number will reflect all the transactions in that account held by such Unit Holder.

#### 3.5.4 Disclaimer

The Management Company shall not be under any liability except such liability as may be expressly assumed by it under the Rules, Regulations and the Constitutive Documents, nor shall the Management Company (save as herein otherwise provided) be liable for any act or omission of the Trustee nor for anything except for its own gross negligence or willful breach of duty and the acts and omissions of all persons to whom it may delegate any of its functions as manager as if they were its own acts and omissions. If for any reason it becomes impossible or impracticable to carry out the provisions of the Constitutive Documents, the Management Company shall not be under any liability therefore or thereby and it shall not incur any liability by reason of any error of law or any matter or thing done or suffered or omitted to be done in good faith hereunder.

#### 3.6 Role of the Trustee

- The trustee shall perform its role as specified in the Rules, Regulation and directives issued there under, this Deed and the Offering Document.
- The Trustee shall exercise all due diligence and vigilance in carrying out its duties and in protecting the interests of the Unit Holder(s). The Trustee shall not be under any liability on account of anything done or suffered by the Trust, if the Trustee had acted in good faith in performance of its duties under this Trust Deed or in accordance with or pursuant to any request of the Management Company provided it is not in conflict with the provisions of this Trust Deed or the Rules and Regulations. Whenever pursuant to any provision of this Trust Deed, any instruction, certificate, notice, direction or other communication is required to be given by the Management Company, the Trustee may accept as sufficient evidence thereof:
  - a document signed or purporting to be signed on behalf of the Management Company by any authorized representative(s) whose signature the Trustee is for the time being authorized in writing by the Management Committee to

- accept; and
- any Instructions received online through the software solution adopted by the Management Company/Trustee in consultation with each other shall be deemed to be instructions from the authorized representative(s)
- The Trustee shall not be liable for any loss caused to the Fund or to the value of the Trust Property due to any elements or circumstances of Force Majeure
- In the event of any loss caused due to any gross negligence or willful act and/or omission, the Trustee shall have an obligation to replace the lost investment forthwith with similar investment of the same class and issue together with all rights and privileges pertaining thereto or compensate the Trust to the extent of such loss. However the trustee shall not be under any liability thereof or thereby and it shall not incur any liability by reason of any error of law or any matter or thing done or suffered or omitted to be done in good faith hereunder.

### 3.6.1 Obligations under Regulations and Constitutive Document

The Trustee shall perform all the obligations entrusted to it under the Regulations, circulars, directives, the Deed and this Offering Document and discharge all its duties in accordance with the Rules, Regulations, the Trust Deed and this Offering Document. Such duties may also be performed on behalf of the Trustee by any officer or responsible official of the Trustee or by any nominee or agent appointed by the Trustee under intimation to the Management Company. Provided that the Trustee shall be responsible for the willful acts and omissions of all persons to whom it may delegate any of its duties, as if these were its own acts and omissions and shall account to the Trust for any loss in value of the Fund Property where such loss has been caused by negligence or any reckless willful act or omission of the Trustee or any of its attorney (ies), or agents.

#### 3.6.2 Custody of Assets

The Trustee has the responsibility for being the nominal owner and custodian of the assets of the Fund on behalf of the beneficial owners (the Unit Holders), within the framework of the Regulations, the Trust Deed and Offering Document issued for the Fund.

### 3.6.3 Investment of Fund Property at the direction of the Management Company

The Trustee shall invest the Fund Property from time to time at the direction of the Management Company strictly in terms of the provisions contained and the conditions stipulated in the Deed, this Offering Document(s), the Regulations, circulars, directives and the conditions (if any) which may be imposed by the Commission from time to time.

#### 3.6.4 Carrying out instructions of the Management Company

The Trustee shall carry out the instructions of the Management Company in all matters including investment and disposition of the Fund Property unless such instructions are in conflict with the provisions of the Deed, this Offering Document(s), the Regulations, the Circulars and Directives of SECP or any other applicable law.

### 3.6.5 Liabilities of the Trustee

The Trustee shall not be under any liability except such liability as may be expressly assumed by it under the Rules, the Regulations and/or the Deed, nor shall the Trustee (save as herein otherwise provided) be liable for any act or omission of the Management Company or for anything except for loss caused due to its willful acts or omissions or that

of its agents in relation to any custody of assets of investments forming part of the Fund Property. If for any reason it becomes impossible or impracticable to carry out the provisions of the Deed the Trustee shall not be under any liability thereof or thereby and it shall not incur any liability by reason of any error of law or any matter or thing done or suffered or omitted, to be done in good faith hereunder. The Trustee shall not be liable for any loss caused to the Trust or to the value of the Fund Property due to any elements or circumstances beyond its reasonable control.

#### 3.6.6 Disclaimer

The Trustee shall not be under any liability except such liability as may be expressly assumed by it under the Rules and Regulations and the Deed nor shall the Trustee be liable for any act or omission of the Management Company nor for anything except for loss caused due to its willful acts or omissions or that of its agents in relation to any custody of assets of investments forming part of the Trust Property. If for any reason it becomes impossible or impracticable to carry out the provisions of the Deed the Trustee shall not be under any liability therefore or thereby and it shall not incur any liability by reason of any error of law or any matter or thing done or suffered or omitted to be done in good faith hereunder.

### 3.7 Shariah Advisor / Shariah Supervisory Board

Management Company, on its own expense, has appointed a Shariah Supervisory Board, which comprises of

Name	Designation
Dr. Imran Ashraf Usmani	Chairman
Mufti Naveed Alam	Member
Mufti Ehsan Waquar Ahmad	Member & Shariah Advisor

Profile of the Shariah Supervisory Board is as follows

(1) Dr. Mufti Muhammad Imran Ashraf Usmani (Chairman), son of Justice (Retd.) Mufti Muhammad Taqi Usmani, graduated with specialization in Islamic Fiqh (Islamic jurisprudence) from Jamia Darul-Uloom, Karachi, where he has been teaching Fiqh since 1990. He also holds an LL.B. and Ph.D. in Islamic finance. He is a member of the administration board of Jamia Darul-Uloom, Karachi. Presently Dr Usmani is the Resident Shariah Board Member at Meezan Bank and is responsible for Research and Product Development of Islamic banking products, advisory for Shariah-compliant banking and supervision of Shariah Audit & Compliance.

Dr. Usmani is the author of numerous publications related to Islamic finance and other Shariah related subjects. He has presented papers in numerous national and international seminars and has delivered lectures at academic institutions including Harvard, LSE, LUMS and IBA

In past Dr. Usmani has served as an advisor / member of Shariah Boards of several renowned institutions since 1997 including the State Bank of Pakistan, HSBC - Amanah Finance, UBS - Switzerland, Guidance Financial Group USA, Lloyds TSB Bank - UK, Japan Bank for International Cooperation (JABIC), Credit Suisse Switzerland, RBS Global, Old Mutual Albarakah Equity & Balanced Funds South Africa, AIG Takaful, ACR

ReTakaful Malaysia, Capitas Group USA, Bank of London and Middle East Kuwait, BMI Bank Bahrain, Al Khaliji Bank Qatar, Sarasin Bank Switzerland, DCD Group Dubai, International Centre for Education in Islamic Finance (INCEIF) and other mutual and property funds, Takaful Companies and international Sukuk etc.

At present Dr. Usmani is serving at different capacities at various organizations which are as under:

- Faculty Member Jamia Darul Uloom
- Director Hira Foundation School
- Resident Shariah Board Member Meezan Bank Ltd
- Research Faculty Member Department of Economics Karachi University
- President & Founder Trustee Ihsan Trust
- Committee Member Implementation Committee For Promotion of Islamic Banking By Ministry of Finance
- Academic Committee Chairman / Board Member / Faculty Member Centre for Excellence In Islamic Finance CEIF (IBA)
- Member Central Board Center for Islamic Economics (CIE)
- Shariah Board Member Chairman Shariah Board NBP Fund Management Company
- Shariah Board Member Al Meezan Mutual Funds
- Shariah Advisor PMEX
- Chairman Islamic Index Pakistan Stock Exchange
- (PSX)
- Shariah Board Member Observer
- Shariah Advisor / Shariah Board Secretary Guidance Financial Group USA
- Member Central Shariah Supervisory Board AIG Charity Takaful Company (Global)
- Shariah Board Member Sarasin Bank Switzerland
- Shariah Board Member AAOIFI Dubai
- Shariah Board Member International Islamic Financial Market Bahrain IIFM

(2) **Mufti Naveed Alam** holds Shahadat ul Alamiyah and Takhassus (specialization in Islamic jurisprudence) from Jamia Darul Uloom, Karachi. He also holds Masters in Islamic Banking and Finance from University of Karachi. In addition to all he is a Certified Shariah Advisor & Auditor CSAA exam from AAOIFI. His area of expertise is Islamic finance in which he has carried out extensive research.

Mr. Alam joined Meezan bank in 2013 as a member of Shariah Audit unit of Product Development & Shariah Compliance department and is currently holds the position of Shariah Scholar reporting to Resident Shariah Board Member. His main responsibilities include providing day to day guidance on Shariah related matters to various business and support units within the bank. He is a participant of Shariah Supervisory Board of Meezan Bank. Mr. Alam is also Shariah Advisor of Afzal Memorial Thalassemia Foundation (AMTF) and Shariah Board Member of NAFA Islamic Funds. He has previously served Indus Hospital as Shariah Coordinator where his main responsibilities were developing policies for Zakat fund management and utilization.

Mr. Alam has conducted various training sessions, Corporate Workshops & Seminars on different Islamic Finance topics including Islamic Financial Products, Product Development & Structuring, Legal documentation and Shariah Auditing. He is a frequent speaker on Islamic Banking at Muhammad Ali Jinnah University (MAJU), Pakistan Air Force Karachi Institute of Economics & Technology (PAF - KIET), Sheikh Zayed Islamic Centre University of Karachi and Karachi Institute of Management & Sciences (KIMS).

(3) Mufti Ehsan Waquar Ahmad is the Shariah Advisor at NBP-Aitemaad Regular Payment Fund. Alhamdulillah, he is among the few scholars who possess a unique combination of religious and contemporary education. He graduated as a Mufti, achieving Masters in Traditional Islamic Studies and specializing in Islamic Jurisprudence from Pakistan's renowned Islamic School, Jamiat-ur-Rasheed. Later he accomplished Masters in Economics from KU and Masters in Business Administration with majors in Finance from IoBM. This unique blend of educational combination gives him an edge to understand, correlate and align modern day banking practices with Shariah principles.

He has served Islamic Financial Industry with institutions like ESSAC, Emirates Global Islamic Bank now Albaraka Bank Pakistan, UBL and Yasaar Ltd.

Mufti Ehsan is also a member of the Technical Committee for Developing Accounting & Auditing Standard for Islamic Financial Institution at Institute of Chartered Accountants of Pakistan (ICAP) and member Islamic Capital Market Development Committee at KSE. He has actively worked with SBP and was nominated to several sub-committees formed by the SBP Shariah Board for Islamic Banking matters in Pakistan.

Mufti Ehsan conducts courses of Classical Jurisprudence, Islamic Finance and Risk Management at Traditional Islamic Universities (Jamia-tur-Rasheed) and Modern Business Schools (IoBM). He frequently contributes in different international and local periodicals and appears as an industry expert on local TV channels.

# <u>Address of Shariah Advisor</u>:

House No B-187/1, Gulshan-e-Iqbal Block 4A, Karachi, 75300

The Shariah Advisor will be appointed under intimation to the Trustee for a period of five years, but may be reappointed on completion of the term. The Management Company may at any time, with prior notice to the Trustee and intimation to the Commission, terminate the Agreement with the Shariah Advisor by giving a notice as per the Agreement with the Shariah Advisor, before the completion of the term, and fill the vacancy with the approval of the Commission and the trustee. Furthermore, the agreement entered into for the appointment of the Shariah Advisor shall be furnished to the commission.

## 3.7.1 Duties and Responsibilities of Shariah Advisor/Shariah Supervisory Board

The SSB, including the Shariah Advisor shall advise the Management Company on matters relating to Shariah compliance and recommend general investment guidelines consistent with Shariah. Any verdict issued by the SSB, including the Shariah Advisor in respect of any Shariah related matter would be final and acceptable to the Trustee, the Management Company, the Unit Holders and other parties. In case of any dispute between the SSB, including the Shariah Advisor and the management, the matter may be referred to Shariah Advisory Board ("SAB") of SECP for resolution.

The SSB, including the Shari'ah Adviser shall do the research as appropriate on the criteria followed by Islamic Unit Trusts all over the world for the purpose of screening of investments. The SSB, including Shari'ah Advisor will then decide as to which screening criteria are relevant to be used in the context of Pakistan's capital markets and the instruments available therein, and which need to be modified/added/deleted.

The SSB, including Shari'ah Advisor shall provide technical guidance and support on various aspects of Shari'ah, so as to enable the Management Company to ensure the Fund is a Shari'ah Compliant.

The SSB, including Shari'ah Advisor has certified that Investment Policy of the Trust is compliant with the requirements of Shari'ah. However, in case there is a requirement for any amendment, based on future research for purposes of increasing the Shariah acceptability of the Investment Policy, permission for necessary amendments of the Deed may be sought from the Commission.

The Management company based on guidelines issued by the SSB, including the Shariah advisor shall determine an appropriate percentage of income and cash flows included in the income and cash flow of the companies in which the Unit Trust has invested from activities not in accordance with the principles of the Shariah, and get it approved by the Shariah Advisor and SSB. All such sums shall be donated, after approval from the Shariah Advisor and SSB, subject to the condition that such charity organization is not related to, Management Company or any of their employees.

The SSB including the Shariah Advisor shall determine an appropriate percentage of income and cash flows included in the income and cash flow of the companies in which the Unit Trust has invested from activities not in accordance with the principles of the Shariah, and will recommend to the Management Company the criteria for selecting the charities to whom such sums shall be donated, subject to the condition that such charity organization is not related to the Shariah Adviser, Management Company or any of their employees.

At the end of each Annual Accounting Period or such other interval as the Commission may require, the SSB including the Shariah Advisor shall issue a Shari'ah compliance certificate, to the effect that all the business activities, investments and operations of the preceding year's or past operations of the Fund are in conformity with principles of Shari'ah. This report shall be included in the Annual reports or such other required reports of the Fund.

Ensure that the Shariah-compliant funds comply, with any guideline, ruling or decision issued by the Commission

#### 3.8 Transfer Agent

The Management Company will perform duties having its office at 7<sup>th</sup> Floor, Clifton Diamond Building, Block No. 4, Scheme No. 5 Clifton Karachi, Pakistan as the Transfer Agent of the Fund until any further notice and intimation to the Trustee. The Management Company will be responsible for maintaining the Unit Holder's Register, preparing and issuing account statements, Unit Certificates and dividend warrants/advice and providing related services to the Unit Holders.

#### 3.9 Custodian

**Central Depository Company Pakistan Limited (CDC)** Trustee will also be performing the functions of the custodian of the Trust Property. The salient features of the custodial function are:

- (a) Segregating all property of the Fund from Custodian's own property and that of its other clients.
- (b) Assuring the smooth inflow/outflow of dematerialized securities and such other instruments as required.

(c) Ensuring that the benefits due on investments are received and credited to the Fund's account.

The Trustee may, in consultation with the Management Company, from time to time, appoint, remove or replace one or more Custodian(s) for performing the Custodian Function at one or more locations, on terms and conditions to be agreed upon between the Custodian and the Trustee and agreed upon by the Management Company for the safe keeping of any portion of the Trust Property.

#### 3.10 Distributors/Facilitators

- 3.10.1 Parties detailed in Annexure C of this Offering Document have each been appointed as Distributors to perform the Distribution Functions at their Authorized Branches. The addresses of these branches are given in Annexure C of this Offering Document; these branches may be increased or decreased by the Management Company from time to time. The Management Company may, from time to time, appoint additional Distributors (if they fulfill the requirement of regulations) or terminate the arrangement with any Distributor and intimate the Trustee and Commission accordingly. The Management Company may itself perform the functions of a Distributor either directly or through subdistributors.
- 3.10.2 The Distributors will be responsible for receiving applications for Purchase, Redemption, Conversion or Transfer of Units etc. They will be interfacing with and providing services to Unit Holders, including receiving applications for change of address or other particulars or applications for issuance of duplicate certificates, requests for income tax exemption or Zakat exemption, etc. for immediate transmission to the Management Company or Transfer Agent as appropriate for further action. The Management Company shall remunerate the Distributors out of its resources and/or from Sales Load.
- 3.10.3 The Management Company may, at its sole discretion, from time to time, appoint Investment Facilitators (Facilitators). The Facilitators' function is to identify, solicit and assist investors in investing in the Fund. The Management Company shall remunerate the Facilitators out of its resources and/or from the Front-end Load.

#### 3.11 Auditors

KPMG Taseer Hadi & Co Chartered Accountants Sheikh Sultan Trust Building No. 2 Beaumont Road ,Karachi 75530

- 3.11.1 They will hold office until the transmission of the reports and accounts, which will cover the period from commencement of the Trust up to the end of the Accounting Period and will, afterwards, be eligible for reappointment by the Management Company with the concurrence of the Trustee. However, an auditor may be reappointed for such terms as stipulated by the Regulations and/or the Ordinance, as amended from time to time. The appointment of the Auditor and contents of the Auditor's report shall be in accordance with the provisions of the Rules and Regulations.
- 3.11.2 The Auditors shall have access to the books, papers, accounts and vouchers of the Trust, whether kept at the office of the Management Company, Trustee, Custodian, Transfer Agent or elsewhere and shall be entitled to require from the Management Company, Trustee and their Directors, Officers and Agents such information and explanations as considered necessary for the performance of audit.
- 3.11.3 The Trustee shall be entitled to require the Auditors to provide such further reports as may be agreed upon between the Trustee and the Management Company as may be considered necessary to facilitate the Trustee in issuing the certification required under the Regulations.
- 3.11.4 The Auditors shall prepare a written report to the Unit Holders on the accounts and books of accounts of the Trust and the balance sheet, profit and loss account, cash flow statement and statement of movement in Unit Holders' Funds and on every other document forming part of the balance sheet and profit and loss account, including notes, statements or schedules appended thereto.
- 3.11.5 The contents of the Auditors report shall be as mentioned in the Regulations.

## 3.12 Legal Advisors

M/s Jooma Law Associates 205,E.I. Lines, Dr.Daudpota Road, Karachi.

#### 3.13 Bankers

#### Islamic Banks

Al Baraka Bank (Pakistan) Limited
BankIslami Pakistan Limited
Dubai Islamic Bank Pakistan
Limited
Meezan Bank Limited
MCB Islamic Bank Limited

**Islamic Banking Divisions of Conventional Bank** 

Allied Bank Limited	Silk Bank Limited
Askari Bank Limited	National Bank of Pakistan
Bank Alfalah Limited	Sindh Bank Limited
Bank Al-Habib Limited	United Bank Limited
Soneri Bank Limited	Faysal Bank Limited
Summit Bank Limited	Habib Bank Limited

#### 3.13.1 Shariah Compliant Bank Accounts

- (a) The Trustee, at the request of the Management Company, shall open Bank Account(s) with scheduled Islamic Banks/Islamic Windows of conventional banks titled CDC Trustee NBP Aitemaad Regular Payment Fund for the Unit Trust at designated Bank(s) inside or outside Pakistan, subject to the relevant laws, Trust Deed, Rules and Regulations, for collection, investment, redemption or any other use of the Trust's Funds.
- (b) The Management Company may also require the Trustee to open Bank Account(s) with scheduled Islamic Banks/Islamic Windows of conventional banks as Distribution Account(s) for dividend distribution out of the Unit Trust. Notwithstanding anything in the Deed, the beneficial ownership of the balances in the Accounts shall vest in the Unit Holders.
- (c) All bank charges for opening and maintaining Bank Accounts with scheduled Islamic Banks/Islamic Windows of conventional banks for the Trust shall be charged to the Fund.
- (d) All income, profit etc. earned in the Distribution Account(s), including those accruing on unclaimed dividends, shall form part of the Trust Property for the benefit of the Unit Holders and shall be transferred periodically from the Distribution Account(s) to the main Bank Account maintained at scheduled Islamic Banks/Islamic Windows of conventional banks of the Trust.
- (e) The amounts received from the Investors before the Initial Period shall be deposited in a Bank Account with scheduled Islamic Banks/Islamic Windows of conventional banks of the Fund and any income, profit etc earned and/or accrued on the investments of that amount upto and including the day before the opening of the Initial Periodshall not form part of the Trust Property and shall be paid by the Management Company or the Trustee to those Investors who participated before the Offering Period, either in cash or in additional Units as selected by those Investors, in proportion to their investments.
- (f) The Trustee shall, if requested by the Management Company at its discretion also open a separate Account designated by the Management Company. These account(s) may be used for the purpose of collection of sale proceeds, where collections received on account of subscription of Units by investors of various unit trusts and the administrative plans that are managed by the Management Company shall be held prior to their being allocated and transferred to pertinent unit trust(s). Such account(s) may also be used for temporary parking for the purpose of redemption. Provided however, in relation to the other unit trusts managed by the Management Company mentioned above, there are similar provisions in the trust deeds of such Funds and have the Trustee as common between them. Such accounts shall be in the title of CDC Trustee NAFA Funds.

## 3.14 Rating of the Scheme

The Management Company will be obliged to obtain a rating of the Scheme, once the Scheme becomes eligible for rating as per the criteria of the rating agency, and such rating shall be updated at least once every Financial Year and also published in the annual and quarterly reports of the Scheme as well as on the Management Company's website.

### 3.15 Minimum Fund Size

The minimum size of NBP Aitemaad Regular Payment Fund shall be one hundred million rupees at all times during the life of the scheme. In case of after the initial public offering or subsequently at any time if the size of the open end scheme falls below that minimum size of one hundred million rupees, the asset management company shall ensure compliance with the minimum fund size within three (3) months of its breach and if the fund size remains below the minimum fund size limit for consecutive ninety (90) days the asset management company shall immediately intimate the grounds to the commission upon which it believes that the scheme is still commercially viable and its objective can still be achieved.

#### 4. CHARACTERISTICS OF UNITS

#### 4.1 Units

All Units and fractions thereof represent an undivided share in the Fund and rank pari passu as to their rights in the net assets, earnings, and the receipt of the dividends and distributions. Each Unit Holder has a beneficial interest in the Fund proportionate to the Units held by such Unit Holder. For the convenience of investors, the Management Company may issue Units with different options for different arrangements as chosen by the investor from time to time, after seeking prior approval of the Shariah Advisor and Commission and Shariah Advisor and amending the Offering document.

#### 4.2 Classes of Units

- (a) Class "A" (Pre-IPO Units) shall be issued to the Pre-IPO Investors with Front-end Load or Back-end Load at the discretion of the Management Company.
- (b) Class "B" Units shall be issued to investors during the Initial Period with Front-end Load and Back-end Load, at the discretion of the Management Company.
- (c) Class "C Units shall be issued to investors after the Initial Period with Front-end Load and Back-end Load, at the discretion of the Management Company.
- (d) Class "D" (re-investment of Cash Dividend): are the Units, which will issued to the Unit Holders in case of reinvestment of any Cash Dividends announced (as defined in clause 5.5) from time to time, net of any applicable taxes. These units shall not be charged with any Front-end Load.

Irrespective of the different classes of Units as set out above, all Units of Fund issued from time to time shall rank pari passu inter se and shall have such rights as are set out in the Trust Deed and this Offering Document unless stated otherwise.

#### 4.3 Types of Units

An investor shall, at the time of opening an account, select the types(s) of Unit(s) in which the investor wishes to invest, i.e. Growth Unit and/or Income Unit. Unit Holders can switch from one type of Units to another at any time by filling out the required application form available at all distribution points.

- 4.3.1 Growth Units: The Unit value grows in line with the growth in NAV, and the Unit Holders shall receive additional units at prevailing price, after adjusting for taxes against Cash Dividend (if any) at the time of distribution. The Management Company may also decide to distribute income in the form of bonus units which shall be growth Units of the Fund.
- 4.3.2 Income Units: The Unit value grows in line with the growth in NAV, and the Unit Holders shall receive distribution income in the form of cash, if any distribution announced by the

Fund. The Management Company may also decide to distribute income in the form of bonus units which shall be growth units of the Fund.

#### 4.4 Administrative Plan

- 4.4.1 Investors of the Fund may opt for an Administrative Plan over the Fund at any time to attain a regular periodic income to support their liquidity requirements.
- 4.4.2 If investment amount falls below **Rs.100,000** (**Rupees One Hundred Thousand Only**) at any time during the life of investment, features of Administrative Plan will seize for the investor and Units allocated to him will be considered Units of the Fund
- 4.4.3 All Units issued under the Administrative Plan shall rank pari passu with units of the Fund.
- 4.4.4 The investor can opt either one of the following options:
  - Fixed Periodic Payment: Investors of the Fund may opt for this Administrative Plan to attain a regular periodic payment to support their liquidity requirements. The Fixed Periodic Payment Unit Holders shall, at the time of purchase or beginning of a Regular Interval (i.e. monthly, quarterly, semi-annually, or annually), specify a fixed cash amount required by them at Regular Intervals and authorize the Management Company to redeem (at the prevailing NAV) such number of units from their holding that in rupee terms is equivalent to the specified fixed amount required at the end of every Regular Interval. Such amount shall include investment appreciation, as well as principal amount.

Warning: In Fixed Periodic Payment Plan, the principal amount may be reduced in case sufficient returns are not earned by the Fund to cover the amount required by the Unit Holder. Therefore, the resulting payment may lead to the erosion of principal.

Minimum amount of investment for **Fixed Periodic Payment** Administrative Plan would be **Rs. 100,000.** The Management Company may alter the minimum amount at its discretion by giving a prior notice of at least 30 days. However, enhancement in current minimum monetary investments shall not take effect retrospectively.

If investment amount falls below Rs. 100,000 at any time during the life of investment, features of Administrative Plan will seize for the investor and Units allocated to him will be considered Units of the Fund.

• % of Investment Appreciation: The Unit Holders shall receive income in cash (through redemption of units) to the extent of certain percentage of investment appreciation as specified by him in the investment form at the end of every Regular Interval (i.e. monthly, quarterly, semi-annually or annually). However, the principal amount shall remain intact at year end until and unless the unit holder redeems the principal amount.

**Note:**Investment Appreciation means the increase in investment value during a given interval over the principal amount of investments.

Principal amount is the amount of investments as increased / reduced by investments / redemptions net off any Load and taxes thereon (if any).

Warning: Administrative Plan options will be subject to relevant tax regulations, which may impact the principal in an adverse manner.

Minimum amount of investment for% of Investment Appreciation under Administrative Plan would be Rs. 100,000. The Management Company may alter the minimum amount at its discretion by giving a prior notice of at least 30 days. However, enhancement in current minimum monetary investments shall not take effect retrospectively.

If investment amount falls below Rs. 100,000 at any time during the life of investment, features of Administrative Plan will seize for the investor and Units allocated to him will be considered Units of the Fund.

- **4.4.5** The periodic payment shall be made by redeeming the required number of Units. The amount so redeemed shall be made through payment instruments or transferred to the designated bank account within six (6) working days of the redemption.
- 4.4.6 The payment shall be processed by the Management Company on the 25<sup>th</sup> of each month. Provided that if the 25<sup>th</sup> of the last month of a certain regular interval is not a Dealing Day the redemption arrangement of Units would be transferred to the next Dealing Day.
- **4.4.7** Unit Holders may switch over to any of the other options or withdraw funds from the option at any stage by submitting the prescribed form to the Distributor/ Management Company.
- **4.4.8** The Administrative Plans may be discontinued by the Management Company at any time after seeking approval of the Commission by giving a prior notice of 30 days to the Unit Holders. All units in issue shall be treated as Units of the Fund from there on.

#### 4.5 Purchase and Redemption of Units

- (a) Units are purchased at the Offer Price and redeemed at the Redemption Price at any of the Authorized Distribution Offices during Business Hours on any Dealing Day in accordance with the procedure set out in of this Offering Document.
- (b) Units are issued after realization of subscription money
- (c) During the period the register is closed, the sale, redemption and conversion of Units will be suspended.
- (d) The Management Company may decline an applicant for issue of units if it is of the opinion that it will not be possible to invest the substantial inflow of Funds or to meet any regulatory requirements.

### 4.5 Procedure for Purchase of Units

#### 4.5.1 Who Can Apply?

Any investor or any related group of investors qualified or authorized to purchase the Units may make applications for the Purchase of Units in the Fund. Application may be made pursuant to the procedures described in paragraph 4.4.2 below by any qualified or authorized investor(s) including, but not limited to, the following:

(a) Citizens of Pakistan resident in Pakistan. In respect of minors below 18 years of age, applications may only be made by their guardians.

- (b) Companies, corporate bodies, financial institutions, banks, partners of a firm and societies incorporated in Pakistan provided such investment is permitted under their respective memorandum and articles of association and / or bye-laws.
- (c) Pakistanis resident abroad, foreign nationals and companies incorporated outside Pakistan can apply for Units subject to the regulations of the State Bank of Pakistan and the Government of Pakistan and any such regulations and laws that may apply to their place of residence, domicile and citizenship. The payment of dividends and redemption proceeds to such investors shall be subject to the relevant taxation and exchange regulations / laws. Any person making an application for the Purchase of Units in the Fund shall warrant that he/she is duly authorized to purchase such Units.
- (d) Provident Funds constituted by companies registered under the Companies Ordinance, 1984, subject to conditions and investment limits as laid down in Employees Provident Fund (Investment in Listed Securities) Rules, 1996, as amended from time to time, including by SROs.
- (e) Provident, Pension and Gratuity Funds constituted by organizations other than companies under Section 20 (h) of the Trusts Act 1882, (11 of 1882).
- (f) Insurance companies under the Insurance Ordinance, 2000.
- (g) Non Profit Organization under Rule 213 (i) of the Income Tax Rules, 2002.
- (h) Fund of Funds.

### How can Units be purchased?

#### 4.5.2 Account Opening Procedure

The procedure given below is designed for paper-based transactions. The Management Company at a later date after seeking approval of the Commission may introduce electronic/Internet based options for the transactions.

- (a) Before purchasing Units of the Fund an investor must open an account with Management Company.
- (b) In case of individuals, a photocopy of the Computerized National Identity Card (CNIC), NICOP or Passport etc of the applicant or any other form of identification acceptable to the Management Company needs to be furnished
- (c) In case of a body corporate or a registered society or a trust the following documents would be required,
  - (i) Duly certified copy of the memorandum and articles of association/ Charter/ Byelaws or rules and regulations;
  - (ii) Duly certified copy of power of attorney and/or relevant resolution of the board of directors delegating any of its officers to invest the Funds and/ or to realize the Investment and;
  - (iii)Duly certified copy of the Computerized National Identity Card (CNIC) of the officer to whom the authority has been delegated.

(d) In case of existing Unit Holders, if any of the documents (in a-d above) have previously been submitted with the Management Company and/or Transfer Agent, fresh submission of documents will not be required provided that submitted documents are acceptable to Management Company. However, the account number must be provided to facilitate linking.

Any change of name or address of any unit holder as entered in the Register shall forthwith notified in writing by relevant unit holder to the distributor company or transfer agent.

- (e) The Distribution Company and/or Management Company will be entitled to verify the particulars given in the Account Opening Form. In case of any incorrect information, the application may be rejected if the applicant fails to rectify the discrepancy.
- (f) If subsequent to receipt of the application by the Distributor, but prior to issue of the Units, the application is found by the Registrar or the Distributor to be incomplete or incorrect in any material manner, the Registrar or the Distributor will advise the applicant in writing to remove the discrepancy, in the meanwhile the application will be held in abeyance for fifteen days and in the event the discrepancy is not removed in the said fifteen days, the amount will be refunded without any profit or mark-up. However, in the event Units have been issued and a material discrepancy is discovered subsequent to that, the Registrar or the Distributor will advise the applicant in writing to remove the discrepancy within fifteen days and if the investor, in the opinion of the Registrar, fails to remove the discrepancy without good cause, the Units shall be redeemed at the Redemption Price fixed on the date the Units are so redeemed. The Unit Holder shall not be entitled to any payment beyond the redemption value so determined.
- (g) The Investor Account Opening Form can be lodged with any Distributor or directly lodged with the Management Company. No other person (including Investment Facilitators) is authorized to accept the forms or payment.
- (h) The Management Company will make arrangements, from time to time, for receiving Account Opening Forms from outside Pakistan and will disclose these arrangements through its website and its Distributors and agents outside Pakistan.

#### 4.5.3 Joint Application

- (a) Joint application can be made by up to four applicants. Such persons shall be deemed to hold Units on first holder basis. However, each person must sign the Account Opening Form and submit a copy of Computerized National Identity Card, NICOP, Passport and other identification document.
- (b) The first named Holder shall receive all notices and correspondence with respect to the account, as well as proceeds of any redemption, or dividend payments. Such person's receipt or payment into the person's designated bank account shall be considered as a valid discharge of obligation by the Trustee and the Management Company.
- (c) In the event of death of the first Holder, the person first in the order of survivor(s) as stated in the Account Opening Form, shall be the only person recognized by the Trustee and the Management Company to receive all notices and correspondences with regard to the accounts, as well as proceeds of any redemption requests or dividend. Such person's acknowledgement of receipt of proceeds shall be considered as the valid discharge of obligation by the Trustee and the Management Company.

Provided however the Trustee and/or the Management Company may at their discretion request the production of a Succession Certificate from an appropriate Court before releasing of redemption requests or dividends in cases of doubts or disputes among the Joint Unit Holders and/or the legal heirs or legal representatives of the deceased.

#### 4.5.4 Purchase of Units

- (a) After opening an account an account holder may purchase Units of the Fund using the Investment Application Form attached to this Offering Document. Payment for the Units must accompany the form.
- (b) Application for Purchase of Units shall be made by completing the prescribed Investment Application Form and submitting it to the authorized branches of the Distributor or to the Management Company together with the payment by cheque, bank draft, pay order or online transfer as the case may be in favor of Trustee Bank Account and crossed "Account Payee only" as specified below;
  - Demand draft or Pay order in favor of CDCTrustee NBP Aitemaad Regular Payment Fund
  - Online transfer to Bank Account(s) of CDC Trustee NBP Aitemaad Regular Payment Fund
  - Cheque (account payee only marked in favor of CDC Trustee NBP Aitemaad Regular Payment Fund
- (c) The Management Company may also notify, from time to time, arrangements or other forms of payment within such limits and restrictions considered fit by it with the prior approval of Commission.
- (d) Applicants must indicate their account number in the Investment Application Form except in cases where the Investor Account Opening Form is sent with the Investment Application Form.
- (e) The applicant must obtain a copy of the application signed and stamped by an authorized officer of the Distributor acknowledging the receipt of the application, copies of other documents prescribed herein and the demand-draft, pay-order, cheque or deposit slip as the case may be. Acknowledgement for applications and payment instruments can only be validly issued by Distributors.
- (f) The Distribution Company and/or Management Company will be entitled to verify the detail given in the Investment Form. In case of any incorrect information, the application may be rejected if the applicant fails to rectify the discrepancy (except for discrepancy in payment instrument, in which case application will be rejected immediately).
- (g) The Management Company will make arrangements, from time to time, for receiving Investment Request Forms and payments from outside Pakistan and will disclose these arrangements through its website and its Distributors and agents outside Pakistan.

#### 4.5.5 Minimum Amount of Investment

Initially Units shall be issued at Par Value of **Rs 10**/- with a minimum investment size of **Rs.10,000**/-(Rupees Ten Thousand only) and thereafter the minimum amount for investment would be of **Rs. 1,000**/- (Rupees One Thousand only) per transaction, at applicable NAV or purchase price, other than reinvestment of Dividend and Bonus Units. The Management Company reserves the right to alter the minimum amounts stated hereinabove after giving thirty days prior notice to the Unit Holders. However, enhancement in current minimum monetary investments shall not take effect retrospectively.

#### 4.5.6 Determination of Purchase (PublicOffer) Price

- (a) Units offered during the Initial periodwill be as specified in clause 1.6.
- (b) After the Initial Period, the Purchase (Offer) Price for the Unit offered through Public Offering, shall be determined from time to time pursuant to the Sub clause (c) hereafter and shall be announced by the Fund for Dealing Days during the period when the Fund is open for subscription.
- (c) The Purchase (Offer) Price shall be equal to the sum of:
  - (i) The Net Asset Value as of the close of the Business Day (Forward pricing)s;
  - (ii) Any Front-end Load as disclosed in this Offering Document.
  - (iii) Such amount as the Management Company may consider an appropriate provision for Duties and Charges; and
  - (iv) Such amount as the Management Company may consider an appropriate provision for Transaction Costs.
  - (v) Such sum shall be adjusted upward to the nearest paisa.

If such price exceed or falls short of the current value of the underlying assets by more than five percent based on information available, the assets Management Company shall defer dealing and calculate a new price and this new price would be applicable for dealing of units.

- (d) The Purchase (Offer) Price so determined shall apply to purchase requests, received by the Distributor or the Management Company during the Business Hours on the Dealing Day on which the completely and correctly filled purchase of Units application form is received.
- (e) The Purchase (Offer) Price determined by the Management Company shall be made available to the public at the office and branches of the Distributors and will also be published daily on the Management Company's and MUFAP's website.

#### 4.5.7 Allocation/ Issue of Units

- (a) The Purchase Price determined shall apply to all Investment Request Forms, complete in all respects, received by the Management Company at its registered address or by the Distributor at its Authorized Branch(s) during Business Hours on that Dealing Day. Any Investment Request Forms received after Business Hours will be transferred to the next Dealing Day.
- (b) Units will be allocated at the Purchase Price as determined in clause 4.5.6 above. and issued after realization of Funds in the bank account of the Fund.
- (c) The Transfer Agent shall send an account statement or report to the Unit Holder each time there is an activity in the account. Such statements or report shall be sent by electronic means or ordinary mail to the Unit Holder's address recorded in the Register of Unit Holders.
- (d) In case the Management Company announces a suspension of further issue of Units of Fund, it may allow existing Unit Holder to continue acquiring Units out of any dividend declared on the Units held.

#### 4.5.8 Issuance of Physical Certificates

- (a) Unit Certificates will be issued only if requested by the Unit Holder.
- (b) Unit Holder can apply for the issue of Certificate by completing the prescribed application form and submitting it to the relevant Distribution Company together with a fee at the rate of **Rs. NIL** per Certificate or any other amount as determined by the Management Company from time to time.
- (c) The Certificate will be posted at the applicant's risk within 21 Business Days after the request for the Certificate has been made to the address of the Unit Holder or to the address of the first named Joint Unit Holder, if the relevant Unit or Units are jointly held.
- (d) The Certificate will be available in such denomination as Management Company and the Trustee decide from time to time. Unless, the Unit Holder has instructed to the contrary, the minimum number of Certificates will be issued.
- (e) A Unit or any fraction thereof shall not be represented by more than one Certificate at any one time.

#### 4.5.9 Replacement of Certificates

- (a) The Transfer Agent or Management Company may replace Certificates, which are defaced, mutilated, lost or destroyed on application received by them from the Unit Holder on the prescribed form on the payment of all costs and on such terms as to evidence, indemnity and security as may be required. Any defaced or mutilated Certificate must be surrendered before a new Certificate is issued.
- (b) The Unit Holder shall on application on prescribed form be entitled to consolidate the entire holding in the Fund into one (01) Certificate upon surrender of existing Certificates.
- (c) Each new issue of Certificates will require payment of **Rs.NIL** per Certificate, subject to revisions of fee from time to time by the Management Company.

### 4.5.10 Issuance of Units in Book Entry form in CDS

Unit Holder may obtain Units in Book Entry form in CDS. The Issuance of Units in CDS shall be made in accordance with the procedure laid down in CDCPL Regulations.

## 4.6 Procedure for Redemption of Units

#### 4.6.1 Who Can Apply?

All Unit Holders shall be eligible for redemption after the closure of the Initial Period.

### 4.6.2 Redemption Application Procedure

- 4.6.3 Request for Redemption of Units shall be made by completing the prescribed redemption form and the same is received at the Authorized Branch or office of the Distributor on a Dealing Day during the Business Hours as may be announced by the Management Company from time to time. The Distributor may retain a copy of the Redemption Form and a copy may also be supplied to the Registrar, if so required by the Management Company.
- 4.6.4 The Management Company may redeem only part of the Units comprised in a Certificate and reissue a new Certificate for the remaining Units, however, in the case where Certificate is not issued any number of Units may be redeemed by the Unite Holder thereof. The relevant Certificate shall accompany the application for Redemption of Units,

- if issued. At the discretion of the Management Company certificate charges may apply for the reissued Certificate.
- 4.6.5 The Registrar with the consent of the Trustee may dispense with the production of any Certificate that shall have become lost, stolen or destroyed upon compliance by the Unit Holder(s) with the like requirements to those arising in the case of an application by him for the replacement thereof.
- 4.6.6 In case of application for redemption by joint Unit Holders, unless otherwise specified by the joint holders, such application should be signed by all the joint Holders as per their specimen signatures provided at the time of opening of the account within the Unit Holder Register, through the investor account opening Form.
- 4.6.7 The Distribution Company or the Registrar shall verify the particulars given in the application for Redemption of Units. The signature of any Unit Holder or joint Unit Holder on any document required to be signed by him under or in connection with the application for redemption of Units may be verified by Management Company or the Registrar or otherwise authenticated to their reasonable satisfaction. In case of submission of electronic on-line redemptions the Unit Holder's user ID and password will authenticate his identity.
- 4.6.8 The Unit Holder will receive a note confirming the receipt of the application for redemption from the relevant Distribution Office.
- 4.6.9 If subsequent to receipt of the redemption application by the Distributor, but prior to the redemption of the Units, the application is found by the Management Company or the Registrar or the Distributor to be incomplete or incorrect in any material manner, the Management Company or Registrar or the Distributor will advise the applicant to remove the discrepancy. In the meanwhile, the application will be held in abeyance for fifteen days. In the event the discrepancy is not removed in the said fifteen days, the application for redemption will be cancelled treating the same as null and void. The Unit Holder will then have to submit a fresh application for Redemption of Units.
- 4.6.10 The Management Company shall ensure all valid redemption request are paid based on ranking of the request in a queue.
- 4.6.11 The amount payable on redemption shall be paid to the Unit Holder or first named joint Unit Holder by dispatching a cheque/ bank draft/ pay order for the amount to the registered address of the Unit Holder or may be paid to the Unit Holder through Electronic Bank transfer to the Unit Holder's designated bank account as mentioned in the Investor Account Opening Form or Redemption form within six Business Days from the date of presentation of the duly completed Redemption form, electronic or otherwise, at the Authorized Branch or office of the Distributor or the Management Company.
  - The amount can also be paid to the third party upon instruction of the Unit Holder through Electronic Bank transfer to the Unit Holder's designated bank account as mentioned in the Investor Account Opening Form or Redemption form.

- 4.6.12 No Money shall be paid to any intermediary except the Unit Holder or his authorized representative.
- 4.6.13 The Management Company may make arrangements through branches of banks to facilitate redemption of Units of the Unit Trust. A request for redemption of Units may also be made through the use of electronic means such as Internet or ATM facilities under prior arrangement with the Trustee and seeking prior approval of the Commission.
- 4.6.14 A request for redemption of Units may also be made through SwiftPay mechanism. Through SwiftPay, unit holders may also redeem their investment upto 80% of the market value of the available units or Rs. 1.5 million, whichever is lower. Details procedures for SwiftPay Redemption are available on our website i.e. www.nbpfunds.com.
  - Unit Holders may redeem their units by using ATM/Visa Debit Card and Click Pay facility. The redemption of units through this facility will be in accordance with the procedure available on NBP Fund website.
- 4.6.15 The receipt of the Unit Holders for any amount payable in respect of the Units shall be a good discharge to the Trustee and the Management Company. In case of joint Unit Holders any one of them may give effectual receipt for any such moneys.
- 4.6.16 Application for Redemption of Units will be received at the authorized offices or branches of the Distributor on all Dealing Days. Where redemption requests on any one Dealing Day exceed ten (10) percent of either the total number of Units outstanding, such redemption requests in excess of ten (10) percent may be deferred in accordance with the procedure elaborated in the **Clause 4.11.4**.
- 4.6.17 On the occurrence of any circumstance specified in the Regulation or the Deed that may require the Fund should be suspended, the Management Company shall suspend the Sale and Redemption of Units and the intimation of suspension shall be made to the Unit Holders, the Trustee and the Commission according to the procedure laid down in the Regulation.

#### 4.6.18 Redemption of Units in Book Entry form in CDS

Unit Holder may redeem their Units held in Book Entry form in CDS. The Redemption of Units in CDS shall be made in accordance with the procedure laid down in CDCPL Regulations.

#### 4.7 Purchase (Public Offer) and Redemption (Repurchase) of Units outside Pakistan

- 4.7.1 Subject to exchange control, SECP prior approval and other applicable laws, Rules and Regulations, in the event of arrangements being made by the Management Company for the Purchase (Public Offer) of Units to persons not residing in Pakistan or for delivery in any country outside Pakistan, the price at which such Units may be issued may include in addition to the Purchase (Public Offer) Price as hereinbefore provided a further amount sufficient to cover any exchange risk insurance, any additional stamp duty or taxation whether national, local or otherwise leviable in that country in respect of such issue or of the delivery or issue of Certificates, or any additional costs relating to the delivery of certificates or the remittance of money to Pakistan or any other cost in general incurred in providing this facility.
- 4.7.2 In the event that the Redemption Price for Units shall be paid in any country outside Pakistan, the price at which such Units may be redeemed may include as a deduction to the Redemption Price as hereinbefore provided a further amount sufficient to cover any exchange risk insurance and any additional stamp duty or taxation whether national, local

or otherwise leviable in that country in respect of such payment or redemption or any bank or other charges incurred in arranging the payment or any other cost in general incurred in providing this facility. Provided however, neither the Management Company, nor the Trustee give any assurance or make any representation that remittance would be allowed by the State Bank of Pakistan at the relevant time

4.7.3 The currency of transaction of the Trust is the Pakistan Rupee and the Management Company, Trustee or any Distributor are not obliged to transact the purchase or redemption of the Units in any other currency and shall not be held liable, save as may be specifically undertaken by the Management Company, for receipt or payment in any other currency or for any obligations arising therefrom.

### 4.8 Determination of Redemption (Repurchase) Price

- 4.8.1 The Redemption (Repurchase) Price shall be equal to the Net Asset Value as of the close of Business Day (forward pricing) less:
  - (a) Any Back-end Load as per the details in this Offering Document; and;
  - (b) Such amount as the Management Company may consider an appropriate provision for Duties and Charges and other levies etc; and
  - (c) Such amount as the Management Company may consider an appropriate provision for Transaction Costs;
  - (d) Such sum shall be adjusted downward to the nearest paisa

Level of all back end loads shall be disclosed in the Offering Document. An increase in Back End load will require 90 days prior notice to the Unit Holder or any other period as specified in the Regulations.

- 4.8.2 The Repurchase (Redemption) Price so determined shall apply to redemption requests, complete in all respects, received by the Distributor or the Management Company during the Business Hours on the Dealing Day on which a correctly and properly filled redemption application is received.
- 4.8.3 The Redemption Price determined by the Management Company shall be made available for every Dealing day to the public at the office and branches of the Distributors and at the discretion of the Management Company may also be published in any daily newspaper widely circulated in Pakistan and will be published at Management Company's and MUFAP's website.

#### 4.9 Procedure for Requesting Change in Unit Holder Particulars

#### 4.9.1 Who Can Request Change?

All Unit Holders are eligible to change their Unit Holder details if they so desire. For such change in particulars, a request shall be made via the Special Instructions Form. These Forms may be obtained from Distributors or Investment Facilitators or from the Management Company or through its website. However, if Units are held in CDS account then request should be made through CDS Participant or the Investor Account Service (IAS) with which the account is maintained, according to the procedure laid down in CDC Regulations.

## 4.9.2 Application Procedure for Change in Particulars

(a) Some of the key information which the Unit Holder can change is as follows:

- i. Change in address
- ii. Nominee detail
- iii. Change in Bank Account details
- iv. Account Operating instructions
- v. Frequency of profit payments
- vi. Systemic Conversion Option

Change will not be allowed in Title of account, CNIC and Joint holders details.

- (b) Fully completed Special Instructions Form has to be submitted by both Individuals and/or Institutional Investor(s). This Form should be delivered to any of the Authorized Branches of the Distribution Companies or may be submitted to the Management Company through an Investment Facilitator within Business Hours on a Dealing Day.
- (c) The applicant must obtain a copy of the Special Instructions Form signed and duly verified by an Authorized Officer of the Distributor or Management Company.
- (d) The Distribution Company and /or Management Company will be entitled to verify the particulars given in the Special Instructions Form. In case of any incorrect information the application may be rejected if the applicant does not rectify the discrepancy.
- (e) The Unit Holder will be liable for any taxes, charges or duties that may be levied on any of the above changes. These taxes, charges or duties may either be recovered by redemption of Unit Holder equivalent Units at the time of the service request or the Management Company may require separate payment for such services.
- (f) Unless the Joint Unit Holder(s) of Units have specified otherwise, all the Joint Unit Holder(s) shall sign the Special Instructions Form for such Units.

#### 4.9.3 Transfer, Nomination, Transmission and Systemic Conversion Procedure

- 4.9.4 Unit Holder may, subject to the law, transfer any Units held by them to any other person. The transfer shall be carried out after the Management Company/Transfer Agent has been satisfied that all the requisite formalities including the payment of any taxes and duties have been complied with.
- 4.9.5 Both the transferor and the transferee must sign every instrument of transfer and the transferor shall be deemed to remain the Holder of the Units transferred until the name of the transferee is entered in the register. Every instrument of transfer must be duly completed in all respects including affixation of transfer stamps of the requisite value.
- 4.9.6 Where Certificates have been issued, the Management Company / Transfer Agent with the consent of the Trustee may dispense with the production of any Certificate that shall have become lost, stolen or destroyed upon compliance by the Unit Holder(s) with the like requirements to those arising in the case of an application by him for the replacement thereof as provided in this Offering Document. The Management Company or the Transfer Agent shall retain all instruments of transfer.
- 4.9.7 The Transfer Agent shall, with the prior approval of the Management Company or the Management Company itself be entitled to destroy all instruments of transfer or the copies thereof, as the case may be, which have been registered at any time after the expiration of twelve years from the date of registration thereof and all the Certificates which have been cancelled at any time after the expiration of ten years from the date of cancellation thereof and all registers, statements and other records and documents relating to the Trust at any time after the expiration of ten years from transmission to the Trust. The Trustee or the Management Company or the Transfer Agent shall be under no liability, whatsoever, in

consequence thereof and it shall conclusively be presumed in favor of the Trustee or the Management Company or the Transfer Agent that every Unit of Transfer so destroyed was a valid and effective instrument duly and properly registered by the Trustee or the Management Company or the Transfer Agent and that every Certificate so destroyed was a valid Certificate duly and properly cancelled, provided that (i) this provision shall apply only to the destruction of a document in good faith and without notice of any claim (regardless of the parties thereto) to which the document may be relevant; (ii) nothing in this sub-clause shall impose upon the Trustee or the Management Company or the Transfer Agent any liability in respect of the destruction of any document earlier than as aforesaid or in any case where the conditions of provision (i) above are not fulfilled. Reference herein to the destruction of any document includes reference to the disposal thereof in any manner. Complete list of unclaimed dividends will be maintained by AMCs and shall not be destroyed. Unit Holder may nominate any successor/ nominee for transmission, subject to all legal requirements, in case of the decease of Unit Holder.

- 4.9.8 Transmission of Units to successors in case of inheritance or distribution of the estate of a deceased Unit Holder shall be processed by the Transfer Agent or the Management Company itself as Registrar after satisfying as to all legal requirements such as intimation of death of deceased Unit Holder along-with certified copy of death certificate, indemnity from nominee along-with copy of CNIC of nominee and deceased Unit Holder, original unit certificate (in case of physical certificate) etc. The legal costs and taxes, if any, shall be borne and paid by the transferees. However, the processing fee shall not be payable by successors or the beneficiaries of the estate in the case of transmission. The Management Company shall pay the relevant processing fee to the Transfer Agent.
- 4.9.9 A Unit Holder may convert the Units in a Unit Trust Scheme managed by the Management Company into Units of another Unit Trust Scheme managed by the Management Company by redeeming the Units of first Scheme and issuance of Units of later Scheme(s) at the relevant price applicable for the day. The Transfer Agent or Management Company itself shall carry out the conversion after satisfying that all the requisite formalities have been fulfilled and payment of the applicable taxes, fees and/or load, if any, has been received. The Management Company may impose a time limit before which conversion may not be allowed.
- 4.9.10 A Unit Holder may merge the Units which he/she has invested with two folio/registration numbers into one folio/ registration number. The Transfer Agent shall carry out the merger after satisfying that all the requisite formalities have been completed and payment of applicable taxes and fee, if any, has been received.

#### 4.9.11 Partial Transfer

Partial transfer of Units covered by a single Certificate is permitted provided that in case of physical certificates issued, the Unit Holder must apply for splitting of the unit certificate representing the partial amount and then the new certificate shall be applied for transfer.

#### 4.9.12 Systematic Conversion

The Management Company may offer Systematic Conversion Plan facility to Unit Holders, wherein, Unit-Holders can opt to convert certain amount from the Fund to any other Fund(s) offered by the Management Company, at predefined intervals (i.e. monthly, quarterly, semiannually, or annually). The conversion amount, frequency of conversion, and the systematic conversion option shall be specified by the Unit Holder in the Application Form for Purchase of Units The Management Company may offer both or any of the following Systematic conversion options to Unit Holders:

- (i) **Fixed Amount Conversion Option:** Under the fixed conversion option, the Unit Holder can opt to convert fixed amount from the Fund into another Fund offered by the Management Company and having same Trustee at predefined intervals (i.e. monthly, quarterly, semi-annually, or annually).
- (ii) **Regular Profit Conversion Option:** Under the regular conversion option, the Unit Holder can opt to convert the profit amount of their investment in the Fund to another Fund offered by the Management Company and having same Trustee, at predefined intervals (i.e. monthly, quarterly, semi-annually, or annually).
- 4.9.13 Any Unit Holder can avail this facility subject to the terms and conditions as specified below:
  - (a) The minimum conversion amount for systematic conversion plan shall meet minimum investment requirement for another Fund to which Units are being converted.
    - In case the value of investments of the Unit Holder falls below Rs.100,000 further systematic conversions shall not be allowed.
  - (b) The Conversion for systematic conversions shall take place at the redemption price calculated on the day of the conversion and such conversion dates are decided by the Unit Holder at the time of registration.
  - (c) Systematic conversions shall not be allowed on pledge Units, however, if part of the Units of the Unit Holder is pledged, conversions on the remaining unpledged Units shall be allowed.
  - (d) Conversions shall be subject to Front-end load and Back-end Load/charges/fees specified in the respective Offering Document for the Units being converted and the Units of other scheme.
  - (e) Units under systematic conversion option shall not be issued in physical form.
  - (f) Unit Holders can modify their systematic conversion plan by filling out an Standard Instruction Form and submitting the same to the Distribution Company and their requests shall be facilitated accordingly.
  - (g) In the event a Unit Holder decides not to continue with the Systematic Conversion Plan facility, the Unit Holder should inform the Management Company of his intention in writing.

The Management Company may introduce changes in systematic conversion plan from time to time, through amendment to this Offering Document, subject to prior approval by the Trustee and the Commission and intimation to the Unit-holders. However, any changes introduced in systematic conversion plan, would not be binding on existing Unit Holders.

#### 4.10 Procedure for Pledge / Lien / Charge of Units

#### 4.10.1 Who Can Apply?

(a) All Unit Holders are eligible to apply for pledge / lien / charge of Units if they so desire. Such Pledge / Lien / Charge can be made via the Pledge of Units Form. These forms may be obtained from Distributors or Investment Facilitators or from the Management Company or through its website. However, if Units are held in CDS account then request should be made to the CDS Participant or the Investor Account Service (IAS) with which the account is maintained, according to the procedure laid down in CDC Regulations.

- (b) Any Unit Holder either singly or with Joint Unit Holder(s) (where required) may request the Management Company or Transfer Agent to record a pledge / lien of all or any of his / her/ their Units in favor of any third party legally entitled to invest in such Units in its own right. The Management Company or Transfer Agent shall register a lien on any Unit in favor of any third party with the consent of the Management Company. However, the lien shall be valid only if evidenced by an account statement or letter issued by the Management Company or Transfer Agent with the Units marked in favor of the Pledgee. The onus for due process having been followed in registering a lien shall lie with the party claiming the lien.
- (c) The lien once registered shall be removed by the authority of the party in whose favor the lien has been registered or through an order of a competent court. Neither the Trustee, nor the Management Company, nor the Transfer Agent, shall be liable for ensuring the validity of any such pledge / charge / lien. The disbursement of any loan or undertaking of any obligation against the constitution of such pledge/charge/lien by any party shall be at the entire discretion of such party and neither the Trustee nor the Management Company and the Transfer Agent shall take any responsibility in this matter.
- (d) Payments of cash dividends or the issue of bonus Units and redemption proceeds of the Units or any benefits arising from the said Units that are kept under lien / charge / pledge shall be paid to the order of the lien / charge / pledge holder's bank account or posted to the registered address of Pledgee mentioned in the Pledge Form and/or Investor Account Opening Form submitted. In case of Units are pledged through Central Depository System, payments of cash dividends or the issuance of bonus Units goes to the Pledgor as per Central Depositories Act.
- (e) The Distribution Company and / or Management Company will be entitled to verify the particulars given in the Pledge Form. In case of any incorrect information the application may be rejected if the applicant does not rectify the discrepancy.
- (f) Fully completed Pledge of Units Form has to be submitted by both Individuals and/or non-individuals Unit Holders. This Form should be delivered to any of the Authorized Branches of the Distribution Companies or may be submitted to the Management Company directly or through an Investment Facilitator within Business Hours on a Dealing Day.
- (g) All risks and rewards, including the right to redeem such Units and operate such account, shall vest with the pledge / lien / charge holder. This will remain the case until such time as the pledge / lien / charge holder in writing to the Management Company instructs otherwise.

#### 4.11 Temporary Change in Method of Dealing, Suspension of Dealing and Queue System

### 4.11.1 Temporary Change in the Method of Dealing

Under the circumstances mentioned in Clause 4.11.2 & 4.11.3, Subject to compliance with Regulation (having regard to the interests of Unit Holders), the Management Company may request the Trustee to approve a temporary change in the method of dealing in Units. A permanent change in the method of dealing shall be made after expiry of at least one month's notice to Unit Holders and with the approval of Trustee.

### 4.11.2 Suspension of Fresh Issue of Units

The Management Company may, under the following circumstances, suspend issue of fresh Units.

• The situation of Force Majeure as defined in this Offering Document;

- A situation in which it is not possible to invest the amount received against issuance of fresh Units or
- Any other situation in which issuance of fresh Units is, in Management Company's opinion, against the interests of the existing/remaining Unit Holders.

Such suspension may however not affect existing Unit Holders for the issue of bonus Units as a result of profit distribution The Management Company shall announce the details of circumstances at the time a suspension of fresh issue is announced. The Management Company shall immediately notify SECP and Trustee if issuance of Units is suspended and shall also have the fact published, immediately following such decision, in the newspapers in which the Fund's prices are normally published.

In case of suspension of redemption of Units due to extraordinary circumstances the issuance of Units shall also be kept suspended until and unless redemption of Units is resumed

Investment application form received on the day of suspension will not be processed and the amount received shall be returned to the investor.

#### 4.11.3 Suspension of Redemption of Units

The Redemption of Units may be suspended during extraordinary circumstances/ Force Majeure.

Redemption requests received on the day of the suspension shall be rejected.

#### 4.11.4 Queue System

In the event redemption requests on any day exceed ten percent (10%) of the Units in issue, the Management Company may invoke a Queue System whereby requests for redemption shall be processed on a first come first served basis for up to ten percent (10%) of the Units in issue. The Management Company shall proceed to sell adequate assets of the Fund and / or arrange financing as it deems fit in the best interest of all Unit Holders and shall determine the redemption price to be applied to the redemption requests based on such action. Where it is not practical to determine the chronological ranking of any requests in comparison to others received on the same Dealing Day, such requests shall be processed on basis proportionate to the size of the requests. The Management Company shall provide all redemption requests duly timed and date stamped to the Trustee within 24 hours of receipt of any such request following the queue system. The requests in excess of ten percent (10%) shall be treated as redemption requests qualifying for being processed on the next Dealing Day at the price to be determined for such redemption requests. However, if the carried over requests and the fresh requests received on the next Dealing Day still exceed ten percent (10%) of the Units in issue, these shall once again be treated on first come first served basis and the process for generating liquidity and determining the redemption price shall be repeated and such procedure shall continue till such time the outstanding redemption requests come down to a level below ten percent (10%) of the Units then in issue.

#### 4.11.5 Winding up in view of Major Redemptions

In the event the Management Company is of the view that the quantum of redemption requests that have built up are likely to result in the Fund being run down to an unsustainable level or it is of the view that the selloff of assets is likely to result in a significant loss in value for the Unit Holders who are not redeeming, it may announce

winding up of the Fund. In such an event, the Queue System, if already invoked, shall cease to apply and all Unit Holders shall be paid after selling the assets and determining the final Redemption Price. However, interim distributions of the proceeds may be made if the Management Company finds it feasible. In case of shortfall, neither the Trustee nor the Management Company shall be liable to pay the same.

#### 5. DISTRIBUTION POLICY

#### 5.1 Declaration of Dividend

The Management Company shall decide as soon as possible after the Accounting Date / interim period whether to distribute among Unit Holders, profits, in form of cash dividend, if any, available for the distribution at the end of the Accounting Period and shall advise the Trustee of the amount of such distribution per Unit. The Fund will comply with regulatory and taxation requirements and the distribution policy may be amended accordingly.

The Management Company on behalf of the Scheme shall, for every accounting year, distribute by way of dividendto the Unit Holders, not less than ninety per cent of the accounting income of the Collective Investment Scheme received or derived from sources other than capital gains as reduced by such expenses as are chargeable to a Collective Investment Scheme under the Regulations.

For the purpose of this Clause the expression "accounting income" means income calculated in accordance with the requirements of International Accounting Standards (IAS)as are notified under the Companies Act 2017, the Regulations and the directives issued by SECP. Wherever the requirement of Regulations or the directives issued by SECP differs with the requirement of IAS, the Regulations and the said directives shall prevail.

#### 5.2 Determination of Distributable Income

The amount available for distribution in respect of any Accounting Period shall be the sum of all income other than capital gains, from which shall be deducted:

- the expenses, as stated in Clause 6.2 to 6.4 of this Offering Document; and
- any taxes of the Fund

All the receipts deemed by the Management Company to be in the nature of capital accruing from Investments shall not be regarded as available for distribution but shall be retained as part of the Fund Property, provided that such amounts out of the sale proceeds of the Investments and all other receipts as deemed by the Management Company to be in the nature of the net realized appreciation may be distributable to the Unit Holders by the Trustee upon instructions of the Management Company and shall thereafter cease to form part of the Fund Property..

#### 5.3 Payment of Dividend

All payments for dividend shall be made through payment instruments or transfer of Funds to the Unit Holder's designated bank account or the charge-holder's designated bank account in case of lien / pledge of Units as the case may be or through any other mode of payment with the approval of Commission and such payment shall be subject to the Regulations and any other applicable laws issued from time to time.

### 5.4 Dispatch of Dividend Warrants/Advice

Dividend warrants/advices/payment instruments and/or Account Statements shall be dispatched to the Unit Holders or the charge-holders at their registered addresses.

### 5.5 Reinvestment of Dividend

The Management Company shall give the Unit Holders the option at the time of opening of Unit Holder Account (via the Investor Account Opening Form) within the Unit Holder Register to receive new Units instead of cash after deducting applicable taxes. The Unit Holders shall be entitled to change such option.

#### 5.6 Bonus Units / Units issuance for re-investment of Dividend

The Management Company may decide to distribute, wholly or in part, any capital gains in the form of stock dividend comprising of Bonus Units of the Trust if it is in the interest of the Unit Holderssubject to 90% distribution of income excluding capital gains in the form of cash dividend.

#### 5.7 Closure of Register

The Management Company may close the Register by giving at least seven (7) days notice to Unit Holder provided that the time period for closure of register shall not exceed six (6) working days at a time and whole forty five days in a Financial Year. During the closure period, the sale, redemption, conversion of Units or transfer of Units will be suspended. Notice for closure of register should be published in two newspapers (Urdu and English language) having circulated all over Pakistan.

#### 6. FEE AND CHARGES

#### 6.1 Fees and Charges Payable by an Investor

The following fees and charges shall be borne by the Investor:

#### 6.1.1 Front-end Load

Front end Load is a part of Sales Load which may be included in the offer price of the Units. The remuneration of Distributors shall be paid from such Load and if the Front-end Load is insufficient to pay the remuneration of the Distributors, the Management Company shall pay the amount necessary to pay in full such remuneration and no charges shall be made against the Fund Property or the Distribution Account in this respect. Such payments may be made to the Distributors by the Management Company upon the receipt from the Trustee.

The Management Company may at its discretion charge different levels of Load as per Annexure B. Any change in Front-end Load shall be done through an addendum to the Offering Document after seeking prior approval of the Commission.

A Distributor located outside Pakistan may if so authorized by the Management Company and the Trustee retain such portion of the Front-end Load as is authorized by the Management Company and transfer the net amount to the Trustee, subject to the law for the time being in force.

The issue price applicable to Bonus Units issued by way of dividend distribution or issue of Units in lieu of cash distribution shall not include any sales or processing charge.

#### 6.1.2 Back-end Load

Back end Load deducted from the Net Asset Value in determining the Redemption Price; provided however that different levels of Back-end Load may be applied to different classes of Units, but Unit Holders within a class shall be charged same level of back end load. Management Company may change the current level of Back-end Load after giving 90 days prior notice to the Unit Holderthrough newspaper (either Urdu or English Newspaper) and via post and the unit holders shall be given an option to exit at the applicable NAV without charge of exitload as specified in the Regulation.

The current level of Back-end Load is indicated in Annexure B.

## 6.1.3 Other Charges

Transfer of Units from one owner to another shall be subject to a Processing charge of an amount not exceeding <u>0% (Zero) percent</u> of the Net Asset Value at the date the request is lodged, which shall be recovered from the transferee. However, the processing charge shall not be payable by successors in the case of inheritance or distribution of the estate of a deceased Unit Holder.

Units issued to an Account holder through conversion from another scheme run by the Management Company shall be issued at a price based on the Net Asset Value on that date.

#### 6.1.4 Expenses borne by the Management Company and the Trustee

The Management Company and Trustee shall bear all expenditures in respect of their respective secretarial and office space and professional management services provided in accordance with the provisions of the Deed. Neither the Management Company nor the Trustee shall make any charge against the Unit Holders nor against the Trust Property nor against the Distribution Account for their services nor for expenses, except such expenses or fees as are expressly authorized under the provisions of the Regulations and the Deed to be payable out of Trust Property.

#### 6.1.5 Remuneration of Distribution Company / Investment Agent / Investment Facilitator

The Distribution Company employed by the Management Company will be entitled to a remuneration payable by the Management Company out of its own resources and/or from Front End Load on terms to be agreed between the Management Company and the Distribution Company. The Investment Facilitator/Investment Adviser/Sales Agent employed by the Management Company will be entitled to a remuneration payable by the Management Company out of its own resources.

Distributors located outside Pakistan may, if so authorized by Trustee and the Management Company, be entitled to remuneration (from Management Company's own resources) on terms to be agreed between them and the Management Company, subject to the law for the time being in force.

#### 6.2 Fees and Charges Payable by the Fund

The following expenses shall be borne by the Fund:

#### **6.2.1** Remuneration of the Management Company

The remuneration shall begin to accrue from the close of the Initial Offering Period. In respect of any period other than an Annual Accounting Period, such remuneration shall be

prorated on the basis of the actual number of days for which such remuneration has accrued in proportion to the total number of days in the Annual Accounting Period concerned.

Current level Management Fee is disclosed in **Annexure "B"**. Any increase in the current level of Management Fee, provided it is within the maximum limit prescribed in the Regulations shall be subject to giving a ninety (90) days prior notice to the unit holders and the unit holders shall be given an option to exit at the applicable NAV without charge of any exit load.

#### **6.2.2** Remuneration of the Trustee

The Trustee shall be entitled to a monthly remuneration out of the Trust Property determined in accordance with Annexure "A".

The remuneration shall begin to accrue following the expiry of the Initial Period. For any period other than an Annual Accounting Period such remuneration will be prorated on the basis of the actual number of days for which such remuneration has accrued in proportion to the total number of days in an Annual Accounting Period concerned. Any upward change in the remuneration of trustee from the existing level shall require prior approval of the Commission.

#### **6.3** Formation Costs

All preliminary and floatation expenses of the Fund including expenses incurred in connection with the establishment and authorization of the Fund, including execution and registration of the Constitutive Documents, issue, legal costs, printing, circulation and publication of the Offering Document, and all expenses incurred during and up to the Initial Offering Period subject to a maximum of one per cent of pre-IPO capital of the Fund or Rupees five million, whichever is lower, shall be borne by the Fund subject to the audit of expenses and amortized over a period of not less than five years or within the maturity of the Fund whichever is lower. This cost shall be reimbursable by a collective investment scheme to an AMC subject to the audit of expenses. The Formation Cost shall be reported by the Management Company to the Commission and the Trustee giving their break-up under separate heads, as soon as the distribution of the securities is completed

#### 6.4 Other costs and expenses

The following charges shall also be payable out of the Fund Property

- (i) Remuneration of Asset Management Company.
- (ii) Remuneration of trustee.
- (iii) Listing fee payable to the stock exchange, including renewals.
- (iv) Charges and levies of stock exchange,national clearing company and settlement company and central depository company of Pakistan
- (v) Rating fee of Collective Investment Scheme payable to approved rating agency
- (vi) Auditors' Fees and out of pocket expenses billed by the,.
- (vii) fees payable to the Commission.
- (viii) Formation cost of the Collective Investment scheme not exceeding one percent of the pre-initial offering capital
- (ix) Brokerage and transaction Costs of investing and disinvesting of the assets of the Collective Investment Scheme .
- (x) Expenses incurred by the Trustee in effecting the registration of all register able assets in the name of the trustee.
- (xi) Legal and related costs incurred in protecting the interests of the Unit Holders of the collective investment scheme.

- (xii) Bank charges, Shariah compliant financingand financial costs;
- (xiii)Printing cost and related expenses for issuing the quarterly, half-yearly and annual reports etc of the Collective Investment Scheme
- (xiv)Listing Fee including renewals payable to the Stock Exchange(s) on which Units may be listed
- (xv) Taxes, fees, duties applicable to the Collective Investment Scheme on its income or its properties, including taxes, fees, duties and other charges levied by a foreign jurisdiction on investments made oversees;
- (xvi) Shariah Advisory fee
- (xvii) Fees and expenses related to registrar services, accounting, operation and valuation services related to CIS maximum up to 0.1% of average net assets of the Scheme or actual whichever is less.
- (xviii) Selling and Marketing expenses shall be 0.4% per annum of net assets of the fund or actual expenses whichever is lower.
- (xix) any other expense or charge as may be allowed by the Commission

The expense ratio of the Fund (excluding Government taxes or such levies including SECP fees) shall not exceed 4%.

#### 7. TAXATION

#### 7.1 Taxation on the Income of the Fund

#### 7.1.1 Liability for Income Tax

The following is a brief description of the Income Tax Ordinance, 2001, applicable in respect of the Fund. This section is for advice only and potential investors should consult their tax experts for their liability with respect to taxation on income from investment in the Fund. This part does not cover tax liability of non-Pakistani resident investors with respect to taxes in their own jurisdiction.

Under the Tax Law in Pakistan, the definition of a public company includes a trust formed under any law for the time being in force. The Fund will be regarded as a public company liable to a tax rate applicable to a public company.

The following income of the Fund will accordingly be taxed at applicable rates:

- (i) Dividend income;
- (ii) Capital Gains Tax as applicable according to the relevant law
- (iii) Return from all other sources / instruments are taxable at the rate applicable to a public company.

## 7.1.2 Liability for Income Tax if Ninety Percent of Income is distributed

Notwithstanding the tax rate given above, the income from the Fund will be exempted from tax if not less than 90% of the income for the year as reduced by capital gains is distributed amongst the Unit Holders as dividend.

The Fund will distribute not less than 90% of its income received or derived from sources other than capital gains as reduced by such expenses as are chargeable to the Fund.

### 7.2 Withholding tax

Under the provision of Clause 47(B) of part (IV) of second schedule of the income Tax Ordinance 2001, the Fund's income from dividend from (Shariah compliant) term finance certificates, Sukuks, return on (Riba free) deposits with banks/financial institutions, return from contracts, securities or instruments of companies, organizations and establishments will not be subject to any withholding tax.

#### 7.3 Zakat on Fund

The Fund is Saheb-e-Nisab under the Zakat and Ushr Ordinance, 1980. The balance in the credit of Shariah Compliant bank account, or similar account with a bank standing on the first day of Ramzan-ul-Mubarak will be subjected to Zakat deduction @ 2.5%.

#### 7.4 Taxation and Zakat on Unit Holders

#### 7.4.1 Taxation on Income from the Fund of the Unit Holder

The following is a brief description of the Income Tax Ordinance, 2001, applicable in respect of Unit Holder of the Fund. This section is for advice only and potential investors should consult their tax experts for their liability with respect to taxation on income from investment in the Fund. This part does not cover tax liability of non-Pakistani resident investors with respect to taxes in their own jurisdiction.

7.4.2 Unit Holders of the Fund will be subject to Income Tax at applicable rate on dividend income distributed by the Fund (exemption on distribution out of capital gains is limited to those Funds which are debt or money market Funds and they do not invest in shares).

The tax deducted on dividend at the rates specified above will be the final tax and the payer will be required to withhold the amount of tax at source from payment of dividend except where specific exemption from withholding is available to any person(s).

- 7.4.3 Capital gain arising from sale/redemption of Units of the Fund will be subject to tax at the applicable tax rate as mentioned in Income Tax Ordinance 2001.
- 7.4.4 Unit Holders who are exempt from income tax may obtain exemption certificate from the Commissioner of Income Tax and provide the same to the Management Company and/or Transfer Agent and on the basis of Exemption Certificate income tax will not be withheld.
- 7.4.5 Unit Holders may be liable to pay withholding tax even though they may not have earned any gain on their investment as return of capital through distribution to investors is also taxable as per Income Tax Ordinance, 2001.

#### 7.4.6 Tax Credit to Unit Holders

Unit Holders other than a company shall be entitled to a tax credit under Section 62 of the Income Tax Ordinance, 2001, on purchase of new Units

#### 7.4.7 **Zakat**

Units held by resident Pakistani Unit Holders shall be subject to Zakat at 2.5% of the value of the Units under Zakat and Ushr Ordinance, 1980, (XVII of 1980), except those exempted under the said Ordinance. Zakat will be deducted at source from the redemption proceeds. Above deduction will not be made if Unit Holder provides declaration in due course of time to the Management Company.

## 7.5 Disclaimer

The tax and Zakat information given above is based on the Management Company's tax and SSB including Shariah advisor's interpretation of the law which, to the best of the Management Company's understanding, is correct. Investors are expected to seek independent advice so as to determine the tax consequences arising from their investment in the Units of the Fund. Furthermore, tax and Zakat laws, including rates of taxation and of withholding tax, are subject to amendments from time to time. Any such amendments in future shall be deemed to have been incorporated herein.

All information contained in Part 7 is based on the current taxation status. The exemptions and rates of taxation are subject to change from time to time, as may be announced by the Government.

#### 8. REPORTS TO UNIT HOLDERS

#### 8.1 Account Statement

The Management Company/Transfer Agent shall send directly to each Unit Holder an account statement each time there is a transaction in the account.

The Management Company/Transfer Agentshall provide account balance and/or account activities through electronic mode to Unit Holder, who opted for such service.

The Unit Holder will be entitled to ask for copies of his account statement on any Dealing Day within Business Hours by applying to the Management Company/Transfer Agent in writing.

## 8.2 Financial Reporting

- (a) The Management Company shall prepare and transmit the annual report physically in such form and manner as set out in Regulations as amended or substituted from time to time.
- (b) The Management Company shall prepare and transmit quarterly reports physically (or through electronic means or on the web subject to SECP approval) in such form and manner as set out in Regulations as amended or substituted from time to time.

## 8.3 Trustee Report

The Trustee shall report to the Unit Holder, to be included in the annual and second quarter Financial Reports issued by the Management Company to the Unit Holders, as to whether in its opinion the Management Company has in all material respects managed the Fund in accordance with the provisions of the Regulations, the Constitutive Documents and if the Management Company has not done so, the respect in which it has not done so and the steps the Trustee has taken in respect thereof.

## 8.4 Fund Manager Report

The Management Company shall prepare Fund Manager report each month as per guideline issued by MUFAP and transmit the same to the Unit Holders and also made available at their web site latest by 7<sup>th</sup> of each month.

## 9. WARNING AND DISCLAIMER

## 9.1 Warning

- 9.1.1 In case of any apprehension regarding the contents of this Offering Document, consultation of the bank manager, Shariah / legal / financial advisor is advised.
- 9.1.2 The price of the Units of this Fund and the income of this Fund (from which distributions to Unit Holders is made) may increase or decrease. Investment in this Fund is suitable for investors who have the ability to take the risks associated with financial market investments. Capital invested in the financial markets could in extreme circumstances lose its entire value. The historical performance of this Fund, other Funds managed by the

Management Company, the financial markets, or that of any one security or transaction included in the Fund's portfolio will not necessarily indicate future performance.

## 9.2 Disclaimer

- 9.2.1 The Units of the Fund are not bank deposits and are neither issued by, insured by, obligation of, nor otherwise supported by SECP, any Government Agency, Trustee (except to the extent specifically stated in this document and the Trust Deed) or any of the shareholders of the Management Company or any of the Pre-IPO Investors or any other bank or financial institution. The portfolio of the Fund is subject to market risks and risks inherent in all such investments.
- 9.2.2 Fund's target return/ dividend range cannot be guaranteed. Fund's Unit price is neither guaranteed nor administered/ managed; it is based on the NAV that may go up or down depending upon the factors and forces affecting the capital markets and interest rates.

#### 10. GENERAL INFORMATION

#### 10.1 Accounting Period / Financial Year of the Fund

Accounting Period means a period ending on and including an accounting date and commencing (in case of the first such period) on the date on which the Trust Property is first paid or transferred to the Trustee and (in any other case) from the next day of the preceding accounting period.

Annual Accounting Period means the period commence on 1st July and shall end on 30th June of the succeeding calendar year.

## **10.2** Inspection of Constitutive Documents

The copies of constitutive documents, such as the Deed and the Offering Document, can be inspected free of charge at the addresses given below, however such documents shall also be available on the web site of the Management Company:

7<sup>th</sup> Floor, Clifton Diamond Building Block No. 4, Scheme No. 5, Clifton Karachi, Pakistan

## 10.3 Transfer of Management Rights of the Fund

The management rights of the Fund may be transferred to another Management Company upon the occurrence of any of the following events in accordance with the procedure laid down in the Regulation, the Deed and the Directive issued by the Commission;-

- (i) the Management Company goes into liquidation, becomes bankrupt or has a liquidator appointed over its assets, or its license has been cancelled or does not hold valid license;
- (ii) where the Management Company is unable to remove the suspension of redemption of Units of the Fund within the fifteen business days of suspension and the Unit Holders representing at least three fourth in value of total outstanding Units of the concerned scheme pass a resolution or have given consent in writing that the scheme be transferred to another Management Company;

- (iii) if in the opinion of the Commission further management of the Fund by the existing Management Company is detrimental to the interest of the Unit Holders, the Commission may direct the Trustee to transfer the Fund to another Management Company.
- (iv) If the Management Company may retire voluntarily with the prior written consent of the Commission.

## 10.4 Extinguishment/Revocation of the Fund

The Fund may be extinguished by the occurrence of any of the following events in accordance with the procedure laid down in the Regulation, the Deed and the Directive issued by the Commission;-

- (i) the Fund has reached its maturity date as specified in the Deed;
- (ii) where the Management Company is unable to remove the suspension of redemption of Units of the Fund within the fifteen business days of suspension and the Unit Holders representing at least three fourth in value of total outstanding Units of the concerned scheme pass a resolution or have given consent in writing that the scheme be revoked:
- (iii) where the Management Company goes into liquidation, becomes bankrupt or has a liquidator appointed over its assets, or its license has been cancelled or does not hold valid license:
- (iv) in the opinion of the Management Company the scheme is not commercially viable or purpose of the scheme cannot be accomplished subject to the consent of Trustee;
- (v) The Management Company subject to regulatory approval, may announce winding up of the Trust in the event redemption requests build up to a level where the Management Company is of the view that the disposal of the Trust Property to meet such redemptions would jeopardize the interests of the remaining Unit Holder(s) and that it would be in the best interest of all the Unit Holder(s) that the Trust be wound up.
- (vi) on occurrence of any event or circumstances which, in the opinion of the Trustee, requires the Fund to be revoked; and
- (vii) where the Commission deems it necessary to revoke the Fund so directs either Trustee or the Management Company in the interest of Unit Holders:

#### 10.5 Procedure and manner of Revocation of the Fund

Revocation of the Fund shall be done in accordance with the procedures and in the manner as mentioned in the Regulations or through circulars / guidelines issued by the SECP from time to time.)

#### 10.6 Distribution of proceeds on Revocation

In case of Revocation of the Fund the Trustee shall according to the procedure laid down in Regulations refund the net proceeds to the Unit Holders in proportion to the number of units held by them.

#### 11. GLOSSARY

Unless the context requires otherwise the following words or expressions shall have the meaning respectively assigned to them:

- "Accounting Date" means the thirtieth day of June in each year and any interim date on which the financial statements of the Trust are drawn up. Provided that the Management Company may, with the written consent of the Trustee and after obtaining approval from the Commission and the Commissioner of Income Tax may change such date to any other date and such change shall be intimated to the Commission.
- "Account Opening / Investment Account Opening Form " means standardized form prescribed by the Management Company to be duly filled by the investors at the time of opening an account with the Fund.
- "Accounting Period" means a period ending on and including an accounting date and commencing (in case of the first such period) on the date on which the Trust Property is first paid or transferred to the Trustee and (in any other case) from the next day of the preceding accounting period.
- "Act" means Companies Act 2017.
- "Administrative Plans" means investment plans offered by the Management Company and approved by the Commission, where such plans allow investors a specific investment strategy in any one or a combination of Schemes managed by the Management Company in accordance with the conditions specified by SECP.
- "Annual Accounting Period" or "Financial Year" means the period commence on 1st July and shall end on 30th June of the succeeding calendar year.
- "Asset Management Company" means an asset Management Company as defined in the Rules and Regulations.
- "Auditor" means the Auditor of the Trust appointed by the Management Company, with the consent of the Trustee, as per the Regulations.
- "Authorized Branches" means those Branches of Distributors or Distribution Companies which are allowed by the Management Company to deal in Units of the Funds managed by the Management Company.
- "Authorized Broker" means those Brokers which are authorized to deal in Government Securities.

#### "Authorized Investments"

Authorized Investments are those as defined in the clause 2.1.1 of this Offering Document

- "Back-end Load" means the charge deducted from the Net Asset Value in determining the Redemption Price; provided however that different levels of Back-end Load may be applied to different classes of Units, as specified in this document.
- **"Bank"** means institution(s) providing banking services under the Banking Companies Ordinance, 1962, or any other regulation in force for the time being in Pakistan, or if operating outside Pakistan, under the banking laws of the jurisdiction of its operation outside Pakistan.

- **"Bank Accounts"** means those account(s) opened and maintained for the Trust by the Trustee at Shariah compliant Banks, the beneficial ownerships in which shall vest in the Unit Holder(s).
- "Broker" means any person engaged in the business of effecting transactions in securities for the account of others.
- "Business Day" means any day on which banks and stock exchange are open for business in Pakistan..
- "Certificate" means the definitive certificate acknowledging the number of Units registered in the name of the Unit Holder issued at the request of the Unit Holder pursuant to the provisions of the Trust Deed.
- "Connected Person" shall have the same meaning as assigned in the Rules and Regulations.
- "Constitutive Documents" means the Trust Deed or such other documents as defined in the Regulations.
- "Contingent Load" means Load payable by the Unit Holder at actual basis to the extent of loss incurred by fund due to disinvestments if Units are redeemed by any major Unit Holder in such period of time that the Management Company believes may adversely affect the interest of other Unit Holder(s). Any Contingent Load received will form part of the Trust Property.
- **"Custodian"** means a Bank, a Depository or an Investment Finance Company licensed under the Regulations, which may be appointed by the Trustee in consultation with the Management Company to hold and protect the Trust Property or any part thereof as custodian on behalf of the Trustee, and shall also include the Trustee itself if it provides custodial services for the Fund.
- "Cut-Off Time" / "Business Hours" means the day time for dealing in Units of the Fund. The current Cut-Off Timing/Business Hours are mentioned in Annexure "B" of this Offering Document.
- "Dealing Day" means every Business Day from Monday to Fridayof every week. Units will be available for dealing (purchase, redemption, transfer, switching etc) on Dealing Days during Cut-off Time. Provided that the Management Company may with the prior written consent of the Trustee and upon giving not less than seven days notice in two widely circulated English or Urdu newspapers in Pakistan declare any particular Business Day(s) not to be a Dealing Day(s).
- **"DFI"** means Development Financial Institution and includes the Pakistan Industrial Credit and Investment Corporation (PICIC), the Saudi Pak Industrial and Agricultural Investment Company Limited, the Pak Kuwait Investment Company Limited, the Pak Libya Holding Company Limited, the Pak Oman Investment Company (Pvt.) Limited, Investment Corporation of Pakistan, House Building Finance Corporation, Pak Brunei Investment Company Limited, Pak-Iran Joint Investment Company Limited, Pak-China Investment Company Limited, and any other financial institution notified under Section 3-A of the Banking Companies Ordinance, 1962.
- "Distribution Account" means the Bank Account (which may be a current, saving or deposit account) maintained by the Trustee with a Bank as directed by the Management Company in which the amount required for distribution of income to the Unit Holder(s) shall be transferred. Interest, income or profit, if any, including those accruing on unclaimed

dividends, in this account shall be transferred to the main account of the Fund from time to time, as part of the Trust Property for the benefit of the Unit Holder(s).

**"Distributor / Distribution Company"** means Company(ies), Firm(s), Sole Proprietorship concern(s), individual(s), Banks or any other Financial Institution appointed by the Management Company under intimation to the Trustee for performing any or all of the Distribution Functions and who are registered with MUFAP as Registered Service Providers. The Management Company may itself also performs the Distribution Function.

## "Distribution Function" means the functions with regard to:

- a. receiving applications for issue of Units together with the aggregate Offer Price for Units applied for by the applicants;
- b. issuing receipts in respect of (a) above;
- c. interfacing with and providing services to the Holders including receiving redemption/transfer applications, conversion notices and applications for change of address or issue of duplicate Certificates for immediate transmission to the Management Company or the Transfer Agent as appropriate;
- d. accounting to the Management Company for all: (i) payment instruments received from the applicants for issuance of Units; (ii) payments instruments to the Holders on redemption of Units; and (iii) expenses incurred in relation to the Distribution Function.
- e. the above functions may be performed electronically, if appropriate systems are in place.

"Duties and Charges" means in relation to any particular transaction or dealing all stamp and other duties, taxes, Government charges, bank charges, transfer fees, registration fees and other duties and charges in connection with the increase or decrease of the Trust Property or the creation, issue, sale, transfer, redemption or purchase of Units or the sale or purchase of Investment or in respect of the issue, transfer, cancellation or replacement of a Certificate or otherwise which may have become or may be payable in respect of or prior to or upon the occasion of the transaction or dealing in respect of which such duties and charges are payable, but do not include the remuneration payable to the Distribution Company or any Commission payable to agents on sales and redemption of Units or any Commission charges or costs which may have been taken into account in ascertaining the Net Asset Value.

"Exposure" shall have same meanings as provided in the Regulations.

"Federal Government" means the Federal Government of Islamic Republic of Pakistan.

"Force Majeure" means any occurrence or circumstance or element which delays or prevents performance of any of the terms and conditions of this Deed or any obligations of the Management Company or the Trustee and shall include but not limited to any circumstance or element that cannot be reasonably controlled, predicted, avoided or overcome by any party hereto and which occurs after the execution of this Deed and makes the performance of the Deed in whole or in part impossible or impracticable or delays the performance, including but not limited to any situation where performance is impossible without unreasonable expenditure. Such circumstances include but are not limited to floods, fires, droughts, typhoons, earthquakes and other acts of God and other unavoidable or unpredictable elements beyond reasonable control, such as war (declared or undeclared), insurrection, civil war, acts of terrorism, accidents, strikes, riots, turmoil, civil commotion, any act or omission of a governmental authority, failure of communication system, hacking of computer system and transmissions by unscrupulous persons, closure of stock exchanges,

banks or financial institutions, freezing of economic activities and other macro-economic factors, etc.

- **"Formation Cost"** means preliminary expenses relating to regulatory and registration fees of the Scheme, flotation expenses of the Scheme, expenses relating to authorization of the Scheme, execution and registration of the Constitutive Documents, legal costs, printing, circulation and publication of this Offering Document, announcements describing the Scheme and all other expenses incurred until the end of the Initial Period.
- **"Front-end Load"** means the Sales load which may be included in the offering price of the Units; provided however that different levels of Front-end Load may be applied to different investors, as determined by the Management Company. However aggregate of Front-end Load and Back-end Load should not exceed 3% of Net Asset Value.
- "Government Securities" includes monetary obligations of the Government or a Provincial Government or a corporation wholly owned or controlled, directly or indirectly, by the Federal Government or a Provincial Government and guaranteed by the Federal Government and any other security as the Federal Government may, by notification in the official Gazette, declare, to the extent determined from time to time, to be a Government Security.
- **"Holder or Unit Holder"** means the investor for the time being entered in the Register as owner of a Unit including investors jointly so registered pursuant to the provisions of the Trust Deed.
- "Initial Period" or "Initial Offering Period "will start from October 31, 2018 means a period determined by the Management Company during whichUnits will be offered as mentioned in clause 1.7 of this Offering Document.
- **"Initial Price" or "Initial Offer"** means the price per Unit on the first day of the Initial Period determined by the Management Company.
- "Investment" means any Authorized Investment forming part of the Trust Property.
- **"Investment Facilitators/Advisors"** means an individual, firm, corporate or other entity appointed by the Management Company to identify, solicit and assist investors in investing in the Scheme. The investment facilitator/advisor is not authorized to perform the Distribution Functions. The Management Company shall compensate the Investment Facilitators..
- "Investment Form" means a standardized form prescribed by the Management Company to be duly filled by the investor to purchase Units and will be stated in this Offering Document.
- "Local Governments" mean all the local / city governments in Pakistan.
- "Management Company" is defined in the preamble hereto;
- "Net Assets", in relation to the Trust, means, the excess of assets over liabilities of the Scheme as calculated in accordance with the Regulations.
- "Net Asset Value" or "NAV" means per Unit value of the Trust arrived at by dividing the Net Assets by the number of Units outstanding.
- "Offer Price or Purchase (Public Offer) Price" means the sum to be paid by the investor for purchase of one Unit, such price to be determined pursuant to this document.

"Offering Document" means the prospectus or other document (issued by the Management Company with written consent of the Trustee and approved by the Commission) which contains the investments and distribution policy, unit structure(s) and all other information in respect of the Unit Trust, as required by the Rules and Regulations and is circulated to invite offers by the public to invest in the Scheme.

"Online" means transactions through electronic data-interchange whether real time transactions or otherwise, which may be through the internet, intranet networks and the like.

"Ordinance" means the Companies Ordinance, 1984.

"Par Value" means the face value of Rs. 10 for a Unit of the Fund.

"Personal Law" means the law of inheritance and succession as applicable to the individual Unit Holder.

"Pledge Form" means a standardized form prescribed by the Management Company to be duly filled by the investor to Pledge his/her Units and will be stated in this Offering Document.

"Profit Distribution Date" means the date on which the Management Company decides to distribute the profits (if any).

"Provincial Governments" mean the Provincial Governments of all four provinces of Pakistan.

**"Redemption Form"** means a standardized form prescribed by the Management Company to be duly filled by the investor to redeem Units and will be stated in this Offering Document.

"Redemption Price or Repurchase Price" means the amount to be paid to the relevant Holder upon redemption of that Unit, such amount to be determined pursuant to this document.

"Register Function" means the functions with regard to:

- a. Maintaining the Register, including keeping a record of change of addresses/other particulars of the Holders;
- b. Issuing account statements to the Holders;
- c. Issuing Certificate, including Certificates in lieu of undistributed income to Holders;
- d. Cancelling old Certificates on redemption or replacement thereof;
- e. Processing of applications for issue, redemption, transfer and transmission of Units, recording of pledges, liens and changes in the data with regard to the Holders;
- f. Issuing and dispatching of Certificates;
- g. Dispatching income distribution warrants, and bank transfer intimation and distributing bonus Units or partly both and allocating Units to Holders on re-investment of dividends;
- h. Receiving applications for redemption and transfer/transmission of Units directly from Holder or legal representatives or through Distributor;
- i. Maintaining record of lien/pledge/charge; and
- j. Keeping record of change of addresses/other particulars of the Holders.

<sup>&</sup>quot;Regular Interval" means monthly, quarterly, half yearly or annual periods.

- **"Rules"** mean Non-Banking Finance Companies (Establishment and Regulation) Rules 2003 as amended from time to time.
- "Regulations" mean Non-Banking Finance Companies and Notified Entities Regulations, 2008 and the Schedules and Forms attached to it as amended/replaced from time to time.
- **"Sales Load"** mean Front end load and Back end load and any processing charges or Commission (excluding Duties and Charges) not exceeding three percent of NAV or as may be allowed under the Regulations, which may be included in the offer price of all or certain class of Units or deducted from the NAV in order to determine the Redemption Price of certain classes of Units.
- **"SECP" or "Commission"** means Securities and Exchange Commission of Pakistan established under Securities and Exchange Commission of Pakistan Act, 1997 and shall include its successor.
- "Shariah" means divine guidance as given by the Holy Qur'an and the Sunnah of Holy Prophet Muhammad (PBUH) and embodies all aspects of the Islamic faith, including beliefs, practices, rules and principles of Shariah.
- **"Special Instruction Form"** means a standardized form prescribed by the Management Company to be duly filled by the investor to change his/her particulars and will be stated in this Offering Document.
- "Sukuk" means Sukuk as defined in Sukuk (privately placed) Regulations 2017.
- "Transaction Costs" means the costs incurred or estimated by the Management Company to cover the costs (such as, but not restricted to, brokerage, Trustee charges, taxes or levies on transactions, etc.) related to the investing or disinvesting activity of the Trust's portfolio, *inter alia*, necessitated by creation or cancellation of Units, which costs may be added to the NAV for determining the Offer Price of Units or to be deducted from the NAV in determining the Redemption Price.
- "Transfer Agent" means a company including a Bank that the Management Company shall appoint for performing the Registrar Functions. The Management Company may itself perform the Registrar Function.
- "Transfer Form" means a standardized form prescribed by the Management Company to be duly filed by the investor to transfer Units and will be stated in this Offering Document.
- **"Trust Deed" or "Deed"** means the Trust Deed of the Fund executed between the Management Company and the Trustee along with all the exhibits appended hereto.
- "Trust" or "Unit Trust" or "Fund" or "Scheme" means the Unit Trust constituted by the Trust Deed for continuous offers for sale of Units.

Words and expressions used but not defined herein shall have the meanings assigned to them in the Act and Rules and Regulations, words importing persons include corporations, words importing the masculine gender include the feminine gender, words importing singular include plural and words "written" or "in writing" include printing, engraving lithography, or other means of visible reproduction. The headings and table of contents are for convenience only and shall not affect the construction of the Trust Deed.

## **ANNEXURES**

## Annexure - A

## Central Depository Company of Pakistan Limited Tariff Structure of Trusteeship of Open – End Mutual Funds

The trustee remuneration shall consist of actual custodial expenses / charges plus the following tariff.

Net Assets	Tariff
Up to Rs.1,000 million	Rs. 0.7 million or 0.20% per annum of net assets, whichever is higher
On an amount exceeding Rs.1,000 million	Rs 2.0 million plus 0.10% per annum of net assets exceeding Rs.1,000 million

## Annexure - B

## <u>CURRENT LEVEL OF FRONT END LOAD AND BACK END LOADS</u>

## % OF NAV

Front End Load		
Class – A	0%-3%	
Class – B	0%-3%	
Class – C	0%-3%	
	•	
Back end Load	0%	

## **CURRENT LEVEL OF MANAGEMENT FEE**

Current level of Management Fee is 2% p.a.

## **BUSINESS HOURS AND CURRENT CUT OFF TIME**

<b>Business Hours</b>	Cut off Time
Monday to Friday 9:00am to 6:00pm	Monday to Thursday 9:00am to 4:30pm
	Friday 9:00am to 5:00pm

The Cut-Off Time may vary from time to time as may be determined by the Management Company, under intimation to the trustee and SECP and the same shall be communicated to the Unit Holders before such unit transactions shall be effectuated.

## Annexure - C

## LIST OF DISTRIBUTION OFFICES

- 1. NBP Fund Management Limited
- 2. NAFA Islamic Savings Centre
- 3. National Bank of Pakistan Branches

## NBP FUND MANAGEMENT LIMITED

## (a) Head Office

7th Floor Clifton Diamond Building, Block No. 4, Scheme No, 5, Clifton, Karachi.

UAN: 021-111-111-632 Toll Free: 0800-20001 www.nbpfunds.com info@nbpfunds.com

Fax: 021-35825329 (Marketing)

#### (b) Lahore Office

7-Noon Avenue, Canal Bank, Muslim Town, Lahore.

UAN # 042-111-111-632. Fax # 042-35861095

## (c) <u>Islamabad Office</u>

Plot # 395-396 Industrial Area, I-9/3, Islamabad UAN # 051-111-111-632

Fax # 051-4859029

## (d) Peshawar Office

2nd Floor, National Bank Building, University Road, Opposite Gul Haji Plaza.

Ph: 091-5703200

UAN # 091-111-111-632

Fax # 091-5703202

## (e) Multan Office

NBP City Branch, Hussain-a-Gahi, Multan.

UAN # 061-4502204 Fax # 061-4502203

## (f) <u>Hyderabad Office</u>

National Bank of Pakistan, Fatima Jinnah Branch, 1st Floor,

NAFA, Fatima Jinnah, Road, Hyderabad.

#### ISLAMIC SAVINGS CENTRE

#### 1. Islamic Savings Centre (Faisalabad)

Address: P-74 First Floor Liaqat Road Faisalabad. Phone No.: (+92-41) 2610157-63 (07-Lines)

## 2. Islamic Savings Centre (Karachi)

Badar Commercial Branch

Address: Shop No. 1, Plot No.34-C, Street No. 10, Badar Commercial, Phase-V

Extn, DHA, Karachi.

Phone No.: (+92-21) 35851541-43 (3 Lines)

Gulistan-e-Jauhar Branch

Address: Ground floor, Rufi Lake Drive Gulistan-e-Jauhar, Block - 18, Karachi

Phone No.: (+92-21) 35851541-43 (3 Lines)

Rahat Branch

Address: Shop No. 12-A, Rahat Residency, Plot No. 34-C, Rahat Commercial

Area, Lane-3, Phase VI, DHA Karachi. Phone No.: (+92-21) 35853487-89 (3 Lines)

Gulshan-e-Iqbal Branch

Address: Shop No. 1, Ground Floor, Islamic Plaza, Plot No. SB-2, Block 13-B,

KDA Scheme 24, Gulshan-e-Iqbal, Karachi.

Phone No.: (+92-21) 34825043-52 (10 Lines)

Bahadurabad Branch

Address: Shop No.10, Silver Line Apartments, Mian Jamal Uddin Afghani

Road, Plot No.15/5, Block-3, Bihar Muslim Cooperative Housing Society, Karachi

Phone No.: (+92-21) 34929933-35 (3 Lines)

#### 3. Islamic Savings Centre (Lahore)

Faisal Town Branch

Address: 926-C Maulana Shaukat Ali Road, Faisal Town, Lahore

Phone No.: (+92-42) 35175501-7 (7 Lines)

Main Market Gulberg II Branch

Address: Regional Office 21-E Main Market Gulberg II Lahore.

Phone No.: (+92-42) 35752782-83, 35752734-40, 35752790-92 (12 Lines)

Commercial Area Cavalry Ground

Address: Shop # 1 Plaza 65 Commercial Area Cavalry, Ground Lahore

Phone No.: (+92-42) 36670171-75 (5 lines), 36619878

## 4. Islamic Savings Centre (Rawalpindi)

Bahria Town

Address: Office No 5, Ground Floor, Plot No 99-F, Sama Arcade 3, Spring North,

Phase 7, Bahria Town, Rawalpindi.

Phone No.: (+92-51) 5412014-18 (5 lines)

Committee Chowk Branch

Address: Mehar Plaza, Plot No 2, Sherpao Colony, Committee Chowk, Muree Road, Rawalpindi. Phone No.: (+92-51) 5781931-38 (5 lines)

Rawalpindi Saddar Branch

Address: Shop # 55/T-5, Haider Road, Saddar, Rawalpindi.

Phone No.: (+92-51) 5580140-45, 5120148

Sadiqabad, Muslim Town Branch

Address: Shop No. DT 183-184, Chirah Road, Sadiqabad, Muslim Town,

Rawalpindi

Phone No.: (+92-51) 4573804-08 (5 Lines)

## 5. Islamic Savings Centre (Sialkot)

Address :Office # B1-16-S, Paris Road, Sialkot Phone No :(+92-52) 4581501-8 (08-Lines)

## 6. Islamic Savings Centre (Gujranwala)

Address : Building 94,96 Street# 2 Mohallah Bhatia Nagar GT Road, Gujranwala Phone No : (+92-55) 3842601-06, 3842608, 3252911 (8 Lines)

## 7. Islamic Savings Centre (Mirpur-Azad Jammu & Kashmir)

Address : Al Manzar building, Allama Iqbal road, Plot #2, Nangi Mirpur Azad Jammu & Kashmir

Phone No: (+92-58) 27448627 -28 -29 -30 -31

## 8. Islamic Savings Centre (Hyderabad)

Address: Plot # 1054, Station Road, Near Haider Chowk, Ghari Khata, Hyderabad.

Phone No: (+92-22)-2720912-19 (8 Lines)

# NATIONAL BANK OF PAKISTAN BRANCHES

Branch Code	Branch Name	Branch Code	Branch Name
2255	DHA Phase - VI, Lahore	42	Nazimabad Branch, Karachi
1441	Kahna Nau Br.	50	PIDC House Br.
1587		55	
	Ismail Nagar Br.		Saddar Branch, Karachi
2115	Daroghawala, Lahore	63	S.I.T.E. branch
540	Baghbanpura Br.	64	S.I.T.E Branch, Karachi
348	Main Br. Kasur	71	Karachi University Br.
2215	Bahria Town, Lahore	85	Income Tax Branch
1741	Faisal Town Br.	87	P.N Dockyar d Br/
466	LDA Plaza Br.	113	Muhammad Ali Society Branch
1537	New Garden Town Br.	127	Kutchery Road Br.
1607	New Muslim Town Br.	144	Shaheed-e-Millat Branch, Karachi
2216	Quaid-e-Azam Industrial Estate, Lahore	150	Binnori Town Br.
462	Pattoki Br.	222	Nadir House Branch, Karachi
303	Anarkali Br Lahore	250	PNSC Br
490	Pak.Admn.Staff College Br Lahore	255	Korangi Industrial Area Branch
416	Wapda House Br Lhr	266	Sindhi Muslim Housing Society
313	Patyala Ground Lahore	271	Avari Towers Br.
319	SQA Chiniot -	274	FTC Branch
336	Main Branch Hafizabad	287	Civic Centre Branch - Karachi
541	Ali Pur Chatha	1035	Sharifabad Br.
379	Galla Mandi Nankana Sahib	1023	Shamshi Coop: Housing Society
464	Farooqabad Skp	1027	Model Branch Kehkeshan Clifton, Karachi
1573	Begum Kote More	1055	Orangi Town Br.
1858	Bank Road Branch	1063	NED University Br.
963	Khanna Dak	1064	NBP Commercial Area Branch, Hyderabad
542	Gulgasht Colony Branch, Multan	1330	NBP Saidu Sharif- Main Br Main Bazar

Branch Code	Branch Name	Branch Code	Branch Name
1666	Passport Office	1067	Sakhi Hassan Brach
1536	Pirwadhai	1069	Hoor Market Br.
36	Main Br. Mirpurkhas	1070	Model Colony Branch
257	Landhi Township Branch	1920	Awami Markaz
264	Kashmir Road Branch	1937	Clifton NDFC
1081	Urdu University Branch	2055	Clifton Block-2
89	Malir City Branch	2100	Khyaban-e-Ittehad
91	Latifabad	2158	Tauheed Commercial - DHA
391	Model Town Br. Rahim yar Khan	2166	Gulshan-e-Hadeed
734	District Courts, Khanewal	341	Main Branch, Islamabad
396	railway Road - Sadiqabad	394	Main Branch Cantt, Rawalpindi
2	Main Branch	399	Sattelite Town Br. Rawalpindi
3	Airport Branch Karachi	415	Wah Cantt.
7	Custom House Br.	557	PAF Chaklala Br.
9	Defence Housing Society Branch, Karachi	882	Blue Area Branch Islamabad
14	Fatima Jinnah Road Branch, Hyderabad	1456	Main Aapara Market Br.
27	M.A. Jinnah Road Branch	1508	Peshawar Road Branch, Rawalpindi
28	Malir Cantt.	854	Super Market, Islamabad
2067	Tramri Chowk Branch	397	Civil Lines Br.
2164	G-10, Islamabad	405	NBP - SAL - City Branch, Urdu Bazar
474	Foreign Office Branch	409	Regal Chowk Br.
2168	l-10 Markaz, Islamabad	418	Main Branch Wazirabad
2169	Islamabad Stock Exchange	452	Shahdrah Branch Lahore
2165	DHA Phase - 1 Islamabad	465	Main Market - Gulberg
445	Chakswari, AK	481	Sambrial Br.
1490	Mumtazabad Branch	510	NBP AHQ Branch Air head Quarter, Pehsawar
472	DC Branch, Mirpur AK	507	GT Rahwali
1463	Akalgarh, AK	513	SIE Branch Gujranwala
1628	Jinnah Avenue	559	Abdullahpur Branch, Faisalabad
1694	F-8 Branch, Islamabad	608	S.I.E. Branch
1932	G-9 Markaz Islamabad-	649	Mughalpura W/shop Br.
1933	F-10 Branch	757	Shahalam Market Branch, Lahore
300	Main Branch Lahore	770	Ghala Mandi Branch Kamoki
323	DHS T Block, Lahore	1360	Bullowal Kalan Br.
325	Main Branch - Daska	1442	ACP Model Branch Shadman, Lahore
333	Civil Line Branch, Gujranwala	1498	Satelite Town Branch - Gujranwalla

Branch Code	Branch Name	Branch Code	Branch Name
356	Lahore Cantt. Corporate Branch	1524	Davis Road Br.
360	Civil Line Branch, Faisalabad	1569	Model Branch Gulberg, Lahore
372	Model Town Branch, Lahore	1571	Jinnah Colony Br. Faisalabad
1610	Trust Plaza Branch	308	Distt: Court Br BAHAWALPUR
1618	Walton Rd.	354	Main Branch Kohat
1655	Shahpur Kanjra	365	Main Branch <mardan< td=""></mardan<>
1669	Township Br.	382	Main Branch Nowshara
1857	Rehman Plaza Branch	386	Peshawar Cantt Branch
1887	Allama Iqbal Town Branch, Lahore	388	University Campus Branch Peshawar
1966	DHS Y Block Commercial Area, Lahore	438	Bank Square - Mangora swat
1996	Bund Road Branch	517	G.T. Road Br.
1997	Badami Bagh Br.	986	Civil Secretariat Br.
2069	M.A.Johar Town	1499	Officers Colony - Warsak Rd.
401	NBP Civil Lines Sheikhupura	1348	Mandian Mairpur - Abbottabad
536	City Br. Sahiwal - H/Agahi	1759	Hayatabad Branch Peshawar