

NBP Fullerton Asset Management Ltd.

A Subsidiary of National Bank of Pakistan

NAFA Income Fund (NIF)

MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (31/10/2013): Rs. 9.3835

October 2013

Performance				
Performance %	October 2013 *	FYTD Jul 2013 - Oct 2013*	Trailing 12 Months Nov 12 -Oct 13 *	Since Launch March 29, 2008 **
NAFA Income Fund	10.07%	8.29%	5.48%	2.21%
Benchmark	9.55%	9.25%	9.40%	11.78%

^{*} Annualized Simple Return - ** (Annualized Return Based on Morningstar Methodology) (Returns are net of management fee & all other expenses)

General Information

Launch Date: Fund Size: March 29, 2008 Rs. 504 million Open-end – Income Fund Type: Dealing Days: Dealing Time: Daily – Monday to Friday (Mon - Thr) 9:00 A.M to 5:00 P.M

(Friday) 9:00 A.M to 5:30 P.M Settlement: 2-3 búsiness days

Pricing Mechanism: Load: Forward Pricing Front end: 1% (Nil on investment above

Rs. 16 million), Back end: 0% 2.0% per annum Management Fee:

Risk Profile: Fund Stability Rating

Custodian & Trustee: Auditors:

Benchmark: Fund Manager:

Minimum Subscription: Asset Manager Rating: Low "A- (f)" by PACRA

A- (I) By PACKA Lahore Stock Exchange MCB Financial Services Limited M. Yousuf Adil Saleem & Co. Chartered Accountants

6-Month KIBOR Muhammad Ali Bhabha, CFA, FRM

Growth Unit: Rs. 10,000/-Income Unit: Rs. 100,000/-AM2 by PACRA (Very High Investment Management Standards)

Asset Allocation (% of Total Assets) 31-Oct-13 30-Sep-13

		•
TFCs / Sukuks	33.76%	42.44%
PIBs	0.10%	0.10%
GOP Ijara Sukuks - Govt. Backed	-	0.70%
Placement with Banks	14.70%	14.86%
Cash Equivalents	49.57%	39.79%
Others including receivables	1.87%	2.11%
Total	100.00%	100.00%
Leverage	Nil	Nil

Top 10 TFC (as at October 31st, 2013)

Name of TFC / Sukuk	% of Total Assets		
Engro Fertilizers Limited 30-NOV-07	6.18%		
Standard Chartered Bank (Pakistan) Limited IV	5.88%		
Faysal Bank Limited	5.20%		
Saudi Pak Leasing	4.31%		
Eden Housing (Sukuk II)	4.07%		
Engro Fertilizer Limited (PPTFC)	2.72%		
Bank Alfalah Limited (Floater)	2.06%		
Allied Bank Limited II	1.94%		
World Call Telecom Limited	0.88%		
Engro Fertilizers Limited 17-DEC-09	0.52%		
Total	33.76%		

WORKERS' WELFARE FUND (WWF)

The scheme has maintained provisions against Workers' Welfare Fund's liability to the tune of Rs.2,607,464/-. If the same were not made the NAV per unit/ last one year return of scheme would be higher by Rs.0.0485/0.55%. For details investors are advised to read note 8 of the Financial Statements of the Scheme for the quarter ended September 30, 2013.

Name of the Members of Investment Committee

Dr. Amjad Waheed, CFA Sajjad Anwar, CFA Muhammad Ali Bhabha, CFA, FRM Syed Suleman Akhtar, CFA

Investment Objective

To earn a competitive rate of return while preserving capital to the extent possible by investing in liquid assets.

Fund Manager Commentary

The Fund posted an annualized return of 10.1% during October 2013 versus the benchmark return of 9.6% thus registering an outperformance of 0.5% p.a. Outperformance of the Fund during the month is due to the profit received on a telecommunication sector TFC.

As the allocation of the Fund shows, exposure in TFCs and Sukuks stand at 33.76%. The weighted average price of the TFC portfolio (excluding TFCs which are fully provided) is around Rs. 88 against the par value of Rs.100. All TFCs in the Fund are floating rate instruments linked to KIBOR.

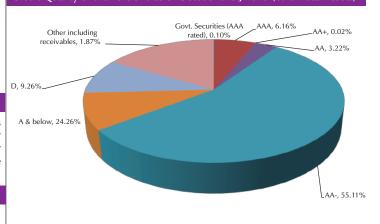
The weighted average Yield-to-Maturity of the Fund is around 15.59% p.a. while its weighted average time to maturity is 1.25 years. This yield does not include potential recovery in fully provided TFCs (Face Value of Rs. 221 million), which is potential upside for the Fund. Thus, the Fund is expected to perform well over the medium to long term horizon. However, since TFCs prices may go up or down, therefore, only investors with mediumterm investment horizon are advised to invest in this Fund.

Details of Non-Compliant Investments

Particulars	Type of Investment	Value of Investments before Provision	Provision held	Value of Investments after Provision	% of Net Assets	% of Gross Assets	Yield to Maturity per annum
World Call Telecom Limited	TFC	29,982,002	25,484,702	4,497,300	0.89%	0.88%	30.75%
Saudi Pak Leasing***	TFC	43,923,390	-	21,961,695	4.35%	4.31%	56.29%
Eden Housing (Sukuk II)	SUKUK	31,875,000	11,111,976	20,763,024	4.12%	4.07%	96.43%
Agritech Limited II	TFC	149,875,800	149,875,800	-	n/a	n/a	n/a
Agritech Limited V	TFC	22,180,000	22,180,000	-	n/a	n/a	n/a
New Allied Electronics (Sukuk II)	SUKUK	49,054,371	49,054,371	-	n/a	n/a	n/a
Total		326,890,563	257,706,848	47,222,019	9.36%	9.25%	

***Said TFC is performing but classified as Non-Compliant on the basis of required rating. Due to this the difference between the Value of Investment before provision and after provision is mark to market loss instead of provisioning

Credit Quality of the Portfolio as of October 31st, 2013 (% of Total Assets)



Disclaimer: This publication is for informational purposes only and nothing herein should be construed as a solicitation recommendation or an offer to buy or sell any fund All investments in mutual funds are subject to market risks. The NAV based prices of units and any dividends/returns thereon are dependant on forces and factors affecting the capital markets. These may go up or down based on market conditions. Past performance is not necessarily indicative of future results.