

NBP Fullerton Asset Management Ltd. A Subsidiary of National Bank of Pakistan

NAFA Income Fund (NIF)

MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (31/10/2012): Rs. 9.4188

October 2012

| Performance | | | | |
|------------------|-----------------|-------------------------|--|--------------------------------|
| Performance % * | October 2012 | FYTD Jul 12 - Oct 12 | Trailing 12 Months Nov - Oct 2011 - 2012 | Since Launch March 29, 2008 |
| NAFA Income Fund | 4.06% | 12.93% | 0.08% | 1.51% |
| Benchmark | 9.81% | 10.79% | 11.57% | 12.30% |

* Represent Annualized Return - (based on morning star formula)

March 29, 2008

(Fund's returns are net of management fee & all other expenses)

General Information

Launch Date: Fund Size: Type: Dealing Days: Dealing Time:

Settlement: Pricing Mechanism: Load: Management Fee: Risk Profile: Fund Stability Rating Listing: Custodian & Trustee: Auditors:

Benchmark: Fund Manager: Minimum Subscription: Asset Manager Rating:

Rs. 433 million Open-end - Income Fund Daily - Monday to Friday (Mon - Thr) 9:00 A.M to 5:00 P.M (Friday) 9:00 A.M to 5:30 P.M 2-3 business days Forward Pricing Front end: 1.0%, Back end: 0% 2.0% per annum Low "A- (f)" by PACRA Lahore Stock Exchange MCB Financial Services Limited M. Yousuf Adil Saleem & Co. Chartered Accountants 6-Month KIBOR Muhammad Ali Bhabha, CFA, FRM Growth Unit: Rs. 10,000/-Income Unit: Rs. 100,000/-AM2 by PACRA

| Asset Allocation (% of Total Assets) | 31-Oct-12 | 28-Sep-12 |
|---|--------------------|------------------|
| TFCs / Sukuks T-Bills | 57.58% 26.47% | 56.96% 31.39% |
| PIBs | 0.12% | 0.12% |
| Islamic Commercial Paper GOP Ijara Sukuks - Govt. Backed | $6.86\% \\ 0.80\%$ | 6.85% 0.80% |
| Cash Equivalents Other including receivables | 5.49% 2.68% | 2.00% 1.88% |
| Total | 100.00% | 100.00% |
| Leverage | Nil | Nil |

Top 10 TFC / Sukuk Holdings (Including Short Term Sukuk) (as at October 31, 2012)

| Name of TFC / Sukuk / Short Term Sukuk | % of Total Assets | | | |
|--|-------------------|--|--|--|
| Eden Housing (Sukuk II) | 7.96% | | | |
| Saudi Pak Leasing | 7.32% | | | |
| Standard Chartered Bank (Pakistan) Limited | IV 7.09% | | | |
| HUBCO Short Term Islamic Sukuk I | 5.72% | | | |
| Faysal Bank Limited | 5.71% | | | |
| Pakistan Mobile Communication Limited | 5.67% | | | |
| Engro Fertilizers Limited 30-NOV-07 | 5.57% | | | |
| World Call Telecom Limited | 4.80% | | | |
| United Bank Limited IV | 3.48% | | | |
| Engro Fertilizer Limited (PPTFC) | 2.96% | | | |
| Total | 56.28% | | | |

WORKERS' WELFARE FUND (WWF)

The scheme has maintained provisions against Workers' Welfare Fund's liability to the tune of Rs. 2,248,568/-. If the same were not made the NAV per unit/ last one year return of scheme would be higher by Rs. 0.049/ 0.52%. For details investors are advised to read note 16 of the Financial Statements of the Scheme for the period ended June 30, 2012.

Name of the Members of Investment Committee Dr. Amjad Waheed, CFA Sajjad Anwar, CFA Muhammad Ali Bhabha, CFA, FRM Tanvir Abid, CFA, FRM

Investment Objective

To earn a competitive rate of return while preserving capital to the extent possible by investing in liquid assets.

Fund Manager Commentary

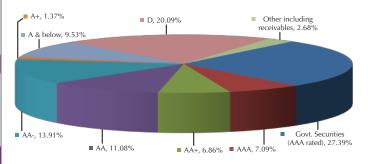
The Fund earned an annualized return of 4.06% p.a. during October 2012 versus the benchmark return of 9.81% p.a. Lower return is on account of decline in price of a Telecom sector TFC.

The Fund is invested in TFCs with 57.58% weightage and 26.47% in T-Bills. All TFCs in the Fund are floating rate instruments linked to KIBOR. The weighted average price of the TFC portfolio is around Rs. 88.14 against the par value of Rs.100

The weighted average Yield-to-Maturity of the Fund is around 15.91% p.a. while its weighted average time to maturity is 2.19 years. This yield does not include potential recovery in fully provided TFCs (Face Value of Rs. 221 mln) which is potential upside for the Fund. Thus, the Fund is expected to perform well over medium term horizon. However, TFCs prices may go up and/or down. Therefore, only long-term investors are advised to invest in this Fund.

| Details of Non-Compliant investments | | | | | | | | | | |
|--|-----------------------|--|-------------------|--|-----------------------|-------------------------|-----------------------------------|--|--|--|
| Particulars | Type of Investment | Value of Investments before Provision | Provision held | Value of Investments after Provision | % of Net Assets | % of Gross Assets | Yield to Maturity per annum | | | |
| World Call Telecom Limited*** | TFC | 29,982,002 | 8,994,571 | 20,987,431 | 4.84% | 4.80% | 21.45% | | | |
| Saudi Pak Leasing*** | TFC | 48,527,400 | 16,510,186 | 32,017,214 | 7.39% | 7.32% | 25.86% | | | |
| Eden Housing (Sukuk II) | SUKUK | 53,437,500 | 18,628,900 | 34,808,600 | 8.03% | 7.96% | 58.08% | | | |
| Agritech Limited II | TFC | 149,875,800 | 149,875,800 | - | n/a | n/a | n/a | | | |
| Agritech Limited V | TFC | 22,180,000 | 22,180,000 | - | n/a | n/a | n/a | | | |
| New Allied Electronics (Sukuk II) | SUKUK | 49,054,371 | 49,054,371 | - | n/a | n/a | n/a | | | |
| Total | | 353,057,073 | 265,243,828 | 87,813,245 | 20.25% | 20.10% | | | | |
| ***Book Value, performing but below authorized minimum credit rating grade | | | | | | | | | | |

Credit Quality of the Portfolio as of October 31, 2012 (% of Total Assets)



Disclaimer: This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. The NAV based prices of units and any dividends/returns thereon are dependent on forces and factors affecting the capital markets. These may go up or down based on market conditions. Past performance is not necessarily indicative of future results.