

## Performance %

| Performance Period | Mar 2018 | FYTD 2018 | Rolling 12 months | FY 2017 | FY 2016 | FY 2015 | FY 2014 | FY 2013 | Last 3 years* | Last 5 years* | Last 10 years* | Since Launch March 28, 2008* |
|--------------------|----------|-----------|-------------------|---------|---------|---------|---------|---------|---------------|---------------|----------------|------------------------------|
| NAFA Income Fund   | 5.6%     | 5.4%      | 5.5%              | 6.5%    | 6.9%    | 13.7%   | 2.3%    | 6.9%    | 6.7%          | 7.4%          | 4.2%           | 4.2%                         |
| Benchmark          | 6.5%     | 6.2%      | 6.2%              | 6.1%    | 6.5%    | 9.0%    | 9.8%    | 9.9%    | 6.4%          | 7.7%          | 9.9%           | 9.9%                         |

\* Annualized Return Based on Morning Star Methodology  
 All other returns are Annualized Simple Return

The performance reported is net of management fee & all other expenses and based on dividend reinvestment gross of with-holding tax where applicable.

## General Information

|                       |   |
|-----------------------|---|
| Launch Date:          | March 28, 2008  |
| Fund Size:            | Rs. 744 million   |
| Type:                 | Open-end – Income Fund  |
| Dealing Days:         | Daily – Monday to Friday  |
| Dealing Time:         | (Mon - Thr) 9:00 A.M to 5:00 P.M<br>(Friday) 9:00 A.M to 5:30 P.M   |
| Settlement:           | 2-3 business days   |
| Pricing Mechanism:    | Forward Pricing   |
| Load:**               | Front End Load (Individual): 1% (Nil on investment above Rs. 26 million)<br>Front End Load (Other): 1% (Nil on investment above Rs. 16 million)<br>Back End Load: NIL |
| Management Fee:       | 10% of Net Income (Min 0.5% p.a., Max 1.0% p.a.)  |
| Total Expense Ratio:  | 1.42% p.a. (including 0.28% government levies)  |
| Risk Profile:         | Low   |
| Fund Stability Rating | "A (f)" by PACRA  |
| Listing:              | Pakistan Stock Exchange   |
| Custodian & Trustee:  | MCB Financial Services Limited  |
| Auditors:             | KPMG Taseer Hadi & Co.<br>Chartered Accountants   |
| Benchmark:            | 6-Month KIBOR   |
| Fund Manager:         | Muhammad Ali Bhabha, CFA, FRM   |
| Minimum Subscription: | Growth Unit: Rs. 10,000/-<br>Income Unit: Rs. 100,000/-   |
| Asset Manager Rating: | AM1 by PACRA (Very High Quality)  |

\*\* effective from January 02, 2017

## Asset Allocation (% of Total Assets) 30-Mar-18 28-Feb-18

|                              | 30-Mar-18     | 28-Feb-18     |
|------------------------------|---------------|---------------|
| TFCs / Sukuks                | 12.8%         | 12.3%         |
| T-Bills                      | 3.5%          | 3.4%          |
| MTS                          | 25.1%         | 26.3%         |
| Placement with DFIs          | 9.4%          | 9.7%          |
| Placement with Banks         | 9.4%          | 9.7%          |
| Bank Deposits                | 38.8%         | 37.3%         |
| Others including receivables | 1.0%          | 1.3%          |
| <b>Total</b>                 | <b>100.0%</b> | <b>100.0%</b> |
| Leverage                     | Nil           | Nil           |

## Top TFC (as at March 30, 2018)

| Name of TFC / Sukuk                                    | % of Total Assets |
|--|-------------------|
| Askari Commercial Bank Limited 30-SEP-14 30-SEP-24     | 4.4%              |
| Jahangir Siddiqui and Company Ltd. 24-Jun-16 24-Jun-21 | 4.2%              |
| Jahangir Siddiqui and Company Ltd. 18-Jul-17 18-Jul-22 | 2.8%              |
| Jahangir Siddiqui and Company Ltd. 08-APR-14 08-APR-19 | 1.4%              |
| <b>Total</b>   | <b>12.8%</b>      |

## Sindh Workers' Welfare Fund (SWWF)

The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 2,547,071/-. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs. 0.0348/0.36%. For details investors are advised to read note 13.1 of the financial statements of the Scheme for the period ended December 31, 2017.

## Name of the Members of Investment Committee

Dr. Amjad Waheed, CFA  
 Sajjad Anwar, CFA  
 Muhammad Ali Bhabha, CFA, FRM  
 Hassan Raza, CFA

Notes: 1) The calculation of performance does not include cost of front end load.

2) Taxes apply. Further, tax credit also available as per section 62 of the Income Tax Ordinance, 2001.

**Disclaimer:** This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. Past performance is not necessarily indicative of future results. Please read the Offering Document to understand investment policies and the risks involved. The scheme holds certain non-compliant investments. Before making any investment decision, investors should review the latest monthly Fund Manager Report and Financial Statements. The reported returns may include provisioning and reversal of provisioning against some debt securities.

## Investment Objective

To earn a competitive rate of return while preserving capital to the extent possible by investing in liquid assets.

## Fund Manager Commentary

The Fund posted an annualized return of 5.6% during March 2018 versus the Benchmark return of 6.5%. The reported return is net of management fee and all other expenses.

As the allocation of the Fund shows, exposure in TFCs and Sukuks stands at 14.6% of net assets. All TFCs in the Fund are floating rate instruments linked to KIBOR.

The weighted average time to maturity of the Fund is 0.5 year. Potential recovery in fully provided TFCs (Face Value of around Rs. 309 million), is potential upside for the Fund. Thus, the Fund is expected to perform well over the medium to long term horizon. However, since TFCs prices may go up or down, therefore, only investors with medium term investment horizon are advised to invest in this Fund.

We will rebalance the allocation of the Fund proactively based on the capital market outlook.

## Details of Non-Compliant Investments

| Particulars                   | Type of Investment | Value of Investments before Provision | Provision held     | Value of Investments after Provision | % of Net Assets | % of Gross Assets |
|-------------------------------|--------------------|---------------------------------------|--------------------|--------------------------------------|-----------------|-------------------|
| AgriTech Limited II           | TFC                | 149,875,800                           | 149,875,800        | -                                    | -               | -                 |
| AgriTech Limited V            | TFC                | 22,180,000                            | 22,180,000         | -                                    | -               | -                 |
| Eden House Limited            | SUKUK              | 19,687,500                            | 19,687,500         | -                                    | -               | -                 |
| New Allied Electronics Ltd    | SUKUK              | 49,054,371                            | 49,054,371         | -                                    | -               | -                 |
| Saudi Pak Leasing Company Ltd | TFC                | 41,321,115                            | 41,321,115         | -                                    | -               | -                 |
| Worldcall Telecom Limited     | TFC                | 26,881,190                            | 26,881,190         | -                                    | -               | -                 |
| <b>Total</b>                  |                    | <b>308,999,976</b>                    | <b>308,999,976</b> | -                                    | -               | -                 |

## Credit Quality of the Portfolio as of March 30, 2018 (% of Total Assets)

|                              |               |
|------------------------------|---------------|
| Govt. Securities (AAA rated) | 3.5%          |
| AAA                          | 0.3%          |
| AA+                          | 19.6%         |
| AA-                          | 34.7%         |
| A+                           | 15.8%         |
| MTS (Unrated)                | 25.1%         |
| Others including receivables | 1.0%          |
| <b>Total</b>                 | <b>100.0%</b> |