

NBP Fullerton Asset Management Ud. \* Subiday of National Bank of Pakistan

# MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (31/10/2016): Rs.16.3328

Performance %									, ,
Performance Period	Oct 2016	FYTD 2017	Rolling 12 Months Nov 15 - Oct 16	FY 2016	FY 2015	FY 2014	FY 2013	FY 2012	Since Launch August 20, 2010*
NAFA Asset Allocation Fund	0.1%	10.1%	17.3%	7.6%	24.6%	13.7%	32.0%	14.4%	19.6%
Benchmark**	(0.8%)	1.7%	7.8%	6.2%	9.6%	15.3%	17.1%	8.1%	11.3%
* Annualized Return The performance reported is pet of management fee & all other expenses and based on dividend reinvestm					n dividend reinvestment				

All Other returns are Cumulative

The performance reported is net of management fee & all other expenses and based on dividend reinvestment gross of with-holding tax where applicable.

**Investment Objective** 

## **General Information**

Others

Launch Date:	August 20, 2010
Fund Size:	Pc 1 510 million
	Open and Asset Allocation Fund
Type:	Open-end – Asset Allocation Fund
Dealing Days:	Dally – Monday to Friday
Dealing Days: Dealing Time:	(Mon - Thr) 9:00 A.M to 5:00 P.M
	(Friday) 9:00 A.M to 5:30 P.M
Settlement:	2-3 búsiness days
Pricing Mechanism:	Forward Pricing
Pricing Mechanism: Load:	August 20, 2010 Rs. 1,519 million Open-end – Asset Allocation Fund Daily – Monday to Friday (Mon - Thr) 9:00 A.M to 5:00 P.M (Friday) 9:00 A.M to 5:30 P.M 2-3 business days Forward Pricing Front end – 3%, (Vill on invortment above Rs. 50 million)
Loudi	(Nil on investment above Rs 50 million)
	(Nil on investment above Rs. 50 million) Back end - 0%
Management Fee:	
Total Exponse Datio (9/)	2 % per annun 2 % % p.a. (including 0 28% govornmont
Total Expense Ratio (%)	2% per annum 2.86% p.a (including 0.38% government levies)
D'ala David'I a	levies)
Risk Profile:	Moderate
Listing: Custodian & Trustee:	Pakistan Stock Exchange
Custodian & Irustee:	Central Depository Company (CDC)
Auditors:	Pakistan Stock Exchange Central Depository Company (CDC) Deloitte Yousuf Adil
	Chartered Accountants
Benchmark:**	Daily weighted return of KSF-30 Total Return
Deneminand	Daily weighted return of KSE-30 Total Return Index & 6-month KIBOR based on Fund's
	actual allocation.
Fund Managor:	Asim Wahah Khan CEA
Fund Manager: Minimum	Asim Wahab Khan, CFA Growth Unit: Rs. 10,000/-
	GIOWIII UIIII. KS. 10,000/-
Subscription:	income Unit: Ks. 100,000/-
Asset Manager Rating:	AM2++ by PACKA (High Investment
- 0	Income Unit: Rs. 100.000/- AM2++ by PACRA (High Investment Management Standards)

\*\* effective from September 01, 2016; Previously 1/3 of average 3-month bank deposit rate; 1/3 of 6-month KIBOR; 1/3 of KSE 30 Index Total Return from January 01, 2014, KSE-30 Total Return Index

Asset All	ocation (% of Total Assets)	31-Oct-16	30-Sep-16		
Equities / Stoc	ks	59.3%	59.9%		
Cash		36.3%	35.4%		
Bank Placeme	ents	3.3%	3.3%		
Others includ	ing receivables	1.1%	1.4%		
Total		100.0%	100.0%		
Leverage		Nil	Nil		
Characteristics of Equity Portfolio***					
	PER	PBV	DY		
NAAF	8.8	2.8	4.5%		
KSE-30	SE-30 9.4		5.5%		
*** Based on N	*** Based on NAFA's estimates				
Top Five Sectors (% of Total Assets) (as on 31 Oct, 2016)					
Commercial I	Banks		9.0%		
Oil & Gas Exploration Companies			8.9%		
Textile Composite			8.0%		
Cement			6.4%		
Fertilizer			5.1%		

Name of the Members of Investment Committee	

Dr. Amjad Waheed, CFA
Sajjad Anwar, CFA
Syed Suleman Akhtar, CFA
Asim Wahab Khan, CFA
Muhammad Ali Bhabha, CFA, FRM
WORKERS' WELFARE FUND (WWF)

The scheme has maintained provision against Workers' Welfare Fund's liability to the tune of Rs 18,637,505/-If the same were not made the NAV per unit/ last one year return of scheme would be higher by Rs 0.2004/1.44%. For details investors are advised to read Note 8 of the Financial Statements of the Scheme for the period ended September 30, 2016. From July 01, 2015 Workers Welfare Fund (WWF) is not being charged.

Notes: 1) The calculation of performance does not include cost of front end load. 2) Taxes apply. Further, tax credit also available as per section 62 of the Income Tax Ordinance, 2001.

Disclaimer: This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. Past performance is not necessarily indicative of future results. Please read the Offering Documents to understand the investment policies and the risks involved.

21.9%

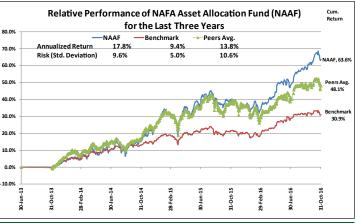
# October 2016

To generate income by investing in Debt & Money Market securities and to
generate capital appreciation by investing in equity and equity related securities.

#### Fund Manager's Commentary

During the month under review, NAFA Asset Allocation Fund's (NAAF) unit price (NAV) increased by 0.1% while the Benchmark decreased by 0.8%. Thus your Fund outperformed the Benchmark by 0.9%. Since inception on August 20, 2010 the Fund has posted 202.8% cumulative return, versus 94.0% by the Benchmark. Thus, to date the cumulative outperformance of your Fund stands at 108.8%. This outperformance is net of management fee and all other expenses.

NAAF started off the month with an allocation of around 60% in equities, which decreased to around 59% towards the end of the month. NAAF outperformed the Benchmark in October as the Fund was underweight in select Power Generation & Distribution Companies and Technology & Communication sectors stocks which underperformed the market and overweight in select Textile Composite, Commercial Banks, Automobile Assembler, Oil & Gas Marketing Companies, Cement, and Transport sectors stocks which outperformed the market. During the month, the allocation was increased Primarily in Textile Composite, Commercial Bank, and Transport sectors, whereas it was reduced primarily in Engineering, Glass & Ceramics, Power Generation & Distribution Companies, Automobile Parts & Accessories, and Oil & Gas Exploration Companies sectors.



## Top Ten Holdings (as on 31 Oct, 2016)

Name	Asset Class	% of Total Assets
Indus Motor Company Ltd	Equity	3.2%
Nishat Mills Ltd	Equity	3.1%
Kohinoor Textile Mills Ltd	Equity	2.8%
Mari Petroleum Company Ltd	Equity	2.7%
Engro Corporation Ltd	Equity	2.5%
Tariq Glass Ltd	Equity	2.5%
Pakistan Oilfields Ltd	Equity	2.4%
MCB Bank Ltd	Equity	2.3%
Pak Petroleum Ltd	Equity	2.1%
Engro Fertilizer Ltd	Equity	2.1%
Total		25.7%