

## MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (31/03/2016): Rs.14.8593

March 2016

31-Mar-16

9-Dec-15

29-Jun-15

29-Sep-15

9-Mar-15

29-Dec-14

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Performance %									
Performance Period	Ma 201		Rolling 12 Mor Apr 15 - Mar		FΥ )15	FY 2014	FY 2013	FY 2012	Since Launch August 20, 2010*
NAFA Asset Allocation F	und 3.69	6 0.5%	13.8%	24	.6%	13.7%	32.0%	14.4%	18.3%
Benchmark**	2.40	6 0.6%	6.1%	9.	6%	15.3%	17.1%	8.1%	11.1%
* Annualized Return All Other returns are Cumulat	ive	The perform gross of with- **From Januar	ance reported is net holding tax where a y 01, 2014, KSE-30	t of manage applicable. Total Retu	ement f irn Inde	ee & all other x	expenses a	and based o	on dividend reinvestmer
General Information						Dbjective			
Launch Date: Fund Size: Type: Dealing Days: Dealing Time: Settlement: Pricing Mechanism: Load:	August 20, 2010 Rs. 1,142 million Open-end – Asset Allocation Fund Daily – Monday to Friday (Mon-Thr) 9:00 A.M to 5:00 P.M (Friday) 9:00 A.M to 5:30 P.M 2-3 business days Forward Pricing Front end – 3%, (Nil on investment above Rs. 50 million) Back end - 0% 2% per annum Moderate Pakistan Stock Exchange Central Depository Company (CDC) Deloitte Yousuf Adil Chartered Accountants 1/3 of average 3-month bank deposit rate; 1/3 of 6-month KIBOR; 1/3 of KSE 30 Index Total Return Muhammad Imran, CFA, ACCA Growth Unit: Rs. 100,000/-			To generate income by investing in Debt & Money Market securities and to generate capital appreciation by investing in equity and equity related securities <b>Fund Manager's Commentary</b> During the month under review, NAFA Asset Allocation Fund's (NAAF) un					
Management Fee: Risk Profile: Listing: Custodian & Trustee: Auditors: Benchmark: Fund Manager: Minimum Subscription:				<ul> <li>price (NAV) increased by 3.6% while the Benchmark increased by 2.4%. Thyour Fund outperformed the Benchmark by 1.2%. Since inception on Aug 20, 2010 the Fund has posted 156.8% cumulative return, versus 80.8% by t Benchmark. Thus, to date the cumulative outperformance of your Fund star at 76.0%. This outperformance is net of management fee and all othexpenses.</li> <li>NAAF started off the month with an allocation of around 55% in equities, whi was almost maintained during the month. NAAF outperformed the Benchmar in March as the Fund was underweight in select Commercial Banks sector stoc which underperformed the market and overweight in Cements, Oil &amp; C</li> </ul>					
Asset Manager Rating: Asset Allocation (% of To Equities / Stocks Cash	Managemen	CRA (High Inv Standards) <b>31-Mar-1</b> 54.2% 34.6%	16 29-Feb-16 54.9%	Exploration sectors sectors se	on Cor stocks n was es, Eng	mpanies, Eng which outpe primarily in ineering, and	ineering, a rformed the creased in I Refinery	nd Automo e market. Cements, sectors wh	bbile Part & Accessor During the month, t Oil & Gas Explorati ereas as it was reduc
Bank Placements Others including receivables Total Leverage		8.4% 2.8% 100.0%	10.4% 1.8%		ile Part	s & Accessorie	es, and Texti e of NAFA As	ile composi	Generation & Distribution te sectors.
Characterist	ics of Equit	y Portfolio <sup>,</sup>	***	70.0%		fo —NAAF	r the Last The Benchmark	ree Years	
PER		PBV	DY		nualized Re k (Std. Devi	turn 16.3%	10.4% 5.2%	13.4% 11.4%	NAAF 57.5%

50.0% 40.0% 30.0% 20.0% 10.0% -10.0%

9-Jun-13

29-Mar-13

29-Dec-13

29-Jun-14 29-Jun-14 29-Sep-14

Characteristics of Equity Fortiono					
	PER	PBV	DY		
NAAF	7.9	2.1	5.6%		
KSE-30	9.2	1.9	6.0%		
*** Based on	NAFA's estimates				

Top Five Sectors (% of Total Assets) (as on 31st March, 2016)					
Cement	9.4%				
Oil & Gas Exploration Companies	6.8%				
Commercial Banks	6.6%				
Textile Composite	5.5%				
Engineering	5.1%				
Others	20.8%				

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Name of the Members of Investment Committee	Top Ten Holdings (as on 31st March, 2016)			
Dr. Amjad Waheed, CFA Sajjad Anwar, CFA Syed Suleman Akhtar, CFA	Name	Asset Class	% of Total Assets	
Ásim Wahab Khan, CFA Muhammad Ali Bhabha, CFA, FRM	Kohinoor Textile Mills Ltd	Equity	2.9%	
Muhammad Imran, CFA, ACCA	D G Khan Cement Co Ltd	Equity	2.7%	
	Indus Motor Company Ltd	Equity	2.6%	
WORKERS' WELFARE FUND (WWF)	Lucky Cement Ltd	Equity	2.6%	
The scheme has maintained provision against Workers' Welfare Fund's	Nishat Mills Ltd	Equity	2.6%	
iability to the tune of Rs 18,637,505/-If the same were not made the NAV per unit/ last one year return of scheme would be higher by Rs 0.2425/1.86%.For	Tariq Glass Ltd	Equity 2.6 Equity 2.5	2.5%	
details investors are advised to read Note 11 of the Financial Statements of	International Industries Ltd	Equity	2.5%	
the Scheme for the half year ended December 31, 2015. From July 01, 2015		2.4%		
Workers Welfare Fund (WWF) is not being charged.	Kot Addu Power Co Ltd	Equity	2.0%	
otes: 1) The calculation of performance does not include cost of front end load.	Hub Power Company Ltd	Equity	2.0%	
Taxes apply. Further, tax credit also available as per section 62 of the Income Tax Ordinance, 2001.	Total		24.8%	

Disclaimer: This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. Past performance is not necessarily indicative of future results. Please read the Offering Documents to understand the investment policies and the risks involved.