



MONTHLY REPORT (MUFAP's Recommended Format)  
Unit Price (30/03/2012): Rs.11.7999

March 2012

## Performance

Performance % *	March 2012	Jul. 2011- Mar. 2012	Trailing 12 Months	Since Launch August 21, 2010
NAFA Asset Allocation Fund	3.46%	14.89%	18.11%	37.24%
Benchmark	1.12%	6.82%	8.80%	19.88%

\* Cumulative returns are net of management fee & all other expenses

## General Information

Launch Date:	August 21, 2010
Fund Size:	Rs. 438 million
Type:	Open-end – Asset Allocation Fund
Dealing Days:	Daily – Monday to Friday
Dealing Time:	(Mon-Thr) 9:00 A.M to 5:00 P.M (Friday) 9:00 A.M to 5:30 P.M
Settlement:	2-3 business days
Pricing Mechanism:	Forward Pricing
Load:	Front end – 2%, Back end - 0%
Management Fee:	2% per annum
Risk Profile:	Moderate
Listing:	Lahore Stock Exchange
Custodian & Trustee:	Central Depository Company (CDC)
Auditors:	A. F. Ferguson & Co. Chartered Accountants
Benchmark:	1/3 of average 3-month bank deposit rate; 1/3 of 6-month KIBOR; 1/3 of KSE 30 Index
Fund Manager:	Hussain Yasar
Minimum Subscription:	Growth Unit: Rs. 10,000/- Income Unit: Rs. 100,000/-
Asset Manager Rating:	AM2-'Positive Outlook' by PACRA

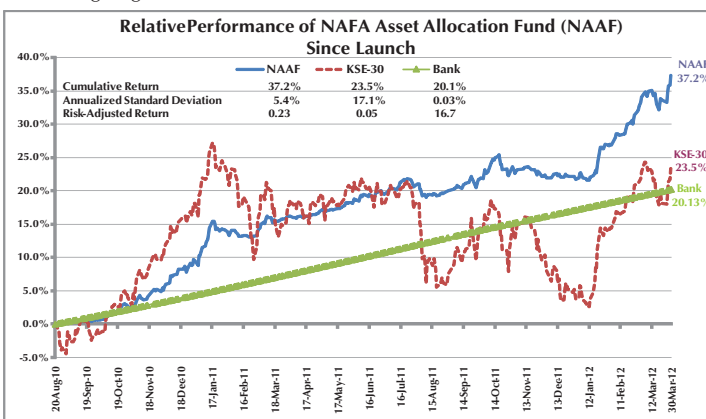
## Investment Objective

To generate income by investing in Debt & Money Market securities and to generate capital appreciation by investing in equity and equity related securities.

## Fund Manager Commentary

During the month under review, NAFA Asset Allocation Fund's (NAAF) Net Asset Value (NAV) increased by 3.46% while the benchmark (1/3 of average 3-month bank deposit rate; 1/3 of 6-month KIBOR; 1/3 of KSE 30 Index) increased by 1.12%. Thus your Fund out-performed the benchmark by 2.34%. Since inception on August 21, 2010 your Fund has increased by 37.24%, while the Benchmark has increased by 19.88%. Thus, to-date the out-performance of your Fund stands at 17.36%.

The stock market's overall positive trend continued during the month. NAAF remained overweight in equities throughout the month, which benefited the Fund. The Fund has sizeable overweight positions in key Banking and Cement sub-sector stocks that performed better than the market thereby contributing to the out-performance. Moreover, Fund's underweight position in key companies of Chemical sector, which lagged the market contributed to the out-performance. On the other hand, drag on the Fund's performance was its over-weight stance in Oil & Gas sector, which under-performed the market. We are keeping a close watch on the developments in capital market and will shift our allocation accordingly. As the graph depicts, NAAF has generated superior return along with downside protection due to superior market timing and better security selection. We will strive to offer better returns to the investor going forward as well.



## Top Ten Holdings (as on March 30, 2012)

Name	Asset Class	% of NAV
Lucky Cement Limited	Equity	8.71%
HUBCO CP	CP	8.68%
Fauji Fertilizer Co. Ltd.	Equity	7.85%
KAPCO CP	CP	6.86%
United Bank Ltd.	Equity	6.36%
Pakistan Oilfields Ltd.	Equity	6.36%
MCB Bank Limited	Equity	5.90%
Allied Bank Limited I	TFC	5.76%
Pak Petroleum Ltd.	Equity	3.93%
Engro Corporation Rupiya Certificate	TFC	3.89%
<b>Total</b>		<b>64.30%</b>

## Asset Allocation (% of NAV) 30-Mar-12 29-Feb-12

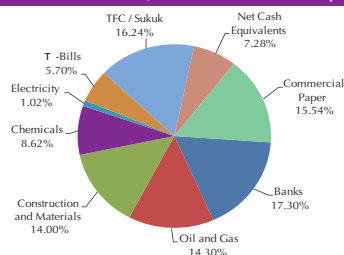
Asset Allocation (% of NAV)	30-Mar-12	29-Feb-12
Equities / Stocks	55.24%	50.51%
TFCs	16.24%	17.22%
Cash Equivalents	9.45%	5.11%
Commercial Paper	15.54%	15.82%
T-Bills	5.70%	10.44%
Other Net Assets / (Liabilities)	(2.17%)	0.90%
<b>Total</b>	<b>100.00%</b>	<b>100.00%</b>
Leverage	Nil	Nil

## Characteristics of Equity Portfolio\*\*

	PER	PBV	DY
NAAF	6.1	2.3	8.2%
KSE-30	7.4	3.3	7.9%

\*\* Based on NAFA's estimates

## Asset Allocation (as on March 30, 2012)



## Name of the Members of Investment Committee

Dr. Amjad Waheed, CFA  
Sajjad Anwar, CFA  
Tanvir Abid, CFA, FRM  
Ahmad Nouman, CFA  
Hussain Yasar

**Disclaimer:** This publication is for informational purposes only and nothing herein should be construed as a solicitation recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. The NAV based prices of units and any dividends/returns thereon are dependant on forces and factors affecting the capital markets. These may go up or down based on market conditions. Past performance is not necessarily indicative of future results.