

## MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (31/07/2018): Rs. 15.9660

July 2018

18.8%

|   |   |                      |  | Unit Pric                                   | e (31/0                | //2018)   | : KS. 15   | .9660                                       |                           |  |                             | <u>ر</u>                  | <i>ily 2010</i>                               |  |
|---|---|----------------------|--|---|------------------------|---|--|---|---------------------------|--|-----------------------------|---------------------------|---|--|
| Performance %   |   |                      |  |   |                        |   |  |   |                           |  |                             |                           |   |  |
| Performance Period  |   | July<br>2018         | CYTD<br>2018   | Rolling<br>12 Months                        | FY<br>2018             | FY<br>2017  | FY<br>2016   | FY<br>2015                                  | FY<br>2014                | Last 3<br>Years*   | Last 5<br>Years*            |                           | ce Launcł<br>st 20, 201                       |  |
| NAFA Asset Allocation I   | Fund  | 0.8%                 | 4.0%   | (5.1%)                                      | (6.8%)                 | 29.9%   | 7.6%   | 24.6%                                       | 13.7%                     | 8.4%   | 12.2%                       |                           | 16.4%   |  |
| Benchmark**   |   | 1.6%                 | 6.1%   | (0.5%)                                      | (2.8%)                 | 14.2%   | 6.2%   | 9.6%  | 15.3%                     | 5.7%   | 7.7%                        |                           | 10.1%   |  |
| * Annualized Return<br>All Other returns are Cumula   |   |                      | The perfe  | ormance rep                                 | ported is i            | net of mai  | l<br>nagement  | fee & all                                   | other exp                 | enses and  | based on d                  | dividenc                  | l reinvestme                                  |  |
| General Information   |   |                      | gross or v   | vith-holdin'g                               | lax when               |   |  | Ohiecti                                     | ve                        |  |                             |                           |   |  |
| Launch Date: August 20, 2010<br>Fund Size: Rs 3, 149 million  |   |                      |  |   |                        |   | Investment Objective To generate income by investing in Debt & Money Market securities and   |   |                           |  |                             |                           |   |  |
| Type: Open and  |   |                      | Asset Allocation Fund<br>nday to Friday<br>9:00 A.M to 4:30 P.M<br>0 A.M to 5:00 P.M |   |                        |   | generate capital appreciation by investing in equity and equity related securities   |   |                           |  |                             |                           |   |  |
| Settlement:   | (Frida<br>2-3 b   | ay) 9:00<br>ousiness | A.M to 5<br>days   | :00 P.M                                     |                        | Fun   | d Manag  | ger's Co                                    | omment                    | ary  |                             |                           |   |  |
| ricing Mechanism:<br>oad:***<br>Aanagement Fee:<br>ront End Load (Ind<br>Front End Load (Ot<br>above Rs. 50 millic<br>Back End Load: NI<br>2% per annum   |   |                      | ad (Indivic<br>pove Rs. 1<br>ad (Other)<br>million)<br>ad: NIL                       | lual):3% (Ni<br>01 million)<br>: 3% (Nil on | nt Thus<br>Augu        | During the month under review, NAFA Asset Allocation Fund's (NAAF) un price (NAV) increased by 0.8%, while the Benchmark increased by 1.6% Thus your Fund underperformed the Benchmark by 0.8%. Since inception of August 20, 2010 the Fund has posted 16.4% p.a return, versus 10.1% p.a.b the Benchmark. Thus, to date the outperformance of your Fund stands at 6.3% |  |   |                           |  |                             |                           |   |  |
| otal Expense Ratio (%) 3.35% p.a (including 0.57% government  |   |                      |  |   |                        | p.a. This outperformance is net of management fee and all other expenses.   |  |   |                           |  |                             |                           |   |  |
| Selling & Marketing Expenses<br>Risk Profile:<br>Listing:<br>Custodian & Trustee:<br>Auditors:  | ling & Marketing Expenses 0.4% per annum<br>k Profile: Moderate<br>ing: Pakistan Stock Exchange<br>stodian & Trustee: Central Depository Company (CDC)<br>ditors: Deloitte Yousuf Adil<br>Chartered Accountants |                      |  |   |                        |   | NAAF started off the month with an allocation of around 44% in equitie<br>which decreased to around 36% towards the end of the month. NAA<br>underperformed the Benchmark in July as the Fund was underweight in sele<br>Commercial Banks, Cement, and Fertilizer sectors stocks which outperforme |   |                           |  |                             |                           |   |  |
| Benchmark:**<br>Fund Manager:   | laha  | . Khan Ja            | ved, CFA   | of KSE-30 T<br>OR based or                  | n Fund's               | the r<br>& Ce   | narket and<br>eramics, T   | d overwei<br>extile Cor                     | ght in sele<br>mposite, a | ect Oil & (<br>and Autom   | Gas Explora<br>nobile Parts | ation Co<br>s & Acc       | mpanies, Gl<br>essories sect<br>the allocat   |  |
| Minimum<br>Subscription:<br>Asset Manager Rating:<br>• effective from September 01, 2016; Previc  | Incor<br>AM1  | me Unit<br>by PAC    | ,  | 000/-<br>High Quali                         | ,                      | was<br>Mark   | decreased<br>ceting Con  | d primaril<br>npanies, A                    | y in Oil                  | & Gas Ex   | ploration (                 | Compan                    | ies, Oil & C<br>te, Engineeri                 |  |
| KIBOR; 1/3 of KSE 30 Index Total Return.<br>** effective from January 02, 2017  | JUSIY 173 0.  | n average 5-         | INOTUT DATIK (   | Jeposit rate; 1/3                           | or o-monut             | and   | Fertilizer s   |   |                           |  | Allocation                  |                           | AE) Cum.                                      |  |
| Asset Allocation (% of  | Total As  | ssets)               |  |   | 9-June-1               | <b>8</b> 50.0% T  | neia   | uve reno                                    |                           | Last Three   | Allocation<br>Years         | runu (NA                  | Retur   |  |
| Equities / Stocks<br>Cash<br>Bank Placements  |   |                      | 1  | 5.6%<br>8.6%<br>8.8%                        | 43.5%<br>45.6%<br>8.8% | 50.0%   |  | lized Return                                | 8.4%                      | Benchmark<br>5.7%  | Peers Avg<br>1.0%           | g.                        |   |  |
| T-Bills<br>Others including receivables   |   |                      | 3  | 6.5%<br>0.5%                                | 2.1%                   |   | Risk (Sl   | td. Deviation)                              | 9.9%                      | 9.2%   | 12.4%                       |                           |   |  |
| Total<br>Leverage   |   |                      | 10   | 0.0%<br>Nil                                 | <u>100.0%</u><br>Nil   | 30.0% -   |  |   |                           | 1  | <u></u>                     | <u> </u>                  |   |  |
| Characteris   | tics of   | f Equit              | y Portfo   | olio****                                    |                        |   |  |   |                           | [ alage A  | ι w <sub>W</sub>            | $\sqrt{-}$                | NAAF, 2                                       |  |
| PE  |   |                      | PB   | -   | DY                     |   |  |   | Ń                         | and the second s | M                           | Y                         | Benchi<br>18.1                                |  |
| NAAF 9.<br>KSE-30 9.  |   |                      | 1.   |   | 4.7%<br>6.0%           | 10.0% -   |  |   | - Complete                |  | - TVW                       | $\mathbf{V}_{-}$          | <u>^                                     </u> |  |
| **** Based on NBP Funds estimates   |   |                      |  | -   |                        |   |  | Jest la |                           |  |                             | $\mathbf{V}^{\mathbf{a}}$ | Peers<br>4.39                                 |  |
| Top Five Sectors (%   | of Tota   | al Asset             | ts) (as on   | n July 31, 2                                | .018)                  |   | Nº40   | Nº I  |                           | 1 1  |                             | 4                         |   |  |
| Commercial Banks<br>Dil & Gas Exploration Compa   | nice  |                      |  |   | 1.7%<br>5.3%           | -10.0%  | <u>،</u>   | 16 I6                                       | 16                        | 2 2  | 2 2                         | 18                        | 18  |  |
| Fertilizer  | mes   |                      |  | 4   | 4.3%                   | 31-11-1<br>31-11-1  | 31-Oct-15  | 31-Jan-16<br>30-Apr-16                      | 31-Jul-16<br>31-Oct-16    | 31-Jan-17<br>30-Apr-17   | 31-Jul-17<br>31-Oct-17      | 31-Jan-18                 | 30-Apr-18<br>31-Jul-18                        |  |
| Textile Composite<br>Cement   |   |                      |  |   | 2.4%<br>2.4%           |   | m  |   | m                         |  |                             |                           | m m   |  |
| Others  |   |                      |  |   | 3.5%                   |   | Ţ  | op Ten                                      | Holding                   | gs (as on  | July 31,                    | 2018)                     |   |  |
| Name of the Members of Investment Committee   |   |                      |  |   |                        |   | Name   |   |                           |  |                             |                           | % of Tota<br>Assets                           |  |
| Dr. Amjad Waheed, CFA   |   |                      |  |   |                        | Habi  | Habib Bank Ltd   |   |                           |  |                             | uity                      | 2.7%  |  |
| Sajjad Anwar, CFA<br>Taha Khan Javed, CFA   |   |                      |  |   |                        |   | Bank Al-Falah Ltd  |   |                           |  |                             | uity                      | 2.4%  |  |
| Hassan Raza, ĆFA  |   |                      |  |   |                        |   | Allied Bank Ltd<br>Engro Corporation Ltd   |   |                           |  |                             | uity                      | 2.0%  |  |
| Muhammad Ali Bhabha, CFA, FRM<br>Sindh Workers' Welfare Fund (SWWF)   |   |                      |  |   |                        |   | Engro Corporation Ltd<br>Engro Fertilizer Ltd  |   |                           |  |                             | uity<br>uity              | 1.9%<br>1.9%                                  |  |
|   |   |                      |  |   |                        |   | Mari Petroleum Company Ltd   |   |                           |  |                             | uity                      | 1.8%  |  |
| The Scheme has maintained provisions against Sindh worker's welfare Fund's liability to the tune of Rs. 18,980,280/- if the same were not made the NAV Per unit/last one year return of the Scheme would be higher by Rs. 0.0962/0.57%. |   |                      |  |   | er Pak I               | Pak Petroleum Ltd   |  |   |                           |  | uity                        | 1.7%                      |   |  |
| For details investors are advised to read the note 5 of the Financial Statements  |   |                      |  |   | S                      | United Bank Ltd   |  |   |                           |  | uity                        | 1.6%                      |   |  |
| of the Scheme for the period ended March 31, 2018.  |   |                      |  |   |                        | Oil 8   | Oil & Gas Dev Co Ltd<br>Pakistan Oilfields Ltd   |   |                           |  |                             | uity<br>uity              | 1.5%  |  |
| Notes: 1) The calculation of performance does not include cost of front end load.   |   |                      |  |   |                        |   | Total  |   |                           |  |                             | uity                      | 1.3%  |  |

 Notes:
 1) The calculation of performance does not include cost of front end load.
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 2) Taxes apply. Further, tax credit also available as per section 62 of the Income Tax Ordinance, 2001.
 Total

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