

## Performance %

| Performance Period         | Jan 2019 | FYTD 2019 | Rolling 12 Months | FY 2018 | FY 2017 | FY 2016 | FY 2015 | FY 2014 | Last 3 Years* | Last 5 Years* | Since Launch August 20, 2010* |
|----------------------------|----------|-----------|-------------------|---------|---------|---------|---------|---------|---------------|---------------|-------------------------------|
| NAFA Asset Allocation Fund | 6.4%     | 1.5%      | (1.1%)            | (6.8%)  | 29.9%   | 7.6%    | 24.6%   | 13.7%   | 10.4%         | 11.5%         | 15.5%                         |
| Benchmark**                | 8.5%     | 4.0%      | 2.6%              | (2.8%)  | 14.2%   | 6.2%    | 9.6%    | 15.3%   | 7.9%          | 7.2%          | 9.8%                          |

\* Annualized Return

All Other returns are Cumulative

The performance reported is net of management fee & all other expenses and based on dividend reinvestment gross of with-holding tax where applicable.

## General Information

|                              |  |
|------------------------------|--|
| Launch Date:                 | August 20, 2010  |
| Fund Size:                   | Rs. 2,741 million  |
| Type:                        | Open-end – Asset Allocation Fund   |
| Dealing Days:                | Daily – Monday to Friday   |
| Dealing Time:                | (Mon - Thr) 9:00 A.M to 4:30 P.M<br>(Friday) 9:00 A.M to 5:00 P.M  |
| Settlement:                  | 2-3 business days  |
| Pricing Mechanism:           | Forward Pricing  |
| Load:***                     | Front End Load (Individual): 3% (Nil on investment above Rs. 101 million)<br>Front End Load (Other): 3% (Nil on investment above Rs. 50 million)<br>Back End Load: NIL |
| Management Fee:              | 2% per annum   |
| Total Expense Ratio (%)      | 3.25% p.a (including 0.41% government levies)  |
| Selling & Marketing Expenses | 0.4% per annum   |
| Risk Profile:                | Moderate   |
| Listing:                     | Pakistan Stock Exchange  |
| Custodian & Trustee:         | Central Depository Company (CDC)   |
| Auditors:                    | Deloitte Yousuf Adil<br>Chartered Accountants  |
| Benchmark:**                 | Daily weighted return of KSE-30 Total Return Index & 6-month KIBOR based on Fund's actual allocation.  |
| Fund Manager:                | Taha Khan Javed, CFA   |
| Minimum Subscription:        | Growth Unit: Rs. 10,000/-<br>Income Unit: Rs. 100,000/-  |
| Asset Manager Rating:        | AM1 by PACRA (Very High Quality)   |

\*\* effective from September 01, 2016; Previously 1/3 of average 3-month bank deposit rate; 1/3 of 6-month KIBOR; 1/3 of KSE 30 Index Total Return.

\*\*\* effective from January 02, 2017

| Asset Allocation (% of Total Assets) | 31-Jan-19     | 31-Dec-18     |
|--------------------------------------|---------------|---------------|
| Equities / Stocks                    | 68.8%         | 44.5%         |
| Cash                                 | 21.4%         | 44.8%         |
| Bank Placements                      | 9.3%          | 9.6%          |
| Others including receivables         | 0.5%          | 1.1%          |
| <b>Total</b>                         | <b>100.0%</b> | <b>100.0%</b> |
| Leverage                             | Nil           | Nil           |

## Characteristics of Equity Portfolio\*\*\*\*

|        | PER | PBV | DY   |
|--------|-----|-----|------|
| NAAF   | 8.3 | 1.6 | 5.4% |
| KSE-30 | 8.3 | 1.7 | 6.6% |

\*\*\*\* Based on NBP Funds estimates

## Top Five Sectors (% of Total Assets) (as on January 31, 2019)

|                                 |       |
|---------------------------------|-------|
| Commercial Banks                | 16.6% |
| Oil & Gas Exploration Companies | 12.4% |
| Fertilizer                      | 10.4% |
| Textile Composite               | 5.0%  |
| Oil & Gas Marketing Companies   | 4.6%  |
| Others                          | 19.8% |

## Name of the Members of Investment Committee

Dr. Amjad Waheed, CFA  
 Sajjad Anwar, CFA  
 Taha Khan Javed, CFA  
 Hassan Raza, CFA  
 Muhammad Ali Bhabha, CFA, FRM

## Sindh Workers' Welfare Fund (SWWF)

The Scheme has maintained provisions against Sindh worker's welfare Fund's liability to the tune of Rs. 19,105,811/- if the same were not made the NAV Per unit/last one year return of the Scheme would be higher by Rs. 0.112/0.69%. For details investors are advised to read the note 8 of the Financial Statements of the Scheme for the period ended September 30, 2018.

Notes: 1) The calculation of performance does not include cost of front end load.

2) Taxes apply. Further, tax credit also available as per section 62 of the Income Tax Ordinance, 2001.

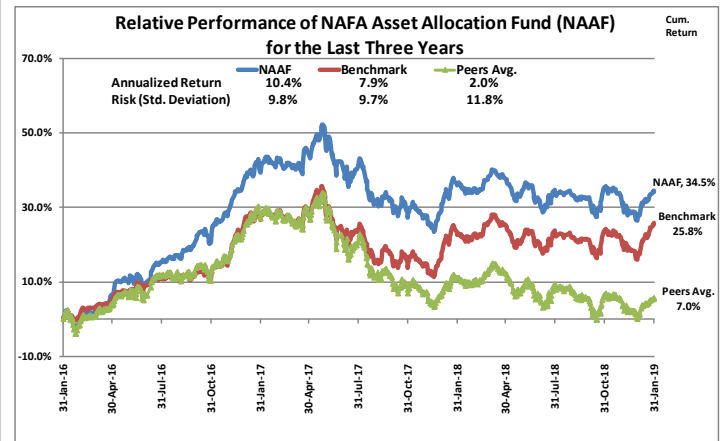
## Investment Objective

To generate income by investing in Debt & Money Market securities and to generate capital appreciation by investing in equity and equity related securities.

## Fund Manager's Commentary

During the month under review, NAFA Asset Allocation Fund's (NAAF) unit price (NAV) increased by 6.4%, whereas the Benchmark increased by 8.5%, thus an underperformance of 2.1% was recorded. Since inception on August 20, 2010 the Fund has posted 15.5% p.a return, versus 9.8% p.a by the Benchmark. Thus, to date the outperformance of your Fund stands at 5.7% p.a. This outperformance is net of management fee and all other expenses.

NAAF started off the month with an allocation of around 45% in equities, which increased to around 69% towards the end of the month. NAAF underperformed the Benchmark in January as the Fund was underweight in select Oil & Gas Exploration Companies and Commercial Banks sectors stocks which outperformed the market and overweight in select Commercial Banks, Engineering, Technology & Communication and Vanaspati & Allied Industries sectors stocks which underperformed the market. During the month the allocation was increased primarily in Oil & Gas Exploration Companies, Commercial Banks, Fertilizer, and Cement sector.



## Top Ten Holdings (as on January 31, 2019)

| Name                     | Asset Class | % of Total Assets |
|--------------------------|-------------|-------------------|
| Oil & Gas Dev Co Ltd     | Equity      | 4.2%              |
| Pak Petroleum Ltd        | Equity      | 4.1%              |
| Fauji Fertilizer Co. Ltd | Equity      | 4.0%              |
| Bank Al-Falah Ltd        | Equity      | 3.7%              |
| United Bank Ltd          | Equity      | 3.7%              |
| Engro Corporation Ltd    | Equity      | 3.4%              |
| Habib Bank Ltd           | Equity      | 2.7%              |
| Hub Power Company Ltd    | Equity      | 2.5%              |
| Pakistan Oilfields Ltd   | Equity      | 2.5%              |
| Lucky Cement Ltd         | Equity      | 2.2%              |
| <b>Total</b>             |             | <b>33.0%</b>      |

**Disclaimer:** This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. Past performance is not necessarily indicative of future results. Please read the Offering Documents to understand the investment policies and the risks involved.