

NBP Fullerton Asset Management Ltd. A Subsidiary of Vational Bank of Pakistan

## NAFA Income Opportunity Fund (NIOF)

## MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (29/09/2012): Rs. 9.7441

September 2012

Performance					
Performance % *	September 2012	FYTD Jul 12 - Sep 12	Trailing 12 Months Oct Sep 2011 - 2012	Since Launch April 22, 2006	
NAFA Income Opportunity Fund	-3.07%	3.46%	2.21%	6.10%	
Benchmark	10.39%	11.14%	11.78%	11.73%	
* Democrat Accurational Detunes (heard as meaning star formula)					

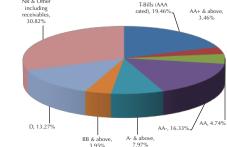
\* Represent Annualized Return - (based on morning star formula) (Fund's returns are net of management fee & all other expenses)

**General Information** 

## Investment Objective To seek preservation of Capital and earn a reasonable rate of return via investing in money market and debt securities with investment-grade rating, CFS and spread transactions. April 22, 2006 Launch Date: Fund Size: Rs. 1,539 million Open-end – Income Fund Type: Dealing Days: Dealing Time: Daily - Monday to Saturday Fund Manager Commentary (Mon - Thr) 9:00 A.M to 5:00 P.M The Net Asset Value (NAV) of the Fund declined by 0.25% during Sep 2012 This is on account of increased provisions in cement sector Sukuk. On the other hand, some of the (Friday) 9:00 A.M to 5:30 P.M (Saturday) 9:00 A.M to 1:00 P.M non-performing TFCs are at an advanced stage of restructuring, which will result in some recoveries in due course of time. Settlement: 2-3 business days Forward Pricing Front end: 0%, Back end: 0% Pricing Mechanism: The Fund has high allocation in TFCs which currently stands at around 66.37% of the Net Load: Assets. All TFCs in the Fund are floating rate instruments linked to KIBOR. Weighted average price of the TFC portfolio (excluding TFCs which are fully provided) is Rs. 81.81 against the Management Fee: Risk Profile: 1.5% per annum Low par value of Rs. 100. Fund Stability Rating: "BBB+(f)" by PACRA The weighted average Yield to Maturity of the Fund is around 19.14% p.a. and that of the Lahore Stock Exchange TFC portfolio is 24.55% p.a. The weighted average time to maturity of the Fund is about 1.76 years. The Fund's sector allocation is fairly diversified with exposure to Telecom, Fertilizer, Cement, Financial Services, Banking, and Leisure (Hotel) sub-sectors. However, since TFCs prices may go up and down, therefore, only long-term investors are advised to invest in the Fund. Listing: Custodian & Trustee: Central Depository Company (CDC) Auditors: KPMG Taseer Hadi & Co. Chartered Accountants Benchmark: 6-Month KIBOR invest in this Fund. Fund Manager: Hussain Yasar **Details of Non-Compliant Investments** Growth Unit: Rs. 10,000/-Minimum Subscription: Yield to Maturity Income Unit: Rs. 100,000/-Value of nvestment Value of % of % of Type of Provision Asset Manager Rating: AM2 by PACRA Particulars ivestment held Net before after per Asset Assets Provision Provision annum Asset Allocation (% of Total Assets) 29-Sep-12 31-Aug-12 BRR Guardian Modaraba\*\*\* SUKUK 47,812,500 11,953,125 35,859,375 2.33% 1.77% 24.90% TFCs / Sukuks 50.43% 53.16% Escort Investment Bank Limited TFC 12,489,900 3,280,397 0.60% 18.00% Kohat Cement Limited (Sukuk) SUKUK 66,602,810 16,650,702 49,952,108 10.53% T-Bills 19.46% 10.39% 3.25% 2.47% Saudi Pak Leasing\* TEC 48,827,655 16,612,340 2.09% 19.87% 1.76% 7.90% Cash Equivalents World Call Telecom Limited\* TFC 96,370,722 25,580,163 70,790,559 4.60% 23.59% 28.55% Other including receivables 28.35% 16,011,956 Eden Housing (Sukuk II) SUKUK 24,581,250 8,569,294 1.04% 0.79% 56.35% 389,150,000 233,490,000 7.69% 57.67% 100.00% 100.00% Maple Leaf Cement (Sukuk I SUKUK 155,660,000 Total Pak Elektron Limited (Sukuk) SUKUK 51,428,571 22,372,817 29,055,754 1.89% 1.43% 11.75% Leverage Nil Nil Agritech Limited I TFC 149,860,200 149,860,200 n/a n/a n/a 32,320,000 Agritech Limited V 32,320,000 n/a n/a n/a Top 10 TFC/Sukuk Holdings (as at September 29, 2012) Azgard Nine Limited III TFC 249,800,000 249,800,000 n/a n/a n/a TFC Azgard Nine Limited V 82,180,000 82,180,000 n/a n/a n/a Dewan Cement Limited TFC 150,000,000 150,000,000 n/a n/a n/a Name of TFCs / Sukuks % of Total Assets Gharibwal Cement Limited (PPTFC TFC 24,355,500 24,355,500 n/a n/a n/a Pakistan Mobile Communication (Listed II) 8.31% Maple Leaf Cement (Sukuk II) 11,666,667 11,666,667 SUKUK n/a n/a n/a Engro Fertilizer Limited (PPTFC) 7.95% New Allied Electronics (PPTFC TEC 31,706,536 31,706,536 n/a n/a Maple Leaf Cement (Sukuk I) New Allied Electronics (Sukuk II SUKUK 44,148,934 44,148,934 7.69% TFC 149,820,000 149,820,000 PACE Pakistan Limited n/a n/a n/a Avari Hotels Limited 7.20% Azgard Nine Limited (Non-Voting C Equity 12,854 n/a n/a n/a World Call Telecom Limited 1,663,134,099 1,264,379,529 398,754,570 25.92% 19.69% 3.50% Total \*Book Value, performing but below authorized minimum credit rating grade Allied Bank Limited II 3.30% Excess / (Short) exposures 3.22% Orix Leasing Pakistan (PPTFC) Exposure % of Excess / Particulars Limit Kohat Cement Limited (Sukuk) 2.47% (Shortfall) Туре Net Assets BRR Guardian Modaraba 1.77% Engro Fertilizer Limited (PPTFC) Per Party 10.47% 0.47% 10.00% Saudi Pak Leasing 1.59% Maple Leaf Cement (Sukuk I) Per Party 10.12% 10.00% 0.12% Total 47.00% Pakistan Mobile Communication (Listed II) Per Party 10.94% 10 00% 0.94% WORKERS' WELFARE FUND (WWF) Credit Quality of the Portfolio as of September 29, 2012 (% of Total Assets) NR & Othe including The scheme has maintained provisions against Workers' Welfare Fund's eceivables 30.82% AA+ & above 3.46% liability to the tune of Rs. 13,017,358/-. If the same were not made the NAV per unit/ last one year return of scheme would be higher by Rs.

0.0824/0.86%. For details investors are advised to read note 7 of the latest Financial Statement of the Scheme for the period ended March 31, 2012.

Name of the Members of Investment Committee
Dr. Amjad Waheed, CFA
Sajjad Anwar, CFA
Muhammad Ali Bhabha, CFA, FRM
Tanvir Abid, CFA, FRM
Hussain Yasar



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