

NBP Fullerton Asset Management Ltd. A Subsidiary of National Bank of Pakistan

NAFA Income Opportunity Fund (NIOF)

MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (31/10/2013): Rs. 10.3998

October 2013

| Performance | | | | | |
|---|-----------------------|------------------------------|---------------------------------------|-----------------------------------|--|
| Performance % | October 2013 * | FYTD Jul 2013 - Oct 2013* | Trailing 12 Months Nov12 -Oct 13 * | Since Launch April 22, 2006 ** | |
| NAFA Income Opportunity Fund | 13.55% | 11.18% | 13.13% | 6.98% | |
| Benchmark | 9.55% | 9.25% | 9.40% | 11.41% | |
| * Annualized Simple Return - ** (Annualized | Return Based on Morni | ngstar Methodology) | | | |

d Return Based on Morningstar Methodology,

April 22, 2006

(Returns are net of management fee & all other expenses)

General Information

Launch Date: Fund Size: Type: Dealing Days: Dealing Time:

Settlement: Pricing Mechanism: Load: Management Fee: Risk Profile: Fund Stability Rating: Listing: Custodian & Trustee: Auditors:

Benchmark: Fund Manager: Minimum Subscription: Asset Manager Rating: Rs. 1,830 million Open-end – Income Fund Daily – Monday to Saturday (Mon - Thr) 9:00 A.M to 5:00 P.M (Friday) 9:00 A.M to 5:30 P.M (Saturday) 9:00 A.M to 1:00 P.M 2-3 business days Forward Pricing Front end: 0%, Back end: 0% 1.5% per annum low "BBB+(f)" by PACRA Lahore Stock Exchange Central Depository Company (CDC) KPMG Taseer Hadi & Co. Chartered Accountants 6-Month KIBOR Muhammad Imran, CFA, ACCA Growth Unit: Rs. 10,000/-Income Unit: Rs. 100,000/-AM2 by PACRA (Very High Investment Management Standards)

Investment Objective

To seek preservation of Capital and earn a reasonable rate of return via investing in money market and debt securities with investment-grade rating, CFS and spread transactions.

Fund Manager Commentary

The Fund posted an annualized return of 13.6% during October 2013 as compared to the benchmark return of 9.6%. Outperformance of the Fund during the month is due to the profit received on a telecommunication sector TFC and mark to market gain. During the last one year the Fund has out-performed its benchmark by 3.7% by earning an annualized return of 13.1%.

Weighted average price of the TFC portfolio (excluding TFCs which are fully provided) is Rs. 80 against the par value of Rs. 100. The weighted average Yield to Maturity of the Fund is around 13.88% p.a. and that of the TFC portfolio is 23.26% p.a. The weighted average time to maturity of the Fund is about 1.38 years. The Fund's sector allocation is fairly diversified with exposure to Telecom, Fertilizer, Cement, Financial Services, Banking, and Leisure (Hotel) sub-sectors. TFC portfolio of the Fund is predominantly floating rate linked to KIBOR. Therefore, in case of increase in interest rates, the coupon income of the Fund will improve. However, since TFCs prices may go up or down, therefore, only investors with medium-term investment horizon are advised to invest in this Fund

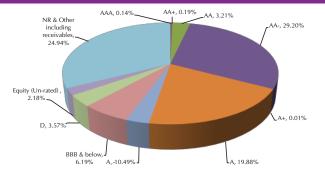
| Asset Allocation (% of Total Assets) | 31-Oct-13 | 30-Sep-13 | Details of Non-Compliant Investments | | | | | | | |
|---|--------------------------|--------------------------|--|-----------------------|--|---------------------------|---|-----------------------|-------------------------|--------------------------------------|
| TFCs / Sukuks Placement with Banks Equity | 28.79% 7.55% 2.18% | 36.76% 7.88% 2.18% | Particulars | Type of Investment | Value of Investments before Provision | Provision held | Value of Investments after Provision | % of Net Assets | % of Gross Assets | Yield to Maturity per annum |
| Cash Equivalents | 37.43% | 28.08% | BRR Guardian Modaraba*** | SUKUK | 42,031,250 | - | 31,523,438 | 1.72% | 1.36% | 44.57% |
| Others including receivables | 24.05% | 25.10% | Escort Investment Bank Limited*** | TFC | 4,995,960 | - | 3,683,801 | 0.20% | 0.16% | 18.00% |
| | | | Kohat Cement Limited (Sukuk)*** | SUKUK | 27,609,995 | - | 20,707,496 | 1.13% | 0.89% | 6.20% |
| Total | 100.00% | 100.00% | Saudi Pak Leasing*** | TFC | 43,923,390 | - | 21,961,695 | 1.20% | 0.95% | 56.29% |
| Leverage | Nil | Nil | World Call Telecom Limited | TFC | 96,370,722 | 81,915,114 | 14,455,608 | 0.79% | 0.62% | 30.75% |
| | | 21 2012) | Eden Housing (Sukuk II) | SUKUK | 14,662,500 | 5,111,509 | 9,550,991 | 0.52% | 0.41% | 96.43% |
| Top 10 TFC/Sukuk Holdings (as | s at October | 31, 2013) | Maple Leaf Cement (Sukuk I) | SUKUK | 349,150,000 | 209,490,000 | 139,660,000 | 7.63% | 6.03% | 40.44% |
| | | | Pak Elektron Limited (Sukuk) | SUKUK | 51,428,571 | 46,285,714 | 5,142,857 | 0.28% | 0.22% | 174.75% |
| Name of TFCs / Sukuks | % of T | otal Assets | Agritech Limited I Agritech Limited V | TFC TFC | 149,860,200 | 149,860,200 | - | n/a | n/a | n/a |
| Engro Fertilizer Limited (PPTFC) | 6 | 5.56% | Agritech Limited V | TFC | 32,320,000 108,376,850 | 32,320,000 108,376,850 | - | n/a n/a | n/a n/a | n/a n/a |
| Maple Leaf Cement (Sukuk I) | 6 | 5.03% | Azgard Nine Limited V | TFC | 82,180,000 | 82,180,000 | - | n/a | n/a | n/a |
| Bank Alfalah Limited V | 4 | 1.41% | Dewan Cement Limited | TFC | 150,000,000 | 150,000,000 | - | n/a | n/a | n/a |
| Avari Hotels Limited | | 2.88% | Gharibwal Cement Limited (PPTFC) | TFC | 24,355,500 | 24,355,500 | - | n/a | n/a | n/a |
| | | | New Allied Electronics (PPTFC) | TFC | 31,706,536 | 31,706,536 | - | n/a | n/a | n/a |
| Allied Bank Limited II | 2 | 2.86% | New Allied Electronics (Sukuk II) PACE Pakistan Limited | SUKUK | 44,148,934 | 44,148,934 | - | n/a | n/a | n/a |
| BRR Guardian Modaraba | 1 | 1.36% | Azgard Nine Limited (Non-Voting Ordinary Shares) | TFC Equity | 149,820,000 12,854 | 149,820,000 12,854 | - | n/a n/a | n/a n/a | n/a n/a |
| Engro Fertilizer Limited | 1 | 1.10% | Agritech Limited Shares | Equity | 141,403,150 | 90,902,025 | 50,501,125 | 2.76% | 2.18% | n/a |
| Saudi Pak Leasing | (|).95% | Total | | 1,544,356,412 | 1,206,485,235 | 297,187,011 | 16.24% | 12.82% | |
| Kohat Cement Limited (Sukuk) | (|).89% | ***Said TFCs are performing but class the Value of Investment before provis | | | | | | | ence betwee |
| World Call Telecom Limited | (|).62% | · · · | | • | | | | , | |
| Total | 22 | 7.66% | Credit Quality of the | Portfoli | o as of Oo | ctober 31 | <mark>, 201</mark> 3 (% | of To | tal As | sets) |
| WORKERS' WEI FARE | FUND (WW | F) | | AAA, 0. | 4%A | A+, 0.19% AA | 3.21% | | | |

WORKERS WELFARE FUND

The scheme has maintained provisions against Workers' Welfare Fund's liability to the tune of Rs.16,377,393/-. If the same were not made the NAV per unit/ last one year return of scheme would be higher by Rs. 0.0931/1.01%. For details investors are advised to read note 8 of the Financial Statement of the Scheme for the quarter ended September 30, 2013.

| Name of the Members of Investment Committee |
|---|
| Dr. Amjad Waheed, CFA |
| Sajjad Anwar, CFA |
| Muhammad Ali Bhabha, CFA, FRM |
| Sved Suleman Alebtar CEA |

Syed Suleman Akhtar, CF Muhammad Imran, CFA, ACCA



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