

## NBP Fullerton Asset Management Ltd.

A Subsidiary of National Bank of Pakistan

# NAFA Income Opportunity Fund (NIOF)

MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (31/10/2012): Rs. 9.7770

October 2012

Performance				`	
Performance % *	October 2012	FYTD Jul 12 - Oct 12	Trailing 12 Months Nov Oct 2011 - 2012	Since Launch April 22, 2006	
NAFA Income Opportunity Fund	3.85%	3.58%	1.89%	6.07%	
Benchmark	9.81%	10.79%	11.57%	11.71%	

<sup>\*</sup> Represent Annualized Return - (based on morning star formula) (Fund's returns are net of management fee & all other expenses)

#### General Information

April 22, 2006 Launch Date: Fund Size: Rs. 1,543 million Type:

Open-end – Income Fund Dealing Days: Dealing Time: Daily – Monday to Saturday (Mon - Thr) 9:00 A.M to 5:00 P.M (Friday) 9:00 A.M to 5:30 P.M (Saturday) 9:00 A.M to 1:00 P.M

Settlement: 2-3 business days Pricing Mechanism:

Forward Pricing Front end: 0%, Back end: 0% 1.5% per annum Load:

Management Fee: Risk Profile: Low

Fund Stability Rating: "BBB+(f)" by PACRA Lahore Stock Exchange

Custodian & Trustee: Central Depository Company (CDC) Auditors:

KPMG Taseer Hadi & Co. Chartered Accountants

Benchmark: 6-Month KIBOR Fund Manager: Hussain Yasar

Growth Unit: Rs. 10,000/-Minimum Subscription: Income Unit: Rs. 100,000/-

Asset Manager Rating: AM2 by PACRA

Asset Allocation (% of Total Assets)	31-Oct-12	29-Sep-12
TFCs / Sukuks	48.62%	50.43%
T-Bills	11.42%	19.46%
Cash Equivalents	11.58%	1.76%
Other including receivables	28.38%	28.35%
Total	100.00%	100.00%
Leverage	Nil	Nil

#### Top 10 TFC/Sukuk Holdings (as at October 31, 2012)

Name of TFCs / Sukuks	% of Total Assets			
Maple Leaf Cement (Sukuk I)	7.69%			
Pakistan Mobile Communication (Listed II)	7.50%			
Engro Fertilizer Limited (PPTFC)	7.46%			
Avari Hotels Limited	7.15%			
World Call Telecom Limited	3.33%			
Allied Bank Limited II	3.25%			
Orix Leasing Pakistan (PPTFC)	3.22%			
Kohat Cement Limited (Sukuk)	2.47%			
BRR Guardian Modaraba	1.77%			
Saudi Pak Leasing	1.58%			
Total	45.42%			

## **WORKERS' WELFARE FUND (WWF)**

The scheme has maintained provisions against Workers' Welfare Fund's liability to the tune of Rs. 13,253,880/-. If the same were not made the NAV per unit/ last one year return of scheme would be higher by Rs. 0.084/0.88%. For details investors are advised to read note 15 of the latest Financial Statement of the Scheme for the period ended June 30, 2012.

#### Name of the Members of Investment Committee

Dr. Amjad Waheed, CFA Sajjad Anwar, CFA Muhammad Ali Bhabha, CFA, FRM Tanvir Abid, CFA, FRM Hussain Yasar

## **Investment Objective**

To seek preservation of Capital and earn a reasonable rate of return via investing in money market and debt securities with investment-grade rating, CFS and spread transactions.

#### **Fund Manager Commentary**

The Fund earned annualized return of 3.85% during October 2012 as compared to benchmark return of 9.81%. Lower return is on account of i) decline in price of a Telecom sector TFC; and ii) delay in payment by a Consumer Electronics sub sector sukuk. However, some of the non-performing TFCs are at an advanced stage of restructuring, which will result in some recoveries in due course of time.

The Fund has high allocation in TFCs which currently stands at around 63.76% of the Net Assets. All TFCs in the Fund are floating rate instruments linked to KIBOR. Weighted average price of the TFC portfolio (excluding TFCs which are fully provided) is Rs. 80.79 against the par value of Rs. 100.

The weighted average Yield to Maturity of the Fund is around 16.15% p.a. and that of the TFC portfolio is 20.94% p.a. The weighted average time to maturity of the Fund is about 1.63 years. The Fund's sector allocation is fairly diversified with exposure to Telecom, Fertilizer, Cement, Financial Services, Banking, and Leisure (Hotel) sub-sectors. However, since TFCs prices may go up and down, therefore, only long-term investors are advised to invest in this Fund.

### **Details of Non-Compliant Investments**

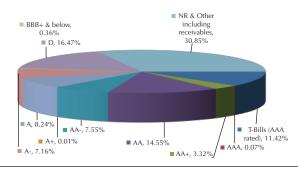
Particulars	Type of Investment	Value of Investments before Provision	Provision held	Value of Investments after Provision	% of Net Assets	% of Gross Assets	Yield to Maturity per annum
BRR Guardian Modaraba***	SUKUK	47,656,250	11,914,063	35,742,188	2.32%	1.77%	33.07%
Escort Investment Bank Limited***	TFC	9,991,920	2,624,318	7,367,602	0.48%	0.36%	18.00%
Kohat Cement Limited (Sukuk)***	SUKUK	66,602,810	16,650,703	49,952,108	3.24%	2.47%	10.38%
Saudi Pak Leasing***	TFC	48,527,400	16,510,186	32,017,214	2.08%	1.58%	25.86%
World Call Telecom Limited***	TFC	96,370,722	28,911,120	67,459,602	4.37%	3.33%	21.45%
Eden Housing (Sukuk II)	SUKUK	24,581,250	8,569,294	16,011,956	1.04%	0.79%	58.08%
Maple Leaf Cement (Sukuk I)	SUKUK	389,150,000	233,490,000	155,660,000	10.09%	7.69%	37.10%
Pak Elektron Limited (Sukuk)	SUKUK	51,428,571	25,010,588	26,417,983	1.71%	1.31%	71.39%
Agritech Limited I	TFC	149,860,200	149,860,200	-	n/a	n/a	n/a
Agritech Limited V	TFC	32,320,000	32,320,000	-	n/a	n/a	n/a
Azgard Nine Limited III	TFC	249,800,000	249,800,000		n/a	n/a	n/a
Azgard Nine Limited V	TFC	82,180,000	82,180,000	-	n/a	n/a	n/a
Dewan Cement Limited	TFC	150,000,000	150,000,000	-	n/a	n/a	n/a
Gharibwal Cement Limited (PPTFC)	TFC	24,355,500	24,355,500	-	n/a	n/a	n/a
Maple Leaf Cement (Sukuk II)	SUKUK	10,000,000	10,000,000	-	n/a	n/a	n/a
New Allied Electronics (PPTFC)	TFC	31,706,536	31,706,536	-	n/a	n/a	n/a
New Allied Electronics (Sukuk II)	SUKUK	44,148,934	44,148,934	-	n/a	n/a	n/a
PACE Pakistan Limited	TFC	149,820,000	149,820,000	-	n/a	n/a	n/a
Azgard Nine Limited (Non-Voting Ordinary Shares)	Equity	12,854	12,854	-	n/a	n/a	n/a
Total		1,658,512,947	1,267,884,296	390,628,651	25.33%	19.30%	

<sup>\*\*</sup>Book Value, performing but below authorized minimum credit rating grade

#### Excess / (Short) exposures

Particulars	Exposure Type	% of Net Assets	Limit	Excess / (Shortfall)
Maple Leaf Cement (Sukuk I)	Per Party	10.09%	10.00%	0.09%

#### Credit Quality of the Portfolio as of October 31, 2012 (% of Total Assets)



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