## NAFA Income Opportunity Fund (NIOF)



NBP Fullerton Asset Management Ud. National Bank of Pakistan

November 2017

## MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (30/11/2017): Rs. 10.9182

| Performance %                |             |              |                      |            |            |            |            |            |                  |                  |                   |                                  |
|------------------------------|-------------|--------------|----------------------|------------|------------|------------|------------|------------|------------------|------------------|-------------------|----------------------------------|
| Performance Period           | Nov<br>2017 | FYTD<br>2018 | Rolling<br>12 months | FY<br>2017 | FY<br>2016 | FY<br>2015 | FY<br>2014 | FY<br>2013 | Last 3<br>years* | Last 5<br>years* | Last 10<br>years* | Since Launch<br>April 21, 2006 * |
| NAFA Income Opportunity Fund | 4.8%        | 4.9%         | 5.5%                 | 6.3%       | 7.5%       | 13.2%      | 16.6%      | 10.3%      | 7.8%             | 11.1%            | 7.7%              | 8.1%                             |
| Benchmark                    | 6.2%        | 6.2%         | 6.1%                 | 6.1%       | 6.5%       | 9.0%       | 9.8%       | 9.9%       | 6.7%             | 7.9%             | 10.3%             | 10.2%                            |

**Investment Objective** 

\* Annualized Return Based on Morning Star Methodology All other returns are Annualized Simple Return

The performance reported is net of management fee & all other expenses and based on dividend reinvestment gross of with-holding tax where applicable.

## **General Information**

| General miormation   |  |  |   | e            |                           |                           |                    |             |              |  |  |
|--|--|--|---|--------------|---------------------------|---------------------------|--------------------|-------------|--------------|--|--|
| Launch Date:   | April 21, 2006   |  | To seek maximum possibl   |              |                           |                           |                    |             |              |  |  |
| Fund Size:   | Rs. 8,375 million  | Fund   | return via investing prima  | arily in     | money m                   | arket & c                 | debt secur         | ities ha    | aving        |  |  |
| lype:<br>Dealing Days:   | good credit rating and liquidity.<br>Fund Manager Commentary |  |   |              |                           |                           |                    |             |              |  |  |
| Type:<br>Dealing Days:<br>Dealing Time:<br>Dealing Time:<br>(Mon - Thr) 9:00 A.M to 5:00 P.M<br>(Friday) 9:00 A.M to 5:30 P.M<br>(Saturday) 9:00 A.M to 1:00 P.M |  |  |   |              |                           |                           |                    |             |              |  |  |
|  |  |  | , , , , , , , , , , , , , , , , , , ,   |              |                           |                           |                    |             |              |  |  |
| Settlement:  |  | The Fund posted an annualized return of 4.8% in November 2017 as compare |   |              |                           |                           |                    |             |              |  |  |
| Pricing Mechanism: Forward Pricing   |  |  | to the Benchmark return of 6.2%. The reported return is net of management fee   |              |                           |                           |                    |             |              |  |  |
| Load:**  | Front End Load (Ind)   | ividual): 1% (Nil on   | and all other expenses.   |              |                           |                           |                    |             |              |  |  |
|  | Front End Load (Oth  | er): 1% (Nil on  |   |              |                           |                           |                    |             |              |  |  |
|  | Front End Load (Oth<br>investment above Re                   | s. 16 million)   | The weighted average time   | e to ma      | turity of tl              | he Fund i                 | s around           | 0.9 yea     | ır. Th       |  |  |
| Management Fee:Back End Load: NIL1.00% per annum (Effective from May 2, 2017)Total Expense Ratio:1.66% p.a. (including 0.32% government)                         |  |  | Fund's sector allocation is fairly diversified with exposure to Fertilizer, Banking                                       |              |                           |                           |                    |             |              |  |  |
|  |  |  | and Financial Services sectors. TFC portfolio of the Fur  |              |                           |                           |                    | redomi      | nantl        |  |  |
|  | levies)  | 0  | floating rate linked to KIBOR. However, since TFCs prices may go up or down   |              |                           |                           |                    |             |              |  |  |
| Risk Profile:<br>Fund Stability Rating:  | LOW  |  | therefore, only investors wi  |              |                           |                           |                    |             |              |  |  |
| Listing, ' Delvisten Stoel, Evolusing  |  |  | invest in this Fund.  |              |                           |                           |                    |             |              |  |  |
| Listing:<br>Çustodian & Trustee:   | Central Depository   | Company (CDC)  |   |              |                           |                           |                    |             |              |  |  |
| Auditors: Deloitte Yousuf /  |  | ntc .  | We will rebalance the allocation of the Fund proactively based on the capital   |              |                           |                           |                    |             |              |  |  |
| Benchmark:   | 6-Month KIBOR  | 1115   | market outlook.   |              |                           |                           |                    |             |              |  |  |
| Fund Manager:  | Fund Manager: Muhammad Ali Bhabha, CFA                       |  |   |              |                           |                           |                    |             |              |  |  |
| Minimum  |  | 1.000/-  | Details of Non-Compliant Investments  |              |                           |                           |                    |             |              |  |  |
| Subscription:<br>Asset Manager Rating:   | Income Unit: Rs. 10<br>AM1 by PACRA (Ver                     | ry High Quality)   |   |              | Value of                  | 1                         | Value of           |             |              |  |  |
| effective from January 02, 2017  | 7  | 7 0 1  | Particulars   | Type of      | Investments               | Provision                 | Investments        | % of<br>Net | % of<br>Gros |  |  |
| Asset Allocation (% of Tota  | al Assets) <b>30-Nov-</b>                                    | 17 31-Oct-17   |   | Investment   | before<br>Provision       | held                      | after<br>Provision | Assets      | Asset        |  |  |
|  |  |  | AgriTech Limited I - Revised II 29-NOV-07 29-NOV-19   | TFC          | 149,860,200               | 149,860,200               | -                  | -           | -            |  |  |
| TFCs / Sukuks<br>MTS<br>T-Bills  | 17.7%<br>0.7%  | 10.8%<br>2.0%  | AgriTech Limited V 01-JUL-11 01-JAN-18  | TFC          | 32,320,000                | 32,320,000                | -                  | -           | -            |  |  |
| T-Bills  | 2.3%   | 3.2%   | Azgard Nine Limited III (PP) - Revised 04-DEC-07 04-DEC-18  | TFC          | 108,376,850               | 108,376,850               | -                  | -           | -            |  |  |
| PIBs   | 1.3%   | 1.2%   | Azgard Nine Limited V (PPTFC Markup) 31-MAR-12 31-MAR-19  | TFC          | 82,180,000<br>10,945,600  | 82,180,000<br>10,945,600  | -                  | -           | -            |  |  |
| Placements with Banks<br>Commercial Paper  | 26.6%  | 23.8%<br>1.1%  | BRR Guardian Modaraba - Sukuk Revised II 07-JUL-08 07-APR-19<br>Dewan Cement Limited (Pre-IPO) 17-JAN-08 17-JAN-18        | Sukuk<br>TFC | 150,000,000               | 150,000,000               | -                  | -           | -            |  |  |
| Fauity   | 0.3%   | 0.3%   | Eden House Limited - Sukuk Revised 29-MAR-08 29-SEP-19  | Sukuk        | 9,056,250                 | 9,056,250                 | -                  | -           | -            |  |  |
| Bank Deposits<br>Others including receivables  | 49.6%  | 56.4%  | New Allied Electronics Limited (PP) 15-MAY-07 15-NOV-18   | TFC          | 31,706,536                | 31,706,536                | -                  | -           | -            |  |  |
| Total  | <u> </u>   | <u> </u>   | New Allied Electronics Limited II - Sukuk 03-DEC-07 03-DEC-18   | Sukuk        | 44,148,934                | 44,148,934                | -                  | -           | -            |  |  |
| Leverage   |  | Nil  | PACE Pakistan Limited - Revised 15-FEB-08 15-FEB-19<br>Saudi Pak Leasing Company Limited - Revised II 13-MAR-08 13-MAR-19 | TFC          | 149,820,000<br>41,321,115 | 149,820,000<br>41,321,115 | -                  | -           | -            |  |  |
| Top TFC/Sukuk Holdin   | as (as at Novemb   | or 30 2017)  | Worldcall Telecom Limited - Revised 07-OCT-08 07-OCT-21   | TFC          | 88,455,825                | 88,455,825                | -                  | -           | -            |  |  |
|  | gs (as at Novemb   | CI 30, 2017)   | Azgard Nine Limited (Non-Voting Ordinary Shares)  | Equity       | 12,854                    | 12,854                    | -                  | -           | -            |  |  |
| ame of TFCs / Sukuks   |  | % of Total Assets  | Agritech Limited Shares   | Equity       | 141,403,150               | 116,556,597               | 24,846,554         | 0.3%        | 0.3%         |  |  |
| awood Hercules Corp Ltd 16-NO  | V-17 16-NOV-22   | 5.7%   | Total   |              | 1,039,607,314             | 1,014,760,761             | 24,846,554         | 0.3%        | 0.3%         |  |  |
| Bank Limited 14-DEC-16 14-DEC  |  | 3.5%   | Credit Quality of the Por   | tfolio a     | s of Nove                 | mher 30                   | 2017 @             | of Total    | Assate       |  |  |
| HBL TFC 19-FEB-16 19-FEB-26  | ,  | 2.4%   | create Quarty of the For  | nono a       |                           | moer 30,                  | 2017 (/0           | or lotal /  | 15SCIS       |  |  |
| ANK ALFALAH LTD - V - REVISED  | ) 20-FFB-13 20-FFB-21  | 2.0%   | PIBs (AAA rated)  |              |                           |                           |                    | 1.3%        |              |  |  |
| hangir Siddiqui and Company Ltd. 18-Jul-17 18-Jul-22 1.4%  |  |  | T-Bills (AAA rated)   |              | 2.3%                      |                           |                    |             |              |  |  |
| hangir Siddiqui and Company Ltd. 24-Jun-16 24-Jun-21 1.2%  |  |  | AAA   |              | 23.9%                     |                           |                    |             |              |  |  |
| ilk Bank Limited 10-AUG-17 10-A  | UG-25  | 1.1%   | AA+   |              | 6.3%                      |                           |                    |             |              |  |  |
| ahangir Siddiqui and Company Ltd   | . 08-APR-14 08-APR-19  |  | АА  |              | 7.8%                      |                           |                    |             |              |  |  |
| otal   | AA   |  |   |              |                           | 26.7%                     |                    |             |              |  |  |
| Sindh Workers'   | A+   |  | 17.9%   |              |                           |                           |                    |             |              |  |  |
|  | A  |  |   |              |                           | 6.4%                      |                    |             |              |  |  |
| he scheme has maintained provis  |  |  |   |              |                           | 4.9%                      |                    |             |              |  |  |
| ability to the tune of Rs. 14,385,   |  |  | MTS (Un-rated)  |              |                           |                           |                    | 0.7%        |              |  |  |
| er unit/last one year return of sch  | eme would be higher k  | oy Rs. 0.0188/0.18%.   | Equity (Un-rated)   |              |                           |                           |                    | 0.3%        |              |  |  |
| or details investors are advised to  | Others including receivables                                 |  |   |              |                           | 1.5%                      |                    |             |              |  |  |
| cheme for the period ended Sept  | Total  |  |   |              |                           | 100.0%                    |                    |             |              |  |  |
| Name of the Membe  | rs of Investment (   | Committee  |   |              |                           |                           |                    |             |              |  |  |
|  | jad Waheed, CFA  |  | 1   |              |                           |                           |                    |             |              |  |  |
|  | Jau Walleeu, CIA   |  |   |              |                           |                           |                    |             |              |  |  |

Sajjad Anwar, CFA Muhammad Ali Bhabha, CFA, FRM Hassan Raza, CFA

Notes: 1) The calculation of performance does not include cost of front end load. 2) Taxes apply. Further, tax credit also available as per section 62 of the Income Tax Ordinance, 2001

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