

NBP Fullerton Asset Management Ltd.

A Subsidiary of National Bank of Pakistan

NAFA Income Opportunity Fund (NIOF)

MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (31/03/2012): Rs. 9.5428

March 2012

Performance				
Performance %	March 2012*	Jul. 2011- Mar. 2012**	Trailing 12 Months*	Since Launch April 22, 2006*
NAFA Income Opportunity Fund	36.76%	-1.76%	-1.18%	6.26%
Benchmark	11.95%	9.27%	12.80%	11.75%

^{*} Represent Annualized Return - (based on morning star formula)

General Information

Launch Date: April 22, 2006 Fund Size: Rs. 1,706 million

Type: Open-end – Income Fund Dealing Days: Daily - Monday to Saturday (Mon - Thr) 9:00 A.M to 5:00 P.M Dealing Time: (Friday) 9:00 A.M to 5:30 P.M

(Saturday) 9:00 A.M to 1:00 P.M 2-3 business days

Settlement: Pricing Mechanism: Forward Pricing

Front end: 0%, Back end: 0% Load:

Management Fee: 1.5% per annum

Risk Profile: Low

Fund Stability Rating: "A (f)" by PACRA Listing: Lahore Stock Exchange

Custodian & Trustee: Central Depository Company (CDC)

Auditors: KPMG Taseer Hadi & Co.

Chartered Accountants Benchmark: 6-Month KIBOR Fund Manager: Hussain Yasar

Minimum Growth Unit: Rs. 10,000/-Income Unit: Rs. 100,000/-Subscription:

Asset Manager Rating: AM2- 'Positive Outlook' by PACRA

Asset Allocation (% of NAV) 31-Mar-12 29-Feb-12

TFCs / Sukuks	88.06%	91.13%
Cash Equivalents	12.61%	3.25%
Other Net Assets / (Liabilities)	-0.67%	5.62%
Total	100.00%	100.00%
Leverage	Nil	Nil

Top 10 TFC/SUKUK Holdings (as at March 31, 2012)

Name of TFCs / Sukuks	% of Net Assets
Engro Fertilizer Limited (PPTFC)	17.08%
Maple Leaf Cement (Sukuk I)	13.89%
Pakistan Mobile Communication (Listed II)	12.47%
Avari Hotels Limited	8.40%
Orix Leasing Pakistan (PPTFC)	7.61%
World Call Telecom Limited	6.97%
Kohat Cement Limited (Sukuk)	4.70%
Allied Bank Limited II	3.92%
Jahangir Siddiqui & Company IV	2.64%
Pak Elektron Limited (Sukuk)	2.46%
Total	80.14%

Name of the Members of Investment Committee

Dr. Amjad Waheed, CFA Ahmad Nouman, CFA Sajjad Anwar, CFA Tanvir Abid, CFA, FRM Hussain Yasar

Investment Objective

To seek preservation of Capital and earn a reasonable rate of return via investing in money market and debt securities with investment-grade rating, CFS and spread transactions.

Fund Manager Commentary

The Fund has earned an annualized return of 36.76% during the month of March. This high return is due to receipt of principal in a Cement Sector Sukuk which was marked to market at a lower price.

The Fund has high allocation in TFCs of around 88.06% of the Fund size. All TFCs in your Fund are floating rate instruments linked to KIBOR. Weighted average price of the TFC portfolio is Rs. 87.08 against the par value of Rs100. Developments on restructring of some of the TFCs are at advanced stage.

The weighted average Yield to Maturity of your Fund is around 19.96% p.a. and that of the TFC portfolio is 21.11% p.a. The weighted average time to maturity of your Fund is 2.25 years. The Fund's sector allocation is fairly diversified with exposure to Telecom, Fertilizer, Cement, Financial Services, Banking, and Leisure (Hotel) sub-sectors. However, since TFCs prices may go up and down, therefore, only long-term investors are advised to invest in this Fund.

The management has stopped providing for WWF since March 14, 2012.

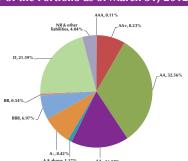
Details of Non-Compliant Investments

Particulars	Type of Investment	Value of Investments before Provision	Provision held	Value of Investments after Provision	% of Net Assets	% of Gross Assets	Yield to Maturity per annum
BRR Guardian Modaraba***	SUKUK	48,750,000	12,187,500	36,562,500	2.14%	1.60%	24.10%
Escort Investment Bank Limited***	TFC	12,489,900	3,280,397	9,209,503	0.54%	0.40%	18.00%
Kohat Cement Limited (Sukuk)***	SUKUK	108,500,000	28,256,763	80,243,237	4.70%	3.50%	27.72%
Eden Housing (Sukuk II)	SUKUK	28,893,750	10,072,679	18,821,071	1.10%	0.82%	28.67%
Maple Leaf Cement (Sukuk I)	SUKUK	399,235,000	162,363,684	236,871,316	13.89%	10.35%	37.78%
Pak Elektron Limited (Sukuk)	SUKUK	51,428,571	9,481,783	41,946,788	2.46%	1.83%	14.97%
Saudi Pak Leasing	TFC	51,529,950	17,507,455	34,022,495	1.99%	1.49%	19.40%
Agritech Limited I	TFC	149,860,200	149,860,200	-	0.00%	0.00%	N/A
Agritech Limited V	TFC	32,320,000	32,320,000	-	0.00%	0.00%	N/A
Azgard Nine Limited (PPTFC)	TFC	249,800,000	249,800,000	-	0.00%	0.00%	N/A
Dewan Cement Limited	TFC	150,000,000	150,000,000	-	0.00%	0.00%	N/A
Gharibwal Cement Limited (PPTFC)	TFC	24,355,500	24,355,500	-	0.00%	0.00%	N/A
Maple Leaf Cement (Sukuk II)	SUKUK	15,000,000	15,000,000	-	0.00%	0.00%	N/A
New Allied Electronics (PPTFC)	TFC	31,706,536	31,706,536	-	0.00%	0.00%	N/A
New Allied Electronics (Sukuk II)	SUKUK	44,148,934	44,148,934	-	0.00%	0.00%	N/A
PACE Pakistan Limited	TFC	149,820,000	149,820,000	-	0.00%	0.00%	N/A
Total		1,547,838,341	1,090,161,431	457,676,910	26.82%	19.99%	

***Book Value, performing but below authorized minimum credit rating grade Excess / (Short) exposures

Particulars	Exposure Type	% of Net Assets		Excess / (Short) exposures
Engro Fertilizer Limited (PPTFC)	Per Party	17.08%	10.00%	7.08%
Maple Leaf Cement (Sukuk I)	Per Party	13.89%	10.00%	3.89%
Pakistan Mobile Communication (Listed II)	Per Party	12.47%	10.00%	2.47%
Cash and Cash Equivalent	Cash Balance	12.61%	25.00%	(12.39)%

Credit Quality of the Portfolio as of March 31, 2012 (% of NAV)



Disclaimer: This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. The NAV based prices of units and any dividends/returns thereon are dependant on forces and factors affecting the capital markets. These may go up or down based on market conditions. Past performance is not necessarily indicative of future results.

^{**} Represent Cumulative Return

⁽Returns are net of management fee & all other expenses)