

**NBP** Fullerton Asset Management Ltd. A Subsidiary of Vational Bank of Pakistan

## NAFA Income Opportunity Fund (NIOF)

## MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (30/06/2012): Rs. 9.6618

**Investment Objective** 

June 2012

Performance			
Performance % *	June 2012	Trailing 12 Months Jul Jun 2011 - 2012	Since Launch April 22, 2006
NAFA Income Opportunity Fund	10.00%	-0.57%	6.21%
Benchmark	12.03%	12.37%	11.76%
* Pennecent Annualized Peturn (based on merning	ctar formula)		

\* Represent Annualized Return - (based on morning star formula)

(Returns are net of management fee & all other expenses)

## **General Information**

Allied Bank Limited II

Total

Kohat Cement Limited (Sukuk)

Pak Elektron Limited (Sukuk)

BRR Guardian Modaraba

				To cool procorrigion	of Can	ital and a		conchlo r	ata of	rotur	n via
	April 22, 2006			To seek preservation of Capital and earn a reasonable rate of return via investing in money market and debt securities with investment-grade rating,							
	Rs. 1,546 million Open-end – Income Fund			CFS and spread transactions.							
	Daily – Monday to Saturday (Mon - Thr) 9:00 A.M to 5:00 P.M (Friday) 9:00 A.M to 5:30 P.M (Saturday) 9:00 A.M to 1:00 P.M 2-3 business days Forward Pricing Front end: 0%, Back end: 0% 1.5% per annum Low										
Dealing Time:			Fund Manager Commentary								
			The Fund earned an annualized return of around 10.00% during June 2012. Return for FY								
			2012 is (0.57%) because of provisioning for some TFCs. However, some of the								
			non-performing TFCs are at an advanced stage of restructuring. Therfore, recoveries are possible in due course of time.								
			The Fund has high allocation in TFCs which currently stands at around 77.44% of the Net Assets. All TFCs in the Fund are floating rate instruments linked to KIBOR. Weighted average price of the TFC portfolio (excluding TFCs which are fully provided) is Rs. 83.68 against the par value of Rs. 100.								
0											
	"BBB+" by PACRA										
Listing:	Lahore Stock Exchange Central Depository Company (CDC) KPMG Taseer Hadi & Co. Chartered Accountants 6-Month KIBOR Hussain Yasar Growth Unit: Rs. 10,000/- Income Unit: Rs. 100,000/- AM2 by PACRA		0 1								
Custodian & Trustee: 0			The weighted average Yield to Maturity of the Fund is around 21.29% p.a. and that of the TFC portfolio is 25.11% p.a. The weighted average time to maturity of the Fund is about 2.06 years. The Fund's sector allocation is fairly diversified with exposure to Telecom, Fertilizer, Cement,								
Auditors: k										ement	
			Financial Services, Bankin	g, and Le	isure (Hotel)	sub-sectors	. However, s	ince TF	Cs pric	es may	
			go up and down, therefore	ē, only lor	ng-term inve	stors are adv	ised to inve	st in this	s Fund	•	
			Details of Non-Compliant Investments								
							1				
			Particulars	Type of	Value of Investments	Provision	Value of Investments	% of	% of Gross	Yield to Maturity	
			Investment	before	held	after	Net Assets	Assets	per		
Asset Allocation (% of Total A	ssets) 30	-June-12	31-May-12			Provision		Provision			annum
TFCs / Sukuks	5	9.08%	61.76%	BRR Guardian Modaraba*** Escort Investment Bank Limited***	SUKUK TFC	48,281,250 12,489,900	12,070,312 3,280,397	36,210,938 9,209,503	2.34%	1.79% 0.45%	25.98% 18.00%
Cash Equivalents	1	2.85%	9.23%	Kohat Cement Limited (Sukuk)***	SUKUK	75,500,000	19,789,229	55,710,771	3.60%	2.75%	21.02%
Other including receivables	2	8.07%	29.01%	Eden Housing (Sukuk II)	SUKUK	26,737,500	9,320,987	17,416,513	1.13%	0.86%	52.50%
Total		0.00%	100.00%	Maple Leaf Cement (Sukuk I)	SUKUK	399,150,000	179,617,500	219,532,500		10.84%	37.90%
Leverage	10	Nil	Nil	Pak Elektron Limited (Sukuk)	SUKUK	51,428,571 49,728,675	14,857,148	36,571,423	2.37%	1.81%	18.78%
0				Saudi Pak Leasing World Call Telecom Limited	TFC TFC	49,/28,6/5	16,895,467 32,123,573	32,833,208 96,370,719	6.24%	4.76%	20.81% 61.00%
Top 10 TFC/Sukuk Hold	ings (as at	: June 30	, 2012)	Agritech Limited I	TFC	149,860,200	149,860,200		0.2470		-
Top 10 TFC / Sukuk Holdings				Agritech Limited V	TFC	32,320,000	32,320,000	-	-	-	-
				Azgard Nine Limited (PPTFC)	TFC	249,800,000	249,800,000	-		-	-
Name of TFCs / Sukuks		% of ]	Total Assets	Dewan Cement Limited	TFC	150,000,000	150,000,000	-		-	-
Maple Leaf Cement (Sukuk I)		10.84%		Gharibwal Cement Limited (PPTFC) Maple Leaf Cement (Sukuk II)	TFC SUKUK	24,355,500 15,000,000	24,355,500 15,000,000	-		-	-
Engro Fertilizer Limited (PPTFC)		8.40%		New Allied Electronics (PPTFC)	TFC	31,706,536	31,706,536	-			-
Pakistan Mobile Communication (Listed II) 8.28%		New Allied Electronics (Sukuk II)	SUKUK	44,148,934	44,148,934	-	-	-	-		
Avari Hotels Limited		7.05%		PACE Pakistan Limited	TFC	149,820,000	149,820,000	-	-	-	-
				Total	1,638,821,358 1,134,965,783 503,855,575 32.60% 24.88%						
Orix Leasing Pakistan (PPTFC)		6.43%		***Book Value, performing but below authorized minimum credit rating grade Excess / (Short) exposures							
World Call Telecom Limited		4.76%		Licess / (Short) exposure							

3.18%

2.75%

1.81%

1.79%

55.29%

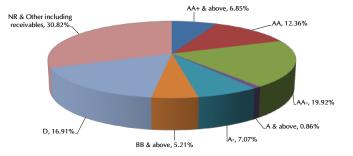
Particulars	Exposure Type	% of Net Assets	Limit	Excess / (Shortfall)
Engro Fertilizer Limited (PPTFC)	Per Party	11.01%	10.00%	1.01%
Maple Leaf Cement (Sukuk I)	Per Party	14.20%	10.00%	4.20%
Pakistan Mobile Communication (Listed II)	Per Party	10.86%	10.00%	0.86%
Cash and Cash Equivalents	Cash Balance	16.85%	25.00%	(8.15)%

Credit Quality of the Portfolio as of June 30, 2012 (% of Total Assets)

## WORKERS' WELFARE FUND (WWF)

The scheme has maintained provisions against Workers' Welfare Fund's liability to the tune of Rs. 12,230,020/-. If the same were not made the NAV per unit/ FY 2012 return of scheme would be higher by Rs. 0.0765/ 0.79% p.a. For details investors are advised to read note 7 of the latest Financial Statement of the Scheme for the period ended March 31, 2012.





Disclaimer: This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. The NAV based prices of units and any dividends/returns thereon are dependant on forces and factors affecting the capital markets. These may go up or down based on market conditions. Past performance is not necessarily indicative of future results.