

NBP Fullerton Asset Management Ltd. A Subsidiary of

Vational Bank of Pakistan

NAFA Income Opportunity Fund (NIOF)

MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (31/01/2015): Rs. 11.3386

January 2015

| Performance % | | | | | | | | | |
|------------------------------|---------|-------|------------|-------|-------|--------|-------|-------|------------------|
| Performance Period | January | FYTD | Rolling 12 | FY | FY | FY | | FY | Since Launch |
| | 2015 | 2015 | Months | 2014 | 2013 | 2012 | 2011 | 2010 | April 21, 2006 * |
| NAFA Income Opportunity Fund | 18.3% | 14.1% | 18.2% | 16.6% | 10.3% | (0.5%) | 5.5% | 5.8% | 8.4% |
| Benchmark | 9.2% | 9.9% | 10.0% | 9.8% | 9.9% | 12.4% | 13.3% | 12.4% | 11.2% |

* Annualized Return Based on Morning Star Methodology All other returns are Annualized Simple Return

[Net of management fee & all other expenses]

General Information

| Launch Date: | April 21, 2006 |
|------------------------|--|
| Fund Size: | Rs. 6.809 million |
| Туре: | Open-end – Income Fund |
| Dealing Days: | Daily – Monday to Saturday |
| Dealing Time: | Daily – Monday to Saturday (Mon - Thr) 9:00 A.M to 5:00 P.M |
| 0 | (Friday) 9:00 A.M to 5:30 P.M |
| | (Friday) 9:00 A.M to 5:30 P.M (Saturday) 9:00 A.M to 1:00 P.M 2-3 business days Forward Pricing |
| Settlement: | 2-3 business days |
| Pricing Mechanism: | Forward Pricing |
| Load: | Front end: 1% (Nil on investment above |
| | Rs. 16 million), Back end: 0% |
| Management Fee: | 1.5% per annum |
| Risk Profile: | Low |
| Fund Stability Rating: | "A-(f)" by PACRA |
| Listing: | Lahore Stock Exchange |
| Custodian & Trustee: | Central Depository Company (CDC) KPMG Taseer Hadi & Co. |
| Auditors: | KPMG Taseer Hadi & Co. |
| | Chartered Accountants |
| Benchmark: | 6-Month KIBOR |
| Fund Manager: | Muhammad Imran, CFA, ACCA |
| Minimum | Growth Unit: Rs. 10,000/- |
| Subscription: | Income Unit: Rs. 100,000/- |
| Asset Manager Rating: | AM2 by PACRA (Very High Investment |
| - 0 | Managément Standards) |

| 0 | | |
|--------------------------------------|------------------------|------------------------|
| Asset Allocation (% of Total Assets) | 31-Jan-15 | 31-Dec-14 |
| TFCs / Sukuks MTS | 14.0% 6.1% | 17.4% 4.0% |
| T-Bills Placements with Banks | 11.7% 4.1% | 2.1% 5.0% |
| PIBs Equity Cash | 22.8% 0.4% 33.0% | 24.1% 0.5% 36.5% |
| Others including receivables | 7.9% | 10.4% |
| Total | 100.0% | 100.0% |
| Leverage | Nil | Nil |

Top 10 TFC/Sukuk Holdings (as at January 31, 2015)

| Name of TFCs / Sukuks | % of Total Assets | | |
|--|-------------------|--|--|
| Engro Fertilizer Limited (PPTFC) | 3.2% | | |
| K Electric Azm Sukuk | 3.0% | | |
| Maple Leaf Cement (Sukuk I) | 2.5% | | |
| Bank Alfalah Limited V | 2.2% | | |
| Jahangir Siddiqui and Company Ltd. 08-APR-14 | 1.0% | | |
| Allied Bank Limited II | 0.9% | | |
| Jahangir Siddiqui and Company Ltd. 30-OCT-12 | 0.6% | | |
| HASCOL Pvt Ltd TFC | 0.6% | | |
| Total | 14.0% | | |

WORKERS' WELFARE FUND (WWF)

The scheme has maintained provisions against Workers' Welfare Fund's liability to the tune of Rs. 31,309,156/-. If the same were not made the NAV per unit/ last one year return of scheme would be higher by Rs. 0.0521/0.54%. For details investors are advised to read note 8 of the Financial Statements of the Scheme for the quarter ended September 30, 2014.

Name of the Members of Investment Committee Dr. Amjad Waheed, CFA Sajjad Anwar, CFA Muhammad Ali Bhabha, CFA, FRM Syed Suleman Akhtar, CFA Muhammad Imran, CFA, ACCA

Notes: 1) The calculation of performance does not include cost of front end load. 2) Taxes apply. Further, tax credit also available as per section 62 of Income Tax Ordinance.

Disclaimer: This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. The NAV based prices of units and any dividends/returns thereon are dependent on forces and factors affecting the capital markets. These may go up or down based on market conditions. Past performance is not necessarily indicative of future results.Please read the Offering Document to understand investment policies and the risks involved. The scheme holds certain non-complaint investments. Before making any investment decision, investors should review the latest monthly Fund Manager Report and Financial Statements.

Investment Objective

To seek preservation of Capital and earn a reasonable rate of return via investing in money market and debt securities with investment-grade rating, CFS and spread transactions.

Fund Manager Commentary

The Fund posted an annualized return of 18.3% in January 2015 as compared to the Benchmark return of 9.2%. Outperformance of the Fund during the month is due to mark to market gain in PIB holdings. During the last one year the Fund has outperformed its Benchmark by 8.2% by earning an annualized return of 18.2%.

Weighted average price of the TFC portfolio (excluding TFCs which are fully provided) is Rs. 97.5 against the par value of Rs. 100. The weighted average Yield to Maturity of the Fund is around 10.0% p.a. and that of the TFC portfolio is 11.5% p.a. The weighted average time to maturity of the Fund is about 1.2 years. The Fund's sector allocation is fairly diversified with exposure to Chemical, Electricity, Banking, Construction & Material, Oil & Gas and Financial Services sectors. TFC portfolio of the Fund is predominantly floating rate linked to KIBOR. However, since TFCs prices may go up or down, therefore, only investors with medium-term investment horizon are advised to invest in this Fund.

The highlight of the month was 100 basis points reduction in the Discount Rate by State Bank of Pakistan in its Monetary Policy announcement on Januray 24, 2015. Subsequent to reduction in policy rate yields in the market adjusted accordingly.

| Details of Non-Compliant Investments | | | | | | | |
|---|-----------------------|------------------------------------|-------------------|-----------------------------------|-----------------------|-------------------------|--|
| Particulars | Type of Investment | Investments before Provision | Provision held | Investments after Provision | % of Net Assets | % of Gross Assets | |
| BRR Guardian Modaraba | SUKUK | 32,187,500 | 32,187,500 | - | - | - | |
| Saudi Pak Leasing | TFC | 41,321,115 | 41,321,115 | - | - | - | |
| World Call Telecom Limited | TFC | 96,370,722 | 96,370,722 | - | - | - | |
| Eden Housing (Sukuk II) | SUKUK | 9,056,250 | 9,056,250 | - | - | - | |
| Agritech Limited I | TFC | 149,860,200 | 149,860,200 | - | - | - | |
| Agritech Limited V | TFC | 32,320,000 | 32,320,000 | - | - | - | |
| Azgard Nine Limited III | TFC | 108,376,850 | 108,376,850 | - | - | - | |
| Azgard Nine Limited V | TFC | 82,180,000 | 82,180,000 | - | - | - | |
| Dewan Cement Limited | TFC | 150,000,000 | 150,000,000 | - | - | - | |
| New Allied Electronics (PPTFC) | TFC | 31,706,536 | 31,706,536 | - | - | - | |
| New Allied Electronics (Sukuk II) | SUKUK | 44,148,934 | 44,148,934 | - | - | - | |
| PACE Pakistan Limited | TFC | 149,820,000 | 149,820,000 | - | - | - | |
| Azgard Nine Limited (Non-Voting Ordinary Shares | Equity | 12,854 | 12,854 | - | - | - | |
| Agritech Limited Shares | Equity | 141,403,150 | 111,385,281 | 30,017,869 | 0.4% | 0.4% | |
| Total | | 1,068,764,111 | 1,038,746,242 | 30,017,869 | 0.4% | 0.4% | |



