

NBP Fullerton Asset Management Ltd. A Subsidiary of Vational Bank of Pakistan

NAFA Income Opportunity Fund (NIOF)

MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (31/01/2013): Rs. 10.0234

January 2013

Performance						
Performance % *	January 2013 *	FYTD Jul 12 - Jan13 *	Trailing 12 Months Feb - Jan 2012 - 2013 *	Since Launch April 22, 2006 **		
NAFA Income Opportunity Fund	5.69%	6.35%	8.80%	6.23%		
Benchmark	8.98%	10.01%	10.93%	11.62%		

* Annualized Simple Return - ** (Annualized Return Based on Morningstar Methodology)

(Returns are net of management fee & all other expenses)

General Information		Investment Objective		
Launch Date: Fund Size: Type:	April 22, 2006 Rs. 1,682 million Open-end – Income Fund	To seek preservation of Capital and earn a reasonable rate of return via investing in money market and debt securities with investment-grade rating, CFS and spread transactions.		
Dealing Days: Dealing Time:	Daily – Monday to Saturday (Mon - Thr) 9:00 A.M to 5:00 P.M (Friday) 9:00 A.M to 5:30 P.M (Saturday) 9:00 A.M to 1:00 P.M 2-3 business days Forward Pricing Front end: 0%, Back end: 0% 1.5% per annum Low "BBB+(f)" by PACRA Lahore Stock Exchange Central Depository Company (CDC) KPMG Taseer Hadi & Co. Chartered Accountants 6-Month KIBOR Ammar Rizki	Fund Manager Commentary		
Settlement: Pricing Mechanism: Load: Management Fee: Risk Profile: Fund Stability Rating: Listing: Custodian & Trustee: Auditors: Benchmark: Fund Manager:		 The Fund posted an annualized return of 5.69% during January 2013 as compared to the benchmark return of 8.98%. Lower return offered by the Fund during the month is on account of i) Mark to Market loss in a leasing sector TFC; and ii) Provisioning in a Consumer Electronics sub sector sukuk. However, some of the non-performing TFCs are at advanced stages of restructuring, which will result in some recoveries in due course of time. Weighted average price of the TFC portfolio (excluding TFCs which are fully provided) is Rs. 80.62 against the par value of Rs. 100. The weighted average Yield to Maturity of the Fund is around 18.51% p.a. and that of the TFC portfolio is 26.25% p.a. The weighted average time to maturity of the Fund is about 1.85 years. The Fund's sector allocation is fairly diversified with exposure to Telecom, Fertilizer, Cement, Financial Services, Banking, and Leisure (Hotel) sub-sectors. However, since TFCs prices may go 		
Minimum Subscription: Asset Manager Rating:	Growth Unit: Rs. 10,000/- Income Unit: Rs. 100,000/- AM2 by PACRA	up and down, therefore, investors with long-term investment horizon are advised to invest in this Fund.		
Asset Allocation (% of T	Total Assets) 31-Jan-13 31-Dec-12	Details of Non-Compliant Investments		

Asset Allocation (% of Total Assets)	31-Jan-13	31-Dec-12	Details of Non-Compliant Investments							
TFCs / Sukuks	44.45%	47.67%								
T-Bills Placement with DFIs	0.32% 3.01%	0.32% 3.02%	Particulars	Type of Investment	Value of Investments before	Provision held	Value of Investments after	% of Net Assets	% of Gross Assets	Yield to Maturity per
Equity	2.09%	2.19%			Provision		Provision	/63013		annum
Cash Equivalents	24.51%	21.38%	BRR Guardian Modaraba**	SUKUK	47,187,500	-	35,390,625	2.10%	1.64%	35.46%
Other including receivables	25.62%	25.42%	Escort Investment Bank Limited**	TFC	9,991,920	-	7,367,602	0.44%	0.34%	18.00%
Total	100.00%	100.00%	Kohat Cement Limited (Sukuk)** Saudi Pak Leasing**	SUKUK TFC	57,377,540 47,526,540	-	43,033,155 24,476,168	2.56%	1.99%	9.58% 39.44%
			World Call Telecom Limited	TFC	96,370,722	74,687,310	21,683,412	1.29%	1.00%	191.39%
Leverage	Nil	Nil	Eden Housing (Sukuk II)	SUKUK	22,425,000	7,817,602	14,607,398	0.87%	0.68%	62.99%
Top 10 TFC/Sukuk Holdings (as	at January	31, 2013)	Maple Leaf Cement (Sukuk I)	SUKUK	379,150,000	227,490,000	151,660,000	9.02%	7.01%	37.00%
	, ,	, ,	Pak Elektron Limited (Sukuk)	SUKUK	51,428,571	27,547,097	23,881,474	1.42%	1.10%	98.57%
Name of TFCs / Sukuks	% of	Total Assets	Agritech Limited I	TFC	149,860,200	149,860,200	-	n/a	n/a	n/a
Maple Leaf Cement (Sukuk I)		7.01%	Agritech Limited V	TFC	32,320,000	32,320,000	-	n/a	n/a	n/a
Pakistan Mobile Communication (Listed II)		7.00%	Azgard Nine Limited III Azgard Nine Limited V	TFC TFC	108,396,850 82,180,000	108,396,850 82,180,000	-	n/a n/a	n/a n/a	n/a n/a
			Dewan Cement Limited	TFC	150,000,000	150,000,000		n/a	n/a	n/a
Engro Fertilizer Limited (PPTFC)		6.55%	Gharibwal Cement Limited (PPTFC)	TFC	24,355,500	24,355,500	-	n/a	n/a	n/a
Avari Hotels Limited		6.55%	New Allied Electronics (PPTFC)	TFC	31,706,536	31,706,536	-	n/a	n/a	n/a
Bank Alfalah Limited V		4.62%	New Allied Electronics (Sukuk II)	SUKUK	44,148,934	44,148,934	-	n/a	n/a	n/a
Allied Bank Limited II		3.00%	PACE Pakistan Limited	TFC	149,820,000	149,820,000	-	n/a	n/a	n/a
			Azgard Nine Limited (Non-Voting Ordinary Shares)	Equity	12,854	12,854	-	n/a	n/a	n/a
Kohat Cement Limited (Sukuk)		1.99%	Agritech Limited Shares Total	Equity	45,249,008	1,110,342,882	45,249,008	2.69% 21.83%	2.09%	n/a
BRR Guardian Modaraba		1.64%			1,529,507,675	1,110,342,882	367,348,842	∠1.85%	10.98%	
Engro Fertilizer Limited		1.14%	**Said TECs are performing but classified as Non Compliant on the basis of required rating. Due to this the difference between							

1.13%

40.63%

**Said TFCs are performing but classified as Non-Compliant on the basis of required rating. Due to this the difference betweer the Value of Investment before provision and after provision is mark to market loss instead of provisioning.

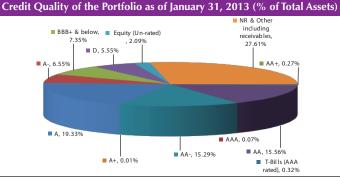
WORKERS' WELFARE FUND (WWF)

Saudi Pak Leasing

Total

The scheme has maintained provisions against Workers' Welfare Fund's liability to the tune of Rs. 12,632,267/-. If the same were not made the NAV per unit/ last one year return of scheme would be higher by Rs. 0.0753/0.82%. For details investors are advised to read note 8 of the latest Financial Statement of the Scheme for the period ended September 30, 2012

	Name of the Members of Investment Committee
	Dr. Amjad Waheed, CFA
	Sajjad Anwar, CFA
	Muhammad Ali Bhabha, CFA, FRM
	Syed Suleman Akhtar, CFA
	Ammar Rizki
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