

NBP Fullerton Asset Management Ltd. A Subsidiary of National Bank of Pakistan

## MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (29/02/2012): Rs. 9.2924

February 2012

| February<br>2012* | Jul. 2011-<br>Feb. 2012**    | Trailing<br>12 Months*             | Since Launch<br>April 22, 2006*                       |
|-------------------|------------------------------|------------------------------------|-------------------------------------------------------|
| 11.76%            | (4.34)%                      | (1.02)%                            | 5.87%                                                 |
| 11.90%            | 8.23%                        | 12.94%                             | 11.74%                                                |
|                   | 2012* <sup>′</sup><br>11.76% | 2012* Feb. 2012**   11.76% (4.34)% | 2012* Feb. 2012** 12 Months*   11.76% (4.34)% (1.02)% |

\* Represent Annualized Return - (based on morning star formula)

\*\* Represent Cumulative Return

(Returns are net of management fee, Workers' Welfare Fund (WWF) provisioning & all other expenses)

# **General Information**

| Launch Date:           | April 22, 2006                   |
|------------------------|----------------------------------|
| Fund Size:             | Rs. 1,839 million                |
| Type:                  | Open-end – Income Fund           |
| Dealing Days:          | Daily – Monday to Saturday       |
| Dealing Time:          | (Mon - Thr) 9:00 A.M to 5:00 P.M |
| 0                      | (Friday) 9:00 A.M to 5:30 P.M    |
|                        | (Saturday) 9:00 A.M to 1:00 P.M  |
| Settlement:            | 2-3 business days                |
| Pricing Mechanism:     | Forward Pricing                  |
| Load:                  | Front end: 0%, Back end: 0%      |
| Management Fee:        | 1.5% per annum                   |
| Risk Profile:          | Low                              |
| Fund Stability Rating: | "A (f)" by PACRA                 |
| Listing:               | Lahore Stock Exchange            |
| Custodian & Trustee:   | Central Depository Company (CDC) |
| Auditors:              | KPMG Taseer Hadi & Co.           |
|                        | Chartered Accountants            |
| Benchmark:             | 6-Month KIBOR                    |
| Fund Manager:          | Hussain Yasar                    |
| Minimum                | Growth Unit: Rs. 10,000/-        |
| Subscription:          | Income Unit: Rs. 100,000/-       |
| Asset Manager Rating:  | AM2- 'Positive Outlook' by PACRA |

# Asset Allocation (% of NAV) 29-Feb-12 31Jan-12

| TFCs / Sukuks<br>Cash Equivalents<br>Other Net Assets | 91.13%<br>3.25%<br>5.62% | 88.56%<br>6.89%<br>4.55% |
|-------------------------------------------------------|--------------------------|--------------------------|
| Total                                                 | 100.00%                  | 100.00%                  |
| Leverage                                              | Nil                      | Nil                      |

# Top 10 TFC/SUKUK Holdings (as at February 29, 2012)

| Name of TFCs / Sukuks                     | % of Net Assets |
|-------------------------------------------|-----------------|
| Pakistan Mobile Communication (Listed II) | 20.06%          |
| Engro Fertilizer Limited (PPTFC)          | 15.76%          |
| Maple Leaf Cement (Sukuk I)               | 12.89%          |
| Avari Hotels Limited                      | 7.73%           |
| Orix Leasing Pakistan (PPTFC)             | 7.07%           |
| World Call Telecom Limited                | 6.08%           |
| Kohat Cement Limited (Sukuk)              | 5.50%           |
| Allied Bank Limited II                    | 3.59%           |
| Jahangir Siddiqui & Company IV            | 2.45%           |
| Pak Elektron Limited (Sukuk)              | 2.40%           |
| Total                                     | 83.53%          |

# Name of the Members of Investment Committee

Dr. Amjad Waheed, CFA Ahmad Nouman, CFA Sajjad Anwar, CFA Tanvir Abid, CFA, FRM Hussain Yasar

# **Investment Objective**

To seek preservation of Capital and earn a reasonable rate of return via investing in money market and debt securities with investment-grade rating, CFS and spread transactions.

### Fund Manager Commentary

The Fund's earned an annualized return of 11.76% during the month of February as against its benchmark return of 11.90% p.a.

The Fund has high allocation in TFCs of around 91.13% of the Fund size. All TFCs in your Fund are floating rate instruments linked to KIBOR. Weighted average price of the TFC portfolio is Rs. 87 against the par value of Rs100. Restructuring developments are at advance stage in some of the TFCs.

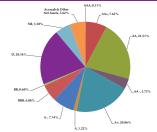
The weighted average Yield to Maturity of your Fund is around 18.48% p.a. and that of the TFC portfolio is 19.89% p.a. The weighted average time to maturity of your Fund is 2.36 years. The Fund's sector allocation is fairly diversified with exposure to Telecom, Fertilizer, Cement, Financial Services, Real Estate, Banking, and Leisure (Hotel) sub-sectors. However, TFCs prices may go up and down. Therefore, only long-term investors are advised to invest in this Fund.

| Particulars                       | Type of<br>Investment | Value of<br>Investments<br>before<br>Provision | Provision<br>held | Value of<br>Investments<br>after<br>Provision | % of<br>Net<br>Assets | % of<br>Gross<br>Assets | Yield to<br>Maturity<br>per<br>annum |
|-----------------------------------|-----------------------|------------------------------------------------|-------------------|-----------------------------------------------|-----------------------|-------------------------|--------------------------------------|
| BRR Guardian Modaraba***          | SUKUK                 | 48,906,250                                     | 12,226,562        | 36,679,688                                    | 2.00%                 | 1.58%                   | 23.33%                               |
| Escort Investment Bank Limited*** | TFC                   | 14,987,880                                     | 3,936,477         | 11,051,403                                    | 0.60%                 | 0.48%                   | 13.00%                               |
| Kohat Cement Limited (Sukuk)***   | SUKUK                 | 151,500,000                                    | 50,294,364        | 101,205,636                                   | 5.50%                 | 4.36%                   | 25.43%                               |
| Eden Housing (Sukuk II)           | SUKUK                 | 28,893,750                                     | 10,072,679        | 18,821,071                                    | 1.02%                 | 0.81%                   | 44.97%                               |
| Maple Leaf Cement (Sukuk I)       | SUKUK                 | 399,320,000                                    | 162,398,253       | 236,921,747                                   | 12.89%                | 10.20%                  | 36.69%                               |
| Pak Elektron Limited (Sukuk)      | SUKUK                 | 51,428,571                                     | 7,216,149         | 44,212,422                                    | 2.40%                 | 1.90%                   | 12.37%                               |
| Saudi Pak Leasing                 | TFC                   | 51,529,950                                     | 17,507,455        | 34,022,495                                    | 1.85%                 | 1.47%                   | 19.43%                               |
| Agritech Limited I                | TFC                   | 149,860,200                                    | 149,860,200       | -                                             | 0.00%                 | 0.00%                   | N/A                                  |
| Agritech Limited V                | TFC                   | 32,320,000                                     | 32,320,000        | -                                             | 0.00%                 | 0.00%                   | N/A                                  |
| Azgard Nine Limited (PPTFC)       | TFC                   | 249,800,000                                    | 249,800,000       | -                                             | 0.00%                 | 0.00%                   | N/A                                  |
| Dewan Cement Limited              | TFC                   | 150,000,000                                    | 150,000,000       | -                                             | 0.00%                 | 0.00%                   | N/A                                  |
| Gharibwal Cement Limited (PPTFC)  | TFC                   | 24,355,500                                     | 24,355,500        | -                                             | 0.00%                 | 0.00%                   | N/A                                  |
| Maple Leaf Cement (Sukuk II)      | SUKUK                 | 15,000,000                                     | 15,000,000        | -                                             | 0.00%                 | 0.00%                   | N/A                                  |
| New Allied Electronics (PPTFC)    | TFC                   | 31,706,536                                     | 31,706,536        | -                                             | 0.00%                 | 0.00%                   | N/A                                  |
| New Allied Electronics (Sukuk II) | SUKUK                 | 44,148,934                                     | 44,148,934        | -                                             | 0.00%                 | 0.00%                   | N/A                                  |
| PACE Pakistan Limited             | TFC                   | 149,820,000                                    | 149,820,000       | -                                             | 0.00%                 | 0.00%                   | N/A                                  |
| Total                             |                       | 1,593,577,571                                  | 1,110,663,109     | 482,914,462                                   | 26.26%                | 20.80%                  |                                      |

#### Excess / (Short) exposures

| Particulars                               | Exposure<br>Type | % of<br>Net Assets |        | Excess / (Short)<br>exposures |  |  |  |
|-------------------------------------------|------------------|--------------------|--------|-------------------------------|--|--|--|
| Engro Fertilizer Limited (PPTFC)          | Per Party        | 15.76%             | 10.00% | 5.76%                         |  |  |  |
| Maple Leaf Cement (Sukuk I)               | Per Party        | 12.89%             | 10.00% | 2.89%                         |  |  |  |
| Pakistan Mobile Communication (Listed II) | Per Party        | 20.06%             | 10.00% | 10.06%                        |  |  |  |
| Cash and Cash Equivalent                  | Cash Balance     | 3.25%              | 25.00% | (21.75)%                      |  |  |  |

# Credit Quality of the Portfolio as of February 29, 2012 (% of NAV)



**Disclaimer:** This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. The NAV based prices of units and any dividends/returns thereon are dependant on forces and factors affecting the capital markets. These may go up or down based on market conditions. Past performance is not necessarily indicative of future results.