

### NBP Fullerton Asset Management Ltd.

A Subsidiary of National Bank of Pakistan

## NAFA Income Opportunity Fund (NIOF)

MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (30/04/2012): Rs. 9.4709

April 2012

Performance					
Performance %	April 2012**	Jul Apr. 2011 - 2012**	Trailing 12 Months *	Since Launch April 22, 2006*	
NAFA Income Opportunity Fund	-0.75%	-2.50%	-4.19%	6.03%	
Benchmark	0.94%	10.30%	12.65%	11.75%	

<sup>\*</sup> Represent Annualized Return - (based on morning star formula)

#### **General Information**

Launch Date: April 22, 2006 Fund Size: Rs. 1,520 million

Type: Open-end – Income Fund
Dealing Days: Daily – Monday to Saturday
Dealing Time: (Mon - Thr) 9:00 A.M to 5:00 P.M
(Friday) 9:00 A.M to 5:30 P.M

(Saturday) 9:00 A.M to 1:00 P.M

Settlement: 2-3 business days Pricing Mechanism: Forward Pricing

Load: Front end: 0%, Back end: 0%

Management Fee: 1.5% per annum

Risk Profile: Low

Fund Stability Rating: "A (f)" by PACRA Listing: Lahore Stock Exchange

Custodian & Trustee: Central Depository Company (CDC)

Auditors: KPMG Taseer Hadi & Co.

Chartered Accountants
Benchmark: 6-Month KIBOR
Fund Manager: Hussain Yasar

Minimum Growth Unit: Rs. 10,000/-Subscription: Income Unit: Rs. 100,000/-Asset Manager Rating: AM2- 'Positive Outlook' by PACRA

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# Asset Allocation (% of NAV) 30-Apr-12 31-Mar-12

TFCs / SUKUKS	85./4%	88.06%
Cash Equivalents	8.07%	12.61%
Other Net Assets / (Liabilities)	6.19%	-0.67%
Total	100.00%	100.00%
Leverage	Nil	Nil

#### Top 10 TFC/SUKUK Holdings (as at April 30, 2012)

Name of TFCs / Sukuks	% of Net Assets
Maple Leaf Cement (Sukuk I)	15.58%
Engro Fertilizer Limited (PPTFC)	10.92%
Pakistan Mobile Communication (Listed II)	10.83%
Avari Hotels Limited	9.35%
Orix Leasing Pakistan (PPTFC)	8.55%
World Call Telecom Limited	6.34%
Kohat Cement Limited (Sukuk)	5.28%
Allied Bank Limited II	4.40%
Jahangir Siddiqui & Company IV	2.96%
Pak Elektron Limited (Sukuk)	2.64%
Total	76.85%

### Name of the Members of Investment Committee

Dr. Amjad Waheed, CFA Sajjad Anwar, CFA Ahmad Nouman, CFA Tanvir Abid, CFA, FRM Hussain Yasar

#### **Investment Objective**

To seek preservation of Capital and earn a reasonable rate of return via investing in money market and debt securities with investment-grade rating, CFS and spread transactions.

#### **Fund Manager Commentary**

The Fund's unit price declined by 0.75% during April 2012. This was on account of rating downgrade of a Telecom sector TFC, and subsequent decline in the mark to market price of that TFC. The issuer is expected to pay its outstanding payment within two months, and the unrealized loss is expected to reverse.

The Fund has high allocation in TFCs of around 85.74% of the Fund size. All TFCs in the Fund are floating rate instruments linked to KIBOR. Weighted average price of the TFC portfolio is Rs. 84.38 against the par value of Rs100. Developments on restructing of some of the TFCs are at advanced stage.

The weighted average Yield to Maturity of the Fund is around 20.46% p.a. and that of the TFC portfolio is 22.85% p.a. The weighted average time to maturity of the Fund is 1.90 years. The Fund's sector allocation is fairly diversified with exposure to Telecom, Fertilizer, Cement, Financial Services, Banking, and Leisure (Hotel) sub-sectors. However, since TFCs prices may go up and down, therefore, only long-term investors are advised to invest in this Fund.

#### **Details of Non-Compliant Investments**

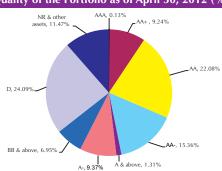
		Investment	Investments before Provision	Provision held	Investments after Provision	Net Assets	Gross Assets	Maturity per annum
	BRR Guardian Modaraba***	SUKUK	48,593,750	12,148,437	36,445,313	2.40%	1.82%	24.92%
	Escort Investment Bank Limited***	TFC	12,489,900	3,280,397	9,209,503	0.61%	0.46%	18.00%
	Kohat Cement Limited (Sukuk)***	SUKUK	108,500,000	28,169,421	80,330,579	5.28%	4.01%	27.64%
	World Call Telecom Limited***	TFC	128,494,292	32,123,573	96,370,719	6.34%	4.81%	23.59%
	Eden Housing (Sukuk II)	SUKUK	28,893,750	10,072,679	18,821,071	1.24%	0.94%	28.67%
	Maple Leaf Cement (Sukuk I)	SUKUK	399,235,000	162,363,684	236,871,316	15.58%	11.82%	37.78%
	Pak Elektron Limited (Sukuk)	SUKUK	51,428,571	11,371,423	40,057,148	2.64%	2.00%	17.29%
	Saudi Pak Leasing	TFC	51,529,950	17,507,455	34,022,495	2.24%	1.70%	19.37%
	Agritech Limited I	TFC	149,860,200	149,860,200	-	-	-	-
	Agritech Limited V	TFC	32,320,000	32,320,000	-	-	-	-
	Azgard Nine Limited (PPTFC)	TFC	249,800,000	249,800,000	-	-	-	-
	Dewan Cement Limited	TFC	150,000,000	150,000,000	-	-	-	-
7	Gharibwal Cement Limited (PPTFC)	TFC	24,355,500	24,355,500	-	-	-	-
	Maple Leaf Cement (Sukuk II)	SUKUK	15,000,000	15,000,000	-	-	-	-
	New Allied Electronics (PPTFC)	TFC	31,706,536	31,706,536	-	-	-	-
	New Allied Electronics (Sukuk II)	SUKUK	44,148,934	44,148,934	-	-	-	-
	PACE Pakistan Limited	TFC	149,820,000	149,820,000	-	-	-	-
	Total		1,676,176,383	1,124,048,239	552,128,144	36.33%	27.56%	

<sup>\*\*\*</sup>Book Value, performing but below authorized minimum credit rating grade

#### Excess / (Short) exposures

Particulars	Exposure Type	% of Net Assets	Limit	Excess / (Shortfall)
Maple Leaf Cement (Sukuk I)	Per Party	15.58%	10.00%	5.58%
Cash and Cash Equivalents	Cash Balance	8.07%	25.00%	(16.93)%

#### Credit Quality of the Portfolio as of April 30, 2012 (% of NAV)



**Disclaimer:** This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. The NAV based prices of units and any dividends/returns thereon are dependant on forces and factors affecting the capital markets. These may go up or down based on market conditions. Past performance is not necessarily indicative of future results.

<sup>\*\*</sup> Represent Cumulative Return

<sup>(</sup>Returns are net of management fee & all other expenses)