

NBP Fullerton Asset Management Ltd.

National Bank of Pakistan NAFA Financial Sector Income Fund (NFSIF)

MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (31/10/2012): Rs. 10.1799

October 2012

Performance				
Performance % *	October 2012	FYTD Jul 12 - Oct 12	Trailing 12 Months Nov 11 - Oct 12	Since Launch October 28, 2011
NAFA Financial Sector Income Fund	7.89%	10.14%	11.75%	11.82%
Benchmark	8.98%	9.80%	10.43%	10.44%

^{*} Represent Annualized Return - (based on morning star formula) (Fund's returns are net of management fee & all other expenses)

General Information

October 28, 2011 Launch Date: Fund Size: Rs. 3,493 Million Open-end – Income Fund Type: Dealing Days: Daily - Monday to Saturday Dealing Time: (Mon - Thr) 9:00 A.M to 5:00 P.M (Friday) 9:00 A.M to 5:30 P.M (Saturday) 9:00 A.M to 1:00 P.M

Settlement: Pricing Mechanism

2-3 business days Forward Pricing Front end: 1% (Nil on investment above Rs. 5 million), Back end: 0% Load:

Management Fee: 1.5% per annum Risk Profile: Low Fund stability rating A+(f) by PACRA

Lahore Stock Exchange Listing:

Custodian & Trustee: Central Depository Company (CDC)

A. F. Ferguson & Ćo. Auditors: Chartered Accountants 70% 6-Month KIBOR & 30% average

Benchmark: 3-Month deposit rates (A & above rated banks)

Fund Manager: Salman Ahmed

Growth Unit: Rs. 10,000/-Minimum Income Unit: Rs. 100,000/-Subscription: Accet Manager Rating

AM2 by PACRA

Asset Manager Rating. AMZ by 17	ACKA	
Asset Allocation (% of Total Assets)	31-Oct-12	29-Sep-12
T-Bills	13.13%	17.47%
TFCs	55.57%	55.95%
Money Market Placements	3.88%	4.08%
Placement with DFIs	7.02%	7.39%
Cash Equivalents	17.23%	12.63%
Other including receivables	3.17%	2.48%
Total	100.00%	100.00%
Leverage	Nil	Nil

Top 10 TFC (Including Short Term Sukuk) (as at October 31, 2012)

Name of TFC / Short Term Sukuk	% of Total Assets
United Bank Limited IV	12.54%
Bank Alfalah Limited IV - FT	10.38%
Faysal Bank Limited III	8.27%
NIB Bank Limited	7.67%
HUBCO Short Term Islamic Sukuk	3.88%
Askari Bank Limited III	3.85%
Jahangir Siddiqui & Company Limited V	1.91%
Allied Bank Limited II	1.79%
Bank Alfalah Limited IV - FX	1.76%
Soneri Bank Limited	1.67%
Total	53.72%

WORKERS' WELFARE FUND (WWF)

The scheme has maintained provisions against Workers' Welfare Fund's liability to the tune of Rs. 4,829,414/-. If the same were not made the NAV per unit/ last one year return of scheme would be higher by Rs. 0.0141/0.15%. For details investors are advised to read note 15 of the Financial Statements of the Scheme for the period ended June 30, 2012

Name of the Members of Investment Committee

Dr. Amjad Waheed, CFA Sajjad Anwar, CFA Muhammad Ali Bhabha, CFA, FRM Tanvir Abid, CFA, FRM Salman Ahmed

Investment Objective

To provide income enhancement and preservation of capital by investing in prime quality Financial Sector TFCs/Sukuks, Bank deposits and short-term money market instruments.

Fund Manager Commentary

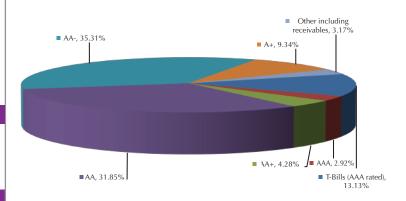
The Fund generated an annualized return of 7.89% for the month of October 2012 versus the benchmark return of 8.98% p.a. thus an under-performance of 1.09%. Since its launch the Fund offered an annualized return of 11.82% against benchmark return of 10.44% p.a., hence out-performance of 1.38%. This outperformance is net of management fee and all other expenses.

The Fund is unique as it invests a minimum of 70% of its assets in financial sector debt securities, instruments or deposits. Minimum entity rating of issuers of debt securities (mainly banks) is AA-. This minimizes credit risk and at the same time enhances the liquidity of the Fund. Duration of the Fund cannot be more than one year. This minimizes interest rate or pricing risk. The Fund invests 25% of its assets in less than 90 days T-Bills or saving accounts with banks, which further enhances the liquidity profile of the Fund.

The Fund Size increased by around 4% during the month. Exposure in TFCs was 55.57% at the end of the month while, exposure in Government Securities was around 13.13%. The TFC portfolio of the Fund is predominantly floating rate linked to KIBOR. In case of any increase in interest rates, the coupon income of the Fund will increase.

The weighted average time-to-maturity and yield-to-maturity of the Fund is 2.50 years and 10.34% p.a. respectively, while that of the TFC portfolio is 4.34 years and 10.97% p.a. respectively. The weighted average credit quality of the Fund is AA. We will rebalance the allocation of the portfolio proactively based on the capital market

Credit Quality of the Portfolio as of October 31, 2012 (% of Total Assets)



Disclaimer: This publication is for informational purposes only and nothing herein should be construed as a solicitation recommendation or an offer to buy or sell any fund 'All investments in mutual funds are subject to market risks. The NAV based prices of units and any dividends/returns thereon are dependant on forces and factors affecting the capital markets. These may go up or down based on market conditions. Past performance is not necessarily indicative of future results.