

NBP Fullerton Asset Management Ud. National Bank of Pakistan

MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (31/07/2017): Rs. 10.5448

July 2017

Performance %								
Performance Period	July 2017	Trailing 12 months Aug 16 - Jul 17	FY 2017	FY 2016	FY 2015	FY 2014	FY 2013	Since Launch October 28, 2011*
NAFA Financial Sector Income Fund	5.8%	8.4%	8.4%	6.4%	10.9%	7.9%	9.3%	9.0%
Benchmark**	6.1%	6.1%	6.0%	5.9%	8.3%	8.9%	9.0%	8.0%

* Annualized Return Based on Morning Star Methodology All other returns are Annualized Simple Return

The performance reported is net of management fee & all other expenses and based on dividend reinvestment gross of with-holding tax where applicable.

General Information

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October 28, 2011 Rs. 1,218 Million Launch Date: Fund Size: Open-end - Income Fund Type: Daily – Monday to Saturday (Mon - Thr) 9:00 A.M to 5:00 P.M Dealing Days: Dealing Time: (Friday) 9:00 A.M to 5:30 P.M (Saturday) 9:00 A.M to 1:00 P.M Settlement: 2-3 business days Forward Pricing Front End Load (Individual): 1% (Nil on Pricing Mechanism Load:*** investment above Rs. 26 million) Front End Load (Other): 1% (Nil on investment above Rs. 16 million) Back End Load: NIL Management Fee: 10% of Net Income (Min 0.5% p.a., Max 1.5% p.a.) 1.35% p.a.(including 0.31% government Total Expense Ratio: levies) **Risk Profile:** Low 'A+(f)' by PACRA Pakistan Stock Exchange Fund stability rating Listing: Central Depository Company (CDC) KPMG Taseer Hadi & Co. Custodian & Trustee: Auditors: Chartered Accountants Benchmark:** 6-Month KIBOR Muhammad Ali Bhabha, CFA, FRM Fund Manager: Minimum Growth Unit: Rs. 10,000/-Fund is 1.2 years. Subscription: Income Unit: Rs. 100,000/-Asset Manager Rating: AM1 by PACRA (Very High Quality)

effective from September 01, 2016; Previously 70% 6-Month KIBOR & 30% average 3-Month deposit rates (A & above rated banks ***effective from January 02, 2017

Asset Allocation (% of Total Assets)	31-July-17	30-June-17		
TFCs	31.0%	24.3%		
Commercial Paper Bank Placements	2.2%	2.4%		
Bank Placemen'ts	15.2%	16.7%		
Bank Deposits	50.9%	55.9%		
Bank Deposits Others including receivables	0.7%	0.7%		
lotal	100.0%	100.0%		
Leverage	Nil	Nil		
Top TFC (as at July 31, 2017) (% of Total Assets)				

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ne of TFC	% of Total Assets
ank Limited 14-DEC-16 14-DEC-23	9.0%
ngir Siddiqui and Company Ltd. 18-Jul-17 18-Jul-22	8.9%
Alfalah Limited IV - FT 02-DEC-09 02-DEC-17	4 3%

bank Alialan Limited IV - FT 02-DEC-09 02-DEC-17	4.3%
Askari Bank Limited IV 23-Dec-11 23-Dec-21	3.4%
Faysal Bank Limited III 27-DEC-10 27-DEC-17	2.7%
Jahangir Siddiqui and Company Ltd. 24-Jun-16 24-Jun-21	1.5%
Standard Chartered Bank (Pakistan) Limited IV - Revised 29-JUN-12 29-JUN-22	1.2%
Total	31.0%

Sindh Workers' Welfare Fund (SWWF)

The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 2,002,255-. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs. 0.0173/0.18%. For details investors are advised to read note 6 of the Financial Statements of the Scheme for the period ended March 31, 2017.

Name of the Members of Investment Committee
Dr. Amjad Waheed, CFA
Sajjad Anwar, CFA
Muhammad Ali Bhabha, CFA, FRM
Hassan Raza, CFA

Notes: 1) The calculation of performance does not include cost of front end load. 2) Taxes apply. Further, tax credit also available as per section 62 of the Income Tax Ordinance, 2001

Investment Objective

To provide income enhancement and preservation of capital by investing in prime quality Financial Sector TFCs/Sukuks, Bank deposits and short-term money market instruments.

Fund Manager Commentary

The Fund generated an annualized return of 5.8% for the month of July 2017 versus the Benchmark return of 6.1%. Since its launch in October 2011, the Fund has generated an annualized return of 9.0% p.a. against the Benchmark return of 8.0% p.a., hence an outperformance of 1.0% p.a. This outperformance is net of management fee and all other expenses.

The Fund is unique as it invests a minimum 70% of its assets in Financial Sector (mainly banks) debt securities, instruments or deposits. Minimum entity rating of issuers of debt securities is "AA-". This minimizes credit risk and at the same time enhances liquidity of the Fund. Duration of the overall portfolio cannot be more than one year. This minimizes interest rate or pricing risk. The Fund invests 25% of its net assets in less than 90 days T-Bills or saving accounts with banks, which further enhances liquidity profile of the Fund.

Exposure in TFCs was 33.5% of net assets at the end of the month with average time to maturity of 3.5 years. The TFC portfolio of the Fund is predominantly floating rate linked to KIBOR. The weighted average time-to-maturity of the

We will rebalance the allocation of the portfolio proactively based on the capital market outlook.

Credit Quality of the Portfolio as of July 31, 2017 (% of Total Assets)		
AAA	2.0%	
AA+ AA AA- A+	29.3%	
AA	10.1%	
AA-	36.2%	
A+	21.5%	
A	0.1%	
A-	0.1%	
Others including receivables	0.7%	
Total	100.0%	

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