# **Fund Manager Report** of Shariah Compliant Schemes **October 2017**



# **NAFA Islamic Asset Allocation Fund** Investment of Rs. 10 lacs grew to Rs. 30 lacs in only 6 Years\*

# SOOD SAY PAK SARMAYAKARI

Invest with minimum Rs. 10,000 only

	/	/		. 🔺
	NIAAF		Benchmark**	<u>±</u>
et AAF)	FY - 2012	13.2%	11.1%	
e of Ass (NI	FY - 2013	36.3%	28.9%	
Performance AFA Islamic , ation Fund (	FY - 2014	22.2%	17.7%	
orm Isla n Fi	FY - 2015	33.8%	12.1%	
Perf AFA catic	FY - 2016	13.1%	9.2%	
N N	FY - 2017	20.3%	11.9%	Shariah Supervisory Board
	Cumulative Return (Last 6 years) Nov 2011 - Oct 2017	203.2%	103.3%	<ul> <li>Dr. Imran Ashraf Usmani</li> <li>Mufti Ehsan Waquar Ahmad</li> <li>Mufti Muhammad Naveed Alam</li> </ul>

Ending October 31, 2017

\*\*Benchmark is daily weighted return of KMI-30 index and 6 months average deposit rate of three A rated Islamic banks/Islamic windows of conventional banks as selected by MUFAP, based on Fund's actual allocation (effective from September 1, 2016). Previously average of (i) average 3-month Islamic banks deposit rate (ii) 6-month KIBOR or its Shariah Compliant equivalent (iii) KMI 30 Index.

Annualized return since inception of Fund on October 26, 2007 is 14.8% p.a. vs Benchmark return of 10.1% p.a. Last one year return was 2.2% vs benchmark return of 2.6% Fund-size: Rs.1,284 Crore as on October 31, 2017.

Category: Shariah Compliant Asset Allocation Fund.

## **For Information & Investment**

Call : 0800-20002 SMS: NAFA INVEST to 9995 finfo@nafafunds.com www.nafafunds.com 🖕 🚺 /nafafunds



Your investments & "NAFA" grow together



Note: Performance is based on dividend reinvestment gross of withholding Taxes, excluding cost of frontend load. Ta Disclaimer: All investments in mutual funds are subject to market risk. Past performance is not necessarily indicative of future of the second s apply as per current income tax law. aults. Please read the offering documents to understand the investment policies and the risk in ions against some debt securi



Performance Summary of NAFA's Shariah Compliant Funds	Pg. 01
CEO's Write-up	Pg. 02
Capital Market Review	Pg. 03
NAFA Riba Free Savings Fund	Pg. 04
NAFA Islamic Income Fund (Formerly; NAFA Islamic Aggressive Income Fund)	Pg. 05
NAFA Islamic Asset Allocation Fund	Pg. 06
NAFA Islamic Stock Fund	Pg. 07
NAFA Islamic Pension Fund	Pg. 08
NAFA Islamic Principal Protected Fund-I (NIPPF-I)	Pg. 09
NAFA Islamic Principal Protected Fund-II (NIPPF-II)	Pg. 10
NAFA Islamic Principal Preservation Fund (NIPPF)	Pg. 11
NAFA Islamic Active Allocation Plan-I (NIAAP-I)	Pg. 12
NAFA Islamic Active Allocation Plan-II (NIAAP-II)	Pg. 13
NAFA Islamic Active Allocation Plan-III (NIAAP-III)	Pg. 14
NAFA Islamic Active Allocation Plan-IV (NIAAP-IV)	Pg. 15
NAFA Islamic Active Allocation Plan-V (NIAAP-V)	Pg. 16
NAFA Islamic Active Allocation Plan-VI (NIAAP-VI)	Pg. 17
NAFA Islamic Active Allocation Plan-VII (NIAAP-VII)	Pg. 18
NAFA Active Allocation Riba Free Savings Fund	Pg. 19
NAFA Islamic Active Allocation Equity Fund	Pg. 20
NAFA Islamic Energy Fund	Pg. 21



# October 2017

NAFA Islamic Mutual Funds - Collective Investment Schemes (CISs)

	Fund Name	Fund Size (Rs. In Crore)	Stability Rating	Inception Date	October 2017	FYTD	Rolling 12 Months	FY 2017	FY 2016	FY 2015	FY 2014	FY 2013	Since Inception
	Islamic Income Funds					Ann	ualized Re	turns					
	NAFA Riba Free Savings Fund	339	A (f)	20-Aug-10	5.0%	4.8%	5.6%	5.9%	5.5%	7.4%	7.8%	8.7%	7.9%
	Benchmark				2.5%	2.4%	2.6%	3.1%	4.9%	6.7%	6.7%	7.3%	6.2%
	NAFA Islamic Income Fund (Formerly; NAFA Islamic Aggressive Income Fund)	469	A- (f)	26-Oct-07	5.4%	4.8%	5.2%	5.4%	7.4%	9.2%	13.6%	6.8%	6.6%
ile	Benchmark				2.5%	2.4%	3.2%	3.9%	4.8%	6.6%	6.5%	7.0%	6.1%
Risk Profile	Equity Related Islamic Funds					С	umulative	Returns	;				Annualized Return
Ris	NAFA Islamic Asset Allocation Fund	1,284		26-Oct-07	(3.7%)	(10.0%)	2.2%	20.3%	13.1%	33.8%	22.2%	36.3%	14.8%
	Benchmark				(3.1%)	(8.0%)	2.6%	11.9%	9.2%	12.1%	17.7%	28.9%	10.1%
	NAFA Islamic Stock Fund	652		09-Jan-15	(5.0%)	(15.1%)	2.2%	32.5%	12.9%	n/a	n/a	n/a	13.1%
	Benchmark				(5.8%)	(14.4%)	1.0%	18.8%	15.5%	n/a	n/a	n/a	9.3%

NAFA ISLAMIC PENSION FUND (NIPF) - Voluntary Pension Scheme (VPS)

	Fund Name		Annualized Returns										
	NIPF - Money Market Sub-fund	27		02-Jul-13	3.4%	3.0%	3.3%	3.8%	3.9%	6.2%	n/a	n/a	5.2%
le	NIPF - Debt Sub-fund	36		02-Jul-13	3.3%	1.9%	3.0%	3.9%	3.8%	5.6%	n/a	n/a	5.1%
k Profi	NIPF - Debt Sub-fund					Cu	mulative I	Returns					Annualized Return
Risk	NIPF - Equity Sub-fund	84		02-Jul-13	(4.5%)	(14.9%)	4.2%	35.8%	16.9%	51.5%	n/a	n/a	26.7%

Notes: 1) Performance is net of management fee and all expenses. The calculation of performance does not include cost of front-end load. For mutual funds the performance reported is based on dividend reinvestment (gross of with-holding tax where applicable). 2) Tax credit also available as per section 62 & 63 of the Income Tax Ordinance, 2001.

3) Taxes apply.

Lowest Risk

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NIAAF

NISF

Moderate Risk

High Risk

Low Risk

High Risk

n/a = Not applicable. Asset Manager Rating: AM1 by PACRA (Very High Quality)

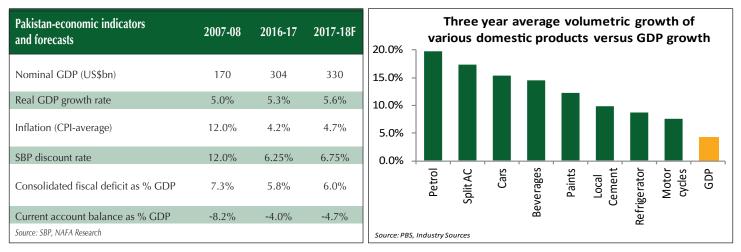
Disclaimer: This publication is for informational purpose only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell the fund. All investments in mutual funds and pension funds are subject to market risks. Past Performance is not necessarily indicative of future results. Please read the Offering Document to understand investment policies and the risks involved.



Asset Management Ud. Asset Management Ud. A Satelidary of National Bank of Pakistan

# Pakistan Economy and Stock Market: 5-Year Outlook

After moribund growth during FY08-13 the economy expanded at 4.5% in FY16 and 5.3% in FY17 on the back of ameliorating security situation, massive ongoing investment of US \$ 60 billion in infrastructure and power sector under China Pak Economic Corridor (CPEC), pick-up in private sector investment, and better availability of gas to industrial sector through imported RLNG. IMF projects Pakistan's GDP growth at 5.5%, 6.0%, and 5.7% for FY18, FY19, and FY20, while rating agency S&P has also affirmed Pakistan's 'B' long-term and short-term sovereign credit rating. The outlook for the long-term ratings remains stable. We expect that continuing acceleration in public & private sector investment activity, rising power generation, expected pick-up in exports growth, and sustained robust domestic consumption to underpin average economic growth rate of 6% p.a. over the next five years.



There are a large number of economic activities that fall outside the official reporting system and thus GDP figures under-report the real purchasing power of the consumers. Rise in private consumerism is evident from double digit volumetric growth in Refrigerator, Deep freezer, Beverage, Paints, Cement, Motorcycle, Automobile, and Petrol sales during the last three years versus an average 4.6% real GDP growth rate. By some estimates the real size of Pakistan's economy (GDP) is US\$500bn and not the official estimate of US\$300bn, if we include the parallel non-documented economy.

Sharp fall in global oil and other commodity prices along with better supply situation, and stable PKR helped bring inflation to a multi-decade low that currently stands at 3.5% thus far in FY18. Accordingly, the SBP pursued accommodative monetary policy and slashed discount rate by a cumulative 375 bps over the last 3 years to the current level of 6.25%. We expect a gradual rise in inflation and discount of 200 bps over the next couple of years driven by (i) partial recovery in global oil and other commodity prices; (ii) measured PKR devaluation; and (iii) pick-up in private and public sectors borrowing. We see inflation to gradually rise to 6%-7% over the long-term, but remain anchored due to global deflationary forces.

Concerns have been mounting on the sustainability of Balance of Payment (BoP) position due to the ballooning current account deficit that could reach around US\$16billion during FY18. We contend that this is partly a result of sharp rise in import of power and other machinery and industrial raw material, while overvalued PKR has also encouraged food, fuel, and other non-essential imports. This, together with stagnant exports and tapering off of remittances growth, has worsened the current account deficit position. We expect that recently enacted exports incentive package, expected PKR devaluation of about 10%, reduction in input costs (abolishment of GIDC on gas, etc.) and hike in regulatory duties on imports will help bring the current account deficit down to a manageable level by FY18-end. This manageable current account deficit will be financed by external borrowing. At the expected real GDP growth of 5.6% for FY18 the size of Pakistan's economy will grow by US\$26billion. Given the prevailing external debt level at 26% of GDP, the expansion in size of the economy will create further room for borrowing of US\$6.8billion without increasing the external debt ratios. With resolution of power shortages, improving security situation, and push on structural reforms after the general election in 2018, we expect pick-up in FDI flows to the tune of US\$ 3-5 billion per annum.

Despite high economic, political, and investment uncertainties, corporate profitability growth remained resilient at 11% per annum on average over the last 10 years. We expect corporate earnings to continue to grow in line with average annual nominal GDP growth of 12% (6% Real GDP growth plus 6% long-term Inflation) over the next five years. We believe that after a sharp correction of 25% from the recent peak, the stock market valuations have become attractive as captured in the forward Price to Earnings (PE) ratio of 9 times. The stock market is expected to rise in line with corporate earnings and nominal GDP growth of 12% per annum over the next five years. If we add the 5% dividend yield to it, the total expected return from the stock market is 17% per annum over the next five years. At this growth rate, an investment of Rs. 1 million today in the stock market will rise in value to Rs. 2.2 million (1 million \*(1.17)^5) in five years. Well managed stock funds are expected to perform better than the stock market in the coming years. We advise investors with medium-to-long term investment horizon to invest in stock funds at these attractive levels.

Disclaimer: This publication is for informational purpose only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell the fund. All investments in mutual funds and pension funds are subject to market risks. The price of units may go up as well as down. Past Performance is not necessarily indicative of future results.





October 2017

#### Stock Market Review

During the month of October, risk-off sentiments emanating from fluid domestic political environment kept local bourse under pressure amid amplified volatility. Despite repeated calls by the military spokesman rejecting any unconstitutional step, rumors of toppling of the democratically elected government and installation of what is called a technocrat set-up heightened uncertainty in the domestic politics, unnerving market participants. Unabated statement by the ousted PM of some conspiracy against his government and PML-N further muddled the situation. Fresh statement of US Secretary of State demanding Pakistan to do more to eradicate terrorist groups on its side or face the consequences fueled investors' anxiety. Mix showing in the ongoing corporate results season also failed to provide any respite. Repeated media coverage of gathering risks of imminent Balance of Payment (BoP) crises exacerbated the pervasive negativity in the market. We believe that the recent correction is driven by more of a shifting sentiment instead of material economic deterioration or change in the market fundamentals. Robust LSM growth numbers, healthy private sector credit growth and better agri output point to accelerating economic growth. Market positioning also points to underweight stance as indicated by healthy cash holdings in equity and equity related mutual funds. We see foreign portfolio inflows to resume as the market has become quite attractive after a whopping 26% (KMI-30 Index) correction from all-time high level hit in May 2017.

During the month, Oil & Gas Exploration, Fertilizer, and Auto Assembler sectors out-performed the market while, Cement, Oil & Gas Marketing, Engineering, Commercial Banks, Power Generation & Distribution, and Textile Composite sectors lagged behind. Attractive valuations, recovery in the global crude oil prices, and expectation of some currency devaluation led to healthy performance of the Oil & Gas Exploration sector. Fertilizer sector continued strong performance on the back of improving earnings outlook and appealing dividend yield. Healthy earnings announcement drew investors toward the Auto assembler sector. Disappointing earnings announcement led to the lagged performance of the Oil & Gas Marketing sector. Pressures on cement prices and risk of price war amid upcoming capacity additions led to lagged performance of the Cement sector. Despite attractive valuations investors kept from the Banking sector amid foreign selling in the sector heavy weight scrips.

In our view, after the recent sharp correction, the stock market valuations have become attractive as captured in the forward Price to Earnings (P/E) multiple of 8.8 times. While we may witness sporadic large swings in the market in the near term amid shifting domestic political environment or any unfavourable geopolitical developments the market is well poised to deliver a healthy return to long-term investors.

#### Money Market Review

After recording 3.9% YoY in September 2017, inflation as measured by the CPI for October 2017 clocked in at 3.8%. We expect inflation to pick-up by 100 bps during FY18 due to partial recovery in crude oil prices and its pass-through impact, some PKR devaluation, and healthy private & public sectors borrowing. We see increase in policy rate in line with rise in inflation. Sovereign yields remained flat during the month with investors' preference tilted towards short tenors on the back of upside risk to inflation and interest rates.

During the month of October, SBP held two T-Bill auctions with a combined target of Rs. 1,300 billion against the maturity of Rs. 1,486 billion. In the first T-Bill auction, an amount of Rs. 802 billion was accepted at a cut-off yield of 5.99% and 6.01% for the 3 month and 6 month tenors, respectively while, no bids were received in 12 month tenor. The bid pattern was skewed towards 3 month tenor as compared to 6 month tenor. In the second T-Bill auction, an amount of Rs 730 billion was accepted at a cut-off yield similar to previous yield of 5.99% and 6.01% for 3 month and 6 month tenors, respectively. The bid pattern heavily skewed towards 3 month tenor as compared to 6 month tenor. In the PIB auction, MoF received bids worth Rs. 25 billion against the target of Rs. 100 billion and maturity of Rs. 33 billion for 3 year, 5 year and 10 year tenors while no bids were received in 20 years tenor. However, the auction was rejected.

We have adjusted the portfolio of our money market and income funds based on the capital market expectations and are closely monitoring the developments in the capital markets and will rebalance the portfolio accordingly.

#### Our Contacts

Contact our Investment Consultant for free Investment advice Call 0800-20002 || SMS NAFA INVEST to 9995 || www.nafafunds.com || info@nafafunds.com

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#### MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (31/10/2017): Rs. 10.3530

October 2017

NBP Fullerton

Asset Management Ud. A Subiday of National Bank of Pakistan

Performance %											
Performance Period	Oct 2017	FYTD 2018	Rolling 12 months	FY 2017	FY 2016	FY 2015	FY 2014	FY 2013	Last 3 years*	Last 5 years*	Since Launch August 20, 2010*
NAFA Riba Free Savings Fund	5.0%	4.8%	5.6%	5.9%	5.5%	7.4%	7.8%	8.7%	5.9%	6.7%	7.9%
Benchmark*	2.5%	2.4%	2.6%	3.1%	4.9%	6.7%	6.7%	7.3%	4.4%	5.4%	6.2%

\* Annualized Return Based on Morning Star Methodology All other returns are Annualized Simple Return

August 20, 2010

Rs. 3,386 million

2-3 business days

Forward Pricing

Daily - Monday to Saturday

(Mon - Thr) 9:00 A.M to 5:00 P.M (Friday) 9:00 A.M to 5:30 P.M

(Saturday) 9:00 A.M to 1:00 P.M

Open-end – Shariah Compliant Income Fund

Front End Load (Individual): without life

NAFA Riba Free Savings Fund (NRFSF)

The performance reported is net of management fee & all other expenses and based on dividend reinvestment gross of with-holding tax where applicable.

#### **General Information**

Launch Date: Fund Size: Type: Dealing Days: Dealing Time:

Settlement: Pricing Mechanism: Load:\*\*\*

	Takaful 0.5%, with life Takaful 3% (Nil on
	investment above Rs. 26 million)
	Front End Load (Other): 0.5% (Nil on
	investment above Rs. 16 million)
	Back End Load: NIL
Management Fee:	10% of Net Income (Min 0.5% p.a., Max 1.25% p.a.)
Total Expense Ratio:	1.12% p.a.(including 0.26% government
	levies)
Risk Profile:	Very Low
Fund Stability Rating:	"A(f)" by PACRA
Listing:	Pakistan Stock Exchange
Custodian & Trustee:	Central Depository Company (CDC)
Auditors:	Deloitte Yousuf Adil
	Chartered Accountants
Benchmark:**	6-month average deposit rates of three A rated Islamic Banks/Islamic windows of
	conventional banks as selected by MUFAP
Fund Manager:	Muhammad Ali Bhabha CFA,FRM
Minimum	Growth Unit: Rs. 10,000/-
Subscription:	Income Unit: Rs. 100,000/-
Asset Manager Rating:	AM1 by PACRA (Very High Quality)
5 0	, , , , ,

\*\* effective from September 01, 2016; Previously Average 6-month deposit rate of A- and above rated Islamic Bank \*\*\* effective from January 02, 2017

Asset Allocation (% of Total Assets)	31-Oct-17	29-Sep-17
GOP Ijara Sukuks	2.9%	3.4%
Bank Deposits	94.9%	95.1%
Others including receivables	2.2%	1.5%
Total	100.0%	100.0%
Leverage	Nil	Nil

Sindh Workers' Welfare Fund (SWWF)

The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 2,469,983/-. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs. 0.0076/0.08%. For details investors are advised to read note 8 of the financial statements of the Scheme for the period ended September 30, 2017.

Name of t	the Meml	bers of Inv	vestment C	ommittee
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Dr. Amjad Waheed, CFA Sajjad Anwar, CFA Muhammad Ali Bhabha, CFA, FRM Hassan Raza, CFA

Notes: 1) The calculation of performance does not include cost of front end load. 2) Taxes apply. Further, tax credit also available as per section 62 of the Income Tax Ordinance, 2001 **Investment Objective** 

To provide preservation of capital and earn a reasonable rate of return along with a high degree of liquidity by investing in short-term Shariah compliant banks and money market / debt securities.

#### Fund Manager Commentary

The Fund generated an annualized return of 5.0% for the month of October 2017 versus the Benchmark return of 2.5% thus registering an outperformance of 2.5% p.a. This reported return is net of management fee and all other expenses.

The Fund aims to consistently provide better return than the profit rates offered by Islamic Banks / Islamic windows of commercial banks, while also providing easy liquidity along with a high quality credit profile. The Fund is allowed to invest in short-term Shariah compliant money market securities of up to six months maturity rated AA- or better. The Fund is not authorized to invest in corporate debt securities and Equities.

The allocation of the Fund in GOP Ijarah Sukuks is around 3.0% of net assets, which are floating rate instruments with 6-months coupon re-setting. Around 96% of net assets of the portfolio are invested in bank deposits which enhance the liquidity profile of the Fund. The weighted average time to maturity of the fund is 12 days.

We will rebalance the allocation of the Fund proactively based on the capital market outlook.

#### Credit Quality of the Portfolio as of October 31, 2017 (% of Total Assets)

GOP Ijarah Sukuk (AAA rated)	2.9%
AAA	25.7%
AA+	0.3%
AA	1.1%
AA-	0.1%
A+	19.4%
A-	48.3%
Others including receivables	2.2%
Total	100.0%

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NBP Fullerton Asset Management Ud. A Subiday of National Bank of Pakistan

#### MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (31/10/2017): Rs. 9.6573

October 2017

Performance %												
Performance Period	Oct 2017	FYTD 2018	Rolling 12 months	FY 2017	FY 2016	FY 2015	FY 2014		Last 3 years*			Since Launch October 26, 2007*
NAFA Islamic Income Fund (Formerly; NAFA Islamic Aggressive Income Fund)	5.4%	4.8%	5.2%	5.4%	7.4%	9.2%	13.6%	6.8%	6.8%	8.9%	6.6%	6.6%
Benchmark**	2.5%	2.4%	3.2%	3.9%	4.8%	6.6%	6.5%	7.0%	4.6%	5.4%	6.1%	6.1%

\* Annualized Return Based on Morning Star Methodology All other returns are Annualized Simple Return The performance reported is net of management fee & all other expenses and based on dividend reinvestment gross of with-holding tax where applicable.

#### General Information

Ocheral mormation		
Launch Date:	October 26, 2007	Γ
Fund Size:	Rs. 4,688 million	
Type:	Open-end – Shariah Compliant Income Fund	
Dealing Days:	Daily – Monday to Friday	
Dealing Time:	(Mon - Thr) 9:00 A.M to 5:00 P.M	
C attlana anti	(Friday) 9:00 A.M to 5:30 P.M	H
Settlement:	2-3 business days	
Pricing Mechanism: Load:***	Forward Pricing Front End Load (Individual): without life	
Loau.	Takaful 1%, with life Takaful 3%	
	(Nil on investment above Rs. 26 million)	
	Front End Load (Other): 1% (Nil on investment	
	above Rs. 16 million) Back End Load: NIL	
Management Fee:	10% of Net Income (Min 0.5% p.a.,	
in an agement i eet	Max 1.0% p.a.)	
Total Expense Ratio:	1.05% p.a. (including 0.25% government levies)	
Risk Profile:	Low to Medium	
Fund Stability Rating:	"A-(f)" by PACRA	
Listing:	Pakistan Stock Exchange	
Custodian & Trustee:	Central Depository Company (CDC)	
Auditors:	Deloitte Yousuf Adil	
	Chartered Accountants	
Benchmark:**	6-month average deposit rates of three A rated Islamic Banks/Islamic windows of	
	conventional banks as selected by MUFAP	
Fund Manager:	Muhammad Ali Bhabha, CFA, FRM	
Minimum	Growth Unit: Rs. 10,000/-	
Subscription:	Income Unit: Rs. 100,000/-	

Asset Manager Rating: AM1 by PACRA (Very High Quality) effective from March 14, 2017; Previously 1-year average deposit rates of three A rated Islamic Banks/Islamic windows of conventional banks as selected by MUFAP

** effective from January 02, 2017		
Asset Allocation (% of Total Assets)	31-Oct-17	29-Sep-17
Sukuks GOP Ijara Sukuks - Govt. Backed Certificate of Musharakah (COM) Bank Deposits Others including receivables	3.3% 8.5% 3.6% 83.4% 1.2%	3.6% 9.1% 3.9% 82.6% 0.8%
Total Leverage	100.0% Nil	100.0% Nil
Ton Sukuk Holdings (as at C	October 31 2	017)

#### op Sukuk Holdings (as at October 31, 2017)

Name of Sukuk	% of Total Assets
Dubai Islamic Bank - Sukuk 14-JUL-17 14-JUL-27	2.8%
K-Electric AZM Sukuk Limited - 5 Years 19-MAR-14 19-MAR-19	0.5%
Total	3.3%

#### Sindh Workers' Welfare Fund (SWWF)

The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 3,914,084/-. If the same were not made the NAV per unit/ last one year return of scheme would be higher by Rs. 0.0081/0.09%. For details investors are advised to read note 7 of the financial statements of the Scheme for the period ended September 30, 2017.

Name of the Members of Investment Committee

Dr. Amjad Waheed, CFA Sajjad Anwar, CFA Muhammad Ali Bhabha, CFA, FRM Hassan Raza, CFA

Notes: 1) The calculation of performance does not include cost of front end load. 2) Taxes apply. Further, tax credit also available as per section 62 of the Income Tax Ordinance, 2001. **Investment Objective** 

To earn a reasonable rate of return in a Shariah compliant manner by investing in Shariah compliant debt securities, money market instruments and bank deposits.

#### Fund Manager Commentary

During the month under review, the Fund posted an annualized return of 5.4% p.a. as compared to the Benchmark return of 2.5% thus registering an outperformance of 2.9% p.a. This outperformance is net of management fee and all other expenses.

The allocation in corporate Sukuks stood at around 3.4% of the net assets. Around 84% of net assets of the portfolio are allocated in bank deposits. The higher allocation in bank deposits is due to better yields as compared to other authorized alternative investment avenues.

The weighted average Yield-to-Maturity (YTM) of the Sukuk portfolio is 5.5% p.a. and weighted average time to maturity is around 4.0 years. The weighted average time to maturity of the Fund is 174 days.

We will rebalance the allocation of the fund proactively based on the capital market outlook.

SECP has approved the change in category of NAFA Islamic Aggressive Income Fund from Shariah Compliant Aggressive Income Fund to Shariah Compliant Income Fund w.e.f. March 14, 2017. Consequently, name of NAFA Islamic Aggressive Income Fund has been changed to NAFA Islamic Income Fund from March 14, 2017.

Details of Non-Compliant Investments								
Particulars	Type of Investment	Value of Investments before Provision	Provision held Value of Investments after Provision		% of Net Assets	% of Gross Assets		
v Allied Electronics (Sukuk I)	SUKUK	110,000,000	110,000,000	-	-	-		
v Allied Electronics (Sukuk II)	SUKUK	4,905,437	4,905,437	-	-	-		
al		114,905,437	114,905,437	-	0.0%	0.0%		

## Credit Quality of the Portfolio as of October 31, 2017 (% of Total Assets)

GOP Ijarah Sukuk (AAA rated)	8.5%
AAA	17.00/
	17.8%
AA+	3.7%
AA	0.7%
AA AA-	12.8%
A+	5.8%
A-	49.5%
Others including receivables	1.2%
Total	100.0%

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# NAFA Islamic Asset Allocation Fund (NIAAF)



#### NBP Fullerton Asset Management Ud. National Bank of Pakistan

October 2017

#### MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (31/10/2017): Rs. 15.2920

Performance %												
Performance Period	Oct 2017	FYTD 2018	Rolling 12 months	FY 2017	FY 2016	FY 2015	FY 2014	FY 2013	Last 3 Years*	Last 5 Years*		Since Launch October 26, 2007*
NAFA Islamic Asset Allocation Fund	(3.7%)	(10.0%)	2.2%	20.3%	13.1%	33.8%	22.2%	36.3%	15.4%	19.9%	14.9%	14.8%
Benchmark**	(3.1%)	(8.0%)	2.6%	11.9%	9.2%	12.1%	17.7%	28.9%	7.1%	11.8%	10.1%	10.1%
* Annualized Return	* Annualized Return The performance reported is net of management fee & all other expenses and based on dividend											

All Other returns are Cumulative

reinvestment gross of with-holding tax where applicable. Note:\*\* Effective from September 01, 2016; Previously average of (i) average 3-month Islamic banks deposit rate (ii) 6-month KIBOR or its Shariah Compliant equivalent (iii) KMI 30 Index \*\* KSE-30 is used as equity component for the Benchmark before June 30, 2008, the launch date of KMI-30 Index. The fund category was changed to Islamic Asset Allocation from Islamic Balanced with effect from April 22, 2014. Consequently, allowed equity range is now 0% to 90% which previously was 30% to 70%. Previous benchmark was 50% KMI-30 Index & 50% Islamic Bank Deposit.

#### **General Information**

Ν K

Launch Date: October 26, 2007 Rs. 12,837 million Fund Size: Fund Size: (Excluding investment by fund of funds) Type: Dealing Days: Dealing Time: Rs. 12,806 million Open-end-Shariah Compliant -Asset Allocation Fund Daily – Monday to Friday (Mon-Thr) 9:00 A.M to 4:30 P.M Se Pr Lc

Deaning nine.		(Friday) 9:00 A.M to 5:00 P.M
Settlement:		2-3 business days
Pricing Mechanis	m:	Forward Pricing
Pricing Mechanis Load:***		Front End Load (Individual): 3%, (Nil on investment
		above Rs. 101 million)
		Front End Load (Other): 3% (Nil on investment
		above Rs. 50 million)
		Back End Load: NIL
Management Fee	:	2% per annum
Total Expense Rat		3.05% p.a (including 0.37% government
iotal Expense ha		levies)
Selling & Marketi	ng Expenses	0.4% per annum
Risk Profile:		Moderate
Listing:		Pakistan Stock Exchange
Custodian & Trus	tee.	Central Depository Company (CDC)
Auditors:		Deloitte Yousuf Adil
/ laantoi bi		Chartered Accountants
Benchmark:**		Daily weighted return of KMI-30 Index &
Denemana		6-month average deposit rates of three A
		rated Islamic Banks/Islamic windows of
		conventional banks as selected by MI JEAP
		conventional banks as selected by MUFAP, based on Fund's actual allocation.
Fund Manager:		Taha Khan Javed, CFA
Minimum		Growth Unit: Rs. 10,000/-
Subscription:		Income Unit: Rs. 100,000/-
Asset Manager Ra	ating	AM1 by PACRA (Very High Quality)
		Author by Price of (Very High Quality)
*** effective from Januar	y 02, 2017	

#### 29-Sep-17 Asset Allocation (% of Total Assets) 31-Oct-17 55.4% Equities / Stocks 54.7% 43.5% 43.6% Cash Others including receivables 1.8% 1.0% <u>100.0%</u> Nil Total <u>100.0%</u> Nil Leverage Amount invested by fund of funds is Rs 31 million. Note: Characteristics of Equity Portfolio\*\*\*\*

	PER	PBV	DY			
NIAAF	9.0	2.2	4.8%			
(MI-30	9.7	1.5	4.6%			
** Based on NAFA's estimates						

Top Five Sectors (% of Total Assets) (as on 31	October, 2017)				
Oil & Gas Exploration Companies	14.0%				
Cement	8.6%				
Oil & Gas Marketing Companies	5.9%				
Fertilizer	4.6%				
Power Generation & Distribution	4.4%				
Others 17.2%					
Name of the Members of Investment Committee					

Dr. Amjad Waheed, CFA Sajjad Anwar, CFA Taha Khan Javed, CFA

Hassan Raza, CFA Muhammad Ali Bhabha, CFA, FRM

### Sindh Workers' Welfare Fund (SWWF)

The Scheme has maintained provisions against worker's welfare Fund's liability to the tune of Rs. 60,862,273/- if the same were not made the NAV Per unit/return of the Scheme would be higher by Re. 0.0725/0.48%. For details investors are advised to read the note 7 of the Financial Statements of the Scheme for the period ended September 30, 2017.

Notes: 1) The calculation of performance does not include cost of front end load.

2) Taxes apply. Further, tax credit also available as per section 62 of the Income Tax Ordinance, 2001 Disclaimer: This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. Past performance is not necessarily indicative of future results. Please read the Offering Documents to understand the investment policies and the risk involved. The scheme holds certain non-compliant investments. Before making any investment decision, investors should review the latest monthly

Fund Manager Report and Financial statements. The reported return may include provisions and reversal of provisions against some debt securities

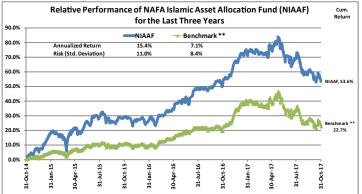
#### **Investment Objective**

To generate capital appreciation by investing in Shariah Compliant equity and equity related securities and income by investing in Shariah Compliant bank deposits, debt & money market securities.

#### **Fund Manager's Commentary**

During the month under review, unit price (NAV) of NAFA Islamic Asset Allocation Fund decreased by 3.7%, whereas the Benchmark decreased by 3.1%, thus an underperformance of 0.6% was recorded. Since inception your Fund has posted 14.8% p.a return, versus 10.1% p.a by the Benchmark. Thus, to-date the outperformance of your Fund stands at 4.7% p.a. This outperformance is net of management fee and all other expenses.

NIAAF started off the month with an allocation of around 55% in equities, which was maintained towards the end of the month. NIAAF underperformed the Benchmark in October as the Fund was underweight in select Fertilizer and Oil & Gas Exploration Companies sectors stocks which outperformed the market and overweight in select Cement, Textile Composite, Oil & Gas Marketing Companies, and Engineering sectors stocks which underperformed the market. During the month, the allocation was slightly increased in Oil & Gas Exploration Companies sector, whereas it was reduced primarily in Cement, Textile Composite, Automobile Assembler, and Oil & Gas Marketing Companies sectors.



Top Ten Holdings (as on 31 October, 2017)							
Name         Asset Class         % of Total Assets         Name         Asset Class         % of Total Assets							
Pakistan Oilfields Ltd	Equity	4.2%	Hub Power Company Ltd	Equity	2.7%		
Mari Petroleum Company Ltd	Equity	3.4%	Pakistan State Oil Co Ltd	Equity	2.7%		
Oil & Gas Dev Co Ltd	Equity	3.3%	Nishat Mills Ltd	Equity	2.6%		
Pak Petroleum Ltd	Equity	3.2%	Lucky Cement Ltd	Equity	2.1%		
Engro Corporation Ltd	Equity	2.9%	Millat Tractors Ltd	Equity	1.8%		

#### Details of Non-Compliant Investments

Particulars	Type of Investment	Value of Investments before Provision	Provision held	Value of Investments after Provision	% of Net Assets	% of Gross Assets
Eden Housing (Sukuk II)	SUKUK	4,921,875	4,921,875	-	-	-
Total		4,921,875	4,921,875	-	-	-

Page 06



#### MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (31/10/2017): Rs. 11.0895

October 2017

Performance						
Performance Period	Oct 2017	FYTD 2018	Rolling 12 months	FY 2017	FY 2016	Since Launch* January 09, 2015
NAFA Islamic Stock Fund	(5.0%)	(15.1%)	2.2%	32.5%	12.9%	13.1%
Benchmark	(5.8%)	(14.4%)	1.0%	18.8%	15.5%	9.3%
* Annualized Return The performance reported is net of management fee & all other expenses and based on dividend						

All Other returns are Cumulative

reinvestment gross of with-holding tax where applicable.

#### **General Information**

Launch Date:	January 9, 2015
Fund Size:	Rs. 6,515 million
Fund Size: (Excluding	
investment by fund of funds)	Rs. 6,506 million
Type:	Open-end-Shariah Compliant-Equity Fund
Dealing Days:	Daily – Monday to Friday
Dealing Time:	(Mon-Thr) 9:00 A.M to 4:30 P.M
0	(Friday) 9:00 A.M to 5:00 P.M
Settlement:	2-3 business days
Pricing Mechanism	Forward Pricing
Load:**	Front End Load (Individual):3% (Nil on
	investment above Rs. 101 million)
	Front End Load (Other): 3% (Nil on
	investment above Rs. 50 million)
	Back End Load: NIL
Management Fee:	2% per annum
Total Expense Ratio (%)	3.21% p.a.(including 0.37% government
-	levies)
Selling & Marketing Expenses	0.4% per annum
Risk Profile	High
Listing:	Pakistan Stock Exchange
Custodian & Trustee:	Central Depository Company (CDC)
Auditors:	A. F. Ferguson & Co.
	Chartered Accountants
Benchmark:	KMI-30 Index
Fund Manager:	Sajjad Anwar, CFA
Minimum	Growth Unit: Rs. 10,000/-
Subscription:	Income Unit: Rs. 100,000/-
Asset Manager Rating:	AM1 by PACRA (Very High Quality)
** effective from January 02, 2017	. , , , ,

Asset Alloc	ation (% of Total A	ssets) 31-Oct-	17 29-Sep-17				
Equities / Sto	ocks	83.8%	6 85.3%				
Cash Equiva		14.19	6 13.1%				
Others inclu	ding receivables	2.1%	6 1.6%				
Total		100.0%	6 100.0%				
Leverage		N	il Nil				
Note: Amoun	t invested by fund of funds is R	s 9 million.					
Characteristics of Equity Portfolio***							
	PER	PBV	DY				
NISF	9.0	2.0	4.6%				

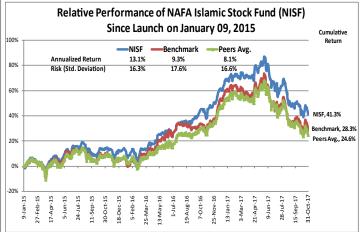
#### **Investment Objective**

The objective of the Fund is to provide investors with long term capital growth from an actively managed portfolio of Shariah Compliant listed equities.

#### Fund Manager's Commentary

During the month under review, NAFA Islamic Stock Fund's (NISF) unit price (NAV) decreased by 5.0%, whereas the Benchmark decreased by 5.8%, thus an outperformance of 0.8% was recorded. Since inception on January 9, 2015 your Fund has posted 13.1% p.a return, versus 9.3% p.a by the Benchmark. Thus, to-date the outperformance of your Fund stands at 3.8% p.a. This outperformance is net of management fee and all other expenses.

NISF started off the month with an allocation of around 85% in equities, which decreased to around 84% towards the end of the month. NISF outperformed the Benchmark in October as the Fund was underweight in equities. The fund was also underweight in select Fertilizer, Cement, and Cable & Electric Goods sectors stocks which underperformed the market and overweight in select Automobile Assembler, Oil & Gas Exploration Companies, and Glass & Ceramics sectors stocks which outperformed the market. During the month, the allocation was increased primarily in Oil & Gas Exploration Companies and Fertilizer sectors, whereas it was reduced primarily in Cement, Textile Composite, Refinery, Engineering, Oil & Gas Marketing Companies, and Power Generation & Distribution Companies sectors.



KMI-30 ***Based on NAFA	Top Ten Holdings (as on 31 October, 2017)								
Top Five Sectors (% of Total Assets) (as on 31 October, 2017)			Name	Asset Class	% of Total Assets	Name	Asset Class	% of Total Assets	
Oil & Gas Explo	oration Companies		21.5%	Pakistan Oilfields Ltd	Equity	7.3%	Pakistan State Oil Co. Ltd	Equity	3.8%
Cement		13.0%	Pak Petroleum Ltd	Equity	5.9%	Engro Corporation Ltd	Equity	3.8%	
	ceting Companies		8.5%	Oil & Gas Dev.Co	Equity	4.4%	Nishat Mills Ltd	Equity	3.4%
Fertilizer			7.3%	Mari Petroleum Company Ltd	Equity	4.0%	Engro Fertilizer Ltd	Equity	3.0%
Textile Compos	ite		5.7%	· · ·	. ,			1 /	
Others	Differs     Differs						Equity	2.8%	
Sindh Workers' Welfare Fund (SW/W/E)				Name of th	e Men	obers of	Investment Com	mittee	

The Scheme has maintained provisions against Sindh worker's welfare Fund's liability to the tune of Rs. 44,440,040/- if the same were not made the NAV Per unit/return of the Scheme would be higher by Rs. 0.0756/0.70% age.For details investors are advised to read the Note 8 of the Financial Statements of the Scheme for the period ended September 30, 2017 Notes: 1) The calculation of performance does not include cost of front end load.

2) Taxes apply. Further, tax credit also available as per section 62 of the Income Tax Ordinance, 2001

Dr. Amjad Waheed, CFA Sajjad Anwar, CFA Taha Khan Javed, CFA Hassan Raza, CFA

Disclaimer: This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. Past performance is not necessarily indicative of future results. Please read the Offering Document to understand the investment policies and the risks involved.



NBP Fullerton Asset Management Ud. \* Subiday of National Bank of Pakistan

#### MONTHLY REPORT (MUFAP's Recommended Format)

October 2017

Performance %										
		NAV Per Unit (Rs.) October 31, 2017		FYTD 2018	Rolling 12 Months	FY 2017	FY 2016	FY 2015	Laoco	Since Launch July 02, 2013
NIPF-Equity Sub-fund	840.5	280.8302	(4.5%)*	(14.9%)*	4.2%*	35.8%*	16.9%*	51.5%*	20.6%	26.7%
NIPF-Debt Sub-fund	355.9	125.1744	3.3%	1.9%	3.0%	3.9%	3.8%	5.6%	4.1%	5.1%
NIPF-Money Market Sub-fund	271.1	125.5194	3.4%	3.0%	3.3%	3.8%	3.9%	6.2%	4.4%	5.2%

\* Cumulative Returns All Other returns are annualized

July 2, 2013

Rs. 1,468 million

Pension Scheme Daily – Monday to Friday

Forward Pricing

Investor dependent

Sajjad Anwar, CFA

Initial: Rs. 10,000/-

KPMG Taseer Hadi & Co.

Chartered Accountants

Subsequent: Rs. 1000/-

0%

Sub-Fund.

Equity

Debt

Nil

Open-end - Shariah Compliant Voluntary

(Mon-Thr) 9:00 A.M to 5:00 P.M (Friday) 9:00 A.M to 5:30 P.M

On average Annual Net Assets of each

Money Market 2.08% p.a. (including

Central Depository Company (CDC)

AM1 by PACRA (Very High Quality)

Equity, Debt, Money Market 1.50% p.a.

government levies)

government levies)

2.09% p.a. (including 0.25%

2.02% p.a. (including 0.28%

0.31% government levies)

Upto 3% on Contributions

**General Information** 

Launch Date:

Dealing Days:

Dealing Time:

Pricing Mechanism

Front end Load:

Back end Load:

**Risk Profile** 

Auditors:

Minimum Subscription:

Leverage

Fund Manager:

Management Fee:

Total Expense Ratio (%)

Custodian & Trustee:

Asset Manager Rating:

Fund size:

Type:

**Investment Objective** 

To provide a secure source of savings and regular income after retirement to the Participants.

#### Fund Manager's Commentary

#### During the month of October:

NIPF Equity Sub-fund unit price decreased by 4.5% as compared to 5.8% decrease in KMI-30 Index. The Sub-fund was around 88% invested in equities with major weights in Oil & Gas Exploration Companies, Cement and Fertilizer sectors. Equity Sub-fund maintains exposure of atleast 90% in listed equities on average. Last 90 days average allocation in equity was 90.9% of net asset.

NIPF Debt Sub-fund generated annualized return of 3.3%. The Sub-fund was invested primarily in GoP Ijara Sukuks and Islamic bank deposits. Debt Sub-fund maintains a minimum combined exposure of 50% in Islamic Government Securities (25% minimum) and A+ rated Islamic banks / AA rated Islamic windows. Weighted Average Maturity of Sub-fund is 0.9 year.

NIPF Money Market Sub-fund generated annualized return of 3.4%. The Sub-fund was invested primarily in Islamic bank deposits. Money Market Sub-fund average maturity cannot exceed 1 year. Weighted Average Maturity of Sub-fund is 23 days.

Credit Quality of the Port	iolio (as on 31 (	October, 2017)	Top Five Sectors	(% of Tota	l Assets) (a	as on 31 Oct	tober, 2017)
	Debt	Money Market	Oil & Cas Exploration	Companies			22.0%
Government Securities (AAA rated)	45.5%	5.4%	Oil & Gas Exploration Cement	Companies			12.1%
AAA	21.0%	16.0%					
AA+	11.9%	31.9%	Fertilizer				8.9%
AA AA-	1.4%	7.9% 37.4%	Oil & Gas Marketing C				8.7%
AA- A+	0.2%	0.1%	Automobile Assemble	•			6.3%
Others	1.6%	1.3%	Others				29.9%
Total	100.0%	100.0%					
Asset Allocatio	n (% of Total Assets)		Top Ten Holdin	gs of Equity S	Sub-fund (a	s on 31 Octo	ber, 2017)
Equity Sub-fund	31-Oct-17	29-Sep-17	Name	(% of Total Ass	ets)	Name	(% of Total Assets)
Equity Cash Equivalents	87.9%	88.8%	Pak Petroleum Ltd	7.3%	Engro Co	rporation Ltd	3.8%
Cash Equivalents	9.5%	9.3%	Pakistan Oilfields Ltd	7.3%	D G Kha	n Cement Co Ltd	3.8%
Others including receivables	2.6%	1.9%	Oil & Gas Dev.Co	4.4%		tilizer Ltd	3.3%
Total	100.0%	100.0%	Pakistan State Oil Co. Ltd	4.4%	Nishat M		3.3%
Debt Sub-fund	31-Oct-17	29-Sep-17	Hub Power Company Ltd	3.9%	Lucky Ce		3.0%
Cash Equivalents	52.9%	52.5%	Sindh V	Workers'	Welfare	Fund (SW	/WF)
GOP Ijara Sukuk	45.5%	46.3%	NIPF has maintained				
Others	1.6%	1.2%	individual Sub-funds			WUIKEIS WEIG	are runu s nabim
Total	100.0%	100.0%	individual Sub-Tunds	as stated belo	w.	T	1
Money Market Sub-fund	31-Oct-17	29-Sep-17			Total amount	Amount Per	Last One Year return would
Cash Equivalents	93.3%	92.3%			Provided	Unit	otherwise have
GOP Ijara Sukuk	5.4%	5.8%			Rs	Rs	been higher by:
Others	1.3%	1.9%	Equity Sub-fund		6,827,479	2.2812	0.85%
Total	100.0%	100.0%	Debt Sub-fund		561,779	0.1976	0.16%
Name of the Members	of Investment Com	mittee	Money Market Sub-fu	Ind	379,733	0.1758	0.14%
Dr	Amjad Waheed, CFA		For details investors	are advised to	read the No	ote 7 of the Fin	ancial Statements
	ajjad Anwar, CFA		of the Scheme for the	period endec	l September	30, 2017.	
	na Khan Javed, CFA,		Notes: 1) The calculation o	1		,	beal ba
	nmad Ali Bhabha, CFA, Hassan Raza, CFA		2) Taxes apply. Further, tax cr				
Г	iassaii NdZd, CI A		2, rates upply. Further, tax ef	can also availabl	e as per section	· · · · · · · · · · · · · · · · · · ·	. Tax Orumanee, 200

**Disclaimer:** This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any Pension fund. All investments in Pension funds are subject to market risks. Past performance is not necessarily indicative of future results. Please read the Offering Documents to understand the investment policies and the risks involved.



#### Asset Management Ud. A Subidary of National Bank of Pakistan

#### MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (31/10/2017): Rs. 104.9239

October 2017

Performance %								
Performance period	Oct 2017	FYTD 2018	Rolling 12 months	FY 2017	FY 2016			Since Launch March 05, 2014*
NAFA Islamic Principal Protected Fund-I (NIPPF-I)	0.4%	1.1%	17.1%	21.1%	4.2%	21.3%	13.9%	13.5%
Benchmark	0.1%	(0.2%)	11.8%	12.9%	7.7%	11.0%	9.7%	9.5%
* Annualized Return The perf	ormance	e reporte	d is net of ma	nagemer	nt fee &	all othe	er exper	nses and based

All Other returns are Cumulative on dividend reinvestment gross of with-holding tax where applicable.

#### **General Information**

Launch Date: March 5, 2014 Fund Size: Rs. 76 million Type: Open-end Shariah Compliant Capital Protected Fund Dealing Days: Daily - Monday to Friday (Mon-Thr) 9:00 A.M to 4:30 P.M **Dealing Time:** (Friday) 9:00 A.M to 5:00 P.M 2-3 business days Settlement: Forward Pricing Pricing Mechanism: Load: Back end: 0% Management Fee: Equity component 2% per annum Others: 12% of Net Income (Min 0.5% p.a., Max 1.0% p.a.) Total Expense Ratio (%) 2.15% p.a. (including 0.27% government levies) **Risk Profile:** Low Listing: Pakistan Stock Exchange Custodian & Trustee: Central Depository Company (CDC) Auditors: A. F. Ferguson & Co. Chartered Accountants Benchmark: Daily weighted return of KMI-30 index & Islamic Bank Deposits based on Fund's actual allocation. Fund Manager: Saiiad Anwar, CFA AM1 by PACRA (Very High Quality) Asset Manager Rating:

Asset Allocation (% of Total Assets)	31-Oct-17	29-Sep-17
Equities / Stocks	0.4%	6.9%
Cash	95.3%	88.8%
Others including receivables	4.3%	4.3%
Total	100.0%	100.0%
Leverage	Nil	Nil
Top Sectors (% of Total Assets) (a	as on 31 Octob	er, 2017)
Oil & Gas Marketing Companies		0.2%
Pharmaceuticals		0.1%
Textile Composite		0.1%

#### Sindh Workers' Welfare Fund (SWWF)

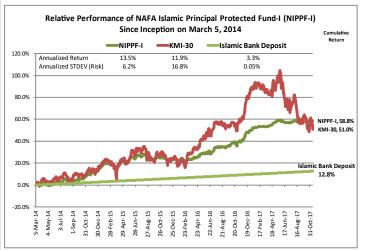
The scheme has maintained provision against Sindh Workers' Welfare Fund's liability to the tune of Rs 2,818,159/-If the same were not made the NAV per unit/ last one year return of scheme would be higher by Rs 3.8682/4.32%. For details investors are advised to read the Note 7 of the Financial Statements of the Scheme for the period ended September 30, 2017.

#### **Investment Objective**

The objective of NAFA Islamic Principal Protected Fund-1 is to earn a potentially high return through dynamic asset allocation between Shariah Compliant Equities and Money Market investment avenues, while providing principal protection.

#### Fund Manager's Commentary

Since inception, NIPPF-I has generated a return of 13.5% p.a versus benchmark return of 9.5% p.a. The current equity exposure stands at 0.4%. During the month, maximum multiplier stood a 0.2 whereas minimum multiplier was 0. Key holdings of the Fund belong to Oil & Gas Marketing Companies, Pharmaceuticals, and Textile Composite companies sectors. Due to change in regulation restricting maximum equity exposure at 10% of the fund size w.e.f 1st Jan 2017, the product has lost its appeal. The fund size reduced significantly and we have decided to wind down this scheme w.e.f November, 2017.



#### Top Holdings (as on 31 October, 2017)

Name	Asset Class	% of Total Assets
Hascol Petroleum Ltd	Equity	0.1%
Pakistan State Oil Co. Ltd	Equity	0.1%
The Searle Company Ltd	Equity	0.1%
Kohinoor Textile Mills Ltd	Equity	0.1%

#### Name of the Members of Investment Committee

Dr. Amjad Waheed, CFA Sajjad Anwar, CFA Taha Khan Javed, CFA Hassan Raza, CFA Muhammad Ali Bhabha, CFA, FRM

Notes: 1) The calculation of performance does not include cost of front end load. 2) Taxes apply. Further, tax credit also available as per section 62 of the Income Tax Ordinance, 2001.

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#### MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (31/10/2017): Rs. 100.9595

October 2017

Performance Period	Oct 2017	FYTD 2018	Rolling 12 months		1			Since Launch June 27, 2014*
NAFA Islamic Principal Protected Fund-II (NIPPF-II)	(0.3%)	(0.6%)	16.3%	25.8%	3.3%	21.0%	14.7%	14.3%
Benchmark	(0.1%)	(0.2%)	15.8%	16.1%	8.9%	12.2%	11.5%	11.0%
			. (		0 11			11 1

\* Annualized Return The performance reported is net of management fee & all other expenses and based on dividend reinvestment gross of with-holding tax where applicable.

#### General Information

Leverage

NIPPF-II

KMI-30

Cement

Fertilizer

Others

Textile composite

\*\* Based on NAFA's estimates

Oil & Gas Exploration Companies

Power Generation & Distribution

#### Launch Date: June 27, 2014 Fund Size: Rs. 138 million Open-end Shariah Compliant -Capital Type: Protected Fund Dealing Days: Daily - Monday to Friday (Mon-Thr) 9:00 A.M to 4:30 P.M Dealing Time: (Friday) 9:00 A.M to 5:00 P.M 2-3 business days Settlement: Pricing Mechanism: Forward Pricing Back end: 0% Load: Equity component 2% per annum Management Fee: Others: 12% of Net Income (Min 0.5% p.a., Max 1.0% p.a.) 1.74% p.a (including 0.19% government Total Expense Ratio (%) levies) **Risk Profile:** Low Pakistan Stock Exchange Listing: Custodian & Trustee: Central Depository Company (CDC) Auditors: A. F. Ferguson & Co. Chartered Accountants Benchmark: Daily weighted return of KMI-30 index & Islamic Bank Deposits based on Fund's actual allocation. Fund Manager: Sajjad Anwar, CFA Asset Manager Rating: AM1 by PACRA (Very High Quality)

 Asset Manager Rating:
 AM1 by PACRA (Very High Quality)
 Asset Manager Rating:
 AM1 by PACRA (Very High Quality)

 Asset Allocation (% of Total Assets)
 31-Oct-17
 29-Sep-17

 Equities / Stocks
 5.2%
 5.9%

 Cash Equivalents
 92.1%
 90.8%

 Others including receivables
 2.7%
 3.3%

 Total
 100.0%
 100.0%

PBV

1.9

1.5

Characteristics of Equity Portfolio\*\*

Top Five Sectors (% of Total Assets) (as on 31 October, 2017)

PER

8.8

9.7

Nil

Nil

DY

6.4%

4.6%

1.7%

1.0% 0.7%

0.7%

0.5%

0.6%

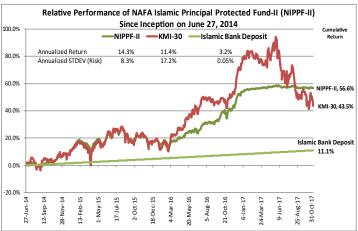
**Disclaimer:** This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. Past performance is not necessarily indicative of future results. Please read the Offering Documents to understand the investment policies and the risk involved. Capital protection only applies to unit holders who hold their investments until initial maturity of two years.

# Investment Objective

The objective of NAFA Islamic Principal Protected Fund-II is to earn a potentially high return through dynamic asset allocation between Shariah Compliant Equities and Money Market investment avenues, while providing principal protection.

#### Fund Manager's Commentary

Since inception, NIPPF-II has generated a return of 14.3% p.a versus benchmark return of 11.0% p.a. The current equity exposure stands at around 5%. During the month, multiplier remained at 0.1. Key holdings of the Fund belong to Cement, Oil & Gas Exploration Companies, and Power Generation & Distribution sectors. In line with directive no 18 of 2016, effective from 01st January 2017, the equity exposure of the Fund is capped at 10%. Consequently, going forward, your Fund may not be able to offer attractive returns due to very low exposure in the stock market.



To	o Ten	Holding	s (as on	31 Octo	ober, 2017)	

-		-			
Name	Asset Class	% of Total Assets	Name	Asset Class	% of Total Assets
Mari Petroleum Company Ltd	Equity	1.0%	Nishat Mills Ltd	Equity	0.5%
Kot Addu Power Co Ltd	Equity	0.7%	D G Khan Cement Co Ltd	Equity	0.5%
Pioneer Cement Ltd	Equity	0.6%	Mughal Iron & Steel Industries Ltd	Equity	0.3%
Fauji Cement Company Ltd	Equity	0.6%	Kohinoor Textile Mills Ltd	Equity	0.2%
Engro Corporation Ltd	Equity	0.5%	Hascol Petroleum Ltd	Equity	0.1%

#### Name of the Members of Investment Committee

Dr. Amjad Waheed, CFA Sajjad Anwar, CFA Muhammad Ali Bhabha, CFA, FRM Taha Khan Javed, CFA Hassan Raza, CFA

# For details investors are advised to read the Note 7 of the Financial Statements of the Scheme for the period ended September 30, 2017.

Sindh Workers' Welfare Fund (SWWF)

The scheme has maintained provision against Sindh Workers' Welfare Fund's

liability to the tune of Rs 3,592,195/-If the same were not made the NAV per

unit/ last one year return of scheme would be higher by Rs 2.6308/3.03%.

Notes: 1) The calculation of performance does not include cost of front end load. 2) Taxes apply. Further, tax credit also available as per section 62 of the Income Tax Ordinance, 2001.

Page 10



NBP Fullerton Asset Management Ud. National Bank of Pakistan

#### MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (31/10/2017): Rs. 101.8193

October 2017

Performance %						
Performance Period	Oct 2017	FYTD 2018	Rolling 12 Months	FY 2017	FY 2016	Since Launch January 09, 2015*
NAFA Islamic Principal Preservation Fund (NIPPF)	(0.3%)	(0.4%)	10.3%	15.1%	4.0%	8.3%
Benchmark**	(0.3%)	(0.5%)	11.2%	12.1%	3.6%	7.0%
* A normalized Datama	The ner	formanco ro	ported is not of ma	nagomont f	a & all other	r ovponcos and based on

Annualized Return All Other returns are Cumulative

The performance reported is net of management fee & all other expenses and based on dividend reinvestment gross of with-holding tax where applicable.

#### **General Information**

General information	
Launch Date:	January 9, 2015
Fund Size:	Rs. 295 million
Туре:	Open End Shariah Compliant Fund of Funds
Dealing Days:	Daily – Monday to Friday
Dealing Time:	(Mon-Thr) 9:00 A.M to 4:30 P.M
Beamig	(Friday) 9:00 A.M to 5:00 P.M
Settlement:	2-3 business days
	Forward Pricing
Pricing Mechanism: Back end Load:	1% in year 1, 0.5% in year 2 and no load
Buck end Eoud.	beyond 2 years
Management Fee:	1) On invested amount in NAFA fund, no
0	additional fee.
	2) Cash in Bank account: 12% of Net
	Income (Min 0.5% p.a., Max 1.0% p.a.)
Total Expense Ratio (%)	1.57% p.a (including 0.22% government levies)
Listing:	Pakistan Stock Exchange
Risk Profile:	Low
Custodian & Trustee:	Central Depository Company (CDC)
Auditors:	A. F. Ferguson & Co. Chartered Accountants
Benchmark:**	Combination of benchmarks of underlying
	schemes on the basis of actual investment
	i.e.NISF: KMI-30 Index
	NIAAF: Daily weighted return of KMI-30
	NIAAF: Daily weighted return of KMI-30 Index & 6-month average deposit rates of three A rated Islamic Banks/Islamic
	three A rated Islamic Banks/Islamic
	windows of conventional banks as selected
	by MUFAP
	Cash: 6-month average deposit rates of three A rated Islamic Banks/Islamic
	windows of conventional banks as selected
	by MUFAP
Fund Manager:	Saijad Anwar, CFA
Asset Manager Rating:	AM1 by PACRA (Very High Quality)
** effective from September 01, 2016; Previou based on Fund's actual allocation.	isly daily weighted return of KMI-30 index & Islamic Bank Deposits

#### 29-Sep-17 Asset Allocation (% of Total Assets) 31-Oct-17 Islamic Asset Allocation Fund 10.0% 11.5% Islamic Stock Fund 2.8% 2.8% 83.7% Cash 86.3% Others including receivables 0.9% 2.0% 100.0% 100.0% Total Nil Leverage Nil

Ű	Characteristics	of Equity Portfol	0***
	PER	PBV	DY
NIAAF	9.0	2.2	4.8%
NISF	9.0	2.0	4.6%
KMI-30	9.7	1.5	4.6%
***Based on NAF	A's estimates	•	

#### Top Holdings (%age of total assets) (as on 31 October, 2017)

NAFA Islamic Asset Allocation Fund	10.0%	
NAFA Islamic Stock Fund	2.8%	
Total	12.8%	
Sindh Workers' Welfare Fund (SWWF)		

### The scheme has maintained provision against Sindh Workers' Welfare Fund's liability to the tune of Rs3,954,027/-If the same were not made the NAV per unit/ last one year return of scheme would be higher by Rs 1.3634/1.48%. For details investors are advised to read the Note 7 of the Financial Statements of the Scheme for the period ended September 30, 2017.

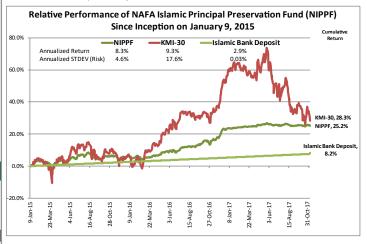
Notes: 1) The calculation of performance does not include cost of front end load. 2) Taxes apply. Further, tax credit also available as per section 62 of the Income Tax Ordinance, 2001.

**Investment Objective** 

The objective of NAFA Islamic Principal Preservation Fund is to earn a potentially high return through dynamic asset allocation between Shariah Compliant equity related, and Shariah Compliant income / money market Collective Investment Schemes, while providing principal preservation.

#### **Fund Manager's Commentary**

Since inception, NIPPF has generated a return of 8.3% p.a versus Benchmark return of 7.0% p.a. The current exposure in equity/asset allocation funds stands at 12.8%. During the month, maximum multiplier stood at 0.5 whereas minimum multiplier was 0.4. In line with directive no 18 of 2016, effective from 1st January 2017, the equity exposure of the Fund is capped at 10%. Consequently, going forward, your Fund may not be able to offer attractive returns due to very low exposure in the stock market.



#### Name of the Members of Investment Committee

Dr. Amjad Waheed, CFA Sajjad Anwar, CFA Taha Khan Javed, CFA Hassan Raza, CFA Muhammad Ali Bhabha, CFA, FRM

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#### NBP Fullerton Asset Management Ud. National Bank of Pakistan

#### MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (31/10/2017): Rs. 118.1497

October 2017

Performance					
Performance Period	Oct 2017	FYTD 2018	Rolling 12 months	FY 2017	Since Launch* January 15, 2016
NAFA Islamic Active Allocation Plan-I	(3.1%)	(10.8%)	3.1%	24.3%	12.1%
Benchmark**	(3.3%)	(9.5%)	4.2%	16.3%	11.8%
* Annualized Return	Return The performance reported is net of management fee & all other expenses and based on dividend				

All Other returns are Cumulative

The performance reported is net of management fee & all other expenses and based on dividend reinvestment gross of with-holding tax where applicable.

#### **General Information**

Launch Date: January 15, 2016 Fund Size: Rs. 549 million Open Ended Shariah Compliant Fund of Funds Type: Income Fund. **Dealing Days:** Daily - Monday to Friday Dealing Time: (Mon - Thr) 9:00 A.M to 4:30 P.M Fund Manager's Commentary (Friday) 9:00 A.M to 5:00 P.M 2-3 business days Settlement: Forward Pricing Pricing Mechanism Back end Load: Nil 1) On invested amount in NAFA fund, no Management Fee: additional fee. 2) Cash in Bank account: 1.25% p.a. Total Expense Ratio (%) 0.50% p.a (including 0.12% government levies) **Risk Profile** Low to moderate Pakistan Stock Exchange Listing: Custodian & Trustee: Central Depository Company (CDC) Auditors: A. F. Ferguson & Co. Chartered Accountants Benchmark:\*\* Daily weighted return of KMI-30 Index & 6-month average deposit rates of three A rated Islamic Banks/Islamic windows of equity allocation mechanism of the Fund. conventional banks as selected by MUFAP. based on Fund's actual allocation (which is combination of benchmarks of underlying schemes) Fund Manager: Saiiad Anwar, CFA Asset Manager Rating: AM1 by PACRA (Very High Quality)

\*\* effective from September 01, 2016; Previously daily weighted return of KMI-30 index & 6 month deposit rate of A- and above rated Islamic banks and windows based on actual investment

Asset Allocation (% of Total Assets)		ssets) 31-0	Oct-17	29-Sep-17
Shariah Compliant Funds		9	1.6%	90.4%
Cash Equiva		8	3.3%	9.4%
Others inclu	ding receivables	(	0.1%	0.2%
Total		1	00.0%	100.0%
Leverage			Nil	Nil
Characteristics of Equity Portfolio***				
	PER	PBV		DY
NIAAEF	8.9	2.0		4.6%
KMI-30	9.7	1.5		4.6%
*** Based on NAFA	's estimates			

#### Top Holdings (% age of total assets) (as on 31 October, 2017)

NAFA Islamic Active Allocation Equity Fund	49.4%
NAFA Active Allocation Riba Free Savings Fund	42.2%
Total	91.6%

Notes: 1) The calculation of performance does not include cost of front end load. 2) Taxes apply. Further, tax credit also available as per section 62 of the Income Tax Ordinance, 2001.

#### Sindh Workers' Welfare Fund (SWWF)

The scheme has maintained provision against Sindh Workers' Welfare Fund's liability to the tune of Rs 4,843,029/-If the same were not made the NAV per unit/ last one year return of scheme would be higher by Rs 1.0421/0.91%. For details investors are advised to read the Note 7 of the Financial Statements of the Scheme for the period ended September 30, 2017.

#### **Investment Objective**

The objective of the Fund is to provide investors an opportunity to earn attractive return from an actively managed portfolio of Shari'ah Compliant Equity Fund and

NAFA launched its NAFA Islamic Active Allocation Plan-I (NIAAP-I) in January, 2016 which is the first plan under NAFA Islamic Active Allocation Fund-I. The Active Allocation Plan is dynamically managed between dedicated equity related and income schemes managed by NAFA based on the Fund Manager's outlook of the authorized asset-classes. The Plan is presently closed for new subscription. NIAAP-I has an initial maturity of two years.

Since inception, NIAAP-I has generated a return of 12.1% p.a versus benchmark return of 11.8% p.a. The current exposure in Equity Fund and Income Fund stands at 49.4% & 42.2%, respectively. The Plan can invest up to 95% in equity funds. We are confident that the Plan will generate good returns considering the improved macroeconomic and political outlook and dynamic

#### Name of the Members of Investment Committee

Dr. Amjad Waheed, CFA Sajjad Anwar, CFA Muhammad Ali Bhabha, CFA, FRM Taha Khan Javed, CFA Hassan Raza, CFA

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Open Ended Shariah Compliant Fund of Funds

1) On invested amount in NAFA fund, no

0.50% p.a (including 0.12% government

Daily weighted return of KMI-30 Index &

6-month average deposit rates of three A

rated Islamic Banks/Islamic windows of

AM1 by PACRA (Very High Quality)

conventional banks as selected by MUFAP, based on Fund's actual allocation (which is combination of benchmarks of underlying schemes)

2) Cash in Bank account: 1.25% p.a.

Central Depository Company (CDC)



#### MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (31/10/2017): Rs. 109.4837

October 2017

Performance					
Performance Period	Oct 2017	FYTD 2018	Rolling 12 months	FY 2017	Since Launch* March 04, 2016
NAFA Islamic Active Allocation Plan-II	(3.1%)	(11.0%)	2.8%	23.6%	10.6%
Benchmark**	(3.4%)	(9.8%)	3.5%	15.9%	9.0%
* Annualized Return					

All other returns are cumulative

The performance reported is net of management fee & all other expenses and based on dividend reinvestment gross of with-holding tax where applicable.

#### General Information

Launch Date:

Dealing Days:

Dealing Time:

Pricing Mechanism

Back end Load:

Management Fee:

Total Expense Ratio (%)

Custodian & Trustee:

Settlement:

**Risk Profile** 

Listing:

Auditors:

Benchmark:\*\*

Fund Manager:

Asset Manager Rating:

Fund Size:

Type:

**Investment Objective** The objective of the Fund is to provide investors an opportunity to earn attractive return from an actively managed portfolio of Shari'ah Compliant Equity Fund and Income Fund.

#### **Fund Manager's Commentary**

NAFA launched its NAFA Islamic Active Allocation Plan-II (NIAAP-II) in March 2016 which is the second plan under NAFA Islamic Active Allocation Fund-I. The Active Allocation Plan is dynamically managed between dedicated equity related and income schemes managed by NAFA based on the Fund Manager's outlook of the authorized asset-classes. The Plan is presently closed for new subscription. NIAAP-II has an initial maturity of two years.

Since inception, NIAAP-II has generated a return of 10.6% p.a versus benchmark return of 9.0% p.a. The current exposure in Equity Fund and Income Fund stands at 51.7% & 40.2%, respectively. The Plan can invest up to 95% in equity funds. We are confident that the Plan will generate good returns considering the improved macroeconomic and political outlook and dynamic equity allocation mechanism of the Fund.

\*\* effective from September 01, 2016; Previously daily weighted return of KMI-30 index & 6 month deposit rate of A- and above rated Islamic banks and windows based on actual investment.

March 04, 2016

Rs. 567 million

2-3 business days

Forward Pricing

additional fee.

Low to moderate

A. F. Ferguson & Co. Chartered Accountants

Sajjad Anwar, CFA

Pakistan Stock Exchange

Nil

levies)

Daily – Monday to Friday (Mon - Thr) 9:00 A.M to 4:30 P.M

(Friday) 9:00 A.M to 5:00 P.M

Asset Allocation (% of Total Assets)		31-Oct-17	29-Sep-17
Shariah Compliant Funds		91.9%	90.2%
Cash Equival	ents	8.0%	9.6%
Others inclue	ding receivables	0.1%	0.2%
Total		100.0%	100.0%
Leverage		Nil	Nil
	Characteristics of Equ	uity Portfolio*	**
	PER	PBV	DY
NIAAEF	8.9	2.0	4.6%
KMI-30	9.7	1.5	4.6%
***Based on NAFA's	estimates	· · ·	

#### Top Holdings (%age of total assets) (as on 31 October, 2017)

NAFA Islamic Active Allocation Equity Fund	51.7%
NAFA Active Allocation Riba Free Savings Fund	40.2%
Total	91.9%

Notes: 1) The calculation of performance does not include cost of front end load. 2) Taxes apply. Further, tax credit also available as per section 62 of the Income Tax Ordinance, 2001

### Sindh Workers' Welfare Fund (SWWF)

The scheme has maintained provision against Sindh Workers' Welfare Fund's liability to the tune of Rs 3,957,147/-If the same were not made the NAV per unit/ since inception return of scheme would be higher by Rs 0.7642/0.72%. For details investors are advised to read the Note 7 of the Financial Statements of the Scheme for the period ended September 30, 2017.

Name of the Members of Investment Committee

Dr. Amjad Waheed, CFA Sajjad Anwar, CFA Muhammad Ali Bhabha, CFA, FRM Taha Khan Javed, CFA Hassan Raza, CFA

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NBP Fullerton Asset Management Ud Vational Bank of Pakistan

#### MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (31/10/2017): Rs. 104.2319

October 2017

Performance					
Performance Period	Oct 2017	FYTD 2018	Rolling 12 months	FY 2017	Since Launch* June 28, 2016
NAFA Islamic Active Allocation Plan-III	(3.2%)	(10.9%)	2.8%	20.0%	5.2%
Benchmark**	(3.2%)	(9.5%)	4.0%	13.4%	2.5%
* Annualized Returns	The performance reported is net of management fee & all other expenses and based on dividend				

All other returns are cumulative

reinvestment gross of with-holding tax where applicable.

#### **General Information**

Launch Date: June 28, 2016 Fund Size: Rs. 810 million Open Ended Shariah Compliant Fund of Funds Type: Dealing Days: Daily - Monday to Friday Dealing Time: (Mon - Thr) 9:00 A.M to 4:30 P.M (Friday) 9:00 A.M to 5:00 P.M Settlement: 2-3 business davs Pricing Mechanism Forward Pricing Back end Load: Nil 1) On invested amount in NAFA fund, no Management Fee: additional fee. 2) Cash in Bank account: 1.25% p.a. Total Expense Ratio (%) 0.48% p.a (including 0.12% government levies) Risk Profile Low to moderate Listing: Pakistan Stock Exchange Central Depository Company (CDC) Custodian & Trustee: A. F. Ferguson & Co. Auditors: Chartered Accountants Daily weighted return of KMI-30 Index & Benchmark:\*\* 6-month average deposit rates of three A rated Islamic Banks/Islamic windows of conventional banks as selected by MUFAP, based on Fund's actual allocation (which is combination of benchmarks of underlying schemes) Fund Manager: Sajjad Anwar, CFA

**Investment Objective** 

The objective of the Fund is to provide investors an opportunity to earn attractive return from an actively managed portfolio of Shari'ah Compliant Equity Fund and Income Fund.

#### Fund Manager's Commentary

NAFA launched its NAFA Islamic Active Allocation Plan-III (NIAAP-III) in June 2016 which is the third plan under NAFA Islamic Active Allocation Fund-I. The Active Allocation Plan is dynamically managed between dedicated equity related and income schemes managed by NAFA based on the Fund Manager's outlook of the authorized asset-classes. The Plan is presently closed for new subscription. NIAAP-III has an initial maturity of two years.

Since inception, NIAAP-III has generated a return of 5.2% p.a versus benchmark return of 2.5% p.a. The current exposure in Equity Fund and Income Fund stands at 54.1% & 36.5%, respectively. The Plan can invest up to 95% in equity funds. We are confident that the Plan will generate good returns considering the improved macroeconomic and political outlook and dynamic equity allocation mechanism of the Fund.

Asset Manager Rating:

AM1 by PACRA (Very High Quality) effective from September 01, 2016; Previously daily weighted return of KMI-30 index & 6 month deposit rate of A- and above rated Islamic banks and windows based on actual investment.

Asset Allocation (% of Total As	ssets) 31-Oct-1	7 29-Sep-17	
Shariah Compliant Funds	90.6%	89.9%	
Cash Equivalents	9.3%	9.9%	
Others including receivables	0.1%	0.2%	
Total	100.0%	100.0%	
Leverage	Nil	Nil	
Characteristics of Equity Portfolio***			
PER	PBV	DY	

#### 8.9 4.6% NIAAEF 2.0 9.7 1 5 4.6% KMI-30 \*\*\*Based on NAFA's estimates

#### Top Holdings (%age of total assets) (as on 31 October, 2017)

	Active Allocation Equity Fund	54.1%	
NAFA Active	Allocation Riba Free Savings Fund	36.5%	
Total		90.6%	
Notes: 1) The calculation of performance does not include cost of front end load.			

2) Taxes apply. Further, tax credit also available as per section 62 of the Income Tax Ordinance, 2001

#### Sindh Workers' Welfare Fund (SWWF)

The scheme has maintained provision against Sindh Workers' Welfare Fund's liability to the tune of Rs 3,817,847/-If the same were not made the NAV per unit/ last one year return of scheme would be higher by Rs 0.4915/0.48%. For details investors are advised to read the Note 7 of the Financial Statements of the Scheme for the period ended September 30, 2017.

#### Name of the Members of Investment Committee

Dr. Amjad Waheed, CFA Sajjad Anwar, CFA Muhammad Ali Bhabha, CFA, FRM Taha Khan Javed, CFA Hassan Raza, CFA

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NBP Fullerton Asset Management Ud. A Subidary of National Bank of Pakistan

#### MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (31/10/2017): Rs. 96.0490

October 2017

Performance*				
Performance Period	Oct 2017	FYTD 2018	Rolling 12 months	Since Launch September 30, 2016
NAFA Islamic Active Allocation Plan-IV	(3.3%)	(11.0%)	1.9%	(0.1%)
Benchmark	(3.3%)	(9.6%)	2.7%	0.1%
* Cumulativa Paturna	The performa	nce reported is net a	of management fee & all other e	xpenses and based on dividend

\* Cumulative Returns

NIAA KMI-3 \*\* Based The performance reported is net of management fee & all other expenses and based on divireinvestment gross of with-holding tax where applicable.

## General Information

General Information		Investment Objective
Launch Date: Fund Size:	September 30, 2016 Rs. 582 million	The objective of the Fund is to provide investors an opportunity to earn
Туре:	Open Ended Shariah Compliant Fund of Funds	attractive return from an actively managed portfolio of Shari'ah Compliant Equity Fund and Income Fund.
Dealing Days:	Daily – Monday to Friday (Mon - Thr) 9:00 A.M to 4:30 P.M	Fund Manager's Commentary
Dealing Time: Settlement:	(Friday) 9:00 A.M to 5:00 P.M 2-3 business days	NAFA launched its NAFA Islamic Active Allocation Plan-IV (NIAAP-IV) in
Pricing Mechanism:	Forward Pricing	September, 2016 which is the fourth plan under NAFA Islamic Active Allocation Fund-I. The Active Allocation Plan is dynamically managed between dedicated
Back end Load: Management Fee:	Nil 1) On invested amount in NAFA fund, no	equity related and income schemes managed by NAFA based on the Fund Manager's outlook of the authorized asset-classes. The Plan is presently closed
	additional fee. 2) Cash in Bank account: 1.25% p.a.	for new subscription. NIAAP-IV has an initial maturity of two years.
Total Expense Ratio (%): Risk Profile:	0.50% p.a (including 0.12% government levies) Low to moderate	
Listing:	Pakistan Stock Exchange	Since inception, NIAAP-IV has decreased by of 0.1% p.a versus the benchmark
Custodian & Trustee:	Central Depository Company (CDC)	increase of 0.1% p.a. The current exposure in Equity Fund and Income Fund stands at 56.3% & 35.2%, respectively. The Plan can invest up to 95% in equity
Auditors:	A. F. Ferguson & Co. Chartered Accountants	funds. We are confident that the Plan will generate good returns considering the
Benchmark:	Daily weighted return of KMI-30 Index &	improved macroeconomic and political outlook and dynamic equity allocation
	6-month average deposit rates of three A	mechanism of the Fund.
	rated Islamic Banks/Islamic windows of conventional banks as selected by MUFAP,	
	based on Fund's actual allocation (which is	
<b>F</b> 114	combination of benchmarks of underlying schemes)	
Fund Manager: Asset Manager Rating:	Sajjad Anwar, CFA AM1 by PACRA (Very High Quality)	
	, , , ,	
Asset Allocation (% of To	otal Assets) 31-Oct-17 29-Sep-17	

· · · · · · · · · · · · · · · · · · ·			
Shariah Compliant Funds	91.5%	92.3%	
Cash Equivalents	8.4%	7.5%	
Others including receivables	0.1%	0.2%	
Total	100.0%	100.0%	
Leverage	Nil	Nil	
Characteristics of Equity Portfolio**			

#### Characteristics of Equity Portfolio\*

	PER	PBV	DY		
LEF**	8.9	2.0	4.6%		
30	9.7	1.5	4.6%		
d on NAFA's estimates					

(as on 31 October, 2017)	ets)
NAFA Islamic Active Allocation Equity Fund	56.3%
NAFA Active Allocation Riba Free Savings Fund	35.2%
Total	91.5%
Network () The control of a sufficiency of the set of t	et en el le e el

Notes: 1) The calculation of performance does not include cost of front end load. 2) Taxes apply. Further, tax credit also available as per section 62 of the Income Tax Ordinance, 2001.

#### Sindh Workers' Welfare Fund (SWWF)

The scheme has maintained provision against Sindh Workers' Welfare Fund's liability to the tune of Rs 1,740,100/-If the same were not made the NAV per unit/ since inception return of scheme would be higher by Rs 0.2872/0.30%. For details investors are advised to read the Note 7 of the Financial Statements of the Scheme for the period ended September 30, 2017.

Name of the Members of Investment Committee

Dr. Amjad Waheed, CFA Sajjad Anwar, CFA Muhammad Ali Bhabha, CFA, FRM Taha Khan Javed, CFA Hassan Raza, CFA

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Asset Management Ud. A Subidary of National Bank of Pakistan

#### MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (31/10/2017): Rs. 87.9880

October 2017

Performance*				
Performance Period	Oct 2017	FYTD 2018	Rolling 6 months	Since Launch January 12 , 2017
NAFA Islamic Active Allocation Plan-V	(3.3%)	(10.8%)	(14.6%)	(12.0%)
Benchmark	(3.3%)	(9.4%)	(14.0%)	(13.9%)
	_			

\* Cumulative Returns

Total

[Returns are net of management fee & all other expenses]

**Investment Objective** 

#### General Information

Launch Date:	January 12, 2017		
Fund Size:	Rs. 1,264 million		The objective of the Fund is to provide investors an opportunity to earn
Туре:	Open Ended Shariah Co	mpliant Fund	attractive return from an actively managed portfolio of Shari'ah Compliant
, I	of Funds	,	Equity Fund and Income Fund.
Dealing Days:	Daily – Monday to Frida	Ŋ	
Dealing Time:	(Mon - Thr) 9:00 A.M to		Fund Manager's Commentary
0	(Friday) 9:00 A.M to 5:0	0 P.M	
Settlement:	2-3 business days		NAFA launched its NAFA Islamic Active Allocation Plan-V (NIAAP-V) in
Pricing Mechanism	Forward Pricing		January, 2017 which is the fifth plan under NAFA Islamic Active Allocation
Back end Load:	Nil		
Management Fee:	1) On invested amount	in NAFA	Fund-I. The Active Allocation Plan is dynamically managed between
0	fund, no additional fee.		dedicated equity related and income schemes managed by NAFA based on the
	2) Cash in Bank accoun	t: 1.25% p.a.	Fund Manager's outlook of the authorized asset-classes. The Plan is presently
Total Expense Ratio (%)	0.45% p.a (including 0.		closed for subscription. NIAAP-V has an initial maturity of two years.
1	levies)	0	
Risk Profile	Low to moderate		
Listing:	Pakistan Stock Exchange		Since inception unit price of NIAAP-V has decreased by 12.0% versus the
Custodian & Trustee:	Central Depository Company (CDC)		benchmark decline of 13.9%. The current exposure in Equity Fund and
Auditors:	A. F. Ferguson & Co.		Income Fund stands at 56.8% & 34.4%, respectively. The Plan can invest up to
	Chartered Accountants		95% in equity funds. We are confident that the Plan will generate good returns
Benchmark:	Daily weighted return o	f KMI-30 Index	considering the improved macroeconomic and political outlook and dynamic
	& 6-month average dep		
	three A rated Islamic Ba	nks/Islamic	equity allocation mechanism of the Fund.
	windows of conventiona		
	selected by MUFAP, bas	ed on Fund's	
	actual allocation (which		
	of benchmarks of under		
Fund Manager:	Sajjad Anwar, CFA	,	
Asset Manager Rating:	AM1 by PACRA (Very H	igh Quality)	
Asset Allocation (% of To	, ,	8 · · /	
Shariah Compliant Funds	91.2%	91.5%	
Cash Equivalents	8.6%	8.3%	
Others including receivables		0.2%	
Total	100.0%		
Leverage	Nil	Nil	
Characterist	tics of Equity Portfoli	0**	
PER			
	PBV	DY	
NIAAEF** 8.9	2.0	4.6%	
KMI-30 9.7	1.5	4.6%	
**Based on NAFA's estimates			
Top Holding	gs (%age of total ass	ets)	
	n 31 October, 2017)		Name of the Members of Investment Committee
NAFA Islamic Active Allocatio	n Fauity Fund	56.8%	Tume of the memoers of investment committee
NAFA Active Allocation Riba F		34.4%	Dr. Amjad Waheed, CFA
in the second seco			Soliad Amurar CEA

Notes: 1) The calculation of performance does not include cost of front end load.

2) Taxes apply. Further, tax credit also available as per section 62 of the Income Tax Ordinance, 2001.

Dr. Amjad Waheed, CFA Sajjad Anwar, CFA Muhammad Ali Bhabha, CFA, FRM Taha Khan Javed, CFA Hassan Raza, CFA

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91.2%



## NBP Fullerton Asset Management Ud. National Bank of Pakistan

#### MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (31/10/2017): Rs. 85.2512

October 2017

Performance*					
Performance Period	Oct 2017	FYTD 2018	Since Launch May 26 , 2017		
NAFA Islamic Active Allocation Plan-VI	(3.2%)	(9.7%)	(14.7%)		
Benchmark	(3.1%)	(8.4%)	(15.2%)		
* Cumulative Potures					

Cumulative Returns

[Returns are net of management fee & all other expenses]

**Investment Objective** 

#### **General Information**

Launch Date:		May 26, 2017				
Fund Size:				The objective of the Fund is to provide investors an opportunity to earn		
Туре:			mpliant Fund	attractive return from an actively managed portfolio of Shari'ah Compliant		
		of Funds		Equity Fund and Income Fund.		
Dealing Days:		Daily – Monday to Friday				
Dealing Time:		(Mon - Thr) 9:00 A.M to 4		Fund Manager's Commentary		
		(Friday) 9:00 A.M to 5:00	P.M			
Settlement:		2-3 business days		NAFA launched its NAFA Islamic Active Allocation Plan-VI (NIAAP-VI) in May,		
Pricing Mecha Back end Load		Forward Pricing Nil		2017 which is the first plan under NAFA Islamic Active Allocation Fund-II. The		
Management F		1) On invested amount ir		Active Allocation Plan will be dynamically managed between dedicated		
management		fund, no additional fee.		equity related and income schemes managed by NAFA based on the Fund		
		2) Cash in Bank account:	1.25% p.a.	Manager's outlook of the authorized asset-classes. The plan is presently closed		
Total Expense I	Ratio (%)	0.58% p.a (including 0.1	2% government	for subscription. NIAAP-VI has an initial maturity of two years.		
D'-L D ('L		levies)				
Risk Profile Listing:		Low to moderate Pakistan Stock Exchange		Since inception, unit price of NIAAP-VI has decreased by 14.7% versus the		
Custodian & Tr	rustee	Central Depository Comp	nany (CDC)	benchmark decline of 15.2%. The current exposure in Equity Fund and		
Auditors:	ustee.	KPMG Taseer Hadi & Co.		Income Fund stands at 56.5% & 33.4%, respectively. The Plan can invest up to		
		Chartered Accountants		95% in equity funds. We are confident that the Plan will generate good returns		
Benchmark:		Daily weighted return of	KMI-30 Index	considering the improved macroeconomic and political outlook and dynamic		
		& 6-month average depos		equity allocation mechanism of the Fund.		
		three A rated Islamic Ban		equity anocation mechanism of the rund.		
		windows of conventional				
		selected by MUFAP, base actual allocation (which i				
		of benchmarks of underly				
Fund Manager:	:	Sajjad Anwar, CFA	, ing senemes)			
Asset Manager		AM1 by PACRA (Very Hig	gh Quality)			
Asset Alloca	ation (% of To	otal Assets) 31-Oct-1	7 29-Sep-17			
Shariah Comp	pliant Funds	89.9%	90.0%			
Cash Equivale		9.9%	9.5%			
Others includ	ling receivable	s 0.2%	0.5%			
Total		100.0%	100.0%	4		
Leverage		Nil	Nil			
(	Characteris	tics of Equity Portfolic	O**			
	PER	PBV	DY			
NIAAEF**	8.9	2.0	4.6%			
KMI-30	9.7	1.5	4.6%			
** Based on NAFA's	estimates	· · · ·				
		gs (%age of total asse	ts)			
		n 31 October, 2017)		Name of the Members of Investment Committee		
NAFA Islamic A			56.5%	Dr. Amind Wahard CEA		
	NAFA Active Allocation Riba Free Savings Fund 33.4%			Dr. Amjad Waheed, CFA Sajjad Anwar, CFA		
Total			89.9%	Muhammad Ali Bhabha, CFA, FRM		

Notes: 1) The calculation of performance does not include cost of front end load.

2) Taxes apply. Further, tax credit also available as per section 62 of the Income Tax Ordinance, 2001.

Muhammad Ali Bhabha, CFA, FRM Taha Khan Javed, CFA Hassan Raza, CFA

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NBP Fullerton Asset Management Ud Vational Bank of Pakistan

#### MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (31/10/2017): Rs. 91.7204

October 2017

Performance*						
Performance Period	Oct 2017	FYTD 2018	Since Launch June 29 , 2017			
NAFA Islamic Active Allocation Plan-VII	(2.9%)	(8.3%)	(8.3%)			
Benchmark	(2.9%)	(7.5%)	(8.0%)			
* Cumulative Returns [Returns are net of management fee & all other expenses]						

[Returns are net of management fee & all other expenses]

**Investment Objective** 

#### **General Information**

NIAA KMI-3 \*\* Base

Launch Date: lune 29, 2017 The objective of the Fund is to provide investors an opportunity to earn Fund Size: Rs. 210 million attractive return from an actively managed portfolio of Shari'ah Compliant Open Ended Shariah Compliant Fund of Funds Type: Equity Fund and Income Fund. **Dealing Days:** Daily - Monday to Friday (Mon - Thr) 9:00 A.M to 4:30 P.M Dealing Time: Fund Manager's Commentary (Friday) 9:00 A.M to 5:00 P.M Settlement: 2-3 business days NAFA launched its NAFA Islamic Active Allocation Plan-VII (NIAAP-VII) in Pricing Mechanism Forward Pricing June, 2017 which is the second plan under NAFA Islamic Active Allocation Back end Load: Nil Fund-II. The Active Allocation Plan will be dynamically managed between Management Fee: 1) On invested amount in NAFA fund, no dedicated equity related and income schemes managed by NAFA based on the additional fee. 2) Cash in Bank account: 1.25% p.a. Fund Manager's outlook of the authorized asset-classes. The Plan is presently Total Expense Ratio (%) 0.56% p.a (including 0.13% government closed for new subscription. NIAAP-VII has an initial maturity of two years. levies) **Risk Profile** Low to moderate Since inception, unit price of NIAAP-VII has decreased by 8.3% versus the Listing: Pakistan Stock Exchange benchmark decline of 8.0%. The current exposure in Equity Fund and Income Custodian & Trustee: Central Depository Company (CDC) Fund stands at 51.7% & 39.5%, respectively. The Plan can invest up to 95% in Auditors: KPMG Taseer Hadi & Co. Chartered Accountants Benchmark: Daily weighted return of KMI-30 Index & equity funds. We are confident that the Plan will generate good returns 6-month average deposit rates of three A considering the improved macroeconomic and political outlook and dynamic rated Islamic Banks/Islamic windows of equity allocation mechanism of the Fund. conventional banks as selected by MUFAP, based on Fund's actual allocation (which is combination of benchmarks of underlying schemes) Fund Manager: Sajjad Anwar, CFA AM1 by PACRA (Very High Quality) Asset Manager Rating: Asset Allocation (% of Total Assets) 31-Oct-17 29-Sep-17 Shariah Compliant Funds 91.2% 93.0% Cash Equivalents 8.7% 6.6% Others including receivables 0.1% 0.4% Total 100.0% 100.0% Leverage Nil Nil

Characteristics of Equity Portfolio\*\* PER PBV

LEF**	8.9	2.0	4.6%
30	9.7	1.5	4.6%
d on NAFA's	s estimates		

#### Top Holdings (%age of total assets) (as on 31 October, 2017)

NAFA Islamic Active Allocation Equity Fund	51.7%
NAFA Active Allocation Riba Free Savings Fund	39.5%
Total	91.2%

Notes: 1) The calculation of performance does not include cost of front end load.

2) Taxes apply. Further, tax credit also available as per section 62 of the Income Tax Ordinance, 2001.

Name of the Members of Investment Committee

Dr. Amjad Waheed, CFA Sajjad Anwar, CFA Muhammad Ali Bhabha, CFA, FRM Taha Khan Javed, CFA Hassan Raza, CFA

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Asset Management Ud. Asset Management Ud. Asset Management Bank of Pakistan

#### MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (31/10/2017): 10.1393

October 2017

Performance %					
Performance Period	Oct 2017	FYTD 2018	Rolling 12 months	FY 2017	Since Launch* January 18, 2016
NAFA Active Allocation Riba Free Savings Fund	3.8%	3.7%	3.7%	3.8%	4.0%
Benchmark**	2.5%	2.4%	2.6%	3.1%	3.4%
*A l' l D D l A ' C A		The			0.11.1

\*Annualized Return Based on Morning Star Methodology All other returns are Annualized Simple Return The performance reported is net of management fee & all other expenses and based on dividend reinvestment gross of with-holding tax where applicable.

#### General Information **Investment Objective** Launch Date: January 18, 2016 To earn a reasonable rate of return along with a high degree of liquidity by Fund Size: Rs. 1,708 million investing in short-term Shari'ah compliant banks deposits and money market/debt Fund Size (excluding securities. investment by Fund of Funds) Nil Open-end - Shariah Compliant Income Fund Type: **Fund Manager Commentary** Dealing Days: Daily - Monday to Friday Dealing Time: (Mon - Thr) 9:00 A.M to 5:00 P.M During the month under review, the Fund has generated an annualized return (Friday) 9:00 A.M to 5:30 P.M of 3.8% against the benchmark return of 2.5%. The performance is net of 2-3 business days Settlement: Pricing Mechanism Forward Pricing management fee and all other expenses. Load: Front end: 0% Back end: 0% Management Fee: 1.25% per annum The Fund aims to consistently generate better return than the profit rates 1.93% p.a. (including 0.33% government Total Expense Ratio: offered by Islamic Banks / Islamic windows of commercial banks, while also levies) providing easy liquidity along with a high quality credit profile. The Fund is **Risk Profile:** Low allowed to invest in shariah compliant Government Securities of maturity up Fund stability rating "A-(f)" by PACRA to 3 years as well as Shariah compliant money market and debt securities of Pakistan Stock Exchange Listing: Custodian & Trustee: Central Depository Company (CDC) up to 2 years maturity rated AA- or better. Auditors: A. F. Ferguson & Co. Chartered Accountants Around 94% of net assets of the portfolio are placed in bank deposits. The 6-month average deposit rates of three A Benchmark:\*\* higher allocation in bank deposits is due to better yields as compared to other rated Islamic Banks/Islamic windows of authorized alternative investment avenues. The weighted average conventional banks as selected by MUFAP time-to-maturity of the Fund is 57 days. Fund Manager: Muhammad Ali Bhabha, CFA, FRM Minimum Subscription Rs. 10.000/-AM1 by PACRA (Very High Quality) Asset Manager Rating: We will rebalance the allocation of the Fund proactively based on the capital \* effective from September 01, 2016; Previously Average of 6-Month deposit rates (A- & above rated Islamic banks) market outlook.

Asset Allocation (% of Total Assets)	31-Oct-17	29-Sep-17
Bank Deposits	93.2%	90.4%
GOP Ijara Sukuks - Govt. Backed	5.8%	7.7%
Others including receivables	1.0%	1.9%
Total	100.0%	100.0%
Leverage	Nil	Nil
Note: Amount invested by fund of funds is Rs. 1,708 million		

#### Sindh Workers' Welfare Fund (SWWF)

The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 1,227,171/-. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs. 0.0073/0.07%. For details investors are advised to read note 6.1 of the financial statements of the Scheme for the period ended September 30, 2017.

Name of the Members of Investment Committee

Dr. Amjad Waheed, CFA Sajjad Anwar, CFA Muhammad Ali Bhabha, CFA, FRM Hassan Raza, CFA

Notes: The calculation of performance does not include cost of front end load. 2) Taxes apply. Further, tax credit also available as per section 62 of the Income Tax Ordinance, 2001. Credit Quality of the Portfolio as of 31 October, 2017 (% of Total Assets)

	E 00/
GOP Ijarah Sukuk (AAA rated)	5.8%
AAA	0.5%
AA-	7.3%
A+	36.0%
A-	49.4%
Others including receivables	1.0%
Total	100.0%

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Open Ended Shariah Compliant Equity Scheme

3.22% p.a. (including 0.37% government

Central Depository Company (CDC)



NBP Fullerton Asset Management Ud. National Bank of Pakistan

#### MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (31/10/2017) Rs. 11.1271

October 2017

Performance						
Performance Period	Oct 2017	FYTD 2018	Rolling 12 months	FY 2017	Since Launch* January 18, 2016	
NAFA Islamic Active Allocation Equity Fund	(5.6%)	(15.8%)	0.8%	30.1%	15.9%	
Benchmark	(5.8%)	(14.4%)	1.0%	18.8%	15.2%	
* Annualized Return The performance reported is net of management fee & all other expenses and based on dividend reinvestment gross of with-holding tax where applicable.						

**General Information** 

Fund Size: (Excluding investment by fund of funds)

Launch Date:

Dealing Days:

Dealing Time:

Pricing Mechanism

Management Fee:

Total Expense Ratio (%)

Custodian & Trustee:

Settlement:

**Risk Profile** 

Auditors:

Benchmark:

Fund Size:

Type:

Load:

#### **Investment Objective**

The objective of the Fund is to provide investors with long term capital growth from an actively managed portfolio of Shari'ah Compliant listed equities.

#### Fund Manager's Commentary

NAFA launched its second open-end Islamic Equity Fund namely NAFA Islamic Active Allocation Equity Fund (NIAAEF) in January, 2016. The aim of the Fund is to provide growth to the investment of Unit holders over the long-term in approved Shariah compliant equities.

NIAAEF started off the month with an allocation of around 87% in equities, which decreased to around 83% towards the end of the month. NIAAEF outperformed the Benchmark in October as the Fund was underweight in select Fertilizer, Cement, Oil & Gas Marketing Companies, and Cable & Electric Goods sectors stocks which underperformed the market and overweight in select Textile Composite, Engineering, and Glass & Ceramics sectors stocks which outperformed the market. During the month, the allocation was increased primarily in Oil & Gas Exploration Companies and Fertilizer sectors, whereas it was reduced primarily in Cement, Textile Composite, Automobile Assembler, Engineering, Oil & Gas Marketing Companies, and Power Generation & Distribution Companies sectors.

Fund Manager:Taha Khan Javed, CFAAsset Manager Rating:AM1 by PACRA (Very High Quality)			Top Ten	Hold	ings (as (	on 31 October, 2	017)	
Asset Allocation (% of Total Assets)	31-Oct-17	29-Sep-17	Name	Asset Class	% of Total Assets	Name	Asset Class	% of Total Assets
Equities / Stocks	83.0%	87.1%	Pakistan Oilfields Ltd	Equity	7.3%	Hub Power Company Ltd	Equity	3.6%
Cash Equivalents	13.7%	11.4%	Pak Petroleum Ltd	Equity	5.4%	Pakistan State Oil Co. Ltd	Equity	3.2%
Others including receivables	3.3%	1.5%	Oil & Gas Dev.Co	Equity	4.7%	Attock Cem.Pak.Ltd	Equity	3.1%
Total	100.0%	100.0%	Mari Petroleum Company Ltd	Equity	4.1%	Cherat Cement Company Ltd	Equity	3.1%
Leverage	Nil	Nil	Engro Corporation Ltd	Equity	3.8%	Engro Fertilizer Ltd	Equity	2.9%

Characteristics of Equity Portfolio**					
	0.55	221	51/		
	PER	PBV	DY		
EF	8.9	2.0	4.6%		
80	9.7	1.5	4.6%		

January 18, 2016

Rs. 2,537 million

2-3 business days

A. F. Ferguson & Co.

Chartered Accountants KMI-30 Index

Forward Pricing

2% p.a

High

levies)

Selling & Marketing Expenses 0.4% per annum

Daily - Monday to Friday

(Mon - Thr) 9:00 A.M to 4:30 P.M

(Friday) 9:00 A.M to 5:00 P.M

Front end-0% Back end-0%

Nil

\*\* Based on NAFA's estimates

NIAAF KMI-3

Top Five Sectors (% of Total Assets) (as on 31 October, 2017)					
Oil & Gas Exploration Companies	21.6%				
Cement	13.5%				
Fertilizer	8.4%				
Oil & Gas Marketing Companies	8.4%				
Engineering	5.3%				
Others	25.8%				

#### Sindh Workers' Welfare Fund (SWWF)

The scheme has maintained provision against Sindh Workers' Welfare Fund's liability to the tune of Rs 29,057,183/-If the same were not made the NAV per unit/ last one year return of scheme would be higher by Rs 0.1274/1.15%. For details investors are advised to read the Note 8 of the Financial Statements of the Scheme for the period ended September 30, 2017.

Notes: 1) The calculation of performance does not include cost of front-end load. 2) Taxes apply. Further, tax credit also available as per section 62 of the Income Tax Ordinance, 2001. Name of the Members of Investment Committee

Dr. Amjad Waheed, CFA Sajjad Anwar, CFA Taha Khan Javed, CFA Hassan Raza, CFA

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#### MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (31/10/2017): Rs. 12.3822

October 2017

Performance %					
Performance Period	Oct 2017	FYTD 2018	Rolling 12 months	FY 2017	Since Launch* April 21, 2016
NAFA Islamic Energy Fund	(3.8%)	(5.4%)	11.5%	32.2%	22.8%
Benchmark	(5.8%)	(14.4%)	1.0%	18.8%	9.0%
* Annualized Return	The performance reported is net of management fee & all other expenses and based on dividend reinvestment				

All Other returns are Cumulative

The performance reported is net of management fee & all other expenses and based on dividend reir gross of with-holding tax where applicable.

#### General Information

Launch Date: Fund Size: Type: Dealing Days: Dealing Time:

Settlement: Pricing Mechanism Load:\*\*

	Front End Load (Other): 3% (Nil on investment above Rs. 50 million)
	Back End Load: NIL
Management Fee:	2% p.a
Total Expense Ratio (%)	3.27% p.a (including 0.37% government levies)
Selling & Marketing Expenses	0.4% per annum
Risk Profile	High
Listing:	Pakistan Stock Exchange
Custodian & Trustee:	Central Depository Company (CDC)
Auditors:	A. F. Ferguson & Co.
	Chartered Accountants
Benchmark:	KMI-30 Index
Fund Manager:	Taha Khan Javed, CFA
Minimum	Growth Unit: Rs. 10,000/-
Subscription:	Income Unit: Rs. 100,000/-
Asset Manager Rating:	AM1 by PACRA (Very High Quality)

April 21, 2016

Rs. 2,000 million

2-3 business days

Forward Pricing

Daily - Monday to Friday

(Mon - Thr) 9:00 A.M to 4:30 P.M

investment above Rs. 101 million)

Front End Load (Individual): 3% (Nil on

(Friday) 9:00 A.M to 5:00 P.M

Open Ended Shariah Compliant Equity Scheme

#### Investment Objective

The objective of NAFA Islamic Energy Fund is to provide investors with long term capital growth from an actively managed portfolio of Shari'ah Compliant listed equities belonging to the Energy Sector.

#### Fund Manager's Commentary

NAFA launched its third open-end Islamic Equity Fund namely NAFA Islamic Energy Fund (NIEF) in April, 2016. The aim of the Fund is to provide growth to the investment of Unit holders over the long-term in approved Shariah compliant energy stocks.

NIEF started off the month with an allocation of around 85% in equities, which decreased to around 84% towards the end of the month. NIEF outperformed the Benchmark in October as the Fund was overweight in select Energy sectors stocks which outperformed the market. During the month, the allocation was increased primarily in Oil & Gas Exploration Companies, whereas it was reduced primarily in Oil & Gas Marketing Companies Sector.

Top Ten Holdings (as on 31 October, 2017)						
Name	Asset Class	% of Total Assets	Name	Asset Class	% of Total Assets	
Pakistan Oilfields Ltd	Equity	13.1%	Pakistan State Oil Co Ltd	Equity	6.5%	
Pakistan Petroleum Ltd	Equity	10.7%	Shell Pakistan Ltd	Equity	5.8%	
Mari Petroleum Company Ltd	Equity	8.8%	Attock Petroleum Ltd	Equity	5.1%	
Oil & Gas Dev Co Ltd	Equity	8.1%	Hub Power Company Ltd	Equity	4.8%	
Sui Northern Gas Ltd	Equity	6.8%	Attock Refinery Ltd	Equity	2.9%	

#### \*\*effective from January 02, 2017

NIEF KMI-30

Asset Allocation (% of Total Assets)	31-Oct-17	29-Sep-17
Equities / Stocks	83.6%	85.2%
Cash Equivalents	13.8%	13.2%
Others including receivables	2.6%	1.6%
Total	100.0%	100.0%
Leverage	Nil	Nil

## Characteristics of Equity Portfolio\*\*\*

	PER	PBV	DY
	9.5	2.9	4.3%
)	9.7	1.5	4.6%
on NAFA	's estimates		

#### Sectors (% of Total Assets) (as on 31 October, 2017)

Oil & Gas Exploration Companies	40.6%
Oil & Gas Marketing Companies	29.7%
Power Generation & Distribution	8.1%
Refinery	5.2%

Notes: 1) The calculation of performance does not include cost of front end load. 2) Taxes apply. Further, tax credit also available as per section 62 of the Income Tax Ordinance, 2001.

#### Sindh Workers' Welfare Fund (SWWF)

The Scheme has maintained provisions against sindh worker's welfare Fund's liability to the tune of Rs. 14,050,569/- if the same were not made the NAV Per unit/return of the Scheme would be higher by Rs 0.0870/0.78%. For details investors are advised to read the note 9 of the Financial Statements of the Scheme for the period ended September 30, 2017.

#### Name of the Members of Investment Committee

Dr. Amjad Waheed, CFA Sajjad Anwar, CFA Taha Khan Javed, CFA Hassan Raza, CFA

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# NBP Fullerton Asset Management Limited

7<sup>th</sup> Floor Clifton Diamond Building, Block No. 4, Scheme No. 5,

Clifton Karachi.

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