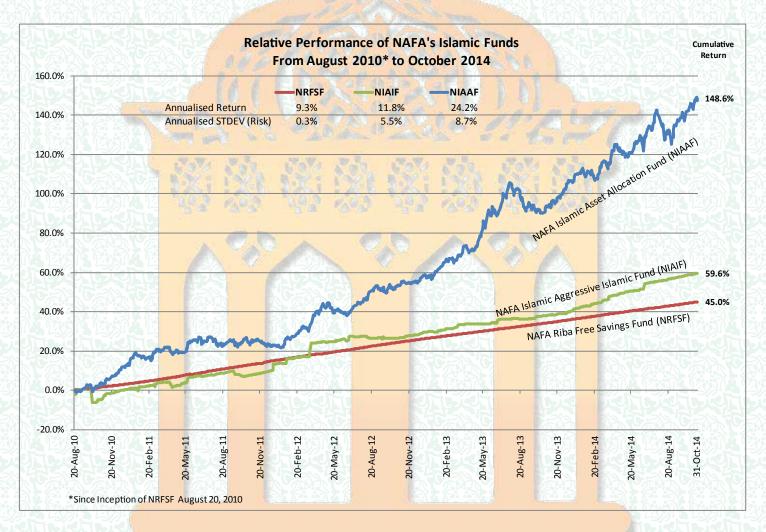




# Fund Manager Report of Shariah Compliant Schemes October 2014



Note: Detailed monthly reports of NAFA Funds are available on our website at www.nafafunds.com

Managed by:

# NBP Fullerton Asset Management Limited

7<sup>th</sup> Floor Clifton Diamond Building, Block No. 4, Scheme No. 5, Clifton Karachi. Helpline (Toll Free): 0800-20001 Fax: (021) 35825329 UAN (Khi/Lhr/lsb): 111-111-NFA (111-111-632) Website: www.nafafunds.com Email: info@nafafunds.com Your investments & "NAFA" grow together



Joint - Venture Partners



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NBP Fullerton Asset Management Ltd. A Subsidiary of National Bank of Pakistan

Performance Summary of NAFA's Shariah Compliant Funds

# October 2014

NAFA ISLAMIC FUNDS PERFORMANCE Mutual Funds - Collective Investment Schemes (CISs)

		Widtual	Tunus C	onective in	counten	Scheme	.3 (CI33)						
	Fund Name	Fund Size (Rs. In Crore)	Stability* Rating	Inception Date	Oct- 2014	Rolling 12 Months	FYTD- 2015	FY- 2014	FY - 2013	FY - 2012	FY - 2011	FY - 2010	Since Inception
	Fixed Income Islamic Funds					Annuali	zed Ret	turns					
	NAFA Riba Free Savings Fund	136	AA- (f)	20-Aug-10	7.9%	7.9%	7.4%	7.8%	8.7%	10.8%	n/a	n/a	9.3%
	Benchmark			11	7.0%	6.9%	7.0%	6.7%	7.3%	8.3%	n/a	n/a	7.5%
ile	NAFA Islamic Aggressive Income Fund	72	A- (f)	26-Oct-07	8.9%	15.4%	9.5%	13.6%	6.8%	19.0%	9.0%	(4.9%)	6.6%
Risk Profile	Benchmark	189		Call and	6.9%	6.7%	6.8%	6.5%	7.0%	7.9%	7.1%	6.5%	6.7%
	Equity Related Islamic Funds		Star Ranking*			Cun	nulative	Return	S				Annualized Return
	NAFA Islamic Asset Allocation Fund (Formerly; NIMF)**	87	(4-star)	26-Oct-07	4.1%	27.7%	6.7%	22.2%	<mark>36.3</mark> %	13.3%	28.4%	17.5%	14.6%
	Benchmark				0.7%	16.3%	2.6%	17.7%	<mark>28</mark> .4%	11.1%	24.4%	21.3%	11.4%

NAFA ISLAMIC PENSION FUND (NIPF) - Voluntary Pension Schemes (VPSs)

Fund Name					Ann	ualized	Return	S				
NIPF - Debt sub Fund	6	1	2- <mark>Jul-13</mark>	<mark>6.</mark> 1%	7.4%	4.5%	n/a	n/a	n/a	n/a	n/a	7.3%
NIPF - Money Market sub F <mark>und 5</mark>			2-J <mark>ul-13</mark>	<mark>6.</mark> 8%	6.9%	5.0%	n/a	n/a	n/a	n/a	n/a	6.9%
		Cumulative Returns							Annualize Return			
NIPF - Equity sub Fund	8		2- <mark>Jul-13</mark>	<mark>9</mark> .6%	54.4%	<mark>16.6%</mark>	n/a	n/a	n/a	n/a	n/a	41.7%
Allocation High Schemes Volatility	Medium Volatility	Low Volatility	Lower Volatility		e Cycle location		istomize Ilocation					
					depend on Age		depend en alloca					
High Risk		$\implies$	Lowe <mark>st Risk</mark>									
Note: In VPS, allocation sch	eme deterr	nines the ri	sk profile.									

n/a = Not applicable.

- Return is reported where full period performance is available.

\* Stability rating/Star ranking has been assigned by PACRA

Notes: 1) The calculation of performance does not include cost of front-end load.

2) Tax credit also available as per section 62 of Income Tax Ordinance.

3) Taxes apply. Tax rate on Dividend for individuals is 10%, CGT rate is 12.5% for up to 1 year holding period, 10% for 1-2 years holding period and 0% for more than 2 years holding period.

\*\*The fund category was changed to Islamic Asset Allocation from Islamic Balanced with effect from April 22, 2014. Consequently, allowed equity range is now 0% to 90% which previously was 30% to 70%.
Note: Detailed monthly reports of NAFA Funds are available on our website at www.nafafunds.com

Disclaimer: This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. The NAV based prices of units and any dividends/returns thereon are dependent on forces and factors affecting the capital markets. These may go up or down based on market conditions. Past performance is not necessarily indicative of future results. The investors are advised in their own interest to carefully read the contents of the Offering Documents in particular the Investment Policies.



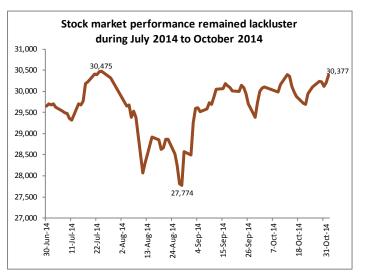
# Economic and Stock Market Outlook

Macroeconomic indicators so far paint a mixed picture of the local economy. Inflation continues to remain benign, clocking at 7.1% p.a, on average, during the first four months of the fiscal year, driven down by lower commodity prices and restricted money supply growth. First quarter fiscal deficit of 1.2% of GDP was well contained due to very little development spending and surpluses recorded by the provinces. However, external account has exhibited weakness due to a rising trade deficit, caused by an overvalued exchange rate, and non-materalization of foreign inflows amid uncertainty in domestic politics. The IMF has also delayed its fourth review of the economy in view of government's failure to meet some key performance benchmarks under the EFF loan agreement. Energy shortages also continue to beset economic growth as captured in below-potential Large Scale Manufacturing (LSM) growth of 3.2% during July-August. The above has also impacted stock market performance with the benchmark KSE-100 Index rising by a nominal 2.4% during the first four months of the fiscal year.

We expect country's macroeconomic situation to take a turn for the better from hereon based on the following positive developments:

- Political tensions have subsided in the recent few weeks, putting to rest fears of mass social unrest, military intervention or complete paralysis of the government. This has enabled the government to refocus on economic issues. For instance, Secondary Public Offering (SPO) of OGDC and Sovereign Sukkuk offering are scheduled to happen in November. The government is also in talks with the IMF for completion of the fourth and fifth reviews in time to secure release of USD1.1 billion loan installment in December. The above are expected to result in sizable jump in foreign exchange reserves to USD17-18 billion by December-end, allaying external account pressures currently faced by the economy, and improving external vulnerability.
- Due to slowdown in global economic growth and a supply glut, global crude oil prices have declined by 20% 25% in October. Lower oil prices would benefit the domestic economy in multiple ways. It would result in further reduction in inflationary pressure, giving the central bank more room to cut interest rates. As crude oil imports comprise a sizable chunk (33%) of the import bill, lower prices would reduce trade and current account deficits. According to our estimate, every USD10/bbl reduction in oil prices would shrink the trade deficit by USD1.4 billion. Thus, lower oil prices should strengthen the external accounts position. At present, Pakistan's power generation mix is skewed towards imported residual furnace oil (RFO), which is very expensive. This high generation cost has strained fiscal balance due to heavy subsidies, impacting industry competitiveness and creating circular debt problem in the energy chain. The recent decline in RFO prices should lessen blended generation cost, reduce the subsidy burden & accumulation of circular debt, and improve the competitiveness of our exports.

Key Econom	nic Indicators			
	Sep-14	Jun-14		
SBP Foreign Exchange Reserve	US\$ 8,943 Million	US\$ 9,095 Million		
Import Cover	9 Weeks	10 Weeks		
Current Account Balance (Quarterly)	US\$ -1,330 Million	US\$ -378 Million		
Financial Account (Quarterly)	US\$ 741 Million	US\$ 4,179 Million		
Budget Deficit (Quarterly)	PKR 357 Billion	PKR 577 Billion		
Balance of Trade (Quarterly)	US\$ -6,504 Million	US\$ -6,021 Million 8.2%		
Consumer Price Index (CPI)	7.7%			
CPI (12 Month Average)	8.5%	8.6%		
Interest Rate	10.0%	10.0%		
GDP Growth (Fiscal Year)	N/A	4.1%		



Based on our estimates, the stock market is trading at 8.5 times 12-months forward earnings, and offers around 6% dividend yield. The corporate earnings are expected to grow by 12% for the next 4 quarters. We expect that the improvement in the political and macroeconomic situation, along with expected double digit earnings growth should result in good performance of the stock market during the rest of the fiscal year.

**Disclaimer:** This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. The NAV based prices of units and any dividends/returns thereon are dependent on forces and factors affecting the capital markets. These may go up or down based on market conditions. Past performance is not necessarily indicative of future results.



NBP Fullerton Asset Management Ltd. A Subsidiary of National Bank of Pakistan



October 2014

# Stock Market Review

During the month of October, the stock market volatility spiked owing to delay in materialization of budgeted foreign flows amid noise in the domestic politics, net selling by the foreign investors and lower than expected corporate earnings announcements by most companies in the ongoing results season. However, during the latter half of the month, the market staged a recovery and the benchmark KSE-100 Index advanced by around 2% to close at 30,377 levels and KMI-30 Index advanced by around 1% to close at 48,699 levels. Towards the end of the month, investors' sentiments were buoyed by expectation of a policy rate cut in the upcoming monetary announcement scheduled in mid-November mainly due to (i) controlled inflation, (ii) benign near –term inflation outlook amid sizable anticipated cut in domestic oil prices, and (iii) expected improvement in external account on account of SPO of Oil & Gas Company, floatation of Sukuk in international market and release of 3rd and 4th tranche by IMF. Foreigners were net sellers during the month with net outflows recorded at US \$ 31 million versus net inflow of US \$ 53 million during the previous month.

Construction & Materials, Automobile & Parts, Electricity, and Pharma & Bio Tech sectors out-performed the market, while Banking and Oil & Gas sectors lagged the market. Better than expected corporate results and attractive double-digit dividend yields amid falling interest rates drew investors towards the power sub-sector. Automobile & Parts sectors out-performed due to expectation of healthy sales volume and margin improvement resulting from JPY weakening. Bull Run in the Pharma sector continued on speculation of new drugs introduction by some major players. Cement stocks also rallied driven by healthy sales numbers and strong earnings growth resulting from falling coal prices and steady demand. Sell-off in the Oil & Gas sector was witnessed following steep fall in oil prices and upcoming Secondary Public Offering of OGDC.

As per our estimates, the market is now trading at 8.5 times 12-months forward earnings. We believe that the market will take direction from Inflation and interest rate outlook, foreign portfolio investment activity, development on the domestic political front, and financial & capital inflows. We are closely monitoring the developments in capital market and will alter the allocation of our equity funds accordingly.

# Fixed Income Review

Inflation as measured by CPI clocked at 5.8% in October in line with broad market expectations. Over the last one year, we have witnessed a shift in government borrowing from short-term T-Bills to long-term PIBs to reduce rollover or refinancing risk that pushed up the yields on the PIBs from 80 basis points to 100 basis points. Resultantly, spread of 3 years PIBs over T-Bills increased to around 2.6% making PIB very attractive investment avenue for medium to long term investors. Concomitantly, the outstanding stock of PIBs increased from PKR 1.3 trillion in December 2013 to PKR 3.5 trillion in September 2014, which increased the liquidity and depth of the sovereign bond market.

SBP conducted a PIB auction on 22 October 2014 wherein only PKR50 billion was accepted against participation of Rs. 332bn at a cut-off yield of 12.48%, 12.98% and 13.45% for 3, 5 and 10 year tenors, respectively. Following this auction, the yields in the secondary market dropped sharply and saw a low of around 11.3%, 11.5% and 12.3% for 3, 5 and 10 year tenors. The recent reversal of yields in PIBs can be attributed to 1) view of the market players that Government has again changed its borrowing mix from higher cost PIBs to lower cost T-bills as it has already significantly reduced rollover or refinancing risk 2) anticipation of an interest rate cut in the upcoming monetary policy announcement scheduled in November on the back of further decline in inflation due to low oil prices as well as expectation of improvement in external account position due to privatization receipts and issuance of dollar denominated Sovereign Sukuk.

In the three T-Bills auctions during the month, MoF accepted Rs.347 billion against the target of Rs.550 billion and maturity of Rs.483 billion. The cut-off annualized yields for the last T- Bill auction was noted at 9.96%, 9.95% and 9.98% for 3, 6 and 12 month tenors respectively. SBP conducted its first Islamic Open Market Operation (OMO) during the month. In the OMO (Bai-Mujjal – Outright Purchases of GIS) dated October 27, 2014, SBP accepted all amount (Rs 39.4 billion) in one year tenor. In the other OMO (outright purchase of Government Ijara Sukuk), SBP accepted an amount of Rs 38.4 billion against offered amount of Rs 40.5 billion.

We have adjusted the maturity of our money market and income funds based on the capital market expectations. We are closely monitoring the developments in the capital markets and will rebalance the portfolio accordingly.

# Our Contacts

Contact our Investment Consultant for free Investmant advice

Call 0800-20001 📕 UAN 111-111-632 📕 sms NAFA INVEST to 8080 📕 www.nafafunds.com 📕 info@nafafunds.com

**Disclaimer:** This publication is for informational purpose only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell the fund. All investments in mutual funds are subject to market risks. The price of units may go up as well as down. Past Performance is not necessarily indicative of future results.



# A Subsidiary of National Bank of Pakistan NAFA Riba Free Savings Fund (NRFSF)

# MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (31/10/2014): Rs. 10.3554

NBP Fullerton

# October 2014

Performance %							
Performance Period	October	FYTD	Rolling 12	FY	FY	FY	Since Launch
	2014	2015	Months	2014	2013	2012	August 20, 2010 *
NAFA Riba Free Savings Fund	7.9%	7.4%	7.9%	7.8%	8.7%	10.8%	9.3%
Benchmark	7.0%	7.0%	6.9%	6.7%	7.3%	8.3%	7.5%

\* Annualized Return Based on Morning Star Methodology All other returns are Annualized Simple Return

[Net of management fee & all other expenses]

profile of the Fund.

**Investment Objective** 

### **General Information**

Launch Date: August 20, 2010 To provide preservation of capital and earn a reasonable rate of return Fund Size: along with a high degree of liquidity by investing in short-term Shariah Rs. 1,355 million Open-end - Shariah Compliant Income Fund compliant banks and money market / debt securities. Type: Dealing Days: Daily - Monday to Saturday **Fund Manager Commentary** (Mon - Thr) 9:00 A.M to 5:00 P.M Dealing Time: (Friday) 9:00 A.M to 5:30 P.M The Fund generated an annualized return of 7.9% for the month of (Saturday) 9:00 A.M to 1:00 P.M October 2014 versus the Benchmark return of 7.0%. During the last one Settlement: 2-3 business days Pricing Mechanism: Forward Pricing year the Fund has outperformed its Benchmark by 1.0% by earning an Load: Front end: without Life Insurance: 0.5%, with annualized return of 7.9%. This outperformance is net of management fee Life Insurance: 5% (Nil on investment above and all other expenses. Rs. 16 million), Back end: 0% Management Fee: 1.25% per annum The Fund aims to consistently provide better return than the profit rates Risk Profile: Very Low "AA-(f)" by PACRA Fund Stability Rating: offered by Islamic Banks / Islamic windows of commercial banks, while Lahore Stock Exchange Listing: also providing easy liquidity along with a high quality credit profile. The Custodian & Trustee: Central Depository Company (CDC) Fund is allowed to invest in short-term Shariah compliant money market Auditors: A. F. Ferguson & Co. securities of up to six months maturity rated AA- or better. The Fund is not Chartered Accountants Benchmark: Average 6-month deposit rate of A- and authorized to invest in corporate debt securities and the Equities. With above rated Islamic Banks stability rating of AA-(f), NRFSF is amongst the highest rated Islamic Income Fund Manager: Salman Ahmed Funds in the market. Growth Unit: Rs. 10,000/-Minimum Income Unit: Rs. 100,000/-Subscription: Asset Manager Rating: AM2 by PACRA (Very High Investment The allocation of the Fund is around 10% in GOP Ijarah Sukuks, which are Management Standards) floating rate instruments with 6-months coupon re-setting. Around 89% of

Asset Allocation (% of Total Assets)	31-Oct-14	30-Sep-14
GOP Ijara Sukuk - Govt. Backed	10.00%	7.97%
Cash Equivalents	88.78%	90.28%
Other including receivables	1.22%	1.75%
Total	100.00%	100.00%
Leverage	Nil	Nil

## Top Holdings (as at October 31, 2014)

Name of Sukuk	% of Total Assets
GOP Ijarah (Sukuk XIII)	3.43%
GOP Ijarah (Sukuk X)	2.91%
GOP Ijarah (Sukuk XIV)	1.91%
GOP Ijarah (Sukuk XI)	1.75%
Total	10.00%

# WORKERS' WELFARE FUND (WWF)

The scheme has maintained provisions against Workers' Welfare Fund's liability to the tune of Rs.9,629,237/-. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs.0.0736/0.77%. For details investors are advised to read note 8 of the Financial Statements of the Scheme for the quarter ended September 30, 2014.

Name of the Members of Investment Committee

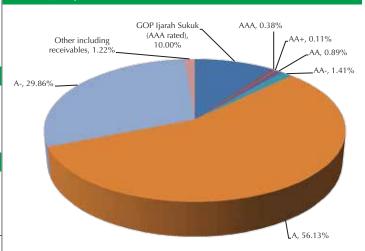
Dr. Amjad Waheed, CFA Sajjad Anwar, CFA Muhammad Ali Bhabha, CFA, FRM Syed Suleman Akhtar, CFA Salman Ahmed

Notes: 1) The calculation of performance does not include cost of front end load. 2) Taxes apply. Further, tax credit also available as per section 62 of Income Tax Ordinance.

## Credit Quality of the Portfolio as of October 31, 2014 (% of Total Assets)

the portfolio is invested in bank deposits which enhances the liquidity

The weighted average time to maturity of the Fund is 28 days. We will rebalance the portfolio based on economic and capital market outlook.



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NBP Fullerton Asset Management Ltd. A Subsidiary of Vational Bank of Pakistan

# MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (31/10/2014): Rs.13.8767

October 2014

Performance %									
Performance Period	October	FYTD	Rolling 12	FY	FY	FY	FY	FY	Since Launch
renomance renou	2014	2015	Months	2014	2013	2012	2011	2010	October 26, 2007*
NAFA Islamic Asset Allocation Fund (Formerly: NAFA Islamic Multi Asset Fund)	4.1%	6.7%	27.7%	22.2%	36.3%	13.3%	28.4%	17.5%	14.6%
Benchmark**	0.7%	2.6%	16.3%	17.7%	28.4%	11.1%	24.4%	21.3%	11.4%
* Annualized Return									

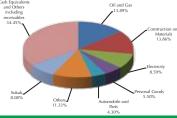
[Net of management fee & all other expenses] All Other returns are Cumulative

Note:\*\* KSE-30 is used as equity component for the Benchmark before June 30, 2008, the launch date of KMI-30 Index. The fund category was changed to Islamic Asset Allocation from Islamic Balanced with effect from April 22, 2014. Consequently, allowed equity range is now 0% to 90% which previously was 30% to 70%. Previous benchmark was 50% KSE-30 Index & 50% 3-month KIBOR.

General Information		lı
Launch Date:	October 26, 2007	То
Fund Size:	Rs. 866 million	in۱
Type: Dealing Days:	Shariah Compliant - Open-end – Asset Allocation Fund Daily – Monday to Friday	ac
Dealing Time:	(Mon-Thr) 9:00 A.M to 5:00 P.M	Sh
Dealing fine.	(Friday) 9:00 A.M to 5:30 P.M	
Settlement:	2-3 business days	Мı
Pricing Mechanism:	Forward Pricing	F
Load:	Front end: without Life Insurance: 3%, with Life	D
	Insurance: 5% (Nil on investment above	Du
Management Feet	Rs. 16 million), Back end: 0%	All
Management Fee: Risk Profile:	2% per annum Moderate	inc
	Lahore Stock Exchange	Fu
Listing: Custodian & Trustee:	Lahore Stock Exchange Central Depository Company (CDC)	ро
Auditors:	KPMG laseer Hadi & Co. Chartered	ou
	Accountants	ma
Benchmark:**	Average of (i) average 3-month Islamic banks deposit rate (ii) 6-month KIBOR or its	IIIc
	Shariah Compliant equivalent (iii) KMI 30 Index	
Fund Manager	Asim Wahab Khan, CFA	NI
Fund Manager: Minimum	Growth Unit: Rs. 10,000/-	wł
Subscription:	Income Unit: Rs. 100,000/-	ou
Asset Manager Rating:	AM2 by PACRA (Very High Investment	Au
	Managément Standards)	wh

Asset Alloc	c <b>ation</b> (% of Total A	ssets) 31-Oct	-14 30-Sep-14
Equities / Sto	ocks	57.47	% 55.55%
Sukuks		8.08	% 11.11%
Cash Equiva	lents Iding receivables	32.10	% 28.18%
Others inclu	iding receivables	2.359	% 5.16%
Total	0	100.00	% 100.00%
Leverage		N	il Nil
	Characteristics of	of Equity Portfoli	o***
	PER	PBV	DY
NIAAF	7.6	2.3	6.2%
KMI-30	8.7	2.2	6.7%

Asset Allocation (% of Total Assets) (as on 31 October, 2014)



## Name of the Members of Investment Committee

Dr. Amjad Waheed, CFA Sajjad Anwar, CFA Syed Suleman Akhtar, CFA Muhammad Ali Bhabha, CFA, FRM Asim Wahab Khan, CFA Muhammad Imran, CFA, ACCA

# WORKERS' WELFARE FUND (WWF)

the Scheme for the period ended September 30, 2014.

Notes: 1) The calculation of performance does not include cost of front end load.

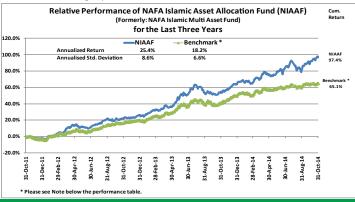
**nvestment Objective** 

p provide investors with a combination of capital growth and income by vesting in Shariah compliant investments. NIAAF (Formerly NIMF) aims to chieve attractive returns at moderate levels of risk by investing in a variety of hariah compliant securities, instruments and avenues such as Equities, lusharakah, Murabahah, Ijarah etc.

# Fund Manager's Commentary

During the month under review, unit price (NAV) of NAFA Islamic Asset llocation Fund (NIAAF) (Formerly: NAFA Islamic Multi Asset Fund) creased by 4.1%, whereas the Benchmark increased by 0.7%, thus your und outperformed the Benchmark by 3.4%. Since inception your Fund has osted 160.5% return, versus 113.3% by the Benchmark. Thus, an utperformance of 47.2% was recorded. This outperformance is net of anagement fee and all other expenses.

IIAAF started off the month with an allocation of around 56% in equities, hich was increased to around 57% towards the end of the month. NIAAF utperformed the Benchmark in October as the Fund was overweight in select utomobile & Parts, Electricity and Construction & Materials sectors stocks which outperformed the market. During the month, the allocation was primarily increased in Personal Goods and Construction & Materials sectors whereas it was slightly reduced in the Banks sector.



Top Ten Holdings (as on 31 October, 2014)

Asset Class	% of Total Assets	Name	Asset Class	% of Total Assets
Equity	5.20%	Lucky Cement Ltd	Equity	3.93%
Sukuk	5.01%	Pakistan Oilfields Ltd	Equity	3.69%
Equity	4.11%	Maple Leaf Cement Ltd	Equity	3.26%
Equity	4.02%	Maple Leaf Cement Ltd	Sukuk	3.07%
Equity	4.01%	Thal Ltd	Equity	2.77%
	Class Equity Sukuk Equity Equity	ClassAssetsEquity5.20%Sukuk5.01%Equity4.11%Equity4.02%	Class         Assets         Name           Equity         5.20%         Lucky Cement Ltd           Sukuk         5.01%         Pakistan Oilfields Ltd           Equity         4.11%         Maple Leaf Cement Ltd           Equity         4.02%         Maple Leaf Cement Ltd	Class         Assets         Name         Class           Equity         5.20%         Lucky Cement Ltd         Equity           Sukuk         5.01%         Pakistan Oilfields Ltd         Equity           Equity         4.11%         Maple Leaf Cement Ltd         Equity           Equity         4.02%         Maple Leaf Cement Ltd         Sukuk

# Details of Non-Compliant Investments

	Particulars	Type of Investment	Value of Investments before Provision	Provision held	Value of Investments after Provision	% of Net Assets	% of Gross Assets	Yield to Maturity per annum
	Eden Housing (Sukuk II)	SUKUK	4,921,875	4,921,875	-	-	-	-
	Maple Leaf Cement (Sukuk I)****	SUKUK	34,893,750	-	28,137,308	3.25%	3.07%	20.37%
	Pak Elektron Limited (Sukuk)	SUKUK	21,428,571	21,428,571	-	-	-	-
┨	Total		61,244,196	26,350,446	28,137,308	3.25%	3.07%	

\*Said TFC is performing but classified as non Compliant on the basis of required rating. Due to this the difference between 2) Taxes apply. Further, tax credit also available as per section 62 of Income Tax Ordinance. the Value of Investment before provision and after provision is mark to market loss instead of provisioning.

\*\*\* Based on NAFA's estimates



# NAFA Islamic Aggressive Income Fund (NIAIF)

# MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (31/10/2014): Rs. 9.6262

NBP Fullerton

A Subsidiary of

October 2014

Performance %									Ň
Performance Period	October 2014	FYTD 2015	Rolling 12 Months		FY 2013	FY 2012	FY 2011	FY 2010	Since Launch October 26, 2007*
NAFA Islamic Aggressive Income Fund	8.9%	9.5%	15.4%	13.6%	6.8%	19.0%	9.0%	(4.9%)	6.6%
Benchmark	6.9%	6.8%	6.7%	6.5%	7.0%	7.9%	7.1%	6.5%	6.7%

\* Annualized Return Based on Morning Star Methodology All other returns are Annualized Simple Return

### General Information

October 26, 2007	1
Rs. 723 million	
Open-end – Shariah Compliant Aggressive	
Income Fund	
Daily – Monday to Friday	H
(Mon - Thr) 9:00 A.M to 5:00 P.M	
(Friday) 9:00 A.M to 5:30 P.M	
2-3 business days	
Forward Pricing	
Front end: 1% (Nil on investment above	
Rs. 16 million), Back end: 0%	
1.0% per annum	
Low to Medium	
"A-(f)" by PACRA	
Lahore Stock Exchange	
Average 3-month deposit rate of Islamic Banks	
Management Standards)	
	Rs. 723 million Open-end – Shariah Compliant Aggressive Income Fund Daily – Monday to Friday (Mon - Thr) 9:00 A.M to 5:00 P.M (Friday) 9:00 A.M to 5:30 P.M 2-3 business days Forward Pricing Front end: 1% (Nil on investment above Rs. 16 million), Back end: 0% 1.0% per annum Low to Medium "A-(f)" by PACRA Lahore Stock Exchange Central Depository Company (CDC) (Effective 25th August 2014). KPMG Taseer Hadi & Co. Chartered Accountants

Asset Allocation (% of Total Assets)	31-Oct-14	30-Sep-14
Sukuks	7.30%	8.20%
Cash Equivalents	90.13%	89.00%
Other including receivables	2.57%	2.80%
Total	100.00%	100.00%
Leverage	Nil	Nil

## Top Sukuk Holdings (as at October 31, 2014)

Name of Sukuk	% of Total Assets
Engro Fertilizer Limited (Sukuk)	3.17%
K Electric Azm Sukuk	2.09%
Maple Leaf Cement (Sukuk I)	2.04%
Total	7.30%

## WORKERS' WELFARE FUND (WWF)

The scheme has maintained provisions against Workers' Welfare Fund's liability to the tune of Rs.2,321,946/-. If the same were not made the NAV per unit/ last one year return of scheme would be higher by Rs.0.0309/0.37%. For details investors are advised to read note 7 of the Financial Statements of the Scheme for the quarter ended September 30, 2014.

Name of the Members of Investment Committee

Dr. Amjad Waheed, CFA Sajjad Anwar, CFA Muhammad Ali Bhabha, CFA, FRM Syed Suleman Akhtar, CFA Muhammad Imran, CFA, ACCA

Notes: 1) The calculation of performance does not include cost of front end load. 2) Taxes apply. Further, tax credit also available as per section 62 of Income Tax Ordinance. **Investment Objective** 

[Net of management fee & all other expenses]

To seek maximum possible preservation of capital and a reasonable rate of return via investing primarily in Shariah Compliant money market & debt securities having good credit rating and liquidity.

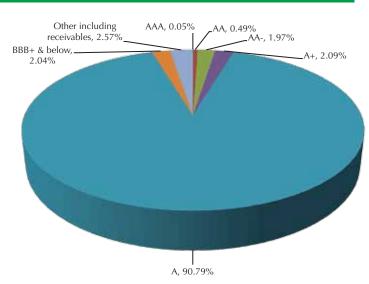
## Fund Manager Commentary

During the month under review, the Fund posted an annualized return of 8.9% as compared to the Benchmark return of 6.9%. Outperformance of the Fund during the month is due to profit payment of non performing Household Goods sector sukuk. During CY14, the Fund has posted 15.5% annualized return versus 6.7% by the Benchmark, hence an outperformance of 8.8% p.a. This outperformance is net of management fee and all other expenses.

The allocation in corporate Sukuks with current weightage at around 7.3% is diversified among Cement, Electricity, and Fertilizer sub sectors. Around 90.1% allocation in bank deposits provides diversification and liquidity to the portfolio. Going forward, we will rebalance the allocation of the portfolio based on the capital market outlook.

The weighted average Yield-to-Maturity (YTM) of the Sukuk portfolio is around 13.6% p.a. and weighted average time to maturity is 1.8 years. The weighted average time to maturity of the Fund is 0.13 years. Hence, for investors with medium term investment horizon, the Fund offers an attractive opportunity to earn decent returns. However, since Sukuks prices may go up or down, therefore, only investors with medium-term investment horizon are advised to invest in this Fund.

## Credit Quality of the Portfolio as of October 31, 2014 (% of Total Assets)



Disclaimer: This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. The NAV based prices of units and any dividends/returns thereon are dependent on forces and factors affecting the capital markets. These may go up or down based on market conditions. Past performance is not necessarily indicative of future results. Please read the Offering Document to understand investment policies and the risk involved.



# MONTHLY REPORT (MUFAP's Recommended Format)

# October 2014

		Performance %**			o**
Fund Size (Rs. in mn)	NAV Per Unit (Rs.) October 31, 2014	October 2014	FYTD 2015	Trailing 12 Months	Since Launch July 02, 2013
82.1	106.1505	9.6%*	16.6%*	54.4%*	41.7%
64.7	110.8360	6.1%	4.5%	7.4%	7.3%
46.1	110.3481	6.8%	5.0%	6.9%	6.9%
	(Rs. in mn) 82.1 64.7	(Rs. in mn)October 31, 201482.1106.150564.7110.8360	(Rs. in mn)October 31, 2014201482.1106.15059.6%*64.7110.83606.1%	Fund Size (Rs. in mn)         NAV Per Unit (Rs.) October 31, 2014         October 2014         FYTD 2015           82.1         106.1505         9.6%*         16.6%*           64.7         110.8360         6.1%         4.5%	Fund Size (Rs. in mn)         NAV Per Unit (Rs.) October 31, 2014         October 2014         FYTD 2015         Trailing 12 Months           82.1         106.1505         9.6%*         16.6%*         54.4%*           64.7         110.8360         6.1%         4.5%         7.4%

\* Cumulative Return

\*\* Annualized Return

[Net of management fee & all other expenses]

<b>General Information</b>		Investment Objective
Launch Date: Fund Size: Type:	July 2, 2013 Rs. 192.9 million Open-end – Shariah Compliant Voluntary Pension Scheme	To provide a secure source of savings and regular income after retirement to the Participants.
	Pension Scheme Daily – Monday to Friday	Fund Manager's Commentary
Dealing Days: Dealing Time:	Daily – Monday to Friday (Mon-Thr) 9:00 A.M to 5:00 P.M	During the month of October:
Pricing Mechanism: Front end Load:	(Friday) 9:00 A.M to 5:30 P.M Forward Pricing	
Front end Load: Back end	Upto 3% on Contributions	NIPF Equity Sub-fund unit price increased by 9.6% compared with KMI-30
Management Fee:	On average Annual Net Assets of each Sub-fund.	Index return of 0.7%. The Sub-fund was around 88% invested in equities (93%
	Equity 1.50% Debt 1.25%	on net basis) with major weights in Construction & Materials, Oil & Gas,
Risk Profile:	Money Market 1.00% Investor dependent	Electricity, and Automobile & Parts sectors.
Custodian & Trustee:	Central Depository Company (CDC) M. Yousuf Adil Saleem & Co.	NIPF Debt Sub-fund generated annualized return of 6.1% due to depressed
Auditors:	M. Yousuf Adil Saleem & Co. Chartered Accountants	yields on GOP Ijarah sukuk. The Sub Fund was invested primarily in GoP Ijara
Fund Manager: Minimum	Sajjad Anwar, CFA Initial: Rs. 10,000/-	Sukuks and Islamic bank deposits.
Subscription:	Subsequent: Rs. 1,000/-	
Asset Manager Rating:	AM2 by PACRA (Very High Investment Management Standards)	NIPF Money Market Sub-fund generated annualized return of 6.8% due to
Leverage	Nil	depressed yields on GOP Ijarah sukuk. The Sub Fund was invested primarily in
Credit Quality of the	Portfolio (as on 31 October, 2014)	short-term GoP Ijara Sukuks and Islamic bank deposits.
	Debt Money Market	
Government Securities (AA		Equity Sub Fund Asset Allocation (% of Total Assets)

	Debt	Money Market
Government Securities (AAA rated)	78.69%	83.90%
AAA	11.32%	11.01%
AA+	6.96%	1.96%
AA	0.03%	0.01%
Others	3.00%	3.12%
Total	100.00%	100.00%

Asset Allocati	on (% of Total As	ssets)
Equity Sub-fund	31-Oct-14	30-Sep-14
Equity	88.46%	81.55%
Cash Equivalents	9.76%	17.37%
Others including receivables	1.78%	1.08%
Total	100.00%	100.00%
Debt Sub-fund	31-Oct-14	30-Sep-14
Cash Equivalents	18.31%	12.33%
GOP Ijara Sukuk-Govt Backed	78.69%	86.59%
Others	3.00%	1.08%
Total	100.00%	100.00%
Money Market Sub-fund	31-Oct-14	30-Sep-14
Cash Equivalents GOP Ijara Sukuk-Govt	12.97%	11.48%
GOP Ijara Sukuk-Govt	83.91%	87.10%
Others	3.12%	1.42%
Total	100.00%	100.00%

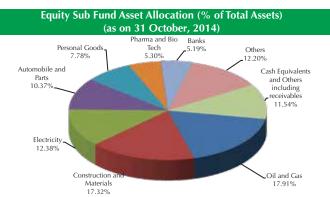
# WORKERS' WELFARE FUND (WWF)

NIPF has maintained provisions against Workers' Welfare Fund's liability in individual sub-Funds as stated below:

	Total amount Provided uptil October 31, 2014	Amount Per Unit Rs	Last One Year return would otherwise have been higher by:
Equity Sub-Fund <sup>1</sup>	472,148	0.9214	0.89%
Debt Sub-Fund <sup>2</sup>	83,881	0.1436	0.14%
Money Market Sub-Fund <sup>2</sup>	70,417	0.1686	0.16%
Cumulative, 2 Annualized			

For details investors are advised to read the Note 7 of the Financial Statements of the Scheme for the period ended September 30,, 2014 Notes: 1) The calculation of performance does not include cost of front end load.

2) Taxes apply. Further, tax credit also available as per section 62 of Income Tax Ordinance.



Top Ten Holdings of Equity Sub-fund (as on 31 October, 2014)

Name	(% of Total Assets)	Name	(% of Total Assets)
Pakistan Petroleum Ltd	6.49%	Meezan Bank Ltd	4.11%
Kot Addu Power	5.93%	Kohinoor Textile Mills Ltd	3.80%
Hub Power Company Ltd	5.88%	Sazgar Engineering Works Ltd	3.55%
Pakistan Oilfields Ltd	5.32%	Indus Motor Company Ltd	3.53%
Lucky Cement Ltd	5.25%	Maple Leaf Cement Ltd.	3.51%

(As on 31 October, 2014)						
Top Holdings of Debt Sub-fund Top Holdings of Money Market Sub-fund						
Name	(% of Total Assets)	Name	(% of Total Assets)			
GOP Ijarah (Sukuk XI)	43.12%	GOP Ijarah (Sukuk IX)	42.73%			
GOP Íjarah (Sukuk XIV)	29.47%	GOP Ijarah (Sukuk XIV)	21.75%			
GOP Ijarah (Sukuk IX)	6.10%	GOP Ijarah (Sukuk XI)	19.43%			
Total	78.69%	Total	83.91%			

Name of the Members of Investment Committee

Dr. Amjad Waheed, CFA

Sajjad Anwar, CFA

Muhammad Ali Bhabha, CFA, FRM, Syed Suleman Akhtar, CFA, Asim Wahab Khan, CFA, Muhammad Imran, CFA, ACCA Salman Ahmed



# MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (31/10/2014): Rs.106.4743

October 2014

Performance %*			
Performance Period	October 2014	FYTD 2015	Since Launch March 05, 2014
NAFA Islamic Principal Protected Fund-I (NIPPF-I)	2.8%	4.7%	7.5%
Benchmark	0.5%	2.0%	5.7%

\* Cumulative Returns [Returns are net of management fee & all other expenses]

NBP Fullerton

A Subsidiary of

#### **General Information Investment Objective** Launch Date: March 5, 2014 The objective of NAFA Islamic Principal Protection Fund-I is to earn a Fund Size: Rs. 1,683 million potentially high return through dynamic asset allocation between shariah Shariah Compliant - Open-end - Capital Type: compliant Equities and Money Market investment avenues, while Protected Fund Dealing Days: Daily - Monday to Friday providing principal protection. Dealing Time: (Mon-Thr) 9:00 A.M to 5:00 P.M (Friday) 9:00 A.M to 5:30 P.M Fund Manager's Commentary Settlement: 2-3 business days Pricing Mechanism: Forward Pricing NAFA launched its first open-end Islamic capital protected fund namely Load: Back end: 0% NAFA Islamic Principal Protected Fund (NIPPF-1) this March. The aim of Management Fee: 2% per annum Risk Profile: Low the Fund is to provide growth to the investment of Unit holders over the Listing: Lahore Stock Exchange long-term in approved Shariah compliant equities and money market Custodian & Trustee: Central Depository Company (CDC) Auditors: A. F. Ferguson & Ćo. instruments while protecting initial investment value at Initial Maturity Chartered Accountants date, which is two years from launch date. The Fund is presently closed for Benchmark: Daily weighted return of KMI-30 index & new subscription. Islamic Bank Deposits based on Fund's actual allocation. Fund Manager: Sajjad Anwar, CFA Since inception, NIPPF- I has generated a return of 7.5% versus 5.7% Asset Manager Rating: AM2 by PACRA (Very High Investment return of the Benchmark. The current equity exposure stands at around Management Standards)

Asset Allocation (% of Total A	ssets) 31-Oct-1	4 30-Sep-14		
Equities / Stocks	40.87%	39.02%		
Cash Equivalents	56.85%	57.31%		
Others including receivables	2.28%	3.67%		
Total	100.00%	100.00%		
Leverage	Nil	Nil		
Characteristics of Equity Portfolio**				
PER	PBV	DY		

Asset Allocation (% of Total Assets) (as on 31 October, 2014)

2.3

2.2

6.4%

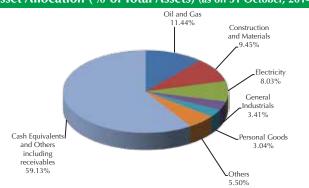
6.7%

7.6

8.7

NIPPF-I

KMI-30



# WORKERS' WELFARE FUND (WWF)

The scheme has maintained provision against Workers' Welfare Fund's liability to the tune of Rs. 2,423,759/-If the same were not made the NAV per unit/since inception return of scheme would be higher by Rs. 0.1533/0.15%. For details investors are advised to read Note 7 of the Financial Statements of the Scheme for the period ended September 30, 2014.

Notes: 1) The calculation of performance does not include cost of front end load. 2) Taxes apply. Further, tax credit also available as per section 62 of Income Tax Ordinance. 41%. Key holdings of the Fund belong to Oil and Gas, Electricity and Construction & Materials sectors. The Fund can invest up to 50% in equities. We are confident that the Fund will generate good returns once the political situation settles, considering the positive outlook of the market and built in dynamic equity allocation mechanism of the Fund.

Top Ten Holdings (as on 31 October, 2014)					
Name	Asset Class	% of Total Assets	Name	Asset Class	% of Total Assets
Pakistan Petroleum Ltd	Equity	4.03%	Thal Ltd	Equity	2.53%
Kot Addu Power	Equity	4.03%	Maple Leaf Cement Factory Ltd	Equity	2.49%
Pakistan Oilfields Ltd	Equity	3.90%	Pioneer Cement Ltd	Equity	2.26%
Hub Power Company Ltd	Equity	3.59%	Nishat Mills Ltd	Equity	2.02%
Lucky Cement Ltd	Equity	2.76%	Pakistan State Oil Co. Ltd	Equity	1.81%

## Name of the Members of Investment Committee

Dr. Amjad Waheed, CFA Sajjad Anwar, CFA Muhammad Ali Bhabha, CFA, FRM Syed Suleman Akhtar, CFA Asim Wahab khan, CFA Muhammad Imran, CFA, ACCA





# MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (31/10/2014): Rs.103.7322

October 2014

Performance %*			N N
Performance Period	October 2014	FYTD 2015	Since Launch June 27, 2014
NAFA Islamic Principal Protected Fund-II (NIPPF-II)	2.1%	3.6%	3.7%
Benchmark	0.5%	2.0%	2.4%

\* Cumulative Returns [Returns are net of management fee & all other expenses]

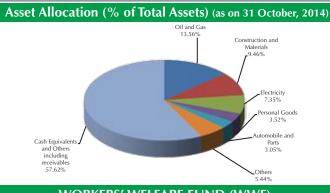
NBP Fullerton

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### General Information

Launch Date:	June 27, 2014
Fund Size:	Rs. 1,319 million
Type:	Shariah Compliant - Open-end – Capital
, 1	Protected Fund
Dealing Days:	Daily – Monday to Friday
Dealing Time:	(Mon-Thr) 9:00 A.M to 5:00 P.M
0	(Friday) 9:00 A.M to 05:30 P.M
Settlement:	2-3 business days
Pricing Mechanism:	Forward Pricing
Load:	Front end: 3% Back end: 0%
Management Fee:	2% per annum
Risk Profile:	Low
Listing:	Lahore Stock Exchange
Custodian & Trustee:	Central Depository Company (CDC)
Auditors:	A. F. Ferguson & Co.
	Chartered Accountants
Benchmark:	Daily weighted return of KMI-30 index &
	Islamic Bank Deposits based on Fund's
	actual allocation.
Fund Manager:	Sajjad Anwar, CFA
Asset Manager Rating:	AM2 by PACRA (Very High Investment
- 0	Management Standards)

Asset Alloc	cation (% of Total A	ssets) 31-Oct-14	4 30-Sep-14		
Equities / Sto	ocks	42.38%	40.81%		
Cash Equiva	lents	55.27%	54.89%		
Others inclu	ding receivables	2.35%	4.30%		
Total		100.00%	100.00%		
Leverage		Nil	Nil		
Characteristics of Equity Portfolio****					
	PER	PBV	DY		
NIPPF-II	7.8	2.4	6.5%		
KMI-30	8.7	2.2	6.7%		
**** Based on NA	**** Based on NAFA's estimates				



# WORKERS' WELFARE FUND (WWF)

The scheme has maintained provision against Workers' Welfare Fund's liability to the tune of Rs. 980,111/-If the same were not made the NAV per unit/ since inception return of scheme would be higher by Rs. 0.0771/0.08%. For details investors are advised to read Note 7 of the Financial Statements of the Scheme for the period ended September 30, 2014.

Notes: 1) The calculation of performance does not include cost of front end load. 2) Taxes apply. Further, tax credit also available as per section 62 of Income Tax Ordinance.

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## **Investment Objective**

The objective of NAFA Islamic Principal Protection Fund-II is to earn a potentially high return through dynamic asset allocation between Shariah compliant Equities and Money Market investment avenues, while providing principal protection.

## **Fund Manager's Commentary**

NAFA launched its second Islamic capital protected fund namely NAFA Islamic Principal Protected Fund (NIPPF-II) on 27th June, 2014. The aim of the Fund is to provide growth to the investment of unit holders over the long-term in approved Shariah compliant equities and money market instruments while protecting initial investment value at the Initial Maturity date, which is two years from its launch date.

Since inception, NIPPF- II has generated a return of 3.7% versus 2.4% return of the Benchmark. The current equity exposure stands at around 42%. Key holdings of the Fund belong to Oil and Gas, Construction and Materials, and Electricity sectors. The Fund can invest up to 100% in equities. We are confident that the Fund will generate good returns once the political situation settles, considering the positive outlook of the market and built in dynamic equity allocation mechanism of the Fund.

Top Ten Holdings (as on 31 October, 2014)					
Name	Asset Class	% of Total Assets	Name	Asset Class	% of Total Assets
Pak Petroleum Ltd	Equity	5.17%	Maple Leaf Cement Factory Ltd	Equity	2.76%
Pakistan Oilfields Ltd	Equity	4.54%	Nishat Mills Ltd	Equity	2.54%
Kot Addu Power	Equity	3.64%	Oil & Gas DevCo	Equity	2.23%
Hub Power Company Ltd	Equity	3.57%	Pak Suzuki Motor Co Ltd	Equity	2.02%
Lucky Cement Ltd	Equity	3.01%	Pakistan State Oil Co Ltd	Equity	1.62%

## Name of the Members of Investment Committee

Dr. Amjad Waheed, CFA Sajjad Anwar, CFA Muhammad Ali Bhabha, CFA, FRM Syed Suleman Akhtar, CFA Asim Wahab khan, CFA Muhammad Imran, CFA, ACCA