

# **Befikri Kay Saath**

- Dr. Imran Ashraf Usmani

for Investment

4<sup>th</sup> March 2016

- Mufti Ehsan Waguar
- Mufti Naveed Alam

## Launching Achieve your investment goals NAFA Islamic Active Allocation Plan-II Last date

- Halal & attractive returns.
- Rs. 128 Crores investment in NAFA Islamic Active Allocation Plan-I.
- Initial maturity of 2 years.
- Tax Benefits as per current Tax Laws.

### Prior Track Record: Annual Performance of NAFA Islamic Asset Allocation Fund (NIAAF)

	CAGR CY 09 - CY 15	CY - 2015	CY - 2014	CY - 2013	CY - 2012	CY - 2011	CY - 2010	CY - 2009
NIAAF	27.0%	1 <mark>8.6%</mark>	29.8%	29.9%	30.1%	7.7%	27.5%	49.5%
Benchmark**	20.6%	7.9%	13.0%	24.9%	25. <mark>1%</mark>	7.1%	21.8%	49.8%

\*\*presently Benchmark is average of KMI 30, 6 Months KIBOR and 3 months Islamic Bank Deposits. NIAAF-\*\*\*\* Asset Allocation - Annualized return since inseption of fund on October 26, 2007 is 15.5% p.a. vs Benchmark return of 10.9% p.a. \*Asset Allocation - Fund of Funds category

#### For Information & Investment

Call : 0800-20002 info@nafafunds.com www.nafafunds.com

SMS: NAFA INVEST to 8080 UAN: (021) 111-111-632 I /nafafunds

Note: Detailed monthly reports of NAFA Funds are available on our website at www.nafafunds.com

Your investments & "NAFA" grow together



Joint - Venture Partners

Disclaimer: All investments in mutual funds are subject to market risks. Past performance is not necessarily indicative of future results. Please read the Offering Document to understand investment policies and the risks involved. Taxes apply.



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### "January 2016"

Mutual Funds - Collective Investment Schemes (CISs)

	Fund Name	Fund Size (Rs. In Crore)	Stability Rating*	Inception Date	Jan- 2016	FYTD 2016	Rolling 12 Months	FY 2015	FY 2014	FY 2013	FY 2012	FY 2011	Since Inception
_	Islamic Income Funds					Ar	nualized	Return	S				
	NAFA Riba Free Savings Fund	153	A (f)	20-Aug-10	<mark>5.3%</mark>	5.6%	6.1%	7.4%	7.8%	8.7%	10.8%	n/a	8.6%
	Benchmark	10			4.7%	5.1%	5.6%	6.7%	6.7%	7.3%	8.3%	n/a	7.1%
	NAFA Islamic Aggressive Income Fund	188	A- (f)	26-Oct-07	6.2%	7.7%	8.2%	<mark>9.</mark> 2%	13.6%	6.8%	19.0%	9.0%	6.8%
ile	Benchmark			28.00	4.7%	4.9%	5.4%	6.6%	6.5%	7.0%	7.9%	7.1%	6.6%
Risk Profile	Equity Related Islamic Funds		Star Ranking*			Cı	ımulative	Return	IS				Annualized Return
Ris	NAFA Islamic Asset Allocation Fund	376	**** (4-star)	26-Oct-07	(0.8%)	<mark>1.2%</mark>	7.1%	33.8%	22.2%	36.3%	13.2%	28.4%	15.5%
	Benchmark	e.t		0	(0.8%)	0.3%	4.4%	12.1%	17.7%	28.9%	11.1%	24.4%	10.9%
	NAFA Islamic Stock Fund	177	-	9-Jan-15	(2.0%)	(0.8%)	4.8%	n/a	n/a	n/a	n/a	n/a	9.9%
	Benchmark				(3.2%)	(6.0%)	(0.1%)	n/a	n/a	n/a	n/a	n/a	2.5%

NAFA ISLAMIC PENSION FUND (NIPF) - Voluntary Pension Scheme (VPS)

	Fund Name				An	nualized	Return	s				
	NIPF - Money Market Sub-f <mark>und</mark>	11	2-J <mark>ul-13</mark>	3.2%	3.9%	<mark>4.8%</mark>	6.2%	n/a	n/a	n/a	n/a	6.2%
ile	NIPF - Debt Sub-fund	20	2-J <mark>ul-13</mark>	<mark>2</mark> .1%	4.0%	<mark>5.0%</mark>	5.6%	n/a	n/a	n/a	n/a	6.2%
k Profile					Cu	mulative	Return	s				Annualized Return
Risk	NIPF - Equity Sub-fund	29	2-J <mark>ul-13</mark>	(2.1%)	1.4%	6.7%	51.5%	n/a	n/a	n/a	n/a	33.2%
		•			•						·	

Notes: 1) Performance is net of management fee and all expenses. The calculation of performance does not include cost of front-end load. For mutual funds the performance reported is based on dividend reinvestment (gross of with-holding tax where applicable).

2) Tax credit also available as per section 62 & 63 of Income Tax Ordinance.

3) Taxes Apply. For mutual funds Capital Gains Tax (CGT) rate for individual is 10% for up to four years holding period. For holding period of more than 4 years CGT is exempt. For NISF Capital Gains Tax (CGT) rate for individual is 12.5% for holding period up to four years if dividend receipts of the Fund are less than capital gain. For NIPF, early withdrawl will be subject to taxes as per tax laws.

n/a = Not applicable.

Return for the period until December end 2015

\*Star ranking has been assigned for 1 year performance period ending June 30, 2015 by PACRA.

Asset Manager Rating: AM2+ by PACRA (High Investment Management Standards)

Note: Detailed monthly reports of NAFA Funds are available on our website at www.nafafunds.com

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\_owest Risk NRFSF

NIAIF

NIAAF

NISF

Moderate Risk

High Risk



Dr. Amjad Waheed, CFA Chief Executive Officer

### Historical Performance of Asset Classes

Long term results from history may provide useful insights on future probable outcomes. Recognizing this principle, we have examined the historical performance of key domestic investment classes for a 15-year period from January 2001 to December 2015. We have included six categories for which long-term data is available, comprising of five major asset classes i.e. Treasury Bills, Bank Deposits, National Savings Schemes (NSS), Pakistan Investment Bonds (PIBs) and Equities. We have also added a synthetic asset class Capital Protected Strategy (CPS) in our analysis. Under the Capital Protected Strategy (CPS), portfolio is dynamically managed between low risk and high risk component with the objective of protection of initial investment amount, while also providing some upside growth of the stock market. However, the results from this strategy are based on back-testing and not actual results as this strategy was not practiced during this entire period. During this 15-year period, headline inflation (CPI) has averaged 8.3% per annum, and Pak Rupee has depreciated against USD by 4.02% per year, on average.

The historical analysis, as given in the table below, shows that equities offered the best nominal and real return among all asset classes in our study. A PKR 100 investment in equities in 2001 would be worth PKR 2,177 by 2015 end. During the same period, a PKR 100 investment in bank deposits or T-bills would have increased to just PKR 235 and PKR 371, respectively.

#### Performance of asset classes from January 2001 to December 2015

Asset class	Bank Deposit***	T-bill	Special Savings Certificates (SSC)	Pakistan Investment Bonds (PIB)	Capital Protected Strategy (CPS)	Equity
Nominal annualized return	5.9%	9.1%	10.3%	13.5%	14.0%	22.8%
Inflation	8.3%	8.3%	8.3%	8.3%	8.3%	8.3%
Real return (adjusted for inflation)	-2.2%	0.8%	1.9%	4.8%	5.3%	13.4%
Annualized Standard Deviation (Risk)	0.6%	1.2%	6.7%	13.6%	8.1%	26.5%
Sharpe Ratio*	N/A**	N/A	0.18	0.32	0.61	0.52
Future Value of Rs. 100 at the end of 15 years - Nominal value	235	371	436	666	717	2,177
Future Value of Rs. 100 at the end of 15 years - Real value (adjusted for inflation	ı) 71	113	133	203	218	662

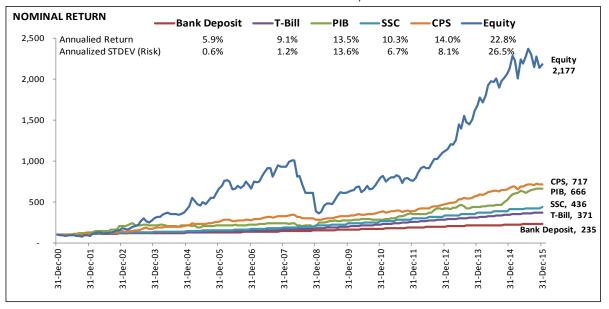
\*Sharpe Ratio = Excess return per unit of risk = (Expected return – Risk free rate)/(Standard deviation)

\*\*Due to negative excess return, standard Sharpe ratio is meaningless

\*\*\* Monthly weighted average deposit rates

Source: SBP Statistical Bulletin, KSE, NSS website, NAFA Research

#### Value of Rs. 100 at the end of 15 years - Nominal



The historical analysis of these asset classes supports the basic notion that there is a positive relationship between risk and return. As expected, equities have the highest volatility or risk, and bank deposits and T-bills have the lowest risk. Our analysis shows that for investors with long-term investment horizon, equities offer the highest return. However, over the long-term, Capital Protected Strategy (CPS) offered the best risk-adjusted return as measured by the Sharpe Ratio during the 15-year period. More specifically, CPS delivered an attractive nominal return of about 14.0% per annum with a relatively low risk level (standard deviation of 8.1%).

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National Bank of Pakistan

#### January 2016

#### Stock Market Review

Against the widespread belief of bullish January effect, local equities struggled, dragged down by Oil & Gas sector on plunging global oil prices, divergent policy moves by the central banks in the developed economies, and rising headlines on the weakening global growth prospects. However, in the last week, equities pared back some losses led by Oil & Gas sector amid partial recovery in global oil prices. Nonetheless, the benchmark KMI-30 index declined by 3.2% during the month to close at 53,835 level. The sell-off in equities during January was global and in lockstep with oil prices where many markets entered the bear market range amid stretched valuations, corporate earnings slowdown, tightening financial conditions, and concerns on the global economic growth. Low oil prices provide multifaceted benefits to our economy that depends on imports for around three-fourth of its oil demand. Inflation remains at multi-year low, current account deficit has reached a manageable level amid low oil import bill, fiscal deficit is expected to remain contained helped by low subsidy burden and interest rates have declined to single digits primarily due to anchored inflation expectation. On the contrary, foreign selling remained unabated during the month with net outflows recorded at US \$ 50 million. Moreover, tragic terrorist attack on a university in KPK province further added to the investors' angst.

During January 2016, Automobiles Assemblers, Cement, Engineering, Fertilizer, Pharmaceuticals, Power Generation & Distribution sectors performed better than the market, while Oil & Gas Exploration, Banking, Paper & Board, and Textile Composite sectors lagged behind. Automobile sector took a breather after posting a strong performance during last year. Cement sector led the pack and posted robust performance amid healthy domestic dispatches and steady profit margins. During better part of the month, a sizable sell-off was witnessed in Oil & Gas Exploration sector amid renewed collapse in global oil prices with partial recovery towards the end of the month. Paltry yield on the alternative fixed income avenues resulted in the superior performance of Power Generation & Distribution sector. Banking stocks continued to remain under pressure amid drag on earnings from lower interest rates as well as some adverse taxation measures announced in the budget.

Going forward, we maintain our positive outlook on the stock market driven by relatively attractive valuations as captured in 8 times PE multiple; benign near-term inflation and interest rate outlook; comfortable external account position; and improving macroeconomic prospects. We believe the stock market is well poised to deliver a healthy double digit return in CY16 driven by around 6% dividend yield and probable rerating of the market amid improving economic indicators. However, we also acknowledge that these returns may be accompanied by volatility bouts amid uncertainty on global monetary policy front, fears of a sharp slowdown in some major emerging economies and rising geopolitical risks in war ravaged Middle East. To navigate in this tumultuous investment landscape, we recommend investors to keep a long-term perspective and ignore the scary headlines about the economy and markets.

#### Money Market Review

During January, yield curve responded to rising market expectations of a policy rate cut by SBP and excessive liquidity in the market. More specifically, yield on PIBs came down by 50 bps in 3 and 5 years tenor whereas 25 bps decline was seen in 10 years. Similarly, T-Bills yield declined by 20-25 bps. However, State Bank of Pakistan (SBP) in its bi-monthly Monetary Policy Review maintained the discount rate at 6.5%. As per SBP, the main reason behind this policy decision is likely gradual reversal of declining trend in inflation. Inflation as measured by CPI for January 2016 clocked in at 3.3% on a year-on-year basis as compared to last month reading of 3.2%.

In the two T-Bills auctions during the month, MoF accepted Rs. 562 billion (realized amount) against the target of Rs.600 billion and maturity of Rs.539 billion. The cut-off annualized yields for the last T-Bill auction was noted at 6.17%, 6.18% and 6.23% for 3, 6 and 12 month tenors respectively. T-Bills auctions bid pattern was skewed towards 12 months as compared to 3 and 6 months. In PIB auction held on 27th January 2016, MoF accepted an amount of Rs.136 billion (realized amount) against the target of Rs.100 billion and total participation of Rs.361 billion at a cut-off yield of 6.50%, 7.55% and 8.85% in the 3 year, 5 year and 10 year tenors respectively, while no bids were received in 20 year tenors. The bid pattern witnessed a major shift towards 3 year tenor followed by 5 and 10 year tenors respectively.

We have adjusted the portfolio of our money market and income funds based on the capital market expectations. We are closely monitoring the developments in the capital market and will rebalance the portfolio accordingly.

#### Our Contacts

#### Contact our Investment Consultant for free Investment advice

Call 0800-20002 UAN 111-111-632 I sms NAFA INVEST to 8080 Www.nafafunds.com info@nafafunds.com

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#### Asset Management Ud. \* Soleiday of National Bank of Pakistan

#### MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (30/01/2016): Rs. 10.4957

#### January 2016

Performance %								
Performance Period	Jan	FYTD	Rolling 12 Months	FY	FY	FY	FY	Since Launch
Tenomance Tenou	2016	2016	Feb 15-Jan 16	2015	2014	2013	2012	August 20, 2010 *
NAFA Riba Free Savings Fund	5.3%	5.6%	6.1%	7.4%	7.8%	8.7%	10.8%	8.6%
Benchmark	4.7%	5.1%	5.6%	6.7%	6.7%	7.3%	8.3%	7.1%

\* Annualized Return Based on Morning Star Methodology All other returns are Annualized Simple Return

August 20, 2010

Rs. 1,530 million

2-3 business days

Forward Pricing

1.25% p.a.)

"A(f)" by PACRA

Salman Ahmed

Pakistan Stock Exchange

Deloitte Yousuf Adil

**Chartered Accountants** 

above rated Islamic Banks

Growth Unit: Rs. 10.000/-

Income Unit: Rs. 100.000/-

Very Low

Daily – Monday to Saturday (Mon - Thr) 9:00 A.M to 5:00 P.M

(Friday) 9:00 A.M to 5:30 P.M

Rs. 16 million), Back end: 0%

(Saturday) 9:00 A.M to 1:00 P.M

Front end: without Life Takaful: 0.5%, with

10% of Net Income (Min 0.5% p.a., Max

Life Takaful 3% (Nil on investment above

Central Depository Company (CDC)

Average 6-month deposit rate of A- and

Open-end - Shariah Compliant Income Fund

**General Information** 

Launch Date:

Dealing Days:

**Dealing Time:** 

Settlement:

Load:

Pricing Mechanism:

Management Fee:

Fund Stability Rating:

Custodian & Trustee:

**Risk Profile:** 

Listing:

Auditors:

Benchmark:

Minimum

Fund Manager:

Subscription:

Fund Size:

Type:

The performance reported is net of management fee & all other expenses and based on dividend reinvestment gross of with-holding tax where applicable.

#### Investment Objective

To provide preservation of capital and earn a reasonable rate of return along with a high degree of liquidity by investing in short-term Shariah compliant banks and money market / debt securities.

#### **Fund Manager Commentary**

The Fund generated an annualized return of 5.3% for the month of January 2016 versus the Benchmark return of 4.7% thus registering an outperformance of 0.6% p.a. During FYTD the Fund has outperformed its Benchmark by 0.5% by earning an annualized return of 5.6%. This outperformance is net of management fee and all other expenses.

The Fund aims to consistently provide better return than the profit rates offered by Islamic Banks / Islamic windows of commercial banks, while also providing easy liquidity along with a high quality credit profile. The Fund is allowed to invest in short-term Shariah compliant money market securities of up to six months maturity rated AA- or better. The Fund is not authorized to invest in corporate debt securities and the Equities.

The allocation of the Fund is around 8.2% in GOP Ijarah Sukuks, which are floating rate instruments with 6-months coupon re-setting. Around 90.6% of the portfolio is invested in bank deposits which enhances the liquidity profile of the Fund. The weighted average time to maturity of the Fund is 70 days.

We will rebalance the allocation of the Fund proactively based on the capital market outlook.

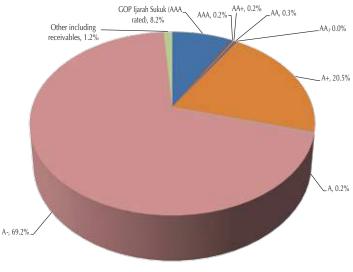
#### Asset Manager Rating: AM2+ by PACRA (High Investment Management Standards) Credit Quality of the Portfolio as of Jan 30, 2016 (% of Total Assets) Asset Allocation (% of Total Assets) 31-Dec-15 30-Jan-16 GOP Ijara Sukuk 8.2% 8.4% GOP Ijarah Sukuk (AAA AA+, 0.2% **Bank Deposits** 89.2% AAA, 0.2% 90.6% rated), 8.2% Other including Other including receivables 1.2% 2.4% receivables, 1.20 Total 100.0% 100.0% Nil Leverage Nil WORKERS' WELFARE FUND (WWF) The scheme has maintained provisions against Workers' Welfare Fund's liability to the tune of Rs. 10,079,475/-. If the same were not made the NAV

liability to the tune of Rs. 10,079,475/-. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs.0.0691/0.70%. For details investors are advised to read note 8 of the Financial Statements of the Scheme for the period ended September 30, 2015. From July 01, 2015 Workers Welfare Fund (WWF) is not being charged.

Name of the Members of Investment Committee

Dr. Amjad Waheed, CFA Sajjad Anwar, CFA Muhammad Ali Bhabha, CFA, FRM Syed Suleman Akhtar, CFA Salman Ahmed

Notes: 1) The calculation of performance does not include cost of front end load. 2) Taxes apply. Further, tax credit also available as per section 62 of Income Tax Ordinance.



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# NAFA Islamic Aggressive Income Fund (NIAIF)



Asset Management Ud. A Subidary of National Bank of Pakistan

#### MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (29/01/2016): Rs. 9.8976

January 2016

Performance PeriodJan 2016FYTD 2016Rolling 12 Months Feb 15-Jan 16FY 2015FY 2014FY 2013FY 2012FY 2012FY 2011Since Launch October 26, 2007NAFA Islamic Aggressive Income Fund6.2%7.7%8.2%9.2%13.6%6.8%19.0%9.0%6.8%Benchmark4.7%4.9%5.4%6.6%6.5%7.0%7.9%7.1%6.6%	(	Performance %									
2016       2016       2016       Feb 15-Jan 16       2015       2014       2013       2012       2011       October 26, 2007         NAFA Islamic Aggressive Income Fund       6.2%       7.7%       8.2%       9.2%       13.6%       6.8%       19.0%       9.0%       6.8%		Performance Period		FYTD	Rolling 12 Months	FY					
				2016	Feb 15-Jan 16	2015	2014	2013	2012	2011	October 26, 2007*
Benchmark         4.7%         4.9%         5.4%         6.6%         6.5%         7.0%         7.9%         7.1%         6.6%		NAFA Islamic Aggressive Income Fund	6.2%	7.7%	8.2%	9.2%	13.6%	6.8%	19.0%	9.0%	6.8%
		Benchmark	4.7%	4.9%	5.4%	6.6%	6.5%	7.0%	7.9%	7.1%	6.6%

\* Annualized Return Based on Morning Star Methodology All other returns are Annualized Simple Return

October 26, 2007

Rs. 1,879 million

2-3 business days

Forward Pricing

Max 1.00% p.a.)

Low to Medium

"A-(f)" by PACRA

Pakistan Stock Exchange

KPMG Taseer Hadi & Co.

Growth Unit: Rs. 10,000/-

Management Standards)

Income Unit: Rs. 100,000/-

Chartered Accountants

Daily - Monday to Friday

(Mon - Thr) 9:00 A.M to 5:00 P.M

(Friday) 9:00 A.M to 5:30 P.M

Rs. 16 million), Back end: 0%

Income Fund

Open-end - Shariah Compliant Aggressive

Front end: 1% (Nil on investment above

10% of Net Income (Min 0.5% p.a.,

Central Depository Company (CDC)

Muhammad Imran, CFA, ACCA

AM2+ by PACRA (High Investment

Average 3-month deposit rate of Islamic Banks

**General Information** 

Launch Date:

Dealing Days:

Dealing Time:

Pricing Mechanism:

Management Fee:

Fund Stability Rating:

Custodian & Trustee:

Asset Manager Rating:

Settlement:

**Risk Profile:** 

Fund Size:

Type:

Load:

Listing:

Auditors:

Benchmark:

Minimum

Fund Manager:

Subscription:

The performance reported is net of management fee & all other expenses and based on dividend reinvestment gross of with-holding tax where applicable.

#### Investment Objective

To seek preservation of capital and earn a reasonable rate of return in a Shariah compliant manner.

#### **Fund Manager Commentary**

During the month under review, the Fund posted an annualized return of 6.2% as compared to the Benchmark return of 4.7% thus registering an outperformance of 1.5% p.a. During FYTD, the Fund has posted 7.7% annualized return versus 4.9% by the Benchmark, hence an outperformance of 2.8% p.a. This outperformance is net of management fee and all other expenses.

The allocation in corporate Sukuks stood at around 2.7% of the total assets. Around 90.9% of the portfolio is allocated in bank deposits. The higher allocation in bank deposits is due to better yields as compared to other authorized alternative investment avenues.

The weighted average Yield-to-Maturity (YTM) of the Sukuk portfolio is around 6.2% p.a. and weighted average time to maturity is 2.7 years. The weighted average time to maturity of the Fund is 81 days.

We will rebalance the allocation of the Fund proactively based on the capital market outlook.

29-Jan-16	31-Dec-15
2.7%	3.6%
5.3%	7.1%
90.9%	87.6%
1.1%	1.7%
100.0%	100.0%
Nil	Nil
t Jan 29, 201	16)
	2.7% 5.3% 90.9% 1.1% 100.0%

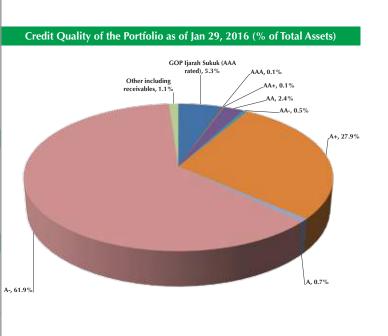
Name of Sukuk	% of Total Assets
K Electric Azm Sukuk - 5 Yrs	1.4%
K Electric Azm Sukuk - 3 Yrs	0.8%
Maple Leaf Cement (Sukuk I)	0.5%
Total	2.7%

#### WORKERS' WELFARE FUND (WWF)

The scheme has maintained provisions against Workers' Welfare Fund's liability to the tune of Rs. 2,944,049/-. If the same were not made the NAV per unit/ last one year return of scheme would be higher by Rs.0.0155/0.17%. For details investors are advised to read note 7 of the Financial Statements of the Scheme for the period ended September 30, 2015. From July 01, 2015 Workers Welfare Fund (WWF) is not being charged.

Name of the Members of Investment Committee Dr. Amjad Waheed, CFA Sajjad Anwar, CFA Muhammad Ali Bhabha, CFA, FRM Syed Suleman Akhtar, CFA Muhammad Imran, CFA, ACCA Notes: 1) The calculation of performance does not include cost of front end load.

**Notes:** 1) The calculation of performance does not include cost of front end load. 2) Taxes apply. Further, tax credit also available as per section 62 of Income Tax Ordinance.



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### NAFA Islamic Asset Allocation Fund (NIAAF)



NBP Fullerton Asset Management Ud. National Bank of Pakistan

#### MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (29/01/2016): Rs.15.3609

January 2016

Jan	FYTD	Rolling 12 Months	FY	FY	FY	FY	FY	Since Launch
2016	2016	Feb 15-Jan 16	2015	2014	2013	2012	2011	October 26, 2007*
(0.8%)	1.2%	7.1%	33.8%	22.2%	36.3%	13.2%	28.4%	15.5%
Benchmark**         (0.8%)         0.3%         4.4%         12.1%         17.7%         28.9%         11.1%         24.4%         10.9%								10.9%
* Annualized Return The performance reported is net of management fee & all other expenses and based on dividen								
(	2016 0.8%)	2016 2016 0.8%) 1.2% 0.8%) 0.3% <i>The</i>	2016         2016         Feb 15-Jan 16           0.8%)         1.2%         7.1%           0.8%)         0.3%         4.4%           The performance report	2016         2016         Feb 15-Jan 16         2015           0.8%)         1.2%         7.1%         33.8%           0.8%)         0.3%         4.4%         12.1%           The performance reported is net	2016         2016         Feb 15-Jan 16         2015         2014           0.8%)         1.2%         7.1%         33.8%         22.2%           0.8%)         0.3%         4.4%         12.1%         17.7%           The performance reported is net of manage	2016         2016         Feb 15-Jan 16         2015         2014         2013           0.8%)         1.2%         7.1%         33.8%         22.2%         36.3%           0.8%)         0.3%         4.4%         12.1%         17.7%         28.9%           The performance reported is net of management fee	2016         2016         Feb 15-Jan 16         2015         2014         2013         2012           0.8%)         1.2%         7.1%         33.8%         22.2%         36.3%         13.2%           0.8%)         0.3%         4.4%         12.1%         17.7%         28.9%         11.1%	2016         2016         Feb 15-Jan 16         2015         2014         2013         2012         2011           0.8%)         1.2%         7.1%         33.8%         22.2%         36.3%         13.2%         28.4%           0.8%)         0.3%         4.4%         12.1%         17.7%         28.9%         11.1%         24.4%           The performance reported is net of management fee & all other expenses

All Other returns are Cumulative

reinvestment gross of with-holding tax where applicable.

**Investment Objective** 

Note:\*\* KSE-30 is used as equity component for the Benchmark before June 30, 2008, the launch date of KMI-30 Index. The fund category was changed to Islamic Asset Allocation from Islamic Balanced with effect from April 22, 2014. Consequently, allowed equity range is now 0% to 90% which previously was 30% to 70%. Previous benchmark was 50% KMI-30 Index & 50% Islamic Bank Deposit.

#### **General Information**

Launch Date: Fund Size:	October 26, 2007 Rs. 3,761 million
Type:	Shariah Compliant - Open-end – Asset Allocation Fund
Dealing Days:	Daily – Monday to Friday
Dealing Time:	(Moń-Thr) 9:00 A.M to 5:00 P.M
	(Friday) 9:00 A.M to 5:30 P.M
Settlement:	2-3 business days
Pricing Mechanism:	Forward Pricing Front end: 3%, (Nil on investment above
Load:	Front end: 3%, (Nil on investment above
	Rs. 50 million), Back end: 0%
Management Fee: Risk Profile:	2% per annum
	Moderate
Listing:	Pakistan Stock Exchange
Custodian & Trustee:	Central Depository Company (CDC) KPMG Taseer Hadi & Co. Chartered
Auditors:	
Benchmark:**	Accountants
Denchinark.	Average of (i) average 3-month Islamic banks deposit rate (ii) 6-month KIBOR or its
	Shariah Compliant equivalent (iii) KMI 30 Index
Fund Manager:	Asim Wahab Khan, CFA
Minimum	Growth Unit: Rs. 10,000/-
Subscription:	Income Unit: Rs. 100,000/-
Asset Manager Rating:	AM2+ by PACRA (High Investment
Assee Manager Rating.	Management Standards)

Asset Allo	ocation (% of Total A	ssets) 29-Jan-1	6 31-Dec-15							
Equities / S	Stocks	55.7%	54.9%							
Sukuks		1.6%	1.5%							
Cash		42.1%	42.6%							
Others inc	luding receivables	0.6%	1.0%							
Total	0	100.0%	100.0%							
Leverage		Nil	Nil							
Characteristics of Equity Portfolio***										
	PER	PBV	DY							
NIAAF	8.2	2.2	5.1%							
KMI-30	8.9	2.4	6.4%							

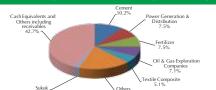
#### Asset Allocation (% of Total Assets) (as on 29 Jan, 2016)

2.4

6.4%

A's estimate

Based on NA



Name of the Members of Investment Committee Dr. Amjad Waheed, CFA Sajjad Anwar, CFA Syed Suleman Akhtar, CFA Ásim Wahab Khan, CFA Muhammad Ali Bhabha, CFA, FRM Muhammad Imran, CFA, ACCA

### WORKERS' WELFARE FUND (WWF)

The scheme has maintained provision against Workers' Welfare Fund's liability to the tune of Rs 15,789,039/-If the same were not made the NAV per unit/ last one year return of scheme would be higher by Rs 0.0645/0.45%.For details investors are advised to read the Note 8 of the Financial Statements of the Scheme for the period ended September 30, 2015. From July 01, 2015 Workers Welfare Fund (WWF) is not being charged.

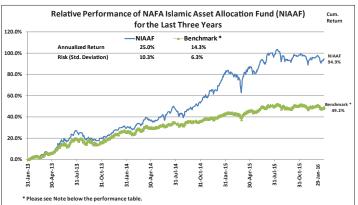
Notes: 1) The calculation of performance does not include cost of front end load. 2) Taxes apply. Further, tax credit also available as per section 62 of Income Tax Ordinance.

deposits, debt & money market securities. **Fund Manager's Commentary** During the month under review, unit price (NAV) of NAFA Islamic Asset Allocation Fund decreased by 0.8%, inline with the Benchmark. Since inception

To generate capital appreciation by investing in Shariah Compliant equity and equity related securities and income by investing in Shariah Compliant bank

your Fund has posted 230.2% return, versus 134.4% by the Benchmark. Thus, to-date the cumulative outperformance of your Fund stands at 95.8%. This outperformance is net of management fee and all other expenses. NIAAF started off the month with an allocation of around 55% in equities, which

was increased to around 56% towards the end of the month. NIAAF outperformed the Benchmark in January as the Fund was overweight in equities which recovered during the month. The Fund was also overweight in select Cements, Textile Composite, and Automobile Assembler sectors stocks which outperformed the market. During the month, the allocation was increased primarily in Cements, Oil & Gas Marketing Companies, and Textile Composite sectors whereas as it was reduced primarily in Oil & Gas Exploration Companies, and Fertilizers sectors.



lop len Holdings (as on 29 Jan, 2016)						
Name	Asset Class	% of Total Assets	Name	Asset Class	% of Total Assets	
Engro Corporation Ltd	Equity	4.4%	D G Khan Cement Co	Equity	3.0%	
Kohinoor Textile Mills Ltd	Equity	3.3%	Mari Petroleum Co Ltd	Equity	2.9%	
Engro Fertilizer Ltd	Equity	3.0%	Pakistan State Oil Co Ltd	Equity	2.9%	
Hub Power Company Ltd	Equity	3.0%	Kot Addu Power Co Ltd	Equity	2.9%	
Lucky Cement Ltd	Equity	3.0%	Indus Motor Company Ltd	Equity	2.5%	

#### **Details of Non-Compliant Investments**

	Particulars	Type of Investment	Value of Investments before Provision	Provision held	Value of Investments after Provision	% of Net Assets	% of Gross Assets
	Eden Housing (Sukuk II)	SUKUK	4,921,875	4,921,875	-	-	-
l	Total		4,921,875	4,921,875	-	0.00%	0.00%

Disclaimer: This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. Past performance is not necessarily indicative of future results. Please read the Offering Documents to understand the investment policies and the risk involved. The scheme holds certain non-compliant investments. Before making any investment decision, investors should review the latest monthly Fund Manager Report and Financial statements

January 9, 2015

Rs. 1.768 million

2-3 business days

Forward Pricing

2.0% per annum

High

Daily - Monday to Friday

(Mon-Thr) 9:00 A.M to 5:00 P.M

(Friday) 9:00 A.M to 5:30 P.M

Rs 50 million) Back end: 0%

Pakistan Stock Exchange

A. F. Ferguson & Co.

Sajjad Anwar, CFA

KMI-30 index

Chartered Accountants

Management Standards)

Shariah Compliant - Open-end - Equity Fund

Front end: 3% (Nil on investment above

Central Depository Company (CDC)

AM2+ by PACRA (High Investment



#### MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (29/01/2016): Rs.10.7992

January 2016

Performance %*						
Performance Period	January 2016	FYTD 2016	Rolling 12 Months Feb 15-Jan 16	Since Launch* January 09, 2015		
NAFA Islamic Stock Fund	(2%)	(0.8%)	4.8%	9.9%		
Benchmark	(3.2%)	(6%)	(0.1%)	2.5%		
* Annualized Return	The performance reported is net of management fee & all other expenses and based on dividend					

All Other returns are Cumulative

**General Information** 

Launch Date:

Dealing Time:

Pricing Mechanism

Management Fee:

Custodian & Trustee:

Asset Manager Rating:

Settlement:

**Risk Profile** 

Listing:

Auditors:

Benchmark:

Fund Manager:

Fund Size:

Type: Dealing Days:

Load:

#### **Investment Objective**

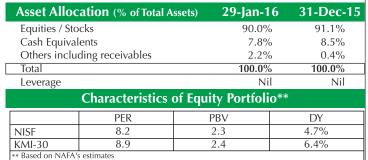
reinvestment gross of with-holding tax where applicable.

The objective of the Fund is to provide investors with long term capital growth from an actively managed portfolio of Shariah Compliant listed equities.

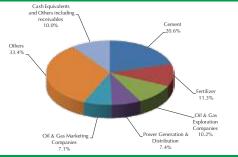
#### **Fund Manager's Commentary**

During the month under review, NAFA Islamic Stock Fund's (NISF) unit price (NAV) decreased by 2%, whereas the Benchmark decreased by 3.2%, thus an outperformance of 1.2% was recorded. Since inception on January 9, 2015 your Fund has posted 10.5% return, versus 2.7% by the Benchmark. Thus, to-date the cumulative outperformance of your Fund stands at 7.8%. This outperformance is net of management fee and all other expenses.

NISF started off the month with an allocation of around 91% in equities, which was decreased to around 90% during the month. NISF outperformed the Benchmark in January as the Fund was underweight in select Fertilizers and Oil & Gas Exploration Companies sectors stocks which underperformed the market and overweight in select Cements, Textile Composite, and Cable & Electric Goods sectors stocks which outperformed the market. During the month, the allocation was primarily increased in Cements, Engineering, Refinery, and Textile Composite sectors stocks whereas it was reduced primarily in Oil & Gas Exploration Companies, Fertilizers, and Cable & Electric Goods sectors.



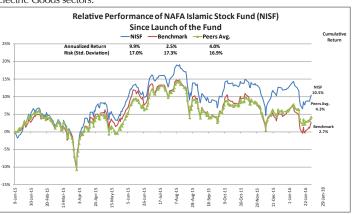
Asset Allocation (% of Total Assets) (as on 29 Jan, 2016)



#### WORKERS' WELFARE FUND (WWF)

The scheme has maintained provision against Workers' Welfare Fund's liability to the tune of Rs 2,403,366/-If the same were not made the NAV per unit/since inception return of scheme would be higher by Rs 0.0147/0.14%..For details investors are advised to read the Note 8 of the Financial Statements of the Scheme for the period ended September 30, 2015.From July 01, 2015 Workers Welfare Fund (WWF) is not being charged.

**Notes:** 1) The calculation of performance does not include cost of front end load. 2) Taxes apply. Further, tax credit also available as per section 62 of Income Tax Ordinance.



Top Ten Holdings (as on 29 Jan, 2016) % of Total Assets % of Total Asset Asset Name Name Class Class Assets Mari Petroleum Co Ltd Equity 5.5% Kohinoor Textile Mills Ltd Equity 3.6% Equity 5.1% Engro Corporation Ltd Fauji Cement Co Ltd Equity 3.2% D G Khan Cement Co Ltd Equity 5.0% Fecto Cement Ltd Equity 3.1% Equity 4.4% Hub Power Company Ltd Engro Fertilizer Ltd Equity 2.9% Pakistan State Oil Co. Ltd Equity 3.9% Pioneer Cement Ltd Equity 2.8%

#### Name of the Members of Investment Committee

Dr. Amjad Waheed, CFA Sajjad Anwar, CFA Syed Suleman Akhtar, CFA Asim Wahab Khan, CFA Muhammad Imran, CFA, ACCA

**Disclaimer:** This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. Please read the Offering Documents to understand the investment policies and the risks involved. Past performance is not necessarily indicative of future results.



#### MONTHLY REPORT (MUFAP's Recommended Format)

January 2016

Performance %							
	Fund Size (Rs. in mn)	NAV Per Unit (Rs.) Jan 29, 2016	Jan 2016	FYTD 2016	Rolling 12 Months Feb 15-Jan 16	FY 2015	Since Launch July 02, 2013
NIPF-Equity Sub-fund	292.8	210.9030	(2.1%)*	1.4%*	6.7%*	51.5%*	33.2%
NIPF-Debt Sub-fund	196.9	118.0112	2.1%	4.0%	5.0%	5.6%	6.2%
NIPF-Money Market Sub-fund	110.0	117.7912	3.2%	3.9%	4.8%	6.2%	6.2%
	<b>T</b> I (			<i>.</i>	, ,, ,		

Cumulative Returns All Other returns are annualized The performance reported is net expenses and based on dividend reinvestment gross of with-holding tax where applicable.

#### **General Information**

Launch Date: Fund Size: NAFA Islamic Pension Fund-NIP	July 2, 2013 Rs. 600 million	To provide a secure the Participants.
Type:	Open-end – Shariah Compliant Voluntary Pension Scheme	Fund Manager's
Dealing Days: Dealing Time:	Daily – Monday to Friday (Mon-Thr) 9:00 A.M to 5:00 P.M (Friday) 9:00 A.M to 5:30 P.M	During the month of
Pricing Mechanism: Front end Load: Back end	Forward Pricing Upto 3% on Contributions 0%	NIPF Equity Sub-fund decrease in KMI-30 Ir
Management Fee:	On average Annual Net Assets of each Sub-fund. Equity 1.50% Debt 1.50% Money Market 1.50%	with major weights ir nies sectors. Equity 2 equities on average. L
Risk Profile: Custodian & Trustee: Auditors:	Investor dependent Central Depository Company (CDC) KPMG Taseer Hadi & Co.	net asset.
Fund Manager: Minimum Subscription:	Chartered Accountants Sajjad Anwar, CFA Initial: Rs. 10,000/- Subsequent: Rs. 1,000/- AM2+ by PACRA (High Investment	NIPF Debt Sub-fund invested primarily in Sub-fund maintains
Asset Manager Rating: Leverage	AM2+'by PACRA (High Investment Management Standards) Nil	Government Securiti rated Islamic window

#### Credit Quality of the Portfolio (as on 29 Jan 2016)

	Debt	Money Market
Government Securities (AAA rated)	49.6%	28.3%
AAA	8.4%	18.0%
AA+	15.9%	7.2%
AA	5.2%	6.2%
A+	19.2%	38.9%
Others	1.7%	1.4%
Total	100.0%	100.0%

Asset Allocati	on (% of Total A	ssets)
Equity Sub-fund	29-Jan-16	31-Dec-15
Equity	93.4%	92.0%
Cash Equivalents	6.4%	7.3%
Others including receivables	0.2%	0.7%
Total	100.0%	100.0%
Debt Sub-fund	29-Jan-16	31-Dec-15
Cash Equivalents	48.7%	52.4%
GOP Ijara Sukuk-Govt Backed	49.6%	45.5%
Others	1.7%	2.1%
Total	100.0%	100.0%
Money Market Sub-fund	29-Jan-16	31-Dec-15
Cash Equivalents	70.3%	67.3%
GOP Ijara Sukuk-Govt Backed	28.3%	31.4%
Others	1.4%	1.3%
Total	100.0%	100.0%
WORKERS' WE	LFARE FUN	D (WWF)

NIPF has maintained provisions against Workers' Welfare Fund's liability in individual sub-Funds as stated below:

		Total amount Provided	Amount Per Unit Rs	Last One Year return would otherwise have been higher by:	
Equi	ty Sub-Fund	1,341,944	0.9666	0.49%	
Debt	Sub-Fund	182,708	0.1095	0.10%	
	ey Market Sub-Fund	137,561	0.1473	0.13%	
For det	ails investors are advised to read the September 30, 2015. From July 01,	Note 7 of the Finar 2015 Workers Welf	ncial Statements of t are Fund (WWF) is	he Scheme for the perio not being charged.	bd
	1) The calculation of performates apply. Further, tax credit also				

t of manageme	ent fee	& all	other	(
annlicahle				

#### **Investment Objective**

source of savings and regular income after retirement to

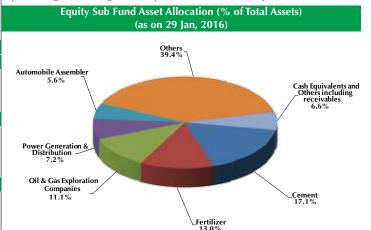
#### s Commentary

#### of January:

nd unit price decreased by 2.1% compared with 3.2% Index. The Sub-fund was around 93% invested in equities in Cement, Fertilizer, and Oil & Gas Exploration Compa-Sub-fund maintains exposure of atleast 90% in listed Last 3 months average allocation in equity was 93.6% of

generated annualized return of 2.1%. The Sub-fund was in GoP Ijara Sukuks and Islamic bank deposits. Debt a minimum combined exposure of 50% in Islamic ties (25% minimum) and A+ rated Islamic banks / AA rated Islamic windows. Weighted Average Maturity of Sub-fund is 0.73 year.

NIPF Money Market Sub-fund generated annualized return of 3.2%. The Sub-fund was invested primarily in short-term GoP Ijara Sukuks and Islamic bank deposits. Money Market Sub-fund average maturity cannot exceed 1 year. Weighted Average Maturity of Sub-fund is is 0.42 year.



Top Ten Holdings of Equity Sub-fund (as on 29 Jan, 2016) of Total Assets (% of Total Asset

Name of the Members of Investment Committee						
Pakistan Petroleum Ltd	3.4%	Hub Power Company Ltd	2.8%			
D. G. Khan Cement Co Ltd	4.8%	Pak Suzuki Motor Co. Ltd	2.8%			
Mari Gas Company Ltd	5.0%	Kot Addu Power Co Ltd	2.9%			
Engro Fertilizer Ltd	5.3% Lucky Cement Ltd 3.1%					
Engro Corporation Eta	0.570	Rommoor rextile minis Eta	5.270			

- Dr. Amjad Waheed, CFA Sajjad Anwar, CFA
- Sved Suleman Akhtar, CFA

Asim Wahab Khan, CFA, Muhammad Ali Bhabha, CFA, FRM,

Muhammad Imran, CFA, ACCA, Salman Ahmed

Disclaimer: This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any Pension fund. All investments in Pension funds are subject to market risks. Past performance is not necessarily indicative of future results. Please read the Offering Documents to understand the investment policies and the risks involved.



#### NBP Fullerton Asset Management Ud. National Bank of Pakistan

#### MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (29/01/2016): Rs.118.2780

January 2016

Performance %					
Performance Period	Jan 2016	FYTD 2016	Rolling 12 Months Feb 15-Jan 16	FY 2015	Since Launch* March 05, 2014
NAFA Islamic Principal Protected Fund-I (NIPPF-I)	(0.5%)	(1.3%)	2.9%	21.3%	11.5%
Benchmark	(1.2%)	(1.4%)	2.2%	11.0%	6.8%
* Annualized Return The performan	ce reporte	d is net of	management fee & a	II other ex	penses and based

Annualized Return All Other returns are Cumulative

March 5, 2014

Protected Fund

2-3 business davs

Forward Pricing

Back end: 0%

2% per annum

Low

Daily - Monday to Friday (Mon-Thr) 9:00 A.M to 5:00 P.M

Pakistan Stock Exchange

A. F. Ferguson & Ćo.

actual allocation.

Characteristics of Equity Portfolio\*

WORKERS' WELFARE FUND (WWF)

Notes: 1) The calculation of performance does not include cost of front end load.

Chartered Accountants

Management Standards)

PBV

2.4

2.4

Central Depository Company (CDC)

Daily weighted return of KMI-30 index &

Islamic Bank Deposits based on Fund's

29-lan-16

28.3%

71.2%

100.0%

0.5<u>%</u>

Nil

Fertilizer Automobile mble 2.8% Oil & Ga Companie Others 2.7 % 31-Dec-15

34.2%

65.2%

0.6%

Ni

100.0%

DY

6.1%

6.4%

Sajjad Anwar, CFA AM2+ by PACRA (High Investment

(Friday) 9:00 A.M to 5:30 P.M

Rs. 1,416 million

Shariah Compliant - Open-end - Capital

**General Information** 

Launch Date:

Dealing Days: Dealing Time:

Pricing Mechanism:

Management Fee: Risk Profile:

Custodian & Trustee:

Settlement:

Fund Size:

Type:

Load:

Listing:

Auditors:

Benchmark:

Fund Manager:

Asset Manager Rating:

Equities / Stocks

Cash

Total

NIPPF-I

KMI-30

Leverage

Asset Allocation (% of Total Assets)

PER

8.5

8.9

Cash Equivalen

Workers Welfare Fund (WWF) is not being charged.

Power Generation & Distribution 5.6%

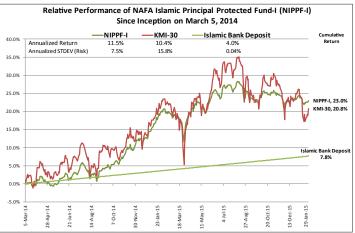
Others including receivables

#### on dividend reinvestment gross of with-holding tax where applicable. **Investment Objective**

The objective of NAFA Islamic Principal Protection Fund-I is to earn a potentially high return through dynamic asset allocation between shariah compliant Equities and Money Market investment avenues, while providing principal protection.

#### Fund Manager's Commentary

Since inception, NIPPF- I has generated a cumulative return of 23% versus 13.4% return of the Benchmark. The current equity exposure stands at around 28%. During the month, maximum multiplier stood at 2.3 whereas minimum multiplier was 1.8. Key holdings of the Fund belong to Power Generation & Distribution, Cement, and Fertilizer sectors. The Fund can invest up to 50% in equities subject to cushion availability. We are confident that the Fund will generate good returns considering the improved macroeconomic and political outlook and built in dynamic equity allocation mechanism of the Fund.



Name Asset % of Total Asset						
Name	Class	Assets	Assets Name		Assets	
Kot Addu Power Co Ltd	Equity	2.8%	Pakistan State Oil Co. Ltd	Equity	1.8%	
Engro Corporation Ltd	Equity	2.7%	D G Khan Cement Co Ltd	Equity	1.7%	
Thal Ltd	Equity	2.4%	Lucky Cement Ltd	Equity	1.6%	
Hub Power Company Ltd	Equity	2.3%	Engro Fertilizer Ltd	Equity	1.5%	
Indus Motor Company Ltd	Equity	1.8%	Nishat Mills Ltd	Equity	1.4%	

#### t Committee

Dr. Amjad Waheed, CFA Sajjad Anwar, CFA Syed Suleman Akhtar, CFA Asim Wahab khan, CFA Muhammad Ali Bhabha, CFA, FRM Muhammad Imran, CFA, ACCA

#### 2) Taxes apply. Further, tax credit also available as per section 62 of Income Tax Ordinance. Disclaimer: This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. Past performance is not necessarily indicative of future results. Please read the Offering Documents to understand the investment policies and the risk involved. Capital protection only applies to unit holders who hold their investments until initial maturity of two years.

Name	Asset Class	% of Total Assets
Kot Addu Power Co Ltd	Equity	2.8%
Engro Corporation Ltd	Equity	2.7%
Thal Ltd	Equity	2.4%
Hub Bower Company Ltd	Equity	2 20/

# Asset Allocation (% of Total Assets) (as on 29 Jan, 2016)

Name of th	ie Me	mbers o	f Investmen
L I			
Indus Motor Company Ltd	Equity	1.8%	Nishat Mills Ltd
Hub Power Company Ltd	Equity	2.3%	Engro Fertilizer Lto
inai Etu		2.7/0	Eucky Cement Etu

#### The scheme has maintained provision against Workers' Welfare Fund's liability to the tune of Rs 7,552,236/-If the same were not made the NAV per unit/ last one year return of scheme would be higher by Rs 0.6310/0.55%. For details investors are advised to read Note 7 of the Financial Statements of the Scheme for the period ended September 30, 2015. From July 01, 2015

Page 09



### Asset Management Ud. A Solution of Pakistan

#### MONTHLY REPORT (MUFAP s Recommended Format) Unit Price (29/01/2016): Rs.114.0952

January 2016

Performance%					
Performance Period	Jan 2016	FYTD 2016	Rolling 12 Months Feb 15-Jan 16	FY 2015	Since Launch* June 27, 2014
NAFA Islamic Principal Protected Fund-II (NIPPF-II)	(1.2%)	(4.0%)	(0.6%)	21.0%	10.0%
Benchmark	(1.9%)	(3.6%)	0.7%	12.2%	5.3%

\* Annualized Return The performance reported is net of management fee & all other expenses and based on dividend reinvestment gross of with-holding tax where applicable.

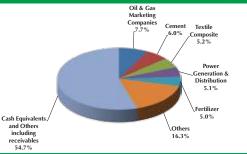
#### General Information

\*\*\*\* Based on NAFA's estimates

Launch Date:	June 27, 2014
Fund Size:	Rs. 1,184 million
Type:	Shariah Compliant - Open-end – Capital
, 1	Protected Fund
Dealing Days:	Daily – Monday to Friday
Dealing Time:	(Mon-Thr) 9:00 A.M to 5:00 P.M
C C	(Friday) 9:00 A.M to 05:30 P.M
Settlement:	2-3 business days
Pricing Mechanism:	Forward Pricing
Load:	Back end: 0%
Management Fee:	2% per annum
Risk Profile:	Low
Listing:	Pakistan Stock Exchange
Custodian & Trustee:	Central Depository Company (CDC)
Auditors:	A. F. Ferguson & Co.
	Chartered Accountants
Benchmark:	Daily weighted return of KMI-30 index &
	Islamic Bank Deposits based on Fund's
	actual allocation.
Fund Manager:	Sajjad Anwar, CFA
Asset Manager Rating:	AM2+ by PACRA (High Investment
5 0	Management Standards)

Asset Alloc	c <b>ation</b> (% of Total A	ssets) 29-Jan-1	6 31-Dec-15	
Equities / Sto	ocks	45.3%	52.0%	
Cash Equiva	lents	54.2%	47.4%	
Others inclu	ding receivables	0.5%	0.6%	
Total	-	100.0%	100.0%	
Leverage		Nil	Nil	
Characteristics of Equity Portfolio****				
	PER	PBV	DY	
NIPPF-II	8.0	2.2	5.6%	
KMI-30	8.9	2.4	6.4%	

Asset Allocation (% of Total Assets) (as on 29 Jan, 2016)



#### WORKERS' WELFARE FUND (WWF)

The scheme has maintained provision against Workers' Welfare Fund's liability to the tune of Rs 5,069,719,/-If the same were not made the NAV per unit/ since inception return of scheme would be higher by Rs 0.4883/0.43%. For details investors are advised to read Note 7 of the Financial Statements of the Scheme for the period ended September 30, 2015. From July 01, 2015 Workers Welfare Fund (WWF) is not being charged.

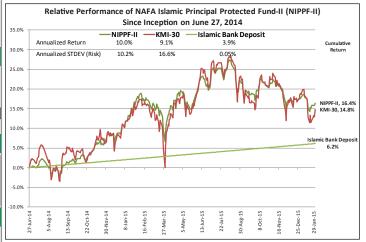
Notes: 1) The calculation of performance does not include cost of front end load. 2) Taxes apply. Further, tax credit also available as per section 62 of Income Tax Ordinance.

#### Investment Objective

The objective of NAFA Islamic Principal Protection Fund-II is to earn a potentially high return through dynamic asset allocation between Shariah compliant Equities and Money Market investment avenues, while providing principal protection.

#### Fund Manager's Commentary

Since inception, NIPPF- II has generated a cumulative return of 16.4% versus 8.5% return of the Benchmark. The current equity exposure stands at around 45%. During the month, maximum multiplier stood a 4.1 whereas minimum multiplier was 3.6. Key holdings of the Fund belong to Oil & Gas Marketing Companies, Cement, and Textile Composite sectors. The Fund can invest up to 100% in equities subject to cushion availability. We are confident that the Fund will continue to generate good returns considering the improved macroeconomic and political outlook and built in dynamic equity allocation mechanism of the Fund.



Top Ten Holdings (as on 29 Jan, 2016)					
Name	Asset Class	% of Total Assets	Name	Asset Class	% of Total Assets
Kohinoor Textile Mills Ltd	Equity	4.0%	Indus Motor Company Ltd	Equity	2.2%
Pakistan State Oil Co. Ltd	Equity	4.0%	Pakistan Oilfields Ltd	Equity	2.1%
Engro Corporation Ltd	Equity	3.2%	D G Khan Cement Co Ltd	Equity	2.0%
Kot Addu Power Co Ltd	Equity	2.8%	Pak Suzuki Motor Co. Ltd	Equity	1.9%
Attock Petroleum Ltd	Equity	2.2%	Engro Fertilizer Ltd	Equity	1.7%

#### Name of the Members of Investment Committee

Dr. Amjad Waheed, CFA Sajjad Anwar, CFA Syed Suleman Akhtar, CFA Asim Wahab khan, CFA Muhammad Ali Bhabha, CFA, FRM Muhammad Imran, CFA, ACCA

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#### Asset Management Ud. A Solaiday of National Bank of Pakistan

#### MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (29/01/2016): Rs.102.5244

January 2016

Performance %*				
Performance Period	Jan 2016	FYTD 2016	Rolling 12 Months Feb 15-Jan 16	Since Launch January 09, 2015
NAFA Islamic Principal Preservation Fund (NIPPF)	(0.4%)	0.4%	2.4%	5.2%
Benchmark	(1.2%)	(2.4%)	0.4%	1.8%
* Cumulative Returns	The performa dividend reinv	nce reported is r estment gross of	net of management fee & a with-holding tax where ap	Il other expenses and based on pplicable.

#### Investment Objective

General Information

Launch Date:	January 9, 2015
Fund Size:	Rs. 1,661 million
Type:	Open Ended Shariah Compliant Fund of Funds
Dealing Days:	Daily – Monday to Friday
Dealing Time:	(Mon-Thr) 9:00 A.M to 5:00 P.M
0	(Friday) 9:00 A.M to 5:30 P.M
Settlement:	2-3 business days
Pricing Mechanism:	Forward Pricing
Back end Load:	1% in year 1, 0.5% in year 2 and no load
Buck end Eduar	beyond 2 years
Management Fee:	1) On invetsed amount in NAFA fund, no
	additional fee.
	2) Cash in Bank account: 1.25% p.a.
Risk Profile:	Low
Listing:	Pakistan Stock Exchange
Custodian & Trustee:	Central Depository Company (CDC)
Auditors:	A. F. Ferguson & Co. Chartered Accountants
Benchmark:	Daily weighted return of KMI-30 index &
Deneminark.	Islamic Bank Deposits based on Fund's
	actual allocation.
Fund Manager:	Sajjad Anwar, CFA
Asset Manager Rating:	AM2+ by PACRA (High Investment
Asset Manager Rating.	Management Standards)
	Management Stanuarus)
Asset Allocation (% of T	otal Accets) 29-Jan-16 31-Dec-15

Asset Alloc	ation (% of Total As	sets) 29-Jan-1	6 31-Dec-15	
Islamic Asse	Allocation Fund	4.3%	14.2%	
Islamic Stock	k Fund	21.5%	20.1%	
Cash		73.5%	65.0%	
Others inclu	ding receivables	0.7%	0.7%	
Total		100.0%	100.0%	
Leverage		Nil	Nil	
	Characteristics of Equity Portfolio**			
	DED	DD) /	EV(	
	PER	PBV	DY	
NIAAF	8.2	2.2	DY 5.1%	
NIAAF NISF			5.	
	8.2	2.2	5.1%	

(as on 29 Jan, 2016)	
NAFA Islamic Asset Allocation Fund	4.3%
NAFA Islamic Stock Fund	21.5%
Total	25.8%

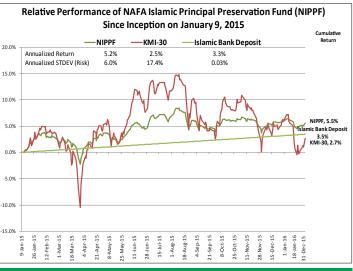
#### WORKERS' WELFARE FUND (WWF)

The scheme has maintained provision against Workers' Welfare Fund's liability to the tune of Rs 1,767,381/-If the same were not made the NAV per unit/ since inception return of scheme would be higher by Rs 0.1091/0.11%.For details investors are advised to read the Note 7 of the Financial Statements of the Scheme for the period ended September 30, 2015. From July 01, 2015 Workers Welfare Fund (WWF) is not being charged.

Notes: 1) The calculation of performance does not include cost of front end load. 2) Taxes apply. Further, tax credit also available as per section 62 of Income Tax Ordinance. The objective of NAFA Islamic Principal Preservation Fund is to earn a potentially high return through dynamic asset allocation between Shariah compliant equity related, and Sharia compliant income/ money market Collective Investment Schemes, while providing principal preservation.

#### Fund Manager's Commentary

Since inception, NIPPF has generated a cumulative return of 5.5% versus 1.9% return of the Benchmark. The current exposure in equity/asset allocation funds stands at around 26%. During the month, maximum multiplier stood at 4.2 whereas minimum multiplier was 3.5. The Fund can invest up to 100% in equity related funds subject to cushion availability. We are confident that the Fund will generate good returns considering the improved macroeconomic and political outlook and built in dynamic equity allocation mechanism of the Fund.



#### Name of the Members of Investment Committee

Dr. Amjad Waheed, CFA Sajjad Anwar, CFA Syed Suleman Akhtar, CFA Asim Wahab Khan, CFA Muhammad Ali Bhabha, CFA, FRM Muhammad Imran, CFA, ACCA

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## NAFA Islamic Active Allocation Plan-I (NIAAP-I)



Asset Management Ud. Asset Management Ud. A Sobiday of National Bank of Pakistan

#### MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (29/01/2016): Rs. 100.8949

January 2016

Performance %*	
Performance Period	Since Launch January 15, 2016*
NAFA Islamic Active Allocation Plan-I	0.9%
Benchmark	1.5%
* Cumulative Return	is net of management fee & all other expenses and based on to f with-holding tax where applicable.

General Information		Investment Objective
Launch Date: Fund Size: Type: Dealing Days:	January 15, 2016 Rs. 1,283 million Open Ended Shariah Compliant Fund of Funds Daily – Monday to Friday	The objective of the Fund is to provide investors an opportunity to earn attractive return from an actively managed portfolio of Shari'ah Compliant Equity Fund and Income Fund.
Dealing Time:	(Mon-Thr) 9:00 A.M to 5:00 P.M	Fund Manager's Commentary
Settlement: Pricing Mechanism Back end Load:	(Friday) 9:00 A.M to 5:30 P.M 2-3 business days Forward Pricing Nil	NAFA launched NAFA Islamic Active Allocation Plan-I (NIAAP-I) this January which is the first Plan under NAFA Islamic Active Allocation Fund-I. The Active Allocation Plan will be dynamically managed between dedicated equity related and income schemes managed by NAFA based on the Fund Manager's
Management Fee:	<ol> <li>1) On invested amount in NAFA fund, no additional fee.</li> <li>2) Cash in Bank account: 1.25% p.a.</li> </ol>	outlook of the authorized asset-classes. The Plan is presently closed for new subscription. NIAAP-I has an initial maturity of two years.
Risk Profile	Low to moderate	Since inception, NIAAP-I has generated a return of 0.9% versus 1.5% return of
Listing: Custodian & Trustee: Auditors:	Pakistan Stock Exchange Central Depository Company (CDC) A. F. Ferguson & Co. Chartered Accountants Daily weighted return of KMI-30 index & 6	the Benchmark. The current exposure in equity and Income funds stands at around 92%. The Plan can invest up to 100% in equity fund. We are confident that the Plan will generate good returns considering the improved macroeconomic and political outlook and dynamic equity allocation
Benchmark:	month deposit rate of A- rated Islamic banks and windows based on actual investment.	mechanism of the Fund.
Fund Manager: Asset Manager Rating:	Sajjad Anwar, CFA AM2+ by PACRA (High Investment Management Standards)	

Asset Allo	cation (% of Total	Assets)	29-Jan-16
Shariah Coi	mpliant Funds		91.8%
Cash Equivalents		7.7%	
Others inclu	uding receivables		0.5%
Total			100.0%
Leverage			Nil
Characteristics of Equity Portfolio**			
	PER	PBV	DY
NIAAEF**	8.4	2.1	5.0%
KMI-30	8.9	2.4	6.4%
** Based on NAFA	's estimates		

#### Top Holdings (%age of total assets) (as on 29 Jan, 2016)

NAFA Islamic Active Allocation Equity Fund	50.1%
NAFA Active Allocation Riba Free Savings Fund	41.7%
Total	91.8%

#### Name of the Members of Investment Committee

Dr. Amjad Waheed, CFA Sajjad Anwar, CFA Muhammad Ali Bhabha, CFA, FRM Syed Suleman Akhtar, CFA Asim Wahab Khan, CFA Muhammad Imran, CFA, ACCA

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### NAFA Active Allocation Riba Free Savings Fund



#### MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (29/01/2016): Rs.10.0145

January 2016

Performance %*	
Performance Period	Since Launch January 18, 2016*
NAFA Active Allocation Riba Free Savings Fund	4.8%
Benchmark	4.7%
* Simple Annualized Return	

Investment Objective

(Returns are net of management fee & all other expenses)

#### **General Information**

Γ

General information		intestitent objective	
Launch Date: Fund Size:	January 18, 2016 Rs. 541 Million	To earn a reasonable rate of return along with a high degree of liquidity by investing in short-term Shari'ah compliant banks deposits and money	
Туре:	Open-end – Shariah Compliant Income Fund	market/debt securities.	
Dealing Days:	Daily – Monday to Friday		
Dealing Time:	(Mon - Thr) 9:00 A.M to 5:00 P.M	Fund Manager's Commentary	
	(Friday) 9:00 A.M to 5:30 P.M	This is the first Monthly Fund Manager Report of the Fund. The Fund	
Settlement:	2-3 business days	generated an annualized return of 4.8% against the benchmark return of 4.7%	
Pricing Mechanism	Forward Pricing	since its launch, thus registering an outperformance of 0.1% p.a. This	
Load:	Front end: 0% Back end: 0%	outperformance is net of management fee and all other expenses.	
Management Fee:	1.25% per annum		
Risk Profile:	Low	The Fund aims to consistently generate to better return than the profit rates	
Custodian & Trustee:	Central Depository Company (CDC)	offered by Islamic Banks / Islamic windows of commercial banks, while also	
Auditors:	A. F. Ferguson & Co.	providing easy liquidity along with a high quality credit profile. The Fund is	
	Chartered Accountants	allowed to invest in shariah compliant Governmet Securities of maturity upto	
Benchmark:	Average of 6-Month deposit rates (A- &	3 years as well as Shariah compliant money market and debt securities of up	
	above rated Islamic banks)	to 2 years maturity rated AA- or better.	
Fund Manager:	Muhammad Ali Bhabha, CFA, FRM	Around 99.6% of the portfolio is allocated in bank deposits. The higher	
Minimum Subsricption	Rs. 10,000/-	allocation in bank deposits is due to better yields as compared to other	
Asset Manager Rating:	AM2+ by PACRA (High Investment	authorized alternative investment avenues. The weighted average	
	Management Standards)	time-to-maturity of the Fund is 1 day.	

market outlook.

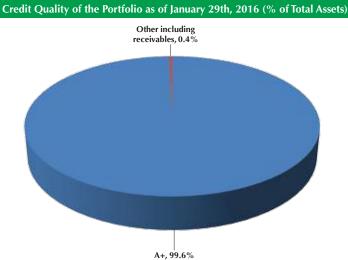
Asset Allocation (% of Total Assets)	29-Jan-16
Cash Equivalents	99.60%
Other including receivables	0.40%
Total	100.0%
Leverage	Nil

We will rebalance the allocation of the Fund proactively based on the capital

Name of the Members of Investment Committee

Dr. Amjad Waheed, CFA Sajjad Anwar, CFA Syed Suleman Akhtar, CFA Asim Wahab Khan, CFA Muhammad Ali Bhabha, CFA, FRM Muhammad Imran, CFA, ACCA

**Notes:** 1) The calculation of performance does not include cost of front end load. 2) Taxes apply. Further, tax credit also available as per section 62 of Income Tax Ordinance.



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#### MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (29/01/2016): Rs.10.1084

January 2016

Asset

Class

Equity

Equity

Equity

Equity

Equity

% of Total

Assets

3.6%

3.4%

3.3%

2.9%

2.8%

Performance %*	
Performance Period	Since Launch January 18, 2016*
NAFA Islamic Active Allocation Equity Fund	1.1%
Benchmark	3.1%
* Cumulative Return (Returns are net of management fee & all other expenses)	· · · /

#### **General Information**

Launch Date:

Dealing Days:

**Dealing Time:** 

Settlement:

**Risk Profile** 

Auditors:

Benchmark:

Fund Manager:

Asset Manager Rating:

Load:

Pricing Mechanism

Management Fee:

Custodian & Trustee:

Fund Size:

Type:

#### **Investment Objective**

The objective of the Fund is to provide investors with long term capital growth from an actively managed portfolio of Shari'ah Compliant listed equities.

#### **Fund Manager's Commentary**

NAFA launched its second open-end Islamic Equity Fund namely NAFA Islamic Active Allocation Equity Fund (NIAAEF) this January. The aim of the Fund is to provide growth to the investment of Unit holders over the long-term in approved Shariah compliant equities.

Since Launch on January 18, 2016, the Fund has gradually built its position in equities and its current exposure stands at around 65%. Key holdings of the Fund belong to Cements, Fertilizers, Oil & Gas Exploration Companies and Power Generation & Distribution companies sectors. NIAAEF underperformed the Benchmark since launch as the Fund has gradually built positions in a rising market.

Top Ten Holdings (as on 29 Jan, 2016)

Name

Pakistan State Oil Co. Ltd

Hub Power Company Ltd

Pak Elektron Ltd

Pak Petroleum I td

Lucky Cement Ltd

% of Total

Assets

6.9%

5.5%

5.1%

4.5%

3.8%

Asset

Class

Equity

Equity

Equity

Equity

Equity

Engro Corporation Ltd

Mari Petroleum Co I td

Pakistan Oilfields Ltd

Nishat Mills Ltd

D G Khan Cement Co Ltd

Asset Allocation (% of Total Assets)	29-Jan-16
Equities / Stocks	64.8%
Cash Equivalents	35.0%
Others including receivables	0.2%
Total	100.0%
Leverage	Nil

January 18, 2016

2-3 business days

A. F. Ferguson & Co.

Chartered Accountants

Asim Wahab Khan, CFA

Management Standards)

Forward Pricing

2% p.a

KMI-30

High

Daily - Monday to Friday

(Mon-Thr) 9:00 A.M to 5:00 P.M

(Friday) 9:00 A.M to 5:30 P.M

Front end-0% Back end-0%

Central Depository Company (CDC)

AM2+ by PACRA ( High Investment

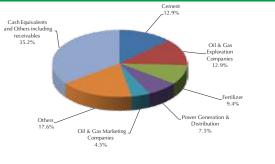
Open Ended Shariah Compliant Equity Scheme

Rs. 650 million

#### Characteristics of Equity Portfolio\*\*

	PER	PBV	DY
NIAAEF**	8.4	2.1	5.0%
KMI-30	8.9	2.4	6.4%
** Based on NAFA's estimates			

Credit Quality of the Portfolio as of January 29th, 2016 (% of Total Assets)



#### Name of the Members of Investment Committee

Dr. Amjad Waheed, CFA Sajjad Anwar, CFA Muhammad Ali Bhabha, CFA, FRM Syed Suleman Akhtar, CFA Asim Wahab Khan, CFA Muhammad Imran, CFA, ACCA

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