

# Fund Manager Report of Shariah Compliant Schemes

April 2017



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# Performance Summary of NAFA's Shariah Compliant Funds



"April 2017"

## NAFA Islamic Mutual Funds - Collective Investment Schemes (CISs)

| <div>Lowest Risk</div> <div>↓</div> <div>Moderate Risk</div> <div>High Risk</div> | Risk Profile   |                             |                     |                   |                    |       |                      |            |            |            |            |            |                      |
|---|--|-----------------------------|---------------------|-------------------|--------------------|-------|----------------------|------------|------------|------------|------------|------------|----------------------|
|   | Fund Name  | Fund Size<br>(Rs. In Crore) | Stability<br>Rating | Inception<br>Date | April<br>2017      | FYTD  | Rolling<br>12 Months | FY<br>2016 | FY<br>2015 | FY<br>2014 | FY<br>2013 | FY<br>2012 | Since<br>Inception   |
|   | Islamic Income Funds   |                             | Annualized Returns  |                   |                    |       |                      |            |            |            |            |            |                      |
|   | NAFA Riba Free Savings Fund  | 190                         | A (f)               | 20-Aug-10         | 4.7%               | 5.9%  | 5.8%                 | 5.5%       | 7.4%       | 7.8%       | 8.7%       | 10.8%      | 8.1%                 |
|   | Benchmark  |                             |                     |                   | 2.7%               | 3.3%  | 3.5%                 | 4.9%       | 6.7%       | 6.7%       | 7.3%       | 8.3%       | 6.5%                 |
|   | NAFA Islamic Income Fund<br><i>(Formerly; NAFA Islamic Aggressive Income Fund)</i> | 291                         | A- (f)              | 26-Oct-07         | 4.9%               | 5.3%  | 5.6%                 | 7.4%       | 9.2%       | 13.6%      | 6.8%       | 19.0%      | 6.7%                 |
|   | Benchmark  |                             |                     |                   | 2.7%               | 4.2%  | 4.3%                 | 4.8%       | 6.6%       | 6.5%       | 7.0%       | 7.9%       | 6.3%                 |
|   | Equity Related Islamic Funds   |                             |                     |                   | Cumulative Returns |       |                      |            |            |            |            |            | Annualized<br>Return |
|   | NAFA Islamic Asset Allocation Fund   | 1,463                       |                     | 26-Oct-07         | 2.1%               | 24.4% | 31.1%                | 13.1%      | 33.8%      | 22.2%      | 36.3%      | 13.2%      | 17.4%                |
|   | Benchmark  |                             |                     |                   | 2.3%               | 17.1% | 21.4%                | 9.2%       | 12.1%      | 17.7%      | 28.9%      | 11.1%      | 12.1%                |
| NAFA Islamic Stock Fund   | 911  |                             | 09-Jan-15           | 3.6%              | 41.3%              | 48.2% | 12.9%                | n/a        | n/a        | n/a        | n/a        | 28.4%      |                      |
| Benchmark   |  |                             |                     | 3.2%              | 27.7%              | 39.5% | 15.5%                | n/a        | n/a        | n/a        | n/a        | 23.0%      |                      |

## NAFA ISLAMIC PENSION FUND (NIPF) - Voluntary Pension Scheme (VPS)

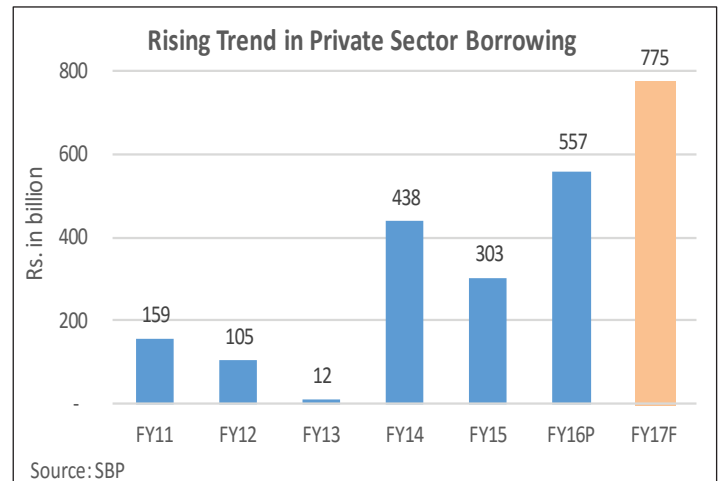
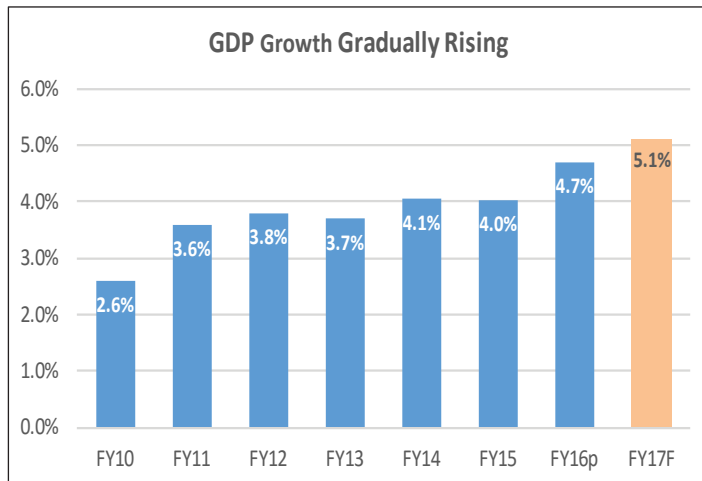
|                            |              |                              |                    |  |                    |      |       |       |       |       |     |     |     |                   |
|----------------------------|--------------|------------------------------|--------------------|--|--------------------|------|-------|-------|-------|-------|-----|-----|-----|-------------------|
| Low Risk<br>↓<br>High Risk | Risk Profile | Fund Name                    | Annualized Returns |  |                    |      |       |       |       |       |     |     |     |                   |
|                            |              | NIPF - Money Market Sub-fund | 20                 |  | 02-Jul-13          | 3.2% | 3.9%  | 3.9%  | 3.9%  | 6.2%  | n/a | n/a | n/a | 5.4%              |
|                            |              | NIPF - Debt Sub-fund         | 31                 |  | 02-Jul-13          | 2.8% | 3.7%  | 3.5%  | 3.8%  | 5.6%  | n/a | n/a | n/a | 5.4%              |
|                            |              |                              |                    |  | Cumulative Returns |      |       |       |       |       |     |     |     | Annualized Return |
|                            |              | NIPF - Equity Sub-fund       | 93                 |  | 02-Jul-13          | 4.2% | 42.1% | 51.2% | 16.9% | 51.5% | n/a | n/a | n/a | 38.0%             |
|                            |              |                              |                    |  |                    |      |       |       |       |       |     |     |     |                   |

**Notes:** 1) Performance is net of management fee and all expenses. The calculation of performance does not include cost of front-end load. For mutual funds the performance reported is based on dividend reinvestment (gross of with-holding tax where applicable).  
2) Tax credit also available as per section 62 & 63 of the Income Tax Ordinance, 2001.  
3) Taxes apply.

n/a = Not applicable.  
Asset Manager Rating: AM1 by PACRA (Very High Quality)

## What Lies Ahead for the Stock Market

Pakistan economy is on a cyclical upswing with the real GDP growth well poised to touch the 5% mark in FY17, due to improved agriculture output and better industrial growth. Large Scale Manufacturing (LSM) growth during 8-Months of FY17 has clocked in at 4.1%. Inflation during 10MFY17 inched up to 4.1% compared to 2.8% in the corresponding period last year, due to low base effect and recovery in crude oil and food prices. Overall, FY17 inflation is expected to be around 4.3%. As historically fiscal deficit remains more lopsided in the second half of fiscal year due to higher development expenditure, we anticipate overall FY17 fiscal deficit to exceed 5% of GDP due to shortfall in the tax revenue target and rise in subsidies. In addition to the China Pak Economic Corridor (CPEC), the ameliorating law and order situation is now resulting in higher domestic private sector credit growth, and likely to boost Foreign Direct Investment (FDI).



However, we see mounting risks to the external account emanating from stagnant exports, rising imports, and slowdown in remittances growth. The current account deficit has reached USD6.1bn (2.2% of GDP) in 9-Months of FY17. Resultantly, the foreign exchange reserves have dropped to USD21.6 billion as of mid-April compared to a high of USD24 billion reached in Oct-16

Chronic issue of energy shortages for the industry has eased somewhat with the import of LNG, and we see significant improvement in the coming months as more power plants and LNG terminals come online. Due to price level remaining on the lower side and better supply side management, we expect interest rates to remain anchored at the current levels in the near term, and expect a marginal rise of 50 basis points in 1HFY18 as the external account pressures become pronounced. With FY18 being an election year, we are anticipating a pro-growth budget with focus towards developmental activities and enhancement of subsidy schemes especially targeted towards the rural sector. In order to bridge the revenue shortfall and buttress the deteriorating external account, a foreign assets amnesty scheme is under government consideration.

After muted return of 10% in FY16, the stock market has delivered a handsome return of 30% during 10MFY17. However, the performance remained skewed towards the first half of this fiscal year where the benchmark gained by 27%, driven by improving economic fundamentals such as controlled inflation, low interest rates, and record high foreign exchange reserves, together with announcement of reclassification of PSX into MSCI Emerging Market Index effective June 2017. Stock market performance during January-April 2017 has been lukewarm as investors' sentiments were rocked by rising political noise as much publicized verdict of the Panama Leaks case drew near. However, a relatively clement judgment which did not indict the incumbent Prime Minister was cheered by the euphoric investors. As a result, in April-17, the market surged the most in the last 4-months delivering a 2.4% returns. Overall, the benchmark KSE 100 Index rose by around 3.1% during 4MCY17.

While political noise will continue to remain elevated as we head into an election year and uncertainty linked to the Panama Leaks investigation may send jitters in the market, investors should take into account robust corporate earnings growth, as many companies are turning towards capacity enhancement in order to fulfill the rising domestic demand as economic growth picks up and electricity shortages decline going forward. Introduction of a new leverage product in the coming months, and probable foreign inflow post inclusion in MSCI Emerging Market are expected to be the key liquidity triggers for the market. From a valuation standpoint, with the KSE-100 Index price-to-earnings ratio of 10.4 times, and the interest rates still at a record low level, we expect the stock market to deliver healthy double digit returns over the next 12 months.



April 2017

## Stock Market Review

After spending better part of the month in the negative territory mainly due to uncertainty linked to the Panama Leaks Case verdict, the KMI-30 Index managed to deliver 3.2% return during the month. The extreme scenario of disqualification of PM was priced in the market as reflected by the strong pullback in subsequent sessions despite lingering uncertainty associated with the Supreme Court order for constitution of Joint Investigation Team (JIT) for further investigation. As we have been highlighting, some liquidity sitting on the sidelines waiting for the Supreme Court judgment started pouring into the market a day before the judgment. The ongoing corporate result season was a mixed bag for the market, creating winners and losers in the process. The global oil prices fell by around 2% during the month amid doubts about the extension of agreement for production curb by OPEC & some Non-OPEC producers that is due to expire in June and ramped up production by the US Shale oil producers. After remaining dull in first three weeks, market activity picked up post Panama Case verdict. Despite fast approaching deadline for the reclassification of PSX into MSCI Emerging Market Index, foreign investors remained net sellers during the month with net outflows recorded at around US \$ 36 million, while the local mutual funds continued to be the single largest buyers to the tune of US \$ 108 million.

During the month, Automobile Assemblers, Cement, Engineering, Oil & Gas Exploration, Oil & Gas Marketing, Glass & Ceramics, and Refinery sectors performed better than the market while, Fertilizer, Banks, Textile Composite, Paper & Board, Power Generation & Distribution sectors lagged behind. Automobile & Assembler sector led the market with handsome gains driven by healthy earnings announcements and improving future outlook amid strong volumetric growth and profit margins. Cement sector slightly out-performed with significant divergence in performance based on the earnings announcements. Despite renewed fall in global oil prices, the E&P sector eked out some return during the month after lackluster performance during the last couple of months. Fertilizer sector continued its subdued performance driven by weak global price outlook of urea amid supply glut. Power Generation & Distribution sector failed to draw investors' interest on the back of stagnant earnings and lower than expected payouts in the select stocks. Textile Composite sector lagged the market owing to weak earnings reports due to depressed profit margins. Despite stable earnings announcements, the Banking sector failed to generate investors' interest.

Going forward, we maintain our sanguine outlook for the stock market as the present investment landscape is constructive for equities shaped by reasonable valuations as captured in forward P/E multiples of 10.4x; benign near-term inflation and interest rates; improving macro-economic prospects; and expectation of healthy foreign inflows from funds tracking MSCI EM Index. That said, we may see sporadic volatility spikes amid rising noise in the domestics politics, escalating geopolitical uncertainty, and policy uncertainty in the key advanced economies. We advise investors to hold the ground, keeping long-term objective in mind and resist the urge to head to the sidelines amid periodic volatility spikes.

## Money Market Review

After rising to 4.9% YoY in March 2017, the monthly CPI for April 2017 again remained on the higher side to clock in 4.8% as MoM numbers rose by 1.4% mainly due to change in house rent index and food prices. We expect the inflation to remain above 5% in the remaining two months of FY17 due to low base effect and rise in food prices during the Holy month of Ramadan. Inflationary pressures may build up by the end of CY17 due to pullback in global oil prices and measured PKR depreciation due to mounting risks to the Balance of Payment situation. Accordingly, in our base case scenario, we see a 50 bps increase in the Policy rate during the second half of CY17.

During the month of April, SBP held two T-Bill auctions with a combined target of Rs. 550 billion against a maturity of Rs. 527 billion. In the first T-Bill auction, an amount of Rs. 267 billion was realized against the target of Rs. 250 billion and maturity of Rs. 227 billion at Cut-off yield of 5.99% for the 03 month tenor while, bids worth Rs. 63 billion and Rs. 2 billion in 06 and 12 months tenor, respectively were rejected. In the second T-Bill auction, Ministry of Finance (MoF) realized Rs. 376 billion against the target and maturity of Rs. 300 billion. Cut-off yield for 03 months was maintained at 5.99% while, the cut-off yield for 06 and 12 months were recorded at 6.01% and 6.03%, respectively. The bid pattern mainly skewed towards 03 months as compared to 6 month and 12 month tenors. In the PIB auction, Ministry of Finance (MoF) received collective bids worth Rs. 32 billion for 3 year, 5 year and 10 year against the target of Rs. 50 billion and maturity of Rs. 31 billion, however the auction was rejected.

We have adjusted the portfolio of our money market and income funds based on the capital market expectations and are closely monitoring the developments in the capital markets and will rebalance the portfolio accordingly.

## Our Contacts

**Contact our Investment Consultant for free Investment advice**

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# NAFA Riba Free Savings Fund (NRF SF)



MONTHLY REPORT (MUFAP's Recommended Format)  
Unit Price (29/04/2017): Rs. 10.6691

April 2017

## Performance %

| Performance Period          | Apr 2017 | FYTD 2017 | Trailing 12 months May 16 - Apr 17 | FY 2016 | FY 2015 | FY 2014 | FY 2013 | FY 2012 | Since Launch August 20, 2010* |
|-----------------------------|----------|-----------|------------------------------------|---------|---------|---------|---------|---------|-------------------------------|
| NAFA Riba Free Savings Fund | 4.7%     | 5.9%      | 5.8%                               | 5.5%    | 7.4%    | 7.8%    | 8.7%    | 10.8%   | 8.1%                          |
| Benchmark*                  | 2.7%     | 3.3%      | 3.5%                               | 4.9%    | 6.7%    | 6.7%    | 7.3%    | 8.3%    | 6.5%                          |

\* Annualized Return Based on Morning Star Methodology  
All other returns are Annualized Simple Return

The performance reported is net of management fee & all other expenses and based on dividend reinvestment gross of with-holding tax where applicable.

## General Information

|                        |  |
|------------------------|--|
| Launch Date:           | August 20, 2010  |
| Fund Size:             | Rs. 1,901 million  |
| Type:                  | Open-end – Shariah Compliant Income Fund   |
| Dealing Days:          | Daily – Monday to Saturday   |
| Dealing Time:          | (Mon - Thr) 9:00 A.M to 5:00 P.M<br>(Friday) 9:00 A.M to 5:30 P.M<br>(Saturday) 9:00 A.M to 1:00 P.M   |
| Settlement:            | 2-3 business days  |
| Pricing Mechanism:     | Forward Pricing  |
| Load:***               | Front End Load (Individual): without life Takaful 0.5%, with life Takaful 3% (Nil on investment above Rs. 26 million)<br>Front End Load (Other): 0.5% (Nil on investment above Rs. 16 million)<br>Back End Load: NIL |
| Management Fee:        | 10% of Net Income (Min 0.5% p.a., Max 1.25% p.a.)  |
| Total Expense Ratio:   | 1.32% p.a.(including 0.37% government levies)  |
| Risk Profile:          | Very Low   |
| Fund Stability Rating: | "A(i)" by PACRA  |
| Listing:               | Pakistan Stock Exchange  |
| Custodian & Trustee:   | Central Depository Company (CDC)   |
| Auditors:              | Deloitte Yousuf Adil Chartered Accountants   |
| Benchmark:**           | 6-month average deposit rates of three A rated Islamic Banks/Islamic windows of conventional banks as selected by MUFAP  |
| Fund Manager:          | Muhammad Ali Bhabha CFA,FRM  |
| Minimum Subscription:  | Growth Unit: Rs. 10,000/-<br>Income Unit: Rs. 100,000/-  |
| Asset Manager Rating:  | AM1 by PACRA (Very High Quality)   |

\*\* effective from September 01, 2016; Previously Average 6-month deposit rate of A- and above rated Islamic Banks

\*\*\* effective from January 02, 2017

| Asset Allocation (% of Total Assets) | 29-Apr-17 | 31-Mar-17 |
|--------------------------------------|-----------|-----------|
| GOP Ijara Sukuks                     | 5.3%      | 5.5%      |
| Bank Deposits                        | 93.7%     | 93.3%     |
| Others including receivables         | 1.0%      | 1.2%      |
| Total                                | 100.0%    | 100.0%    |
| Leverage                             | Nil       | Nil       |

## Sindh Workers' Welfare Fund (SWWF)

The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 2,197,768/-. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs. 0.0123/0.12%. For details investors are advised to read note 5 of the Financial Statements of the Scheme for the period ended March 31, 2017.

## Name of the Members of Investment Committee

Dr. Amjad Waheed, CFA  
Sajjad Anwar, CFA  
Muhammad Ali Bhabha, CFA, FRM  
Hassan Raza, CFA

Notes: 1) The calculation of performance does not include cost of front end load.

2) Taxes apply. Further, tax credit also available as per section 62 of the Income Tax Ordinance, 2001.

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## Investment Objective

To provide preservation of capital and earn a reasonable rate of return along with a high degree of liquidity by investing in short-term Shariah compliant banks and money market / debt securities.

## Fund Manager Commentary

The Fund generated an annualized return of 4.7% for the month of April 2017 versus the Benchmark return of 2.7% thus registering an outperformance of 2.0% p.a. During FYTD, the Fund has outperformed its Benchmark by 2.6% by earning an annualized return of 5.9%. This outperformance is net of management fee and all other expenses.

The Fund aims to consistently provide better return than the profit rates offered by Islamic Banks / Islamic windows of commercial banks, while also providing easy liquidity along with a high quality credit profile. The Fund is allowed to invest in short-term Shariah compliant money market securities of up to six months maturity rated AA- or better. The Fund is not authorized to invest in corporate debt securities and Equities.

The allocation of the Fund in GOP Ijarah Sukuks is around 5.3% of net assets, which are floating rate instruments with 6-months coupon re-setting. Around 95% of net assets of the portfolio is invested in bank deposits which enhances the liquidity profile of the Fund. The weighted average time to maturity of the fund is 32 days.

We will rebalance the allocation of the fund proactively based on the capital market outlook

## Credit Quality of the Portfolio as of Apr 29, 2017 (% of Total Assets)

|                              |        |
|------------------------------|--------|
| GOP Ijarah Sukuk (AAA rated) | 5.3%   |
| AAA                          | 7.9%   |
| AA+                          | 9.3%   |
| AA                           | 0.2%   |
| AA-                          | 0.1%   |
| A+                           | 30.4%  |
| A                            | 0.1%   |
| A-                           | 45.7%  |
| Others including receivables | 1.0%   |
| Total                        | 100.0% |

# NAFA Islamic Income Fund (NIIF)

(Formerly; NAFA Islamic Aggressive Income Fund)



MONTHLY REPORT (MUFAP's Recommended Format)  
Unit Price (28/04/2017): Rs. 9.8979

April 2017

## Performance %

| Performance Period  | Apr 2017 | FYTD 2017 | Trailing 12 months May 16 - Apr 17 | FY 2016 | FY 2015 | FY 2014 | FY 2013 | FY 2012 | Since Launch October 26, 2007* |
|---|----------|-----------|------------------------------------|---------|---------|---------|---------|---------|--------------------------------|
| NAFA Islamic Income Fund<br>(Formerly; NAFA Islamic Aggressive Income Fund) | 4.9%     | 5.3%      | 5.6%                               | 7.4%    | 9.2%    | 13.6%   | 6.8%    | 19.0%   | 6.7%                           |
| Benchmark**   | 2.7%     | 4.2%      | 4.3%                               | 4.8%    | 6.6%    | 6.5%    | 7.0%    | 7.9%    | 6.3%                           |

\* Annualized Return Based on Morning Star Methodology  
All other returns are Annualized Simple Return

The performance reported is net of management fee & all other expenses and based on dividend reinvestment gross of with-holding tax where applicable.

## General Information

Launch Date: October 26, 2007  
Fund Size: Rs. 2,911 million  
Type: Open-end – Shariah Compliant Income Fund  
Dealing Days: Daily – Monday to Friday  
Dealing Time: (Mon - Thr) 9:00 A.M to 5:00 P.M  
(Friday) 9:00 A.M to 5:30 P.M  
Settlement: 2-3 business days  
Pricing Mechanism: Forward Pricing  
Load:\*\*\* Front End Load (Individual): without life Takaful 1%, with life Takaful 3% (Nil on investment above Rs. 26 million)  
Back End Load (Other): 1% (Nil on investment above Rs. 16 million)  
Management Fee: 10% of Net Income (Min 0.5% p.a., Max 1.0% p.a.)  
Total Expense Ratio: 1.16% p.a. (including 0.30% government levies)  
Risk Profile: Low to Medium  
Fund Stability Rating: "A-(i)" by PACRA  
Listing: Pakistan Stock Exchange  
Custodian & Trustee: Central Depository Company (CDC)  
Auditors: Deloitte Yousuf Adil  
Chartered Accountants  
Benchmark:\*\* 6-month average deposit rates of three A rated Islamic Banks/Islamic windows of conventional banks as selected by MUFAP  
Fund Manager: Muhammad Ali Bhabha, CFA, FRM  
Minimum Subscription: Rs. 10,000/-  
Income Unit: Rs. 100,000/-  
Asset Manager Rating: AM1 by PACRA (Very High Quality)

\*\* effective from March 14, 2017; Previously 1-year average deposit rates of three A rated Islamic Banks/Islamic windows of conventional banks as selected by MUFAP  
\*\*\* effective from January 02, 2017

| Asset Allocation (% of Total Assets) | 28-Apr-17     | 31-Mar-17     |
|--------------------------------------|---------------|---------------|
| Sukuks                               | 0.9%          | 0.9%          |
| GOP Ijarah Sukuks - Govt. Backed     | 3.4%          | 3.2%          |
| Bank Deposits                        | 94.6%         | 95.2%         |
| Others including receivables         | 1.1%          | 0.7%          |
| <b>Total</b>                         | <b>100.0%</b> | <b>100.0%</b> |
| Leverage                             | Nil           | Nil           |

## Top Sukuk Holdings (as at Apr 28, 2017)

| Name of Sukuk                | % of Total Assets |
|------------------------------|-------------------|
| K Electric Azm Sukuk - 5 Yrs | 0.9%              |
| <b>Total</b>                 | <b>0.9%</b>       |

## Sindh Workers' Welfare Fund (SWWF)

The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 3,214,587/-. If the same were not made the NAV per unit/ last one year return of scheme would be higher by Rs. 0.0109/0.10%. For details investors are advised to read note 5 of the Financial Statements of the Scheme for the period ended March 31, 2017.

## Name of the Members of Investment Committee

Dr. Amjad Waheed, CFA  
Sajjad Anwar, CFA  
Muhammad Ali Bhabha, CFA, FRM  
Hassan Raza, CFA

Notes: 1) The calculation of performance does not include cost of front end load.  
2) Taxes apply. Further, tax credit also available as per section 62 of the Income Tax Ordinance, 2001.

## Investment Objective

To seek preservation of capital and earn a reasonable rate of return in a Shariah compliant manner.

## Fund Manager Commentary

During the month under review, the Fund posted an annualized return of 4.9% as compared to the Benchmark return of 2.7% thus registering an outperformance of 2.2% p.a. During FYTD, the Fund has posted 5.3% annualized return versus 4.2% by the Benchmark, hence an outperformance of 1.1% p.a. This outperformance is net of management fee and all other expenses.

The allocation in corporate Sukuks stood at around 1% of the net assets. Around 96% of net assets of the portfolio is allocated in bank deposits. The higher allocation in bank deposits is due to better yields as compared to other authorized alternative investment avenues.

The weighted average Yield-to-Maturity (YTM) of the Sukuk portfolio is around 5.1% p.a. and weighted average time to maturity is 1.7 years. The weighted average time to maturity of the Fund is 27 days.

We will rebalance the allocation of the fund proactively based on the capital market outlook.

SECP has approved the change in category of NAFA Islamic Aggressive Income Fund from Shariah Compliant Aggressive Income Fund to Shariah Compliant Income Fund w.e.f. March 14, 2017. Consequently name of NAFA Islamic Aggressive Income Fund has been changed to NAFA Islamic Income Fund from March 14, 2017.

## Details of Non-Compliant Investments

| Particulars                       | Type of Investment | Value of Investments before Provision | Provision held     | Value of Investments after Provision | % of Net Assets | % of Gross Assets |
|-----------------------------------|--------------------|---------------------------------------|--------------------|--------------------------------------|-----------------|-------------------|
| New Allied Electronics (Sukuk I)  | SUKUK              | 110,000,000                           | 110,000,000        | -                                    | -               | -                 |
| New Allied Electronics (Sukuk II) | SUKUK              | 4,905,437                             | 4,905,437          | -                                    | -               | -                 |
| <b>Total</b>                      |                    | <b>114,905,437</b>                    | <b>114,905,437</b> | <b>-</b>                             | <b>0.0%</b>     | <b>0.0%</b>       |

## Credit Quality of the Portfolio as of Apr 28, 2017 (% of Total Assets)

|                              |               |
|------------------------------|---------------|
| GOP Ijarah Sukuk (AAA rated) | 3.4%          |
| AAA                          | 21.7%         |
| AA+                          | 0.2%          |
| AA                           | 1.1%          |
| AA-                          | 0.1%          |
| A+                           | 27.7%         |
| A-                           | 44.7%         |
| Others including receivables | 1.1%          |
| <b>Total</b>                 | <b>100.0%</b> |

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# NAFA Islamic Asset Allocation Fund (NIAAF)



MONTHLY REPORT (MUFAP's Recommended Format)  
Unit Price (28/04/2017): Rs. 19.4040

April 2017

## Performance %

| Performance Period                 | Apr 2017 | FYTD 2017 | Rolling 12 Months May 16-Apr 17 | FY 2016 | FY 2015 | FY 2014 | FY 2013 | FY 2012 | Since Launch October 26, 2007* |
|------------------------------------|----------|-----------|---------------------------------|---------|---------|---------|---------|---------|--------------------------------|
| NAFA Islamic Asset Allocation Fund | 2.1%     | 24.4%     | 31.1%                           | 13.1%   | 33.8%   | 22.2%   | 36.3%   | 13.2%   | 17.4%                          |
| Benchmark**                        | 2.3%     | 17.1%     | 21.4%                           | 9.2%    | 12.1%   | 17.7%   | 28.9%   | 11.1%   | 12.1%                          |

\* Annualized Return

All Other returns are Cumulative

The performance reported is net of management fee & all other expenses and based on dividend reinvestment gross of with-holding tax where applicable.

Note:\*\* Effective from September 01, 2016; Previously average of (i) average 3-month Islamic banks deposit rate, (ii) 6-month KIBOR or its Shariah Compliant equivalent (iii) KMI 30 Index  
\*\* KSE-30 is used as equity component for the Benchmark before June 30, 2008, the launch date of KMI-30 Index. The fund category was changed to Islamic Asset Allocation from Islamic Balanced with effect from April 22, 2014. Consequently, allowed equity range is now 0% to 90% which previously was 30% to 70%. Previous benchmark was 50% KMI-30 Index & 50% Islamic Bank Deposit.

## General Information

Launch Date: October 26, 2007  
Fund Size: Rs. 14,629 million  
Type: Open-end-Shariah Compliant -Asset Allocation Fund  
Dealing Days: Daily – Monday to Friday (Mon - Thr) 9:00 A.M to 4:30 P.M (Friday) 9:00 A.M to 5:00 P.M  
Dealing Time: 2-3 business days  
Settlement: Forward Pricing  
Pricing Mechanism: Front End Load (Individual): 3%, (Nil on investment above Rs. 101 million)  
Load:\*\*\* Front End Load (Other): 3% (Nil on investment above Rs. 50 million)  
Back End Load: NIL  
Management Fee: 2% per annum  
Total Expense Ratio (%): 3.72% p.a (including 1.32% government levies)  
Selling & Marketing Expenses: 0.4% per annum  
Risk Profile: Moderate  
Listing: Pakistan Stock Exchange  
Custodian & Trustee: Central Depository Company (CDC)  
Auditors: Deloitte Yousuf Adil  
Chartered Accountants  
Benchmark:\*\* Daily weighted return of KMI-30 Index & 6-month average deposit rates of three A rated Islamic Banks/Islamic windows of conventional banks as selected by MUFAP, based on Fund's actual allocation.  
Fund Manager: Taha Khan Javed, CFA  
Minimum Subscription: Rs. 10,000/-  
Income Unit: Rs. 100,000/-  
Asset Manager Rating: AM1 by PACRA (Very High Quality)

\*\*\* effective from January 02, 2017

| Asset Allocation (% of Total Assets) | 28-Apr-17     | 31-Mar-17     |
|--------------------------------------|---------------|---------------|
| Equities / Stocks                    | 62.9%         | 60.6%         |
| Cash                                 | 35.9%         | 38.6%         |
| Others                               | 1.2%          | 0.8%          |
| <b>Total</b>                         | <b>100.0%</b> | <b>100.0%</b> |
| Leverage                             | Nil           | Nil           |

## Characteristics of Equity Portfolio\*\*\*\*

|        | PER  | PBV | DY   |
|--------|------|-----|------|
| NIAAF  | 10.8 | 4.5 | 3.6% |
| KMI-30 | 12.2 | 2.8 | 3.9% |

\*\*\*\* Based on NAFA's estimates

## Top Five Sectors (% of Total Assets) (as on 28 Apr, 2017)

|                                 |       |
|---------------------------------|-------|
| Cement                          | 12.9% |
| Oil & Gas Exploration Companies | 10.3% |
| Fertilizer                      | 7.2%  |
| Oil & Gas Marketing Companies   | 6.9%  |
| Automobile Assembler            | 5.2%  |
| Others                          | 20.4% |

## Name of the Members of Investment Committee

Dr. Amjad Waheed, CFA  
Sajjad Anwar, CFA  
Taha Khan Javed, CFA  
Hassan Raza, CFA  
Muhammad Ali Bhabha, CFA, FRM

## Sindh Workers' Welfare Fund (SWWF)

The scheme has maintained provision against Sindh Workers' Welfare Fund's liability to the tune of Rs 72,599,851/-If the same were not made the NAV per unit/ last one year return of scheme would be higher by Rs 0.0963/0.65%. For details investors are advised to read the Note 5 of the Financial Statements of the Scheme for the period ended March 31, 2017.

Notes: 1) The calculation of performance does not include cost of front end load.

2) Taxes apply. Further, tax credit also available as per section 62 of the Income Tax Ordinance, 2001.

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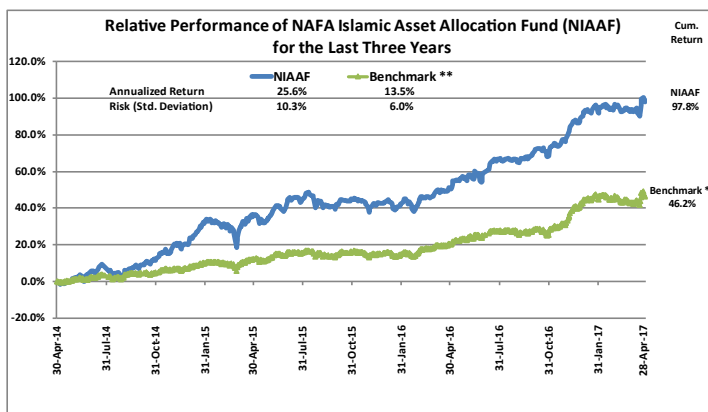
## Investment Objective

To generate capital appreciation by investing in Shariah Compliant equity and equity related securities and income by investing in Shariah Compliant bank deposits, debt & money market securities.

## Fund Manager's Commentary

During the month under review, unit price (NAV) of NAFA Islamic Asset Allocation Fund increased by 2.1% whereas the Benchmark increased by 2.3%, thus your Fund underperformed the Benchmark by 0.2 %. Since inception your Fund has posted 17.4% p.a return, versus 12.1% p.a by the Benchmark. Thus, to-date the outperformance of your Fund stands at 5.3% p.a. This outperformance is net of management fee and all other expenses.

NIAAF started off the month with an allocation of around 61% in equities, which increased to around 63% towards the end of the month. NIAAF underperformed the Benchmark in April as the Fund was underweight in select Cement, Oil & Gas Exploration Companies, Oil & Gas Marketing Companies, and Automobile Assembler sectors stocks which outperformed the market and overweight in select Textile, Oil & Gas Marketing, and Engineering sectors stocks which underperformed the market. During the month, the allocation was primarily increased in Cement, Engineering, Cable & Electric Goods, Automobile Assembler, Glass & Ceramics, and Power Generation & Distribution Companies sectors, whereas it was reduced Primarily in Oil & Gas Marketing Companies, Textile Composite, and Food & Personal Care Products sectors.



## Top Ten Holdings (as on 28 Apr, 2017)

| Name                       | Asset Class | % of Total Assets | Name                       | Asset Class | % of Total Assets |
|----------------------------|-------------|-------------------|----------------------------|-------------|-------------------|
| Engro Corporation Ltd      | Equity      | 4.2%              | Millat Tractors Ltd        | Equity      | 2.7%              |
| Mari Petroleum Company Ltd | Equity      | 3.5%              | Oil & Gas Dev.Co           | Equity      | 2.6%              |
| Lucky Cement Ltd           | Equity      | 3.3%              | Engro Fertilizer Ltd       | Equity      | 2.5%              |
| D G Khan Cement Co Ltd     | Equity      | 3.2%              | Nishat Mills Ltd           | Equity      | 2.4%              |
| Pakistan State Oil Co. Ltd | Equity      | 3.2%              | Kohinoor Textile Mills Ltd | Equity      | 2.4%              |

## Details of Non-Compliant Investments

| Particulars             | Type of Investment | Value of Investments before Provision | Provision held   | Value of Investments after Provision | % of Net Assets | % of Gross Assets |
|-------------------------|--------------------|---------------------------------------|------------------|--------------------------------------|-----------------|-------------------|
| Eden Housing (Sukuk II) | SUKUK              | 4,921,875                             | 4,921,875        | -                                    | -               | -                 |
| <b>Total</b>            |                    | <b>4,921,875</b>                      | <b>4,921,875</b> | <b>-</b>                             | <b>-</b>        | <b>-</b>          |



MONTHLY REPORT (MUFAP's Recommended Format)  
Unit Price (28/04/2017): Rs.16.1688

April 2017

## Performance

| Performance Period      | Apr 2017 | FYTD 2017 | Rolling 12 Months May 16 - Apr 17 | FY 2016 | Since Launch* January 09, 2015 |
|-------------------------|----------|-----------|-----------------------------------|---------|--------------------------------|
| NAFA Islamic Stock Fund | 3.6%     | 41.3%     | 48.2%                             | 12.9%   | 28.4%                          |
| Benchmark               | 3.2%     | 27.7%     | 39.5%                             | 15.5%   | 23.0%                          |

\* Annualized Return  
All Other returns are Cumulative

The performance reported is net of management fee & all other expenses and based on dividend reinvestment gross of with-holding tax where applicable.

## General Information

|                              |   |
|------------------------------|---|
| Launch Date:                 | January 9, 2015   |
| Fund Size:                   | Rs. 9,109 million   |
| Type:                        | Open-end-Shariah Compliant-Equity Fund  |
| Dealing Days:                | Daily – Monday to Friday  |
| Dealing Time:                | (Mon - Thr) 9:00 A.M to 4:30 P.M<br>(Friday) 9:00 A.M to 5:00 P.M   |
| Settlement:                  | 2-3 business days   |
| Pricing Mechanism            | Forward Pricing   |
| Load:**                      | Front End Load (Individual):3% (Nil on investment above Rs. 101 million)<br>Front End Load (Other): 3% (Nil on investment above Rs. 50 million)<br>Back End Load: NIL |
| Management Fee:              | 2% per annum  |
| Total Expense Ratio (%)      | 4.38% p.a.(including 1.80% government levies)   |
| Selling & Marketing Expenses | 0.4% per annum  |
| Risk Profile                 | High  |
| Listing:                     | Pakistan Stock Exchange   |
| Custodian & Trustee:         | Central Depository Company (CDC)  |
| Auditors:                    | A. F. Ferguson & Co.<br>Chartered Accountants   |
| Benchmark:                   | KMI-30 Index  |
| Fund Manager:                | Sajjad Anwar, CFA   |
| Minimum Subscription:        | Growth Unit: Rs. 10,000/-<br>Income Unit: Rs. 100,000/-   |
| Asset Manager Rating:        | AM1 by PACRA (Very High Quality)  |

\*\* effective from January 02, 2017

| Asset Allocation (% of Total Assets) | 28-Apr-17 | 31-Mar-17 |
|--------------------------------------|-----------|-----------|
| Equities / Stocks                    | 85.4%     | 88.6%     |
| Cash Equivalents                     | 13.9%     | 10.7%     |
| Others including receivables         | 0.7%      | 0.7%      |
| Total                                | 100.0%    | 100.0%    |
| Leverage                             | Nil       | Nil       |

## Characteristics of Equity Portfolio\*\*\*

|        | PER  | PBV | DY   |
|--------|------|-----|------|
| NISF   | 9.9  | 4.3 | 3.2% |
| KMI-30 | 12.2 | 2.8 | 3.9% |

\*\*\* Based on NAFA's estimates

## Top Five Sectors (% of Total Assets) (as on 28 Apr, 2017)

|                                 |       |
|---------------------------------|-------|
| Cement                          | 18.8% |
| Oil & Gas Exploration Companies | 12.0% |
| Oil & Gas Marketing Companies   | 10.0% |
| Automobile Assembler            | 8.3%  |
| Fertilizer                      | 8.0%  |
| Others                          | 28.3% |

## Sindh Workers' Welfare Fund (SWWF)

The scheme has maintained provision against Sindh Workers' Welfare Fund's liability to the tune of Rs 59,027,942/-If the same were not made the NAV per unit/ last one year return of scheme would be higher by Rs 0.1048/0.96%. For details investors are advised to read the Note 6 of the Financial Statements of the Scheme for the period ended March 31, 2017.

Notes: 1) The calculation of performance does not include cost of front end load.  
2) Taxes apply. Further, tax credit also available as per section 62 of the Income Tax Ordinance, 2001.

## Investment Objective

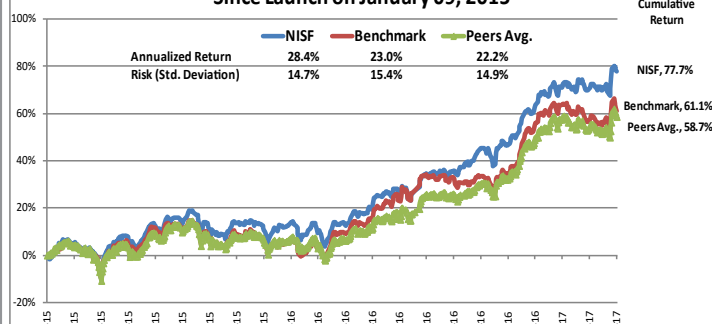
The objective of the Fund is to provide investors with long term capital growth from an actively managed portfolio of Shariah Compliant listed equities.

## Fund Manager's Commentary

During the month under review, NAFA Islamic Stock Fund's (NISF) unit price (NAV) increased by 3.6%, whereas the Benchmark increased by 3.2%, thus an outperformance of 0.4% was recorded. Since inception on January 9, 2015 your Fund has posted 28.4% p.a return, versus 23.0% p.a by the Benchmark. Thus, to-date the outperformance of your Fund stands at 5.4% p.a. This outperformance is net of management fee and all other expenses.

NISF started off the month with an allocation of around 89% in equities, which decreased to around 85% towards the end of the month. NISF outperformed the Benchmark in April as the Fund was underweight in select Power Generation & Distribution Companies, Automobile Assembler, Fertilizer, Food & Personal Care Product, Cement, Paper & Board, and Pharmaceuticals sectors stocks which underperformed the market and overweight in select Automobile Assembler, Automobile Parts & Accessories, Glass & Ceramics, Engineering, and Miscellaneous sectors stocks which outperformed the market. During the month, the allocation was increased primarily in Automobile Assembler, Glass & Ceramics, and Technology & Communication Sectors, whereas it was reduced primarily in Cement, Engineering, Fertilizer, Pharmaceuticals, and Textile Composite sectors.

## Relative Performance of NAFA Islamic Stock Fund (NISF) Since Launch on January 09, 2015



## Top Ten Holdings (as on 28 Apr, 2017)

| Name                       | Asset Class | % of Total Assets | Name                       | Asset Class | % of Total Assets |
|----------------------------|-------------|-------------------|----------------------------|-------------|-------------------|
| Engro Corporation Ltd      | Equity      | 4.6%              | Pakistan State Oil Co. Ltd | Equity      | 3.5%              |
| Lucky Cement Ltd           | Equity      | 4.5%              | Millat Tractors Ltd        | Equity      | 3.1%              |
| Mari Petroleum Company Ltd | Equity      | 4.2%              | Sui Northern Gas Ltd       | Equity      | 2.9%              |
| D G Khan Cement Co Ltd     | Equity      | 3.9%              | Pak Petroleum Ltd          | Equity      | 2.9%              |
| Hub Power Company Ltd      | Equity      | 3.5%              | Nishat Mills Ltd           | Equity      | 2.9%              |

## Name of the Members of Investment Committee

Dr. Amjad Waheed, CFA  
Sajjad Anwar, CFA  
Taha Khan Javed, CFA  
Hassan Raza, CFA

## Performance %

|                            | Fund Size<br>(Rs. in mln) | NAV Per Unit (Rs.)<br>Apr 28, 2017 | Apr<br>2017 | FYTD<br>2017 | Rolling 12 Months<br>May 16-Apr 17 | FY<br>2016 | FY<br>2015 | Since Launch<br>July 02, 2013 |
|----------------------------|---------------------------|------------------------------------|-------------|--------------|------------------------------------|------------|------------|-------------------------------|
| NIPF-Equity Sub-fund       | 930.3                     | 345.4408                           | 4.2%*       | 42.1%*       | 51.2%*                             | 16.9%*     | 51.5%*     | 38.0%                         |
| NIPF-Debt Sub-fund         | 308.9                     | 123.2821                           | 2.8%        | 3.7%         | 3.5%                               | 3.8%       | 5.6%       | 5.4%                          |
| NIPF-Money Market Sub-fund | 204.7                     | 123.5454                           | 3.2%        | 3.9%         | 3.9%                               | 3.9%       | 6.2%       | 5.4%                          |

\* Cumulative Returns

The performance reported is net of management fee & all other expenses.

All Other returns are annualized

## General Information

|                         |  |
|-------------------------|--|
| Launch Date:            | July 2, 2013   |
| Fund size: NIPF         | Rs. 1,444 million  |
| Type:                   | Open-end – Shariah Compliant Voluntary Pension Scheme  |
| Dealing Days:           | Daily – Monday to Friday   |
| Dealing Time:           | (Mon-Thr) 9:00 A.M to 5:00 P.M<br>(Friday) 9:00 A.M to 05:30 P.M   |
| Pricing Mechanism       | Forward Pricing  |
| Front end Load:         | Upto 3% on Contributions   |
| Back end Load:          | 0%   |
| Management Fee:         | On average Annual Net Assets of each Sub-Fund.<br>Equity, Debt, Money Market 1.50% p.a.<br>Equity 3.37% p.a. (including 1.55% government levies) |
| Total Expense Ratio (%) | Debt 2.17% p.a. (including 0.42% government levies)<br>Money Market 2.26% p.a. (including 0.43% government levies)                               |
| Risk Profile            | Investor dependent   |
| Custodian & Trustee:    | Central Depository Company (CDC)   |
| Auditors:               | KPMG Taseer Hadi & Co.<br>Chartered Accountants  |
| Fund Manager:           | Sajjad Anwar, CFA  |
| Minimum Subscription:   | Initial: Rs. 10,000/-<br>Subsequent: Rs. 1000/-  |
| Asset Manager Rating:   | AM1 by PACRA (Very High Quality)   |
| Leverage                | Nil  |

## Investment Objective

To provide a secure source of savings and regular income after retirement to the Participants.

## Fund Manager's Commentary

### During the month of April:

NIPF Equity Sub-fund unit price increased by 4.2% as compared to 3.2% increase in KMI-30 Index. The Sub-fund was around 94% invested in equities with major weights in Cement, Oil & Gas Exploration Companies, and Automobile Assembler sectors. Equity Sub-fund maintains exposure of atleast 90% in listed equities on average. Last 90 days average allocation in equity was 94.9% of net asset.

NIPF Debt Sub-fund generated annualized return of 2.8%. The Sub-fund was invested primarily in GoP Ijara Sukuks and Islamic bank deposits. Debt Sub-fund maintains a minimum combined exposure of 50% in Islamic Government Securities (25% minimum) and A+ rated Islamic banks / AA rated Islamic windows. Weighted Average Maturity of Sub-fund is 0.5 year.

NIPF Money Market Sub-fund generated annualized return of 3.2%. The Sub-fund was invested primarily in Islamic bank deposits. Money Market Sub-fund average maturity cannot exceed 1 year. Weighted Average Maturity of Sub-fund is 44 days.

## Credit Quality of the Portfolio (as on 28 Apr 2017)

|                                   | Debt          | Money Market  |
|-----------------------------------|---------------|---------------|
| Government Securities (AAA rated) | 37.3%         | 7.3%          |
| AAA                               | 19.6%         | 10.3%         |
| AA+                               | 0.5%          | 18.4%         |
| AA                                | 2.2%          | 4.9%          |
| AA-                               | -             | 19.2%         |
| A+                                | 38.6%         | 38.4%         |
| Others                            | 1.8%          | 1.5%          |
| <b>Total</b>                      | <b>100.0%</b> | <b>100.0%</b> |

## Top Five Sectors (% of Total Assets) (as on 28 Apr, 2017)

|                                 |       |
|---------------------------------|-------|
| Cement                          | 17.9% |
| Oil & Gas Exploration Companies | 13.1% |
| Automobile Assembler            | 12.0% |
| Fertilizer                      | 8.9%  |
| Textile Composite               | 6.1%  |
| Others                          | 36.2% |

## Asset Allocation (% of Total Assets)

| Equity Sub-fund              | 28-Apr-17     | 31-Mar-17     |
|------------------------------|---------------|---------------|
| Equity                       | 94.2%         | 93.2%         |
| Cash Equivalents             | 4.9%          | 5.8%          |
| Others including receivables | 0.9%          | 1.0%          |
| <b>Total</b>                 | <b>100.0%</b> | <b>100.0%</b> |
| Debt Sub-fund                | 28-Apr-17     | 31-Mar-17     |
| Cash Equivalents             | 60.9%         | 60.1%         |
| GOP Ijara Sukuk              | 37.3%         | 38.1%         |
| Others                       | 1.8%          | 1.8%          |
| <b>Total</b>                 | <b>100.0%</b> | <b>100.0%</b> |
| Money Market Sub-fund        | 28-Apr-17     | 31-Mar-17     |
| Cash Equivalents             | 91.2%         | 90.5%         |
| GOP Ijara Sukuk              | 7.3%          | 7.6%          |
| Others                       | 1.5%          | 1.9%          |
| <b>Total</b>                 | <b>100.0%</b> | <b>100.0%</b> |

## Top Ten Holdings of Equity Sub-fund (as on 28 Apr, 2017)

| Name                       | (% of Total Assets) | Name                       | (% of Total Assets) |
|----------------------------|---------------------|----------------------------|---------------------|
| Engro Corporation Ltd      | 4.9%                | Pakistan State Oil Co. Ltd | 3.4%                |
| Lucky Cement Ltd           | 4.8%                | Pioneer Cement Ltd         | 3.1%                |
| Mari Petroleum Company Ltd | 4.3%                | Pak Petroleum Ltd          | 3.1%                |
| D G Khan Cement Co Ltd     | 4.1%                | Nishat Mills Ltd           | 2.9%                |
| Pakistan Oilfields Ltd     | 3.4%                | Pak Elektron Ltd           | 2.8%                |

## Sindh Workers' Welfare Fund (SWWF)

NIPF has maintained provisions against Sindh Workers' Welfare Fund's liability in individual Sub-funds as stated below:

|                       | Total amount<br>Provided<br>Rs | Amount Per<br>Unit<br>Rs | Last One Year<br>return would<br>otherwise have<br>been higher by: |
|-----------------------|--------------------------------|--------------------------|--|
| Equity Sub-fund       | 7,275,227                      | 2.7016                   | 1.18%  |
| Debt Sub-fund         | 417,517                        | 0.1667                   | 0.14%  |
| Money Market Sub-fund | 266,857                        | 0.1610                   | 0.14%  |

For details investors are advised to read the Note 5 of the Financial Statements of the Scheme for the period ended March 31, 2017.

Notes: 1) The calculation of performance does not include cost of front-end load.

2) Taxes apply. Further, tax credit also available as per section 63 of the Income Tax Ordinance, 2001.

## Name of the Members of Investment Committee

Dr. Amjad Waheed, CFA  
Sajjad Anwar, CFA  
Taha Khan Javed, CFA,  
Muhammad Ali Bhabha, CFA,  
Hassan Raza, CFA

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MONTHLY REPORT (MUFAP's Recommended Format)  
Unit Price (28/04/2017): Rs 103.6894

April 2017

## Performance %

| Performance period  | Apr 2017 | FYTD 2017 | Rolling 12 Months May 16-Apr 17 | FY 2016 | FY 2015 | Since Launch March 05, 2014* |
|---|----------|-----------|---------------------------------|---------|---------|------------------------------|
| NAFA Islamic Principal Protected Fund-I (NIPPF-I)   | 2.0%     | 21.0%     | 24.3%                           | 4.2%    | 21.3%   | 15.4%                        |
| Benchmark   | 0.5%     | 13.1%     | 18.6%                           | 7.7%    | 11.0%   | 11.3%                        |
| * Annualized Return The performance reported is net of management fee & all other expenses and based on dividend reinvestment gross of with-holding tax where applicable.<br>All Other returns are Cumulative |          |           |                                 |         |         |                              |

## General Information

|                         |  |
|-------------------------|--|
| Launch Date:            | March 5, 2014  |
| Fund Size:              | Rs. 107 million  |
| Type:                   | Open-end Shariah Compliant Capital Protected Fund  |
| Dealing Days:           | Daily – Monday to Friday   |
| Dealing Time:           | (Mon - Thr) 9:00 A.M to 4:30 P.M<br>(Friday) 9:00 A.M to 5:00 P.M                                |
| Settlement:             | 2-3 business days  |
| Pricing Mechanism:      | Forward Pricing  |
| Load:                   | Back end: 0%   |
| Management Fee:         | Equity component 2% per annum<br>Others: 12% of Net Income (Min 0.5% p.a., Max 1.0% p.a.)        |
| Total Expense Ratio (%) | 3.62% p.a. (including 1.12% government levies)   |
| Risk Profile:           | Low  |
| Listing:                | Pakistan Stock Exchange  |
| Custodian & Trustee:    | Central Depository Company (CDC)   |
| Auditors:               | A. F. Ferguson & Co.<br>Chartered Accountants  |
| Benchmark:              | Daily weighted return of KMI-30 index & Islamic Bank Deposits based on Fund's actual allocation. |
| Fund Manager:           | Sajjad Anwar, CFA  |
| Asset Manager Rating:   | AM1 by PACRA (Very High Quality)   |

## Investment Objective

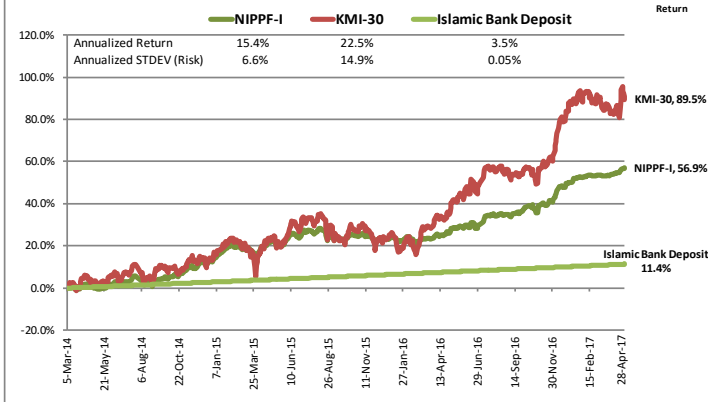
The objective of NAFA Islamic Principal Protected Fund-I is to earn a potentially high return through dynamic asset allocation between shariah compliant Equities and Money Market investment avenues, while providing principal protection.

## Fund Manager's Commentary

Since inception, NIPPF-I has generated a return of 15.4% p.a versus 11.3% p.a return of the Benchmark. The current equity exposure stands at around 8%. During the month, multiplier remained at 0.2. Key holdings of the Fund belong to Pharmaceuticals, Oil & Gas Exploration Companies, and Cement Companies sectors. In line with directive no 18 of 2016, effective from 01st January 2017, the equity exposure of the Fund is capped at 10%. Consequently, going forward, your Fund may not be able to offer attractive returns due to very low exposure in the stock market.

### Relative Performance of NAFA Islamic Principal Protected Fund-I (NIPPF-I)

Since Inception on March 5, 2014



| Asset Allocation (% of Total Assets) | 28-Apr-17     | 31-Mar-17     |
|--------------------------------------|---------------|---------------|
| Equities / Stocks                    | 8.2%          | 7.9%          |
| Cash                                 | 88.5%         | 88.7%         |
| Others including receivables         | 3.3%          | 3.4%          |
| <b>Total</b>                         | <b>100.0%</b> | <b>100.0%</b> |
| Leverage                             | Nil           | Nil           |

## Characteristics of Equity Portfolio\*\*

|         | PER  | PBV | DY   |
|---------|------|-----|------|
| NIPPF-I | 8.1  | 2.4 | 2.8% |
| KMI-30  | 12.2 | 2.8 | 3.9% |

\*\* Based on NAFA's estimates

## Top Five Sectors (% of Total Assets) (as on 28 Apr, 2017)

|                                 |      |
|---------------------------------|------|
| Pharmaceuticals                 | 2.1% |
| Oil & Gas Exploration Companies | 1.8% |
| Cement                          | 1.2% |
| Fertilizer                      | 0.8% |
| Textile Composite               | 0.7% |
| Others                          | 1.6% |

## Sindh Workers' Welfare Fund (SWWF)

The scheme has maintained provision against Sindh Workers' Welfare Fund's liability to the tune of Rs 2,783,227/-If the same were not made the NAV per unit/ last one year return of scheme would be higher by Rs 2.6848/3.21%. For details investors are advised to read the Note 6 of the Financial Statements of the Scheme for the period ended March 31, 2017.

Notes: 1) The calculation of performance does not include cost of front end load.

2) Taxes apply. Further, tax credit also available as per section 62 of the Income Tax Ordinance, 2001.

**Disclaimer:** This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. Past performance is not necessarily indicative of future results. Please read the Offering Documents to understand the investment policies and the risk involved. Capital protection only applies to unit holders who hold their investments until initial maturity of two years.

## Top Ten Holdings (as on 28 Apr, 2017)

| Name   | Asset Class | % of Total Assets | Name                       | Asset Class | % of Total Assets |
|--|-------------|-------------------|----------------------------|-------------|-------------------|
| GlaxoSmithKline Consumer Healthcare Pakistan Ltd | Equity      | 2.0%              | Pakistan Oilfields Ltd     | Equity      | 0.6%              |
| Nishat Mills Ltd                                 | Equity      | 0.7%              | Engro Corporation Ltd      | Equity      | 0.5%              |
| Mari Petroleum Company Ltd                       | Equity      | 0.6%              | Pakistan State Oil Co. Ltd | Equity      | 0.5%              |
| Pak Petroleum Ltd                                | Equity      | 0.6%              | D G Khan Cement Co Ltd     | Equity      | 0.4%              |
| Pak Elektron Ltd                                 | Equity      | 0.6%              | Fauji Cement Company Ltd   | Equity      | 0.4%              |

## Name of the Members of Investment Committee

Dr. Amjad Waheed, CFA  
Sajjad Anwar, CFA  
Taha Khan Javed, CFA  
Hassan Raza, CFA  
Muhammad Ali Bhabha, CFA, FRM



MONTHLY REPORT (MUFAP's Recommended Format)  
Unit Price (28/04/2017): Rs.101.6103

April 2017

| Performance Period                                  | Apr 2017 | FYTD 2017 | Rolling 12 Months May 16-Apr 17 | FY 2016 | FY 2015 | Since Launch June 27, 2014* |
|---|----------|-----------|---------------------------------|---------|---------|-----------------------------|
| NAFA Islamic Principal Protected Fund-II (NIPPF-II) | 0.4%     | 25.9%     | 29.9%                           | 3.3%    | 21.0%   | 17.4%                       |
| Benchmark   | 0.50%    | 16.2%     | 23.5%                           | 8.9%    | 12.2%   | 13.3%                       |

\* Annualized Return  
All Other returns are Cumulative

The performance reported is net of management fee & all other expenses and based on dividend reinvestment gross of with-holding tax where applicable.

## General Information

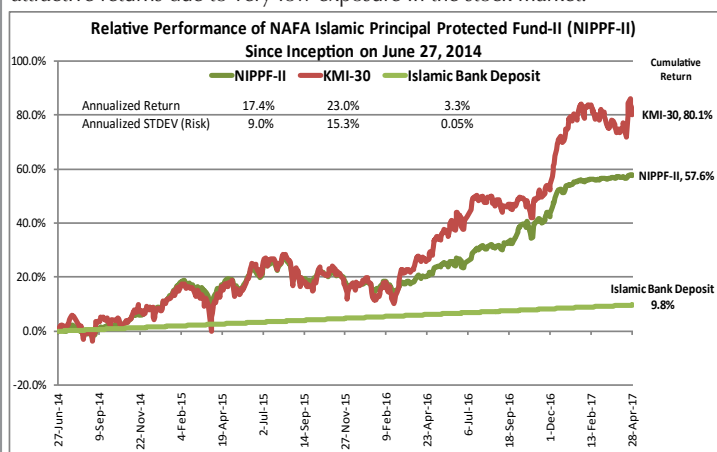
|                         |  |
|-------------------------|--|
| Launch Date:            | June 27, 2014  |
| Fund Size:              | Rs. 146 million  |
| Type:                   | Open-end Shariah Compliant -Capital Protected Fund   |
| Dealing Days:           | Daily – Monday to Friday   |
| Dealing Time:           | (Mon - Thr) 9:00 A.M to 4:30 P.M<br>(Friday) 9:00 A.M to 5:00 P.M                                |
| Settlement:             | 2-3 business days  |
| Pricing Mechanism:      | Forward Pricing  |
| Load:                   | Back end: 0%   |
| Management Fee:         | Equity component 2% per annum<br>Others: 12% of Net Income (Min 0.5% p.a., Max 1.0% p.a.)        |
| Total Expense Ratio (%) | 3.34% p.a (including 0.95% government levies)  |
| Risk Profile:           | Low  |
| Listing:                | Pakistan Stock Exchange  |
| Custodian & Trustee:    | Central Depository Company (CDC)   |
| Auditors:               | A. F. Ferguson & Co.<br>Chartered Accountants  |
| Benchmark:              | Daily weighted return of KMI-30 index & Islamic Bank Deposits based on Fund's actual allocation. |
| Fund Manager:           | Sajjad Anwar, CFA  |
| Asset Manager Rating:   | AM1 by PACRA (Very High Quality)   |

## Investment Objective

The objective of NAFA Islamic Principal Protected Fund-II is to earn a potentially high return through dynamic asset allocation between Shariah compliant Equities and Money Market investment avenues, while providing principal protection.

## Fund Manager's Commentary

Since inception, NIPPF- II has generated a return of 17.4% p.a versus 13.3% p.a return of the Benchmark. The current equity exposure stands at around 9%. During the month, maximum multiplier stood at 0.3 whereas minimum multiplier was 0.2. Key holdings of the Fund belong to Cement, Oil & Gas Exploration Companies, and Engineering. In line with directive no 18 of 2016, effective from 01st January 2017, the equity exposure of the Fund is capped at 10%. Consequently, going forward, your Fund may not be able to offer attractive returns due to very low exposure in the stock market.



| Asset Allocation (% of Total Assets) | 28-Apr-17     | 31-Mar-17     |
|--------------------------------------|---------------|---------------|
| Equities / Stocks                    | 8.6%          | 8.6%          |
| Cash Equivalents                     | 88.5%         | 89.3%         |
| Others including receivables         | 2.9%          | 2.1%          |
| <b>Total</b>                         | <b>100.0%</b> | <b>100.0%</b> |
| Leverage                             | Nil           | Nil           |

## Characteristics of Equity Portfolio\*\*

|          | PER  | PBV | DY   |
|----------|------|-----|------|
| NIPPF-II | 10.2 | 4.0 | 3.8% |
| KMI-30   | 12.2 | 2.8 | 3.9% |

\*\* Based on NAFA's estimates

## Top Five Sectors (% of Total Assets) (as on 28 Apr, 2017)

|                                 |      |
|---------------------------------|------|
| Cement                          | 4.0% |
| Oil & Gas Exploration Companies | 1.1% |
| Engineering                     | 0.9% |
| Textile Composite               | 0.9% |
| Power Generation & Distribution | 0.8% |
| Others                          | 0.9% |

## Sindh Workers' Welfare Fund (SWWF)

The scheme has maintained provision against Sindh Workers' Welfare Fund's liability to the tune of Rs 3,574,040/-If the same were not made the NAV per unit/ last one year return of scheme would be higher by Rs 2.4918/3.18%. For details investors are advised to read the Note 6 of the Financial Statements of the Scheme for the period ended March 31, 2017.

Notes: 1) The calculation of performance does not include cost of front end load.  
2) Taxes apply. Further, tax credit also available as per section 62 of the Income Tax Ordinance, 2001.

**Disclaimer:** This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. Past performance is not necessarily indicative of future results. Please read the Offering Documents to understand the investment policies and the risk involved. Capital protection only applies to unit holders who hold their investments until initial maturity of two years.

## Top Ten Holdings (as on 28 Apr, 2017)

| Name                               | Asset Class | % of Total Assets | Name                       | Asset Class | % of Total Assets |
|------------------------------------|-------------|-------------------|----------------------------|-------------|-------------------|
| Pioneer Cement Ltd                 | Equity      | 1.9%              | Kot Addu Power Co Ltd      | Equity      | 0.8%              |
| D G Khan Cement Co Ltd             | Equity      | 1.2%              | Engro Corporation Ltd      | Equity      | 0.6%              |
| Mari Petroleum Company Ltd         | Equity      | 1.1%              | Nishat Mills Ltd           | Equity      | 0.6%              |
| Mughal Iron & Steel Industries Ltd | Equity      | 0.9%              | Kohinoor Textile Mills Ltd | Equity      | 0.3%              |
| Fauji Cement Company Ltd           | Equity      | 0.9%              | Hascol Petroleum Ltd       | Equity      | 0.2%              |

## Name of the Members of Investment Committee

Dr. Amjad Waheed, CFA  
Sajjad Anwar, CFA  
Muhammad Ali Bhabha, CFA, FRM  
Taha Khan Javed, CFA  
Hassan Raza, CFA

MONTHLY REPORT (MUFAP's Recommended Format)  
Unit Price (28/04/2017): Rs.102.1362

April 2017

## Performance %

| Performance Period                               | Apr 2017 | FYTD 2017 | Rolling 12 Months May 16-Apr 17 | FY 2016 | Since Launch January 09, 2015* |
|--|----------|-----------|---------------------------------|---------|--------------------------------|
| NAFA Islamic Principal Preservation Fund (NIPPF) | 0.6%     | 15.0%     | 17.1%                           | 4.0%    | 10.4%                          |
| Benchmark**                                      | 0.8%     | 12.6%     | 16.3%                           | 3.6%    | 9.0%                           |

\* Annualized Return  
All Other returns are Cumulative

The performance reported is net of management fee & all other expenses and based on dividend reinvestment gross of with-holding tax where applicable.

## General Information

Launch Date: January 9, 2015  
Fund Size: Rs. 420 million  
Type: Open End Shariah Compliant Fund of Funds  
Dealing Days: Daily – Monday to Friday  
Dealing Time: (Mon - Thr) 9:00 A.M to 4:30 P.M  
(Friday) 9:00 A.M to 5:00 P.M  
Settlement: 2-3 business days  
Pricing Mechanism: Forward Pricing  
Back end Load: 1% in year 1, 0.5% in year 2 and no load beyond 2 years  
Management Fee: 1) On invested amount in NAFA fund, no additional fee.  
2) Cash in Bank account: 12% of Net Income (Min 0.5% p.a., Max 1.0% p.a.)  
1.81% p.a. (including 0.71% government levies)  
Total Expense Ratio (%) 1.81% p.a. (including 0.71% government levies)  
Listing: Pakistan Stock Exchange  
Risk Profile: Low  
Custodian & Trustee: Central Depository Company (CDC)  
Auditors: A. F. Ferguson & Co. Chartered Accountants  
Benchmark:\*\* Combination of benchmarks of underlying schemes on the basis of actual investment i.e. NISF: KMI-30 Index  
NIAAF: Daily weighted return of KMI-30 Index & 6-month average deposit rates of three A rated Islamic Banks/Islamic windows of conventional banks as selected by MUFAP  
Cash: 6-month average deposit rates of three A rated Islamic Banks/Islamic windows of conventional banks as selected by MUFAP  
Fund Manager: Sajjad Anwar, CFA  
Asset Manager Rating: AM1 by PACRA (Very High Quality)

\*\* effective from September 01, 2016; Previously daily weighted return of KMI-30 index & Islamic Bank Deposits based on Fund's actual allocation.

| Asset Allocation (% of Total Assets) | 28-Apr-17     | 31-Mar-17     |
|--------------------------------------|---------------|---------------|
| Islamic Asset Allocation Fund        | 10.5%         | 10.4%         |
| Islamic Stock Fund                   | 2.7%          | 2.9%          |
| Cash                                 | 86.0%         | 84.3%         |
| Others including receivables         | 0.8%          | 2.4%          |
| <b>Total</b>                         | <b>100.0%</b> | <b>100.0%</b> |
| Leverage                             | Nil           | Nil           |

## Characteristics of Equity Portfolio\*\*\*

|        | PER  | PBV | DY   |
|--------|------|-----|------|
| NIAAF  | 10.8 | 4.5 | 3.6% |
| NISF   | 9.9  | 4.3 | 3.2% |
| KMI-30 | 12.2 | 2.8 | 3.9% |

\*\*\*Based on NAFA's estimates

## Top Holdings (%age of total assets) (as on 28 Apr, 2017)

|                                    |              |
|------------------------------------|--------------|
| NAFA Islamic Asset Allocation Fund | 10.5%        |
| NAFA Islamic Stock Fund            | 2.7%         |
| <b>Total</b>                       | <b>13.2%</b> |

## Sindh Workers' Welfare Fund (SWWF)

The scheme has maintained provision against Sindh Workers' Welfare Fund's liability to the tune of Rs3,947,179/-If the same were not made the NAV per unit/ last one year return of scheme would be higher by Rs 0.9600/1.10%. For details investors are advised to read the Note 6 of the Financial Statements of the Scheme for the period ended March 31, 2017.

Notes: 1) The calculation of performance does not include cost of front end load.  
2) Taxes apply. Further, tax credit also available as per section 62 of the Income Tax Ordinance, 2001.

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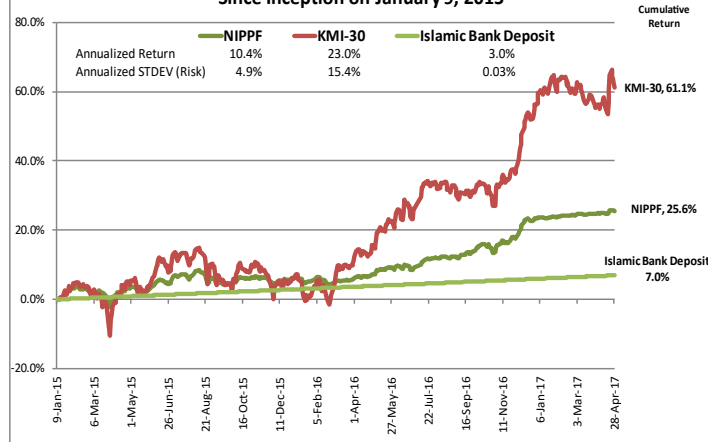
## Investment Objective

The objective of NAFA Islamic Principal Preservation Fund is to earn a potentially high return through dynamic asset allocation between Shariah compliant equity related, and Shariah compliant income/ money market Collective Investment Schemes, while providing principal preservation.

## Fund Manager's Commentary

Since inception, NIPPF has generated a return of 10.4% p.a versus 9% p.a return of the Benchmark. The current exposure in equity/asset allocation funds stands at 13.2%. During the month, multiplier remained at 0.5. In line with directive no 18 of 2016, effective from 01st January 2017, the equity exposure of the Fund is capped at 10%. Consequently, going forward, your Fund may not be able to offer attractive returns due to very low exposure in the stock market.

## Relative Performance of NAFA Islamic Principal Preservation Fund (NIPPF) Since Inception on January 9, 2015



## Name of the Members of Investment Committee

Dr. Amjad Waheed, CFA  
Sajjad Anwar, CFA  
Taha Khan Javed, CFA  
Hassan Raza, CFA  
Muhammad Ali Bhabha, CFA, FRM

# NAFA Islamic Active Allocation Plan-I (NIAAP-I)



MONTHLY REPORT (MUFAP's Recommended Format)  
Unit Price (28/04/2017): Rs.144.0171

April 2017

## Performance

| Performance Period                    | Apr 2017 | FYTD 2017 | Rolling 12 Months May 16-Apr 17 | Since Launch* January 15, 2016 |
|---------------------------------------|----------|-----------|---------------------------------|--------------------------------|
| NAFA Islamic Active Allocation Plan-I | 2.8%     | 30.1%     | 35.3%                           | 32.8%                          |
| Benchmark**                           | 2.7%     | 23.2%     | 32.2%                           | 32.0%                          |

\* Annualized Return

All Other returns are Cumulative

[Returns are net of management fee & all other expenses]

## General Information

|                         |   |
|-------------------------|---|
| Launch Date:            | January 15, 2016  |
| Fund Size:              | Rs. 994 million   |
| Type:                   | Open Ended Shariah Compliant Fund of Funds  |
| Dealing Days:           | Daily – Monday to Friday  |
| Dealing Time:           | (Mon - Thr) 9:00 A.M to 4:30 P.M<br>(Friday) 9:00 A.M to 5:00 P.M   |
| Settlement:             | 2-3 business days   |
| Pricing Mechanism       | Forward Pricing   |
| Back end Load:          | Nil   |
| Management Fee:         | 1) On invested amount in NAFA fund, no additional fee.<br>2) Cash in Bank account: 1.25% p.a.   |
| Total Expense Ratio (%) | 1.24% p.a (including 0.93% government levies)   |
| Risk Profile            | Low to moderate   |
| Listing:                | Pakistan Stock Exchange   |
| Custodian & Trustee:    | Central Depository Company (CDC)  |
| Auditors:               | A. F. Ferguson & Co.<br>Chartered Accountants   |
| Benchmark:**            | Daily weighted return of KMI-30 Index & 6-month average deposit rates of three A rated Islamic Banks/Islamic windows of conventional banks as selected by MUFAP, based on Fund's actual allocation (which is combination of benchmarks of underlying schemes) |
| Fund Manager:           | Sajjad Anwar, CFA   |
| Asset Manager Rating:   | AM1 by PACRA (Very High Quality)  |

\*\* effective from September 01, 2016; Previously daily weighted return of KMI-30 index & 6 month deposit rate of A- and above rated Islamic banks and windows based on actual investment.

## Investment Objective

The objective of the Fund is to provide investors an opportunity to earn attractive return from an actively managed portfolio of Shari'ah Compliant Equity Fund and Income Fund.

## Fund Manager's Commentary

NAFA launched its NAFA Islamic Active Allocation Plan-I (NIAAP-I) in January, 2016 which is the first plan under NAFA Islamic Active Allocation Fund-I. The Active Allocation Plan is dynamically managed between dedicated equity related and Income schemes managed by NAFA based on the Fund Manager's outlook of the authorized asset-classes. The Plan is presently closed for new subscription. NIAAP-I has an initial maturity of two years.

Since inception, NIAAP-I has generated a return of 32.8% p.a versus benchmark return of 32% p.a. The current exposure in Equity Fund and Income Fund stands at 79.7% & 13.0% respectively. The Plan can invest up to 95% in equity funds. We are confident that the Plan will generate good returns considering the improved macroeconomic and political outlook and dynamic equity allocation mechanism of the Fund.

| Asset Allocation (% of Total Assets) | 28-Apr-17     | 31-Mar-17     |
|--------------------------------------|---------------|---------------|
| Shariah Compliant Funds              | 92.7%         | 94.2%         |
| Cash Equivalents                     | 7.2%          | 5.8%          |
| Others including receivables         | 0.1%          | 0.0%          |
| <b>Total</b>                         | <b>100.0%</b> | <b>100.0%</b> |
| Leverage                             | Nil           | Nil           |

## Characteristics of Equity Portfolio\*\*\*

|        | PER  | PBV | DY   |
|--------|------|-----|------|
| NIAAEF | 10.7 | 4.7 | 3.5% |
| KMI-30 | 12.2 | 2.8 | 3.9% |

\*\*\* Based on NAFA's estimates

## Top Holdings (%age of total assets) (as on 28 Apr, 2017)

|   |              |
|---|--------------|
| NAFA Islamic Active Allocation Equity Fund    | 79.7%        |
| NAFA Active Allocation Riba Free Savings Fund | 13.0%        |
| <b>Total</b>                                  | <b>92.7%</b> |

Notes: 1) The calculation of performance does not include cost of front end load.

2) Taxes apply. Further, tax credit also available as per section 62 of the Income Tax Ordinance, 2001.

## Sindh Workers' Welfare Fund (SWWF)

The scheme has maintained provision against Sindh Workers' Welfare Fund's liability to the tune of Rs 6,338,027/-If the same were not made the NAV per unit/ last one year return of scheme would be higher by Rs 0.9185/0.86%. For details investors are advised to read the Note 6 of the Financial Statements of the Scheme for the period ended March 31, 2017.

## Name of the Members of Investment Committee

Dr. Amjad Waheed, CFA  
Sajjad Anwar, CFA  
Muhammad Ali Bhabha, CFA, FRM  
Taha Khan Javed, CFA  
Hassan Raza, CFA

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# NAFA Islamic Active Allocation Plan-II (NIAAP-II)



MONTHLY REPORT (MUFAP's Recommended Format)  
Unit Price (28/04/2017): Rs.139.0046

April 2017

## Performance

| Performance Period   | Apr 2017 | FYTD 2017 | Rolling 12 Months May 16-Apr 17 | Since Launch* March 04, 2016 |
|--|----------|-----------|---------------------------------|------------------------------|
| NAFA Islamic Active Allocation Plan-II   | 2.8%     | 29.6%     | 34.7%                           | 33.4%                        |
| Benchmark**  | 2.7%     | 22.8%     | 30.9%                           | 30.3%                        |
| <i>* Annualized Return<br/>All other returns are cumulative</i>  |          |           |                                 |                              |
| <i>The performance reported is net of management fee &amp; all other expenses and based on dividend reinvestment gross of with-holding tax where applicable.</i> |          |           |                                 |                              |

## General Information

|                         |   |
|-------------------------|---|
| Launch Date:            | March 04, 2016  |
| Fund Size:              | Rs. 785 million   |
| Type:                   | Open Ended Shariah Compliant Fund of Funds  |
| Dealing Days:           | Daily – Monday to Friday  |
| Dealing Time:           | (Mon - Thr) 9:00 A.M to 4:30 P.M<br>(Friday) 9:00 A.M to 5:00 P.M   |
| Settlement:             | 2-3 business days   |
| Pricing Mechanism       | Forward Pricing   |
| Back end Load:          | Nil   |
| Management Fee:         | 1) On invested amount in NAFA fund, no additional fee.<br>2) Cash in Bank account: 1.25% p.a.   |
| Total Expense Ratio (%) | 1.19% p.a (including 0.85% government levies)   |
| Risk Profile            | Low to moderate   |
| Listing:                | Pakistan Stock Exchange   |
| Custodian & Trustee:    | Central Depository Company (CDC)  |
| Auditors:               | A. F. Ferguson & Co.<br>Chartered Accountants   |
| Benchmark:**            | Daily weighted return of KMI-30 Index & 6-month average deposit rates of three A rated Islamic Banks/Islamic windows of conventional banks as selected by MUFAP, based on Fund's actual allocation (which is combination of benchmarks of underlying schemes) |
| Fund Manager:           | Sajjad Anwar, CFA   |
| Asset Manager Rating:   | AM1 by PACRA (Very High Quality)  |

\*\* effective from September 01, 2016; Previously daily weighted return of KMI-30 index & 6 month deposit rate of A- and above rated Islamic banks and windows based on actual investment.

## Investment Objective

The objective of the Fund is to provide investors an opportunity to earn attractive return from an actively managed portfolio of Shari'ah Compliant Equity Fund and Income Fund.

## Fund Manager's Commentary

NAFA launched its NAFA Islamic Active Allocation Plan-II (NIAAP-II) in March 2016 which is the second plan under NAFA Islamic Active Allocation Fund-I. The Active Allocation Plan is dynamically managed between dedicated equity related and Income schemes managed by NAFA based on the Fund Manager's outlook of the authorized asset-classes. The Plan is presently closed for new subscription. NIAAP-II has an initial maturity of two years.

Since inception, NIAAP-II has generated a return of 33.4% p.a versus benchmark return of 30.3% p.a. The current exposure in Equity Fund and Income Fund stands at 82.9% & 9.9% respectively. The Plan can invest up to 95% in equity funds. We are confident that the Plan will generate good returns considering the improved macroeconomic and political outlook and dynamic equity allocation mechanism of the Fund.

## Asset Allocation (% of Total Assets) 28-Apr-17 31-Mar-17

|                              |        |        |
|------------------------------|--------|--------|
| Shariah Compliant Funds      | 92.8%  | 91.4%  |
| Cash Equivalents             | 7.1%   | 8.5%   |
| Others including receivables | 0.1%   | 0.1%   |
| Total                        | 100.0% | 100.0% |
| Leverage                     | Nil    | Nil    |

## Characteristics of Equity Portfolio\*\*\*

|        | PER  | PBV | DY   |
|--------|------|-----|------|
| NIAAEF | 10.7 | 4.7 | 3.5% |
| KMI-30 | 12.2 | 2.8 | 3.9% |

\*\*\*Based on NAFA's estimates

## Top Holdings (%age of total assets) (as on 28 Apr, 2017)

|   |       |
|---|-------|
| NAFA Islamic Active Allocation Equity Fund    | 82.9% |
| NAFA Active Allocation Riba Free Savings Fund | 9.9%  |
| Total   | 92.8% |

Notes: 1) The calculation of performance does not include cost of front end load.  
2) Taxes apply. Further, tax credit also available as per section 62 of the Income Tax Ordinance, 2001.

## Sindh Workers' Welfare Fund (SWWF)

The scheme has maintained provision against Sindh Workers' Welfare Fund's liability to the tune of Rs 4,638,380/-If the same were not made the NAV per unit/ since inception return of scheme would be higher by Rs 0.8214/0.79%. For details investors are advised to read the Note 6 of the Financial Statements of the Scheme for the period ended March 31, 2017.

## Name of the Members of Investment Committee

Dr. Amjad Waheed, CFA  
Sajjad Anwar, CFA  
Muhammad Ali Bhabha, CFA, FRM  
Taha Khan Javed, CFA  
Hassan Raza, CFA

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MONTHLY REPORT (MUFAP's Recommended Format)  
Unit Price (28/04/2017): Rs.125.8002

April 2017

## Performance\*

| Performance Period                      | Apr 2017 | FYTD 2017 | Rolling 6 Months Nov 16-Apr 17 | Since Launch June 28, 2016 |
|---|----------|-----------|--------------------------------|----------------------------|
| NAFA Islamic Active Allocation Plan-III | 2.8%     | 25.8%     | 21.0%                          | 25.9%                      |
| Benchmark**                             | 2.7%     | 20.2%     | 21.7%                          | 21.0%                      |

\* Cumulative Returns

The performance reported is net of management fee & all other expenses and based on dividend reinvestment gross of with-holding tax where applicable.

## General Information

|                         |   |
|-------------------------|---|
| Launch Date:            | June 28, 2016   |
| Fund Size:              | Rs. 1,179 million   |
| Type:                   | Open Ended Shariah Compliant Fund of Funds  |
| Dealing Days:           | Daily – Monday to Friday  |
| Dealing Time:           | (Mon - Thr) 9:00 A.M to 4:30 P.M<br>(Friday) 9:00 A.M to 5:00 P.M   |
| Settlement:             | 2-3 business days   |
| Pricing Mechanism       | Forward Pricing   |
| Back end Load:          | Nil   |
| Management Fee:         | 1) On invested amount in NAFA fund, no additional fee.<br>2) Cash in Bank account: 1.25% p.a.   |
| Total Expense Ratio (%) | 0.90% p.a (including 0.56% government levies)   |
| Risk Profile            | Low to moderate   |
| Listing:                | Pakistan Stock Exchange   |
| Custodian & Trustee:    | Central Depository Company (CDC)  |
| Auditors:               | A. F. Ferguson & Co.<br>Chartered Accountants   |
| Benchmark:**            | Daily weighted return of KMI-30 Index & 6-month average deposit rates of three A rated Islamic Banks/Islamic windows of conventional banks as selected by MUFAP, based on Fund's actual allocation (which is combination of benchmarks of underlying schemes) |
| Fund Manager:           | Sajjad Anwar, CFA   |
| Asset Manager Rating:   | AM1 by PACRA (Very High Quality)  |

\*\* effective from September 01, 2016; Previously daily weighted return of KMI-30 index & 6 month deposit rate of A- and above rated Islamic banks and windows based on actual investment.

## Investment Objective

The objective of the Fund is to provide investors an opportunity to earn attractive return from an actively managed portfolio of Shari'ah Compliant Equity Fund and Income Fund.

## Fund Manager's Commentary

NAFA launched its NAFA Islamic Active Allocation Plan-III (NIAAP-III) in June 2016 which is the third plan under NAFA Islamic Active Allocation Fund-I. The Active Allocation Plan is dynamically managed between dedicated equity related and Income schemes managed by NAFA based on the Fund Manager's outlook of the authorized asset-classes. The Plan is presently closed for new subscription. NIAAP-III has an initial maturity of two years.

Since inception, NIAAP-III has generated a cumulative return of 25.9% versus benchmark return of 21%. The current exposure in Equity Fund and Income Fund stands at 81.1% & 10.3% respectively. The Plan can invest up to 95% in equity funds. We are confident that the Plan will generate good returns considering the improved macroeconomic and political outlook and dynamic equity allocation mechanism of the Fund.

## Asset Allocation (% of Total Assets) 28-Apr-17 31-Mar-17

|                              |               |               |
|------------------------------|---------------|---------------|
| Shariah Compliant Funds      | 91.4%         | 91.4%         |
| Cash Equivalents             | 8.5%          | 8.6%          |
| Others including receivables | 0.1%          | -             |
| <b>Total</b>                 | <b>100.0%</b> | <b>100.0%</b> |
| Leverage                     | Nil           | Nil           |

## Characteristics of Equity Portfolio\*\*\*

|        | PER  | PBV | DY   |
|--------|------|-----|------|
| NIAAEF | 10.7 | 4.7 | 3.5% |
| KMI-30 | 12.2 | 2.8 | 3.9% |

\*\*\*Based on NAFA's estimates

## Top Holdings (%age of total assets) (as on 28 Apr, 2017)

|   |              |
|---|--------------|
| NAFA Islamic Active Allocation Equity Fund    | 81.1%        |
| NAFA Active Allocation Riba Free Savings Fund | 10.3%        |
| <b>Total</b>                                  | <b>91.4%</b> |

Notes: 1) The calculation of performance does not include cost of front end load.

2) Taxes apply. Further, tax credit also available as per section 62 of the Income Tax Ordinance, 2001.

## Sindh Workers' Welfare Fund (SWWF)

The scheme has maintained provision against Sindh Workers' Welfare Fund's liability to the tune of Rs 4,987,131/-If the same were not made the NAV per unit/ since inception return of scheme would be higher by Rs 0.5322/0.53%. For details investors are advised to read the Note 6 of the Financial Statements of the Scheme for the period ended March 31, 2017.

## Name of the Members of Investment Committee

Dr. Amjad Waheed, CFA  
Sajjad Anwar, CFA  
Muhammad Ali Bhabha, CFA, FRM  
Taha Khan Javed, CFA  
Hassan Raza, CFA

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MONTHLY REPORT (MUFAP's Recommended Format)  
Unit Price (28/04/2017): Rs.117.6321

April 2017

## Performance\*

| Performance Period                     | Apr 2017 | Rolling 6 Months Nov 16-Apr 17 | Since Launch September 30, 2016 |
|--|----------|--------------------------------|---------------------------------|
| NAFA Islamic Active Allocation Plan-IV | 2.8%     | 20.0%                          | 17.6%                           |
| Benchmark                              | 2.7%     | 20.4%                          | 17.4%                           |

\* Cumulative Returns [Returns are net of management fee & all other expenses]

## General Information

|                          |   |
|--------------------------|---|
| Launch Date:             | September 30, 2016  |
| Fund Size:               | Rs. 839 million   |
| Type:                    | Open Ended Shariah Compliant Fund of Funds  |
| Dealing Days:            | Daily – Monday to Friday  |
| Dealing Time:            | (Mon-Thr) 9:00 A.M to 4:30 P.M<br>(Friday) 9:00 A.M to 5:00 P.M   |
| Settlement:              | 2-3 business days   |
| Pricing Mechanism:       | Forward Pricing   |
| Back end Load:           | Nil   |
| Management Fee:          | 1) On invested amount in NAFA fund, no additional fee.<br>2) Cash in Bank account: 1.25% p.a.   |
| Total Expense Ratio (%): | 0.74% p.a (including 0.45% government levies)   |
| Risk Profile:            | Low to moderate   |
| Listing:                 | Pakistan Stock Exchange   |
| Custodian & Trustee:     | Central Depository Company (CDC)  |
| Auditors:                | A. F. Ferguson & Co.<br>Chartered Accountants   |
| Benchmark:               | Daily weighted return of KMI-30 Index & 6-month average deposit rates of three A rated Islamic Banks/Islamic windows of conventional banks as selected by MUFAP, based on Fund's actual allocation (which is combination of benchmarks of underlying schemes) |
| Fund Manager:            | Sajjad Anwar, CFA   |
| Asset Manager Rating:    | AM1 by PACRA (Very High Quality)  |

## Investment Objective

The objective of the Fund is to provide investors an opportunity to earn attractive return from an actively managed portfolio of Shari'ah Compliant Equity Fund and Income Fund.

## Fund Manager's Commentary

NAFA launched its NAFA Islamic Active Allocation Plan-IV (NIAAP-IV) in September, 2016 which is the fourth plan under NAFA Islamic Active Allocation Fund-I. The Active Allocation Plan is dynamically managed between dedicated equity related and Income schemes managed by NAFA based on the Fund Manager's outlook of the authorized asset-classes. The Plan is presently closed for new subscription. NIAAP-IV has an initial maturity of two years.

Since inception, NIAAP-IV has generated a cumulative return of 17.6% versus benchmark return of 17.4%. The current exposure in Equity Fund and Income Fund stands at 81.3% & 12.1% respectively. The Plan can invest up to 95% in equity funds. We are confident that the Plan will generate good returns considering the improved macroeconomic and political outlook and dynamic equity allocation mechanism of the Fund.

## Asset Allocation (% of Total Assets) 28-Apr-17 31-Mar-17

|                              |               |               |
|------------------------------|---------------|---------------|
| Shariah Compliant Funds      | 93.4%         | 91.9%         |
| Cash Equivalents             | 6.5%          | 7.9%          |
| Others including receivables | 0.1%          | 0.2%          |
| <b>Total</b>                 | <b>100.0%</b> | <b>100.0%</b> |
| Leverage                     | Nil           | Nil           |

## Characteristics of Equity Portfolio\*\*

|          | PER  | PBV | DY   |
|----------|------|-----|------|
| NIAAEF** | 10.7 | 4.7 | 3.5% |
| KMI-30   | 12.2 | 2.8 | 3.9% |

\*\* Based on NAFA's estimates

## Top Holdings (%age of total assets) (as on 28 Apr, 2017)

|   |              |
|---|--------------|
| NAFA Islamic Active Allocation Equity Fund    | 81.3%        |
| NAFA Active Allocation Riba Free Savings Fund | 12.1%        |
| <b>Total</b>                                  | <b>93.4%</b> |

Notes: 1) The calculation of performance does not include cost of front end load.  
2) Taxes apply. Further, tax credit also available as per section 62 of the Income Tax Ordinance, 2001.

## Sindh Workers' Welfare Fund (SWWF)

The scheme has maintained provision against Sindh Workers' Welfare Fund's liability to the tune of Rs 2,568,984/- If the same were not made the NAV per unit/ since inception return of scheme would be higher by Rs 0.3602/0.36%. For details investors are advised to read the Note 6 of the Financial Statements of the Scheme for the period ended March 31, 2017.

## Name of the Members of Investment Committee

Dr. Amjad Waheed, CFA  
Sajjad Anwar, CFA  
Muhammad Ali Bhabha, CFA, FRM  
Taha Khan Javed, CFA  
Hassan Raza, CFA

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MONTHLY REPORT (MUFAP's Recommended Format)  
Unit Price (28/04/2017): Rs. 102.9963

April 2017

## Performance\*

| Performance Period                    | Apr 2017 | Since Launch January 12, 2017 |
|---------------------------------------|----------|-------------------------------|
| NAFA Islamic Active Allocation Plan-V | 2.5%     | 3.0%                          |
| Benchmark                             | 2.4%     | 0.2%                          |

\* Cumulative Returns

[Returns are net of management fee & all other expenses]

## General Information

|                         |   |
|-------------------------|---|
| Launch Date:            | January 12, 2017  |
| Fund Size:              | Rs. 1,967 million   |
| Type:                   | Open Ended Shariah Compliant Fund of Funds  |
| Dealing Days:           | Daily – Monday to Friday  |
| Dealing Time:           | (Mon-Thr) 9:00 A.M to 4:30 P.M<br>(Friday) 9:00 A.M to 5:00 P.M   |
| Settlement:             | 2-3 business days   |
| Pricing Mechanism:      | Forward Pricing   |
| Back end Load:          | Nil   |
| Management Fee:         | 1) On invested amount in NAFA fund, no additional fee.<br>2) Cash in Bank account: 1.25% p.a.   |
| Total Expense Ratio (%) | 0.31% p.a (including 0.15% government levies)   |
| Risk Profile            | Low to moderate   |
| Listing:                | Pakistan Stock Exchange   |
| Custodian & Trustee:    | Central Depository Company (CDC)  |
| Auditors:               | A. F. Ferguson & Co.<br>Chartered Accountants   |
| Benchmark:              | Daily weighted return of KMI-30 Index & 6-month average deposit rates of three A rated Islamic Banks/Islamic windows of conventional banks as selected by MUFAP, based on Fund's actual allocation (which is combination of benchmarks of underlying schemes) |
| Fund Manager:           | Sajjad Anwar, CFA   |
| Asset Manager Rating:   | AM1 by PACRA (Very High Quality)  |

## Investment Objective

The objective of the Fund is to provide investors an opportunity to earn attractive return from an actively managed portfolio of Shari'ah Compliant Equity Fund and Income Fund.

## Fund Manager's Commentary

NAFA launched its NAFA Islamic Active Allocation Plan-V (NIAAP-V) in January, 2017 which is the fifth plan under NAFA Islamic Active Allocation Fund-I. The Active Allocation Plan is dynamically managed between dedicated equity related and Income schemes managed by NAFA based on the Fund Manager's outlook of the authorized asset-classes. The plan is presently closed for subscription. NIAAP-V has an initial maturity of two years.

Since inception, NIAAP-V has generated a cumulative return of 3% versus the Benchmark increase of 0.2%. The current exposure in Equity Fund and Income Fund stands at 71.7% & 22.6% respectively. The Plan can invest up to 95% in equity funds. We are confident that the Plan will generate good returns considering the improved macroeconomic and political outlook and dynamic equity allocation mechanism of the Fund.

## Asset Allocation (% of Total Assets) 28-Apr-17 31-Mar-17

|                              |               |               |
|------------------------------|---------------|---------------|
| Shariah Compliant Funds      | 94.3%         | 92.2%         |
| Cash Equivalents             | 5.6%          | 7.8%          |
| Others including receivables | 0.1%          | -             |
| <b>Total</b>                 | <b>100.0%</b> | <b>100.0%</b> |
| Leverage                     | Nil           | Nil           |

## Characteristics of Equity Portfolio\*\*

|          | PER  | PBV | DY   |
|----------|------|-----|------|
| NIAAEF** | 10.7 | 4.7 | 3.5% |
| KMI-30   | 12.2 | 2.8 | 3.9% |

\*\* Based on NAFA's estimates

## Top Holdings (%age of total assets) (as on 28 Apr, 2017)

|   |              |
|---|--------------|
| NAFA Islamic Active Allocation Equity Fund    | 71.7%        |
| NAFA Active Allocation Riba Free Savings Fund | 22.6%        |
| <b>Total</b>                                  | <b>94.3%</b> |

Notes: 1) The calculation of performance does not include cost of front end load.

2) Taxes apply. Further, tax credit also available as per section 62 of the Income Tax Ordinance, 2001.

## Sindh Workers' Welfare Fund (SWWF)

The scheme has maintained provision against Sindh Workers' Welfare Fund's liability to the tune of Rs 1,169,168/-If the same were not made the NAV per unit/ since inception return of scheme would be higher by Rs 0.0612/0.06%. For details investors are advised to read the Note 6 of the Financial Statements of the Scheme for the period ended March 31, 2017.

## Name of the Members of Investment Committee

Dr. Amjad Waheed, CFA  
Sajjad Anwar, CFA  
Muhammad Ali Bhabha, CFA, FRM  
Taha Khan Javed, CFA  
Hassan Raza, CFA

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MONTHLY REPORT (MUFAP's Recommended Format)  
Unit Price (28/04/2017): 10.2996

April 2017

## Performance %

| Performance Period   | Apr 2017 | FYTD 2017   | Trailing 12 months May 16 - Apr 17 | Since Launch* January 18, 2016 |
|--|----------|---|------------------------------------|--------------------------------|
| NAFA Active Allocation Riba Free Savings Fund  | 4.1%     | 3.7%  | 3.8%                               | 4.0%                           |
| Benchmark**  | 2.7%     | 3.3%  | 3.5%                               | 3.8%                           |
| *Annualized Return Based on Morning Star Methodology<br>All other returns are Annualized Simple Return |          | The performance reported is net of management fee & all other expenses and based on dividend reinvestment gross of with-holding tax where applicable. |                                    |                                |

## General Information

|                       |   |
|-----------------------|---|
| Launch Date:          | January 18, 2016  |
| Fund Size:            | Rs. 884 million   |
| Type:                 | Open-end – Shariah Compliant Income Fund  |
| Dealing Days:         | Daily – Monday to Friday  |
| Dealing Time:         | (Mon - Thr) 9:00 A.M to 5:00 P.M<br>(Friday) 9:00 A.M to 5:30 P.M   |
| Settlement:           | 2-3 business days   |
| Pricing Mechanism     | Forward Pricing   |
| Load:                 | Front end: 0% Back end: 0%  |
| Management Fee:       | 1.25% per annum   |
| Total Expense Ratio:  | 2.04% p.a. (including 0.36% government levies)  |
| Risk Profile:         | Low   |
| Fund stability rating | "A-(f)" by PACRA  |
| Listing:              | Pakistan Stock Exchange   |
| Custodian & Trustee:  | Central Depository Company (CDC)  |
| Auditors:             | A. F. Ferguson & Co.<br>Chartered Accountants   |
| Benchmark:**          | 6-month average deposit rates of three A rated Islamic Banks/Islamic windows of conventional banks as selected by MUFAP |
| Fund Manager:         | Muhammad Ali Bhabha, CFA, FRM   |
| Minimum Subscription  | Rs. 10,000/-  |
| Asset Manager Rating: | AM1 by PACRA (Very High Quality)  |

\*\* effective from September 01, 2016; Previously Average of 6-Month deposit rates (A- & above rated Islamic banks)

## Investment Objective

To earn a reasonable rate of return along with a high degree of liquidity by investing in short-term Shari'ah compliant banks deposits and money market/debt securities.

## Fund Manager Commentary

During the month under review, the Fund has generated an annualized return of 4.1% against the benchmark return of 2.7%. The performance is net of management fee and all other expenses.

The Fund aims to consistently generate better return than the profit rates offered by Islamic Banks / Islamic windows of commercial banks, while also providing easy liquidity along with a high quality credit profile. The Fund is allowed to invest in shariah compliant Government Securities of maturity up to 3 years as well as Shariah compliant money market and debt securities of up to 2 years maturity rated AA- or better.

The 99.2% of net assets of the portfolio is allocated in bank deposits. The higher allocation in bank deposits is due to better yields as compared to other authorized alternative investment avenues. The weighted average time-to-maturity of the Fund is 1 day.

We will rebalance the allocation of the Fund proactively based on the capital market outlook.

## Asset Allocation (% of Total Assets) 28-Apr-17 31-Mar-17

|                              |        |        |
|------------------------------|--------|--------|
| Bank Deposits                | 98.4%  | 99.1%  |
| Others including receivables | 1.6%   | 0.9%   |
| Total                        | 100.0% | 100.0% |
| Leverage                     | Nil    | Nil    |

## Credit Quality of the Portfolio as of April 28, 2017 (% of Total Assets)

|                              |        |
|------------------------------|--------|
| AAA                          | 24.9%  |
| AA+                          | 2.3%   |
| A+                           | 22.1%  |
| A-                           | 49.1%  |
| Others including receivables | 1.6%   |
| Total                        | 100.0% |

## Sindh Workers' Welfare Fund (SWWF)

The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 687,571/-. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs. 0.0080/0.08%. For details investors are advised to read note 5 of the Financial Statements of the Scheme for the period ended March 31, 2017.

## Name of the Members of Investment Committee

Dr. Amjad Waheed, CFA  
Sajjad Anwar, CFA  
Muhammad Ali Bhabha, CFA, FRM  
Hassan Raza, CFA

Notes: The calculation of performance does not include cost of front end load.

2) Taxes apply. Further, tax credit also available as per section 62 of the Income Tax Ordinance, 2001.

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MONTHLY REPORT (MUFAP's Recommended Format)  
Unit Price (28/04/2017):15.7063

April 2017

## Performance

| Performance Period   | Apr 2017 | FYTD 2017 | Rolling 12 Months May 16 - Apr 17 | Since Launch* January 18, 2016 |
|--|----------|-----------|-----------------------------------|--------------------------------|
| NAFA Islamic Active Allocation Equity Fund   | 3.5%     | 38.1%     | 46.6%                             | 47.3%                          |
| Benchmark  | 3.2%     | 27.7%     | 39.5%                             | 45.7%                          |
| <i>* Annualized Return</i><br><i>All Other returns are Cumulative</i>  |          |           |                                   |                                |
| <i>The performance reported is net of management fee &amp; all other expenses and based on dividend reinvestment gross of with-holding tax where applicable.</i> |          |           |                                   |                                |

## General Information

|                              |   |
|------------------------------|---|
| Launch Date:                 | January 18, 2016  |
| Fund Size:                   | Rs. 4,543 million   |
| Type:                        | Open Ended Shariah Compliant Equity Scheme                        |
| Dealing Days:                | Daily – Monday to Friday  |
| Dealing Time:                | (Mon - Thr) 9:00 A.M to 5:00 P.M<br>(Friday) 9:00 A.M to 5:30 P.M |
| Settlement:                  | 2-3 business days   |
| Pricing Mechanism            | Forward Pricing   |
| Load:                        | Front end-0% Back end-0%  |
| Management Fee:              | 2% p.a  |
| Risk Profile                 | High  |
| Total Expense Ratio (%)      | 3.96% p.a. (including 1.49% government levies)                    |
| Selling & Marketing Expenses | 0.4% per annum  |
| Custodian & Trustee:         | Central Depository Company (CDC)                                  |
| Auditors:                    | A. F. Ferguson & Co.<br>Chartered Accountants                     |
| Benchmark:                   | KMI-30 Index  |
| Fund Manager:                | Taha Khan Javed, CFA  |
| Asset Manager Rating:        | AM1 by PACRA (Very High Quality)                                  |

## Investment Objective

The objective of the Fund is to provide investors with long term capital growth from an actively managed portfolio of Shari'ah Compliant listed equities.

## Fund Manager's Commentary

NAFA launched its second open-end Islamic Equity Fund namely NAFA Islamic Active Allocation Equity Fund (NIAAEF) in January, 2016. The aim of the Fund is to provide growth to the investment of Unit holders over the long-term in approved Shariah compliant equities.

NIAAEF started off the month with an allocation of around 88% in equities which was maintained during the month.. NIAAEF outperformed the Benchmark in April as the Fund was underweight in select Power Generation & Distribution Companies, Automobile Assembler, Fertilizer, Cement, and Pharmaceuticals sectors stocks which underperformed the market and overweight in select Food & Personal care Product, Cable & Electric Goods, Automobile Assembler, Engineering, and Miscellaneous sectors stocks which outperformed the market. During the month, the allocation was increased primarily in Miscellaneous, Cable & Electrical Goods, Automobile Assembler, Cement, and Oil & Gas Exploration Companies Sectors, whereas it was reduced primarily in, Engineering, Textile Composite, and Power Generation & Distribution Companies sectors.

## Top Ten Holdings (as on 28 Apr, 2017)

| Name                       | Asset Class | % of Total Assets | Name                     | Asset Class | % of Total Assets |
|----------------------------|-------------|-------------------|--------------------------|-------------|-------------------|
| Engro Corporation Ltd      | Equity      | 5.9%              | Indus Motor Company Ltd  | Equity      | 3.4%              |
| Mari Gas Company Ltd       | Equity      | 5.4%              | Nishat Mills Ltd         | Equity      | 3.3%              |
| Lucky Cement Ltd           | Equity      | 4.9%              | Pak Elektron Ltd         | Equity      | 3.2%              |
| Pakistan State Oil Co. Ltd | Equity      | 4.7%              | Millat Tractors Ltd      | Equity      | 3.2%              |
| Attock Cement Pakistan Ltd | Equity      | 3.6%              | D. G. Khan Cement Co Ltd | Equity      | 3.2%              |

| Asset Allocation (% of Total Assets) | 28-Apr-17 | 31-Mar-17 |
|--------------------------------------|-----------|-----------|
| Equities / Stocks                    | 88.5%     | 87.8%     |
| Cash Equivalents                     | 10.6%     | 11.5%     |
| Others including receivables         | 0.9%      | 0.7%      |
| Total                                | 100.0%    | 100.0%    |
| Leverage                             | Nil       | Nil       |

## Characteristics of Equity Portfolio\*\*

|        | PER  | PBV | DY   |
|--------|------|-----|------|
| NIAAEF | 10.7 | 4.7 | 3.5% |
| KMI-30 | 12.2 | 2.8 | 3.9% |

\*\* Based on NAFA's estimates

## Top Five Sectors (% of Total Assets) (as on 28 Apr, 2017)

|                                 |       |
|---------------------------------|-------|
| Cement                          | 18.1% |
| Oil & Gas Exploration Companies | 13.3% |
| Fertilizer                      | 10.3% |
| Automobile Assembler            | 9.5%  |
| Oil & Gas Marketing Companies   | 8.1%  |
| Others                          | 29.2% |

## Sindh Workers' Welfare Fund (SWWF)

The scheme has maintained provision against Sindh Workers' Welfare Fund's liability to the tune of Rs 30,825,441/-If the same were not made the NAV per unit/ last one year return of scheme would be higher by Rs0.1066/0.99%. For details investors are advised to read the Note 6 of the Financial Statements of the Scheme for the period ended March 31, 2017.

**Notes:** 1) The calculation of performance does not include cost of front-end load.  
2) Taxes apply. Further, tax credit also available as per section 62 of the Income Tax Ordinance, 2001.

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## Name of the Members of Investment Committee

Dr. Amjad Waheed, CFA  
Sajjad Anwar, CFA  
Taha Khan Javed, CFA  
Hassan Raza, CFA



MONTHLY REPORT (MUFAP's Recommended Format)  
Unit Price (28/04/2017): Rs.14.8310

April 2017

| Performance %  |          |           |                                 |                              |
|--|----------|-----------|---------------------------------|------------------------------|
| Performance Period   | Apr 2017 | FYTD 2017 | Rolling 12 Months May 16-Apr 17 | Since Launch* April 21, 2016 |
| NAFA Islamic Energy Fund   | 2.8%     | 40.6%     | 51.6%                           | 52.7%                        |
| Benchmark  | 3.2%     | 27.7%     | 39.5%                           | 42.3%                        |
| <i>* Annualized Return</i><br><i>All Other returns are Cumulative</i>  |          |           |                                 |                              |
| <i>The performance reported is net of management fee &amp; all other expenses and based on dividend reinvestment gross of with-holding tax where applicable.</i> |          |           |                                 |                              |

| General Information          |  | Investment Objective  |
|------------------------------|--|---|
| Launch Date:                 | April 21, 2016   | The objective of NAFA Islamic Energy Fund is to provide investors with long term capital growth from an actively managed portfolio of Shari’ah Compliant listed equities belonging to the Energy Sector.  |
| Fund Size:                   | Rs. 3,045 million  |   |
| Type:                        | Open Ended Shariah Compliant Equity Scheme   |   |
| Dealing Days:                | Daily – Monday to Friday   |   |
| Dealing Time:                | (Mon - Thr) 9:00 A.M to 4:30 P.M<br>(Friday) 9:00 A.M to 5:00 P.M  |   |
| Settlement:                  | 2-3 business days  | <b>Fund Manager’s Commentary</b>  |
| Pricing Mechanism            | Forward Pricing  |   |
| Load:**                      | Front End Load (Individual): 3% (Nil on investment above Rs. 101 million)<br>Front End Load (Other): 3% (Nil on investment above Rs. 50 million)<br>Back End Load: NIL |   |
| Management Fee:              | 2% p.a   |   |
| Total Expense Ratio (%)      | 4.02% p.a (including 1.45% government levies)  |   |
| Selling & Marketing Expenses | 0.4% per annum   |   |
| Risk Profile                 | High   |   |
| Listing:                     | Pakistan Stock Exchange  |   |
| Custodian & Trustee:         | Central Depository Company (CDC)   |   |
| Auditors:                    | A. F. Ferguson & Co.<br>Chartered Accountants  |   |
| Benchmark:                   | KMI-30 Index   | NIEF started off the month with an allocation of around 87% in equities, which increased to around 89% towards the end of the month. NIEF underperformed the Benchmark in April as the Fund was overweight in select Energy sector stocks which underperformed the market. During the month, the allocation was increased primarily in Oil & Gas Marketing Companies Sector, whereas it was reduced primarily in Oil & Gas Exploration Companies and Power Generation & Distribution Companies sectors. |
| Fund Manager:                | Taha Khan Javed, CFA   |   |
| Minimum Subscription:        | Growth Unit: Rs. 10,000/-<br>Income Unit: Rs. 100,000/-  |   |
| Asset Manager Rating:        | AM1 by PACRA ( Very High Quality)  |   |
|                              |  |   |
|                              |  | <b>Top Ten Holdings (as on 28 Apr, 2017)</b>  |

\*\*effective from January 02, 2017

| Asset Allocation (% of Total Assets) | 28-Apr-17 | 31-Mar-17 |
|--------------------------------------|-----------|-----------|
| Equities / Stocks                    | 89.2%     | 87.3%     |
| Cash Equivalents                     | 9.6%      | 11.2%     |
| Others including receivables         | 1.2%      | 1.5%      |
| Total                                | 100.0%    | 100.0%    |
| Leverage                             | Nil       | Nil       |

### Characteristics of Equity Portfolio\*\*\*

|        | PER  | PBV | DY   |
|--------|------|-----|------|
| NIEF   | 8.8  | 4.5 | 3.6% |
| KMI-30 | 12.2 | 2.8 | 3.9% |

\*\*\* Based on NAFA's estimates

### Sectors (% of Total Assets) (as on 28 Apr, 2017)

|                                 |       |
|---------------------------------|-------|
| Oil & Gas Marketing Companies   | 36.3% |
| Oil & Gas Exploration Companies | 31.7% |
| Power Generation & Distribution | 14.1% |
| Refinery                        | 7.1%  |

Notes: 1) The calculation of performance does not include cost of front end load.  
2) Taxes apply. Further, tax credit also available as per section 62 of the Income Tax Ordinance, 2001.

### Sindh Workers' Welfare Fund (SWWF)

The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs 19,662,389/-. If the same were not made the NAV per unit/ last one year return of scheme would be higher by Rs 0.0958/0.98%. For details investors are advised to read the Note 5 of the Financial Statements of the Scheme for the period ended March 31, 2017.

### Name of the Members of Investment Committee

Dr. Amjad Waheed, CFA  
Sajjad Anwar, CFA  
Taha Khan Javed, CFA  
Hassan Raza, CFA

**NBP Fullerton Asset Management Limited**  
7<sup>th</sup> Floor Clifton Diamond Building, Block No. 4, Scheme No. 5,  
Clifton Karachi.

**For Information & Investment:**

Call: 0800-20002 || SMS: NAFA INVEST to 8080 || [www.nafafunds.com](http://www.nafafunds.com) ||  /nafafunds

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