

NBP Fullerton Asset Management Ltd.

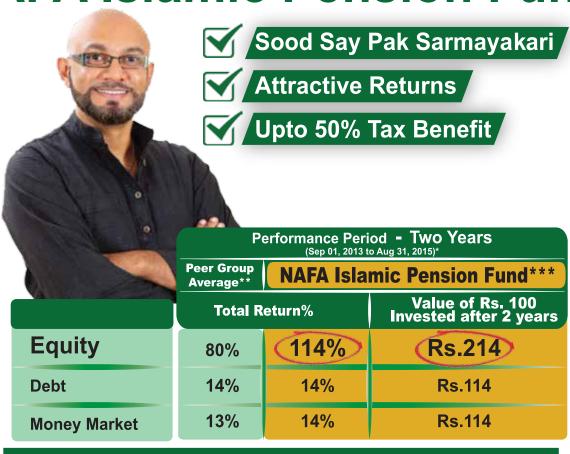
A Subsidiary of National Bank of Pakistan



# **Fund Manager Report**

October 2015

## NAFA Islamic Pension Fund



#### WHO CAN INVEST

Individuals

**Employers on behalf of their employees** 

For Information & Investment

Call: 0800-20001

contributions up to 50% of last year's taxable income.

**SMS: NAFA INVEST to 8080** 

www.nafafunds.com

11/nafafunds

Note: Detailed monthly reports of NAFA Funds are available on our website at www.nafafunds.com

Disclaimer: All investments in pension funds are subject to market risks. The NAV of units may go up or down based

on market conditions. Past performance is not necessarily indicative of future results. Please read the Offering Document to understand the investment policies, the risks involved and tax implications. Withdrawals before the retirement age are subject to tax under provisions of the Income Tax Ordinance 2001. Individuals aged 55 years and above can avail tax credit on



Your investments & "NAFA" grow together

<sup>\*</sup> Rounded to nearest digit. \*\* Average performance of all the Islamic Pension Funds in the industry for the same period.

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### Performance Summary of NAFA's Key Funds



### "October 2015"

	Fund Name	Fund Size (Rs. In Crore)	Stability Rating*	Inception Date	Oct- 2015	FY 2016	Rolling 12 Months	FY 2015	FY 2014	FY 2013	FY 2012	FY 2011	Since Inception
Ī	Fixed Income Funds					A	nnualized	l Return	s				
Ī	NAFA Government Securities Liquid Fund	601	AAA (f)	15-May-09	5.3%	5.6%	7.3%	8.3%	8.1%	8.7%	10.9%	11.5%	9.5%
	Benchmark				6.2%	6.5%	7.8%	8.7%	8.6%	8.9%	10.8%	11.4%	9.7%
ĺ	NAFA Money Market Fund	449	AA (f)	23-Feb-12	5.7%	6.4%	8.1%	8.9%	8.2%	9.2%	n/a	n/a	8.7%
	Benchmark				4.4%	4.8%	5.9%	6.8%	6.9%	6.8%	n/a	n/a	6.7%
	NAFA Savings Plus Fund	63	AA- (f)	21-Nov-09	5.7%	6.5%	7.9%	8.7%	7.9%	8.8%	11.0%	10.6%	9.3%
	Benchmark				4.6%	5.0%	5.8%	6.7%	7.1%	7.3%	8.4%	8.4%	7.5%
	NAFA Riba Free Savings Fund	133	A (f)	20-Aug-10	4.7%	5.5%	6.7%	7.4%	7.8%	8.7%	10.8%	n/a	8.8%
	Benchmark				5.2%	5.3%	6.1%	6.7%	6.7%	7.3%	8.3%	n/a	7.3%
	NAFA Financial Sector Income Fund	127	A+ (f)	28-Oct-11	6.0%	6.9%	9.6%	10.9%	7.9%	9.3%	n/a	n/a	9.7%
	Benchmark				6.0%	6.3%	7.3%	8.3%	8.9%	9.0%	n/a	n/a	8.9%
e	NAFA Income Opportunity Fund	875	A- (f)	21-Apr-06	8.2%	9.1%	12.2%	13.2%	16.6%	10.3%	(0.5%)	5.5%	8.5%
Risk Profile	Benchmark				6.6%	6.9%	7.9%	9.0%	9.8%	9.9%	12.4%	13.3%	10.9%
Risk	NAFA Islamic Aggressive Income Fund	156	A- (f)	26-Oct-07	7.6%	7.8%	8.6%	9.2%	13.6%	6.8%	19.0%	9.0%	6.8%
	Benchmark				4.9%	5.1%	6.0%	6.6%	6.5%	7.0%	7.9%	7.1%	6.6%
	Equity Related Funds		Star Ranking*				Cui	mulative	e Returns				Annualized Returns
	NAFA Asset Allocation Fund	163	*** (3-star)	20-Aug-10	2.9%	1.0%	20.9%	24.6%	13.7%	31.9%	14.4%	n/a	20.0%
	Benchmark				2.2%	(0.7%)	5.1%	7.4%	14.2%	17.1%	8.1%	n/a	11.2%
	NAFA Multi Asset Fund	149	**** (4-star)	19-Jan-07	3.2%	0.6%	19.3%	26.8%	25.4%	34.1%	15.5%	25.3%	15.9%
	Benchmark				3.2%	(1.6%)	4.9%	7.6%	17.9%	22.4%	8.0%	17.5%	8.5%
	NAFA Islamic Asset Allocation Fund	402	**** (4-star)	26-Oct-07	3.1%	2.9%	28.9%	33.8%	22.2%	36.3%	13.3%	28.4%	16.3%
	Benchmark				2.3%	1.5%	10.8%	12.1%	17.7%	28.4%	11.1%	24.4%	11.4%
	NAFA Stock Fund	595	***** (5-star)	19-Jan-07	5.3%	0.3%	25.9%	36.9%	36.3%	55.0%	22.0%	28.4%	17.1%
	Benchmark				5.8%	(5.4%)	1.6%	5.7%	26.0%	36.0%	2.9%	21.2%	4.9%
	NAFA Islamic Stock Fund	152	-	9-Jan-15	5.7%	2.2%	n/a	n/a	n/a	n/a	n/a	n/a	13.8% **
	Benchmark				6.1%	0.2%	n/a	n/a	n/a	n/a	n/a	n/a	9.4% **

Notes: 1) Performance is net of management fee and all expenses. The calculation of performance does not include cost of front-end load. The performance reported is based on dividend reinvestment (gross of with-holding tax where applicable).

n/a = Not applicable.

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Note: Detailed monthly reports of NAFA Funds are available on our website at www.nafafunds.com

<sup>2)</sup> Tax credit also available as per section 62 of Income Tax Ordinance.

<sup>3)</sup> Taxes Apply. Capital Gains Tax (CGT) rate for individual is 10% for up to four years holding period. For holding period of more than 4 years CGT is exempt. For NSF & NISF Capital Gains Tax (CGT) rate for individual is 12.5% for holding period up to four years if dividend receipts of the Fund are less than capital gain.

<sup>\*</sup>Star ranking has been assigned for 3 years performance period ending June 30, 2015 by PACRA. For NIAAF, performance period is 1 year Asset Manager Rating: AM2+ by PACRA (High Investment Management Standards)

<sup>\*\*</sup>Cumulative Return



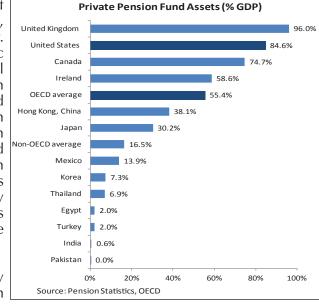


### Voluntary Pension Schemes (VPS) - An Attractive Retirement Savings Product

Savings are an important determinant of economic growth of a country because higher savings lead to higher investments, which in turn boost economic development and prosperity. Weak institutions, political instability, inconsistent economic policies, low rank in ease of doing business, weak judicial system, and unsupportive regulatory framework act as an obstacle for attracting Foreign Direct Investments (FDI) and Foreign Portfolio Investments (FPI) in Pakistan. Hence, much of the difference in economic performance between Pakistan and other developing countries over the last few years could be attributed to low rates of savings and investment in Pakistan. Pakistan's national savings and investments rates currently stand at just around 14.5% and 15.1%, respectively of the GDP. Besides public dissaving, one reason for Pakistan's low savings rate is lower level of contractual savings in the country.

Existing occupational saving and pension schemes, cover only government and private sector corporate employees, and usually remain unfunded or underfunded. Voluntary pension schemes (VPS), offer a retirement saving platform to all private citizens of Pakistan. However, they are in an infancy stage despite good growth during the last few years. According to the latest OECD global pension statistics, private pension assets in Pakistan form less than 0.1% of GDP compared to 55% for OECD countries, and 16% for selected non-OECD countries. Pakistanis, in general

are not aware of the existence or attractiveness of these schemes, especially the tax benefits.



Voluntary Pension Schemes (VPS) are an attractive alternative to retirement savings, offering myriad benefits compared to conventional occupational schemes like Provident Fund and Gratuity schemes. For instance, VPS are actively managed by investment professionals, with vast experience and successful performance track record in managing savings and investments. In a typical employee scheme, all employees have similar asset allocation since they are part of the same pool, while in VPS each employee has the flexibility to choose an individualized asset allocation based on his/her risk/return profile determined by the investment time horizon, liquidity needs, and willingness and capacity to take risk. Further, investment allocations being flexible could be changed twice a year. VPS also offer portability and continuity as investors can easily switch between

TAX SAVINGS FOR SALARIED INDIVIDUALS WHO JOIN VPS AT THE AGE OF 41 OR ABOVE										
Investor's Age	Per Year Income	Annual Tax on salary	Allowable per year investment in Pension Fund	Annual Tax Savings	Tax Savings as % of Investment					
	1,200,000	59,500	360,000	17,850	5.0%					
45 Years	2,400,000	242,000	720,000	72,600	10.1%					
	7,800,000	1,662,000	2,340,000	498,600	21.3%					
	1,200,000	59,500	480,000	23,800	5.0%					
50 Years	2,400,000	242,000	960,000	96,800	10.1%					
	7,800,000	1,662,000	3,120,000	664,800	21.3%					
	1,200,000	59,500	600,000	29,750	5.0%					
55 Years*	2,400,000	242,000	1,200,000	121,000	10.1%					
	7,800,000	1,662,000	3,900,000	831,000	21.3%					
*Maximum	allowable i	nvestment	s 50% of the pre-	vious year	income					

available pension fund managers. VPS offers the participants both shariah compliant and conventional investment options. Unlike Provident Fund and Gratuity Scheme, the pension plan continues even after change of the employer. In addition to this, VPS provide special tax benefits, not available in other Investment vehicles. Individuals are entitled to a tax credit ranging from 20% to 50% of the taxable income, based on their age.

NAFA launched two Voluntary Pension Schemes, NAFA Pension Fund (NPF) and NAFA Islamic Pension Fund (NIPF), in July 2013. These pension funds have delivered attractive returns since inception as depicted in the following Table. Investors who invested in NAFA Pension Fund (Equity) have more than doubled the value of their investment in two and a half year. We recommend investors to consider NAFA Pension Funds for their retirement savings to optimize their wealth, and enjoy tax and other benefits enunciated above.

Performance Since Inception of the Funds (July 02, 2013 till October 31, 2015)								
		Cumulative Return	Value of Rs. 100 invested					
o u s	Equity Sub-Fund	115.8%	216					
NAFA Islamic Pension Funds	Debt Sub-Fund	15.8%	116					
IS PE	Money Market Sub-Fund	15.5%	116					
A on s	Equity Sub-Fund	115.8%	216					
NAFA Pension Funds	Debt Sub-Fund	29.8%	130					
7 9 H	Money Market Sub-Fund	17.9%	118					

## Capital Markets Review



October 2015

#### Stock Market Review

Local equities rallied during the month, snapping back losses of the previous month. The benchmark KSE 100 index soared by around 6% led by Pharmaceuticals, Automobile Assemblers, and Oil & Gas sectors. Sharp rebound in equities during the month was global with markets in some regions such as United States hitting new highs. This robust recovery in stock markets is attributed to dovish sentiments from the US Fed and ECB; mitigation of overblown concerns on economic slowdown in China; stabilization in emerging market currencies; and partial recovery in global oil prices from their lows. Ongoing corporate results season was a mixed bag with almost half of the companies reporting below expected earnings. Foreign selling remained unabated with outflows recorded at US \$ 48 million during the month. In our view, this foreign selling of US \$ 152 million during FY16 through October 2015 is the swing factor for the lackluster performance of the stock market during the year. An interesting phenomenon was observed during this rally where there was a large divergence in the individual performance of companies within a sector.

During the month, Oil & Gas Exploration, Oil & Gas Marketing, Automobile & Parts, and Pharmaceuticals sectors performed better than the market. On the other hand, Cements, Fertilizer, Power Generation & Distribution sectors lagged the market, while Banking sector performed in line with the broader market. Pullback in global oil prices from their lows helped some recovery in Oil & Gas Exploration sector. Above expected earnings announcement by a key company underpinned rally in Oil & Gas Marketing sector. Automobile and Assemblers sector out-performed on the back of robust earnings announcements driven by strong volumetric growth and healthy gross profit margin. Expectation of Policy rate cut in the upcoming monetary policy review meeting offset the above expected earnings announcement by the Commercial Banks. Cement sector lagged the market driven by lower than expected earnings reports and announcement of capacity expansion by a key player. Strong performance was witnessed in the pharmaceutical sector on the back of robust earnings announcements amid healthy top-line growth. Power Generation & Distribution sector took a breather following a decent run during the last couple of months.

Going forward, we remain sanguine on the market given attractive valuations; benign inflation readings and anchored near-term inflation expectations; accommodative monetary policy; comfortable external account position; collapsing yields on the alternative fixed income avenues and rising GDP growth rate. We have repositioned the portfolios of our equity related funds and advisory portfolio based on our capital market expectations and macroeconomic outlook.

We advise investors to stay the course and resist the temptation to exit the market amid high volatility, disappointing near term performance, and headlines about the global economic slowdown.

### **Money Market Review**

In line with market expectations, headline inflation for Oct 2015 clocked in at 1.6% as compared to last month reading of 1.3%. We expect inflation to pick-up in the next few months driven by low base effect; some reversal of global oil prices and its pass-through impact; upward revision of gas prices; and incessant government borrowing. However, taking cue from continuous decline in inflation and increase in FX reserves, market expects a 50 bps cut in policy rate in the upcoming monetary policy review as corroborated by a 20-30 bps decline in yields on T-Bills and 40 bps-50 bps on PIBs. Despite healthy external account position, Pak rupee depreciated by 2.5% in the interbank market and closed the month at Rs.105.5, representing a deliberate move by SBP to let local exporters gain some competitiveness.

In the three T-Bills auctions during the month, MoF accepted Rs. 459 billion (realized amount) against the target of Rs.550 billion and maturity of Rs.533 billion at a cut-off annualized yield of 6.30% for 3 month tenor and 6.33% for 6 and 12 month tenors. Last T-Bills auction bid pattern remained skewed towards 12 months as compared to 3 and 6 months. In PIB auction held on 8th October 2015, MoF accepted an amount of Rs.100 billion (realized amount) against target of Rs.50 billion and total participation of Rs.207 billion (realized amount) at a cut-off yield of 7.2%, 8.2% and 9.2% in the 3 year, 5 year and 10 year respectively, while no bids were received in 20 year tenors. The bid pattern witnessed a major shift towards 5 year tenor followed by 3 and 10 year tenors respectively.

We have adjusted the portfolio of our money market and income funds based on the capital market expectations. We are closely monitoring the developments in the capital markets and will rebalance the portfolio accordingly.

#### **Our Contacts**

#### Contact our Investment Consultant for free Investment advice

### NAFA Government Securities Liquid Fund (NGSLF)



MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (31/10/2015): Rs. 10.3330

October 2015

Performance %									
Performance Period			Rolling 12Months				FY		Since Launch
		2016	Nov 14 - Oct 15	2015	2014	2013	2012	2011	May 15, 2009*
NAFA Government Securities Liquid Fund	5.3%	5.6%	7.3%	8.3%	8.1%	8.7%	10.9%	11.5%	9.5%
Benchmark	6.2%	6.5%	7.8%	8.7%	8.6%	8.9%	10.8%	11.4%	9.7%

<sup>\*</sup> Annualized Return Based on Morning Star Methodology All other returns are Annualized Simple Return

The performance reported is net of management fee & all other expenses and based on dividend reinvestment gross of with-holding tax where applicable.

#### **General Information**

Launch Date: May 15, 2009 Fund Size: Rs. 6,007 million

Type: Open-end – Money Market Fund
Dealing Days: Daily – Monday to Saturday
Dealing Time: (Mon - Thr) 9:00 A.M to 5:00 P.M
(Friday) 9:00 A.M to 5:30 P.M

(Saturday) 9:00 A.M to 1:00 P.M

Settlement: 2-3 business days
Pricing Mechanism: Forward Pricing

Load: Front end: 0%, Back end: 0%

Management Fee: 10% of Gross Earnings (Min 1% p.a., Max

1.25% p.a. of Average Annual Net Assets)

Risk Profile: Exceptionally Low
Fund Stability Rating: "AAA (f)" by PACRA
Listing: Lahore Stock Exchange

Custodian & Trustee: Central Depository Company (CDC)

Auditors: KPMG Taseer Hadi & Co. Chartered Accountants

Benchmark: 70% 3-Month T-Bills & 30% average 3-Month

deposit rates (AA & above rated banks)

Fund Manager: Muhammad Ali Bhabha, CFA, FRM

Minimum Growth Unit: Rs. 10,000/Subscription: Income Unit: Rs. 100,000/Asset Manager Rating: AM2+ by PACRA (High Investment

Management Standards)

Asset Allocation (% of Total Assets)	31-Oct-15	30-Sep-15
T-Bills	49.0%	51.8%
Placements with DFIs	5.3%	7.2%
Bank Deposits	45.4%	40.8%
Other including receivables	0.3%	0.2%
Total	100.0%	100.0%
Leverage	Nil	Nil

#### **WORKERS' WELFARE FUND (WWF)**

The scheme has maintained provisions against Workers' Welfare Fund's liability to the tune of Rs. 115,240,318/-. If the same were not made the NAV per unit/ last one year return of scheme would be higher by Rs. 0.1982/2.06%. For details investors are advised to read note 7 of the Financial Statements of the Scheme for the period ended September 30, 2015. From July 01, 2015 Workers Welfare Fund (WWF) is not being charged.

#### Name of the Members of Investment Committee

Dr. Amjad Waheed, CFA Sajjad Anwar, CFA Muhammad Ali Bhabha, CFA, FRM Syed Suleman Akhtar, CFA

**Notes:** 1) The calculation of performance does not include cost of front end load. 2) Taxes apply. Further, tax credit also available as per section 62 of Income Tax Ordinance.

#### **Investment Objective**

To generate optimal return with minimum risk, to provide easy liquidity and reasonable income to its unit holders by investing primarily in short-term Government Securities.

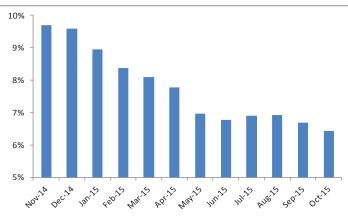
#### **Fund Manager Commentary**

The Fund earned an annualized return of 5.3% during October 2015 versus the Benchmark return of 6.2%. The annualized return for CY 15 is 6.9% against the Benchmark return of 7.5%. The return generated by the Fund is net of management fees and all other expenses.

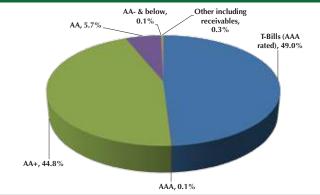
NGSLF's stability rating is 'AAA (f)' awarded by PACRA. NGSLF is the largest Fund in Pakistan with this rating. The rating reflects exceptionally strong credit and liquidity profile of the Fund. Average daily allocation for the last 365 days in short-term T-Bills was around 77.0% of the Fund size. While at the end of the month, T-Bills comprised around 49.0% of the Total Assets and 77.3% of Net Assets. Weighted average time to maturity of the Fund is 27 days.

We will rebalance the allocation of the portfolio proactively based on the capital market outlook.

#### Monthly average yield of 3-month T-Bills for the last 12 months



#### Credit Quality of the Portfolio as of Oct 31, 2015 (% of Total Assets)



### NAFA Money Market Fund (NMMF)



#### MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (31/10/2015): Rs. 10.0373

October 2015

Performance %							
Performance Period	Oct 2015	FYTD 2016	Rolling 12Months Nov 14 - Oct 15	FY 2015	FY 2014	FY 2013	Since Launch February 23, 2012*
NAFA Money Market Fund	5.7%	6.4%	8.1%	8.9%	8.2%	9.2%	8.7%
Benchmark	4.4%	4.8%	5.9%	6.8%	6.9%	6.8%	6.7%

<sup>\*</sup> Annualized Return Based on Morning Star Methodology All other returns are Annualized Simple Return

The performance reported is net of management fee & all other expenses and based on dividend reinvestment gross of with-holding tax where applicable.

#### **General Information**

Launch Date: February 23, 2012 Fund Size: Rs. 4,494 million

Type: Open-end – Money Market Fund
Dealing Days: Daily – Monday to Saturday
Dealing Time: (Mon - Thr) 9:00 A.M to 5:00 P.M
(Friday) 9:00 A.M to 5:30 P.M
(Saturday) 9:00 A.M to 1:00 P.M

Settlement: 2-3 business days Pricing Mechanism: Forward Pricing

Load: Front end: without Life Insurance: 0.5%, with Life

Insurance: 5% (Nil on investment above Rs. 16 million), Back end: 0%

Management Fee: 1.00% per annum Risk Profile: Very Low

Fund Stability Rating: "AA (f)" by PACRA
Listing: Lahore Stock Exchange

Custodian & Trustee: Central Depository Company (CDC)

Auditors: A. F. Ferguson & Co Chartered Accountants

Benchmark: 3-Month deposit rates (AA & above rated banks)

Fund Manager: Salman Ahmed

Minimum Growth Unit: Rs. 10,000/Subscription: Income Unit: Rs. 100,000/Asset Manager Rating: AM2+ by PACRA (High Investment

Management Standards)

Asset Allocation (% of Total Assets)	31-Oct-15	30-Sep-15
T-Bills	26.4%	-
Placements with DFIs	8.7%	8.2%
Bank Deposits	64.2%	91.5%
Others including receivables	0.7%	0.3%
Total	100.0%	100.0%
Leverage	Nil	Nil

#### **WORKERS' WELFARE FUND (WWF)**

The scheme has maintained provisions against Workers' Welfare Fund's liability to the tune of Rs. 69,380,310/-. If the same were not made the NAV per unit/ last one year return of scheme would be higher by Rs. 0.1550/1.67%. For details investors are advised to read note 8 of the Financial Statements of the Scheme for the period ended September 30, 2015. From July 01, 2015 Workers Welfare Fund (WWF) is not being charged.

#### Name of the Members of Investment Committee

Dr. Amjad Waheed, CFA Sajjad Anwar, CFA Muhammad Ali Bhabha, CFA, FRM Syed Suleman Akhtar, CFA Salman Ahmed

**Notes:** 1) The calculation of performance does not include cost of front end load. 2) Taxes apply. Further, tax credit also available as per section 62 of Income Tax Ordinance.

#### **Investment Objective**

To provide stable income stream with preservation of capital by investing in AA and above rated banks and money market instruments.

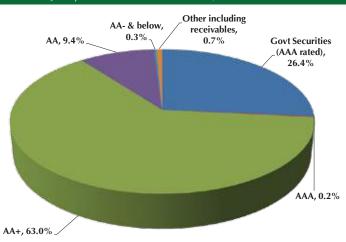
#### **Fund Manager Commentary**

The Fund earned an annualized return of 5.7% during October 2015 versus the Benchmark return of 4.4%, thus registering an outperformance of 1.3% p.a. Since its launch in February 2012, the Fund has outperformed its Benchmark by 2.0% p.a. by earning an annualized return of 8.7%. This outperformance is net of management fee and all other expenses.

Being a money market scheme, the Fund has very restrictive investment guidelines. The authorized investments of the Fund include T-Bills, Bank Deposits and Money Market instruments. Minimum eligible rating is AA, while the Fund is not allowed to invest in any security exceeding six months maturity. The weighted average time to maturity of the Fund cannot exceed 90 days. The Fund is rated AA(f) by PACRA which denotes a very strong capacity to maintain relative stability in returns and very low exposure to risks.

Weighted average time to maturity of the Fund is 41 days. We will rebalance the allocation of the portfolio proactively based on the capital market outlook.

#### Credit Quality of the Portfolio as of Oct 31, 2015 (% of Total Assets)



### NAFA Government Securities Savings Fund (NGSSF)



MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (31/10/2015): Rs. 10.5726

October 2015

Performance %				
Performance Period	Oct 2015	FYTD 2016	Rolling 12Months Nov 14 - Oct 15	Since Launch July 10, 2014*
NAFA Government Securities Savings Fund	6.8%	8.2%	12.4%	12.8%
Benchmark	6.7%	6.8%	8.4%	8.6%

<sup>\*</sup> Annualized Return Based on Morning Star Methodology The performance reported is net of management fee & all other expenses All other returns are Annualized Simple Return and based on dividend reinvestment gross of with-holding tax where applicable

#### **General Information**

Launch Date: July 10, 2014 Fund Size: Rs. 358 Million

Type: Open-end – Income Fund
Dealing Days: Daily – Monday to Saturday
Dealing Time: (Mon - Thr) 9:00 A.M to 5:00 P.M

(Friday) 9:00 A.M to 5:30 P.M (Saturday) 9:00 A.M to 1:00 P.M

Settlement: 2-3 business days Pricing Mechanism: Forward Pricing

Load: Front end: 1% (Nil on investment above

Rs.16 million) Back end: 0%

Management Fee: 1.0% per annum

Risk Profile: Low

Fund stability rating: "AA- (f)" by PACRA
Listing: "Abore Stock Exchange

Custodian & Trustee: Central Depository Company (CDC)

Auditors: KPMG Taseer Hadi & Co. Chartered Accountants

Benchmark: 70% average 6-Month PKRV & 30% average

3-Month deposit rates (A+ & above rated

banks)

Fund Manager: Asad Haider

Minimum Growth Unit: Rs. 10,000/Subscription: Income Unit: Rs. 100,000/Asset Manager Rating: AM2+ by PACRA (High Investment

Management Standards)

Asset Allocation (% of Total Assets)	31-Oct-15	30-Sep-15
PIBs	16.5%	15.7%
Tbills	69.2%	63.8%
Bank Deposits	13.6%	19.3%
Other including receivables	0.7%	1.2%
Total	100.0%	100.0%
Leverage	Nil	Nil

#### **WORKERS' WELFARE FUND (WWF)**

The scheme has maintained provisions against Workers' Welfare Fund's liability to the tune of Rs. 1,621,195/- If the same were not made the NAV per unit' last one year return of scheme would be higher by Rs.0.0478/0.51%. For details investors are advised to read note 8 of the Financial Statements of the Scheme for the period ended September 30, 2015. From July 01, 2015 Workers Welfare Fund (WWF) is not being charged.

#### Name of the Members of Investment Committee

Dr. Amjad Waheed, CFA Sajjad Anwar, CFA Muhammad Ali Bhabha, CFA, FRM Syed Suleman Akhtar, CFA Asad Haider

**Notes:** 1) The calculation of performance does not include cost of front end load. 2) Taxes apply. Further, tax credit also available as per section 62 of Income Tax Ordinance.

#### **Investment Objective**

To provide competitive return from portfolio of low credit risk by investing primarily in Government Securities.

#### **Fund Manager Commentary**

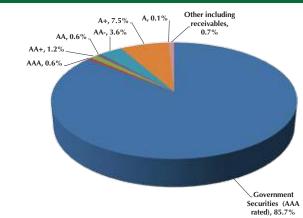
During the month under review, the Fund has generated an annualized return of 6.8% against the benchmark return of 6.7%, thus registering an outperformance of 0.1% p.a. Since its launch in July 2014, the Fund offered an annualized return of 12.8% against the Benchmark return of 8.6%, hence an outperformance of 4.2% p.a. This outperformance is net of management fee and all other expenses.

NAFA Government Securities Savings Fund (NGSSF) invests a minimum of 70% in Government Securities. The Fund invests at least 10% of its assets in less than 90 days T-Bills or saving accounts with banks, which enhances liquidity profile of the Fund.

As the asset allocation of the Fund shows, exposure in Government Securities was around 85.7% of the Total Assets and 87.2% of Net Assets at the end of the month with average time to maturity of around 1 year and Yield to Maturity of 6.3% p.a. Last one year allocation in Government Securities was around 78.6%. The weighted average time-to-maturity of the Fund is 0.9 years.

We will rebalance the allocation of the fund proactively based on the capital market outlook.

#### Credit Quality of the Portfolio as of Oct 31, 2015 (% of Total Assets)



## NAFA Savings Plus Fund (NSPF)



#### MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (31/10/2015): Rs. 10.3364

October 2015

Performance %									
Performance Period	Oct 2015		Rolling 12Months Nov 14 - Oct 15	FY 2015	FY 2014	FY 2013	FY 2012	FY 2011	Since Launch November 21, 2009*
NAFA Savings Plus Fund	5.7%	6.5%	7.9%	8.7%	7.9%	8.8%	11.0%	10.6%	9.3%
Benchmark	4.6%	5.0%	5.8%	6.7%	7.1%	7.3%	8.4%	8.4%	7.5%

<sup>\*</sup> Annualized Return Based on Morning Star Methodology All other returns are Annualized Simple Return

The performance reported is net of management fee & all other expenses and based on dividend reinvestment gross of with-holding tax where applicable.

#### **General Information**

Launch Date: November 21, 2009 Fund Size: Rs. 627 million

Type: Open-end – Income fund
Dealing Days: Dealing Time: Open-end – Income fund
Daily – Monday to Saturday
(Mon - Thr) 9:00 A.M to 5:00 P.M

(Friday) 9:00 A.M to 5:30 P.M (Saturday) 9:00 A.M to 1:00 P.M

Settlement: 2-3 business days Pricing Mechanism: Forward Pricing

Load: Front end: without Life Insurance: 0.5%, with

Life Insurance: 5% (Nil on investment above

Rs. 16 million), Back end: 0%

Management Fee: 1.50% per annum

Risk Profile: Very Low

Fund Stability Rating: "AA- (f)" by PACRA Listing: Lahore Stock Exchange

Custodian & Trustee: Central Depository Company (CDC)

Auditors: KPMG Taseer Hadi & Co. Chartered Accountants

Benchmark: Average 6-Month deposit rate (A & above

rated banks)

Fund Manager: Muhammad Ali Bhabha, CFA, FRM

Minimum Growth Unit: Rs. 1,000/Subscription: Income Unit: Rs. 100,000/Asset Manager Rating: AM2+ by PACRA (High Investment

Management Standards)

Asset Allocation (% of Total Assets)	31-Oct-15	30-Sep-15
T-Bills	36.4%	19.8%
Margin Trading System (MTS)	32.8%	31.8%
Bank Deposits	30.2%	47.7%
Other including receivables	0.6%	0.7%
Total	100.0%	100.0%
Leverage	Nil	Nil

### WORKERS' WELFARE FUND (WWF)

The scheme has maintained provisions against Workers' Welfare Fund's liability to the tune of Rs.12,099,338/-. If the same were not made the NAV per unit/ last one year return of scheme would be higher by Rs. 0.1994/2.08%. For details investors are advised to read note 8 of the Financial Statements of the Scheme for the period ended September 30, 2015. From July 01, 2015 Workers Welfare Fund (WWF) is not being charged.

#### Name of the Members of Investment Committee

Dr. Amjad Waheed, CFA Sajjad Anwar, CFA Muhammad Ali Bhabha, CFA, FRM Syed Suleman Akhtar, CFA

**Notes:** 1) The calculation of performance does not include cost of front end load. 2) Taxes apply. Further, tax credit also available as per section 62 of Income Tax Ordinance.

#### **Investment Objective**

To minimize risk, preserve capital and generate a reasonable return along with a high degree of liquidity from a portfolio primarily constituted of bank deposits and money market instruments.

#### **Fund Manager Commentary**

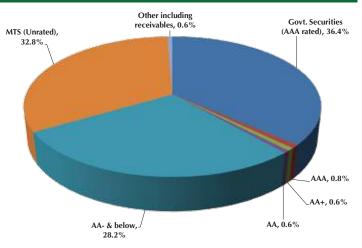
The Fund earned an annualized return of 5.7% during the month versus the Benchmark return of 4.6%, thus registering an outperformance of 1.1% p.a. Since its launch in November 2009, the Fund offered an annualized return of 9.3% against the Benchmark return of 7.5%, hence an outperformance of 1.8% p.a. This outperformance is net of management fee and all other expenses.

NSPF is one of the highest rated income funds in the market due to its restrictive investment guidelines. The Fund is allowed to invest in Government Securities up to a maximum maturity of 3 years and also in debt securities with rating of A and above with a maximum remaining maturity of 1 year. The Fund invests 25% of its assets in less than 90 days T-Bills or saving accounts with banks, which further enhances liquidity profile of the Fund.

The portfolio of NSPF is invested in Treasury bills, MTS, and bank deposits etc. The allocation in MTS is around 32.8%. The weighted average time to maturity of the entire Fund is around 133 days. Our internal guidelines permit MTS financing in only fundamentally strong companies with lower volatility. It is pertinent to mention that in this asset class the Fund provides financing at only pre-determined rates of return with no direct exposure to the stock market.

We will rebalance the allocation of the fund proactively based on the capital market outlook.

#### Credit Quality of the Portfolio as of Oct 31, 2015 (% of Total Assets)



### NAFA Riba Free Savings Fund (NRFSF)



#### MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (31/10/2015): Rs. 10.3532

October 2015

Performance %								
Performance Period	Oct	FYTD	Rolling 12Months	FY	FY	FY	FY	Since Launch
renormance renou	2015	2016	Nov 14 - Oct 15	2015	2014	2013	2012	August 20, 2010 *
NAFA Riba Free Savings Fund	4.7%	5.5%	6.7%	7.4%	7.8%	8.7%	10.8%	8.8%
Benchmark	5.2%	5.3%	6.1%	6.7%	6.7%	7.3%	8.3%	7.3%

<sup>\*</sup> Annualized Return Based on Morning Star Methodology All other returns are Annualized Simple Return

The performance reported is net of management fee & all other expenses and based on dividend reinvestment gross of with-holding tax where applicable.

#### **General Information**

Launch Date: August 20, 2010 Fund Size: Rs. 1,335 million

Type: Open-end – Shariah Compliant Income Fund

Dealing Days: Daily – Monday to Saturday
Dealing Time: (Mon - Thr) 9:00 A.M to 5:00 P.M
(Friday) 9:00 A.M to 5:30 P.M

(Saturday) 9:00 A.M to 1:00 P.M

Settlement: 2-3 business days Pricing Mechanism: Forward Pricing

Load: Front end: without Life Takaful: 0.5%, with

Life Takaful: 5% (Nil on investment above

Rs. 16 million), Back end: 0%

Management Fee: 1.25% per annum
Risk Profile: Very Low
Fund Stability Rating: "A(f)" by PACRA
Listing: Lahore Stock Exchange

Custodian & Trustee: Central Depository Company (CDC)

Auditors: Deloitte Yousuf Adil Chartered Accountants

Benchmark: Average 6-month deposit rate of A- and

above rated Islamic Banks

Fund Manager: Salman Ahmed

Minimum Growth Unit: Rs. 10,000/Subscription: Income Unit: Rs. 100,000/Asset Manager Rating: AM2+ by PACRA (High Investment

Management Standards)

Asset Allocation (% of Total Assets)	31-Oct-15	30-Sep-15
GOP Ijara Sukuk	10.1%	9.1%
Bank Deposits	88.6%	89.6%
Other including receivables	1.3%	1.3%
Total	100.0%	100.0%
Leverage	Nil	Nil

#### WORKERS' WELFARE FUND (WWF)

The scheme has maintained provisions against Workers' Welfare Fund's liability to the tune of Rs. 10,079,475/-. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs.0.0782/0.81%. For details investors are advised to read note 8 of the Financial Statements of the Scheme for the period ended September 30, 2015. From July 01, 2015 Workers Welfare Fund (WWF) is not being charged.

#### Name of the Members of Investment Committee

Dr. Amjad Waheed, CFA Sajjad Anwar, CFA Muhammad Ali Bhabha, CFA, FRM Syed Suleman Akhtar, CFA Salman Ahmed

**Notes:** 1) The calculation of performance does not include cost of front end load. 2) Taxes apply. Further, tax credit also available as per section 62 of Income Tax Ordinance.

#### **Investment Objective**

To provide preservation of capital and earn a reasonable rate of return along with a high degree of liquidity by investing in short-term Shariah compliant banks and money market / debt securities.

#### **Fund Manager Commentary**

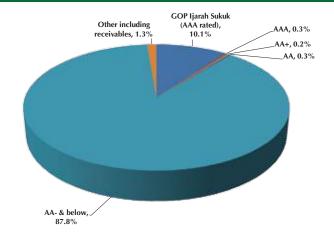
The Fund generated an annualized return of 4.7% for the month of October 2015 versus the Benchmark return of 5.2%. During CY 15 the Fund has outperformed its Benchmark by 0.5% by earning an annualized return of 6.5%. This outperformance is net of management fee and all other expenses.

The Fund aims to consistently provide better return than the profit rates offered by Islamic Banks / Islamic windows of commercial banks, while also providing easy liquidity along with a high quality credit profile. The Fund is allowed to invest in short-term Shariah compliant money market securities of up to six months maturity rated AA- or better. The Fund is not authorized to invest in corporate debt securities and the Equities.

The allocation of the Fund is around 10% in GOP Ijarah Sukuks, which are floating rate instruments with 6-months coupon re-setting. Around 88.6% of the portfolio is invested in bank deposits which enhances the liquidity profile of the Fund. The weighted average time to maturity of the fund is 5 days.

We will rebalance the allocation of the fund proactively based on the capital market outlook.

#### Credit Quality of the Portfolio as of Oct 31, 2015 (% of Total Assets)



### NAFA Financial Sector Income Fund (NFSIF)



MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (31/10/2015): Rs. 10.7105

October 2015

Performance %							
Performance Period	Oct	FYTD	Rolling 12Months	FY	FY	FY	Since Launch
Performance Period	2015	2016	Nov 14 - Oct 15	2015	2014	2013	October 28, 2011*
NAFA Financial Sector Income Fund	6.0%	6.9%	9.6%	10.9%	7.9%	9.3%	9.7%
Benchmark	6.0%	6.3%	7.3%	8.3%	8.9%	9.0%	8.9%

<sup>\*</sup> Annualized Return Based on Morning Star Methodology All other returns are Annualized Simple Return

The performance reported is net of management fee & all other expenses and based on dividend reinvestment gross of with-holding tax where applicable.

#### **General Information**

Launch Date: October 28, 2011 Fund Size: Rs. 1,273 Million Open-end – Income Fund Daily – Monday to Saturday (Mon - Thr) 9:00 A.M to 5:00 P.M Dealing Days: Dealing Time: (Friday) 9:00 A.M to 5:30 P.M (Saturday) 9:00 A.M to 1:00 P.M

2-3 business days Settlement: Pricing Mechanism:

Forward Prince Carlos
Front end: 1% (Nil on investment above Rs. 16 million) Back end: 0%

Management Fee: 1.5% per annum Risk Profile: Low

Fund stability rating

A+(f) by PACRA Lahore Stock Exchange Central Depository Company (CDC) Custodian & Trustee:

A. F. Ferguson & Ćo. Auditors: Chartered Accountants

Benchmark: 70% 6-Month KIBOR & 30% average

3-Month deposit rates (A & above rated

banks)

Fund Manager: Salman Ahmed Minimum

Growth Unit: Rs. 10,000/-Income Unit: Rs. 100,000/-Subscription: Asset Manager Rating: AM2+ by PACRA (High Investment Management Standards)

Asset Allocation (% of Total Assets)	31-Oct-15	30-Sep-15
TFCs	31.6%	32.0%
Tbills	26.1%	-
Bank Placements	15.2%	15.4%
Bank Deposits	25.6%	50.2%
Other including receivables	1.5%	2.4%
Total	100.0%	100.0%
Leverage	Nil	Nil

#### Top TFC (as at Oct 31, 2015)

Name of TFC	% of Total Assets
Bank Alfalah Limited IV - FT	15.5%
Faysal Bank Limited III	10.8%
Askari Bank Limited IV	3.4%
Standard Chartered Bank (Pakistan) Limited IV	1.3%
Pak Libya Holding Company	0.6%
Total	31.6%

#### **WORKERS' WELFARE FUND (WWF)**

The scheme has maintained provisions against Workers' Welfare Fund's liability to the tune of Rs. 17,975,588/- If the same were not made the NAV per unit/ last one year return of scheme would be higher by Rs.0.1513/1.55%. For details investors are advised to read note 8 of the Financial Statements of the Scheme for the period ended September 30, 2015. From July 01, 2015 Workers Welfare Fund (WWF) is not

#### Name of the Members of Investment Commit

Dr. Amjad Waheed, CFA Sajjád Anwar, CFA Muhammad Ali Bhabha, CFA, FRM Syed Suleman Akhtar, CFA Salman Ahmed

Notes: 1) The calculation of performance does not include cost of front end load. 2) Taxes apply. Further, tax credit also available as per section 62 of Income Tax Ordinance.

#### **Investment Objective**

To provide income enhancement and preservation of capital by investing in prime quality Financial Sector TFCs/Sukuks, Bank deposits and short-term money market instruments.

#### **Fund Manager Commentary**

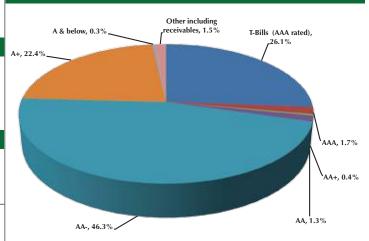
The Fund generated an annualized return of 6.0% for the month of October 2015 versus the Benchmark return of 6.0%. Since its launch in October 2011, the Fund offered an annualized return of 9.7% against the Benchmark return of 8.9%, hence an outperformance of 0.8% p.a. This outperformance is net of management fee and all other expenses.

The Fund is unique as it invests a minimum 70% of its assets in Financial Sector (mainly banks) debt securities, instruments or deposits. Minimum entity rating of issuers of debt securities is AA minus. This minimizes credit risk and at the same time enhances liquidity of the Fund. Duration of the overall portfolio cannot be more than one year. This minimizes interest rate or pricing risk. The Fund invests 25% of its assets in less than 90 days T-Bills or saving accounts with banks, which further enhances liquidity profile of the Fund.

Exposure in TFCs was 31.6% at the end of the month with average time to maturity of 2.1 years. The TFC portfolio of the Fund is predominantly floating rate linked to KIBOR. The weighted average time-to-maturity of the Fund is 0.9

We will rebalance the allocation of the fund proactively based on the capital market outlook.

#### Credit Quality of the Portfolio as of Oct 31, 2015 (% of Total Assets)



### NAFA Islamic Aggressive Income Fund (NIAIF)



#### MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (30/10/2015): Rs. 9.7212

October 2015

Performance %									
Performance Period	Oct	FYTD	Rolling 12Months	FY	FY	FY		FY	Since Launch
	2015	2016	Nov 14 - Oct 15	2015	2014	2013	2012	2011	October 26, 2007*
NAFA Islamic Aggressive Income Fund	7.6%	7.8%	8.6%	9.2%	13.6%	6.8%	19.0%	9.0%	6.8%
Benchmark	4.9%	5.1%	6.0%	6.6%	6.5%	7.0%	7.9%	7.1%	6.6%

<sup>\*</sup> Annualized Return Based on Morning Star Methodology All other returns are Annualized Simple Return

The performance reported is net of management fee & all other expenses and based on dividend reinvestment gross of with-holding tax where applicable.

#### **General Information**

Launch Date: October 26, 2007 Fund Size: Rs. 1,560 million

Type: Open-end - Shariah Compliant Aggressive

Income Fund

Dealing Days: Daily - Monday to Friday (Mon - Thr) 9:00 A.M to 5:00 P.M Dealing Time: (Friday) 9:00 A.M to 5:30 P.M

2-3 business days

Settlement: Forward Pricing Pricing Mechanism:

Load: Front end: 1% (Nil on investment above

Rs. 16 million), Back end: 0%

Management Fee: 1.0% per annum Risk Profile: Low to Medium Fund Stability Rating: "A-(f)" by PACRA Lahore Stock Exchange Listing:

Custodian & Trustee: Central Depository Company (CDC)

Auditors: KPMG Taseer Hadi & Co. Chartered Accountants

Benchmark: Average 3-month deposit rate of Islamic Banks

Fund Manager: Muhammad Imran, CFA, ACCA Growth Unit: Rs. 10,000/-Minimum Subscription: Income Unit: Rs. 100,000/-Asset Manager Rating: AM2+ by PACRA (High Investment Management Standards)

#### Asset Allocation (% of Total Assets) 30-Oct-15 30-Sep-15

Sukuks	1.6%	1.8%
Bank Deposits	97.4%	97.3%
Other including receivables	1.0%	0.9%
Total	100.0%	100.0%
Leverage	Nil	Nil

#### Top Sukuk Holdings (as at Oct 30, 2015)

Name of Sukuk	% of Total Assets
K Electric Azm Sukuk	1.0%
Maple Leaf Cement (Sukuk I)	0.6%
Total	1.6%

#### **WORKERS' WELFARE FUND (WWF)**

The scheme has maintained provisions against Workers' Welfare Fund's liability to the tune of Rs. 2,944,049/-. If the same were not made the NAV per unit/ last one year return of scheme would be higher by Rs.0.0183/0.21%. For details investors are advised to read note 7 of the Financial Statements of the Scheme for the period ended September 30, 2015. From July 01, 2015 Workers Welfare Fund (WWF) is not being charged.

#### Name of the Members of Investment Committee

Dr. Amjad Waheed, CFA Sajjad Anwar, CFA Muhammad Ali Bhabha, CFA, FRM Syed Suleman Akhtar, CFA Muhammad Imran, CFA, ACCA

Notes: 1) The calculation of performance does not include cost of front end load. 2) Taxes apply. Further, tax credit also available as per section 62 of Income Tax Ordinance.

#### **Investment Objective**

To seek preservation of capital and earn a reasonable rate of return in a Shariah compliant manner.

#### **Fund Manager Commentary**

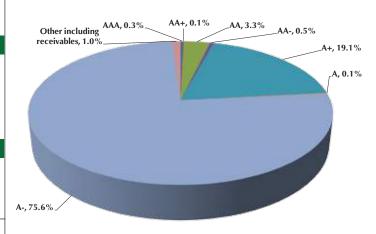
During the month under review, the Fund posted an annualized return of 7.6% as compared to the Benchmark return of 4.9% thus registering an outperformance of 2.7% p.a. Superior performance during the month is due to mark to market gain on cement sector sukuk. During CY 15, the Fund has posted 8.6% annualized return versus 5.8% by the Benchmark, hence an outperformance of 2.8% p.a. This outperformance is net of management fee and all other expenses.

The allocation in corporate Sukuks stood at around 1.6% of the total assets. Around 97.4% allocation in bank deposits provides liquidity to the portfolio.

The weighted average Yield-to-Maturity (YTM) of the Sukuk portfolio is around 8.6% p.a. and weighted average time to maturity is 1.9 years. The weighted average time to maturity of the Fund is 11 days.

We will rebalance the allocation of the fund proactively based on the capital market outlook.

#### Credit Quality of the Portfolio as of Oct 30, 2015 (% of Total Assets)



### NAFA Income Opportunity Fund (NIOF)



MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (31/10/2015): Rs. 11.0229

October 2015

Performance %									
Performance Period	Oct	FYTD	Rolling 12Months	FY	FY	FY	FY	FY	Since Launch
Performance Period	2015	2016	Nov 14 - Oct 15	2015	2014	2013	2012	2011	April 21, 2006 *
NAFA Income Opportunity Fund	8.2%	9.1%	12.2%	13.2%	16.6%	10.3%	(0.5%)	5.5%	8.5%
Benchmark	6.6%	6.9%	7.9%	9.0%	9.8%	9.9%	12.4%	13.3%	10.9%

<sup>\*</sup> Annualized Return Based on Morning Star Methodology All other returns are Annualized Simple Return

The performance reported is net of management fee & all other expenses and based on dividend reinvestment gross of with-holding tax where applicable.

#### **General Information**

April 21, 2006 Rs. 8,747 million Open-end – Income Fund Daily – Monday to Saturday (Mon - Thr) 9:00 A.M to 5:00 P.M (Friday) 9:00 A.M to 5:30 P.M (Saturday) 9:00 A.M to 1:00 P.M Launch Date: Fund Size: Type: Dealing Days: Dealing Time: -3 business days Settlement: Forward Pricing Front end: 1% (Nil on investment above

Pricing Mechanism: Load:

Rs. 16 million), Back end: 0% 1.5% per annum

Management Fee: Risk Profile: Low

Fund Stability Rating: Listing: Custodian & Trustee:

LOW
"A-(f)" by PACRA
Lahore Stock Exchange
Central Depository Company (CDC)
KPMG Taseer Hadi & Co. Auditors: Chartered Accountants 6-Month KIBOR

Benchmark: Fund Manager: Muhammad Imran, CFA, ACCA Growth Unit: Rs. 10,000/-Income Unit: Rs. 100,000/-Minimum Subscription: Asset Manager Rating: AM2+ by PACRA (High Investment Management Standards)

#### Asset Allocation (% of Total Assets) 31-Oct-15 30-Sep-15 TFCs / Sukuks 9.6%

MTS	3.3%	7.0%
T-Bills	28.7%	1.3%
Placements with Banks	20.9%	22.0%
PIBs	2.9%	3.1%
Equity	0.4%	0.4%
Bank Deposits	28.2%	50.1%
Others including receivables	6.5%	6.5%
Total	100.0%	100.0%
Lovorago	Niil	NII

#### Top 10 TFC/Sukuk Holdings (as at Oct 31, 2015)

Name of TFCs / Sukuks	% of Total Assets
Engro Fertilizer Limited (PPTFC)	2.5%
K Electric Azm Sukuk	2.4%
Bank Alfalah Limited V	1.7%
Maple Leaf Cement (Sukuk I)	1.6%
Jahangir Siddiqui and Company Ltd. 08-APR-14	0.7%
Jahangir Siddiqui and Company Ltd. 30-OCT-12	0.2%
Total	9.1%

#### **WORKERS' WELFARE FUND (WWF)**

The scheme has maintained provisions against Workers' Welfare Fund's liability to the tune of Rs. 31,128,042/-. If the same were not made the NAV per unit/ last one year return of scheme would be higher by Rs. 0.0392/0.40%. For details investors are advised to read note 8 of the Financial Statements of the Scheme for the period ended September 30, 2015. From July 01, 2015 Workers Welfare Fund (WWF) is not being charged.

#### Name of the Members of Investment Committee

Dr. Amjad Waheed, CFA Sajjad Anwar, CFA Muhammad Ali Bhabha, CFA, FRM Syed Suleman Akhtar, CFA Muhammad Imran, CFA, ACCA

Notes: 1) The calculation of performance does not include cost of front end load. 2) Taxes apply. Further, tax credit also available as per section 62 of Income Tax Ordinance.

#### **Investment Objective**

To seek maximum possible preservation of capital and a reasonable rate of return via investing primarily in money market & debt securities having good credit rating and liquidity.

#### **Fund Manager Commentary**

The Fund posted an annualized return of 8.2% in October 2015 as compared to the Benchmark return of 6.6%. Outperformance of the Fund during the month is due to mark to market gain in TFCs and PIBs. During CY 15 the Fund has outperformed its Benchmark by 3.8% by earning an annualized return of 11.3%. This outperformance is net of management fee and all other expenses.

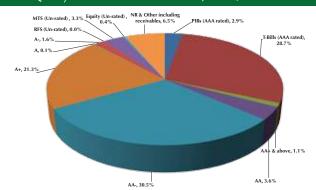
Weighted average price of the TFC portfolio (excluding TFCs which are fully provided) is Rs. 99.7 against the par value of Rs. 100. The weighted average Yield to Maturity of the Fund is around 7.2% p.a. and that of the TFC portfolio is 8.5% p.a. The weighted average time to maturity of the Fund is around 0.6 years. The Fund's sector allocation is fairly diversified with exposure to Chemical, Electricity, Banking, Cement and Financial Services sectors. TFC portfolio of the Fund is predominantly floating rate linked to KIBOR. However, since TFCs prices may go up or down, therefore, only investors with medium-term investment horizon are advised to invest in this Fund.

We will rebalance the allocation of the fund proactively based on the capital market outlook.

#### **Details of Non-Compliant Investments**

Particulars	Type of Investment	Value of Investments before Provision	Provision held	Value of Investments after Provision	% of Net Assets	% of Gross Assets
BRR Guardian Modaraba	SUKUK	27,500,000	27,500,000	-	-	-
Saudi Pak Leasing	TFC	41,321,115	41,321,115	-	-	-
World Call Telecom Limited	TFC	88,455,825	88,455,825	-	-	-
Eden Housing (Sukuk II)	SUKUK	9,056,250	9,056,250	-	-	-
Agritech Limited I	TFC	149,860,200	149,860,200	-	-	-
Agritech Limited V	TFC	32,320,000	32,320,000	-	-	-
Azgard Nine Limited III	TFC	108,376,850	108,376,850	-	-	-
Azgard Nine Limited V	TFC	82,180,000	82,180,000	-	-	-
Dewan Cement Limited	TFC	150,000,000	150,000,000	-	-	-
New Allied Electronics (PPTFC)	TFC	31,706,536	31,706,536	-	-	-
New Allied Electronics (Sukuk II)	SUKUK	44,148,934	44,148,934	-	-	-
PACE Pakistan Limited	TFC	149,820,000	149,820,000	-	-	-
Azgard Nine Limited (Non-Voting Ordinary Shares)	Equity	12,854	12,854	-	-	-
Agritech Limited Shares	Equity	141,403,150	107,830,002	33,573,148	0.4%	0.4%
Total		1,056,161,714	1,022,588,566	33,573,148	0.4%	0.4%

#### Credit Quality of the Portfolio as of Oct 31, 2015 (% of Total Assets)



Disclaimer: This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. Past performance is not necessarily indicative of future results. Please read the Offering Document to understand investment policies and the risks involved. The scheme holds certain non-complaint investments. Before making any investment decession, investors should review the latest monthly Fund Manager Report and Financial Statements.

### NAFA Income Fund (NIF)



#### MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (30/10/2015): Rs. 9.9825

October 2015

Performance %									
Performance Period	Oct		Rolling 12Months		FY	FY	FY	FY	Since Launch
	2015	2016	Nov 14 - Oct 15	2015	2014	2013	2012	2011	March 28, 2008*
NAFA Income Fund	6.2%	7.7%	11.8%	13.7%	2.3%	6.9%	(6.9%)	(4.2%)	3.6%
Benchmark	6.6%	6.9%	7.9%	9.0%	9.8%	9.9%	12.4%	13.2%	11.1%

<sup>\*</sup> Annualized Return Based on Morning Star Methodology All other returns are Annualized Simple Return

The performance reported is net of management fee & all other expenses and based on dividend reinvestment gross of with-holding tax where applicable.

#### **General Information**

Launch Date:
Fund Size:
Rs. 597 million
Type:
Open-end – Income Fund
Dealing Days:
Dealing Time:
(Mon - Thr) 9:00 A.M to 5:00 P.M
(Friday) 9:00 A.M to 5:30 P.M
Settlement:
Pricing Mechanism:
Load:
Front end: 1% (Nil on investment above

Management Fee: Risk Profile: Fund Stability Rating

Listing:
Custodian & Trustee:
Auditors:

Benchmark: Fund Manager: Minimum Subscription: Asset Manager Rating: 2-3 business days
Forward Pricing
Front end: 1% (Nil on investment al
Rs. 16 million), Back end: 0%
1.0% per annum
Low
"A- (f)" by PACRA
Lahore Stock Exchange
MCB Financial Services Limited
M. Yousuf Adil Saleem & Co.
Chartered Accountants
6-Month KIBOR
Muhammad Ali Bhabha, CFA, FRM
Growth Unit: Rs. 10,000/Income Unit: Rs. 100,000/AM2+ by PACRA (High Investment

Management Standards)

### Asset Allocation (% of Total Assets) 30-Oct-15 30-Sep-15 TFCs / Sukuks 20.2% 19.9%

IFCS / SUKUKS	20.2%	19.9%
T-Bills	10.2%	6.5%
PIBs	8.9%	8.6%
MTS	30.0%	31.4%
Bank Deposits	29.5%	32.5%
Others including receivables	1.2%	1.1%
Total	100.0%	100.0%
Leverage	Nil	Nil

#### Top TFC (as at Oct 30, 2015)

Name of TFC / Sukuk	% of Total Assets
K Electric Azm Sukuk	8.1%
Faysal Bank Limited	4.2%
Jahangir Siddiqui and Company Ltd. 08-APR-14	3.6%
Engro Fertilizer Limited (PPTFC)	2.4%
Bank Alfalah Limited (Floater)	1.7%
Jahangir Siddiqui and Company Ltd. 30-OCT-12	0.2%
Total	20.2%

#### **WORKERS' WELFARE FUND (WWF)**

The scheme has maintained provisions against Workers' Welfare Fund's liability to the tune of Rs. 4,095,302/-. If the same were not made the NAV per unit last one year return of scheme would be higher by Rs.0.0685/0.77%. For details investors are advised to read note 8 of the Financial Statements of the Scheme for the period ended September 30, 2015. From July 01, 2015 Workers Welfare Fund (WWF) is not being charged.

#### Name of the Members of Investment Committee

Dr. Amjad Waheed, CFA Sajjad Anwar, CFA Muhammad Ali Bhabha, CFA, FRM Syed Suleman Akhtar, CFA

**Notes:** 1) The calculation of performance does not include cost of front end load. 2) Taxes apply. Further, tax credit also available as per section 62 of Income Tax Ordinance.

#### **Investment Objective**

To earn a competitive rate of return while preserving capital to the extent possible by investing in liquid assets.

#### **Fund Manager Commentary**

The Fund posted an annualized return of 6.2% during October 2015 versus the Benchmark return of 6.6%. The annualized return during CY 15 is 10.5% against the Benchmark return of 7.5%, hence an outperformance of 3.0% p.a. This outperformance is net of management fee and all other expenses.

As the allocation of the Fund shows, exposure in TFCs and Sukuks stands at 20.2%. All TFCs in the Fund are floating rate instruments linked to KIBOR.

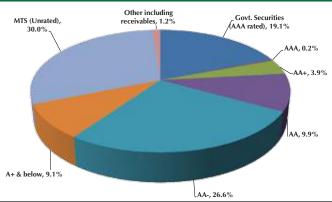
The weighted average Yield-to-Maturity of the Fund is around 7.8% p.a. while its weighted average time to maturity is 0.6 years. This yield does not include potential recovery in fully provided TFCs (Face Value of around Rs. 310 million), which is potential upside for the Fund. Thus, the Fund is expected to perform well over the medium to long term horizon. However, since TFCs prices may go up or down, therefore, only investors with medium term investment horizon are advised to invest in this Fund.

We will rebalance the allocation of the fund proactively based on the capital market outlook.

### **Details of Non-Compliant Investments**

Particulars	Type of Investment	Value of Investments before Provision	Provision held	Value of Investments after Provision	% of Net Assets	% of Gross Assets
World Call Telecom Limited	TFC	27,519,590	27,519,590	-	n/a	n/a
Saudi Pak Leasing	TFC	41,321,115	41,321,115	-	n/a	n/a
Eden Housing (Sukuk II)	SUKUK	19,687,500	19,687,500	-	n/a	n/a
Agritech Limited II	TFC	149,875,800	149,875,800	-	n/a	n/a
Agritech Limited V	TFC	22,180,000	22,180,000	-	n/a	n/a
New Allied Electronics (Sukuk II)	SUKUK	49,054,371	49,054,371	-	n/a	n/a
Total		309,638,376	309,638,376	-	0.00%	0.00%

#### Credit Quality of the Portfolio as of Oct 30, 2015 (% of Total Assets)



**Disclaimer:** This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. Past performance is not necessarily indicative of future results. Please read the Offering Document to understand investment policies and the risks involved. The scheme holds certain non-complaint investments. Before making any investment decession, investors should review the latest monthly Fund Manager Report and Financial Statements.

### NAFA Asset Allocation Fund (NAAF)



MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (30/10/2015): Rs.14.9370

October 2015

Performance %								
Performance Period	Oct 2015	FYTD 2016	Rolling 12 Months Nov 14 - Oct 15	FY 2015	FY 2014	FY 2013	FY 2012	Since Launch August 20, 2010*
NAFA Asset Allocation Fund	2.9%	1.0%	20.9%	24.6%	13.7%	31.9%	14.4%	20.0%
Benchmark	2.2%	(0.7%)	5.1%	7.4%	14.2%	17.1%	8.1%	11.2%

\* Annualized Return All Other returns are Cumulative

The performance reported is net of management fee & all other expenses and based on dividend reinvestment gross of with-holding tax where applicable.

#### **General Information**

August 20, 2010 Launch Date: Rs. 1,626 million Open-end – Asset Allocation Fund Fund Size: Type: Dealing Days: Dealing Time: Open-end – Asset Anocation Full Daily – Monday to Friday (Mon-Thr) 9:00 A.M to 5:00 P.M (Friday) 9:00 A.M to 5:30 P.M 2-3 business days Settlement:

Pricing Mechanism: Forward Pricing

Front end – without Life Insurance 3%, with Life Insurance 5% (Nil on investment above Rs. 50 million) Back end - 0% 2% per annum Load:

Management Fee: Risk Profile: Moderate

Lahore Stock Exchange Central Depository Company (CDC) Listing: Custodian & Trustee:

Auditors: Deloitte Yousuf Adil

Chartered Accountants

1/3 of average 3-month bank deposit rate; 1/3 of 6-month KIBOR; 1/3 of KSE Benchmark:

30 Index

Muhammad Imran, CFA, ACCA Growth Unit: Rs. 10,000/-Income Unit: Rs. 100,000/-AM2+ by PACRA (High Investment Fund Manager: Minimum Subscription: Asset Manager Rating:

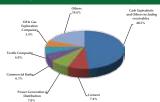
Management Standards)

9		
Asset Allocation (% of Total Assets)	30-Oct-15	30-Sep-15
Equities / Stocks	51.5%	48.3%
Cash	47.3%	50.6%
Others including receivables	1.2%	1.1%
Total	100.0%	100.0%
Leverage	Nil	Nil

Leverage		Nil	Nil
	Characteristics of Equit	y Portfolio**	
	PER	PBV	DY
NAAF	7.9	2.5	5.1%
KSE-30	9.7	2.3	5.2%

#### \*\* Based on NAFA's estimates

#### Asset Allocation (% of Total Assets)(as on 30 Oct, 2015)



#### Name of the Members of Investment Committee

Dr. Amjad Waheed, CFA Sajjad Anwar, CFA Syed Súleman Akhtar, CFA Asim Wahab Khan, CFA Muhammad Ali Bhabha, CFA, FRM Muhammad Imran, CFA, ACCA

#### WORKERS' WELFARE FUND (WWF)

The scheme has maintained provision against Workers' Welfare Fund's liability to the tune of Rs 18,637,505/-If the same were not made the NAV per unit/ last one year return of scheme would be higher by 0.1712/1.39%. For details investors are advised to read Note 8 of the Financial Statements of the Scheme for the period ended September 30, 2015. From July 01, 2015 Workers Welfare Fund (WWF) is not being charge.

Notes: 1) The calculation of performance does not include cost of front end load. 2) Taxes apply. Further, tax credit also available as per section 62 of Income Tax Ordinance.

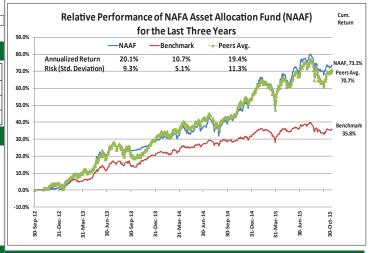
#### **Investment Objective**

To generate income by investing in Debt & Money Market securities and to generate capital appreciation by investing in equity and equity related securities.

#### **Fund Manager's Commentary**

During the month under review, NAFA Asset Allocation Fund's (NAAF) unit price (NAV) increased by 2.9% while the Benchmark increased by 2.2%. Thus your Fund outperformed the Benchmark by 0.7%. Since inception on August 20, 2010 the Fund has posted 158.2% return, versus 73.3% by the Benchmark. Thus, to date the cumulative outperformance of your Fund stands at 84.9%. This outperformance is net of management fee and all other expenses.

NAAF started off the month with an allocation of around 48% in equities, which was increased to around 52% towards the end of the month. NAAF outperformed the Benchmark in October as the Fund was underweight in select Fertilizer sector stocks which underperformed the market and overweight in select Auto Assembler, Paper & Board and Power Generation & Distribution sector stocks which outperformed the market. During the month, the allocation was increased primarily in Fertilizer, Commercial Banks, Oil & gas Exploration Companies and Oil & Gas Marketing companies sectors whereas as it was reduced primarily in Glass & Ceramics and Power Generation & Distribution sectors.



#### Top Ten Holdings (as on 30 Oct, 2015)

Name	Asset Class	% of Total Assets
Kohinoor Textile Mills Ltd	Equity	3.3%
Kot Addu Power Company Ltd	Equity	3.0%
D G Khan Cement Company Ltd	Equity	2.8%
Tariq Glass Ltd	Equity	2.7%
Thal Ltd	Equity	2.6%
Nishat Mills Ltd	Equity	2.6%
Indus Motor Company Ltd	Equity	2.6%
Lucky Cement Ltd	Equity	2.5%
Engro Corporation Ltd	Equity	2.2%
Hub Power Company Ltd	Equity	2.2%
Total		26.5%

### NAFA Islamic Asset Allocation Fund (NIAAF)



NBP Fullerton Asset Management Ud. National Bank of Pakistan

MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (30/10/2015): Rs.15.6218

October 2015

Performance %									
Performance Period			Rolling 12 Months			FY	FY	FY	Since Launch
renormance renod		2016	Nov 14 - Oct 15	2015	2014	2013	2012	2011	October 26, 2007*
NAFA Islamic Asset Allocation Fund	3.1%	2.9%	28.9%	33.8%	22.2%	36.3%	13.3%	28.4%	16.3%
Benchmark**	2.3%	1.5%	10.8%	12.1%	17.7%	28.4%	11.1%	24.4%	11.4%

\* Annualized Return

Leverage

The performance reported is net of management fee & all other expenses and based on dividend reinvestment gross of with-holding tax where applicable.

All Other returns are Cumulative Note: \*\* KSE-30 is used as equity component for the Benchmark before June 30, 2008, the launch date of KMI-30 Index. The fund category was changed to Islamic Asset Allocation from Islamic Balanced with effect from April 22, 2014. Consequently, allowed equity range is now 0% to 90% which previously was 30% to 70%. Previous benchmark was 50% KMI-30 Index & 50% Islamic Bank Deposit.

#### **General Information**

Launch Date: Fund Size: October 26, 2007 Rs. 4,018 million

RS. 4,016 million Shariah Compliant - Open-end – Asset Allocation Fund Daily – Monday to Friday (Mon-Thr) 9:00 A.M to 5:00 P.M (Friday) 9:00 A.M to 5:30 P.M 2-3 business days Dealing Days: Dealing Time:

Settlement: Pricing Mechanism: Forward Pricing

Front end: without Life Takaful: 3%, with Life Takaful: 5% (Nil on investment above Load:

Rs. 50 million), Back end: 0% 2% per annum

Management Fee: Risk Profile: Moderate

Listing: Custodian & Trustee:

Lahore Stock Exchange Central Depository Company (CDC) KPMG Taseer Hadi & Co. Chartered Auditors:

Accountants

Benchmark:\*\*

Nil

Nil

Accountants
Average of (i) average 3-month Islamic banks deposit rate (ii) 6-month KIBOR or its
Shariah Compliant equivalent (iii) KMI 30 Index Asim Wahab Khan, CFA
Growth Unit: Rs. 10,000/Income Unit: Rs. 100,000/AM2+ by PACRA (High Investment Management Standards) Fund Manager: Minimum

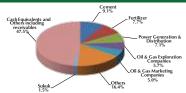
Subscription: Asset Manager Rating:

Asset Allocation (% of Total Assets)	30-Oct-15	30-Sep-15
Equities / Stocks	51.0%	49.4%
Sukuks	1.5%	1.7%
Cash	46.3%	47.7%
Others including receivables	1.2%	1.2%
Total	100.0%	100.0%

#### Characteristics of Equity Portfolio

		. ,	
	PER	PBV	DY
NIAAF	8.2	2.7	4.3%
KMI-30	10.3	2.9	5.3%

#### Asset Allocation (% of Total Assets) (as on 30 Oct, 2015)



#### Name of the Members of Investment Committee

Dr. Amjad Waheed, CFA Sajjad Anwar, CFA Syed Suleman Akhtar, CFA Asim Wahab Khan, CFA Muhammad Ali Bhabha, CFA, FRM Muhammad Imran, CFA, ACCA

#### **WORKERS' WELFARE FUND (WWF)**

The scheme has maintained provision against Workers' Welfare Fund's liability to the tune of Rs 15,789,039/-If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs 0.0614/0.51%. For details investors are advised to read the Note 8 of the Financial Statements of the Scheme for the period ended September 30, 2015. From July 01, 2015 Workers Welfare Fund (WWF) is not being charged.

Notes: 1) The calculation of performance does not include cost of front end load.
2) Taxes apply. Further, tax credit also available as per section 62 of Income Tax Ordinance.

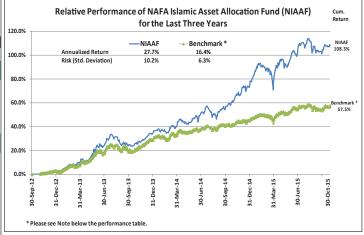
#### **Investment Objective**

To generate capital appreciation by investing in Shariah Compliant equity and equity related securities and income by investing in Shariah Compliant bank deposits, debt & money market securities.

#### **Fund Manager's Commentary**

During the month under review, unit price (NAV) of NAFA Islamic Asset Allocation Fund increased by 3.1%, whereas the Benchmark increased by 2.3%, thus your Fund outperformed the Benchmark by 0.8%. Since inception your Fund has posted 235.9% return, versus 137.2% by the Benchmark. Thus, to-date the cumulative outperformance of your Fund stands at 98.7%. This outperformance is net of management fee and all other expenses.

NIAAF started off the month with an allocation of around 49% in equities, which was increased to 51% towards the end of the month. NIAAF outperformed the Benchmark in October as the Fund was underweight in select Fertilizers sector stocks which underperformed the market and overweight in select Auto Assembler and Engineering sector stocks which outperformed the market. During the month, the allocation was increased Primarily in Fertilizer, Oil & Gas Exploration Companies, and Oil & Gas Marketing companies sectors whereas it was reduced primarily in Power Generation & Distribution and Cements sectors.



#### Top Ten Holdings (as on 30 Oct, 2015) % of Total Assets % of Total Class Class Equity Engro Corporation Ltd Kot Addu Power Co Ltd Equity Equity 2.7% Lucky Cement Ltd 3.0% Indus Motor Company Ltd Equity Equity Engro Fertilizer Ltd 3.0% Pak Petroleum Ltd Equity 2.7% Equity Hub Power Company Ltd 2.9% Pakistan State Oil Co Ltd Equity 2.6% Kohinoor Textile Mills Ltd D G Khan Cement Co Ltd 2.5%

#### **Details of Non-Compliant Investments**

Particulars	Type of Investment	Value of Investments before Provision	Provision held	Value of Investments after Provision	% of Net Assets	% of Gross Assets
Eden Housing (Sukuk II)	SUKUK	4,921,875	4,921,875	-	-	-
Total		4,921,875	4,921,875	0.00%	0.00%	0.00%

Disclaimer: This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks.Past performance is not necessarily indicative of future results. Please read the Offering Documents to understand the investment policies and the risk involved. The scheme holds certain non-compliant investments. Before making any investment decision, investors should review the latest monthly Fund Manager Report and Financial statements.

### NAFA Multi Asset Fund (NMF)



#### MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (30/10/2015): Rs.15.3948

October 2015

Performance %									
Performance Period	Oct	FYTD	Rolling 12 Months	FY	FY	FY	FY	FY	Since Launch
Performance Period	2015		Nov 14 - Oct 15		2014	2013	2012	2011	January 19, 2007*
NAFA Multi Asset Fund	3.2%	0.6%	19.3%	26.8%	25.4%	34.1%	15.5%	25.3%	15.9%
Benchmark	3.2%	(1.6%)	4.9%	7.6%	17.9%	22.4%	8.0%	17.5%	8.5%

<sup>\*</sup> Annualized Return

All Other returns are Cumulative

The performance reported is net of management fee & all other expenses and based on dividend reinvestment gross of with-holding tax where applicable.

#### **General Information**

Launch Date: Fund Size: Type: Dealing Days: Dealing Time:

Settlement: Pricing Mechanism:

Management Fee: Risk Profile: Listing: Custodian & Trustee:

Fund Manager: Minimum

Auditors: Benchmark:

Subscription: Asset Manager Rating:

January 19, 2007 Rs 1,492 million Open-end – Balanced Fund

Daily – Monday to Friday (Mon-Thr) 9:00 A.M to 5:00 P.M (Friday) 9:00 A.M to 5:30 P.M

Forward Pricing
Front end: 3% (Nil on investment above Rs. 50 million) Back end: 0% 2% per annum

Moderate
Lahore Stock Exchange
Central Depository Company (CDC)
Deloitte Yousuf Adil

Chartered Accountants 50% KSE-30 Index & 50% 3-month KIBOR Asim Wahab Khan, CFA

Growth Unit: Rs. 10,000/-Income Unit: Rs. 100,000/-AM2+ by PACRA (High Investment

5.2%

Management Standards)

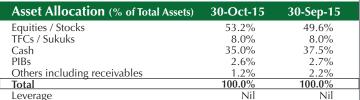
#### **Investment Objective**

To provide investors with a combination of capital growth and income. NMF aims to achieve attractive returns at moderate levels of risk by investing in a variety of asset classes such as stocks, bonds, money market instruments, CFS etc.

#### Fund Manager's Commentary

During the month under review, NAFA Multi Asset Fund's (NMF) unit price (NAV) increased by 3.2% while the Benchmark increased by 3.2%. Thus your Fund performed inline with the Benchmark. Since inception on January 19, 2007 your Fund has posted 266.4% return, versus 105.2% by the Benchmark. Thus, to-date the cumulative outperformance of your Fund stands at 161.2%. This outperformance is net of management fee and all other expenses.

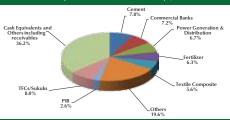
NMF started off the month with an allocation of around 50% in equities which was increased to around 53% towards the end of the month. During the month, the allocation was primarily increased in Engineering, Fertilizers, and Commercial Banks sectors whereas as it was reduced primarily in Glass & Ceramics and Power Generation & Distribution sectors.



#### Characteristics of Equity Portfolio\* PER **PBV** DY NMF 7.8 2.4 4.8%

KSE-30 9.7

#### Asset Allocation (% of Total Assets)(as on 30 Oct, 2015)



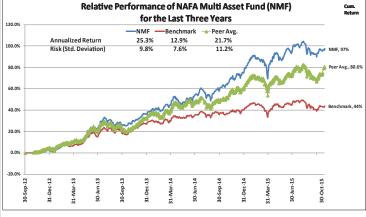
#### Name of the Members of Investment Committee

Dr. Amjad Waheed, CFA Sajjad Walleed, CFA Sajjad Anwar, CFA Syed Suleman Akhtar, CFA Asim Wahab khan, CFA Muhammad Ali Bhabha, CFA, FRM Muhammad Imran, CFA, ACCA

#### **WORKERS' WELFARE FUND (WWF)**

The scheme has maintained provision against Workers' Welfare Fund's liability to the tune of Rs 20,016,564/-If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs 0.2066/1.61%. For details investors are advised to read Note 7 of the Financial Statements of the Scheme for the period ended September 30, 2015. From July 01, 2015 Workers Welfare Fund (WWF) is not being charge.

Notes: 1) The calculation of performance does not include cost of front end load.
2) Taxes apply. Further, tax credit also available as per section 62 of Income Tax Ordinance.



#### Top Ten Holdings (as on 30 Oct, 2015)

Name	Asset Class	% of Total Assets	Name	Asset Class	% of Total Assets
K Electric Azm Sukuk	Sukuk	5.2%	Hub Power Company Ltd	Equity	2.5%
Engro Corporation Ltd	Equity	3.6%	Lucky Cement Ltd	Equity	2.4%
D G Khan Cement Co	Equity	3.5%	Nishat Mills Ltd	Equity	2.4%
Kohinoor Textile Mills Ltd	Equity	2.9%	Indus Motor Company Ltd	Equity	2.3%
Kot Addu Power Co Ltd	Equity	2.6%	Thal Ltd	Equity	2.3%

#### **Details of Non-Compliant Investments**

	Particulars	Type of Investment	Value of Investments before Provision	Provision held	Value of Investments after Provision	% of Net Assets	% of Gross Assets
15	Saudi Pak Leasing	TFC	27,547,410	27,547,410		-	-
	Eden Housing (Sukuk II)	SUKUK	9,843,750	9,843,750	-	-	-
-16	New Allied Electronics (Sukuk I)	SUKUK	10,000,000	10,000,000	-	-	-
16	Total		47,391,160	47,391,160	0.0%	0.0%	0.0%

Disclaimer: This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. Past performance is not necessarily indicative of future results. Please read the Offering Documents to understand the investment policies and the risks involved. The scheme holds certain non-compliant investments. Before making any investment decision, investors should review the latest monthly Fund Manager Report and Financial statements

### NAFA Islamic Stock Fund (NISF)



#### MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (30/10/2015): Rs.11.1304

October 2015

Performance %*				
Performance Period	Oct 2015	FYTD 2016	Rolling 6 Months May 15 - Oct 15	Since Launch January 09, 2015
NAFA Islamic Stock Fund	5.7%	2.2%	5.1%	13.8%
Benchmark	6.1%	0.2%	3.9%	9.4%

<sup>\*</sup> Cumulative Returns

The performance reported is net of management fee & all other expenses and based on dividend reinvestment gross of with-holding tax where applicable.

#### **General Information**

Launch Date: January 9, 2015 Fund Size: Rs. 1,524 million

Type: Shariah Compliant - Open-end - Equity Fund

Dealing Days: Daily - Monday to Friday Dealing Time: (Mon-Thr) 9:00 A.M to 5:00 P.M (Friday) 9:00 A.M to 5:30 P.M

Settlement: 2-3 business days Forward Pricing Pricing Mechanism

Load: Front end: 3% (Nil on investment above

Rs 50 million) Back end: 0%

Management Fee: 3.0% per annum

Risk Profile High

Listing Lahore Stock Exchange

Central Depository Company (CDC) Custodian & Trustee:

Auditors: A. F. Ferguson & Co.

Chartered Accountants KMI-30 index

Benchmark: Fund Manager: Sajjad Anwar, CFA

Asset Manager Rating: AM2+ by PACRA (High Investment

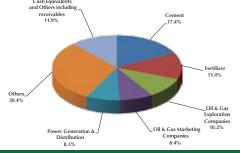
Management Standards)

Asset Allocation (% of Total Assets)	30-Oct-15	30-Sep-15
Equities / Stocks	88.1%	85.4%
Cash Equivalents	10.5%	11.0%
Others including receivables	1.4%	3.6%
Total	100.0%	100.0%
Leverage	Nil	Nil

Characterist	ics of	Equity I	Portfolio**
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NISF 7.6 2.4 4.2	Ý
11101	%
KMI-30 10.3 2.9 5.3	%

#### Asset Allocation (% of Total Assets) (as on 30 Oct, 2015)



#### **WORKERS' WELFARE FUND (WWF)**

The scheme has maintained provision against Workers' Welfare Fund's liability to the tune of Rs 2,403,366/-If the same were not made the NAV per unit/ since inception return of scheme would be higher by Rs 0.0175/0.18%. For details investors are advised to read the Note 8 of the Financial Statements of the Scheme for the period ended September 30, 2015. From July 01, 2015 Workers Welfare Fund (WWF) is not being charged.

Notes: 1) The calculation of performance does not include cost of front end load. 2) Taxes apply. Further, tax credit also available as per section 62 of Income Tax Ordinance.

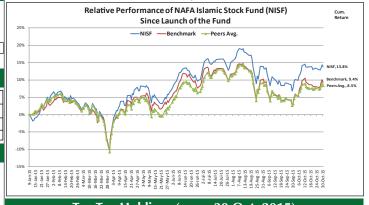
#### **Investment Objective**

The objective of the Fund is to provide investors with long term capital growth from an actively managed portfolio of Shariah Compliant listed equities.

#### **Fund Manager's Commentary**

During the month under review, NAFA Islamic Stock Fund's (NISF) unit price (NAV) increased by 5.7%, whereas the Benchmark increased by 6.1%, thus an underperformance of 0.4% was recorded. Since inception on January 9, 2015 your Fund has posted 13.8% return, versus 9.4% by the Benchmark. Thus, to-date the cumulative outperformance of your Fund stands at 4.4%. This outperformance is net of management fee and all other expenses.

NISF started off the month with an allocation of around 85% in equities, which was increased to around 88% during the month. NISF underperformed the Benchmark in October as the Fund was underweight in select Fertilizer, Oil & Gas Exploration Companies and Pharmaceuticals sectors stocks which outperformed the market and overweight in select Glass & Ceramics, Power Generation & Distribution, and Commercial Banks sectors stocks which underperformed the market. During the month, the allocation was primarily increased in Fertilizer, Food & Personal Care Products, Oil & Gas Exploration Companies, and Oil & Gas Marketing Companies sectors stocks whereas it was reduced primarily in Power Generation & Distribution, Cable & Electrical Goods, and Textile Composite sectors.



#### Top Ten Holdings (as on 30 Oct, 2015) % of Total Asset Name Name Class Engro Corporation Ltd Equity 6.4% Lucky Cement Ltd Equity 3.7% Pakistan Oilfields Ltd Equity 4.7% Fauji Cement Co Ltd Equity 3.4% Engro Fertilizer Ltd Equity 4.5% Pakistan State Oil Co Ltd 3.4% Equity Pak Petroleum Ltd Equity 4.0% Kot Addu Power Co Ltd Equity 3.2% Equity Kohinoor Textile Mills Ltd 3.8% Pak Suzuki Motor Co. Ltd Equity 3.0%

#### Name of the Members of Investment Committee

Dr. Amjad Waheed, CFA Sajjad Anwar, CFA Syed Suleman Akhtar, CFA Asim Wahab Khan, CFA Muhammad Imran, CFA, ACCA

Disclaimer: This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. Please read the Offering Documents to understand the investment policies and the risks involved. Past performance is not necessarily indicative of future results

### NAFA Stock Fund (NSF)



#### MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (30/10/2015): Rs 12.7543

October 2015

Performance %									
Performance Period	Oct	FYTD	Rolling 12 Months	FY	FY	FY	FY	FY	Since Launch
Teriormance Teriou	2015	2016	Nov 14 - Oct 15	2015	2014	2013	2012	2011	January 19, 2007*
NAFA Stock Fund	5.3%	0.3%	25.9%	36.9%	36.3%	55.0%	22.0%	28.4%	17.1%
Benchmark	5.8%	(5.4%)	1.6%	5.7%	26.0%	36.0%	2.9%	21.2%	4.9%

<sup>\*</sup> Annualized Return All Other returns are Cumulative

The performance reported is net of management fee & all other expenses and based on dividend reinvestment gross of with-holding tax where applicable.

#### **General Information**

Launch Date:
Fund Size:
Rs. 5,947 million
Type:
Open-end – Equity Fund
Dealing Days:
Dealing Time:
Open-end – Equity Fund
Dealing Time:
OMON-Thr) 9:00 A.M to 5:00 P.M
(Friday) 9:00 A.M to 5:30 P.M

Settlement: 2-3 business days Pricing Mechanism: Forward Pricing

Load: Front end: without Life Insurance 3%, with

Life Insurance 5% (Nil on investment above Rs. 50 million), Back end: 0%

Management Fee: 2% per annum

Risk Profile: High

Listing: Lahore Stock Exchange

Custodian & Trustee: Central Depository Company (CDC)

Auditors: Deloitte Yousuf Adil Chartered Accountants

Benchmark: KSE-30 Index

Fund Manager: Asim Wahab khan, CFA
Minimum Growth Unit: Rs. 10,000/Subscription: Income Unit: Rs. 100,000/Asset Manager Rating: AM2+ by PACRA (High Investment

Management Standards)

Asset Allocation (% of Total Assets)	30-Oct-15	30-Sep-15
Equities / Stock	89.3%	86.2%
Cash	9.7%	12.1%
Others including receivables	1.0%	1.7%
Total	100.0%	100.0%

Leverage		INII	INII
	Characteristics of	of Equity Portfoli	o**
	PER	PBV	DY
NSF	7.7	2.4	4.6%

	PER	PBV	DY		
NSF	7.7	2.4	4.6%		
KSE-30	9.7	2.3	5.2%		
** Based on NAFA's estimates					

#### Asset Allocation (% of Total Assets) (as on 30 Oct, 2015)



#### **WORKERS' WELFARE FUND (WWF)**

The scheme has maintained provisions against Workers' Welfare Fund's liability to the tune of Rs 47,574,549/-,If the same were not made the NAV per unit/ last one year return of scheme would be higher by Rs 0.1020 /1.01%.For details investors are advised to read the Note 10 of the Financial Statements of the Scheme for the period ended September 30, 2015.From July 01, 2015 Workers Welfare Fund (WWF) is not being charged.

**Notes:** 1) The calculation of performance does not include cost of front end load. 2) Taxes apply. Further, tax credit also available as per section 62 of Income Tax Ordinance.

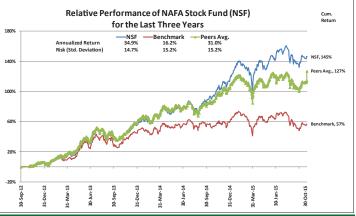
#### Investment Objective

To provide investors with long term capital growth from an actively managed portfolio invested primarily in listed companies in Pakistan. The risk profile of the Fund will be moderate to high.

#### **Fund Manager's Commentary**

During the month under review, NAFA Stock Fund's (NSF) unit price (NAV) increased by 5.3%, whereas the Benchmark increased by 5.8%, thus an underperformance of 0.5% was recorded. Since inception on January 19, 2007 your Fund has posted 300.6% return, versus 52.5% by the Benchmark. Thus, to-date the cumulative outperformance of your Fund stands at 248.2%. This outperformance is net of management fee and all other expenses.

NSF started off the month with an allocation of around 86% in equities, which was increased to around 89% during the month. NSF underperformed the Benchmark in October as the Fund was underweight in select Commercial banks, Oil & Gas Exploration Companies, and Oil & Gas Marketing Companies sector stocks which outperformed the market and overweight in select Power Generation & Distribution and Glass & Ceramics sector stocks which underperformed the market. During the month, the allocation was primarily increased in Engineering, Fertilizer, and Commercial Banks sectors whereas as it was reduced primarily in Auto Assembler and Power Generation & Distribution sectors.



### Top Ten Equity Holdings (as on 30 Oct, 2015)

Name	% of Total Assets	Name	% of Total Assets
D G Khan Cement Co Ltd	5.7%	Oil & Gas Dev.Co Ltd	3.7%
Engro Corporation Ltd	5.6%	Kohinoor Textile Mills Ltd	3.0%
Nishat Mills Ltd	4.7%	Pakistan Oilfields Ltd	3.0%
Engro Fertilizer Ltd	3.9%	Pak Petroleum Ltd	2.9%
Lucky Cement Ltd	3.8%	Hub Power Company Ltd	2.7%

#### Name of the Members of Investment Committee

Dr. Amjad Waheed, CFA Sajjad Anwar, CFA Syed Suleman Akhtar, CFA Asim Wahab khan, CFA Muhammad Imran, CFA, ACCA

### NAFA Pension Fund (NPF)



#### MONTHLY REPORT (MUFAP's Recommended Format)

October 2015

			Performance %			
	Fund Size (Rs. in mn)	NAV Per Unit (Rs.) Oct 30, 2015	Oct 2015	FYTD 2016	Rolling 12 Months Nov 14-Oct 15	Since Launch July 02, 2013
NPF-Equity Sub-fund	459.8	217.8814	6.4%*	3.7%*	33.1%*	39.1%
NPF-Debt Sub-fund	335.4	131.3286	6.4%	7.0%	14.1%	11.8%
NPF-Money Market Sub-fund	236.8	119.2929	5.1%	5.1%	6.6%	7.3%

<sup>\*</sup> Cumulative Returns

The performance reported is net of management fee & all other expenses.

All Other returns are annualized

#### **General Information**

July 2, 2013 Rs. 1.032 million Open-end – Voluntary Pension Scheme Daily – Monday to Friday (Mon-Thr) 9:00 A.M to 5:00 P.M (Friday) 9:00 A.M to 5:30 P.M Forward Pricing Upto 3% on Contributions 0% Launch Date: Fund size: Type: Dealing Days: Dealing Time: Pricing Mechanism: Front end Load: Back end

Management Fee: On average Annual Net Assets of each Sub-fund. Equity Debt 1.50% 1.50%

Money Market 1.50% Investor dependent Central Depository Company (CDC) KPMG Taseer Hadi & Co. Chartered Accountants Risk Profile: Custodian & Trustee: Auditors:

Sajjad Anwar, CFA Initial: Rs. 10,000/-Subsequent: Rs. 1,000/-AM2+ by PACRA (High Investment Management Standards) Fund Manager: Minimum Subscription: Asset Manager Rating:

#### Credit Quality of the Portfolio (as on 30 Oct,

·	Debt	Money Market
Government Securities	87.8%	64.3%
AAA	0.7%	0.1%
AA+	9.6%	15.3%
AA	-	0.6%
AA-	1.0%	18.9%
Others	0.9%	0.8%
Total	100.0%	100.0%

Asset Allocation	(%	of Total	Assets)
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Equity Sub-fund	30-Oct-15	30-Sep-15
Equity	88.0%	86.8%
Cash	10.9%	12.1%
Others	1.1%	1.1%
Total	100.0%	100.0%
Debt Sub-fund	30-Oct-15	30-Sep-15
Cash	9.1%	11.0%
TFC/Sukuk PIBs	2.2% 13.8%	2.5% 14.0%
T-Bills	74.0%	72.0%
Others	0.9%	0.5%
Total	100.0%	100.0%
Money Market Sub-fund	30-Oct-15	30-Sep-15
Cash	34.9%	38.6%
T-Bills	64.3%	60.9%
Others	0.8%	0.5%
Total	100.0%	100.0%

#### WORKERS' WELFARE FUND (WWF)

NPF has maintained provisions against Workers' Welfare Fund's liability in

ndividual sub-funds as stated below:						
	Total amount Provided	Amount Per Unit Rs	Last One Year return would otherwise have been higher by:			
Equity Sub-Fund	2,346,729	1.1121	0.68%			
Debt Sub-Fund	809,223	0.3168	0.28%			
Money Market Sub-Fund	351,954	0.1773	0.16%			

For details investors are advised to read the Note 6 of the Financial Statements of the Scheme for the period ended March 31, 2015. From July 01, 2015 Workers Welfare Fund (WWF) is not being charged.

Notes: 1) The calculation of performance does not include cost of front end load. 2) Taxes apply. Further, tax credit also available as per section 63 of Income Tax Ordinance.

#### **Investment Objective**

To provide a secure source of savings and regular income after retirement to the Participants.

#### **Fund Manager's Commentary**

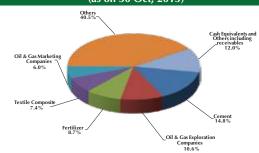
#### During the month of October:

NPF Equity Sub-fund unit price increased by 6.4%, compared with KSE-100 which increased by 6.1%. The Sub-fund was around 88% invested in equities with major weights in Cement, Oil & Gas Exploration and Fertilizer, sectors. Equity Sub-fund maintains exposure of atleast 90% in listed equities on average. Last 3 months average allocation in equity was 91.4% of net assets.

NPF Debt Sub-fund generated annualized return of 6.4%. The Sub-fund was invested primarily in Government securities and TFCs. Debt Sub-fund maintains a minimum combined exposure of 50% in Government Securities (25% minimum) and AA+ rated banks. Weighted Average Maturity of Sub-fund is 0.83 years.

NPF Money Market Sub-fund generated annualized return of 5.1%. It was around 64% invested in Government securities. In line with its investment strategy, the Sub-fund will maintain high exposure in money market securities. Money Market Sub-fund average maturity cannot exceed 90 days. Weighted Average Maturity of Sub-fund is 87 days.

#### Equity Sub Fund Asset Allocation (% of Total Assets) (as on 30 Oct, 2015)



#### Top Ten Holdings of Equity Sub-fund (as on 30 Oct, 2015)

Name	(% of Total Assets)	Name	(% of Total Assets)
D. G. Khan Cement Co Ltd	5.2%	Oil & Gas Development Co Ltd	3.0%
Engro Corporation Ltd	5.0%	Hub Power Company Ltd	2.8%
Nishat Mills Ltd	3.7%	Mughal Iron & Steel Industries Ltd	2.6%
Pakistan Oilfields Ltd	3.2%	Kohinoor Textile Mills Ltd	2.6%
Lucky Cement Ltd	3.1%	Kot Addu Power Co Ltd	2.5%

#### As on 30 Oct, 2015

8	
Name	(% of Total Assets)
Standard Chartered Bank (Pakistan) Limited IV	0.7%
Jahangir Siddiqui and Company Ltd	0.6%
Engro Fertilizer Limited (PPTFC)	0.5%
Faysal Bank Limited III	0.4%
Total	2.2%

#### Name of the Members of Investment Committee

Dr. Amjad Waheed, CFA Sajjad Anwar, CFA Syed Suleman Akhtar, CFA, Asim Wahab Khan, CFA, Muhammad Ali Bhabha, CFA, FRM,

Muhammad Imran, CFA, ACCA, Salman Ahmed

### NAFA Islamic Pension Fund (NIPF)



#### MONTHLY REPORT (MUFAP's Recommended Format)

October 2015

			Performance %			
	Fund Size (Rs. in mn)	NAV Per Unit (Rs.) Oct 30, 2015	Oct 2015	FYTD 2016	Rolling 12 Months Nov 14-Oct 15	Since Launch July 02, 2013
NIPF-Equity Sub-fund	272.1	217.3170	6.1%*	4.5%*	35.7%*	39.1%
NIPF-Debt Sub-fund	165.5	116.9098	4.2%	4.2%	5.5%	6.5%
NIPF-Money Market Sub-fund	93.5	116.5966	3.4%	3.7%	5.7%	6.4%

<sup>\*</sup> Cumulative Returns

All Other returns are annualized

The performance reported is net of management fee & all other expenses.

#### **General Information**

Launch Date: <u>F</u>und Size:

July 2, 2013 Rs. 531 million Open-end – Shariah Compliant Voluntary Pension Scheme Type:

Daily – Monday to Friday (Mon-Thr) 9:00 A.M to 5:00 P.M (Friday) 9:00 A.M to 5:30 P.M Forward Pricing Upto 3% on Contributions Dealing Days: Dealing Time:

Pricing Mechanism: Front end Load: Back end

On average Annual Net Assets of each Sub-fund. Management Fee:

Equity Debt 1.50% 1.50%

Money Market 1.50% Investor dependent Central Depository Company (CDC) KPMG Taseer Hadi & Co. Chartered Accountants Risk Profile: Custodian & Trustee: Auditors:

Fund Manager:

Sajjad Anwar, CFA
Initial: Rs. 10,000/Subsequent: Rs. 1,000/AM2+ by PACRA (High Investment
Management Standards)
Nil Minimum Subscription: Asset Manager Rating:

Credit Ouality of the Portfolio (as on 30 Oct. 2015)

	Debt	Money Market		
Government Securities (AAA rated)	62.2%	52.9%		
AAA	9.6%	10.1%		
AA+	14.5%	19.2%		
AA	11.0%	16.1%		
Others	2.7%	1.7%		
Total	100.0%	100.0%		

Asset Allocation (%	of Total Assets)

Equity Sub-fund	30-Oct-15	30-Sep-15
Equity	91.6%	87.7%
Cash	5.9%	10.8%
Others including receivables	2.5%	1.5%
Total	100.0%	100.0%
Debt Sub-fund	30-Oct-15	30-Sep-15
Cash	35.0%	30.1%
GOP Ijara Sukuk-Govt	62.2%	67.5%
Others	2.8%	2.4%
Total	100.0%	100.0%
Money Market Sub-fund	30-Oct-15	30-Sep-15
Cash	45.4%	42.0%
GOP Ijara Sukuk-Govt Backed	52.9%	56.6%
Others	1.7%	1.4%
Total	100.0%	100.0%

#### WORKERS' WELFARE FUND (WWF)

NIPF has maintained provisions against Workers' Welfare Fund's liability in individual sub-Funds as stated below:

	Total amount Provided	Amount Per Unit Rs	Last One Year return would otherwise have been higher by:
Equity Sub-Fund	1,341,944	1.0718	0.67%
Debt Sub-Fund	182,708	0.1291	0.12%
Money Market Sub-Fund	137,561	0.1716	0.16%

For details investors are advised to read the Note 6 of the Financial Statements of the Scheme for the period ended March 31, 2015. From July 01, 2015 Workers Welfare Fund (WWF) is not being charged.

Notes: 1) The calculation of performance does not include cost of front end load. 2) Taxes apply. Further, tax credit also available as per section 63 of Income Tax Ordinance.

#### **Investment Objective**

To provide a secure source of savings and regular income after retirement to the Participants

#### **Fund Manager's Commentary**

#### During the month of October:

NIPF Equity Sub-fund unit price increased by 6.1% in line with KMI-30 Index which also increased by 6.1%. The Sub-fund was around 92% invested in equities with major weights in Cement, Fertilizer, and Oil & Gas Exploration Companies sectors. Equity Sub-fund maintains exposure of atleast 90% in listed equities on average. Last 3 months average allocation in equity was 91.5% of net assets.

NIPF Debt Sub-fund generated annualized return of 4.2%. The Sub-fund was invested primarily in GoP Ijara Sukuks and Islamic bank deposits. Debt Sub-fund maintains a minimum combined exposure of 50% in Islamic Government Securities (25% minimum) and A+ rated Islamic banks / AA rated Islamic windows. Weighted Average Maturity of Sub-fund is 0.10 years.

NIPF Money Market Sub-fund generated annualized return of 3.4%. The Sub-fund was invested primarily in short-term GoP Ijara Sukuks and Islamic bank deposits. Money Market Sub-fund average maturity cannot exceed 1 year. Weighted Average Maturity of Sub-fund is 0.09 years.

#### Equity Sub Fund Asset Allocation (% of Total Assets) (as on 30 Oct, 2015)



#### Top Ten Holdings of Equity Sub-fund (as on 30 Oct, 2015)

Name	(% of Total Assets)	Name	(% of Total Ass
Engro Corporation Ltd	6.0%	Pakistan Oilfields Ltd	3.6%
Engro Fertilizer Ltd	4.3%	Mari Petroleum Company Ltd	3.4%
D G Khan Cement Co Ltd	3.8%	Hub Power Company Ltd	3.3%
Pak Petroleum Ltd	3.8%	Kot Addu Power Co Ltd	3.3%
Lucky Cement Ltd	3.6%	Kohinoor Textile Mills Ltd	3.2%

#### Name of the Members of Investment Committee

Dr. Amjad Waheed, CFA Saiiad Anwar, CFA Syed Suleman Akhtar, CFA Asim Wahab Khan, CFA, Muhammad Ali Bhabha, CFA, FRM, Muhammad Imran, CFA, ACCA, Salman Ahmed

### NAFA Islamic Principal Protected Fund-I (NIPPF-I)



MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (30/10/2015): Rs.120.2935

October 2015

Performance %				
Performance Period	Oct 2015	FYTD 2016	Rolling 12 Months Nov 14 - Oct 15	Since Launch* March 05, 2014
NAFA Islamic Principal Protected Fund-I (NIPPF-I)	2.1%	0.4%	16.4%	14.5%
Benchmark	2.6%	0.7%	9.5%	9.3%

The performance reported is net of management fee & all other expenses and based \* Annualized Return on dividend reinvestment gross of with-holding tax where applicable. All Other returns are Cumulative

#### **General Information**

Launch Date: March 5, 2014 Rs. 1,687 million Fund Size:

Shariah Compliant - Open-end - Capital Type:

Protected Fund

Daily – Monday to Friday (Mon-Thr) 9:00 A.M to 5:00 P.M Dealing Days: Dealing Time: (Friday) 9:00 A.M to 5:30 P.M

2-3 búsiness davs Settlement: Pricing Mechanism: Forward Pricing Load: Back end: 0% Management Fee: 2% per annum

Risk Profile: Low

Lahore Stock Exchange Listing:

Custodian & Trustee: Central Depository Company (CDC)

Auditors: A. F. Ferguson & Ćo. Chartered Accountants

Daily weighted return of KMI-30 index & Benchmark:

Islamic Bank Deposits based on Fund's

actual allocation. Sajjad Anwar, CFA

Fund Manager: Asset Manager Rating: AM2+ by PACRA (High Investment

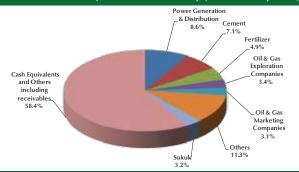
Management Standards)

Asset Allocation (% of Total Assets)	30-Oct-15	30-Sep-15
Equities / Stocks	38.4%	39.9%
Cash	57.0%	54.5%
Sukuk	3.2%	3.3%
Others including receivables	1.4%	2.3%
Total	100.0%	100.0%
Leverage	Nil	Nil

#### Characteristics of Equity Portfolio\*\*

	PER	PBV	DY
NIPPF-I	8.5	2.9	4.8%
KMI-30	10.3	2.9	5.3%
** Based on NAFA	s estimates		

#### Asset Allocation (% of Total Assets) (as on 30 Oct, 2015)



#### **WORKERS' WELFARE FUND (WWF)**

The scheme has maintained provision against Workers' Welfare Fund's liability to the tune of Rs 7,552,236/-If the same were not made the NAV per unit/ last one year return of scheme would be higher by Rs 0.5384/0.52%. For details investors are advised to read Note 7 of the Financial Statements of the Scheme for the period ended September 30, 2015. From July 01, 2015 Workers Welfare Fund (WWF) is not being charged.

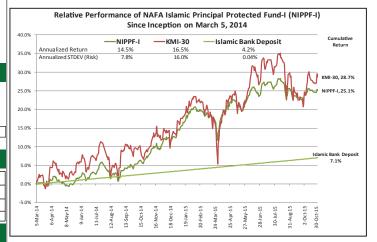
Notes: 1) The calculation of performance does not include cost of front end load.
2) Taxes apply. Further, tax credit also available as per section 62 of Income Tax Ordinance.

#### **Investment Objective**

The objective of NAFA Islamic Principal Protection Fund-I is to earn a potentially high return through dynamic asset allocation between shariah compliant Equities and Money Market investment avenues, while providing principal protection.

#### **Fund Manager's Commentary**

Since inception, NIPPF- I has generated a cumulative return of 25.1% versus 15.8% return of the Benchmark. The current equity exposure stands at around 38%. During the month, maximum multiplier stood at 2.3 whereas minimum multiplier was 2.1. Key holdings of the Fund belong to Power Generation & Distribution, Cement and Fertilizer sectors. The Fund can invest up to 50% in equities subject to cushion availability. We are confident that the Fund will generate good returns considering the improved macroeconomic and political outlook and built in dynamic equity allocation mechanism of the Fund.



### Top Ten Holdings (as on 30 Oct, 2015)

Name	Asset Class	% of Total Assets	Name	Asset Class	% of Total Assets
Hub Power Company Ltd	Equity	4.3%	Thal Ltd	Equity	2.1%
Kot Addu Power Co Ltd	Equity	3.3%	Lucky Cement Ltd	Equity	1.9%
GOP Ijara Sukuk XII	Sukuk	3.2%	Indus Motor Company Ltd	Equity	1.8%
Engro Corporation Ltd	Equity	3.1%	Pak Petroleum Ltd	Equity	1.8%
D G Khan Cement Co Ltd	Equity	2.3%	Engro Fertilizer Ltd	Equity	1.8%

#### Name of the Members of Investment Committee

Dr. Amiad Waheed, CFA Sajjad Anwar, CFA Syed Suleman Akhtar, CFA Asim Wahab khan, CFA Muhammad Ali Bhabha, CFA, FRM Muhammad Imran, CFA, ACCA

Disclaimer: This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. Past performance is not necessarily indicative of future results. Please read the Offering Documents to understand the investment policies and the risk involved. Capital protection only applies to unit holders who hold their investments until initial maturity of two years.

### NAFA Islamic Principal Protected Fund-II (NIPPF-II)



MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (30/10/2015): Rs.118.9133

October 2015

Performance %*				
Performance Period	Oct 2015	FYTD 2016	Rolling 12 Months Nov 14 - Oct 15	Since Launch* June 27, 2014
NAFA Islamic Principal Protected Fund-II (NIPPF-II)	3.1%	0.1%	17.0%	15.5%
Benchmark	3.7%	0.3%	10.3%	9.5%

\* Annualized Return The performance reported is net of management fee & all other expenses and based on All Other returns are Cumulative dividend reinvestment gross of with-holding tax where applicable.

#### **General Information**

Launch Date: June 27, 2014 Fund Size: Rs. 1,293 million

Type: Shariah Compliant - Open-end – Capital

Protected Fund

Dealing Days: Daily – Monday to Friday
Dealing Time: (Mon-Thr) 9:00 A.M to 5:00 P.M
(Friday) 9:00 A.M to 05:30 P.M

Settlement:

Pricing Mechanism:
Load:

Management Fee:

2-3 business days
Forward Pricing
Back end: 0%
2% per annum

Risk Profile: Low

\*\*\*\* Based on NAFA's estimates

Listing: Lahore Stock Exchange

Custodian & Trustee: Central Depository Company (CDC)

Auditors: A. F. Ferguson & Co. Chartered Accountants

Benchmark: Daily weighted return of KMI-30 index &

Islamic Bank Deposits based on Fund's

actual allocation.

Fund Manager: Sajjad Anwar, CFA

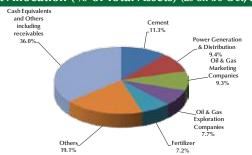
Asset Manager Rating: AM2+ by PACRA (High Investment

Management Standards)

Asset Allocation (% of Total Assets)	30-Oct-15	30-Sep-15
Equities / Stocks	64.0%	56.4%
Bank Deposits	34.0%	38.8%
Others including receivables	2.0%	4.8%
Total	100.0%	100.0%
Leverage	Nil	Nil

Characteristics of Equity Portfolio****						
	PER	PBV	DY			
NIPPF-II	8.3	2.6	4.5%			
KMI-30	10.3	2.9	5.3%			

#### Asset Allocation (% of Total Assets) (as on 30 Oct, 2015)



#### **WORKERS' WELFARE FUND (WWF)**

The scheme has maintained provision against Workers' Welfare Fund's liability to the tune of Rs 5,069,719,/-If the same were not made the NAV per unit' since inception return of scheme would be higher by Rs 0.4662/0.46%. For details investors are advised to read Note 7 of the Financial Statements of the Scheme for the period ended September 30, 2015. From July 01, 2015 Workers Welfare Fund (WWF) is not being charged.

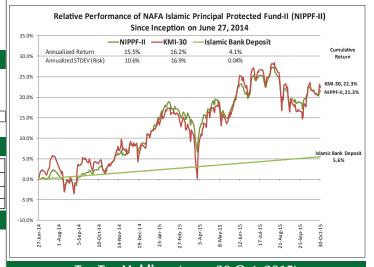
Notes: 1) The calculation of performance does not include cost of front end load.
2) Taxes apply. Further, tax credit also available as per section 62 of Income Tax Ordinance.

#### **Investment Objective**

The objective of NAFA Islamic Principal Protection Fund-II is to earn a potentially high return through dynamic asset allocation between Shariah compliant Equities and Money Market investment avenues, while providing principal protection.

#### **Fund Manager's Commentary**

Since inception, NIPPF- II has generated a cumulative return of 21.3% versus 12.9% return of the Benchmark. The current equity exposure stands at around 64%. During the month, maximum multiplier stood a 4.0 whereas minimum multiplier was 3.4. Key holdings of the Fund belong to Cement, Power Generation & Distribution and Oil & Gas Marketing Companies sectors. The Fund can invest up to 100% in equities subject to cushion availability. We are confident that the Fund will continue to generate good returns considering the improved macroeconomic and political outlook and built in dynamic equity allocation mechanism of the Fund.



#### Top Ten Holdings (as on 30 Oct, 2015) % of Total % of Total Asset Asset Class Equity Pakistan Oilfields Ltd Engro Corporation Ltd 5.0% Equity 3.8% Hub Power Company Ltd Equity 4.5% D G Khan Cement Co Ltd 3.4% Equity Equity Pakistan Oilfields Ltd 4.3% Attock Petroleum Ltd 3.2% Equity Equity Kohinoor Textile Mills Ltd 4.0% Engro Fertilizer Ltd Equity 2.8% Lucky Cement Ltd Equity Pakistan State Oil Co Ltd 3.9% 2.5% Equity

#### Name of the Members of Investment Committee

Dr. Amjad Waheed, CFA Sajjad Anwar, CFA Syed Suleman Akhtar, CFA Asim Wahab khan, CFA Muhammad Ali Bhabha, CFA, FRM Muhammad Imran, CFA, ACCA

Disclaimer: This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. Past performance is not necessarily indicative of future results. Please read the Offering Documents to understand the investment policies and the risk involved. Capital protection only applies to unit holders who hold their investments until initial maturity of two years.

### NAFA Islamic Principal Preservation Fund (NIPPF)



#### MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (30/10/2015): Rs.103.2392

October 2015

Performance %*				
Performance Period	Oct 2015	FYTD 2016	Rolling 6 Months Apr 15- Oct 15	
NAFA Islamic Principal Preservation Fund (NIPPF)	1.9%	1.1%	2.5%	6.3%
Benchmark	2.5%	(0.2%)	1.8%	4.2%

The performance reported is net of management fee & all other expenses and based on \* Cumulative Returns dividend reinvestment gross of with-holding tax where applicable.

#### **General Information**

Launch Date: January 9, 2015 Rs. 1,721 million Fund Size:

Open Ended Shariah Compliant Fund of Funds Dealing Days: Daily - Monday to Friday

Dealing Time: (Mon-Thr) 9:00 A.M to 5:00 P.M (Friday) 9:00 A.M to 5:30 P.M

Settlement: 2-3 búsiness days Pricing Mechanism:

Forward Pricing 1% in year 1, 0.5% in year 2 and no load Back end Load:

beyond 2 years

Management Fee: 1) On invetsed amount in NAFA fund, no

additional fee.

2) Cash in Bank account: 1.25% p.a.

Risk Profile:

Listing: Lahore Stock Exchange

Custodian & Trustee: Central Depository Company (CDC)

Auditors: A. F. Ferguson & Co. Chartered Accountants Benchmark: Daily weighted return of KMI-30 index &

Islamic Bank Deposits based on Fund's actual allocation.

Sajjad Anwar, CFA AM2+ by PACRA (High Investment Fund Manager: Asset Manager Rating:

Management Standards)

A:	sset Allocation (% of Total Assets)	30-Oct-15	30-Sep-15
Is	slamic Asset Allocation Fund	18.8%	17.3%
Is	slamic Stock Fund	22.8%	21.2%
C	Cash	57.8%	56.7%
C	Others including receivables	0.6%	4.8%
T	otal	100.0%	100.0%
L	everage	Nil	Nil

## Characteristics of Equity Portfolio\*

	PEK	PBV	DY DY			
NIAAF	8.2	2.7	4.3%			
NISF	7.6	2.4	4.2%			
KMI-30	10.3	2.9	5.3%			
** Based on NAFA's estimates						

#### Top Holdings (%age of total assets) (as on 30 Oct. 2015)

NAFA Islamic Asset Allocation Fund	18.8%
NAFA Islamic Stock Fund	22.8%
Total	41.6%

#### **WORKERS' WELFARE FUND (WWF)**

The scheme has maintained provision against Workers' Welfare Fund's liability to the tune of Rs 1,767,381/-If the same were not made the NAV per since inception return of scheme would be higher by Rs 0.1060/0.11%. For details investors are advised to read the Note 7 of the Financial Statements of the Scheme for the period ended September 30, 2015. From July 01, 2015 Workers Welfare Fund (WWF) is not being

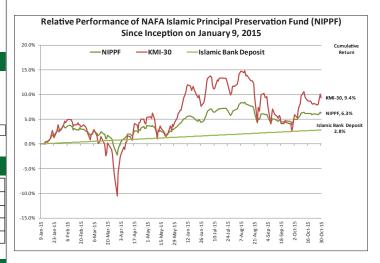
Notes: 1) The calculation of performance does not include cost of front end load. 2) Taxes apply. Further, tax credit also available as per section 62 of Income Tax Ordinance.

#### **Investment Objective**

The objective of NAFA Islamic Principal Preservation Fund is to earn a potentially high return through dynamic asset allocation between Shariah compliant equity related, and Sharia compliant income/ money market Collective Investment Schemes, while providing principal preservation.

#### **Fund Manager's Commentary**

Since inception, NIPPF has generated a return of 6.3% versus 4.2% return of the Benchmark. The current exposure in equity/asset allocation funds stands at around 42%. During the month, maximum multiplier stood at 3.9 whereas minimum multiplier was 3.6. The Fund can invest up to 100% in equity related funds subject to cushion availability. We are confident that the Fund will generate good returns considering the improved macroeconomic and political outlook and built in dynamic equity allocation mechanism of the Fund.



#### Name of the Members of Investment Committee

Dr. Amjad Waheed, CFA Sajjad Anwar, CFA Syed Suleman Akhtar, CFA Asim Wahab Khan, CFA Muhammad Ali Bhabha, CFA, FRM Muhammad Imran, CFA, ACCA

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