

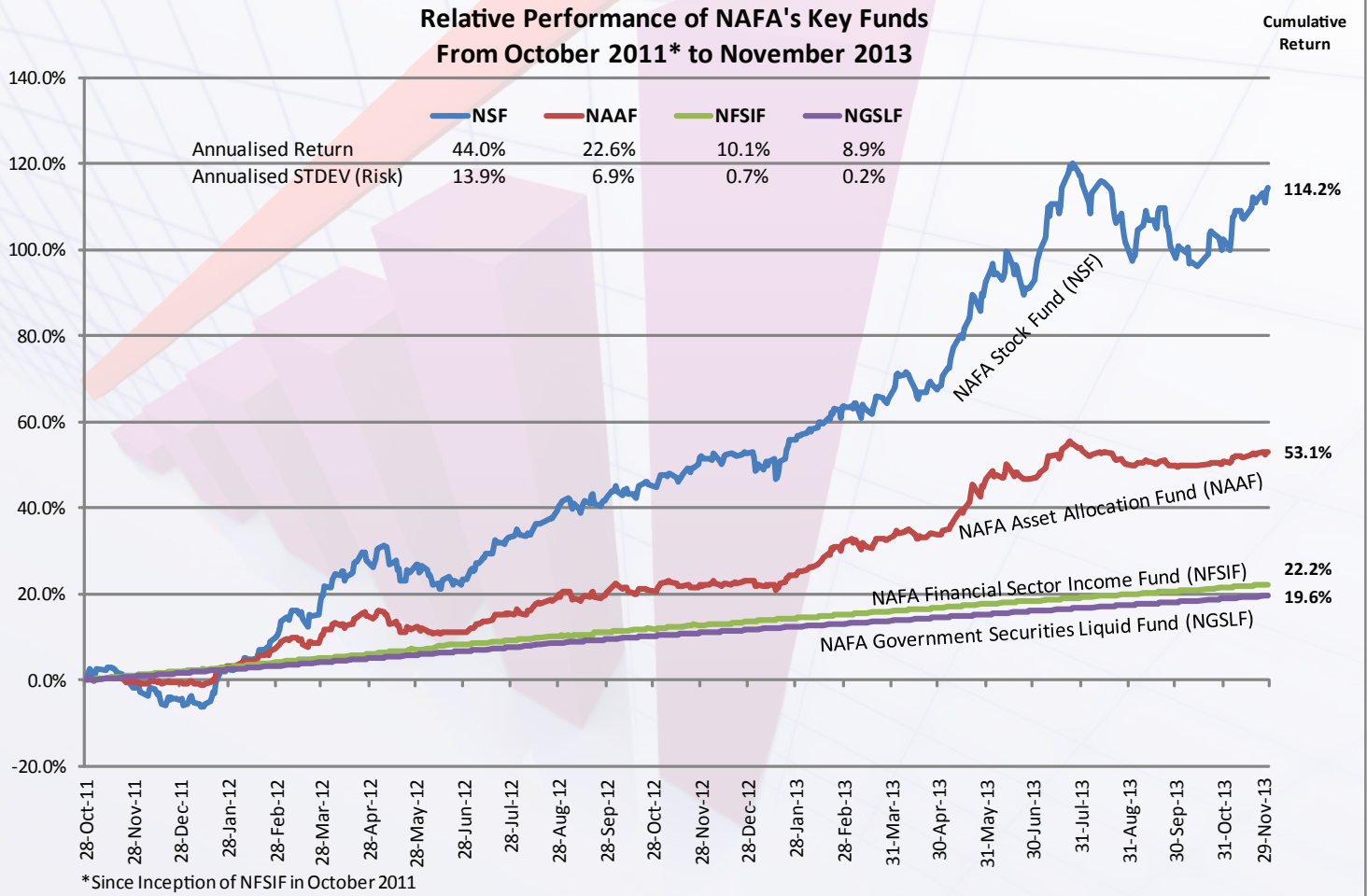


NBP Fullerton  
Asset Management Ltd.  
A Subsidiary of  
National Bank of Pakistan

# Fund Manager Report

## November 2013

Relative Performance of NAFA's Key Funds  
From October 2011\* to November 2013



Note: Detailed monthly reports on NAFA Funds are available on our website at [www.nafafunds.com](http://www.nafafunds.com)

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Your investments & "NAFA" grow together



Joint - Venture Partners



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“November 2013”

		Fund Name	Fund Size (Rs. In Crore)	Stability Rating / Star Ranking*	November - 2013	FYTD - 2014	FY - 2013	FY - 2012	FY - 2011
		<b>Fixed Income Funds</b>	<b>Annualized Returns</b>						
Lowest Risk ↓ Moderate Risk ↓ Highest Risk	NCGLF	NAFA Government Securities Liquid Fund <sup>1</sup>	1,301	AAA (f)	6.93%	7.30%	8.67%	10.86%	11.46%
	NMMF	NAFA Money Market Fund <sup>1</sup>	1,121	AA (f)	6.94%	7.47%	9.16%	n/a	n/a
	NSPF	NAFA Savings Plus Fund <sup>1</sup>	306	AA- (f)	7.43%	7.43%	8.77%	11.01%	10.64%
	NRFSE	NAFA Riba Free Savings Fund <sup>1</sup>	335	AA- (f)	8.06%	7.36%	8.73%	10.80%	n/a
	NFSIF	NAFA Financial Sector Income Fund <sup>1</sup>	478	A+ (f)	7.38%	7.73%	9.28%	n/a	n/a
		<b>Equity Related Funds</b>	<b>Cumulative Returns</b>						
	NAAF	NAFA Asset Allocation Fund <sup>2</sup>	122	***** (5-star)	1.57%	4.24%	31.94%	14.38%	n/a
	NMF	NAFA Multi Asset Fund <sup>2</sup>	81	**** (4-star)	3.07%	7.11%	34.14%	15.54%	25.30%
	NIMF	NAFA Islamic Multi Asset Fund <sup>2</sup>	36	**** (4-star)	2.32%	4.54%	36.25%	13.26%	28.44%
	NSF	NAFA Stock Fund <sup>2</sup>	103	**** (4-star)	5.91%	12.16%	54.93%	21.98%	28.37%
<p>* Stability rating for Fixed Income Funds and Star Ranking for Equity/Balanced Funds. n/a = Not applicable. - Return is reported where full period performance is available. 1 Returns upto November 30, 2013 2 Returns upto November 29, 2013</p>									
<p><i>Note: Detailed monthly reports on NAFA Funds are available on our website at <a href="http://www.nafafunds.com">www.nafafunds.com</a></i></p>									



## Tighter liquidity conditions ahead

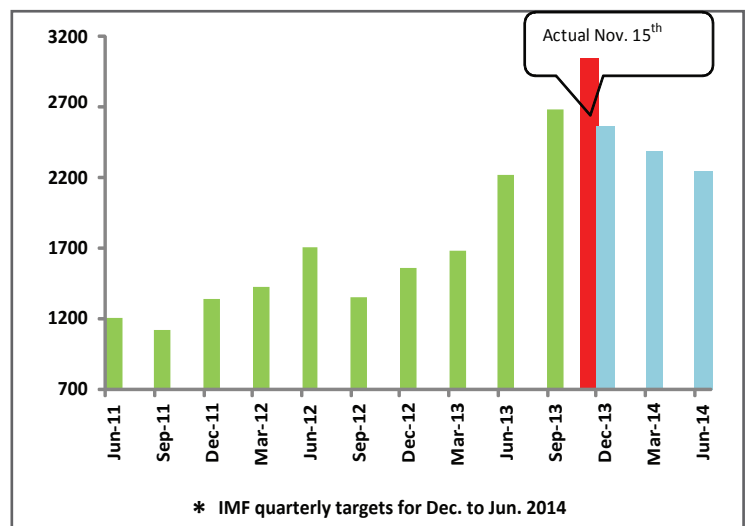
Local liquidity conditions remained notably easy over the last 2 years. Interest rates and money market yields declined to single-digits following 300bp cut in SBP discount rate to 9.0% on falling inflation. Further, due to subdued private sector credit demand and ample loanable funds with yield-seeking commercial banks, corporate debt issues were scarce and tightly priced. Resultantly, different long-term asset classes such as bonds, stocks and real estate delivered solid capital gain income.

The improvement in liquidity was solely brought about by excessive note printing by State Bank of Pakistan (SBP) to fund a sizable chunk of the ballooning fiscal deficit, which more than offset the external liquidity crunch created by a precarious balance of payments position. Thus, despite considerable decline in Net Foreign Assets (NFAs) of the system and corresponding foreign exchange reserves attrition, money supply (M2) growth remained robust due to substantial jump in Net Domestic Assets (NDAs). Amid subdued inflation numbers and moribund private sector credit demand, the aforesaid liquidity created by SBP kept the yield curve depressed during all this time.

Since June 30, 2011, NFAs of the banking sector have shrunk by nearly 95% or Rs738bn to just Rs42bn due to an adverse balance of payments position. In simple terms, this means Rs738bn have been converted into dollars and have left the system. However, more than making up for the dollar outflow, SBP has injected Rs1849bn in the system through note printing to fund the fiscal deficit. The above has resulted in sufficient growth in money supply to meet both public and private sector credit demand at lower rates.

The above situation is about to change now as the new IMF loan agreement bars further government borrowing from the central bank. Moreover, under increasingly stringent quarterly borrowing targets, the government will have to retire Rs809bn to SBP by June 2014 to reduce its borrowing to Rs2,240bn from Rs3,049bn at present. Further, SBP has also increased policy rate by 100bp in the last two bi-monthly monetary policy reviews mainly on account of rising inflationary pressures. On the credit demand side, we foresee ample government demand to finance its fiscal deficit as well as a pick-up in private sector appetite due to improving macroeconomic environment. With restricted monetary expansion, the above should culminate into higher interest rates and wider credit spreads.

Net outstanding Govt. borrowing for budgetary support from SBP (PKRbn) \*



Being cognizant of the above, we have kept maturities of our money market funds short and totally avoided investment in fixed rate instruments. Further, we have kept exposure to corporate bonds to a minimal due to less attractive yield spreads. Thus, our fixed income funds are well positioned to take full benefit of higher expected yields in the coming months. Further, we have reduced our exposure in equities as stock market may react negatively to tighter liquidity conditions in the short-term. We are however bullish on the stock market over an investment horizon exceeding one year.



November 2013

## Stock Market Review

During Nov-13, market continued with its bull run and closed at an all time high level of 24,302, generating an overall return of 6.7% during the month and taking the CY13 to date return to a mammoth 44%. Key triggers for this upbeat performance of the market include: continuing healthy foreign buying, SBP's positively biased monetary policy statement, positive conclusion of IMF quarterly review, and benign Oct-13 current account deficit number. Additionally, encouraging LSM numbers further upped the sentiments in the market. On the other hand, investors brushed aside the rising risks to the inflation and interest rates and precarious external account position emanating from the depleting Forex reserves. Foreign Portfolio Investment was recorded at \$26mn during Nov-13, as delays in Quantitative Easing by FED are keeping up foreign investments in the emerging markets. Average trading volumes registered an increase of 26.7% and clocked in at 147mn shares during the month under review.

Oil & Gas sector underperformed the market as Iran's agreement with six world powers over its nuclear program is expected to eventually put a downward pressure on oil prices. Personal goods outperformed the market with a wide margin on the expectations that EU will soon grant GSP plus status to Pakistan exports. Telecom sector slightly underperformed the general market as investors are still awaiting news on 3G license. Banks underperformed the market amid lower than expected increase in the discount rate by the SBP in the last monetary policy review.

We contend that road ahead is bumpy for the Pakistan's economy and stock market mainly on account of likely reduction in liquidity, hike in interest rates in upcoming monetary policy review, a precarious external account position and tough IMF quarterly benchmarks in 2HFY14.

## Fixed Income Review

In November, SBP announced its monetary policy wherein continuing with its monetary tightening stance, policy rate was increased by 50bps to 10%. Inflation as measured by CPI for the month of November has crossed double digit mark as increase in power tariff and food prices have started reflecting in consumer price index. Furthermore, we expect tight liquidity conditions in the coming months on account of GOP observing the ceiling on SBP borrowing in accordance with the target agreed with IMF. Currency depreciation on account of depleting forex reserves amid foreign loan payments is also fueling inflation. Resultantly, we expect further interest rate hike in the upcoming monetary policy review scheduled in January.

In the two T-Bills auctions during the month, MoF accepted Rs 611 billion (realized amount) against the target of Rs 500 billion and maturity of Rs 312 billion. The cut-off annualized yields for the last T-Bill auction came at around 9.87% for 3-month, while 6 and 12-month tenor bids were rejected. T-Bills auction bid pattern entirely skewed towards the 3-month as compared to 6 and 12 month tenors. In PIB auction during the month an amount of Rs. 45 billion was accepted against the target of Rs. 50 billion at a cut-off yield of 12.10%, 12.60% and 13.0% in the 3 year, 5 year and 10 year tenors respectively, whereas no bid was received in the 20-year tenor.

We had kept short maturities for our money market funds on the expectation of upside risk to the inflation and interest rates. We are now deploying our funds in slightly longer maturities to take full advantage of upward movement in the yield curve.

## Our Contacts

Contact our Investment Consultant for free Investment advice  
Helpline (Toll Free): 0800-20001 or UAN: 111-111-632 (nfa)  
Email: [info@nafafunds.com](mailto:info@nafafunds.com)  
[www.nafafunds.com](http://www.nafafunds.com)

*Disclaimer: This publication is for informational purpose only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell the fund. All investments in mutual funds are subject to market risks. The price of units may go up as well as down. Past Performance is not necessarily indicative of future results.*



Performance

Performance %	November 2013 *	FYTD Jul 2013 - Nov 2013*	Trailing 12 Months Dec 2012-Nov 2013*	Since Launch May 16, 2009**
NAFA Government Securities Liquid Fund	6.93%	7.30%	7.71%	10.14%
Benchmark	7.53%	8.00%	8.28%	10.22%

\* Annualized Simple Return - \*\* (Annualized Return Based on Morningstar Methodology)  
(Returns are net of management fee & all other expenses)

General Information

Launch Date:	May 16, 2009
Fund Size:	Rs. 13,013 million
Type:	Open-end – Money Market Fund
Dealing Days:	Daily – Monday to Saturday
Dealing Time:	(Mon - Thr) 9:00 A.M to 5:00 P.M (Friday) 9:00 A.M to 5:30 P.M (Saturday) 9:00 A.M to 1:00 P.M
Settlement:	2-3 business days
Pricing Mechanism:	Forward Pricing
Load:	Front end: 0%, Back end: 0%
Management Fee:	10% of Gross Earnings (Min 1% p.a., Max 1.25% p.a. of Average Annual Net Assets)
Risk Profile:	Exceptionally Low
Fund Stability Rating:	"AAA (f)" by PACRA
Listing:	Lahore Stock Exchange
Custodian & Trustee:	Central Depository Company (CDC)
Auditors:	"KPMG Taseer Hadi & Co. Chartered Accountants
Benchmark:	70% 3-Month T-Bills & 30% average 3-Month deposit rates (AA & above rated banks)
Fund Manager:	Muhammad Ali Bhabha, CFA, FRM
Minimum Subscription:	Growth Unit: Rs. 10,000/- Income Unit: Rs. 100,000/-
Asset Manager Rating:	AM2 by PACRA (Very High Investment Management Standards)

Investment Objective

To generate optimal return with minimum risk, to provide easy liquidity and reasonable income to its unit holders by investing primarily in short-term Government Securities.

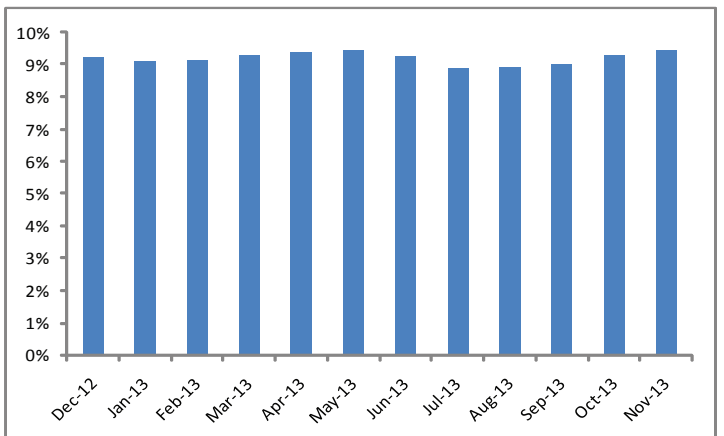
Fund Manager Commentary

The Fund earned an annualized return of 6.9% during November 2013 versus the benchmark return of 7.5%. The annualized return for FYTD is 7.3% against the benchmark return of 8.0%. The return generated by the Fund is net of management fees and all other expenses.

NGSLF's stability rating is 'AAA (f)' awarded by PACRA. NGSFLF is the largest Fund in Pakistan in this rating category. The rating reflects exceptionally strong credit and liquidity profile of the Fund. Average daily allocation for the last 365 days in short-term T-Bills was around 82% of the Fund size. While at the end of the month, T-Bills comprised around 84% of the Total Assets and 85% of Net Assets. Weighted average time to maturity of the Fund is 34 days.

We had kept short maturities for our money market funds on the expectation of upside risk to the inflation and interest rates. Taking advantage of the flexibility that we have, we are now deploying our funds in slightly longer maturities to benefit from upward movement in the yield curve.

Monthly average yield of 3-month T-Bills for the last 12 months



Asset Allocation (% of Total Assets) 30-Nov-13 31-Oct-13

	30-Nov-13	31-Oct-13
T-Bills	83.64%	74.38%
Placements with Banks	-	5.23%
Placements with DFIs	9.41%	8.22%
Cash Equivalents	6.72%	11.95%
Other including receivables	0.23%	0.22%
<b>Total</b>	<b>100.00%</b>	<b>100.00%</b>
Leverage	Nil	Nil

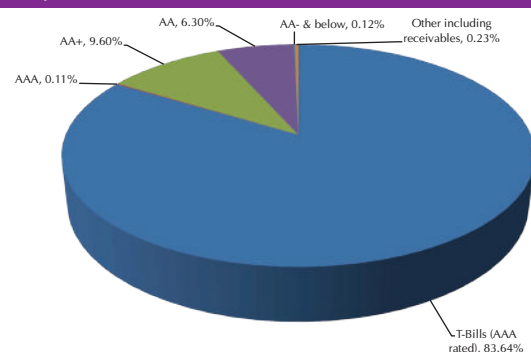
WORKERS' WELFARE FUND (WWF)

The scheme has maintained provisions against Workers' Welfare Fund's liability to the tune of Rs. 92,626,262/-. If the same were not made the NAV per unit/ last one year return of scheme would be higher by Rs. 0.0715/0.77%. For details investors are advised to read note 7 of the Financial Statements of the Scheme for the quarter ended September 30, 2013.

Name of the Members of Investment Committee

- Dr. Amjad Waheed, CFA
- Sajjad Anwar, CFA
- Muhammad Ali Bhabha, CFA, FRM
- Syed Suleman Akhtar, CFA

Credit Quality of the Portfolio as of November 30th, 2013 (% of Total Assets)



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MONTHLY REPORT (MUFAP's Recommended Format)  
Unit Price (30/11/2013): Rs. 10.0076

November 2013

## Performance

Performance %	November 2013*	FYTD Jul 2013 - Nov 2013*	Trailing 12 Months Dec 2012-Nov 2013*	Since Launch February 24, 2012**
NAFA Money Market Fund	6.94%	7.47%	7.99%	9.09%
Benchmark	6.84%	6.61%	6.55%	6.82%

\* Annualized Simple Return - \*\* (Annualized Return Based on Morningstar Methodology)  
(Returns are net of management fee & all other expenses)

## General Information

Launch Date:	February 24, 2012
Fund Size:	Rs. 11,205 million
Type:	Open-end – Money Market Fund
Dealing Days:	Daily – Monday to Saturday
Dealing Time:	(Mon - Thr) 9:00 A.M to 5:00 P.M (Friday) 9:00 A.M to 5:30 P.M (Saturday) 9:00 A.M to 1:00 P.M
Settlement:	2-3 business days
Pricing Mechanism	Forward Pricing
Load:	Front end: 0.5% (Nil on investment above Rs. 16 million), Back end: 0%
Management Fee:	1.00% per annum
Risk Profile:	Very Low
Fund Stability Rating:	"AA (f)" by PACRA
Listing:	Lahore Stock Exchange
Custodian & Trustee:	Central Depository Company (CDC)
Auditors:	"A. F. Ferguson & Co Chartered Accountants
Benchmark:	3-Month deposit rates (AA & above rated banks)
Fund Manager:	Salman Ahmed
Minimum Subscription:	Growth Unit: Rs. 10,000/- Income Unit: Rs. 100,000/-
Asset Manager Rating:	AM2 by PACRA (Very High Investment Management Standards)

## Investment Objective

To provide stable income stream with preservation of capital by investing in AA and above rated banks and money market instruments.

## Fund Manager Commentary

The Fund earned an annualized return of 6.9% during November 2013 versus the benchmark return of 6.8%, thus registering an outperformance of 0.1% p.a. Since the launch of the Fund in February 2012, the Fund has outperformed its benchmark by 2.3% p.a. by earning an annualized return of 9.1%. This outperformance is net of management fee and all other expenses.

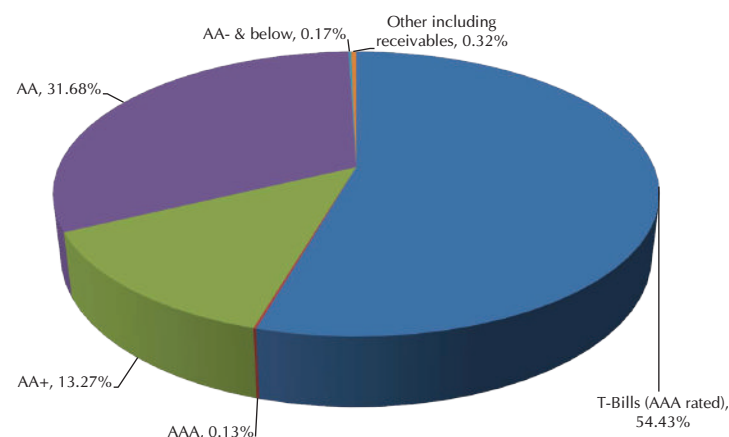
Being a money market scheme, the Fund has very restrictive investment guidelines. The authorized investments of the Fund include T-Bills, Bank Deposits and Money Market instruments. Minimum eligible rating is AA, while the Fund is not allowed to invest in any security exceeding six month maturity. The weighted average time to maturity of the Fund cannot exceed 90 days. The Fund is rated AA(f) by PACRA which denotes a very strong capacity to maintain relative stability in returns and very low exposure to risks.

The allocation of the Fund in Treasury Bills is around 54% at month-end. The weighted average time to maturity of the Fund is 34 days. We had kept short maturities for our money market funds on the expectation of upside risk to the inflation and interest rates. Taking full advantage of the flexibility that we have, we are now deploying our funds in slightly longer maturities to take benefit from upward movement in the yield curve.

## Asset Allocation (% of Total Assets) 30-Nov-13 31-Oct-13

T-Bills	54.43%	45.75%
Placements with Banks	31.28%	25.56%
Placements with DFIs	11.49%	7.58%
Cash Equivalents	2.48%	20.51%
Others including receivables	0.32%	0.60%
<b>Total</b>	<b>100.00%</b>	<b>100.00%</b>
Leverage	Nil	Nil

## Credit Quality of the Portfolio as of November 30th, 2013 (% of Total Assets)



## WORKERS' WELFARE FUND (WWF)

The scheme has maintained provisions against Workers' Welfare Fund's liability to the tune of Rs. 56,756,657/-. If the same were not made the NAV per unit/ last one year return of scheme would be higher by Rs. 0.0507/0.55%. For details investors are advised to read note 8 of the Financial Statements of the Scheme for the quarter ended September 30, 2013.

## Name of the Members of Investment Committee

Dr. Amjad Waheed, CFA  
Sajjad Anwar, CFA  
Muhammad Ali Bhabha, CFA, FRM  
Syed Suleman Akhtar, CFA  
Salman Ahmed

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MONTHLY REPORT (MUFAP's Recommended Format)  
Unit Price (30/11/2013): Rs. 10.0440

November 2013

## Performance

Performance %	November 2013 *	FYTD Jul 2013 - Nov 2013*	Trailing 12 Months Dec 2012-Nov 2013*	Since Launch November 21, 2009**
NAFA Savings Plus Fund	7.43%	7.43%	7.90%	9.86%
Benchmark	6.92%	6.72%	6.84%	7.87%

\* Annualized Simple Return - \*\* (Annualized Return Based on Morningstar Methodology)  
(Returns are net of management fee & all other expenses)

## General Information

Launch Date:	November 21, 2009
Fund Size:	Rs.3,059 million
Type:	Open-end – Income fund
Dealing Days:	Daily – Monday to Saturday
Dealing Time:	(Mon - Thr) 9:00 A.M to 5:00 P.M (Friday) 9:00 A.M to 5:30 P.M (Saturday) 9:00 A.M to 1:00 P.M
Settlement:	2-3 business days
Pricing Mechanism:	Forward Pricing
Load:	Front end: 0.5% (Nil on investment above Rs. 16 million), Back end: 0%
Management Fee:	1.50% per annum
Risk Profile:	Very Low
Fund Stability Rating:	"AA- (f)" by PACRA
Listing:	Lahore Stock Exchange
Custodian & Trustee:	Central Depository Company (CDC)
Auditors:	A. F. Ferguson & Co. Chartered Accountants
Benchmark:	Average 6-Month deposit rate (A & above rated banks)
Fund Manager:	Muhammad Ali Bhabha, CFA, FRM
Minimum Subscription:	Growth Unit: Rs. 1,000/- Income Unit: Rs. 100,000/-
Asset Manager Rating:	AM2 by PACRA (Very High Investment Management Standards)

## Investment Objective

To minimize risk, preserve capital and generate a reasonable return along with a high degree of liquidity from a portfolio primarily constituted of bank deposits and money market instruments.

## Fund Manager Commentary

The Fund earned an annualized return of 7.4% during the month versus the benchmark return of 6.9%, thus depicting an outperformance of 0.5% p.a. The annualized return in the CY13 is 7.8% against the benchmark return of 6.8%, hence an outperformance of 1.0% p.a. This outperformance is net of management fee and all other expenses.

NSPF is one of the highest rated income funds in the market due to its restrictive investment guidelines. It cannot invest in any avenue which has more than six months maturity nor can it invest in debt securities and Equities. Moreover, it cannot invest in money market instruments below credit rating of 'AA-'.

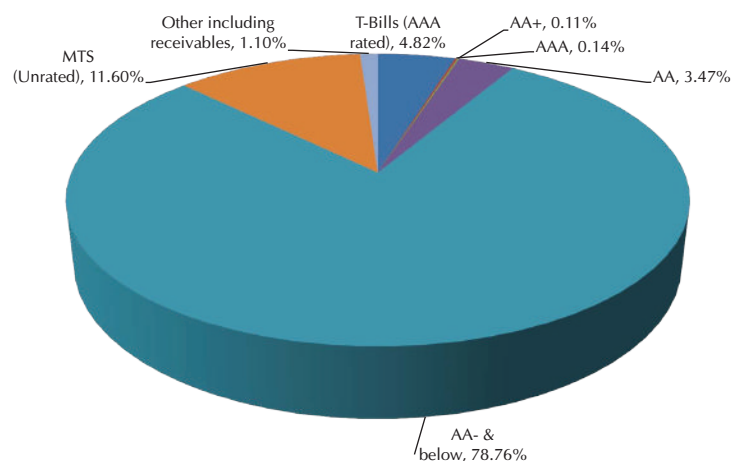
The portfolio of NSPF is invested in Treasury bills, MTS and bank deposits etc. The allocation in MTS is around 11.60%. Our internal guidelines permit MTS financing in only fundamentally strong companies with lower volatility. It is pertinent to mention that in this asset class the Fund provides financing at only pre-determined rates of return with no direct exposure to the stock market. The weighted average time to maturity of the entire Fund is around 8 days.

We are monitoring the developments in capital market conditions and will position the portfolio allocation accordingly.

## Asset Allocation (% of Total Assets)

	30-Nov-13	31-Oct-13
T-Bills	4.82%	4.80%
Margin Trading System (MTS)	11.60%	5.92%
Cash Equivalents	82.48%	87.93%
Other including receivables	1.10%	1.35%
<b>Total</b>	<b>100.00%</b>	<b>100.00%</b>
Leverage	Nil	Nil

## Credit Quality of the Portfolio as of November 30th, 2013 (% of Total Assets)



## WORKERS' WELFARE FUND (WWF)

The scheme has maintained provisions against Workers' Welfare Fund's liability to the tune of Rs.8,034,978/-. If the same were not made the NAV per unit/ last one year return of scheme would be higher by Rs. 0.0264/0.28%. For details investors are advised to read note 8 of the Financial Statements of the Scheme for the quarter ended September 30, 2013.

## Name of the Members of Investment Committee

Dr. Amjad Waheed, CFA  
Sajjad Anwar, CFA  
Muhammad Ali Bhabha, CFA, FRM  
Syed Suleman Akhtar, CFA

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MONTHLY REPORT (MUFAP's Recommended Format)  
Unit Price (30/11/2013): Rs. 10.0900

November 2013

## Performance

Performance %	November 2013 *	FYTD Jul 2013 - Nov 2013*	Trailing 12 Months Dec 2012-Nov 2013*	Since Launch August 21, 2010**
NAFA Riba Free Savings Fund	8.06%	7.36%	7.88%	9.65%
Benchmark	6.86%	6.68%	6.78%	7.71%

\* Annualized Simple Return - \*\* (Annualized Return Based on Morningstar Methodology)  
(Returns are net of management fee & all other expenses)

## General Information

Launch Date:	August 21, 2010
Fund Size:	Rs. 3,353 million
Type:	Open-end – Shariah Compliant Income Fund
Dealing Days:	Daily – Monday to Saturday
Dealing Time:	(Mon - Thr) 9:00 A.M to 5:00 P.M (Friday) 9:00 A.M to 5:30 P.M (Saturday) 9:00 A.M to 1:00 P.M
Settlement:	2-3 business days
Pricing Mechanism:	Forward Pricing
Load:	Front end: 0.5% (Nil on investment above Rs. 16 million), Back end: 0%
Management Fee:	1.25% per annum
Risk Profile:	Very Low
Fund Stability Rating:	"AA-(f)" by PACRA
Listing:	Lahore Stock Exchange
Custodian & Trustee:	Central Depository Company (CDC)
Auditors:	A. F. Ferguson & Co. Chartered Accountants
Benchmark:	Average 6-month deposit rate of A- and above rated Islamic Banks
Fund Manager:	Salman Ahmed
Minimum Subscription:	Growth Unit: Rs. 10,000/- Income Unit: Rs. 100,000/-
Asset Manager Rating:	AM2 by PACRA (Very High Investment Management Standards)

## Investment Objective

To provide preservation of capital and earn a reasonable rate of return along with a high degree of liquidity by investing in short-term Shariah compliant banks and money market / debt securities.

## Fund Manager Commentary

The Fund generated an annualized return of 8.1% for the month of November 2013 versus the benchmark return of 6.9% thus registering an outperformance of 1.2% p.a. During the last one year the Fund has outperformed its benchmark by 1.1% by earning an annualized return of 7.9%. This outperformance is net of management fee and all other expenses.

The Fund aims to consistently provide better return than the profit rates offered by Islamic Banks / Islamic windows of commercial banks, while also providing easy liquidity along with a high quality credit profile. The Fund is allowed to invest in short-term Shariah compliant money market securities of up to six months maturity rated AA- or better. The Fund is not authorized to invest in debt securities and the Equities. With stability rating of AA-(f), NRF SF is amongst the highest rated Islamic Income Funds in the market.

The allocation of the Fund is around 15% in GoP Ijarah Sukuks, which are floating rate instruments with 6-months coupon re-setting. Around 83% of the portfolio is invested in bank deposits which further enhance liquidity profile of the Fund.

The weighted average duration of the Fund is 12 days and the weighted average time to maturity is 62 days. The Fund is invested in floating rate securities. Therefore, the return on the Fund will improve with increase in interest rates. We will rebalance the portfolio based on the economic and market conditions.

Asset Allocation (% of Total Assets)	30-Nov-13	31-Oct-13
GOP Ijarah Sukuk - Govt. Backed	14.97%	17.67%
Cash Equivalents	83.31%	80.52%
Other including receivables	1.72%	1.81%
<b>Total</b>	<b>100.00%</b>	<b>100.00%</b>
Leverage	Nil	Nil

## Top Holdings (as at November 30, 2013)

Name of Sukuk	% of Total Assets
GOP Ijarah (Sukuk IX)	5.57%
GOP Ijarah (Sukuk VIII)	2.97%
GOP Ijarah (Sukuk XII)	1.49%
GOP Ijarah (Sukuk XIII)	1.40%
GOP Ijarah (Sukuk X)	1.19%
GOP Ijarah (Sukuk XIV)	0.74%
GOP Ijarah (Sukuk XI)	0.72%
GOP Ijarah (Sukuk VI)	0.65%
GOP Ijarah (Sukuk VII)	0.24%
<b>Total</b>	<b>14.97%</b>

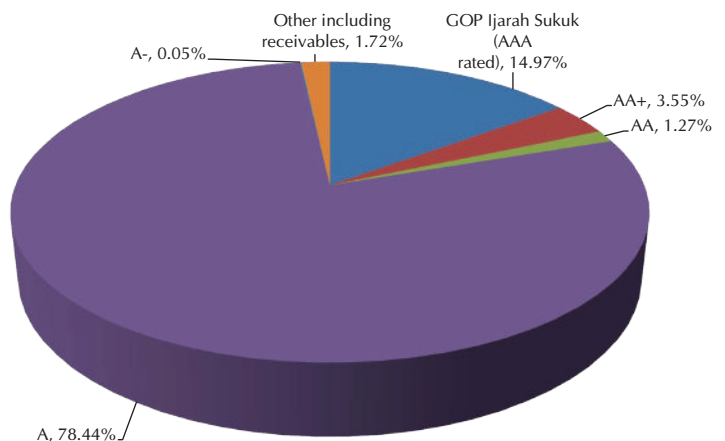
## WORKERS' WELFARE FUND (WWF)

The scheme has maintained provisions against Workers' Welfare Fund's liability to the tune of Rs.5,991,241/-. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs.0.0180/0.19%. For details investors are advised to read note 8 of the Financial Statements of the Scheme for the quarter ended September 30, 2013.

## Name of the Members of Investment Committee

Dr. Amjad Waheed, CFA  
Sajjad Anwar, CFA  
Muhammad Ali Bhabha, CFA, FRM  
Syed Suleman Akhtar, CFA  
Salman Ahmed

## Credit Quality of the Portfolio as of November 30th, 2013 (% of Total Assets)



**Disclaimer:** This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. The NAV based prices of units and any dividends/returns thereon are dependant on forces and factors affecting the capital markets. These may go up or down based on market conditions. Past performance is not necessarily indicative of future results.



**Performance**

Performance %	November 2013 *	FYTD Jul 2013 - Nov 2013*	Trailing 12 Months Dec 2012-Nov 2013*	Since Launch October 28, 2011 **
NAFA Financial Sector Income Fund	7.38%	7.73%	8.39%	10.08%
Benchmark	8.86%	8.51%	8.57%	9.48%

\* Annualized Simple Return - \*\* (Annualized Return Based on Morningstar Methodology)  
(Returns are net of management fee & all other expenses)

**General Information**

Launch Date: October 28, 2011  
Fund Size: Rs. 4,782 Million  
Type: Open-end – Income Fund  
Dealing Days: Daily – Monday to Saturday (Mon - Thr) 9:00 A.M to 5:00 P.M (Friday) 9:00 A.M to 5:30 P.M (Saturday) 9:00 A.M to 1:00 P.M  
Dealing Time: 2-3 business days  
Settlement: Forward Pricing  
Pricing Mechanism: Front end: 1% (Nil on investment above Rs. 16 million) Back end: 0%  
Load:  
Management Fee: 1.5% per annum  
Risk Profile: Low  
Fund stability rating: A+(f) by PACRA  
Listing: Lahore Stock Exchange  
Custodian & Trustee: Central Depository Company (CDC)  
Auditors: A. F. Ferguson & Co. Chartered Accountants  
Benchmark: 70% 6-Month KIBOR & 30% average 3-Month deposit rates A & above rated banks)  
Fund Manager: Salman Ahmed  
Minimum Subscription: Growth Unit: Rs. 10,000/- Income Unit: Rs. 100,000/-  
Asset Manager Rating: AM2 by PACRA (Very High Investment Management Standards)

**Investment Objective**

To provide income enhancement and preservation of capital by investing in prime quality Financial Sector TFCs/Sukuku, Bank deposits and short-term money market instruments.

**Fund Manager Commentary**

The Fund generated an annualized return of 7.4% for the month of November 2013 versus the benchmark return of 8.9%. Since its launch in October 2011, the Fund offered an annualized return of 10.1% against the benchmark return of 9.5%, hence an outperformance of 0.6% p.a. This outperformance is net of management fee and all other expenses.

The Fund is unique as it invests a minimum 70% of its assets in Financial Sector (mainly banks) debt securities, instruments or deposits. Minimum entity rating of issuers of debt securities is AA minus. This minimizes credit risk and at the same time enhances liquidity of the Fund. Duration of the overall portfolio cannot be more than one year. This minimizes interest rate or pricing risk. The Fund invests 25% of its assets in less than 90 days T-Bills or saving accounts with banks, which further enhances liquidity profile of the Fund.

Exposure in TFCs was 24.54% at the end of the month with average time to maturity of 3.99 years and Yield to Maturity of 10.84% p.a. The TFC portfolio of the Fund is predominantly floating rate linked to KIBOR. The weighted average time-to-maturity of the Fund is 0.99 years.

As the Fund is invested in floating rate TFCs and other short-term avenues any hike in interest rate is likely to improve the return of the Fund. We will rebalance the allocation of the portfolio proactively based on the capital market outlook.

**Asset Allocation (% of Total Assets) 30-Nov-13 31-Oct-13**

TFCs	24.54%	23.57%
Cash Equivalents	73.73%	74.80%
Other including receivables	1.73%	1.63%
<b>Total</b>	<b>100.00%</b>	<b>100.00%</b>
Leverage	Nil	Nil

**Top 10 TFC (as at November 30th, 2013)**

Name of TFC	% of Total Assets
Bank Alfalah Limited IV - FT	7.74%
Faysal Bank Limited III	6.45%
Askari Bank Limited III	3.28%
Bank Alfalah Limited IV - FX	1.28%
Allied Bank Limited II	1.28%
Standard Chartered Bank (Pakistan) Limited IV	1.04%
Pakistan Mobile Communication Limited (17 Sep 13)	1.04%
Askari Bank Limited IV	0.97%
Pak Libya Holding Company	0.86%
Allied Bank Limited I	0.34%
<b>Total</b>	<b>24.28%</b>

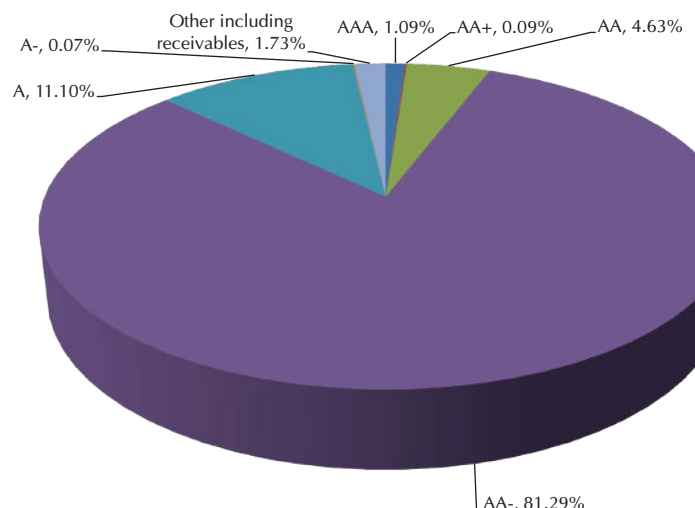
**WORKERS' WELFARE FUND (WWF)**

The scheme has maintained provisions against Workers' Welfare Fund's liability to the tune of Rs. 12,566,893/- If the same were not made the NAV per unit/ last one year return of scheme would be higher by Rs.0.0274/0.28%. For details investors are advised to read note 8 of the Financial Statements of the Scheme for the quarter ended September 30, 2013.

**Name of the Members of Investment Committee**

Dr. Amjad Waheed, CFA  
Sajjad Anwar, CFA  
Muhammad Ali Bhabha, CFA, FRM  
Syed Suleman Akhtar, CFA  
Salman Ahmed

**Credit Quality of the Portfolio as of November 30th, 2013 (% of Total Assets)**





MONTHLY REPORT (MUFAP's Recommended Format)  
Unit Price (29/11/2013): Rs.11.8610

November 2013

Performance				
Performance %	November 2013*	FYTD Jul 2013 - Nov 2013*	Trailing 12 Months Dec. 2012 - Nov. 2013*	Since Launch August 21, 2010**
NAFA Asset Allocation Fund *	1.57%	4.24%	25.35%	21.23%
Benchmark	2.07%	6.35%	16.71%	13.33%

\* Cumulative Returns  
\*\* Annualized Return *[Net of management fee & all other expenses]*

## General Information

Launch Date: August 21, 2010  
Fund Size: Rs. 1,221 million  
Type: Open-end – Asset Allocation Fund  
Dealing Days: Daily – Monday to Friday  
Dealing Time: (Mon-Thr) 9:00 A.M to 5:00 P.M (Friday) 9:00 A.M to 5:30 P.M  
Settlement: 2-3 business days  
Pricing Mechanism: Forward Pricing  
Load: Front end – 3% (Nil on investment above Rs. 16 million) Back end - 0%  
Management Fee: 2% per annum  
Risk Profile: Moderate  
Listing: Lahore Stock Exchange  
Custodian & Trustee: Central Depository Company (CDC)  
Auditors: A. F. Ferguson & Co. Chartered Accountants  
Benchmark: 1/3 of average 3-month bank deposit rate; 1/3 of 6-month KIBOR; 1/3 of KSE 30 Index  
Fund Manager: Muhammad Imran, CFA, ACCA  
Minimum Subscription: Growth Unit: Rs. 10,000/-  
Income Unit: Rs. 100,000/-  
Asset Manager Rating: AM2 by PACRA (Very High Investment Management Standards)

## Investment Objective

To generate income by investing in Debt & Money Market securities and to generate capital appreciation by investing in equity and equity related securities.

## Fund Manager's Commentary

During the month under review, NAFA Asset Allocation Fund's (NAAF) unit price (NAV) increased by 1.6% while the benchmark increased by 2.1%. Thus your Fund underperformed the benchmark by 0.5%. Since inception on August 21, 2010 the Fund has posted 88.0% return, versus 50.7% by the benchmark. Thus, to date the cumulative outperformance of your Fund stands at 37.3%. This outperformance is net of management fee and all other expenses.

The stock market closed at an all time high level of 24,302, breaking the psychological barrier of 24,000, which it had resisted thrice during this fiscal year. Continuation of foreign interest and less than expected hike in discount rate also contributed to the continued market bull run. NAAF started off the month with an allocation of around 13% in equities, which was increased to around 21% towards the end of the month. The Fund underperformed the benchmark as it was underweight in equities. During the month, allocation was increased in all the sectors barring Oil and Gas, Construction and Materials, and Personal Goods sectors, where the allocation was reduced.

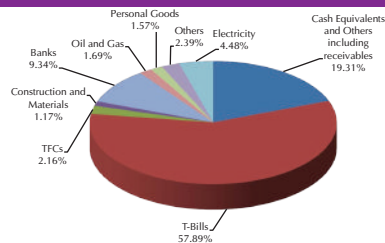
Asset Allocation (% of Total Assets)	29-Nov-13	31-Oct-13
Equities / Stocks	20.64%	13.30%
TFCs	2.16%	1.84%
T-Bills	57.89%	20.02%
Cash Equivalents	18.22%	63.80%
Others including receivables	1.09%	1.04%
Total	100.00%	100.00%
Leverage	Nil	Nil

## Characteristics of Equity Portfolio\*\*\*

	PER	PBV	DY
NAAF	7.6	1.7	6.4%
KSE-30	8.2	2.1	6.7%

\*\*\* Based on NAFA's estimates

## Asset Allocation (% of Total Assets) (as on 29th November, 2013)

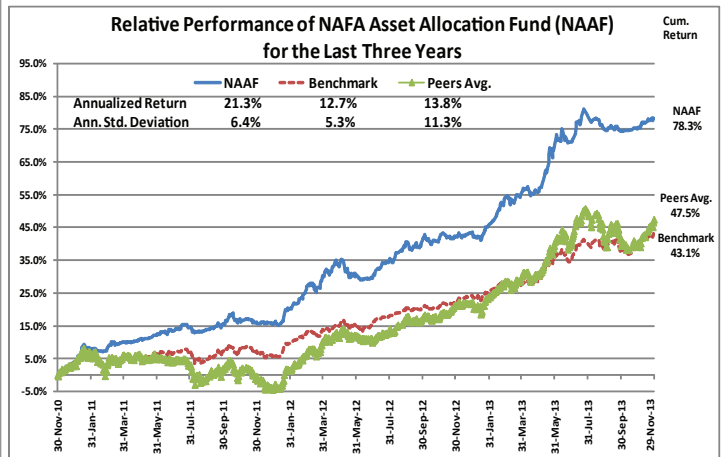


## Name of the Members of Investment Committee

Dr. Amjad Waheed, CFA  
Sajjad Anwar, CFA  
Muhammad Ali Bhabha, CFA, FRM  
Syed Suleman Akhtar, CFA  
Asim Wahab Khan, CFA  
Muhammad Imran, CFA, ACCA

## WORKERS' WELFARE FUND (WWF)

The scheme has maintained provision against Workers' Welfare Fund's liability to the tune of Rs 7,387,844/- If the same were not made the NAV per unit/ last one year return of scheme would be higher by Rs 0.0718/0.76%. For details investors are advised to read Note 8 of the Financial Statements of the Scheme for the period ended September 30, 2013.



## Top Ten Holdings (as on 29th November, 2013)

Name	Asset Class	% of Total Assets
Bank AL-Habib Ltd	Equity	4.40%
Kot Addu Power Company Ltd	Equity	4.29%
Bank Al-Falah Ltd	Equity	4.13%
Nishat Mills Ltd	Equity	1.56%
Allied Bank Ltd I	TFC	1.50%
Lucky Cement Ltd	Equity	1.05%
Pakistan Telecommunication Ltd	Equity	0.96%
Pakistan State Oil Co. Ltd	Equity	0.88%
United Bank Ltd	Equity	0.81%
Fatima Fertilizer Company Ltd	Equity	0.76%
<b>Total</b>		<b>20.34%</b>

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## Performance

Performance %	November 2013*	FYTD Jul 2013 - Nov 2013 *	Trailing 12 Months Dec. 2012 - Nov. 2013*	Since Launch January 22, 2007**
NAFA Multi Asset Fund*	3.07%	7.11%	30.13%	13.96%
Benchmark	2.87%	8.26%	22.25%	8.73%

\* Cumulative Returns  
\*\* Annualized Return  
[Net of management fee & all other expenses]

## General Information

Launch Date:	January 22, 2007
Fund Size:	Rs 815 million
Type:	Open-end – Balanced Fund
Dealing Days:	Daily – Monday to Friday
Dealing Time:	(Mon-Thr) 9:00 A.M to 5:00 P.M (Friday) 9:00 A.M to 5:30 P.M
Settlement:	2-3 business days
Pricing Mechanism:	Forward Pricing
Load:	Front end – 3% (Nil on investment above Rs. 16 million) Back end - 0%
Management Fee:	2% per annum
Risk Profile:	Moderate
Listing:	Lahore Stock Exchange
Custodian & Trustee:	Central Depository Company (CDC)
Auditors:	M. Yousuf Adil Saleem & Co. Chartered Accountants
Benchmark:	50% KSE-30 Index & 50% 3-month KIBOR
Fund Manager:	Asim Wahab Khan, CFA
Minimum Subscription:	Growth Unit: Rs. 10,000/- Income Unit: Rs. 100,000/-
Asset Manager Rating:	AM2 by PACRA (Very High Investment Management Standards)

## Investment Objective

To provide investors with a combination of capital growth and income. NMF aims to achieve attractive returns at moderate levels of risk by investing in a variety of asset classes such as stocks, bonds, money market instruments, CFS etc.

## Fund Manager's Commentary

During the month under review, NAFA Multi Asset Fund's (NMF) unit price (NAV) increased by 3.1% while the benchmark increased by 2.9%. Thus your Fund outperformed the benchmark by 0.2%. Since inception on January 22, 2007 your Fund has posted 145.3% return, versus 77.7% by the benchmark. Thus, to date the cumulative out performance of your Fund stands at 67.6%. This outperformance is net of management fee and all other expenses.

The stock market closed at an all time high level of 24,302, breaking the psychological barrier of 24,000, which it had resisted thrice during this fiscal year. Continuation of foreign interest and less than expected hike in discount rate also contributed to the continued market bull run. NMF started off the month with an allocation of around 42% in equities, which was maintained during the month. Despite being underweight in equities, the Fund outperformed the benchmark in November as the Fund's key holdings in Banks, Fixed Line Telecommunication, and Personal Goods sectors outperformed the market. During the month, allocation was increased in Banks, Fixed Line Telecommunications, General Industrials, and Chemicals sectors, whereas it was reduced in all the other sectors.

## Asset Allocation (% of Total Assets)

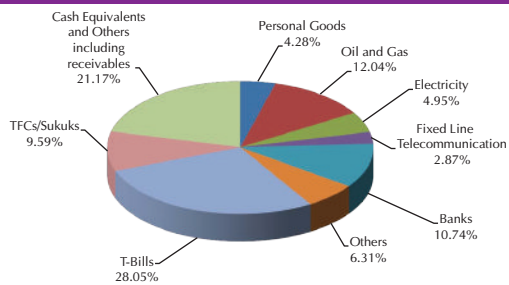
	29-Nov-13	31-Oct-13
Equities / Stocks	41.19%	42.11%
TFCs / Sukuks	9.59%	10.21%
T-Bills	28.05%	-
Cash Equivalents	19.58%	45.22%
Others including receivables	1.59%	2.46%
<b>Total</b>	<b>100.00%</b>	<b>100.00%</b>
Leverage	Nil	Nil

## Characteristics of Equity Portfolio\*\*\*

	PER	PBV	DY
NMF	7.4	1.8	6.9%
KSE-30	8.2	2.1	6.7%

\*\*\* Based on NAFA's estimates

## Asset Allocation (% of Total Assets) (as on 29th November, 2013)



## Name of the Members of Investment Committee

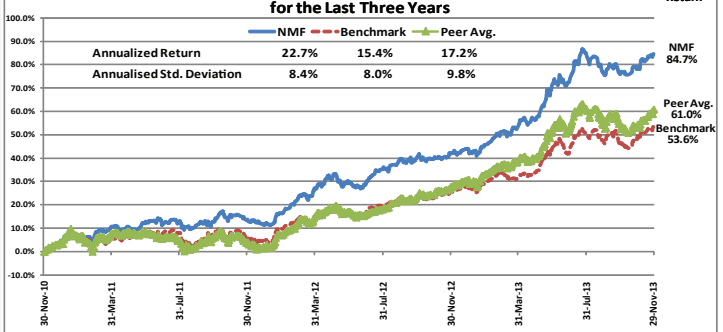
Dr. Amjad Waheed, CFA  
Sajjad Anwar, CFA  
Muhammad Ali Bhabha, CFA, FRM  
Syed Suleman Akhtar, CFA  
Asim Wahab Khan, CFA  
Muhammad Imran, CFA, ACCA

## WORKERS' WELFARE FUND (WWF)

The scheme has maintained provision against Workers' Welfare Fund's liability to the tune of Rs 10,807,010/- If the same were not the NAV per unit/ last one year return of scheme would be higher by Rs 0.1627/1.73%. For details investors are advised to read Note 7 of the Financial Statements of the Scheme for the period ended September 30, 2013.

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## Relative Performance of NAFA Multi Asset Fund (NMF) for the Last Three Years



## Top Ten Holdings (as on 29th November, 2013)

Name	Asset Class	% of Total Assets	Name	Asset Class	% of Total Assets
Bank Al-Falah Ltd	Equity	4.10%	Pakistan Petroleum Ltd	Equity	3.46%
Kot Addu Power Co Ltd	Equity	3.91%	Oil & Gas Dev.Co Ltd	Equity	2.95%
Bank AL-Habib Ltd	Equity	3.85%	Pakistan Telecommunication	Equity	2.87%
Maple Leaf Cement I	Sukuk	3.70%	Thal Ltd	Equity	2.82%
Pakistan State Oil Co. Ltd	Equity	3.47%	Nishat Mills Ltd	Equity	2.65%

## Details of Non-Compliant Investments

Particulars	Type of Investment	Value of Investments before Provision	Provision held	Value of Investments after Provision	% of Net Assets	% of Gross Assets	Yield to Maturity per annum
Saudi Pak Leasing****	TFC	29,015,360	-	14,507,680	1.78%	1.74%	59.42%
Eden Housing (Sukuk II)	SUKUK	15,937,500	5,555,988	10,381,512	1.27%	1.24%	96.81%
Maple Leaf Cement (Sukuk I)	SUKUK	77,197,065	46,318,239	30,878,826	3.79%	3.70%	41.15%
Pak Eletron Limited (Sukuk)	SUKUK	17,142,857	16,457,143	685,714	0.08%	0.08%	328.98%
New Allied Electronics (Sukuk I)	SUKUK	10,000,000	10,000,000	-	-	-	-
<b>Total</b>		<b>149,292,782</b>	<b>78,331,370</b>	<b>56,453,732</b>	<b>6.92%</b>	<b>6.76%</b>	

\*\*\*\*Said TFC is performing but classified as non Compliant on the basis of required rating. Due to this the difference between the Value of Investment before provision and after provision is mark to market loss instead of provisioning.



MONTHLY REPORT (MUFAP's Recommended Format)  
Unit Price (29/11/2013): Rs.12.4874

November 2013

## Performance

Performance %	November 2013*	FYTD Jul 2013 - Nov 2013*	Trailing 12 Months Dec. 2012 - Nov. 2013*	Since Launch October 29, 2007**
NAFA Islamic Multi Asset Fund	2.32%	4.54%	28.64%	12.83%
Benchmark	2.81%	6.80%	23.21%	10.96***

\* Cumulative Return

\*\* Annualized Return [Net of management fee & all other expenses]

\*\*\* KSE-30 is used as equity component for the Benchmark before June 30, 2008, the launch date of KMI-30 Index.

## General Information

Launch Date:	October 29, 2007
Fund Size:	Rs. 364 million
Type:	Shariah Compliant - Open-end - Balanced Fund
Dealing Days:	Daily - Monday to Friday
Dealing Time:	(Mon-Thr) 9:00 A.M to 5:00 P.M (Friday) 9:00 A.M to 5:30 P.M
Settlement:	2-3 business days
Pricing Mechanism:	Forward Pricing
Load:	Front end - 3% (Nil on investment above Rs. 16 million) Back end - 0%
Management Fee:	2% per annum
Risk Profile:	Moderate
Listing:	Lahore Stock Exchange
Custodian & Trustee:	Central Depository Company (CDC)
Auditors:	KPMG Taseer Hadi & Co. Chartered Accountants
Benchmark:	50% KMI - 30 Index & 50% average 3-month profit rate of Islamic banks.
Fund Manager:	Asim Wahab Khan, CFA
Minimum Subscription:	Growth Unit: Rs. 10,000/- Income Unit: Rs. 100,000/-
Asset Manager Rating:	AM2 by PACRA (Very High Investment Management Standards)

## Investment Objective

To provide investors with a combination of capital growth and income by investing in Shariah compliant investments. NIMF aims to achieve attractive returns at moderate levels of risk by investing in a variety of Shariah compliant securities, instruments and avenues such as Equities, Musharakah, Murabahah, Ijarah etc.

## Fund Manager's Commentary

During the month under review, unit price (NAV) of NAFA Islamic Multi Asset Fund (NIMF) increased by 2.3%, whereas the benchmark increased by 2.8%, thus your Fund underperformed the benchmark by 0.5%. Since its inception, your Fund has posted 108.7 return, versus 88.5% by the benchmark. Thus, an outperformance of 20.2% was recorded. This outperformance is net of management fee and all other expenses.

The stock market closed at an all time high level of 24,302, breaking the psychological barrier of 24,000, which it had resisted thrice during this fiscal year. Continuation of foreign interest and less than expected hike in discount rate also contributed to the continued market bull run. Overall, KMI-30 Index gained 5.12% during November 2013. NIMF started off the month with an allocation of around 43% in equities, which was slightly reduced to around 41% towards the end of the month. The Fund underperformed the benchmark in November primarily due to lower allocation in equities. During the month, allocation was reduced in all the sectors barring Banks, where the allocation was increased.

## Asset Allocation (% of Total Assets) 29-Nov-13 31-Oct-13

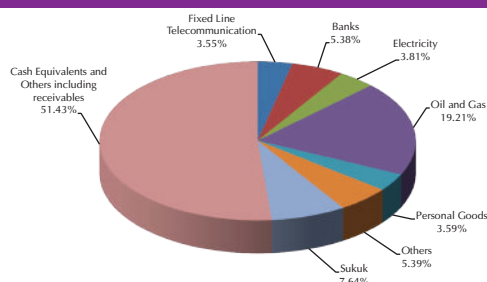
Asset Allocation (% of Total Assets)	29-Nov-13	31-Oct-13
Equities / Stocks	40.93%	42.72%
Sukus	7.64%	6.03%
Cash Equivalents	47.55%	48.60%
Others including receivables	3.88%	2.65%
Total	100.00%	100.00%
Leverage	Nil	Nil

## Characteristics of Equity Portfolio\*\*\*\*

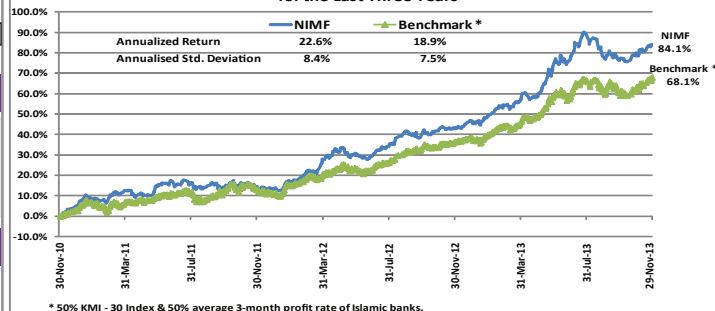
	PER	PBV	DY
NIMF	7.8	2.0	6.8%
KMI-30	7.9	2.2	7.5%

\*\*\*\* Based on NAFA's estimates

## Asset Allocation (% of Total Assets) (as on 29th November, 2013)



## Relative Performance of NAFA Islamic Multi Asset Fund (NIMF) for the Last Three Years



\* 50% KMI - 30 Index & 50% average 3-month profit rate of Islamic banks.

## Top Ten Holdings (as on 29th November, 2013)

Name	Asset Class	% of Total Assets	Name	Asset Class	% of Total Assets
Pakistan State Oil Co. Ltd	Equity	5.75%	Hub Power Company Ltd	Equity	3.81%
Pakistan Petroleum Ltd	Equity	5.44%	Nishat Mills Ltd	Equity	3.59%
Meezan Bank Ltd	Equity	5.38%	Pakistan Telecommunication	Equity	3.55%
Oil & Gas Dev.Co Ltd	Equity	4.74%	Pakistan Oilfields Ltd	Equity	2.55%
Maple Leaf Cement I	Sukuk	4.68%	Thal Ltd	Equity	1.66%

## Name of the Members of Investment Committee

Dr. Amjad Waheed, CFA  
Sajjad Anwar, CFA  
Syed Suleman Akhtar, CFA  
Muhammad Ali Bhabha, CFA, FRM  
Asim Wahab Khan, CFA  
Muhammad Imran, CFA, ACCA

## WORKERS' WELFARE FUND (WWF)

The scheme has maintained provision against Workers' Welfare Fund's liability to the tune of Rs 5,115,460/-If the same were not made the NAV per unit/ last one year return of scheme would be higher by Rs 0.1755/1.81%.For details investors are advised to read the Note 10 of the Financial Statements of the Scheme for the period ended September 30, 2013.

## Details of Non-Compliant Investments

Particulars	Type of Investment	Value of Investments before Provision	Provision held	Value of Investments after Provision	% of Net Assets	% of Gross Assets	Yield to Maturity per annum
Kohat Cement Limited (Sukuk)****	SUKUK	5,521,999	-	4,141,499	1.14%	1.11%	6.22%
Eden Housing (Sukuk II)	SUKUK	7,968,750	2,777,994	5,190,756	1.43%	1.39%	96.81%
Maple Leaf Cement (Sukuk I)	SUKUK	43,643,750	26,186,250	17,457,500	4.80%	4.68%	41.15%
Pak Elektron Limited (Sukuk)	SUKUK	21,428,571	20,571,428	857,143	0.24%	0.23%	328.98%
Total		78,563,070	49,535,672	27,646,898	7.61%	7.41%	

\*\*\*\*Said TFC is performing but classified as non Compliant on the basis of required rating. Due to this the difference between the Value of Investment before provision and after provision is mark to market loss instead of provisioning.

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MONTHLY REPORT (MUFAP's Recommended Format)  
Unit Price (29/11/2013): Rs.9.6919

November 2013

## Performance

Performance %	November 2013*	FYTD Jul 2013 - Nov 2013 *	Trailing 12 Months Dec. 2012-Nov. 2013*	Since Launch January 22, 2007**
NAFA Stock Fund	5.91%	12.16%	41.62%	13.59%
Benchmark	5.01%	12.57%	35.94%	4.61%

\* Cumulative Returns  
\*\* Annualized Return [Net of management fee & all other expenses]

## General Information

Launch Date:	January 22, 2007
Fund Size:	Rs. 1,034 million
Type:	Open-end – Equity Fund
Dealing Days:	Daily – Monday to Friday
Dealing Time:	(Mon-Thr) 9:00 A.M to 5:00 P.M (Friday) 9:00 A.M to 5:30 P.M
Settlement:	2-3 business days
Pricing Mechanism:	Forward Pricing
Load:	Front end – 3% (Nil on investment above Rs 16 million) Back end - 0%
Management Fee:	2% per annum
Risk Profile:	High
Listing:	Lahore Stock Exchange
Custodian & Trustee:	Central Depository Company (CDC)
Auditors:	M. Yousuf Adil Saleem & Co. Chartered Accountants
Benchmark:	KSE-30 Index
Fund Manager:	Asim Wahab khan, CFA
Minimum Subscription:	Growth Unit: Rs. 10,000/- Income Unit: Rs. 100,000/-
Asset Manager Rating:	AM2 by PACRA (very high investment management standards)

## Investment Objective

To provide investors with long term capital growth from an actively managed portfolio invested primarily in listed companies in Pakistan. The risk profile of the Fund will be moderate to high.

## Fund Manager's Commentary

During the month under review, the benchmark increased by 5.0% whereas NAFA Stock Fund's (NSF) unit price (NAV) increased by 5.9%, thus an outperformance of 0.9% was recorded. Since inception on January 22, 2007 your Fund has posted 139.9% return, versus 36.2% by the Benchmark. Thus, to date the cumulative outperformance of your Fund stands at 103.7%. This outperformance is net of management fee and all other expenses.

The stock market closed at an all time high level of 24,302, breaking the psychological barrier of 24,000, which it had resisted thrice during this fiscal year. Continuation of foreign interest and less than expected hike in discount rate also contributed to the continued market bull run. NSF started off the month with an allocation of around 80% in equities, which was maintained during the month. The Fund outperformed the benchmark in November as the Fund's key holdings in Banks, Fixed Line Telecommunication, and Personal Goods sectors outperformed the market. During the month, allocation was increased primarily in Banks, Electricity, Industrial Transportation and General Industrials sectors whereas it was reduced in all the other sectors.

## Asset Allocation (% of Total Assets) 29-Nov-13 31-Oct-13

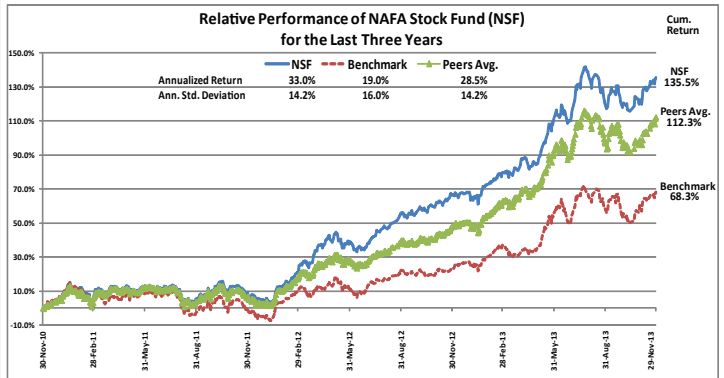
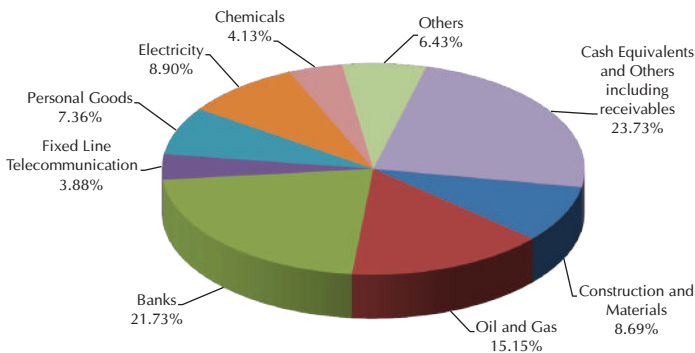
	29-Nov-13	31-Oct-13
Equities / Stock	76.27%	80.46%
Cash Equivalents	20.34%	13.99%
Others including receivables	3.39%	5.55%
Total	100.00%	100.00%
Leverage	Nil	Nil

## Characteristics of Equity Portfolio\*\*\*

	PER	PBV	DY
NSF	7.4	1.8	6.5%
KSE-30	8.2	2.1	6.7%

\*\*\* Based on NAFA's estimates

## Asset Allocation (% of Total Assets) (as on 29th November, 2013)



## Top Ten Equity Holdings (as on 29th November, 2013)

Name	% of Total Assets	Name	% of Total Assets
Bank Al-Falah Ltd	7.53%	Pakistan State Oil Co. Ltd	4.67%
Bank AL-Habib Ltd	6.88%	Oil & Gas Dev.Co Ltd	4.02%
Kot Addu Power Co Ltd	6.01%	Pakistan Telecommunication Ltd	3.88%
Nishat Mills Ltd	4.81%	Pakistan Petroleum Ltd	3.72%
Meezan Bank Ltd	4.74%	Thal Ltd	3.60%

## WORKERS' WELFARE FUND (WWF)

The scheme has maintained provisions against Workers' Welfare Fund's liability to the tune of Rs 24,002,396 /-. If the same were not made the NAV per unit/ last one year return of scheme would be higher by Rs 0.2251 / 3.29%. For details investors are advised to read the Note 10 of the Financial Statements of the Scheme for the period ended September 30, 2013.

## Name of the Members of Investment Committee

Dr. Amjad Waheed, CFA  
Sajjad Anwar, CFA  
Syed Suleman Akhtar, CFA  
Asim Wahab khan, CFA  
Muhammad Imran, CFA, ACCA

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MONTHLY REPORT (MUFAP's Recommended Format)  
Unit Price (29/11/2013): Rs. 9.4200

November 2013

## Performance

Performance %	November 2013 *	FYTD Jul 2013 - Nov 2013*	Trailing 12 Months Dec 2012-Nov 2013*	Since Launch March 29, 2008 **
NAFA Income Fund	4.90%	7.67%	6.84%	2.24%
Benchmark	9.75%	9.35%	9.43%	11.76%

\* Annualized Simple Return - \*\* (Annualized Return Based on Morningstar Methodology)  
(Returns are net of management fee & all other expenses)

## General Information

Launch Date: March 29, 2008  
Fund Size: Rs. 511 million  
Type: Open-end – Income Fund  
Dealing Days: Daily – Monday to Friday  
Dealing Time: (Mon - Thr) 9:00 A.M to 5:00 P.M (Friday) 9:00 A.M to 5:30 P.M  
Settlement: 2-3 business days  
Pricing Mechanism: Forward Pricing  
Load: Front end: 1% (Nil on investment above Rs. 16 million), Back end: 0%  
Management Fee: 2.0% per annum  
Risk Profile: Low  
Fund Stability Rating: "A- (f)" by PACRA  
Listing: Lahore Stock Exchange  
Custodian & Trustee: MCB Financial Services Limited  
Auditors: M. Yousuf Adil Saleem & Co. Chartered Accountants  
Benchmark: 6-Month KIBOR  
Fund Manager: Muhammad Ali Bhabha, CFA, FRM  
Minimum Subscription: Rs. 10,000/-  
Income Unit: Rs. 100,000/-  
Asset Manager Rating: AM2 by PACRA (Very High Investment Management Standards)

## Investment Objective

To earn a competitive rate of return while preserving capital to the extent possible by investing in liquid assets.

## Fund Manager Commentary

The Fund posted an annualized return of 4.9% during November 2013 versus the benchmark return of 9.7%. Subdued performance of the Fund during the month is due to mark to market loss in TFCs. The annualized return generated by the Fund in the CY-13 is 8.4% against the benchmark return of 9.4%.

As the allocation of the Fund shows, exposure in TFCs and Sukuks stand at 33.12%. The weighted average price of the TFC portfolio (excluding TFCs which are fully provided) is around Rs. 87 against the par value of Rs.100. All TFCs in the Fund are floating rate instruments linked to KIBOR.

The weighted average Yield-to-Maturity of the Fund is around 15.90% p.a. while its weighted average time to maturity is 1.21 years. This yield does not include potential recovery in fully provided TFCs (Face Value of Rs. 221 million), which is potential upside for the Fund. Thus, the Fund is expected to perform well over the medium to long term horizon. However, since TFCs prices may go up or down, therefore, only investors with medium-term investment horizon are advised to invest in this Fund.

## Asset Allocation (% of Total Assets) 29-Nov-13 31-Oct-13

	29-Nov-13	31-Oct-13
TFCs / Sukuks	33.12%	33.76%
PIBs	0.10%	0.10%
Placement with Banks	19.33%	14.70%
Cash Equivalents	45.13%	49.57%
Others including receivables	2.32%	1.87%
<b>Total</b>	<b>100.00%</b>	<b>100.00%</b>
Leverage	Nil	Nil

## Details of Non-Compliant Investments

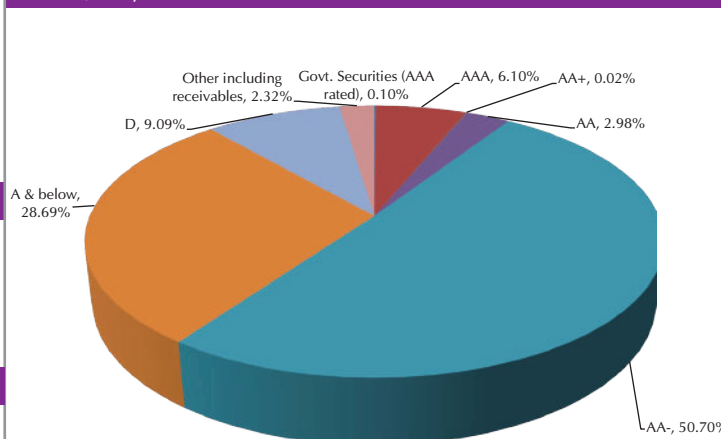
Particulars	Type of Investment	Value of Investments before Provision	Provision held	Value of Investments after Provision	% of Net Assets	% of Gross Assets	Yield to Maturity per annum
World Call Telecom Limited	TFC	29,982,002	25,484,702	4,497,300	0.88%	0.87%	34.07%
Saudi Pak Leasing***	TFC	43,523,040	-	21,761,520	4.26%	4.21%	59.42%
Eden Housing (Sukuk II)	SUKUK	31,875,000	11,111,976	20,763,024	4.06%	4.01%	96.81%
Agriotech Limited II	TFC	149,875,800	149,875,800	-	n/a	n/a	n/a
Agriotech Limited V	TFC	22,180,000	22,180,000	-	n/a	n/a	n/a
New Allied Electronics (Sukuk II)	SUKUK	49,054,371	49,054,371	-	n/a	n/a	n/a
<b>Total</b>		<b>326,490,213</b>	<b>257,706,848</b>	<b>47,021,845</b>	<b>9.20%</b>	<b>9.08%</b>	

\*\*\*Said TFC is performing but classified as Non-Compliant on the basis of required rating. Due to this the difference between the Value of Investment before provision and after provision is mark to market loss instead of provisioning.

## Top 10 TFC (as at November 29th, 2013)

Name of TFC / Sukuk	% of Total Assets
Engro Fertilizers Limited 30-NOV-07	6.03%
Standard Chartered Bank (Pakistan) Limited IV	5.82%
Faysal Bank Limited	5.09%
Saudi Pak Leasing	4.21%
Eden Housing (Sukuk II)	4.01%
Engro Fertilizer Limited (PPTFC)	2.69%
Bank Alfalah Limited (Floater)	2.05%
Allied Bank Limited II	1.84%
World Call Telecom Limited	0.87%
Engro Fertilizers Limited 17-DEC-09	0.51%
<b>Total</b>	<b>33.12%</b>

## Credit Quality of the Portfolio as of November 29th, 2013 (% of Total Assets)



## WORKERS' WELFARE FUND (WWF)

The scheme has maintained provisions against Workers' Welfare Fund's liability to the tune of Rs.2,647,585/-. If the same were not made the NAV per unit/ last one year return of scheme would be higher by Rs.0.0488/0.55%. For details investors are advised to read note 8 of the Financial Statements of the Scheme for the quarter ended September 30, 2013.

## Name of the Members of Investment Committee

Dr. Amjad Waheed, CFA  
Sajjad Anwar, CFA  
Muhammad Ali Bhabha, CFA, FRM  
Syed Suleman Akhtar, CFA

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**Performance**

Performance %	November 2013 *	FYTD Jul 2013 - Nov 2013*	Trailing 12 Months Dec 2012-Nov 2013*	Since Launch October 29, 2007 **
NAFA Islamic Aggressive Income Fund	7.03%	5.21%	8.59%	5.18%
Benchmark	6.68%	6.48%	6.58%	6.75%

\* Annualized Simple Return - \*\* (Annualized Return Based on Morningstar Methodology)  
(Returns are net of management fee & all other expenses)

**General Information**

Launch Date: October 29, 2007  
Fund Size: Rs. 166 million  
Type: Open-end – Shariah Compliant Aggressive Income Fund  
Dealing Days: Daily – Monday to Friday  
Dealing Time: (Mon - Thr) 9:00 A.M to 5:00 P.M (Friday) 9:00 A.M to 5:30 P.M  
Settlement: 2-3 business days  
Pricing Mechanism: Forward Pricing  
Load: Front end: 1% (Nil on investment above Rs. 16 million), Back end: 0%  
Management Fee: 2.0% per annum  
Risk Profile: Low to Medium  
Fund Stability Rating: "BBB+ (f)" by PACRA  
Listing: Lahore Stock Exchange  
Custodian & Trustee: MCB Financial Services Limited  
Auditors: KPMG Taseer Hadi & Co. Chartered Accountants  
Benchmark: Average 3-month deposit rate of Islamic Banks  
Fund Manager: Muhammad Imran, CFA, ACCA  
Minimum Subscription: Growth Unit: Rs. 10,000/- Income Unit: Rs. 100,000/-  
Asset Manager Rating: AM2 by PACRA (Very High Investment Management Standards)

**Investment Objective**

To seek maximum possible preservation of capital and a reasonable rate of return via investing primarily in Shariah Compliant money market & debt securities having good credit rating and liquidity.

**Fund Manager Commentary**

During the month under review, the Fund posted an annualized return of 7.0% as compared to the benchmark return of 6.7%. Outperformance of the Fund during the month is due to the profit received from a non performing Sukuk of cement sector. During CY13 to date, the Fund has posted 8.0% annualized return versus 6.6% by the benchmark, hence an outperformance of 1.4% p.a.

The allocation in corporate Sukuks with current weightage at 24.32% is diversified among Cement, Fertilizer and Consumer Electronics sub-sectors. Around 10.74% of the portfolio is allocated to AAA rated GoP Ijarah Sukuks which coupled with 58.41% allocation in bank deposits provides diversification and liquidity to the portfolio. Going forward, the Fund intends to maintain the present allocation.

The weighted average Yield-to-Maturity (YTM) of the sukuk portfolio is around 17.89% p.a. and weighted average time to maturity is 1.52 years. The weighted average time to maturity of the Fund is 0.54 years. Hence, for investors with medium to long term investment horizon, the Fund offers an attractive opportunity to earn decent returns. However, since Sukuks prices may go up or down, therefore, only investors with medium-term investment horizon are advised to invest in this Fund.

**Asset Allocation (% of Total Assets) 29-Nov-13 31-Oct-13**

	29-Nov-13	31-Oct-13
Sukus	24.32%	24.86%
GOP Ijarah Sukuks - Govt. Backed	10.74%	16.55%
Cash Equivalents	58.41%	52.10%
Other including receivables	6.53%	6.49%
Total	100.00%	100.00%
Leverage	Nil	Nil

**Top 10 Sukuks (as at November 29th, 2013)**

Name of Sukuk	% of Total Assets
Engro Fertilizer Limited (Sukuk)	13.57%
Maple Leaf Cement (Sukuk I)	5.49%
GOP Ijarah (Sukuk X)	5.37%
Kohat Cement Limited (Sukuk)	4.90%
GOP Ijarah (Sukuk XI)	2.39%
GOP Ijarah (Sukuk XIII)	1.79%
GOP Ijarah (Sukuk VII)	1.19%
Pak Elektron Limited (Sukuk)	0.36%
Total	35.06%

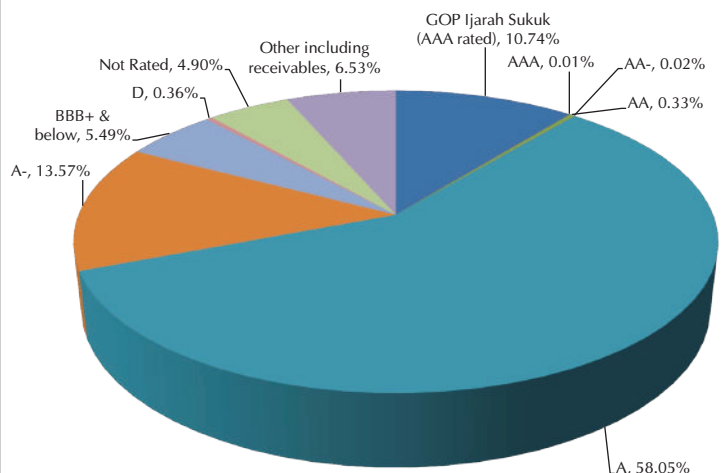
**WORKERS' WELFARE FUND (WWF)**

The scheme has maintained provisions against Workers' Welfare Fund's liability to the tune of Rs.1,435,655/-. If the same were not made the NAV per unit/ last one year return of scheme would be higher by Rs.0.0776/0.94%. For details investors are advised to read note 7 of the Financial Statements of the Scheme for the quarter ended September 30, 2013.

**Name of the Members of Investment Committee**

Dr. Amjad Waheed, CFA  
Sajjad Anwar, CFA  
Muhammad Ali Bhabha, CFA, FRM  
Syed Suleman Akhtar, CFA  
Muhammad Imran, CFA, ACCA

**Credit Quality of the Portfolio as of November 29th, 2013 (% of Total Assets)**



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MONTHLY REPORT (MUFAP's Recommended Format)  
Unit Price (30/11/2013): Rs. 10.5077

November 2013

**Performance**

Performance %	November 2013 *	FYTD Jul 2013 - Nov 2013*	Trailing 12 Months Dec 2012-Nov 2013*	Since Launch April 22, 2006 **
NAFA Income Opportunity Fund	12.62%	11.56%	15.22%	7.05%
Benchmark	9.76%	9.35%	9.43%	11.39%

\* Annualized Simple Return - \*\* (Annualized Return Based on Morningstar Methodology)  
(Returns are net of management fee & all other expenses)

**General Information**

Launch Date: April 22, 2006  
Fund Size: Rs. 1,954 million  
Type: Open-end – Income Fund  
Dealing Days: Daily – Monday to Saturday  
Dealing Time: (Mon - Thr) 9:00 A.M to 5:00 P.M  
(Friday) 9:00 A.M to 5:30 P.M  
(Saturday) 9:00 A.M to 1:00 P.M  
Settlement: 2-3 business days  
Pricing Mechanism: Forward Pricing  
Load: Front end: 0%, Back end: 0%  
Management Fee: 1.5% per annum  
Risk Profile: Low  
Fund Stability Rating: "BBB+(f)" by PACRA  
Listing: Lahore Stock Exchange  
Custodian & Trustee: Central Depository Company (CDC)  
Auditors: KPMG Taseer Hadi & Co.  
Chartered Accountants  
Benchmark: 6-Month KIBOR  
Fund Manager: Muhammad Imran, CFA, ACCA  
Minimum Subscription: Growth Unit: Rs. 10,000/-  
Income Unit: Rs. 100,000/-  
Asset Manager Rating: AM2 by PACRA (Very High Investment Management Standards)

**Investment Objective**

To seek preservation of Capital and earn a reasonable rate of return via investing in money market and debt securities with investment-grade rating, CFS and spread transactions.

**Fund Manager Commentary**

The Fund posted an annualized return of 12.6% during November 2013 as compared to the benchmark return of 9.8%. Outperformance of the Fund during the month is due to the profit received from a non performing Sukuk of cement sector. During the last one year the Fund has outperformed its benchmark by 5.8% by earning an annualized return of 15.2%.

Weighted average price of the TFC portfolio (excluding TFCs which are fully provided) is Rs. 79.48 against the par value of Rs. 100. The weighted average Yield to Maturity of the Fund is around 14.19% p.a. and that of the TFC portfolio is 24.59% p.a. The weighted average time to maturity of the Fund is about 1.27 years. The Fund's sector allocation is fairly diversified with exposure to Chemical, Banking, Construction & Material, Travel & Leisure and Financial Services sub-sectors. TFC portfolio of the Fund is predominantly floating rate linked to KIBOR. Therefore, in case of increase in interest rates, the coupon income of the Fund will improve. However, since TFCs prices may go up or down, therefore, only investors with medium-term investment horizon are advised to invest in this Fund.

**Asset Allocation (% of Total Assets) 30-Nov-13 31-Oct-13**

	30-Nov-13	31-Oct-13
TFCs / Sukuks	26.93%	28.79%
Placement with Banks	12.28%	7.55%
Equity	2.23%	2.18%
Cash Equivalents	36.16%	37.43%
Others including receivables	22.40%	24.05%
<b>Total</b>	<b>100.00%</b>	<b>100.00%</b>
Leverage	Nil	Nil

**Details of Non-Compliant Investments**

Particulars	Type of Investment	Value of Investments before Provision	Provision held	Value of Investments after Provision	% of Net Assets	% of Gross Assets	Yield to Maturity per annum
BRR Guardian Modaraba***	SUKUK	41,250,000	-	30,937,500	1.58%	1.27%	47.23%
Escort Investment Bank Limited***	TFC	4,995,960	-	3,683,801	0.19%	0.15%	18.00%
Kohat Cement Limited (Sukuk)***	SUKUK	27,609,995	-	20,707,496	1.06%	0.85%	6.22%
Saudi Pak Leasing***	TFC	43,523,040	-	21,761,520	1.11%	0.89%	59.35%
World Call Telecom Limited	TFC	96,370,722	81,915,114	14,455,608	0.74%	0.59%	33.99%
Eden Housing (Sukuk II)	SUKUK	14,662,500	5,111,509	9,550,991	0.49%	0.39%	96.77%
Maple Leaf Cement (Sukuk I)	SUKUK	349,150,000	209,490,000	139,660,000	7.15%	5.72%	41.08%
Pak Elektron Limited (Sukuk)	SUKUK	51,428,571	49,371,428	2,057,143	0.11%	0.08%	328.48%
Agritech Limited I	TFC	149,860,200	149,860,200	-	n/a	n/a	n/a
Agritech Limited V	TFC	32,320,000	32,320,000	-	n/a	n/a	n/a
Azzard Nine Limited III	TFC	108,376,850	108,376,850	-	n/a	n/a	n/a
Azzard Nine Limited V	TFC	82,180,000	82,180,000	-	n/a	n/a	n/a
Dewan Cement Limited	TFC	150,000,000	150,000,000	-	n/a	n/a	n/a
Ghanibwal Cement Limited (PPTFC)	TFC	24,355,500	24,355,500	-	n/a	n/a	n/a
New Allied Electronics (PPTFC)	TFC	31,706,536	31,706,536	-	n/a	n/a	n/a
New Allied Electronics (Sukuk II)	SUKUK	44,148,934	44,148,934	-	n/a	n/a	n/a
PACE Pakistan Limited	TFC	149,820,000	149,820,000	-	n/a	n/a	n/a
Azzard Nine Limited (Non-Voting Ordinary Shares)	Equity	12,854	12,854	-	n/a	n/a	n/a
Agritech Limited Shares	Equity	141,403,150	86,902,336	54,500,814	2.79%	2.23%	n/a
<b>Total</b>		<b>1,543,174,812</b>	<b>1,205,571,261</b>	<b>297,314,874</b>	<b>15.21%</b>	<b>12.17%</b>	

\*\*\*Said TFCs are performing but classified as Non-Compliant on the basis of required rating. Due to this the difference between the Value of Investment before provision and after provision is mark to market loss instead of provisioning.

**Top 10 TFC/Sukuk Holdings (as at November 30th, 2013)**

Name of TFCs / Sukuks	% of Total Assets
Engro Fertilizer Limited (PPTFC)	6.25%
Maple Leaf Cement (Sukuk I)	5.72%
Bank Alfalah Limited V	4.18%
Avari Hotels Limited	2.61%
Allied Bank Limited II	2.61%
BRR Guardian Modaraba	1.27%
Engro Fertilizer Limited	1.04%
Saudi Pak Leasing	0.89%
Kohat Cement Limited (Sukuk)	0.85%
World Call Telecom Limited	0.59%
<b>Total</b>	<b>26.01%</b>

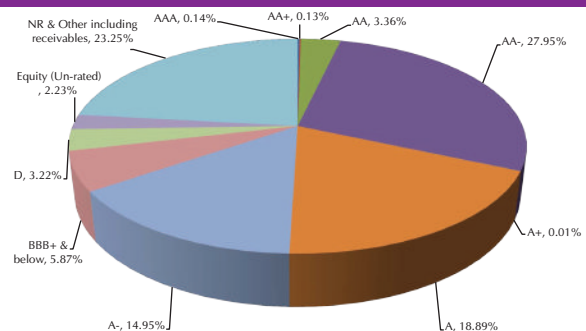
**WORKERS' WELFARE FUND (WWF)**

The scheme has maintained provisions against Workers' Welfare Fund's liability to the tune of Rs.16,781,889/-. If the same were not made the NAV per unit/ last one year return of scheme would be higher by Rs. 0.0902/0.99%. For details investors are advised to read note 8 of the Financial Statement of the Scheme for the quarter ended September 30, 2013.

**Name of the Members of Investment Committee**

Dr. Amjad Waheed, CFA  
Sajjad Anwar, CFA  
Muhammad Ali Bhabha, CFA, FRM  
Syed Suleman Akhtar, CFA  
Muhammad Imran, CFA, ACCA

**Credit Quality of the Portfolio as of November 30th, 2013 (% of Total Assets)**



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	Fund Size (Rs. in mn)	NAV Per Unit (Rs.) November 29, 2013	Performance %	
			November 2013	Since Launch July 02, 2013
NPF-Equity Sub-fund*	45	111.5210	6.01%	10.43%
NPF-Debt Sub-fund**	42	104.1380	6.10%	7.12%
NPF-Money Market Sub-fund**	39	104.0006	6.47%	6.73%

\* Cumulative Return [Net of management fee & all other expenses]  
\*\* Simple Annualized Return

General Information	
Launch Date:	July 2, 2013
Type:	Open-end – Voluntary Pension Scheme
Dealing Days:	Daily – Monday to Friday
Dealing Time:	(Mon-Thr) 9:00 A.M to 5:00 P.M (Friday) 9:00 A.M to 5:30 P.M
Pricing Mechanism:	Forward Pricing
Front end Load:	Upto 3% on Contributions
Back end Management Fee:	0% On average Net Assets of each Sub-fund.
Risk Profile:	Investor dependent
Custodian & Trustee:	Central Depository Company (CDC)
Auditors:	M. Yousuf Adil Saleem & Co. Chartered Accountants
Fund Manager:	Sajjad Anwar, CFA
Minimum Subscription:	Initial: Rs. 10,000/- Subsequent: Rs. 1000/-
Asset Manager Rating:	AM2 by PACRA (Very High Investment Management Standards)
Leverage:	Nil

**Investment Objective**  
To provide a secure source of savings and regular income after retirement to the Participants.

**Fund Manager's Commentary**  
NAFA launched its open-end Voluntary Pension Scheme, NAFA Pension Fund (NPF), this July with the objective of providing a secure source of savings and regular income after retirement to the Participants.

**During the month of November:**  
NPF Equity Sub-fund increased by 6.01%, as against KSE-100 return of 6.7%. The Sub-fund was around 87% invested in equities with major weights in Oil and Gas, Banks, and Electricity sectors.

NPF Debt Sub-fund generated annualized return of 6.10%. The Sub Fund was invested primarily in T-bills and Bank deposits. The investments are being gradually shifted to high quality TFCs/Sukuks offering attractive yields.

NPF Money Market Sub-fund generated annualized return of 6.47%. It was around 73% invested in T-bills. In line with its investment strategy, the Sub Fund will maintain high exposure in money market securities.

**Credit Quality of the Portfolio as on 29th November, 2013**

	Debt	Money Market
Government Securities (AAA rated)	58.25%	72.97%
AAA	5.52%	-
AA+	28.91%	1.83%
AA	0.47%	24.38%
AA-	3.69%	-
A	1.85%	-
Others	1.31%	0.82%
<b>Total</b>	<b>100.00%</b>	<b>100.00%</b>

Asset Allocation (% of Total Assets)			
	29-Nov-13	31-Oct-13	
<b>Equity Sub-fund</b>			
Equity	87.32%	88.99%	
Cash Equivalents	10.43%	7.80%	
Others	2.25%	3.21%	
<b>Total</b>	<b>100.00%</b>	<b>100.00%</b>	
<b>Debt Sub-fund</b>			
Cash Equivalents	28.91%	22.91%	
TFC/Sukuk	11.53%	12.62%	
T-Bills	58.25%	63.32%	
Others	1.31%	1.15%	
<b>Total</b>	<b>100.00%</b>	<b>100.00%</b>	
<b>Money Market Sub-fund</b>			
Cash Equivalents	26.21%	22.22%	
T-Bills	72.97%	77.08%	
Others	0.82%	0.70%	
<b>Total</b>	<b>100.00%</b>	<b>100.00%</b>	

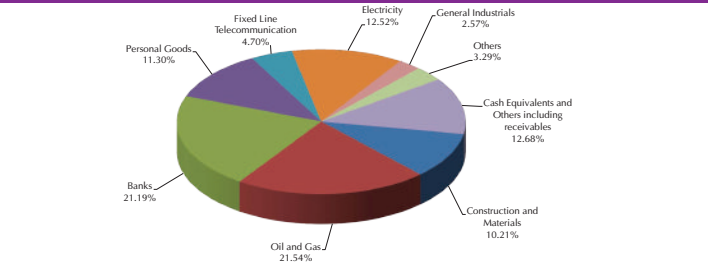
**WORKERS' WELFARE FUND (WWF)**

NPF has maintained provisions against Workers' Welfare Fund's liability in individual sub-Funds as stated below:

	Total amount Provided upto November 29, 2013	Amount Per Unit Rs	Since Inception return would otherwise have been higher by:
Equity Sub-Fund <sup>1</sup>	81,244	0.2012	0.20%
Debt Sub-Fund <sup>2</sup>	27,908	0.0688	0.17%
Money Market Sub-Fund <sup>2</sup>	26,118	0.0694	0.17%

<sup>1</sup> Cumulative, <sup>2</sup> Annualized  
For details investors are advised to read the Note 7 of the Financial Statements of the Scheme for the period ended September 30, 2013.

**Equity Sub Fund Asset Allocation (% of Total Assets) (as on 29th November, 2013)**



**Top Ten Holdings of Equity Sub-fund (as on 29th November, 2013)**

Name	(% of Total Assets)	Name	(% of Total Assets)
Bank Al-Falah Ltd	8.16%	Pakistan State Oil Co. Ltd	5.79%
Bank AL-Habib Ltd	7.98%	Pakistan Oilfields Ltd	4.99%
Kot Addu Power Co Ltd	7.21%	Pakistan Telecommunication Ltd	4.70%
Pakistan Petroleum Ltd	7.20%	Nishat (Chunian) Ltd	4.11%
Nishat Mills Ltd	7.19%	Hub Power Company Ltd	3.87%

**As on 29th November, 2013  
Top TFC/Sukuk Holdings of Debt Sub-fund**

Name	(% of Total Assets)
Standard Chartered Bank Ltd IV	5.52%
Faysal Bank Ltd III	3.69%
Engro Fertilizer Ltd (PPTFC)	1.85%
United Bank Ltd III	0.39%
Allied Bank Ltd I	0.08%
<b>Total</b>	<b>11.53%</b>

**Name of the Members of Investment Committee**

- Dr. Amjad Waheed, CFA
- Sajjad Anwar, CFA
- Muhammad Ali Bhabha, CFA, FRM, Syed Suleman Akhtar, CFA,
- Asim Wahab Khan, CFA, Muhammad Imran, CFA, ACCA
- Salman Ahmed



	Fund Size (Rs. in mn)	NAV Per Unit (Rs.) November 29, 2013	Performance %	
			November 2013	Since Launch July 02, 2013
NIPF-Equity Sub-fund*	37	109.0549	5.14%	8.27%
NIPF-Debt Sub-fund**	34	104.1587	11.82%	7.73%
NIPF-Money Market Sub-fund**	32	103.7215	6.04%	6.70%

\* Cumulative Return [Net of management fee & all other expenses]  
\*\* Simple Annualized Return

General Information	
Launch Date:	July 2, 2013
Type:	Open-end – Shariah Compliant Voluntary Pension Scheme
Dealing Days:	Daily – Monday to Friday
Dealing Time:	(Mon-Thr) 9:00 A.M to 5:00 P.M (Friday) 9:00 A.M to 5:30 P.M
Pricing Mechanism:	Forward Pricing
Front end Load:	Upto 3% on Contributions
Back end Management Fee:	0%
	On average Net Assets of each Sub-fund.
	Equity 1.50%
	Debt 1.25%
	Money Market 1%
Risk Profile:	Investor dependent
Custodian & Trustee:	Central Depository Company (CDC)
Auditors:	M. Yousuf Adil Saleem & Co. Chartered Accountants
Fund Manager:	Sajjad Anwar, CFA
Minimum Subscription:	Initial: Rs. 10,000/- Subsequent: Rs. 1,000/-
Asset Manager Rating:	AM2 by PACRA (Very High Investment Management Standards)
Leverage:	Nil

**Investment Objective**  
To provide a secure source of savings and regular income after retirement to the Participants.

**Fund Manager's Commentary**  
NAFA launched its Islamic open-end Voluntary Pension Scheme, NAFA Islamic Pension Fund (NIPF), this July with the objective of providing a secure source of shariah compliant savings and regular income after retirement to the Participants.

**During the month of November:**  
NIPF Equity Sub-fund generated a return of 5.14% compared with KMI-30 Index, which increased by 5.12%. The Sub-fund was around 89% invested in equities with major weights in Oil and Gas, Construction and Materials, and Personal Goods sectors.

NIPF Debt Sub-fund generated annualized return of 11.82%. The Sub Fund was invested primarily in GoP Ijara Sukuks and Islamic bank deposits.

NIPF Money Market Sub-fund generated annualized return of 6.04%. The Sub Fund was invested primarily in short-term GoP Ijara Sukuks and Islamic bank deposits.

**Credit Quality of the Portfolio (as on 29th November, 2013)**

	Debt	Money Market
Government Securities (AAA rated)	81.16%	12.46%
AAA	2.30%	2.24%
AA+	15.57%	84.70%
Others	0.97%	0.60%
<b>Total</b>	<b>100.00%</b>	<b>100.00%</b>

Asset Allocation (% of Total Assets)			
	29-Nov-13	31-Oct-13	
<b>Equity Sub-fund</b>			
Equity	89.45%	89.47%	
Cash Equivalent	8.10%	7.66%	
Others	2.45%	2.87%	
<b>Total</b>	<b>100.00%</b>	<b>100.00%</b>	
<b>Debt Sub-fund</b>			
Cash Equivalent	17.87%	14.01%	
Sukuks	81.16%	81.86%	
Others	0.97%	4.13%	
<b>Total</b>	<b>100.00%</b>	<b>100.00%</b>	
<b>Money Market Sub-fund</b>			
Cash Equivalent	86.94%	5.44%	
Sukuks	12.46%	90.27%	
Others	0.60%	4.29%	
<b>Total</b>	<b>100.00%</b>	<b>100.00%</b>	

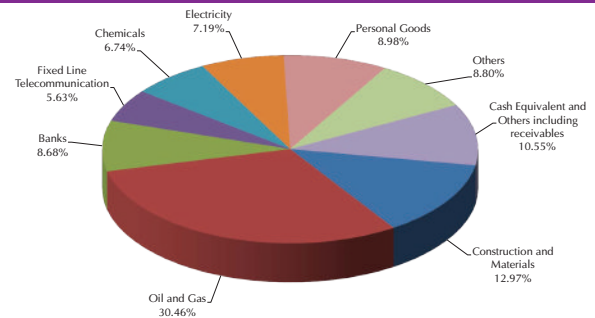
**WORKERS' WELFARE FUND (WWF)**

NIPF has maintained provisions against Workers' Welfare Fund's liability in individual Sub-funds as stated below:

	Total amount Provided upto November 29, 2013	Amount Per Unit Rs	Since Inception return would otherwise have been higher by:
Equity Sub-Fund <sup>1</sup>	62,277	0.1843	0.18%
Debt Sub-Fund <sup>2</sup>	26,300	0.0799	0.19%
Money Market Sub-Fund <sup>2</sup>	22,927	0.0745	0.18%

<sup>1</sup> Cumulative, <sup>2</sup> Annualized  
For details investors are advised to read the Note 7 of the Financial Statements of the Scheme for the period ended September 30, 2013.

**Equity Sub Fund Asset Allocation (% of Total Assets) (as on 29th November, 2013)**



**Top Ten Holdings of Equity Sub-fund (as on 29th November, 2013)**

Name	(% of Total Assets)	Name	(% of Total Assets)
Nishat Mills Ltd	8.98%	Oil & Gas Dev.Co Ltd	7.27%
Meezan Bank Ltd	8.68%	Hub Power Company Ltd	7.19%
Pakistan Petroleum Ltd	8.34%	Fauji Fertilizer Co Ltd	6.74%
Pakistan Oilfields Ltd	7.51%	Pakistan Telecommunication Ltd	5.63%
Pakistan State Oil Co. Ltd.	7.34%	Thal Ltd	4.94%

**As on 29th November, 2013**

Top Holdings of Debt Sub-fund		Top Holdings of Money Market Sub-fund	
Name	(% of Total Assets)	Name	(% of Total Assets)
GOP Ijarah (Sukuk XI)	81.16%	GOP Ijarah (Sukuk XI)	12.46%
-	-	-	-
<b>Total</b>	<b>81.16%</b>	<b>Total</b>	<b>12.46%</b>

**Name of the Members of Investment Committee**

- Dr. Amjad Waheed, CFA
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**Disclaimer:** This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any Pension fund. All investments in Pension funds are subject to market risks. The NAV based prices of units and any dividends/returns thereon are dependant on forces and factors affecting the capital markets. These may go up or down based on market conditions. Past performance is not necessarily indicative of future results.