



Managed by: NBP Fullerton Asset Management Limited (Formerly National Fullerton Asset Management Limited)

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Joint - Venture Partners

Managing Employees' Funds / Endowments



Dr. Amjad Waheed, CFA Chief Executive Officer

Trustees carry a fiduciary responsibility of managing employees' funds and endowments, as their decisions impact a large number of people. Traditionally such money in Pakistan has been invested in banks and national savings schemes. However, with the present inflation rate hovering around 15%, and bank deposits and savings schemes offering less than the inflation rate, the real return on such investments is negative. The Pakistani stock market has historically (last 30 years) provided a return of about 18% per year, but it is also very volatile over shorter time periods.

Our advice to the Trustees of Employee Funds / Endowments is to diversify their investments among the four major asset classes: Money Markets (bank deposits and Treasury bills), Fixed Income (TFCs and PIBs), Capital Protected strategies and the Stock Market. The allocation among these asset classes will depend upon the target return and risk appetite of the beneficiaries. If the Target Return is 12%-13%, then this can be achieved by simply investing in bank deposits and Treasury Bills. However, if the Target return is say 15% then some exposure to at least capital protected strategies will be required.

It is important that the performance of each asset class be compared against the relevant benchmark so that one is not comparing apples with oranges. A suitable benchmark for Money Market is the 3-month Treasury Bills rate, which is presently around 12.87% p.a.. For Fixed Income and Capital Protected strategy, 6-month KIBOR is an appropriate benchmark, which is presently around 13.6% p.a. For equities the relevant benchmark is the KSE-100 Index. If the Asset Manager beats the respective benchmark, he or she has done the job well, and vice versa.

The objective of the Capital Protected Strategy is to earn a higher return than bank deposits. This strategy allows the investor to benefit from the growth of the stock market, while protecting the capital of the investor. NAFA has back-tested this strategy over the last 15 years based on investments in Pakistan's capital markets. The Strategy has provided a return of 19% per annum, which is even better than the stock market with a much lower volatility than that of the stock market. NAFA is presently managing several portfolios based on this strategy.

Investing in bank deposits and Treasury Bills can be done in-house by the Trustees of Employees' Funds / Endowments. However, managing Fixed Income, Capital Protected Strategies and Equities require extensive time and a special expertise that may not be available in-house. Therefore, it is advisable to out-source such investments to Asset Managers. Again, there are two ways of doing so. First, employees' funds can be invested in mutual funds managed by various asset management companies. Second, an Asset Management Company can manage a special portfolio for the employees' funds based on specific guidelines agreed with the Trustees.

Asset Managers should be chosen by the Trustees based on the Sponsor's reputation, quality of management, performance of funds, and rating of the Asset Manager. It is very important that the Trustees diversify their investments among 4-5 Asset Managers in order to reduce their risk. Different Asset Managers use different investment strategies. An investment strategy may be very successful in a certain period and may not be in another period. Thus, an Asset Manager may perform very well in one year, and poorly the next year. Investing is all about timing – the proper time to buy an investment and the proper time to sell. The timing can be good in one instance and poor in another. Therefore, using several asset managers can help reduce this timing risk.

**Disclaimer:** This publication is for informational purpose only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell the fund. All investments in mutual funds are subject to market risks. The price of units may go up as well as down. Past Performance is not necessarily indicative of future results.



Asset Management Lin

# Capital Market Review

November 2010

# **Stock Market Review**

During November 2010, the stock market performed well mainly due to healthy foreign inflows, positive development on the leverage product and the forthcoming IMF Tranche. The month started with the KSE-30 Index at 10154.91 level and gained by 6.72% till November 22, 2010 to reach 10837.18 level. Later on, local investors became jittery on the back of news of flood Surcharge on CGT liability, Reformed General Sales Tax in a VAT mode and hike in the Policy rate. The KSE- 30 Index closed the month at 10838.15 levels translating into an overall gain of around 6.73% during the month.

The State Bank of Pakistan increased the Discount Rate by 50 basis points to 14% from 13.5% in its monetary policy decision on November 29, 2010. Key factors for the hike in discount rate were persistent inflationary trend and excessive monetary expansion due to Government borrowing. The inflationary pressures are showing persistence driven by food inflation due to post flood supply side shocks and upward adjustment of POL product prices. However, for the month of October 2010 inflation as measured by CPI recorded an increase of 0.62% on a month-on-month basis. Net Foreign Portfolio Investment (FPI) activity improved during the month. Net FPI during the month of November was recorded at around US \$ 39.02 million, as against US \$ 31.82 million during October 2010. Trading activity improved significantly and Average Daily Traded Volume during November 2010 was recorded at 125.98 million shares, compared to 106.95 million shares in October 2010.

The Oil and Gas Exploration, Oil and Gas Marketing, Refineries, Textile and Fertilizer sub-sectors out-performed the market. While, Banking sector and Cement sub-sector lagged the market. The Oil & Gas Exploration sub-sector out-performed the market due to expected higher earnings in the key companies and healthy foreign inflows. The Refineries sub-sector performed better than the market as a result of healthy earnings expectations. The expectations of earnings growth due to reduction in turnover tax to 0.5% on Oil and Gas Marketing sub-sector helped its out-performance versus the market. Banking sector lagged the market driven by higher Non-Performing Loans for the previous quarter. Expectations of higher earnings due to Strong DAP and urea sales improved confidence in the Fertilizer sub-sector.

Going forward, we believe that key drivers of the stock market are: (i) Foreign Portfolio Investment activity; (ii) launch of Leverage Product; (iii) foreign assistance and aid; (iv) law and order situation; (v) inflation; and (vi) SBP monetary stance.

# **Fixed Income Review**

The State Bank of Pakistan has increased the Policy/ Discount Rate for the third consecutive time by 50 basis points on Nov 29, 2010. Presently, the Discount Rate is at 14%, the benchmark six-month KIBOR is at 13.6%, YoY inflation is at 15.3%, private sector credit growth is at a mere 0.78%. These suggest the seriousness of the economic challenges the country is facing. Gradual removal of power subsidies, introduction of Reformed GST and infrastructure investment requirements owing to floods may all contribute to inflation going forward. Thus the benchmark interest rate is expected to remain high. High interest rates will result in improved returns on the money market and income funds. Due to the floating rate nature of corporate bonds in our income funds, these funds also stand to benefit from the rising interest rate scenario.

A few positive economic developments are simultaneously occurring. Current account deficit for the first four months i.e. July-Oct FY 2011 was 121% better as compared to the same period last year. Aside for healthy exports this is attributable to rising workers' remittances. The trend remains clear as shown below:

July-October	FY 09	FY10	FY11
Remittances(USD millions)	2,345.8	3,088.9	3,501.4

A summary of key macro-economic variables driving the fixed income markets over the last six years is as below:

	FY 05	FY 06	FY 07	FY 08	FY 09	FY 10	FY 11Expected
Inflation %	9.0	8.0	8.0	12.0	21.0	12.0	14%
Over all Fiscal Deficit % of GDP	3.3	4.3	4.4	7.6	5.3	6.3	5.5%
Current Account Deficit % of GDP	1.5	4.4	5.1	8.5	5.7	1.7	3.5%
Money Supply (%)	19.1	15.1	19.3	15.3	9.6	12.5	12.5%
Pvt./FDI/Portfolios (US\$ billion)	2.0	4.5	8.4	5.4	2.6	2.1	n/a

We advise that income funds' investors should take a longer term view in order to take advantage of the attractive yields on current prices of the debt securities. For investors with a shorter investment horizon, NAFA Government Securities Liquid Fund, NAFA Savings Plus Fund and NAFA Riba Free Savings Fund continue to post satisfactory returns in line with the market rates.

- NAFA Funds Performance Summary Sheet E

NBP Fullerton Asset Management Limited

# "November 2010"

RISK	FUND NAME	FUND SIZE (Rs. In million)	FUND LAUNCH DATE	STABILITY RATING	Nov - 2010	RETURN % LAST ONE YEAR	SINCE LAUNCH
Fow	NAFA Government Securities Liquid Fund *	8,265	16-May-09	AAA (f)	11.14%	10.71%	10.75%
$\leftarrow$	NAFA Savings Plus Fund *	200	21-Nov-09	(f) -AA-	10.04%	9.83%	9.96%
	NAFA Riba Free Savings Fund *	229	21-Aug-10	A+ (f)	8.54%	n/a	9.18%
	NAFA Cash Fund *	3,444	22-Apr-06	A+ (f)	10.06%	2.79%	7.62%
	NAFA Income Fund *	511	29-Mar-08	A (f)	2.99%	0.10%	3.78%
	NAFA Islamic Income Fund *	187	29-Oct-07	BBB- (f)	55.94%	26.56%	-0.99%
	NAFA Asset Allocation Fund **	195	21-Aug-10	* * *	2.78%	n/a	5.43%
	NAFA Multi Asset Fund **	800	22-Jan-07	* * *	4.66%	12.76%	32.82%
$\rightarrow$	NAFA Islamic Multi Asset Fund **	260	29-Oct-07	* * *	4.78%	15.84%	13.36%
High	NAFA Stock Fund **	925	22-Jan-07	* * *	7.43%	13.44%	1.87%
Total AUM	NM	15,516					
* Annu <i>e</i> ** Cumu	* Annualized return ** Cumulative return						
Note: D	or not applicable available Note: Detailed monthly reports on NAFA Funds are available on our website at ww	ebsite at www.nafafunds.com	ids.com				
	9th Floor, Adamjee House, I.I. Chundrigar	.I. Chundrigar Road, Kara	HEAD OFFICE Road, Karachi. UAN: 021-111-111-632, Toll Free: 0800-20001 Fax: 021-2467605	32, Toll Free: 0800-20	001 Fax: 021-2467605		

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Multan Office Address: Khan Centre, Abdali Road, Multan UAN: 061-111-111-632 Fax: 061-4511187 NBP Fullerton Asset Management Limited Formerly National Fullerton Asset Management Emited

## Unit Price (30/11/2010): Rs. 10.2161

November 2010

Performance			, in the second s
Performance % *	November 2010	Jul Nov. 2010	Since Launch May 16, 2009
NAFA Government Securities Liquid Fund	11.14%	10.94%	10.75%
Benchmark	11.25%	11.06%	10.91%

\* Represent Annualized Return

(Returns are net of management fee & other expenses)

Sajjad Anwar, CFA Tanvir Abid, CFA, FRM

Usman Khan

General Information		Investment Objective
Launch Date: Fund Size: Type: Dealing Days:	May 16, 2009 Rs. 8,265 million Open-end – Money Market Fund Daily – Monday to Friday	To generate optimal return with minimum risk, to provide easy liquidity and reasonable income to its unit holders by investing primarily in short-term Government Securities.
Dealing Time:	9:00 A.M to 4:30 P.M	Fund Manager Commentary
Settlement: Pricing Mechanism: Load: Management Fee: Risk Profile: Fund Stability Rating: Listing: Custodian & Trustee: Auditors: Benchmark: Fund Manager:	2-3 business days Forward Pricing No entry or exit load 1.25% per annum Very Low AAA (f)" by PACRA Lahore Stock Exchange Central Depository Company (CDC) A. F. Ferguson & Co. Chartered Accountants 70% 3-Month T-Bills & 30% average 3-Month deposit rates (AA & above rated banks) Ahmad Nouman, CFA	The Fund earned an annualized return of 11.14% during the month. We expect the returns to slightly improve over the next few months on back of higher T-Bills rate after recent increase in the Discount Rate by SBP. NGSLF Fund stability rating is 'AAA(f)' awarded by PACRA. The rating reflects exceptionally strong credit and liquidity profile of your Fund. NGSLF will i) allocate a minimum of 85% to Government Securities; ii) maintain its maturity below 45 days to minimize any interest rate risk; iii) maintain maximum maturity of a single T-Bill to three months. The investment value of NGSLF has not declined on any day since the launch of Fund in May 2009. Since end-July 2010, the SBP has raised the Policy/ Discount Rate by 1.50%,
Minimum Subscription: Asset Manager Rating:	Growth Unit: Rs. 10,000/- Income Unit: Rs. 100,000/- AM2- by PACRA	50 basis points in each of the last three bi-monthly Monetary Policy announcements. NGSLF stands to be the beneficiary in this environment due to very short maturity of the Fund.
Asset Allocation % T-Bills (Including Reverse Report Master Repurchase Agreement) TDR Cash Equivalents Other Assets Total Leverage	30-Nov-10         31-Oct-10           via         87.12%         84.81%           8.47%         8.63%           4.36%         6.31%           0.05%         0.25%           100.00%         100.00%           Nil         Nil	The money market remained fairly liquid during most of November. In the two T-Bills auctions of November, SBP cumulatively accepted about Rs. 241 billion against the target of Rs. 285 billion. The cut off yields for the last auction of the month were noted at 12.86%, 13.20% and 13.30% for the 3 months, 6 months and 12 months T-Bills respectively. The average maturity of your Fund is 29 days, which makes it very liquid.
Value of Rs. 100 in	vvested in NAFA Government Securities Liquid Fund at launch (May 16, 2009)	Credit Quality of the Portfolio (% of Net Assets)
117.5 115.5 113.5 111.5 107.5 105.5 105.5 105.5 105.5 105.5 105.5 101.5 99.5 60 <sup>-60</sup> <sup>60</sup> <sup>50</sup> <sup>40</sup> <sup>40</sup> <sup>40</sup> <sup>40</sup> <sup>40</sup> <sup>40</sup> <sup>40</sup> <sup>4</sup>	09 Annualized Return 10.75% Since launch of the Fund 01-lot-1	AA 12.71% AA+ 0.06%
Name of the Me	embers of Investment Committee	
	n, Amjad Waheed, CFA Ahmad Nouman, CFA Saiid Amure, CFA	

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AAA

87.15%



# NAFA Savings Plus Fund (NSPF)

NBP Fullerton Asset Management Limited Formerly National Fullerton Asset Management Emited

# Unit Price (30/11/2010): Rs. 10.1918

November 2010

Performance			, in the second s
Performance % *	November 2010	Jul. – Nov. 2010	Since Launch November 21, 2009
NAFA Savings Plus Fund	10.04%	9.82%	9.96%
Benchmark	8.31%	8.28%	8.13%

#### \* Represent Annualized Return

(Returns are net of management fee & all other expenses)

General Information			Investment Objective
Launch Date: Fund Size: Type:	November 21, 2009 Rs. 700 million Open-end – Income fund		To minimize risk, preserve capital and generate a reasonable return along with a high degree of liquidity from a portfolio primarily constituted of bank deposits and money market instruments.
Dealing Days:	Daily – Monday to Saturday (Mon - Fri) 9:00 A.M to 4:30 P.N		Fund Manager Commentary
Dealing Time:	(Mon - Fri) 9:00 A.M to 4:30 P.M (Saturday) 9:00 A.M to 1:00 P.M	1 -	The Fund earned an annualized return of 10.04% during the month, thus
Settlement: Pricing Mechanism: Load: Management Fee: Risk Profile: Fund Stability Rating: Listing: Custodian & Trustee: Auditors: Benchmark: Fund Manager: Minimum Subscription:	2-3 business days Forward Pricing No entry or exit load 2.0% per annum Very Low "AA- (f)" by PACRA Lahore Stock Exchange Central Depository Company (C A. F. Ferguson & Co. Chartered Accountants Average 6-Month deposit rate (A & above rated banks) Ahmad Nouman, CFA Growth Unit: Rs. 10,000/- Income Unit: Rs. 100,000/-	DC)	outperforming the benchmark return by 1.73%. The return of the Fund is expected to gradually improve going forward with recent increase in money market rates and with the expected increase in the Fund Size. The Fund intends to provide its investors consistently better return than the bank deposits while offering similar features as those of bank savings accounts. NSPF is one of the highest rated income funds in the market. It cannot invest in any avenue which has more than six months maturity, nor can it invest in the TFCs/ Sukuks and the Stock Market. Moreover, it cannot invest in money market instruments below a credit rating of 'AA-'. The investment value of the Fund has not declined on any day since its launch in November 2009. As can be seen from below pie chart, your Fund has allocated its investments in AA- to AAA credit rating thus the average rating of the Fund is AA+
Asset Manager Rating:	AM2- by PACRA		The average maturity of your Fund is around 51 days.
Asset Allocation %	,	I-Oct-10	Credit Quality of the Portfolio (% of Net Assets)
T-Bills TDR Money Market Placements Cash Equivalents Other Assets / (Liabilities) Total Leverage Value of Rs. 10	Nil 10 invested in NAFA Savings Plus Fund	30.24% 29.90% 33.72% 5.80% 0.34% 100.00% Nil	AA- 24.11%
110.1 108.1 106.1 104.0 102.0 100.0	at launch (Nov 21, 2009) Annualized Retusince launch of to		AA 29.20% AA+ 13.51%
21-Nov-09 21-Nov-09 13-Dec-09 4Jan-10 26Jan-10 17-Feb-10 17-Fab-10	2-Apr-10 24-Apr-10 16-May-10 7Jun-10 29Jun-10 21-Jul-10 12-Aug-10 3-Sep-10	25-Sep-10 17-Oct-10 8-Nov-10 30-Nov-10	
Name of the M	embers of Investment Comr	nittee	
	Dr. Amjad Waheed, CFA Ahmad Nouman, CFA Sajjad Anwar, CFA Tanvir Abid, CFA, FRM Usman Khan		



NBP Fullerton Asset Management Limited Formerly National Fullerton Asset Management Emited

# Unit Price (30/11/2010): Rs. 10.2484

#### November 2010

Performance		
Performance % *	November 2010	Since Launch August 21, 2010
NAFA Riba Free Savings Fund	8.54%	9.18%
Benchmark	7.41%	8.45%

\* Represent Annualized Return

Total

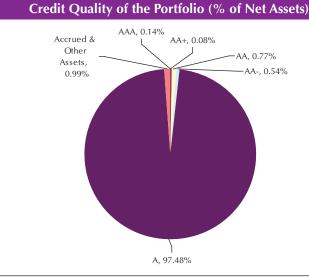
Leverage

(Returns are net of management fee & other expenses)

General Information		Investment Objective
Launch Date: Fund Size: Type: Dealing Days:	August 21, 2010 Rs. 229 million Open-end – Shariah Compliant Income fund Daily – Monday to Friday	To provide preservation of capital and earn a reasonable rate of return along with a high degree of liquidity by investing in short-term Shariah compliant banks and money market / debt securities.
Dealing Time:	9:00 A.M to 4:30 P.M	Fund Manager Commentary
Settlement:	2-3 business days	The annualized return of NRFSF for the month of November 2010 is 8.54%.
Pricing Mechanism: Load:	Forward Pricing Front end: 0%, Back end: 0%	This is better than the benchmark return by 1.13%. Going forward we expect
Management Fee: Risk Profile:	1.5% per annum Low	the return on the Fund to improve on the back of higher money market rates and expected increase in the Fund Size.
Fund Stability Rating:	A+(f) by PACRA	
Listing: Custodian & Trustee: Auditors:	Lahore Stock Exchange Central Depository Company (CDC) A. F. Ferguson & Co.	NRFSF is an Islamic Income Scheme that invests only in Shariah compliant avenues. The Fund has been awarded a stability rating of A+(f) by PACRA which denotes a strong capacity to maintain stability in returns and low
	Chartered Accountants	exposure to risks.
Benchmark:	Average 3-month deposit rate of Islamic Banks	The Fund intends to outperform the rate of return available to individual
Fund Manager:	Usman Khan	investors in Islamic Banks, while providing them flexibility to withdraw their
Minimum	Growth Unit: Rs. 10,000/-	money at any time, hence no lock-in period. The Fund aims to meet this
Subscription:	Income Unit: Rs. 100,000/-	objective by investing the pooled assets in Islamic Banks / Islamic windows
Asset Manager Rating:	AM2- by PACRA	of conventional banks (minimum A rated), and short-term Shariah compliant
Asset Allocation %	30-Nov-10 31-Oct-10	money market instruments (minimum AA- rated). The Fund will maintain a strong liquidity profile with a minimum of 25% in cash at all times. Also,
Cash Equivalents Other Assets	99.01%99.45%0.99%0.55%	investments will only be made in avenues with a maximum maturity of six months. The Fund is not authorized to invest in corporate Sukuks and will not take direct or indirect exposure to the Stock Market

#### Going forward the Fund intends to exploit opportunities in Shariah Compliant Government Securities. This shall on the one hand improve the return of the Fund while on the other side, improve the average credit rating profile of the Fund.

not take direct or indirect exposure to the Stock Market.



Dr. Amjad Waheed, CFA Ahmad Nouman, CFA Sajjad Anwar, CFA Tanvir Abid, CFA, FRM Usman Khan

Name of the Members of Investment Committee

100.00%

Nil

100.00%

Nil



NBP Fullerton Asset Management Limited (Formerly National Follerton Asset Management Limited)

# Unit Price (30/11/2010): Rs. 10.0026

November 2010

Performance				
Performance % *	November 2010*	Jul Nov. 2010**	Jan Dec. 2009*	Since Launch March 29, 2008*
NAFA Income Fund	2.99%	-4.24%	13.50%	3.78%
Benchmark	12.73%	5.06%	12.38%	12.17%

\* Represent Annualized Return

\*\* Represent Cumulative Return

(Returns are net of management fee & all other expenses)

General information			Investment (	Ohiecti	Ve				
Launch Date: Fund Size: Type:	March 29, 2008 Rs. 511 million Open-end – Income F	und	To earn a compossible by inve	petitive r	ate of return	while pre	eserving cap	ital to t	he extent
Dealing Days:	Daily – Monday to Friday 9:00 A.M to 4:30 P.M 2-3 business days Forward Pricing Front end: 1.0%, Back end: 0% 1.5% per annum Low "A (f)" by PACRA Lahore Stock Exchange Central Depository Company (CDC) A. F. Ferguson & Co. Chartered Accountants 3-Months T-Bills Ahmad Nouman, CFA Gro t: Rs. 10,000/- Income Unit: Rs. 100,000/-		Fund Manag	er Com	mentary				
Dealing Time: Settlement: Pricing Mechanism: Load: Management Fee: Risk Profile: Fund Stability Rating Listing: Custodian & Trustee: Auditors: Benchmark: Fund Manager:			The Fund earned The return is lo return of the fun TFCs in the Fun KIBOR also boot The weighted a 21.33% p.a. Th years. Thus, the However, since go up and down	ed an an w due to nd is exp ind are e des well f average Y ie weight Fund is e there ar	nualized retu marking dov ected to imp expected to b for the floatin field to Matu ed average n expected to p e TFCs/Sukuk	wn of som rove durin pe restruc g rate TFC naturity of N. naturity o erform was s in the p	ne TFCs in ye ng remaining tured very s Cs in your Fu AFA Income f NAFA Inco ell over a thr portfolio and	our port g FY 20 soon. In ind. e Fund ome Fur ree years I their p	tfolio. The 11 as two icrease in is around is 3.34 s horizon. rices may
Minimum Subscription:			D	etails o	f Non-Cor	npliant	Investme	nts	
Asset Manager Rating: Asset Allocation %	AM2- by PACRA <b>30-Nov-10</b>	31-Oct-10	Name of Non Compliant Investment	Type of Investment	Value of Investments before Provision	Provision held	Value of Investments after Provision	% of Net Assets	Yield to Maturity per annum
Asservational /0		51-001-10	Agritech Limited 2	TFC	149,880,000	41,966,400	107,913,600	21.11%	27.02%
TFC / Sukuk	84.09%	82.76%	Saudi Pak Leasing	TFC	55,248,300	14,324,407	40,923,893	8.00%	18.97%
Cash Equivalents	14.37%	16.14%	Eden Housing Sukuk 2	Sukuk	75,000,000	23,329,350	***51,670,650	10.11%	37.19%
Other Assets	1.54%	0.83%	Total		280,128,300	79,620,157	200,508,143	39.22%	
Total	100.00%	100.00%	*** Book value, p	performing	but below inve	estment gra	ıde		

Nil

\*\*\* Book value, performing but below investment grade

## Credit Quality of the Portfolio (% of Net Assets)

Accrued Other Assets, 1.54% D, 18.11%	AAA, 0.11%
CCCC, 21.11% BBB+, 0.02% A-, 0.15%	AA-, 13.77%

# TFC/SUKUK Holdings(% of Net Assets)

Agritech Limited II	21.11%
World Call Telecom Limited	18.17%
Engro Fertilizer (Perperual)	17.41%
Eden Housing Limited (Sukuk)	10.11%
United Bank Limited IV	9.30%
Saudi Pak Leasing	8.00%

Nil

#### Name of the Members of Investment Committee

Dr. Amjad Waheed, CFA Ahmad Nouman, CFA Sajjad Anwar, CFA Tanvir Abid, CFA, FRM Usman Khan

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Leverage



(Formerly National Fullerton Asset Management Limited)

# NAFA Cash Fund (NCF)

# Unit Price (30/11/2010): Rs. 10.0033

November 2010

Performance				
Performance % *	November 2010	Jul Nov. 2010	Jan Dec. 2009	Since Launch April 22, 2006
NAFA Cash Fund	10.06%	3.27%	12.54%	7.62%
Benchmark	12.78%	12.68%	12.78%	11.39%

\* Represent Annualized Return

(Returns are net of management fee & all other expense)

General information			Investment Objectiv	e					
Launch Date: Fund Size: Type: Dealing Days:	April 22, 2006 Rs. 3,444 million Open-end – Income Fund Daily – Monday to Friday		To Seek preservation of investing in money marke CFS and spread transaction	et and d					
Dealing Time: Settlement:		9:00 A.M to 4:30 P.M		Fund Manager Commentary					
Pricing Mechanism: Load: Management Fee: Risk Profile: Fund Stability Rating: Listing: Custodian & Trustee: Auditors:	2-3 business days Forward Pricing No entry or exit load 1.5% per annum Low "A+ (f)" by PACRA Lahore Stock Exchange Central Depository Company (CDC) KPMG Taseer Hadi & Co. Chartered Accountants		The Fund earned an annualized return of 10.06% during November, 2010. The return of the fund is expected to remain stable or slightly improve during remaining FY 2011. The annual Yield to Maturity of your Fund is currently around 18.79% while that of TFC portfolio is 23.09%. The weighted average maturity of your Fund is 2.45 years. Going forward, we expect healthy returns on your Fund with a two to three year investment horizon because most TFCs are trading at a discount to their fair values hence offering attractive yields.						
Benchmark: Fund Manager:	1-Month KIBOR Usman Khan		Details of	Non-	Compliar	nt Inve	stment	s	
Minimum Subscription: Asset Manager Rating:	Growth Unit: Rs. 10,	Growth Unit: Rs. 10,000/- Income Unit: Rs. 100,000/-		Type of Investment	Value of Investments before Provision	Provision held	Value of Investments after Provision	% of Net Assets	Yield to Maturity per annum
Asset Allocation %	30-Nov-10	31-Oct-10	Agritech Limited	TFC	149,880,000	63,699,000	86,181,000	2.50%	35.20%
			Azgard Nine Limited PPTFC	TFC	249,800,000	105,805,000	143,995,000	4.18%	32.19%
TFC / Sukuk Cash Equivalents	73.32% 22.06%	73.32% 73.22% 22.06% 22.76%	Kohat Cement Limited	Sukuk	241,500,000	80,058,940	**161,441,060	4.69%	30.59%
Other Assets	4.62%	4.02%	Maple Leaf Cemment Cement Sukuk 1	Sukuk	399,745,000	149,046,922	**250,698,078	7.28%	28.02%
Total	100.00%	100.00%	BRR Guardian Modaraba Sukuk	Sukuk	50,000,000	12,500,000	**37,500,000	1.09%	34.75%
Leverage	Nil	Nil	Saudi Pak Leasing	TFC	55,248,300	14,324,407	40,923,893	1.19%	18.97%

#### TFC/SUKUK Top Ten Holdings (% of Net Assets)

Pakistan Mobile Comm (Listed II)	9.82%
Orix Leasing Pakistan (PPTFC)	9.28%
Engro Fertilizer (Perpetual)	8.01%
Maple Leaf Cement (Sukuk)	7.28%
World Call Telecom Limited	5.06%
Kohat Cement Limited (Sukuk)	4.69%
Azgard Nine (PPTFC)	4.18%
Avari Hotels Limited	3.80%
Pace Pakistan Limited	3.64%
Century Paper & Board (Sukuk)	2.92%

#### Name of the Members of Investment Committee

Dr. Amjad Waheed, CFA Ahmad Nouman, CFA Sajjad Anwar, CFA Tanvir Abid, CFA, FRM Usman Khan \*\* Book value, performing but below investment grade

TFC

First Dawood Inv Bank

Total

#### Credit Quality of the Portfolio (% of Net Assets)

34,500,000

1,180,673,300

12,782,250

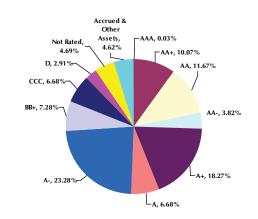
438,216,519

21,717,750

742,456,781

0.63%

21.56%



**Disclaimer:** This publication is for informational purpose only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell the fund. All investments in mutual funds are subject to market risks. The price of units may go up as well as down. Past Performance is not necessarily indicative of future results.

47.98%



Asset Management Limited (Formerly National Follerton Asset Management Limited)

## Unit Price (30/11/2010): Rs. 7.8279

November 2010

Performance			
Performance % *	November 2010*	Jul Nov. 2010*	Since Launch October 29, 2007**
NAFA Islamic Income Fund	55.94%	2.44%	-3.03%
Benchmark	6.45%	6.38%	20.37%
* Represent Annualized Return	· · ·		

**\*\*** Represent Cumulative Return

(Returns are net of management fee & all other expenses)

General information		Investment Objective		
General information		investment Objective		
Launch Date:	October 29, 2007	To seek maximum possible preservation of capital and a reasonable rate of		
Fund Size:	Rs. 187 million	return via investing primarily in Shariah Compliant money market & debt		
Туре:	Open-end – Shariah Complaint Income fund	securities having good credit rating and liquidity.		
Dealing Days:	Daily – Monday to Friday	Fund Manager Commentary		
Dealing Time:	9:00 A.M to 4:30 P.M			
Settlement:	2-3 business days	The Fund earned an annualized return of 55.94% during November, 2010.		
Pricing Mechanism	Forward Pricing	The return is expected to be in the range of 10%-12% for the FY 2011.		
Load:	Front end: 1.0%			
Management Fee:	1.5% per annum	The annual Yield-to-Maturity of Sukuk portfolio in your Fund is 24.96% and		
Risk Profile:	Low to Meduim	the weighted average time to maturity is 3.48 years. Hence for investors with		
Fund Stability Rating:	"BBB- (f)" by PACRA	an investment horizon of three to four years, NIIF offers an attractive		
Listing:	Lahore Stock Exchange	opportunity to earn handsome returns, as evident by its current annual yield		
Custodian & Trustee:	Central Depository Company (CDC)	to maturity. However, since there are Sukuks in the portfolio and their prices		
Auditors:	A. F. Ferguson & Co.	may go up and down only long-term investors are advised to invest in this		
	Chartered Accountants	Fund.		
Benchmark:	Average 1-month deposit rate of Islamic			
	Banks	Details of Non-Compliant Investments		
Fund Manager:	Usman Khan	I		
Minimum	Growth Unit: Rs. 10,000/-			
Subscription:	Income Unit: Rs. 100,000/-	Value of Value of Value of Vield to		
Asset Manager Rating:	AM2- by PACRA	Type of Investments Provision Investments % of Net Maturity		

Name of Non Compliant Investment

Kohat Cement Limited Sukuk

Total

Maple Leaf Cement Sukuk 1

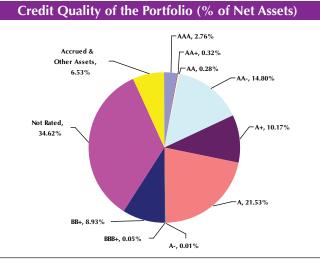
Asset Allocation %	30-Nov-10	31-Oct-10
Sukuk	68.20%	83.48%
GOP Ijara Sukuk	2.72%	2.82%
Cash Equivalents	22.55%	7.80%
Other Assets	6.53%	5.90%
Total	100.00%	100.00%
Leverage	Nil	Nil

#### TFC/SUKUK Holdings (% of Net Assets)

Kohat Cement Limited (Sukuk)	34.62%
Engro Fertllizer Limited (Sukuk	14.48%
Pak Electron Limited (Sukuk)	10.11%
Maple Leaf Cement Limited (Sukuk)	8.93%
GOP Iarah (Sukuk)	2.72%

## Name of the Members of Investment Committee

Dr. Amjad Waheed, CFA Ahmad Nouman, CFA Sajjad Anwar, CFA Tanvir Abid, CFA, FRM Usman Khan



before Provision

96,600,000

26,543,068

123,143,068

Investment

Sukuk

Sukuk

\*\*\* Book value, performing but below investment grade

held

32,023,576

9,896,716

41,920,292

after Provisior

\*\*\* 64,576,424

\*\*\* 16,646,352

81,222,776

Assets

34.62%

8 93%

43.55%

per annum

30.59%

28 02%



NAFA Multi Asset Fund (NMF)

NBP Fullerton Asset Management Limited

# Unit Price (30/11/2010): Rs. 10.1309

### November 2010

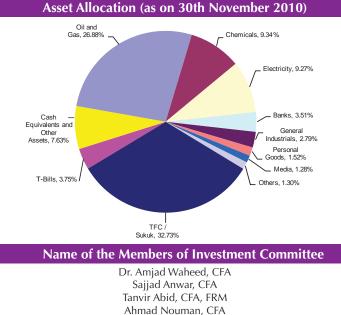
Performance			
Performance % *	November 2010	FYTD Jul. – Nov. 2010	Since Launch January 22, 2007
NAFA Multi Asset Fund	4.62%	12.59%	32.82%
Benchmark	3.84%	9.34%	15.67%

\* Cumulative returns are net of management fee & all other expenses

#### **General Information**

Launch Date:	January 22, 2007
Fund Size:	Rs. 800 million
Туре:	Open-end – Balanced Fund
Dealing Days:	Daily – Monday to Friday
Dealing Time:	9:00 A.M to 4:30 P.M
Settlement:	2-3 business days
Pricing Mechanism	Forward Pricing
Load:	Front end – 3%, Back end - 0%
Management Fee:	2.5% per annum
Risk Profile:	Moderate
Listing:	Lahore Stock Exchange
Custodian & Trustee:	Central Depository Company (CDC)
Auditors:	A. F. Ferguson & Co.
	Chartered Accountants
Benchmark:	50% KSE-30 Index & 50% 1-month KIBOR
Fund Manager:	Sajjad Anwar, CFA
Minimum:	Growth Unit: Rs. 10,000/-
Subscription:	Income Unit: Rs. 100,000/-
Asset Manager Rating:	AM2- by PACRA

30-Nov-10	31-Oct-10	
55.89%	58.92%	
32.73%	31.86%	
5.40%	6.66%	
3.75%	-	
2.23%	2.56%	
100.00%	100.00%	
Nil	Nil	
	55.89% 32.73% 5.40% 3.75% 2.23% 100.00%	55.89%       58.92%         32.73%       31.86%         5.40%       6.66%         3.75%       -         2.23%       2.56%         100.00%       100.00%



#### **Investment Objective**

To provide investors with a combination of capital growth and income. NMF aims to achieve attractive returns at moderate levels of risk by investing in a variety of asset classes such as stocks, bonds, money market instruments, CFS etc.

#### Fund Manager Commentary

During the month under review, NAFA Multi Asset Fund's (NMF) Net Asset Value (NAV) increased by 4.62% while the benchmark (50% KSE-30 index & 50% 1-month KIBOR) increased by 3.84%. Thus your Fund out-performed the benchmark by 0.78%. Since inception on January 22, 2007 your Fund has increased by 32.82%, while the benchmark has increased by 15.67%. Thus, to-date the out-performance of your Fund stands at 17.15%. This out-performance is net of management fee and all other expenses.

NMF is a Balanced Fund and market weight implies 50% weight in equities and 50% in fixed income asset class. At the start of the month NMF was around 59% invested in equities. The stock market trend during the month was mostly positive. Towards the end of the month ahead of the monetary policy announcement, we slightly reduced the allocation of NMF in equities to bring it close to the market weight. At the end of the month NMF was around 56% invested in equities. The exposure of NMF in the Oil & Gas, Chemicals, Banks and Electricity sectors contributed to the out-performance of the Fund. NMF remains significantly over-weight in selected stocks in the Oil & Gas sector and Fertilizer sub-sector, which offer attractive dividend payouts and healthy earnings growth prospects.

In the Monetary Policy Review during November, the SBP has raised the Discount Rate by another 50bps to 14%. This will improve the returns from the TFC / Sukuk portfolio following the increase in the KIBOR rates. The weighted average Yield-to-Maturity (YTM) of the TFC / Sukuk portfolio of NMF is around 23%.

NMF is invested in high dividend paying stocks with low business risk. We remain alert to the developments in the capital markets and will shift the portfolio accordingly.

Top Ten Holdings							
Name	Asset Class	% of NAV		Name	Asset Class	% of NAV	
POL	Equity	9.78%		FFBL	Equity	5.06%	
PPL	Equity	7.73%		Saudi Pak Leasing	TFC	3.41%	
HUBC	Equity	7.40%		Eden Housing Ltd.	Sukuk	3.23%	
Maple Leaf Cement	Sukuk	6.93%		APL	Equity	2.96%	
Orix Leasing	PPTFC	6.14%		FFC	Equity	2.94%	
Details of Non-Compliant Investments							

#### Details of Non-Compliant Investments

Name of Non Compliant Investment	Type of Investment	Value of Investments before Provision	Provision held	Value of Investments after Provision	% of Net Assets	YTM Per Annum
Maple Leaf Cement Sukuk 1	Sukuk	88,383,620	32,954,275	**55,429,345	6.93%	28.02%
Saudi Pak Leasing	TFC	36,832,200	9,549,605	27,282,595	3.41%	18.97%
Eden Housing Sukuk 2	Sukuk	37,500,000	11,664,675	**25,835,325	3.23%	37.19%
Total		162,715,820	54,168,555	108,547,265	13.57%	

\*\* Book Value, performing but below investment grade



NBP Fullerton Asset Management Limited

Asset Manage

# Unit Price (30/11/2010): Rs.9.9611

## November 2010

Performance			
Performance % *	November 2010	FYTD Jul. – Nov. 2010	Since Launch October 29, 2007
NAFA Islamic Multi Asset Fund	4.75%	12.57%	13.36%

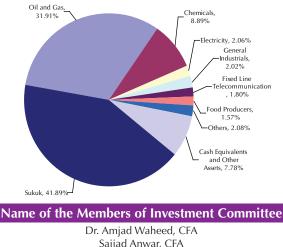
\* Cumulative returns are net of management fee & all other expenses

#### **General information**

Launch Date: Fund Size: Type:	October 29, 2007 Rs. 260 million Shariah Compliant - Open-end – Balanced Fund
Dealing Days:	Daily – Monday to Friday
Dealing Time:	9:00 A.M to 4:30 P.M
Settlement:	2-3 business days
Pricing Mechanism	Forward Pricing
Load:	Front end – 3%, Back end – 0%
Management Fee:	3% per annum
Risk Profile	Moderate
Listing:	Lahore Stock Exchange
Custodian & Trustee:	Central Depository Company (CDC)
Auditors:	A. F. Ferguson & Co.
	Chartered Accountants
Benchmark:	50% KMI - 30 Index & 50% average
	1-month profit rate of Islamic banks.
Fund Manager:	Sajjad Anwar, CFA
Minimum	Growth Unit: Rs. 10,000/-
Subscription:	Income Unit: Rs. 100,000/-
Asset Manager Rating:	AM2- by PACRA

#### Asset Allocation % 30-Nov-10 31-Oct-10 Equities / Stock 50.33% 46.98% TFC / Sukuk 41.89% 43.87% **Cash Equivalents** 3.35% 4.03% Other Net Assets 4 43% 5.12% 100.00% Total 100.00% Nil Leverage Nil

Asset Allocation (as on 30th November 2010)



Sajjad Anwar, CFA Tanvir Abid, CFA, FRM Ahmad Nouman, CFA

#### **Investment Objective**

To provide investors with a combination of capital growth and income by investing in Shariah compliant investments. NIMF aims to achieve attractive returns at moderate levels of risk by investing in a variety of Shariah compliant securities, instruments and avenues such as Equities, Musharakah, Murabahah, Ijarah etc.

#### **Fund Manager Commentary**

During the month of November 2010, Net Asset Value (NAV) of NAFA Islamic Multi Asset Fund (NIMF) increased by 4.75%, whereas the benchmark (50% KMI-30 index & 50% average 1-month profit rate of Islamic Banks) increased by 4.06%, thus your Fund out-performed the benchmark by 0.69%. This out-performance is net of management fee and all other expenses.

NIMF is a Balanced Fund and market weight implies 50% weight in equities and 50% in fixed income asset class. At the start of the month NIMF was around 47% invested in equities. During the month we enhanced the weightage of the Fund in the Oil & Gas, Electricity and Chemical sectors. The Oil & Gas sector and Fertilizer sub-sector offer attractive dividend payouts and healthy earnings growth prospects. In the Electricity sector we built exposure in high dividend-yielding, HUBCO as the stock has once again become Shariah-Compliant. On the contrary, the weightage of NIMF in the Fixed Line Communication and Construction & Materials sectors was reduced. At the end of the month, NIMF was around 50% invested in equities. The exposure of NIMF in the Oil & Gas sector and Fertilizer and Jute sub-sectors contributed to the out-performance of the Fund.

In the Monetary Policy Review during November, the SBP has raised the Discount Rate by another 50bps to 14%. This will improve the returns from the Sukuk portfolio following the increase in the Base rates. The weighted average Yield-to-Maturity (YTM) of the Sukuk portfolio of NIMF is around 28%.

NIMF remains invested in attractive high dividend yielding stocks with low business risk. We remain alert to developments in the capital markets and will shift the portfolio accordingly.

Top Ten Holdings						
Name	Asset Class	% of NAV	Name	Asset Class	% of NAV	
POL	Equity	14.59%	FFBL	Equity	5.36%	
Kohat Cement	Sukuk	12.42%	Eden Housing	Sukuk	4.97%	
Maple Leaf Cement	Sukuk	12.05%	FFC	Equity	2.94%	
Pak Elektron Ltd.	Sukuk	10.42%	HUBC	Equity	2.06%	
PPL	Equity	10.41%	Eden Builders	Sukuk	2.03%	

#### **Details of Non-Compliant Investments** Value of Value of Yield to Name of Non Type of Investments Provision Investments of Net Maturity Compliant Investment before Provision held after Provision , per annur Kohat Cement Limited Sukuk Sukuk 48,300,00 16,011,788 \*\*32,288,212 12.42% 30.59% 49.968.125 Maple Leaf Cement Sukuk 1 Sukuk 18,630,865 \*\*31.337.260 12.05% 28.02% \*\*12,917,663 Eden Housing Limited Sukuk 2 Sukuk 18,750,000 5,832,337 4.97% 37.19% Total 117,018,125 40,474,990 76,543,135 29.44%

\*\* Book Value, performing but below investment grade



Asset Management Limited

(Formerly National Follerton Asset Manager

# NAFA Asset Allocation Fund (NAAF)

Unit Price (30/11/2010): Rs.10.5430

#### November 2010

Performance					
Performance % *	November 2010	Since Launch August 21, 2010			
NAFA Asset Allocation Fund	2.75%	5.43%			
Benchmark	2.75%	5.33%			

\* Cumulative returns are net of management fee & all other expenses

#### **General Information Investment Objective** Launch Date: August 21, 2010 To generate income by investing in Debt & Money Market securities and to Fund Size: Rs. 195 million generate capital appreciation by investing in equity and equity related Open-end – Asset Allocation Fund securities. Type: Dealing Days: Daily - Monday to Friday **Fund Manager Commentary** Dealing Time: 9:00 A.M to 4:30 P.M Settlement: 2-3 business days During the month under review, NAFA Asset Allocation Fund's (NAAF) Net Pricing Mechanism Forward Pricing Asset Value (NAV) increased by 2.75% while the benchmark (1/3 of average Load: Front end – 2%, Back end - 0% 3-month bank deposit rate; 1/3 of 6-month KIBOR; 1/3 of KSE 30 Index) also Management Fee: 2% per annum increased by 2.75%. Thus your Fund performed in line with the benchmark. **Risk Profile** Moderate Since inception on August 21, 2010 your Fund has increased by 5.43%, while Lahore Stock Exchange Listing: the Benchmark has increased by 5.33%. Thus, to-date the out-performance of Custodian & Trustee: Central Depository Company (CDC) your Fund stands at 0.10%. This out-performance is net of management fee Auditors: A. F. Ferguson & Co. and all other expenses. During the month, the Fund size increased by 16.53% Chartered Accountants to PKR 195 million. Benchmark: 1/3 of average 3-month bank deposit rate; 1/3 of 6-month KIBOR; 1/3 of KSE 30 Index At the start of the month, NAAF was around 31% invested in equities. The Fund Manager: Hussain Yasar month started on a bullish note as the Oil & Gas sector attracted the most Growth Unit: Rs. 10,000/-Minimum interest and performed better than the market. This resulted from the combined Income Unit: Rs. 100,000/-Subscription: effect of 1) rising crude prices, 2) announcement of discovery in Makori East Asset Manager Rating: AM2- by PACRA exploration block, 3) higher production in Qadirpur gas field, 4) higher refinery margins and 5) reduction in turnover tax on OMC's to the previous rate of Asset Allocation % 30-Nov-10 31-Oct-10 0.5%. We increased our exposure in Oil & Gas Exploration, Refinery, Power Equities / Stock 30.95% 40.15% and Fertilizer sub-sectors. In line with its policy, we enhanced our allocation in TFC / Sukuk 25.87% 18.76% high credit quality TFCs. At the end of the month, NAAF was around 40% 5.59% **Cash Equivalents** 13 49% invested in equities, 30% in money market instruments and 26% in TFCs. T-Bills 29.63% 37.88% Other Net Liabilities -1.24% -1.08% NAAF is invested in high dividend yielding stocks with stable earnings stream Total 100.00% 100.00% and low business risk. We are monitoring the capital market conditions closely Leverage Nil Nil and will shift our allocation accordingly. Asset Allocation (as on 30th November 2010) Top Ten Holdings Cash Equivalents and Other Assets, 4.35% Asset Asset % of % of Oil and as, 22.65% Name Name Class Class NAV NAV 5.23% POL 9.68% FFBL Equity Equity Engro Rupiya Certificate TFC 8.72% Bank Al-Falah Ltd. TFC 4.90% T-Bills, 29.63% United Bank III TFC 7.51% Allied Bank Ltd. TFC 4.73% Equity 7.34% PPL FFC Equity 2.64% Electricity, 8.09% Equity 2.50% HUBC Equity 6.08% APL **Details of Non-Compliant Investments** Chemicals, 7.87% Nil Banks, 1.54% TFC / Sukuk, 25.87% Name of the Members of Investment Committee Dr. Amjad Waheed, CFA Sajjad Anwar, CFA Tanvir Abid, CFA, FRM Ahmad Nouman, CFA Hussain Yasar



NBP Fullerton Asset Management Limited [Formerly National Follerton Asset Management Limited]

# NAFA Stock Fund (NSF)

# Unit Price (30/11/2010): Rs.7.1270

November 2010

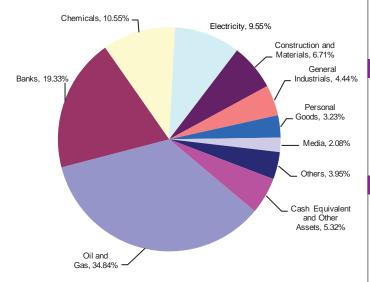
Performance			
Performance % *	November 2010	FYTD Jul. – Nov. 2010	Since Launch January 22, 2007
NAFA Stock Fund	7.45%	15.55%	1.87%
Benchmark	6.73%	13.41%	(19.07%)
* Cumulative returns are net of management fee & all other exp	Denses		

General information		Investment Objective	
Launch Date: Fund Size: Type: Dealing Days:	January 22, 2007 Rs. 925 million Open-end – Equity Fund Daily – Monday to Friday	To provide investors with long term capital growth from an actively managed portfolio invested primarily in listed companies in Pakistan. The risk profile of the Fund will be moderate to high.	
Dealing Time:	9:00 A.M to 4:30 P.M	Fund Manager Commentary	
Settlement: Pricing Mechanism Load: Management Fee: Risk Profile Listing: Custodian & Trustee:	2-3 business days Forward Pricing Front end – 3%, Back end – 0% 3% per annum Moderate-to-High Lahore Stock Exchange Central Depository Company (CDC)	During the month under review, KSE-30 Index increased by 6.73% whereas NAFA Stock Fund's (NSF) Net Asset Value (NAV) increased by 7.45%, thus an out-performance of 0.72% was recorded. Since inception on January 22, 2007 the NAV of NSF has increased by 1.87% while that of the benchmark has declined by 19.07%, thus to date out-performance is 20.94%. This out-performance is net of management fee and all other expenses.	
Auditors: Benchmark: Fund Manager: Minimum	A. F. Ferguson & Co. Chartered Accountants KSE-30 Index Sajjad Anwar, CFA Growth Unit: Rs. 10,000/-	At the start of the month NSF was around 97% invested in equities. The stock market remained positive throughout the month on higher Foreign Portfolio Investment flows and improvement in fundamentals of key sectors. The performance of the Oil & Gas sector was sanguine on the combined impact	

Asset Manager Rating:	AM2- by PACRA	
Asset Allocation %	30-Nov-10	31-Oct-10
Equities / Stock	94.68%	96.73%
Cash Equivalents Other Net Assets	2.72% 2.60%	0.53% 2.74%
Total	100.00%	100.00%
Leverage	Nil	Nil

Income Unit: Rs. 100,000/-

#### Asset Allocation (as on 30th November 2010)



NSF remains invested in stocks that offer significant fundamental upside and are expected to perform better than the market. Developments on the economic front, primarily inflation are crucial for the market's future direction. We are vigilant to developments on the capital markets and will alter the portfolio of NSF accordingly.

of higher refinery margins, higher energy production and new discoveries,

and reduction in the turnover tax on OMCs to the previous rate of 0.5%. The

Top Ten Equity Holdings (% of Net Assets)					
POL	10.00%	FFBL	4.48%		
PPL	9.97%	THALL	4.44%		
МСВ	7.77%	UBL	4.30%		
HUBC	7.35%	APL	3.14%		
OGDC	5.52%	LUCK	3.02%		

#### Name of the Members of Investment Committee

Dr. Amjad Waheed, CFA Sajjad Anwar, CFA Tanvir Abid, CFA, FRM

Disclaimer: This publication is for informational purpose only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell the fund. All investments in mutual funds are subject to market risks. The price of units may go up as well as down. Past Performance is not necessarily indicative of future results.

Subscription: