# Fund Manager Report

## **March 2017**



**For Information & Investment** 

Call : **0800-20002** SMS: **NAFA INVEST** to **8080** info@nafafunds.com www.nafafunds.com



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Disclaimer: All investments in mutual funds and pension funds are subject to market risks. Past performance is not necessarily indicative of future results. Please read the Offering Document to understand investment policies and the risks involved

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NBP Fullerton Asset Management Ud. \* Sobietary of National Bank of Pakistan

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## "March 2017"

	Fund Name	Fund Size (Rs. In Crore)		Inception Date	March 2017	FYTD	Rolling 12 Months	FY 2016	FY 2015	FY 2014	FY 2013	FY 2012	Since Inception
	Fixed Income Funds					Aı	nnualized Re	eturns					
	NAFA Government Securities Liquid Fund	638	AAA (f)	15-May-09	4.6%	8.4%	7.8%	5.7%	8.3%	8.1%	8.7%	10.9%	9.1%
	Benchmark				5.3%	5.3%	5.4%	6.0%	8.7%	8.6%	8.9%	10.8%	8.9%
	NAFA Money Market Fund	1,456	AA (f)	23-Feb-12	5.3%	6.5%	6.5%	6.3%	8.9%	8.2%	9.2%	n/a	8.1%
	Benchmark				5.3%	5.0%	4.9%	4.6%	6.8%	6.9%	6.8%	n/a	6.2%
	NAFA Savings Plus Fund	43	AA- (f)	21-Nov-09	5.2%	8.9%	8.2%	6.3%	8.7%	7.9%	8.8%	11.0%	9.0%
	Benchmark				6.1%	5.7%	5.4%	4.7%	6.7%	7.1%	7.3%	8.4%	7.0%
	NAFA Riba Free Savings Fund	182	A (f)	20-Aug-10	4.4%	6.0%	5.9%	5.5%	7.4%	7.8%	8.7%	10.8%	8.1%
	Benchmark				2.8%	3.3%	3.7%	4.9%	6.7%	6.7%	7.3%	8.3%	6.6%
	NAFA Financial Sector Income Fund	76	A+ (f)	28-Oct-11	6.6%	9.0%	8.2%	6.4%	10.9%	7.9%	9.3%	n/a	9.2%
	Benchmark				6.1%	6.0%	5.9%	5.9%	8.3%	8.9%	9.0%	n/a	8.1%
ه	NAFA Income Opportunity Fund	1,435	A (f)	21-Apr-06	5.2%	6.6%	6.5%	7.5%	13.2%	16.6%	10.3%	(0.5%)	8.3%
Risk Profile	Benchmark				6.1%	6.1%	6.1%	6.5%	9.0%	9.8%	9.9%	12.4%	10.5%
Risk	NAFA Islamic Income Fund (Formerly; NAFA Islamic Aggressive Income Fund)	308	A- (f)	26-Oct-07	4.4%	5.3%	5.7%	7.4%	9.2%	13.6%	6.8%	19.0%	6.7%
	Benchmark				3.5%	4.3%	4.4%	4.8%	6.6%	6.5%	7.0%	7.9%	6.3%
	Equity Related Funds			Cumulative Returns							Annualized Returns		
	NAFA Asset Allocation Fund	315		20-Aug-10	0.4%	29.0%	38.1%	7.6%	24.6%	13.7%	32.0%	14.4%	21.1%
	Benchmark				(0.9%)	15.8%	22.2%	6.2%	9.6%	15.3%	17.1%	8.1%	12.7%
	NAFA Multi Asset Fund	180		19-Jan-07	0.4%	28.8%	39.7%	8.7%	26.8%	25.4%	34.1%	15.5%	17.3%
	Benchmark				(1.0%)	15.9%	25.0%	7.1%	11.0%	19.6%	22.4%	8.0%	10.3%
	NAFA Islamic Asset Allocation Fund	1,356		26-Oct-07	0.2%	21.9%	31.5%	13.1%	33.8%	22.2%	36.3%	13.2%	17.3%
	Benchmark				(1.1%)	14.5%	20.6%	9.2%	12.1%	17.7%	28.9%	11.1%	12.0%
	NAFA Stock Fund	1,642		19-Jan-07	(0.2%)	35.6%	51.8%	11.4%	36.9%	36.3%	55.0%	22.0%	19.3%
	Benchmark				(1.9%)	22.9%	40.5%	7.1%	12.3%	29.6%	36.0%	2.9%	8.6%
	NAFA Islamic Stock Fund	709		09-Jan-15	1.2%	36.4%	49.3%	12.9%	n/a	n/a	n/a	n/a	27.4%
	Benchmark				(2.1%)	23.7%	40.5%	15.5%	n/a	n/a	n/a	n/a	22.1%

Notes: 1) Performance is net of management fee and all expenses. The calculation of performance does not include cost of front-end load. The performance reported is based on dividend reinvestment (gross of with-holding tax where applicable).

2) Tax credit also available as per section 62 of the Income Tax Ordinance, 2001.

3) Taxes apply.

 Lowest Risk NGSLF

NMMF

NSPF

NRFSF

NFSIF

NIOF

NAAF

ZMF

NIAAF

Highest Risk NSF

NISF

Moderate Risk NIAIF

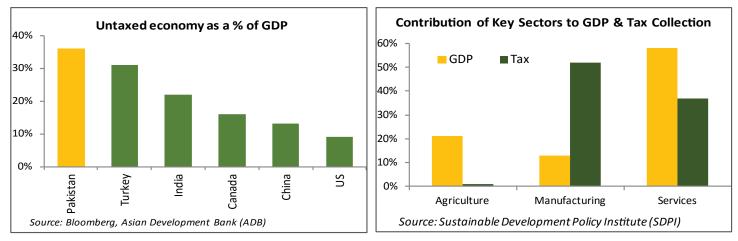
n/a = Not applicable.

Asset Manager Rating: AM2++ by PACRA (High Investment Management Standards)



## The Real Size of Pakistan Economy?

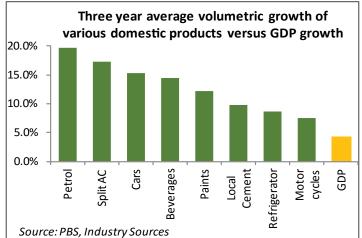
While talking of potential size of Pakistan's economy, most people especially foreigners don't realize that the GDP of our economy is much larger than the official figure of USD285bn. This is because the official data does not capture the contribution of informal economy, which as per different estimates varies between 30% to as high as 90% of the official GDP. Taking a guestimate of 50% contribution coming from informal economy, the actual GDP of Pakistan economy is around USD428bn. Income generated by the informal economy is usually not recorded for taxation purposes, and is often unavailable for inclusion in GDP computations.



There are a large number of economic activities that fall outside the official reporting system and do not come under the tax net. Some of these activities are illegal, such as corruption, smuggling, and narcotics. Other activities are legal but are not reported to avoid taxes such as beauty parlors, hair salons, tyre shops, grocery stores, etc. This group as a whole comprises the underground or black economy. Among others, the key reasons for the incessant growth of the underground economy are abundant availability of bearer financial instruments such as foreign exchange bearer certificates, and prize bond schemes, etc, which are mostly exempt from tax obligations and reporting requirements. Onerous tax burden, punitive regulations & reporting requirements, along with heavy handedness of tax authorities has also contributed to the growth of the informal or parallel economy. Gross under reporting of property values, negligible tax collection of agriculture income, and no reporting or underreporting of income by businesses, add to the undocumented economy. The only exception is large corporate and also salaried class that is documented and taxed heavily.

The underground economy causes large fiscal losses to the government due to loss of tax revenues, demand pressures on public services, inefficient allocation of resources, and distortion of incentive structure and the growth trajectory of the economy. This is also a key reason for high cost of doing business, which combined with discretion exercisable by the public officials, has restrained the private sector-led development strategy of the economy. About 50% of the labor force in Pakistan is working in the parallel economy based on some studies.

On the positive side, the undocumented demand from Pakistan's 195 million people means the nation's purchasing power is higher than the official per capita income of USD1560/annum, which is evident from the rise in consumer demand and changing lifestyle in both larger and smaller cities. New shopping malls and restaurants are coming up in urban areas along with new housing societies to cater to the rising middle class, urban population. To get an idea of the real purchasing power, prices of newly built 500sg yard house in posh localities of Karachi and Islamabad has reached upto USD1mn, and luxury apartment above USD0.5mn. Rise in consumerism is evident from double digit volumetric growth in Refrigerator, Deep freezer, Beverage, Paints, Cement, Motorcycle, Automobile, Petrol sales during the last three years versus average 4.3% real GDP growth. Around 14% p.a. corporate earnings growth of the listed companies over the last 5 years also corroborates with this view.



Instead of isolated measures, a comprehensive policy framework is needed to reduce the size of the black economy, which entails economic liberalization, fiscal discipline, enhanced space for the private sector, tax reforms with a focus on tax cuts and broadening of tax base. Reforms to reduce corruption should be an essential element of this strategy. Sound and predictable legal system is absolutely necessary that penalizes the illegal activities and unfair practices, and fosters entrepreneurial activity. Strengthening and overhauling the governance system, property rights and enhancing the administrative capacity of the state are essential for reducing the size of the black economy, and unlocking the potential of the economy.

Disclaimer: This publication is for informational purpose only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell the fund. All investments in mutual funds and pension funds are subject to market risks. The price of units may go up as well as down. Past Performance is not necessarily indicative of future results.



Asset Management Ud. A Sobidary of National Bank of Pakistan

March 2017

### **Stock Market Review**

During the month, the stock market swung between gains and losses driven by lingering uncertainty on the Panama Leaks case verdict by the apex court, overshadowing all the positives and prompting the broader investors to remain on the sideline. Ongoing drive of SECP against the in-house badla financing by the brokers also weighed on the market activity and soured sentiments in the market. The recent fall in the global oil prices amid increasing doubts on the extension of agreed supply cut by OPEC and non-OPEC producers and sharp supply addition by the US Shale producers led the decline in the oil & gas sector. Fading trump rally in the global equities amid potential delays on the proposed fiscal stimulus also tempered the momentum on the local bourse. Foreign selling continued during the month with net outflow recorded at US \$ 23 million. Mutual funds along with the Insurance sector and Companies remained net-buyers whereas, individual investors offloaded position by around US \$32 million. We see the recent sell-off in equities in the face of unabated foreign selling, lingering Panama Leaks case verdict, and liquidity drain amid the apex regulator crackdown on the badla financing by the broker as buying opportunity in selected sectors for the patient investors.

During the month, Automobile Assemblers, Chemicals, Engineering, Oil & Gas Marketing, Paper & Board, Refinery, and Transport sectors performed better than the market while, Fertilizer, Oil & Gas Exploration, Power Generation & Distribution sectors lagged behind. Healthy earnings announcements and improving future outlook amid strong volumetric growth and robust profit margins resulted in the out-performance of the Automobile & Assembler sector. Gas distribution companies led the upside of OMC sector amid improving earnings outlook. Investors accumulated position in Paper & Board sector on the back of better than expected corporate results by a select company and improving earnings outlook considering likely imposition of anti-dumping duty on imports. We attribute the abysmal performance of the Fertilizer sector to the weak global price outlook of urea amid supply glut. Owing to un-impressive earnings announcements and lower than expected payouts the Power Generation & Distribution sector failed to draw investors' interest. Driven by renewed fall in the global oil prices, the Oil & Gas Exploration sector depicted subdued performance.

Going forward, we still see substantial upside potential for equities driven by reasonable valuations as captured in forward P/E multiples of 10.4x; benign near-term inflation and interest rates; improving macro-economic outlook; buoyant business and consumer sentiment; and expectation of healthy foreign inflows from funds tracking MSCI EM Index. That said, we may see bouts of volatility amid domestic political fluidity and global policy uncertainty. Investors are advised to stay the course unfazed by the confusing headlines, keeping long-term objective in mind.

### Money Market Review

Inflation as measured by CPI increased to 4.9% for March 2017 mainly due to spike in perishable food items as compared to 4.2% reading for February 2017. Barring any major supply side shock we see inflation to remain range bound in the near term. State Bank of Pakistan (SBP) in its bi-monthly Monetary Policy Statement maintained the policy rate at 5.75%. Overnight repo rate remained close to the policy rate due to improved interbank liquidity conditions. The external account remained under pressure due to stagnant exports, increasing imports, and tapering off remittances growth, resulting in drawdown in foreign exchange reserves that stood at USD 21.8 billion against USD 22.1 billion in February 2017.

During the month of March, SBP held three T-Bill auctions with a combined target of Rs. 800 billion and a maturity of Rs. 713 billion. In the first T-Bill auction, Ministry of Finance (MoF) realized Rs. 397 billion against the target of Rs. 350 billion and maturity of Rs. 347 billion. Cut-off yields were maintained at 5.95% for the 3-month tenor and 5.99% for 6 month and 12 month tenors, respectively. The bid pattern skewed towards 03 month tenor. In the second T-Bill auction, an amount of Rs. 287 billion was accepted against the target of Rs. 350 billion and maturity of Rs. 309 billion wherein the cut-off yields were maintained for 03 month and 06 month tenors while, the bids worth Rs. 19 billion in 12 month tenor were rejected. The bid pattern remained tilted towards 03 month tenor. In the third T-Bill auction, Ministry of Finance (MoF) realized Rs. 162 billion against the target of Rs. 100 billion and maturity of Rs. 57 billion. The cut-off yields increased to 5.99% and 6.01% for 03 month and 06 month respectively while no bids were received in 12 months. The bid pattern skewed towards 06 months as compared to 03 months. Besides, in the PIB auction, Ministry of Finance (MoF) accepted Rs. 29 billion against the target and maturity of Rs. 50 billion at cut-off yields of 6.41%, 6.90% and 7.94% for 03 year, 05 year and 10 year tenors, respectively. Bids worth Rs. 161 million were received in 20 years but were rejected.

We have adjusted the portfolio of our money market and income funds based on the capital market expectations and closely monitoring the developments in the capital markets and will rebalance the portfolio accordingly.

### **Our Contacts**

### Contact our Investment Consultant for free Investment advice

Call 0800-20002 || sms NAFA INVEST to 8080 || www.nafafunds.com || info@nafafunds.com



#### MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (31/03/2017): Rs. 10.7861

March 2017

Performance %									
Performance Period	Mar 2017	FYTD 2017	Trailing 12 months Apr 16 - Mar 17	FY 2016	FY 2015	FY 2014	FY 2013	FY 2012	Since Launch May 15, 2009*
NAFA Government Securities Liquid Fund	4.6%	8.4%	7.8%	5.7%	8.3%	8.1%	8.7%	10.9%	9.1%
Benchmark**	5.3%	5.3%	5.4%	6.0%	8.7%	8.6%	8.9%	10.8%	8.9%

\* Annualized Return Based on Morning Star Methodology All other returns are Annualized Simple Return

May 15, 2009

Rs. 6,376 million

Open-end - Money Market Fund

(Mon - Thr) 9:00 A.M to 5:00 P.M

(Saturday) 9:00 A.M to 1:00 P.M

Daily - Monday to Saturday

(Friday) 9:00 A.M to 5:30 P.M

The performance reported is net of management fee & all other expenses and based on dividend reinvestment gross of with-holding tax where applicable.

#### **General Information**

Launch Date: Fund Size: Type: Dealing Days: **Dealing Time:** Settlement: Pricing Mechanism:

Load: Management Fee:

Total Expense Ratio:

**Risk Profile:** Fund Stability Rating: Listing: Custodian & Trustee: Auditors:

Benchmark:\*\*

Fund Manager: Minimum Subscription: Asset Manager Rating:

2-3 business days Forward Pricing Front end: 0%, Back end: 0% 8% of Net Income (Min 0.5% p.a., Max 1.0% p.a.) 1.17% p.a. (including 0.43% government levies) Exceptionally Low "AAA (f)" by PACRA Pakistan Stock Exchange Central Depository Company (CDC) KPMG Taseer Hadi & Co. Chartered Accountants 70% 3-Month PKRV & 30% average 3-Month deposit rates of three AA rated banks as selected by MUFAP Muhammad Ali Bhabha, CFA, FRM Growth Unit: Rs. 10,000/-Income Unit: Rs. 100,000/-AM2++ by PACRA (High Investment Management Standards)

effective from September 01, 2016; previously 70% 3-Month T-Bills & 30% average 3-Month deposit rates (AA & above rated banks)

Asset Allocation (% of Total Assets)	31-Mar-17	28-Feb-17
T-Bills	40.9%	94.8%
Bank Deposits	59.0%	4.7%
Others including receivables	0.1%	0.5%
Total	100.0%	100.0%
Leverage	Nil	Nil

#### Sindh Workers' Welfare Fund (SWWF)

The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 10,430,412/-. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs. 0.0176/0.18%. For details investors are advised to read note 10.1 of the Financial Statements of the Scheme for the half year ended December 31, 2016.

Name of the Members of Investment Committee

Dr. Amjad Waheed, CFA Sajjad Anwar, CFA Muhammad Ali Bhabha, CFA, FRM Hassan Raza, CFA

Notes: 1) The calculation of performance does not include cost of front end load. 2) Taxes apply. Further, tax credit also available as per section 62 of the Income Tax Ordinance, 2001.

#### **Investment Objective**

To generate optimal return with minimum risk, to provide easy liquidity and reasonable income to its unit holders by investing primarily in short-term Government Securities.

#### **Fund Manager Commentary**

The Fund earned an annualized return of 4.6% during March 2017 versus the Benchmark return of 5.3%. The annualized return for FYTD is 8.4% against the Benchmark return of 5.3%. The return generated by the Fund is net of management fees and all other expenses.

NGSLF's stability rating is 'AAA (f)' awarded by PACRA. NGSLF is the largest Fund in Pakistan with this rating. The rating reflects exceptionally strong credit and liquidity profile of the Fund. Average daily allocation for the last 365 days in short-term T-Bills was 86.9% of net assets. While at the end of the month, T-Bills comprised around 41% of the Total Assets and around 70% of Net Assets. Weighted average time to maturity of the Fund is 9 days.

We will rebalance the allocation of the portfolio proactively based on the capital market outlook.

#### Credit Quality of the Portfolio as of Mar 31, 2017 (% of Total Assets)

T-Bills (AAA rated)	40.9%
AAA	0.2%
AA+	58.6%
AA	0.1%
A-	0.1%
Others including receivables	0.1%
Total	100.0%



#### MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (31/03/2017): Rs. 10.3123

#### March 2017

40.0%

58.0%

1.4% 0.1%

0.5%

100.0%

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Performance %								
Performance Period	Mar 2017	FYTD 2017	Trailing 12 months Apr 16 - Mar 17	FY 2016	FY 2015	FY 2014	FY 2013	Since Launch February 23, 2012*
NAFA Money Market Fund	5.3%	6.5%	6.5%	6.3%	8.9%	8.2%	9.2%	8.1%
Benchmark <sup>**</sup>	5.3%	5.0%	4.9%	4.6%	6.8%	6.9%	6.8%	6.2%

risks.

outlook.

AAA AA+

AA

Total

Others including receivables

**Investment Objective** 

**Fund Manager Commentary** 

\* Annualized Return Based on Morning Star Methodology All other returns are Annualized Simple Return The performance reported is net of management fee & all other expenses and based on dividend reinvestment gross of with-holding tax where applicable.

To provide stable income stream with preservation of capital by investing in

The Fund earned an annualized return of 5.3% during March 2017 in line with the Benchmark return. Since its launch in February 2012, the Fund has outperformed its Benchmark by 1.9% p.a. by earning an annualized return of 8.1%. This outperformance is net of management fee and all other expenses. Being a money market scheme, the Fund has very restrictive investment guidelines. The authorized investments of the Fund include T-Bills, Bank Deposits and Money Market instruments. Minimum eligible rating is AA, while the Fund is not allowed to invest in any security exceeding six months maturity. The weighted average time to maturity of the Fund cannot exceed 90 days. The Fund is rated AA(f) by PACRA which denotes a very strong capacity to maintain relative stability in returns and very low exposure to

Weighted average time to maturity of the Fund is 4 days. We will rebalance the allocation of the portfolio proactively based on the capital market

Credit Quality of the Portfolio as of Mar 31, 2017 (% of Total Assets)

AA and above rated banks and money market instruments.

#### **General Information**

Launch Date: Fund Size: Type: Dealing Days: Dealing Time:	February 23, 2012 Rs. 14,561 million Open-end – Money Market Fund Daily – Monday to Saturday (Mon - Thr) 9:00 A.M to 5:00 P.M (Friday) 9:00 A.M to 5:30 P.M (Saturday) 9:00 A.M to 1:00 P.M
Settlement:	2-3 business days
Pricing Mechanism:	Forward Pricing
Load:***	Front End Load (Individual): without life insurance 0.5%, with life insurance 3% (Nil on investment above Rs. 26 million)
	Front End Load (Other): 0.5% (Nil on investment
	above Rs. 16 million)
	Back End Load: NIL
Management Fee:	8% of Net Income (Min 0.5% p.a., Max
	1.0% p.a.)
Total Expense Ratio:	1.05% p.a. (including 0.34% government levies)
Risk Profile:	Very Low
Fund Stability Rating:	"AA (f)" by PACRA
Listing:	Pakistan Stock Exchange
Custodian & Trustee:	Central Depository Company (CDC)
Auditors:	Deloitte Yousuf Adil
	Chartered Accountants
Benchmark:**	70% 3-Month PKRV & 30% average 3-Month
	deposit rates of three AA rated banks as selected by MUFAP
Fund Manager:	Muhammad Ali Bhabha, CFA, FRM
Minimum	Growth Unit: Rs. 10,000/-
Subscription:	Income Unit: Rs. 100,000/-
Asset Manager Rating:	AM2++ by PACRA (High Investment Management Standards)

\*\* effective from September 01, 2016; Previously 3-Month deposit rates (AA & above rated banks) \*\*\* effective from January 02 , 2017

Asset Allocation (% of Total Assets)	31-Mar-17	28-Feb-17
Bank Deposits	86.5%	99.3%
Placements with Banks	8.9%	-
Placements with DFI	4.1%	-
Others including receivables	0.5%	0.7%
Total	100.0%	100.0%
everage	Nil	Nil

#### Sindh Workers' Welfare Fund (SWWF)

The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 14,683,026/-. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs. 0.0104/0.11%. For details investors are advised to read note 10 of the Financial Statements of the Scheme for the half year ended December 31, 2016.

Name of the Members of Investment Committee					
Dr. Amjad Waheed, CFA					

Sajjad Anwar, CFA Muhammad Ali Bhabha, CFA, FRM Hassan Raza, CFA

Notes: 1) The calculation of performance does not include cost of front end load. 2) Taxes apply. Further, tax credit also available as per section 62 of the Income Tax Ordinance, 2001



#### MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (31/03/2017): Rs. 10.7539

March 2017

Performance %					
Performance Period	Mar 2017	FYTD 2017	Trailing 12 months Apr 16 - Mar 17	FY 2016	Since Launch July 10, 2014*
NAFA Government Securities Savings Fund	4.3%	6.0%	6.0%	6.5%	9.1%
Benchmark**	6.0%	5.8%	5.9%	6.2%	7.2%

\* Annualized Return Based on Morning Star Methodology The performance reported is net of management fee & all other expenses All other returns are Annualized Simple Return and based on dividend reinvestment gross of with-holding tax where applicable.

#### **General Information**

Launch Date:

Fund Size:

Settlement:

Pricing Mechanism Load:\*\*\*

Management Fee:

**Risk Profile:** 

Auditors:

Minimum Subscription:

Benchmark:\*\*

Fund Manager:

Asset Manager Rating:

Total Expense Ratio:

Fund stability rating Listing: Custodian & Trustee:

Type: Dealing Days: Dealing Time: **Investment Objective** 

To provide competitive return from portfolio of low credit risk by investing primarily in Government Securities.

#### **Fund Manager Commentary**

During the month under review, the Fund has generated an annualized return of 4.3% against the benchmark return of 6.0%. Since its launch in July 2014, the Fund offered an annualized return of 9.1% against the Benchmark return of 7.2%, hence an outperformance of 1.9% p.a. This outperformance is net of management fee and all other expenses.

NAFA Government Securities Savings Fund (NGSSF) invests a minimum of 70% in Government Securities. The Fund invests a minimum 10% of its assets in less than 90 days T-Bills or saving accounts with banks, which enhances liquidity profile of the Fund.

As the asset allocation of the Fund shows, exposure in Government Securities was around 41% of the Total Assets and 71% of Net Assets at the end of the month with average Yield to Maturity of 5.9% p.a. Last one year allocation in Government Securities was around 79% of net assets. The weighted average time-to-maturity of the Fund is 9 days.

We will rebalance the allocation of the fund proactively based on the capital

** effective from September 01, 2016; Pr deposit rates (A+ & above rated banks) *** effective from January 02, 2017	Management Standards) eviously 70% average 6-Month PKRV & 3		We will rebalance the allocation of the fund proactively market outlook.	/ based on t
Asset Allocation (% of	Total Assets) 31-Mar-17	28-Feb-17	Credit Quality of the Portfolio as of Mar 31, 20	17 (% of Tota
PIBs	-	38.8%	Government Securities (AAA rated)	40
Tbills	40.7%	44.8%	· · ·	
Bank Deposits	57.4%	12.9%	AAA AA+	0.
Others including receivables	1.9%	3.5%	AA	0.
Total	100.0%	100.0%	AA-	0.
Leverage	Nil	Nil	A+	5.

#### Sindh Workers' Welfare Fund (SWWF)

July 10, 2014

Rs. 148 million

2-3 business days

Back End Load: NIL

"AA- (f)" by PACRA

6-Month PKRV

Pakistan Stock Exchange

KPMG Taseer Hadi & Co.

Growth Unit: Rs. 10,000/-Income Unit: Rs. 100,000/-

Chartered Accountants

1.0% p.a.)

levies)

Low

Open-end – Income Fund

Daily - Monday to Saturday (Mon - Thr) 9:00 A.M to 5:00 P.M

(Friday) 9:00 A.M to 5:30 P.M (Saturday) 9:00 A.M to 1:00 P.M

investment above Rs. 26 million)

Front End Load (Other): 1% (Nil on investment above Rs. 16 million)

Forward Pricing Front End Load (Individual): without life

10% of Net Income (Min 0.5% p.a., Max

1.85% p.a.(including 0.47% government

Central Depository Company (CDC)

Muhammad Ali Bhabha, CFA, FRM

AM2++ by PACRA (High Investment

insurance 1%, with life insurance 3% (Nil on

The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 408,202/- If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs. 0.0296/0.29%. For details investors are advised to read note 10.1 of the Financial Statements of the Scheme for the half year ended December 31, 2016.

Name of the Members of Investment Committ	tee
Dr. Amjad Waheed, CFA	
Sajjad Anwar, CFA	
Muhammad Ali Bhabha, CFA, FRM	
Hassan Raza, CFA	

Notes: 1) The calculation of performance does not include cost of front end load. 2) Taxes apply. Further, tax credit also available as per section 62 of the Income Tax Ordinance, 2001

Government Securities (AAA rated)	40.7%
AAA	0.2%
AA+	51.1%
AA	0.2%
AA-	0.2%
A+	5.6%
A-	0.1%
Others including receivables	1.9%
Total	100.0%

Disclaimer: This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. Past performance is not necessarily indicative of future results. Please read the Offering Document to understand investment policies and the risks involved.

tal Assets)



#### MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (31/03/2017): Rs. 10.7923

#### March 2017

Performance %									
Performance Period	Mar 2017	FYTD 2017	Trailing 12 months Apr 16 - Mar 17	FY 2016	FY 2015	FY 2014	FY 2013	FY 2012	Since Launch November 21, 2009*
NAFA Savings Plus Fund	5.2%	8.9%	8.2%	6.3%	8.7%	7.9%	8.8%	11.0%	9.0%
Benchmark**	6.1%	5.7%	5.4%	4.7%	6.7%	7.1%	7.3%	8.4%	7.0%

\* Annualized Return Based on Morning Star Methodology All other returns are Annualized Simple Return

November 21, 2009

Open-end - Income fund

Daily - Monday to Saturday

(Mon - Thr) 9:00 A.M to 5:00 P.M

Rs. 429 million

**General Information** 

Launch Date:

Dealing Days:

Dealing Time:

Fund Size:

Type:

The performance reported is net of management fee & all other expenses and based on dividend reinvestment gross of with-holding tax where applicable.

#### **Investment Objective**

To minimize risk, preserve capital and generate a reasonable return along with a high degree of liquidity from a portfolio primarily constituted of bank deposits and money market instruments.

#### **Fund Manager Commentary**

th versus the nce of 0.9% n annualized hence an agement fee

a maximum d above with 5% of its net oanks, which

ank deposits average time al guidelines s with lower und provides exposure to

based on the

Deaning mine.		0 /
Settlement: Pricing Mechanism: Load:***	(Friday) 9:00 A.M to 5:30 P.M (Saturday) 9:00 A.M to 1:00 P.M 2-3 business days Forward Pricing Front End Load (Individual): without life insurance 0.5%, with life insurance 3% (Nil on investment above Rs. 26 million)	The Fund earned an annualized return of 5.2% during the mont Benchmark return of 6.1% thus registering an underperforman p.a. Since its launch in November 2009, the Fund offered an return of 9.0% against the Benchmark return of 7.0%, outperformance of 2.0% p.a. This outperformance is net of mana and all other expenses.
Management Fee:	Front End Load (Other): 0.5% (Nil on investment above Rs. 16 million) Back End Load: NIL 10% of Net Income (Min 0.5% p.a., Max 1.50% p.a.)	The Fund is allowed to invest in Government Securities up to a maturity of 3 years and also in debt securities with rating of A and a maximum remaining maturity of 1 year. The Fund invests 25 assets in less than 90 days T-Bills or saving accounts with ba
Total Expense Ratio:	1.93% p.a. (including 0.42% government levies)	further enhances liquidity profile of the Fund.
Risk Profile:	Very Low	
Fund Stability Rating:	"AA- (f)" by PACRA	The portfolio of NSPF is invested in Treasury bills, MTS, and ba
Listing:	Pakistan Stock Exchange	etc. The allocation in MTS is 9.4% of net assets. The weighted a
Custodian & Trustee:	Central Depository Company (CDC)	to maturity of the entire Fund is around 18 days. Our interna
Auditors:	KPMG Taseer Hadi & Co. Chartered Accountants	permit MTS financing in only fundamentally strong companies
Benchmark:**	6-Month KIBOR	volatility. It is pertinent to mention that in this asset class the Fu
Fund Manager:	Muhammad Ali Bhabha, CFA, FRM	financing at only pre-determined rates of return with no direct
Minimum	Growth Unit: Rs. 1,000/-	the stock market.
Subscription:	Income Unit: Rs. 100,000/-	
Asset Manager Rating:	AM2++ by PACRA (High Investment Management Standards)	We will rebalance the allocation of the portfolio proactively be capital market outlook.
** effective from September 01, 201*** effective from January 02, 2017	6; Previously Average 6-Month deposit rate (A & above rated banks)	
A 4 A H 4*		

Asset Allocation (% of Total Assets)	31-Mar-17	28-Feb-17					
T-Bills	6.7%	6.4%					
Margin Trading System (MTS)	9.0%	28.3%					
Placements with Banks	18.9%	17.0%					
Bank Deposits	64.6%	47.4%					
Others including receivables	0.8%	0.9%					
Total	100.0%	100.0%					
Leverage	Nil	Nil					
Sindh Workors' Wolfaro Fund (SW/W/E)							

#### Sindh Workers' Welfare Fund (SWWF)

The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 854,765/-. If the same were not made the NAV per unit/ last one year return of scheme would be higher by Rs. 0.0215//0.22%. For details investors are advised to read note 12.1 of the Financial Statements of the Scheme for the half year ended December 31, 2016.

Dr. Amjad Waheed, CFA Sajjad Anwar, CFA Muhammad Ali Bhabha, CFA, FRM Hassan Raza, CFA

Notes: 1) The calculation of performance does not include cost of front end load. 2) Taxes apply. Further, tax credit also available as per section 62 of the Income Tax Ordinance, 2001

#### Credit Quality of the Portfolio as of Mar 31, 2017 (% of Total Assets) Govt. Securities (AAA rated) 6.7% AAA 3.3% 36.6% AA+ AA 5.1% AA-28.4% 9.4% A+ 0.2% A 0.5% MTS (Unrated) 9.0% Others including receivables 0.8% Total 100.0%



#### MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (31/03/2017): Rs. 10.6291

#### March 2017

Performance %									
Performance Period	Mar 2017	FYTD 2017	Trailing 12 months Apr 16 - Mar 17	FY 2016	FY 2015	FY 2014	FY 2013	FY 2012	Since Launch August 20, 2010*
NAFA Riba Free Savings Fund	4.4%	6.0%	5.9%	5.5%	7.4%	7.8%	8.7%	10.8%	8.1%
Benchmark*	2.8%	3.3%	3.7%	4.9%	6.7%	6.7%	7.3%	8.3%	6.6%

\* Annualized Return Based on Morning Star Methodology All other returns are Annualized Simple Return

August 20, 2010

Rs. 1,822 million

2-3 business days

Daily - Monday to Saturday

(Friday) 9:00 A.M to 5:30 P.M

(Saturday) 9:00 A.M to 1:00 P.M

(Mon - Thr) 9:00 A.M to 5:00 P.M

Open-end - Shariah Compliant Income Fund

dividend reinvestment gross of with-holding tax where applicable.

#### **General Information**

Launch Date: Fund Size: Type: Dealing Days: Dealing Time:

Settlement: Pricing Mechanism:

bettiennenn.	
Pricing Mechanism:	Forward Pricing
Load:***	Front End Load (Individual): without life
	Takaful 0.5%, with life Takaful 3% (Nil on
	investment above Rs. 26 million)
	Front End Load (Other): 0.5% (Nil on
	investment above Rs. 16 million)
	Back End Load: NIL
Management Fee:	10% of Net Income (Min 0.5% p.a., Max
	1.25% p.a.)
Total Expense Ratio:	1.34% p.a. (including 0.38% government
	levies)
Risk Profile:	Very Low
Fund Stability Rating:	"A(f)" by PACRA
Listing:	Pakistan Stock Exchange
Custodian & Trustee:	Central Depository Company (CDC)
Auditors:	Deloitte Yousuf Adil
	Chartered Accountants
Benchmark:**	6-month average deposit rates of three A
	rated Islamic Banks/Islamic windows of
	conventional banks as selected by MUFAP
Fund Manager:	Muhammad Ali Bhabha CFA,FRM
Minimum	Growth Unit: Rs. 10,000/-
Subscription:	Income Unit: Rs. 100,000/-
Asset Manager Rating:	AM2++ by PACRA (High Investment
	Management Standards)
	0

\*\* effective from September 01, 2016; Previously Average 6-month deposit rate of A- and above rated Islamic Bank \*\*\* effective from January 02, 2017

Asset Allocation (% of Total Assets)	31-Mar-17	28-Feb-17
GOP Ijara Sukuks	5.5%	5.7%
Bank Deposits	93.3%	93.0%
Others including receivables	1.2%	1.3%
Total	100.0%	100.0%
Leverage	Nil	Nil

#### Sindh Workers' Welfare Fund (SWWF)

The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 1,985,218/-. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs. 0.0116/0.12%. For details investors are advised to read note 11 of the Financial Statements of the Scheme for the half year ended December 31, 2016.

Name of the Members of Investment Committee
Dr. Amjad Waheed, CFA
Sajjad Anwar, CFA
Muhammad Ali Bhabha, CFA, FRM
Hassan Raza, CFA
Notes: 1) The calculation of performance does not include cost of front end load. 2) Taxes apply. Further, tax credit also available as per section 62 of the Income Tax Ordinance, 2001.

The performance reported is net of management fee & all other expenses and based on

#### **Investment Objective**

To provide preservation of capital and earn a reasonable rate of return along with a high degree of liquidity by investing in short-term Shariah compliant banks and money market / debt securities.

#### **Fund Manager Commentary**

The Fund generated an annualized return of 4.4% for the month of March 2017 versus the Benchmark return of 2.8% thus registering an outperformance of 1.6% p.a. During FYTD the Fund has outperformed its Benchmark by 2.7% by earning an annualized return of 6.0%. This outperformance is net of management fee and all other expenses.

The Fund aims to consistently provide better return than the profit rates offered by Islamic Banks / Islamic windows of commercial banks, while also providing easy liquidity along with a high quality credit profile. The Fund is allowed to invest in short-term Shariah compliant money market securities of up to six months maturity rated AA- or better. The Fund is not authorized to invest in corporate debt securities and the Equities.

The allocation of the Fund is around 5.6% of net assets in GOP Ijarah Sukuks, which are floating rate instruments with 6-months coupon re-setting. Around 94% of net assets of the portfolio is invested in bank deposits which enhances the liquidity profile of the Fund. The weighted average time to maturity of the fund is 35 days.

We will rebalance the allocation of the fund proactively based on the capital market outlook.

#### Credit Quality of the Portfolio as of Mar 31, 2017 (% of Total Assets)

5.5% 32.8%
32 80/
52.070
9.6%
0.3%
0.2%
1.9%
0.1%
48.4%
1.2%
100.0%



#### MONTHLY REPORT (MUEAP's Recommended Format) Unit Price (31/03/2017): Rs. 11.1809

March 2017

Performance %								
Performance Period	Mar 2017	FYTD 2017	Trailing 12 months Apr 16 - Mar 17	FY 2016	FY 2015	FY 2014	FY 2013	Since Launch October 28, 2011*
NAFA Financial Sector Income Fund	6.6%	9.0%	8.2%	6.4%	10.9%	7.9%	9.3%	9.2%
Benchmark**	6.1%	6.0%	5.9%	5.9%	8.3%	8.9%	9.0%	8.1%

\* Annualized Return Based on Morning Star Methodology All other returns are Annualized Simple Return

October 28, 2011 Rs. 763 Million Open-end – Income Fund

Daily – Monday to Saturday

-3 business days

Back End Load: NIL

Chartered Accountants

Growth Unit: Rs. 10,000/-Income Unit: Rs. 100,000/-

Management Standards)

levies)

Low

(Mon - Thr) 9:00 A.M to 5:00 P.M (Friday) 9:00 A.M to 5:30 P.M (Saturday) 9:00 A.M to 1:00 P.M

investment above Rs. 26 million)

investment above Rs. 16 million)

Front End Load (Other): 1% (Nil on

Low 'A+(f)' by PACRA Pakistan Stock Exchange Central Depository Company (CDC) KPMG Taseer Hadi & Co.

6-Month KIBOR Muhammad Ali Bhabha, CFA, FRM

AM2++ by PACRA (High Investment

Forward Pricing Front End Load (Individual): 1% (Nil on

10% of Net Income (Min 0.5% p.a., Max

1.5% p.a.) 1.56% p.a.(including 0.43% government

**General Information** 

Launch Date:

Dealing Time:

Settlement:

Pricing Mechanism Load:\*\*\*

Management Fee:

**Risk Profile:** 

Auditors:

Minimum

Benchmark:\*\*

Subscription:

\*\*\*effective from January 02, 2017

Fund Manager:

Total Expense Ratio:

Fund stability rating

Listing: Custodian & Trustee:

Asset Manager Rating:

Fund Size:

Type: Dealing Days:

The performance reported is net of management fee & all other expenses and based on dividend reinvestment gross of with-holding tax where applicable.

#### **Investment Objective**

To provide income enhancement and preservation of capital by investing in prime quality Financial Sector TFCs/Sukuks, Bank deposits and short-term money market instruments.

#### **Fund Manager Commentary**

The Fund generated an annualized return of 6.6% for the month of March 2017 versus the Benchmark return of 6.1%. Since its launch in October 2011, the Fund offered an annualized return of 9.2% against the Benchmark return of 8.1%, hence an outperformance of 1.1% p.a. This outperformance is net of management fee and all other expenses.

The Fund is unique as it invests a minimum 70% of its assets in Financial Sector (mainly banks) debt securities, instruments or deposits. Minimum entity rating of issuers of debt securities is "AA-". This minimizes credit risk and at the same time enhances liquidity of the Fund. Duration of the overall portfolio cannot be more than one year. This minimizes interest rate or pricing risk. The Fund invests 25% of its net assets in less than 90 days T-Bills or saving accounts with banks, which further enhances liquidity profile of the Fund.

Exposure in TFCs was 50.4% of net assets at the end of the month with average time to maturity of 3 years. The TFC portfolio of the Fund is predominantly floating rate linked to KIBOR. The weighted average time-to-maturity of the Fund is 1.5 years.

We will rebalance the allocation of the portfolio proactively based on the capital market outlook.

Asset Allocation (% of Total Assets)	31-Mar-17	28-Feb-17					
TFCs	48.3%	47.0%					
Bank Placements	15.1%	12.9%					
Bank Deposits	34.5%	38.7%					
Others including receivables	2.1%	1.4%					
Total	100.0%	100.0%					
Leverage	Nil	Nil					
Top TFC (as at Mar 31, 2017) (% of Total Assets)							

\*\* effective from September 01, 2016; Previously 70% 6-Month KIBOR & 30% average 3-Month deposit rates (A & above rated banks,

Name of TFC	% of Total Assets
JS Bank Limited 14-DEC-16 14-DEC-23	14.8%
Bank Alfalah Limited IV - FT 02-DEC-09 02-DEC-17	14.4%
Faysal Bank Limited III 27-DEC-10 27-DEC-17	8.8%
Askari Bank Limited IV 23-Dec-11 23-Dec-21	5.6%
Jahangir Siddiqui and Company Ltd. 24-Jun-16 24-Jun-21	2.6%
Standard Chartered Bank (Pakistan) Limited IV - Revised 29-JUN-12 29-JUN-22	2.1%
Total	48.3%

#### Sindh Workers' Welfare Fund (SWWF)

The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 1,702,807/- If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs. 0.0249/0.24%. For details investors are advised to read note 11.1 of the Financial Statements of the Scheme for the half year ended December 31, 2016.

Name of the Members of Investment Committee	
Dr. Amjad Waheed, CFA	
Sajjád Anwar, CÉA	

Muhammad Ali Bhabha, CFA, FRM Hassan Raza, CFA

Notes: 1) The calculation of performance does not include cost of front end load. 2) Taxes apply. Further, tax credit also available as per section 62 of the Income Tax Ordinance, 2001

#### Credit Quality of the Portfolio as of Mar 31, 2017 (% of Total Assets)

AAA	3.8%
AAA AA+ AA	6.2%
AA	6.0%
AA-	45.1%
AA- A+	36.5%
A	0.1%
A-	0.2%
Others including receivables	2.1%
Total	100.0%



#### MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (31/03/2017): Rs. 9.8606

March 2017

Performance %									
Performance Period	Mar 2017	FYTD 2017	Trailing 12 months Apr 16 - Mar 17	FY 2016	FY 2015	FY 2014	FY 2013	FY 2012	Since Launch October 26, 2007*
NAFA Islamic Income Fund (Formerly; NAFA Islamic Aggressive Income Fund)	4.4%	5.3%	5.7%	7.4%	9.2%	13.6%	6.8%	19.0%	6.7%
Benchmark**	3.5%	4.3%	4.4%	4.8%	6.6%	6.5%	7.0%	7.9%	6.3%

\* Annualized Return Based on Morning Star Methodology All other returns are Annualized Simple Return

The performance reported is net of management fee & all other expenses and based on dividend reinvestment gross of with-holding tax where applicable.

#### **Investment Objective**

**General Information** Launch Date: October 26, 2007 Rs. 3,076 million Open-end – Shariah Compliant Income Fund Fund Size: Shariah compliant manner. Type: Dealing Days: Dealing Time: Openerid – Sharian Compilant inco Daily – Monday to Friday (Mon - Thr) 9:00 A.M to 5:00 P.M (Friday) 9:00 A.M to 5:30 P.M 2-3 business days **Fund Manager Commentary** Settlement: Pricing Mechanism: Load:\*\*\* Forward Pricing Front End Load (Individual): without life Takaful 1%, with life Takaful 3% (Nil on investment above Rs. 26 million) Front End Load (Other): 1% (Nil on investment above Rs. 16 million) Back End Load: NIL 10% of Net Income (Min 0.5% p.a., Max 1.0% p.a.) 110% or since first 0.22% on comment latics) other expenses. Management Fee: 1.19% p.a. (including 0.33% government levies) Low to Medium "A-(f)" by PACRA Pakistan Stock Exchange Total Expense Ratio: The allocation in corporate Sukuks stood at around 1% of the net assets. Risk Profile: Fund Stability Rating: Listing: Custodian & Trustee: Auditors: Central Depository Company (CDC) Deloitte Yousuf Adil other authorized alternative investment avenues. Delotte Yousur Adil Chartered Accountants 6-month average deposit rates of three A rated Islamic Banks/Islamic windows of conventional banks as selected by MUFAP Muhammad Ali Bhabha, CFA, FRM Growth Unit: Rs. 10,000/-Income Unit: Rs. 100,000/-AM2++ by PACRA (High Investment Management Standard) Benchmark:\*\* weighted average time to maturity of the Fund is 27 days. Fund Manager: Minimum Subscription: Asset Manager Rating: capital market outlook. Management Standards

effective from March 14, 2017; Previously 1-year average deposit rates of three A rated Islamic Banks/Islamic windows of conventional banks as selected by MUFAP effective from January 02, 2017

Asset Allocation (% of Total Assets)	31-Mar-17	28-Feb-17			
Sukuks	0.9%	1.6%			
GOP Ijara Sukuks - Govt. Backed	3.2%	4.0%			
Bank Deposits	95.2%	93.4%			
Others including receivables	0.7%	1.0%			
Total	100.0%	100.0%			
Leverage	Nil	Nil			
Top Sukuk Holdings (as at Mar 31, 2017)					

Name of Sukuk	% of Total Assets
K Electric Azm Sukuk - 5 Yrs	0.9%
Total	0.9%

#### Sindh Workers' Welfare Fund (SWWF)

The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 3,255,343/-. If the same were not made the NAV per unit/ last one year return of scheme would be higher by Rs. 0.0104/0.11%. For details investors are advised to read note 11 of the Financial Statements of the Scheme for the half year ended December 31, 2016.

#### Name of the Members of Investment Committee

Dr. Amjad Waheed, CFA Sajjad Anwar, CFA Muhammad Ali Bhabha, CFA, FRM Hassan Raza, CFA

Notes: 1) The calculation of performance does not include cost of front end load. 2) Taxes apply. Further, tax credit also available as per section 62 of the Income Tax Ordinance, 2001

To seek preservation of capital and earn a reasonable rate of return in a

During the month under review, the Fund posted an annualized return of 4.4% as compared to the Benchmark return of 3.5% thus registering an outperformance of 0.9% p.a. During FYTD, the Fund has posted 5.3% annualized return versus 4.3% by the Benchmark, hence an outperformance of 1.0% p.a. This outperformance is net of management fee and all

Around 97% of net assets of the portfolio is allocated in bank deposits. The higher allocation in bank deposits is due to better yields as compared to

The weighted average Yield-to-Maturity (YTM) of the Sukuk portfolio is around 5.1% p.a. and weighted average time to maturity is 1.8 years. The

We will rebalance the allocation of the fund proactively based on the

SECP has approved the change in category of NAFA Islamic Aggressive Income Fund from Shariah Compliant Aggressive Income Fund to Shariah Compliant Income Fund w.e.f. March 14, 2017. Consequently name of NAFA Islamic Aggressive Income Fund has been changed to NAFA Islamic Income Fund from March 14, 2017.

Detui	ls of Non-C	ompna	it mives	lineints		
Particulars	Type of Investment	Value of Investments before Provision	Provision held	Value of Investments after Provision	% of Net Assets	% of Gross Assets
ew Allied Electronics (Sukuk I)	SUKUK	110,000,000	110,000,000	-	-	-
ew Allied Electronics (Sukuk II)	SUKUK	4,905,437	4,905,437	-	-	-
otal		114,905,437	114,905,437	-	0.0%	0.0%

Create Quality of the Fortiono as of Mar 51, 2017	(78 OF IOLAL ASSELS)
GOP Ijarah Sukuk (AAA rated)	3.2%
AAA	37.2%
AA+	0.1%
AA	1.0%
AA-	0.1%
A+	10.4%
A-	47.3%
Others including receivables	0.7%
Total	100.0%

Disclaimer: This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. Past performance is not necessarily indicative of future results. Please read the Offering Document to understand investment policies and the risks involved. The scheme holds certain non-compliant investments. Before making any investment decision, investors should review the latest monthly Fund Manager Report and Financial Statements. The reported returns may include provisioning and reversal of provisioning against some debt securities.



#### MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (31/03/2017): Rs. 11.2327

March 2017

Performance %									
Performance Period	Mar 2017	FYTD 2017	Trailing 12 months Apr 16 - Mar 17	FY 2016	FY 2015	FY 2014	FY 2013	FY 2012	Since Launch April 21, 2006 *
NAFA Income Opportunity Fund	5.2%	6.6%	6.5%	7.5%	13.2%	16.6%	10.3%	(0.5%)	8.3%
Benchmark	6.1%	6.1%	6.1%	6.5%	9.0%	9.8%	9.9%	12.4%	10.5%

**Investment Objective** 

good credit rating and liquidity. **Fund Manager Commentary** 

are advised to invest in this Fund.

market outlook.

\* Annualized Return Based on Morning Star Methodology All other returns are Annualized Simple Return

The performance reported is net of management fee & all other expenses and based on dividend reinvestment gross of with-holding tax where applicable.

> To seek maximum possible preservation of capital and a reasonable rate of return via investing primarily in money market & debt securities having

> The Fund posted an annualized return of 5.2% in March 2017 as compared to the Benchmark return of 6.1%. During FYTD the Fund has outperformed its Benchmark by 0.5% by earning an annualized return of 6.6%. This outperfor-

> The weighted average Yield to Maturity of the Fund is around 6.4% p.a. and that

of the TFC portfolio is 7.1% p.a. The weighted average time to maturity of the Fund is around 0.29 year. The Fund's sector allocation is fairly diversified with exposure to Banking and Financial Services sectors. TFC portfolio of the Fund is predominantly floating rate linked to KIBOR. However, since TFCs prices may go up or down, therefore, only investors with medium-term investment horizon

We will rebalance the allocation of the fund proactively based on the capital

mance is net of management fee and all other expenses.

#### **General Information**

Launch Date: Fund Size: Type: Dealing Days: Dealing Time:	April 21, 2006 Rs. 14,349 million Open-end – Income Fund Daily – Monday to Saturday (Mon - Thr) 9:00 A.M to 5:00 P.M (Friday) 9:00 A.M to 5:30 P.M (Seturday) 9:00 A.M to 5:30 P.M
Settlement: Pricing Mechanism: Load:**	Delity – Monday to Saturday (Mon - Thr) 9:00 A.M to 5:00 P.M (Friday) 9:00 A.M to 5:30 P.M (Saturday) 9:00 A.M to 1:00 P.M 2-3 business days Forward Pricing Front End Load (Individual): 1% (Nil on investment above Rs. 26 million) Front End Load (Other): 1% (Nil on investment above Rs. 16 million) Back End Load: NIL
Management Fee: Total Expense Ratio:	1.30% per annum 2.14% p.a.(including 0.44% government levies)
Risk Profile: Fund Stability Rating: Listing: Custodian & Trustee: Auditors:	Low "A(f)" by PACRA Pakistan Stock Exchange Central Depository Company (CDC) Deloitte Yousuf Adil
Benchmark: Fund Manager: Minimum Subscription: Asset Manager Rating:	Chartered Accountants 6-Month KIBOR Muhammad Ali Bhabha, CFA, FRM Growth Unit: Rs. 10,000/- Income Unit: Rs. 100,000/- AM2++ by PACRA (High Investment Management Standards)

\*\* effective from January 02, 2017

A

Equity

Total

Bank Deposits

Others including receivables

31-Mar-17	28-Feb-17
4.2%	5.5%
1.8%	1.1%
2.2%	2.1%
3.9%	5.5%
1.8%	1.8%
15.1%	13.5%
9.5%	-
0.7%	0.6%
0.3%	0.3%
	$\begin{array}{c} 4.2\% \\ 1.8\% \\ 2.2\% \\ 3.9\% \\ 1.8\% \\ 15.1\% \\ 9.5\% \\ 0.7\% \end{array}$

#### Leverage Ni Ni Top TFC/Sukuk Holdings (as at Mar 31, 2017

50.5%

10.0%

100.0%

68.5%

100.0%

.1%

$\mathbf{\partial}$	,
Name of TFCs / Sukuks	% of Total Assets
JS Bank Limited 14-DEC-16 14-DEC-23	2.0%
BANK ALFALAH LTD - V - REVISED 20-FEB-13 20-FEB-21	1.1%
Jahangir Siddiqui and Company Ltd. 24-Jun-16 24-Jun-21	0.7%
Jahangir Siddiqui and Company Ltd. 08-APR-14 08-APR-19	0.4%
Total	4.2%

### Sindh Workers' Welfare Fund (SWWF)

The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 17,611,869/-. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs. 0.0138/0.13%. For details investors are advised to read note 12 of the Financial Statements of the Scheme for the half year ended December 31, 2016.

Name of the Members of Investment Committee

Dr. Amjad Waheed, CFA Sajjad Anwar, CFA Muhammad Ali Bhabha, CFA, FRM Hassan Raza, CFA

Notes: 1) The calculation of performance does not include cost of front end load.

2) Taxes apply. Further, tax credit also available as per section 62 of the Income Tax Ordinance, 2001

**Details of Non-Compliant Investments** Value of Value of % of % of Type of Particulars nvestments nvestments Gross Assets Net held ivestmei before after Assets Provision Provision TFC 149,860,200 griTech Limited I - Revised II 29-NOV-07 29-NOV-19 149,860,20 32,320,000 32,320,000 zgard Nine Limited III (PP) - Revised 04-DEC-07 04-DEC-1 TFC 108,376,850 108,376,850 82,180,000 82,180,000 zgard Nine Limited V (PPTFC Markup) 31-MAR-12 31-MAR-19 16,140,416 16,140,416 IRR Guardian Modaraba - Sukuk Revised II 07-JUL-08 07 SUKU ewan Cement Limited (Pre-IPO) 17-JAN-08 17-JAN-18 TFC 150,000,000 150,000,000 SUKUK 9,056,250 den House Limited - Sukuk Revised 29-MAR-08 29-SEP-1 9,056,250 d Electronics Limited (PP) 15-MAY-07 15-NOV-1 TFC 31,706,536 31,706,536 ew Allied Electronics Limited II - Sukuk 03-DEC-07 03-DEC-1 SUKUK 44,148,934 44,148,934 TFC 149,820,000 149,820,000 ACE Pakistan Limited - Revised 15-FEB-08 15-FEB-19 udi Pak Leasing Company Limited - Revised II 13-MAR-08 1 TFC 41,321,115 41,321,115 Worldcall Telecom Limited - Revised 07-OCT-08 07-OCT-2 TFC 88,455,825 88,455,825 zgard Nine Limited (Non-Voting Ordinary Shares Equity 12,854 12,854 141.403.150 90.215.210 Equity 51.187.940 Total 1,044,802,130 993,614,190 51,187,940 0.4% 0.3%

#### Credit Quality of the Portfolio as of Mar 31, 2017 (% of Total Assets)

PIBs (AAA rated)	1.8%
T-Bills (AAA rated)	2.2%
AAA	0.4%
AA+	28.8%
AA	10.1%
AA-	15.0%
A+	12.4%
A	3.5%
A-	9.8%
RFS (Un-rated)	3.9%
MTS (Un-rated)	1.8%
Equity (Un-rated)	0.3%
Others including receivables	10.0%
Total	100.0%

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#### MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (31/03/2017): Rs. 10.2303

#### March 2017

Performance %									
Performance Period	Mar 2017	FYTD 2017	Trailing 12 months Apr 16 - Mar 17	FY 2016	FY 2015	FY 2014	FY 2013	FY 2012	Since Launch March 28, 2008*
NAFA Income Fund	5.4%	6.7%	6.5%	6.9%	13.7%	2.3%	6.9%	(6.9%)	4.1%
Benchmark	6.1%	6.1%	6.1%	6.5%	9.0%	9.8%	9.9%	12.4%	10.3%

\* Annualized Return Based on Morning Star Methodology All other returns are Annualized Simple Return

levies)

March 28, 2008 Rs. 883 million Open-end – Income Fund Daily – Monday to Friday (Mon - Thr) 9:00 A.M to 5:00 P.M (Friday) 9:00 A.M to 5:30 P.M 2-3 business days Forward Pricing Front End Load (Individual): 1% (Nil on investment above Rs. 26 million)

Front End Load (Other): 1% (Nil on) Front End Load (Other): 1% (Nil on investment above Rs. 16 million)

Ievies) Low "A (f)" by PACRA Pakistan Stock Exchange MCB Financial Services Limited Deloitte Yousuf Adil Chartered Accountants 6-Month KIBOR Autommed Ali Bhabha, CEA, EU

Investment above Ks. 16 million) Back End Load: NIL 10% of Net Income (Min 0.5% p.a., Max 1.0% p.a.) 1.81% p.a.(including 0.52% government levice)

**General Information** 

Launch Date: Fund Size:

Type: Dealing Days: Dealing Time:

Management Fee:

Total Expense Ratio:

Risk Profile: Fund Stability Rating Listing: Custodian & Trustee:

Settlement: Pricing Mechanism: Load:\*\*

Auditors

The performance reported is net of management fee & all other expenses and based on dividend reinvestment gross of with-holding tax where applicable.

#### **Investment Objective**

To earn a competitive rate of return while preserving capital to the extent possible by investing in liquid assets.

#### **Fund Manager Commentary**

The Fund posted an annualized return of 5.4% during March 2017 versus the Benchmark return of 6.1%. The annualized return during FYTD is 6.7% against the Benchmark return of 6.1%, hence an outperformance of 0.6% p.a. This outperformance is net of management fee and all other expenses.

As the allocation of the Fund shows, exposure in TFCs and Sukuks stands at 13% of total assets. All TFCs in the Fund are floating rate instruments linked to KIBOR.

The weighted average Yield-to-Maturity of the Fund is around 6.7% p.a. while its weighted average time to maturity is 0.5 year. This yield does not include potential recovery in fully provided TFCs (Face Value of around Rs. 309 million), which is potential upside for the Fund. Thus, the Fund is expected to perform well over the medium to long term horizon. However, since TFCs prices may go up or down, therefore, only investors with medium term

Benchmark: Fund Manager: Minimum Subscription: Asset Manager Rating:	Fund Manager: Muhammad Ali Bhabha, CFA, FRM I Minimum Growth Unit: Rs. 10,000/- Subscription: Income Unit: Rs. 100,000/- Asset Manager Rating: AM2++ by PACRA (High Investment I			otential the med or dow	upside for lium to lo	the Fund ng term h pre, only	Thus, the F orizon. Ho investors w Fund.	und is e wever, s	expected to since TFCs
** effective from January 02, 2017	( ) ( ) ) ) ) ) ) ) ) ) ( ) ) ( ) ) ( ) ( ) ) ) ) ( ) ) ) ( )	7 90 Fab 17							
Asset Allocation (% of To	tal Assets) 31-Mar-1	7 28-Feb-17	We will rebalance t	he alloc	ation of th	ne fund pr	oactively ba	ased on	the capital
TFCs / Sukuks	13.0%	18.4%	market outlook.						
T-Bills	3.4%	3.3%							
MTS	12.9%	33.1%							
Placement with Banks	9.8%	4.6%							
Bank Deposits	60.1%	39.3%	Deta	uils of I	Non-Co	mpliant	Investme	ents	1
Others including receivables	0.8%	1.3%			Value of				
Total	100.0%	100.0%	- Defender	Type of	Investments	Provision	Value of	%	%
Leverage	Nil	Nil	Particulars	Investment		held	Investments after Provision	of Net Assets	of Gross Assets
Top TFC (a	s at Mar 31, 2017)		Agritech Limited II	TFC	Provision 149,875,800	149,875,800	-	-	_
Name of TFC / Sukuk		% of Total Assets	AgriTech Limited V	TFC	22,180,000	22,180,000	-	-	-
Jahangir Siddiqui and Company Lto	l. 24-Jun-16 24-Jun-21	4.6%	Eden Housing (Sukuk II)	SUKUK	19,687,500	19,687,500	-	-	-
Askari Commercial Bank Limited 3	0-SEP-14 30-SEP-24	4.2%	New Allied Electronics (Sukuk II)	SUKUK	49,054,371	49,054,371	-	-	-
Jahangir Siddiqui and Company Lto		2.0%	Saudi Pak Leasing	TFC	41,321,115	41,321,115	-	-	-
Faysal Bank Limited III 27-DEC-10	27-DEC-17	1.4%	World Call Telecom Limited	TFC	26,881,190	26,881,190	-	-	-
Bank Alfalah Limited IV - FT 02-DE	C-09 02-DEC-17	0.8%	Total		308,999,976	308,999,976	-	-	-
Total		13.0%	Credit Quality	of tha E	Portfolio	as of Ma	v 21 2017	(0) - <b>5 T</b> -	4-1 A ()
Sindh Markara	Welfare Fund (SV			of the r		as of Ma	1 31, 2017	(% 01 10	ital Assets)
Sindh workers	wenare rund (Sv	(V V V F)	Govt. Securities (A	AA rated	)			3	3.4%
The scheme has maintained provi	sions against Sindh Work	ers' Welfare Fund's	AAA		,				).1%
liability to the tune of Rs. 1,864,8	81/ If the same were not	t made the NAV per	AA+					34.0%	
unit/last one year return of schem	e would be higher by Rs.	0.0216/0.22%. For	AA					3	3.3%
details investors are advised to read note 12 of the Financial Statements of the Scheme for the half year ended December 31, 2016.			AA-						2.8%
Scheme for the nam year ended L	Jecember 31, 2010.		A+						7.7%
Name of the Membe	ers of Investment Co	ommittee	MTS (Unrated)						2.9%
Dr. Amjad Waheed, CFA			Others including re	eceivable	es				).8%
	ad Anwar, CFA		Total					10	00.0%
	Ali Bhabha, CFA, FRM								
	san Raza, CFA								
	,		1						

Notes: 1) The calculation of performance does not include cost of front end load. 2) Taxes apply. Further, tax credit also available as per section 62 of the Income Tax Ordinance, 2001

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the Benchmark in March as the Fund was underweight in select Commercial

Banks, Power Generation & Distribution Companies, and Oil & Gas Exploration

Companies sectors stocks which underperformed the market and overweight in

select Oil & Gas Marketing Companies, Oil & Gas Exploration Companies, Automobile Assembler, Glass & Ceramics, and Textile Composite sectors stocks which outperformed the market. During the month, the allocation was

increased slightly in Fertilizer, Engineering, Cement, and Cable & Electrical Good sectors, whereas it was reduced primarily in Automobile Assembler, Chemical, Oil & Gas Marketing Companies, and Textile Composite sectors. **Relative Performance of NAFA Asset Allocation Fund (NAAF)** 

for the Last Three Years

Benchmark

11.9%

5.7%

NAAF

21.6%

9.9%

Annualized Return

Risk (Std. Deviation)

31-Jul-14

I-Nov-14

1-Mar-15

31-Jul-15

D-Nov-15

Top Ten Holdings (as on 31 Mar, 2017)

1-Mar-16

31-Jul-16

0-Nov-16

31-Mar-17

Peers Avg.

15.7%

10.7%

#### MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (31/03/2017): Rs.19.1337

March 2017

Performance %										
Performance Period	Mar 2017	FYTD 2017	Rolling 12 Mon Apr 16 - Mar 1		FY 2016	FY 2015	FY 2014	FY 2013	FY 2012	Since Launch August 20, 2010*
NAFA Asset Allocation Fund	0.4%	29.0%	38.1%		7.6%	24.6%	13.7%	32.0%	14.4%	21.1%
Benchmark**	(0.9%)	15.8%	22.2%		6.2%	9.6%	15.3%	17.1%	8.1%	12.7%
* Annualized Return All Other returns are Cumulative The performance reported is net of management fee & all other expenses and based on dividend reinvestment gross of with-holding tax where applicable.										
General Information				Inv	estmen	t Objec	tive			
Type: Oper Dealing Days: Daily	gust 20, 2010 3,150 million en-end – Asset Allocation Fund ily – Monday to Friday on - Thr) 9:00 A.M to 5:00 P.M									Market securities and to dequity related securities.
Settlement: 2-3 h	ay) 9:00 A pusiness d	.M to 5:30	) P.M	Fur	nd Man	ager's C	Commen	itary		
Pricing Mechanism: Form Load:*** Front abov Management Fee: 2% p Total Expense Ratio (%)	Forward Pricing Front End Load (Individual):3% (Nil on Investment above Rs. 101 million) Front End Load (Other): 3% (Nil on investment above Rs. 50 million) Back End Load: NIL 2% per annum 4.05% p.a (including 1.58% government evies)								decreased by 0.9%. Thus ince inception on August versus 12.7% p.a by the Fund stands at 8.4% p.a.	
Listing: Pakis Custodian & Trustee: Cent Auditors: Delo	erate tan Stock Exchange ral Depository Company (CDC) itte Yousuf Adil tered Accountants			NAAF started off the month with an allocation of around 61% in equi decreased to around 60% towards the end of the month. NAAF ou				1 /		

90.0%

70.0%

50.09

30.0%

10.05

Benchmark:\*\*

Fund Manager: Minimum Subscription: Asset Manager Rating:

Deloitte Yousuf Adil Chartered Accountants Daily weighted return of KSE-30 Total Return Index & 6-month KIBOR based on Fund's actual allocation. Taha Khan Javed, CFA Growth Unit: Rs. 100,000/-Income Unit: Rs. 100,000/-AM2++ by PACRA (High Investment Management Standards)

\*\* effective from September 01, 2016; Previously 1/3 of average 3-month bank deposit rate; 1/3 of 6-month KIBOR; 1/3 of KSE 30 Index Total Return.
\*\*\* effective from January 02, 2017

Asset Allocat	ion (% of Total Assets)	31-Mar-17	28-Feb-17			
Equities / Stocks		59.9%	61.1%			
Cash		37.7%	36.3%			
Bank Placements		1.6%	1.9%			
Others including re-	ceivables	0.8%	0.7%			
Total		100.0%	100.0%			
Leverage		Nil	Nil			
Characteristics of Equity Portfolio****						
	PER	PBV	DY			
NAAF	9.9	3.8	3.5%			
KSE-30	10.7	2.7	5.0%			
**** Based on NAFA's estimates						
Top Five Sectors (% of Total Assets) (as on 31 Mar, 2017)						

	(
Cement	9.0%
Commercial Banks	8.3%
Oil & Gas Exploration Companies	8.0%
Textile Composite	7.3%
Fertilizer	4.7%
Others	22.6%

Name of the Members of Investment Committee	Name	Asset Class	% of Total Assets
Dr. Amjad Waheed, CFA	D G Khan Cement Company Ltd	Equity	3.0%
Sajjad Anwar, CFA Taha Khan Javed, CFA	Engro Corporation Ltd	Equity	3.0%
Hassan Raza, CFA	Mari Petroleum Company Ltd	Equity	2.9%
Muhammad Ali Bhabha, CFA, FRM	Nishat Mills Ltd	Equity	2.5%
Sindh Workers' Welfare Fund (SWWF)	Lucky Cement Ltd	Equity	2.4%
The scheme has maintained provision against Sindh Workers' Welfare Fund's	Shell Pakistan Ltd	Equity	2.2%
liability to the tune of Rs 17,493,626/-If the same were not made the NAV per	Habib Bank Ltd	Equity	2.1%
unit/ last one year return of scheme would be higher by Ks 0.1063/0.//%.	United Bank Ltd	Equity	2.0%
The scheme has maintained provision against Sindh Workers' Welfare Fund's liability to the tune of Rs 17,493,626/-If the same were not made the NAV per unit/ last one year return of scheme would be higher by Rs 0.1063/0.77%. For details investors are advised to read the Note 10 of the Financial Statements of the Scheme for the half year ended December 31, 2016.	Millat Tractors Ltd	Equity	1.9%
Notes: 1) The calculation of performance does not include cost of front end load.	Attock Cement Pakistan Ltd	Equity	1.9%
2) Taxes apply. Further, tax credit also available as per section 62 of the Income Tax Ordinance, 2001.	Total		23.9%

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Cum. Return

NAAF 80.1%

Peers Avg 55.8%

enchmarl 40.0%

## NAFA Islamic Asset Allocation Fund (NIAAF)



NBP Fullerton Asset Management Ud. National Bank of Pakistan

#### MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (31/03/2017): Rs.19.0030

March 2017

Performance %									
Performance Period	Mar 2017		Rolling 12 Months Apr 16 - Mar 17	FY 2016	FY 2015	FY 2014	FY 2013	FY 2012	Since Launch October 26, 2007*
NAFA Islamic Asset Allocation Fund	0.2%	21.9%	31.5%	13.1%	33.8%	22.2%	36.3%	13.2%	17.3%
Benchmark**	(1.1%)	14.5%	20.6%	9.2%	12.1%	17.7%	28.9%	11.1%	12.0%
* Annualized Return		The	performance reported	is net of	managem	ent fee &	all other	expenses	and based on dividend

All Other returns are Cumulative Note:\*\* Effective from September 01, 2016; Previously average of (i) average 3-month Islamic banks deposit rate (ii) 6-month KIBOR or its Shariah Compliant equivalent (iii) KMI 30 Index \*\* KSE-30 is used as equity component for the Benchmark before June 30, 2008, the launch date of KMI-30 Index. The fund category was changed to Islamic Asset Allocation from Islamic Balanced with effect from April 22, 2014. Consequently, allowed equity range is now 0% to 90% which previously was 30% to 70%. Previous benchmark was 50% KMI-30 Index.

#### **General Information**

Launch Date: Fund Size:	October 26, 2007 Rs. 13,561 million
Type: Dealing Days: Dealing Time:	Open-end-Shariah Compliant -Asset Allocation Fund Daily – Monday to Friday (Mon - Thr) 9:00 A.M to 5:00 P.M (Friday) 9:00 A.M to 5:30 P.M
Settlement: Pricing Mechanism: Load:***	Forward Pricing Front End Load (Individual): 3%, (Nil on investment above Rs. 101 million) Front End Load (Other): 3% (Nil on investment
	above Rs. 50 million) Back End Load: NIL
Management Fee: Total Expense Ratio (%)	2% per annum 3.70% p.a (including 1.34% government levies)
Risk Profile:	Moderate
Listing: Custodian & Trustee: Auditors:	Pakistan Stock Exchange Central Depository Company (CDC) Deloitte Yousuf Adil
Benchmark:**	Chartered Accountants Daily weighted return of KMI-30 Index & 6-month average deposit rates of three A rated Islamic Banks/Islamic windows of
Fund Manager: Minimum Subscription:	conventional banks as selected by MUFAP, based on Fund's actual allocation. Taha Khan Javed, CFA Growth Unit: Rs. 10,000/- Income Unit: Rs. 100,000/-
Asset Manager Rating:	AM2++ by PACRA (High Investment Management Standards)

#### \*\*\* effective from January 02, 2017

Asset Allocation (% of Total Asset	s) 31-Mar-1	7 28-Feb-17				
Equities / Stocks	60.6%	58.9%				
Sukuks	-	0.3%				
Cash	38.6%	40.0%				
Others	0.8%	0.8%				
Total	100.0%	100.0%				
Leverage	Nil	Nil				
Characteristics of Equity Portfolio****						

	PEK	PBV	DY			
NIAAF	10.6	4.3	3.7%			
KMI-30	11.9	2.7	4.0%			
**** Based on NAFA's estimates						

Top Five Sectors (% of Total Assets) (as on 31 Mar, 2017)					
Cement	12.2%				
Oil & Gas Exploration Companies	10.2%				
Fertilizer	7.7%				
Oil & Gas Marketing Companies	7.0%				
Textile Composite	5.1%				
Others	18.4%				

#### Name of the Members of Investment Committee

Dr. Amjad Waheed, CFA Sajjad Anwar, CFA Taha Khan Javed, CFA Hassan Raza, CFA Muhammad Ali Bhabha, CFA, FRM

#### Sindh Workers' Welfare Fund (SWWF)

The scheme has maintained provision against Sindh Workers' Welfare Fund's liability to the tune of Rs 63,868,057/-If the same were not made the NAV per unit/ last one year return of scheme would be higher by Rs 0.0895/0.62 For details investors are advised to read the Note 11 of the Financial Statements of the Scheme for the half year ended December 31, 2016.

Notes: 1) The calculation of performance does not include cost of front end load.

2) Taxes apply. Further, tax credit also available as per section 62 of the Income Tax Ordinance, 2001

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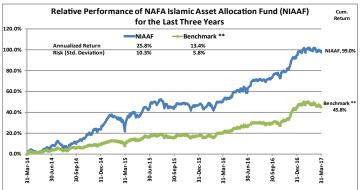
## **Investment Objective**

To generate capital appreciation by investing in Shariah Compliant equity and equity related securities and income by investing in Shariah Compliant bank deposits, debt & money market securities.

#### **Fund Manager's Commentary**

During the month under review, unit price (NAV) of NAFA Islamic Asset Allocation Fund increased by 0.2% whereas the Benchmark decreased by 1.1%, thus your Fund outperformed the Benchmark by 1.3 %. Since inception your Fund has posted 17.3% p.a return, versus 12.0% p.a by the Benchmark. Thus, to-date the outperformance of your Fund stands at 5.3% p.a. This outperformance is net of management fee and all other expenses.

NIAAF started off the month with an allocation of around 59% in equities, which increased to around 61% towards the end of the month. NIAAF outperformed the Benchmark in March as the Fund was underweight in select Power Generation & Distribution Companies, and Oil & Gas Exploration Companies sectors stocks which underperformed the market and overweight in select Oil & Gas Marketing Companies, Oil & Gas Exploration Companies, Automobile Assembler, Glass & Ceramics, and Cable & Electrical good sectors stocks which outperformed the market. During the month, the allocation was primarily increased in Cement, Engineering, Oil & Gas Marketing Companies, and Power Generation & Distribution Companies sectors, whereas it was reduced Primarily in Oil & Gas Exploration Companies, Pharmaceutical, Textile Composite, and Fertilizer sectors.



Top Ten Holdings (as on 31 Mar, 2017)											
Name		Asset Class	% of Total Assets	Name	Asset Class	% of Total Assets					
Engro Corporation L	td	Equity	4.4%	Engro Fertilizer Ltd	Equity	2.7%					
Mari Petroleum Comp	any Ltd	Equity	3.6%	Millat Tractors Ltd	Equity	2.6%					
Lucky Cement Ltd		Equity	3.2%	Nishat Mills Ltd	Equity	2.6%					
Pakistan State Oil Co	. Ltd	Equity	3.1%	Kohinoor Textile Mills Ltd	Equity	2.5%					
D G Khan Cement C	o Ltd	Equity	2.9%	Oil & Gas Dev Co Ltd	Equity	2.4%					

#### **Details of Non-Compliant Investments**

Particulars	Type of Investment	Value of Investments before Provision	Provision held	Value of Investments after Provision	% of Net Assets	% of Gross Assets
Eden Housing (Sukuk II)	SUKUK	4,921,875	4,921,875	-	-	-
Total		4,921,875	4,921,875	-	-	-



#### MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (31/03/2017): Rs.20.1340

March 2017

Performance %									
Performance Period	Mar 2017	FYTD 2017	Rolling 12 Months Apr 16 - Mar 17	FY 2016	FY 2015	FY 2014	FY 2013	FY 2012	Since Launch January 19, 2007*
NAFA Multi Asset Fund	0.4%	28.8%	39.7%	8.7%	26.8%	25.4%	34.1%	15.5%	17.3%
Benchmark**	(1.0%)	15.9%	25.0%	7.1%	11.0%	19.6%	22.4%	8.0%	10.3%

\* Annualized Return All Other returns are Cumulative

The performance reported is net of management fee & all other expenses and based on dividend reinvestment gross of with-holding tax where applicable.

#### General Information

Launch Date: Fund Size: Type: Dealing Days: Dealing Time:	January 19, 2007 Rs 1,797 million Open-end – Balanced Fund Daily – Monday to Friday (Mon - Thr) 9:00 A.M. to 5:00 P.M
Settlement: Pricing Mechanism: Load:***	(Friday) 9:00 A.M to 5:30 P.M 2-3 business days Forward Pricing Front End Load (Individual): 3%, (Nil on investment above Rs. 101 million) Front End Load (Other): 3% (Nil on investment above Rs. 50 million)
Management Fee: Total Expense Ratio (%)	and the load (or Rs. 50 million) Back End Load: NIL 2% per annum 3.75% p.a.(including 1.35% government levies)
Risk Profile: Listing: Custodian & Trustee: Auditors:	Moderate Pakistan Stock Exchange Central Depository Company (CDC) KPMG Taseer Hadi Chartered Accountants
Benchmark:**	Daily weighted return of KSE-30 Total Return Index & 6-month KIBOR based on Fund's actual allocation.
Fund Manager: Minimum Subscription: Asset Manager Rating:	Taha Khan Javed, CFA Growth Unit: Rs. 10,000/- Income Unit: Rs. 100,000/- AM2++ by PACRA (High Investment

Management Standards)

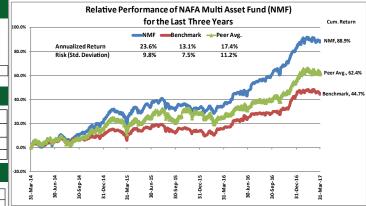
#### **Investment Objective** To provide investors with a combination of capital growth and income. NMF

aims to achieve attractive returns at moderate levels of risk by investing in a variety of asset classes such as stocks, bonds, money market instruments, CFS etc.

#### Fund Manager's Commentary

During the month under review, NAFA Multi Asset Fund's (NMF) unit price (NAV) increased by 0.4% while the Benchmark decreased by 1.0%. Thus your Fund outperformed the Benchmark by 1.4%. Since inception on January 19, 2007 your Fund has posted 17.3% p.a return, versus 10.3% p.a by the Benchmark. Thus, to-date the outperformance of your Fund stands at 7.0% pa. This outperformance is net of management fee and all other expenses.

NMF started off the month with an allocation of around 61% in equities, which was maintained during the month. NMF outperformed the Benchmark in March as the Fund was underweight in select Commercial Banks, Power Generation & Distribution Companies, and Oil & Gas Exploration Companies sectors stocks which underperformed the market and overweight in select Oil & Gas Marketing Companies, Oil & Gas Exploration Companies, Automobile Assembler, Glass & Ceramics, and Textile Composite sectors stocks which outperformed the market. During the month, the allocation was primarily increased in Automobile Assembler and Glass & Ceramics sectors, whereas it was reduced primarily in Cement, Fertilizer, and Commercial Banks sectors.



#### \*\* effective from September 01, 2016; Previously 50% KSE-30 Total Return Index & 50% 3-month KIBOR. From January 01, 2014, KSE-30 Total Return Index effective from January 02, 2017

Asset Alloc	cation (% of Total Assets	s) 31-Mar-17	28-Feb-17
Equities / Stoo	cks	60.7%	60.9%
TFCs / Sukuks	5	2.2%	6.6%
Cash		35.9%	29.5%
PIBs Others inclus	ling receivables	1.2%	2.1%
Total	ling receivables	100.0%	100.0%
Leverage		Nil	Nil
	Characteristics of Eq	quity Portfolio	D <sup>****</sup>
	PER	PBV	DY
NMF	10.2	4.1	3.9%
KSE-30	10.7	2.7	5.0%
**** Based on NAFA	s estimates	•	

Top Five Sectors (% of Total Assets) (as on 31 Mar, 2017)							
Textile Composite	8.7%						
Oil & Gas Exploration Companies	8.2%						
Commercial Banks	7.9%						
Cement	7.4%						
Fertilizer	5.4%						
Others	23.1%						
Name of the Members of Investment C	ommittee						
Dr. Amjad Waheed, CFA Sajjad Anwar, CFA Taha Khan Javed, CFA Hassan Raza, CFA Muhammad Ali Bhabha, CFA, FRM							

Sindh Workers' Welfare Fund (SWWF)

#### Mari Petroleum Company Ltd Equity 3.1% Jahangir Siddiqui and Company Ltd

% of Total

Assets

3.4%

Asset

Class

Equity

Name

Kohinoor Textile Mills I td

Top Ten Holdings (as on 31 Mar, 2017)

Name

Millat Tractors Ltd

Details of Non Compliant Investments								
sy Cement Ltd	Equity	2.4%	MCB Bank Ltd	Equity	2.0%			
	1 /		1	Equity				
at Mills Ltd	Equity	3.0%	Shell Pakistan Ltd	Equity	2.2%			

#### Details of Non-Compliant Investments

The scheme has maintained provision against Sindh Workers' Welfare Fund's liability to the tune of Rs 11,791,617/-If the same were not made the NAV per	Particulars	Type of Investment	Value of Investments before Provision	Provision held	Value of Investments after Provision	% of Net Assets	% of Gross Assets	
	Saudi Pak Leasing	TFC	27,547,410	27,547,410	-	-	-	
For details investors are advised to read the Note 10.1 of the Financial Statements of the Scheme for the half year ended December 31, 2016	Eden Housing (Sukuk II)	SUKUK	9,843,750	9,843,750	-	-	-	
	New Allied Electronics (Sukuk I)	SUKUK	10,000,000	10,000,000	-	-	-	
Notes: 1) The calculation of performance does not include cost of front end load. 2) Taxes apply. Further, tax credit also available as per section 62 of the Income Tax Ordinance, 2001.	Total		47,391,160	47,391,160	-	-	-	

Disclaimer: This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. Past performance is not necessarily indicative of future results. Please read the Offering Documents to understand the investment policies and the risks involved. The scheme holds certain non-compliant investments. Before making any investment decision, investors should review the latest monthly Fund Manager Report and Financial statements. The reported return may include provisions and reversal of provisions against some debt securities

Engro Lucky % of Total

Assets

2 3%

2.2%

Asset

Class

Equity

TFC

January 9, 2015

Rs. 7,093 million

2-3 business days

Back End Load: NIL

Pakistan Stock Exchange

A. F. Ferguson & Co.

Sajjad Anwar, CFA

KMI-30 Index

Chartered Accountants

Growth Unit: Rs. 10,000/-

Income Unit: Rs. 100,000/-

PBV

4.1

Management Standards)

2% per annum

levies)

High

Forward Pricing

Daily - Monday to Friday

(Mon - Thr) 9:00 A.M to 5:00 P.M

(Friday) 9:00 A.M to 5:30 P.M

Open-end-Shariah Compliant-Equity Fund

Front End Load (Individual):3% (Nil on

4.13% p.a.(including 1.62% government

Central Depository Company (CDC)

AM2++ by PACRA (High Investment

31-Mar-17

88.6%

10.7%

0.7%

Nil

100.0%

investment above Rs. 101 million)

Front End Load (Other): 3% (Nil on

investment above Rs. 50 million)



NBP Fullerton Asset Management Ud. National Bank of Pakistan

#### MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (31/03/2017): Rs.15.6006

March 2017

Performance							
Performance Period	Mar 2017	FYTD 2017	Rolling 12 Months Apr 16 - Mar 17	FY 2016	Since Launch* January 09, 2015		
NAFA Islamic Stock Fund	1.2%	36.4%	49.3%	12.9%	27.4%		
Benchmark	(2.1%)	23.7%	40.5%	15.5%	22.1%		
* Annualized Return All Other returns are Cumulative	The performance reported is net of management fee & all other expenses and based on dividend reinvestment gross of with-holding tax where applicable.						

**General Information** 

Launch Date:

Dealing Time:

Pricing Mechanism

Management Fee:

**Risk Profile** 

Listing:

Auditors:

Benchmark:

Subscription:

Minimum

Total Leverage

NISF 1/141.20

Fund Manager:

Total Expense Ratio (%)

Custodian & Trustee:

Asset Manager Rating:

\*\* effective from January 02, 2017

Equities / Stocks

**Cash Equivalents** 

Others including receivables

Asset Allocation (% of Total Assets)

PER

10.1

Settlement:

Load:\*

Fund Size:

Type: Dealing Days:

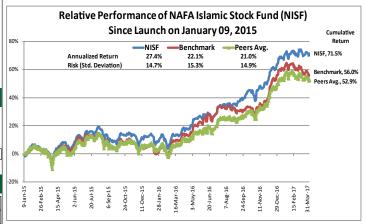
#### **Investment Objective**

The objective of the Fund is to provide investors with long term capital growth from an actively managed portfolio of Shariah Compliant listed equities.

#### **Fund Manager's Commentary**

During the month under review, NAFA Islamic Stock Fund's (NISF) unit price (NAV) increased by 1.2%, whereas the Benchmark decreased by 2.1%, thus an outformance of 3.3% was recorded. Since inception on January 9, 2015 your Fund has posted 27.4% p.a return, versus 22.1% p.a by the Benchmark. Thus, to-date the outperformance of your Fund stands at 5.3% p.a. This outperformance is net of management fee and all other expenses

NISF started off the month with an allocation of around 89% in equities, which was maintained during the month. NISF outperformed the Benchmark in March as the Fund was underweight in select Power Generation & Distribution Companies, Automobile Assembler, and Oil & Gas Exploration Companies sectors stocks which underperformed the market and overweight in select Oil & Gas Marketing Companies, Oil & Gas Exploration Companies, Automobile Assembler, Glass & Ceramics, and Miscellaneous sectors stocks which outperformed the market. During the month, the allocation was increased primarily in Cement, Engineering, Miscellaneous, Glass & Ceramics, and Pharmaceuticals Sectors, whereas it was reduced primarily in Fertilizer, Power Generation & Distribution Companies, Oil & Gas Marketing Companies, and Textile Composite sectors.



NMI-30     11.9     2.7     4.078     Top Ten Holdings (as on 31 Mar, 2017       ***Based on NAFA's estimates							
Top Five Sectors (% of Total Assets) (as on 3	Name	Asset Class	% of Total Assets	Name	Asset Class	% of Total Assets	
Cement	20.1%	Engro Corporation Ltd	Equity	5.6%	Sui Northern Gas Ltd	Equity	3.2%
Oil & Gas Exploration Companies	12.1%	Mari Petroleum Company Ltd	Equity	4.8%	Millat Tractors Ltd	Equity	3.0%
Oil & Gas Marketing Companies	10.4%	Lucky Cement Ltd	Equity	4.7%	Oil & Gas Dev.Co	Equity	3.0%
Fertilizer	9.7%	D G Khan Cement Co Ltd	Equity	4.4%	Attock Cement Pakistan Ltd	Equity	2.8%
Automobile Assembler	6.7%	Hub Power Company Ltd	Equity	3.4%	Pakistan State Oil Co. Ltd	Equity	2.7%
Others	29.6%		Equity	3.4%	Fakisian State On Co. Liu	Equity	2.770

28-Feb-17

88.8%

8.4%

2.8%

Nil

100.0%

DY

3.2%

1 00/

#### Sindh Workers' Welfare Fund (SWWF)

Characteristics of Equity Portfolio\*\*

The scheme has maintained provision against Sindh Workers' Welfare Fund's liability to the tune of Rs 44,099,501/-If the same were not made the NAV per unit/ last one year return of scheme would be higher by Rs 0.0970/0.93%. For details investors are advised to read the Note 10.2 of the Financial Statements of the Scheme for the half year ended December 31, 2016. Notes: 1) The calculation of performance does not include cost of front end load.

Name of the Members of Investment Committee

Dr. Amjad Waheed, CFA Sajjad Anwar, CFA Taha Khan Javed, CFA Hassan Raza, CFA

2) Taxes apply. Further, tax credit also available as per section 62 of the Income Tax Ordinance, 2001 Disclaimer: This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All

investments in mutual funds are subject to market risks. Past performance is not necessarily indicative of future results. Please read the Offering Document to understand the investment policies and the risks involved.



National Bank of Pakistan

#### MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (31/03/2017): Rs.17.9060

March 2017

Performance %									
Performance Period	Mar 2017	FYTD 2017	Rolling 12 Months Apr 16 - Mar 17	FY 2016	FY 2015	FY 2014	FY 2013	FY 2012	Since Launch January 19, 2007*
NAFA Stock Fund	(0.2%)	35.6%	51.8%	11.4%	36.9%	36.3%	55.0%	22.0%	19.3%
Benchmark**	(1.9%)	22.9%	40.5%	7.1%	12.3%	29.6%	36.0%	2.9%	8.6%

\* Annualized Return

All Other returns are Cumulative

The performance reported is net of management fee & all other expenses and based on dividend \*\*From January 01, 2014, KSE-30 Total Return Index

#### **General Information**

Launch Date: Fund Size: Type: Dealing Days: Dealing Time:

Settlement: Pricing Mechanism: Load:\*\*\*

Management Fee: Total Expense Ratio (%)

**Risk Profile:** Listing: Custodian & Trustee: Auditors:

Benchmark: Fund Manager: Minimum Subscription: Asset Manager Rating:

\*\*\* effective from January 02 2017

enecuve norm januar	y 02, 2017							
Asset Alloca	ation (% of Total As	sets) 31-Mar-1	7 <b>28-Feb-1</b> 7					
Equities / Stoc	:k	88.4%	88.7%					
Cash		10.8%	10.2%					
Others includ	ling receivables	0.8%	1.1%					
Total		100.0%	100.0%					
Leverage		Nil	Nil					
Characteristics of Equity Portfolio****								
	PFR	PBV	DY					

January 19, 2007

Rs. 16,421 million

2-3 business days

Back End Load: NIL

Pakistan Stock Exchange

KPMG Taseer Hadi & Co,

KSE-30 Total Return Index

Growth Unit: Rs. 10,000/-

Management Standards)

Income Unit: Rs. 100,000/-

Chartered Accountants

Taha Khan Javed, CFA

2% per annum

levies)

High

Forward Pricing

Open-end - Equity Fund

Daily - Monday to Friday

(Mon - Thr) 9:00 A.M to 5:00 P.M

investment above Rs. 101 million)

investment above Rs. 50 million)

Front End Load (Other): 3% (Nil on

Front End Load (Individual): 3% (Nil on

3.87% p.a.(including 1.49% government

Central Depository Company (CDC)

AM2++ by PACRA (High Investment

(Friday) 9:00 A.M to 5:30 P.M

NSF 10.13.7 3.8% KSE-30 10.72.7 5.0% \*\*\*\* Based on NAFA's estimates

Top Five Sectors (% of Total Assets) (as on 3	1 Mar 2017)
Cement	15.9%
Commercial Banks	13.8%
Oil & Gas Exploration Companies	11.1%
Textile Composite	8.8%
Fertilizer	8.6%
Others	30.2%

#### Sindh Workers' Welfare Fund (SWWF)

The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs 107,248,044/-, If the same were not made the NAV per unit/ last one year return of scheme would be higher by Rs 0.1170/0.99%. For details investors are advised to read the Note 10.1 of the Financial Statements of the Scheme for the half year ended December 31, 2016

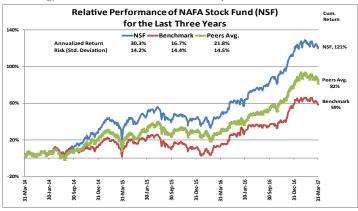
Notes: 1) The calculation of performance does not include cost of front end load. 2) Taxes apply. Further, tax credit also available as per section 62 of the Income Tax Ordinance, 2001. **Investment Objective** 

To provide investors with long term capital growth from an actively managed portfolio invested primarily in listed companies in Pakistan. The risk profile of the Fund will be moderate to high.

#### Fund Manager's Commentary

During the month under review, NAFA Stock Fund's (NSF) unit price (NAV) decreased by 0.2%, whereas the Benchmark decreased by 1.9%, thus an outperformance of 1.7% was recorded. Since inception on January 19, 2007 your Fund has posted 19.3% p.a return, versus 8.6% p.a by the Benchmark. Thus, to-date the outperformance of your Fund stands at 10.7% p.a. This outperformance is net of management fee and all other expenses.

NSF started off the month with an allocation of around 89% in equities, which decreased to around 88% towards the end of the month. NSF outperformed the Benchmark in March as the Fund was underweight in select Commercial Banks, Power Generation & Distribution Companies, and Oil & Gas Exploration Companies sectors stocks which underperformed the market and overweight in select Oil & Gas Marketing Companies, Oil & Gas Exploration Companies, Automobile Assembler, Glass & Ceramics, and Textile Composite sectors stocks which outperformed the market. During the month, the allocation was increased primarily in Cement, Cable & Electrical Good, Automobile Assembler, Engineering, and Oil & Gas Marketing Companies sectors, whereas it was reduced primarily in Fertilizer, Power Generation & Distribution, Technology & Communication, and Textile Composite sectors.



#### Top Ten Equity Holdings (as on 31 Mar, 2017)

Name	% of Total Assets					
Engro Corporation Ltd	4.9%	Millat Tractors Ltd	3.4%			
Lucky Cement Ltd	4.1%	MCB Bank Ltd	3.3%			
Mari Petroleum Co Ltd	4.1%	Nishat Mills Ltd	3.1%			
Habib Bank Ltd	4.0%	Pakistan State Oil Co Ltd	3.1%			
D G Khan Cement Co Ltd	3.6%	Kohinoor Textile Mills Ltd	2.8%			

Name of the Members of Investment Committee

Dr. Amjad Waheed, CFA Sajjad Anwar, CFA Taha Khan Javed, CFA Hassan Raza, CFA

Cash Equivalents Bank Placement T-Bills Others Total



		MONT	HLY REPORT (MU	JFAP's F	Recomm	nended Format)		Ma	arch 2017
Performance %									
		Fund Size (Rs. in mln)	NAV Per Unit (Rs.) Mar 31, 2017	Mar 2017	FYTD 2017	Rolling 12 Months Apr 16 - Mar 17	FY 2016	FY 2015	Since Launcl July 02, 2013
NPF-Equity Sub-func	1	1,002.9	331.4664	0.4%*	37.4%*	53.4%*	14.8%*	49.6%*	37.3%
NPF-Debt Sub-fund		396.7	139.8971	4.6%	4.4%	4.5%	5.5%	17.3%	9.0%
NPF-Money Market	Sub-fund	389.3	127.0440	4.2%	4.4%	4.4%	4.9%	7.8%	6.3%
* Cumulative Returns All Other returns are an	nualizod	The performa	nce reported is net of	managei	ment fee	& all other expenses.			
General Informat				Inv	/estmen	t Objective			
aunch Date: Fund size: NPF Type: Dealing Days: Dealing Time: Pricing Mechanism front end Load: Back end Load Management Fee: Total Expense Ratio (%) Risk Profile Custodian & Trustee: Auditors: Fund Manager: Minimum Subscription: Asset Manager Rating:	Open-e Daily – (Mon-Ti (Friday) Forward Upto 3 0% On ave Sub-Fur Equity, Equity Debt Money Investor Central KPMG Charter Sajjad A Initial: F Subsequ AM2++	9 million nd – Voluntary Monday to Fric hr) 9:00 A.M to 9:00 A.M to 9:00 A.M to 0: 1 Pricing % on Contribu rage Annual Net d. Debt, Money N 3.34% govern 2.23% govern Market 2.22% 0.47% r dependent Depository Co Faseer Hadi & 0 ed Accountants snwar, CFA Rs. 10,000/- uent: Rs. 1000/- by PACRA (Hi	5:00 P.M 5:30 P.M titions et Assets of each Aarket 1.50% p.a. p.a. (including 1.55% ment levies) p.a. (including 0.51% ment levies) p.a. (including government levies) mpany (CDC) Co. 5 - gh Investment	the F Fur Durin NPF decree equiti Explo listed of net NPF invest maint (25% is 0.7 NPF with mone excee Comm Comm	Participant nd Mana ng the mo Equity Su ase in KS ies with n rotation sec equities of tasset. Debt Sub- ted prima- tains a mi minimum year. Money M its investr ey market ed 90 days Top Five ent <u>a Gas Expl</u> <u>izer</u> <u>e Compos</u>	ager's Commentary nth of March: b-fund unit price incre SE-100 Index. The Sul najor weights in Cemen ctors. Equity Sub-fund r in average. Last 90 days a fund generated annuali arily in Government s nimum combined expo- n) and AA+ rated banks. M arket Sub-fund generated ment strategy, the Sub securities. Money Marl s. Weighted Average Mar sectors (% of Total anks oration Companies	eased by b-fund wa t, Comme maintains average all zed return securities sure of 50 Weighted Weighted Fund will Fund will ket Sub-fu turity of Su	0.4% com as around ercial Bank exposure o location in n of 4.6%.7 and TFCs. % in Gove Average Ma ized return maintain und average ub-fund is 1	pared with 0.8% 93% invested i s, and Oil & Ga of atleast 90% i equity was 96.8% The Sub-fund wa Debt Sub-fund rnment Securitie aturity of Sub-fun of 4.2%. In lin high exposure i e maturity canno 6 days.
everage	Manag€ Nil	ement Standard	S)			en Holdings of Equity S	ub-fund (a	as on 31 M	
Credit Quality of Government Securities (A AAA AA+ AA- AA- Others Total	AA rated)	Debt 43.2% 19.3% 29.1% - - 4.7% 2.3% 1.4% 100.0%	Money Market           18.3%           33.2%           19.1%           0.7%           1.0%           100.0%	Habi Engro Luck	Name Petroleum Co b Bank Ltd o Corporation y Cement Ltd Bank Ltd Name	Impany Ltd         4.5%           4.2%         4.2%           Ltd         4.2%           3.9%         3.4%           3.4%         3.4%           As on 31           Top TFC/Sukuk Holdi	Nishat Mills Pakistan Stat D G Khan C United Bank Pakistan Oil	te Oil Co. Ltd Cement Co Ltd < Ltd fields Ltd	(% of Total Assets 3.0% 2.8% 2.7% 2.5%
Asso Equity Sub-fund		(% of Total Asse 1-Mar-17	ts) 28-Feb-17		Commercia	al Bank Limited 30-SEP-14 3			Assets) 4.6%
Equity Cash Equivalents Others Total	1	92.9% 5.9% <u>1.2%</u> 100.0%	95.9% 3.6% <u>0.5%</u> <b>100.0%</b>	JS Ban Jahang Standa	ik Limited 1 gir Siddiqui ard Chartere	and Co Ltd TFC 08-APR-14 ( 4-DEC-16 14-DEC-23 and Company Ltd. 24-Jun-1( ed Bank (Pakistan) Limited IV	6 24-Jun-21	9	4.4% 2.3% 0.8% 0.5%
Debt Sub-fund Cash Equivalents		1-Mar-17 42.7%	28-Feb-17 23.2%	Faysal Total	Bank Limit	ed III			0.1%
TFC/Sukuk PIBs T-Bills Others <b>Total</b>		42.7% 12.7% 3.5% 39.7% <u>1.4%</u> <b>00.0%</b>	23.2% 12.9% 3.5% 59.3% 1.1% 100.0%	NPF	has maint	ndh Workers' We ained provisions against -funds as stated below:			√WF) re Fund′s liability
Money Market Sub-fund		1-Mar-17 80.4%	28-Feb-17 42.9%			Prov	amount vided Rs	Amount Per Unit Rs	Last One Year return would otherwise have been higher by:

	Total amount Provided	Amount Per Unit	Last One Year return would otherwise have
	Rs	Rs	been higher by:
Equity Sub-fund	7,698,283	2.5443	1.18%
Debt Sub-fund	764,480	0.2696	0.20%
Money Market Sub-fund	609,899	0.1990	0.16%

For details investors are advised to read the Note 12.1 of the Financial Statements of the Scheme for the half year ended December 31, 2016. Notes: 1) The calculation of performance does not include cost of front-end load.

 
 Saijad Anwar, CFA
 Of the Scheme for the nam year ended December 31, 2010.

 Muhammad Ali Bhabha, CFA, FRM, Taha Khan Javed, CFA Hassan Raza, CFA
 Notes: 1) The calculation of performance does not include cost of front-end load.

 2) Taxes apply. Further, tax credit also available as per section 63 of the Income Tax Ordinance, 2001.

Disclaimer: This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any Pension fund. All investments in Pension funds are subject to market risks. Past performance is not necessarily indicative of future results. Please read the Offering Documents to understand the investment policies and the risk involved.

42.9% 19.5% 36.7% 0.9% 100.0%

80.4% 18.6%

1.0% 100.0% Name of the Members of Investment Committee

Dr. Amjad Waheed, CFA

July 2, 2013

Rs. 1,355 million

Pension Scheme

Forward Pricing

Investor dependent

Sajjad Anwar, CFA

Initial: Rs. 10,000/-

KPMG Taseer Hadi & Co.

Chartered Accountants

Subsequent: Rs. 1000/-

Management Standards)

0%

Sub-Fund.

Equity

Debt

Daily - Monday to Friday

Upto 3% on Contributions

(Mon-Thr) 9:00 A.M to 5:00 P.M (Friday) 9:00 A.M to 05:30 P.M

On average Annual Net Assets of each

Money Market 2.27% p.a. (including

Central Depository Company (CDC)

AM2++ by PACRA (High Investment

Equity, Debt, Money Market 1.50% p.a.

3.36% p.a. (including 1.54% government levies)

2.18% p.a. (including 0.43%

0.44% government levies)

government levies)

Open-end - Shariah Compliant Voluntary



MONTHLY REPORT (MUFAP's Recommended Format)

March 2017

Performance %								
	Fund Size (Rs. in mln)	NAV Per Unit (Rs.) Mar 31, 2017	Mar 2017	FYTD 2017	Rolling 12 Months Apr 16 - Mar 17	FY 2016	FY 2015	Since Launch July 02, 2013
NIPF-Equity Sub-fund	862.5	331.3755	1.1%*	36.3%*	51.6%*	16.9%*	51.5%*	37.4%
NIPF-Debt Sub-fund	296.4	123.0193	1.2%	3.8%	3.6%	3.8%	5.6%	5.4%
NIPF-Money Market Sub-fund	196.4	123.2443	2.9%	3.9%	3.9%	3.9%	6.2%	5.5%
* Cumulativo Poturos	The performa	nco reported is not of	manago	mont foo	8 all other expenses			

\* Cumulative Returns

Launch Date:

Type:

Fund size: NIPF

Dealing Days:

Dealing Time:

Pricing Mechanism

Front end Load:

Back end Load:

Management Fee:

Total Expense Ratio (%)

Custodian & Trustee:

Asset Manager Rating:

The performance reported is net of management fee & all other expenses.

All Other returns are annualized

#### General Information

		2		
Investr	nent	Ob	ecti	ve

To provide a secure source of savings and regular income after retirement to the Participants.

#### Fund Manager's Commentary

During the month of March:

NIPF Equity Sub-fund unit price increased by 1.1% as compared to 2.1% decrease in KMI-30 Index. The Sub-fund was around 93% invested in equities with major weights in Cement, Oil & Gas Exploration Companies, and Fertilizers sectors. Equity Sub-fund maintains exposure of atleast 90% in listed equities on average. Last 90 days average allocation in equity was 95.6% of net asset.

NIPF Debt Sub-fund generated annualized return of 1.2%. The Sub-fund was invested primarily in GoP Ijara Sukuks and Islamic bank deposits. Debt Sub-fund maintains a minimum combined exposure of 50% in Islamic Government Securities (25% minimum) and A+ rated Islamic banks / AA rated Islamic windows. Weighted Average Maturity of Sub-fund is 0.6 year.

NIPF Money Market Sub-fund generated annualized return of 2.9%. The Sub-fund was invested primarily in Islamic bank deposits. Money Market Sub-fund average maturity cannot exceed 1 year. Weighted Average Maturity of Sub-fund is is 49 days.

everage	

Subscription:

Fund Manager:

**Risk Profile** 

Auditors:

Minimum

verage Ni						
Credit Quality of the	Portfolio (as on 3	81 Mar 2017)	Top Five Sectors (%	of lotal Assets	) (as on $31$ N	har, 2017)
	Debt	Money Market	Cement			18.1%
Covernment Securities (AAA rate	ed) 38.1%	7.6%				12.9%
AA	25.3%	9.4%	Fertilizer	iiies		10.1%
A+A	19.3%	37.5% 5.3%	Automobile Assembler			8.5%
A-	1.2 7/0	19.0%	Oil & Gas Marketing Compan	ioc		6.6%
v <del>c</del>	14.3%	19.3%	Others	les		37.0%
Others	1.8%	1.9%	Others			37.070
otal	100.0%	100.0%				
Asset Alloca	ation (% of Total Assets)		Top Ten Holdings of	Equity Sub-fund	l (as on 31 Ma	ı <b>r, 201</b> 7)
Equity Sub-fund	31-Mar-17	28-Feb-17	Name (% of To	otal Assets)	Name	(% of Total Asse
Equity	93.2%	93.7%	Engro Corporation Ltd 5	.6% Pakistan	Oilfields Ltd	3.4%
Cash Equivalents	5.8%	5.8%		.8% Nishat M	ills Ltd	3.0%
Others including receivables	1.0%	0.5%			tilizer Ltd	2.8%
Total	100.0%	100.0%		.3% Pak Petro		2.8%
Debt Sub-fund	31-Mar-17	28-Feb-17	Pakistan State Oil Co. Ltd 3	.6% Hub Pow	er Company Ltd	2.6%
Cash Equivalents	60.1%	59.2%	Sindh Work	ers' Welfare	Fund (SW	/WF)
GOP Ijara Sukuk	38.1%	39.3%				
Others	1.8%	1.5%	NIPF has maintained provisio		workers wena	are Fund s flabi
Total	100.0%	100.0%	individual Sub-funds as stated	below:	1	1
Money Market Sub-fund	31-Mar-17	28-Feb-17		Total amount	Amount Per	Last One Year return would
Cash Equivalents	90.5%	90.3%		Provided	Unit	otherwise have
GOP Ijara Sukuk	7.6%	8.0%		Rs	Rs	been higher by:
Others	1.9%	1.7%	Equity Sub-fund	6,333,294	2.4334	1.11%
Total	100.0%	100.0%	Debt Sub-fund	397,861	0.1651	0.14%
Name of the Membe	ers of Investment Co	mmittee	Money Market Sub-fund	252,207	0.1582	0.13%
	Dr. Amjad Waheed, CFA Sajjad Anwar, CFA Taha Khan Javed, CFA,		For details investors are advis of the Scheme for the half yea	ar ended Decemb		Financial State

Taha Khan Javed, CFA, Muhammad Ali Bhabha, CFA, Hassan Raza, CFA Notes: 1) The calculation of performance does not include cost of front-end load. 2) Taxes apply. Further, tax credit also available as per section 63 of the Income Tax Ordinance, 2001.



#### MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (31/03/2017): Rs 101.6211

March 2017

Performance %						
Performance period	Mar 2017	FYTD 2017	Rolling 12 Months Apr 16 - Mar 17	FY 2016	FY 2015	Since Launch March 05, 2014*
NAFA Islamic Principal Protected Fund-I (NIPPF-I)	0.4%	18.6%	24.2%	4.2%	21.3%	15.0%
Benchmark	0.04%	12.4%	20.2%	7.7%	11.0%	11.4%
* Annualized Return All Other returns are Cumulative on dividend reinvestment gross of with holding tax where applicable						

All Other returns are Cumulative on dividend reinvestment gross of with-holding tax where applicable.

#### **General Information**

Launch Date:	March 5, 2014
Fund Size:	Rs. 107 million
Type:	Open-end Shariah Compliant Capital
, i	Protected Fund
Dealing Days:	Daily – Monday to Friday
Dealing Time:	(Mon - Thr) 9:00 A.M to 5:00 P.M
0	(Friday) 9:00 A.M to 5:30 P.M
Settlement:	2-3 business days
Pricing Mechanism:	Forward Pricing
Load:	Back end: 0%
Management Fee:	Equity component 2% per annum
0	Others: 12% of Net Income (Min 0.5% p.a.
	Max 1.0% p.a.)
Total Expense Ratio (%)	3.63% p.a. (including 1.13% government levies)
Risk Profile:	Low
Listing:	Pakistan Stock Exchange
Custodian & Trustee:	Central Depository Company (CDC)
Auditors:	A. F. Ferguson & Co.
	Chartered Accountants
Benchmark:	Daily weighted return of KMI-30 index &
	Islamic Bank Deposits based on Fund's
	actual allocation.
Fund Manager:	Sajjad Anwar, CFA
Asset Manager Rating:	AM2++ by PACRA (High Investment
	Management Standards)

Asset Allo	cation (% of Total Ass	sets) 31-Mar-1	7 28-Feb-17
Equities / St	ocks	7.9%	7.7%
Cash		88.7%	88.2%
Others incl	uding receivables	3.4%	4.1%
Total		100.0%	100.0%
Leverage		Nil	Nil
	Characteristics o	f Equity Portfoli	i0 <sup>**</sup>
	PER	PBV	DY
NIPPF-I	9.1	2.6	3.5%

11.9

KMI-30 Based on

Based on twitt's estimates	
Top Five Sectors (% of Total Assets) (as on 3	1 Mar, 2017)
Oil & Gas Exploration Companies	2.1%
Cement	1.2%
Fertilizer	1.0%
Oil & Gas Marketing Companies	1.0%
Pharmaceuticals	0.9%
Others	1.7%

2.

4.0%

#### Sindh Workers' Welfare Fund (SWWF)

The scheme has maintained provision against Sindh Workers' Welfare Fund's liability to the tune of Rs 2,739,012/-If the same were not made the NAV per unit/ last one year return of scheme would be higher by Rs 2.5986/3.18%. For details investors are advised to read the Note 10.2 of the Financial Statements of the Scheme for the half year ended December 31, 2016.

Notes: 1) The calculation of performance does not include cost of front end load.

involved. Capital protection only applies to unit holders who hold their investments until initial maturity of two years.

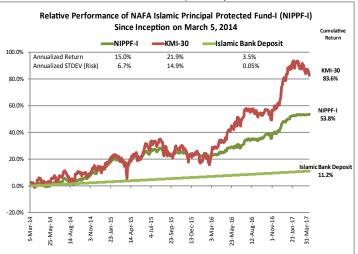
2) Taxes apply. Further, tax credit also available as per section 62 of the Income Tax Ordinance, 2001. Disclaimer: This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. Past performance is not necessarily indicative of future results. Please read the Offering Documents to understand the investment policies and the risk

The objective of NAFA Islamic Principal Protected Fund-I is to earn a potentially high return through dynamic asset allocation between shariah compliant Equities and Money Market investment avenues, while providing principal protection.

#### Fund Manager's Commentary

**Investment Objective** 

Since inception, NIPPF-I has generated a return of 15.0% p.a versus 11.4% p.a return of the Benchmark. The current equity exposure stands at around 8%. During the month, maximum multiplier stood a 0.3 whereas minimum multiplier was 0.2.Key holdings of the Fund belong to Oil & Gas Exploration Companies, Cement, and Fertilizer Companies sectors. In line with directive no 18 of 2016, effective from 01st January 2017, the equity exposure of the Fund is capped at 10%. Consequently, going forward, your Fund may not be able to offer attractive returns due to very low exposure in the stock market.



Τοι	n Ten	Holding	s (as on	31	Mar.	2017)
		- I O I O I O I O			, <b>, , , , , , , , , , , , , , , , , , </b>	2017)

Name	Asset Class	% of Total Assets	Name	Asset Class	% of Total Assets
Pakistan State Oil Co. Ltd	Equity	0.9%	Pak Petroleum Ltd	Equity	0.7%
Nishat Mills Ltd	Equity	0.8%	Engro Corporation Ltd	Equity	0.6%
Pakistan Oilfields Ltd	Equity	0.7%	D G Khan Cement Co Ltd	Equity	0.5%
Glaxo Healthcare Pak Ltd	Equity	0.7%	Pak Elektron Ltd	Equity	0.4%
Mari Petroleum Company Ltd	Equity	0.7%	Engro Fertilizer Ltd	Equity	0.4%

#### Name of the Members of Investment Committee

Dr. Amjad Waheed, CFA Sajjad Anwar, CFA Taha Khan Iaved, CFA Hassan Raza, CFA Muhammad Ali Bhabha, CFA, FRM



#### MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (31/03/2017): Rs.101.2336

March 2017

Performance Period	Mar 2017	FYTD 2017	Rolling 12 Months Apr 16 - Mar 17	FY 2016	FY 2015	Since Launch June 27, 2014*
NAFA Islamic Principal Protected Fund-II (NIPPF-II)	0.6%	25.4%	32.6%	3.3%	21.0%	17.8%
Benchmark	0.03%	15.6%	25.6%	8.9%	12.2%	13.5%
* Annualized Return The performance	ce report	ed is net	of management fee	& all othe	er expens	es and based on

All Other returns are Cumulative dividend reinvestment gross of with-holding tax where applicable.

#### **General Information**

NIPPF-II

KMI-30 \*\* Based on

Launch Date:	June 27, 2014
Fund Size:	Rs. 227 million
Type:	Open-end Shariah Compliant -Capital
, i	Protected Fund
Dealing Days:	Daily – Monday to Friday
Dealing Time:	(Mon - Thr) 9:00 A.M to 5:00 P.M
0	(Friday) 9:00 A.M to 5:30 P.M
Settlement:	2-3 business days
Pricing Mechanism:	Forward Pricing
Load:	Back end: 0%
Management Fee:	Equity component 2% per annum
0	Others: 12% of Net Income (Min 0.5%
	p.a., Max 1.0% p.a.)
Total Expense Ratio (%)	3.34% p.a (including 0.93% government
•	levies)
Risk Profile:	Low
Listing:	Pakistan Stock Exchange
Custodian & Trustee:	Central Depository Company (CDC)
Auditors:	A. F. Ferguson & Ćo.
	Chartered Accountants
Benchmark:	Daily weighted return of KMI-30 index &
	Islamic Bank Deposits based on Fund's
	actual allocation.
Fund Manager:	Sajjad Anwar, CFA
Asset Manager Rating:	AM2++ by PACRA (High Investment
8.	Management Standards)
	0

Asset Allocation (% of Total Asse	ts) 31-Mar-12	7 28-Feb-17					
Equities / Stocks	8.6%	7.9%					
Cash Equivalents	89.3%	89.1%					
Others including receivables	2.1%	3.0%					
Total	100.0%	100.0%					
Leverage	Nil	Nil					
Characteristics of Equity Portfolio**							
PER	PBV	DY					

9.3

11.9

#### Top Five Sectors (% of Total Assets) (as on 31 Mar, 2017)

4.1

2.7

3.9%

4.0%

		1Ľ
Cement	3.3%	ŀ
Oil & Gas Exploration Companies	1.4%	1
Textile Composite	1.2%	-
Power Generation & Distribution	1.0%	
Engineering Others	1.0%	
Others	0.7%	

#### Sindh Workers' Welfare Fund (SWWF)

The scheme has maintained provision against Sindh Workers' Welfare Fund's liability to the tune of Rs 3,393,369,/-If the same were not made the NAV per unit/ last one year return of scheme would be higher by Rs 1.5112/1.98%. For details investors are advised to read the Note 10.2 of the Financial Statements of the Scheme for the half year ended December 31, 2016.

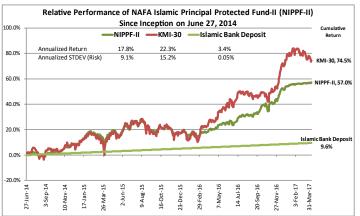
Notes: 1) The calculation of performance does not include cost of front end load. 2) Taxes apply. Further, tax credit also available as per section 62 of the Income Tax Ordinance, 2001.

#### **Investment Objective**

The objective of NAFA Islamic Principal Protected Fund-II is to earn a potentially high return through dynamic asset allocation between Shariah compliant Equities and Money Market investment avenues, while providing principal protection.

#### Fund Manager's Commentary

Since inception, NIPPF- II has generated a return of 17.8% p.a versus 13.5% p.a return of the Benchmark. The current equity exposure stands at around 9%. During the month,multiplier remained at 0.2. Key holdings of the Fund belong to Cement, Oil & Gas Exploration Companies, and Textile Composite. In line with directive no 18 of 2016, effective from 01st January 2017, the equity exposure of the Fund is capped at 10%. Consequently, going forward, your Fund may not be able to offer attractive returns due to very low exposure in the stock market.



Top Ten Holdings (as on 31 Mar, 2017)

Name	Asset Class	% of Total Assets	Name	Asset Class	% of Total Assets
Pioneer Cement Ltd	Equity	1.4%	Mughal Iron & Steel Ind Ltd	Equity	1.0%
Mari Petroleum Company Ltd	Equity	1.4%	Fauji Cement Company Ltd	Equity	0.9%
D G Khan Cement Co Ltd	Equity	1.1%	Engro Corporation Ltd	Equity	0.4%
Kot Addu Power Co Ltd	Equity	1.0%	Kohinoor Textile Mills Ltd	Equity	0.2%
Nishat Mills Ltd	Equity	1.0%	Hascol Petroleum Ltd	Equity	0.1%

#### Name of the Members of Investment Committee

Dr. Amjad Waheed, CFA Sajjad Anwar, CFA Muhammad Ali Bhabha, CFA, FRM Taha Khan Javed, CFA Hassan Raza, CFA

**Disclaimer:** This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. Past performance is not necessarily indicative of future results. Please read the Offering Documents to understand the investment policies and the risk involved. Capital protection only applies to unit holders who hold their investments until initial maturity of two years.



#### MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (31/03/2017): Rs.101.5061

#### March 2017

Performance %					
Performance Period	Mar 2017	FYTD 2017	Rolling 12 Months Apr 16 - Mar 17	FY 2016	Since Launch January 09, 2015*
NAFA Islamic Principal Preservation Fund (NIPPF)	0.4%	14.3%	17.9%	4.0%	10.5%
Benchmark**	0.1%	11.5%	16.6%	3.6%	8.8%
* Annualized Return All Other returns are Cumulative	The perforn dividend reii	nance repor nvestment g	ted is net of management for ross of with-holding tax wh	ee & all othe here applicat	br expenses and based on ble.

### **Investment Objective**

**General Information** Launch Date: Fund Size: January 9, 2015 Rs. 427 million NS. 427 Million Open End Shariah Compliant Fund of Funds Daily – Monday to Friday (Mon - Thr) 9:00 A.M to 5:00 P.M (Friday) 9:00 A.M to 5:30 P.M 2-3 business days Type: Dealing Days: Dealing Time: Settlement: Pricing Mechanism: Back end Load: Forward Pricing 1% in year 1, 0.5% in year 2 and no load beyond 2 years 1) On invested amount in NAFA fund, no additional fee. Management Fee: 2) Cash in Bank account: 12% of Net Income (Min 0.5% p.a., Max 1.0% p.a.) 1.81% p.a (including 0.72% government levies) Pakistan Stock Exchange Total Expense Ratio (%) Listing: ' Risk Profile: Low Central Depository Company (CDC) A. F. Ferguson & Co. Chartered Accountants Combination of benchmarks of underlying schemes on the basis of actual investment Custodian & Trustee: Auditors: Benchmark:\*\* i.e.NISF: KMI-30 Index NIAAF: Daily weighted return of KMI-30 Index & 6-month average deposit rates of three A rated Islamic Banks/Islamic windows of conventional banks as selected by AMI EAP. Cash: 6-month average deposit rates of three A rated Islamic Banks/Islamic windows of conventional banks as selected by MUFAP by MUFAP Fund Manager: Asset Manager Rating: Sájjad Anwar, CFA AM2++ by PACRA (High Investment Management Standards

\* effective from September 01, 2016; Previously daily weighted return of KMI-30 index & Islamic Bank Deposits based on Fund's actual allocation

Asset Allocation (% of Total Assets)	31-Mar-17	28-Feb-17
Islamic Asset Allocation Fund	10.4%	9.8%
Islamic Stock Fund	2.9%	2.7%
Cash	84.3%	85.6%
Others including receivables	2.4%	1.9%
Total	100.0%	100.0%
Leverage	Nil	Nil

#### Characteristics of Equity Portfolio\*\*\*

	PER	PBV	DY
NIAAF	10.6	4.3	3.7%
NISF	10.1	4.1	3.2%
KMI-30	11.9	2.7	4.0%
***Based on NAF	A's estimates	•	•

Top Holdings (%age of total assets)	
(as on 31 Mar, 2017)	

NAFA Islamic Asset Allocation Fund	10.4%
NAFA Islamic Stock Fund	2.9%
Total	13.3%

#### Sindh Workers' Welfare Fund (SWWF)

The scheme has maintained provision against Sindh Workers' Welfare Fund's liability to the tune of Rs 3,893,013/-If the same were not made the NAV per unit/ last one year return of scheme would be higher by Rs 0.9253/1.07%. For details investors are advised to read the Note 9.1 of the Financial Statements of the Scheme for the half year ended December 31, 2016.

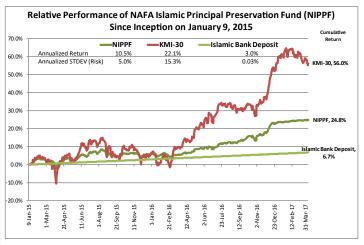
Notes: 1) The calculation of performance does not include cost of front end load. 2) Taxes apply. Further, tax credit also available as per section 62 of the Income Tax Ordinance, 2001.

Disclaimer: This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. Past performance is not necessarily indicative of future results. Please read the Offering Documents to understand the investment policies and the risk involved. Principal Preservation only applies to unit holders who hold their investments until initial maturity of two years.

The objective of NAFA Islamic Principal Preservation Fund is to earn a potentially high return through dynamic asset allocation between Shariah compliant equity related, and Shariah compliant income/ money market Collective Investment Schemes, while providing principal preservation.

#### Fund Manager's Commentary

Since inception, NIPPF has generated a return of 10.5% p.a versus 8.8% p.a return of the Benchmark. The current exposure in equity/asset allocation funds stands at 13.3%. During the month, multiplier remained at 0.5. In line with directive no 18 of 2016, effective from 01st January 2017, the equity exposure of the Fund is capped at 10%. Consequently, going forward, your Fund may not be able to offer attractive returns due to very low exposure in the stock market.



#### Name of the Members of Investment Committee

Dr. Amjad Waheed, CFA Sajjad Anwar, CFA Taha Khan Javed, CFA Hassan Raza, CFA Muhammad Ali Bhabha, CFA, FRM



#### MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (31/03/2017): Rs.140.1336

March 2017

Performance				
Performance Period	Mar 2017	FYTD 2017	Rolling 12 Months Apr 16 - Mar 17	Since Launch* January 15, 2016
NAFA Islamic Active Allocation Plan-I	0.2%	26.5%	35.1%	32.2%
Benchmark**	(1.6%)	20.0%	31.6%	31.4%
* Annualized Return	[Dotume or	a not of managam	nt foo & all other evenences!	

All Other returns are Cumulative

[Returns are net of management fee & all other expenses]

#### General Information

Launch Date:	January 15, 2016
Fund Size:	Rs. 980 million
Type:	Open Ended Shariah Compliant Fund of Funds
Dealing Days:	Daily – Monday to Friday
Dealing Time:	(Mon - Thr) 9:00 A.M to 5:00 P.M
0	(Friday) 9:00 A.M to 5:30 P.M
Settlement:	2-3 business days
Pricing Mechanism	Forward Pricing
Back end Load:	Nil
	1) On invested amount in NAFA fund, no
Management Fee:	additional fee.
0	2) Cash in Bank account: 1.25% p.a.
Total Expense Ratio (%)	1.26% p.a (including 0.94% government
	levies)
Risk Profile	Low to moderate
Listing:	Pakistan Stock Exchange
Custodian & Trustee:	Central Depository Company (CDC)
Auditors:	A. F. Ferguson & Co.
	Chartered Accountants
Benchmark:**	Daily weighted return of KMI-30 Index &
	6-month average deposit rates of three A
	rated Islamic Banks/Islamic windows of
	conventional banks as selected by MUFAP,
	based on Fund's actual allocation (which is
	combination of benchmarks of underlying schemes)
Fund Manager:	Sajjad Anwar, CFA
Asset Manager Rating:	AM2++ by PACRA (High Investment
0 0	

ger Rating: AM2++ by PACRA (High Investment Management Standards)

\*\* effective from September 01, 2016; Previously daily weighted return of KMI-30 index & 6 month deposit rate of A- and above rated Islamic banks and windows based on actual investment.

Asset Allo	cation (% of Total A	ssets)	81-Mar-17	28-Feb-17
Shariah Co	mpliant Funds		94.2%	92.8%
Cash Equiv	alents		5.8%	7.1%
Others incl	uding receivables		0.0%	0.1%
Total	-		100.0%	100.0%
Leverage			Nil	Nil
Characteristics of Equity Portfolio***				
	PER	PBV	/	DY
NIAAEF	10.5	4.4		3.7%
KMI-30	11.9	2.7	,	4.0%
and Deced on MAI	All official states			

\*\*\* Based on NAFA's estimates

Top Holdings (%age of total assets) (as on 31 Mar, 2017)

NAFA Islamic Active Allocation Equity Fund	78.1%
NAFA Active Allocation Riba Free Savings Fund	16.1%
Total	94.2%

Notes: 1) The calculation of performance does not include cost of front end load. 2) Taxes apply. Further, tax credit also available as per section 62 of the Income Tax Ordinance, 2001

#### Sindh Workers' Welfare Fund (SWWF)

The scheme has maintained provision against Sindh Workers' Welfare Fund's liability to the tune of Rs 5,847,476/-If the same were not made the NAV per unit/ last one year return of scheme would be higher by Rs 0.8360/0.81%. For details investors are advised to read the Note 10 of the Financial Statements of the Scheme for the half year ended December 31, 2016.

#### **Investment Objective**

The objective of the Fund is to provide investors an opportunity to earn attractive return from an actively managed portfolio of Shari'ah Compliant Equity Fund and Income Fund.

#### Fund Manager's Commentary

NAFA launched its NAFA Islamic Active Allocation Plan-I (NIAAP-I) in January, 2016 which is the first plan under NAFA Islamic Active Allocation Fund-I. The Active Allocation Plan is dynamically managed between dedicated equity related and Income schemes managed by NAFA based on the Fund Manager's outlook of the authorized asset-classes. The Plan is presently closed for new subscription. NIAAP-I has an initial maturity of two years.

Since inception, NIAAP-I has generated a return of 32.2% p.a versus 31.4% p.a return of the Benchmark. The current exposure in Equity Fund and Income Fund stands at 78.1% & 16.1% respectively. The Plan can invest up to 95% in equity funds. We are confident that the Plan will generate good returns considering the improved macroeconomic and political outlook and dynamic equity allocation mechanism of the Fund.

#### Name of the Members of Investment Committee

Dr. Amjad Waheed, CFA Sajjad Anwar, CFA Muhammad Ali Bhabha, CFA, FRM Taha Khan Javed, CFA Hassan Raza, CFA



NBP Fullerton Asset Management Ud. A Subidary of National Bank of Pakistan

#### MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (31/03/2017): Rs.135.1535

March 2017

Performance*				
Performance Period	Mar 2017	FYTD 2017	Rolling 12 Months Apr 16-Mar 17	Since Launch March 04, 2016
NAFA Islamic Active Allocation Plan-II	0.2%	26.0%	34.4%	32.6%
Benchmark**	(1.6%)	19.6%	30.2%	29.5%
	<b>T</b> 1 (			

\* Cumulative Returns

#### The performance reported is net of management fee & all other expenses and based on dividend reinvestment gross of with-holding tax where applicable.

#### **General Information**

March 04, 2016 Launch Date: Fund Size: Rs. 772 million Type: Open Ended Shariah Compliant Fund of Funds Dealing Days: Daily - Monday to Friday (Mon - Thr) 9:00 A.M to 5:00 P.M Dealing Time: (Friday) 9:00 A.M to 5:30 P.M 2-3 business days Settlement: Pricing Mechanism Forward Pricing Back end Load: Nil 1) On invested amount in NAFA fund, no Management Fee: additional fee. 2) Cash in Bank account: 1.25% p.a. Total Expense Ratio (%) 1.20% p.a (including 0.85% government levies) Risk Profile Low to moderate Listing: Pakistan Stock Exchange Custodian & Trustee: Central Depository Company (CDC) Auditors: A. F. Ferguson & Co. Chartered Accountants Benchmark:\*\* Daily weighted return of KMI-30 Index & 6-month average deposit rates of three A rated Islamic Banks/Islamic windows of conventional banks as selected by MUFAP, based on Fund's actual allocation (which is combination of benchmarks of underlying schemes) Fund Manager: Sajjad Anwar, CFA Asset Manager Rating: AM2++ by PACRA (High Investment Management Standards)

\*\* effective from September 01, 2016; Previously daily weighted return of KMI-30 index & 6 month deposit rate of A- and above rated Islamic banks and windows based on actual investment.

Asset Alloo	cation (% of Total As	ssets) 31-Mar-1	7 28-Feb-17		
Shariah Compliant Funds		91.4%	93.7%		
Cash Equiva	lents	8.5%	6.2%		
Others inclu	iding receivables	0.1%	0.1%		
Total		100.0%	100.0%		
Leverage		Nil	Nil		
Characteristics of Equity Portfolio***					
	PER	PBV	DY		
NIAAEF	10.5	4.4	3.7%		
KMI-30 11.9		2.7	4.0%		
***Based on NAFA'	s estimates				

#### Top Holdings (%age of total assets) (as on 31 Mar, 2017)

NAFA Islamic Active Allocation Equity Fund	81.4%
NAFA Active Allocation Riba Free Savings Fund	10.0%
Total	91.4%

Notes: 1) The calculation of performance does not include cost of front end load. 2) Taxes apply. Further, tax credit also available as per section 62 of the Income Tax Ordinance, 2001.

#### Sindh Workers' Welfare Fund (SWWF)

The scheme has maintained provision against Sindh Workers' Welfare Fund's liability to the tune of Rs 4,232,106/-If the same were not made the NAV per unit/ since inception return of scheme would be higher by Rs 0.7406/0.74%. For details investors are advised to read the Note 10 of the Financial Statements of the Scheme for the half year ended December 31, 2016.

The objective of the Fund is to provide investors an opportunity to earn attractive return from an actively managed portfolio of Shari'ah Compliant Equity Fund and Income Fund.

#### Fund Manager's Commentary

**Investment Objective** 

NAFA launched its NAFA Islamic Active Allocation Plan-II (NIAAP-II) in March 2016 which is the second plan under NAFA Islamic Active Allocation Fund-I. The Active Allocation Plan is dynamically managed between dedicated equity related and Income schemes managed by NAFA based on the Fund Manager's outlook of the authorized asset-classes. The Plan is presently closed for new subscription. NIAAP-II has an initial maturity of two years.

Since inception, NIAAP-II has generated a cumulative return of 32.6% versus 29.5% return of the Benchmark. The current exposure in Equity Fund and Income Fund stands at 81.4% & 10.0% respectively. The Plan can invest up to 95% in equity funds. We are confident that the Plan will generate good returns considering the improved macroeconomic and political outlook and dynamic equity allocation mechanism of the Fund.

#### Name of the Members of Investment Committee

Dr. Amjad Waheed, CFA Sajjad Anwar, CFA Muhammad Ali Bhabha, CFA, FRM Taha Khan Javed, CFA Hassan Raza, CFA

Open Ended Shariah Compliant Fund of Funds



#### MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (31/03/2017): Rs.122.3547

March 2017

Performance*				
Performance Period	Mar 2017	FYTD 2017	Rolling 6 Months Oct 16 - Mar 17	Since Launch June 28, 2016
NAFA Islamic Active Allocation Plan-III	0.2%	22.4%	16.2%	22.5%
Benchmark**	(1.6%)	17.0%	15.6%	17.8%
* Cumulative Returns		ported is net of mana		enses and based on dividend

reinvestment gross of with-holding tax where applicable.

#### **General Information**

Launch Date: Fund Size: Type: Dealing Days: Dealing Time: Settlement: Pricing Mechanism Back end Load: Management Fee:

Nil 1) On invested amount in NAFA fund, no additional fee. 2) Cash in Bank account: 1.25% p.a. Total Expense Ratio (%) 0.89% p.a (including 0.55% government levies) **Risk Profile** Low to moderate Listing: Pakistan Stock Exchange Custodian & Trustee: Central Depository Company (CDC) Auditors: A. F. Ferguson & Co. Chartered Accountants Benchmark:\*\* Daily weighted return of KMI-30 Index & 6-month average deposit rates of three A rated Islamic Banks/Islamic windows of conventional banks as selected by MUFAP, based on Fund's actual allocation (which is combination of benchmarks of underlying schemes) Fund Manager: Sajjad Anwar, CFA AM2++ by PACRA (High Investment Asset Manager Rating:

lune 28, 2016

Rs. 1,185 million

2-3 business days

Forward Pricing

Daily - Monday to Friday

(Mon - Thr) 9:00 A.M to 5:00 P.M

(Friday) 9:00 A.M to 5:30 P.M

Management Standards)

\*\* effective from September 01, 2016; Previously daily weighted return of KMI-30 index & 6 month deposit rate of A- and above rated Islamic banks and windows based on actual investment.

Asset Allocation (% of Total Assets)	31-Mar-17	28-Feb-17
Shariah Compliant Funds	91.4%	90.8%
Cash Equivalents	8.6%	9.1%
Others including receivables	-	0.1%
Total	100.0%	100.0%
Leverage	Nil	Nil

#### Characteristics of Equity Portfolio\*\*\*

	PER	PBV	DY
NIAAEF	10.5	4.4	3.7%
KMI-30	11.9	2.7	4.0%
*** Based on NAFA	's estimates		

#### Top Holdings (%age of total assets) (as on 31 Mar, 2017)

NAFA Islamic Active Allocation Equity Fund	78.2%	
NAFA Active Allocation Riba Free Savings Fund	13.2%	
Total	91.4%	
Notes: 1) The calculation of performance does not include cost of front end load.		

2) Taxes apply. Further, tax credit also available as per section 62 of the Income Tax Ordinance, 2001

#### Sindh Workers' Welfare Fund (SWWF)

The scheme has maintained provision against Sindh Workers' Welfare Fund's liability to the tune of Rs 4,441,987/-If the same were not made the NAV per unit/since inception return of scheme would be higher by Rs 0.4585/0.46%. For details investors are advised to read the Note 10 of the Financial Statements of the Scheme for the half year ended December 31, 2016.

#### **Investment Objective**

The objective of the Fund is to provide investors an opportunity to earn attractive return from an actively managed portfolio of Shari'ah Compliant Equity Fund and Income Fund.

#### Fund Manager's Commentary

NAFA launched its NAFA Islamic Active Allocation Plan-III (NIAAP-III) in June 2016 which is the third plan under NAFA Islamic Active Allocation Fund-I.The Active Allocation Plan is dynamically managed between dedicated equity related and Income schemes managed by NAFA based on the Fund Manager's outlook of the authorized asset-classes. The Plan is presently closed for new subscription. NIAAP-III has an initial maturity of two years.

Since inception, NIAAP-III has generated a cumulative return of 22.5% versus 17.8% return of the Benchmark. The current exposure in Equity Fund and Income Fund stands at 78.2% & 13.2% respectively. The Plan can invest up to 95% in equity funds. We are confident that the Plan will generate good returns considering the improved macroeconomic and political outlook and dynamic equity allocation mechanism of the Fund.

#### Name of the Members of Investment Committee

Dr. Amjad Waheed, CFA Sajjad Anwar, CFA Muhammad Ali Bhabha, CFA, FRM Taha Khan Javed, CFA Hassan Raza, CFA



#### MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (31/03/2017): Rs.114.4281

March 2017

Performance*			
Performance Period	Mar 2017	Rolling 6 Months Oct 16-Mar 17	Since Launch September 30, 2016
NAFA Islamic Active Allocation Plan-IV	0.2%	14.4%	14.4%
Benchmark	(1.6%)	14.3%	14.3%
* Cumulative Returns	[Returns are net of managen	nent fee & all other expense	·s]

[Returns are net of management fee & all other expenses]

#### **General Information**

September 30, 2016 Rs. 823 million	The objective of
	attractive return f
Funds	Equity Fund and I
Daily – Monday to Friday	. ,
(Mon-Thr) 9:00 A.M to 5:00 P.M	Fund Manage
(Friday) 9:00 A.M to 5:30 P.M	
2-3 business days	NAFA launched
0	September, 2016
	Allocation Fund-
	between dedicate
	based on the Fund
	is presently close
1 0 0	two years.
	Since incention
	Since inception, N
0	14.3% return of
	Income Fund stan
	95% in equity fun
	considering the in
	equity allocation
based on Fund's actual allocation (which is	
combination of benchmarks of underlying schemes)	
Sajjad Anwar, CFA	
AM2++ by PACRA (High Investment	
Management Standards)	
	Rs. 823 million Open Ended Shariah Compliant Fund of Funds Daily – Monday to Friday (Mon-Thr) 9:00 A.M to 5:00 P.M (Friday) 9:00 A.M to 5:30 P.M 2-3 business days Forward Pricing Nil 1) On invested amount in NAFA fund, no additional fee. 2) Cash in Bank account: 1.25% p.a. 0.72% p.a (including 0.43% government levies) Low to moderate Pakistan Stock Exchange Central Depository Company (CDC) A. F. Ferguson & Co. Chartered Accountants Daily weighted return of KMI-30 Index & 6-month average deposit rates of three A rated Islamic Banks/Islamic windows of conventional banks as selected by MUFAP, based on Fund's actual allocation (which is combination of benchmarks of underlying schemes) Sajjad Anwar, CFA AM2++ by PACRA (High Investment

Asset Allocation (% of Total Assets)	31-Mar-17	28-Feb-17
Shariah Compliant Funds	91.9%	93.3%
Cash Equivalents	7.9%	6.6%
Others including receivables	0.2%	0.1%
Total	100.0%	100.0%
Leverage	Nil	Nil

Characteristics of Equity Portfolio\*\*

	PER	PBV	DY
NIAAEF**	10.5	4.4	3.7%
KMI-30	11.9	2.7	4.0%
** Based on NAFA's estimates			

#### Top Holdings (%age of total assets) (as on 31 Mar, 2017)

NAFA Islamic Active Allocation Equity Fund	79.7%
NAFA Active Allocation Riba Free Savings Fund	12.2%
Total	91.9%

Notes: 1) The calculation of performance does not include cost of front end load. 2) Taxes apply. Further, tax credit also available as per section 62 of the Income Tax Ordinance, 2001

#### Sindh Workers' Welfare Fund (SWWF)

The scheme has maintained provision against Sindh Workers' Welfare Fund's liability to the tune of Rs 2,116,897/-If the same were not made the NAV per unit/ since inception return of scheme would be higher by Rs 0.2945/0.29% For details investors are advised to read the Note 10 of the Financial Statements of the Scheme for the half year ended December 31, 2016.

#### **Investment Objective**

the Fund is to provide investors an opportunity to earn from an actively managed portfolio of Shari'ah Compliant Income Fund.

#### r's Commentary

its NAFA Islamic Active Allocation Plan-IV (NIAAP-IV) in 6 which is the fourth plan under NAFA Islamic Active d-I.The Active Allocation Plan is dynamically managed ted equity related and Income schemes managed by NAFA nd Manager's outlook of the authorized asset-classes. The Plan ed for new subscription. NIAAP-IV has an initial maturity of

NIAAP-IV has generated a cumulative return of 14.4% versus the Benchmark. The current exposure in Equity Fund and nds at 79.7% & 12.2% respectively. The Plan can invest up to nds. We are confident that the Plan will generate good returns mproved macroeconomic and political outlook and dynamic mechanism of the Fund.

#### Name of the Members of Investment Committee

Dr. Amjad Waheed, CFA Sajjad Anwar, CFA Muhammad Ali Bhabha, CFA, FRM Taha Khan Javed, CFA Hassan Raza, CFA



#### MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (31/03/2017): Rs. 100.5156

March 2017

Performance*				
Performance Period	Mar 2017	Since Launch January 12 , 2017		
NAFA Islamic Active Allocation Plan-V	0.2%	0.5%		
Benchmark	(1.4%)	(2.2%)		
* Cumulative Returns [Returns are net of management fee & all other expenses]				

[Returns are net of management fee & all other expenses]

#### **General Information**

Launch Date:	January 12, 2017
Fund Size:	Rs. 1,956 million
Type:	Open Ended Shariah Compliant Fund
, .	of Funds
Dealing Days:	Daily – Monday to Friday
Dealing Time:	(Mon-Thr) 9:00 A.M to 5:00 P.M
0	(Friday) 9:00 A.M to 5:30 P.M
Settlement:	2-3 business days
Pricing Mechanism	Forward Pricing
Back end Load:	Nil
Management Fee:	1) On invested amount in NAFA
0	fund, no additional fee.
	2) Cash in Bank account: 1.25% p.a.
Total Expense Ratio (%)	0.25% p.a (including 0.08% government
	levies)
Risk Profile	Low to moderate
Listing:	Pakistan Stock Exchange
Custodian & Trustee:	Central Depository Company (CDC)
Auditors:	A. F. Ferguson & Co.
, la altoror	Chartered Accountants
Benchmark:	Daily weighted return of KMI-30 Index
Deneminaria	& 6-month average deposit rates of
	three A rated Islamic Banks/Islamic
	windows of conventional banks as
	selected by MUFAP, based on Fund's
	actual allocation (which is combination
	of benchmarks of underlying schemes)
Fund Manager:	Sajjad Anwar, CFA
Asset Manager Rating:	AM2++ by PACRA (High Investment
Asset manager Kalling.	Management Standards)
	Management Stanualus)

#### Asset Allocation (% of Total Assets) 31-Mar-17 28-Feb-17 92.2% 92.8% Shariah Compliant Funds **Cash Equivalents** 7.8% 7.0% Others including receivables 0.2% 100.0% 100.0% Total Nil Leverage Nil

Characteristics of Equity Portfolio**				
	PER	PBV	DY	

	TER	101	DI	
NIAAEF**	10.5	4.4	3.7%	
KMI-30	11.9	2.7	4.0%	
**Based on NAFA's estimates				

#### Top Holdings (%age of total assets) (as on 31 Mar, 2017)

NAFA Islamic Active Allocation Equity Fund	69.6%
NAFA Active Allocation Riba Free Savings Fund	22.6%
Total	92.2%

Notes: 1) The calculation of performance does not include cost of front end load. 2) Taxes apply. Further, tax credit also available as per section 62 of the Income Tax Ordinance, 2001

#### Sindh Workers' Welfare Fund (SWWF)

The scheme has maintained provision against Sindh Workers' Welfare Fund's liability to the tune of Rs 204,915/-If the same were not made the NAV per unit/since inception return of scheme would be higher by Rs 0.0105/0.01%. For details investors are advised to read the Note 10 of the Financial Statements of the Scheme for the half year ended December 31, 2016.

#### Investment Objective

The objective of the Fund is to provide investors an opportunity to earn attractive return from an actively managed portfolio of Shari'ah Compliant Equity Fund and Income Fund.

#### Fund Manager's Commentary

NAFA launched its NAFA Islamic Active Allocation Plan-V (NIAAP-V) in January, 2017 which is the fifth plan under NAFA Islamic Active Allocation Fund-I.The Active Allocation Plan is dynamically managed between dedicated equity related and Income schemes managed by NAFA based on the Fund Manager's outlook of the authorized asset-classes. The plan is presently closed for subscription. NIAAP-V has an initial maturity of two years.

Since inception, NIAAP-V has generated a cumulative return of 0.5% whereas the Benchmark declined by 2.2%. The current exposure in Equity Fund and Income Fund stands at 69.6% & 22.6% respectively. The Plan can invest up to 95% in equity funds. We are confident that the Plan will generate good returns considering the improved macroeconomic and political outlook and dynamic equity allocation mechanism of the Fund.

#### Name of the Members of Investment Committee

Dr. Amjad Waheed, CFA Sajjad Anwar, CFA Muhammad Ali Bhabha, CFA, FRM Taha Khan Javed, CFA Hassan Raza, CFA

Open-end - Shariah Compliant Income Fund

2.06% p.a. (including 0.37% government

Central Depository Company (CDC)

Muhammad Ali Bhabha, CFA, FRM

AM2++ by PACRA (High Investment

6-month average deposit rates of three A rated Islamic Banks/Islamic windows of

conventional banks as selected by MUFAP



#### MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (31/03/2017): 10.2676

March 2017

Performance %				
Performance Period	Mar 2017	FYTD 2017	Trailing 12 months Apr 16 - Mar 17	Since Launch* January 18, 2016
NAFA Active Allocation Riba Free Savings Fund	3.7%	3.7%	3.8%	4.0%
Benchmark**	2.8%	3.3%	3.7%	3.8%
*Annualized Return Based on Morning Star Methodology	The p	erformance repo	rted is net of management fe	ee & all other expenses and

securities.

Annualized Return Based on Morning Star Methodolog All other returns are Annualized Simple Return

January 18, 2016

2-3 business days

1.25% per annum

"A-(f)" by PACRA

Pakistan Stock Exchange

A. F. Ferguson & Co.

Chartered Accountants

Management Standards)

levies)

Low

Forward Pricing

Daily - Monday to Friday

(Mon - Thr) 9:00 A.M to 5:00 P.M

(Friday) 9:00 A.M to 5:30 P.M

Front end: 0% Back end: 0%

Rs. 946 million

The performance reported is net of management fee & all other expenses and based on dividend reinvestment gross of with-holding tax where applicable.

#### General Information

Launch Date:

Dealing Days:

Dealing Time:

Pricing Mechanism

Management Fee:

Total Expense Ratio:

Fund stability rating

Custodian & Trustee:

Settlement:

Risk Profile:

Listing:

Auditors:

Benchmark:\*\*

Fund Manager:

Minimum Subscription

Asset Manager Rating:

Fund Size:

Type:

Load:

**Investment Objective** To earn a reasonable rate of return along with a high degree of liquidity by investing in short-term Shari'ah compliant banks deposits and money market/debt

#### **Fund Manager Commentary**

During the month under review, the Fund has generated an annualized return of 3.7% against the benchmark return of 2.8%. The performance is net of management fee and all other expenses.

The Fund aims to consistently generate to better return than the profit rates offered by Islamic Banks / Islamic windows of commercial banks, while also providing easy liquidity along with a high quality credit profile. The Fund is allowed to invest in shariah compliant Government Securities of maturity up to 3 years as well as Shariah compliant money market and debt securities of up to 2 years maturity rated AA- or better.

Around 100% of net assets of the portfolio are allocated in bank deposits. The higher allocation in bank deposits is due to better yields as compared to other authorized alternative investment avenues. The weighted average time-to-maturity of the Fund is 1 day.

We will rebalance the allocation of the Fund proactively based on the capital market outlook.

\*\* effective from September 01, 2016; Previously Average of 6-Month deposit rates (A- & above rated Islamic banks)

Rs. 10,000/-

Asset Allocation (% of Total Ass	ets) 31-Mar-17	28-Feb-17	
Bank Deposits	99.1%	98.7%	Credit Quality of the I
Others including receivables	0.9%	1.3%	A A A
Total	100.0%	100.0%	AAA AA+
Leverage	Nil	Nil	A+

#### Sindh Workers' Welfare Fund (SWWF)

The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 666,870/-. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs. 0.0072/0.07%. For details investors are advised to read note 10 of the Financial Statements of the Scheme for the half year ended December 31, 2016.

#### Name of the Members of Investment Committee

Dr. Amjad Waheed, CFA Sajjad Anwar, CFA Muhammad Ali Bhabha, CFA, FRM Hassan Raza, CFA

Notes: The calculation of performance does not include cost of front end load. 2) Taxes apply. Further, tax credit also available as per section 62 of the Income Tax Ordinance, 2001.

#### Credit Quality of the Portfolio as of March 31, 2017 (% of Total Assets)

AAA	43.9%
AAA AA+	2.1%
A+	3.7%
A-	49.4%
Others including receivables	0.9%
Total	100.0%



#### MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (31/03/2017):15.1799

March 2017

Performance				
Performance Period	Mar 2017	FYTD 2017	Rolling 12 Months Apr 16 - Mar 17	Since Launch* January 18, 2016
NAFA Islamic Active Allocation Equity Fund	0.2%	33.4%	48.8%	46.8%
Benchmark	(2.1%)	23.7%	40.5%	45.4%
* Annualized Return The performance reported is net of management fee & all other expenses and based on dividend reinvestment gross of with-holding tax where applicable.				

#### **Investment Objective**

**General Information** January 18, 2016 Launch Date: The objective of the Fund is to provide investors with long term capital growth Fund Size: Rs. 4,391 million from an actively managed portfolio of Shari'ah Compliant listed equities. Open Ended Shariah Compliant Equity Scheme Type: Fund Manager's Commentary Dealing Days: Daily - Monday to Friday NAFA launched its second open-end Islamic Equity Fund namely NAFA **Dealing Time:** (Mon - Thr) 9:00 A.M to 5:00 P.M Islamic Active Allocation Equity Fund (NIAAEF) in January, 2016. The aim of (Friday) 9:00 A.M to 5:30 P.M the Fund is to provide growth to the investment of Unit holders over the Settlement: 2-3 business days long-term in approved Shariah compliant equities. Pricing Mechanism Forward Pricing NIAAEF started off the month with an allocation of around 89% in equities, Front end-0% Back end-0% Load: which decreased to around 88% towards the end of the month. NIAAEF Management Fee: 2% p.a outperformed the Benchmark in March as the Fund was underweight in select **Risk Profile** High Power Generation & Distribution Companies, Automobile Assembler, and Oil & Gas Exploration Companies sectors stocks which underperformed the Total Expense Ratio (%) 3.96% p.a. (including 1.52% government market and overweight in select Oil & Gas Marketing Companies, Oil & Gas levies) Exploration Companies, Automobile Assembler, Glass & Ceramics, and Custodian & Trustee: Central Depository Company (CDC) Miscellaneous sectors stocks which outperformed the market. During the month, the allocation was increased primarily in Cable & Electrical Good, Auditors: A. F. Ferguson & Co. Automobile Assembler, Glass & Ceramics, and Engineering Sectors, whereas it Chartered Accountants was reduced primarily in Fertilizer, Oil & Gas Exploration Companies, and Oil Benchmark: KMI-30 Index & Gas Marketing Companies sectors. Taha Khan Javed, CFA Fund Manager: Top Ten Holdings (as on 31 Mar, 2017) Asset Manager Rating: AM2++ by PACRA ( High Investment Management Standards)

0			ш.
Asset Allocation (% of Total Assets)	31-Mar-17	28-Feb-17	E
Equities / Stocks	87.8%	88.7%	1
Cash Equivalents	11.5%	10.7%	
Others including receivables	0.7%	0.6%	E
Total	100.0%	100.0%	
Leverage	Nil	Nil	17

Characteristics of Equity Portfolio**				
	PER	PBV	DY	
NIAAEF	10.5	4.4	3.7%	
KMI-30	11.9	2.7	4.0%	

** based on NAFA's estimates	
Top Five Sectors (% of Total Assets) (as on 3	1 Mar, 2017)
Cement	16.9%
Oil & Gas Exploration Companies	12.6%
Fertilizer	11.8%
Oil & Gas Marketing Companies	8.9%
Textile Composite	7.8%
Others	29.7%

#### Sindh Workers' Welfare Fund (SWWF)

The scheme has maintained provision against Sindh Workers' Welfare Fund's liability to the tune of Rs 27,717,690/-If the same were not made the NAV per unit/ last one year return of scheme would be higher by Rs 0.0958/0.94%. For details investors are advised to read the Note 13 of the Financial Statements of the Scheme for the half year ended December 31, 2016.

Notes: 1) The calculation of performance does not include cost of front-end load. 2) Taxes apply. Further, tax credit also available as per section 62 of the Income Tax Ordinance, 2001.

Name	Asset Class	% of Total Assets	Name	Asset Class	% of Total Assets
Engro Corporation Ltd	Equity	6.4%	Attock Cement Pakistan Ltd	Equity	3.7%
Mari Gas Company Ltd	Equity	4.9%	Nishat Mills Ltd	Equity	3.6%
Lucky Cement Ltd	Equity	4.9%	Engro Fertilizer Ltd	Equity	3.3%
Pakistan State Oil Co. Ltd	Equity	4.8%	Shell Pakistan Ltd	Equity	3.2%
Kohinoor Textile Mills Ltd	Equity	4.1%	Hub Power Company Ltd	Equity	3.2%

#### Name of the Members of Investment Committee

Dr. Amjad Waheed, CFA Sajjad Anwar, CFA Taha Khan Javed, CFA Hassan Raza, CFA

April 21, 2016

Rs. 2,863 million

2-3 business days Forward Pricing

Back End Load: NIL

Pakistan Stock Exchange

A. F. Ferguson & Ćo. Chartered Accountants

Taha Khan Javed, CFA Growth Unit: Rs. 10,000/-

Income Unit: Rs. 100,000/-

Management Standards)

KMI-30 Index

2% p.a

levies)

High

Daily – Monday to Friday (Mon - Thr) 9:00 A.M to 5:00 P.M

(Friday) 9:00 A.M to 5:30 P.M

Front End Load (Individual): 3% (Nil on

4.0% p.a (including 1.47% government

Central Depository Company (CDC)

AM2++ by PACRA ( High Investment

investment above Rs. 101 million)

Front End Load (Other): 3% (Nil on investment above Rs. 50 million)



#### MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (31/03/2017): Rs.14.4246

March 2017

Performance %*				
Performance Period	Mar 2017	FYTD 2017	Rolling 6 Months Oct 16 - Mar 17	Since Launch April 21, 2016
NAFA Islamic Energy Fund	0.6%	36.7%	22.2%	49.7%
Benchmark	(2.1%)	23.7%	18.7%	38.8%
* Cumulative Return	/	nce reported is net	0 ,	penses and based on dividend reinvestment

gross of with-holding tax where applicable.

Open Ended Shariah Compliant Equity Scheme

#### **General Information**

Launch Date: Fund Size: Type: Dealing Days: Dealing Time:

Settlement: Pricing Mechanism Load:\*

Management Fee: Total Expense Ratio (%)

Risk Profile Listing: Custodian & Trustee: Auditors:

Benchmark: Fund Manager: Minimum Subscription: Asset Manager Rating:

\*\*effective from January 02, 2017

Asset Allocation (% of Total Assets)	31-Mar-17	28-Feb-17
Equities / Stocks	87.3%	85.2%
Cash Equivalents	11.2%	12.1%
Others including receivables	1.5%	2.7%
Total	100.0%	100.0%
Leverage	Nil	Nil

#### Characteristics of Equity Portfolio\*\*\*

	PER	PBV	DY	
NIEF	8.8	4.8	3.8%	
KMI-30	11.9	2.7	4.0%	
*** Based on NAFA's estimates				

#### Sectors (% of Total Assets) (as on 31 Mar, 2017)

Oil & Gas Marketing Companies	33.7%
Oil & Gas Exploration Companies	31.9%
Power Generation & Distribution	14.7%
Refinery	7.0%

Notes: 1) The calculation of performance does not include cost of front end load. 2) Taxes apply. Further, tax credit also available as per section 62 of the Income Tax Ordinance, 2001.

#### Sindh Workers' Welfare Fund (SWWF)

The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs 17,472,630/-, If the same were not made the NAV per unit/ last one year return of scheme would be higher by Rs 0.0880/0.91%. For details investors are advised to read the Note 13 of the Financial Statements of the Scheme for the half year ended December 31, 2016.

#### **Investment Objective**

The objective of NAFA Islamic Energy Fund is to provide investors with long term capital growth from an actively managed portfolio of Shari'ah Compliant listed equities belonging to the Energy Sector.

#### Fund Manager's Commentary

NAFA launched its third open-end Islamic Equity Fund namely NAFA Islamic Energy Fund (NIEF) in April, 2016. The aim of the Fund is to provide growth to the investment of Unit holders over the long-term in approved Shariah compliant energy stocks.

NIEF started off the month with an allocation of around 85% in equities, which increased to around 87% towards the end of the month. NIEF outperformed the Benchmark in March as the Fund was overweight in select Energy sectors stocks which outperformed the market. During the month, the allocation was increased in Oil & Gas Exploration Companies, and Oil & Gas Marketing Companies sectors.

Top Ten Holdings (as on 31 Mar, 2017)						
Name	Asset Class	% of Total Assets	Name	Asset Class	% of Total Assets	
Mari Petroleum Co Ltd	Equity	11.6%	Pakistan Oilfields Ltd	Equity	6.8%	
Sui Northern Gas Ltd	Equity	9.1%	Hub Power Co Ltd	Equity	6.3%	
Shell Pakistan Ltd	Equity	9.0%	Oil & Gas Dev.Co	Equity	6.1%	
Pak Petroleum Ltd	Equity	7.5%	Attock Refinery Ltd	Equity	4.7%	
Pakistan State Oil Co. Ltd	Equity	7.4%	K-Electric Ltd	Equity	4.3%	

#### Name of the Members of Investment Committee

Dr. Amjad Waheed, CFA Sajjad Anwar, CFA Taha Khan Javed, CFA Hassan Raza, CFA