



Your investments & "NAFA" grow together



Joint - Venture Partners

# Fund Manager Report March 2016

# Investors earned a profit of Rs. 4,639 on investment of Rs. 10 Lacs in NAFA Riba Free Savings Fund in March 2016

Mahana Amdani Scheme
 Bachat Scheme

Sood Say Pak, Mehfooz Sarmayakari\*



Sharlah Supervisory Board

- Dr. Imran Ashraf Usmani

- Mufti Ehsan Waquar

- Mufti Muhammad Naveed Alam

You can invest with PKR 10,000 only

	Total Return					
	Mar 2011- Mar 2016	2015	2014	2013	2012	2011
Fund	49.4%	6.4%	7.8%	7.8%	9.5%	11.7%
Benchmark**	40.1%	5.8%	6.9%	6.8%	8.0%	8.3%

\* No investment in the stock market or corporate Sukuks.

Annualized return since inception of Fund on August 20, 2010 is 8.5% p.a. vs Benchmark return of 7.1% p.a. Last 1 year return was 5.9% vs Benchmark return of 5.3%. \*\* Benchmark: Average 6-month deposit rate of A- and above rated Islamic Banks.

Taxation: Taxes apply as per current income tax law. Note: The calculation of performance does not include front end load.

**For Information & Investment** 

# Call : **0800-20002** SMS: **NAFA INVEST** to **8080** info@nafafunds.com UAN: (021) 111-111-632 www.nafafunds.com

Note: Detailed monthly reports of NAFA Funds are available on our website at www.nafafunds.com

**Disclaimer:** All investments in mutual funds are subject to market risks. Past performance is not necessarily indicative of future results. Please read the Offering Document to understand investment policies and the risks involved. Taxes apply.

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# Performance Summary of NAFA's Key Funds



NBP Fullerton Asset Management Ud. A Subiday of National Bank of Pakistan

# "March 2016"

			Stability Rating*	Inception Date	Mar- 2016	Rolling 12 Months	FY 2015	FY 2014	FY 2013	FY 2012	FY 2011	Since Inception
	Fixed Income Funds					Annualize	ed Return	s				
	NAFA Government Securities Liquid Fund	496	AAA (f)	15-May-09	5.7%	6.1%	8.3%	8.1%	8.7%	10.9%	11.5%	9.3%
	Benchmark				5.7%	6.4%	8.7%	8.6%	8.9%	10.8%	11.4%	9.5%
	NAFA Money Market Fund	514	AA (f)	23-Feb-12	6.5%	7.0%	8.9%	8.2%	9.2%	n/a	n/a	8.5%
	Benchmark				4.4%	4.9%	6.8%	6.9%	6.8%	n/a	n/a	6.5%
	NAFA Savings Plus Fund	54	AA- (f)	21-Nov-09	6.5%	6.7%	8.7%	7.9%	8.8%	11.0%	10.6%	9.1%
	Benchmark				4.5%	5.0%	6.7%	7.1%	7.3%	8.4%	8.4%	7.3%
	NAFA Riba Free Savings Fund	142	A (f)	20-Aug-10	5.5%	5.9%	7.4%	7.8%	8.7%	10.8%	n/a	8.5%
	Benchmark				4.6%	5.3%	6.7%	6.7%	7.3%	8.3%	n/a	7.1%
	NAFA Financial Sector Income Fund	86	A+ (f)	28-Oct-11	7.2%	7.8%	10.9%	7.9%	9.3%	n/a	n/a	9.4%
	Benchmark				5.8%	6.2%	8.3%	8.9%	9.0%	n/a	n/a	8.6%
e	NAFA Income Opportunity Fund	1,074	A (f)	21-Apr-06	7.4%	9.0%	13.2%	16.6%	10.3%	(0.5%)	5.5%	8.4%
Profile	Benchmark				6.4%	6.8%	9.0%	9.8%	9.9%	12.4%	13.4%	10.9%
Risk	NAFA Islamic Aggressive Income Fund	227	A- (f)	26-Oct-07	7.4%	8.0%	9.2%	13.6%	6.8%	19.0%	9.0%	6.8%
	Benchmark				4.5%	5.1%	6.6%	6.5%	7.0%	7.9%	7.1%	6.5%
	Equity Related Funds		Star Ranking*		Cumulative Returns					Annualized Returns		
	NAFA Asset Allocation Fund	114	*** (3-star)	20-Aug-10	3.6%	13.8%	24.6%	13.7%	32.0%	14.4%	n/a	18.3%
	Benchmark				2.4%	6.1%	9.6%	15.3%	17.1%	8.1%	n/a	11.1%
	NAFA Multi Asset Fund	144	**** (4-star)	19-Jan-07	4.0%	12.4%	26.8%	25.4%	34.1%	15.5%	25.3%	15.1%
	Benchmark				3.4%	6.8%	11.0%	19.6%	22.4%	8.0%	17.5%	8.8%
	NAFA Islamic Asset Allocation Fund	410	**** (4-star)	26-Oct-07	4.5%	20.1%	33.8%	22.2%	36.3%	13.2%	28.4%	15.7%
	Benchmark				3.0%	10.1%	12.1%	17.7%	28.9%	11.1%	24.4%	11.1%
	NAFA Stock Fund	617	***** (5-star)	19-Jan-07	6.4%	16.4%	36.9%	36.3%	55.0%	22.0%	28.4%	16.2%
	Benchmark				6.4%	6.3%	12.3%	29.6%	36.0%	2.9%	21.2%	5.6%
	NAFA Islamic Stock Fund	166	-	9-Jan-15	7.0%	22.5%	n/a	n/a	n/a	n/a	n/a	12.0%
	Benchmark				8.3%	17.9%	n/a	n/a	n/a	n/a	n/a	8.9%

Notes: 1) Performance is net of management fee and all expenses. The calculation of performance does not include cost of front-end load. The performance reported is based on dividend reinvestment (gross of with-holding tax where applicable).

2) Tax credit also available as per section 62 of Income Tax Ordinance, 2001.

3) Taxes Apply. Capital Gains Tax (CGT) for individual is deducted at 10% for up to four years holding period. For holding period of more than 4 years CGT is exempt. For NSF & NISF Capital Gains Tax (CGT) for individual is deducted at 12.5% for holding period up to four years if dividend receipts of the Fund are less than capital gain.

n/a = Not applicable.

\*Star ranking has been assigned for 3 years performance period ending June 30, 2015 by PACRA. For NIAAF, performance period is 1 year Asset Manager Rating: AM2+ by PACRA (High Investment Management Standards)

Note: Detailed monthly reports of NAFA Funds are available on our website at www.nafafunds.com

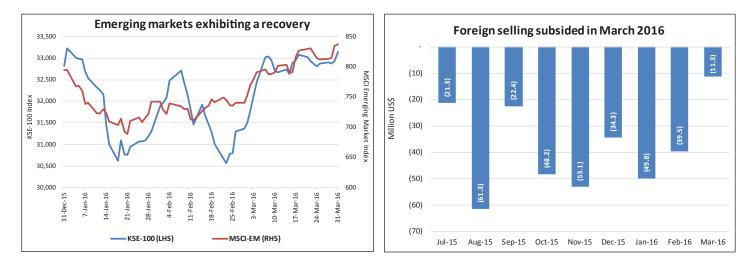
Disclaimer: This publication is for informational purpose only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell the fund. All investments in mutual funds and pension funds are subject to market risks. Past Performance is not necessarily indicative of future results. Please read the Offering Document to understand investment policies and the risks involved.



Dr. Amjad Waheed, CFA Chief Executive Officer

# Has the Pakistani stock market bottomed out?

After a volatile 2015 and frenzied start to 2016, the stock market gained traction in March as captured in 5.6% rise in the benchmark KSE 100 Index during the month. During the calendar year- to- date, the stock market is up by around 1.0%. The local bourse is expected to remain sideways over the next few months on FY17 budget related uncertainties and fickle foreign flows. We think that the market has bottomed out. Headwinds to global equities emanating from a strengthening US Dollar, falling commodity prices notably oil, hawkish tone of the US Fed, and fear about the weakening global economic growth have abated. In the wake of this improving investment backdrop, emerging markets as a whole staged an impressive rebound over the past few weeks, with MSCI Emerging Market Index rising 17.7% from February's low and is up by 5.4% during CYTD.



The upside move has been triggered by a sharp recovery in global commodity prices, notably oil. The investor sentiments were further buoyed by Federal Reserve's dovish stance to raise interest rates slowly and gradually in view of a tepid economic recovery. Foreign selling at Pakistani stock market subsided during March as reflected in a minimal net outflow of US \$ 11 million during the month compared to an average monthly net outflow of US \$ 38million during fiscal year to date.

Notwithstanding short-term hiccups, we expect the stock market to deliver a decent double digit return over the next 12 months with our view premised on:

- An improving macroeconomic outlook as reflected in rising GDP growth, low inflation, and a comfortable external account position.
- Expected renewal of foreign interest in domestic equities as the Pakistani stock market likely reenters the widely tracked MSCI EM Index later in 2016, and foreign investors realize improving growth prospects of the domestic economy in the low commodity prices environment.
- Attractive valuations of the stock market as captured in forward Price to Earnings ratio of 8.1 times and dividend yield of 5.8%.
- Resumption of double-digit corporate earnings growth beyond 2016 as impact of lower commodity price and interest rate decline wanes. Encouragingly, crude oil, a key determinant of listed corporate sector profitability growth, is up 48% from its recent bottom to US \$ 40/barrel currently. The oil is expected to gradually rise further.

We advise investors to look beyond the recent lackluster stock market performance and volatility spikes, and focus on improving macroeconomic fundamentals, attractive valuations, and long-term corporate earnings growth, which would drive stock market higher in due course. The stock market is expected to offer higher return than the low interest rates offered by T-bills and bank deposits in 2016 and beyond. The 5.8% dividend yield on the stock market is about the same as the profit on the bank deposits. However, unlike bank deposits, the investment value also grows in due course of time in the stock market as is evident by its historical performance.

Disclaimer: This publication is for informational purpose only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell the fund. All investments in mutual funds and pension funds are subject to market risks. The price of units may go up as well as down. Past Performance is not necessarily indicative of future results.



March 2016

# **Stock Market Review**

After a disappointing start to the new calendar year, the market finally exhibited signs of strength in the month of March with a return of 5.6%. The performance for the month also allowed the market to pare its losses for the year where the return for the calendar year now stands at 1.0%. The volatility also reduced considerably as the market rose at a steady pace with improved liquidity during the month. Dovish statements by the US FED chairwoman and rise in the global commodities market led to all-round gains in the global equity markets, where emerging markets saw inflows of \$37bn during the month which is the highest in the past 21 months. While foreigners remained net sellers in Pakistan during the month with outflows of USD 11mn, the slowdown in foreign selling was evident as the cumulative selling during the previous two months stood at USD 89mn. Slow down in foreign selling amid healthy corporate results and stronger activity by local market participants yielded positive market performance. Towards the end of the month, MSCI also initiated consultation process for potential reclassification of Pakistan to Emerging Markets which garnered significant investor interest.

During the month, Cement, Oil and Gas Exploration Companies, and Pharmaceuticals sectors performed better than the market, whereas Commercial Banks, Chemicals, Fertilizer, and Textile Composite sectors lagged behind. Cement sector remained in the limelight as the growth in local dispatches solidified local and foreign investors' conviction on the earnings outlook of the sector. Oil & Gas Exploration Companies sector outperformed the market on the back of rise in oil prices whereas Pharmaceuticals sector outperformed due to steep rise in medicine prices in the local market. Commercial Banks sector underperformed during the month amid heavy foreign selling and muted inflation numbers which have kept hopes of an interest rate cut alive. Fertilizer sector also remained under pressure as inventory buildup and pressure on margins kept investors at bay. Textile Composite sector remained a laggard due to lack of investors' interest.

Going forward, we maintain our stance that investors have plenty of reasons to remain optimistic on the stock market such as attractive valuations as captured in 8.1 times forward PE; benign near-term inflation and interest rate outlook; comfortable external account position; and improving macroeconomic prospects. In view of the above, we believe the stock market is well placed to deliver a healthy double digit return in CY16 driven by around 6% dividend yield and likely re-rating of the market amid improving economic indicators. That said these returns may be accompanied by sporadic volatility spikes amid uncertain global economic environment and associated monetary policy moves; and rising geopolitical risks. To navigate through this challenging investment landscape, we recommend investors to keep a long-term perspective and avoid timing the market at every swing.

# Money Market Review

During the month of March 2016, yields on long-term bonds & T-bills declined due to rising liquidity injections by SBP and expectations of further rate cut in the upcoming monetary policy review meeting. SBP OMO (injection) size increased to Rs1.6 trillion from Rs1.4 trillion in the beginning of the month. Foreign exchange reserves remained stable above USD20 billion during the month. While CPI for Mar' 16 clocked at 3.9%, in line with the market expectation, as compared to 4.0% last month.

In the three T-Bill auctions during the month, Ministry of Finance (MoF) accepted Rs.488 billion against the target of Rs.450 billion and maturity of Rs468 billion. The cut-off yields for the last T-Bill auction came at 6.17%, 6.18% and 6.21% for 3, 6 and 12 month tenors respectively. T-Bills auctions bid pattern remained skewed towards 12 months as compared to 3 and 6 months. In PIB auction held on 21st March, MoF accepted an amount of Rs.115 billion against the target of Rs.50 billion and total participation of Rs.219 billion at a cut-off yield of 6.32%, 7.0% and 8.23% in the 3 year, 5 year and 10 years respectively, while no bids were received in 20 year tenors. The bid pattern witnessed a major participation in 5 year tenor followed by 3 and 10 year tenors respectively. On 24th March, MoF also conducted Fixed Rental Rate GOP Ijara Sukuk Auction and accepted Rs.80 billion against the target of Rs.80 billion.

We have adjusted the portfolio of our money market and income funds based on our capital market expectations. We are closely monitoring the developments in the capital markets and will rebalance the portfolio accordingly.

# **Our Contacts**

# Contact our Investment Consultant for free Investment advice

Call 0800-20002 🛚 UAN 111-111-632 🗍 sms NAFA INVEST to 8080 🗍 www.nafafunds.com 📗 info@nafafunds.com

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# MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (31/03/2016): Rs. 10.5777

March 2016

Performance %									
Performance Period	Mar 2016	FYTD 2016	Rolling 12 Months Apr 15 - Mar 16		FY 2014	FY 2013	FY 2012	FY 2011	Since Launch May 15, 2009*
NAFA Government Securities Liquid Fund	5.7%	5.7%	6.1%	8.3%	8.1%	8.7%	10.9%	11.5%	9.3%
Benchmark	5.7%	6.1%	6.4%	8.7%	8.6%	8.9%	10.8%	11.4%	9.5%

\* Annualized Return Based on Morning Star Methodology All other returns are Annualized Simple Return The performance reported is net of management fee & all other expenses and based on dividend reinvestment gross of with-holding tax where applicable.

## **General Information**

Launch Date: May 15, 2009 Fund Size: Rs. 4,957 million Open-end – Money Market Fund Type: Dealing Days: Daily - Monday to Saturday Dealing Time: (Mon - Thr) 9:00 A.M to 5:00 P.M (Friday) 9:00 A.M to 5:30 P.M (Saturday) 9:00 A.M to 1:00 P.M Settlement: 2-3 business days Pricing Mechanism: Forward Pricing Load: Front end: 0%, Back end: 0% Management Fee: 8% of Net Income (Min 0.5% p.a., Max 1.0% p.a.) **Risk Profile:** Exceptionally Low Fund Stability Rating: "AAA (f)" by PACRA Listing: Pakistan Stock Exchange Custodian & Trustee: Central Depository Company (CDC) Auditors: KPMG Taseer Hadi & Co. Chartered Accountants Benchmark: 70% 3-Month T-Bills & 30% average 3-Month deposit rates (AA & above rated banks) Fund Manager: Muhammad Ali Bhabha, CFA, FRM Growth Unit: Rs. 10,000/-Minimum Income Unit: Rs. 100,000/-Subscription: Asset Manager Rating: AM2+ by PACRA (High Investment Management Standards)

Asset Allocation (% of Total Assets)	31-Mar-16	29-Feb-16
T-Bills	40.5%	80.3%
Placements with DFIs	-	10.8%
Bank Deposits	59.2%	8.2%
Other including receivables	0.3%	0.7%
Total	100.0%	100.0%
Leverage	Nil	Nil

# WORKERS' WELFARE FUND (WWF)

The scheme has maintained provisions against Workers' Welfare Fund's liability to the tune of Rs. 115,240,318/-. If the same were not made the NAV per unit/ last one year return of scheme would be higher by Rs. 0.2459/2.46%. For details investors are advised to read note 11.1 of the Financial Statements of the Scheme for the half year ended December 31, 2015. From July 01, 2015 Workers Welfare Fund (WWF) is not being charged.

Name of the Members of Investment Committee Dr. Amjad Waheed, CFA Sajjad Anwar, CFA

Muhammad Ali Bhabha, CFA, FRM Syed Suleman Akhtar, CFA

Notes: 1) The calculation of performance does not include cost of front end load. 2) Taxes apply. Further, tax credit also available as per section 62 of the Income Tax Ordinance, 2001.

### **Investment Objective**

To generate optimal return with minimum risk, to provide easy liquidity and reasonable income to its unit holders by investing primarily in short-term Government Securities.

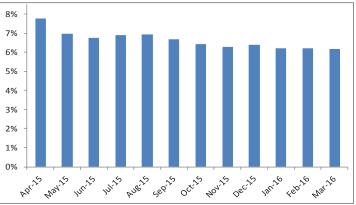
### Fund Manager Commentary

The Fund earned an annualized return of 5.7% during March 2016 versus the Benchmark return of 5.7%. The annualized return for FYTD is 5.7% against the Benchmark return of 6.1%. The return generated by the Fund is net of management fees and all other expenses.

NGSLF's stability rating is 'AAA (f)' awarded by PACRA. NGSLF is the largest Fund in Pakistan with this rating. The rating reflects exceptionally strong credit and liquidity profile of the Fund. Average daily allocation for the last 365 days in short-term T-Bills was around 78.2% of the Fund size. While at the end of the month, T-Bills comprised around 40.5% of the Total Assets and 50.1% of Net Assets. Weighted average time to maturity of the Fund is 7 days.

We will rebalance the allocation of the portfolio proactively based on the capital market outlook.

### Monthly average yield of 3-month T-Bills for the last 12 months



Credit Quality of the Portfolio as of March 31st, 2016 (% of Total Assets)

T-Bills (AAA rated)	40.5%
AA+	55.3%
AA	3.4%
AA- & below	0.5%
Other including receivables	0.3%
Total	100.0%

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# MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (31/03/2016): Rs. 10.2924

March 2016

Performance %							
Performance Period	Mar 2016	FYTD 2016	Rolling 12 Months Apr 15 - Mar 16	FY 2015	FY 2014	FY 2013	Since Launch February 23, 2012*
NAFA Money Market Fund	6.5%	6.3%	7.0%	8.9%	8.2%	9.2%	8.5%
Benchmark	4.4%	4.6%	4.9%	6.8%	6.9%	6.8%	6.5%

\* Annualized Return Based on Morning Star Methodology All other returns are Annualized Simple Return The performance reported is net of management fee & all other expenses and based on dividend reinvestment gross of with-holding tax where applicable.

### General Information

Launch Date:	February 23, 2012
Fund Size:	Rs. 5,142 Million
Type:	Open-end – Money Market Fund
Dealing Days:	Daily – Monday to Saturday
Dealing Time:	(Mon - Thr) 9:00 A.M to 5:00 P.M
0	(Friday) 9:00 A.M to 5:30 P.M
	(Saturday) 9:00 A.M to 1:00 P.M
Settlement:	2-3 business days
Pricing Mechanism:	Forward Pricing
Load:	Front end: without Life Insurance: 0.5%, with Life
	Insurance 3% (Nil on investment
	above Rs. 16 million), Back end: 0%
Management Fee:	8% of Net Income (Min 0.5% p.a., Max
	1.00% p.a.)
Risk Profile:	Very Low
Fund Stability Rating:	"AA (f)" by PACRA
Listing:	Pakistan Stock Exchange
Custodian & Trustee:	Central Depository Company (CDC)
Auditors:	A. F. Ferguson & Co
	Chartered Accountants
Benchmark:	3-Month deposit rates (AA & above rated banks)
Fund Manager:	Salman Ahmed
Minimum	Growth Unit: Rs. 10,000/-
Subscription:	Income Unit: Rs. 100,000/-
Asset Manager Rating:	AM2+ by PACRA (High Investment
	Management Standards)

Asset Allocation (% of Total Assets) 31-Mar-16 29-Feb-16

T-Bills	9.2%	-
Bank Deposits	90.2%	99.5%
Others including receivables	0.6%	0.5%
Total	100.0%	100.0%
Leverage	Nil	Nil

### WORKERS' WELFARE FUND (WWF)

The scheme has maintained provisions against Workers' Welfare Fund's liability to the tune of Rs. 69,380,310/-. If the same were not made the NAV per unit/ last one year return of scheme would be higher by Rs. 0.1389/1.44%. For details investors are advised to read note 9 of the Financial Statements of the Scheme for the half year ended December 31, 2015. From July 01, 2015 Workers Welfare Fund (WWF) is not being charged.

### Name of the Members of Investment Committee

Dr. Amjad Waheed, CFA Sajjad Anwar, CFA Muhammad Ali Bhabha, CFA, FRM Syed Suleman Akhtar, CFA Salman Ahmed

**Notes:** 1) The calculation of performance does not include cost of front end load. 2) Taxes apply. Further, tax credit also available as per section 62 of the Income Tax Ordinance, 2001.

Investment Objective

To provide stable income stream with preservation of capital by investing in AA and above rated banks and money market instruments.

### **Fund Manager Commentary**

The Fund earned an annualized return of 6.5% during March 2016 versus the Benchmark return of 4.4%, thus registering an outperformance of 2.1% p.a. Since its launch in February 2012, the Fund has outperformed its Benchmark by 2.0% p.a. by earning an annualized return of 8.5%. This outperformance is net of management fee and all other expenses.

Being a money market scheme, the Fund has very restrictive investment guidelines. The authorized investments of the Fund include T-Bills, Bank Deposits and Money Market instruments. Minimum eligible rating is 'AA', while the Fund is not allowed to invest in any security exceeding six months maturity. The weighted average time to maturity of the Fund cannot exceed 90 days. The Fund is rated AA(f) by PACRA which denotes a very strong capacity to maintain relative stability in returns and very low exposure to risks.

Weighted average time to maturity of the Fund is 16 days. We will rebalance the allocation of the portfolio proactively based on the capital market outlook.

### Credit Quality of the Portfolio as of March 31st, 2016 (% of Total Assets)

Govt Securities (AAA rated)	9.2%
AAA	0.1%
AA+	89.5%
AA	0.4%
AA- & below	0.2%
Other including receivables	0.6%
Total	100.0%

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# MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (31/3/2016): Rs. 10.8054

March 2016

Performance %				
Performance Period	Mar 2016	FYTD 2016	Rolling 12 Months Apr 15-Mar 16	Since Launch July 10, 2014*
NAFA Government Securities Savings Fund	5.6%	6.7%	7.6%	11.0%
Benchmark	5.7%	6.3%	6.7%	7.9%

\* Annualized Return Based on Morning Star Methodology The performance reported is net of management fee & all other expenses All other returns are Annualized Simple Return and based on dividend reinvestment gross of with-holding tax where applicable.

### **General Information**

Launch Date: Fund Size: Type: Dealing Days: Dealing Time:

Settlement: Pricing Mechanism Load:

Management Fee:

Risk Profile: Fund stability rating
Listing:
Custodian & Trustee:
Auditors:

	chartered / lecountarity
Benchmark:	70% average 6-Month PKRV & 30% average
	3-Month deposit rates (A+ & above rated banks)
Fund Manager:	Asad Haider
Minimum	Growth Unit: Rs. 10,000/-
Subscription:	Income Unit: Rs. 100,000/-
Asset Manager Rating:	AM2+ by PACRA (High Investment
	Management Standards)

Asset Allocation (% of Total Assets)	31-Mar-16	29-Feb-16
PIBs	20.1%	13.8%
Tbills	38.7%	70.8%
Placements with Banks	18.6%	5.8%
Bank Deposits	21.3%	9.0%
Other including receivables	1.3%	0.6%
Total	100.0%	100.0%
Leverage	Nil	Nil
		Γ\

July 10, 2014

Rs. 289 Million

2-3 business days

"AA- (f)" by PACRA

Forward Pricing

1.00% p.a.)

Low

Open-end - Income Fund

16 million) Back end: 0%

Pakistan Stock Exchange

KPMG Taseer Hadi & Co. Chartered Accountants

Daily - Monday to Saturday

(Mon - Thr) 9:00 A.M to 5:00 P.M (Friday) 9:00 A.M to 5:30 P.M

(Saturday) 9:00 A.M to 1:00 P.M

Front end: 1% (Nil on investment above Rs.

10% of Net Income (Min 0.5% p.a., Max

Central Depository Company (CDC)

WORKERS' WELFARE FUND (WWF)

The scheme has maintained provisions against Workers' Welfare Fund's liability to the tune of Rs. 1,621,195/- If the same were not made the NAV per unit/ last one year return of scheme would be higher by Rs.0.0607/0.60%. For details investors are advised to read note 11.1 of the Financial Statements of the Scheme for the half year ended December 31, 2015. From July 01, 2015 Workers Welfare Fund (WWF) is not being charged.

Name of the Members of Investment Committee
Dr. Amjad Waheed, CFA
Sajjad Anwar, CFA
Muhammad Ali Bhabha, CFA, FRM
Syed Suleman Akhtar, CFA
Asad Haider
Notes: 1) The calculation of performance does not include cost of front end load

2) Taxes apply. Further, tax credit also available as per section 62 of the Income Tax Ordinance, 2001.

### **Investment Objective**

To provide competitive return from portfolio of low credit risk by investing primarily in Government Securities.

### **Fund Manager Commentary**

During the month under review, the Fund has generated an annualized return of 5.6% against the benchmark return of 5.7%. Since its launch in July 2014, the Fund offered an annualized return of 11.0% against the Benchmark return of 7.9%, hence an outperformance of 3.1% p.a. This outperformance is net of management fee and all other expenses.

NAFA Government Securities Savings Fund (NGSSF) invests a minimum of 70% in Government Securities. The Fund invests a minimum 10% of its assets in less than 90 days T-Bills or saving accounts with banks, which enhances liquidity profile of the Fund.

As the asset allocation of the Fund shows, exposure in Government Securities was around 58.8% of the Total Assets and 60.1% of Net Assets at the end of the month with average time to maturity of 1.0 years and Yield to Maturity of 6.2% p.a. Last one year allocation in Government Securities was around 78.2%. The weighted average time-to-maturity of the Fund is 0.6 year.

We will rebalance the allocation of the fund proactively based on the capital market outlook.

Credit Quality of the Portfolio as of March	<b>31st, 2016</b> (% of Total Assets)
Government Securities (AAA rated)	58.8%
AAA	0.6%
AA+	2.9%
AA	2.5%
AA-	6.6%
A+ & below	27.3%
Other including receivables	1.3%
Total	100.0%
Total	100.0%

Disclaimer: This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. Past performance is not necessarily indicative of future results. Please read the Offering Document to understand investment policies and the risks involved.



# MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (31/03/2016): Rs. 10.6001

# March 2016

Performance %									
Performance Period	Mar 2016	FYTD 2016	Rolling 12 Months Apr 15 - Mar 16	FY 2015	FY 2014	FY 2013	FY 2012	FY 2011	Since Launch November 21, 2009*
NAFA Savings Plus Fund	6.5%	6.4%	6.7%	8.7%	7.9%	8.8%	11.0%	10.6%	9.1%
Benchmark	4.5%	4.7%	5.0%	6.7%	7.1%	7.3%	8.4%	8.4%	7.3%

\* Annualized Return Based on Morning Star Methodology All other returns are Annualized Simple Return

The performance reported is net of management fee & all other expenses and based on dividend reinvestment gross of with-holding tax where applicable.

### **Investment Objective**

To minimize risk, preserve capital and generate a reasonable return along with a high degree of liquidity from a portfolio primarily constituted of bank deposits and money market instruments.

### **Fund Manager Commentary**

The Fund earned an annualized return of 6.5% during the month versus the Benchmark return of 4.5% thus registering an outperformance of 2.0% p.a. Since its launch in November 2009, the Fund offered an annualized return of 9.1% against the Benchmark return of 7.3%, hence an outperformance of 1.8% p.a. This outperformance is net of management fee and all other expenses.

NSPF is one of the highest rated income funds in the market due to its restrictive investment guidelines. The Fund is allowed to invest in Government Securities up to a maximum maturity of 3 years and also in debt securities with rating of A and above with a maximum remaining maturity of 1 year. The Fund invests 25% of its assets in less than 90 days T-Bills or saving accounts with banks, which further enhances liquidity profile of the Fund.

The portfolio of NSPF is invested in Treasury bills, MTS, and bank deposits etc. The allocation in MTS is around 7.3%. The weighted average time to maturity of the entire Fund is around 32 days. Our internal guidelines permit MTS financing in only fundamentally strong companies with lower volatility. It is pertinent to mention that in this asset class the Fund provides financing at only pre- determined rates of return with no direct exposure to the stock market.

We will rebalance the allocation of the portfolio proactively based on the capital market outlook.

Credit Qualit	ty of the Portfolio as	of March 31st,	2016 (% of Total Assets)
---------------	------------------------	----------------	--------------------------

Govt. Securities (AAA rated)	7.1%
AAA	0.8%
AA+	16.3%
AA	10.2%
AA AA-	33.9%
A+ & below	23.1%
MTS (Unrated)	7.3%
Other including receivables	1.3%
Total	100.0%

#### Launch Date: November 21, 2009 Fund Size: Rs. 537 million Open-end – Income fund Type:

**General Information** 

**Dealing Days:** 

Dealing Time:	(Mon - Thr) 9:00 A.M to 5:00 P.M
0	(Friday) 9:00 A.M to 5:30 P.M
	(Saturday) 9:00 A.M to 1:00 P.M
Settlement:	2-3 business days
Pricing Mechanism:	Forward Pricing
Load:	Front end: without Life Insurance: 0.5%, with
	Life Insurance 3% (Nil on investment above
	Rs. 16 million), Back end: 0%
Management Fee:	10% of Net Income (Min 0.5% p.a., Max
	1.50% p.a.)
Risk Profile:	Very Low
Fund Stability Rating:	"AA- (f)" by PACRA
Listing:	Pakistan Stock Exchange
Custodian & Trustee:	Central Depository Company (CDC)
Auditors:	KPMG Taseer Hadi & Co. Chartered Accountants
Benchmark:	Average 6-Month deposit rate (A & above
	rated banks)
Fund Manager:	Muhammad Ali Bhabha, CFA, FRM
Minimum	Growth Unit: Rs. 1,000/-
Subscription:	Income Unit: Rs. 100,000/-
Asset Manager Rating:	AM2+ by PACRA (High Investment
	Management Standards)

Daily - Monday to Saturday

Asset Allocation (% of Total Assets)	31-Mar-16	29-Feb-16
T-Bills	7.1%	6.8%
Margin Trading System (MTS)	7.3%	9.8%
Placements with Banks	17.4%	18.0%
Bank Deposits	66.9%	64.5%
Other including receivables	1.3%	0.9%
Total	100.0%	100.0%
Leverage	Nil	Nil

# WORKERS' WELFARE FUND (WWF)

The scheme has maintained provisions against Workers' Welfare Fund's liability to the tune of Rs.12,099,338/-. If the same were not made the NAV per unit/ last one year return of scheme would be higher by Rs. 0.2390/2.40%. For details investors are advised to read note 12.1 of the Financial Statements of the Scheme for the half year ended December 31, 2015. From July 01, 2015 Workers Welfare Fund (WWF) is not being charged.

## Name of the Members of Investment Committee

Dr. Amjad Waheed, CFA Sajjad Anwar, CFA Muhammad Ali Bhabha, CFA, FRM Syed Suleman Akhtar, CFA

Notes: 1) The calculation of performance does not include cost of front end load. 2) Taxes apply. Further, tax credit also available as per section 62 of the Income Tax Ordinance, 2001

Disclaimer: This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. Past performance is not necessarily indicative of future results. Please read the Offering Document to understand investment policies and the risks involved



# MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (31/03/2016): Rs. 10.5906

# March 2016

Performance %								
Performance Period	Mar 2016	FYTD 2016	Rolling 12 Months Apr 15 - Mar 16	FY 2015	FY 2014	FY 2013	FY 2012	Since Launch August 20, 2010 *
NAFA Riba Free Savings Fund	5.5%	5.6%	5.9%	7.4%	7.8%	8.7%	10.8%	8.5%
Benchmark	4.6%	5.0%	5.3%	6.7%	6.7%	7.3%	8.3%	7.1%

\* Annualized Return Based on Morning Star Methodology All other returns are Annualized Simple Return

August 20, 2010

Rs. 1,422 million

2-3 business days

Forward Pricing

1.25% p.a.)

"A(f)" by PACRA

Salman Ahmed

Pakistan Stock Exchange

Deloitte Yousuf Adil

Chartered Accountants

above rated Islamic Banks

Growth Unit: Rs. 10,000/-

Income Unit: Rs. 100,000/-

Management Standards)

AM2+ by PACRA (High Investment

31-Mar-16

7.0%

91.8%

1.2%

Nil

29-Feb-16

8.2%

90.1%

1.7%

Nil

100.0%

Very Low

Daily - Monday to Saturday

(Friday) 9:00 A.M to 5:30 P.M

Rs. 16 million), Back end: 0%

(Mon - Thr) 9:00 A.M to 5:00 P.M

(Saturday) 9:00 A.M to 1:00 P.M

Front end: without Life Takaful: 0.5%, with

10% of Net Income (Min 0.5% p.a., Max

Life Takaful 3% (Nil on investment above

Central Depository Company (CDC)

Average 6-month deposit rate of A- and

Open-end - Shariah Compliant Income Fund

The performance reported is net of management fee & all other expenses and based on dividend reinvestment gross of with-holding tax where applicable.

### **General Information**

Launch Date:

Dealing Days:

Dealing Time:

Settlement:

Load:

Pricing Mechanism:

Management Fee:

Fund Stability Rating:

Custodian & Trustee:

**Risk Profile:** 

Listing:

Auditors:

Benchmark:

Minimum

Subscription: Asset Manager Rating:

GOP Ijara Sukuk

Other including receivables

Bank Deposits

<u>Total</u> Leverage

Asset Allocation (% of Total Assets)

Fund Manager:

Fund Size:

Type:

### **Investment Objective**

To provide preservation of capital and earn a reasonable rate of return along with a high degree of liquidity by investing in short-term Shariah compliant banks and money market / debt securities.

### Fund Manager Commentary

The Fund generated an annualized return of 5.5% for the month of March 2016 versus the Benchmark return of 4.6% thus registering an outperformance of 0.9% p.a. During FYTD the Fund has outperformed its Benchmark by 0.6% by earning an annualized return of 5.6%. This outperformance is net of management fee and all other expenses.

The Fund aims to consistently provide better return than the profit rates offered by Islamic Banks / Islamic windows of commercial banks, while also providing easy liquidity along with a high quality credit profile. The Fund is allowed to invest in short-term Shariah compliant money market securities of up to six months maturity rated AA- or better. The Fund is not authorized to invest in corporate debt securities and the Equities.

The allocation of the Fund is around 7.0% in GOP Ijarah Sukuks, which are floating rate instruments with 6-months coupon re-setting. Around 91.8% of the portfolio is invested in bank deposits which enhances the liquidity profile of the Fund. The weighted average time to maturity of the Fund is 70 days.

We will rebalance the allocation of the fund proactively based on the capital market outlook.

Credit Quality of the Portfolio as of March 31st, 2016 (% of Total Assets)

GOP Ijarah Sukuk (AAA rated)	7.0%
AAA	22.9%
AA+	3.7%
AA	0.3%
AA-	0.1%
A+	15.5%
A	0.2%
A-	49.1%
Other including receivables	1.2%
Total	100.0%

The scheme has maintained provisions against Workers' Welfare Fund's
liability to the tune of Rs. 10,079,475/ If the same were not made the NAV
per unit/last one year return of scheme would be higher by Rs.0.0751/0.75%.
For details investors are advised to read note 13 of the Financial Statements of
the Scheme for the half year ended December 31, 2015. From July 01, 2015
Workers Welfare Fund (WWF) is not being charged.

WORKERS' WELFARE FUND (WWF)

Name of the Members of Investment Committee Dr. Amjad Waheed, CFA

Salman Ahmed Sajjad Anwar, CFA Muhammad Ali Bhabha, CFA, FRM Syed Suleman Akhtar, CFA Salman Ahmed

Notes: 1) The calculation of performance does not include cost of front end load. 2) Taxes apply. Further, tax credit also available as per section 62 of the Income Tax Ordinance, 2001

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# MONTHLY REPORT (MUEAP's Recommended Format) Unit Price (31/03/2016): Rs. 10.9899

March 2016

Performance %							
Performance Period	Mar 2016	FYTD 2016	Rolling 12 Months Apr 15 - Mar 16	FY 2015	FY 2014	FY 2013	Since Launch October 28, 2011*
NAFA Financial Sector Income Fund	7.2%	6.6%	7.8%	10.9%	7.9%	9.3%	9.4%
Benchmark	5.8%	6.0%	6.2%	8.3%	8.9%	9.0%	8.6%

\* Annualized Return Based on Morning Star Methodology All other returns are Annualized Simple Return

October 28, 2011

2-3 business days

1.50% p.a.)

Low

Open-end - Income Fund

16 million) Back end: 0%

A+(f) by PACRA Pakistan Stock Exchange

A. F. Ferguson & Co.

Salman Ahmed

Chartered Accountants

Daily – Monday to Saturday (Mon - Thr) 9:00 A.M to 5:00 P.M

Forward Pricing Front end: 1% (Nil on investment above Rs.

10% of Net Income (Min 0.5% p.a., Max

Central Depository Company (CDC)

70% 6-Month KIBOR & 30% average

3-Month deposit rates (A & above rated banks)

(Friday) 9:00 A.M to 5:30 P.M (Saturday) 9:00 A.M to 1:00 P.M

Rs. 863 Million

The performance reported is net of management fee & all other expenses and based on dividend reinvestment gross of with-holding tax where applicable.

### **General Information**

Launch Date: Fund Size: Type: Dealing Days: Dealing Time:

Settlement: Pricing Mechanism Load:

Management Fee:

**Risk Profile:** Fund stability rating Listing: Custodian & Trustee: Auditors:

Benchmark:

Fund Manager: Minimum Subscription: Asset Manager Rating:

#### Growth Unit: Rs. 10,000/-Income Unit: Rs. 100,000/-AM2+ by PACRA (High Investment Management Standards) 29-Feb-16 Asset Allocation (% of Total Assets) 31-Mar-16 TFCs 42 0% 40.6%

Tbills	0.1%	0.1%
Bank Placements	26.6%	21.1%
Bank Deposits	29.2%	36.6%
Other including receivables	2.1%	1.6%
Total	100.0%	100.0%
Leverage	Nil	Nil

### Top TFC (as at Mar 31, 2016)

Name of TFC	% of Total Assets
Bank Alfalah Limited IV - FT	19.4%
Faysal Bank Limited III	15.8%
Askari Bank Limited IV	5.0%
Standard Chartered Bank (Pakistan) Limited IV	1.8%
Total	42.0%

### WORKERS' WELFARE FUND (WWF)

The scheme has maintained provisions against Workers' Welfare Fund's liability to the tune of Rs. 17,975,588/- If the same were not made the NAV per unit/ last one year return of scheme would be higher by Rs.0.2290/2.24%. For details investors are advised to read note 9 of the Financial Statements of the Scheme for the half year ended December 31, 2015. From July 01, 2015 Workers Welfare Fund (WWF) is not being charged

Name of the Members of Investment Commit Dr. Amjad Waheed, CFA Sajjad Anwar, CFA Muhammad Ali Bhabha, CFA, FRM Syed Suleman Akhtar, CFA Salman Ahmed

Notes: 1) The calculation of performance does not include cost of front end load. 2) Taxes apply. Further, tax credit also available as per section 62 of the Income Tax Ordinance, 2001.

### **Investment Objective**

To provide income enhancement and preservation of capital by investing in prime quality Financial Sector TFCs/Sukuks, Bank deposits and short-term money market instruments.

### Fund Manager Commentary

The Fund generated an annualized return of 7.2% for the month of March 2016 versus the Benchmark return of 5.8%. Since its launch in October 2011, the Fund offered an annualized return of 9.4% against the Benchmark return of 8.6%, hence an outperformance of 0.8% p.a. This outperformance is net of management fee and all other expenses.

The Fund is unique as it invests a minimum 70% of its assets in Financial Sector (mainly banks) debt securities, instruments or deposits. Minimum entity rating of issuers of debt securities is 'AA-'. This minimizes credit risk and at the same time enhances liquidity of the Fund. Duration of the overall portfolio cannot be more than one year. This minimizes interest rate or pricing risk. The Fund invests 25% of its assets in less than 90 days T-Bills or saving accounts with banks, which further enhances liquidity profile of the Fund.

Exposure in TFCs was 42.0% at the end of the month with average time to maturity of 1.8 years. The TFC portfolio of the Fund is predominantly floating rate linked to KIBOR. The weighted average time-to-maturity of the Fund is 0.8 year.

We will rebalance the allocation of the portfolio proactively based on the capital market outlook.

Credit Quality of the Portfolio as of March 31st, 2016 (% of Total Assets)

T-Bills (AAA rated)	0.1%
AAA AA+	2.7%
AA+	0.2%
AA	1.0%
AA-	63.7%
A+	29.8%
A & below	0.4%
Other including receivables	2.1%
Total	100.0%

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# MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (31/03/2016): Rs. 10.0098

March 2016

Performance %									
Performance Period	Mar 2016		Rolling 12 Months Apr 15 - Mar 16		FY 2014	FY 2013	FY 2012	FY 2011	Since Launch October 26, 2007*
NAFA Islamic Aggressive Income Fund	7.4%	7.5%	8.0%	9.2%	13.6%	6.8%	19.0%	9.0%	6.8%
Benchmark	4.5%	4.8%	5.1%	6.6%	6.5%	7.0%	7.9%	7.1%	6.5%

\* Annualized Return Based on Morning Star Methodology All other returns are Annualized Simple Return

The performance reported is net of management fee & all other expenses and based on dividend reinvestment gross of with-holding tax where applicable.

### **General Information**

Launch Date: October 26, 2007 Rs. 2,270 million Fund Size: Open-end - Shariah Compliant Aggressive Type: Income Fund Dealing Days: Daily - Monday to Friday (Mon - Thr) 9:00 A.M to 5:00 P.M Dealing Time: (Friday) 9:00 A.M to 5:30 P.M Settlement: 2-3 business days Forward Pricing Pricing Mechanism: Front end: 1% (Nil on investment above Load: Rs. 16 million), Back end: 0% Management Fee: 10% of Net Income (Min 0.5% p.a., Max 1.00% p.a.) Risk Profile: Low to Medium Fund Stability Rating: "A-(f)" by PACRA Listing: Pakistan Stock Exchange Custodian & Trustee: Central Depository Company (CDC) Auditors: KPMG Taseer Hadi & Co. Chartered Accountants Benchmark: Average 3-month deposit rate of Islamic Banks Fund Manager: Muhammad Imran, CFA, ACCA Minimum Growth Unit: Rs. 10,000/-Subscription: Income Unit: Rs. 100,000/-Asset Manager Rating: AM2+ by PACRA (High Investment Management Standards)

Asset Allocation (% of Total Assets)	31-Mar-16	29-Feb-16
Sukuks	1.9%	2.1%
GOP Ijara Sukuks - Govt. Backed	4.1%	4.3%
Bank Deposits	93.2%	92.8%
Other including receivables	0.8%	0.8%
Total	100.0%	100.0%
Leverage	Nil	Nil

Top Sukuk Holdings (as at	Mar 31, 2016)
Name of Sukuk	% of Total Assets
K Electric Azm Sukuk - 5 Yrs	1.1%
K Electric Azm Sukuk - 3 Yrs	0.7%
Maple Leaf Cement (Sukuk I)	0.1%
Total	1.9%

### WORKERS' WELFARE FUND (WWF)

The scheme has maintained provisions against Workers' Welfare Fund's liability to the tune of Rs. 2,944,049/-. If the same were not made the NAV per unit/ last one year return of scheme would be higher by Rs.0.0130/0.14%. For details investors are advised to read note 11.1 of the Financial Statements of the Scheme for the half year ended December 31, 2015. From July 01, 2015 Workers Welfare Fund (WWF) is not being charged.

Name of the Members of Investment Committee Dr. Amjad Waheed, CFA Sajjad Anwar, CFA Muhammad Ali Bhabha, CFA, FRM Syed Suleman Akhtar, CFA Muhammad Imran, CFA, ACCA

Notes: 1) The calculation of performance does not include cost of front end load. 2) Taxes apply. Further, tax credit also available as per section 62 of the Income Tax Ordinance, 2001.

### **Investment Objective**

To seek preservation of capital and earn a reasonable rate of return in a Shariah compliant manner.

### **Fund Manager Commentary**

During the month under review, the Fund posted an annualized return of 7.4% as compared to the Benchmark return of 4.5% thus registering an outperformance of 2.9% p.a. due to principal and markup payment of non performing Cable and Electrical Good sector Sukuk. During FYTD, the Fund has posted 7.5% annualized return versus 4.8% by the Benchmark, hence an outperformance of 2.7% p.a. This outperformance is net of management fee and all other expenses.

The allocation in corporate Sukuks stood at around 1.9% of the total assets. Around 93.2% of the portfolio is allocated in bank deposits. The higher allocation in bank deposits is due to better yields as compared to other authorized alternative investment avenues.

The weighted average Yield-to-Maturity (YTM) of the Sukuk portfolio is around 5.9% p.a. and weighted average time to maturity is 2.6 years. The weighted average time to maturity of the Fund is 61 days.

We will rebalance the allocation of the fund proactively based on the capital market outlook.

Credit Quality of the Portfolio as of March 31st, 2016 (% of Total Assets)

GOP Ijarah Sukuk (AAA rated)	4.1%
AAA	16.8%
AA+	0.1%
AA	1.8%
AA-	0.3%
A+	20.8%
AA A+ A	0.2%
A-	55.1%
Other including receivables	0.8%
Total	100.0%

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# MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (31/03/2016): Rs. 11.3335

March 2016

Performance %									
Performance Period	Mar 2016		Rolling 12 Months Apr 15 - Mar 16		FY 2014	FY 2013	FY 2012	FY 2011	Since Launch April 21, 2006 *
NAFA Income Opportunity Fund	7.4%	7.9%	9.0%	13.2%	16.6%	10.3%	(0.5%)	5.5%	8.4%
Benchmark	6.4%	6.6%	6.8%	9.0%	9.8%	9.9%	12.4%	13.4%	10.9%

\* Annualized Return Based on Morning Star Methodology All other returns are Annualized Simple Return

The performance reported is net of management fee & all other expenses and based on dividend reinvestment gross of with-holding tax where applicable.

### **General Information**

Launch Date: Fund Size: Type: Dealing Days: Dealing Time: Settlement: Pricing Mechanism: Load: Management Fee: Risk Profile: Fund Stability Rating: Listing: Custodian & Trustee: Auditors: Benchmark: Fund Manager: Minimum

Subscription: Asset Manager Rating:

April 21, 2006 Rs. 10,744 million Open-end – Income Fund Daily – Monday to Saturday (Mon - Thr) 9:00 A.M to 5:00 P.M (Friday) 9:00 A.M to 5:30 P.M (Saturday) 9:00 A.M to 1:00 P.M -3 business days Forward Pricing Front end: 1% (Nil on investment above Rs. 16 million), Back end: 0% 1.30% per annum Low Low "A(f)" by PACRA Pakistan Stock Exchange Central Depository Company (CDC) Deloitte Yousuf Adil Chartered Accountants 6-Month KIBOR Muhammad Imran, CFA, ACCA Growth Unit: Rs. 10,000/-Income Unit: Rs. 100,000/-AM2+ by PACRA (High Investment Management Standards)

Asset Allocation (% of Total Assets)	31-Mar-16	29-Feb-16
TFCs / Sukuks	4.6%	7.4%
MTS	0.1%	0.3%
T-Bills	0.6%	0.7%
Placements with Banks	16.3%	16.7%
PIBs	2.4%	2.6%
Equity	0.3%	0.3%
Bank Deposits	70.2%	64.0%
Equity Bank Deposits Others including receivables	5.5%	8.0%
Total	100.0%	100.0%
Leverage	Nil	Nil

# Top 10 TFC/Sukuk Holdings (as at Mar 31, 2016)

Name of TFCs / Sukuks	% of Total Assets
K Electric Azm Sukuk	1.9%
Bank Alfalah Limited V	1.5%
Jahangir Siddiqui and Company Ltd. 08-APR-14	0.6%
Maple Leaf Cement (Sukuk I)	0.4%
Jahangir Siddiqui and Company Ltd. 30-OCT-12	0.2%
Total	4.6%

# WORKERS' WELFARE FUND (WWF)

The scheme has maintained provisions against Workers' Welfare Fund's liability to the tune of Rs. 31,128,042/-. If the same were not made the NAV per unit/ last one year return of scheme would be higher by Rs. 0.0328/0.32% For details investors are advised to read note 12 of the Financial Statements of the Scheme for the half year ended December 31, 2015. From July 01, 2015 Workers Welfare Fund (WWF) is not being charged.

Name of the Members of Investment Committee
Dr. Amjad Waheed, CFA
Sajjad Anwar, CFA
Muhammad Ali Bhabha, CFA, FRM
Syed Suleman Akhtar, CFA
Muĥammad Imran, CFA, ACCA
and The extended in the ofference of the set include and offerent and lead

Notes: 1) The calculation of performance does not include cost of front end load. 2) Taxes apply. Further, tax credit also available as per section 62 of the Income Tax Ordinance, 2001 **Investment Objective** 

To seek maximum possible preservation of capital and a reasonable rate of return via investing primarily in money market & debt securities having good credit rating and liquidity.

### **Fund Manager Commentary**

The Fund posted an annualized return of 7.4% in March 2016 as compared to the Benchmark return of 6.4% thus registering an outperformance of 1% p.a.due to principal and markup payment of non performing Cable and Electrical Good sector Sukuk. During FYTD the Fund has outperformed its Benchmark by 1.3% by earning an annualized return of 7.9%. This outperformance is net of management fee and all other expenses.

The weighted average Yield to Maturity of the Fund is around 7.6% p.a. and that of the TFC portfolio is 7.2% p.a. The weighted average time to maturity of the Fund is around 0.2 year. The Fund's sector allocation is fairly diversified with exposure to Electricity, Banking, Cement and Financial Services sectors. TFC portfolio of the Fund is predominantly floating rate linked to KIBOR. However, since TFCs prices may go up or down, therefore, only investors with medium-term investment horizon are advised to invest in this Fund.

We will rebalance the allocation of the fund proactively based on the capital market outlook.

Details of Non-Compliant Investments							
Particulars	Type of Investment	Value of Investments before Provision	Provision held	Value of Investments after Provision	% of Net Assets	% of Gross Assets	
BRR Guardian Modaraba	SUKUK	26,562,500	26,562,500	-	-	-	
Saudi Pak Leasing	TFC	41,321,115	41,321,115	-	-	-	
World Call Telecom Limited	TFC	88,455,825	88,455,825	-	-	-	
Eden Housing (Sukuk II)	SUKUK	9,056,250	9,056,250	-	-	-	
Agritech Limited I	TFC	149,860,200	149,860,200	-	-	-	
Agritech Limited V	TFC	32,320,000	32,320,000	-	-	-	
Azgard Nine Limited III	TFC	108,376,850	108,376,850	-	-	-	
Azgard Nine Limited V	TFC	82,180,000	82,180,000	-	-	-	
Dewan Cement Limited	TFC	150,000,000	150,000,000	-	-	-	
New Allied Electronics (PPTFC)	TFC	31,706,536	31,706,536	-	-	-	
New Allied Electronics (Sukuk II)	SUKUK	44,148,934	44,148,934	-	-	-	
PACE Pakistan Limited	TFC	149,820,000	149,820,000	-	-	-	
Azgard Nine Limited (Non-Voting Ordinary Shares)	Equity	12,854	12,854	-	-	-	
Agritech Limited Shares	Equity	141,403,150	106,335,169	35,067,981	0.3%	0.3%	
Total		1,055,224,214	1,020,156,233	35,067,981	0.3%	0.3%	

## Credit Quality of the Portfolio as of March 31st, 2016 (% of Total Assets)

PIBs (AAA rated)	2.4%
T-Bills (AAA rated)	0.6%
AAA	0.4%
AA+	12.3%
AA	2.6%
AA-	57.6%
A+	17.6%
A	0.6%
MTS (Un-rated)	0.1%
Equity (Un-rated)	0.3%
NR & Other including receivables	5.5%
Total	100.0%

Disclaimer: This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. Past performance is not necessarily indicative of future results.Please read the Offering Document to understand investment policies and the risks involved. The scheme holds certain non-complaint investments. Before making any investment decession, investors should review the latest monthly Fund Manager Report and Financial Statements. The reported returns may include provisioning and reversal of provisioning against some debt securities.



# MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (31/03/2016): Rs. 10.2651

# March 2016

Performance %									
Performance Period	Mar 2016	FYTD 2016	Rolling 12 Months Apr 15 - Mar 16	FY 2015	FY 2014	FY 2013	FY 2012	FY 2011	Since Launch March 28, 2008*
NAFA Income Fund	7.4%	7.3%	8.2%	13.7%	2.3%	6.9%	(6.9%)	(4.2%)	3.8%
Benchmark	6.4%	6.6%	6.8%	9.0%	9.8%	9.9%	12.4%	13.2%	10.8%

\* Annualized Return Based on Morning Star Methodology All other returns are Annualized Simple Return The performance reported is net of management fee & all other expenses and based on dividend reinvestment gross of with-holding tax where applicable.

### General Information

Launch Date: March 28, 2008 Fund Size: Rs. 671 million Type: Dealing Days: Open-end – Income Fund Daily – Monday to Friday (Mon - Thr) 9:00 A.M to 5:00 P.M Dealing Time: (Friday) 9:00 A.M to 5:30 P.M Settlement: -3 búsiness days Forward Pricing Front end: 1% (Nil on investment above Pricing Mechanism: Load: Rs. 16 million), Back end: 0% Management Fee: 10% of Net Income (Min 0.5% p.a., Max 1.00% p.a.) **Risk Profile:** Low Fund Stability Rating A (f)" by PACRA Pakistan Stock Exchange Listing: Custodian & Trustee: MCB Financial Services Limited Auditors: Deloitte Yousuf Adil Chartered Accountants Benchmark: 6-Month KIBOR Muhammad Ali Bhabha, CFA, FRM Fund Manager: Growth Unit: Rs. 10,000/ Minimum Subscription: Income Unit: Rs. 100,000/-Asset Manager Rating: AM2+ by PACRA (High Investment Management Standards)

# Asset Allocation (% of Total Assets) 31-Mar-16 29-Feb-16 TFCs / Sukuks 21.4% 19.5% T-Bills 6.0% 6.5%

1 Dillo	0.070	0.5 /0
MTS	1.1%	2.2%
Placement with Banks	10.6%	17.8%
Bank Deposits	59.7%	52.9%
Others including receivables	1.2%	1.1%
Total	100.0%	100.0%
Leverage	Nil	Nil

### Top TFC (as at Mar 31, 2016)

Name of TFC / Sukuk	% of Total Assets
K Electric Azm Sukuk	7.4%
Askari Bank Limited -TFC (30-09-14)	5.4%
Faysal Bank Limited	3.7%
Jahangir Siddiqui and Company Ltd. 08-APR-14	3.2%
Bank Alfalah Limited (Floater)	1.5%
Jahangir Siddiqui and Company Ltd. 30-OCT-12	0.2%
Total	21.4%

### WORKERS' WELFARE FUND (WWF)

The scheme has maintained provisions against Workers' Welfare Fund's liability to the tune of Rs. 4,095,302/-. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs.0.0627/0.66%. For details investors are advised to read note 11 of the Financial Statements of the Scheme for the half year ended December 31, 2015. From July 01, 2015 Workers Welfare Fund (WWF) is not being charged.

Name of the Members of Investment Committee
Dr. Amjad Waheed, CFA
Sajjad Anwar, CFA
Muhammad Ali Bhabha, CFA, FRM
Syed Suleman Akhtar, CFA

**Notes:** 1) The calculation of performance does not include cost of front end load. 2) Taxes apply. Further, tax credit also available as per section 62 of the Income Tax Ordinance, 2001

### **Investment Objective**

To earn a competitive rate of return while preserving capital to the extent possible by investing in liquid assets.

### Fund Manager Commentary

The Fund posted an annualized return of 7.4% during March 2016 versus the Benchmark return of 6.4%. The annualized return during FYTD is 7.3% against the Benchmark return of 6.6%, hence an outperformance of 0.7% p.a. This outperformance is net of management fee and all other expenses.

As the allocation of the Fund shows, exposure in TFCs and Sukuks stands at 21.4%. All TFCs in the Fund are floating rate instruments linked to KIBOR.

The weighted average Yield-to-Maturity of the Fund is around 7.5% p.a. while its weighted average time to maturity is 0.7 year. This yield does not include potential recovery in fully provided TFCs (Face Value of around Rs. 309 million), which is potential upside for the Fund. Thus, the Fund is expected to perform well over the medium to long term horizon. However, since TFCs prices may go up or down, therefore, only investors with medium term investment horizon are advised to invest in this Fund.

We will rebalance the allocation of the fund proactively based on the capital market outlook.

Deta	Details of Non-Compliant Investments								
Particulars	Type of Investment	Value of Investments before Provision	Provision held	Value of Investments after Provision	% of Net Assets	% of Gross Assets			
World Call Telecom Limited	TFC	26,881,190	26,881,190	-	-	-			
Saudi Pak Leasing	TFC	41,321,115	41,321,115	-	-	-			
Eden Housing (Sukuk II)	SUKUK	19,687,500	19,687,500	-	-	-			
Agritech Limited II	TFC	149,875,800	149,875,800	-	-	-			
Agritech Limited V	TFC	22,180,000	22,180,000	-	÷	-			
New Allied Electronics (Sukuk II)	SUKUK	49,054,371	49,054,371	-	-	-			
Total		308,999,976	308,999,976	-	-	-			

### Credit Quality of the Portfolio as of March 31st, 2016 (% of Total Assets)

Govt. Securities (AAA rated)	6.0%
AAA AA+	0.1%
AA+	3.4%
AA	8.9%
AA-	68.4%
A+ & below	10.9%
MTS (Unrated)	1.1%
Other including receivables	1.2%
Total	100.0%

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March 2016

# MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (31/03/2016): Rs.14.8593

Performance %								
Performance Period	Mar 2016	FYTD 2016	Rolling 12 Months Apr 15 - Mar 16	FY 2015	FY 2014	FY 2013	FY 2012	Since Launch August 20, 2010*
NAFA Asset Allocation Fund	3.6%	0.5%	13.8%	24.6%	13.7%	32.0%	14.4%	18.3%
Benchmark**	2.4%	0.6%	6.1%	9.6%	15.3%	17.1%	8.1%	11.1%

\* Annualized Return All Other returns are Cumulative The performance reported is net of management fee & all other expenses and based on dividend reinvestment gross of with-holding tax where applicable. \*\*From January 01, 2014, KSE-30 Total Return Index

### General Information

Launch Date: Fund Size: Type:	August 20, 2010 Rs. 1,142 million Open-end – Asset Allocation Fund Daily – Monday to Friday
Déaling Days: Dealing Time:	Daily – Monday to Friday (Mon-Thr) 9:00 A.M to 5:00 P.M (Friday) 9:00 A.M to 5:30 P.M
Settlement: Pricing Mechanism: Load:	2-3 business days Forward Pricing Front end – 3%, (Nil on investment above Rs. 50 million)
Management Fee:	Back end - 0% 2% per annum
Risk Profile: Listing: Custodian & Trustee:	Moderate Pakistan Stock Exchange Central Depository Company (CDC) Deloitte Yousuf Adil
Auditors:	Chartered Accountants
Benchmark:	1/3 of average 3-month bank deposit rate; 1/3 of 6-month KIBOR; 1/3 of KSE 30 Index Total Return
Fund Manager: Minimum Subscription: Asset Manager Rating:	Muhammad Imran, CFA, ACCA Growth Unit: Rs. 10,000/- Income Unit: Rs. 100,000/- AM2+ by PACRA (High Investment Management Standards)

Asset Allocation (% of Total Assets)	31-Mar-16	29-Feb-16
Equities / Stocks	54.2%	54.9%
Cash	34.6%	32.9%
Bank Placements	8.4%	10.4%
Others including receivables	2.8%	1.8%
Total	100.0%	100.0%

#### Nil Nil Leverage Characteristics of Equity Portfolio\*\*\* PER PBV DY 7.9 2.1 5.6% NAAF KSE-30 9.2 1.9 6.0% \*\*\* Based on NAFA's estimates

Top Five Sectors (% of Total Assets) (as on 31s	t March, 2016)
Cement	9.4%
Oil & Gas Exploration Companies	6.8%
Commercial Banks	6.6%
Textile Composite	5.5%
Engineering	5.1%
Others	20.8%

Name of the Members of Investment Committee	T
Dr. Amjad Waheed, CFA Sajjad Anwar, CFA Syed Suleman Akhtar, CFA Asim Wahab Khan, CFA Muhammad Ali Bhabha, CFA, FRM Muhammad Imran, CFA, ACCA <b>WORKERS' WELFARE FUND (WWF)</b> The scheme has maintained provision against Workers' Welfare Func liability to the tune of Rs 18,637,505/-If the same were not made the NAV p unit/ last one year return of scheme would be higher by Rs 0.2425/1.86%.F details investors are advised to read Note 11 of the Financial Statements the Scheme for the half year ended December 31, 2015. From July 01, 201 Workers Welfare Fund (WWF) is not being charged.	Nam Kohinoor Te D G Khan (
WORKERS' WELFARE FUND (WWF)	Indus Moto Lucky Ceme
The scheme has maintained provision against Workers' Welfare Fund's liability to the tune of Rs 18,637,505/-If the same were not made the NAV per unit/ last one year return of scheme would be higher by Rs 0.2425/1.86%. For details investors are advised to read Note 11 of the Financial Statements of the Scheme for the half year ended December 31, 2015. From July 01, 2015 Workers Welfare Fund (WWF) is not being charged.	Nishat Mills Tariq Glass Internationa Thal Ltd Kot Addu Po
Notes: 1) The calculation of performance does not include cost of front end load. 2) Taxes apply. Further, tax credit also available as per section 62 of the Income Tax Ordinance, 2001.	Hub Power Total

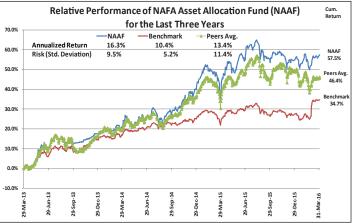
To generate income by investing in Debt & Money Market securities and to generate capital appreciation by investing in equity and equity related securities.

### Fund Manager's Commentary

**Investment Objective** 

During the month under review, NAFA Asset Allocation Fund's (NAAF) unit price (NAV) increased by 3.6% while the Benchmark increased by 2.4%. Thus your Fund outperformed the Benchmark by 1.2%. Since inception on August 20, 2010 the Fund has posted 156.8% cumulative return, versus 80.8% by the Benchmark. Thus, to date the cumulative outperformance of your Fund stands at 76.0%. This outperformance is net of management fee and all other expenses.

NAAF started off the month with an allocation of around 55% in equities, which was almost maintained during the month. NAAF outperformed the Benchmark in March as the Fund was underweight in select Commercial Banks sector stock which underperformed the market and overweight in Cements, Oil & Gas Exploration Companies, Engineering, and Automobile Part & Accessories sectors stocks which outperformed the market. During the month, the allocation was primarily increased in Cements, Oil & Gas Exploration companies, Engineering, and Refinery sectors whereas as it was reduced primarily in Fertilizers, Commercial Banks, Power Generation & Distribution, Automobile Parts & Accessories, and Textile composite sectors.



### Top Ten Holdings (as on 31st March, 2016)

Name	Asset Class	% of Total Assets
Kohinoor Textile Mills Ltd	Equity	2.9%
D G Khan Cement Co Ltd	Equity	2.7%
Indus Motor Company Ltd	Equity	2.6%
Lucky Cement Ltd	Equity	2.6%
Nishat Mills Ltd	Equity	2.6%
Tariq Glass Ltd	Equity	2.5%
International Industries Ltd	Equity	2.5%
Thal Ltd	Equity	2.4%
Kot Addu Power Co Ltd	Equity	2.0%
Hub Power Company Ltd	Equity	2.0%
Total		24.8%

**Disclaimer:** This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. Past performance is not necessarily indicative of future results. Please read the Offering Documents to understand the investment policies and the risks involved.

# NAFA Islamic Asset Allocation Fund (NIAAF)



NBP Fullerton Asset Management Ud. A Subistary of National Bank of Pakistan

# MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (31/03/2016): Rs.15.9178

March 2016

Performance %									
Performance Period			Rolling 12 Months Apr 15 - Mar 16		FY 2014	FY 2013	FY 2012	FY 2011	Since Launch October 26, 2007*
NAFA Islamic Asset Allocation Fund	4.5%	4.8%	20.1%	33.8%	22.2%	36.3%	13.2%	28.4%	15.7%
Benchmark**	3.0%	3.6%						24.4%	11.1%

\* Annualized ReturnThe performance reported is net of management fee & all other expenses and based on dividendAll Other returns are Cumulativereinvestment gross of with-holding tax where applicable.Note:\*\* KSE-30 is used as equity component for the Benchmark before June 30, 2008, the launch date of KMI-30 Index. The fund category was

changed to Islamic Asset Allocation from Islamic Balanced with effect from April 22, 2014. Consequently, allowed equity range is now 0% to 90% which previously was 30% to 70%. Previous benchmark was 50% KMI-30 Index & 50% Islamic Bank Deposit.

### **General Information**

Launch Date: Fund Size: Type: Dealing Days:	October 26, 2007 Rs. 4,104 million Shariah Compliant - Open-end – Asset Allocation Fund Daily – Monday to Friday
Dealing Time:	(Mon-Thr) 9:00 A.M to 5:00 P.M
Settlement: Pricing Mechanism: Load:	(Friday) 9:00 A.M to 5:30 P.M 2-3 business days Forward Pricing Front end: 3%, (Nil on investment above Rs. 50 million), Back end: 0%
Management Fee: Risk Profile: Listing: Custodian & Trustee:	2% per annum Moderate Pakistan Stock Exchange Central Depository Company (CDC) KPMG Taseer Hadi & Co. Chartered
Auditors: Benchmark:**	KPMG Taseer Hadi & Co. Chartered Accountants Average of (i) average 3-month Islamic banks deposit rate (ii) 6-month KIBOR or its
Fund Manager: Minimum Subscription: Asset Manager Rating:	Shariah Compliant equivalent (iii) KMI 30 Index Asim Wahab Khan, CFA Growth Unit: Rs. 10,000/- Income Unit: Rs. 100,000/- AM2+ by PACRA (High Investment Management Standards)

Asset Allocation (% of Total Assets)	31-Mar-16	29-Feb-16
Equities / Stocks	52.3%	53.5%
Sukuks	1.2%	1.5%
Cash	44.4%	43.8%
Others including receivables	2.1%	1.2%
Total	100.0%	100.0%
Leverage	Nil	Nil

Characteristics of Equity Portfolio***								
	PER	PBV	DY					
NIAAF	8.6	2.4	5.2%					
KMI-30	10.1	2.2	6.1%					
*** Based on NAFA	*** Based on NAFA's estimates							

Cement	10.9%
Oil & Gas Exploration Companies	7.1%
Power Generation & Distribution	6.5%
Fertilizer	6.2%
Textile Composite	4.8%
Others	16.8%

Name of the Members of Investment Committee Dr. Amjad Waheed, CFA Sajjad Anwar, CFA Syed Suleman Akhtar, CFA Asim Wahab Khan, CFA Muhammad Ali Bhabha, CFA, FRM Muhammad Imran, CFA, ACCA

# WORKERS' WELFARE FUND (WWF)

The scheme has maintained provision against Workers' Welfare Fund's liability to the tune of Rs 15,789,039/-If the same were not made the NAV per unit/ last one year return of scheme would be higher by Rs 0.0612/0.47%. For details investors are advised to read the Note 12.1 of the Financial Statements of the Scheme for the half year ended December 31, 2015. From July 01, 2015 Workers Welfare Fund (WWF) is not being charged.

Notes: 1) The calculation of performance does not include cost of front end load.

2) Taxes apply. Further, tax credit also available as per section 62 of the Income Tax Ordinance, 2001.

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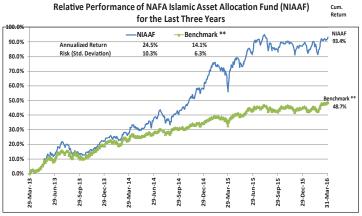
### Investment Objective

To generate capital appreciation by investing in Shariah Compliant equity and equity related securities and income by investing in Shariah Compliant bank deposits, debt & money market securities.

### Fund Manager's Commentary

During the month under review, unit price (NAV) of NAFA Islamic Asset Allocation Fund increased by 4.5% whereas the Benchmark increased by 3.0%, thus your Fund outperformed the Benchmark by 1.5%. Since inception your Fund has posted 242.2% return, versus 142.1% by the Benchmark. Thus, to-date the cumulative outperformance of your Fund stands at 100.1%. This outperformance is net of management fee and all other expenses.

NIAAF started off the month with an allocation of around 54% in equities, which decreased to around 52% due to the inflows in the Fund towards the end of the month. NIAAF outperformed the Benchmark in March as the Fund was overweight in equities which rose during the period. During the month, the allocation was primarily increased in Cements, Oil & Gas Exploration Companies, and Automobile Parts & Accessories sectors whereas as it was reduced primarily in Fertilizers, Automobile Assembler, Power Generation & Distribution, and Textile composite sectors.



### Top Ten Holdings (as on 31st March, 2016)

1			0			
	Name	Asset Class	% of Total Assets	Name	Asset Class	% of Total Assets
	Engro Corporation Ltd	Equity	3.9%	Hub Power Company Ltd	Equity	2.6%
	Kohinoor Textile Mills Ltd	Equity	3.2%	Kot Addu Power Co Ltd	Equity	2.5%
	Lucky Cement Ltd	Equity	3.0%	Pak Petroleum Ltd	Equity	2.3%
	Mari Petroleum Company Ltd	Equity	2.8%	Engro Fertilizer Ltd	Equity	2.3%
	Pakistan State Oil Co. Ltd	Equity	2.6%	D G Khan Cement Co Ltd	Equity	2.3%

### **Details of Non-Compliant Investments**

Particulars	Type of Investment	Value of Investments before Provision	Provision held	Value of Investments after Provision	% of Net Assets	% of Gross Assets
Eden Housing (Sukuk II)	SUKUK	4,921,875	4,921,875	-	-	-
Total		4,921,875	4,921,875	-	-	-



# MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (31/03/2016): Rs.15.3348

March 2016

Performance %										
Performance Period	Mar 2016	FYTD 2016	Rolling 12 Months Apr 15 - Mar 16	s FY 2015	FY 2014	FY 201			Since January	Launch 19, 200
NAFA Multi Asset Func	4.0%	0.2%	12.4%	26.8%	25.4%	34.1	% 15.5	5% 25.3%	15	.1%
Benchmark**	3.4%	(0.7%)	6.8%	11.0%	19.6%	22.4	% 8.0	% 17.5%	8.	8%
* Annualized Return All Other returns are Cumulative	 e	ן רב **	The performance reperior performance reperior of the performance reperior of the performance of the performa	ported is ne with-holdi	et of manag ing tax whe 0 Total Reti	ement for ere appli urn Inde	ee & all o icable.	other expenses	and based o	on divider
General Information				Investme			7			
Launch Date: Fund Size: Type:	January 19, 2 Rs 1,443 mil Open-end – Daily – Mon (Mon-Thr) 9:	lion Balanced Fui	nd	To provide aims to ac	investors v hieve attrac	vith a co ctive retu	urns at m	on of capital g noderate levels onds, money m	of risk by i	nvesting i
Dealing Time:	(Friday) 9:00	A.M to 5:30	00 P.M P.M	Fund Ma	nager's (	Comm	entary			
Settlement: Pricing Mechanism: Load: Management Fee: Risk Profile: Listing: Custodian & Trustee:	2-3 business Forward Pric Front end: 3º Rs. 50 millio 2% per annu Moderate Pakistan Stoc Central Depo Deloitte Yous	ing % (Nil on inv n) Back end: m	estment above 0%	(NAV) incre Fund outpe 2007 your Thus, to-da	eased by 4. erformed th Fund has p te the cumu	.0% whi ie Bench oosted 2 ilative ou	ile the Be nmark by 65.0% re utperform	A Multi Asset enchmark incre 0.6%. Since turn, versus 11 ance of your Fu ee and all othe	eased by 3.4 inception or 6.5% by the und stands at	%. Thus y 1 January 2 Benchma
Auditors: Benchmark: Fund Manager: Minimum Subscription: Asset Manager Rating:	Chartered Ac	ccountants Total Return OR Khan, CFA : Rs. 10,000/ : Rs. 100,000 CRA (High Ir	Index & 50% - //- ivestment	was slightly outperform Commercia market and Accessories the allocat	y increased led the Ben al Banks and d overweig s sectors sto tion was p	l to aro chmark nd Fertil ght in C ocks wh rimarily	und 53% in March lizers sec Cements, ich outpe increase	cation of arou towards the as the Fund v tors stocks wi Engineering, erformed the m d in Cements	end of the was underwe hich underp and Autome narket. Durin , Oil & Ga:	month. N eight in sel erformed bile Parts g the mor s Explorat
Asset Allocation (% of Tota	0	1-Mar-16		Companies	, Engineer	ing, and	Refiner	y sectors whe Generation 8	ereas as it	was redu
Equities / Stocks	1765663) 0	52.8%	52.4%	composite	sectors.		x3, 1000	Generation		
TFCs / Sukuks Cash PIBs		6.2% 36.5% 2.7%	7.8% 35.1% 2.8%	100.0%	Relati		for the Las	AFA Multi Asset t Three Years	Fund (NMF)	C
Others including receivables Total		1.8% 100.0%	1.9% <b>100.0%</b>		Annualized Return tisk (Std. Deviation)	2	1.5% 12.5 9.9% 7.8%		~	
Leverage		Nil	Nil	80.0%	iisk (stu. be viution)			$\sim N$	A. M. Marala	NMF, 79.
Characteristics	s of Equity	Portfolio*	***	60.0%				N Y	M. M.	Peer Avg 57.5%
PER	PE		DY	40.0%			A.C.		-	Benchma 42.5%
NMF 7.9 (SE-30 9.2	2.		5.6% 6.0%	40.072		$\sim$		$\sim$	ma Monda	$\mathcal{A}$
* Based on NAFA's estimates		.9	0.0%	20.0%	mart			•		
Top Five Sectors (% of To	tal Assets) (a	as on 31st N	Aarch, 2016)	0.0%						
ement			8.5%							
ommercial Banks			6.4%	-20.0% Ei Ei	-13	-14	-14 -14	-14 -15	-15 -15 -15	-16
il & Gas Exploration Companies xtile Composite			6.3% 6.0%	29-Mar-13 29-Jun-13	29-Sep-13 29-Dec-13	29-Mar-14	29-Jun-14 29-Sep-14	29-Dec-14 29-Mar-15	29-Jun-15 29-Sep-15 29-Dec-15	31-Mar-16
wer Generation & Distribution			4.8%							
hers			20.8%		Top Ten	Holdir	ngs (as (	on 31st Ma	rch, 2016	)
Name of the Membe	ers of Inves	stment Co	mmittee	Na	me		% of Total	Name		set % of T
Dr Amia	d Waheed, CF	A			_	Class	Assets		CI	ass Asse
Dintuija	Anwar, CFA	ΈA		K Electric Azm Kohinoor Texti		Sukuk Equity	5.5% 3.0%	Thal Ltd Kot Addu Power		uity 2.39 uity 2.29
Sajjad Sved Suler	nan / winan v			Engro Corpora		Equity	2.8%	Hub Power Com		uity 2.2 uity 2.19
Sajjád Syed Suler Asim Wa	hab khan, CE		10	LIIGIO COIDOIA		1				/
Sajjád Syed Suler Ásim Wa Muhammad Al	hab khan, CE	a, frm	14	D G Khan Cer		Equity	2.7%	Lucky Cement L	td Eq	uity   2.0°
Sajjád Syed Suler Asim Wa Muhammad Al Muhammad	hab khan, ĈF i Bhabha, CF, Imran, CFA, <i>F</i>	a, FRM Acca		0 1	ment Co Ltd	Equity Equity		Lucky Cement L Bank AL-Habib		
Sajjád Syed Suler Asim Wa Muhammad Al Muhammad <b>WORKERS' W</b>	hab khan, ĆF li Bhabha, CF, Imran, CFA, <i>F</i> ELFARE FU	a, frm Acca I <mark>ND (WW</mark>	F)	D G Khan Cer	ment Co Ltd td	Equity	2.6%	Bank AL-Habib	Ltd Eq	,
Sajjád Syed Suler Asim Wa Muhammad Al WORKERS' W he scheme has maintained p ability to the tune of Rs 20,016,5 nit/ last one year return of schem	hab khan, CF i Bhabha, CF, Imran, CFA, A <b>ELFARE FU</b> rovision agai 564/-If the sam ne would be h	A, FRM ACCA I <b>ND (WW</b> nst Workers' ne were not m igher by Rs 0	F) Welfare Fund's nade the NAV per .2127/1.56%.For	D G Khan Cer	ment Co Ltd td	Equity of No	2.6% DN-COM of ents Provis re hel	Bank AL-Habib I	Ltd Eq stments % of Net	uity 2.0
Sajjád Syed Suler Asim Wa Muhammad Al WORKERS' W he scheme has maintained p iability to the tune of Rs 20,016,5 nit/ last one year return of schem letails investors are advised to re	hab khan, CF i Bhabha, CF, Imran, CFA, A <b>ELFARE FU</b> rovision agai 564/-If the sam he would be h ead Note 11 o	A, FRM ACCA I <b>ND (WW</b> nst Workers' ne were not m igher by Rs 0 of the Financ	F) Welfare Fund's nade the NAV per .2127/1.56%.For ial Statements of	D G Khan Cer Nishat Mills Lt	ment Co Ltd td Details Investre TFC	of Value Provis 2 27,547	2.6% on-Com of ents Provis re hel ion 27,547	Bank AL-Habib pliant Inve ion Value of Investments after Provisio 7,410 -	Ltd Eq stments % of Net	vity 2.09
Sajjád Syed Suler Asim Wa Muhammad Al WORKERS' W he scheme has maintained p ability to the tune of Rs 20,016,5 nit/ last one year return of schem	hab khan, CF i Bhabha, CF, Imran, CFA, A ELFARE FU rovision agai 564/-If the sam he would be h ead Note 11 o ed December	A, FRM ACCA IND (WW nst Workers' ne were not m igher by Rs 0 of the Financ 31, 2015. Fro	F) Welfare Fund's nade the NAV per .2127/1.56%.For ial Statements of om July 01, 2015	D G Khan Cer Nishat Mills Li Particulars	ment Co Ltd td Details Investr Investr ik II) SUKt	equity of Network Provis 2 27,547 JK 9,843	2.6% on-Com of tents re ion 7,410 27,547 3,750 9,843	Bank AL-Habib   pliant Inve ion Value of Investments after Provisio (410 - (,750 -	Ltd Eq stments m % of Net Assets	vity 2.00 % of Gross Assets

**Disclaimer:** This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. Past performance is not necessarily indicative of future results. Please read the Offering Documents to understand the investment policies and the risks involved. The scheme holds certain non-compliant investments. Before making any investment decision, investors should review the latest monthly Fund Manager Report and Financial statements. The reported return may include provisions and reversal of provisions against some debt securities.

January 9, 2015

Rs. 1,661 million

2-3 business days

Forward Pricing

2.0% per annum

High

Daily - Monday to Friday

(Mon-Thr) 9:00 A.M to 5:00 P.M

(Friday) 9:00 A.M to 5:30 P.M

Rs 50 million) Back end: 0%

Pakistan Stock Exchange

A. F. Ferguson & Co.

Sajjad Anwar, CFA

KMI-30 index

Chartered Accountants

Management Standards)

Shariah Compliant - Open-end - Equity Fund

Front end: 3% (Nil on investment above

Central Depository Company (CDC)

AM2+ by PACRA (High Investment



NBP Fullerton Asset Management Ud. National Bank of Pakistan

# MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (31/03/2016): Rs.11.2267

# March 2016

Performance %							
Performance Period	March 2016	FYTD 2016	Rolling 12 Months Apr 15 - Mar 16	Since Launch* January 09, 2015			
NAFA Islamic Stock Fund	7.0%	3.1%	22.5%	12.0%			
Benchmark	8.3%	1.7%	17.9%	8.9%			
* Annualized Return All Other returns are Cumulative	The performance reported is net of management fee & all other expenses and based on dividend reinvestment gross of with-holding tax where applicable.						

All Other returns are Cumulative

**General Information** 

Launch Date:

Dealing Days:

Dealing Time:

Pricing Mechanism

Management Fee:

Custodian & Trustee:

Asset Manager Rating:

Settlement:

**Risk Profile** 

Fund Size:

Type:

Load:

Listing

Auditors:

Benchmark:

Fund Manager:

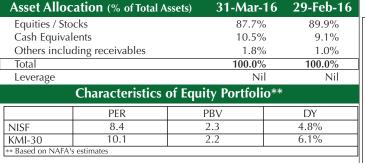
### **Investment Objective**

The objective of the Fund is to provide investors with long term capital growth from an actively managed portfolio of Shariah Compliant listed equities.

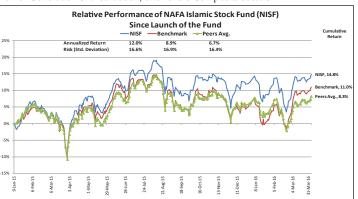
### **Fund Manager's Commentary**

During the month under review, NAFA Islamic Stock Fund's (NISF) unit price (NAV) increased by 7.0%, whereas the Benchmark increased by 8.3%, thus an underperformance of 1.3% was recorded. Since inception on January 9, 2015 your Fund has posted 14.8% cumulative return, versus 11.0% by the Benchmark. Thus, to-date the cumulative outperformance of your Fund stands at 3.8%. This outperformance is net of management fee and all other expenses.

NISF started off the month with an allocation of around 90% in equities, which decreased to around 88% due to inflows in the Fund toword the end of the month. NISF underperformed the Benchmark in March as the Fund was underweight in select Fertilizers, Cements, Oil & Gas Exploration Companies, and Pharmaceuticals sectors stocks which outperformed the market and overweight in Glass & Ceramics, Engineering and Technology & Communication sectors stocks which underperformed the market. During the month, the allocation was primarily increased in Oil & Gas Exploration Companies, Automobile Parts & Accessories, and Cable & Electric Goods sectors stocks whereas it was reduced primarily in Fertilizers, Power Generation & Distribution, and Textile Composite sectors.



Iop Five Sectors (% of Iotal Assets) (as on 31st March, 2016)		
Cement	22.6%	
Oil & Gas Exploration Companies	9.8%	
Fertilizer	8.9%	
Oil & Gas Marketing Companies	7.0%	
Power Generation & Distribution	6.3%	
Others	33.1%	



Top Ten Holdings (as on 31st March, 2016)						
Name	Asset Class	% of Total Assets	Name	Asset Class	% of Total Assets	
Fauji Cement Company Ltd	Equity	4.5%	Pakistan State Oil Co. Ltd	Equity	3.5%	
Engro Corporation Ltd	Equity	4.3%	Attock Cem.Pak.Ltd	Equity	3.2%	
Mari Petroleum Co Ltd	Equity	4.2%	Fecto Cement Ltd	Equity	3.1%	
D G Khan Cement Co Ltd	Equity	3.9%	Engro Fertilizer Ltd	Equity	3.1%	
Lucky Cement Ltd	Equity	3.7%	Pioneer Cement Ltd	Equity	3.1%	

### WORKERS' WELFARE FUND (WWF)

The scheme has maintained provision against Workers' Welfare Fund's liability to the tune of Rs 2,403,366/-If the same were not made the NAV per unit/ last one year return of scheme would be higher by Rs 0.0162/0.18%..For details investors are advised to read the Note 8 of the Financial Statements of the Scheme for the half year ended December 31, 2015. From July 01, 2015 Workers Welfare Fund (WWF) is not being charged.

Notes: 1) The calculation of performance does not include cost of front end load. 2) Taxes apply. Further, tax credit also available as per section 62 of the Income Tax Ordinance, 2001

# Name of the Members of Investment Committee

Dr. Amjad Waheed, CFA Sajjad Anwar, CFA Syed Suleman Akhtar, CFA Asim Wahab Khan, CFA Muhammad Imran, CFA, ACCA

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Page 16



To provide investors with long term capital growth from an actively managed

portfolio invested primarily in listed companies in Pakistan. The risk profile of

During the month under review, NAFA Stock Fund's (NSF) unit price (NAV)

increased by 6.4%, inline with the Benchmark. Since inception on January 19,

2007 your Fund has posted 297.4% cumulative return, versus 65.0% by the

Benchmark. Thus, to-date the cumulative outperformance of your Fund stands

at 232.4%. This outperformance is net of management fee and all other

NSF started off the month with an allocation of around 89% in equities, which

was maintained during the month. NSF performed inline with the Benchmark .

The Fund was underweight in select Commercial Banks and Fertilizers sectors

stocks which underperformed the market and overweight in Cements, Oil &

Gas Exploration Companies, Engineering, and Refinery sectors stocks which

outperformed the market. During the month, the allocation was primarily

increased in Cements, Oil & Gas Exploration Companies, Engineering, and Refinery sectors whereas as it was reduced primarily in Fertilizers, Commercial Banks, Power Generation & Distribution, and Textile composite sectors.

Relative Performance of NAFA Stock Fund (NSF)

for the Last Three Years

Benchmark

15.5%

-NSF 28.9%

14 9%

Annualized Returi

Risk (Std. De

NBP Fullerton Asset Management Ud. A Subiday of National Bank of Pakistan

# MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (31/03/2016): Rs.12.6503

March 2016

Performance %									
Performance Period	Mar 2016	FYTD 2016	Rolling 12 Months Apr 15 - Mar 16	FY 2015	FY 2014	FY 2013	FY 2012	FY 2011	Since Launch January 19, 2007*
NAFA Stock Fund	6.4%	(0.5%)	16.4%	36.9%	36.3%	55.0%	22.0%	28.4%	16.2%
Benchmark**	6.4%	(6.3%)	6.3%	12.3%	29.6%	36.0%	2.9%	21.2%	5.6%

\* Annualized Return

All Other returns are Cumulative

The performance reported is net of management fee & all other expenses and based on dividend reinvestment gross of with-holding tax where applicable. \*\*From January 01, 2014, KSE-30 Total Return Index

expenses.

Investment Objective

the Fund will be moderate to high.

Fund Manager's Commentary

### General Information

Launch Date: Fund Size: Type: Dealing Days: Dealing Time:

Settlement: Pricing Mechanism: Load:

Management Fee: Risk Profile: Listing: Custodian & Trustee: Auditors:

Benchmark: Fund Manager: Minimum Subscription: Asset Manager Rating: January 19, 2007 Rs. 6,173 million Open-end - Equity Fund Daily - Monday to Friday (Mon-Thr) 9:00 A.M to 5:00 P.M (Friday) 9:00 A.M to 5:30 P.M 2-3 business days Forward Pricing Front end: 3% (Nil on investment above Rs. 50 million), Back end: 0% 2% per annum High Pakistan Stock Exchange Central Depository Company (CDC) Deloitte Yousuf Adil Chartered Accountants KSE-30 Total Return Index Asim Wahab khan, CFA Growth Unit: Rs. 10,000/-Income Unit: Rs. 100,000/-AM2+ by PACRA (High Investment Management Standards)

Asset Alloc	cation (% of Total A	ssets) 31-Mar-1	6 29-Feb-16
Equities / Sto	ock	88.4%	88.6%
Cash		10.4%	10.8%
Others inclu	ding receivables	1.2%	0.6%
Total		100.0%	100.0%
Leverage		Nil	Nil
	Characteristics of	of Equity Portfoli	0***
	PER	PBV	DY
NSF	8.2	2.1	5.4%
KSE-30	9.2	1.9	6.0%
*** Based on NAFA	's estimates		

Top Five Sectors (% of Total Assets) (as on 31st March, 2016)				
Cement	18.0%			
Oil & Gas Exploration Companies	11.2%			
Commercial Banks	8.5%			
Textile Composite	8.2%			
Fertilizer	7.3%			
Others	35.2%			

 8.5% 8.2% 7.3% 35.2%	-20% 26- 73- 73- 73- 73- 73- 73- 73- 73- 73- 73	29-Jun-13	29-Se p-13	29-Dec-13	29-Mar-14	29-Jun -14	29-Sep-14	29-Dec-14	29-Mar-15	29-Jun-15	29-Se p-15	29-Dec-15	31-Mar-16
		Тор Т	en E	quit	y Ho	olding	s (a	s on	31s	t Ma	rch,	201	6)
	Name					% of Tota Assets		Name					% ( A
	Engro Co	rporatio	n Ltd			4.7%	Гк	ohinoor	Textile	Mills Ltc	1		
	D G Khar	n Cemer	nt Co			4.7%		)il & Ga	s Dev C	o Ltd			

#### e Mills Ltd 3.3% Co Ltd 3.2% Nishat Mills Ltd 4.3% Fauji Cement Company Ltd 3.1% Pakistan State Oil Co I td 4.0% International Industries Ltd 3.0% Lucky Cement Ltd 3.3% Pakistan Oilfields Ltd 2.8%

### Name of the Members of Investment Committee

Dr. Amjad Waheed, CFA Sajjad Anwar, CFA Syed Suleman Akhtar, CFA Asim Wahab khan, CFA Muhammad Imran, CFA, ACCA

# WORKERS' WELFARE FUND (WWF)

The scheme has maintained provisions against Workers' Welfare Fund's liability to the tune of Rs 47,574,549/-, If the same were not made the NAV per unit/ last one year return of scheme would be higher by Rs 0.0975/0.90%. For details investors are advised to read the Note 12 of the Financial Statements of the Scheme for the half year ended December 31, 2015. From July 01, 2015 Workers Welfare Fund (WWF) is not being charged.

Notes: 1) The calculation of performance does not include cost of front end load. 2) Taxes apply. Further, tax credit also available as per section 62 of the Income Tax Ordinance, 2001.

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Cum. Retur

% of Total Assets



# MONTHLY REPORT (MUFAP's Recommended Format)

March 2016

			Performance %				
	Fund Size (Rs. in mn)	NAV Per Unit (Rs.) Mar 31, 2016	Mar 2016	FYTD 2016	Rolling 12 Months Apr 15 - Mar 16	FY 2015	Since Launch July 02, 2013
NPF-Equity Sub-fund	498.0	216.0474	6.6%*	2.8%*	22.6%*	49.6%*	31.9%
NPF-Debt Sub-fund	373.7	133.8176	4.2%	5.7%	6.9%	17.3%	10.7%
NPF-Money Market Sub-fund	324.6	121.7227	4.9%	5.0%	5.3%	7.8%	6.9%

\* Cumulative Returns The performance reported is net of management fee & all other expenses.

Money M<u>arket</u>

19.7%

19.8%

59.6%

0.9%

100.0%

All Other returns are annualized

# General Information

Government Securities

AAA

AA+

AA

AA

Others

Total

Launch Date: Fund size: Type: Dealing Days: Dealing Time:	July 2, 2013 Rs. 1,196 million Open-end – Voluntary Pension Scheme Daily – Monday to Friday (Mon-Thr) 9:00 A.M to 5:00 P.M (Friday) 9:00 A.M to 5:20 P.M
Pricing Mechanism: Front end Load: Back end	(Friday) 9:00 A.M to 5:30 P.M Forward Pricing Upto 3% on Contributions 0%
Management Fee:	On average Annual Net Assets of each Sub-fund. Equity 1.50% Debt 1.50%
Risk Profile: Custodian & Trustee: Auditors:	Money Market 1.50% Investor dependent Central Depository Company (CDC) KPMG Taseer Hadi & Co. Chartered Accountants
Fund Manager: Minimum Subscription: Asset Manager Rating:	Sajjad Anwar, CFA Initial: Rs. 10,000/- Subsequent: Rs. 1,000/- AM2+ by PACRA (High Investment Management Standards)
Leverage	Management Standards) Nil

Credit Quality of the Portfolio (as on 31st March, 2016)

Debt

7<u>9.9%</u> 0.7%

12.7%

5.2% 1.5%

100.0%

# **Investment Objective**

To provide a secure source of savings and regular income after retirement to the Participants.

### Fund Manager's Commentary

### During the month of March:

NPF Equity Sub-fund unit price increased by 6.6% compared with 5.6% increased in KSE-100 Index. The Sub-fund was around 95% invested in equities with major weights in Cement, Oil & Gas Exploration, and Fertilizer sectors. Equity Sub-fund maintains exposure of atleast 90% in listed equities on average. Last 90 days average allocation in equity was 94% of net asset.

NPF Debt Sub-fund generated annualized return of 4.2%. The Sub-fund was invested primarily in Government securities and TFCs. Debt Sub-fund maintains a minimum combined exposure of 50% in Government Securities (25% minimum) and AA+ rated banks. Weighted Average Maturity of Sub-fund is 1.05 years.

NPF Money Market Sub-fund generated annualized return of 4.9%. In line with its investment strategy, the Sub Fund will maintain high exposure in money market securities. Money Market Sub-fund average maturity cannot exceed 90 days. Weighted Average Maturity of Sub-fund is 14 days.

Cement	19.8%
Oil & Gas Exploration Companies	13.5%
Fertilizer	7.9%
Textile Composite	7.6%
Power Generation & Distribution	6.3%
Others	39.9%

Asset A	llocation (% of Total Assets)	
Equity Sub-fund	31-Mar-16	29-Feb-16
Equity	95.0%	92.6%
Cash Equivalents	3.7%	6.9%
Others	1.3%	0.5%
Total	100.0%	100.0%
Debt Sub-fund	31-Mar-16	29-Feb-16
Cash Equivalents	6.5%	6.3%
TFC/Sukuk PIBs	12.1% 12.4%	7.9% 12.8%
T-Bills	67.5%	71.9%
Others	1.5%	1.1%
Total	100.0%	100.0%
Money Market Sub-fund	31-Mar-16	29-Feb-16
Cash Equivalents	83.8%	83.2%
Bank Placement	15.3%	15.7%
Others	0.9%	1.1%
Total	100.0%	100.0%

### WORKERS' WELFARE FUND (WWF)

NPF has maintained provisions against Workers' Welfare Fund's liability in individual sub-Funds as stated below:

	Total amount Provided Rs	Amount Per Unit Rs	Last One Year return would otherwise have been higher by:
Equity Sub-Fund	2,346,729	1.0181	0.58%
Debt Sub-Fund	809,223	0.2898	0.23%
Money Market Sub-Fund	351,954	0.1320	0.11%

Notes: 1) The calculation of performance does not include cost of front end load. 2) Taxes apply. Further, tax credit also available as per section 62 of the Income Tax Ordinance, 2001.

Name	(% of Total Assets)	Name	(% of Total Assets)		
Engro Corporation Ltd	4.6%	D. G. Khan Cement Co Ltd	4.0%		
Lucky Cement Ltd	4.4%	Hub Power Company Ltd	3.3%		
Mari Gas Company Ltd	4.4%	Pakistan Oilfields Ltd	3.2%		
Fauji Cement Company Ltd.	4.3%	Pakistan Petroleum Ltd	3.0%		
Nishat Mills Ltd.	4.2%	Engro Fertilizer Ltd	3.0%		
l op Name	TFC/SUKUK HOIdi	ings of Debt Sub-fund	(% of Total		
			Assets)		
Jahangir Siddiqui and Comp	/		5.7%		
Askari Commercial Bank Liı	mited 30-SEP-14 3	0-SEP-24	4.8%		
Standard Chartered Bank (P		0.6%			
Jahangir Siddiqui and Comp	any Ltd 30-OCT-1	2	0.5%		
Faysal Bank Limited III			0.5%		
Total		12.1%			
Name of t	he Members of	Investment Committ	ee		
	Dr. Amjad Wa	heed, CFA			
	Sajjad Anv				
	Syed Suleman A	Akhtar, CFA,			

Asim Wahab Khan, CFA, Muhammad Ali Bhabha, CFA, FRM, Muhammad Imran, CFA, ACCA, Salman Ahmed

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### MONTHLY REPORT (MUFAP's Recommended Format)

March 2016

Performance %							
	Fund Size (Rs. in mn)	NAV Per Unit (Rs.) Mar 31, 2016	Mar 2016	FYTD 2016	Rolling 12 Months Apr 15 - Mar 16	FY 2015	Since Launch July 02, 2013
NIPF-Equity Sub-fund	334.0	218.6275	6.7%*	5.1%*	24.5%*	51.5%*	32.6%
NIPF-Debt Sub-fund	221.0	118.7791	4.2%	4.0%	4.5%	5.6%	6.1%
NIPF-Money Market Sub-fund	123.2	118.5773	4.2%	3.9%	4.3%	6.2%	6.0%
* Cumulativo Roturns							

Cumulative Returns All Other returns are annualized

The performance reported is net of management fee & all other expenses.

**Investment Objective** 

# **General Information**

					investment Obje	cuve				
	Launch Date: Fund Size: NAFA Islamic Pension Fund-NIPF	July 2, 201 Rs. 678 mi	3 illion		To provide a secure s the Participants.	ource of saving	s and regular income a	after retirement to		
	Type:	Open-end Pension Sc	– Shariah Co	mpliant Voluntary	Fund Manager's	Commentar	V			
	Dealing Days: Dealing Time:	Daily – Mo (Mon-Thr)	onday to Frid	ay 5:00 P.M	During the month of March:					
	Pricing Mechanism: Front end Load: Back end Management Fee:	Forward Pi Upto 3% c 0% On average Equity Debt	1.5	00 P.M ons sets of each Sub-fund. 50%	increased in KMI-30 equities with major w and Fertilizer sectors.	Index. The Su reights in Ceme Equity Sub-fun	reased by 6.7% comp ib-fund was around 9 ent, Oil & Gas Explora d maintains exposure 6	94% invested in tion Companies, of atleast 90% in		
	Risk Profile: Custodian & Trustee: Auditors:	Money Ma Investor de Central De KPMG Tas	arket 1.5 ependent epository Con eer Hadi & C	50% apany (CDC)	listed equities on ave 93.3% of net asset.	erage. Last 90	days average allocatic	n in equity was		
	Fund Manager: Minimum Subscription: Asset Manager Rating:	Sajjad Anv Initial: Rs. Subsequen AM2+ by I Manageme	Accountants var, CFA 10,000/- nt: Rs. 1,000/- PACRA (High ent Standards	Investment	invested primarily in Sub-fund maintains Government Securitie	GoP Ijara Sul a minimum co es (25% minim	alized return of 4.2%.T suks and Islamic ban pmbined exposure of um) and A+ rated Isla	deposits. Debt 50% in Islamic mic banks / AA		
	Leverage Credit Quality of the Po	Nil rtfolio (a)	on 21 of A	1arch 2016)	rated Islamic window	s. Weighted Ave	erage Maturity of Sub-f	und is 0.64 year.		
	Government Securities (AAA rated AAA AA+ AA AA- AA- A+	d) 2'		Money Market 12.2% 2.0% 38.3% 2.1% 9.0% 35.4%	Sub-fund was investe Sub-fund average mat of Sub-fund is is 0.33	ed primarily in urity cannot exe year.	rated annualized retu Islamic bank deposits ceed 1 year. Weighted ssets) (as on 31st M	. Money Market Average Maturity		
	Others Total	1	0.0%	1.0% 100.0%	-					
	5	tion (% of To		100.0 /8	Cement Oil & Gas Exploration (	Companios		<u>19.3%</u> 11.7%		
	Equity Sub-fund	31-Mar-16		29-Feb-16	Fertilizer	companies		10.7%		
	Equity	93.5%		86.7%	Power Generation & Di	stribution		7.1%		
	Cash Equivalents	5.2%		12.8%	Oil & Gas Marketing C			5.4%		
_	Others including receivables	1.3%		0.5%	Others	1		39.3%		
	Total	100.0%		100.0%			I			
	Debt Sub-fund	31-Mar-16	5	29-Feb-16						
	Cash Equivalents	69.6%		49.2%						
	GOP Ijara Sukuk-Govt Backed	29.2%		49.0%						
	Others	1.2%		1.8%						
	Total	100.0%		100.0%						
	Money Market Sub-fund	31-Mar-16	5	29-Feb-16						
	Cash Equivalents	86.8%		72.8%						
	GOP Ijara Sukuk-Govt Backed			25.7%						
Г	Others Total	<u> </u>		1.5% 100.0%						
L										
	WORKERS' WI			•	Top Ten Holding	gs of Equity Sub	-fund (as on 31st Mar	ch, 2016)		
- 0	NIPF has maintained provisions ag		ers vvenare Fl	ind s hability in	Name	(% of Total Assets)	Name	(% of Total Assets)		
	ndividual cub Eundo ac stated bal	214/1								
	ndividual sub-Funds as stated belo	ow:		Last One Vear		5.8%	Fauji Cement Company Ltd.	3.7%		
	ndividual sub-Funds as stated belo	Total amount	Amount Per	Last One Year return would	Engro Corporation Ltd Mari Gas Company Ltd	5.8% 4.5%	Fauji Cement Company Ltd. Hub Power Company Ltd	3.7% 3.4%		
	ndividual sub-Funds as stated belo		Amount Per Unit Rs		Engro Corporation Ltd	5.8%	Fauji Cement Company Ltd.	3.7%		

,341,944	0.8783	0 - 4 0 /
· · · · ·	0.0705	0.51%
182,708	0.0982	0.09%
137,561	0.1324	0.12%
	137,561 13.1 of the Fir	,

Notes: 1) The calculation of performance does not include cost of front end load. 2) Taxes apply. Further, tax credit also available as per section 62 of the Income Tax Ordinance, 2001.

#### D. G. Khan Cement Co Ltd Kohinoor Textile Mills Ltd. 3.8% 3.7% Pakistan Petroleum Ltd Engro Fertilizer Ltd 2.9% Name of the Members of Investment Committee

Dr. Amjad Waheed, CFA Sajjad Anwar, CFA

Syed Suleman Akhtar, CFA Asim Wahab Khan, CFA, Muhammad Ali Bhabha, CFA, FRM,

Muhammad Imran, CFA, ACCA, Salman Ahmed

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# MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (31/03/2016): Rs.109.7502

March 2016

Performance %							
Performance Period	Mar 2016	FYTD 2016	Rolling 12 Months Apr 15 - Mar 16	FY 2015	Since Launch* March 05, 2014		
NAFA Islamic Principal Protected Fund-I (NIPPF-I)		(0.6%)	8.7%	21.3%	10.9%		
Benchmark	2.1%	0.7%	8.8%	11.0%	7.3%		
* Annualized Return The performance reported is net of management fee & all other expenses and based							

All Other returns are Cumulative on dividend reinvestment gross of with-holding tax where applicable.

### **General Information**

Launch Date: Fund Size:	March 5, 2014 Rs. 836 million
Туре:	Shariah Compliant - Open-end – Capital Protected Fund
Dealing Days:	Daily – Monday to Friday
Dealing Time:	(Mon-Thr) 9:00 A.M to 5:00 P.M
0	(Friday) 9:00 A.M to 5:30 P.M
Settlement:	2-3 business days
Pricing Mechanism:	Forward Pricing
Load:	Back end: 0%
Management Fee:	2% per annum
Risk Profile:	Low
Listing:	Pakistan Stock Exchange
Custodian & Trustee:	Central Depository Company (CDC)
Auditors:	A. F. Ferguson & Co.
	Chartered Accountants
Benchmark:	Daily weighted return of KMI-30 index &
	Islamic Bank Deposits based on Fund's
	actual allocation.
Fund Manager:	Sajjad Anwar, CFA
Asset Manager Rating:	AM2+ by PACRA (High Investment
-	Management Standards)

Asset Allocation (% of Total Assets)	31-Mar-16	29-Feb-16
Equities / Stocks	39.8%	13.3%
Cash	58.2%	81.0%
Others including receivables	2.0%	5.7%
Total	100.0%	100.0%
Leverage	Nil	Nil

Characteristics of Equity Portfolio**								
	PER	PBV	DY					
NIPPF-I	9.1	2.2	5.9%					
KMI-30	10.1	2.2	6.1%					
** Based on NAF/	A's estimates							

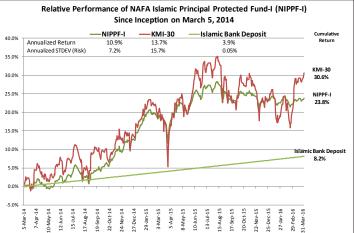
Top Five Sectors (% of Total Assets) (as on 31s	t March, 2016)
Company	7 20/

Cement	7.2%
Power Generation & Distribution	6.1%
Automobile Assembler	4.3%
	110 /0
Oil & Gas Exploration Companies	3.8%
Fertilizer	3.7%
Others	14.7%

### Generation & Distribution, and Automobile Assembler sectors. The Fund can invest up to 50% in equities subject to cushion availability. We are confident that the Fund will generate good returns considering the improved macroeconomic and political outlook and built in dynamic equity allocation mechanism of the Fund.

**Fund Manager's Commentary** 

**Investment Objective** 



The objective of NAFA Islamic Principal Protection Fund-I is to earn a potentially high return through dynamic asset allocation between shariah compliant Equities and Money Market investment avenues, while providing principal protection.

Since inception, NIPPF-1 has generated a cumulative return of 23.8% versus 15.8% return of the Benchmark. The current equity exposure stands at around 40%. During the month, maximum multiplier stood at 2.4 whereas minimum multiplier was 0.9. Key holdings of the Fund belong to Cement, Power

### Top Ten Holdings (as on 31 Mar, 2016)

		0			
Name	Asset Class	% of Total Assets	Name	Asset Class	% of Total Assets
Kot Addu Power Co Ltd	Equity	3.1%	Pak Petroleum Ltd	Equity	1.9%
Hub Power Company Ltd	Equity	3.0%	Pakistan Oilfields Ltd	Equity	1.9%
Indus Motor Company Ltd	Equity	2.8%	Engro Corporation Ltd	Equity	1.7%
Pakistan State Oil Co Ltd	Equity	2.1%	Meezan Bank Ltd	Equity	1.7%
Engro Fertilizer Ltd	Equity	1.9%	Fauji Cement Company Ltd	Equity	1.6%

### Name of the Members of Investment Committee

Dr. Amjad Waheed, CFA Sajjad Anwar, CFA Syed Suleman Akhtar, CFA Asim Wahab khan, CFA Muhammad Ali Bhabha, CFA, FRM Muhammad Imran, CFA, ACCA

### WORKERS' WELFARE FUND (WWF)

The scheme has maintained provision against Workers' Welfare Fund's liability to the tune of Rs 7,552,236/-If the same were not made the NAV per unit/ last one year return of scheme would be higher by Rs 0.9919/0.98%. For details investors are advised to read Note 8 of the Financial Statements of the Scheme for the half year ended December 31, 2015.From July 01, 2015 Workers Welfare Fund (WWF) is not being charged.

Notes: 1) The calculation of performance does not include cost of front end load. 2) Taxes apply. Further, tax credit also available as per section 62 of the Income Tax Ordinance, 2001.

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# MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (31/03/2016): Rs.116.0892

March 2016

Performance%						
Performance Period	Mar 2016	FYTD 2016	Rolling 12 Months Apr 15 - Mar 16	FY 2015	Since Launch* June 27, 2014	
NAFA Islamic Principal Protected Fund-II (NIPPF-II)	2.9%	(2.3%)	8.6%	21.0%	10.1%	
Benchmark	3.8%	0.3%	9.9%	12.2%	7.1%	
* Annualized Return The performance reported is net of management fee & all other expenses and based o						

All Other returns are Cumulative dividend reinvestment gross of with-holding tax where applicable.

### **General Information**

Launch Date:	June 27, 2014
Fund Size:	Rs. 1,193 million
Type:	Shariah Compliant - Open-end – Capital
, <b>.</b>	Protected Fund
Dealing Days:	Daily – Monday to Friday
Dealing Time:	(Mon-Thr) 9:00 A.M to 5:00 P.M
0	(Friday) 9:00 A.M to 05:30 P.M
Settlement:	2-3 business days
Pricing Mechanism:	Forward Pricing
Load:	Back end: 0%
Management Fee:	2% per annum
Risk Profile:	Low
Listing:	Pakistan Stock Exchange
Custodian & Trustee:	Central Depository Company (CDC)
Auditors:	A. F. Ferguson & Co.
	Chartered Accountants
Benchmark:	Daily weighted return of KMI-30 index &
	Islamic Bank Deposits based on Fund's
	actual allocation.
Fund Manager:	Sajjad Anwar, CFA
Asset Manager Rating:	AM2+ by PACRA (High Investment
5 0	Management Standards)

#### Asset Allocation (% of Total Assets) 31-Mar-16 29-Feb-16 Equities / Stocks 47.9% 39.5% Cash Equivalents 50.6% 59.6% Others including receivables 1.5% 0.9% 100.0% 100.0% Total Leverage Nil Nil Characteristics of Equity Portfolio\*\* PBV PFR DY NIPPF-II 8.0 2.2 5.6% 2.2 10.16.1% KMI-30

\*\* Based on NAFA's estimates

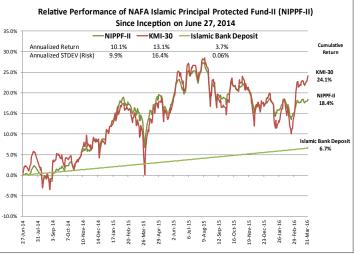
Top Five Sectors (% of Total Assets) (as on 31st March, 2016)				
Cement	8.3%			
Oil & Gas Marketing Companies	6.2%			
Power Generation & Distribution	5.3%			
Textile Composite	4.9%			
Oil & Gas Exploration Companies	4.9%			
Others	18.3%			

# Investment Objective

The objective of NAFA Islamic Principal Protection Fund-II is to earn a potentially high return through dynamic asset allocation between Shariah compliant Equities and Money Market investment avenues, while providing principal protection.

### Fund Manager's Commentary

Since inception, NIPPF- II has generated a cumulative return of 18.4% versus 12.9% return of the Benchmark. The current equity exposure stands at around 48%. During the month, maximum multiplier stood a 3.8 whereas minimum multiplier was 3.5. Key holdings of the Fund belong to Cement, Oil & Gas Marketing Companies, and Power Generation & Distribution sectors. The Fund can invest up to 100% in equities subject to cushion availability. We are confident that the Fund will continue to generate good returns considering the improved macroeconomic and political outlook and built in dynamic equity allocation mechanism of the Fund.



	Top Ten Holdings (as on 31st March, 2016)					
Namo				Asset Class	% of Total Assets	
	Kohinoor Textile Mills Ltd	Equity	3.1%	Attock Petroleum Ltd	Equity	2.2%
	Kot Addu Power Co Ltd	Equity	2.4%	Hub Power Company Ltd	Equity	2.1%
	Pakistan Oilfields Ltd	Equity	2.4%	Indus Motor Company Ltd	Equity	2.0%
	Pak Petroleum Ltd	Equity	2.4%	Mughal Iron & Steel Ind Ltd	Equity	2.0%
	Pakistan State Oil Co. Ltd	Equity	2.4%	Fauji Cement Company Ltd	Equity	2.0%

### WORKERS' WELFARE FUND (WWF)

The scheme has maintained provision against Workers' Welfare Fund's liability to the tune of Rs 5,069,719,/-If the same were not made the NAV per unit/ last one year return of scheme would be higher by Rs 0.4932/0.46%. For details investors are advised to read Note 9 of the Financial Statements of the Scheme for the half year ended December 31, 2015. From July 01, 2015 Workers Welfare Fund (WWF) is not being charged.

Notes: 1) The calculation of performance does not include cost of front end load. 2) Taxes apply. Further, tax credit also available as per section 62 of the Income Tax Ordinance, 2001.

Name of the Members of Investment Committee

Dr. Amjad Waheed, CFA Sajjad Anwar, CFA Syed Suleman Akhtar, CFA Asim Wahab khan, CFA Muhammad Ali Bhabha, CFA, FRM Muhammad Imran, CFA, ACCA

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# MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (31/03/2016): Rs.102.8563

March 2016

Performance %				
Performance Period	Mar 2016	FYTD 2016	Rolling 12 Months Apr 15 - Mar 16	Since Launch January 09, 2015*
NAFA Islamic Principal Preservation Fund (NIPPF)	1.3%	0.8%	7.0%	4.8%
Benchmark	1.7%	(0.9%)	5.4%	2.8%
* Annualized Return All Other returns are Cumulative	The performa dividend reinv	nce reported is l restment gross of	net of management fee & a f with-holding tax where ap	ll other expenses and based on pplicable.

**General Information** 

### **Investment Objective**

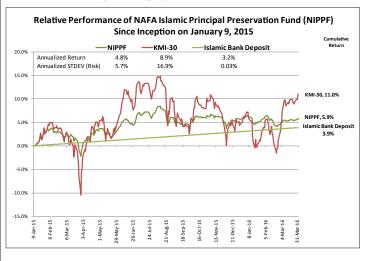
Launch Date: January 9, 2015 Rs. 1,556 million Fund Size: Open Ended Shariah Compliant Fund of Funds Type: Dealing Days: Daily - Monday to Friday Dealing Time: (Mon-Thr) 9:00 A.M to 5:00 P.M (Friday) 9:00 A.M to 5:30 P.M 2-3 búsiness days Settlement: Forward Pricing 1% in year 1, 0.5% in year 2 and no load Pricing Mechanism: Back end Load: beyond 2 years Management Fee: 1) On invetsed amount in NAFA fund, no additional fee. 2) Cash in Bank account: 1.25% p.a. **Risk Profile:** Low Listing: Pakistan Stock Exchange Custodian & Trustee: Central Depository Company (CDC) Auditors: A. F. Ferguson & Co. Chartered Accountants Benchmark: Daily weighted return of KMI-30 index & Islamic Bank Deposits based on Fund's actual allocation. Sajjad Anwar, CFA AM2+ by PACRA (High Investment Fund Manager: Asset Manager Rating: Management Standards)

Asset Alloc	ation (% of Total Assets)	31-Mar-16	29-Feb-16	
Islamic Asse	Allocation Fund	8.5%	0.0%	
Islamic Stocl	k Fund	16.7%	10.4%	
Cash		73.8%	89.0%	
Others inclu	ding receivables	1.0%	0.6%	
Total		100.0%	100.0%	
Leverage		Nil	Nil	
Characteristics of Equity Portfolio**				
	PER	PBV	DY	
	1	100		
NIAAF	8.6	2.4	5.2%	
NIAAF NISF				
	8.6	2.4	5.2%	

The objective of NAFA Islamic Principal Preservation Fund is to earn a potentially
high return through dynamic asset allocation between Shariah compliant equity
related, and Shariah compliant income/ money market Collective Investment
Schemes, while providing principal preservation.

# Fund Manager's Commentary

Since inception, NIPPF has generated a cumulative return of 5.9% versus 3.4% return of the Benchmark. The current exposure in equity/asset allocation funds stands at around 25%. During the month, maximum multiplier stood at 3.6 whereas minimum multiplier was 1.9. The Fund can invest up to 100% in equity related funds subject to cushion availability. We are confident that the Fund will generate good returns considering the improved macroeconomic and political outlook and built in dynamic equity allocation mechanism of the Fund.



Top Holdings (%age ot total assets) (as on 31 Mar, 2016)		
NAFA Islamic Stock Fund	16.7%	
NAFA Islamic Asset Allocation Fund		
Total 25.2%		

### WORKERS' WELFARE FUND (WWF)

The scheme has maintained provision against Workers' Welfare Fund's liability to the tune of Rs 1,767,381/-If the same were not made the NAV per unit/ last one year return of scheme would be higher by Rs 0.1168/0.12%. For details investors are advised to read the Note 9 of the Financial Statements of the Scheme for the half year ended December 31, 2015. From July 01, 2015 Workers Welfare Fund (WWF) is not being charged.

Notes: 1) The calculation of performance does not include cost of front end load. 2) Taxes apply. Further, tax credit also available as per section 62 of the Income Tax Ordinance, 2001.

### Name of the Members of Investment Committee

Dr. Amjad Waheed, CFA Sajjad Anwar, CFA Sved Suleman Akhtar, CFA Asim Wahab Khan, CFA Muhammad Ali Bhabha, CFA, FRM Muhammad Imran, CFA, ACCA

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## MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (31/03/2016): Rs.103.7222

# March 2016

Performance %				
Performance Period	March 2016	Since Launch January 15, 2016		
NAFA Islamic Active Allocation Plan-I	3.5%	3.7%		
Benchmark	3.9%	5.8%		
* Cumulative Return	[Returns are net of management fee & all oth	er expenses]		

1011

General Ir	nformation			Investment Objective
Launch Date: Fund Size: Type: Dealing Days:	F C	lanuary 15, 2016 Rs. 1,232 million Open Ended Shariah Cor Daily – Monday to Frida		The objective of the Fund is to provide investors an opportunity to earn attractive return from an actively managed portfolio of Shari'ah Compliant Equity Fund and Income Fund.
Dealing Time:		(Mon-Thr) 9:00 A.M to (Friday) 9:00 A.M to 5:3		Fund Manager's Commentary
Settlement: Pricing Mecha Back end Load	anism F d: N	2-3 business days Forward Pricing Nil 1) On invested amount		NAFA launched its NAFA Islamic Active Allocation Plan-I (NIAAP-I) in January, 2016 which is the first plan under NAFA Islamic Active Allocation Fund-I.The Active Allocation Plan will be dynamically managed between dedicated equity related and Income schemes managed by NAFA based on the Fund
Management	Fee: a	additional fee. 2) Cash in Bank accour	,	Manager's outlook of the authorized asset classes. The Plan is presently closed for new subscription. NIAAP-I has an initial maturity of two years.
Risk Profile		Low to moderate	-	. , , ,
Listing:		Pakistan Stock Exchange		Since inception, NIAAP-I has generated a return of 3.7% versus 5.8% return of
Custodian & T		Central Depository Con	npany (CDC)	the Benchmark. The current exposure in Equity and Income funds stands at
Auditors: Benchmark:	( [ r 	A. F. Ferguson & Co. Chartered Accountants Daily weighted return c month deposit rate of A Islamic banks and wind investment.	- and above rated	90%. The Plan can invest up to 100% in equity funds. We are confident that the Plan will generate good returns considering the improved macroeconomic and political outlook and dynamic equity allocation mechanism of the Fund.
Fund Manage	r: S	Sajjad Anwar, CFA		
Asset Manage	0	AM2+ by PACRA (High Management Standards		
Asset Alloc	ation (% of Tota	l Assets) 31-Mar	-16 29-Feb-16	
Shariah Com Cash Equival Others inclue Total Leverage		90.4% 9.3% 0.3% <b>100.0</b> 9 Nil	6.8% 0.5%	
0	Characteristic	s of Equity Portfol	io**	
	PER	PBV	DY	
NIAAEF**	9.1	2.3	4.8%	
KMI-30	10.1	2.2	6.1%	

KMI-30 \*\* Based on NAFA's estimates

Top Holdings (%age of total assets) (as on 31 March, 2016)			
NAFA Active Allocation Riba Free Savings Fund	46.2%		
NAFA Islamic Active Allocation Equity Fund	44.2%		
Total	90.4%		

Notes: 1) The calculation of performance does not include cost of front end load. 2) Taxes apply. Further, tax credit also available as per section 62 of the Income Tax Ordinance, 2001. Name of the Members of Investment Committee

Dr. Amjad Waheed, CFA Sajjad Anwar, CFA Muhammad Ali Bhabha, CFA, FRM Syed Suleman Akhtar, CFA Asim Wahab Khan, CFA Muhammad Imran, CFA, ACCA

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## MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (31/03/2016): Rs.100.8020

March 2016

Performance %		
Performance Period	Since Launch March 04, 2016*	
NAFA Islamic Active Allocation Plan-II	0.8%	
Benchmark	1.4%	
* Cumulative Return	[Returns are net of management fee & all other expenses]	

### **General Information**

General Information		Investment Objective
Launch Date: Fund Size: Type: Dealing Days:	March 04, 2016 Rs. 804 million Open Ended Shariah Compliant Fund of Funds Daily – Monday to Friday	The objective of the Fund is to provide investors an opportunity to earn attractive return from an actively managed portfolio of Shari'ah Compliant Equity Fund and Income Fund.
Dealing Time:	(Mon-Thr) 9:00 A.M to 5:00 P.M (Friday) 9:00 A.M to 5:30 P.M	Fund Manager's Commentary
Settlement: Pricing Mechanism Back end Load:	2-3 business days Forward Pricing Nil 1) On invested amount in NAFA fund, no	NAFA launched its NAFA Islamic Active Allocation Plan-II (NIAAP-II) this March which is the second plan under NAFA Islamic Active Allocation Fund-I. The Active Allocation Plan will be dynamically managed between dedicated equity related and Income schemes managed by NAFA based on the Fund
Management Fee:	additional fee. 2) Cash in Bank account: 1.25% p.a.	Manager's outlook of the authorized asset classes. The Plan is presently closed for new subscription. NIAAP-II has an initial maturity of two years.
Risk Profile Listing:	Low to moderate Pakistan Stock Exchange	Since inception, NIAAP- II has generated a return of 0.8% versus 1.4% return
Custodian & Trustee: Auditors:	Central Depository Company (CDC) A. F. Ferguson & Co. Chartered Accountants Daily weighted return of KMI-30 index & 6	of the Benchmark. The current exposure in Equity and Income funds stands at 93%. The Plan can invest up to 100% in equity funds. We are confident that the Plan will generate good returns considering the improved macroeconomic
Benchmark:	month deposit rate of A- and above rated Islamic banks and windows based on actual investment.	and political outlook and dynamic equity allocation mechanism of the Fund.
Fund Manager: Asset Manager Rating:	Sajjad Anwar, CFA AM2+ by PACRA (High Investment Management Standards)	

Asset Allocation (% of Total Assets)	31-Mar-16
Shariah Compliant Funds	93.0%
Cash Equivalents	6.7%
Others including receivables	0.3%
Total	100.0%
Leverage	Nil

Characteristics of Equity Portfolio**					
	PER	PBV	DY		
NIAAEF**	9.1	2.3	4.8%		
KMI-30 10.1 2.2 6.1%					
** Based on NAFA's estimates					

Top Holdings (%age of total assets) (as on 31st March, 2016)			
NAFA Active Allocation Riba Free Savings Fund	48.8%		
NAFA Islamic Active Allocation Equity Fund	44.2%		
Total	93.0%		

Notes: 1) The calculation of performance does not include cost of front end load. 2) Taxes apply. Further, tax credit also available as per section 62 of the Income Tax Ordinance, 2001.

### Name of the Members of Investment Committee

Dr. Amjad Waheed, CFA Sajjad Anwar, CFA Muhammad Ali Bhabha, CFA, FRM Syed Suleman Akhtar, CFA Asim Wahab Khan, CFA Muhammad Imran, CFA, ACCA

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NBP Fullerton Asset Management Ud. A Subidary of National Bank of Pakistan

# MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (31/03/2016): Rs.10.0893

March 2016

Performance		
Performance %	March 2016	Since Launch January 18, 2016*
NAFA Active Allocation Riba Free Savings Fund	3.9%	4.5%
Benchmark	4.6%	4.6%
* Annualized Simple Return		,

The performance reported is net of management fee & all other expenses.

General Information		Investment Objective	
Launch Date: Fund Size: Type: Dealing Days:	January 18, 2016 Rs. 971 Million Open-end – Shariah Compliant Income Fund Daily – Monday to Friday	To earn a reasonable rate of return along with a high degree of liquidity by investing in short-term Shari'ah compliant banks deposits and money market/debt securities.	
Dealing Time:	(Mon - Thr) 9:00 A.M to 5:00 P.M	Fund Manager's Commentary	
Settlement: Pricing Mechanism Load:	(Friday) 9:00 A.M to 5:30 P.M 2-3 business days Forward Pricing Front end: 0% Back end: 0%	During the month under review, the Fund has generated an annualized return of 3.9% against the benchmark return of 4.6%. The performance is net of management fee and all other expenses.	
Management Fee: Risk Profile: Custodian & Trustee: Auditors:	1.25% per annum Low Central Depository Company (CDC) A. F. Ferguson & Co. Chartered Accountants	The Fund aims to consistently generate to better return than the profit rates offered by Islamic Banks / Islamic windows of commercial banks, while also providing easy liquidity along with a high quality credit profile. The Fund is allowed to invest in Shariah compliant Government Securities of maturity upto 3 years as well as Shariah compliant money market and debt securities of up to a version maturity and the horizont.	
Benchmark: Fund Manager: Minimum Subsricption	Average of 6-Month deposit rates (A- & above rated Islamic banks) Muhammad Ali Bhabha, CFA, FRM Rs. 10,000/-	to 2 years maturity rated 'AA-' or better. Around 99.0% of the portfolio is allocated in bank deposits. The higher allocation in bank deposits is due to better yields as compared to other authorized alternative investment avenues. The weighted average	
Asset Manager Rating:	AM2+ by PACRA (High Investment Management Standards)	time-to-maturity of the Fund is 1 day. We will rebalance the allocation of the Fund proactively based on the capital	

Asset Allocation (% of Total Assets) 31-Mar-16 29-Feb-16 Bank Deposits 99.0% 99.2% Credit Quality of the Portfolio as of March 31st, 2016 (% of Total Assets) Other including receivables 0.8% 1.0% 52.8% A+ 100.0% 100.0% Total 46.2% Leverage Nil Nil A-Other including receivables 1.0% 100.0% Total

market outlook.

# Name of the Members of Investment Committee

Dr. Amjad Waheed, CFA Sajjad Anwar, CFA Muhammad Ali Bhabha, CFA, FRM Syed Suleman Akhtar, CFA

Notes: 1) The calculation of performance does not include cost of front end load. 2) Taxes apply. Further, tax credit also available as per section 62 of the Income Tax Ordinance, 2001.

**Disclaimer:** This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. The NAV based prices of units and any dividends/returns thereon are dependent on forces and factors affecting the capital markets. These may go up or down based on market conditions. Past performance is not necessarily indicative of future results. Please read the Offering Document to understand investment policies and the risks involved.



# MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (31/03/2016): Rs.10.6541

March 2016

Equity

Equity

Equity

Equity

% of Total

Assets 4.3%

4.3%

3.9%

3.6%

3.5%

Performance %		
Performance Period	March 2016	Since Launch January 18, 2016
NAFA Islamic Active Allocation Equity Fund	7.6%	6.5%
Benchmark	8.3%	11.5%
Cumulative Return		

(Returns are net of management fee & all other expenses)

#### **Investment Objective General Information** Launch Date: January 18, 2016 The objective of the Fund is to provide investors with long term capital growth Fund Size: Rs. 909 million from an actively managed portfolio of Shari'ah Compliant listed equities. Type: Open Ended Shariah Compliant Equity Scheme Daily - Monday to Friday Dealing Days: Fund Manager's Commentary Dealing Time: (Mon-Thr) 9:00 A.M to 5:00 P.M NAFA launched its second open-end Islamic Equity Fund namely NAFA (Friday) 9:00 A.M to 5:30 P.M Islamic Active Allocation Equity Fund (NIAAEF) in January, 2016. The aim of Settlement: 2-3 business days the Fund is to provide growth to the investment of Unit holders over the Pricing Mechanism Forward Pricing long-term in approved Shariah compliant equities. Front end-0% Back end-0% Load: NIAAEF started off the month with an allocation of around 87% in equities, Management Fee: 2% p.a which was increased to around 90% during the month. NIAAEF **Risk Profile** High underperformed the Benchmark in March as the Fund was underweight in Custodian & Trustee: Central Depository Company (CDC) equities which rose during the period. During the month, the allocation was Auditors: A. F. Ferguson & Co. primarily increased in Cements, Oil & Gas Marketing Companies, Chartered Accountants Pharmaceuticals, and Technology & Communication sectors stocks whereas it Benchmark: KMI-30 was reduced primarily in Fertilizer, Oil & Gas Exploration Companies, Power

0 0 /	ent Standards)	Standards) Top Ten Holdings (as on 3			on 31 March, 20	n 31 March, 2016)	
Asset Allocation (% of Total Assets)		29-Feb-16	. Name	Asset Class	% of Total Assets	Name	Asset Class
ASSEL ANOCATION (% of lotal Assets)	51-/viar-10	29-гер-то	Fauji Cement Company Ltd	Equity	4.8%	Nishat Mills Ltd	Equity
Equities / Stocks	89.8%	87.4%	Engro Corporation Ltd	Equity	4.7%	Pakistan Oilfields Ltd	Equity
Cash Equivalents	8.6%	12.0%	Pakistan State Oil Co Ltd	Equity	4.5%	Attock Cement Pakistan Ltd	· · · ·
Others including receivables	1.6%	0.6%	D G Khan Cement Co	Equity	4.5%	Pak Petroleum Ltd	Equity
Total	100.0%	100.0%	Hub Power Company Ltd	Equity	4.5%	Lucky Cement Ltd	Equity
Leverage	Nil	Nil	That Tower Company Eta		4.570	Eucky Cement Etd	Equity

Characteristics of Equity Portfolio**					
	PER	PBV	DY		
NIAAEF**	9.1	2.3	4.8%		
KMI-30	10.1	2.2	6.1%		

Asim Wahab Khan, CFA

AM2+ by PACRA ( High Investment

Based on NAFA's estimates

Fund Manager:

Asset Manager Rating:

### Top Five Sectors (% of Total Assets) (as on 31st March, 2016)

Cement	21.4%
Oil & Gas Exploration Companies	11.3%
Fertilizer	7.9%
Power Generation & Distribution	7.9%
Oil & Gas Marketing Companies	6.9%
Others	34.4%

### Name of the Members of Investment Committee

Generation & Distribution, and Refinery sectors.

Dr. Amjad Waheed, CFA Sajjad Anwar, CFA Muhammad Ali Bhabha, CFA, FRM Sved Suleman Akhtar, CFA Asim Wahab Khan, CFA Muhammad Imran, CFA, ACCA

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