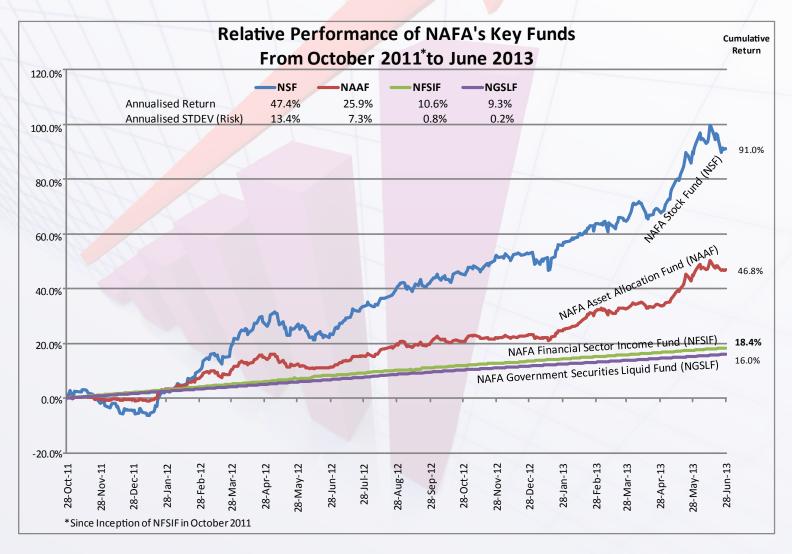


# Fund Manager Report

### **June 2013**



#### Note: Detailed monthly reports on NAFA Funds are available on our website at www.nafafunds.com

### Managed by: NBP Fullerton Asset Management Limited

7<sup>th</sup> Floor Clifton Diamond Building, Block No. 4, Scheme No. 5, Clifton Karachi. Helpline (Toll Free): 0800-20001 Fax: (021) 35825329 UAN (Khi/Lhr/lsb): 111-111-NFA (111-111-632) Website: www.nafafunds.com Email: info@nafafunds.com Your investments & "NAFA" grow together



Joint - Venture Partners



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### "June 2013"

		Fund Name	Fund Size (Rs. In Crore)	Stability Rating / Star Ranking*	June - 2013	FYTD - 2013	FY - 2012	FY - 2011
		Fixed Income Funds		Ann	ualized R	eturns		
		NAFA Government Securities Liquid Fund	1,240	AAA (f)	8.29%	8.67%	10.86%	11.46%
		NAFA Money Market Fund	1,567	AA (f)	8.16%	9.16%	n/a	n/a
Risk Profile of NAFA's Key Funds		NAFA Savings Plus Fund	305	AA- (f)	7.93%	8.77%	11.01%	10.64%
	y Funds	NAFA Riba Free Savings Fund	303	AA- (f)	8.68%	8.73%	10.80%	n/a
	AFA's Ke	NAFA Financial Sector Income Fund	496	A+ (f)	7.46%	9.28%	n/a	n/a
ile of N/		Equity Related Funds	Cumulative Returns					
	Risk Pro	NAFA Asset Allocation Fund	115	***** (5-star)	0.07%	31.94%	14.38%	n/a
		NAFA Multi Asset Fund	80	<b>****</b> (4-star)	0.57%	34.14%	15.54%	25.30%
		NAFA Islamic Multi Asset Fund	43	**** (4-star)	1.02%	36.25%	13.26%	28.44%
		NAFA Stock Fund	112	(4-star)	-0.83%	54.93%	21.98%	28.37%
	<u> </u>	* Stability rating for Fixed Income Funds and Star Ranking for Equity/Balanced Funds				1		

\* Stability rating for Fixed Income Funds and Star Ranking for Equity/Balanced Funds.

n/a = Not applicable.

- Return is reported where full period performance is available.

Note: Detailed monthly reports on NAFA Funds are available on our website at www.nafafunds.com

Lowest Risk NMMF NGSLF

NRFSF NSPF

NFSIF

NAAF

NMF

NIMF

Highest Risk NSF N

Moderate Risk



### **Budget FY14 – Implications on the Economy and Capital Markets**

**Revenues:** Federal Budget FY14 is a traditional budget, and is not geared to address the key structural issues facing the economy. Rather than broadening the tax net, which is the need of the hour, the budget heavily burdens the existing tax payers by increasing indirect taxes (GST rate from 16% to 17%), and higher tax rates on the salaried class. Tax collection target of Rs 2.6 trillion for FY 14 (see Table 1), entailing 22.3%YoY growth, looks ambitious considering (i) the slow economic growth rate of the country at present; (ii) limited new taxation measures in the budget; and (iii) the likely downward revision in FY13 tax collection. Provincial governments have also not made any serious efforts to increase tax collection. We feel that the actual Federal and provincial tax collection will fall short of the target in FY 14.

#### Table 1: Tax revenues

	FY13E	FY14T	% change	% GDP*
Federal	2,125	2,598	22.3%	10.0%
Provincial	173	230	32.8%	0.9%

\* FY14 GDP Source: Federal and provincial budget documents

Tax collection remains extremely low because major sectors of the economy - Agriculture and Services -remain undocumented and under-taxed. Presently, tax collection from the aforesaid sectors is disproportionate to their contribution towards the economy (GDP), while the industrials sector remains heavily taxed (see Table 2). Agriculture contributes 21 percent to GDP, but pays just one percent in taxes. Services Sector contributes 58 percent to the GDP, while it pays only 26 percent in taxes. Within this sector, services such as banking and insurance pay most of the taxes while transport, wholesale and retail sectors contribute very little. The last NFC awards have further aggravated country's fiscal weaknesses by transferring significant funds to the provinces without associated shift in responsibilities, and lack of progress on RGST which is meant to substantially enhance revenues.

**Expenditures:** On the expenditure side, defense, debt servicing and subsidies are expected to devour almost all of the projected tax revenues, leaving very little for important services like health and education. We think that there is an urgent need to rationalize defense spending, control the exorbitant government borrowing, and arrest continuous bleeding of Public Sector Enterprises (PSEs) so that funds could be made available for health, education, infrastructure and other vital social services.

Table 2: Sectoral share in GDP and taxes					
Sector	Contribution to GDP (%)	Contribution to Tax (%)			
Agriculture	21	1			
Industry	21	63			
Services 58 26					
Source: Pakistan Economic Survey					

#### Table 3: Selected expenditures-Budget 2014

· · · · · · · · · · · · · · · · · · ·		
Expenditure Head	Amount	% of tax
	(PKRbn)	revenues
Defense*	760	29.3%
Debt servicing	1,154	44.4%
Subsidies and grants**	526	20.3%
Education	318	11.2%
Health	121	4.3%

\* includes military pensions, \*\* includes subsidies to loss-making PSEs Source: Federal Budget, education and health includes Provincial Budgets

#### Implications on Capital Markets & Economy:

In addition to the increase in General Sales Tax rate, the government is expected to gradually increase the electricity rates by about 60% during the Fiscal Year. CNG prices are also expected to rise by about 80% within the next few months. On the insistence of IMF, the government is also expected to devalue the rupee by about 5% over the next six months. All of these measures are expected to result in a significant rise in inflation in FY 14, which is again expected to touch double digits during the Fiscal Year. As a result, the State Bank of Pakistan could raise the discount rate possibly before December, 2013. On a positive note, the government is expected to succeed in gradually reducing power shortages to the industry, and the economic growth rate is likely to improve to 4% in FY 2014. The privatization process is anticipated to be revived over the next few months, and the privatization proceeds will help the government fund the overall deficit for FY 2014. The stock market is expected to respond negatively to rising inflation and interest rates. However, investors investing on a one- year or longer investment horizon may still earn double digit returns from the stock market as corporate earnings respond positively to reduction in load shedding, privatization, and improvement in economic growth.

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## Capital Markets Review

June 2013

#### **Stock Market Review**

Stock market remained choppy throughout the month of June with the KSE-100 Index declining by 3.75% MoM to close at 21,016 levels. The decline in the market was mainly concentrated in the second half of the month as federal budget, announced on 12th June, was not upto market expectations while some of the targets envisaged in FY14 budget look unrealistic. State Bank of Pakistan's reduction in Policy Rate also failed to hail the market as it was perceived to be more of a politically influenced decision, ignoring the fiscal imbalance and depleting FX reserves. Heating up of domestic political environment following the federal government's announcement of treason charges against the former president, Pervaiz Musharaf, new revelations in President Zardari's Swiss cases probe and slowdown in foreign buying amidst rout in international market further weighed in on the market sentiments. During Jun-13 net foreign flows recorded at USD 41.8mn, while the average daily volume registered at 354mn shares, up 4%MoM.

Oil & Gas and Electricity stocks continued their outperformance as the government delivered on the promise of clearing the circular debt backlog to tackle power shortages. Cement sector with the announcement of record high PSDP allocation in FY14 budget coupled with increase in cement prices and decline in coal prices continued its bullish trend and outperformed the market by a hefty margin. Chemicals sector however, significantly underperformed as talks of hike in feed gas price to the level of fuel gas price kept investors at bay. After witnessing a strong bull run in the previous month, Banking sector depicted some correction following the cut in discount rate without change in minimum rate on saving accounts.

Going forward, market will take direction from developments on fresh IMF package, foreign portfolio inflows, announcement of energy policy and upcoming financial results.

### **Fixed Income Review**

In its monetary policy announcement on 21st June 2013, SBP cut discount rate by 50 bps to 9%. This reduction in the policy rate was in line with market expectations as secondary market had already adjusted to a large extent to the expected cut in the discount rate. SBP in its monetary policy decision focused on the prevailing higher real return on rupee denominated assets due to decline in inflation and subdued private sector credit off-take. However, SBP also highlighted the rising risks to the economy emanating from high reliance of the government on domestic source for financing the ballooning fiscal deficit amid negligible foreign inflows and depleting FX reserves on account of scheduled loan repayments to IMF.

In the two T-Bills auctions during the month, MoF accepted Rs 378 billion (realized amount) against the target of Rs 350 billion and maturity of Rs 349 billion. The cut-off annualized yields for the last T- Bill auction after discount rate cut were noted at around 8.96%, 8.97% and 8.98% for 3, 6 and 12-month tenors, respectively. T-Bills auction bid pattern depicted major participation in 6 & 12-month tenor; while considerably smaller interest was observed in 3-month tenor. In the PIB auction during the month, which was conducted before monetary policy announcement, an amount of Rs. 35 billion was accepted against the target of Rs. 25 bn at a cut-off yield of 9.69%, 10.15% and 11.05% in the 3 year, 5 year and 10 year tenors respectively, whereas no bid was received in the 20-year tenor.

At present, we are closely monitoring ongoing IMF-GOP negotiations for a fresh loan package which will have a strong bearing on future inflation, foreign exchange rates and money market yields.

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### NAFA Government Securities Liquid Fund (NGSLF)

#### MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (29/06/2013): Rs. 10.0379

June 2013

Performance				
Performance %	June 2013 *	FYTD Jul 12 - June 13 *	CYTD Jan 13 - Jun 13 *	Since Launch May 16, 2009 <sup>**</sup>
NAFA Government Securities Liquid Fund	8.29%	8.67%	7.72%	10.42%
Benchmark	9.57%	8.88%	8.49%	10.45%

\* Simple Annualized Return - \*\* (Annualized Return Based on Morningstar Methodology) (Returns are net of management fee & all other expenses)

NBP Fullerton Asset Management Ltd.

A Subsidiary of Vational Bank of Pakistan

General Information		Investment Objective
Launch Date:	May 16, 2009	To generate optimal return with minimum risk, to provide easy liquidity and
Fund Size:	Rs. 12,401 million	reasonable income to its unit holders by investing primarily in short-term Government Securities.
Туре:	Open-end – Money Market Fund	Fund Manager Commentary
Dealing Days:	Daily – Monday to Saturday	
Dealing Time:	(Mon - Thr) 9:00 A.M to 5:00 P.M	The Fund earned an annualized return of 8.29% during June 2013 versus the benchmark return of 9.57%. The annualized return in the FY 2012-13 is 8.67%
	(Friday) 9:00 A.M to 5:30 P.M	against the benchmark return of 8.88%. The return generated by the Fund is net
	(Saturday) 9:00 A.M to 1:00 P.M	of management fees and all other expenses. The Fund size increased by around 75% during the undergoing month.
Settlement:	2-3 business days	
Pricing Mechanism:	Forward Pricing	NGSLF's stability rating is 'AAA (f)' awarded by PACRA. The rating reflects exceptionally strong credit and liquidity profile of the Fund. Average daily
Load:	Front end: 0%, Back end: 0%	allocation for the last 365 days in short-term Government Securities was
Management Fee:	10% of Gross Earning (Min 1%, Max 1.25%)	around 88% of the Fund size. While, at the end of the month government
Risk Profile: Fund Stability Rating:	Exceptionally Low "AAA (f)" by PACRA	securities comprised around 37% of the Total Assets (37.37% of Net Assets). Weighted average time to maturity of the Fund is 9 days.
Listing:	Lahore Stock Exchange	
Custodian & Trustee:	Central Depository Company (CDC)	In the two T-Bill auctions of June, MoF cumulatively accepted around Rs. 378 billion in realized value against the target of Rs. 350 billion. The cut- off
Auditors:	KPMG Taseer Hadi & Co.	annualized yields for the last T- Bill auction was noted at around 8.96%, 8.97%
Additors.	Chartered Accountants	and 8.98% for 3, 6 and 12-month tenors, respectively. The return on the Fund will track the yield on T-Bills.
Benchmark:	70% 3-Month T-Bills & 30% average	Monthly average yields of 3-month T-Bills
	3-Month deposit rates (AA & above rated	for the last 12 months
	banks)	14%
Fund Manager:	Muhammad Ali Bhabha, CFA, FRM	12% -
Minimum	Growth Unit: Rs. 10,000/-	
Subscription:	Income Unit: Rs. 100,000/-	
Asset Manager Rating:	AM2 by PACRA	8% -
Asset Allocation (% of	Total Assets) 29-June-13 31-May-13	6% -
T-Bills	37.06% 78.26%	4% -
Placements with Banks	10.40% 18.03%	
Placements with DFIs	1.20% -	2% -
Cash Equivalents	4.38% 3.45%	
Other including receivables	46.96% 0.26%	un' with wet ser to out hour occi with series were hard and were with
Total	100.00% 100.00%	1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1
Leverage	Nil Nil	Credit Quality of the Portfolio as of June 29th, 2013 (% of Total Assets)
WORKERS'	WELFARE FUND (WWF)	Other     T Bills (AAA
	provisions against Workers' Welfare Fund's	including T-Bills (AAA receivables, 4 rated), 37.06%
liability to the tune of Rs. 84,	604,024/ If the same were not made the NAV	6.96%

The scheme has maintained provisions against Workers' Welfare Fund's liability to the tune of Rs. 84,604,024/-. If the same were not made the NAV per unit/ last one year return of scheme would be higher by Rs. 0.0685/0.74%. For details investors are advised to read note 5 of the Financial Statements of the Scheme for the period ended March 31, 2013.

Γ

Name of the Members of Investment Committee Dr. Amjad Waheed, CFA Sajjad Anwar, CFA Muhammad Ali Bhabha, CFA, FRM

Syed Suleman Akhtar, CFA

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AA- &

below, 0.15%

AAA, 4.13%

AA+, 3.96%

■ AA, 7.74%



## NAFA Money Market Fund (NMMF)

#### MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (29/06/2013): Rs. 10.0151

### June 2013

Performance				
Performance %	June 2013*	FYTD Jul 12 - June 13*	CYTD Jan 13 - Jun 13 *	Since Launch February 24, 2012**
NAFA Money Market Fund	8.16%	9.16%	7.98%	9.54%
Benchmark	6.50%	6.77%	6.50%	6.89%

\* Simple Annualized Return - \*\* (Annualized Return Based on Morningstar Methodology)

(Returns are net of management fee & all other expenses)

General Informatio	n	Investment Objective
Launch Date: Fund Size:	February 24, 2012 Rs. 15,672 million	To provide stable income stream with preservation of capital by investing in AA and above rated banks and money market instruments.
Type: Dealing Days: Dealing Time:	Open-end – Money Market Fund Daily – Monday to Saturday (Mon - Thr) 9:00 A.M to 5:00 P.M (Friday) 9:00 A.M to 5:30 P.M (Saturday) 9:00 A.M to 1:00 P.M	<b>Fund Manager Commentary</b> The Fund earned an annualized return of 8.16% during June 2013 versus the benchmark return of 6.50%, thus registering an out-performance of 1.66% p.a. Since the launch of NMMF in February 2012, the Fund has
Settlement: Pricing Mechanism Load:	2-3 business days Forward Pricing Front end: 0.5% (Nil on investment above Rs. 5 million), Back end: 0%	out-performed its benchmark by 2.65% p.a. by earning an annualized return of 9.54%. This out-performance is net of management fee and all other expenses.
Management Fee: Risk Profile: Fund Stability Rating: Listing: Custodian & Trustee: Auditors:	1.00% per annum Very Low "AA (f)" by PACRA Lahore Stock Exchange Central Depository Company (CDC) A. F. Ferguson & Co. Chartered Accountants	Being a money market scheme, the Fund has very restrictive investment guidelines. The authorized investments of the Fund include T-Bills, Bank Deposits and Money Market instruments. Minimum rating is AA, while the Fund is not allowed to invest in any security exceeding six month maturity. The weighted average time to maturity of the Fund cannot exceed 90 days. The Fund is rated AA(f) by PACRA which denotes a very strong capacity to
Benchmark: Fund Manager: Minimum Subscription: Asset Manager Rating:	3-Month deposit rates (AA & above rated banks) Salman Ahmed Growth Unit: Rs. 10,000/- Income Unit: Rs. 100,000/- AM2 by PACRA	maintain relative stability in returns and possesses very low exposure to risks. The allocation of the Fund in AAA rated T-Bills is around 12% at month-end. The weighted average time to maturity of the Fund is 11 days.

Asset Allocation (% of Total Assets)	29-June-13	31-May-13	
T-Bills	11.61%	25.10%	
Placements with Banks	61.19%	71.48%	
Placements with DFIs	1.36%	-	
Money Market Placements	0.88%	1.16%	
Cash Equivalents	24.03%	1.71%	
Others including receivables	0.93%	0.55%	
Total	100.00%	100.00%	
Leverage	Nil	Nil	

#### WORKERS' WELFARE FUND (WWF)

The scheme has maintained provisions against Workers' Welfare Fund's liability to the tune of Rs. 48,274,040/-. If the same were not made the NAV per unit/ last one year return of scheme would be higher by Rs. 0.0309/0.34%. For details investors are advised to read note 6 of the Financial Statements of the Scheme for the period ended March 31, 2013.

#### Name of the Members of Investment Committee

Dr. Amjad Waheed, CFA Sajjad Anwar, CFA Muhammad Ali Bhabha, CFA, FRM Syed Suleman Akhtar, CFA

Salman Ahmed

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### AA- & including below, 0.24% AA+, 3.84% AA+, 10.86% AA+, 10.86%

Other

The duration of the T-Bill portfolio of the overall Fund in 26 days. We are monitoring the developments in capital market conditions and will

Credit Quality of the Portfolio as of June 29th, 2013 (% of Total Assets)

proactively rebalance the Portfolio.

AAA, 72.52%



### NAFA Savings Plus Fund (NSPF)

MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (29/06/2013): Rs. 10.0450

June 2013

Performance				
Performance %	June 2013 *	FYTD Jul 12 - June 13 *	CYTD Jan 13 - Jun 13 *	Since Launch November 21, 2009**
NAFA Savings Plus Fund	7.93%	8.77%	7.89%	10.13%
Benchmark	6.68%	7.30%	6.90%	8.01%

\* Simple Annualized Return - \*\* (Annualized Return Based on Morningstar Methodology) (Returns are net of management fee & all other expenses)

General Informat	ion	Investment Objective
Launch Date: Fund Size: Type: Dealing Days:	November 21, 2009 Rs.3,053 million Open-end – Income fund Daily – Monday to Saturday	To minimize risk, preserve capital and generate a reasonable return along with a high degree of liquidity from a portfolio primarily constituted of bank deposits and money market instruments.
Dealing Time:	(Mon - Thr) 9:00 A.M to 5:00 P.M	Fund Manager Commentary
Settlement: Pricing Mechanism:	(Friday) 9:00 A.M to 5:30 P.M (Saturday) 9:00 A.M to 1:00 P.M 2-3 business days Forward Pricing	The Fund earned an annualized return of 7.93% during the month versus the benchmark return of 6.68%, thus depicting an out-performance of 1.25% p.a. The annualized return in the FY 2012-13 is 8.77% against the benchmark return of 7.30%, hence an out-performance of 1.47% p.a. This out-performance
Load:	Front end: 0.5% (Nil on investment above Rs. 5 million), Back end: 0%	is net of management fee and all other expenses. The Fund size has increased by around 128% during the last one year.
Management Fee: Risk Profile: Fund Stability Rating: Listing: Custodian & Trustee:	1.50% per annum Very Low "AA- (f)" by PACRA Lahore Stock Exchange Central Depository Company (CDC)	NSPF is one of the highest rated income funds in the market due to its restrictive investment guidelines. It cannot invest in any avenue which has more than six months maturity nor can it invest in debt securities and Equities. Moreover, it cannot invest in money market instruments below credit rating of 'AA
Auditors: Benchmark:	A. F. Ferguson & Co. Chartered Accountants Average 6-Month deposit rate (A & above rated banks)	The portfolio of NSPF is fairly diversified invested in Treasury bills, Money market placements, MTS and bank deposits etc. The allocation in T-Bills is around 2.64%, MTS around 16.32% and in Money Market Placements issued by AA+ rated entities around 3.91% and investment with DFIs is around 4.07%, with asset class maturities at 26 days, 60 days, 68 days and
Fund Manager:	Muhammad Ali Bhabha, CFA, FRM	88 days respectively. The weighted average maturity of the entire Fund is
Minimum	Growth Unit: Rs. 1,000/-	around 17 days.
Subscription: Asset Manager Rating:	Income Unit: Rs. 100,000/- AM2 by PACRA	Our internal guidelines permit MTS financing in only fundamentally strong companies with lower volatility. It is pertinent to mention that in this asset class the Fund provides financing at only pre-determined rates of return with
Asset Allocation (%	6 of Total Assets) 29-June-13 31-May-13	no direct exposure to the stock market.

	23-june-13	31-11ay-13
T-Bills	2.64%	4.88%
Money Market Placements	3.91%	14.35%
Placements with DFIs	4.07%	-
Margin Trading System (MTS)	16.32%	38.09%
Cash Equivalents	23.93%	41.02%
Other including receivables	49.13%	1.66%
Total	100.00%	100.00%
Leverage	Nil	Nil
-		

#### WORKERS' WELFARE FUND (WWF)

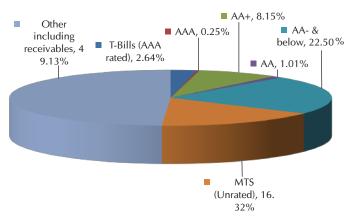
The scheme has maintained provisions against Workers' Welfare Fund's liability to the tune of Rs.6,095,437/-. If the same were not made the NAV per unit/ last one year return of scheme would be higher by Rs. 0.0201/0.22%. For details investors are advised to read note 5 of the Financial Statements of the Scheme for the period ended March 31, 2013.

Name of the Members of Investment Committee
Dr. Amjad Waheed, CFA
Sajjad Anwar, CFA
Muhammad Ali Bhabha, CFA, FRM

Syed Suleman Akhtar, CFA

Credit Quality of the Portfolio as of June 29th, 2013 (% of Total Assets)

We are monitoring the developments in capital market conditions and associated expectations and will proactively alter the Fund's allocation



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accordingly.



#### Asser Management Lid. A Subsidiary of National Bank of Pakistan NAFA Riba Free Savings Fund (NRFSF)

#### MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (29/06/2013): Rs. 10.0889

June 2013

Performance				
Performance % *	June 2013 *	FYTD Jul 12 - June 13 *	CYTD Jan 13 - Jun 2013 *	Since Launch August 21, 2010**
NAFA Riba Free Savings Fund	8.68%	8.73%	7.90%	9.97%
Benchmark	6.67%	7.28%	6.84%	7.87%

\* Simple Annualized Return - \*\* (Annualized Return Based on Morningstar Methodology) (Returns are net of management fee & all other expenses)

NBP Fullerton Asset Management Ltd.

#### General Information

Launch Date:	August 21, 2010
Fund Size:	Rs. 3,028 million
Туре:	Open-end – Shariah Compliant Income Fund
Dealing Days:	Daily – Monday to Saturday
Dealing Time:	(Mon - Thr) 9:00 A.M to 5:00 P.M
	(Friday) 9:00 A.M to 5:30 P.M
	(Saturday) 9:00 A.M to 1:00 P.M
Settlement:	2-3 business days
Pricing Mechanism	Forward Pricing
Load:	Front end: 0.5% (Nil on investment above
	Rs. 5 million), Back end: 0%
Management Fee:	1.25% per annum
Risk Profile:	Very Low
Fund Stability Rating:	"AA-(f)" by PACRA
Listing:	Lahore Stock Exchange
Custodian & Trustee:	MCB Financial Services Ltd (MCBFSL)
Auditors:	A. F. Ferguson & Co. Chartered Accountants
Benchmark:	
Benchmark:	Average 6-month deposit rate of A- and above rated Islamic Banks
Fund Managor	Salman Ahmed
Fund Manager: Minimum	Growth Unit: Rs. 10,000/-
Subscription:	Income Unit: Rs. 100,000/-
Asset Manager Rating:	AM2 by PACRA
Asset Manager Rating.	

Asset Allocation (% of Total Assets)	29-June-13	31-May-13
GOP Ijara Sukuk - Govt. Backed	18.66%	37.63%
Islamic Money Market Placements	6.52%	23.44%
Cash	24.27%	36.82%
Other including receivables	50.55%	2.11%
Total	100.00%	100.00%
Leverage	Nil	Nil

Top Holdings (as at June 29th, 2013)		
Name of Sukuk / Islamic Money Market Placements	% of Total Assets	
GOP Ijarah (Sukuk IX)	5.67%	
HUBCO Short Term Islamic Sukuk VI	4.12%	
GOP Ijarah (Sukuk VIII)	3.30%	
GOP Ijarah (Sukuk V)	2.80%	
HUBCO Short Term Islamic Sukuk V	2.40%	
GOP Ijarah (Sukuk XII)	1.65%	
GOP Ijarah (Sukuk XIII)	1.55%	
GOP Ijarah (Sukuk X)	1.32%	
GOP Ijarah (Sukuk XIV)	0.82%	
GOP Ijarah (Sukuk XI)	0.69%	
Total	24.32%	

#### WORKERS' WELFARE FUND (WWF)

The scheme has maintained provisions against Workers' Welfare Fund's liability to the tune of Rs.3,935,377/-. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs.0.0131/0.14%. For details investors are advised to read note 5 of the Financial Statements of the Scheme for the period ended March 31, 2013.

Name of the Members of Investment Committee Dr. Amjad Waheed, CFA Sajjad Anwar, CFA Muhammad Ali Bhabha, CFA, FRM

Syed Suleman Akhtar, CFA

Salman Ahmed

#### **Investment Objective**

To provide preservation of capital and earn a reasonable rate of return along with a high degree of liquidity by investing in short-term Shariah compliant banks and money market / debt securities.

#### **Fund Manager Commentary**

The Fund generated an annualized return of 8.68% for the month of June 2013 versus the benchmark return of 6.67% thus depicting an out-performance of 2.01% p.a. During the last one year the Fund has out-performed its benchmark by 1.45% by earning an annualized return of 8.73%. This outperformance is net of management fee and all other expenses. The Fund size has increased by around 247% during the last one year.

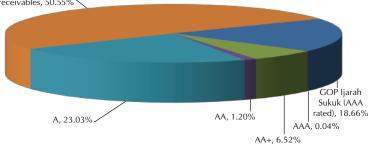
The Fund aims to consistently provide better returns than the profit rates offered by Islamic Banks / Islamic windows of commercial banks, while also providing easy liquidity along with a high quality credit profile. The Fund is allowed to invest in short-term Shariah compliant money market securities of up to six months maturity rated AA- or better. The Fund is not authorized to invest in debt securities and the stock market. With stability rating of AA-(f) awarded by PACRA, NRFSF is amongst the highest rated Islamic Income Funds in the market.

The allocation of the Fund is fairly diversified with exposure of around 18.66% in GoP Ijarah Sukuks, which are floating rate instruments with 6-months coupon re-setting. Around 6.52% of the Fund size is invested in "AA+" rated Shariah compliant money market instruments and 24.27% in bank deposits.

The weighted average duration of the Fund is 31 days and the weighted average time to maturity is 0.27 years. The Fund is invested in floating rate securities. Therefore, the return on the Fund will improve with increase in the interest rates.

Credit Quality of the Portfolio as of June 29th, 2013 (% of Total Assets)

Other including receivables, 50.55%



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#### NBP Fullerton Asset Management Ltd. A Subsidiary of

Vational Bank of Pakistan

### NAFA Financial Sector Income Fund (NFSIF)

MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (29/06/2013): 10.2746

June 2013

Performance				
Performance %	June 2013 *	FYTD Jul 12 - June 13 *	CYTD Jan 13 - Jun 13 *	Since Launch October 28, 2011 **
NAFA Financial Sector Income Fund	7.46%	9.28%	8.49%	10.63%
Benchmark	8.54%	9.03%	8.62%	9.72%

\* Simple Annualized Return - \*\* (Annualized Return Based on Morningstar Methodology) (Returns are net of management fee & all other expenses)

General Information		Investment Objective
Launch Date: Fund Size: Type: Dealing Days:	October 28, 2011 Rs. 4,961 Million Open-end – Income Fund Daily – Monday to Saturday	To provide income enhancement and preservation of capital by investing in prime quality Financial Sector TFCs/Sukuks, Bank deposits and short-term money market instruments.
Dealing Time:	(Mon - Thr) 9:00 A.M to 5:00 P.M (Friday) 9:00 A.M to 5:30 P.M	Fund Manager Commentary
Settlement: Pricing Mechanism Load: Management Fee: Risk Profile: Fund stability rating	(Saturday) 9:00 A.M to 1:00 P.M 2-3 business days Forward Pricing Front end: 1% (Nil on investment above Rs. 5 million) Back end: 0% 1.5% per annum Low A+(f) by PACRA	The Fund generated an annualized return of 7.46% for the month of June 2013 versus the benchmark return of 8.54%. Since its launch in October 2011, the Fund offered an annualized return of 10.63% against benchmark return of 9.72%, hence an out-performance of 0.91% p.a. This outperformance is net of management fee and all other expenses.
Listing: Custodian & Trustee: Auditors:	Lahore Stock Exchange Central Depository Company (CDC) A. F. Ferguson & Co.	The Fund is unique as it invests a minimum of 70% of its assets in financial sector debt securities, instruments or deposits. Minimum entity rating of
Benchmark:	Chartered Accountants 70% 6-Month KIBOR & 30% average 3-Month deposit rates (A & above rated banks)	issuers of debt securities (mainly banks) is AA minus. This minimizes credit risk and at the same time enhances liquidity of the Fund. Duration of the Fund cannot be more than one year. This minimizes interest rate or pricing risk. The
Fund Manager: Minimum Subscription: Asset Manager Rating:	Salman Ahmed Growth Unit: Rs. 10,000/- Income Unit: Rs. 100,000/- AM2 by PACRA	Fund invests 25% of its assets in less than 90 days T-Bills or saving accounts with banks, which further enhances liquidity profile of the Fund. Exposure in TFCs was 40.37% at the end of the month with average time to
Asset Allocation (% of	Total Assets) 29-June-13 31-May-13	maturity of 3.73 years and Yield to Maturity of 10.35% p.a. Exposure in Money

will improve.

market outlook.

Asset Anocation (70 of Iotal Assets)	2 <i>3</i> -junc-13	31-11ay-13
TFCs	40.37%	50.34%
Money Market Placements	6.41%	9.20%
Placement with DFIs	6.01%	-
Cash Equivalents	26.04%	37.75%
Other including receivables	21.17%	2.71%
Total	100.00%	100.00%
Leverage	Nil	Nil

Top 10 TFC (Including Short Term Sukuk) (as at June 29th, 2013)

Name of TFC / Short Term Sukuk	% of Total Assets
United Bank Limited IV	8.89%
Bank Alfalah Limited IV - FT	7.38%
Faysal Bank Limited III	6.14%
NIB Bank Limited	5.45%
HUBCO Short Term Islamic Sukuk VI	4.61%
Askari Bank Limited III	3.16%
HUBCO Short Term Islamic Sukuk V	1.80%
Allied Bank Limited II	1.26%
Bank Alfalah Limited IV - FX	1.25%
Pak Libya Holding Company	1.00%
Total	40.94%

#### WORKERS' WELFARE FUND (WWF)

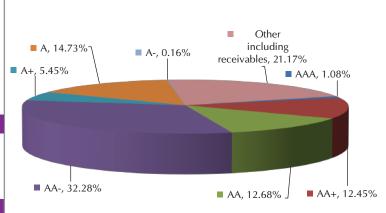
The scheme has maintained provisions against Workers' Welfare Fund's liability to the tune of Rs. 9,318,634/- If the same were not made the NAV per unit/ last one year return of scheme would be higher by Rs. 0.0193/0.24%. For details investors are advised to read note 6 of the Financial Statements of the Scheme for the period ended March 31, 2013.

Name of the Members of Investment Committee

Dr. Amjad Waheed, CFA Sajjad Anwar, CFA Muhammad Ali Bhabha, CFA, FRM Syed Suleman Akhtar, CFA Salman Ahmed Credit Quality of the Portfolio as of June 29th, 2013 (% of Total Assets)

The weighted average time-to-maturity of the Fund is 1.54 years. We will rebalance the allocation of the portfolio proactively based on the capital

Market Instruments was around 6.41% and investment with DFIs was 6.01%. The TFC portfolio of the Fund is predominantly floating rate linked to KIBOR. Therefore, in case of increase in interest rates, the coupon income of the Fund



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### NAFA Asset Allocation Fund (NAAF)

MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (28/06/2013): Rs.13.1765

June 2013

Performance				
Performance %	June 2013*	Jul. 2012 - June. 2013*	CYTD-2013*	Since Launch August 21, 2010**
NAFA Asset Allocation Fund *	0.07%	31.94%	19.12%	22.90%
Benchmark	(0.91%)	16.94%	8.36%	12.98%
* Cumulative Returns			1	-1

\*\*Annualized Return [Net of management fee & all other expenses]

#### **General Information**

Launch Date: Fund Size:	August 21, 2010 Rs.1,151 million
Type:	Open-end – Asset Allocation Fund
Dealing Days:	Daily – Monday to Friday
Dealing Time:	(Mon-Thr) 9:00 A.M to 5:00 P.M
Settlement:	(Friday) 9:00 A.M to 5:30 P.M 2-3 business days
Pricing Mechanism	Forward Pricing
Load:	Front end $-2\%$ (Nil on investment above
Loudi	Rs. 5 million) Back end - 0%
Management Fee:	2% per annum
Risk Profile	Moderate
Listing	Lahore Stock Exchange
Custodian & Trustee:	Central Depository Company (CDC)
Auditors:	A. F. Ferguson & Co. Chartered Accountants
Benchmark:	
Denchimark.	1/3 of average 3-month bank deposit rate; 1/3 of 6-month KIBOR; 1/3 of KSE
	30 Index
Fund Manager:	Ammar Rizki
Minimum	Growth Unit: Rs. 10,000/-
Subscription:	Income Unit: Rs. 100,000/-
Asset Manager Rating:	AM2 by PACRA

Asset All	ocation (% of Total Assets)	28-June-13	31-May-13			
Equities / Ste TFCs/Sukuk	ocks	0.55%	62.38%			
		2.27%	5.65%			
Cash Equiva	llents	91.29%	30.73%			
MTS		-	0.03%			
	iding receivables	5.89%	1.21%			
Total		100.00%	100.00%			
Leverage		Nil Nil				
Characteristics of Equity Portfolio***						
	PER	PBV	DY			
NAAF	4.3	2.0	16.3%			
KSE-30	7.4	2.0	7.6%			
*** Based on NAFA's estimates						
Asset Allocation (% of Total Assets)(as on 28th June, 2013)						
TFC'sSukuks Construction and 2.27% Materials 0.55%						

### Cash Equivalents and Others

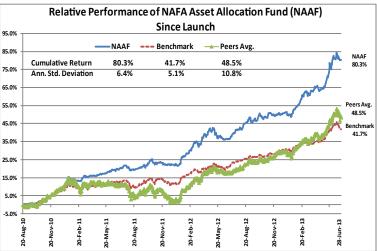
#### **Investment Objective**

To generate income by investing in Debt & Money Market securities and to generate capital appreciation by investing in equity and equity related securities.

#### Fund Manager's Commentary

During the month under review, NAFA Asset Allocation Fund's (NAAF) unit price (NAV) increased by 0.07% while the benchmark decreased by 0.91%. Thus your Fund out-performed the benchmark by 0.98%. Since inception on August 21, 2010 the Fund's unit price has increased by 80.27%, while the Benchmark has increased by 41.74%. Thus, to-date the cumulative out-performance of your Fund stands at 38.53%. This out-performance is net of management fee and all other expenses.

In June, the market generally remained choppy and KSE 100 Index lost 3.75%. NAAF started off the month with an allocation of around 62% in equities. However, considering the weak footing of the market, we exited from equities towards the end of the month. The Fund benefitted from reduction in allocation to equities and being over-weight in selected Oil & Gas sector and Construction and Materials sectors stocks, which performed better than the market. During June, the allocation was reduced to zero in all the sectors except Construction and Materials.



Top Holdings (as on 28th June, 2013)

receivables			
Name of the Members of Investment Committee	Name	Asset Class	% of Total Assets
Dr. Amjad Waheed, CFA	Allied Bank Limited I	TFC	1.62%
Sajjad Anwar, CFA	United Bank Limited III	TFC	0.65%
Syed Suleman Akhtar, CFA	Cherat Cement Co Ltd	Equity	0.55%
Muhammad Ali Bhabha, CFA, FRM			
Asim Wahab Khan, CFA			
Ammar Rizki			
WORKERS' WELFARE FUND (WWF)			
The scheme has maintained provision against Workers' Welfare Fund's liability to the tune of Rs 6,353,092/-If the same were not made the NAV per unit/ last one year return of scheme would be higher by Rs 0.0728 / 0.73%.For details investors are advised to read Note 5 of the Financial			
liability to the tune of Rs 6,353,092/-If the same were not made the NAV			
0.73%. For details investors are advised to read Note 5 of the Financial			
Statements of the Scheme for the period ended March 31, 2013.	Total		2.82%

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### NAFA Multi Asset Fund (NMF)

MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (28/06/2013): Rs 13.4852

June 2013

			11100/2	<u> </u>		1052						1.5	
Performance													
Performance %		June 2013		-	2012- 2013*			C	YTD-201	3*	Sinc Januar	e Laun 'y 22, 2	ch 2007**
NAFA Multi Asset	Fund <sup>*</sup>	0.57%	6	34.	14%				19.66%			3.73%	
Benchmark		(1.63%	(o)	22.4	42%				11.11%			8.00%	
* Cumulative Return **Annualized Retur		[Net of man	agement fee & al	l othe	er expens	ses]	1			I			
General Informatio				Inv	estment	t Obj	ectiv	/e					
Launch Date: Fund Size: Type: Dealing Days:	Rs 800 Open-e Daily –	22, 2007 million end – Balanced F Monday to Frida	ay	To p aim	orovide in s to achie	vestors eve attr	with active	a co e retu	ombination Irns at moc stocks, bond	lerate level	s of risk	by invest	sting in
Dealing Time: Settlement: Pricing Mechanism Load: Management Fee: Risk Profile Listing: Custodian & Trustee: Auditors: Benchmark: Fund Manager: Minimum Subscription: Asset Manager Rating: Asset Allocation (%	(Friday) 2-3 bus Forwarr Rs. 5 m 2% per Modera Lahore Central M. Yous Charter 50% KS Asim W Growth Income AM2 by	hillion) Back end annum ate Stock Exchange Depository Con suf Adil Saleem & red Accountants SE-30 Index & 50 Vahab Khan, CFA 1 Unit: Rs. 100,00 9 Unit: Rs. 100,00 9 PACRA	0 P.M investment above - 0% hpany (CDC) & Co. % 3-month KIBOR 0/- 00/-	Dur (NA you Janu ben out- of m In Ju NM How swif ben sele whit	W) increase r Fund o Jary 22, 2 chmark -performation nanageme une, the m IF started wever, cout ftly reduct efitted fro ected Oil ch perfor	boomth u sed by out-perf 007 ycc has ir has ir ent fee off the nsideri ed to om redu & Gas med b	under 0.57 forme our Funcrea your and a genera e mo ng th aroun uctions sector	review wed th und's sed Funct all oth ally re nth v e we nd 3 n in a tor a than	entary ew, NAFA hile the be e benchma unit price l by 64.18' d stands at her expense emained ch with an alle eak footing 1% toward allocation t nd Constru- the marke	nchmark of ark by 2.2 has increas %. Thus, 64.92%. T es. hoppy and pocation of of the ma is the end to equities action and	decreased 20%. Sin sed by 12 to-date his out-pe KSE 100 I around rket, equ of the r and beir Material	l by 1.63 ce ince 9.10%, v the cu erformar Index los 66% in ity expo nonth. T ng over-v ls sector	3%. Thu ption o while th imulativ nce is ne st 3.75% equities sure wa 'he Fun weight i 's stocks
Equities / Stocks	or rotur Assets,	31.49%	65.76%	reat	uced in al				mance of NA	FA Multi As	set Fund (N	IMF)	
TFCs / Sukuks Cash Equivalents		14.28% 52.95%	15.16% 17.79%	120.0% -		Ken			n January 20		•		
Others including receival	oles	1.28%	1.29%	_					NMF ==•Benchm 99.1% 57.7		/g.		
<u>Total</u> Leverage		<u> </u>	<u>100.00%</u> Nil	100.0% -		lative Retu alised Std. I			8.2% 8.0%				9
ē	ristics of Fo	uity Portfolio		80.0% -									
	-			60.0% -								m	Pe
PER		PBV	DY							-	$\sim$	<u></u>	Ber
NMF 6.2 (SE-30 7.4		1.9 2.0	<u>8.9%</u> 7.6%	40.0% -							-	and the second	
*** Based on NAFA's estimates	I	2.0	7.070	20.0% -					el	and the second second			
Asset Allocation (	% of Total A	ssets)(as on 28	3th lune , 2013)	0.0% -		- Chinas	and a set	Y					
, , , , , , , , , , , , , , , , , , ,		nstruction		0.0%									
Ch	N	and Naterials 0il and Gas 10.37%		-20.0%	<u>6</u> <u>6</u>	01 01 01	10	1		11 12	1 12	12	13
Cash Equivalents and Others		7.44% Electricity	,		31-Dec-09 31-Mar-10	30-Jun-10 30-Sep-10	31-Dec-10	31-Mar-	30-Jun-11 30-Sep-11	31-Dec-11 31-Mar-12	30-Jun-12 30-Sep-12	31-Dec-12	31-Mar-13 28-Jun-13
including receivables			neral		т	on Te	n H	oldi	ngs (as o	n 28th li	ine 20	113)	
54.23%		Indu:	strials '2%		-	opie	-			1 2001 J	anc , 20		
			anks 77%		Name			set   ass	% of Total Assets	Nan	ne	Asset Class	% of Tota Assets
		Others		Pakist	tan State Oi	l Co I td	-	uity		ub Power Co	mpany I td		2.89%
		3.52% TFC's/Sukuks			e Leaf Cem			kuk		il & Gas De	1 /	Equity	1.97%
		14.28%		Thal I	Ltd		Eq	uity	3.72% Sa	udi Pak Lea	sing Ltd	TFC	1.86%
Name of the M	embers of l	nvestment C	ommittee	Avari	Hotels Ltd		TI	FC		kistan Mobi		I TFC	1.84%
Dr	. Amjad Wahee	ed, CFA		Chera	at Cement C	Co Ltd	Eq	uity	3.08% Lu	icky Cemen	t Ltd	Equity	1.63%
-	Sajjad Anwar,					Deta	uls c	of N	on-Comp	liant Inv	/estmer	nts	
	d Suleman Akh mad Ali Bhabh					т	pe of	Value	of Provision	Value of	% of Net	% of Gross	Yield to
	sim Wahab Kha				Particulars		stment	Investme befor Provisio	e held	Investments after Provision	Assats	Assets	Maturity per annum
7.5	Ammar Rizl	,			ak Leasing****	Т	FC	30,349		15,174,930	1.90%	1.86%	48.06%
WORKER		E FUND (WW	<b>V</b> (F)		ousing (Sukuk II)		KUK	15,937			1.30%	1.27%	70.22%
he scheme has maintai					Leaf Cement (Suk		KUK	79,408			3.97%	3.89%	38.82%
iability to the tune of Rs 9	,673,060/-lf th	e same were not	made the NAV per		ktron Limited (Sul		KUK	17,142			0.54%	0.52%	291.37%
init/ last one year return o	of scheme woul	ld be higher by R	s 0.163/1.62%.For	Total				152,838				7.54%	-
letails investors are advise Scheme for the period end			a statements of the	****Sa			lassified	as non	Compliant on the	basis of require	d rating. Due to	o this the diffe	erence betwe
cheme for the period enc			nd nothing herein she	the Val	lue of Investme	nt before p	rovision	and afte	er provision is ma	rk to market loss	instead of prov	visioning.	
					. Johnaudu	~~ u 30	uu	201 10	uat	an Or		un	, iana /M

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## NAFA Islamic Multi Asset Fund (NIMF)

MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (28/06/2013): Rs.13.5845

June 2013

Performance				
Performance %	June 2013*	Jul. 2012- June. 2013*	CYTD-2013*	Since Launch October 29, 2007**
NAFA Islamic Multi Asset Fund	1.02%	36.25%	19.85%	12.95%
Benchmark	(0.97%)	28.85%	14.19%	NA***
* C Int' . Detains				

\* Cumulative Return

\*\* Annualized Return [Net of management fee & all other expenses] \*\*\* KMI-30 Index was launched from September 2008

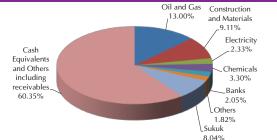
#### General Information

Launch Date: Fund Size: Type:	October 29, 2007 Rs. 433 million Shariah Compliant - Open-end – Balanced Fund
Dealing Days: Dealing Time:	Daily – Monday to Friday (Mon-Thr) 9:00 A.M to 5:00 P.M (Friday) 9:00 A.M to 5:30 P.M
Settlement:	2-3 business days
Pricing Mechanism	Forward Pricing
Load:	Front end $- 3\%$ (Nil on investment above Rs. 5 million) Back end $- 0\%$
Management Fee:	2% per annum
Risk Profile	Moderate
Listing:	Lahore Stock Exchange
Custodian & Trustee:	Central Depository Company (CDC)
Auditors:	KPMG Taseer Hadi & Co.
Benchmark:	Chartered Accountants 50% KMI - 30 Index & 50% average 3-
Dencimark.	month profit rate of Islamic banks.
Fund Manager:	Asim Wahab Khan, CFA
Minimum	Growth Unit: Rs. 10,000/-
Subscription:	Income Unit: Rs. 100,000/-
Asset Manager Rating:	AM2 by PACRA

Asset Allocation (% of Total A	ssets) 28-June-	13 31-May-13					
Equities / Stocks Sukuks	31.61%	65.16%					
Sukuks	8.04%	9.19%					
Cash Equivalents	58.52%	23.66%					
Others including receivables	1.83%	1.99%					
Total	100.00%	100.00%					
Leverage	Ni	l Nil					
Characteristics of Equity Portfolio****							
DED	DD1/	DV					

	I LIX	101	DI		
NIMF	6.0	1.8	10.0%		
KMI-30	7.7	2.3	8.0%		
**** Based on NAFA's estimates					

#### Asset Allocation (% of Total Assets) (as on 28th June , 2013)



#### Name of the Members of Investment Committee

Dr. Amjad Waheed, CFA Sajjad Anwar, CFA Syed Suleman Akhtar, CFA Muhammad Ali Bhabha, CFA, FRM Asim Wahab Khan, CFA Ammar Rizki

#### WORKERS' WELFARE FUND (WWF)

The scheme has maintained provision against Workers' Welfare Fund's liability to the tune of Rs 4,806,545/-If the same were not made the NAV per unit/ last one year return of scheme would be higher by Rs 0.1508/1.51%. For details investors are advised to read the Note 6 of the Financial Statements of the Scheme for the period ended March 31, 2013.

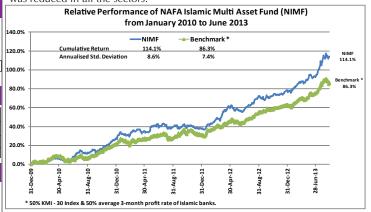
#### **Investment Objective**

To provide investors with a combination of capital growth and income by investing in Shariah compliant investments. NIMF aims to achieve attractive returns at moderate levels of risk by investing in a variety of Shariah compliant securities, instruments and avenues such as Equities, Musharakah, Murabahah, Ijarah etc.

#### Fund Manager's Commentary

During the month under review, unit price (NAV) of NAFA Islamic Multi Asset Fund (NIMF) increased by 1.02%, whereas the benchmark decreased by 0.97%, thus your Fund out-performed the benchmark by 1.99%.

In June, the market generally remained choppy and KMI 30 Index lost 2.47%. NIMF started off the month with an allocation of around 65% in equities. However, considering the weak footing of the market, equity exposure was swiftly reduced to around 32% towards the end of the month. During the month, the Fund benefitted from being under-weight in equities, which yielded negative returns, and being over-weight in selected Oil and Cement stocks, which outperformed the market. Additionally, receipt of principal and profit from two Sukuks also benefitted the Fund. During June, the allocation was reduced in all the sectors.



#### Top Ten Holdings (as on 28th June , 2013)

-					
Name	Asset Class	% of Total Assets	Name	Asset Class	% of Total Assets
Pakistan State Oil Co. Ltd.	Equity	10.58%	Hub Power Company Ltd	Equity	2.33%
Maple Leaf Cement I	Sukuk	4.07%	Meezan Bank Ltd	Equity	2.05%
Cherat Cement Co Ltd	Equity	3.89%	Pakistan Petroleum Ltd	Equity	1.63%
Sitara Chemical Ind Ltd	Equity	3.30%	Lucky Cement Ltd	Equity	1.52%
Kohat Cement Ltd	Equity	2.66%	Kohat Cement Limited	Sukuk	1.29%

Particulars	Type of Investment	Value of Investments before Provision	Provision held	Value of Investments after Provision	% of Net Assets	% of Gross Assets	Yield to Maturity per annum
Kohat Cement Limited (Sukuk)*****	SUKUK	7,578,781	-	5,684,086	1.31%	1.29%	7.67%
Eden Housing (Sukuk II)	SUKUK	7,968,750	2,777,994	5,190,756	1.20%	1.18%	70.22%
Maple Leaf Cement (Sukuk I)	SUKUK	44,893,750	26,936,250	17,957,500	4.15%	4.07%	38.82%
Pak Elektron Limited (Sukuk)	SUKUK	21,428,571	16,071,428	5,357,143	1.24%	1.21%	291.37%
Total		81,869,852	45,785,672	34,189,485	7.90%	7.75%	

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# NAFA Stock Fund (NSF)

#### MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (28/06/2013): Rs.10.8219

NBP Fullerton Asset Management Ltd.

A Subsidiary of National Bank of Pakistan

June 2013

Performance					
Performance %	June 2013*	Jul. 2012- June. 2013*	CYTD-2013*	Since Launch January 22, 2007**	
NAFA Stock Fund	(0.83%)	54.93%	24.74%	12.52%	
Benchmark	(3.98%)	35.95%	17.76%	3.01%	
* Cumulative Returns					

\*\*Annualized Return [Net of management fee & all other expenses]

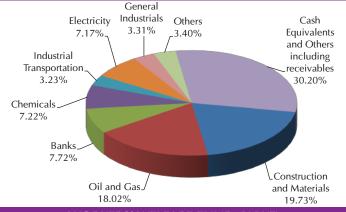
#### **General Information**

Launch Date: January 22, 2007 Fund Size: Rs. 1,123 million Open-end - Equity Fund Type: Daily - Monday to Friday Dealing Days: (Mon-Thr) 9:00 A.M to 5:00 P.M Dealing Time: (Friday) 9:00 A.M to 5:30 P.M 2-3 business days Settlement: Forward Pricing Pricing Mechanism Load: Front end – 3% (Nil on investment above Rs. 5 million) Back end - 0% Management Fee: 2% per annum **Risk Profile** Moderate-to-High Listing: Lahore Stock Exchange Custodian & Trustee: Central Depository Company (CDC) M. Yousuf Adil Saleem & Co. Auditors: Chartered Accountants Benchmark: KSE-30 Index Fund Manager: Asim Wahab Khan, CFA Growth Unit: Rs. 10,000/-Minimum Subscription: Income Unit: Rs. 100,000/-Asset Manager Rating: AM2 by PACRA

#### Asset Allocation (% of Total Assets) 28-June-13 31-May-13

Equities / Stock Cash Equivalents Others including receivables	69.80% 29.76% 0.44%	92.12% 6.56% 1.32%
Total	100.00%	100.00%
Leverage	Nil	Nil

Characteristics of Equity Portfolio***					
	PER	PBV	DY		
NSF	6.0	1.9	9.2%		
KSE-30	7.4	2.0	7.6%		
*** Based on NAFA's estimates					
Asset Allocation (% of Total Assets) (as on 28th June 2013)					



#### WORKERS' WELFARE FUND (WWF)

The scheme has maintained provisions against Workers' Welfare Fund's liability to the tune of Rs 21,436,764/-,If the same were not made the NAV per unit/ last one year return of scheme would be higher by Rs 0.2067 /2.96%.For details investors are advised to read the Note 5 of the Financial Statements of the Scheme for the period ended March 31, 2013.

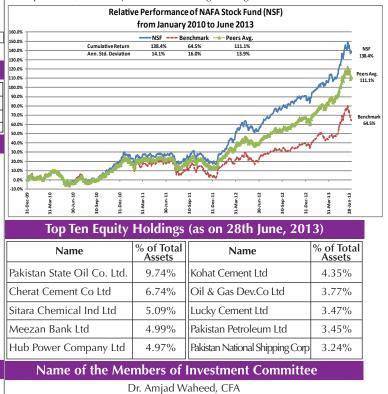
#### **Investment Objective**

To provide investors with long term capital growth from an actively managed portfolio invested primarily in listed companies in Pakistan. The risk profile of the Fund will be moderate to high.

#### Fund Manager's Commentary

During the month under review, the benchmark decreased by 3.98% whereas NAFA Stock Fund's (NSF) unit price (NAV) decreased by 0.83%, thus an out-performance of 3.15% was recorded. Since inception on January 22, 2007 the NAV of NSF has increased by 113.88% while the benchmark has increased by 21.02%, thus to date cumulative out-performance is 92.86%. This out-performance is net of management fee and all other expenses.

In June, the market generally remained choppy and KSE 100 index lost 3.75%. NSF started off the month with an allocation of around 92% in equities, but considering the weak footing of the market, the exposure in equities was decreased to around 70% towards the end of the month. During the month, the Fund benefitted from being under-weight in equities, which yielded negative returns. The Fund also benefitted from being over-weight in selected Oil and Cement stocks, which outperformed the market. During June, the allocation was reduced in all the sectors barring Industrial Transportation, Electricity and Industrial Engineering sectors.



Dr. Amjad Waheed, CFA Sajjad Anwar, CFA

Syed Suleman Akhtar, CFA

Asim Wahab Khan, CFA

Ammar Rizki

Disclaimer: This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. The NAV based prices of units and any dividends/returns thereon are dependant on forces and factors affecting the capital markets. These may go up or down based on market conditions. Past performance is not necessarily indicative of future results.



## NAFA Income Fund (NIF)

MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (28/06/2013): Rs. 9.6594

June 2013

Performance				
Performance %	June 2013 *	FYTD Jul 12 - June 13 *	CYTD Jan 13 - Jun 13	Since Launch March 29, 2008 **
NAFA Income Fund	18.44%	6.88%	8.62%	1.80%
Benchmark	9.44%	9.93%	9.49%	11.95%

**Investment Objective** 

\* Simple Annualized Return - \*\* (Annualized Return Based on Morningstar Methodology)

(Returns are net of management fee & all other expenses)

#### **General Information**

Fund Size: R	March 29, Rs. 490 mi	illion		To earn a compet possible by investi				eserving ca	apital 1	to the	extent	
Dealing Days: D	Dailv – Mo	– Income Fund onday to Friday		Fund Manager	Comr	nentary						
Dealing Time: (/ (1) Settlement: 2 Pricing Mechanism: F Load: F	<ul> <li>(Moń - Thr) 9:00 A.M to 5:00 P.M</li> <li>(Friday) 9:00 A.M to 5:30 P.M</li> <li>2-3 business days</li> <li>Forward Pricing</li> <li>Front end: 1% (Nil on investment above</li> </ul>					Fund	during					
Management Fee: 2 Risk Profile: L Fund Stability Rating "/ Listing: L	Low "A- (f)" by PACRA		2.0% per annumAs the allocation of the Fund shows, expLow47.41%. The weighted average price of which are fully provided) is around RLahore Stock ExchangeBs 100, All TECs in the Fund are floating					e of the TFC portfolio (excluding TFCs d Rs. 90.48 against the par value of				g TFCs alue of
Auditors:     N       C     G       Benchmark:     6       Fund Manager:     N       Minimum     C       Subscription:     In	M. Yousuf J Chartered J 5-Month K Muhamma Growth Ut ncome Ut	Financial Services Limited usuf Adil Saleem & Co. ered Accountants hth KIBOR mmad Ali Bhabha, CFA, FRM th Unit: Rs. 10,000/- e Unit: Rs. 100,000/- by PACRA		The weighted ave while its weighted include potential million), which is to perform well o prices of TFCs / So	l average recover potentia over the	e time to m y in fully al upside fo medium	naturity is provided or the Fur to long te	1.60 years. TFCs (Fac nd. Thus, th erm horizo	. This y e Valu ne Fun on. Ho	rield d e of F d is ex owever	bes not s. 221 pected , since	
Asset Allocation (% of Total	Assets)	28-June-13	31-May-13	medium-term inv	estment	horizon a	re advised	to invest	in this	Fund.		
TFCs / Sukuks PIBs		47.41%	48.72%	Deta	ils of l	Non-Cor	mpliant	Investm	ents			
Islamic Money Market Placement GOP Ijara Sukuks - Govt. Backed Placement with DFIs		0.10% 8.08% 0.71% 5.05%	0.10% 8.18% 0.72%	Particulars	Type of Investment	Value of Investments before Provision	Provision held	Value of Investments after Provision		% of Gross Assets	Yield to Maturity per annum	
Cash Equivalents Other including receivables		36.25% 2.40%	39.69% 2.59%	World Call Telecom Limited	TFC	29,982,002	25,484,702	4,497,300	0.92%	0.91%	42.31%	
Total		100.00%	100.00%	Saudi Pak Leasing**	TFC	45,524,790	-	22,762,395	4.65%	4.60%	48.06%	
Leverage		Nil	Nil	Eden Housing (Sukuk II)	SUKUK	31,875,000	11,111,976	20,763,024	4.24%	4.20%	70.22%	

Top 10 TFC / Sukuk (Including Islamic Commercial Paper) (as at June 28th, 2013)

Name of TFC / Islamic Commercial Paper	% of Total Assets
Pakistan Mobile Communication Limited	8.49%
Engro Fertilizers Limited 30-NOV-07	6.37%
Standard Chartered Bank (Pakistan) Limited IV	6.02%
Faysal Bank Limited	5.25%
Saudi Pak Leasing	4.60%
Eden Housing (Sukuk II)	4.20%
HUBCO Short Term Islamic Sukuk V	4.04%
HUBCO Short Term Islamic Sukuk VI	4.04%
United Bank Limited IV	3.05%
Engro Fertilizer Limited (PPTFC)	2.75%
Total	48.81%

#### WORKERS' WELFARE FUND (WWF)

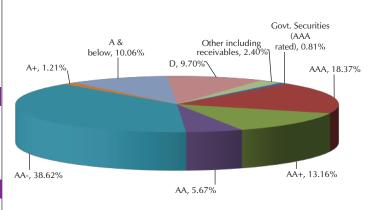
The scheme has maintained provisions against Workers' Welfare Fund's liability to the tune of Rs.2,322,184/-. If the same were not made the NAV per unit/ last one year return of scheme would be higher by Rs.0.0458/0.51%. For details investors are advised to read note 5 of the Financial Statements of the Scheme for the period ended March 31, 2013.

Name of the Members of Investment Committee
Dr. Amjad Waheed, CFA
Sajjad Anwar, CFA
Muhammad Ali Bhabha, CFA, FRM
Syed Suleman Akhtar, CFA

48.06% 70.22% Agritech Limited II TFC 149,875,800 149,875,800 n/a n/a n/a TFC 22,180,000 Agritech Limited V 22,180,000 n/a n/a n/a New Allied Electronics (Sukuk II) SUKUK 49,054,371 49,054,371 n/a n/a n/a Total 328,491,963 257,706,848 48,022,720 9.81% 9.69%

\*\*Said TFC is performing but classified as Non-Compliant on the basis of required rating. Due to this the difference between the Value of Investment before provision and after provision is mark to market loss instead of provisioning

Credit Quality of the Portfolio as of June 28th, 2013 (% of Total Assets)



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NBP Fullerton Asset Management Ltd. A Subsidiary of

#### National Bank of Pakistan

MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (28/06/2013): 9.1764

June 2013

Performance				
Performance %	June 2013 *	FYTD Jul 12 - June 13*	CYTD Jan 13 - Jun 13	Since Launch October 29, 2007 **
NAFA Islamic Aggressive Income Fund	20.58%	6.80%	10.07%	5.17%
Benchmark	6.49%	7.01%	6.64%	6.77%

\* Simple Annualized Return - \*\* (Annualized Return Based on Morningstar Methodology) (Returns are net of management fee & all other expenses)

#### **General Information**

General mormation		
Launch Date: Fund Size:	October 29, 2007 Rs. 166 million	
Type:	Open-end – Shariah Compliant Aggressive Income Fund	
Dealing Days: Dealing Time:	Daily – Monday to Friday (Mon - Thr) 9:00 A.M to 5:00 P.M	
Settlement:	(Friday) 9:00 A.M to 5:30 P.M 2-3 business days	
Pricing Mechanism Load:	Forward Pricing Front end: 1% (Nil on investment above	,
Management Fee: Risk Profile:	Rs. 5 million), Back end: 0% 2.0% per annum Low to Medium	
Fund Stability Rating: Listing:	"BBB+ (f)" by PACRA	: ,
Custodian & Trustee: Auditors:	Lahore Stock Exchange MCB Financial Services Limited KPMG Taseer Hadi & Co.	
Benchmark:	Chartered Accountants Average 3-month deposit rate of Islamic Banks	•
Fund Manager: Minimum	Ammar Rizki Growth Unit: Rs. 10,000/-	
Subscription: Asset Manager Rating:	Income Unit: Rs. 100,000/- AM2 by PACRA	i
Asset Allocation (% of Tot	1	

#### 28.34% Sukuks 31.61% GOP Ijara Sukuks - Govt. Backed 28.46% 28.92% Islamic Money Market Placements 14.26% 20.55% 11.60% Cash Equivalents 22.30% <u>.32%</u> Other including receivables 6.64% 00.00% 00.00% Total Leverage Ni Ni

#### Top 10 Sukuk (Including Islamic Money Market Placements) (as at June 28th, 2013)

Name of Sukuk / Islamic Money Market Placements	% of Total Assets
Engro Fertilizer Limited (Sukuk)	13.68%
GOP Ijarah (Sukuk IX)	8.93%
GOP Ijarah (Sukuk X)	8.34%
HUBCO Short Term Islamic Sukuk V	7.13%
HUBCO Short Term Islamic Sukuk VI	7.13%
Kohat Cement Limited (Sukuk)	6.76%
GOP Ijarah (Sukuk V)	5.83%
Maple Leaf Cement (Sukuk I)	5.67%
GOP Ijarah (Sukuk XI)	2.38%
Pak Elektron Limited (Sukuk)	2.23%
Total	68.08%

#### WORKERS' WELFARE FUND (WWF)

The scheme has maintained provisions against Workers' Welfare Fund's liability to the tune of Rs.1,381,266/-. If the same were not made the NAV per unit/ last one year return of scheme would be higher by Rs.0.0766/0.90%. For details investors are advised to read note 5 of the Financial Statements of the Scheme for the period ended March 31, 2013.

Name of the Members of Investment Committee

Dr. Amjad Waheed, CFA Sajjad Anwar, CFA Muhammad Ali Bhabha, CFA, FRM Syed Suleman Akhtar, CFA Ammar Rizki

#### **Investment Objective**

To seek maximum possible preservation of capital and a reasonable rate of return via investing primarily in Shariah Compliant money market & debt securities having good credit rating and liquidity.

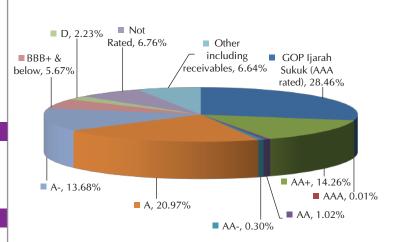
#### Fund Manager Commentary

The Fund posted an annualized return of 20.58% as compared to the benchmark return of 6.49%. Superior performance of the Fund during the month is due to i) profit payment of non-performing consumer electronic sector Sukuk ii) profit & principal repayment of cement sector Sukuks, which are valued at a discount to their par value.

The allocation in corporate Sukuks / instruments with current Weightage at 42.60% of the Gross Assets is diversified among Cement, Fertilizer, Electricity and Consumer Electronics sub-sectors. Around 28.46% of the portfolio is allocated to AAA rated Government of Pakistan Ijara Sukuks which coupled with 22.30% allocation in bank deposits provides diversification and liquidity to the portfolio.

The weighted average Yield-to-Maturity (YTM) of the sukuk portfolio is around 23.22% p.a. and weighted average time to maturity is 1.59 years. The weighted average time to maturity of the Fund is 0.94 years. Hence, for investors with medium to long term investment horizon, the Fund offers an attractive opportunity to earn decent returns. However, since prices of corporate sukuks may go up or down, therefore, only investors with medium-term investment horizon are advised to invest in this Fund.

#### Credit Quality of the Portfolio as of June 28th, 2013 (% of Total Assets)



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### NAFA Income Opportunity Fund (NIOF)

#### MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (29/06/2013): Rs. 10.6694

June 2013

Performance				X
Performance %	June 2013 *	FYTD Jul 12 - June13 *	CYTD Jan 13 - Jun 13	Since Launch April 22, 2006 **
NAFA Income Opportunity Fund	27.27%	10.46%	14.11%	6.79%
Benchmark	9.42%	9.92%	9.49%	11.51%
* Simple Annualized Return - ** (Annualized Return Based on Morningstar Methodology)				

(Returns are net of management fee & all other expenses)

General Information		Investment Objective
Launch Date: Fund Size: Type: Dealing Days:	April 22, 2006 Rs. 1,871 million Open-end – Income Fund Daily – Monday to Saturday	To seek preservation of Capital and earn a reasonable rate of return via investing in money market and debt securities with investment-grade rating, CFS and spread transactions.
Dealing Time:	(Mon - Thr) 9:00 A.M to 5:00 P.M	Fund Manager Commentary
Settlement: Pricing Mechanism: Load: Management Fee: Risk Profile:	(Friday) 9:00 A.M to 5:30 P.M (Saturday) 9:00 A.M to 1:00 P.M 2-3 business days Forward Pricing Front end: 0%, Back end: 0% 1.5% per annum Low	The Fund posted an annualized return of 27.27% during June 2013 as compared to benchmark return of 9.42%. Outperformance of the Fund during the month is due to i) profit payment of non-performing electronic sector Sukuk ii) profit & principal repayment of cement sector and real estate sector Sukuks which are valued at a discount to their par values.
Fund Stability Rating: Listing: Custodian & Trustee: Auditors:	"BBB+(f)" by PACRA Lahore Stock Exchange Central Depository Company (CDC) KPMG Taseer Hadi & Co. Chartered Accountants	Weighted average price of the TFC portfolio (excluding TFCs which are fully provided) is Rs. 84.22 against the par value of Rs. 100. The weighted average Yield to Maturity of the Fund is around 16.63% p.a. and that of the TFC portfolio is 24.98% p.a. The weighted average time to maturity of the Fund is about 1.49 years. The Fund's sector
Benchmark: Fund Manager: Minimum Subscription: Asset Manager Rating:	6-Month KIBOR Ammar Rizki Growth Unit: Rs. 10,000/- Income Unit: Rs. 100,000/- AM2 by PACRA	allocation is fairly diversified with exposure to Telecom, Fertilizer, Cement, Financial Services, Banking, and Leisure (Hotel) sub-sectors. However, since TFCs / Sukuks prices may go up or down, therefore, only investors with medium-term investment horizon are advised to invest in this Fund.
0 0		Details of Non-Compliant Investments

Asset Anocation (% of lotal Assets)	29-june-15	51-1viay-13
TFCs / Sukuks	39.37%	41.31%
Money Market Placements	5.77%	5.99%
Placement with DFIs	2.12%	-
Equity	1.99%	2.14%
Cash Equivalents	26.75%	25.91%
Other including receivables	24.00%	24.65%
Total	100.00%	100.00%
Leverage	Nil	Nil

#### Top 10 TFC/Sukuk Holdings (as at June 29th, 2013)

Name of TFCs / Sukuks	% of Total Assets
Pakistan Mobile Communication (Listed II)	6.50%
Avari Hotels Limited	6.47%
Engro Fertilizer Limited (PPTFC)	6.33%
Maple Leaf Cement (Sukuk I)	6.10%
Bank Alfalah Limited V	4.31%
HUBCO Short Term Islamic Sukuk V	3.61%
Allied Bank Limited II	2.75%
HUBCO Short Term Islamic Sukuk VI	2.17%
BRR Guardian Modaraba	1.43%
Kohat Cement Limited (Sukuk)	1.21%
Total	40.88%

#### WORKERS' WELFARE FUND (WWF)

The scheme has maintained provisions against Workers' Welfare Fund's liability to the tune of Rs.15,289,137/-. If the same were not made the NAV last one year return of scheme would be higher by Rs. per unit/ 0.0872/0.90%. For details investors are advised to read note 6 of the Financial Statement of the Scheme for the period ended March 31, 2013.

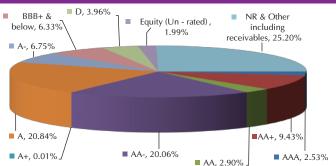
Name of the Members of Investment Committee
Dr. Amjad Waheed, CFA
Sajjad Anwar, CFA
Muhammad Ali Bhabha CEA ERM

Muhammad Ali Bhabha, CFA, FRM Syed Suleman Akhtar, CFA Ammar Rizki

Particulars	Type of Investment	Value of Investments before Provision	Provision held	Value of Investments after Provision	% of Net Assets	% of Gross Assets	Yield to Maturity per annum
BRR Guardian Modaraba***	SUKUK	44,843,750	-	33,632,813	1.80%	1.43%	41.13%
Escort Investment Bank Limited***	TFC	7,493,940	-	5,525,702	0.30%	0.23%	18.00%
Kohat Cement Limited (Sukuk)***	SUKUK	37,893,905	-	28,420,429	1.52%	1.21%	7.67%
Saudi Pak Leasing***	TFC	45,524,790	-	22,762,395	1.22%	0.97%	48.06%
World Call Telecom Limited	TFC	96,370,722	81,915,114	14,455,608	0.77%	0.61%	42.31%
Eden Housing (Sukuk II)	SUKUK	14,662,500	5,111,509	9,550,991	0.51%	0.41%	70.22%
Maple Leaf Cement (Sukuk I)	SUKUK	359,150,000	215,490,000	143,660,000	7.68%	6.10%	38.82%
Pak Elektron Limited (Sukuk)	SUKUK	51,428,571	38,571,428	12,857,143	0.69%	0.55%	291.37%
Agritech Limited I	TFC	149,860,200	149,860,200	-	n/a	n/a	n/a
Agritech Limited V	TFC	32,320,000	32,320,000	-	n/a	n/a	n/a
Azgard Nine Limited III	TFC	108,376,850	108,376,850	-	n/a	n/a	n/a
Azgard Nine Limited V	TFC	82,180,000	82,180,000	-	n/a	n/a	n/a
Dewan Cement Limited	TFC	150,000,000	150,000,000	-	n/a	n/a	n/a
Gharibwal Cement Limited (PPTFC)	TFC	24,355,500	24,355,500	-	n/a	n/a	n/a
New Allied Electronics (PPTFC)	TFC	31,706,536	31,706,536	-	n/a	n/a	n/a
New Allied Electronics (Sukuk II)	SUKUK	44,148,934	44,148,934	-	n/a	n/a	n/a
PACE Pakistan Limited	TFC	149,820,000	149,820,000	-	n/a	n/a	n/a
Azgard Nine Limited (Non-Voting Ordinary Shares)	Equity	12,854	12,854	-	n/a	n/a	n/a
Agritech Limited Shares	Equity	141,403,150	94,618,908	46,784,242	2.50%	1.99%	n/a
Total		1,571,552,202	1.208.487.833	317.649.322	16.98%	13.49%	

\*\*\*Said TFCs are performing but classified as Non-Compliant on the basis of required rating. Due to this the difference betweer the Value of Investment before provision and after provision is mark to market loss instead of provisioning.

#### Credit Quality of the Portfolio as of June 29th, 2013 (% of Total Assets)



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