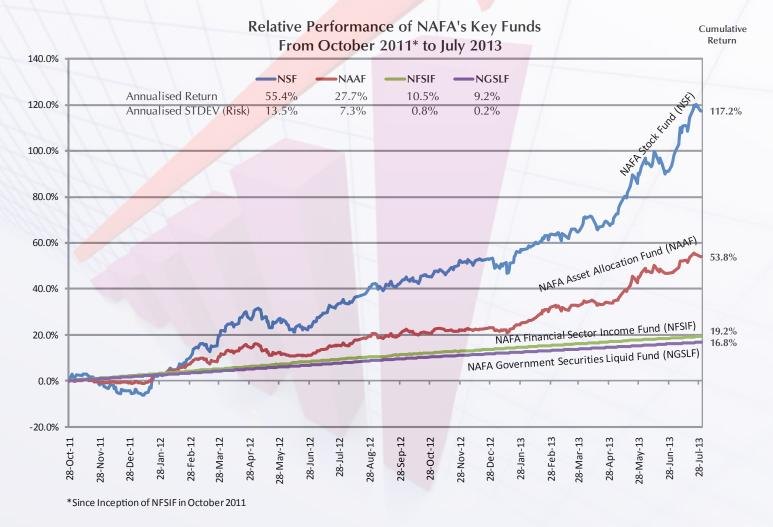


# **Fund Manager Report**

# July 2013



Note: Detailed monthly reports on NAFA Funds are available on our website at www.nafafunds.com

### Managed by: NBP Fullerton Asset Management Limited

7<sup>th</sup> Floor Clifton Diamond Building, Block No. 4, Scheme No. 5, Clifton Karachi. Helpline (Toll Free): 0800-20001 Fax: (021) 35825329 UAN (Khi/Lhr/lsb): 111-111-NFA (111-111-632) Website: www.nafafunds.com Email: info@nafafunds.com Your investments & "NAFA" grow together



Joint - Venture Partners



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### "July 2013"

	Fund Name	Fund Size (Rs. In Crore)	Stability Rating / Star Ranking*	July - 2013	FY - 2013	FY - 2012	FY - 2011
	Fixed Income Funds		Ann	ualized R	eturns		
	NAFA Government Securities Liquid Fund	1,276	AAA (f)	7.12%	8.67%	10.86%	11.46%
	NAFA Money Market Fund	1,391	AA (f)	7.54%	9.16%	n/a	n/a
	NAFA Savings Plus Fund	308	AA- (f)	7.23%	8.77%	11.01%	10.64%
v Funds	NAFA Riba Free Savings Fund	319	AA- (f)	6.47%	8.73%	10.80%	n/a
Risk Profile of NAFA's Key Funds	NAFA Financial Sector Income Fund	498	A+ (f)	7.59%	9.28%	n/a	n/a
file of N	Equity Related Funds	Cumulative Returns					
Risk Pro	NAFA Asset Allocation Fund	138	***** (5-star)	4.75%	31.94%	14.38%	n/a
	NAFA Multi Asset Fund	87	(4-star)	7.26%	34.14%	15.54%	25.30%
	NAFA Islamic Multi Asset Fund	51	(4-star)	7.37%	36.25%	13.26%	28.44%
	NAFA Stock Fund	130	(4-star)	13.75%	54.93%	21.98%	28.37%

\* Stability rating for Fixed Income Funds and Star Ranking for Equity/Balanced Funds. n/a = Not applicable.

- Return is reported where full period performance is available.

Note: Detailed monthly reports on NAFA Funds are available on our website at www.nafafunds.com

Lowest Risk NMMF NGSLF

NRFSF NSPF

NFSIF

NAAF

NMF

NIMF

Highest Risk NSF

Moderate Risk



### Stock Market - Out of Sync with other Financial Markets

Lately, the stock market and other financial markets are moving in opposite directions. In an abnormal relationship, the stock market is scaling new highs, while bond and foreign exchange markets have turned bearish as depicted by a marked increase in bond yields and decline in PKR/USD parity. Historically, Pakistani stock market and foreign exchange reserves have moved in the same direction. However, since February, 2012 we are witnessing an anomaly where net foreign exchange reserves of the country have continuously declined, whereas the stock market has continuously risen (see Chart 1). A possible rationale for this is investors' expectations that IMF will approve the loan facility for Pakistan in September, following which foreign flows from World Bank, ADB, US Coalition Support Fund, Saudi Arabia, and foreign direct investments will start pouring in. Expectations of better governance and resolution of energy crises over the next few years by the present government are other key reasons for the upbeat performance of the stock market recently.

**Forex market:** After remaining reasonably stable in 2HFY13, Pak Rupee has depreciated by 2.9% in the interbank market and 2.7% in the open market during the last one month. We expect rupee depreciation to continue in the coming months due to lumpy IMF loan repayments, SBP's continued hands-off approach, currency devaluation of our competing countries like India, and IMF insistence to the government to devalue the currency. Pakistani currency is expected to devalue against key currencies by about 8% in FY 13-14.

**Inflation:** After hitting a multi-year low of 5.1% in May, headline inflation (CPI) has started rising again. We expect inflationary pressures to further intensify and headline inflation to hit double-digits by December 2013, driven by increase in GST rate, energy prices hike, reversal of base effect, continuation of strong growth in money supply, and currency devaluation.

**Bond market:** The yield curve has considerably steepened during July, suggesting that the bond market is expecting an interest rate hike in the near-future (see Chart 2). Bid patterns, with T-bills participation concentrated in the 3 and 6 month papers in the recent auctions, also corroborate this view. 10-year PIB yield has increased by 83bp to 11.76% in the last one month. However, short-term yields continue to drift lower due to ample liquidity injected in the system through massive government borrowing from the central bank. We expect interest rates to rise in the coming months due to: (i) rising inflation; (ii) expected restriction on government borrowing from SBP under the upcoming IMF program; and (iii) IMF persuasion to the government to raise the discount rate.

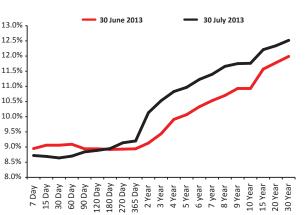
**Stock market:** Ignoring negative signals from bond/forex markets, the stock market has continued to show strong performance. The benchmark KSE-100 Index has risen by around 11% during July. After recent performance, stock market's price-to-earnings ratio has risen to about 8.9 times on 1-year forward earnings, as per our estimates. Given the expected rise in inflation and interest rates, we see slim chances of further re-rating of the stock market. In the immediate term, we expect the market to remain sideways in view of the tough decisions being undertaken by the government. However, on a one-year or longer investment horizon, we believe that the stock market will provide double digit returns to investors.



Chart -1 SBP Foreign Exchange Reserves versus the Stock Market



### Chart -2 Yield curve steepens sharply



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# Capital Markets Review

July 2013

### **Stock Market Review**

Paring back the losses of the last month, the stock market depicted robust performance during July. The benchmark KSE-100 Index surged by around 11% led by the Banking, Fixed Line Communication and Construction and Material sectors amid expectations of healthy corporate earnings announcements in the ongoing results season, mitigation of downside risk to the external account post Pak - IMF negotiations for fresh IMF package and improvement of liquidity with the resolution of energy related circular debt. However, at the end of the month, a sell-off was witnessed in the market as it started paying attention to negative signals from the bond and forex markets. Trading activity remained healthy with average daily trading volume recorded at 253 million shares. Foreign Portfolio Inflows were recorded at US \$ 26.5 million (adjusted for outflows related to KAPCO shares). KSE 100 Index started the month at 21,006 levels and after touching a high of 23,776 levels on July 24, closed July at 23,313.

Banking, Fixed Line Communication and Construction and Material sectors performed better than the market. On the other hand, Oil & Gas, Electricity and Industrial Engineering sectors lagged the market. Outlook of the banking sector improved on expectations of improvement in Net Interest Margins (NIMs) on the back of uptick in interest rates and relaxation in Minimum Deposit Rate (MDR). Investors took fresh positions in the selected telecom giant on the expectations of transfer of real estate properties. Hopes of robust earnings announcement and healthy payouts drove upbeat performance of Construction and Material sector. Electricity sector took a breather following robust performance during the last couple of months.

As per our estimates, the stock market is currently trading at an 8.9 times forward earnings. Going forward, developments on the fresh IMF package, foreign portfolio inflows, announcement/implementation of energy policy and upcoming financial results will be the key drivers of the stock market.

### **Fixed Income Review**

As compared to 5.9% in June 2013, the YoY headline inflation as measured by Consumer Price Index (CPI) increased to 8.3% in July 2013 led by the food component. Expected hike in energy tariffs, rupee weakness, upward adjustment in fuel prices, reversal of base effect and strong broad money growth are likely to further stoke up inflation going forward.

The market witnessed a major shift in the SBP Open Market Operation from injection to mop up due to the large maturities of Treasury Bills as compared to the targets in the month of July and significant increase in direct government borrowing from SBP to resolve the energy sector circular debt. Longer tenor yields surged during the month to the level seen before the last policy rate cut by the central bank. For instance, Yield of 10 year PIB increased to 11.76% at the end of the month compared to 10.93% at the beginning of the month.

In the two T-Bills auctions during the month, MoF accepted Rs 516 billion (realized amount) against the target of Rs 600 billion and maturity of Rs 803 billion. The cut- off annualized yields for the last T- Bill auction were noted at around 8.96%, 8.99% and 8.98% for 3, 6 and 12-month tenors, respectively. T-Bills auction bid pattern depicted major participation in 3 & 6-month tenor, while considerably smaller interest was observed in 12-month tenor. In PIB auction during the month an amount of Rs. 18 billion was accepted against the target of Rs. 50 billion at a cut-off yield of 10.44%, 10.90% and 11.65% in the 3 year, 5 year and 10 year tenors respectively, whereas no bid was received in the 20-year tenor. We are keeping short maturities for our money market funds on the expectation of upside risk to the inflation and interest rates.

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# NAFA Government Securities Liquid Fund (NGSLF)

### MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (31/07/2013): Rs. 10.0424

July 2013

Performance				
Performance %	July 2013 *	CYTD Jan 13 - Jul 13 *	Trailing 12 Months Aug 12 -Jul 13 *	Since Launch May 16, 2009 <sup>**</sup>
NAFA Government Securities Liquid Fund	7.12%	7.66%	8.40%	10.36%
Benchmark	8.34%	8.47%	8.68%	10.41%

\* Annualized Simple Return - \*\* (Annualized Return Based on Morningstar Methodology) (Returns are net of management fee & all other expenses)

NBP Fullerton

A Subsidiary of

General Information	1	Investment Objective
Launch Date:	May 16, 2009	To generate optimal return with minimum risk, to provide easy liquidity and
Fund Size:	Rs. 12,756 million	reasonable income to its unit holders by investing primarily in short-term Government Securities.
Туре:	Open-end – Money Market Fund	Fund Manager Commentary
Dealing Days:	Daily – Monday to Saturday	
Dealing Time:	(Mon - Thr) 9:00 A.M to 5:00 P.M	The Fund earned an annualized return of 7.12% during July 2013 versus the benchmark return of 8.34%. The annualized return in the CY-13 is 7.66%
	(Friday) 9:00 A.M to 5:30 P.M	against the benchmark return of 8.47%. The return generated by the Fund is net
	(Saturday) 9:00 A.M to 1:00 P.M	of management fees and all other expenses.
Settlement:	2-3 business days	NGSLF's stability rating is 'AAA (f)' awarded by PACRA. The rating reflects
Pricing Mechanism:	Forward Pricing	exceptionally strong credit and liquidity profile of the Fund. Average daily
Load:	Front end: 0%, Back end: 0%	allocation for the last 365 days' in short-term Government Securities was around 87% of the Fund size. While, at the end of the month government
Management Fee:	10% of Gross Earning (Min 1%, Max 1.25%)	securities comprised around 71% of the Total Assets (71.68% of Net Assets).
Risk Profile:	Exceptionally Low	Weighted average time to maturity of the Fund is 37 days.
Fund Stability Rating:	"AAA (f)" by PACRA	In the two T-Bill auctions of July, MoF cumulatively accepted around
Listing:	Lahore Stock Exchange	Rs. 516 billion in realized value against the target of Rs. 600 billion. The cut-
Custodian & Trustee:	Central Depository Company (CDC)	off annualized yields for the last T- Bill auction was noted at around 8.96%, 8.99% and 8.98% for 3, 6 and 12-month tenors, respectively. The return on the
Auditors:	KPMG Taseer Hadi & Co.	Fund will track the yield on T-Bills. Increase in interest rates bode well for the
	Chartered Accountants	Fund due to its short maturity.
Benchmark:	70% 3-Month T-Bills & 30% average	Monthly average yields of 3-month T-Bills for the last 12 months
	3-Month deposit rates (AA & above rated banks)	14% T
Fund Manager:	Muhammad Ali Bhabha, CFA, FRM	
Minimum	Growth Unit: Rs. 10,000/-	12% -
Subscription:	Income Unit: Rs. 100,000/-	10% -
Asset Manager Rating:	AM2 by PACRA (very high investment	
	management standards)	8% -
Asset Allocation (% o	f Total Assets) 31-July-13 29-June-13	6% -
T-Bills	70.96% 37.06%	4% -
Placements with Banks	19.40% 10.40%	
Placements with DFIs	1.16% 1.20%	2% -

Cash Equivalents	8.16%	4.38%	0%
Other including receivables	0.32%	46.96%	E.
Total	100.00%	100.00%	with well sort out hour perit white sort wat sort wat in a with with white
Leverage	Nil	Nil	Credit Quality of the Portfolio as of July 31st, 2013 (% of Total Assets)

### WORKERS' WELFARE FUND (WWF)

The scheme has maintained provisions against Workers' Welfare Fund's liability to the tune of Rs. 86,189,035/-. If the same were not made the NAV per unit/ last one year return of scheme would be higher by Rs. 0.0679/0.73%. For details investors are advised to read note 5 of the Financial Statements of the Scheme for the period ended March 31, 2013.

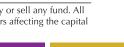
Name of the Members of Investment Committee

Dr. Amjad Waheed, CFA Sajjad Anwar, CFA

Muhammad Ali Bhabha, CFA, FRM

Syed Suleman Akhtar, CFA

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# NAFA Money Market Fund (NMMF)

### MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (31/07/2013): 10.0128

July 2013

Performance				
Performance %	July 2013*	CYTD Jan 13 - Jul 13 *	Trailing 12 Months Aug 12 -Jul 13 *	Since Launch February 24, 2012**
NAFA Money Market Fund	7.54%	7.99%	8.95%	9.45%
Benchmark	6.51%	6.51%	6.67%	6.87%

\* Annualized Simple Return - \*\* (Annualized Return Based on Morningstar Methodology) (Returns are net of management fee & all other expenses)

NBP Fullerton

Asset Management Ltd. A Subsidiary of National Bank of Pakistan

General Information	on	Investment Objective
Launch Date: Fund Size:	February 24, 2012 Rs. 13,915 million	To provide stable income stream with preservation of capital by investing in AA and above rated banks and money market instruments.
Type: Dealing Days:	Open-end – Money Market Fund Daily – Monday to Saturday	Fund Manager Commentary
Dealing Time:	(Mon - Thr) 9:00 A.M to 5:00 P.M (Friday) 9:00 A.M to 5:30 P.M (Saturday) 9:00 A.M to 1:00 P.M	The Fund earned an annualized return of 7.54% during July 2013 versus the benchmark return of 6.51%, thus registering an out-performance of 1.03%
Settlement:	2-3 business days	p.a. Since the launch of the Fund in February 2012, the Fund has out-performed its benchmark by 2.58% p.a. by earning an annualized
Pricing Mechanism	Forward Pricing	return of 9.45%. This out-performance is net of management fee and all
Load:	Front end: 0.5% (Nil on investment above Rs. 5 million), Back end: 0%	other expenses.
Management Fee:	1.00% per annum	
Risk Profile:	Very Low	Being a money market scheme, the Fund has very restrictive investment
Fund Stability Rating:	"AA (f)" by PACRA	guidelines. The authorized investments of the Fund include T-Bills, Bank
Listing:	Lahore Stock Exchange	Deposits and Money Market instruments. Minimum rating is AA, while the
Custodian & Trustee:	Central Depository Company (CDC)	Fund is not allowed to invest in any security exceeding six month maturity.
Auditors:	A. F. Ferguson & Co.	The weighted average time to maturity of the Fund cannot exceed 90 days.
	Chartered Accountants	The Fund is rated AA(f) by PACRA which denotes a very strong capacity to
Benchmark:	3-Month deposit rates (AA & above rated banks)	maintain relative stability in returns and possesses very low exposure to
Fund Manager:	Salman Ahmed	risks.
Minimum	Growth Unit: Rs. 10,000/-	
Subscription:	Income Unit: Rs. 100,000/-	The allocation of the Fund in AAA rated investments is around 80% at
Asset Manager Rating:	AM2 by PACRA (very high investment management standards)	month-end. The weighted average time to maturity of the Fund is 45 days.

Asset Allocation (% of Total Assets)	31-July-13	29-June-13
T-Bills	19.18%	11.61%
Placements with Banks	60.62%	61.19%
Placements with DFIs	2.50%	1.36%
Money Market Placements	-	0.88%
Cash Equivalents	17.41%	24.03%
Others including receivables	0.29%	0.93%
Total	100.00%	100.00%
Leverage	Nil	Nil

### WORKERS' WELFARE FUND (WWF)

The scheme has maintained provisions against Workers' Welfare Fund's liability to the tune of Rs. 50,105,036/-. If the same were not made the NAV per unit/ last one year return of scheme would be higher by Rs. 0.0361/0.39%. For details investors are advised to read note 6 of the Financial Statements of the Scheme for the period ended March 31, 2013.

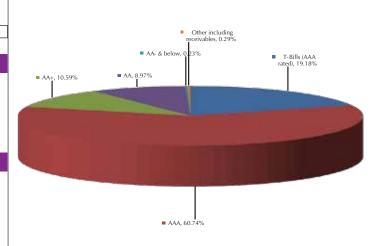
### Name of the Members of Investment Committee

Dr. Amjad Waheed, CFA Sajjad Anwar, CFA Muhammad Ali Bhabha, CFA, FRM Syed Suleman Akhtar, CFA

Salman Ahmed

The allocation of the Fund in AAA rated investments is around 80% at month-end. The weighted average time to maturity of the Fund is 45 days. We are monitoring the developments in capital market conditions and will proactively rebalance the Portfolio.

### Credit Quality of the Portfolio as of July 31st, 2013 (% of Total Assets)



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# NAFA Savings Plus Fund (NSPF)

MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (31/07/2013): Rs. 10.0479

July 2013

Performance				
Performance %	July 2013 *	CYTD Jan 13 - Jul 13 *	Trailing 12 Months Aug 12 -Jul 13 *	Since Launch November 21, 2009**
NAFA Savings Plus Fund	7.23%	7.83%	8.53%	10.06%
Benchmark	6.66%	6.86%	7.14%	7.97%

\* Annualized Simple Return - \*\* (Annualized Return Based on Morningstar Methodology) (Returns are net of management fee & all other expenses)

### General Information

Launch Date:	November 21, 2009	
Fund Size:	Rs.3,078 million	To mi
Туре:	Open-end – Income fund	with a depos
Dealing Days:	Daily – Monday to Saturday	l ucpos
Dealing Time:	(Mon - Thr) 9:00 A.M to 5:00 P.M	Fund
	(Friday) 9:00 A.M to 5:30 P.M	
	(Saturday) 9:00 A.M to 1:00 P.M	The Fui
Settlement:	2-3 business days	p.a. Th
Pricing Mechanism:	Forward Pricing	return
Load:	Front end: 0.5% (Nil on investment above	out-per
	Rs. 5 million), Back end: 0%	
Management Fee:	1.50% per annum	NSPF i
Risk Profile:	Very Low	restricti more t
Fund Stability Rating:	"AA- (f)" by PACRA	Equities
Listing:	Lahore Stock Exchange	credit r
Custodian & Trustee:	Central Depository Company (CDC)	
Auditors:	A. F. Ferguson & Co.	The poi
	Chartered Accountants	with D around
Benchmark:	Average 6-Month deposit rate (A & above	with D
	rated banks)	days ar
Fund Manager:	Muhammad Ali Bhabha, CFA, FRM	Fund is
Minimum	Growth Unit: Rs. 1,000/-	
Subscription:	Income Unit: Rs. 100,000/-	Our int
Asset Manager Rating:	AM2 by PACRA (very high investment	compa class th
	management standards)	no dire

Asset Allocation (% of Total Assets)	31-July-13	29-June-13
T-Bills	4.75%	2.64%
Money Market Placements	-	3.91%
Placements with DFIs	4.00%	4.07%
Margin Trading System (MTS)	34.05%	16.32%
Placements with Banks	15.99%	-
Cash Equivalents	40.71%	23.93%
Other including receivables	0.50%	49.13%
Total	100.00%	100.00%
Leverage	Nil	Nil

### WORKERS' WELFARE FUND (WWF)

The scheme has maintained provisions against Workers' Welfare Fund's liability to the tune of Rs.6,490,061/-. If the same were not made the NAV per unit/ last one year return of scheme would be higher by Rs. 0.0212/0.23%. For details investors are advised to read note 5 of the Financial Statements of the Scheme for the period ended March 31, 2013.

Name of the Members of Investment Committee	
Dr. Amjad Waheed, CFA Sajjad Anwar, CFA	
Muhammad Ali Bhabha, CFA, FRM Syed Suleman Akhtar, CFA	

### **Investment Objective**

To minimize risk, preserve capital and generate a reasonable return along with a high degree of liquidity from a portfolio primarily constituted of bank deposits and money market instruments.

### Fund Manager Commentary

The Fund earned an annualized return of 7.23% during the month versus the benchmark return of 6.66%, thus depicting an out-performance of 0.57% p.a. The annualized return in the CY13 is 7.83% against the benchmark return of 6.86%, hence an out-performance of 0.97% p.a. This out-performance is net of management fee and all other expenses.

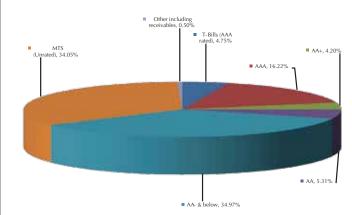
NSPF is one of the highest rated income funds in the market due to its restrictive investment guidelines. It cannot invest in any avenue which has more than six months maturity nor can it invest in debt securities and Equities. Moreover, it cannot invest in money market instruments below credit rating of 'AA-.

The portfolio of NSPF is fairly diversified invested in Treasury bills, placement with DFIs, TDRs, MTS and bank deposits etc. The allocation in T-Bills is around 4.75%, MTS around 34.05%, TDRs around 15.99% and investment with DFIs is around 4.00%, with asset class maturities at 36 days, 60 days, 56 days and 56 days respectively. The weighted average maturity of the entire Fund is around 34 days.

Our internal guidelines permit MTS financing in only fundamentally strong companies with lower volatility. It is pertinent to mention that in this asset class the Fund provides financing at only pre-determined rates of return with no direct exposure to the stock market.

We are monitoring the developments in capital market conditions and associated expectations and will proactively alter the Fund's allocation accordingly.

### Credit Quality of the Portfolio as of July 31st, 2013 (% of Total Assets)



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# A Subsidiary of National Bank of Pakistan NAFA Riba Free Savings Fund (NRFSF)

### MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (31/07/2013): Rs. 10.0846

July 2013

Performance				
Performance % *	July 2013 *	CYTD Jan 13 - Jul 13 *	Trailing 12 Months Aug 12 -Jul 13 *	Since Launch August 21, 2010**
NAFA Riba Free Savings Fund	6.47%	7.71%	8.41%	9.87%
Benchmark	6.69%	6.82%	7.16%	7.83%

\* Annualized Simple Return - \*\* (Annualized Return Based on Morningstar Methodology) (Returns are net of management fee & all other expenses)

NBP Fullerton

General Information		Investment Objective
Launch Date: Fund Size: Type: Dealing Days:	August 21, 2010 Rs. 3,188 million Open-end – Shariah Compliant Income Fund Daily – Monday to Saturday	To provide preservation of capital and earn a reasonable rate of return along with a high degree of liquidity by investing in short-term Shariah compliant banks and money market / debt securities.
Dealing Time:	(Mon - Thr) 9:00 A.M to 5:00 P.M	Fund Manager Commentary
Settlement: Pricing Mechanism Load: Management Fee: Risk Profile: Fund Stability Rating: Listing: Custodian & Trustee: Auditors: Benchmark: Fund Manager: Minimum Subscription: Asset Manager Rating:	<ul> <li>(Friday) 9:00 A.M to 5:30 P.M</li> <li>(Saturday) 9:00 A.M to 1:00 P.M</li> <li>2-3 business days</li> <li>Forward Pricing</li> <li>Front end: 0.5% (Nil on investment above</li> <li>Rs. 5 million), Back end: 0%</li> <li>1.25% per annum</li> <li>Very Low</li> <li>"AA-(f)" by PACRA</li> <li>Lahore Stock Exchange</li> <li>MCB Financial Services Ltd (MCBFSL)</li> <li>A. F. Ferguson &amp; Co.</li> <li>Chartered Accountants</li> <li>Average 6-month deposit rate of A- and above rated Islamic Banks</li> <li>Salman Ahmed</li> <li>Growth Unit: Rs. 10,000/-</li> <li>Income Unit: Rs. 100,000/-</li> <li>AM2 by PACRA (very high investment</li> </ul>	The Fund generated an annualized return of 6.47% for the month of July 2013 versus the benchmark return of 6.69%. During the last one year the Fund has out-performed its benchmark by 1.25% by earning an annualized return of 8.41%. This outperformance is net of management fee and all other expenses. The Fund aims to consistently provide better returns than the profit rates offered by Islamic Banks / Islamic windows of commercial banks, while also providing easy liquidity along with a high quality credit profile. The Fund is allowed to invest in short-term Shariah compliant money market securities of up to six months maturity rated AA- or better. The Fund is not authorized to invest in debt securities and the stock market. With stability rating of AA-(f) awarded by PACRA, NRFSF is amongst the highest rated Islamic Income Funds in the market.
Asset Allocation (% of To	management standards) tal Assets) 31-July-13 29-June-13	The allocation of the Fund is fairly diversified with exposure of around
GOP Ijara Sukuk - Govt. Bacl Islamic Money Market Placer Cash Other including receivables	ked 18.63% 18.66%	18.63% in GoP Ijarah Sukuks, which are floating rate instruments with 6-months coupon re-setting. Around 80.23% of the Fund size is invested in bank deposits.
Total Leverage	100.00% 100.00% Nil Nil	The weighted average duration of the Fund is 21 days and the weighted average time to maturity is 0.23 years. The Fund is invested in floating rate
Top Holding	s (as at July 31st, 2013)	securities. Therefore, the return on the Fund will improve with increase in the

interest rates.

### Top Holdings (as at July 31st, 2013)

Name of Sukuk	% of Total Assets
GOP Ijarah (Sukuk IX)	5.34%
GOP Ijarah (Sukuk V)	3.43%
GOP Ijarah (Sukuk VIII)	3.12%
GOP Ijarah (Sukuk XII)	1.56%
GOP Ijarah (Sukuk XIII)	1.46%
GOP Ijarah (Sukuk X)	1.25%
GOP Ijarah (Sukuk XIV)	0.78%
GOP Ijarah (Sukuk XI)	0.75%
GOP Ijarah (Sukuk VI)	0.69%
GOP Ijarah (Sukuk VII)	0.25%
Total	18.63%

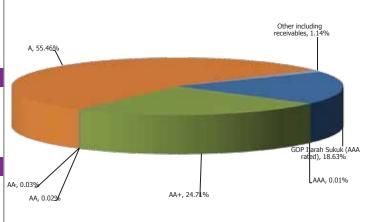
### WORKERS' WELFARE FUND (WWF)

The scheme has maintained provisions against Workers' Welfare Fund's liability to the tune of Rs.4,294,348/-. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs.0.0136/0.15%. For details investors are advised to read note 5 of the Financial Statements of the Scheme for the period ended March 31, 2013 .

Name of the Members of Investment Committee Dr. Amjad Waheed, CFA Sajjad Anwar, CFA Muhammad Ali Bhabha, CFA, FRM Sved Suleman Akhtar, CFA

Salman Ahmed

### Credit Quality of the Portfolio as of July 31st, 2013 (% of Total Assets)



Disclaimer: This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. The NAV based prices of units and any dividends/returns thereon are dependant on forces and factors affecting the capital markets. These may go up or down based on market conditions. Past performance is not necessarily indicative of future results.



### **NBP** Fullerton Asset Management Ltd. A Subsidiary of

Vational Bank of Pakistan

## NAFA Financial Sector Income Fund (NFSIF)

MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (31/07/2013): 10.3326

July 2013

Performance				
Performance %	July 2013 *	CYTD Jan 13 - Jul 13 *	Trailing 12 Months Aug 12 -Jul 13 *	Since Launch October 28, 2011 **
NAFA Financial Sector Income Fund	7.59%	8.40%	8.99%	10.49%
Benchmark	8.30%	8.57%	8.81%	9.65%

\* Annualized Simple Return - \*\* (Annualized Return Based on Morningstar Methodology) (Returns are net of management fee & all other expenses)

General Information		Investment Objective
Launch Date: Fund Size: Type: Dealing Days:	October 28, 2011 Rs. 4,977 Million Open-end – Income Fund Daily – Monday to Saturday	To provide income enhancement and preservation of capital by investing in prime quality Financial Sector TFCs/Sukuks, Bank deposits and short-term money market instruments.
Dealing Time:	(Mon - Thr) 9:00 A.M to 5:00 P.M (Friday) 9:00 A.M to 5:30 P.M	Fund Manager Commentary
Settlement: Pricing Mechanism Load:	(Saturday) 9:00 A.M to 1:00 P.M 2-3 business days Forward Pricing Front end: 1% (Nil on investment above Rs. 5 million) Back end: 0%	The Fund generated an annualized return of 7.59% for the month of July 2013 versus the benchmark return of 8.30%. Since its launch in October 2011, the Fund offered an annualized return of 10.49% against the benchmark return of 9.65%, hence an out-performance of 0.84% p.a. This outperformance is net of
Management Fee: Risk Profile: Fund stability rating	1.5% per annum Low A+(f) by PACRA	management fee and all other expenses.
Listing: Custodian & Trustee: Auditors:	Lahore Stock Exchange Central Depository Company (CDC) A. F. Ferguson & Co. Chartered Accountants	The Fund is unique as it invests a minimum 70% of its assets in financial sector debt securities, instruments or deposits. Minimum entity rating of issuers of debt securities (mainly banks) is AA minus. This minimizes credit risk and at
Benchmark:	70% 6-Month KIBOR & 30% average 3-Month deposit rates (A & above rated banks)	the same time enhances liquidity of the Fund. Duration of the Fund cannot be more than one year. This minimizes interest rate or pricing risk. The Fund
Fund Manager: Minimum Subscription:	Salman Ahmed Growth Unit: Rs. 10,000/- Income Unit: Rs. 100,000/-	invests 25% of its assets in less than 90 days T-Bills or saving accounts with banks, which further enhances liquidity profile of the Fund.
Asset Manager Rating:	AM2 by PACRA (very high investment management standards)	Exposure in TFCs was 39.55% at the end of the month with average time to maturity of 3.69 years and Yield to Maturity of 10.30% p.a. Exposure in Term
Asset Allocation (% of	Total Assets) 31-July-13 29-June-13	Deposit Receipts was around 9.97% and investment with DFIs was 5.98%.

	· · · · ·	
TFCs	39.55%	40.37%
Money Market Placements	-	6.41%
Placement with DFIs	5.98%	6.01%
Placement with Banks	9.97%	-
Cash Equivalents	42.95%	26.04%
Other including receivables	1.55%	21.17%
Total	100.00%	100.00%
Leverage	Nil	Nil

Top 10 TFC (Including Short Term Sukuk) (as at July 31st, 2013)

Name of TFC	% of Total Assets
United Bank Limited IV	8.81%
Bank Alfalah Limited IV - FT	7.42%
Faysal Bank Limited III	6.18%
NIB Bank Limited	5.42%
Askari Bank Limited III	3.09%
Pakistan Mobile Communication Limited	2.31%
Allied Bank Limited II	1.25%
Bank Alfalah Limited IV - FX	1.23%
Standard Chartered Bank (Pakistan) Limited IV	0.99%
Pak Libya Holding Company	0.99%
Total	37.69%

### WORKERS' WELFARE FUND (WWF)

The scheme has maintained provisions against Workers' Welfare Fund's liability to the tune of Rs. 9,989,476/- If the same were not made the NAV per unit/ last one year return of scheme would be higher by Rs. 0.0207/0.22%. For details investors are advised to read note 6 of the Financial Statements of the Scheme for the period ended March 31, 2013

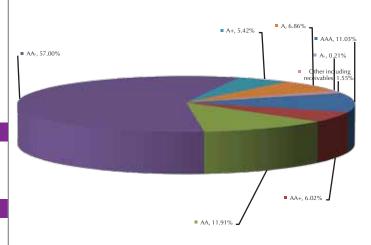
### Name of the Members of Investment Committee

Dr. Amjad Waheed, CFA Sajjad Anwar, CFA Muhammad Ali Bhabha, CFA, FRM Syed Suleman Akhtar, CFA Salman Ahmed

The TFC portfolio of the Fund is predominantly floating rate linked to KIBOR. Therefore, in case of increase in interest rates, the coupon income of the Fund will improve.

The weighted average time-to-maturity of the Fund is 1.50 years. We will rebalance the allocation of the portfolio proactively based on the capital market outlook.

Credit Quality of the Portfolio as of July 31st, 2013 (% of Total Assets)



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# NAFA Asset Allocation Fund (NAAF)

MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (31/07/2013): Rs.11.9186

July 2013

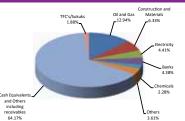
Performance				
Performance %	July 2013*	CYTD Jan 13 - Jul 13 *	Trailing 12 Months Aug. 2012 - Jul. 2013*	Since Launch August 21, 2010**
NAFA Asset Allocation Fund *	4.75%	24.83%	32.99%	24.08%
Benchmark	4.29%	13.01%	19.04%	14.17%
* Cumulative Returns				

\*\*Annualized Return [Net of management fee & all other expenses]

### **General Information**

General information	
Launch Date:	August 21, 2010
Fund Size:	Rs.1,382 million
Type:	Open-end – Asset Allocation Fund
Dealing Days:	Daily – Monday to Friday
Dealing Time:	(Mon-Thr) 9:00 A.M to 5:00 P.M
0	(Friday) 9:00 A.M to 5:30 P.M
Settlement:	2-3 business days
Pricing Mechanism	Forward Pricing
Load:	Front end – $2\%$ (Nil on investment above
	Rs. 5 million) Back end - 0%
Management Fee:	2% per annum
Risk Profile	Moderate
Listing	Lahore Stock Exchange
Custodian & Trustee:	Central Depository Company (CDC)
Auditors:	A. F. Ferguson & Ćo.
	Chartered Accountants
Benchmark:	1/3 of average 3-month bank deposit
	rate; 1/3 of 6-month KIBOR; 1/3 of KSE
	30 Índex
Fund Manager:	Muhammad Imran, CFA, ACCA
Minimum	Growth Unit: Rs. 10,000/-
Subscription:	Income Unit: Rs. 100,000/-
Asset Manager Rating:	AM2 by PACRA (very high investment
0	management standards)
	0

Asset Alloca	ntion (% of Total Assets)	31-July-13	28-June-13	
Equities / Stocks TFCs/Sukuks	5	33.95%	0.55%	
TFCs/Sukuks		1.88%	2.27%	
Cash Equivalent Others includin	ts	51.54%	91.29%	
Others includin	g receivables	12.63%	5.89%	
Total	-	100.00%	100.00%	
Leverage		Nil	Nil	
Characteristics of Equity Portfolio***				
	PER	PBV	DY	
NAAF	7.6	2.5	7.8%	
KSE-30	8.4	2.3	6.7%	
*** Based on NAF	A's estimates			
Asset Allocation (% of Total Assets)(as on 31st July, 2013)				



### Name of the Members of Investment Committee

ne of the members of investment Comm
Dr. Amjad Waheed, CFA
Sajjad Anwar, CFA
Muhammad Ali Bhabha, CFA, FRM
Syed Suleman Akhter, CFA
Asim Wahab Khan, CFA
Muhammad Imran, CFA, ACCA

### WORKERS' WELFARE FUND (WWF)

The scheme has maintained provision against Workers' Welfare Fund's liability to the tune of Rs 7,557,925,/-If the same were not made the NAV per unit/ last one year return of scheme would be higher by Rs 0.0652/0.73%.For details investors are advised to read Note 5 of the Financial Statements of the Scheme for the period ended March 31, 2013.

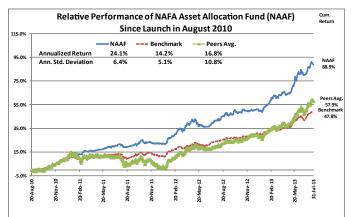
### Investment Objective

To generate income by investing in Debt & Money Market securities and to generate capital appreciation by investing in equity and equity related securities.

### Fund Manager's Commentary

During the month under review, NAFA Asset Allocation Fund's (NAAF) unit price (NAV) increased by 4.75% while the benchmark inecreased by 4.29%. Thus your Fund out-performed the benchmark by 0.46%. Since inception on August 21, 2010 the Fund has posted a cumulative return of 88.91%, while the benchmark has increased by 47.81%. Thus, to-date the cumulative out-performance of your Fund stands at 41.10%. This out-performance is net of management fee and all other expenses.

In July, the stock market generated strong performance and KSE 100 Index appreciated by 10.98%. NAAF started off the month with an allocation of around 1% in equities. However, considering the increasing market momentum on the back of improvement in liquidity conditions following the resolution of circular debt, agreement on IMF loan, and expectation of an exciting earnings season, we increased the equity exposure and towards the end of the month the Fund was around 34% invested. The Fund benefitted from increase in allocation to equities and being over-weight in selected Construction and Materials sector stocks, which performed better than the market. During July, the allocation was increased in all the sectors.



### Top Holdings (as on 31st July, 2013)

Name	Asset Class	% of Total Assets
Pakistan Petroleum Ltd	Equity	4.40%
Hub Power Company Ltd	Equity	3.95%
Pakistan State Oil Co. Ltd.	Equity	3.75%
Bank AL-Habib Ltd	Equity	3.74%
Pakistan Oilfields Ltd	Equity	2.70%
Cherat Cement Co Ltd	Equity	2.44%
Engro Corporation Ltd	Equity	2.28%
Kohat Cement Ltd	Equity	2.20%
Oil & Gas Dev.Co Ltd	Equity	2.09%
Pakistan Telecommunication Ltd	Equity	1.97%
Total		29.52%

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# NAFA Multi Asset Fund (NMF)

MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (31/07/2013): Rs 12.2807

July 2013

Performance				
Performance %	July 2013*	CYTD Jan 13 - Jul 13 *	Trailing 12 Months Aug. 2012 - Jul. 2013*	Since Launch January 22, 2007**
NAFA Multi Asset Fund $^{st}$	7.26%	28.33%	36.64%	14.75%
Benchmark	6.28%	18.05%	25.84%	8.89%

\* Cumulative Returns \*\*Annualized Return

[Net of management fee & all other expenses]

### **General Information**

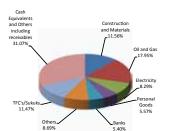
Launch Date:	January 22, 2007
Fund Size:	Rs 866 million
_	
Туре:	Open-end – Balanced Fund
Dealing Days:	Daily – Monday to Friday
Dealing Time:	(Mon-Thr) 9:00 A.M to 5:00 P.M
0	(Friday) 9:00 A.M to 5:30 P.M
Settlement:	2-3 business days
Pricing Mechanism	Forward Pricing
Load:	Front end – 3% (Nil on investment above
	Rs. 5 million) Back end - 0%
Management Fee:	2% per annum
Risk Profile	Moderate
Listing:	Lahore Stock Exchange
Custodian & Trustee:	Central Depository Company (CDC)
Auditors:	M. Yousuf Adil Saleem & Co.
	Chartered Accountants
Benchmark:	50% KSE-30 Index & 50% 3-month KIBOR
Fund Manager:	Asim Wahab Khan, CFA
Minimum	Growth Unit: Rs. 10,000/-
Subscription:	Income Unit: Rs. 100,000/-
Asset Manager Rating:	AM2 by PACRA (very high investment
0.1.10.0	management standards)
	management standards)

Asset Allocation (% of Total Assets)	31-July-13	28-June-13
Equities / Stocks	57.46%	31.49%
TFCs / Sukuks	11.47%	14.28%
Cash Equivalents	22.66%	52.95%
Others including receivables	8.41%	1.28%
Total	100.00%	100.00%
Leverage	Nil	Nil

### Characteristics of Equity Portfolio\*\*\*

	-		
	PER	PBV	DY
NMF	7.2	2.3	8.0%
KSE-30	8.4	2.3	6.7%
*** Based on NAF	A's estimates		

### Asset Allocation (% of Total Assets)(as on 31st July, 2013)



### Name of the Members of Investment Committee

Dr. Amjad Waheed, CFA
Sajjad Anwar, CFA
Muhammad Ali Bhabha, CFA, FRM
Syed Suleman Akhter, CFA
Asim Wahab khan, CFA
Muhammad Imran, CFA, ACCA

### WORKERS' WELFARE FUND (WWF)

The scheme has maintained provision against Workers' Welfare Fund's liability to the tune of Rs 10,859,523/-If the same were not made the NAV per unit/ last one year return of scheme would be higher by Rs 0.1540/1.71%.For details investors are advised to read Note 6 of the Financial Statements of the Scheme for the period ended March 31, 2013.

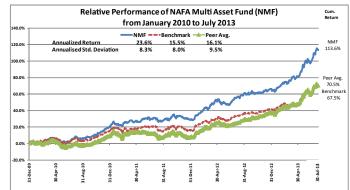
### **Investment Objective**

To provide investors with a combination of capital growth and income. NMF aims to achieve attractive returns at moderate levels of risk by investing in a variety of asset classes such as stocks, bonds, money market instruments, CFS etc.

### Fund Manager's Commentary

During the month under review, NAFA Multi Asset Fund's (NMF) unit price (NAV) increased by 7.26% while the benchmark increased by 6.28%. Thus your Fund out-performed the benchmark by 0.98%. Since inception on January 22, 2007 your Fund has posted a cumulative return of 145.69%, while the benchmark has increased by 74.44%. Thus, to-date the cumulative out-performance of your Fund stands at 71.25%. This out-performance is net of management fee and all other expenses.

In July, the stock market generated strong performance and KSE 100 Index appreciated by 10.98%. NMF started off the month with an allocation of around 31% in equities, but considering the increasing market momentum on the back of improvement in liquidity conditions following resolution of circular debt,, agreement on IMF loan, and expectation of an exciting earnings season, the exposure in equities was increased to around 57% towards the end of the month. The Fund benefitted from increased allocation to equities and being over-weight in selected Construction and Materials sector stocks, which performed better than the market. During July, the allocation was increased in all the sectors barring General Industrials.



Top Ten Holdings (as on 31st July , 2013)

Name	Asset Class	% of Total Assets	Name	Asset Class	% of Total Assets
Hub Power Company Ltd	Equity	6.70%	Maple Leaf Cement I	Sukuk	3.59%
Pakistan State Oil Co Ltd.	Equity	6.60%	Bank AL-Habib Ltd	Equity	3.39%
Pakistan Petroleum Ltd	Equity	4.92%	Oil & Gas Dev.Co Ltd	Equity	3.38%
Cherat Cement Co Ltd	Equity	4.47%	Pakistan Oilfields Ltd	Equity	3.04%
Thal Ltd	Equity	3.76%	Kohat Cement Ltd	Equity	2.97%

### Details of Non-Compliant Investments

Particulars	Type of Investment	Value of Investments before Provision	Provision held	Value of Investments after Provision	% of Net Assets	% of Gross Assets	Yield to Maturity per annum
Saudi Pak Leasing****	TFC	30,082,960	-	15,041,480	1.74%	1.70%	49.78%
Eden Housing (Sukuk II)	SUKUK	15,937,500	5,555,988	10,381,512	1.20%	1.17%	80.06%
Maple Leaf Cement (Sukuk I)	SUKUK	79,408,065	47,644,839	31,763,226	3.67%	3.59%	38.72%
Pak Elektron Limited (Sukuk)	SUKUK	17,142,857	13,190,503	3,952,354	0.46%	0.45%	371.23%
New Allied Electronics (Sukuk I)	SUKUK	10,000,000	10,000,000	-	-	-	-
Total		152,571,382	76,391,330	61,138,572	7.07%	6.91%	
****Said TFC is performing b the Value of Investment befo							rence betwe

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# NAFA Islamic Multi Asset Fund (NIMF)

MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (31/07/2013): Rs.12.8251

July 2013

Performance				
Performance %	July 2013*	CYTD Jan 13 - Jul 13 *	Trailing 12 Months Aug. 2012 - Jul. 2013*	Since Launch October 29, 2007**
NAFA Islamic Multi Asset Fund	7.37%	28.72%	40.81%	14.14%
Benchmark	5.69%	20.32%	31.64%	NA***

\* Cumulative Return

\*\* Annualized Return [Net of management fee & all other expenses] \*\*\* KMI-30 Index was launched from September 2008

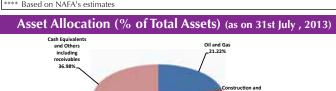
### General Information

Launch Date:	October 29, 2007
Fund Size:	Rs. 506 million
Туре:	Shariah Compliant - Open-end –
	Balanced Fund
Dealing Days:	Daily – Monday to Friday
Dealing Time:	(Mon-Thr) 9:00 A.M to 5:00 P.M
Dealing fille.	
6l	(Friday) 9:00 A.M to 5:30 P.M
Settlement:	2-3 business days
Pricing Mechanism	Forward Pricing
Load:	Front end $-3\%$ (Nil on investment above
	Rs. 5 million) Back end - 0%
Management Fee:	2% per annum
Risk Profile	Moderate
Listing:	Lahore Stock Exchange
Custodian & Trustee:	Central Depository Company (CDC)
Auditors:	Central Depository Company (CDC) KPMG Taseer Hadi & Co.
	Chartered Accountants
Benchmark:	50% KMI - 30 Index & 50% average 3-
Benefinark.	
E 114	month profit rate of Islamic banks.
Fund Manager:	Asim Wahab Khan, CFA
Minimum	Growth Unit: Rs. 10,000/-
Subscription:	Income Unit: Rs. 100,000/-
Asset Manager Rating:	AM2 by PACRA(very high investment
, about manager nating.	management standar ds)
	management standar (13)

Asset Alloc	cation (% of Total A	ssets) 31-Ju	ly-13	28-June-13
Equities / Sto	ocks	56.	.23%	31.61%
Sukuks		6.	.79%	8.04%
Cash Equiva	lents	29.	.94%	58.52%
<u>Others inclu</u>	iding receivables	7.	.04%	1.83%
Total	0	100.	.00%	100.00%
Leverage			Nil	Nil
	Characteristics of	of Equity Portf	olio**	**
	PER	PBV		DY
NIME	7.2	2.4		8.4%

2.6

7.3%



8.4

# Name of the Members of Investment Committee

### Dr. Amjad Waheed, CFA

Sajjad Mwar, CFA Syed Suleman Akhtar, CFA Muhammad Ali Bhabha, CFA, FRM Asim Wahab Khan, CFA

Muhammad Imran, CFA, ACCA

### WORKERS' WELFARE FUND (WWF)

The scheme has maintained provision against Workers' Welfare Fund's liability to the tune of Rs 5,475,625/-If the same were not made the NAV per unit/ last one year return of scheme would be higher by Rs 0.1388/1.52%.For details investors are advised to read the Note 6 of the Financial Statements of the Scheme for the period ended March 31, 2013.

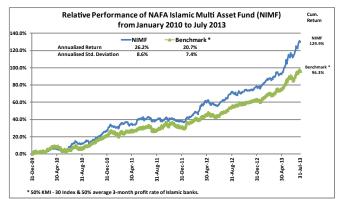
### **Investment Objective**

To provide investors with a combination of capital growth and income by investing in Shariah compliant investments. NIMF aims to achieve attractive returns at moderate levels of risk by investing in a variety of Shariah compliant securities, instruments and avenues such as Equities, Musharakah, Murabahah, Ijarah etc.

### Fund Manager's Commentary

During the month under review, unit price (NAV) of NAFA Islamic Multi Asset Fund (NIMF) increased by 7.37%, whereas the benchmark increased by 5.69%, thus your Fund out-performed the benchmark by 1.68%.

In July, the stock market generated strong performance and KMI 30 Index appreciated by 11.06%. NIMF started off the month with an allocation of around 32% in equities, but considering the increasing market momentum on the back of improvement in liquidity conditions following resolution of circular debt, agreement on IMF loan, and expectation of an exciting earnings season, the exposure in equities was increased to around 56% towards the end of the month. The Fund benefitted from increased allocation to equities and being over-weight in selected Construction and Materials sector stocks, which performed better than the market. During July, the allocation was increased in all the sectors barring General Industrials and Chemicals sectors where the allocation was reduced.



### Top Ten Holdings (as on 31st July , 2013)

Name	Asset Class	% of Total Assets	Name	Asset Class	% of Total Assets
Pakistan State Oil Co. Ltd.	Equity	9.55%	Cherat Cement Co Ltd	Equity	4.72%
Hub Power Company Ltd	Equity	7.30%	Maple Leaf Cement I	Sukuk	3.48%
Pakistan Petroleum Ltd	Equity	5.35%	Nishat Mills Ltd.	Equity	3.40%
Kohat Cement Limited	Equity	4.89%	Meezan Bank Ltd	Equity	3.22%
Pakistan Oilfields Ltd	Equity	4.77%	D. G. Khan Cement Co Ltd	Equity	2.93%

Particulars	Type of Investment	Value of Investments before Provision	Provision held	Value of Investments after Provision	% of Net Assets	% of Gross Assets	Yield to Maturity per annum
Kohat Cement Limited (Sukuk)*****	SUKUK	7,578,781	-	5,684,086	1.12%	1.10%	7.67%
Eden Housing (Sukuk II)	SUKUK	7,968,750	2,777,994	5,190,756	1.03%	1.01%	80.06%
Maple Leaf Cement (Sukuk I)	SUKUK	44,893,750	26,936,250	17,957,500	3.55%	3.48%	38.72%
Pak Elektron Limited (Sukuk)	SUKUK	21,428,571	16,488,128	4,940,443	0.98%	0.96%	371.23%
Total		81,869,852	46,202,372	33,772,785	6.68%	6.55%	

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KMI-30



# NAFA Stock Fund (NSF)

### MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (31/07/2013): Rs.9.8288

NBP Fullerton

A Subsidiary of

July 2013

Performance				
Performance %	July 2013*	CYTD Jan 13 - Jul 13 *	Trailing 12 Months Aug. 2012 - Jul. 2013*	Since Launch January 22, 2007**
NAFA Stock Fund	13.75%	41.90%	62.25%	14.58%
Benchmark	12.06%	31.86%	44.07%	4.77%
* Cumulative Returns		-		

[Net of management fee & all other expenses] \*\*Annualized Return

January 22, 2007

Rs. 1,298 million

Open-end - Equity Fund

Daily - Monday to Friday (Mon-Thr) 9:00 A.M to 5:00 P.M

### **General Information**

Launch Date: Fund Size: Type: Dealing Days: Dealing Time:

Settlement: Pricing Mechanism Load:

Management Fee: Risk Profile Listing: Custodian & Trustee: Auditors:

Benchmark: Fund Manager: Minimum Subscription: Asset Manager Rating:

(Friday) 9:00 A.M to 5:30 P.M 2-3 business days Forward Pricing Front end – 3% (Nil on investment above Rs. 5 million) Back end - 0% 2% per annum Moderate-to-High Lahore Stock Exchange Central Depository Company (CDC) M. Yousuf Adil Saleem & Co. Chartered Accountants KSE-30 Index Asim Wahab Khan, CFA Growth Unit: Rs. 10,000/-Income Unit: Rs. 100,000/-AM2 by PACRA (very high investment management standards)

-July-13	28-June-13
4.59%	69.80% 29.76% 0.44%
00.00%	100.00%
	39.69%

Characteristics of Equity Portfolio\*\*\* PER PBV DY NSE 7.0 2.2 7.5% 23 6.7% KSE-30 8.4 \*\*\* Based on NAFA's estimated

Asset Allocation (% of Total Assets) (as on 31st July, 2013)

Electricity Industrial 9.42% Transportatio 3.85% al Gor 5 83% Others 81% 0 260 Banks 9.30% ash Equivalents and Others including receivas. 10.31% hlor Oil and Gas 24.30% Materials 21.82%

### WORKERS' WELFARE FUND (WWF)

The scheme has maintained provisions against Workers' Welfare Fund's liability to the tune of Rs 24,617,725 /-, If the same were not made the NAV per unit/ last one year return of scheme would be higher by Rs 0.1863 / 3.08%.For details investors are advised to read the Note 5 of the Financial Statements of the Scheme for the period ended March 31, 2013.

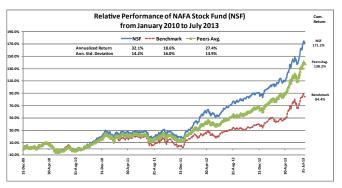
### **Investment Objective**

To provide investors with long term capital growth from an actively managed portfolio invested primarily in listed companies in Pakistan. The risk profile of the Fund will be moderate to high.

### Fund Manager's Commentary

During the month under review, the benchmark increased by 12.06% whereas NAFA Stock Fund's (NSF) unit price (NAV) increased by 13.75%, thus an out-performance of 1.69% was recorded. Since inception on January 22, 2007 the Fund has posted a cumulative return of 143.31% while, the benchmark has increased by 35.62%, thus to date cumulative out-performance is 107.69%. This out-performance is net of management fee and all other expenses.

In July, the stock market generated strong performance and KSE 100 Index appreciated by 10.98%. NSF started off the month with an allocation of around 70% in equities, but considering the increasing market momentum on the back of improvement in liquidity conditions following resolution of circular debt, agreement on IMF loan, and expectation of an exciting earnings season, the exposure in equities was increased to around 90% towards the end of the month. During the month, the Fund benefitted from being over-weight in Constructions and Materials sector, which outperformed the market. During July, the allocation was increased in Banks, Chemicals, Construction and Materials, Electricity, Fixed Line Telecommunication and Oil and Gas sectors.



### Top Ten Equity Holdings (as on 31st July, 2013)

Name	% of Total Assets	Name	% of Total Assets
Pakistan State Oil Co Ltd	8.62%	Kohat Cement Ltd	5.02%
Cherat Cement Co Ltd	7.27%	Oil & Gas Dev.Co Ltd	4.88%
Hub Power Company Ltd	7.14%	Sitara Chemical Ind Ltd	4.70%
Pakistan Petroleum Ltd	6.29%	Pakistan Oilfields Ltd	4.52%
Meezan Bank Ltd	5.09%	Bank AL-Habib Ltd	4.17%

### Name of the Members of Investment Committee

Dr. Amjad Waheed, CFA Sajjad Anwar, CFA Syed Suleman Akhter, CFA

Asim Wahab khan, CFA

Muhammad Imran, CFA, ACCA

Disclaimer: This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund All investments in mutual funds are subject to market risks. The NAV based prices of units and any dividends/returns thereon are dependant on forces and factors affecting the capital markets. These may go up or down based on market conditions. Past performance is not necessarily indicative of future results.



# NAFA Income Fund (NIF)

MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (31/07/2013): Rs. 9.1848

July 2013

Performance				
Performance %	July 2013 *	CYTD Jan 13 - Jul 13	Trailing 12 Months Aug 12 -Jul 13 *	Since Launch March 29, 2008 **
NAFA Income Fund	7.27%	8.49%	6.89%	1.90%
Benchmark	9.08%	9.43%	9.67%	11.90%

\* Annualized Simple Return - \*\* (Annualized Return Based on Morningstar Methodology)

(Returns are net of management fee & all other expenses)

### **General Information**

Launch Date: Fund Size: Type: Dealing Days: Dealing Time: Settlement: Pricing Mechanism:	March 29, 2008 Rs. 492 million Open-end – Income Fund Daily – Monday to Friday (Mon - Thr) 9:00 A.M to 5:00 P.M (Friday) 9:00 A.M to 5:30 P.M 2-3 business days Forward Pricing
Load:	Front end: 1% (Nil on investment above Rs. 5 million), Back end: 0%
Management Fee: Risk Profile: Fund Stability Rating Listing: Custodian & Trustee:	2.0% per annum Low "A- (f)" by PACRA Lahore Stock Exchange MCB Financial Services Limited
Auditors: Benchmark:	M. Yousuf Adil Saleem & Co. Chartered Accountants 6-Month KIBOR
Fund Manager: Minimum Subscription: Asset Manager Rating:	Muhammad Ali Bhabha, CFA, FRM Growth Unit: Rs. 10,000/- Income Unit: Rs. 100,000/- AM2 by PACRA (very high investment management standards)

### **Investment Objective**

To earn a competitive rate of return while preserving capital to the extent possible by investing in liquid assets.

### Fund Manager Commentary

The Fund posted an annualized return of 7.27% during July 2013 versus the benchmark return of 9.08%. The annualized return in the CY-13 is 8.49% against the benchmark return of 9.43%.

As the allocation of the Fund shows, exposure in TFCs and Sukuks stand at 47.12%. The weighted average price of the TFC portfolio (excluding TFCs which are fully provided) is around Rs. 91 against the par value of Rs.100. All TFCs in the Fund are floating rate linked to KIBOR.

The weighted average Yield-to-Maturity of the Fund is around 15.06% p.a. while its weighted average time to maturity is 1.53 years. This yield does not include potential recovery in fully provided TFCs (Face Value of Rs. 221 million), which is potential upside for the Fund. Thus, the Fund is expected to perform well over the medium to long term horizon. However, since TFCs prices may go up or down, therefore, only investors with mediumterm investment horizon are advised to invest in this Fund.

Asset Allocation (% of Total Assets)	31-July-13	28-June-13	term investment h	10
TFCs / Sukuks	47.12%	47.41%	Deta	i
PIBs Islamic Money Market Placements GOP Ijara Sukuks - Govt. Backed Placement with DFIs	0.10% - 0.71% 5.02%	0.10% 8.08% 0.71% 5.05%	Particulars	Ir
Cash Equivalents Other including receivables	45.15% 1.90%	36.25% 2.40%	World Call Telecom Limited	
Total Leverage	100.00% Nil	100.00% Nil	Saudi Pak Leasing** Eden Housing (Sukuk II)	
Top 10 TFC (as at July 31st, 2013)			Agritech Limited II	

Name of TFC / Sukuk	% of Total Assets
Pakistan Mobile Communication Limited	8.44%
Engro Fertilizers Limited 30-NOV-07	6.33%
Standard Chartered Bank (Pakistan) Limited IV	5.99%
Faysal Bank Limited	5.27%
Saudi Pak Leasing	4.53%
Eden Housing (Sukuk II)	4.17%
United Bank Limited IV	3.02%
Engro Fertilizer Limited (PPTFC)	2.73%
Bank Alfalah Limited (Floater)	2.13%
Allied Bank Limited II	1.93%
Total	44.54%

### WORKERS' WELFARE FUND (WWF)

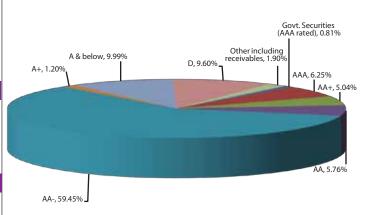
The scheme has maintained provisions against Workers' Welfare Fund's liability to the tune of Rs.2,389,871/-. If the same were not made the NAV per unit/ last one year return of scheme would be higher by Rs.0.0446/0.52%. For details investors are advised to read note 5 of the Financial Statements of the Scheme for the period ended March 31, 2013.

Name of the Members of Investment Committee
Dr. Amjad Waheed, CFA Sajjad Anwar, CFA
Muhammad Ali Bhabha, CFA, FRM
Syed Suleman Akhtar, CFA

Deta	ils of l	Non-Co	mpliant	Investm	ents		
Particulars	Type of Investment	Value of Investments before Provision	Provision held	Value of Investments after Provision	% of Net Assets	% of Gross Assets	Yield to Maturity per annum
World Call Telecom Limited	TFC	29,982,002	25,484,702	4,497,300	0.91%	0.90%	45.65%
Saudi Pak Leasing**	TFC	45,124,440	-	22,562,220	4.58%	4.53%	49.76%
Eden Housing (Sukuk II)	SUKUK	31,875,000	11,111,976	20,763,024	4.22%	4.17%	80.06%
Agritech Limited II	TFC	149,875,800	149,875,800	-	n/a	n/a	n/a
Agritech Limited V	TFC	22,180,000	22,180,000	-	n/a	n/a	n/a
New Allied Electronics (Sukuk II)	SUKUK	49,054,371	49,054,371	-	n/a	n/a	n/a
Total		328,091,613	257,706,849	47,822,544	9.71%	9.60%	
**Said TFC is performing but	classified as	Non-Complia	ant on the bas	is of required ra	ting. Du	e to this t	the differen

between the Value of Investment before provision and after provision is mark to market loss instead of provisioning.

Credit Quality of the Portfolio as of July 31st, 2013 (% of Total Assets)



Disclaimer: This publication is for informational purposes only and nothing herein should be construed as a solicitation recommendation or an offer to buy or sell any fund All investments in mutual funds are subject to market risks. The NAV based prices of units and any dividends/returns thereon are dependant on forces and factors affecting the capital markets. These may go up or down based on market conditions. Past performance is not necessarily indicative of future results.



NBP Fullerton Asset Management Ltd. A Subsidiary of

### National Bank of Pakistan

MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (31/07/2013): 8.8106

July 2013

Performance				
Performance %	July 2013 *	CYTD Jan 13 - Jul 13	Trailing 12 Months Aug 12 -Jul 13 *	Since Launch October 29, 2007 **
NAFA Islamic Aggressive Income Fund	2.82%	9.02%	7.05%	5.13%
Benchmark	6.49%	6.61%	6.90%	6.76%

\* Annualized Simple Return - \*\* (Annualized Return Based on Morningstar Methodology) (Returns are net of management fee & all other expenses)

### **General Information**

General mormation		
Launch Date: Fund Size: Type: Dealing Days:	October 29, 2007 Rs. 164 million Open-end – Shariah Compliant Aggressive Income Fund Daily – Monday to Friday	
Dealing Time:	(Moń - Thr) 9:00 A.M to 5:00 P.M (Friday) 9:00 A.M to 5:30 P.M	
Settlement: Pricing Mechanism Load:	2-3 búsiness days Forward Pricing Front end: 1% (Nil on investment above	•
Management Fee: Risk Profile: Fund Stability Rating: Listing: Custodian & Trustee: Auditors:	Rs. 5 million), Back end: 0% 2.0% per annum Low to Medium "BBB+ (f)" by PACRA Lahore Stock Exchange MCB Financial Services Limited KPMG Taseer Hadi & Co. Chartered Accountants	
Benchmark: Fund Manager: Minimum Subscription: Asset Manager Rating:	Average 3-month deposit rate of Islamic Banks Muhammad Imran, CFA, ACCA Growth Unit: Rs. 10,000/- Income Unit: Rs. 100,000/- AM2 by PACRA (very high investment management standards)	

Asset Allocation (% of Total Assets)	31-July-13	28-June-13
Sukuks	28.43%	28.34%
GOP Ijara Sukuks - Govt. Backed	28.82%	28.46%
Islamić Money Market Placements	-	14.26%
Cash Equivalents	35.80%	22.30%
Other including receivables	6.95%	6.64%
Total	100.00%	100.00%
Leverage	Nil	Nil

### Top 10 Sukuk (as at July 31st, 2013)

Name of Sukuk	% of Total Assets
Engro Fertilizer Limited (Sukuk)	13.78%
GOP Ijarah (Sukuk IX)	9.05%
GOP Ijarah (Sukuk X)	8.44%
Kohat Cement Limited (Sukuk)	6.83%
GOP Ijarah (Sukuk V)	5.90%
Maple Leaf Cement (Sukuk I)	5.74%
GOP Ijarah (Sukuk XI)	2.41%
Pak Elektron Limited (Sukuk)	2.08%
GOP Ijarah (Sukuk XIII)	1.80%
GOP Ijarah (Sukuk VII)	1.22%
Total	57.25%

### WORKERS' WELFARE FUND (WWF)

The scheme has maintained provisions against Workers' Welfare Fund's liability to the tune of Rs.1,392,316/-. If the same were not made the NAV per unit/ last one year return of scheme would be higher by Rs.0.0750/0.91%. For details investors are advised to read note 5 of the Financial Statements of the Scheme for the period ended March 31, 2013.

Name of the Members of Investment Committee Dr. Amjad Waheed, CFA Sajjad Anwar, CFA

> Muhammad Ali Bhabha, CFA, FRM Syed Suleman Akhtar, CFA

Muhammad Imran, CFA, ACCA

### **Investment Objective**

To seek maximum possible preservation of capital and a reasonable rate of return via investing primarily in Shariah Compliant money market & debt securities having good credit rating and liquidity.

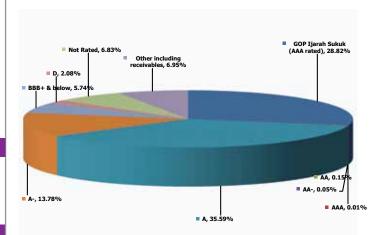
### **Fund Manager Commentary**

The Fund posted an annualized return of 2.82% as compared to the benchmark return of 6.49%. Subdued performance of the Fund during the month is due to provisioning in an Electronic sector sukuk. During the CY13 to date the Fund has posted 9.02% annualized return versus 6.61% by the benchmark.

The allocation in corporate Sukuks with current Weightage at 28.43% of the Gross Assets is diversified among Cement, Fertilizer and Consumer Electronics sub-sectors. Around 28.82% of the portfolio is allocated to AAA rated Government of Pakistan Ijara Sukuks which coupled with 35.80% allocation in bank deposits provides diversification and liquidity to the portfolio. Going forward, the Fund intends to maintain the present allocation.

The weighted average Yield-to-Maturity (YTM) of the sukuk portfolio is around 25.18% p.a. and weighted average time to maturity is 1.51 years. The weighted average time to maturity of the Fund is 0.88 years. Hence, for investors with medium to long term investment horizon, the Fund offers an attractive opportunity to earn decent returns. However, since Sukuks prices may go up or down, therefore, only investors with medium-term investment horizon are advised to invest in this Fund.

### Credit Quality of the Portfolio as of July 31st, 2013 (% of Total Assets)



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# NAFA Income Opportunity Fund (NIOF)

### MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (31/07/2013): Rs. 10.0573

July 2013

Performance					
Performance %	July 2013 *	CYTD Jan 13 - Jul 13	Trailing 12 Months Aug 12 -Jul 13 *	Since Launch April 22, 2006 **	
NAFA Income Opportunity Fund	4.13%	12.46%	9.83%	6.74%	
Benchmark	9.08%	9.43%	9.67%	11.48%	
* Appualized Simple Return - ** (Appualized Return Resed on Morningstar Methodology)					

Annualized Simple Return (Annualized Return Based on Morningstar Methodology)

April 22, 2006

NBP Fullerton

A Subsidiary of

(Returns are net of management fee & all other expenses)

### **General Information**

Launch Date: Fund Size: Type: Dealing Days: Dealing Time:

Settlement: Pricing Mechanism: Load: Management Fee: Risk Profile: Fund Stability Rating: Listing: Custodian & Trustee: Auditors:

Benchmark: Fund Manager: Minimum Subscription: Asset Manager Rating: Rs. 1,748 million Open-end – Income Fund Daily – Monday to Saturday (Mon - Thr) 9:00 A.M to 5:00 P.M (Friday) 9:00 A.M to 5:30 P.M (Saturday) 9:00 A.M to 1:00 P.M 2-3 business days Forward Pricing Front end: 0%, Back end: 0% 1.5% per annum Low "BBB+(f)" by PACRA Lahore Stock Exchange Central Depository Company (CDC) KPMG Taseer Hadi & Co. Chartered Accountants 6-Month KIBOR Muhammad Imran, CFA, ACCA Growth Unit: Rs. 10,000/-Income Unit: Rs. 100,000/-AM2 by PACRA (very high investment managément standards)

### **Investment Objective**

To seek preservation of Capital and earn a reasonable rate of return via investing in money market and debt securities with investment-grade rating, CFS and spread transactions.

### Fund Manager Commentary

The Fund posted an annualized return of 4.13% during July 2013 as compared to the benchmark return of 9.08%. Subdued performance of the Fund during the month is due to provisioning in an Electronic sector sukuk and mark to market loss related to selected TFCs. During the last one year the Fund has out-performed its benchmark by 0.16% by earning an annualized return of 9.83%.

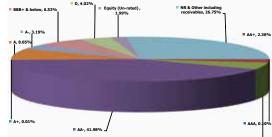
Weighted average price of the TFC portfolio (excluding TFCs which are fully provided) is Rs. 82.28 against the par value of Rs. 100. The weighted average Yield to Maturity of the Fund is around 17.10% p.a. and that of the FC portfolio is 26.36% p.a. The weighted average time to maturity of the Fund is about 1.54 years. The Fund's sector allocation is fairly diversified with exposure to Telecom, Fertilizer, Cement, Financial Services, Banking, and Leisure (Hotel) sub-sectors. The TFC portfolio of the Fund is predominantly floating rate linked to KIBOR. Therefore, in case of increase in interest rates, the coupon income of the Fund will improve. However, since TFCs prices may go up or down, therefore, only investors with medium-term investment horizon are advised to invest in this Fund.

Asset Allocation (% of Total Assets)	31-July-13	29-June-13	Details	s of No	on-Com	oliant Ir	nvestme	nts		
TFCs / Sukuks Money Market Placements Placement with DFIs	36.74% - 2.19%	39.37% 5.77% 2.12%	Particulars	Type of Investment	Value of Investments before Provision	Provision held	Value of Investments after Provision	% of Net Assets	% of Gross Assets	Yield to Maturity per annum
Equity	1.99%	1.99%	BRR Guardian Modaraba***	SUKUK	44,375,000	-	33,281,250	1.90%	1.46%	40.24%
Cash Equivalents	33.57%	26.75%	Escort Investment Bank Limited***	TFC	7,493,940	-	5,525,702	0.32%	0.24%	18.00%
Other including receivables	25.51%	24.00%	Kohat Cement Limited (Sukuk)***	SUKUK	37,893,905	-	28,420,429	1.63%	1.24%	7.67%
Total	100.00%	100.00%	Saudi Pak Leasing***	TFC	45,124,440	-	22,562,220	1.29%	0.99%	49.76%
Leverage	Nil	Nil	World Call Telecom Limited	TFC	96,370,722	81,915,114	14,455,608	0.83%	0.63%	45.65%
	(11.04	( 0010)	Eden Housing (Sukuk II)	SUKUK	14,662,500	5,111,509	9,550,991	0.55%	0.42%	80.06%
Top 10 TFC/Sukuk Holdings (a	as at July 31s	t, 2013)	Maple Leaf Cement (Sukuk I)	SUKUK	359,150,000	215,490,000	143,660,000	8.22%	6.29%	38.72%
			Pak Elektron Limited (Sukuk)	SUKUK	51,428,571	39,571,508	11,857,063	0.68%		
Name of TFCs / Sukuks	% of 1	fotal Assets	Agritech Limited I	TFC TFC	149,860,200	149,860,200	-	n/a		n/a
Pakistan Mobile Communication (Listed II	) (	5.70%	Agritech Limited V Azgard Nine Limited III	TFC	32,320,000 108,376,850	32,320,000 108,376,850	-	n/a n/a	n/a n/a	n/a n/a
Engro Fertilizer Limited (PPTFC)		5.52%	Azgard Nine Limited V	TFC	82,180,000	82,180,000	-	n/a	n/a	n/a
Maple Leaf Cement (Sukuk I)		5.29%	Dewan Cement Limited	TFC	150,000,000	150,000,000	-	n/a	n/a	n/a
			Gharibwal Cement Limited (PPTFC)	TFC	24,355,500	24,355,500	-	n/a	n/a	n/a
Bank Alfalah Limited V		4.46%	New Allied Electronics (PPTFC)	TFC	31,706,536	31,706,536	-	n/a		n/a
Avari Hotels Limited		2.89%	New Allied Electronics (Sukuk II)	SUKUK	44,148,934	44,148,934	-	n/a	n/a	n/a
Allied Bank Limited II		2.82%	PACE Pakistan Limited	TFC	149,820,000	149,820,000	-	n/a		n/a
BRR Guardian Modaraba		1.46%	Azgard Nine Limited (Non-Voting Ordinary Shares Agritech Limited Shares	Equity Equity	12,854 141,403,150	12,854 95,952,137	- 45.451.013	n/a 2.60%	n/a 1.99%	n/a n/a
Kohat Cement Limited (Sukuk)		1.24%	Total	Equity	1,570,683,102	1,210,821,142	314,764,276			Iva
					G 11 1					
Engro Fertilizer Limited		1.12%	***Said TFCs are performing but classified as Non-Compliant on the basis of required rating. Due to this the difference between the Value of Investment before provision and after provision is mark to market loss instead of provisioning.							
Saudi Pak Leasing	(	).99%	· · ·				'		5	
Total	3	4.49%	Credit Quality of th	e Portfo	olio as of J	uly 31st,	2013 (% o	of Tota	il Asse	ets)
WORKERS' WELFARE	FUND (WW	F)	DBB - 8 Julius & 5366	D, 4.02%	Equity (Un-rated) ,	= NR &	Other including			

The scheme has maintained provisions against Workers' Welfare Fund's liability to the tune of Rs.15,469,518/-. If the same were not made the NAV per unit/ last one year return of scheme would be higher by Rs. 0.0890/0.97%. For details investors are advised to read note 6 of the Financial Statement of the Scheme for the period ended March 31, 2013.

### Name of the Members of Investment Committee Dr. Amjad Waheed, CFA

Sajjad Anwar, CFA Muhammad Ali Bhabha, CFA, FRM Syed Suleman Akhtar, CFA Muhammad Imran, CFA, ACCA



Disclaimer: This publication is for informational purposes only and nothing herein should be construed as a solicitation recommendation or an offer to buy or sell any fund All investments in mutual funds are subject to market risks. The NAV based prices of units and any dividends/returns thereon are dependant on forces and factors affecting the capital markets. These may go up or down based on market conditions. Past performance is not necessarily indicative of future results.



# NAFA Pension Fund (NPF)

### MONTHLY REPORT (MUFAP's Recommended Format)

July 2013

Performance			
	Fund Size (Rs. in mn)	NAV Per Unit (Rs.) July 31, 2013	Performance % Since Launch July 02, 2013
NPF-Equity Sub Fund*	34	111.9877	10.90%
NPF-Debt Sub Fund**	31	101.6677	6.09%
NPF-Money Market Sub Fund**	31	101.7269	6.52%

\* Cumulative Returns

\*\*Annualized Return [Net of management fee & all other expenses]

### General Information

General mormatio	
Launch Date:	July 2, 2013
Type:	Open-end – Voluntary Pension Scheme
Dealing Days:	Daily – Monday to Friday
Dealing Days: Dealing Time:	Daily – Monday to Friday (Mon-Thr) 9:00 A.M to 5:00 P.M
0	(Friday) 9:00 A.M to 5:30 P.M
Pricing Mechanism	Forward Pricing
Pricing Mechanism Front end Load:	Upto 3% on Contributions
Back end	0%
Management Fee:	On average Net Assets of each Sub-Fund.
inditagement ree.	Equity 1.50%
	Debt 1.25%
	Money Market 1%
Risk Profile	Investor dependent
Custodian & Trustee:	Control Dopository Company (CDC)
Auditors:	Central Depository Company (CDC) M. Yousuf Adil Saleem & Co. Chartered
Auditors:	
E	Accountants
Fund Manager: Minimum	Sajjad Anwar, CFA
Minimum	Initial: Rs. 10,000/-
Subscription:	Subsequent: Rs. 1,000/-
Asset Manager Rating:	Subsequent: Rs. 1,000/- AM2 by PACRA (very high investment management standards)
0 0	management standards)
Lovorago	Nil

Leverage

### Credit Quality of the Portfolio as on 31st July, 2013

	Debt	Money Market			
Government Securities	41.57%	80.41%			
AAA	-	-			
AA+	54.38%	17.91%			
AA	0.50%	0.66%			
AA-	2.43%	-			
A	-	-			
Others	1.12%	1.02%			
Total	100.00%	100.00%			
Asset Allocation (% of Total Assets)					

Equity-Sub Fund	31-Jul-13
Equity	91.81%
Cash Equivalents	5.04%
Others including receivables	3.15%
Total	100.00%
Debt-Sub Fund	31-Jul-13
Cash	54.88%
TFCs	2.43%
T-Bills	41.57%
Others	1.12%
Total	100.00%
Money Market-Sub Fund	31-Jul-13
Cash	18.57%
T-Bills	80.41%
Others	1.02%
Total	100.00%

### WORKERS' WELFARE FUND (WWF)

NPF has maintained provisions against Workers' Welfare Fund's liability in individual sub-Funds as stated below:

	Total Amount Rs	Amount Per Unit Rs	Since Inception return would otherwise have been higher by:
Equity Sub-Fund <sup>1</sup>	74,106	0.2439	0.24%
Debt Sub-Fund <sup>2</sup>	10,225	0.0339	0.42%
Money Market Sub-Fund <sup>2</sup>	10,572	0.0352	0.44%
1 Cumulative, 2 Annualized		1	

### **Investment Objective**

To provide a secure source of savings and regular income after retirement to the Participants.

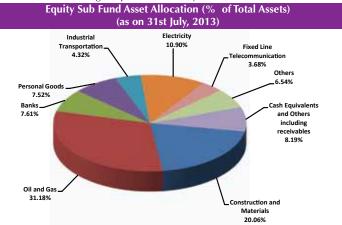
### Fund Manager Commentary

NAFA launched its open end Voluntary Pension Scheme, NAFA Pension Fund (NPF), this July with the objective of providing a secure source of savings and regular income after retirement to the Participants.

Since its launch, NPF Equity Sub Fund generated exceptional performance, providing a return of 10.90% compared with KSE 100 Index return of 7.71%. The Sub Fund was 91.81% invested in equities with major weights in Oil and Gas, Construction and Materials, Electricity, and Banking sectors.

NPF Debt Sub Fund generated annualized return of 6.09%. The Sub Fund was invested primarily in T-bills and Bank deposits. The investments will gradually be shifted to high quality TFCs/Sukuks offering attractive yields.

NPF Money Market Sub Fund generated annualized return of 6.52%. It was around 80% invested in T-bills. In line with its investment strategy, the Sub Fund will maintain high exposure in money market securities.



Top Holdings of Debt-Sub Fund (as on 31st July, 2013)				
Name	(% of Total Assets)			
Pakistan Mobile Communication Limited	2.42%			

Top Ten Holdings of Equity-Sub Fund (as on 31st July, 2013)
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Name	% of Total Assets	Name	% of Total Assets
Pakistan State Oil Co. Ltd	8.80%	Cherat Cement Co Ltd	6.36%
Pakistan Petroleum Ltd	8.63%	Oil & Gas Dev.Co Ltd	6.09%
Hub Power Company Ltd	8.19%	Pakistan National Shipping Corp	4.32%
Pakistan Oilfields Ltd	6.83%	D. G. Khan Cement Co Ltd	4.14%
Kohat Cement Limited	6.46%	Nishat Mills Ltd.	3.88%

ame of the Members of Investment Committee

Dr. Amjad Waheed, CFA Sajjad Anwar, CFA

Muhammad Ali Bhabha, CFA, FRM, Syed Suleman Akhter, CFA,

Asim Wahab khan, CFA, Muhammad Imran, CFA, ACCA

Salman Ahmed

Saiman Annieu

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# NAFA Islamic Pension Fund (NIPF)

### MONTHLY REPORT (MUFAP's Recommended Format)

July 2013

Performance			
	Fund Size (Rs. in mn)	NAV Per Unit (Rs.) July 31, 2013	Performance % Since Launch July 02, 2013
NPF-Equity Sub Fund*	34	112.1468	11.34%
NPF-Debt Sub Fund**	30	101.4750	6.54%
NPF-Money Market Sub Fund**	30	101.5737	7.87%

\* Cumulative Returns

[Net of management fee & all other expenses] \*\*Annualized Return

NBP Fullerton Asset Management Ltd.

A Subsidiary of

### **General Information**

00000 a	,
Launch Date: Type:	July 2, 2013 Open-end – Shariah Compliant Voluntary Pension Scheme
Dealing Days: Dealing Time:	Daily – Monday to Friday (Mon-Thr) 9:00 A.M to 5:00 P.M (Friday) 9:00 A.M to 5:30 P.M
Pricing Mechanism Front end Load: Back end	Forward Pricing Upto 3% on Contributions 0%
Management Fee:	On average Net Assets of each Sub-Fund. Equity 1.50% Debt 1.25%
Risk Profile Custodian & Trustee: Auditors:	Money Market 1% Investor dependent Central Depository Company (CDC) M. Yousuf Adil Saleem & Co. Chartered
Fund Manager: Minimum Subscription: Asset Manager Rating:	Accountants Sajjad Anwar, CFA Initial: Rs. 10,000/- Subsequent: Rs. 1,000/- AM2 by PACRA (very high investment management standards)
everage	management standards) Nil

### Nil l everage Credit Quality of the Portfolio as on 31st July, 2013

	Debt	Money Market	
Government Securities	90.18%	94.58%	
AAA	0.20%	0.18%	
AA+	6.14%	2.04%	
AA	-	-	
AA-	-	-	
A	0.26%	0.26%	
Others	3.22%	2.94%	
Total	100.00%	100.00%	
Asset Allocation (% of Total Assets)			

Equity-Sub Fund	31-Jul-13	
Equity	92.01%	
Cash Equivalents	5.48%	
Others including receivables	2.51%	
Total	100.00%	
Debt-Sub Fund	31-Jul-13	
Cash	6.60%	
Sukuks	90.18%	
Others	3.22%	
Total	100.00%	
Money Market-Sub Fund	31-Jul-13	
Cash	2.48%	
Sukuks	94.58%	
Others	3.22%	
Total	100.00%	

### **Investment Objective**

To provide a secure source of savings and regular income after retirement to the Participants.

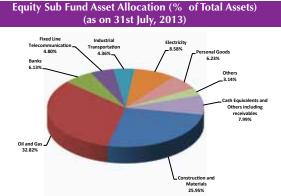
### Fund Manager Commentary

NAFA launched its Islamic open end Voluntary Pension Scheme, NAFA Islamic Pension Fund (NIPF), this July with the objective of providing a secure source of shariah compliant savings and regular income after retirement to the Participants.

Since its launch, NIPF Equity Sub Fund generated exceptional performance, providing a return of 11.34% compared with KMI-30 Index return of 7.63%. The Sub Fund was around 92% invested in equities with major weights in Oil and Gas, Construction and Materials, Electricity, and Banking sectors.

NIPF Debt Sub Fund generated annualized return of 6.54%. The Sub Fund was invested primarily in GoP Ijara Sukuks and Islamic bank deposits.

NIPF Money Market Sub Fund generated annualized return of 7.87%. The Sub Fund was invested primarily in short-term GoP Ijara Sukuks and Islamic bank deposits.



Top Holdings of Debt-Sub Fund Top Holdings of Money M (as on 31st July, 2013)				Aarket-Sub Fund
	Name	(% of Total Assets)	Name	(% of Total Assets)
	GOP Ijarah (Sukuk XI)	90.18%	GOP Ijarah (Sukuk V)	81.52%

GOP Ijarah (Sukuk XI)

13.06%

### WORKERS' WELFARE FUND (WWF)

NPF has maintained provisions against Workers' Welfare Fund's liability in individual sub-Funds as stated below:

	Total Amount Rs	Amount Per Unit Rs	Since Inception return would otherwise have been higher by:
Equity Sub-Fund <sup>1</sup>	74,389	0.2478	0.25%
Debt Sub-Fund <sup>2</sup>	9,030	0.0301	0.38%
Money Market Sub-Fund <sup>2</sup>	9,623	0.0321	0.40%
1 Cumulative, 2 Annualized	•		

•		b Fund (as on 31st Jul	
Name	% of Total Assets	Name	% of Total Assets
Pakistan State Oil Co. Ltd.	9.65%	Kohat Cement Ltd	7.06%
Pakistan Petroleum Ltd	9.23%	Oil & Gas Dev.Co Ltd	6.59%
Hub Power Company Ltd	8.58%	Nishat Mills Ltd.	6.23%
Cherat Cement Co Ltd	7.46%	Meezan Bank Ltd	6.13%
Pakistan Oilfields Ltd	7.36%	D. G. Khan Cement Co Ltd	4.86%

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