# Fund Manager Report

February 2018

# **NAFA Financial Sector Fund (NFSF)**

**Invest to Benefit from the Growth of** The Financial Sector of Pakistan

# **Key Benefits**

- The only dedicated Financial Sector Equity Fund in Pakistan.
- Opportunity to benefit from strong growth of the Financial Sector.
- Benefit from expected rise in bank profits (spread).
- Professional Fund Management with proven performance track record.
- Tax credit as per the applicable laws.



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# Performance Summary of NAFA's Key Funds



# February 2018

	Fund Name	Fund Size (Rs. In Crore)	Stability Rating	Inception Date	February 2018	FYTD	Rolling 12 Months	FY 2017	FY 2016	FY 2015	FY 2014	FY 2013	Since Inception
	Fixed Income Funds		Annualized Returns										
	NAFA Government Securities Liquid Fund	388	AAA (f)	15-May-09	5.3%	5.2%	5.2%	7.6%	5.7%	8.3%	8.1%	8.7%	8.7%
	Benchmark				5.4%	5.2%	5.2%	5.3%	6.0%	8.7%	8.6%	8.9%	8.6%
	NAFA Money Market Fund	2,331	AA (f)	23-Feb-12	5.3%	5.5%	5.8%	6.6%	6.3%	8.9%	8.2%	9.2%	7.7%
	Benchmark				5.4%	5.2%	5.2%	5.1%	4.6%	6.8%	6.9%	6.8%	6.0%
	NAFA Savings Plus Fund	51	AA- (f)	21-Nov-09	5.3%	5.3%	5.4%	8.1%	6.3%	8.7%	7.9%	8.8%	8.6%
	Benchmark				6.4%	6.2%	6.2%	5.8%	4.7%	6.7%	7.1%	7.3%	6.9%
	NAFA Riba Free Savings Fund	379	A (f)	20-Aug-10	5.1%	5.0%	5.1%	5.9%	5.5%	7.4%	7.8%	8.7%	7.7%
	Benchmark				2.5%	2.5%	2.5%	3.1%	4.9%	6.7%	6.7%	7.3%	6.1%
	NAFA Financial Sector Income Fund	201	A+ (f)	28-Oct-11	5.5%	5.8%	6.0%	8.4%	6.4%	10.9%	7.9%	9.3%	8.7%
	Benchmark				6.4%	6.2%	6.2%	6.0%	5.9%	8.3%	8.9%	9.0%	7.8%
e	NAFA Income Opportunity Fund	792	A (f)	21-Apr-06	5.8%	5.2%	5.2%	6.3%	7.5%	13.2%	16.6%	10.3%	8.0%
<b>Risk Profile</b>	Benchmark				6.4%	6.2%	6.2%	6.1%	6.5%	9.0%	9.8%	9.9%	10.2%
Risk	NAFA Islamic Income Fund (Formerly; NAFA Islamic Aggressive Income Fund)	450	A- (f)	26-Oct-07	4.5%	4.9%	5.1%	5.4%	7.4%	9.2%	13.6%	6.8%	6.6%
	Benchmark				2.5%	2.5%	2.6%	3.9%	4.8%	6.6%	6.5%	7.0%	6.0%
	Equity Related Funds						Cum	nulative	Returns			,	Annualized Returns
	NAFA Asset Allocation Fund	353		20-Aug-10	(1.2%)	(5.6%)	(4.5%)	29.9%	7.6%	24.6%	13.7%	32.0%	17.5%
	Benchmark				(0.5%)	(2.0%)	(4.1%)	14.2%	6.2%	9.6%	15.3%	17.1%	10.6%
	NAFA Multi Asset Fund	170		19-Jan-07	(1.1%)	(4.4%)	(4.3%)	28.4%	8.7%	26.8%	25.4%	34.1%	15.3%
	Benchmark				(0.5%)	(1.9%)	(4.4%)	14.1%	7.1%	11.0%	19.6%	22.4%	9.0%
	NAFA Islamic Asset Allocation Fund	1,235		26-Oct-07	(1.8%)	(6.5%)	(7.5%)	20.3%	13.1%	33.8%	22.2%	36.3%	14.8%
	Benchmark				(1.2%)	(2.5%)	(5.8%)	11.9%	9.2%	12.1%	17.7%	28.9%	10.3%
	NAFA Stock Fund	1,607		19-Jan-07	(1.5%)	(7.1%)	(8.6%)	33.7%	11.4%	36.9%	36.3%	55.0%	16.6%
	Benchmark				(1.2%)	(7.2%)	(12.6%)	17.9%	7.1%	12.3%	29.6%	36.0%	6.7%
	NAFA Islamic Stock Fund	745		09-Jan-15	(2.6%)	(10.3%)	(11.8%)	32.5%	12.9%	n/a	n/a	n/a	13.7%
	Benchmark				(2.0%)	(7.0%)	(12.5%)	18.8%	15.5%	n/a	n/a	n/a	11.2%

Notes: 1) Performance is net of management fee and all expenses. The calculation of performance does not include cost of front-end load. The performance reported is based on dividend reinvestment (gross of with-holding tax where applicable).

n/a = Not applicable.

Asset Manager Rating: AM1 by PACRA (Very High Quality)

<sup>2)</sup> Tax credit also available as per section 62 of the Income Tax Ordinance, 2001.

<sup>3)</sup> Taxes apply.



# Pakistan's Economy & Stock Market - Key Challenges and Opportunities

Constructive investment backdrop for local equities characterized by robust economic growth, attractive stock market valuations, multi-year low inflation and interest rates is overshadowed by the elevated domestic political uncertainty, deteriorating Pak-US relations, and rising risks to the Balance of Payment (BoP) position. Massive investment activity by public sector under CPEC, capacity expansions and higher utilization by the private sector, and robust domestic consumption helped push the economic growth to 5.3% during FY17, which is expected at 5.5% for FY18. The consequent surge in aggregate demand led to robust growth in imported industrial raw material, machinery & equipment, automobile, food, and fuel products. This along with muted exports & remittance growth has ballooned Current Account Deficit, which is expected at USD15.9bn (5.0% of GDP) for FY2018. Another risk facing the country is the inclusion in list of nations which are not doing enough to combat terror financing, entailing severe economic implications. While Pakistan has taken some steps to address these issues, but more visible actions may need to be taken given the harder stance of current US administration towards alleged militant outfits. The heightened domestic political uncertainty initially linked to Panama Leaks case, and now the outcome of the verdict of the case is keeping the investors at bay.

To address the risks to the Balance of Payment (BoP), the government has taken some measures which include raising duties on non-essential import items, improvement in package for exporters, and limited PKR devaluation against our trading partners. To boost exports, we expect further PKR devaluation of around 5%-10% against the US Dollar, and reduction in GIDC and electricity tariffs for export-oriented sectors. This rupee devaluation and some changes in tariffs on non-essential imports will help gradually bring down the import bill. The index heavy Banking, Oil & Gas, as well as the export-oriented Textile Composite and Technology & Communication sectors will see a boost in their profitability from this currency devaluation. To fill the remaining gap, we also anticipate Pakistan to return to IMF program in the summer of 2018. This will also bring the much needed fiscal consolidation through broadening of tax base, rationalizing of government expenditures and privatization/restructuring of loss making Public Sector Enterprises. A foreign assets tax amnesty scheme is also under active consideration of the government and according to news reports Federal Board of Revenue (FBR) has prepared a draft titled the 'Foreign Assets Declaration Scheme' (FADS) and handed over to the Prime Minister, proposing tax rates of 2 to 10 percent for bringing back offshore assets into Pakistan on the pattern of the Indonesian model. According to some estimates, Pakistanis have parked about USD 120 billion worth of assets abroad, and the scheme is expected to fetch USD 3-5 billion. We feel that if amnesty scheme goes through, a decent chunk of this repatriated money will find its way in the real estate and the stock market.

Political concerns are likely to be addressed to a large extent with holding of both Senate and National Assembly elections that would give the new government a fresh mandate to restart the waning economic reforms program. We expect long-term economic growth of around 5% driven by strong domestic consumption, rising business investment activity, and continued public sector development. Precarious law & order situation and chronic power shortages are no more being cited as the key areas of concern by businesses, and are now overtaken by more manageable issues like high taxation and red tape in bureaucracy.

While political noise may remain elevated till election time, investors will take into account medium-term double digit corporate earnings growth. From a valuation standpoint, PSX is trading at a Price-to-Earning (P/E) multiples of 10 times, which is at a deep discount to other Emerging Markets. We feel that there is a high probability of substantial inflows in the stock market from foreign investors post devaluation, and from local investors post the expected tax amnesty scheme. We believe that over the next 12 months, the stock market is well-poised to deliver healthy double digit returns.

# **Capital Market Review**



February 2018

# Stock Market Review

After a robust start to CY18 with a handsome return of around 8.8% during January, the stock market took a breather with the benchmark KSE 100 Index declining by 1.8% during February. During the month, the market grappled with the deteriorating Pak-US relations that involves serious economic implications; and heightened domestic political uncertainty. In the domestic politics, a three-member bench of Supreme Court barred Ex-Prime Minister Nawaz Sharif from holding the position of Party Head after disqualification under Article 62 & 63 of the constitution. In the aftermath of this decision, the Election Commission of Pakistan (ECP) declared that the ruling PML (N) nominees can contest the upcoming Senate polls as independent candidates. Another development that unnerved investors was a motion put forward by the United States (US) and Britain to place Pakistan on the FATF terrorist-financing watch list in order to pressure Pakistan to cut its alleged links to Islamist militants. It stoked fears that if adopted, the resolution would place Pakistan on the grey-list of jurisdictions with deficient anti-money laundering regimes. Local equities also weathered rout in the global equities in the first half of the month triggered by concerns on the increasing odds of unwinding of unprecedented monetary accommodation in some influential economies. The market participants took a sigh of relief as the country survived the attempt to have been put on the FATF watch list, at least for now as the government took some quick measures such as banning couple of groups, amending the anti-terror laws, and committing to take further actions. Foreigners, Mutual Funds, and Banks/DFI's were net sellers whereas; Insurance, Companies, and Other Organizations were net buyers during the month.

During the month, Oil & Gas Exploration, Commercial Banks, Power Generation & Distribution, Technology & Communication, and Engineering sectors performed better than the market. On the other hand, Cement, Textile Composite, Pharmaceuticals, and Oil & Gas Marketing sectors lagged behind. Strong performance by a select company amid reserves addition resulted in the out-performance of the Exploration & Production sector. Banking sector out-performed the market on the back of attractive valuations along with the beginning of reversal of interest rate cycle. Power Generation & Distribution sector out-performed the market after lagged performance over the last couple of months. Engineering sector exhibited strong performance on account of strong earnings announcement driven by volumetric growth and healthy profit margins. Lower than expected earnings announcement and potential threat of price war amid massive upcoming capacity additions led to the lagged performance of the Cement sector. Unimpressive earnings announcement by the select companies led to subdued performance of the Textile Composite sector. Under-performance of Oil & Gas Marketing sector is attributable to clouded earnings outlook, and earnings announcements & payouts missing the market expectations.

While acknowledging the risks to the economy from chronic trade deficit, we believe that some additional policy measures such as further currency devaluation, lowering of cost of doing business for export-oriented sector, and tariff revisions on import items would help curtail non-essential imports and boost exports. The proposed offshore assets tax amnesty scheme is also expected to bring USD3-5 billion. That being said, we hold on to our sanguine view on equities given attractive valuations as captured in P/E multiples of 10; moderate inflation and still low interest rates; ample market liquidity; upbeat business sentiment; and large cash positions by the institutional investors. We also expect foreign portfolio inflow to start pouring into the equities in due course, which in our view is waiting for some further PKR devaluation.

# **Money Market Review**

After recording 4.4% YoY in January 2018, inflation as measured by the CPI for February 2018 clocked in at 3.8% helped by the soft food prices. We expect inflation to pick-up from these subdued levels amid some further PKR depreciation, partial pass-through of the recent increase in the global oil prices, and reversal of base effect. In our base case scenario, we expect 0.50% hike in the Policy rate by June 2018. In response to 0.25% increase in the Policy rate in the recent monetary announcement by the SBP, sovereign yields increased by 25-30bps. As witnessed in the primary market for the sovereign securities, investors' preference remained tilted towards short tenors, foreseeing upside risks to inflation and interest rates.

During the month of February, SBP held two T-Bill auctions with a combined target of Rs. 1,700 billion against the maturity of Rs. 1,627 billion. In the ¬first T-Bill auction, an amount of Rs. 1,154 billion was accepted at a cut-off yield of 6.21% for 3 month tenor, while no bids were received in 6 month and 12 month tenors. In the second T-Bill auction during the month, an amount of Rs 1,086 billion was accepted where the cut-off yield was maintained at 6.21% for 3 month tenor; however bids for 6 month tenor were rejected while, no bid was received in 12 month tenor. In the PIB auction, bids worth Rs. 12 billion were received for 3 year and 5 year tenors. However, the auction was rejected.

We have calibrated the portfolio of our money market and income funds based on our interest rate outlook and remain alert to any developments that may influence our investment strategy.

## **Our Contacts**

Contact our Investment Consultant for free Investment advice

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# NAFA Government Securities Liquid Fund (NGSLF)



MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (28/02/2018): Rs. 10.5159

February 2018

Performance %											
Performance Period	Feb 2018	FYTD 2018	Rolling 12 months	FY 2017	FY 2016	FY 2015	FY 2014				Since Launch May 15, 2009*
NAFA Government Securities Liquid Fund	5.3%	5.2%	5.2%	7.6%	5.7%	8.3%	8.1%	8.7%	6.4%	7.2%	8.7%
Benchmark**	5.4%	5.2%	5.2%	5.3%	6.0%	8.7%	8.6%	8.9%	5.8%	7.0%	8.6%

<sup>\*</sup> Annualized Return Based on Morning Star Methodology All other returns are Annualized Simple Return

The performance reported is net of management fee & all other expenses and based on dividend reinvestment gross of with-holding tax where applicable.

#### **General Information**

Launch Date: May 15, 2009 Fund Size: Rs. 3,880 million

Type: Open-end – Money Market Fund
Dealing Days: Daily – Monday to Saturday
Dealing Time: (Mon - Thr) 9:00 A.M to 5:00 P.M
(Friday) 9:00 A.M to 5:30 P.M

(Friday) 9:00 A.M to 5:30 P.M (Saturday) 9:00 A.M to 1:00 P.M

Settlement: 2-3 business days Pricing Mechanism: Forward Pricing

Load: Front end: 0%, Back end: 0%

Management Fee: 8% of Net Income (Min 0.5% p.a., Max

1.0% p.a.)

Total Expense Ratio: 1.00% p.a. (including 0.26% government

levies)

Risk Profile: Exceptionally Low
Fund Stability Rating: "AAA (f)" by PACRA
Listing: Pakistan Stock Exchange

Custodian & Trustee: Central Depository Company (CDC)

Auditors: KPMG Taseer Hadi & Co.

Chartered Accountants

Benchmark:\*\* 70% 3-Month PKRV & 30% average 3-Month

deposit rates of three AA rated banks as

selected by MUFAP

Fund Manager: Muhammad Ali Bhabha, CFA, FRM Minimum Growth Unit: Rs. 10,000/Subscription: Income Unit: Rs. 100,000/Asset Manager Rating: AM1 by PACRA (Very High Quality)

<sup>\*\*</sup> effective from September 01, 2016; previously 70% 3-Month T-Bills & 30% average 3-Month deposit rates (AA & above rated banks)

Asset Allocation (% of Total Assets)	28-Feb-18	31-Jan-18
T-Bills	71.9%	61.3%
Placement with Banks	10.1%	9.1%
Placement with DFIs	12.6%	9.1%
Bank Deposits	4.6%	20.1%
Others including receivables	0.8%	0.4%
Total	100.0%	100.0%
Leverage	Nil	Nil

#### Sindh Workers' Welfare Fund (SWWF)

The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 10,351,354/-. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs. 0.0281/0.28%. For details investors are advised to read note 10.1 of the financial statements of the Scheme for the period ended December 31, 2017.

# Name of the Members of Investment Committee

Dr. Amjad Waheed, CFA Sajjad Anwar, CFA Muhammad Ali Bhabha, CFA, FRM Hassan Raza, CFA

**Notes:** 1) The calculation of performance does not include cost of front end load.

2) Taxes apply, Further, tax credit also available as per section 62 of the Income Tax Ordinance, 2001.

#### **Investment Objective**

To generate optimal return with minimum risk, to provide easy liquidity and reasonable income to its unit holders by investing primarily in short-term Government Securities.

#### **Fund Manager Commentary**

The Fund earned an annualized return of 5.3% during February 2018 versus the Benchmark return of 5.4%. The return generated by the Fund is net of management fee and all other expenses.

NGSLF's stability rating is 'AAA (f)' awarded by PACRA. NGSLF is the largest Fund in Pakistan with this rating. The rating reflects exceptionally strong credit and liquidity profile of the Fund. Average daily allocation for the last 365 days in short-term T-Bills was 78% of net assets. While at the end of the month, T-Bills comprised around around 72% of the Total Assets and around 73% of Net Assets. Weighted average time to maturity of the Fund is 52 days.

We will rebalance the allocation of the Fund proactively based on the capital market outlook.

#### Credit Quality of the Portfolio as of February 28, 2018 (% of Total Assets)

T-Bills (AAA rated)	71.9%
AAA	3.2%
AA+	23.5%
AA	0.2%
AA-	0.3%
A-	0.1%
Others including receivables	0.8%
Total	100.0%

# NAFA Money Market Fund (NMMF)



MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (28/02/2018): Rs. 10.2142

February 2018

Performance %											
Performance Period	Feb 2018	FYTD 2018	Rolling 12 months		FY 2016	FY 2015	FY 2014			Last 5 years*	Since Launch February 23, 2012*
NAFA Money Market Fund	5.3%	5.5%	5.8%	6.6%	6.3%	8.9%	8.2%	9.2%	6.5%	7.3%	7.7%
Benchmark**	5.4%	5.2%	5.2%	5.1%	4.6%	6.8%	6.9%	6.8%	5.0%	5.8%	6.0%

<sup>\*</sup> Annualized Return Based on Morning Star Methodology All other returns are Annualized Simple Return

The performance reported is net of management fee & all other expenses and based on dividend reinvestment gross of with-holding tax where applicable.

#### **General Information**

Launch Date: February 23, 2012 Fund Size: Rs. 23,310 million

Open-end - Money Market Fund Type: Dealing Days: Daily - Monday to Saturday (Mon - Thr) 9:00 A.M to 5:00 P.M Dealing Time: (Friday) 9:00 A.M to 5:30 P.M (Saturday) 9:00 A.M to 1:00 P.M

Settlement: 2-3 business days Forward Pricing Pricing Mechanism:

Load:\*\*\* Front End Load (Individual): without life insurance

0.5%, with life insurance 3% (Nil on investment

above Rs. 26 million)

Front End Load (Other): 0.5% (Nil on investment

above Rs. 16 million) Back End Load: NIL

Management Fee: 8% of Net Income (Min 0.5% p.a., Max

1.0% p.a.)

Total Expense Ratio: 0.94% p.a. (including 0.26% government levies)

Risk Profile: Very Low Fund Stability Rating: "AA (f)" by PACRA Pakistan Stock Exchange

Custodian & Trustee: Central Depository Company (CDC) Auditors:

Deloitte Yousuf Adil Chartered Accountants

Benchmark:\*\* 70% 3-Month PKRV & 30% average 3-Month

deposit rates of three AA rated banks as selected

Fund Manager: Muhammad Ali Bhabha, CFA, FRM

Growth Unit: Rs. 10,000/-Minimum Subscription: Income Unit: Rs. 100,000/-

Asset Manager Rating: AM1 by PACRA (Very High Quality)

Asset Allocation (% of Total Assets)	28-Feb-18	31-Jan-18
TBills	61.1%	4.4%
Placement with Banks	20.4%	21.1%
Placement with DFIs	16.2%	13.0%
Bank Deposits	1.9%	60.9%
Others including receivables	0.4%	0.6%
Total	100.0%	100.0%
Leverage	Nil	Nil

#### Sindh Workers' Welfare Fund (SWWF)

The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 21,231,246/-. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs. 0.0093/0.10%. For details investors are advised to read note 10.3 of the financial statements of the Scheme for the period ended December 31, 2017.

#### Name of the Members of Investment Committee

Dr. Amjad Waheed, CFA Sajjad Anwar, CFA Muhammad Ali Bhabha, CFA, FRM Hassan Raza, CFA

Notes: 1) The calculation of performance does not include cost of front end load.

2) Taxes apply. Further, tax credit also available as per section 62 of the Income Tax Ordinance, 2001

# **Investment Objective**

To provide stable income stream with preservation of capital by investing in AA and above rated banks and money market instruments.

#### **Fund Manager Commentary**

The Fund earned an annualized return of 5.3% during February 2018 versus the Benchmark return of 5.4%. Since its launch in February 2012, the Fund has outperformed its Benchmark by 1.7% p.a. by earning an annualized return of 7.7%. This outperformance is net of management fee and all other expenses.

Being a money market scheme, the Fund has very restrictive investment guidelines. The authorized investments of the Fund include T-Bills, Bank Deposits and Money Market instruments. Minimum eligible rating is AA, while the Fund is not allowed to invest in any security exceeding six months maturity. The weighted average time to maturity of the Fund cannot exceed 90 days. The Fund is rated AA(f) by PACRA which denotes a very strong capacity to maintain relative stability in returns and very low exposure to

Weighted average time to maturity of the Fund is 49 days. We will rebalance the allocation of the Fund proactively based on the capital market outlook.

## Credit Quality of the Portfolio as of February 28, 2018 (% of Total Assets)

Government Securities (AAA rated)	61.1%
AAA	9.9%
AA+	27.1%
AA	1.4%
A-	0.1%
Others including receivables	0.4%
Total	100.0%

effective from September 01, 2016; Previously 3-Month deposit rates (AA & above rated banks) effective from January 02 , 2017

# NAFA Government Securities Savings Fund (NGSSF)



MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (28/02/2018): Rs. 10.6372

February 2018

Performance %							
Performance Period	Feb 2018	FYTD 2018	Rolling 12 months	FY 2017	FY 2016	Last 3 years*	Since Launch July 10, 2014*
NAFA Government Securities Savings Fund	5.1%	4.9%	4.8%	5.8%	6.5%	6.3%	8.0%
Benchmark**	6.2%	6.0%	6.0%	5.9%	6.2%	6.3%	6.9%

<sup>\*</sup> Annualized Return Based on Morning Star Methodology The performance reported is net of management fee & all other expenses All other returns are Annualized Simple Return and based on dividend reinvestment gross of with-holding tax where applicable.

#### **General Information**

Launch Date: July 10, 2014 Fund Size: Rs. 156 million

Open-end - Income Fund Type: Dealing Days: Daily - Monday to Saturday Dealing Time: (Mon - Thr) 9:00 A.M to 5:00 P.M

(Friday) 9:00 A.M to 5:30 P.M (Saturday) 9:00 A.M to 1:00 P.M

Settlement: 2-3 business days Forward Pricing Pricing Mechanism

Load:\*\*\* Front End Load (Individual): without life

insurance 1%, with life insurance 3% (Nil on investment above Rs. 26 million) Front End Load (Other): 1% (Nil on

investment above Rs. 16 million)

Back End Load: NIL

Management Fee: 10% of Net Income (Min 0.5% p.a., Max

1.53% p.a.(including 0.27% government Total Expense Ratio:

Risk Profile: Low

Fund stability rating "AA- (f)" by PACRA Listing: Pakistan Stock Exchange

Custodian & Trustee: Central Depository Company (CDC)

KPMG Taseer Hadi & Co. Auditors: Chartered Accountants

Benchmark:\*\* 6-Month PKRV

Fund Manager: Muhammad Ali Bhabha, CFA, FRM Minimum Growth Unit: Rs. 10,000/-

Subscription: Income Unit: Rs. 100,000/-

Asset Manager Rating: AM1 by PACRA (Very High Quality)

<sup>\*\*</sup> effective from September 01, 2016; Previously 70% average 6-Month PKRV & 30% average 3-Month deposit rates (A+ & above rated banks)
\*\*\* effective from January 02, 2017

Asset Allocation (% of Total Assets)	28-Feb-18	31-Jan-18
Tbills	69.6%	71.9%
Bank Deposits	29.6%	27.5%
Others including receivables	0.8%	0.6%
Total	100.0%	100.0%
Leverage	Nil	Nil

#### Sindh Workers' Welfare Fund (SWWF)

The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 497,599/-. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs. 0.0340/0.34%. For details investors are advised to read note 11.1 of the financial statements of the Scheme for the period ended December 31, 2017

### Name of the Members of Investment Committee

Dr. Amjad Waheed, CFA Sajjad Anwar, CFA Muhammad Ali Bhabha, CFA, FRM Hassan Raza, CFA

Notes: 1) The calculation of performance does not include cost of front end load.

 $2) \ Taxes \ apply. \ Further, tax \ credit \ also \ available \ as \ per \ section \ 62 \ of \ the \ Income \ Tax \ Ordinance, \ 2001$ 

#### **Investment Objective**

To provide competitive return from portfolio of low credit risk by investing primarily in Government Securities.

#### **Fund Manager Commentary**

During the month under review, the Fund has generated an annualized return of 5.1% against the benchmark return of 6.2%. Since its launch in July 2014, the Fund offered an annualized return of 8.0% against the Benchmark return of 6.9%, hence an outperformance of 1.1% p.a. This outperformance is net of management fee and all other expenses.

NAFA Government Securities Savings Fund (NGSSF) invests a minimum of 70% in Government Securities. The Fund invests a minimum 10% of its assets in less than 90 days T-Bills or saving accounts with banks, which enhances liquidity profile of the Fund.

As the asset allocation of the Fund shows, exposure in Government Securities was around 70% of the Total Assets and 71% of Net Assets at the end of the month with average Yield to Maturity of 6.1% p.a. Last one year allocation in Government Securities was around 75% of net assets. The weighted average time-to-maturity of the Fund is 43 days.

We will rebalance the allocation of the Fund proactively based on the capital market outlook.

# Credit Quality of the Portfolio as of February 28, 2018 (% of Total Assets)

Government Securities (AAA rated)	69.6%
AAA	0.5%
AA+	0.7%
AA-	4.3%
A+	23.9%
A-	0.2%
Others including receivables	0.8%
Total	100.0%

# NAFA Savings Plus Fund (NSPF)



MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (28/02/2018): Rs. 10.5012

February 2018

Performance %											
Performance Period	Feb 2018	FYTD 2018	Rolling 12 months	FY 2017	FY 2016	FY 2015	FY 2014		Last 3 years*		Since Launch November 21, 2009*
NAFA Savings Plus Fund	5.3%	5.3%	5.4%	8.1%	6.3%	8.7%	7.9%	8.8%	6.9%	7.4%	8.6%
Benchmark**	6.4%	6.2%	6.2%	5.8%	4.7%	6.7%	7.1%	7.3%	5.5%	6.1%	6.9%

<sup>\*</sup> Annualized Return Based on Morning Star Methodology All other returns are Annualized Simple Return

The performance reported is net of management fee & all other expenses and based on dividend reinvestment gross of with-holding tax where applicable.

#### **General Information**

Launch Date: November 21, 2009 Fund Size: Rs. 514 million

Type: Open-end – Income fund
Dealing Days: Daily – Monday to Saturday
Dealing Time: (Mon - Thr) 9:00 A.M to 5:00 P.M

(Friday) 9:00 A.M to 5:30 P.M (Saturday) 9:00 A.M to 1:00 P.M

Settlement: 2-3 business days Pricing Mechanism: Forward Pricing

Load:\*\*\* Front End Load (Individual): without life insurance 0.5%, with life insurance 3% (Nil

on investment above Rs. 26 million)
Front End Load (Other): 0.5% (Nil on investment above Rs. 16 million)

Back End Load: NIL

Management Fee: 10% of Net Income (Min 0.5% p.a., Max

1.50% p.a.)

Total Expense Ratio: 1.67% p.a. (including 0.28% government levies)

Risk Profile: Very Low

Fund Stability Rating: "AA- (f)" by PACRA

Listing: Pakistan Stock Exchange
Custodian & Trustee: Central Depository Company (CDC)

Auditors: KPMG Taseer Hadi & Co. Chartered Accountants

Benchmark:\*\* 6-Month KIBOR

Fund Manager: Muhammad Ali Bhabha, CFA, FRM

Minimum Growth Unit: Rs. 1,000/Subscription: Income Unit: Rs. 100,000/Accept Manager Pating: AM1 by PACRA (Very High

Asset Manager Rating: AM1 by PACRA (Very High Quality)

<sup>\*\*</sup> effective from September 01, 2016; Previously Average 6-Month deposit rate (A & above rated banks, \*\*\* effective from January 02, 2017

Asset Allocation (% of Total Assets)	28-Feb-18	31-Jan-18
T-Bills	4.7%	4.8%
Margin Trading System (MTS)	27.8%	10.4%
Placements with Banks	15.9%	16.4%
Placements with DFIs	8.5%	8.7%
Bank Deposits	42.1%	59.0%
Others including receivables	1.0%	0.7%
Total	100.0%	100.0%
Leverage	Nil	Nil

## Sindh Workers' Welfare Fund (SWWF)

The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 1,175,182/-. If the same were not made the NAV per unit/ last one year return of scheme would be higher by Rs. 0.024/0.24%. For details investors are advised to read note 13.1 of the financial statements of the Scheme for the period ended December 31, 2017.

#### Name of the Members of Investment Committee

Dr. Amjad Waheed, CFA Sajjad Anwar, CFA Muhammad Ali Bhabha, CFA, FRM Hassan Raza, CFA

Notes: 1) The calculation of performance does not include cost of front end load.

2) Taxes apply. Further, tax credit also available as per section 62 of the Income Tax Ordinance, 2001

# **Investment Objective**

To minimize risk, preserve capital and generate a reasonable return along with a high degree of liquidity from a portfolio primarily constituted of bank deposits and money market instruments.

#### **Fund Manager Commentary**

The Fund earned an annualized return of 5.3% during the month versus the Benchmark return of 6.4% p.a. Since its launch in November 2009, the Fund has offered an annualized return of 8.6% against the Benchmark return of 6.9%, hence an outperformance of 1.7% p.a. This outperformance is net of management fee and all other expenses.

The Fund is allowed to invest in Government Securities up to a maximum maturity of 3 years and also in debt securities with rating of A and above with a maximum remaining maturity of 1 year. The Fund invests 25% of its net assets in less than 90 days T-Bills or saving accounts with banks, which further enhances liquidity profile of the Fund.

The portfolio of NSPF is invested in Treasury bills, MTS and bank deposits etc. The allocation in MTS is around 28.8% of net assets. The weighted average time to maturity of the entire Fund is around 28 days. Our internal guidelines permit MTS financing in only fundamentally strong companies with lower volatility. It is pertinent to mention that in this asset class the Fund provides financing at only pre-determined rates of return with no direct exposure to the stock market.

We will rebalance the allocation of the Fund proactively based on the capital market outlook.

#### Credit Quality of the Portfolio as of February 28, 2018 (% of Total Assets)

Govt. Securities (AAA rated)	4.7%
AAA	2.2%
AA+	10.6%
AA	0.3%
AA-	31.3%
A+	21.8%
A-	0.3%
MTS (Unrated)	27.8%
Others including receivables	1.0%
Total	100.0%

# NAFA Riba Free Savings Fund (NRFSF)



MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (28/02/2018): Rs. 10.5278

February 2018

Performance %											
Performance Period	Feb 2018	FYTD 2018	Rolling 12 months	FY 2017	FY 2016	FY 2015	FY 2014	FY 2013	Last 3 years*	Last 5 years*	Since Launch August 20, 2010*
NAFA Riba Free Savings Fund	5.1%	5.0%	5.1%	5.9%	5.5%	7.4%	7.8%	8.7%	5.7%	6.5%	7.7%
Benchmark*	2.5%	2.5%	2.5%	3.1%	4.9%	6.7%	6.7%	7.3%	3.9%	5.1%	6.1%

<sup>\*</sup> Annualized Return Based on Morning Star Methodology All other returns are Annualized Simple Return

The performance reported is net of management fee & all other expenses and based on dividend reinvestment gross of with-holding tax where applicable.

#### **General Information**

August 20, 2010 Launch Date: Fund Size: Rs. 3,795 million

Open-end - Shariah Compliant Income Fund Type:

Dealing Days: Daily - Monday to Saturday Dealing Time: (Mon - Thr) 9:00 A.M to 5:00 P.M (Friday) 9:00 A.M to 5:30 P.M

(Saturday) 9:00 A.M to 1:00 P.M

Settlement: 2-3 business days Pricing Mechanism: Forward Pricing

Load:\*\*\* Front End Load (Individual): without life

Takaful 0.5%, with life Takaful 3% (Nil on investment above Rs. 26 million) Front End Load (Other): 0.5% (Nil on investment above Rs. 16 million)

Back End Load: NIL

10% of Net Income (Min 0.5% p.a., Max Management Fee:

1.25% p.a.)

Total Expense Ratio: 1.12% p.a.(including 0.26% government

levies) Very Low

Risk Profile: Fund Stability Rating: "A(f)" by PACRA Listing: Pakistan Stock Exchange

Custodian & Trustee: Central Depository Company (CDC)

Auditors: Deloitte Yousuf Adil

**Chartered Accountants** Benchmark:\*\* 6-month average deposit rates of three A

rated Islamic Banks/Islamic windows of conventional banks as selected by MUFAP

Muhammad Ali Bhabha CFA,FRM Fund Manager: Minimum Growth Unit: Rs. 10,000/-

Subscription: Income Unit: Rs. 100,000/-Asset Manager Rating: AM1 by PACRA (Very High Quality)

\*\* effective from September 01, 2016; Previously Average 6-month deposit rate of A- and above rated Islamic Banks \*\*\* effective from January 02, 2017

Asset Allocation (% of Total Assets)	28-Feb-18	31-Jan-18
GOP Ijara Sukuks	2.6%	2.7%
Commercial Paper (Islamic)	3.8%	3.9%
Bank Deposits	92.5%	92.7%
Others including receivables	1.1%	0.7%
Total	100.0%	100.0%
Leverage	Nil	Nil

#### Sindh Workers' Welfare Fund (SWWF)

The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 3,695,967/-. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs. 0.0103/0.10%. For details investors are advised to read note 11.4 of the financial statements of the Scheme for the period ended December 31, 2017.

#### Name of the Members of Investment Committee

Dr. Amjad Waheed, CFA Sajjad Anwar, CFA Muhammad Ali Bhabha, CFA, FRM Hassan Raza, CFA

Notes: 1) The calculation of performance does not include cost of front end load. 2) Taxes apply. Further, tax credit also available as per section 62 of the Income Tax Ordinance, 2001

## **Investment Objective**

To provide preservation of capital and earn a reasonable rate of return along with a high degree of liquidity by investing in short-term Shariah compliant banks and money market / debt securities.

#### **Fund Manager Commentary**

The Fund generated an annualized return of 5.1% for the month of February 2018 versus the Benchmark return of 2.5% thus registering an outperformance of 2.6% p.a. This reported return is net of management fee and all other

The Fund aims to consistently provide better return than the profit rates offered by Islamic Banks / Islamic windows of commercial banks, while also providing easy liquidity along with a high quality credit profile. The Fund is allowed to invest in short-term Shariah compliant money market securities of up to six months maturity rated AA- or better. The Fund is not authorized to invest in corporate debt securities and Equities.

The allocation of the Fund in GOP Ijarah Sukuks is around 2.6% of net assets. Around 93% of net assets of the portfolio are invested in bank deposits which enhance the liquidity profile of the Fund. The weighted average time to maturity of the fund is 12 days.

We will rebalance the allocation of the fund proactively based on the capital market outlook.

#### Credit Quality of the Portfolio as of February 28, 2018 (% of Total Assets)

GOP Ijarah Sukuk (AAA rated)	2.6%
AAA	56.6%
AA+	0.2%
AA-	3.8%
A+	3.5%
A-	32.2%
Others including receivables	1.1%
Total	100.0%

# NAFA Financial Sector Income Fund (NFSIF)



MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (28/02/2018): Rs. 10.8983

February 2018

Performance %											
Performance Period	Feb 2018	FYTD 2018	Rolling 12 months	FY 2017	FY 2016	FY 2015	FY 2014				Since Launch October 28, 2011*
NAFA Financial Sector Income Fund	5.5%	5.8%	6.0%	8.4%	6.4%	10.9%	7.9%	9.3%	7.4%	8.0%	8.7%
Benchmark**	6.4%	6.2%	6.2%	6.0%	5.9%	8.3%	8.9%	9.0%	6.1%	7.2%	7.8%

<sup>\*</sup> Annualized Return Based on Morning Star Methodology All other returns are Annualized Simple Return

The performance reported is net of management fee & all other expenses and based on dividend reinvestment gross of with-holding tax where applicable.

#### **General Information**

October 28, 2011 Rs. 2,012 Million Launch Date: Fund Size: Open-end - Income Fund Type: Dealing Days: Daily – Monday to Saturday (Mon - Thr) 9:00 A.M to 5:00 P.M Dealing Time: (Friday) 9:00 A.M to 5:30 P.M

(Saturday) 9:00 A.M to 1:00 P.M 2-3 business days

Settlement: Pricing Mechanism Load:\*\*\*

Forward Pricing Front End Load (Individual): 1% (Nil on investment above Rs. 26 million)

Front End Load (Other): 1% (Nil on investment above Rs. 16 million) Back End Load: NIL

Management Fee: 10% of Net Income (Min 0.5% p.a., Max

1.5% p.a.) 1.27% p.a.(including 0.29% government Total Expense Ratio:

levies) Low

Risk Profile: 'A+(f)' by PACRA Pakistan Stock Exchange Fund stability rating

Listing:

Central Depository Company (CDC) KPMG Taseer Hadi & Co. Custodian & Trustee:

Auditors: Chartered Accountants Benchmark:\*\* 6-Month KIBOR

Muhammad Ali Bhabha, CFA, FRM Fund Manager: Minimum Growth Unit: Rs. 10,000/-

Subscription: Income Unit: Rs. 100,000/-Asset Manager Rating: AM1 by PACRA (Very High Quality)

effective from September 01, 2016; Previously 70% 6-Month KIBOR & 30% average 3-Month deposit rates (A & above rated bank \*\*\*effective from January 02, 2017

Asset Allocation (% of Total Assets)	28-Feb-18	31-Jan-18
TFCs	14.4%	13.6%
Placement with Banks	22.1%	20.8%
Placement with DFIs	11.6%	11.0%
Bank Deposits Others including receivables	50.3%	53.4%
Others including receivables	1.6%	1.2%
Total	100.0%	100.0%
Leverage	Nil	Nil

#### Top TFC (as at February 28, 2018) (% of Total Assets)

Name of TFC	% of Total Assets
Jahangir Siddiqui and Company Ltd. 18-Jul-17 18-Jul-22	5.8%
JS Bank Limited 14-DEC-16 14-DEC-23	5.6%
Askari Bank Limited IV 23-Dec-11 23-Dec-21	2.1%
Jahangir Siddiqui and Company Ltd. 24-Jun-16 24-Jun-21	0.9%
Total	14.4%

# Sindh Workers' Welfare Fund (SWWF)

The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 3,237,147/-. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs. 0.0175/0.17%. For details investors are advised to read note 12.1 of the financial statements of the Scheme for the period ended December 31, 2017.

## Name of the Members of Investment Committee

Dr. Amjad Waheed, CFA Sajjád Anwar, CFA Muhammad Ali Bhabha, CFA, FRM Hassan Raza, CFA

Notes: 1) The calculation of performance does not include cost of front end load. 2) Taxes apply. Further, tax credit also available as per section 62 of the Income Tax Ordinance, 2001

#### **Investment Objective**

To provide income enhancement and preservation of capital by investing in prime quality Financial Sector TFCs/Sukuks, Bank deposits and short-term money market instruments.

#### **Fund Manager Commentary**

The Fund generated an annualized return of 5.5% in the month of February 2018 versus the Benchmark return of 6.4%. Since its launch in October 2011, the Fund has generated an annualized return of 8.7% p.a. against the Benchmark return of 7.8% p.a., hence an outperformance of 0.9% p.a. This outperformance is net of management fee and all other expenses.

The Fund is unique as it invests a minimum 70% of its assets in Financial Sector (mainly banks) debt securities, instruments or deposits. Minimum entity rating of issuers of debt securities is "AA-". This minimizes credit risk and at the same time enhances liquidity of the Fund. Duration of the overall portfolio cannot be more than one year. This minimizes interest rate or pricing risk. The Fund invests 25% of its net assets in less than 90 days T-Bills or saving accounts with banks, which further enhances liquidity profile of the Fund.

Exposure in TFCs was around 15% of net assets at the end of the month with average time to maturity of 3.8 years. The TFC portfolio of the Fund is predominantly floating rate linked to KIBOR. The weighted average time-to-maturity of the Fund is 0.6 year.

We will rebalance the allocation of the Fund proactively based on the capital market outlook.

## Credit Quality of the Portfolio as of February 28, 2018 (% of Total Assets)

AAA	3.9%
AAA AA+	21.8%
AA	2.3%
AA-	28.4%
A+	41.9%
A-	0.1%
Others including receivables	1.6%
Total	100.0%

# NAFA Islamic Income Fund (NIIF)

(Formerly; NAFA Islamic Aggressive Income Fund)



MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (28/02/2018): Rs. 9.8137

February 2018

Performance %												
Performance Period	Feb 2018	FYTD 2018	Rolling 12 months	FY 2017	FY 2016	FY 2015	FY 2014			Last 5 years*		Since Launch October 26, 2007*
NAFA Islamic Income Fund (Formerly; NAFA Islamic Aggressive Income Fund)	4.5%	4.9%	5.1%	5.4%	7.4%	9.2%	13.6%	6.8%	6.4%	8.5%	6.5%	6.6%
Benchmark**	2.5%	2.5%	2.6%	3.9%	4.8%	6.6%	6.5%	7.0%	4.1%	5.1%	6.0%	6.0%

<sup>\*</sup> Annualized Return Based on Morning Star Methodology All other returns are Annualized Simple Return

The performance reported is net of management fee & all other expenses and based on dividend reinvestment gross of with-holding tax where applicable.

#### **General Information**

Management Fee:

Fund Manager:

Launch Date: Fund Size: October 26, 2007 Rs. 4,499 million

Open-end - Shariah Compliant Income Fund Dealing Days: Dealing Time: Daily – Monday to Friday (Mon - Thr) 9:00 A.M to 5:00 P.M (Friday) 9:00 A.M to 5:30 P.M 2-3 business days

Settlement:

Pricing Mechanism: Load:\*\*\*

2-3 business days Forward Pricing Front End Load (Individual): without life Takaful 1%, with life Takaful 3% (Nil on investment above Rs. 26 million) Front End Load (Other): 1% (Nil on investment above Rs. 16 million) Back End Load: NIL 10% of Net Income (Min 0.5% p.a., Max 1.0% p.a.) 1.08% p.a. (including 0.26% government levies)

Total Expense Ratio: Risk Profile: Fund Stability Rating: Low to Medium

"A-(f)" by PACRA Pakistan Stock Exchange Listing

Central Depository Company (CDC) Deloitte Yousuf Adil Chartered Accountants Custodian & Trustee: Auditors:

6-month average deposit rates of three A rated Islamic Banks/Islamic windows of conventional banks as selected by MUFAP Benchmark:\*\*

Muhammad Ali Bhabha, CFA, FRM

Growth Unit: Rs. 10,000/-Income Unit: Rs. 100,000/-Minimum Subscription: Asset Manager Rating: AM1 by PACRA (Very High Quality)

effective from March 14, 2017; Previously 1-year average deposit rates of three A rated Islamic

*** effective from January 02, 2017						
Asset Allocation (% of Total Assets)	28-Feb-18	31-Jan-18				

Asset Allocation (% of lotal Assets)	28-Feb-18	31-jan-18
Sukuks	5.8%	3.5%
GOP Ijara Sukuks - Govt. Backed	8.7%	8.8%
Certificate of Musharakah (COM)	4.4%	4.4%
Bank Deposits	77.0%	79.3%
Commercial Papers	3.2%	3.2%
Others including receivables	0.9%	0.8%
Total	100.0%	100.0%
Lovorago	Nil	Niil

# Top Sukuk Holdings (as at February 28, 2018)

Name of Sukuk	% of Total Assets
Dubai Islamic Bank - Sukuk 14-JUL-17 14-JUL-27	2.9%
Pak Elektron Limited - Sukuk 19-FEB-18 19-MAY-19	2.3%
K-Electric AZM Sukuk Limited - 5 Years 19-MAR-14 19-MAR-19	0.6%
Total	5.8%

#### Sindh Workers' Welfare Fund (SWWF)

The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 5,419,268/-. If the same were not made the NAV per unit/ last one year return of scheme would be higher by Rs. 0.0118/0.13%. For details investors are advised to read note 10 of the financial statements of the Scheme for the period ended December 31, 2017.

#### Name of the Members of Investment Committee

Dr. Amjad Waheed, CFA Sajjad Anwar, CFA Muhammad Ali Bhabha, CFA, FRM Hassan Raza, CFA

Notes: 1) The calculation of performance does not include cost of front end load. 2) Taxes apply. Further, tax credit also available as per section 62 of the Income Tax Ordinance, 2001

#### **Investment Objective**

To earn a reasonable rate of return in a Shariah compliant manner by investing in Shariah compliant debt securities, money market instruments and bank deposits.

## **Fund Manager Commentary**

During the month under review, the Fund posted an annualized return of 4.5% as compared to the Benchmark return of 2.5% thus registering an outperformance of 2.0% p.a. This outperformance is net of management fee and all other expenses.

The allocation in corporate Sukuks stood at around 5.8% of the net assets. Around 78% of net assets of the portfolio is allocated in bank deposits. The higher allocation in bank deposits is due to better yields as compared to other authorized alternative investment avenues.

The weighted average Yield-to-Maturity (YTM) of the Sukuk portfolio is around 6.2% p.a. and weighted average time to maturity is 3.3 years. The weighted average time to maturity of the Fund is 183 days.

We will rebalance the allocation of the fund proactively based on the capital market outlook.

SECP has approved the change in category of NAFA Islamic Aggressive Income Fund from Shariah Compliant Aggressive Income Fund to Shariah Compliant Income Fund w.e.f. March 14, 2017. Consequently name of NAFA Islamic Aggressive Income Fund has been changed to NAFA Islamic Income Fund from March 14, 2017.

## **Details of Non-Compliant Investments**

Particulars	Type of Investment	Value of Investments before Provision	Provision held	Value of Investments after Provision	% of Net Assets	% of Gross Assets
New Allied Electronics (Sukuk I)	SUKUK	110,000,000	110,000,000	-	-	-
New Allied Electronics (Sukuk II)	SUKUK	4,905,437	4,905,437	-	-	-
Total		114,905,437	114,905,437	-	0.0%	0.0%

# Credit Quality of the Portfolio as of February 28, 2018 (% of Total Assets)

GOP Ijarah Sukuk (AAA rated)	8.7%
AAA	0.3%
AA+	4.5%
AA	33.1%
AA-	5.6%
A+	3.9%
A-	43.0%
Others including receivables	0.9%
Total	100.0%

Disclaimer: This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. Past performance is not necessarily indicative of future results. Please read the Offering Document to understand investment policies and the risks involved. The scheme holds certain non-compliant investments. Before making any investment decision, investors should review the latest monthly Fund Manager Report and Financial Statements. The reported returns may include provisioning and reversal of provisioning against some debt securities

# NAFA Income Opportunity Fund (NIOF)



MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (28/02/2018): Rs. 11.0690

February 2018

Performance %												
Performance Period	Feb 2018	FYTD 2018	Rolling 12 months	FY 2017	FY 2016	FY 2015	FY 2014	FY 2013	Last 3 years*	Last 5 years*	Last 10 years*	Since Launch April 21, 2006 *
NAFA Income Opportunity Fund	5.8%	5.2%	5.2%	6.3%	7.5%	13.2%	16.6%	10.3%	7.0%	10.5%	7.6%	8.0%
Benchmark	6.4%	6.2%	6.2%	6.1%	6.5%	9.0%	9.8%	9.9%	6.4%	7.8%	10.2%	10.2%

<sup>\*</sup> Annualized Return Based on Morning Star Methodology All other returns are Annualized Simple Return

The performance reported is net of management fee & all other expenses and based on dividend reinvestment gross of with-holding tax where applicable.

## **General Information**

April 21, 2006
Rs. 7,921 million
Open-end – Income Fund
Daily – Monday to Saturday
(Mon - Thr) 9:00 A.M to 5:00 P.M
(Friday) 9:00 A.M to 5:30 P.M
(Saturday) 9:00 A.M to 1:00 P.M
2-3 business days
Forward Pricing
Front End Load (Individual): 1% (Nil on
investment above Rs. 26 million)
Front End Load (Other): 1% (Nil on
investment above Rs. 16 million)
Back End Load: NIL
1.00% per annum (Effective from May 2, 2017)
1.63% p.a. (including 0.32% government
levies) Launch Date: Fund Size: Type: Dealing Days: Dealing Time:

Settlement: Pricing Mechanism: Load:\*\*

Management Fee: Total Expense Ratio:

Risk Profile: Fund Stability Rating:

Listing: Custodian & Trustee:

1.63% p.a.(including 0.32% governn levies)
Low
"A(f)" by PACRA
Pakistan Stock Exchange
Central Depository Company (CDC)
Deloitte Yousuf Adil
Chartered Accountants
6-Month KIBOR
Muhammad Ali Bhabha, CFA, FRM
Growth Unit: Rs. 10,000/Income Unit: Rs. 100,000/AM1 by PACRA (Very High Quality) Benchmark: Fund Manager: Minimum

Subscription: Asset Manager Rating:

effective from January 02, 2013

Asset Allocation (% of Total Assets)	28-Feb-18	31-Jan-18
TFCs / Sukuks	19.7%	19.6%
T-Bills	2.5%	2.4%
Placements with Banks	14.0%	13.8%
Placements with DFIs	10.0%	9.8%
RFS	2.0%	0.8%
MTS	6.5%	0.3%
Equity	0.4%	0.2%
Bank'Deposits	43.6%	52.0%
Bank Deposits Others including receivables	1.3%	1.1%
Total	100.0%	100.0%
Leverage	Nil	Nil

#### Top TFC/Sukuk Holdings (as at February 28, 2018)

Name of TFCs / Sukuks	% of Total Assets
Dawood Hercules Corp Ltd 16-NOV-17 16-NOV-22	6.1%
JS Bank Limited 14-DEC-16 14-DEC-23	3.7%
HBL TFC 19-FEB-16 19-FEB-26	2.5%
BANK ALFALAH LTD - V - REVISED 20-FEB-13 20-FEB-21	2.0%
Jahangir Siddiqui and Company Ltd. 18-Jul-17 18-Jul-22	1.5%
JS Bank Limited 26-DEC-17 26-DEC-24	1.3%
Silk Bank Limited 10-AUG-17 10-AUG-25	1.1%
Jahangir Siddiqui and Company Ltd. 24-Jun-16 24-Jun-21	1.1%
Jahangir Siddiqui and Company Ltd. 08-APR-14 08-APR-19	0.4%
Total	19.7%

# Sindh Workers' Welfare Fund (SWWF)

The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 16,530,802/-. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs. 0.0231/0.22%. For details investors are advised to read note 10.1 of the financial statements of the Scheme for the period ended December 31, 2017

#### Name of the Members of Investment Committee

Dr. Amjad Waheed, CFA Sajjad Anwar, CFA Muhammad Ali Bhabha, CFA, FRM Hassan Raza, CFA

Notes: 1) The calculation of performance does not include cost of front end load.

2) Taxes apply. Further, tax credit also available as per section 62 of the Income Tax Ordinance, 2001

#### **Investment Objective**

To seek maximum possible preservation of capital and a reasonable rate of return via investing primarily in money market & debt securities having good credit rating and liquidity.

#### **Fund Manager Commentary**

The Fund posted an annualized return of 5.8% in February 2018 as compared to the Benchmark return of 6.4%. The reported return is net of management fee and all other expenses.

The weighted average time to maturity of the Fund is 0.9 year. The Fund's sector allocation is fairly diversified with exposure to Fertilizer, Banking and Financial Services sectors. TFC portfolio of the Fund is predominantly floating rate linked to KIBOR. However, since TFCs prices may go up or down, therefore, only investors with medium-term investment horizon are advised to invest in this

We will rebalance the allocation of the Fund proactively based on the capital

#### **Details of Non-Compliant Investments**

Particulars	Type of Investment	Value of Investments before Provision	Provision held	Value of Investments after Provision	% of Net Assets	% of Gross Assets
AgriTech Limited I - Revised II 29-NOV-07 29-NOV-19	TFC	149,860,200	149,860,200	-	-	-
AgriTech Limited V 01-JUL-11 01-JAN-20	TFC	32,320,000	32,320,000	-	-	-
Azgard Nine Limited III (PP) - Revised 04-DEC-07 04-DEC-18	TFC	108,376,850	108,376,850	-	-	-
Azgard Nine Limited V (PPTFC Markup) 31-MAR-12 31-MAR-19	TFC	82,180,000	82,180,000	-	-	-
Dewan Cement Limited (Pre-IPO) 17-JAN-08 17-JAN-19	TFC	150,000,000	150,000,000	-	-	-
New Allied Electronics Limited (PP) 15-MAY-07 15-NOV-18	TFC	31,706,536	31,706,536	-	-	-
PACE Pakistan Limited - Revised 15-FEB-08 15-FEB-19	TFC	149,820,000	149,820,000	-	-	-
Saudi Pak Leasing Company Limited - Revised II 13-MAR-08 13-MAR-19	TFC	41,321,115	41,321,115	-	-	-
Worldcall Telecom Limited - Revised 07-OCT-08 07-OCT-21	TFC	88,455,825	88,455,825	-	-	-
BRR Guardian Modaraba - Sukuk Revised II 07-JUL-08 07-APR-19	Sukuk	9,646,896	9,646,896	-	-	-
Eden House Limited - Sukuk Revised 29-MAR-08 29-SEP-19	Sukuk	9,056,250	9,056,250	-	-	-
New Allied Electronics Limited II - Sukuk 03-DEC-07 03-DEC-18	Sukuk	44,148,934	44,148,934	-	-	-
Azgard Nine Limited (Non-Voting Ordinary Shares)	Equity	12,854	12,854	-	-	-
Agritech Limited Shares	Equity	140,948,150	110,020,099	30,928,051	0.4%	0.4%
Total		1,037,853,610	1,006,925,559	30,928,051	0.4%	0.4%

#### Credit Quality of the Portfolio as of February 28, 2018 (% of Total Assets)

2.5%
1.4%
17.0%
8.2%
7.0%
20.4%
6.4%
26.9%
2.0%
6.5%
0.4%
1.3%
100.0%

Disclaimer: This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. Past performance is not necessarily indicative of future results. Please read the Offering Document to understand investment policies and the risks involved. The scheme holds certain non-compliant investments. Before making any investment decision, investors should review the latest monthly Fund Manager Report and Financial Statements. The reported returns may include provisioning and reversal of provisioning against some debt securities.

# NAFA Income Fund (NIF)



MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (28/02/2018): Rs. 10.1049

February 2018

Performance %											
Performance Period	Feb 2018	FYTD 2018	Rolling 12 months	FY 2017	FY 2016	FY 2015	FY 2014	FY 2013		Last 5 years*	Since Launch March 28, 2008*
NAFA Income Fund	5.5%	5.4%	5.5%	6.5%	6.9%	13.7%	2.3%	6.9%	6.8%	7.4%	4.2%
Benchmark	6.4%	6.2%	6.2%	6.1%	6.5%	9.0%	9.8%	9.9%	6.4%	7.8%	9.9%

<sup>\*</sup> Annualized Return Based on Morning Star Methodology All other returns are Annualized Simple Return

The performance reported is net of management fee & all other expenses and based on dividend reinvestment gross of with-holding tax where applicable.

#### **General Information**

Launch Date: Fund Size: March 28, 2008 Rs. 870 million Type: Dealing Days: Dealing Time: Open-end – Income Fund Daily – Monday to Friday (Mon - Thr) 9:00 A.M to 5:00 P.M (Friday) 9:00 A.M to 5:30 P.M (Friday) 9:00 A.M to 5:30 F.M 2-3 business days Forward Pricing Front End Load (Individual): 1% (Nil on investment above Rs. 26 million) Front End Load (Other): 1% (Nil on investment above Rs. 16 million) Settlement: Pricing Mechanism: Load:\*\* Back End Load: NIL 10% of Net Income (Min 0.5% p.a., Max 1.0% p.a.) 1.41% p.a.(including 0.28% government Management Fee: Total Expense Ratio: 1.41% p.a.(including 0.28% gov levies) Low "A (f)" by PACRA Pakistan Stock Exchange MCB Financial Services Limited KPMG Taseer Hadi & Co. Chartered Accountants 6-Month KIBOR Risk Profile: Fund Stability Rating Listing: Custodian & Trustee: Auditors: Benchmark: 6-Month KIBOK Muhammad Ali Bhabha, CFA, FRM Growth Unit: Rs. 10,000/-Income Unit: Rs. 100,000/-AM1 by PACRA (Very High Quality)

Subscription: Asset Manager Rating: effective from January 02, 2017

Fund Manager:

Minimum

Asset Allocation (% of Total Assets)	28-Feb-18	31-Jan-18
TFCs / Sukuks	12.3%	12.0%
T-Bills	3.4%	3.3%
MTS	26.3%	5.6%
Placement with DFIs	9.7%	9.5%
Placement with Banks	9.7%	9.5%
Bank Deposits	37.3%	58.9%
Others including receivables	1.3%	1.2%
Total	100.0%	100.0%
Leverage	Nil	Nil

## Top TFC (as at February 28, 2018)

Name of TFC / Sukuk	% of Total Assets
Askari Commercial Bank Limited 30-SEP-14 30-SEP-24	4.2%
Jahangir Siddiqui and Company Ltd. 24-Jun-16 24-Jun-21	4.0%
Jahangir Siddiqui and Company Ltd. 18-Jul-17 18-Jul-22	2.7%
Jahangir Siddiqui and Company Ltd. 08-APR-14 08-APR-19	1.4%
Total	12.3%

## Sindh Workers' Welfare Fund (SWWF)

The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 2,466,168/-. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs. 0.0287/0.30%. For details investors are advised to read note 13.1 of the financial statements of the Scheme for the period ended December 31, 2017.

#### Name of the Members of Investment Committee

Dr. Amjad Waheed, CFA Sajjad Anwar, CFA Muhammad Ali Bhabha, CFA, FRM Hassan Raza, CFA

Notes: 1) The calculation of performance does not include cost of front end load.

2) Taxes apply. Further, tax credit also available as per section 62 of the Income Tax Ordinance, 2001

# **Investment Objective**

To earn a competitive rate of return while preserving capital to the extent possible by investing in liquid assets.

#### **Fund Manager Commentary**

The Fund posted an annualized return of 5.5% during February 2018 versus the Benchmark return of 6.4%. The reported return is net of management fee and all other expenses.

As the allocation of the Fund shows, exposure in TFCs and Sukuks stands at 12.4% of net assets. All TFCs in the Fund are floating rate instruments linked to KIBOR.

The weighted average time to maturity of the Fund is 0.5 year. Potential recovery in fully provided TFCs (Face Value of around Rs. 309 million), is potential upside for the Fund. Thus, the Fund is expected to perform well over the medium to long term horizon. However, since TFCs prices may go up or down, therefore, only investors with medium term investment horizon are advised to invest in this Fund.

We will rebalance the allocation of the Fund proactively based on the capital market outlook.

# **Details of Non-Compliant Investments**

Particulars	Type of Investment	Value of Investments before Provision	Provision held	Value of Investments after Provision	% of Net Assets	% of Gross Assets
AgriTech Limited II	TFC	149,875,800	149,875,800	-	-	-
AgriTech Limited V	TFC	22,180,000	22,180,000	-	-	-
Saudi Pak Leasing Company Ltd	TFC	41,321,115	41,321,115	-	ī	-
Worldcall Telecom Limited	TFC	26,881,190	26,881,190	-	-	-
Eden House Limited	Sukuk	19,687,500	19,687,500	-	-	-
New Allied Electronics Limited	Sukuk	49,054,371	49,054,371	-	-	-
Total		308.999.976	308.999.976	_	_	_

# Credit Quality of the Portfolio as of February 28, 2018 (% of Total Assets)

l	
Govt. Securities (AAA rated)	3.4%
AAA	1.2%
AA+	19.1%
AA-	33.6%
A+	15.1%
MTS (Unrated)	26.3%
Others including receivables	1.3%
Total	100.0%

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# NAFA Asset Allocation Fund (NAAF)

August 20, 2010 Rs. 3,529 million Open-end – Asset Allocation Fund

Open-end – Asset Allocation Fund Daily – Monday to Friday (Mon - Thr) 9:00 A.M to 4:30 P.M (Friday) 9:00 A.M to 5:00 P.M 2-3 business days Forward Pricing Front End Load (Individual):3% (Nil on investment above Rs. 101 million) Front End Load (Other): 3% (Nil on investment above Rs. 50 million) Back End Load: NIL 2% per annum

2% per annum 3.16% p.a (including 0.38% government

levies)
0.4% per annum
Moderate
Pakistan Stock Exchange
Central Depository Company (CDC)
Deloitte Yousuf Adil
Chartered Accountants
Paily weighted return of KSE-30 Tota



MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (28/02/2018): Rs. 16.0434

February 2018

Performance %											
Performance Period	Feb 2018										Since Launch August 20, 2010*
NAFA Asset Allocation Fund	(1.2%)	(5.6%)	(4.5%)	29.9%	7.6%	24.6%	13.7%	32.0%	11.5%	15.8%	17.5%
Benchmark**	(0.5%)	(2.0%)	(4.1%)	14.2%	6.2%	9.6%	15.3%	17.1%	6.7%	9.5%	10.6%

<sup>\*</sup> Annualized Return

All Other returns are Cumulative

The performance reported is net of management fee & all other expenses and based on dividend reinvestment gross of with-holding tax where applicable.

#### **General Information**

Launch Date: <u>F</u>und Size:

Type:
Dealing Days:
Dealing Time:

Settlement: Pricing Mechanism: Load:\*\*\*

Management Fee: Total Expense Ratio (%)

Selling & Marketing Expenses Risk Profile:

Listing: Custodian & Trustee: Auditors:

Minimum Subscription: Asset Manager Rating:

Benchmark:\*\*

Fund Manager:

Chartered Accountants
Daily weighted return of KSE-30 Total Return
Index & 6-month KIBOR based on Fund's
actual allocation.
Taha Khan Javed, CFA
Growth Unit: Rs. 10,000/Income Unit: Rs. 100,000/AM1 by PACRA (Very High Quality)

\*\* effective from September 01, 2016; Previously 1/3 of average 3-month bank deposit rate; 1/3 of 6-month KIBOR; 1/3 of KSE 30 Index Total Return.

\*\*\* effective from January 02, 2017

levies)

Asset Allocation (% of Total Assets)	28-Feb-18	31-Jan-18
Equities / Stocks	51.2%	61.5%
Cash	40.3%	30.4%
Bank Placements	7.8%	7.6%
Others including receivables	0.7%	0.5%
Total	100.0%	100.0%
Leverage	Nil	Nil
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# Characteristics of Equity Portfolio<sup>\*</sup>

	PER	PBV	DY					
NAAF	10.1	1.9	4.5%					
KSE-30	10.4	1.9	5.8%					
**** Based on NAFA's estimates								

## Top Five Sectors (% of Total Assets) (as on 28, February 2018)

Commercial Banks	13.1%
Oil & Gas Exploration Companies	8.8%
Fertilizer	5.7%
Textile Composite	4.5%
Cement	4.3%
Others	14.8%

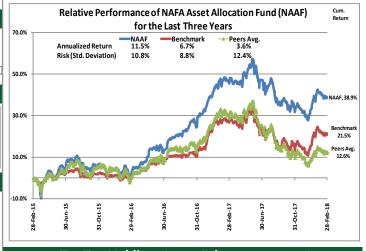
#### **Investment Objective**

To generate income by investing in Debt & Money Market securities and to generate capital appreciation by investing in equity and equity related securities.

## **Fund Manager's Commentary**

During the month under review, NAFA Asset Allocation Fund's (NAAF) unit price (NAV) decreased by 1.2%, while the Benchmark decreased by 0.5%. Thus your Fund underperformed the Benchmark by 0.7%. Since inception on August 20, 2010 the Fund has posted 17.5% p.a return, versus 10.6% p.a by the Benchmark. Thus, to date the outperformance of your Fund stands at 6.9% p.a. This outperformance is net of management fee and all other expenses.

NAAF started off the month with an allocation of around 62% in equities, which decreased to around 51% towards the end of the month. NAAF underperformed the Benchmark in February as the Fund was underweight in select Commercial Banks, Power Generation & Distribution Companies, and Technology & Communication sectors stocks which outperformed the market and overweight in select Cement, Textile Composite, Automobile Assembler, and Oil & Gas Exploration Companies sectors stocks which underperformed the market. During the month, the allocation was decreased primarily in Oil & Gas Exploration Companies, Textile Composite, Oil & Gas Marketing Companies, Cement, and Fertilizer sectors.



## Top Ten Holdings (as on February 28, 2018)

Name	Asset Class	% of Total Assets
Habib Bank Ltd	Equity	3.4%
Bank Al-Falah Ltd	Equity	2.9%
Engro Corporation Ltd	Equity	2.5%
Mari Petroleum Co Ltd	Equity	2.4%
Oil & Gas Dev Co Ltd	Equity	2.2%
Pak Petroleum Ltd	Equity	2.1%
Pakistan Oilfields Ltd	Equity	2.1%
Engro Fertilizer Ltd	Equity	2.0%
Hub Power Co Ltd	Equity	1.7%
Nishat Mills Ltd	Equity	1.6%
Total		22 9%

# Name of the Members of Investment Committee

Dr. Amjad Waheed, CFA Sajjád Anwar, CFA Tahá Khan Javed, CFA Hassan Raza, CFA Muhammad Ali Bhabha, CFA, FRM

## Sindh Workers' Welfare Fund (SWWF)

The Scheme has maintained provisions against Sindh worker's welfare Fund's liability to the tune of Rs. 18,468,474/- if the same were not made the NAV Per unit/last one year return of the Scheme would be higher by Rs. 0.084/0.50%. For details investors are advised to read the note 9.2 of the Financial Statements of the Scheme for the period ended December 31, 2017

Notes: 1) The calculation of performance does not include cost of front end load. 2) Taxes apply. Further, tax credit also available as per section 62 of the Income Tax Ordinance, 2001.

# NAFA Islamic Asset Allocation Fund (NIAAF)



NBP Fullerton Asset Management Ltd. National Bank of Pakistan

MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (28/02/2018): Rs. 15.8862

February 2018

Performance %												
Performance Period	Feb 2018	FYTD 2018	Rolling 12 months	FY 2017	FY 2016	FY 2015	FY 2014	FY 2013	Last 3 Years*			Since Launch October 26, 2007*
NAFA Islamic Asset Allocation Fund	(1.8%)	(6.5%)	(7.5%)	20.3%	13.1%	33.8%	22.2%	36.3%	10.8%	18.9%	15.2%	14.8%
Benchmark**	(1.2%)	(2.5%)	(5.8%)	11.9%	9.2%	12.1%	17.7%	28.9%	7.3%	11.4%	10.3%	10.3%

\* Annualized Return

The performance reported is net of management fee & all other expenses and based on dividend reinvestment gross of with-holding tax where applicable.

All Other returns are Cumulative Note: \*\* Effective from September 01, 2016; Previously average of (i) average 3-month Islamic banks deposit rate (ii) 6-month KIBOR or its Shariah Compliant equivalent (iii) KMI 30 Index \*\* KSE-30 is used as equity component for the Benchmark before June 30, 2008, the launch date of KMI-30 Index. The fund category was changed to Islamic Asset Allocation from Islamic Balanced with effect from April 22, 2014. Consequently, allowed equity range is now 0% to 90% which previously was 30% to 70%. Previous benchmark was 50% KMI-30 Index & 50% Islamic Bank Deposit.

#### General Information

Launch Date: Fund Size: Fund Size: (Excluding investment by fund of funds)

Type: Dealing Days: Dealing Time:

Settlement:

Pricing Mechanism: Load:\*\*\*

Management Fee: Total Expense Ratio (%)

Selling & Marketing Expenses Risk Profile:

Listing: Custodian & Trustee: Auditors:

Benchmark:\*\*

Fund Manager: Minimum
Subscription:
Asset Manager Rating: effective from January 02, 2017 October 26, 2007 Rs. 12,349 million

Rs. 12,334 million
Open-end-Shariah Compliant - Asset Allocation Fund
Daily - Monday to Friday
(Mon-Thr) 9:00 A.M to 4:30 P.M
(Friday) 9:00 A.M to 5:00 P.M
2-3 business days
Forward Pricing
Front End Load (Individual): 3%, (Nil on investment above Rs. 101 million)
Front End Load (Other): 3% (Nil on investment above Rs. 50 million)
Back End Load: NIL

Back End Load: NIL

2% per annum 3.07% p.a (including 0.37% government

10.2 (Including 0.5) 16vies) 0.4% per annum Moderate Pakistan Stock Exchange

Pakistan Stock Exchange
Central Depository Company (CDC)
Deloitte Yousuf Adil
Chartered Accountants
Daily weighted return of KMI-30 Index &
6-month average deposit rates of three A
rated Islamic Banks/Islamic windows of
conventional banks as selected by MUFAP,
based on Fund's actual allocation.
Taha Khan Javed, CFA
Growth Unit: Rs. 10,000/Income Unit: Rs. 100,000/AM1 by PACRA (Very High Quality)

Asset Allocation (% of Total Assets)	28-Feb-18	31-Jan-18
Equities / Stocks Cash	51.5%	62.1%
Casn	48.2%	37.4%

Others including receivables Total 100.0% 100.0% Leverage

Amount invested by fund of funds is Rs 15 million

# Characteristics of Equity Portfolio\*\*\*

	PER	PBV	DY
NIAAF	10.7	2.2	4.6%
KMI-30	10.4	2.0	4.7%
**** Based on NAF	A's estimates	•	·

#### Top Five Sectors (% of Total Assets) (as on February 28, 2018)

Oil & Gas Exploration Companies	14.9%
Cement	6.5%
Fertilizer	6.1%
Textile Composite	4.3%
Power Generation & Distribution	4.0%
Others	15.7%

# Name of the Members of Investment Committee

Dr. Amjad Waheed, CFA Sajjad Anwar, CFA Muhammad Ali Bhabha, CFA, FRM Taha Khan Javed, CFA Hassan Raza, CFA

# Sindh Workers' Welfare Fund (SWWF)

The Scheme has maintained provisions against worker's welfare Fund's liability to the tune of Rs. 60,862,273/- if the same were not made the NAV Per unit/return of the Scheme would be higher by Rs. 0.0783/0.46%. For details investors are advised to read the note 9.1 of the Financial Statements of the Scheme for the period ended December 31, 2017.

Notes: 1) The calculation of performance does not include cost of front end load.

2) Taxes apply. Further, tax credit also available as per section 62 of the Income Tax Ordinance, 2001

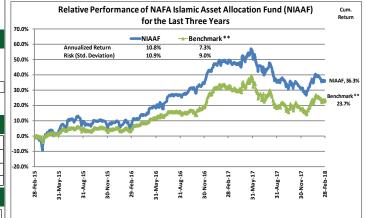
# **Investment Objective**

To generate capital appreciation by investing in Shariah Compliant equity and equity related securities and income by investing in Shariah Compliant bank deposits, debt & money market securities.

## **Fund Manager's Commentary**

During the month under review, unit price (NAV) of NAFA Islamic Asset Allocation Fund decreased by 1.8%, whereas the Benchmark decreased by 1.2%, thus an underperformance of 0.6% was recorded. Since inception your Fund has posted 14.8% p.a return, versus 10.3% p.a by the Benchmark.Thus, to-date the outperformance of your Fund stands at 4.5% p.a. This outperformance is net of management fee and all other expenses.

NIAAF started off the month with an allocation of around 62% in equities, which decreased to around 52% towards the end of the month. NIAAF underperformed the Benchmark in February as the Fund was overweight in select Oil & Gas Exploration Companies, Oil & Gas Marketing Companies, Cement, Automobile Assembler, and Textile Composite sectors stocks which underperformed the market. During the month, the allocation was decreased primarily in Oil & Gas Exploration Companies, Textile Composite, Oil & Gas Marketing Companies, Cement, and Fertilizer sectors.



#### Top Ten Holdings (as on February 28, 2018) % of Total Assets % of Total Assets Asset Name Class Class Nishat Mills Ltd 2.8% Pakistan Oilfields Ltd Equity 3.9% Equity Equity Engro Fertilizer Ltd Equity Oil & Gas Dev Co Ltd 3.8% 2.4% Hub Power Company Ltd Equity Equity Pak Petroleum Ltd 3.7% Millat Tractors Ltd 1.8% Equity Equity 3.5% Mari Petroleum Company Ltd Engro Corporation Ltd Equity 3.4% Indus Motor Company Ltd Equity 1.6%

#### **Details of Non-Compliant Investments**

Particulars	Type of Investment	Value of Investments before Provision	Provision held	Value of Investments after Provision	% of Net Assets	% of Gross Assets
Eden Housing (Sukuk II)	SUKUK	4,921,875	4,921,875	-	-	-
Total		4,921,875	4,921,875	-	-	-

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# NAFA Multi Asset Fund (NMF)



MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (28/02/2018): Rs. 18.3414

February 2018

Performance %												
Performance Period	Feb 2018	FYTD 2018	Rolling 12 Months	FY 2017	FY 2016	FY 2015	FY 2014	FY 2013	Last 3 Years*			Since Launch January 19, 2007*
NAFA Multi Asset Fund	(1.1%)	(4.4%)	(4.3%)	28.4%	8.7%	26.8%	25.4%	34.1%	11.7%	19.3%	12.7%	15.3%
Benchmark**	(0.5%)	(1.9%)	(4.4%)	14.1%	7.1%	11.0%	19.6%	22.4%	7.0%	11.0%	7.7%	9.0%

<sup>\*</sup> Annualized Return

All Other returns are Cumulative

The performance reported is net of management fee & all other expenses and based on dividend reinvestment gross of with-holding tax where applicable.

#### **General Information**

Launch Date: <u>F</u>und Size: Type: Dealing Days: Dealing Time:

Settlement: Pricing Mechanism: Load:\*\*\*

Management Fee: Total Expense Ratio (%)

Risk Profile:

Listing: Custodian & Trustee: Auditors:

Benchmark:\*\*

Fund Manager: Minimum

Subscription: Asset Manager Rating:

January 19, 2007 Rs 1,704 million Open-end – Balanced Fund Daily – Monday to Friday (Mon-Thr) 9:00 A.M to 4:30 P.M (Friday) 9:00 A.M to 5:00 P.M 2-3 business days

2-3 business days
Forward Pricing
Front End Load (Individual): 3%, (Nil on
investment above Rs. 101 million)
Front End Load (Other): 3% (Nil on
investment above Rs. 50 million)
Back End Load: NIL

2% per annum 2.76% p.a.(including 0.37% government levies)

levies)
Moderate
Pakistan Stock Exchange
Central Depository Company (CDC)
KPMG Taseer Hadi
Chartered Accountants
Daily weighted return of KSE-30 Total Return
Index & 6-month KIBOR based on Fund's
actual allocation

actual allocation.
Taha Khan Javed, CFA
Growth Unit: Rs. 10,000/Income Unit: Rs. 100,000/AM1 by PACRA (Very High Quality)

effective from January 02, 2017

Asset Allocation (% of Total Assets)	28-Feb-18	31-Jan-18
Equities / Stocks	51.2%	62.0%
TFCs / Sukuks	7.1%	7.0%
Cash	32.1%	21.5%
Placement with Banks	8.8%	8.7%
Others including receivables	0.8%	0.8%
Total	100.0%	100.0%
Leverage	Nil	Nil

# Characteristics of Equity Portfolio\*\*\*\*

	PER	PBV	DY				
NMF	10.1	1.9	4.5%				
KSE-30	10.4	1.9	5.8%				
**** Based on NAFA's estimates							

#### Top Five Sectors (% of Total Assets) (as on February 28, 2018)

Commercial Banks	13.0%
Oil & Gas Exploration Companies	9.0%
Fertilizer	5.5%
Textile Composite	5.0%
Cement	4.9%
Others	13.8%

#### Name of the Members of Investment Committee

Dr. Amjad Waheed, CFA Sajjád Anwar, CFA Taha Khan Javed, CFA Hassan Raza, CFA Muhammad Ali Bhabha, CFA, FRM

#### Sindh Workers' Welfare Fund (SWWF)

The Scheme has maintained provisions against Sindh worker's welfare Fund's liability to the tune of Rs 12,212,908/- if the same were not made the NAV Per unit/last one year return of the Scheme would be higher by Rs 0.1315/0.69%. For details investors are advised to read the note 11.1 of the Financial Statements of the Scheme for the period ended December 31, 2017.

Notes: 1) The calculation of performance does not include cost of front end load.

2) Taxes apply. Further, tax credit also available as per section 62 of the Income Tax Ordinance, 2001.

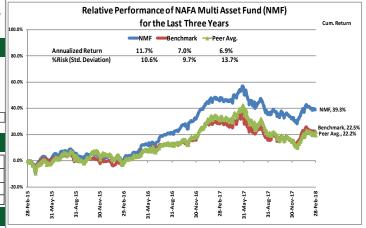
## **Investment Objective**

To provide investors with a combination of capital growth and income. NMF aims to achieve attractive returns at moderate levels of risk by investing in a variety of asset classes such as stocks, bonds, money market instruments, CFS etc.

#### Fund Manager's Commentary

During the month under review, NAFA Multi Asset Fund's (NMF) unit price (NAV) decreased by 1.1%, while the Benchmark decreased by 0.5%. Thus your Fund underperformed the Benchmark by 0.6%. Since inception on January 19, 2007 your Fund has posted 15.3% p.a return, versus 9.0% p.a by the Benchmark. Thus, to-date the outperformance of your Fund stands at 6.3% p.a. This outperformance is net of management fee and all other expenses.

NMF started off the month with an allocation of around 62% in equities, which decreased to around 51% towards the end of the month. NMF underperformed the Benchmark in February as the Fund was overweight in select Oil & Gas Exploration Companies, Oil & Gas Marketing Companies, Commercial Banks, Cement, and Textile Composite sectors stocks which underperformed the market. During the month, the allocation was decreased primarily in Oil & Gas Exploration Companies, Textile Composite, Commercial Banks, Automobile Assembler, Cement, Engineering, and Glass & Ceramics sectors.



## Top Ten Holdings (as on February 28, 2018)

Name	Asset	% of Total	Name	Asset	% of Total
Name	Class	Assets	Name	Class	Assets
Jahangir Siddiqui and Co Ltd	TFC	7.1%	Pak Petroleum Ltd	Equity	2.4%
Engro Corporation Ltd	Equity	3.3%	Mari Petroleum Company Ltd	Equity	2.3%
Habib Bank Ltd	Equity	3.2%	Pakistan Oilfields Ltd	Equity	2.1%
Bank Al-Falah Ltd	Equity	2.5%	Oil & Gas Dev Co Ltd	Equity	2.1%
Nishat Mills Ltd	Equity	2.4%	Engro Fertilizer Ltd	Equity	2.1%

## **Details of Non-Compliant Investments**

Particulars	Type of Investment	Value of Investments before Provision	Provision held	Value of Investments after Provision	% of Net Assets	% of Gross Assets
Saudi Pak Leasing	TFC	27,547,410	27,547,410	-	-	-
Eden Housing (Sukuk II)	SUKUK	9,843,750	9,843,750	-	-	-
New Allied Electronics (Sukuk I)	SUKUK	10,000,000	10,000,000	-	-	-
Total		47,391,160	47,391,160	-	-	-

Disclaimer: This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. Past performance is not necessarily indicative of future results. Please read the Offering Documents to understand the investment policies and the risks involved. The scheme holds certain non-compliant investments. Before making any investment decision, investors should review the latest monthly Fund Manager Report and Financial statements. The reported return may include provisions and reversal of provisions against some debt securities

<sup>\*\*</sup> effective from September 01, 2016; Previously 50% KSE-30 Total Return Index & 50% 3-month KIBOR. From January 01, 2014, KSE-30 Total Return Index

# NAFA Islamic Stock Fund (NISF)



MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (28/02/2018): Rs. 11.7267

February 2018

Performance							
Performance Period	Feb 2018	FYTD 2018	Rolling 12 months	FY 2017	FY 2016	Last 3 Years	Since Launch* January 09, 2015
NAFA Islamic Stock Fund	(2.6%)	(10.3%)	(11.8%)	32.5%	12.9%	13.1%	13.7%
Benchmark	(2.0%)	(7.0%)	(12.5%)	18.8%	15.5%	10.9%	11.2%

Annualized Return All Other returns are Cumulative

The performance reported is net of management fee & all other expenses and based on dividend reinvestment gross of with-holding tax where applicable.

#### **General Information**

Launch Date: January 9, 2015 Fund Size: Rs. 7,453 million

Fund Size: (Excluding

investment by fund of funds) Rs. 7,444 million

Open-end-Shariah Compliant-Equity Fund Dealing Days: Daily – Monday to Friday Dealing Time: (Mon-Thr) 9:00 A.M to 4:30 P.M

(Friday) 9:00 A.M to 5:00 P.M

Settlement: 2-3 búsiness days Forward Pricing Pricing Mechanism

Front End Load (Individual):3% (Nil on Load:\*\* investment above Rs. 101 million)

Front End Load (Other): 3% (Nil on investment above Rs. 50 million) Back End Load: NIL

Management Fee: 2% per annum

3.20% p.a.(including 0.37% government Total Expense Ratio (%)

levies)

Selling & Marketing Expenses 0.4% per annum

Risk Profile

Listing: Pakistan Stock Exchange

Central Depository Company (CDC) Custodian & Trustee:

A. F. Ferguson & Co. Auditors:

Chartered Accountants

Benchmark: KMI-30 Index Fund Manager: Sajjad Anwar, CFA Growth Unit: Rs. 10,000/-Minimum Income Unit: Rs. 100,000/-Subscription: AM1 by PACRA (Very High Quality)

Asset Manager Rating: \*\* effective from January 02, 201

Asset Allocation (% of Total Assets)	28-Feb-18	31-Jan-18
Equities / Stocks	85.4%	87.1%
Cash Equivalents	14.0%	12.8%
Others including receivables	0.6%	0.1%
Total	100.0%	100.0%

Leverage Amount invested by fund of funds is Rs 9 million

# Characteristics of Equity Portfolio\*\*

	PER	PBV	DY
NISF	10.5	2.0	4.3%
KMI-30	10.4	2.0	4.7%
*** Based on NAE	A s estimates		

## Top Five Sectors (% of Total Assets) (as on February 28, 2018)

•	
Oil & Gas Exploration Companies	21.4%
Fertilizer	11.0%
Cement	10.1%
Textile Composite	6.7%
Power Generation & Distribution	6.7%
Others	29.5%

## Sindh Workers' Welfare Fund (SWWF)

The Scheme has maintained provisions against Sindh worker's welfare Fund's liability to the tune of Rs. 44,440,040/- if the same were not made the NAV Per unit/last one year return of the Scheme would be higher by Rs. 0.0699/0.53% age. For details investors are advised to read the Note 10.1 of the Financial Statements of the Scheme for the period ended December 31, 2017.

Notes: 1) The calculation of performance does not include cost of front end load.

2) Taxes apply. Further, tax credit also available as per section 62 of the Income Tax Ordinance, 2001.

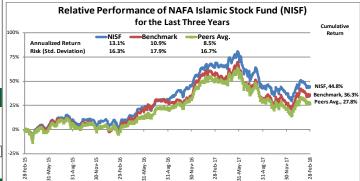
## **Investment Objective**

The objective of the Fund is to provide investors with long term capital growth from an actively managed portfolio of Shariah Compliant listed equities.

#### **Fund Manager's Commentary**

During the month under review, NAFA Islamic Stock Fund's (NISF) unit price (NAV) decreased by 2.6%, whereas the Benchmark decreased by 2.0%, thus an underformance of 0.6% was recorded. Since inception on January 9, 2015 your Fund has posted 13.7% p.a return, versus 11.2% p.a by the Benchmark. Thus, to-date the outperformance of your Fund stands at 2.5% p.a. This outperformance is net of management fee and all other expenses.

NISF started off the month with an allocation of around 87% in equities, which decreased to around 85% towards the end of the month. NISF underperformed the Benchmark in February as the Fund was underweight in select Oil & Gas Exploration Companies, Power Generation & Distribution Companies, Automobile Assembler, and Engineering sectors stocks which outperformed the market and overweight in select Cement, Automobile Assembler, Textile Composite, Pharmaceuticals, and Oil & Gas Marketing Companies sectors stocks which underperformed the market. During the month, the allocation was increased primarily in Engineering, Oil & Gas Exploration Companies, and Power Generation & Distribution Companies sectors, whereas it was reduced primarily in Cable & Electric Goods and Cement sectors.



## Top Ten Holdings (as on February 28, 2018)

Name	% of Total Assets	Name	% of Total Assets
ngro Corporation Ltd	6.3%	Hub Power Company Ltd	4.5%
ak Petroleum Ltd	6.2%	Engro Fertilizer Ltd	4.2%
Oil & Gas Dev Co Ltd	6.1%	Mari Petroleum Company Ltd	3.6%
akistan Oilfields Ltd	5.5%	International Steel Ltd	2.7%
Nishat Mills Ltd	4.6%	Pakistan State Oil Co. Ltd	2.6%

#### Name of the Members of Investment Committee

Dr. Amjad Waheed, CFA Sajjad Anwar, CFA Taha Khan Javed, CFA Hassan Raza, CFA

Disclaimer: This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. Past performance is not necessarily indicative of future results. Please read the Offering Document to understand the investment policies and the risks involved.

Nil

# NAFA Stock Fund (NSF)



MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (28/02/2018): Rs. 15.0449

February 2018

Performance %												
Performance Period	Feb 2018	FYTD 2018	Rolling 12 Months	FY 2017	FY 2016	FY 2015	FY 2014	FY 2013	Last 3 Years*	Last 5 Years*	Last 10 Years*	Since Launch January 19, 2007*
NAFA Stock Fund	(1.5%)	(7.1%)	(8.6%)	33.7%	11.4%	36.9%	36.3%	55.0%	13.2%	24.7%	12.7%	16.6%
Benchmark**	(1.2%)	(7.2%)	(12.6%)	17.9%	7.1%	12.3%	29.6%	36.0%	6.0%	13.2%	4.2%	6.7%

\* Annualized Return

All Other returns are Cumulative

The performance reported is net of management fee & all other expenses and based on dividend reinvestment gross of with-holding tax where applicable. \*\*From January 01, 2014, KSE-30 Total Return Index

#### **General Information**

Launch Date: January 19, 2007 Fund Size: Rs. 16,069 million Open-end - Equity Fund Type: Dealing Days: Daily - Monday to Friday Dealing Time: (Mon-Thr) 9:00 A.M to 4:30 P.M (Friday) 9:00 A.M to 5:00 P.M

Settlement: 2-3 business days Pricing Mechanism: Forward Pricing

Load:\*\*\* Front End Load (Individual): 3% (Nil on

investment above Rs. 101 million) Front End Load (Other): 3% (Nil on investment above Rs. 50 million)

Back End Load: NIL 2% per annum

Total Expense Ratio (%) 3.11% p.a.(including 0.37% government

levies)

0.4% per annum Selling & Marketing Expenses

Risk Profile: High

Listing: Pakistan Stock Exchange

Custodian & Trustee: Central Depository Company (CDC)

Auditors: KPMG Taseer Hadi & Co, Chartered Accountants

Benchmark: KSE-30 Total Return Index Fund Manager: Taha Khan Javed, CFA Growth Unit: Rs. 10,000/-Minimum Subscription: Income Unit: Rs. 100,000/-

Asset Manager Rating: AM1 by PACRA (Very High Quality)

\*\*\* effective from January 02, 2017

Management Fee:

Asset Allocation (% of Total Assets)	28-Feb-18	31-Jan-18
Equities / Stock	85.3%	89.3%
Cash	14.2%	10.5%
Others including receivables	0.5%	0.2%
Total	100.0%	100.0%
Leverage	Nil	Nil

#### Characteristics of Equity Portfolio\*\*\*\* PER PBV DY 10.5 1.9 4.8%

1.9

5.8%

KSE-30 10.4

NSF

## Top Five Sectors (% of Total Assets) (as on February 28, 2018)

Commercial Banks	21.1%
Oil & Gas Exploration Companies	16.9%
Fertilizer	9.7%
Cement	7.7%
Textile Composite	6.3%
Others	23.6%

## Sindh Workers' Welfare Fund (SWWF)

The Scheme has maintained provisions against Sindh Worker's Welfare Fund's liability to the tune of Rs. 108,972,306/- if the same were not made the NAV Per unit/Last one year return of the Scheme would be higher by Rs. 0.102/0.62%. For details investors are advised to read the Note 11.1 of the Financial Statements of the Scheme for the period ended December 31, 2017

Notes: 1) The calculation of performance does not include cost of front end load.

2) Taxes apply. Further, tax credit also available as per section 62 of the Income Tax Ordinance, 2001.

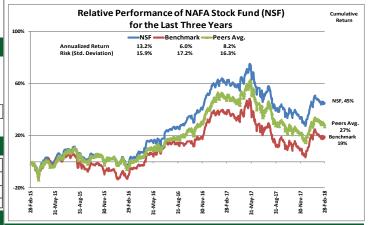
## **Investment Objective**

To provide investors with long term capital growth from an actively managed portfolio invested primarily in listed companies in Pakistan. The risk profile of the Fund will be moderate to high.

#### **Fund Manager's Commentary**

During the month under review, NAFA Stock Fund's (NSF) unit price (NAV) decreased by 1.5%, whereas the Benchmark decreased by 1.2%, thus an underperformance of 0.3% was recorded. Since inception on January 19, 2007 your Fund has posted 16.6% p.a return, versus 6.7% p.a by the Benchmark. Thus, to-date the outperformance of your Fund stands at 9.9% p.a. This outperformance is net of management fee and all other expenses.

NSF started off the month with an allocation of around 89% in equities, which decreased to around 85% towards the end of the month. NSF underperformed the Benchmark in February as the Fund was underweight in select Commercial Banks, Power Generation & Distribution Companies, and Technology & Communication sectors stocks which outperformed the market and overweight in select Cement, Textile Composite, Engineering, and Oil & Gas Marketing Companies sectors stocks which underperformed the market. During the month, the allocation was increased primarily in Commercial Banks, Automobile Assembler, and Technology & Communication sectors, whereas it was reduced primarily in Oil & Gas Exploration Companies, Oil & Gas Marketing Companies, Fertilizer, Cement, and Textile sectors.



#### Top Ten Equity Holdings (as on February 28, 2018)

Name	% of Total Assets	Name	% of Total Assets
Habib Bank Ltd	5.8%	Bank Al-Falah Ltd	4.3%
Engro Corporation Ltd	4.7%	Mari Petroleum Company Ltd	3.6%
Pak Petroleum Ltd	4.5%	United Bank Ltd	3.2%
Pakistan Oilfields Ltd	4.4%	Engro Fertilizer Ltd	2.9%
Oil & Gas Dev.Co	4.3%	Nishat Mills Ltd	2.9%

#### Name of the Members of Investment Committee

Dr. Amjad Waheed, CFA Sajjad Anwar, CFA Taha Khan Javed, CFA Hassan Raza, CFA

# NAFA Islamic Energy Fund (NIEF)



MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (28/02/2018): Rs. 12.6214

February 2018

Performance %					
Performance Period	Feb 2018	FYTD 2018	Rolling 12 months	FY 2017	Since Launch* April 21, 2016
NAFA Islamic Energy Fund	(1.0%)	(3.6%)	(6.3%)	32.2%	19.6%
Benchmark	(2.0%)	(7.0%)	(12.5%)	18.8%	12.3%
* Appropriate Deturn The performance reported is not of management fee & all other expenses and based on dividend reins				s and based on dividend reinvestment	

Annualized Return All Other returns are Cumulative

The performance reported is net of management fee & all other expenses and based on dividend reinvestment gross of with-holding tax where applicable.

#### **General Information**

Launch Date: April 21, 2016 Fund Size: Rs. 1,989 million

Open Ended Shariah Compliant Equity Scheme

Dealing Days: Daily - Monday to Friday (Mon - Thr) 9:00 A.M to 4:30 P.M Dealing Time: (Friday) 9:00 A.M to 5:00 P.M

Settlement: 2-3 búsiness davs Pricing Mechanism Load:\*\* Forward Pricing

Front End Load (Individual): 3% (Nil on

investment above Rs. 101 million) Front End Load (Other): 3% (Nil on investment above Rs. 50 million)

Back End Load: NIL

Management Fee:

Total Expense Ratio (%) 3.34% p.a (including 0.37% government levies)

Selling & Marketing Expenses 0.4% per annum

Risk Profile

Listing: Pakistan Stock Exchange

Custodian & Trustee: Central Depository Company (CDC)

Auditors: A. F. Ferguson & Co. Chartered Accountants Benchmark: KMI-30 Index

Fund Manager: Taha Khan Javed, CFA Growth Unit: Rs. 10,000/-Subscription: Income Unit: Rs. 100,000/-

Asset Manager Rating: AM1 by PACRA (Very High Quality)

<sup>\*\*</sup>effective from January 02, 2017

Asset Allocation (% of Total Assets)	28-Feb-18	31-Jan-18
Equities / Stocks	84.5%	87.9%
Cash Equivalents	14.2%	11.0%
Others including receivables	1.3%	1.1%
Total	100.0%	100.0%
Leverage	Nil	Nil

## Characteristics of Equity Portfolio\*\*\*

	PER	PBV	DY
NIEF	10.6	2.3	4.5%
KMI-30	10.4	2.0	4.7%

# Sectors (% of Total Assets) (as on 28 February, 2018)

Oil & Gas Exploration Companies	42.0%
Oil & Gas Marketing Companies	26.2%
Power Generation & Distribution	13.8%
Refinery	2.5%

Notes: 1) The calculation of performance does not include cost of front end load. 2) Taxes apply. Further, tax credit also available as per section 62 of the Income Tax Ordinance, 2001

#### Sindh Workers' Welfare Fund (SWWF)

The Scheme has maintained provisions against sindh worker's welfare Fund's liability to the tune of Rs. 14,050,896/- if the same were not made the NAV Per unit/return of the Scheme would be higher by Rs 0.0892/0.66%. For details investors are advised to read the note 12.1 of the Financial Statements of the Scheme for the period ended December 31, 2017.

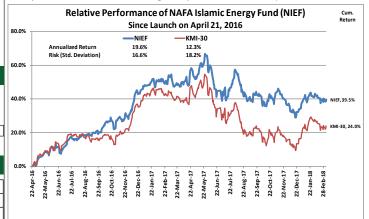
## **Investment Objective**

The objective of NAFA Islamic Energy Fund is to provide investors with long term capital growth from an actively managed portfolio of Shari'ah Compliant listed equities belonging to the Energy Sector.

## **Fund Manager's Commentary**

NAFA launched its third open-end Islamic Equity Fund namely NAFA Islamic Energy Fund (NIEF) in April, 2016. The aim of the Fund is to provide growth to the investment of Unit holders over the long-term in approved Shariah compliant energy stocks.

NIEF started off the month with an allocation of around 88% in equities, which decreased to around 85% towards the end of the month. NIEF outperformed the Benchmark in February as the Fund was overweight in select Energy sectors stocks which outperformed the market. During the month, the allocation was increased primarily in Power Generation & Distribution Companies Sector, whereas it was reduced primarily in Oil & Gas Exploration Companies, Oil & Gas Marketing Companies, and Refinery Sectors.



#### Top Ten Holdings (as on 28 February, 2018)

Name	% of Total Assets	Name	% of Total Assets
Pakistan Petroleum Ltd	11.4%	Sui Northern Gas Ltd	5.4%
Pakistan Oilfields Ltd	11.0%	Shell Pakistan Ltd	5.1%
Oil & Gas Dev Co Ltd	10.9%	Attock Petroleum Ltd	4.8%
Mari Petroleum Company Ltd	8.7%	Pakistan State Oil Co Ltd	4.1%
Hub Power Company Ltd	6.8%	Hascol Petroleum Ltd	3.2%

#### Name of the Members of Investment Committee

Dr. Amjad Waheed, CFA Sajjad Anwar, CFA Taha Khan Javed, CFA Hassan Raza, CFA

# NAFA Financial Sector Fund (NFSF)



#### MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (28/02/2018): Rs. 9.9081

February 2018

Performance %	
Performance Period	Since Launch* February 14 , 2018
NAFA Financial Sector Fund	(0.9%)
Benchmark	0.4%
* Cumulative Return	[Returns are net of management fee & all other expenses]

#### **General Information**

Launch Date: February 14, 2018 Fund Size: Rs. 609 million

Type: Open Ended Equity Scheme
Dealing Days: Daily – Monday to Friday
Dealing Time: (Mon-Thr) 9:00 A.M to 4:30 P.M
(Friday) 9:00 A.M to 5:00 P.M

Settlement: 2-3 business days Pricing Mechanism Forward Pricing

Load: Front End Load (Individual): 3% (Nil on

investment above Rs. 101 million)

Front End Load (Other): 3% (Nil on investment above Rs. 50 million)

Back End Load: NIL

Management Fee: 2% per annum

Total Expense Ratio (%) 2.30% p.a (including 0.14% government levies)

Selling & Marketing Expenses 0.4% per annum

Risk Profile High

Listing: Pakistan Stock Exchange

Custodian & Trustee: Central Depository Company (CDC)

Auditors: A. F. Ferguson & Co.,

Chartered Accountants

Benchmark: KSE 30 Index (Total Return Index)

Fund Manager: Taha Khan Javed, CFA

Asset Manager Rating: AM1 by PACRA (Very High Quality)

Asset Allocation (% of Total Assets)	28-Feb-18
Equities / Stocks	72.5%
Cash Equivalents	13.9%
Others including receivables	13.6%
Total	100.0%
Leverage	Nil

#### Characteristics of Equity Portfolio\*\*

	PER	PBV	DY	
NFSF	9.0	1.1	4.4%	
KSE-30	10.4	1.9	5.8%	
** Based on NAFA's estimates				

## Sectors (% of Total Assets) (as on 28 Feb, 2018)

Commercial Banks	70.2%
Insurance	2.3%

## Name of the Members of Investment Committee

Dr. Amjad Waheed, CFA Sajjad Anwar, CFA Taha Khan Javed, CFA Hassan Raza, CFA

**Notes:** 1) The calculation of performance does not include cost of front end load. 2) Taxes apply. Further, tax credit also available as per section 62 of the Income Tax Ordinance, 2001.

# Investment Objective

The objective of NAFA Financial Sector Fund is to provide investors with long term capital growth from an actively managed portfolio of listed equities belonging to the Financial Sector.

#### **Fund Manager Commentary**

NAFA launched its NAFA Financial Sector Fund in this February. It is the only dedicated financial sector equity fund in Pakistan, providing an opportunity to investors to invest and benefit from the strong growth of the Financial Sector.

Since launch on February 14, 2018, the Fund has gradually built its position in equities and its current exposure stands at around 73%. Holdings of the Fund belong to Commercial Banks and Insurance sectors.

#### Top Ten Holdings (as on 28 Feb, 2018)

Name	% of Total Assets	Name	% of Total Assets
Habib Bank Ltd	12.8%	United Bank Ltd	6.7%
MCB Bank Ltd	9.7%	Faysal Bank Ltd	6.2%
Bank Al-Falah Ltd	8.9%	Askari Bank Ltd	2.9%
Bank AL-Habib Ltd	8.5%	Allied Bank Ltd	2.8%
Habib Metropolitan Bank Ltd	6.8%	National Bank Of Pakistan Ltd	2.6%

# NAFA Pension Fund (NPF)



#### MONTHLY REPORT (MUFAP's Recommended Format)

February 2018

Performance %										
		NAV Per Unit (Rs.) February 28, 2018		FYTD 2018	Rolling 12 Months	FY 2017	FY 2016	FY 2015	Last 3 Years	Since Launch July 02, 2013
NPF-Equity Sub-fund	1,029.1	306.1548	(1.1%)*	(7.6%)*	(7.3%)*	37.3%*	14.8%*	49.6%*	15.7%	26.9%
NPF-Debt Sub-fund	337.3	145.3337	3.8%	4.2%	4.3%	4.4%	5.5%	17.3%	5.4%	8.1%
NPF-Money Market Sub-fund	594.4	132.0313	4.3%	4.3%	4.3%	4.4%	4.9%	7.8%	4.7%	5.9%
* Cumulative Peturns	-	-				-			-	

\* Cumulative Returns

The performance reported is net of management fee & all other expenses.

All Other returns are annualized

#### **General Information**

Launch Date: July 2, 2013 Fund size: Rs. 1,961 million

Type: Open-end – Voluntary Pension Scheme

Dealing Days: Daily – Monday to Friday
Dealing Time: (Mon-Thr) 9:00 A.M to 5:00 P.M
(Friday) 9:00 A.M to 5:30 P.M

Pricing Mechanism Forward Pricing

Front end Load: Upto 3% on Contributions

Back end Load 0%

Management Fee: On average Annual Net Assets of each

Sub-Fund.

Equity, Debt, Money Market 1.50% p.a. Equity 2.07% p.a. (including 0.25%

government levies)

Total Expense Ratio (%) Debt 2.05% p.a. (including 0.33%

government levies)

Money Market 2.05% p.a. (including 0.34% government levies)

Investor dependent

Custodian & Trustee: Central Depository Company (CDC)

Auditors: KPMG Taseer Hadi & Co. Chartered Accountants

Fund Manager: Sajjad Anwar, CFA
Minimum Initial: Rs. 10,000/Subscription: Subsequent: Rs. 1000/

Subscription: Subsequent: Rs. 1000/-Asset Manager Rating: AM1 by PACRA (Very High Quality)

Leverage N

Risk Profile

# Credit Quality of the Portfolio (as on 28 February, 2018)

	Debt	Money Market
Government Securities (AAA rated)	57.0%	54.9%
AAA	-	0.2%
LAA+	32.5%	19.7%
AA	2.1%	-
AA-	4.6%	16.4%
A+	2.4%	-
Others	1.4%	8.8%
Total	100.0%	100.0%

Asset A	location (% of Total Assets	)
Equity Sub-fund	28-Feb-18	31-Jan-18
Equity Çaşh Equivalents	92.1%	93.8%
Cash Equivalents Others	7.1% 0.8%	5.7% 0.5%
Total	100.0%	100.0%
Debt Sub-fund	28-Feb-18	31-Jan-18
Cash Equivalents	7.6%	40.0%
TFC/Sukuk	14.8%	14.7%
Bank Placement	19.2%	19.0%
T-Bills	57.0%	25.3%
Others	1.4%	1.0%
Total	100.0%	100.0%
Money Market Sub-fund	28-Feb-18	31-Jan-18
Cash Equivalents Bank Placement	6.3%	62.5%
	30.0%	35.7%
T-Bills Others	54.9% 8.8%	1.0% 0.8%
Total	100.0%	100.0%

#### Name of the Members of Investment Committee

Dr. Amjad Waheed, CFA Sajjad Anwar, CFA Muhammad Ali Bhabha, CFA, FRM Taha Khan Javed, CFA Hassan Raza, CFA

#### **Investment Objective**

To provide a secure source of savings and regular income after retirement to the Participants.

#### **Fund Manager's Commentary**

#### During the month of February:

NPF Equity Sub-fund unit price decreased by 1.1% compared with 1.8% decrease in KSE-100 Index. The Sub-fund was around 92% invested in equities with major weights in Commercial Banks, Oil & Gas Exploration Companies, and Fertilizer sectors. Equity Sub-fund maintains exposure of atleast 90% in listed equities on average. Last 90 days average allocation in equity was 94% of net asset.

NPF Debt Sub-fund generated annualized return of 3.8%. The Sub-fund was invested primarily in Government securities and TFCs. Debt Sub-fund maintains a minimum combined exposure of 50% in Government Securities (25% minimum) and AA+ rated banks. Weighted Average Maturity of Sub-fund is 0.8 year.

NPF Money Market Sub-fund generated annualized return of 4.3%. In line with its investment strategy, the Sub Fund will maintain high exposure in money market securities. Money Market Sub-fund average maturity cannot exceed 90 days. Weighted Average Maturity of Sub-fund is 45 days.

# Top Five Sectors (% of Total Assets) (as on 28 February, 2018) Commercial Banks 21.1% Oil & Gas Exploration Companies 18.1% Fertilizer 10.4% Cement 7.3% Textile Composite 6.5% Others 28.7%

#### Top Ten Holdings of Equity Sub-fund (as on 28 February, 2018)

Name	(% of Total Assets)	Name	(% of Total Assets)
Habib Bank Ltd	5.3%	Oil & Gas Dev Co Ltd	4.4%
Pak Petroleum Ltd	5.2%	Mari Petroleum Company Ltd	3.3%
Pakistan Oilfields Ltd	5.1%	Hub Power Company Ltd	3.2%
Bank Al-Falah Ltd	4.7%	Engro Fertilizer Ltd	3.1%
Engro Corporation Ltd	4.7%	Nishat Mills Ltd	2.8%

# As on 28 February, 2018 Ton TFC/Sukuk Holdings of Debt Sub-fu

Name	(% of Total Assets)
Askari Commercial Bank Limited 30-SEP-14 30-SEP-24	4.6%
Jahangir Siddiqui and Company Ltd. 08-APR-14 08-APR-19	3.1%
JS Bank Limited 14-DEC-16 14-DEC-23	2.3%
Dawood Hercules Corp Ltd 16-NOV-17 16-NOV-22	2.1%
Jahangir Siddiqui and Company Ltd. 18-Jul-17 18-Jul-22	2.0%
Jahangir Siddiqui and Company Ltd. 24-Jun-16 24-Jun-21	0.7%
Total	14.8%

#### Sindh Workers' Welfare Fund (SWWF)

NPF has maintained provisions against Sindh Workers' Welfare Fund's liability in individual Sub-funds as stated below:

	Total amount Provided Rs	Amount Per Unit Rs	Last One Year return would otherwise have been higher by:
Equity Sub-fund	8,150,678	2.4248	0.73%
Debt Sub-fund	1,107,876	0.4774	0.34%
Money Market Sub-fund	1,022,167	0.2271	0.18%

For details investors are advised to read the Note 11.1 of the Financial Statements of the Scheme for the period ended December 31, 2017.

**Notes:** 1) For details investors are advised to read the Note 11.1 of the Financial Statements of the Scheme for the period ended December 31, 2017. of the Income Tax Ordinance, 2001.

# NAFA Islamic Pension Fund (NIPF)



Asset Management Ltd.

A Substitution of Pakistan

MONTHLY REPORT (MUFAP's Recommended Format)

February 2018

Performance %										
	Fund Size (Rs. in mln)	NAV Per Unit (Rs.) February 28, 2018	Feb 2018	FYTD 2018	Rolling 12 Months	FY 2017	FY 2016	FY 2015	Last 3 Years	Since Launch July 02, 2013
NIPF-Equity Sub-fund	951.4	300.1423	(1.9%)	(9.1%)*	(8.4%)*	35.8%*	16.9%*	51.5%*	15.5%	26.4%
NIPF-Debt Sub-fund	368.4	126.3289	1.6%	2.4%	2.8%	3.9%	3.8%	5.6%	3.8%	4.9%
NIPF-Money Market Sub-fund	325.2	127.0027	3.8%	3.3%	3.3%	3.8%	3.9%	6.2%	4.0%	5.0%

\* Cumulative Returns

The performance reported is net of management fee & all other expenses.

All Other returns are annualized

#### **General Information**

Launch Date: July 2, 2013 Fund size: Rs. 1,645 million

Type: Open-end – Shariah Compliant Voluntary

Pension Scheme

Dealing Days: Daily – Monday to Friday
Dealing Time: (Mon-Thr) 9:00 A.M to 5:00 P.M

(Friday) 9:00 A.M to 5:30 P.M

Pricing Mechanism Forward Pricing

Front end Load: Upto 3% on Contributions

Back end Load: 0%

Management Fee: On average Annual Net Assets of each

Equity

Sub-Fund.

Equity, Debt, Money Market 1.50% p.a.

2.07% p.a. (including 0.24%

government levies)

Total Expense Ratio (%) Debt 2.03% p.a. (including 0.30%

government levies)

Money Market 2.08% p.a. (including

0.32% government levies)

Risk Profile Investor dependent

Custodian & Trustee: Central Depository Company (CDC)
Auditors: KPMG Taseer Hadi & Co.

Chartered Accountants

Fund Manager: Sajjad Anwar, CFA
Minimum Initial: Rs. 10,000/Subscription: Subsequent: Rs. 1000/-

Asset Manager Rating: AM1 by PACRA (Very High Quality)

Leverage

## **Investment Objective**

To provide a secure source of savings and regular income after retirement to the Participants.

#### **Fund Manager's Commentary**

#### During the month of February:

NIPF Equity Sub-fund unit price decreased by 1.9% as compared to 2.0% decrease in KMI-30 Index. The Sub-fund was around 89% invested in equities with major weights in Oil & Gas Exploration Companies, Fertilizer and Cement sectors. Equity Sub-fund maintains exposure of atleast 90% in listed equities on average. Last 90 days average allocation in equity was 92.0% of net asset.

NIPF Debt Sub-fund generated annualized return of 1.6%. The Sub-fund was invested primarily in GoP Ijara Sukuks and Islamic bank deposits. Debt Sub-fund maintains a minimum combined exposure of 50% in Islamic Government Securities (25% minimum) and A+ rated Islamic banks / AA rated Islamic windows. Weighted Average Maturity of Sub-fund is 0.6 year.

NIPF Money Market Sub-fund generated annualized return of 3.8%. The Sub-fund was invested primarily in Islamic bank deposits. Money Market Sub-fund average maturity cannot exceed 1 year. Weighted Average Maturity of Sub-fund is 1 day.

## Credit Quality of the Portfolio (as on 28 February, 2018)

	Debt	Money Market
Government Securities (AAA rated)	29.0%	-
AAA	20.9%	24.9%
AA+	24.6%	35.5%
AA	3.7%	3.0%
AA-	2.4%	17.8%
A+	18.5%	17.9%
Others	0.9%	0.9%
Total	100.0%	100.0%

#### Asset Allocation (% of Total Assets)

Asset Allocation (% of Total Assets)						
Equity Sub-fund	28-Feb-18	31-Jan-18				
Equity Cash Equivalents Others including receivables Total	89.2% 10.4% 0.4% <b>100.0</b> %	91.2% 8.2% 0.6% 100.0%				
Debt Sub-fund	28-Feb-18	31-Jan-18				
Cash Equivalents	67.9%	66.9%				
GOP Ijara Sukuk	29.0%	29.7%				
Commercial Papers	2.2%	2.3%				
Others	0.9%	1.1%				
Total	100.0%	100.0%				
Money Market Sub-fund	28-Feb-18	31-Jan-18				
Cash Equivalents Others Total	99.1% 0.9% <b>100.0%</b>	98.9% 1.1% <b>100.0</b> %				

#### Name of the Members of Investment Committee

Dr. Amjad Waheed, CFA Sajjad Anwar, CFA Taha Khan Javed, CFA, Muhammad Ali Bhabha, CFA, Hassan Raza, CFA

## Top Five Sectors (% of Total Assets) (as on 28 February, 2018)

Oil & Gas Exploration Companies	22.1%
Fertilizer	13.2%
Cement	9.5%
Textile Composite	6.7%
Automobile Assembler	5.6%
Others	32.1%

#### Top Ten Holdings of Equity Sub-fund (as on 28 February, 2018)

Name	(% of Total Assets)	Name	(% of Total Assets)
Engro Corporation Ltd	6.3%	Nishat Mills Ltd	4.7%
Pakistan Petroleum Ltd	6.3%	Hub Power Company Ltd	4.2%
Oil & Gas Dev Co Ltd	6.2%	Mari Petroleum Company Ltd	3.8%
Pakistan Oilfields Ltd	5.8%	Lucky Cement Ltd	3.5%
Engro Fertilizer Ltd	5.2%	D. G. Khan Cement Co Ltd	2.6%

## Sindh Workers' Welfare Fund (SWWF)

NIPF has maintained provisions against Sindh Workers' Welfare Fund's liability in individual Sub-funds as stated below:

	Total amount Provided Rs	Amount Per Unit Rs	Last One Year return would otherwise have been higher by:
Equity Sub-fund	6,827,479	2.1540	0.66%
Debt Sub-fund	630,893	0.2164	0.18%
Money Market Sub-fund	449,365	0.1755	0.14%

For details investors are advised to read the Note 12.1 of the Financial Statements of the Scheme for the period ended December 31, 2017.

Notes: 1) The calculation of performance does not include cost of front-end load. 2) Taxes apply. Further, tax credit also available as per section 63 of the Income Tax Ordinance, 2001.

# NAFA Islamic Principal Protected Fund-II (NIPPF-II)



MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (28/02/2018): Rs. 102.5168

February 2018

Performance Period	Feb 2018	FYTD 2018	Rolling 12 months	FY 2017	FY 2016		l .	Since Launch June 27, 2014*
NAFA Islamic Principal Protected Fund-II (NIPPF-II)	(1.0%)	0.9%	1.9%	25.8%	3.3%	21.0%	11.0%	13.4%
Benchmark	(0.5%)	1.7%	2.1%	16.1%	8.9%	12.2%	10.4%	10.6%
Benchmark	(0.5%)	1.7%		16.1%	8.9%	12.2%	10.4%	

\* Annualized Return The performance reported is net of management fee & all other expenses and based on All Other returns are Cumulative dividend reinvestment gross of with-holding tax where applicable.

#### **General Information**

Launch Date: June 27, 2014 Fund Size: Rs. 128 million

Type: Open-end Shariah Compliant -Capital

Protected Fund

Dealing Days: Daily – Monday to Friday
Dealing Time: (Mon-Thr) 9:00 A.M to 4:30 P.M

(Friday) 9:00 A.M to 5:00 P.M

Settlement: 2-3 business days
Pricing Mechanism: Forward Pricing
Load: Back end: 0%

Management Fee: Equity component 2% per annum

Others: 12% of Net Income (Min 0.5%

p.a., Max 1.0% p.a.)

Total Expense Ratio (%) 2.08% p.a (including 0.23% government

levies)

Risk Profile: Low

Listing: Pakistan Stock Exchange

Custodian & Trustee: Central Depository Company (CDC)

Auditors: A. F. Ferguson & Co.

Chartered Accountants

Benchmark: Daily weighted return of KMI-30 index &

Islamic Bank Deposits based on Fund's actual allocation.

Fund Manager: Sajjad Anwar, CFA

Asset Manager Rating: AM1 by PACRA (Very High Quality)

Asset Allocation (% of Total Assets)	28-Feb-18	31-Jan-18
Equities / Stocks	30.7%	27.6%
Cash Equivalents	66.2%	69.7%
Others including receivables	3.1%	2.7%
Total	100.0%	100.0%
Leverage	Nil	Nil

Characteristics of Equity Portfolio**						
PER PBV DY						
NIPPF-II	10.7	2.0	4.8%			
KMI-30 10.4 2.0 4.7%						

# Top Five Sectors (% of Total Assets) (as on 28 February, 2018)

Oil & Gas Exploration Companies	6.1%
Fertilizer	4.5%
Cement	4.4%
Textile Composite	3.6%
Power Generation & Distribution	3.4%
Others	8.7%

## Sindh Workers' Welfare Fund (SWWF)

The scheme has maintained provision against Sindh Workers' Welfare Fund's liability to the tune of Rs 3,615,505/-If the same were not made the NAV per unit/ last one year return of scheme would be higher by Rs 2.9062/2.89%. For details investors are advised to read the Note 10.1 of the Financial Statements of the Scheme for the period ended December 31, 2017.

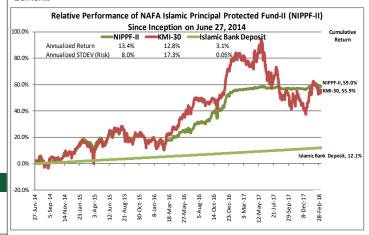
**Notes:** 1) The calculation of performance does not include cost of front end load. 2) Taxes apply. Further, tax credit also available as per section 62 of the Income Tax Ordinance, 2001.

# **Investment Objective**

The objective of NAFA Islamic Principal Protected Fund-II is to earn a potentially high return through dynamic asset allocation between Shariah compliant Equities and Money Market investment avenues, while providing principal protection.

#### **Fund Manager's Commentary**

Since inception, NIPPF-II has generated a return of 13.4% p.a versus benchmark return of 10.6% p.a. The current equity exposure stands at around 31%. During the month, minimum multiplier was 0.6 while maximum multiplier was 0.7. Key holdings of the Fund belong to Oil & Gas Exploration Companies, Fertilizer and Cement.



# Top Ten Holdings (as on 28 February, 2018)

Name	Asset Class	% of Total Assets	Name	Asset Class	% of Total Assets
Nishat Mills Ltd	Equity	3.3%	Pak Petroleum Ltd	Equity	1.5%
Engro Corporation Ltd	Equity	2.5%	Mari Petroleum Company Ltd	Equity	1.5%
Hub Power Company Ltd	Equity	2.3%	Pakistan State Oil Co Ltd	Equity	1.5%
Engro Fertilizer Ltd	Equity	2.0%	Lucky Cement Ltd	Equity	1.4%
Oil & Gas Dev Co Ltd	Equity	1.9%	Meezan Bank Ltd	Equity	1.1%

## Name of the Members of Investment Committee

Dr. Amjad Waheed, CFA Sajjad Anwar, CFA Muhammad Ali Bhabha, CFA, FRM Taha Khan Javed, CFA Hassan Raza, CFA

**Disclaimer:** This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. Past performance is not necessarily indicative of future results. Please read the Offering Documents to understand the investment policies and the risk involved. Capital protection only applies to unit holders who hold their investments until initial maturity of two years.

# NAFA Islamic Principal Preservation Fund (NIPPF)



MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (28/02/2018): Rs. 103.5800

February 2018

Feb 2018	FYTD 2018	Rolling 12 Months	FY 2017	FY 2016	Last 3 Years*	Since Launch January 09, 2015*
(0.3%)	1.3%	2.5%	15.1%	4.0%	7.5%	8.0%
(0.3%)	1.3%	1.5%	12.1%	3.6%	6.7%	6.8%
	2018 (0.3%)	2018     2018       (0.3%)     1.3%       (0.3%)     1.3%	2018     2018     12 Months       (0.3%)     1.3%     2.5%       (0.3%)     1.3%     1.5%	2018     2018     12 Months     2017       (0.3%)     1.3%     2.5%     15.1%       (0.3%)     1.3%     1.5%     12.1%	2018     2018     12 Months     2017     2016       (0.3%)     1.3%     2.5%     15.1%     4.0%       (0.3%)     1.3%     1.5%     12.1%     3.6%	2018     2018     12 Months     2017     2016     Years*       (0.3%)     1.3%     2.5%     15.1%     4.0%     7.5%       (0.3%)     1.3%     1.5%     12.1%     3.6%     6.7%

<sup>\*</sup> Annualized Return

All Other returns are Cumulative

The performance reported is net of management fee & all other expenses and based on dividend reinvestment gross of with-holding tax where applicable.

#### **General Information**

Launch Date: Fund Size: Type: Dealing Days: Dealing Time:

Settlement: Pricing Mechanism: Back end Load:

Management Fee:

Total Expense Ratio (%) Listing: Risk Profile:

Custodian & Trustee: Auditors: Benchmark:\*\*

January 9, 2015 Rs. 78 million

Rs. 78 million Open End Shariah Compliant Fund of Funds Daily – Monday to Friday (Mon-Thr) 9:00 A.M to 4:30 P.M (Friday) 9:00 A.M to 5:00 P.M

-3 business days

Forward Pricing 1% in year 1, 0.5% in year 2 and no load beyond 2 years

1) On invested amount in NAFA fund, no additional fee. 2) Cash in Bank account: 12% of Net

Income (Min 0.5% p.a., Max 1.0% p.a.) 1.54% p.a (including 0.26% government levies) Pakistan Stock Exchange

Central Depository Company (CDC)
A. F. Ferguson & Co. Chartered Accountants
Combination of benchmarks of underlying
schemes on the basis of actual investment i.e.NISF: KMI-30 Index

NIAAF: Daily weighted return of KMI-30 Index & 6-month average deposit rates of three A rated Islamic Banks/Islamic windows of conventional banks as selected by MUFAP

Cash: 6-month average deposit rates of three A rated Islamic Banks/Islamic windows of conventional banks as selected

by MUFAP Fund Manager:

Sajjad Anwar, CFA AM1 by PACRA (Very High Quality) Asset Manager Rating:

effective from September 01, 2016; Previously daily weighted return of KMI-30 index & Islamic Bank Deposits

Asset Allocation (% of Total Assets)	28-Feb-18	31-Jan-18
Islamic Asset Allocation Fund	15.7%	18.2%
Islamic Stock Fund	9.6%	8.0%
Cash	71.5%	73.0%
Others including receivables	3.2%	0.8%
Total	100.0%	100.0%
Leverage	Nil	Nil

#### Characteristics of Equity Portfolio\*\*\*

	PER	PBV	DY			
NIAAF	10.7	2.2	4.6%			
NISF	10.5	2.0	4.3%			
KMI-30	10.4	2.0	4.7%			
and Paged on NATAIs activates						

# Top Holdings (%age of total assets)

$\mathcal{P}$	
NAFA Islamic Asset Allocation Fund	15.7%
NAFA Islamic Stock Fund	9.6%
Total	25.3%

#### Sindh Workers' Welfare Fund (SWWF)

The scheme has maintained provision against Sindh Workers' Welfare Fund's liability to the tune of Rs 4,016,445/-If the same were not made the NAV per unit/ last one year return of scheme would be higher by Rs 5.3279/5.27%. For details investors are advised to read the Note 9.1 of the Financial Statements of the Scheme for the period ended December 31, 2017.

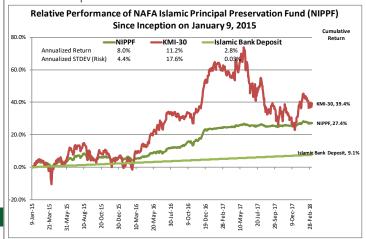
Notes: 1) The calculation of performance does not include cost of front end load. 2) Taxes apply. Further, tax credit also available as per section 62 of the Income Tax Ordinance, 2001.

# **Investment Objective**

The objective of NAFA Islamic Principal Preservation Fund is to earn a potentially high return through dynamic asset allocation between Shariah compliant equity related, and Shariah compliant income/ money market Collective Investment Schemes, while providing principal preservation.

#### **Fund Manager's Commentary**

Since inception, NIPPF has generated a return of 8.0% p.a versus benchmark return of 6.8% p.a. The current exposure in equity/asset allocation funds stands at 25.3%. During the month, maximum multiplier stood a 1.0 whereas minimum multiplier was 0.9.



# Name of the Members of Investment Committee

Dr. Amjad Waheed, CFA Sajjad Anwar, CFA Taha Khan Javed, CFA Hassan Raza, CFA Muhammad Ali Bhabha, CFA, FRM

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# NAFA Islamic Active Allocation Plan-I (NIAAP-I)



#### MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (28/02/2018): Rs. 118.6340

February 2018

Performance					,
Performance Period	Feb 2018	FYTD 2018	Rolling 12 months	FY 2017	Since Launch* January 15, 2016
NAFA Islamic Active Allocation Plan-I	(1.7%)	(10.5%)	(11.9%)	24.3%	10.3%
Benchmark**	(1.3%)	(7.3%)	(11.6%)	16.3%	11.1%
* Annualized Return	The per	formance reported	l is net of management fee	e & all other exp	penses and based on dividend

<sup>\*</sup> Annualized Return All Other returns are Cumulative

Cumulative reinvestment gross of with-holding tax where applicable.

**General Information** 

Launch Date: January 15, 2016 Fund Size: Rs. 440 million

Type: Open Ended Shariah Compliant Fund of Funds

Dealing Days: Daily – Monday to Friday
Dealing Time: (Mon - Thr) 9:00 A.M to 4:30 P.M

(Friday) 9:00 A.M to 5:00 P.M

Settlement: 2-3 business days Pricing Mechanism Forward Pricing

Back end Load: Nil

1) On invested amount in NAFA fund, no

Management Fee: additional fee.

2) Cash in Bank account: 1.25% p.a.

Total Expense Ratio (%) 0.47% p.a (including 0.12% government

levies

Risk Profile Low to moderate
Listing: Pakistan Stock Exchange

Custodian & Trustee: Central Depository Company (CDC)

Auditors: A. F. Ferguson & Co.
Chartered Accountants

Benchmark:\*\* Daily weighted return of KMI-30 Index &

6-month average deposit rates of three A rated Islamic Banks/Islamic windows of conventional banks as selected by MUFAP, based on Fund's actual allocation (which is combination of benchmarks of underlying schemes)

Fund Manager: Sajjad Anwar, CFA

Asset Manager Rating: AM1 by PACRA (Very High Quality)

<sup>\*\*</sup> effective from September 01, 2016; Previously daily weighted return of KMI-30 index & 6 month deposit rate of A- and above rated Islamic banks and windows based on actual investment.

Asset Allocation (% of Total Assets)	28-Feb-18	31-Jan-18
Shariah Compliant Funds	97.7%	96.3%
Cash Equivalents	2.2%	3.6%
Others including receivables	0.1%	0.1%
Total	100.0%	100.0%
Leverage	Nil	Nil

#### Characteristics of Equity Portfolio\*\*\*

	PER	PBV	DY			
NIAAEF	10.6	2.0	4.4%			
KMI-30	10.4	2.0	4.7%			
and December MATAL actions to						

# Top Holdings (%age of total assets) (as on 28 February, 2018)

NAFA Islamic Active Allocation Equity Fund	57.3%
NAFA Active Allocation Riba Free Savings Fund	40.4%
Total	97.7%

**Notes:** 1) The calculation of performance does not include cost of front end load. 2) Taxes apply. Further, tax credit also available as per section 62 of the Income Tax Ordinance, 2001

#### Sindh Workers' Welfare Fund (SWWF)

The scheme has maintained provision against Sindh Workers' Welfare Fund's liability to the tune of Rs 4,843,029/-If the same were not made the NAV per unit/ last one year return of scheme would be higher by Rs 1.3072/0.97%. For details investors are advised to read the Note 9.1 of the Financial Statements of the Scheme for the period ended December 31, 2017.

#### **Investment Objective**

The objective of the Fund is to provide investors an opportunity to earn attractive return from an actively managed portfolio of Shari'ah Compliant Equity Fund and Income Fund.

#### Fund Manager's Commentary

NAFA launched its NAFA Islamic Active Allocation Plan-I (NIAAP-I) in January, 2016 which is the first plan under NAFA Islamic Active Allocation Fund-I. The Active Allocation Plan is dynamically managed between dedicated equity related and income schemes managed by NAFA based on the Fund Manager's outlook of the authorized asset-classes. The Plan is presently closed for new subscription. NIAAP-I has an initial maturity of two years.

Since inception, NIAAP-I has generated a return of 10.3% p.a versus benchmark return of 11.1% p.a. The current exposure in Equity Fund and Income Fund stands at 57.3% & 40.4%, respectively. The Plan can invest up to 100% in equity funds. We are confident that the Plan will generate good returns considering the improved macroeconomic and dynamic equity allocation mechanism of the Fund.

## Name of the Members of Investment Committee

Dr. Amjad Waheed, CFA Sajjad Anwar, CFA Muhammad Ali Bhabha, CFA, FRM Taha Khan Javed, CFA Hassan Raza, CFA

# NAFA Islamic Active Allocation Plan-II (NIAAP-II)



#### MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (28/02/2018): Rs. 111.1151

February 2018

Performance					
Performance Period	Feb 2018	FYTD 2018	Rolling 12 months	FY 2017	Since Launch* March 04, 2016
NAFA Islamic Active Allocation Plan-II	(1.0%)	(9.6%)	(11.2%)	23.6%	9.6%
Benchmark**	(0.7%)	(6.6%)	(11.0%)	15.9%	9.3%

<sup>\*</sup> Annualized Return

All other returns are cumulative

The performance reported is net of management fee & all other expenses and based on dividend reinvestment gross of with-holding tax where applicable.

#### **General Information**

Settlement:

March 04, 2016 Launch Date: Fund Size: Rs. 474 million

Type: Open Ended Shariah Compliant Fund of Funds

Dealing Days: Daily - Monday to Friday

(Mon - Thr) 9:00 A.M to 4:30 P.M Dealing Time: (Friday) 9:00 A.M to 5:00 P.M

2-3 business days

Pricing Mechanism Forward Pricing Nil

Back end Load:

1) On invested amount in NAFA fund, no

Management Fee: additional fee.

2) Cash in Bank account: 1.25% p.a. Total Expense Ratio (%) 0.50% p.a (including 0.11% government

levies)

Risk Profile Low to moderate Pakistan Stock Exchange Listing:

Custodian & Trustee: Central Depository Company (CDC)

Auditors: A. F. Ferguson & Co. Chartered Accountants

Benchmark:\*\* Daily weighted return of KMI-30 Index &

6-month average deposit rates of three A rated Islamic Banks/Islamic windows of conventional banks as selected by MUFAP. based on Fund's actual allocation (which is combination of benchmarks of underlying schemes)

Sajjad Anwar, CFA

Fund Manager: AM1 by PACRA (Very High Quality) Asset Manager Rating:

<sup>\*\*</sup> effective from September 01, 2016; Previously daily weighted return of KMI-30 index & 6 month deposit rate of A- and above rated Islamic banks and windows based on actual investment.

Asset Allocation (% of Total Assets)	28-Feb-18	31-Jan-18
Shariah Compliant Funds	93.6%	92.7%
Cash Equivalents	6.3%	7.2%
Others including receivables	0.1%	0.1%
Total	100.0%	100.0%
Leverage	Nil	Nil

#### Characteristics of Equity Portfolio\*\*\*

	PER	PBV	DY		
NIAAEF	10.6	2.0	4.4%		
KMI-30	10.4	2.0	4.7%		
***Based on NAFA's estimates					

#### Top Holdings (%age of total assets) (as on 28 February, 2018)

NAFA Islamic Active Allocation Equity Fund	43.6%
NAFA Active Allocation Riba Free Savings Fund	50.0%
Total	93.6%

Notes: 1) The calculation of performance does not include cost of front end load. 2) Taxes apply. Further, tax credit also available as per section 62 of the Income Tax Ordinance, 2001

## Sindh Workers' Welfare Fund (SWWF)

The scheme has maintained provision against Sindh Workers' Welfare Fund's liability to the tune of Rs 3,957,147/-If the same were not made the NAV per unit/since inception return of scheme would be higher by Rs 0.9268/0.74% For details investors are advised to read the Note 9.1 of the Financial Statements of the Scheme for the period ended December 31, 2017.

## **Investment Objective**

The objective of the Fund is to provide investors an opportunity to earn attractive return from an actively managed portfolio of Shari'ah Compliant Equity Fund and Income Fund.

#### **Fund Manager's Commentary**

NAFA launched its NAFA Islamic Active Allocation Plan-II (NIAAP-II) in March 2016 which is the second plan under NAFA Islamic Active Allocation Fund-I. The Active Allocation Plan is dynamically managed between dedicated equity related and income schemes managed by NAFA based on the Fund Manager's outlook of the authorized asset-classes. The Plan is presently closed for new subscription. NIAAP-II has an initial maturity of two years.

Since inception, NIAAP-II has generated a return of 9.6% p.a versus benchmark return of 9.3% p.a. The current exposure in Equity Fund and Income Fund stands at 43.6% & 50.0%, respectively. The Plan can invest up to 100% in equity funds. We are confident that the Plan will generate good returns considering the improved macroeconomic and dynamic equity allocation mechanism of the Fund.

#### Name of the Members of Investment Committee

Dr. Amjad Waheed, CFA Sajjad Anwar, CFA Muhammad Ali Bhabha, CFA, FRM Taha Khan Javed, CFA Hassan Raza, CFA

# NAFA Islamic Active Allocation Plan-III (NIAAP-III)



## MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (28/02/2018): Rs. 107.7452

February 2018

Performance					
Performance Period	Feb 2018	FYTD 2018	Rolling 12 months	FY 2017	Since Launch* June 28, 2016
NAFA Islamic Active Allocation Plan-III	(1.6%)	(7.9%)	(9.5%)	20.0%	6.2%
Benchmark**	(1.3%)	(4.5%)	(8.9%)	13.4%	5.3%

<sup>\*</sup> Annualized Returns All other returns are cumulative

#### **General Information**

Launch Date: June 28, 2016 Fund Size: Rs. 724 million

Open Ended Shariah Compliant Fund of Funds Type:

Dealing Days: Daily - Monday to Friday (Mon - Thr) 9:00 A.M to 4:30 P.M Dealing Time: (Friday) 9:00 A.M to 5:00 P.M

2-3 business days Settlement: Pricing Mechanism Forward Pricing

Back end Load: Nil

1) On invested amount in NAFA fund, no

Management Fee: additional fee.

2) Cash in Bank account: 1.25% p.a. Total Expense Ratio (%) 0.48% p.a (including 0.12% government

levies)

Risk Profile Low to moderate Pakistan Stock Exchange Listing:

Custodian & Trustee: Central Depository Company (CDC)

Auditors: A. F. Ferguson & Co.

Chartered Accountants

Benchmark:\*\* Daily weighted return of KMI-30 Index &

6-month average deposit rates of three A rated Islamic Banks/Islamic windows of conventional banks as selected by MUFAP, based on Fund's actual allocation (which is combination of benchmarks of underlying schemes)

Fund Manager: Sajjad Anwar, CFA

Asset Manager Rating: AM1 by PACRA (Very High Quality)

of A- and above rated Islamic banks and windows based on actual investment.

Asset Allocation (% of Total Assets)	28-Feb-18	31-Jan-18
Shariah Compliant Funds	91.5%	96.2%
Cash Equivalents	8.4%	3.7%
Others including receivables	0.1%	0.1%
Total	100.0%	100.0%
Leverage	Nil	Nil

# Characteristics of Equity Portfolio\*\*\*

	PER	PBV	DY
NIAAEF	10.6	2.0	4.4%
KMI-30	10.4	2.0	4.7%
*** Based on NAFA	's estimates		

# Top Holdings (%age of total assets)

,	
NAFA Islamic Active Allocation Equity Fund	55.9%
NAFA Active Allocation Riba Free Savings Fund	35.6%
Total	91.5%

Notes: 1) The calculation of performance does not include cost of front end load.

2) Taxes apply. Further, tax credit also available as per section 62 of the Income Tax Ordinance, 2001

# Sindh Workers' Welfare Fund (SWWF)

The scheme has maintained provision against Sindh Workers' Welfare Fund's liability to the tune of Rs 3,817,847/-If the same were not made the NAV per unit/ last one year return of scheme would be higher by Rs 0.5684/0.48%. For details investors are advised to read the Note 9.1 of the Financial Statements of the Scheme for the period ended December 31, 2017.

#### **Investment Objective**

The objective of the Fund is to provide investors an opportunity to earn attractive return from an actively managed portfolio of Shari'ah Compliant Equity Fund and Income Fund.

#### **Fund Manager's Commentary**

NAFA launched its NAFA Islamic Active Allocation Plan-III (NIAAP-III) in June 2016 which is the third plan under NAFA Islamic Active Allocation Fund-I. The Active Allocation Plan is dynamically managed between dedicated equity related and income schemes managed by NAFA based on the Fund Manager's outlook of the authorized asset-classes. The Plan is presently closed for new subscription. NIAAP-III has an initial maturity of two years.

Since inception, NIAAP-III has generated a return of 6.2% p.a versus benchmark return of 5.3% p.a.The current exposure in Equity Fund and Income Fund stands at 55.9% & 35.6%, respectively. The Plan can invest up to 100% in equity funds. We are confident that the Plan will generate good returns considering the improved macroeconomic and dynamic equity allocation mechanism of the Fund.

#### Name of the Members of Investment Committee

Dr. Amjad Waheed, CFA Sajjad Anwar, CFA Muhammad Ali Bhabha, CFA, FRM Taha Khan Javed, CFA Hassan Raza, CFA

The performance reported is net of management fee & all other expenses and based on dividend reinvestment gross of with-holding tax where applicable.

<sup>\*\*</sup> effective from September 01, 2016; Previously daily weighted return of KMI-30 index & 6 month deposit rate

# NAFA Islamic Active Allocation Plan-IV (NIAAP-IV)



#### MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (28/02/2018): Rs. 99.5275

February 2018

Performance*				
Performance Period	Feb 2018	FYTD 2018	Rolling 12 months	Since Launch* September 30, 2016
NAFA Islamic Active Allocation Plan-IV	(1.6%)	(7.7%)	(9.4%)	2.5%
Benchmark	(1.3%)	(4.4%)	(8.9%)	4.1%

Annualized Return

All Other returns are Cumulative

The performance reported is net of management fee & all other expenses and based on dividend reinvestment gross of with-holding tax where applicable.

#### **General Information**

Launch Date: September 30, 2016 Fund Size: Rs. 575 million

Туре: Open Ended Shariah Compliant Fund of

Funds

Dealing Days: Daily - Monday to Friday (Mon - Thr) 9:00 A.M to 4:30 P.M Dealing Time:

(Friday) 9:00 A.M to 5:00 P.M

Settlement: 2-3 business days Pricing Mechanism: Forward Pricing

Back end Load:

Management Fee: 1) On invested amount in NAFA fund, no

additional fee.

2) Cash in Bank account: 1.25% p.a.

Total Expense Ratio (%): 0.49% p.a (including 0.12% government levies)

Risk Profile: Low to moderate Listing: Pakistan Stock Exchange

Custodian & Trustee: Central Depository Company (CDC)

Auditors: A. F. Ferguson & Co. Chartered Accountants

Benchmark: Daily weighted return of KMI-30 Index &

6-month average deposit rates of three A rated Islamic Banks/Islamic windows of conventional banks as selected by MUFAP, based on Fund's actual allocation (which is combination of benchmarks of underlying schemes)

Fund Manager: Sajjad Anwar, CFA

AM1 by PACRA (Very High Quality) Asset Manager Rating:

#### Asset Allocation (% of Total Assets) 28-Feb-18 31-Jan-18 91 9% Shariah Compliant Funds 92.1% Cash Equivalents 7.8% 8.0% Others including receivables 0.1% 0.1% 100.0% 100.0% **Total** Nil Nil Leverage

# Characteristics of Equity Portfolio\*\*

	PER	PBV	DY
NIAAEF**	10.6	2.0	4.4%
KMI-30	10.4	2.0	4.7%
** Based on NAFA	's estimates		

#### Top Holdings (%age of total assets) (as on 28 February 2018)

	NAFA Islamic Active Allocation Equity Fund	55.8%
	NAFA Active Allocation Riba Free Savings Fund	36.3%
ı	Total	92.1%

Notes: 1) The calculation of performance does not include cost of front end load. 2) Taxes apply. Further, tax credit also available as per section 62 of the Income Tax Ordinance, 2001

## Sindh Workers' Welfare Fund (SWWF)

The scheme has maintained provision against Sindh Workers' Welfare Fund's liability to the tune of Rs 1,740,100/-If the same were not made the NAV per unit/ last one year return of scheme would be higher by Rs 0.301/0.27%. For details investors are advised to read the Note 9.1 of the Financial Statements of the Scheme for the period ended December 31, 2017

# **Investment Objective**

The objective of the Fund is to provide investors an opportunity to earn attractive return from an actively managed portfolio of Shari'ah Compliant Equity Fund and Income Fund.

#### **Fund Manager's Commentary**

NAFA launched its NAFA Islamic Active Allocation Plan-IV (NIAAP-IV) in September, 2016 which is the fourth plan under NAFA Islamic Active Allocation Fund-I. The Active Allocation Plan is dynamically managed between dedicated equity related and income schemes managed by NAFA based on the Fund Manager's outlook of the authorized asset-classes. The Plan is presently closed for new subscription. NIAAP-IV has an initial maturity of two years.

Since inception, NIAAP-IV has generated return of 2.5% p.a versus the benchmark return of 4.1% p.a. The current exposure in Equity Fund and Income Fund stands at 55.8% & 36.3%, respectively. The Plan can invest up to 100% in equity funds. We are confident that the Plan will generate good returns considering the improved macroeconomic and dynamic equity allocation mechanism of the Fund.

#### Name of the Members of Investment Committee

Dr. Amjad Waheed, CFA Sajjad Anwar, CFA Muhammad Ali Bhabha, CFA, FRM Taha Khan Javed, CFA Hassan Raza, CFA

# NAFA Islamic Active Allocation Plan-V (NIAAP-V)



MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (28/02/2018): Rs. 91.2910

February 2018

Performance*					
Feb 2018	FYTD 2018	Rolling 12 Months	Since Launch* January 12 , 2017		
(2.0%)	(7.5%)	(9.0%)	(7.8%)		
(1.5%)	(3.5%)	(7.6%)	(7.4%)		
	2018 (2.0%)	2018 2018 (2.0%) (7.5%)	2018 2018 12 Months (2.0%) (7.5%) (9.0%)		

\* Annualized Return All Other returns are Cumulative

[Returns are net of management fee & all other expenses]

#### **General Information**

January 12, 2017 Launch Date: Fund Size: Rs. 1,132 million

Open Ended Shariah Compliant Fund Type:

of Funds

Daily - Monday to Friday Dealing Days: Dealing Time: (Mon - Thr) 9:00 A.M to 4:30 P.M

(Friday) 9:00 A.M to 5:00 P.M

2-3 business days

Settlement: Pricing Mechanism Forward Pricing

Back end Load: Nil

Management Fee: 1) On invested amount in NAFA

fund, no additional fee.

2) Cash in Bank account: 1.25% p.a. Total Expense Ratio (%) 0.46% p.a (including 0.12% government

Risk Profile Low to moderate Listing: Pakistan Stock Exchange

Custodian & Trustee: Central Depository Company (CDC)

A. F. Ferguson & Co. Auditors: Chartered Accountants

Benchmark: Daily weighted return of KMI-30 Index

& 6-month average deposit rates of three A rated Islamic Banks/Islamic windows of conventional banks as selected by MUFAP, based on Fund's actual allocation (which is combination of benchmarks of underlying schemes)

Fund Manager: Sajjad Anwar, CFA

Asset Manager Rating: AM1 by PACRA (Very High Quality)

#### **Asset Allocation** (% of Total Assets) 28-Feb-18 31-Jan-18 91.7% Shariah Compliant Funds 91.2% Cash Equivalents 8.7% 8.2% Others including receivables 0.1% 0.1% 100.0% 100.0% Total Nil Leverage

## Characteristics of Equity Portfolio\*\*

	PER	PBV	DY
NIAAEF**	10.6	2.0	4.4%
KMI-30	10.4	2.0	4.7%
** Based on NAFA	s estimates		

#### Top Holdings (%age of total assets) (as on 28 February, 2018)

NAFA Islamic Active Allocation Equity Fund	56.3%
NAFA Active Allocation Riba Free Savings Fund	34.9%
Total	91.2%

Notes: 1) The calculation of performance does not include cost of front end load. 2) Taxes apply. Further, tax credit also available as per section 62 of the Income Tax Ordinance, 2001

#### **Investment Objective**

The objective of the Fund is to provide investors an opportunity to earn attractive return from an actively managed portfolio of Shari'ah Compliant Equity Fund and Income Fund.

#### **Fund Manager's Commentary**

NAFA launched its NAFA Islamic Active Allocation Plan-V (NIAAP-V) in January, 2017 which is the fifth plan under NAFA Islamic Active Allocation Fund-I. The Active Allocation Plan is dynamically managed between dedicated equity related and income schemes managed by NAFA based on the Fund Manager's outlook of the authorized asset-classes. The Plan is presently closed for subscription. NIAAP-V has an initial maturity of two years.

Since inception unit price of NIAAP-V has decreased by 7.8% p.a versus the benchmark decline of 7.4% p.a. The current exposure in Equity Fund and Income Fund stands at 56.3% & 34.9%, respectively. The Plan can invest up to 100% in equity funds. We are confident that the Plan will generate good returns considering the improved macroeconomic and dynamic equity allocation mechanism of the Fund.

## Name of the Members of Investment Committee

Dr. Amjad Waheed, CFA Sajjad Anwar, CFA Muhammad Ali Bhabha, CFA, FRM Taha Khan Javed, CFA Hassan Raza, CFA

# NAFA Islamic Active Allocation Plan-VI (NIAAP-VI)



MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (28/02/2018): Rs. 88.6534

February 2018

Performance*				
Performance Period	Feb 2018	FYTD 2018	Rolling 6 Months	Since Launch May 26 , 2017
NAFA Islamic Active Allocation Plan-VI	(2.0%)	(6.1%)	1.0%	(11.3%)
Benchmark	(1.4%)	(2.4%)	5.0%	(9.7%)

\* Cumulative Returns

[Returns are net of management fee & all other expenses]

#### **General Information**

Launch Date: May 26, 2017 Fund Size: Rs. 489 million

Type: Open Ended Shariah Compliant Fund

of Funds

Dealing Days: Daily – Monday to Friday

Dealing Time: (Mon - Thr) 9:00 A.M to 4:30 P.M

(Friday) 9:00 A.M to 5:00 P.M

Settlement: 2-3 business days Pricing Mechanism Forward Pricing

Back end Load: Nil

Management Fee: 1) On invested amount in NAFA

fund, no additional fee.

2) Cash in Bank account: 1.25% p.a.
Total Expense Ratio (%) 0.59% p.a (including 0.12% government

evies)

Risk Profile Low to moderate
Listing: Pakistan Stock Exchange

Custodian & Trustee: Central Depository Company (CDC)

Auditors: KPMG Taseer Hadi & Co. Chartered Accountants

Benchmark: Daily weighted return of KMI-30 Index

& 6-month average deposit rates of three A rated Islamic Banks/Islamic windows of conventional banks as selected by MUFAP, based on Fund's actual allocation (which is combination of benchmarks of underlying schemes)

Fund Manager: Sajjad Anwar, CFA

Asset Manager Rating: AM1 by PACRA (Very High Quality)

#### **Asset Allocation** (% of Total Assets) 28-Feb-18 31-Jan-18 Shariah Compliant Funds 95.6% 93.2% Cash Equivalents 4.2% 6.7% Others including receivables 0.2% 0.1% 100.0% 100.0% **Total** Nil Leverage

# Characteristics of Equity Portfolio\*\*

	PER	PBV	DY	
NIAAEF**	10.6	2.0	4.4%	
KMI-30	10.4	2.0	4.7%	
** Based on NAFA's estimates				

# Top Holdings (%age of total assets) (as on 28 February, 2018)

=		
1	NAFA Islamic Active Allocation Equity Fund	56.9%
1	NAFA Active Allocation Riba Free Savings Fund	38.7%
П	Total Total	95.6%

**Notes:** 1) The calculation of performance does not include cost of front end load. 2) Taxes apply. Further, tax credit also available as per section 62 of the Income Tax Ordinance, 2001

#### **Investment Objective**

The objective of the Fund is to provide investors an opportunity to earn attractive return from an actively managed portfolio of Shari'ah Compliant Equity Fund and Income Fund.

## **Fund Manager's Commentary**

NAFA launched its NAFA Islamic Active Allocation Plan-VI (NIAAP-VI) in May, 2017 which is the first plan under NAFA Islamic Active Allocation Fund-II. The Active Allocation Plan will be dynamically managed between dedicated equity related and income schemes managed by NAFA based on the Fund Manager's outlook of the authorized asset-classes. The plan is presently closed for subscription. NIAAP-VI has an initial maturity of two years.

Since inception, unit price of NIAAP-VI has decreased by 11.3% versus the benchmark decline of 9.7%. The current exposure in Equity Fund and Income Fund stands at 56.9% & 38.7%, respectively. The Plan can invest up to 100% in equity funds. We are confident that the Plan will generate good returns considering the improved macroeconomic and dynamic equity allocation mechanism of the Fund.

## Name of the Members of Investment Committee

Dr. Amjad Waheed, CFA Sajjad Anwar, CFA Muhammad Ali Bhabha, CFA, FRM Taha Khan Javed, CFA Hassan Raza, CFA

# NAFA Islamic Active Allocation Plan-VII (NIAAP-VII)



#### MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (28/02/2018): Rs. 95.1856

February 2018

Performance*				
Performance Period	Feb 2018	FYTD 2018	Rolling 6 Months	Since Launch June 29 , 2017
NAFA Islamic Active Allocation Plan-VII	(2.0%)	(4.8%)	1.2%	(4.8%)
Benchmark	(1.5%)	(1.6%)	4.8%	(2.2%)

<sup>\*</sup> Cumulative Returns

[Returns are net of management fee & all other expenses]

#### **General Information**

Launch Date: June 29, 2017 Fund Size: Rs. 211 million

Type: Open Ended Shariah Compliant Fund of Funds

Dealing Days: Daily – Monday to Friday
Dealing Time: (Mon - Thr) 9:00 A.M to 4:30 P.M

(Friday) 9:00 A.M to 5:00 P.M Settlement: 2-3 business days

Pricing Mechanism Forward Pricing
Back end Load: Nil

ack end Load: NII

Management Fee: 1) On invested amount in NAFA fund, no

additional fee.

2) Cash in Bank account: 1.25% p.a. Total Expense Ratio (%) 0.60% p.a (including 0.12% government

levies)

Risk Profile Low to moderate
Listing: Pakistan Stock Exchange

Custodian & Trustee: Central Depository Company (CDC)
Auditors: KPMG Taseer Hadi & Co. Chartered Accountants
Benchmark: Daily weighted return of KMI-30 Index &

Daily weighted return of KMI-30 Index & 6-month average deposit rates of three A rated Islamic Banks/Islamic windows of conventional banks as selected by MUFAP, based on Fund's actual allocation (which is combination of benchmarks of underlying

schemes)

Fund Manager: Sajjad Anwar, CFA

Asset Manager Rating: AM1 by PACRA (Very High Quality)

#### Asset Allocation (% of Total Assets) 28-Feb-18 31-Jan-18 91.8% Shariah Compliant Funds 92.0% Cash Equivalents 7.8% 8.1% Others including receivables 0.2% 0.1% 100.0% 100.0% **Total** Leverage Nil Nil

# Characteristics of Equity Portfolio\*\*

	PER	PBV	DY	
NIAAEF**	10.6	2.0	4.4%	
KMI-30	10.4	2.0	4.7%	
** Based on NAFA's estimates				

# Top Holdings (%age of total assets) (as on 28 February, 2018)

NAFA Islamic Active Allocation Equity Fund	55.2%
NAFA Active Allocation Riba Free Savings Fund	36.8%
Total	92.0%

**Notes:** 1) The calculation of performance does not include cost of front end load. 2) Taxes apply. Further, tax credit also available as per section 62 of the Income Tax Ordinance, 2001

#### **Investment Objective**

The objective of the Fund is to provide investors an opportunity to earn attractive return from an actively managed portfolio of Shari'ah Compliant Equity Fund and Income Fund.

#### Fund Manager's Commentary

NAFA launched its NAFA Islamic Active Allocation Plan-VII (NIAAP-VII) in June, 2017 which is the second plan under NAFA Islamic Active Allocation Fund-II. The Active Allocation Plan will be dynamically managed between dedicated equity related and income schemes managed by NAFA based on the Fund Manager's outlook of the authorized asset-classes. The Plan is presently closed for new subscription. NIAAP-VII has an initial maturity of two years.

Since inception, unit price of NIAAP-VII has decreased by 4.8% versus the benchmark decline of 2.2%. The current exposure in Equity Fund and Income Fund stands at 55.2% & 36.8%, respectively. The Plan can invest up to 100% in equity funds. We are confident that the Plan will generate good returns considering the improved macroeconomic and dynamic equity allocation mechanism of the Fund.

## Name of the Members of Investment Committee

Dr. Amjad Waheed, CFA Sajjad Anwar, CFA Muhammad Ali Bhabha, CFA, FRM Taha Khan Javed, CFA Hassan Raza, CFA

# NAFA Islamic Active Allocation Plan-VIII (NIAAP-VIII)



#### MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (28/02/2018): Rs. 102.1874

February 2018

Performance*		
Performance Period	Feb 2018	Since Launch November 03 , 2017
NAFA Islamic Active Allocation Plan-VIII	(1.3%)	2.2%
Benchmark	(1.1%)	3.2%

\* Cumulative Returns

[Returns are net of management fee & all other expenses]

#### **General Information**

Launch Date: November 3, 2017 Fund Size: Rs. 671 million

Type: Open Ended Shariah Compliant Fund of Funds

Dealing Days: Daily – Monday to Friday
Dealing Time: (Mon - Thr) 9:00 A.M to 4:30 P.M
(Friday) 9:00 A.M to 5:00 P.M

Settlement: 2-3 business days Pricing Mechanism Forward Pricing

Back end Load: Nil

Management Fee: 1) On invested amount in NAFA fund, no

additional fee.

2) Cash in Bank account: 1.25% p.a. Total Expense Ratio (%) 0.34% p.a (including 0.13% government

levies)

Risk Profile Low to moderate
Listing: Pakistan Stock Exchange

Custodian & Trustee: Central Depository Company (CDC)
Auditors: KPMG Taseer Hadi & Co. Chartered Accountants

Benchmark: Daily weighted return of KMI-30 Index & 6-month average deposit rates of three A rated Islamic Banks/Islamic windows of conventional banks as selected by MUFAP, based on Fund's actual allocation (which is

combination of benchmarks of underlying schemes)

Fund Manager: Sajjad Anwar, CFA

Asset Manager Rating: AM1 by PACRA (Very High Quality)

#### Asset Allocation (% of Total Assets) 28-Feb-18 31-Jan-18 96.7% Shariah Compliant Funds 91.8% Cash Equivalents 8.1% 3.2% Others including receivables 0.1% 0.1% 100.0% 100.0% <u>Total</u> Nil Leverage

# Characteristics of Equity Portfolio\*\*

	PER	PBV	DY
NIAAEF**	10.6	2.0	4.4%
KMI-30	10.4	2.0	4.7%
** Based on NAFA	s estimates		•

# Top Holdings (%age of total assets) (as on 28 February, 2018)

NAFA Islamic Active Allocation Equity Fund	56.2%
NAFA Active Allocation Riba Free Savings Fund	35.6%
Total	91.8%

**Notes:** 1) The calculation of performance does not include cost of front end load. 2) Taxes apply. Further, tax credit also available as per section 62 of the Income Tax Ordinance, 2001

## Sindh Workers' Welfare Fund (SWWF)

The scheme has maintained provision against Sindh Workers' Welfare Fund's liability to the tune of Rs 309,948/-If the same were not made the NAV per unit/ since inception return of scheme would be higher by Rs. 0.0472/0.05%

# **Investment Objective**

The objective of the Fund is to provide investors an opportunity to earn attractive return from an actively managed portfolio of Shari'ah Compliant Equity Fund and Income Fund.

## **Fund Manager's Commentary**

NAFA launched its NAFA Islamic Active Allocation Plan-VIII (NIAAP-VIII) in November, 2017 which is the third plan under NAFA Islamic Active Allocation Fund-II. The Active Allocation Plan will be dynamically managed between dedicated equity related and Income schemes managed by NAFA based on the Fund Manager's outlook of the authorized asset-classes. The Plan is presently closed for new subscription. NIAAP-VIII has an initial maturity of two years.

Since inception, unit price of NIAAP-VIII has increased by 2.2% versus the benchmark increase of 3.2% The current exposure in Equity Fund and Income Fund stands at 56.2% & 35.6%, respectively. The Plan can invest up to 100% in equity funds. We are confident that the Plan will generate good returns considering the improved macroeconomic and dynamic equity allocation mechanism of the Fund.

#### Name of the Members of Investment Committee

Dr. Amjad Waheed, CFA Sajjad Anwar, CFA Muhammad Ali Bhabha, CFA, FRM Taha Khan Javed, CFA Hassan Raza, CFA

# NAFA Active Allocation Riba Free Savings Fund (NAARFSF)



#### MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (28/02/2018): 10.2719

February 2018

Performance %					,
Performance Period	Feb 2018	FYTD 2018	Rolling 12 months	FY 2017	Since Launch* January 18, 2016
NAFA Active Allocation Riba Free Savings Fund	3.3%	3.8%	4.0%	3.8%	4.0%
Benchmark**	2.5%	2.5%	2.5%	3.1%	3.2%

<sup>\*</sup>Annualized Return Based on Morning Star Methodology All other returns are Annualized Simple Return

The performance reported is net of management fee & all other expenses and based on dividend reinvestment gross of with-holding tax where applicable.

#### **General Information**

Launch Date: January 18, 2016 Fund Size: Rs. 1,828 million

Fund Size (excluding

investment by Fund of Funds) Nil

Type: Open-end – Shariah Compliant Income Fund

Dealing Days: Daily – Monday to Friday
Dealing Time: (Mon - Thr) 9:00 A.M to 5:00 P.M
(Friday) 9:00 A.M to 5:30 P.M

Settlement: 2-3 business days Pricing Mechanism Forward Pricing

Load: Front end: 0% Back end: 0%

Management Fee: 1.25% per annum

Total Expense Ratio: 1.90% p.a. (including 0.33% government

levies)

Risk Profile: Low Fund stability rating "A-(f)" by PACRA

Custodian & Trustee: Central Depository Company (CDC)

Auditors: A. F. Ferguson & Co.

Chartered Accountants

Benchmark:\*\*

6-month average deposit rates of three A
rated Islamic Banks/Islamic windows of

conventional banks as selected by MUFAP Muhammad Ali Bhabha, CFA, FRM

Fund Manager: Muhammad Ali Bhal Minimum Subscription Rs. 10,000/-

Asset Manager Rating: AM1 by PACRA (Very High Quality)

<sup>\*\*</sup> effective from September 01, 2016; Previously Average of 6-Month deposit rates (A- & above rated Islamic banks)

Asset Allocation (% of Total Assets)	28-Feb-18	31-Jan-18
Bank Deposits	90.9%	88.6%
GOP Ijara Sukuks - Govt. Backed	5.4%	7.1%
Commercial Papers	2.2%	2.8%
Others including receivables	1.5%	1.5%
Total	100.0%	100.0%
Leverage	Nil	Nil

Note: Amount invested by fund of funds is Rs. 1,828 million

## Sindh Workers' Welfare Fund (SWWF)

The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 1,735,952/-. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs. 0.0098/0.10%. For details investors are advised to read note 10 of the financial statements of the Scheme for the period ended December 31, 2017

## Name of the Members of Investment Committee

Dr. Amjad Waheed, CFA Sajjad Anwar, CFA Muhammad Ali Bhabha, CFA, FRM Hassan Raza, CFA

Notes: The calculation of performance does not include cost of front end load.

# **Investment Objective**

To earn a reasonable rate of return along with a high degree of liquidity by investing in short-term Shari'ah compliant banks deposits and money market/debt securities.

#### **Fund Manager Commentary**

During the month, the Fund has generated an annualized return of 3.3% against the benchmark return of 2.5%. The performance is net of management fee and all other expenses.

The Fund aims to consistently generate better return than the profit rates offered by Islamic Banks / Islamic windows of commercial banks, while also providing easy liquidity along with a high quality credit profile. The Fund is allowed to invest in shariah compliant Government Securities of maturity up to 3 years as well as Shariah compliant money market and debt securities of up to 2 years maturity rated AA- or better.

Around 91% of net assets of the portfolio is allocated in bank deposits. The higher allocation in bank deposits is due to better yields as compared to other authorized alternative investment avenues. The weighted average time-to-maturity of the Fund is 49 days.

We will rebalance the allocation of the Fund proactively based on the capital market outlook.

#### Credit Quality of the Portfolio as of February 28, 2018 (% of Total Assets)

GOP Ijarah Sukuk (AAA rated)	5.4%
AAA	45.1%
AA-	24.7%
A+	22.9%
A-	0.4%
Others including receivables	1.5%
Total	100.0%

<sup>2)</sup> Taxes apply. Further, tax credit also available as per section 62 of the Income Tax Ordinance, 2001.

# NAFA Islamic Active Allocation Equity Fund (NIAAEF)



## MONTHLY REPORT (MUFAP's Recommended Format) Unit Price (28/02/2018) Rs. 11.7335

February 2018

Performance					
Performance Period	Feb 2018	FYTD 2018	Rolling 12 months	FY 2017	Since Launch* January 18, 2016
NAFA Islamic Active Allocation Equity Fund	(2.5%)	(11.2%)	(13.2%)	30.1%	16.1%
Benchmark	(2.0%)	(7.0%)	(12.5%)	18.8%	17.2%

<sup>\*</sup> Annualized Return All Other returns are Cumulative

The performance reported is net of management fee & all other expenses and based on dividend reinvestment gross of with-holding tax where applicable.

#### **General Information**

Launch Date: January 18, 2016 Fund Size: Rs. 2,646 million

Fund Size: (Excluding

Settlement:

investment by fund of funds)

Open Ended Shariah Compliant Equity Scheme

Dealing Days: Daily - Monday to Friday (Mon - Thr) 9:00 A.M to 4:30 P.M Dealing Time:

(Friday) 9:00 A.M to 5:00 P.M

2-3 business days

Pricing Mechanism Forward Pricing

Load: Front end-0% Back end-0%

Management Fee: 2% p.a Risk Profile High

Total Expense Ratio (%) 3.30% p.a. (including 0.37% government

levies)

Selling & Marketing Expenses 0.4% per annum

Custodian & Trustee: Central Depository Company (CDC)

Auditors: A. F. Ferguson & Co. Chartered Accountants

KMI-30 Index

Benchmark: Fund Manager: Taha Khan Javed, CFA

Asset Manager Rating: AM1 by PACRA (Very High Quality)

Asset Allocation (% of Total Assets)	28-Feb-18	31-Jan-18
Equities / Stocks	84.5%	88.5%
Cash Equivalents	12.8%	11.0%
Others including receivables	2.7%	0.5%
Total	100.0%	100.0%
Leverage	Nil	Nil

Note: Amount invested by fund of funds is Rs 2,646 million.

#### Characteristics of Equity Portfolio\*\*

	PER	PBV	DY	
NIAAEF	10.6	2.0	4.4%	
KMI-30	10.4	2.0	4.7%	
** Based on NAFA's estimates				

# Top Five Sectors (% of Total Assets) (as on 28 February, 2018)

Oil & Gas Exploration Companies	21.7%
Fertilizer	11.9%
Cement	10.4%
Textile Composite	6.5%
Engineering	6.2%
Engineering Others	27.8%

#### Sindh Workers' Welfare Fund (SWWF)

The scheme has maintained provision against Sindh Workers' Welfare Fund's liability to the tune of Rs 29,057,183/-If the same were not made the NAV per unit/ last one year return of scheme would be higher by Rs 0.1289/0.95%. For details investors are advised to read the Note 11 of the Financial Statements of the Scheme for the period ended December 31, 2017.

Notes: 1) The calculation of performance does not include cost of front-end load. 2) Taxes apply. Further, tax credit also available as per section 62 of the Income Tax Ordinance, 2001.

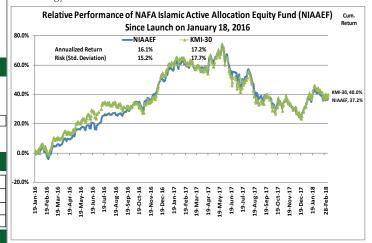
## **Investment Objective**

The objective of the Fund is to provide investors with long term capital growth from an actively managed portfolio of Shari'ah Compliant listed equities.

#### **Fund Manager's Commentary**

NAFA launched its second open-end Islamic Equity Fund namely NAFA Islamic Active Allocation Equity Fund (NIAAEF) in January, 2016. The aim of the Fund is to provide growth to the investment of Unit holders over the long-term in approved Shariah compliant equities.

NIAAEF started off the month with an allocation of around 88% in equities, which decreased to around 84% towards the end of the month. NIAAEF underperformed the Benchmark in February as the Fund was underweight in select Oil & Gas Marketing Companies, Automobile Assembler, and Power Generation & Distribution Companies sectors stocks which outperformed the market and overweight in select Cement, Textile Composite, and Automobile Assembler, sectors stocks which underperformed the market. During the month, the allocation was increased primarily in Automobile Assembler, Chemical, Engineering, and Commercial Banks sectors, whereas it was reduced primarily in Cement, Refinery, Oil & Gas Marketing Companies, and Technology & Communication sectors.



## Top Ten Holdings (as on 28 February, 2018)

Name	% of Total Assets	Name	% of Total Assets
Pakistan Petroleum Ltd	6.4%	Engro Fertilize Ltd	4.3%
Engro Corporation Ltd	6.4%	Hub Power Company Ltd	4.2%
Oil & Gas Dev Co Ltd	6.1%	Mari Gas Company Ltd	4.0%
Pakistan Oilfields Ltd	5.1%	Attock Cement Pakistan Ltd	3.4%
Nishat Mills Ltd	4.6%	International Steel Ltd	2.6%

#### Name of the Members of Investment Committee

Dr. Amjad Waheed, CFA Sajjad Anwar, CFA Taha Khan Javed, CFA Hassan Raza, CFA

# NBP Fullerton Asset Management Limited

7<sup>th</sup> Floor Clifton Diamond Building, Block No. 4, Scheme No. 5, Clifton Karachi.

# For Information & Investment:

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