



NBP Fullerton Asset Management Ltd. A Subsidiary of National Bank of Pakistan

NAFA ISLAMIC STOCK FUND

# QUARTERLY REPORT SEPTEMBER 30 2015



Your investments & "NAFA" grow together



Joint - Venture Partners

# MISSION STATEMENT

To rank in the top quartile in performance of

# **NAFA FUNDS**

relative to the competition,
and to consistently offer
Superior risk-adjusted returns to investors.

# Contents

FUND'S INFORMATION	03
DIRECTORS' REPORT	05
CONDENSED INTERIM STATEMENT OF ASSETS AND LIABILITIES	07
CONDENSED INTERIM INCOME STATEMENT	08
CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME	09
CONDENSED INTERIM DISTRIBUTION STATEMENT	10
CONDENSED INTERIM STATEMENT OF MOVEMENT IN UNIT HOLDERS' FUND	11
CONDENSED INTERIM CASH FLOW STATEMENT	12
NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS	13

### **FUND'S INFORMATION**

### Management Company

NBP Fullerton Asset Management Limited - Management Company

# Board of Directors of the Management Company

Mr. Nausherwan Adil Chairmar

Dr. Amjad Waheed Chief Executive Officer

Mr. Nigel Poh Cheng Director
Mr. Koh Boon San Director
Mr. Kamal Amir Chinoy Director
Mr. Shehryar Faruque Director
Mr. Amir Sattar Director
Mr. Abdul Hadi Palekar Director

### Company Secretary & COO

Mr. Muhammad Murtaza Ali

### Chief Financial Officer

Mr. Khalid Mehmood

### Audit & Risk Committee

Mr. Shehryar Faruque Chairman Mr. Koh Boon San Member Mr. Aamir Sattar Member

### Human Resource and Remuneration Committee

Mr. Nausherwan Adil Chairman Mr. Nigel Poh Cheng Member Mr. Kamal Amir Chinoy Member

### Trustee

Central Depository Company of Pakistan Limited (CDC) CDC House, 99-B, Block "B" S.M.C.H.S.,

Main Shahra-e-Faisal, Karachi.

### Bankers to the Fund

Summit Bank Limited
Bank Alfalah Limited
Habib Bank Limited
National Bank of Pakistan
NIB Bank Limited
Silk Bank Limited
United Bank Limited
Burj Bank Limited
Banklslami Pakistan Limited
Meezan Bank Limited
Sindh Bank Limited

### Auditors

A.F. Ferguson & Co. Chartered Accountants State Life Building No. 1-C I.I. Chundrigar Road, P.O.Box 4716 Karachi.

### Legal Advisor

M/s Jooma Law Associates 205, E.I. Lines, Dr. Daudpota Road, Karachi.

### **Head Office:**

7th Floor Clifton Diamond Vuilding, Block No. 4, Scheme No. 5, Clifton Karachi. UAN: 111-111NFA (111-111-632), (Toll Free): 0800-20001, Fax: (021) 35825329

### Lahore Office:

7-Noon Avenue, Canal Bank, Muslim Town, Lahore. UAN: 042-111-111-632 Fax: 92-42-35861095

Website: www.nafafunds.com

### Islamabad Office:

Plot No. 395, 396 Industrial Area, I-9/3 Islamabad. UAN: 051-111-111-632 Phone: 051-2514987 Fax: 051-4859031

### Peshawar Office:

1st Floor, Haji Tehmas Centre, Near KFC, Tehkal Payan University Road, Peshawar. Phone: 92-91-5711784, 5711782 Fax: 92-91-5211780

### Multan Office:

NBP City Branch, Hussain-a-Gahi, Multan. Phone No: 061-4502204 Fax No: 061-4502203

# **DIRECTORS' REPORT**

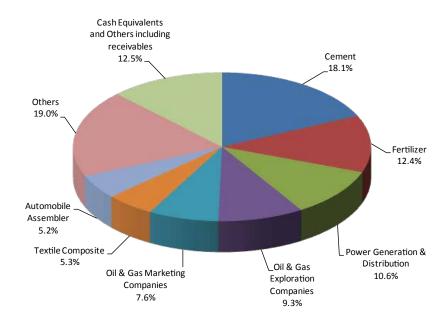
The Board of Directors of NBP Fullerton Asset Management Limited is pleased to present the unaudited financial statements of **NAFA Islamic Stock Fund** (NISF) for the guarter ended September 30, 2015.

### **Fund's Performance**

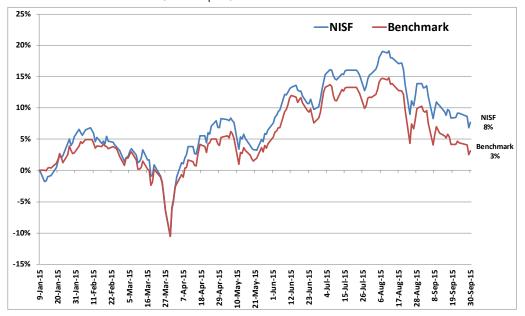
During the first quarter the unit price of NAFA Islamic Stock Fund (NISF) has decreased from Rs. 10.8898 (Ex-Div) on June 30, 2015 to Rs. 10.5310 on September 30, 2015, thus showing a decline of 3.30%. The Benchmark (KMI-30 Index) for the same period decreased by 5.56%. Thus, the Fund has outperformed its Benchmark by 2.26% during the period under review. Since inception (January 09, 2015), the unit price of the Fund has shown a growth of 7.72% as compared to 3.13% increase in its Benchmark. Thus, the Fund has outperformed its Benchmark by 4.59%. This performance is net of management fee and all other expenses. The Fund size of NISF at the end of the period stood at Rs.1,274 million, 1.8% higher compared to the previous quarter.

During 1QFY16, the stock market depicted a decline amidst foreign outflows and depreciating currency. Positives like IMF tranche, declining inflation, 50 bps cut in discount rate, and declining oil prices were offset by continuous foreign selling in the market. Oil & Gas Exploration and Oil & Gas Marketing sectors lagged the market. On the other hand Automobile & Parts, Cements, and Chemicals sectors performed better than the market.

The Fund has incurred loss of Rs.26.53 million during the period. After accounting for expenses of Rs.16.20 million, the total loss is Rs.42.73 million. The below chart presents the asset allocation of NISF.



### NISF Performance versus Benchmark (Since Inception)



### Acknowledgement

The Board takes this opportunity to thank its valued unit-holders for their confidence and trust in the Management Company, and providing the opportunity to serve them. It also offers its sincere gratitude to the Securities & Exchange Commission of Pakistan and State Bank of Pakistan for their patronage and guidance.

The Board also wishes to place on record its appreciation for the hard work, dedication and commitment shown by the staff and the Trustee.

On behalf of the Board of NBP Fullerton Asset Management Limited

Chief Executive Director

Date: October 21, 2015 Place: Karachi.

# CONDENSED INTERIM STATEMENT OF ASSETS AND LIABILITIES AS AT SEPTEMBER 30, 2015

	Note	Un-Audited September 30, 2015	Audited June 30, 2015
ASSETS		(Rupees in	n '000)
AGGETS			
Balances with banks		135,269	133,821
Investments	4	1,114,683	1,061,806
Receivable against issue of units		50	97,656
Dividend and profit receivable	5	17,888	3,848
Receivable against sale of investments		25,253	-
Advances and deposits		2,685	2,633
Total assets		1,295,828	1,299,764
LIABILITIES			
Payable to NBP Fullerton Asset Management Limited - Management	Company	15,301	10,900
Payable to the Central Depository Company of Pakistan Limited - Tru		215	181
Payable to the Securities and Exchange Commission of Pakistan		326	398
Payable against redemption of units		1,197	28,454
Accrued expenses and other liabilities	6	4,898	8,326
Total liabilities		21,937	48,259
NET ASSETS		1,273,891	1,251,505
UNIT HOLDERS' FUNDS (AS PER STATEMENT ATTACHED)		1,273,891	1,251,505
CONTINGENCIES AND COMMITMENTS	7		
		(Number o	of units)
Number of units in issue		120,966,178	113,552,481
		Rupee	S
NET ASSET VALUE PER UNIT		10.5310	11.0214

The annexed notes 1 to 13 form an integral part of these condensed interim financial statements.

For NBP Fullerton Asset Management Limited (Management Company)

**Chief Executive** 

# CONDENSED INTERIM INCOME STATEMENT (UN-AUDITED) FOR THE QUARTER ENDED SEPTEMBER 30, 2015

	Note	Quarter ended September 30, 2015 (Rupees in '000)
INCOME		
Net gain on sale of investments Dividend Income Profit on bank deposits Net unrealised (diminution) on re-measurement as 'financial assets at fair value through profit or loss' Total loss		6,801 17,927 1,812 (62,414) (35,874)
EXPENSES		
Remuneration of NBP Fullerton Asset Management Limited Management Company Sindh sales tax on remuneration of the Management Company FED on remuneration of the Management Company Remuneration to Central Depository Company of Pakistan Limited-Trustee Sindh sales tax on remuneration of Trustee Annual fee - Securities and Exchange Commission of Pakistan Securities transaction cost Settlement and bank charges Annual listing fee Auditors' remuneration Printing charges Total Expenses  Net (loss) from operating activities		10,282 1,670 1,645 594 83 326 1,190 281 10 101 25 16,207
Net element of income/(loss) and capital gains/(losses) included 'in prices of units issued less those in units redeemed		9,347
Provision for Workers' Welfare Fund	8	-
Net (loss) for the period before taxation		(42,734)
Taxation	9	-
Net (loss) for the period after taxation		(42,734)
Earnings per unit	10	
The annexed notes 1 to 13 form an integral part of these condensed interim financial	statements.	

For NBP Fullerton Asset Management Limited (Management Company)

Page 08

**Chief Executive** 

# CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (UN-AUDITED) FOR THE QUARTER ENDED SEPTEMBER 30, 2015

Quarter ended September 30, 2015 (Rupees in '000)

Net (loss) for the period after taxation

(42,734)

Other Comprehensive Income

\_

Total comprehensive (loss) for the period

(42,734)

The annexed notes 1 to 13 form an integral part of these condensed interim financial statements.

For NBP Fullerton Asset Management Limited (Management Company)

**Chief Executive** 

# CONDENSED INTERIM DISTRIBUTION STATEMENT (UN-AUDITED) FOR THE QUARTER ENDED SEPTEMBER 30, 2015

Quarter ended September 30, 2015 (Rupees in '000)

Undistributed income brought forward

- Realised income	31,811
-------------------	--------

- Unrealised income 84,170 115,981

Net (loss) for the period after taxation (42,734)

Final distribution for the year ended June 30, 2015: 1.369%

- Bonus units

- Cash distribution (15,574)

Undistributed income carried forward 57,673

Undistributed income comprising of:

- Realised income 120,087

- Unrealised (loss) (62,414)

57,673

The annexed notes 1 to 13 form an integral part of these condensed interim financial statements.

For NBP Fullerton Asset Management Limited (Management Company)

Chief Executive

# CONDENSED INTERIM STATEMENT OF MOVEMENT IN UNIT HOLDERS' FUND (UN-AUDITED) FOR THE QUARTER ENDED SEPTEMBER 30, 2015

Quarter ended September 30, 2015 (Rupees in '000)

Net assets at the beginning of the period

1,251,505

Issue of 61,648,668 units

690,696

Redemption of 54,234,971 units

(600,655) 90,041

Element of income / (loss) and capital gains / (losses) included in the prices of units issued less those in units redeemed

(9,347)

Net unrealised appreciation / (diminution) on re-measurement as 'financial assets at fair value through profit or loss' Capital loss on sale of investments - net Other income (net of expenses) for period

(62,414) 6,801 12,879 (42,734)

Final distribution for the year ended June 30, 2015 : 1.369%
- Cash Distribution

(15,574)

Net assets at the end of the period

1,273,891

The annexed notes 1 to 13 form an integral part of these condensed interim financial statements.

For NBP Fullerton Asset Management Limited (Management Company)

Chief Executive

# CONDENSED INTERIM CASH FLOW STATEMENT (UN-AUDITED) FOR THE QUARTER ENDED SEPTEMBER 30, 2015

	September 30, 2015 (Rupees in '000)
CASH FLOW FROM OPERATING ACTIVITIES	
Net (loss) for the period before taxation	(42,734)
Adjustments Element of income and capital gains included in prices of units issued less those in units redeemed - net	(9,347)
Net unrealised diminution on re-measurement as 'financial assets at fair value through profit or loss'	<u>62,414</u> 10,333
(Increase) / decrease in assets Investments Dividend and profit receivable Receivable against sale of investments Advances and deposits	(115,291) (14,040) (25,253) (52) (154,636)
Increase / (decrease) in liabilities Payable to the Management Company Payable to the Trustee Payable to the Securities and Exchange Commission of Pakistan Accrued expenses and other liabilities	4,401 34 (72) (3,428) 935
Net cash (used in) operating activities	(143,368)
CASH FLOW FROM FINANCING ACTIVITIES  Net receipts from issue of units  Net payments on redemption of units  Distributions made  Net cash generated from financing activities  Net increase in cash and cash equivalents during the period  Cash and cash equivalents at the beginning of the period	788,302 (627,912) (15,574) 144,816 
Cash and cash equivalents at the end of the period	135,269

The annexed notes 1 to 13 form an integral part of these condensed interim financial statements.

For NBP Fullerton Asset Management Limited (Management Company)

Chief Executive Director

**Quarter** ended

# NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS (Un-Audited) FOR THE QUARTER ENDED SEPTEMBER 30, 2015

### 1 LEGAL STATUS AND NATURE OF BUSINESS

NAFA Islamic Stock Fund (the Fund) was established under a Trust Deed executed between NBP Fullerton Asset Management Limited as Management Company and Central Depository Company of Pakistan Limited (CDC) as the Truste. The Trust Deed was executed on November 18, 2014 and was approved by the Securities and Exchange Commission of Pakistan (SECP) on November 21, 2014. under the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003 (NBFC Rules).

The Management Company of the Fund has been licensed to act as an Asset Management Company under the NBFC Rules through a certificate of registration issued by the SECP. The principal office of the Management Company is situated at 7th Floor, Clifton Diamond Building, Block No. 4, Scheme No. 5, Clifton, Karachi. The Management Company is a member of the Mutual Funds Association of Pakistan (MUFAP).

The Fund is an open-ended mutual fund and is listed on the Lahore Stock Exchange. The units of the Fund are transferable and can be redeemed by surrendering them to the Fund. The units are listed on the Lahore Stock Exchange. The Fund is categorized as an Open-End "Shariah Compliant Equity Scheme" as per the criteria laid down by the Securities and Exchange Commission of Pakistan for categorization of Collective Investment Schemes (CIS).

The objective of NAFA Islamic Stock Fund is to provide investors with long term capital growth from an actively managed portfolio of Shariah Compliant listed equities.

The Pakistan Credit Rating Agency (PACRA) has assigned an asset manager rating of AM2+ to the Management Company.

Title of the assets of the Fund is held in the name of Central Depository Company of pakistan limited (CDC) as trustee of the Fund.

### 2 BASIS OF PREPARATION

# 2.1 Statement of Compliance

This condensed interim financial information has been prepared in accordance with the approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of such International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board as are notified under the Companies Ordinance, 1984, the requirements of the Trust Deed, the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003 (the NBFC Rules), the Non-Banking Finance Companies and Notified Entities Regulations, 2008 (the NBFC Regulations) and directives issued by the SECP. Wherever the requirements of the Trust Deed, the NBFC Regulations or directives issued by the SECP differ with the requirements of IFRSs, the requirements of the Trust Deed, the NBFC Rules, the NBFC Regulations or the directives issued by the SECP prevail.

The disclosures made in these condensed interim financial statements have, however, been limited based on the requirements of the International Accounting Standard 34: 'Interim Financial Reporting'.

The directors of the Management Company hereby declare that this condensed interim financial information gives a true and fair view of the state of the Fund's affairs as at September 30, 2015.

## 3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The Princiapal accounting policies adopted for the preparation of this condensed interim financial statements for the quarter ended September 30, 2015 are the same as those applied in the preparation of the annual audited financial statements of the Fund for the year ended June 30, 2015.

Note

(Un-audited) September 30, 2015 (Audited) June 30, 2015

(Rupees in '000)

### 4 INVESTMENTS

Financial assets 'at fair value through profit or loss'

- Listed equity securities

4.1

1,113,806 1,060,929

Available for sale

- Preference shares

4.1 Investments in shares of listed companies at fair value through profit or loss

4.2 <u>877</u> 1,114,683

877 **1,061,806** 

Name of the investee company	As at July 1, 2015	Purchases during the period	Bonus / right shares	Sales during the period	As at September 30, 2015	Market value as at September 30, 2015	Market value as a percentage of	Market value as a percentage of total investment	Paid up capital of investee
						(Rupees in '000)	net assets		company held
OIL AND CAS  National Refinery Limited  Attock Refinery Limited  Attock Petroleum Limited  Hascol Petroleum Limited  Pakistan Oilfields Limited	59,700 69,400 67,600 148,640 118,200 167,400	150,900	208.00	59,700 220,300 26,100 147,600 69,700 50,000	41,500 1,248 164,300 441,200	20,760 149 48,293 52,565	1.63 0.01 3.79 4.13	1.86 0.01 4.34 4.72	0.05 0.00 0.07 0.02
Pakistan Petroleum Limited Pakistan State Oil Company Limited	150,600	323,800 41,600	-	65,700	126,500	36,481	2.86	3.28	0.05
Mari Petroleum Limited Shell Pakistan Limited	4,000 139,200	42,400	-	47,900	46,400 91,300	16,852 17,881	1.32 1.40	1.51 1.61	0.04 0.09
FERTILIZER Dawood Hercules Corporation Limited	71,500	-	-	37,200	34,300	3,614	0.28	0.32	0.01
Fauij Fertilizer Company Limited Engro Fertilizers Limited Engro Corporation Limited Fatima Fertilizers company Limited	291,500 342,500 348,000	198,400 661,000 86,100 190,000	-	198,400 333,000 180,600	619,500 248,000 538,000	55,631 73,998 24,899	4.37 5.81 1.95	4.99 6.64 2.24	0.05 0.05 0.03
AUTOMOBILE & PARTS Ghandhara Nissan Limited Indus Motor Company Limited Honda Atlas Cars (Pakistan)	78,500 49,150 188,900	76,000 6,000 16,000	:	154,500 23,640 204,900	31,510	31,554	2.48	2.83	0.04
Limited Baluchistan Wheels Limited Pak Suzuki Motor Company	9,000 40,300	70,900	-	33,000	9,000 78,200	612 32,419	0.05 2.54	0.05 2.91	0.07 0.10
Limited Sazgar Engineering Works Limited	83,000	-	-		83,000	2,673	0.21	0.24	0.46
GLASS AND CERAMICS Tariq Glass Industries Limited	157,500	396,000		24,000	529,500	38,362	3.01	3.44	0.72
CONSTRUCTION AND MATERIALS Attock Cement Pakistan Limited D.G. Khan Cement Company Limited	63,900 377,500	13,500	-	69,200	77,400 308,300	13,531 42,243	1.06 3.32	1.21 3.79	0.07 0.07
Kohat Cement Limited Lucky Cement Limited Fecto Cement Limited Pioneer Cement Limited Maple Leaf Cement Limited Fauji Cement Company Limted	58,300 142,600 225,000 47,000 375,500	35,200 76,000 355,000 174,000 1,128,500	-	54,700 82,800 143,000	3,600 95,000 301,000 402,000 406,500 1,128,500	688 50,037 24,035 34,870 27,862 37,782	0.05 3.93 1.89 2.74 2.19 2.97	0.06 4.49 2.16 3.13 2.50	0.00 0.03 0.60 0.18 0.08
GENERAL INDUSTRIALS Thal Limited *	19,400				19,400	4,908	0.39	0.44	0.02
PERSONAL GOODS Kohinoor Textile Mills Limited Nishat Mills Limited	816,000 60,000	77,000	Ī	24,500	868,500 60,000	61,273 5,957	4.81 0.47	5.50 0.53	0.35 0.02
Chemical Ittehad Chemical Limited	408,000	-	-	3,000	405,000	18,023	1.41	1.62	0.81
ELECTRICITY The Hub Power Company Limited Kot Addu Power Company Limited K-Electric Limited * Lalpir Power Limited Pakgen Power Limited	644,500 556,000 500,000 281,500	70,500 75,000 1,194,500 956,000	- - - -	273,500 34,500 281,500 148,500	441,500 596,500 1,694,500 807,500	43,373 56,518 11,963 - 22,570	3.40 4.44 0.94	3.89 5.07 1.07 - 2.03	0.04 0.07 0.07 0.22
COMMERCIAL BANKS Meezan Bank Limited	69,500	226,000	-		295,500	14,917	1.17	1.34	0.03
MULTIUTILITIES (GAS AND WATER) Sui Northern Gas Pipelines Limited	500,000	603,500		420,000	683,500	21,482	1.69	1.93	0.11
ENGINEERING Mughal Iron and Steel Industries Limited	448,500	229,000	-	51,000	626,500	40,703	3.20	3.65	0.57

Name of the investee company	As at July 1, 2015	Purchases during the period	Bonus / right shares	Sales during the period	As at September 31, 2015	Market value as at September 31, 2015	Market value as a percentage of net assets	Market value as a percentage of total investment	Paid up capital of investee company held
						(Rupees in '000)		%	
CABLE AND ELECTRIC GOODS									
Pak Elektron Limited	345,000	186,500	-	40,000	491,500	35,431	2.78	3.18	0.12
PHARMA AND BIO TECH									
Abbott Laboratories (Pakistan) Limited	6,000	-	-		6,000	3,921	0.31	0.35	0.01
Ferozsons Laboratories Limited	15,500	-	-		15,500	11,732	0.92	1.05	0.05
The Searle Company Limited	37,000	8,000	-	8,000	37,000	14,812	1.16	1.33	0.04
TECHNOLOGY AND COMMUNICATI	ON								
Avanceon Limited	386,000	314,500	-	67,500	633,000	20,788	1.63	1.87	0.60
Pakistan Telecommunication Company Limited	-	1,961,500	-	360,000	1,601,500	27,850	2.19	2.50	0.04
Service Industries Limited	-	10,000	-		10,000	8,050	0.63	0.72	0.08
MISCELLANEOUS									
Ecopack Limited	-	112,500	-		112,500	1,744	0.14	0.16	0.49
					15,211,158	1,113,806	87.43	96.61	
Carrying value as at September 30, 20	15					1,176,220			

<sup>\*</sup> All shares have a nominal face value of Rs 10 each except for shares of Thal Limited and K-Electric Limited which have a face value of Rs 5 and Rs. 3.5 each respectively.

- 4.1.1 Investments include shares with market value of Rs 62.03 million which have been pledged with National Clearing Company of Pakistan Limited for guaranteeing settlement of the Fund's trades in accordance with Circular number 11 dated October 23, 2007 issued by the SECP.
  - 4.2 In pursuant to the recommendations of Board of Directors of Mari Petroleum Company Limited at its meeting held on April 17, 2015 and resolution passed by the shareholders at the Extraordinary General Meeting held on May 21, 2015, the Fund has been allotted non-voting, non-cumulative, unlisted redeemable Preference Shares of Rs 10/- each in the proportion of 877.09761 Preference Shares for every 100 Ordinary shares held.

		(Un-audited) September 30, 2015 (Rupees in	(Audited) June 30, 2015 '000)
5	DIVIDEND AND PROFIT RECEIVABLE		
	Accrued profit on profit and loss sharing accounts Dividend receivable	593 17,295 17,888	461 3,387 3,848
6	ACCRUED EXPENSES AND OTHER LIABILITIES		
	Auditors' remuneration Provision for Workers' Welfare Fund Payable against purchase of investment Brokerage payable Settlement charges Bank charges Withholding tax and capital gain tax Haram portion of dividend Other payables	380 2,403 - - 106 86 1,089 687 147 4,898	278 2,403 2,263 203 64 33 2,472 388 222 8,326

### 7 CONTINGENCIES AND COMMITMENTS

There were no contingencies outstanding as at September 30, 2015 and June 30, 2015.

### 8 PROVISION FOR WORKERS' WELFARE FUND

The Finance Act 2015 incorporated an amendment in WWF Ordinance by excluding CIS from the definition of Industrial Establishment, and consequently CIS are no more liable to pay contribution to WWF with effect from July 1, 2015. Accordingly no further provision for WWF has recorded subsequent to June 30, 2015.

However, without prejudice to the above and owing to the fact that the decision of Sindh High Court on the applicability of WWF (till June 30, 2015) to the CISs is currently pending for adjudication, the Management Company has decided to record and retain provision of WWF in financial statements for the quarter ended September 30, 2015 which aggregates to Rs. 2.403 million. Had the same not been made the net asset value per unit of the Fund would have been higher by 0.0199 per unit respectively.

## 9 TAXATION

The income of the Fund is exempt from income tax under clause 99 of Part I of the Second Schedule to the Income Tax Ordinance, 2001 subject to the condition that not less than 90 percent of its accounting income for the year, as reduced by capital gains, whether realised or unrealised, is distributed amongst the unit holders. The Fund has not recorded a tax liability in respect of income relating to the current year as the Management company has decided to distribute the required minimum percentage of the Fund's accounting income for the year as reduced by capital gains (whether realised or unrealised) to its unit holders.

### 10 EARNINGS PER UNIT

Earnings per unit (EPU) has not been disclosed as in the opinion of the management, determination of weighted average units for calculating EPU is not practicable.

## 11 TRANSACTIONS WITH CONNECTED PERSONS

- 11.1 Connected persons include NBP Fullerton Asset Management Limited being the Management Company, Central Depository Company of Pakistan Limited being the Trustee, National Bank of Pakistan and Alexandra Fund Management Pte. Limited being the sponsors, NAFA provident Trust Fund being the employee contribution plan of the Management Company, other collective investment schemes managed by the Management Company and directors and officers of the Management Company.
- 11.2 On March 31, 2010, NIB sold out its shareholding of NAFA to NBP. Accordingly, thereafter NIB is no longer a connected person for the Fund.
- 11.3 The transactions with connected persons are in the normal course of business, at contracted rates and terms determined in accordance with market rates.
- 11.4 Remuneration and front-end load payable to the Management Company is determined in accordance with the provisions of the NBFC Regulations and the Trust Deed respectively.
- 11.5 Remuneration payable to the Trustee is determined in accordance with the provisions of the NBFC regulation and the Trust Deed.

		:	Un-audited Quarter Ended September 30, 2015 Rupees in '000)
11.6	Details of the transactions with connected persons are as follows:		
	NBP Fullerton Asset Management Limited - Management Company Remuneration of the Management Company Sindh sales tax on remuneration of the Management Company FED on remuneration of the Management Company		10,282 1,670 1,645
	NBP Fullerton Asset Management Limited - Management Company Units issued / transferred in (109,794 units)		1,245
	NAFA Islamic Principal Preservation Fund Units issued / transferred In (11,199,563 units) Units redeemed / transferred out (14,883,441 units)		127,211 160,638
	Employees of the Management Company Units issued / transferred In (1,273,066 units) Units redeemed / transferred out (1,010,222 units) Cash distribution for the period		14,091 11,237 112
	Central Depository Company of Pakistan Limited - Trustee Remuneration Sindh sales tax on remuneration of Trustee		594 83
	Taurus Securities Limited (Common Directorship) Brokerage		105
		Un-audited September 30 2015	Audited , June 30, 2015
11.7	Amounts outstanding as at period end	(Rup	ees in '000)
	NBP Fullerton Asset Management Limited - Management Company Payable to the Management Company Sindh Sales Tax on remuneration of Management Company Federal Excise Duty on remuneration of Management Company Front-end load payable Other Payable Initial deposit on opening of bank accounts Listing fee Security deposit paid to National Clearing Company of Pakistan Limited Security deposit paid to Central Depository Company of Pakistan Limited	3,192 518 3,655 5,239 2,697 44 20 2,530 103	2,977 518 2,010 2,698 2,697 44 20 2,530 103
	NAFA Islamic Principal Preservation Fund Units held 34,521,015 (June 30, 2015 38,204,892 units) Dividend payable  NBP Fullerton Asset Management Limited - Management Company	363,541 -	421,071 4,386
	Units held 10,504,650 (June 30, 2015 10,394,856 units)  Employees of the Management Company Units held 1,231,256 (June 30, 2015 958,513 units)	110,625 12,966	10,564

	Un-audited September 30, 2015 (Rupees in	Audited June 30, 2015
Central Depository Company of Pakistan Limited - Trustee Trustee fee Security deposit Sindh Sales Tax on remuneration of Trustee	188 103 26	181 103
National Bank of Pakistan - Sponsor Bank Balances	604	1,480
Summit Bank Limited (Common Directorship) Bank Balances	937	642
Taurus Securities Limited (Common Directorship) Brokerage Payable	50	-
Amount receivable against issue of units from: NAFA Islamic Asset Allocation Fund NAFA Islamic Aggressive Income Fund	- 50	93,671 3,985
Amount payable against redemption of units to: NAFA Government Securities Liquid Fund NAFA Income Opportunity Fund NAFA Money Market Fund NAFA Riba Free Savings Fund NAFA Stock Fund NAFA Income Fund	- - - - -	3,857 733 67 462 22,798 537

### 12 DATE OF AUTHORISATION FOR ISSUE

These financial statements were authorised for issue by the Board of Directors of the Management Company on October 21, 2015.

### 13 GENERAL

13.1 Figures have been rounded off to the nearest thousand rupees.

For NBP Fullerton Asset Management Limited (Management Company)

Chief Executive	Director
-----------------	----------



NBP Fullerton
Asset Management Ltd.

A Subsidiary of
National Bank of Pakistan

# **Head Office**

7th Floor, Clifton Diamond Building, Block No.4,

Scheme No.5, Clifton, Karachi.

**UAN:** 021-111-111-632 **Toll Free:** 0800-20001

Sms: NAFA INVEST to 8080

Fax: 021-35825335

Email: info@nafafunds.com Website: www.nafafunds.com

11/nafafunds