# MISSION STATEMENT

To rank in the top quartile in performance of

# NAFA FUNDS

relative to the competition,

and to consistently offer

Superior risk-adjusted returns to investors.

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## FUND'S INFORMATION

#### Management Company

#### NBP Fullerton Asset Management Limited - Management Company

### Board of Directors of the Management Company

Mr. Shahid Anwar Khan	Chairman
Mr. Amir Shehzad	Director
Mr. Wah Geok Sum	Director
Mr. Koh Boon San	Director
Mr. Shehryar Faruque	Director
Mr. Kamal Amir Chinoy	Director
Dr. Asif A. Brohi	Director
Dr. Amjad Waheed	Chief Executive Officer

### Company Secretary & CFO of the Management Company

Mr. Muhammad Murtaza Ali

### Audit & Risk Committee

Mr. Koh Boon San	Chairman
Mr. Shehryar Faruque	Member
Mr. Amir Shehzad	Member

#### Trustee

Central Depository Company of Pakistan Limited (CDC) CDC House, 99-B, Block "B" S.M.C.H.S., Main Shahra-e-Faisal, Karachi.

### Bankers to the Fund

Allied Bank Limited Askari Bank Limited Summit Bank Limited Bank Alfalah Limited Bank Al-Habib Limited Deutsche Bank Faysal Bank Limited Habib Bank Limited Habib Metropolitan Bank Limited KASB Bank Limited MCB Bank Limited National Bank of Pakistan NIB Bank Limited Silk Bank Limited Soneri Bank Limited Standard Chartered Bank (PAK) Limited The Bank of Punjab United Bank Limited

### Auditors

M. Yousuf Adil Saleem & Co. Chartered Accountants Cavish Court, A-35, Block 7 & 8, KCHSU, Sharae Faisal Karachi-75350 Pakistan

### Legal Advisor

M/s Jooma Law Associates 205, E.I. Lines, Dr. Daudpota Road, Karachi.

## Head Office:

9th Floor, Adamjee House, I.I. Chundrigar Road, Karachi

## Lahore Office:

House # 10 - A, Block -S, Gulberg - II, Lahore. UAN: (+92-42) 111-111-NFA (632) Fax No: (+92-42) 35760373

### Islamabad Office:

Plot No. 395, 396 Industrial Area, 1-9/3 Islamabad. UAN: 051-111-11-632 Phone: 051-2514987 Fax: 051-4859031

### Peshawar Office:

1st Floor, Haji Tehmas Centre, Near KFC, Tehkal Payan University Road, Peshawar. Phone: 92-91-5711784, 5711782 Fax: 92-91-5211780

### Multan Office:

NBP Corporate Branch 3rd Floor, Park Lane Tower, Near Shahjahan Banquet Hall, Officers Colony, Khanewal Road. Multan. Tel : 92-061-6214070 Fax: 92-061-6214062 UAN: 92-061-111-111-632

# DIRECTORS' REPORT

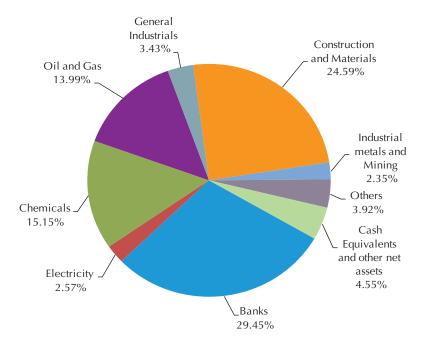
The Board of Directors of NBP Fullerton Asset Management Limited is pleased to present the unaudited financial statements of NAFA Stock Fund for the period ended March 31, 2012.

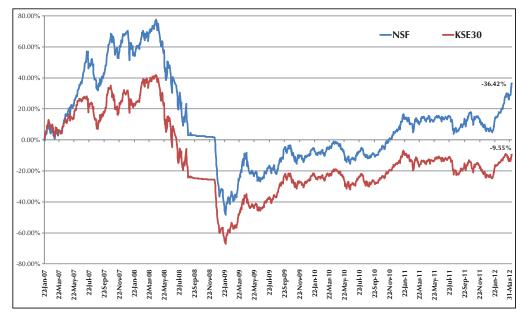
### Fund's Performance

During the third quarter, the Fund size of NAFA Stock Fund (NSF) at the end of the period stood at Rs.1,101 million, 31.54% higher compared to the previous quarter. The unit price of the Fund has increased from Rs. 6.0650 to Rs. 7.8462, thus showing a growth by 29.37%. The Benchmark (KSE-30 Index) return for the same period was 19.01%. Thus, the Fund has outperformed its Benchmark by 10.36% during the period under review. For the nine months period ended March 31, 2012, the NAV of the Fund has increased by 20.53%. During the said period, the Benchmark increased by 4.55%, translating into an outperformance of 15.98%. Since inception (January 22, 2007), the unit price of the Fund has shown a growth of 36.42% as compared to 9.55% decrease in its Benchmark. Thus, the Fund has outperformed its Benchmark by 45.97% since inception. This performance is net of management fee and all other expenses.

The stock market depicted strong performance during 3QFY12. In our view, key factors for this performance were announcement of relaxation in CGT regime, healthy corporate earnings & payouts, uptick in trading activity, and improvement in foreign portfolio flows. Banking, Construction & Materials and Industrial Engineering sectors performed better than the market. While, Oil & Gas and Electricity sectors lagged the market. Going forward, inflation and interest rate outlook, domestic political climate, foreign inflows and implementation of newly announced CGT regime will be the key drivers of the market.

The Fund has earned total income of Rs.215.89 million during the period. After deducting expenses of Rs.33.19 million, the net income is Rs.182.70 million. The asset allocation of the Fund as on March 31, 2012 is as follows:





## NSF Performance versus Benchmark (Since Inception)

### Acknowledgement

The Board takes this opportunity to thank its valued unit-holders for their confidence and trust in the Management Company, and providing the opportunity to serve them. It also offers its sincere gratitude to the Securities & Exchange Commission of Pakistan and State Bank of Pakistan for their patronage and guidance.

The Board also wishes to place on record its appreciation for the hard work, dedication and commitment shown by the staff and the Trustee.

On behalf of the Board of NBP Fullerton Asset Management Limited

Chief Executive

Date: April 17, 2012 Place: Karachi. Director

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# CONDENSED INTERIM STATEMENT OF ASSETS AND LIABILITIES AS AT MARCH 31, 2012

		(Un-audited) March 31, 2012	(Audited) June 30, 2011
Assets	Note	Rupees	in '000
15565			
Balances with banks		27,061	97,434
Investments	5	1,051,192	870,297
Receivable against sale of investments	(	239	9,291
Dividend and profit receivable Deposits, prepayments and other receivables	6	29,759 8,425	2,538 2,740
Preliminary expenses and floatation costs			2,740
Total assets		1,116,676	982,578
Liabilities			
Payable to the Management Company		2,221	2,437
Payable to the Trustee		178	160
Payable to the Securities and Exchange Commission of Pakistan		689	907
Payable against purchase of investments		-	43,732
Payable against redemption of units		1,073	222
Accrued expenses and other liabilities	7	11,349	8,325
Total liabilities Net assets		<u> </u>	<u>55,783</u> 926,795
Net assets		1,101,100	920,793
Unit holders' funds (As per Statement attached)		1,101,166	926,795
Contingencies and commitments	9		
	5	Number	of units
Number of units in issue		140,344,414	122,872,467
		Rupe	ees
Net asset value per unit		7.8462	7.5427

The annexed notes 1 to 15 form an integral part of these condensed interim financial information.

For NBP Fullerton Asset Management Limited (Management Company)



Director

Quarterly Report

# CONDENSED INTERIM INCOME STATEMENT (UNAUDITED) FOR THE NINE MONTHS AND QUARTER ENDED MARCH 31, 2012

		Nine Months ended		Quarter	ended
	Note	March 31, 2012	March 31, 2011	March 31, 2012	March 31, 2011
			Rupees	in '000	
Income					
Net gain on sale of investments Dividend Income Profit on bank deposits Income from government securities Net unrealised appreciation/ (diminution) on re-measurement of investments classified as 'financial assets at fair value through profit or loss' Total income		6,292 64,928 4,718 1,036 <u>138,914</u> 215,888	171,716 49,887 5,442 2,920 51,869 281,834	53,672 29,584 984 - - 191,481 275,721	123,647 17,665 2,547 1,345 (83,599) 61,605
Expenses					
Remuneration of the Management Company Sales tax on remuneration to the Management Company Remuneration of the Trustee Annual fee - Securities and Exchange Commission of Pakistan Securities transaction costs Settlement and bank charges Amortisation of preliminary expenses and floatation costs Auditors' remuneration Fund rating fee Legal and professional charges Annual listing fee Printing charges	13	$     \begin{array}{r}       19,733\\ 3,158\\ 1,426\\ 689\\ 4,665\\ 167\\ 276\\ 326\\ 83\\ 17\\ 30\\ 76\end{array} $	21,484 - 1,430 680 5,170 392 375 327 75 65 30 115	5,609 898 497 242 2,156 - 24 70 28 17 10 (1)	7,195 477 228 2,353 197 122 74 25 40 10 73
Total expenses		30,646	30,143	9,550	10,794
Net income from operating activities		185,242	251,691	266,171	50,811
Element of income / (loss) and capital gains / (losses) included in the prices of units issued less those in units redeemed		-	(19,279)	-	(9,436)
Provision for Worker's Welfare Fund		(2,547)	(4,648)	(2,547)	(827)
Net income for the period before taxation		182,695	227,764	263,624	40,548
Taxation	10	-	-	-	-
Net income for the period after taxation		182,695	227,764	263,624	40,548
(Loss) / earnings per unit	11				

The annexed notes 1 to 15 form an integral part of these condensed interim financial information.

For NBP Fullerton Asset Management Limited (Management Company)

**Chief Executive** 

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Director

# CONDENSED STATEMENT OF COMPREHENSIVE INCOME (UNAUDITED) FOR THE NINE MONTHS AND QUARTER ENDED MARCH 31, 2012

	Nine mon	ths ended	Quarter	ended
	March 31, 2012	March 31, 2011	March 31, 2012	March 31, 2011
		Rupees	in '000	
Net income for the period after taxation	182,695	227,764	263,624	40,548
Other comprehensive income	-	-	-	-
Total comprehensive income for the period	182,695	227,764	263,624	40,548

The annexed notes 1 to 15 form an integral part of these condensed interim financial information.

For NBP Fullerton Asset Management Limited (Management Company)

**Chief Executive** 

Director

Quarterly Report

# CONDENSED INTERIM DISTRIBUTION STATEMENT (UNAUDITED) FOR THE NINE MONTHS QUARTER ENDED MARCH 31, 2012

	Nine Mon	ths ended	Quarte	r ended
	March 31, 2012	March 31, 2011	March 31, 2012	March 31, 2011
		Rupees	in '000	
Accumulated loss brought forward	(287,976)	(455,186)	(476,224)	(310,614)
Final distribution for the year ended - June 30, 2011: 14.032% (2010: 9.163%)				
<ul><li>Bonus units: 15,601,886 (2010: 16,343,482)</li><li>Cash Distribution</li></ul>	(101,560) (25,392)	(100,808) (23,246)	-	-
Interim distribution for the quarter ended December 31, 2010 Nil (2010: 1.85%) - Bonus units - Cash Distribution		(17,650) (4,546)		(17,650) (4,546)
Element of income and capital gains included in prices of units sold less those in units redeemed amount representing income that forms part of the units holders' fund	4,896	104,939	(14,737)	23,528
Net income for the period	182,695	227,764	263,624	40,549
Accumulated loss carried forward	(227,337)	(268,733)	<u>248,887</u> (227,337)	(268,733)

The annexed notes 1 to 15 form an integral part of these condensed interim financial information.

For NBP Fullerton Asset Management Limited (Management Company)

**Chief Executive** 

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Director

# CONDENSED INTERIM STATEMENT OF MOVEMENT IN UNIT HOLDERS' FUNDS (UNAUDITED) FOR THE NINE MONTHS AND QUARTER ENDED MARCH 31, 2012

	Nine Mon	ths ended	Quarter	ended
	March 31, 2012	March 31, 2011	March 31, 2012	March 31, 2011
		Rupees	s in '000	
Net assets at the beginning of the period	926,795	959,138	836,658	992,062
lssue of 122,930,631 units (including 15,601,886 bonus units) (2011: 84,444,990 units)	695,763	479,360	197,163	270,917
Redemption of 105,458,684 units (2011: 93,146,914 units)	(678,695) 17,068	(667,556) (188,196)	(196,279) 884	(318,225) (47,308)
Final distribution (bonus) for the year ended June 30, 2011 : Bonus units	101,560	100,808	-	-
Interim distribution for the quarter ended December 31, 2010 Bonus units	-	17,650	-	17,650
Net element of income and capital gains included in prices of units issued less those in units redeemed				
<ul> <li>amount representing accrued loss and capital losses - transferred to income statement</li> </ul>	_	19,279	-	9,436
<ul> <li>amount representing income and capital gains - transferred to distribution statement</li> </ul>	(4,896) (4,896)	(104,939) (85,660)	14,737 14,737	(23,528) (14,092)
Net unrealised (diminution) / appreciation on remeasurement on investments classified as 'fair value through profit or loss'	138,914	51,869	191,481	(83,599)
Gain on sale of investments - net	6,292	171,716	53,672	123,647
Other operating income	37,489 182,695	4,178 227,764	<u>18,471</u> 263,624	500 40,548
Final distribution for the year ended June 30, 2011 (2010: 9.163%) - Bonus units: 15,601,886 (2010: 16,343,482 units) - Cash distribution	(101,560) (25,392)	(100,808) (23,246)	-	-
Interim distribution for the quarter ended December 31, 2010 Nil (2010: 1.85%)				
- Bonus units - Cash Distribution	-	(17,650) (4,546)		(17,650) (4,546)
Other comprehensive income	55,743	81,514	263,624	18,352
Element of income and capital gains included in prices of units issued less those in units redeemed	4,896	104,939	(14,737)	23,529
Net assets as at the end of the period	1,101,166	990,193	1,101,166	990,193

The annexed notes 1 to 15 form an integral part of these condensed interim financial information.

For NBP Fullerton Asset Management Limited (Management Company)

**Chief Executive** 

Director

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# CONDENSED INTERIM CASH FLOW STATEMENT (UNAUDITED) FOR THE NINE MONTHS AND QUARTER ENDED MARCH 31, 2012

$ \begin{array}{ c c c c c c c c c c c c c c c c c c c$		Nine Mo	nths ended	Quarter ended		
CASH FLOW FROM OPERATING ACTIVITIESNet income for the period before taxation $182,695$ $227,764$ $263,624$ $40,549$ AdjustmentsNet unrealised diminution / (appreciation) on remeasurement of investments classified as 'financial assets at fair value through profit or loss' $(138,914)$ $(51,869)$ $(191,481)$ $83,599$ Amortisation of preliminary expenses and floatation costs Element of (income) / loss and capital (gains) / losses included in prices of units issued less those in units redeemed $19,279$ $9,436$ (Increase) / decrease in assets Receivable from sale of investments Investments - net $9,052$ $(27,221)$ $8,444$ $(104,715)$ $(17,151)$ $(27,661)$ Dividend and profit receivable Payable to flow Tustes of investments Payable to flow fundangement Company Payable to Securities and Exchange Commission of Pakistan Payable to Securities and Exchange Commission of Pakistan Payable asinst purchase of investments $(41,244)$ $(216)$ $(41,244)$ $483515$ $(2,761)$ $(27,614)$ $(27,911)$ $(27,613)$ $(27,911)$ $(27,911)$ $(27,911)$ $(27,911)$ $(27,921)$ $(27,921)$ $(27,921)$ $(27,921)$ $(27,921)$ $(27,921)$ $(27,921)$ $(27,921)$ $(27,921)$ $(27,921)$ $(27,921)$ $(27,921)$ $(27,921)$ $(27,921)$ $(27,921)$ $(27,921)$ $(27,917)$ $(318,3815)$ $(32,795)$ $(27,917)$ $(318,3815)$ $(32,9212)$ Net cash used in / generated from operating activities $(695,763)$ $(67,7844)$ $(66,689)$ $(27,724)$ $(197,163)$ $(27,921)$ $(27,921)$ $(27,921)$ $(27,921)$ $(27,921)$ $(27,921)$ $(27,921)$ $(27,921)$ $(27,92$						
Net income for the period before taxation $182,695$ $227,764$ $263,624$ $40,549$ AdjustmentsAdjustmentsNet unrealised diminution / (appreciation) on remeasurement of investments classified as 'financial assets at fair value through profit or loss' $(138,914)$ $(51,869)$ $(191,481)$ $83,599$ Amortisation of preliminary expenses and floatation costs Element of (income) / loss and capital (gains) / losses included in prices of units issuel less those in units redeemed $(138,914)$ $(51,869)$ $(191,481)$ $83,599$ (Increase) / decrease in assets Receivable from sale of investments Investments - net Dividend and profit receivable Advances, deposits and prepayments $9,052$ $ 23,104$ $8,444$ (17,751) $(27,661)$ $(27,661)$ $(27,661)$ $(27,661)$ $(27,661)$ $(27,661)$ $(27,661)$ $(27,661)$ $(27,661)$ $(27,661)$ $(27,661)$ $(27,661)$ $(27,661)$ $(27,661)$ $(27,661)$ $(27,661)$ $(27,661)$ $(27,661)$ $(27,661)$ $(27,661)$ $(27,661)$ $(27,661)$ $(27,661)$ $(27,661)$ $(27,661)$ $(27,661)$ $(27,661)$ $(27,661)$ $(27,661)$ $(27,661)$ $(27,661)$ $(27,661)$ $(27,661)$ $(27,661)$ $(27,661)$ $(27,661)$ $(27,661)$ $(27,661)$ $(27,661)$ $(27,661)$ $(27,661)$ $(27,661)$ $(27,661)$ $(27,661)$ $(27,661)$ $(27,661)$ $(27,661)$ $(27,661)$ $(27,661)$ $(27,661)$ $(27,661)$ $(27,661)$ $(27,661)$ $(27,661)$ $(27,661)$ $(27,661$			Rupees	in '000		
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Net unrealised diminution / (appreciation) on remeasurement of investments classified as 'financial assets at fair value through profit or loss' Amortisation of preliminary expenses and floatation costs Element of (income) / loss and capital (gains) / losses included in prices of units issued less those in units redeemed $(138,914)$ $276$ $(51,869)$ $375$ $(191,481)$ $23$ $83,599$ $122$ (Increase) / decrease in assets Receivable from sale of investments Investments - net $(104,715)$ $(27,621)$ $(104,715)$ $(27,621)$ $(23,104)$ $(24,243)$ $8,444$ $(104,715)$ $(24,467)$ $(27,221)$ $(23,104)$ $(24,243)$ $8,444$ $(104,715)$ $(21,487)$ $(27,221)$ $(23,104)$ $(24,243)$ $8,444$ $(21,7151)$ $(27,661)$ $(23,104)$ $(24,243)$ $(24,487)$ $(21,661)$ $(24,483)$ $(21,601)$ $(21,467)$ $(24,431)$ $(21,467)$ $(21,611)$ $(21,467)$ $(22,611)$ $(21,661)$ $(24,483)$ $(21,160)$ $(21,160)$ Increase / (decrease) in liabilities Payable to the furstee Payable to the furstee Payable to the furstee Payable to the furstee Cash used in / generated from operating activities $(21,61)$ $(41,124)$ $(43,732)$ $323,795$ $(23,601)$ $(23,9911)$ $(31,835)$ $(23,9911)$ $(31,835)$ $(23,9911)$ $(27,917)$ $(31,835)$ $(24,262)$ $(37,954)$ $(27,917)$ $(31,835)$ $(25,2014)$ Net cash used in / generated from operating activities $(695,763)$ $(67,844)$ $(666,6689)$ $(27,792)$ $(197,163)$ $(27,792)$ $(27,917)$ $(31,835)$ $(25,001)$ $(37,954)$ $(27,917)$ $(31,835)$ $(25,2014)$ Net cash flow	Net income for the period before taxation	182,695	227,764	263,624	40,549	
of investments classified as 'financial assets at fair value through profit or loss' Amortisation of preliminary expenses and floatation costs Element of (income) / loss and capital (gains) / losses included in prices of units issued less those in units redeemed(138,914)(51,869)(191,481) $83,599$ 122Amortisation of preliminary expenses and floatation costs Element of (income) / loss and capital (gains) / losses included in prices of units issued less those in units redeemed-19,279-9,436(Increase) / decrease in assets Receivable from sale of investments Investments - net Dividend and profit receivable Advances, deposits and prepayments-19,529-133,706(Increase / (decrease) in liabilities Payable to the Management Company Payable to the Trustee Payable to Securities and Exchange Commission of Pakistan Payable against purchase of investments Accrued expenses and other liabilities(216) (216)4448 (170) (226) (23,104)(211,160)Net cash used in / generated from operating activities(41,124) (52,3815 (27,791)53,815 (27,9911)27,917 (32,795Net receipts from issue of units Distribution paid(695,763) (47,473)(479,360) (195,206) (195,206) (195,206) (195,206) (195,206) (195,206) (195,206) (195,206) (195,206) (195,206) (195,206) (195,206) (195,206) (195,206) (195,206) (195,206) (195,206) (195,206) (195,206) (195,206) (195,206) (195,206) (195,206) (195,206) (195,206) (195,206) (195,206) (195,206) (195,206) (195,206) (195,206) (195,206) (195,206) (195,206) (195,206) (195,206) (195,206) (195,206) <td>Adjustments</td> <td></td> <td></td> <td></td> <td></td>	Adjustments					
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Receivable from sale of investments9,052-23,1048,444Investments - net(41,980) $81,893$ (104,715)(17,151)Dividend and profit receivable(27,221)(8,427)(2,7,661)(12,475)Advances, deposits and prepayments(26,885)965(5,611)(12,483)Increase / (decrease) in liabilities(65,834)74,431(114,883)(21,160)Payable to the Management Company(216)448(170)622Payable to Securities and Exchange Commission of Pakistan(43,732)49,052-37,591Payable against purchase of investments(43,732)49,052-37,591Accrued expenses and other liabilities(41,124)53,8152,80639,212Net cash used in / generated from operating activities(695,763)(479,360)(197,163)(27,917)CASH FLOW FROM FINANCING ACTIVITIES(695,763)(479,360)(197,163)(27,917)Net cash flow from financing activities(7,473)(215,121)(1,526)-Net cash flow from financing activities(7,7374)108,674(37,954)99,744Net (decrease) / increase in cash and cash equivalents(70,374)108,674(37,954)99,744Cash and cash equivalents at the beginning of the period97,43422,40465,01431,334		44,057	195,549	72,166	133,706	
CASH FLOW FROM FINANCING ACTIVITIES         Net receipts from issue of units         Net payments on redemption of units         Distribution paid         Net cash flow from financing activities         (7,473)         (215,121)         197,163         (479,360)         (27,792)         (215,121)         197,63         (4,546)         (27,792)         Net cash flow from financing activities         (70,374)         108,674         (37,954)         99,744         Cash and cash equivalents at the beginning of the period         97,434       22,404         65,014       31,334	Receivable from sale of investments Investments - net Dividend and profit receivable Advances, deposits and prepayments Increase / (decrease) in liabilities Payable to the Management Company Payable to the Trustee Payable to Securities and Exchange Commission of Pakistan Payable against purchase of investments Accrued expenses and other liabilities	(41,980) (27,221) (5,685) (65,834) (216) 18 (218) (43,732) 3,024 (41,124)	(8,427) 965 74,431 448 9 (529) 49,052 4,835 53,815	$(104,715) \\ (27,661) \\ (5,611) \\ (114,883) \\ \hline (114,883) \\ \hline (170) \\ 23 \\ 242 \\ 2,711 \\ 2,806 \\ \hline (170) \\ 23 \\ 242 \\ 2,711 \\ 2,806 \\ \hline (170) \\ 23 \\ 242 \\ 2,711 \\ 2,806 \\ \hline (170) \\ 23 \\ 242 \\ 2,711 \\ 2,806 \\ \hline (170) \\ 23 \\ 242 \\ 2,711 \\ 2,806 \\ \hline (170) \\ 23 \\ 242 \\ 2,711 \\ 2,806 \\ \hline (170) \\ 23 \\ 242 \\ 2,711 \\ 2,806 \\ \hline (170) \\ 23 \\ 242 \\ 2,711 \\ 2,806 \\ \hline (170) \\ 23 \\ 242 \\ 2,711 \\ 2,806 \\ \hline (170) \\ 23 \\ 242 \\ 2,711 \\ 2,806 \\ \hline (170) \\ 23 \\ 242 \\ 2,711 \\ 2,806 \\ \hline (170) \\ 24 \\ 2,711 \\ 2,806 \\ \hline (170) \\ 24 \\ 2,710 \\ 24 \\ 2,711 \\ 2,806 \\ \hline (170) \\ 24 \\ 24 \\ 2,711 \\ 2,806 \\ \hline (170) \\ 24 \\ 24 \\ 2,711 \\ 2,806 \\ \hline (170) \\ 24 \\ 24 \\ 24 \\ 24 \\ 24 \\ 24 \\ 24 \\ 2$	$\begin{array}{c} (17,151)\\ (12,487)\\ 34\\ \hline (21,160)\\ \hline \\ 622\\ 1\\ 228\\ 37,591\\ 770\\ \hline 39,212\\ \end{array}$	
Net receipts from issue of units       695,763       479,360       197,163       270,917         Net payments on redemption of units       (37,784)       (366,689)       (27,792)       (195,206)       (14,546)         Distribution paid       (7,473)       (215,121)       1,957       (52,014)         Net cash flow from financing activities       (70,374)       108,674       (37,954)       99,744         Net (decrease) / increase in cash and cash equivalents during the period       (70,374)       108,674       (37,954)       99,744	Net cash used in / generated from operating activities	(62,901)	323,795	(39,911)	151,758	
Net payments on redemption of units(677,844)(666,689)(195,206)(318,385)Distribution paid(27,792)(215,121)1,957(52,014)Net cash flow from financing activities(7,473)(215,121)1,957(52,014)Net (decrease) / increase in cash and cash equivalents during the period(70,374)108,674(37,954)99,744Cash and cash equivalents at the beginning of the period97,43422,40465,01431,334	CASH FLOW FROM FINANCING ACTIVITIES					
during the period     97,434     22,404     65,014     31,334       Cash and cash equivalents at the beginning of the period     97,434     22,404     65,014     31,334	Net payments on redemption of units Distribution paid	(677,844) (25,392)	(666,689) (27,792)	(195,206)	(318,385) (4,546)	
		(70,374)	108,674	(37,954)	99,744	
Cash and cash equivalents at the end of the period         27,060         131,078         27,060         131,078	Cash and cash equivalents at the beginning of the period	97,434	22,404	65,014	31,334	
	Cash and cash equivalents at the end of the period	27,060	131,078	27,060	131,078	

The annexed notes 1 to 15 form an integral part of these condensed interim financial information.

### For NBP Fullerton Asset Management Limited (Management Company)

**Chief Executive** 

Director

# NOTES TO AND FORMING PART OF THE CONDENSED INTERIM FINANCIAL STATEMENTS (UNAUDITED) FOR THE NINE MONTHS AND QUARTER ENDED MARCH 31, 2012

# 1. LEGAL STATUS AND NATURE OF BUSINESS

NAFA Stock Fund (NSF) ('the Fund') was established under a Trust Deed executed between NBP Fullerton Asset Management Limited (NAFA) as Management Company and Central Depository Company of Pakistan Limited (CDC) as Trustee. The Trust Deed was executed on December 06, 2006 and was approved by the Securities and Exchange Commission of Pakistan (SECP) on December 20, 2006 in accordance with the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003 (NBFC Rules).

The Management Company of the Fund has been licensed to act as an Asset Management Company under the NBFC Rules through a certificate of registration issued by SECP. The registered office of the Management Company is situated at 9th Floor, Adamjee House, I.I.Chundrigar Road, Karachi.The Management Company is a member of Mutual Funds Association of Pakistan (MUFAP).

The Fund is an open-ended equity scheme and its units are listed on the Lahore Stock Exchange. Units are offered for public subscription on a continuous basis. The units are transferable and can be redeemed by surrendering them to the Fund.

The core objective of the Fund is to provide investors with long term capital growth from an actively managed portfolio invested primarily in listed companies in Pakistan.

The Pakistan Credit Rating Agency Limited (PACRA) has assigned an asset manager rating of AM2- (Positive Outlook) to the Management Company and has assigned short term performance ranking of "Four Star" to the Fund.

Title to the assets of the Fund is held in the name of Central Depository Company of Pakistan Limited as the trustee of the Fund.

## 2 BASIS OF PREPARATION

## 2.1 Statement Of Compliance

These condensed interim financial statements have been prepared in accordance with approved accounting standards as applicable in Pakistan for interim financial reporting. Approved accounting standards comprise of IAS 34: 'Interim Financial Reporting' (IAS 34), the Trust Deed, Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003 (NBFC Rules), the Non-Banking Finance Companies and Notified Entities Regulations, 2008 (NBFC Regulations) and the directives issued by the Securities and Exchange Commission of Pakistan (SECP). In cases where requirements differ, the requirements of the Trust Deed, NBFC Rules, NBFC Regulations or the said directive takes precedence.

- **2.2** These condensed interim financial information do not include all the information and disclosures required in the annual financial statements and should be read in conjunction with financial statements of the fund for the year ended June 30, 2011.
- 2.3 These condensed interim financial information are unaudited.
- 2.4 The directors of the asset management company declare that these condensed interim financial statements give a true and fair view of the Fund.

# **3 ACCOUNTING POLICIES**

The accounting policies adopted for the preparation of these condensed interim financial statements are the same as those applied in the preparation of the annual audited financial statements of the Fund for the year ended June 30, 2011.

# 4 CHANGE IN ACCOUNTING ESTIMATE

During the current period, the Fund has revised its methodology for determination of element of income / (loss) and capital gains / (losses) included in the prices of units issued less those in units redeemed. As per the revised methodology, element of income / (loss) and capital gains / (losses) included in the prices of units issued less those in units redeemed is determined based on the income earned during the period and unrealised appreciation / (diminution) arising during the period on available for sale securities and is taken directly to the distribution statement. Previously, the element was recognised based on cumulative values of units. The element represented by income earned during the period was recognised in the income statement and the remaining amount was taken directly to the distribution statement.

The revised methodology, in the opinion of the management, reflects a more appropriate manner for determination of element. The change in the presentation of element in the financial statements has been based on the recommendation of the Institute of Chartered Accountants of Pakistan (ICAP) to the Securities and Exchange Commission of Pakistan (SECP). As per ICAP's recommendation to the SECP, element of income, being in the nature of "equalization account" does not qualify for recognition either as expense or income as per International Financial Reporting Standards (IFRSs). Therefore, in order to enhance harmonization of mutual fund accounting with the primary accounting framework, the net balance of element of income at the end of the reporting period has been recognised directly in the distribution statement. The change did not have any impact on the net assets value (NAV) of the Fund. Had the management not revised its methodology:

- Income for the would have been higher by Rs. 4.90 million

- amount taken to distribution statement would have been lower by Rs. 60.99 million

_		Note	(Un-audited) March 31, 2012 Rupees	(Audited) June 30, 2011 in '000
5.	INVESTMENTS			
	At fair value through profit or loss - held for trading			
	Investments in shares of listed companies	5.1	1,051,192	870,297
	Investment in government securities - Market Treasury Bills	5.3	-	-
			1,051,192	870,297

### 5.1 Investments in shares of listed companies at fair value through profit or loss

						[	Investmer	nt as a percenta	ige of
Name of the investee company	As at July 1, 2011	Purchases during the period	Bonus / right shares	Sales during the period	As at March 31, 2012	Market value as at March 31, 2012	Net assets	Market value of total investments	Paid up capital of investee company held
			- Number of sh	ares		- (Rupees in '000)		%	
SHARES OF LISTED COMPANIES - Fully p OIL AND GAS	aid ordinary sha	res of Rs.10 ea	ch unless state	d otherwise					
Attock Petroleum Limited Attock Refinery Limited National Refinery Limited Oil & Gas Development Company	45,799 50,800 77,908	50,800 473,506 88,800	-	96,599 523,800 166,708	506	65	0.00 0.01 0.00	0.00 0.01 0.00	0.00 0.01 0.00
Limited Pakistan Oilfields Limited Pakistan Petroleum Limited Pakistan State Oil Company Limited	435,383 267,100 281,803 148,600	1,239,406 277,085 989,100 594,150	22,265	1,671,908 298,005 946,155 742,242	2,881 246,180 347,013 508	483 89,915 63,431 127	0.04 8.17 5.76 0.01	0.05 8.55 6.03 0.01	0.00 1.04 0.35 0.00
CHEMICALS Arif Habib Corporation Limited Engro Corporation Limited Fatima Fertilizer Company Limited Fauji Fertilizer Bin Qasim Limited Lotte Pakistan PTA Limited Sitara Chemical Industres Limited	237,269 1,685,000 658,245 900,100 598,000	1,216,500 1,612,000 2,120,000 1,677,800 1,324,000 255,819	183,081 100,075	1,211,000 1,847,000 3,803,000 1,466,896 2,224,100 598,000	5,500 185,350 2,000 969,224 - 255,819	179 18,402 47 120,998 - 27,396	0.02 1.67 0.00 10.99 0.00 0.00 2.49	0.02 1.75 0.00 11.51 0.00 0.00 2.61	0.01 0.57 0.00 1.43 0.00 0.00 11.94
Industrial Metals and Mining Crescent Steel & Allied Products International Industries Limited	2	176,500 749,209	:		176,500 749,209	3,466 22,386	0.31 2.03	0.33 2.13	3.13 6.25
CONSTRUCTION AND MATERIALS Attock Cement Limited Cherat Cement Limited D.G. Khan Cement Limited Fauji Cement Limited Lucky Cement Limited Thatta Cement Company Limited	- - - 137,886 1,250,000	452,104 2,351,534 2,271,100 2,200,000 1,520,348	-	639,000 2,150,000 749,701	452,104 2,351,534 1,632,100 50,000 908,533 1,250,000	34,690 46,349 59,359 281 103,073 27,050	3.15 4.21 5.39 0.03 9.36 2.46	3.30 4.41 5.65 0.03 9.81 2.57	0.52 2.46 0.37 0.00 0.28 1.57
GENERAL INDUSTRIALS Cherat Packaging Limited Ghani Glass Limited MACPAC Films Limited Thal Limited *	- 319,057	264,492 27,757 5,500 13,909	52,286	- 57,625	264,492 27,757 5,500 327,627	7,929 1,368 67 28,395	0.72 0.12 0.01 2.58	0.75 0.13 0.01 2.70	1.54 0.03 0.01 1.28
INDUSTRIAL ENGINEERING Millat Tractors Limited*	24,100	65,413	-	52,797	36,716	18,461	1.68	1.76	0.17
FOOD PRODUCERS Engro Foods Limited	-	400,000	-	400,000	-	-	0.00	0.00	0.00
PERSONAL GOODS Azgard Nine Limited (Non-voting) Nishat Chunian Limited Nishat Mills Limited	806,400 2,000 1,024	- 525,000	-	2,000 526,024	806,400	5,645	0.51 0.00 0.00	0.54 0.00 0.00	1.24 0.00 0.00
MEDIA Hum Television Network Limited	860,779	-	-	-	860,779	16,785	1.52	1.60	1.72
FIXED LINE TELECOMMUNICATION Pakistan Telecommunication Company Limi Wateen Telecom Limited	ited	552,500	:	552,500 1,046,741	453,259	1,174	0.11	0.11	0.07
ELECTRICITY The Hub Power Company Limited Nishat Power Limited	2,199,099 1,137,869	2,136,000 700,000	:	3,582,033 1,837,869	753,066	28,338	2.57 0.00	2.70 0.00	0.07 0.00
COMMERCIAL BANKS Alied Bank Limited Bank Alfalah Limited Bank Alfalah Limited MCB Bank Limited MCB Bank Limited Meezan Bank Limited National Bank of Pakistan United Bank Limited	467,648 50,000 559,267 231,569 1,626,292 321 359,758	404,500 - 1,158,800 3,701,119 1,309,477	78,262 39,357 203,287 109,220	89,526 50,000 559,267 863,804 2,889,239 677,966	860,884 - 565,922 1,829,579 921,421 991,269	55,165 - 99,285 51,777 42,035 76,011	5.01 0.00 9.02 4.70 3.82 6.90	5.25 0.00 9.44 4.93 4.00 7.23	0.11 0.00 0.07 0.26 0.07 0.08
NON LIFE INSURANCE TPL Direct Insurance		96,626	_	-	96,626	1,060	0.10	0.10	0.31
FINANCIAL SERVICES Jahangir Siddiqui Company Limited	20,000	50,020	-	20,000	50,020	1,000	0.00	0.00	0.00
SOFTWARE AND COMPUTER SERVIES Netsol Technologies Limited	3,880	-	-	3,880	-	-	0.00	0.00	0.00
Carrying value as at March 31, 2012					18,386,258	1,051,192 912,278	95.44	100	

\* The Face Value of shared held of Thal Limited & Millat Tractor is Rs.5

5.2 Investments include shares with market value of Rs 219.93 million (30 June 2011: 241.535 million) which have been pledged with National Clearing Company of Pakistan Limited for guaranteeing settlement of the Fund's trades in accordance with Circular number 11 dated October 23, 2007 issued by the SECP

## 5.3 Investment in government securities - 'At fair value through profit or loss'

				Fa	ce Value				
	Issue Date	Tenor	As at July 1, 2011	Purchases during the period	Sales/ matured during the period	As at March 31, 2012	Market value as at March 31, 2012	Market value of investments as a percentage of net assets	Market value as a percentage of total investment
			1		(Rupees in '	000)		1	1
	February 24, 2011 March 10, 2011 July 14, 2011	6 Months 6 Months 6 Months	-	50,000 60,000 60,000	50,000 60,000 60,000		-	-	-
	Carrying value as at March 31, 2012						-	_	
								-	
							<b>(</b> -	n-audited) 1arch 31, 2012	(Audited) June 30, 2011
								(Rupees ir	n '000)
6	DIVIDEND AND PROFIT RE	ECEIVABLE							
	Dividend receivable on equi Profit receivable on savings a		posits					29,584 175	2,110 428
								29,759	2,538
7	ACCRUED EXPENSES AND	OTHER LIA	BILITIES						
	Auditors' remuneration paya Settlement charges payable Bank Charges	ble						323 - 34	285 81 40
	Dank Charges							54	40

Settlement entriges payable			01
Bank Charges		34	40
Workers' Welfare Fund Payable	8	9,592	7,041
Others		1,400	878
		11,349	8,325

### 8 PROVISION FOR WORKERS' WELFARE FUND

The Finance Act, 2008 introduced an amendment to the Workers' Welfare Fund Ordinance, 1971 (WWF Ordinance). As a result of this amendment it may be construed that all Collective Investment Schemes / mutual funds (CISs) whose income exceeds Rs 0.5 million in a tax year, have been brought within the scope of the WWF Ordinance, thus rendering them liable to pay contribution to WWF at the rate of two percent of their accounting or taxable income, whichever is higher. In this regard, a constitutional petition has been filed by certain CISs through their trustees in the Honorable High Court of Sindh (the Court), challenging the applicability of WWF to the CISs, which is pending adjudication. However, without prejudice to the above, the Management Company made a provision for WWF contribution in the annual financial statements for the year ended June 30, 2011.

Subsequent to the year ended June 30, 2010, a clarification was issued by the Ministry of Labour and Manpower (the Ministry) which stated that mutual funds are not liable to contribute to WWF on the basis of their income. This clarification was forwarded by Federal Board of Revenue (FBR) (being the collecting agency of WWF on behalf of the Ministry) to its members for necessary action. Based on this clarification, the FBR also withdrew notice of demand which it had earlier issued to one of the mutual funds for collection of WWF. Notices of demand have also been issued to several other mutual funds and the matter has been taken up by the respective mutual funds with the FBR for their withdrawal on the basis of the above referred clarification of the Ministry.

Subsequent to the year ended June 30, 2011, the Honorable Lahore High Court (LHC) in a Constitutional Petition relating to the amendments brought in the WWF Ordinance, 1971 through the Finance Act, 2006, and the Finance Act, 2008, has declared the said amendments as unlawful and unconstitutional. The Management Company is hopeful that the decision of the LHC will lend further support to the Constitutional Petition which is pending in the SHC. Accordingly, the Management Company has stopped making accrual of this liability with effect from March 14, 2012. However, as a matter of abundant caution, the Management Company has decided to maintain the provision for WWF made till this date amounting to Rs. 9.592 million in these financial information.

# 9 CONTINGENCIES AND COMMITMENTS

There were no contingencies and commitments outstanding as at the period end.

### 10 TAXATION

The income of the Fund is exempt from income tax under clause 99 of Part I of the Second Schedule to the Income Tax Ordinance, 2001, subject to the condition that not less than ninety percent of its accounting income for the year, as reduced by capital gains, whether realised or unrealised, is distributed amongst the unit holders. The Fund intends to distribute such accounting income, if any, for the year ending June 30, 2012 to its unit holders. Accordingly, no tax liability has been recorded in the current period.

### 11 EARNINGS / (LOSS) PER UNIT

Earnings per unit (EPU) for the period ended March 31, 2012 has not been disclosed as in the opinion of the management determination of weighted average units for calculating EPU is not practicable.

## 12 TRANSACTIONS WITH CONNECTED PERSONS

- 12.1 Connected persons of the Fund include NBP Fullerton Asset Management Limited being the Management Company, Central Depository Company of Pakistan Limited being the Trustee, National Bank of Pakistan (NBP) and Alexandra Fund Management Pte. Limited being the sponsors, NAFA Provident Fund Trust, other collective investment schemes managed by the Management Company and directors and officers of the Management Company.
- 12.2 The transactions with connected persons are at contracted rates.
- 12.3 Remuneration and front end load payable to the Management Company is determined in accordance with the provisions of the NBFC Regulations and the Trust Deed respectively. Similarly, remuneration payable to Trustee is determined in accordance with the provisions of the Trust Deed.

### 12.4 Transactions during the period

12.4 Transactions during the period	(Unaudited)			
	Nine Months ended		Quarter ended	
	March 31, 2012	March 31, 2011	March 31, 2012	March 31, 2011
		Rupees	in '000	
NBP Fullerton Asset Management Limited - Management Company				
Remuneration of Management Company Front-end Load	19,733 6	21,484 496	5,609	7,114 104
National Bank of Pakistan - Sponsor				
Cash dividend	7,749	8,260	-	-
Alexandra Fund Management Pte. Limited - Sponsor				
Bonus units issued (1,392,347 units; March 31, 2011: 2,053,712 units) Units redeemed / transferred out (Nil ; March 31, 2011: 5,937,096 units)	-	- 40,000	-	- 40,000
Employees of the Management Company		.0,000		.0,000
Units issued / transfered in (2,024,263 units ; March 31, 2011 :Nil units) Units redeemed / transfered out (1,805,500 units; March 21, 2011 : 72,264 units)	13,414	-	4,950	-
March 31, 2011 : 73,264 units) Bonus units issued (4,932 units; March 31, 2011 : 9,476 units)	11,871	-	5,658	-
Central Depository Company of Pakistan Limited - Trustee				
Remuneration of trustee CDS Charges	1,426 44	1,430 172	497	474 65
NAFA Provident Fund Trust - Provident Fund				
Units Issued / transfered in (3,596,407 units; March 31, 2011: 4,378,756 units)	23,121	31,266	4,785	7,565
Units redeemed / transferred out (3,924,395 units; March 31, 2011: 4,706,572 units) Bonus units issued (01.207 units March 21, 2011: 77,000 units)	25,580	33,940	8,249	6,734
(81,397 units; March 31, 2011: 77,088 units)	-	-	-	-
NBP Employees Pension Fund				
Bonus units issued (4,077,451 units; March 31, 2011: 3,765,446 units)	-	-	-	-
Taurus Securities Limited				
Brokerage	335	302	207	77

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		(Un-audited) March 31, 2012	(Audited) June 30, 2011	
12.5	Balances outstanding as at period / year end	(Rupee	(Rupees in '000)	
1210	NBP Fullerton Asset Management Limited - Management Company			
	Management fee payable Others	1,867 354	2,404 33	
	National Bank of Pakistan - Sponsor			
	Investment held by the Sponsor in the Fund (7,500,000 units; June 30, 2011: 7,500,000 units) Deposit held by the Fund with the Sponsor	58,847 149	56,570 783	
	Alexandra Fund Management Pte. Limited - Sponsor			
	Investment held by the Sponsor in the Fund (10,164,592 units; June 30, 2011: 8,772,245 units)	79,753	66,166	
	Employees of the Management Company			
	Investment held by the Fund (254,772 units; June 30, 2011: 29,426 units)	1,999	222	
	Central Depository Company of Pakistan Limited - Trustee			
	Payable to Trustee	178	160	
	CDS charges payable Security Deposit	100	81 100	
	NAFA Provident Fund Trust - Provident Fund			
	Investment held in the Fund (266,233 units; June 30, 2011: 512,824 units)	2,089	3,868	
	NBP Employees Pension Fund			
	Investment held in the Fund (29,766,738 units; June 30, 2011: 21,306,598 units)	233,556	193,767	
	Tauras Securites Limited			
	Brokerage payable	65	67	
12				

### 13 SINDH SALES TAX ON REMUNERATION OF THE MANAGEMENT COMPANY

During the current period, the provincial government has levied General Sales Tax at the rate of 16% on the remuneration of the Management Company through Sindh Sales Tax on Services Act 2011 effective from July 1, 2011.

## 14 DATE OF AUTHORISATION FOR ISSUE

These condensed interim financial information were authorised for issue on April 17, 2012 by the Board of Directors of the Management Company.

### 15 GENERAL

15.1 Figures have been rounded off to the nearest thousand rupees.

15.2 Corresponding figures have been rearranged and reclassified, where necessary, for the purpose of comparison.

**15.3** The bifurcation of undistributed income into realised and unrealised income at the beginning and end of the period as required by the NBFC Regulations has not been disclosed as such bifurcation is not practicable.

For NBP Fullerton Asset Management Limited (Management Company)

**Chief Executive** 

Director