## MISSION STATEMENT

To rank in the top quartile in performance of

### **NAFA FUNDS**

relative to the competition,
and to consistently offer
Superior risk-adjusted returns to investors

#### **FUNDS' INFORMATION**

#### **Management Company**

NBP Fullerton Asset Management Limited - Management Company (Formerly National Fullerton Asset Management Limited)

#### **Board of Directors of the Management Company**

Mr. Qamar Hussain
Mr. Shahid Anwar Khan
Director
Mr. Gerard Lee How Cheng
Director
Mr. Patrick Pang Chin Hwang
Director
Mr. Shehryar Farooque
Director
Mr. Kamal Amir Chinoy
Director

Dr. Amjad Waheed Chief Executive Officer

#### Company Secretary & CFO of the Management Company

Mr. Muhammad Murtaza Ali

#### **Audit & Risk Committee**

Mr. Gerard Lee How Cheng
Mr. Shahid Anwar Khan
Mr. Shehryar Farooque
Member

#### **Trustee**

Central Depository Company of Pakistan Limited (CDC) CDC House, 99-B, Block "B" S.M.C.H.S., Main Shahra-e-Faisal, Karachi.

#### **Bankers to the Fund**

Allied Bank Limited Askari Bank Limited Bank Alflah Limited Bank Al Habib Limited Faysal Bank Limited Samba Bank Limited Habib Metropolitan Bank Limited MCB Bank Limited JS Bank Limited **United Bank Limited NIB Bank Limited** The Bank of Punjab KASB Bank Limited Standard Chartered Bank Pakistan Limited Arif Habib Bank Limited Soneri Bank Limited Royal Bank Of Scotland National Bank Of Pakistan Habib Bank Limited

#### **Auditors**

A.F. Ferguson & Co. Chartered Accountants State Life Building No. 1-C I.I. Chundrigar Road, P.O. Box 4716 Karachi.

#### **Legal Advisor**

M/S. Jooma Law Associates 205, E.I. Lines, Dr. Daudpota Road Karachi.

#### **Head Office**

9th Floor, Adamjee House I.I. Chundrigar Road, Karachi.

#### Lahore Office:

68-B-1, M.M. Alam Road, Gulberg 3, Lahore. Uan: 042-111-111-632 Phone No. 042-35778248-63 Fax: 042-35876806

#### Islamabad Office:

Plot No. 395, 396 Industrial Area, 1-9/3, Islamabad Uan: 051-111-111-632 Phone: 051-2514987

Fax: 051-4859031

#### **Peshawar Office:**

1st Floor Haji Tehmas Centre, Near KFC, Tehkal Payan University Road, Peshwar. Phone No. 92-91-5711784, 5711782 Fax: 92-91-5211780

#### Multan Office:

82 Khan Centre Near SP Chowk Abdali Road, Multan Cantt, Multan.

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### **DIRECTORS' REPORT**

The Board of Directors of NBP Fullerton Asset Management Limited (formerly: National Fullerton Asset Management Limited) is pleased to present the First Annual Report of **NAFA Savings Plus Fund** for the period from October 24, 2009 to June 30, 2010.

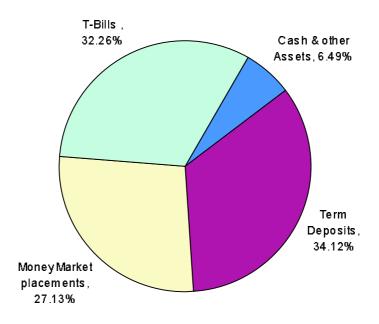
### **Fund's Performance**

NAFA Savings Plus Fund commenced its investments activity November 23, 2009 with an initial fund size Rs.407 Million. Since launch, the Fund size has increased to Rs.586 million as on June 30, 2010 i.e. a growth of 44%. During this period, Unit Price of the Fund has increased from Rs.9.7603 (Ex-Div) to Rs.10.3438 on June 30, 2010, thus showing an annualized return of 10.06%. The performance of the Fund is compared against that of a benchmark (Average 6-Month deposit rates of "A" and above rated Banks). The benchmark has recorded an annualized return of 8.02% during the same period.

NAFA Savings Plus Fund has earned a total income of Rs.43.48 million during the year. After deducting total expenses of Rs.9.13 million, the net income is Rs.34.35 million.

The asset allocation of NAFA Savings Plus Fund as on June 30, 2010 is as follows:

### Asset Allocation as on June 30, 2010



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### **Income Distribution**

In addition to interim distribution of 2.50%, the Board of Directors of the Management Company has also approved a final distribution of 3.00%, translating into total distribution of 5.50% of the par value. After final distribution, the net asset value per unit will be Rs.10.0438 on June 30, 2010.

### **Taxation**

As the above distribution is more than 90% of the income earned during the year, excluding realized and unrealized capital gains on investments, the Fund is not subject to tax under Clause 99 of the Part I of the Second Schedule of the Income Tax Ordinance, 2001.

### **Auditors**

The present auditors, Messrs A. F. Ferguson & Co., Chartered Accountants, retire and, being eligible, offer themselves for re-appointment.

### **Directors' Statement in Compliance with Code of Corporate Governance**

- 1. The financial statements, prepared by the management company of NAFA Savings Plus Fund, present fairly the state of affairs of the Fund, the result of its operations, cash flows and statement of movement in unit holders' funds.
- 2. Proper books of account of NAFA Savings Plus Fund have been maintained.
- 3. Appropriate accounting policies have been consistently applied in preparation of financial statements. Accounting estimates are based on reasonable and prudent judgment.
- 4. International Accounting Standards, as applicable in Pakistan, have been followed in preparation of financial statements.
- 5. The system of internal control is sound in design and has been effectively implemented and monitored.
- 6. There are no significant doubts upon NAFA Savings Plus Fund's ability to continue as a going concern.
- 7. There has been no material departure from the best practices of Corporate Governance, as detailed in the listing regulations.
- 8. A performance table/ key financial data is given in this annual report.
- 9. Outstanding statutory payments on account of taxes, duties, levies and charges, if any, have been fully disclosed in the financial statements.
- 10. The Board of Directors of the Management Company held three meetings during the period October 24, 2010 to June 30, 2010. The attendance of all directors is disclosed in the note 26 to these financial statements.
- 11. The detailed pattern of unit holding is disclosed in the note 25 to these financial statements.
- 12. All trades in the units of the Fund, carried out by directors, CEO, CFO, Company Secretary and their spouses and minor children are disclosed in note 22 to these financial statements.

### Acknowledgement

The Board takes this opportunity to thank its valued unit-holders for their confidence and trust in the Management Company, and providing the opportunity to serve them. It also offers its sincere gratitude to the Securities & Exchange Commission of Pakistan and State Bank of Pakistan for their patronage and guidance.

The Board also wishes to place on record its appreciation for the hard work, dedication and commitment shown by the staff and the Trustee.

On behalf of the Board of NBP Fullerton Asset Management Limited (formerly: National Fullerton Asset Management Limited)

Dr. Amjad Waheed, CFA Chief Executive Qamar Hussain Chairman

Date: August 25, 2010

Place: Karachi.

### TRUSTEE REPORT TO THE UNIT HOLDERS

Report of the Trustee pursuant to Regulation 41(h) and Clause 9 of Schedule V of the Non-Banking Finance Companies and Notified Entities Regulations, 2008

NAFA Savings Plus Fund (the Fund), an open-end scheme was established under a trust deed dated October 09, 2009, executed between National Fullerton Asset Management Limited, as the management company and Central Depository Company of Pakistan Limited, as the Trustee.

In our opinion, the management company has in all material respects managed the Fund for the period from October 24, 2009 to June 30, 2010 in accordance with the provisions of the following:

- (i) Limitations imposed on the investment powers of the management company under the constitutive documents of the Fund;
- (ii) The pricing, issuance and redemption of units are carried out in accordance with the requirements of the constitutive documents of the Fund; and
- (iii) The Non-Banking Finance Companies (Establishment and Regulations) Rules, 2003, the Non Banking Finance Companies and Notified Entities Regulations, 2008 and the constitutive documents of the Fund.

#### Muhammad Hanif Jakhura

Chief Executive Officer Central Depository Company of Pakistan Limited Karachi

September 06, 2010

## STATEMENT OF COMPLIANCE WITH THE BEST PRACTICES OF CODE OF CORPORATE GOVERNANCE FOR THE PERIOD FROM OCTOBER 24, 2009 TO JUNE 30, 2010

This statement is being presented to comply with the Code of Corporate Governance contained in Regulation No. 35 of Listing Regulations of the Lahore Stock Exchange for the purpose of establishing a framework of good Governance, whereby a listed Company is managed in compliance with the best practice of corporate governance.

NAFA Savings Plus Fund (the Fund) is an open end mutual fund and is listed at the Lahore Stock Exchange. The Fund, being a unit trust scheme, does not have its own Board. The Board of Directors of the Management Company manages the affairs of the Fund and has appointed the Chief Executive Officer (CEO), Chief Financial Officer (CFO) and the Company Secretary of NAFA and other necessary personnel to manage its affairs.

The Management Company has applied the principles contained in the Code in the following manner:

- 1. The Management Company encourages representation of independent non-executive directors. At present the Board consists of six non-executive directors including two independent directors. The Management Company is not listed on any stock exchange and therefore does not have minority interest.
- 2. The directors have confirmed that none of them is serving as a director in more than ten listed companies.
- 3. All the resident directors of the Management Company are registered as taxpayers and none of them has defaulted in payment of any loan to a banking company, a DFI or an NBFI or, being a member of a stock exchange, has been declared as a defaulter by that stock exchange.
- 4. Casual vacancies occurred during the period in the Board of the Management Company due to resignation of Syed Naseer ul Hassan and Mr. Rayomond H. Kotwal were filled by Mr. Kamal Amir Chinoy and Mr. Shehryar Faruque on May 17, 2010.
- 5. The Management Company has adopted a "Code of Business Ethics and Business Practices", which has been acknowledged by all the directors and distributed to employees of the Management Company.
- 6. The Board has developed a vision/mission statement overall corporate strategy and significant policies of the Fund. A complete record of the particulars along with the dates on which they were approved or amended has been maintained.
- 7. All the powers of the Board have been duly exercised and decisions on material transactions, including appointment and determination of remuneration and terms and conditions of employment of the CEO, have been taken by the Board.

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- 8. The meetings of the Board were presided over by the Chairman and the Board met at least once in every quarter during the period. Written notices of the Board meetings, along with agenda and working papers, were circulated at least seven days before the meetings. The minutes of the meeting were appropriately recorded and circulated.
- 9. The related party transactions have been placed before the Audit Committee and approved by the Board of Directors with necessary justification for non arm's length transactions if any, and pricing methods for transactions that were made on terms equivalent to those that prevail in the arm's length transactions only if such terms can be substantiated.
- 10. All the members of Board are well aware of operations of the Fund and Management Company, therefore no orientation courses were arranged during the period.
- 11. The Board has approved the appointment of Head of Internal Audit and his terms of employment.
- 12. Directors' Report has been prepared in compliance with the requirements of the Code and fully describes the salient matters required to be disclosed.
- 13. The financial statements of the Fund were duly endorsed by CEO and CFO before approval of the Board.
- 14. The Directors, CEO and Executives do not hold units of the Fund other than those disclosed in note 22 to the financial statements "Transactions with Connected Persons".
- 15. The Management Company has complied with the corporate and financial reporting requirements of the Code with respect to the Fund.
- 16. The Board has formed an Audit Committee. It comprises three members, all of whom are non-executive directors including the chairman of the Committee.
- 17. The meetings of the Audit Committee were held at least once every quarter prior to approval of the interim and final results of the Fund as required by the Code. Terms of Reference of the Audit Committee have been prepared and advised to the Committee for compliance.
- 18. There exists an effective internal audit function within the Management Company. The Management Company has appointed the Head of Internal Audit, who is considered suitably qualified and experienced for the purpose and are conversant with the policies and procedures of the Fund.
- 19. The Statutory Auditors of the Fund have confirmed that they have been given a satisfactory rating under the quality control review program of the Institute of Chartered Accountants of Pakistan, that they or any of the partners of the firm, their spouse and minor children do not hold units of the Fund and that the firm and all its partners are in compliance with the International Federation of Accountants (IFAC) guidelines on Code of Ethics as adopted by the Institute of Chartered Accountants of Pakistan.

- 20. The Statutory Auditors or the persons associated with them have not been appointed to provide other services except in accordance with the Listing Regulations and the auditors have confirmed that they have observed IFAC guidelines in this regard.
- 21. We confirm that all other material principles contained in the Code have been complied with.

Dated: September 14, 2010

Karachi

Dr. Amjad Waheed, CFA Chief Executive Officer

#### **FUND MANAGER REPORT**

### **NAFA Savings Plus Fund**

NAFA Savings Plus (NSPF) is an open-end Income Scheme.

### **Investment Objective of the Fund**

The objective of NAFA Savings Plus Fund is to minimize risk, preserve capital and generate a reasonable return along with a high degree of liquidity from a portfolio primarily constituted of bank deposits and money market instruments.

#### **Benchmark**

Average 6-Month deposit rates (A and above rated banks)

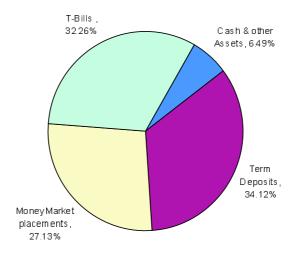
### **Fund's Performance Review**

This is the first Annual report since the launch of the Fund on November 21, 2009. The Fund size as on June 30, 2010 is Rs. 586 million. The Fund has experienced an annualized return of 10.06% since inception. During the same period the benchmark annualized return has been 8.02%. Hence, an outperformance by over 2.00%.

Being 'AA-(f)' rated, NSPF is one of the highest rated income fund in the market, with many features similar to those of money market funds. For instance, it cannot invest in any avenue which has more than six months to maturity, it cannot invest in TFCs/ Sukuks, and it can not invest in money market instruments below a credit rating of 'AA'. The investment value has not declined on any day since Fund's launch in November, 2009.

During FY10, both the money market as well as T-bill rates remained high. Going forward the return of your Fund is expected to further improve. This is mainly due to the discount rate increase subsequent to June 30, 2010. Furthermore, fiscal borrowing is expected to remain strong which will keep interest rates high.

The asset allocation of NSPF is fairly diversified and as on June 30, 2010 is as follows along with its credit quality:



Rating	% Allocation
AAA	32.38%
AA+	18.84%
AA	11.87%
AA-	38.18%
A	0.13%
Accruals, deferred costs & unrealized sales / (Payables)	-1.40%

### Distribution for the Financial Year 2010

Interim Period / Quarter		Cumulative Dividend Price per unit (Rs)	Ex-dividend Price per unit (Rs)
Jan 1- Mar 31, 10	2.5%	10.4315	10.1815
Apr 1- Jun 30, 10	3%	10.3438	10.0438

During the period there has been no significant change in the state of affairs of the Fund, other than stated above. NAFA Savings Plus Fund does not have any soft commission arrangement with any broker in the industry.

Following is the unit holder pattern of NAFA Savings Plus Fund by the size of unit holdings as of June 30, 2010.

Size of Unit holding (Units)	# of Unit Holders
1 - 1000	80
1001 - 5000	185
5001 - 10000	73
10001 - 50000	161
50001 - 100000	35
100001 - 500000	50
500001 - 1000000	11
1000001 - 5000000	9
5000001 - 10000000	2
	606

## REVIEW REPORT TO THE UNIT HOLDERS ON THE STATEMENT OF COMPLIANCE WITH THE BEST PRACTICES OF THE CODE OF CORPORATE GOVERNANCE

We have reviewed the Statement of Compliance with the best practices contained in the Code of Corporate Governance prepared by the Board of Directors of **NBP Fullerton Asset Management Limited** (Formerly National Fullerton Asset Management Limited) (the Management Company) of **NAFA Savings Plus Fund** to comply with the Listing Regulation No. 35 (Chapter XI) of The Lahore Stock Exchange where the Fund is listed.

The responsibility for compliance with the Code of Corporate Governance is that of the Board of Directors of the Management Company of the Fund. Our responsibility is to review, to the extent where such compliance can be objectively verified, whether the Statement of Compliance reflects the status of the Fund's compliance with the provisions of the Code of Corporate Governance and report if it does not. A review is limited primarily to inquiries of the Management Company's personnel and review of various documents prepared by the Management Company to comply with the Code.

As part of our audit of the financial statements, we are required to obtain an understanding of the accounting and internal control systems sufficient to plan the audit and develop an effective audit approach. We have not carried out any special review of the internal control system to enable us to express an opinion as to whether the Board's statement on internal control covers all controls and the effectiveness of such internal controls.

Sub-Regulation (xiii a) of Listing Regulation No. 35 notified by The Lahore Stock Exchange (Guarantee) Limited requires the Management Company to place before the Board of Directors for their consideration and approval related party transactions distinguishing between transactions carried out on terms equivalent to those that prevail in arm's length transactions and transactions which are not executed at arm's length price recording proper justification for using such alternate pricing mechanism. Further, all such transactions are also required to be separately placed before the audit committee. We are only required and have ensured compliance of the above requirements to the extent of approval of related party transactions by the Board of Directors and placement of such transactions before the audit committee. We have not carried out any procedures to determine whether the related party transactions were undertaken at arm's length prices or not.

Based on our review, nothing has come to our attention, which causes us to believe that the Statement of Compliance does not appropriately reflect the Management Company's compliance, in all material respects, with the best practices contained in the Code of Corporate Governance as applicable to the Fund for the period from October 24, 2009 to June 30, 2010.

A.F. Ferguson & Co.

**Chartered Accountants** 

Karachi

Dated: September 15, 2010

#### INDEPENDENT AUDITORS' REPORT TO THE UNIT HOLDERS

We have audited the accompanying financial statements of **NAFA Savings Plus Fund**, which comprise the statement of assets and liabilities as at June 30, 2010, and the related income statement, statement of comprehensive income, distribution statement, statement of movement in unit holders' fund and cash flow statement for the period from October 24, 2009 to June 30, 2010 and a summary of significant accounting policies and other explanatory notes.

#### Management Company's responsibility for the financial statements

The Management Company of the Fund is responsible for the preparation and fair presentation of these financial statements in accordance with the approved accounting standards as applicable in Pakistan. This responsibility includes: designing, implementing and maintaining internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error; selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances.

#### Auditor's responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with the auditing standards as applicable in Pakistan. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance whether the financial statements are free from material misstatements.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion, the financial statements give a true and fair view of the state of the Fund's affairs as at June 30, 2010 and of its financial performance and cash flows for the period from October 24, 2009 to June 30, 2010 in accordance with the approved accounting standards as applicable in Pakistan.

#### Other matters

In our opinion, the financial statements have been prepared in all material respects in accordance with the Non-Banking Finance Companies and Notified Entities Regulations, 2008.

A.F. Ferguson & Co. Chartered Accountants Engagement Partner: Rashid A. Jafer Dated: September 15, 2010 Karachi.

## STATEMENT OF ASSETS & LIABILITIES AS AT JUNE 30, 2010

	Note	2010
ASSETS		(Rupees in '000)
Balances with banks Investments Loans and receivables Profit receivable Prepayments and other receivables Preliminary expenses and floatation costs Total assets	4 5 6 7 8 9	232,320 189,079 159,000 9,450 428 2,295 592,572
LIABILITIES		
Payable to the Management Company Payable to the Trustee Payable to the Securities and Exchange Commission of Pakistan Payable on redemption of units Accrued expenses and other liabilities Total Liabilities	10 11 12 13	2,868 98 263 1,959 1,287 6,475
NET ASSETS		586,097
UNITHOLDERS' FUND (AS PER STATEMENT ATTACHED)		586,097
CONTINGENCIES AND COMMITMENTS	14	
		Number of units
Number of units in issue		56,661,450
NET ASSET VALUE PER UNIT	15	Rupees 10.3438

The annexed notes 1 to 32 form an integral part of these financial statements.

For NBP Fullerton Asset Management Limited (Formerly National Fullerton Asset Management Limited) (Management Company)

Chief Executive Chairman

## INCOME STATEMENT FOR THE PERIOD FROM OCTOBER 24, 2009 TO JUNE 30, 2010

INCOME	Note	For the Period from October 24, 2009 to June 30, 2010 (Rupees in '000)
INCOME		
Income from government securities Income from term deposit receipts Income from money market placements Profit on bank deposits Capital loss on sale of investments - net Net unrealised diminution in the value of investments at fair value	16	8,757 14,727 10,683 8,359 (5)
through profit or loss  Total income	5.2	<u>(89)</u> 42,432
EXPENSES		
Remuneration of the Management Company Remuneration of the Trustee Annual fee - Securities and Exchange Commission of Pakistan Securities transaction cost Bank charges Annual listing fee Rating fee Auditors' remuneration Printing charges Amortisation of preliminary expenses and floatation costs Total expenses	17 9	6,089 700 263 91 225 20 121 283 325 316 8,433
Net income from operating activities		33,999
Element of income / (loss) and capital gains / (losses) included in prices of units issued less those in units redeemed		1,048
Provision for workers' welfare fund	18	(701)
Net income for the period before taxation		34,346
Taxation	19	-
Net income for the period after taxation		34,346
Earnings per unit	20	

The annexed notes 1 to 32 form an integral part of these financial statements.

For NBP Fullerton Asset Management Limited (Formerly National Fullerton Asset Management Limited) (Management Company)

Chief Executive Chairman

#### STATEMENT OF COMPREHENSIVE INCOME FOR THE PERIOD FROM OCTOBER 24, 2009 TO JUNE 30, 2010

For the Period from October 24, 2009 to June 30, 2010

(Rupees in '000)

Net income for the period after taxation

34,346

Other comprehensive income for the period

-

Total comprehensive income for the period

34,346

The annexed notes 1 to 32 form an integral part of these financial statements.

For NBP Fullerton Asset Management Limited (Formerly National Fullerton Asset Management Limited) (Management Company)

Chief Executive Chairman

#### DISTRIBUTION STATEMENT FOR THE PERIOD FROM OCTOBER 24, 2009 TO JUNE 30, 2010

For the Period from October 24, 2009 to June 30, 2010 (Rupees in '000)

Net income for the period after taxation 34,346

Interim distribution for the quarter ended March 31, 2010: 2.50% (declared on April 29, 2010)

- Cash distribution (1,126)
- Bonus units (13,986)

Undistributed income carried forward 19,234

Undistributed income comprising of:

Realised income 19,323

The annexed notes 1 to 32 form an integral part of these financial statements.

For NBP Fullerton Asset Management Limited (Formerly National Fullerton Asset Management Limited) (Management Company)

Chief Executive Chairman

### STATEMENT OF MOVEMENT IN UNIT HOLDERS' FUND FOR THE PERIOD FROM OCTOBER 24, 2009 TO JUNE 30, 2010

For the Period from October 24, 2009 to June 30, 2010

(Rupees in '000)

Issue of 127,604,571 units - including 1,373,627 bonus units

Redemption of 70,943,121 units

1,279,412 (725,487) 553,925

Net element of (income) / loss and capital (gains) / losses included in prices of units issued less those in units redeemed

- amount representing (income) / loss and capital (gains) / losses transferred to income statement

(1,048)

Net unrealised diminution in the value of investments at fair value through profit or loss Capital loss on sale of investments - net Other net income for the period

Interim distribution for the quarter ended March 31, 2010: 2.50% (Date of distribution: April 29, 2010)

- Cash distribution
- Bonus units

(89) (5) 34,440

(1,126) (13,986)

13,986

Interim distribution: Issue of bonus units

Net Assets at the end of the period

586,097

The annexed notes 1 to 32 form an integral part of these financial statements.

For NBP Fullerton Asset Management Limited (Formerly National Fullerton Asset Management Limited) (Management Company)

Chief Executive Chairman

## CASH FLOW STATEMENT FOR THE PERIOD FROM OCTOBER 24, 2009 TO JUNE 30, 2010

	Note	For the Period from October 24, 2009 to June 30, 2010
CASH FLOW FROM OPERATING ACTIVITIES		
Net income for the period before taxation		34,346
Adjustments		
Net unrealised diminution in the value of investments at fair value through profit or loss  Amortisation of preliminary expenses and floatation costs  Element of (income) / loss and capital (gains) / losses included in prices of units issued less those in units redeemed		89 316 (1,048) 33,703
(Increase) / decrease in assets		33,703
Investments Loans and receivables Profit receivable Prepayments and other receivables		(189,168) (159,000) (9,450) (428) (358,046)
Increase / (decrease) in liabilities		
Payable to the Management Company Payable to the Trustee Payable to Securities and Exchange Commission of Pakistan Accrued expenses and other liabilities		257 98 263 1,287 1,905
Net cash outflow on operating activities		(322,438)
CASH FLOW FROM FINANCING ACTIVITIES		
Receipts from issue of units Payments on redemption of units Distributions paid Net cash inflow from financing activities		1,279,412 (723,528) (1,126) 554,758
Net increase in cash and cash equivalents during the period		232,320
Cash and cash equivalents at the beginning of the period		-
Cash and cash equivalents at the end of the period	4	232,320

The annexed notes 1 to 32 form an integral part of these financial statements.

For NBP Fullerton Asset Management Limited (Formerly National Fullerton Asset Management Limited) (Management Company)

Chief Executive Chairman

#### NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS FOR THE PERIOD FROM OCTOBER 24, 2009 TO JUNE 30, 2010

#### 1. LEGAL STATUS AND NATURE OF BUSINESS

NAFASavings Plus Fund (the Fund) was established under a Trust Deed executed between NBP Fullerton Asset Management Limited (NAFA) as Management Company (formerly National Fullerton Asset Management Limited) and Central Depository Company of Pakistan Limited (CDC) as Trustee. The Trust Deed was approved by the Securities and Exchange Commission of Pakistan (SECP) on October 09, 2009 in accordance with the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003 (NBFC Rules).

The Management Company of the Fund has been licensed to act as an Asset Management Company under the NBFC Rules through a certificate of registration issued by SECP. The registered office of the Management Company is situated at 9th Floor, Adamjee House, I.I. Chundrigarh Road, Karachi.

The Fund is an open-ended mutual fund and is listed on the Lahore Stock Exchange. Units are offered for public subscription on a continuous basis. The units are transferable and can be redeemed by surrendering to the Fund. The units of the Fund were initially offered for public subscription at par from November 16, 2009 to November 21, 2009.

The objective of the Fund is to provide an open-end income scheme, seeking to minimize risk, preserve capital and generate a reasonable return along with a high degree of liquidity from a portfolio primarily constituted of bank deposits and money market instruments.

The Pakistan Credit Rating Agency Limited (PACRA) has assigned an asset manager rating of AM2- to the Management Company. The Fund has been assigned a stability rating of 'AA-(f)'.

Title of the assets of the Fund is held in the name of Central Depository Company of Pakistan Limited as trustee of the Fund.

#### 2. BASIS OF PREPARATION

#### 2.1 Statement of compliance

These financial statements have been prepared in accordance with the approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of such International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board as are notified under the Companies Ordinance, 1984, the requirements of the Trust Deed, the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003 (the NBFC Rules), the Non-Banking Finance Companies and Notified Entities Regulations, 2008 (the NBFC Regulations) and directives issued by the Securities and Exchange Commission of Pakistan (SECP). Wherever the requirements of the Trust Deed, the NBFC Rules, the NBFC Regulations or directives issued by the SECP differ with the requirements of IFRS, the requirements of the Trust Deed, the NBFC Rules, the NBFC Regulations or the directives issued by the SECP prevail.

#### 2.2 Standards, interpretations and amendments to published approved accounting standards that are not yet effective:

The following standards, amendments and interpretations to existing standards have been published and are mandatory for the Fund's accounting periods beginning on or after January 1, 2010:

- a) IAS 7 (Amendment), 'Statement of Cash Flows' (effective from January 1, 2010). The amendment requires that only Expenditures that result in a recognised asset in the statement of financial position can be classified as investing activities. The amendment is not expected to have any impact on the Fund's financial statements.
- b) IAS 24 'Related Party Disclosures' (revised) (effective from January 1, 2011). The revised standard simplifies the disclosure requirements for government-related entities and clarifies the definition of a related party.

There are certain other new standards, amendments and interpretations that are mandatory for accounting periods beginning on or after January 1, 2010 but are considered not to be relevant or to have any significant effect on the Fund's operations and are therefore not detailed in these financial statements.

#### 2.3 Critical accounting estimates and judgments

The preparation of financial statements in conformity with approved accounting standards requires the use of certain critical accounting estimates. It also requires the management to exercise its judgment in the process of applying the Fund's accounting policies. Estimates and judgments are continually evaluated and are based on historical experience, including expectations of future events that are believed to be reasonable under the circumstances. The area where various assumptions and estimates are significant to the Fund's financial statements or where judgment was exercised in application of accounting policies principally relates to classification and valuation of investments (note 3.2 and 5).

#### 2.4 Accounting Convention

These financial statements have been prepared under the historical cost convention except that investments have been carried at fair value.

#### 2.5 Functional and Presentation Currency

These financial statements are presented in Pakistani Rupees, which is the Fund's functional and presentation currency,

### 3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The principal accounting policies applied in the preparation of these financial statements are set out below.

### Cash and cash equivalents 3.1

Cash and cash equivalents include demand deposits with banks, other short term highly liquid investments with original maturities of three months or less.

#### Financial assets

### 3.2

### Classification 3.2.1

The Fund classifies its financial assets in the following categories: at fair value through profit or loss, available for sale and loans and receivables. The classification depends on the purpose for which the financial assets were acquired. Management determines the classification of its financial assets at initial recognition and re-evaluates this classification on a regular basis.

Investments are categorised as follows:

#### a) Financial assets at fair value through profit or loss

Financial assets that are acquired principally for the purpose of generating profit from short-term fluctuations in prices are classified as held for trading in the 'Financial assets at fair value through profit or loss' category.

#### b) Available for sale

These are non-derivative financial assets that are intended to be held for an indefinite period of time which may be sold in response to needs for liquidity or changes in prices. These are those non-derivative financial assets that are designated as available for sale and are not classified as (a) financial assets at fair value through profit or loss or (b) loans and receivables.

#### c) Loans and receivables

These are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market.

#### Regularwaycontracts

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Regular purchases and sales of financial assets are recognised on the trade date - the date on which the Fund commits to purchase or sell the asset.

#### Initial recognition and measurement

#### 3.2.3

Financial assets are initially recognised at fair value plus transaction costs except for financial assets carried 'at fair value through profit or loss'. Financial assets carried 'at fair value through profit or loss' are initially recognised at fair value and transaction costs are recognised in the income statement.

#### Subsequent measurement

#### 3.2.4

Subsequent to initial recognition, government securities designated by the management as at fair value through profit or loss and available for sale are valued on the basis of rates announced by the Financial Market Association of Pakistan.

Net gains and losses arising on changes in the fair value of financial assets carried 'at fair value through profit or loss' and 'available for sale' are taken to the income statement and statement of comprehensive income respectively.

Loans and receivables are carried at amortised cost using the effective interest rate method

#### Impairment

### 3.2.5

The Fund assesses at each balance sheet date whether there is objective evidence that a financial asset or a group of financial assets is impaired. If any such evidence exists for 'available for sale' financial assets, the cumulative loss - measured as the difference between the acquisition cost and the current fair value, less any impairment loss on that financial asset previously recognised in the Income Statement is reclassified from Statement of Comprehensive income to the income statement.

For financial assets classified as 'loans and receivable', a provision for impairment is established when there is objective evidence that the fund will not be able to collect all amounts due according to original terms. The amount of the provision is the difference between the asset's carrying value and present value of estimated future cash outflows, discounted at the original effective interest rate.

#### 3.2.6 Derecognition

Financial assets are derecognised when the rightstoreceive cash flows from the financial assets have expired or have been transferred and the Fund has transferred substantially all risks and rewards of ownership.

#### 3.2.7 Offsetting of financial assets and liabilities

Financial assets and financial liabilities are offset and the net amount is reported in the Statement of Assets and Liabilities when there is a legally enforceable right to set off the recognised amounts and there is an intention to settle on a net basis, or realise the assets and settle the liabilities simultaneously.

#### 3.3 Financial liabilities

All financial liabilities are recognised at the time when the Fund becomes a party to the contractual provisions of the instrument.

Afinancial liability is derecognised when the obligation under the liability is discharged or cancelled or has been expired

#### 3.4 Preliminary expenses and floatation costs

Preliminary expenses and floatation costs represent expenditure incurred prior to the commencement of operations of the Fund. These costs are being amortised over a period of five years in accordance with the requirements set out in the Trust Deed of the Fund and the NBFC Regulations.

#### 3.5 Issue and redemption of units

Units issued are recorded at the offer price, determined by the Management Company for the applications received by the distributors during business hours on that date. The offer price represents the Net Asset Value per unit as of the close of the business day plus the allowable sales load, provision for transaction costs and any provision for duties and charges, if applicable. Currently, the Fund is not charging any sales load (front-endload).

Units redeemed are recorded at the redemption price, applicable to units for which the distributors receive redemption applications during business hours on that day. The redemption price represents the Net Asset Value per unit as of the close of the business day less any backend load, any duties, taxes, charges on redemption and any provision for transaction costs, if applicable. Currently, the Fund is not charging any backend load.

#### 3.6 Element of income / (loss) and capital gains / (losses) included in prices of units issued less those in units redeemed

An equalisation account called the 'element of income / (loss) and capital gains / (losses) included in prices of units issued less those in units redeemed' is created, in order to prevent the dilution of per unit income and distribution of income already paid out on redemption.

The Fund records that portion of the net element of income / (loss) and capital gains / (losses) relating to units issued and redeemed during an accounting period which pertains to income / (losses) that form part of the Unit Holders' Funds in a separate reserve account and any amount remaining in this reserve account at the end of an accounting period (whether gain or loss) is included in the amount available for distribution to the unit holders. The remaining portion of the net element of income / (loss) and capital gains / (losses) relating to units issued and redeemed during an accounting period is recognised in the Income Statement.

#### 3.7 Provisions

Provisions are recognised when the Fund has a present, legal or constructive, obligation as a result of past events, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate of the obligation can be made. Provisions are regularly reviewed and adjusted to reflect the current best estimate.

#### 3.8 Taxation

The income of the Fund is exempt from income tax under clause 99 of Part I of the Second Schedule to the Income Tax Ordinance, 2001 subject to the condition that not less than ninety percent of its accounting income for the year, as reduced by capital gains, whether realised or unrealised, is distributed among the unit holders.

The Fund is also exempt from the provisions of section 113 (minimum tax) under clause 11A of Part IV of the Second Schedule to the Income Tax Ordinance, 2001.

The Fund provides for deferred taxation using the balance sheet liability method on all major temporary differences between the amounts used for financial reporting purposes and amounts used for taxation purposes. In addition, the Fund also records deferred tax asset on unutilised tax losses to the extent that it is probable that the related tax benefit will be realised. However, the Fund has not recognised any amount in respect of deferred tax in these financial statements as the Fund intends to avail the tax exemption under clause 99 of Part I of the Second Schedule to the Income Tax Ordinance, 2001, in future years by distributing at least ninety percent of its accounting income for the year as reduced by capital gains, whether realised or unrealised, to its unit holders every year.

#### 3.9 Proposed distributions

Distributions declared subsequent to the balance sheet date are considered as non-adjusting events and are recognised in the financial statements in the period in which such distributions are declared.

#### 3.10 Revenue recognition

- Capital gains / (losses) arising on sale of investments are included in the Income Statement on the date at which the transaction takes place.
- Income from Term Deposit Receipts, Clean Placements and Certificate of Investments is recognised on an accrual basis.
- Unrealised gains / (losses) arising on revaluation of investments classified as 'financial assets at fair value through profit or loss' are included in the Income Statement in the period in which they arise.
- Profit on bank deposits is recognised on an accrual basis

#### 3.11 Net Asset Value per unit

The Net Asset Value per unit as disclosed in the Statement of Assets and Liabilities is calculated by dividing the net assets of the Fund by the number of units in circulation at the period end.

		Note	2010 Rupees in '000
4	BALANCES WITH BANKS		
	Current accounts Savings accounts Term Deposit Receipts		581 31,739 200,000 232,320
5	INVESTMENTS		
	At fair value through profit or loss - held for trading Government securities - Market Treasury Bills	5.1	189,079 189,079

#### 5.1 Investment in government securities - 'At fair value through profit or loss'

			Face value	)		Balance as at June 30, 2010		Market value as a
Issue date	Tenor	As at October 24, 2009	Purchases during the period	Sales / matured during the period	As at June 30, 2010	Market value	value as a percentage of net assets	percentage of total
			Nu	mber of shares -				
Market Treasury Bills								
27-Aug-09	6 months	-	100,000	100,000	_	-	_	_
15-Jan-09	12 months	-	50,000	50,000	-	-	-	-
05-Nov-09	3 months	-	45,000	45,000	-	-	-	-
03-Dec-09	6 months	-	60,000	60,000	-	-	-	-
03-Dec-09	6 months	-	40,000	40,000	-	-	-	-
14-Jan-10	3 months	-	50,000	50,000	-	-	-	-
11-Mar-10	3 months	-	40,000	40,000	-	-	-	-
25-Mar-10	3 months	-	50,000	50,000	-	-	-	-
18-Jun-09	12 months	-	62,000	62,000	-	-	-	-
08-Apr-10	3 months	-	50,000	50,000	-	-	-	-
03-Dec-09	6 months	-	15,000	15,000	-	-	-	-
03-Jun-10	3 months	-	85,000	45,000	40,000	39,259	6.70	20.76
03-Jun-10	3 months	-	50,000	_	50,000	49,074	8.37	25.96
18-Jun-09	12 months	-	100,000	100,000	_	-	-	-
17-Jun-10	3 months	-	60,000	15,000	45,000	43,964	7.50	23.25
17-Jun-10	6 months	-	60,000	-	60,000	56,782	9.69	30.03
						189,079		100.00
	Carrying	value before fair v	alue adjustment a	s at June 30, 201	10	189,168		

		Note	2010 Rupees in '000
5.2	Net unrealised diminution in value of investments at fair value through profit or loss		Rupees III 000
	Market value of investments Less: carrying value of investments		189,079 (189,168) (89)
6	LOANS AND RECEIVABLES		
	Clean Placements Certificates of Investment	6.1 6.1	35,000 124,000 159,000
6.1	Clean Placements and Certificates of Investment carry interest rate ranging from 12.05% - 13	3.00% and are ma	aturing upto September 13, 2010.
		Note	2010 Rupees in '000
7	PROFIT RECEIVABLE		
	Profit on savings deposits Profit on term deposit receipts Profit on certificates of investment Profit on clean placements		340 2,763 6,113 234 9,450
8	PREPAYMENTS AND OTHER RECEIVABLES		
	Prepaid rating fee Receivable against transfer sales		79 <u>349</u> 428
9	PRELIMINARY EXPENSES AND FLOATATION COSTS		
	Preliminary expenses and floatation costs incurred Less: amortisation during the period Balance as at June 30, 2010	9.1	2,611 316 2,295
9.1	Preliminary expenses and floatation costs represent expenditure incurred prior to the being amortised over a period of five years commencing from Nov 22, 2009 as per the	ne commencem requirements se	ent of operations of the Fund and are et out in the Trust Deed of the Fund.
		Note	2010 Rupees in '000
10	PAYABLE TO THE MANAGEMENT COMPANY		
	Management fee Others	10.1	983 1.885 2,868
10.1	Under the provisions of the Non Banking Finance Companies and Notified Entities	Regulations 20	INS the Management Company of the

10.1 Under the provisions of the Non Banking Finance Companies and Notified Entities Regulations, 2008, the Management Company of the Fund is entitled to a remuneration during the first five years of the Fund, of an amount not exceeding three percent of the average annual net assets of the Fund and thereafter of an amount equal to two percent of such assets of the Fund. The Management Company has charged its remuneration at the rate of two percent per annum for the current period. The remuneration is paid to the Management Company on a monthly basis in arrears.

		Note	2010 Rupees in '000
11	PAYABLE TO THE TRUSTEE		
	Trustee fee	11.1	98
11.1	The Trustee is entitled to a monthly remuneration for services specified therein, based on the daily net assets of the Fund.	rendered to the Fund under the provision	as of the Trust Deed as per the tariff
	Based on the Trust Deed, the tariff structure applicable to the Fr	und as at June 30, 2010 is as follows:	
	Amount of Funds Under Management (Average NAV)	Tariff per annum	
	Upto Rs 1,000 million	Rs 0.7 million or 0.20% p.a. of NAV,	whichever is higher
	On an amount exceeding Rs 1,000 million	Rs 2.0 million plus 0.10% p.a. of NA Rs. 1,000 million	√ exceeding
		Note 	2010 Rupees in '000
12	PAYABLE TO THE SECURITIES AND EXCHANGE COMMISSION OF PAKISTAN	10.1	
	Annual Fee	12.1	<u>263</u>
12.1	Under the provisions of the Non Banking Finance Companies marketfund is required to pay as annual fee to the SECP, an an	s and Notified Entities Regulations, 2008 nount equal to 0.075 percent of the averag	(the NBFC Regulations), a money e annual net assets of the Fund.
		Note	2010 Rupees in '000
13	ACCRUED EXPENSES AND OTHER LIABILITIES		
	Auditors' remuneration payable Payable to brokers Bank charges payable Provision for workers' welfare fund Printing charges payable	18	235 16 10 701 325 1,287
14	CONTINGENCIES AND COMMITMENTS		
	There were no contingencies and commitments outstanding	as at June 30, 2010.	
15	NET ASSET VALUE PER UNIT		
	The Net Asset Value per unit as disclosed on the Statement by the number of units in circulation at the period end.	of Assets and Liabilities is calculated by o	dividing the net assets of the Fund
		Note	For the Period from October 24, 2009 to June 30, 2010
16	PROFIT ON BANK DEPOSITS		Rupees in '000
	Income on savings deposits		8,359
17	AUDITORS' REMUNERATION	18	
	Audit fee Out of pocket expenses		248 35 283

#### 18 PROVISION FOR WORKERS' WELFARE FUND

The Finance Act, 2008 introduced an amendment to the Workers' Welfare Fund (WWF) Ordinance, 1971, whereby the definition of "industrial establishment" was amended to include therein, any establishment to which the West Pakistan Shops and Establishment Ordinance, 1968 (Ordinance of 1969) applies. Management Company of the Fund, based on a legal advice obtained through Mutual Funds Association of Pakistan (MUFAP) was of a firm view that Collective Investment Scheme (CIS) were not establishments and therefore, the WWF Ordinance should not be applicable to such schemes. The MUFAP had also filed a constitutional petition in the High Court of Sindh (the Court) on behalf of the members, challenging the applicability of WWF to the CIS. The said petition was dismissed by the Court vide its order dated May 25, 2010 on the main ground that the MUFAP (Petitioner) could not be held entitled to maintain a petition in respect of its members as it was not the aggrieved party. The Judgment recognises that the Trusts are covered by the scope of the definition of commercial establishment as contained in Ordinance of 1969 and, therefore, mutual funds and other funds appear to be covered unless it can be established that they fall with in the scope of exemption set out in Section 5 (1)(iii) of the Ordinance of 1969 i.e. the Trusts not run for profit or in the course of business does not make any profit. This could be examined when the aggrieved parties directly approached the Court for redressal.

In the meantime, clarification has been obtained by the MUFAP from the Ministry of Labour & Manpower, Workers' Welfare Fund, Govt. of Pakistan, which, through their letter nos. WWF (A - II)11.(5)/2010 dated July 8, 2010 and July 15, 2010, has clarified that the WWF Ordinance, 1971 does not have any provisions for the applicability of WWF on those entities whose income are exempt from income tax under any provisions of any law, and that mutual funds are a product being managed/sold by asset management companies which are liable to contribute towards the said WWF levy.

Various legal opinions are available on this matter. Some legal advisors are of the view that this levy is not applicable on CIS and therefore provision is not required to be created while there is also a contrary view according to which this levy has become applicable on the fund and the letter issued by the Ministry of Labour, Government of Pakistan has no legal significance.

Because of ambiguity created based on conflicting opinions by lawyers and as a matter of abundant caution the Management Company of the Fund has decided to recognize a provision for VWVF in these financial statements.

#### 19 TAXATION

The income of the Fund is exempt from income tax under clause 99 of Part I of the Second Schedule to the Income Tax Ordinance, 2001 subject to the condition that not less than 90 percent of its accounting income for the year / period, as reduced by capital gains, whether realised or unrealised, is distributed amongst the unit holders. The Fund has not recorded a tax liability in respect of income relating to the current period as the management company has decided to distribute at least 90 percent of the Fund's accounting income for the period as reduced by capital gains (whether realised or unrealised) to its unitholders.

### 20 EARNINGS PER UNIT

Earnings per unit (EPU) for the period from October 24, 2009 to June 30, 2010 has not been disclosed as in the opinion of the management, determination of weighted average units for calculating EPU is not practicable.

#### 21 FINANCIAL INSTRUMENTS BY CATEGORY

#### Assets

Balances with banks Investments Loans and receivables Profit receivable Other receivables

#### Liabilities

Payable to the Management Company Payable to the Trustee Payable on redemption of units Accrued expenses and other liabilities

	2010	
Loans and receivables	Assets at fair value through profit or loss	Total
	Rupees in '000	
232,320	-	232,320
-	189,079	189,079
159,000	-	159,000
9,450	-	9,450
349	-	349
401,119	189,079	590,198
	2010	
Liabilities at fair value through profit or loss	Other financial liabilities	Total
Liabilities at fair value through	Other financial	Total
Liabilities at fair value through	Other financial liabilitiesRupees in '000	2,868
Liabilities at fair value through	Other financial liabilitiesRupees in '000 2,868 98	2,868
Liabilities at fair value through	Other financial liabilitiesRupees in '000 2,868 98 1,959	2,868 98 1,959
Liabilities at fair value through	Other financial liabilitiesRupees in '000 2,868 98	2,868

#### 22 TRANSACTIONS WITH CONNECTED PERSONS

- 22.1 Connected persons include NBP Fullerton Asset Management Limited being the Management Company (NAFA) (formerly National Fullerton Asset Management Limited), Central Depository Company of Pakistan Limited being Trustee, National Bank of Pakistan (NBP), NIBBankLimited (NIB) (till March 31, 2010) and Alexandra Fund Management Pte. Limited being the sponsors, NAFAProvident Fund Trust being the employee contribution plan of the Management Company, other collective investment schemes managed by the Management Company and directors and officers of the Management Company.
- 22.2 On March 31, 2010, NIB has sold out its shareholding of NAFA to NBP. Accordingly, thereafter NIB is no longer a connected person for the Fund
- 22.3 The transactions with connected persons are in the normal course of business, at contracted rates and terms determined in accordance with market rates.
- 22.4 Remuneration to the Management Company is determined in accordance with the provisions of the NBFC Regulations and the Trust Deed.
- 22.5 Remuneration payable to the Trustee is determined in accordance with the provisions of the NBFC Regulations and the Trust Deed.

22.6	Details of the transactions with connected persons are as follows:	from October 24, 2009 to June 30, 2010
	NBP Fullerton Asset Management Limited - Management Company (Formerly National Fullerton Asset Management Limited)	Rupees in '000
	Management fee for the period Preliminary expenses and floatation costs paid by the Management	6,089
	Company on behalf of the Fund	2,611
	Central Depository Company of Pakistan Limited - Trustee Remuneration for the period	700
	National Bank of Pakistan - Sponsor Units issued during the period (3,000,000 units) Pre-IPO profit paid	30,000 187
	Cash dividend paid	750
	NIB Bank Limited - previously a Sponsor Units issued during the period (3,000,000 units) Units redeemed during the period (1,500,000 units) Profit on bank deposit	30,000 15,281 5,793
	Market treasury bills purchased during the period Investment in term deposit receipts Pre-IPO profit paid	96,961 50,000 197
	Alexandra Fund Management Pte. Limited - Sponsor Units issued during the period (4,000,000 units) Bonus units issued during the period (98,217 units)	40,000
	Pre-IPO profit paid  Employees of the Management Company	302
	Units issued during the period (1,654,024 units) Bonus units issued during the period (1,098 units)	16,765
	Units redeemed during the period (1,638,597 units)	16,667
	NAFA Provident Fund Trust - Provident Fund Units issued during the period (790,811 units) Bonus units issued during the period (9,655 units)	8,120
	Units redeemed during the period (388,401 units)	3,992

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For the Period

Amounts outstanding as at period end	June 30, 2010 Rupees in '000
NBP Fullerton Asset Management Limited - Management Company (Formerly National Fullerton Asset Management Limited) Management fee payable Others	983 1,885
Central Depository Company of Pakistan Limited - Trustee Remuneration payable	98
National Bank of Pakistan - Sponsor Investment held by the Sponsor in the Fund (3,000,000 units) Balance in current account	31,031 582
Alexandra Fund Management Pte. Limited - Sponsor Investment held by the Sponsor in the Fund (4,098,217 units)	42,391
Employees of the Management Company Investment held by the executives in the Fund (16,525 units)	171
NAFA Provident Fund Trust - Provident Fund Investment held in the Fund (412,064 units)	4.262

#### 23 PARTICULARS OF INVESTMENT COMMITTEE AND FUND MANAGER

Details of members of the investment committee of the Fundare as follows:

S. No	Name	Qualification Experience in years	
1	Dr. Amjad Waheed	MBA / Doctorate in Business Administration / CFA	22
2	Sajjad Anwar	CFA / MBA Finance	10
3	Irfan Malik	CFA / MBA	13
4	Tanvir Abid	CFA / MBA	11
5	Ahmed Noman	EMBA, CFA	14

23.1 Mr. Irfan Malik is the manager of the Fund. He is also the fund manager of NAFA Cash Fund and NAFA Islamic Income Fund.

### 24 TOP TEN BROKERS / DEALERS BY PERCENTAGE OF COMMISSION PAID

1	JGlobal Securities Pakistan Limited	42.34%
2	Invest Capital And Securities (Private) Limited	20.90%
3	IGI Finex Securities Limited	11.43%
4	KASB Securities Limited	7.47%
5	First Capital Securities Corporation Limited	5.47%
6	Atlas Capital Market (Private) Limited	5.08%
7	Invisor Securities (Private) Limited	2.68%
8	Elixir Securities Pakistan (Private) Limited	2.53%
9	JS Global Capital Limited	1.44%
10	BMA Capital Management Limited	0.66%
		100 00%

### 25 PATTERN OF UNIT HOLDING

22.7

Pattern of unit holding as at June 30, 2010

Category
Individuals Associated companies / Directors Insurance companies Banks / DFIs NBFCs Retirement funds Public Limited companies Others

Category

	2010	
Number of unit holders	Investment amount	Percentage investment
	Rupees in '000	
575	225,028	38.39%
4	93,201	15.90%
-	-	-
-	-	-
-	-	-
9	78,065	13.32%
8	32,940	5.62%
10	156,863	26.77%
606	586,097	100.00%

2010

#### 26 ATTENDANCE AT MEETINGS OF BOARD OF DIRECTORS

The 24th, 25th and 26th Board meetings were held on October 28, 2009, February 17, 2010 and April 29, 2010 respectively. Information in respect of attendance by Directors in the meetings is given below:

	Number of meetings				
Name of Director	Held	Attended	Leave granted	Meetings not attended	
Mr. Masood Karim Shaikh *	-	-	-	-	
Dr. Amjad Waheed	3	3	-	-	
Mr. Gerard Lee How Cheng	3	2	1	26th meeting	
Mr. Patrick Pang Chin	3	3	-	-	
Mr. Shahid Anwar Khan	3	1	2	24th & 26th meeting	
Mr. Qamar Hussain **	3	2	1	25th meeting	
Mr. Rayomond H. Kotwal	3	3	-	-	
Mr. Syed Naseer Ul Hasan	3	3	-	-	

<sup>\*</sup> Mr. Masood Karim Shaikh retired from the board with effect from October 16, 2009.

#### 27 FINANCIAL RISK MANAGEMENT

The Fund is a money market fund which primarily invests in government securities. The Fund's activities expose it to a variety of financial risks: market risk, credit risk and liquidity risk.

#### 27.1 Marketrisk

Market risk is the risk that the fair value or the future cash flows of a financial instrument may fluctuate as a result of changes in market prices.

The Management Company manages the market risk by monitoring exposure on marketable securities by following internal risk management policies and regulations laid down by the Securities and Exchange Commission of Pakistan.

Market risk comprises of three types of risk, currency risk, yield / interest rate risk and other price risk.

#### 27.1.1 Currency risk

Currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates. The Fund, at present is not exposed to currency risk as its operations are geographically restricted to Pakistan and all transactions are carried out in Pak Rupees.

#### 27.1.2 Yield/Interest rate risk

Yield interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates.

#### a) Sensitivity analysis for variable rate instruments

As at June 30, 2010, the Fund does not hold any variable rate instruments and is not exposed to cash flow interest rate risk.

#### b) Sensitivity analysis for fixed rate instruments

As at June 30, 2010 the Fund holds Market Treasury Bills which are classified as 'At fair value through profit or loss', exposing the Fund to fair value interestrate risk. In case of 100 basis points increase in rates announced by the Financial Market Association on June 30, 2010, with all other variables held constant, the net income for the period and net assets would be lower by Rs 467,267. In case of 100 basis points decrease in rates announced by the Financial Market Association on June 30, 2010, with all other variables held constant, the net income for the period and net assets would be higher by Rs 468,222.

The composition of the Fund's investment portfolio and rates announced by Financial Market Association is expected to change over time. Accordingly, the sensitivity analysis prepared as of June 30, 2010 is not necessarily indicative of the impact on the Fund's net assets of future movements in interest rates.

Yield / interest rate sensitivity position for on balance sheet financial instruments is based on the earlier of contractual repricing or maturity date and for off-balance sheet instruments is based on the settlement date.

<sup>\*\*</sup> Mr. Qamar Hussain was co-opted on the board with effect from October 16, 2009.

 JUNE 30, 2010					
	Exposed to Yield / Interest risk				
Total	Upto three months	More than three months and upto one year	More than one year	Not exposed to Yield / Interest risk	
		-Rupees in '00	0		
232,320	231,739	_	_	581	
189,079	132,297	56,782	_	-	
159,000	159,000	-	-	-	
9,450	-	-	-	9,450	
349	-	-	-	349	
590,198	523,036	56,782	-	10,380	
2,868	-	-	-	2,868	
98	-	-	-	98	
1,959	-	-	-	1,959	
586	-	-	-	586	
5,511		-		5,511	
584,687	523,036	56,782	-	4,869	
-	-	-	-	-	

The rates of return on financial instruments are as follows:

On balance sheet financial instruments

Payable to the Management Company

Off balance sheet financial instruments

Financial assets
Balances with banks
Investments
Loans and receivables
Profit receivable
Other receivables
Financial liabilities

Payable to the Trustee
Payable on redemption of units
Accrued expenses and other liabilities

On balance sheet gap

Off balance sheet gap

Balances with banks Term deposit receipts Market Treasury bills Clean Placements Certificates of Investment 2010 Percentage per annum

5.00 - 12.00 12.25 - 12.90 11.70 - 12.30 12.20 - 13.00 12.05 - 12.50

### 27.1.3 Price Risk

Price risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices (other than those arising from yield / interest rate risk or currency risk) whether those changes are caused by factors specific to the individual financial instrument or its issuer, or factors affecting all similar financial instruments traded in the market. Presently, the Fund is not exposed to any price risk as no equity securities are held by the Fund as on June 30, 2010.

### 27.2 Credit risk and management of credit risk

Credit risk arising from the inability of the counterparties to fulfill their obligations in respect of financial instrument contracts, is generally limited to the principal amount and accrued income thereon. The Fund's policy is to enter into financial instrument contracts by following internal guidelines such as approving counterparties, approving credit, obtaining adequate collateral and transacting through approved brokers.

The analysis below summarises the credit quality of the Fund's bank balances as at June 30, 2010

Bank Balances by rating category	2010 Percentage
A1+	92.05%
A-1+	5.63%
A1	0.64%
A-1	0.32%
A-2	1.36%
	100.00%

#### 27.2.1 Concentration of creditrisk

Concentration of credit risk exists when changes in economic or industry factors similarly affect groups of counterparties whose aggregate credit exposure is significant in relation to the Fund's total credit exposure. The Fund's portfolio mainly comprise of government securities and remaining transactions are entered into with diverse creditworthy counterparties thereby mitigating any significant concentration of credit risk to counterparties other than government.

#### 27.3 Liquidity risk

Liquidity risk is the risk that the Fund may not be able to generate sufficient cash resources to settle its obligation in full as they fall due or can only do so on terms that are materially disadvantageous to the Fund.

The Fund is exposed to daily cash redemptions, if any, at the option of unit holders. The Fund's approach to managing liquidity is to ensure, as far as possible, that the Fund will always have sufficient liquidity to meet its liabilities when due under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Fund's reputation. Its policy is therefore to invest the majority of its assets in government securities that can be readily disposed and are considered readily realisable.

The Fund has the ability to borrow in the short term to ensure settlement. However, during the current period, no borrowing was obtained by the Fund. The maximum amount available to the Fund from the borrowing would be limited to fifteen percent of the net assets upto 90 days and would be secured by the assets of the Fund. The facility would be ar interest at commercial rates.

In order to manage the Fund's overall liquidity, the Fund also has the ability to withhold daily redemption requests in excess of ten percent of the units in issue and such requests would be treated as redemption requests qualifying for being processed on the next business day. Such procedure would continue until the outstanding redemption requests come down to a level below ten percent of the units then in issue. The Fund did not withhold any significant redemptions during the period.

The table below analyses the Fund's financial liabilities into relevant maturity groupings based on the remaining period at the balance sheet date to the contractual maturity date. The amounts in the table are the contractual undiscounted cash flows.

June 30, 2010					
Total	Upto three months	More than three months and upto one year	More than one year		
Rupees in '000					

### Liabilities

Payable to the Management Company Payable to the Trustee Payable on redemption of units Accrued expenses and other liabilities

2,868	983	-	1,885
98	98	-	-
1,959	1,959	-	-
586	586	-	-
5,511	3,626	-	1,885

#### 28 UNIT HOLDERS' FUND RISK MANAGEMENT

The unit holders' fund is represented by redeemable units. These units are entitled to distributions and to payment of a proportionate share, based on the Fund's net asset value per unit on the redemption date. The relevant movements are shown on the statement of movement in unit holders' fund.

The Asset Management Company has taken undertaking from the sponsors to invest Rs 50 million for at least two years in compliance with Regulation 44 (3)(e)(ii) of the NBFC Regulations.

The Fund's objectives when managing unit holders' fund are to safeguard its ability to continue as a going concern so that it can continue to provide returns to unit holders and to maintain a strong base of assets under management.

In accordance with the risk management policies stated in note 27, the Fund endeavours to invest the subscriptions received in appropriate investments while maintaining sufficient liquidity to meet redemption request, such liquidity being augmented by short-term borrowings or disposal of investments where necessary.

#### 29 FAIR VALUE OF FINANCIAL INSTRUMENTS

Fair value is the amount for which an asset could be exchanged, or liability settled, between knowledgeable willing parties in an arm's length transaction. Consequently, differences can arise between carrying values and fair value estimates.

Underlying the definition of fair value is the presumption that the Fund is a going concern without any intention or requirement to curtail materially the scale of its operations or to undertake a transaction on adverse terms.

Financial assets which are tradeable in an open market are revalued at the market prices prevailing on the balance sheet date. The estimated fair value of all other financial assets and liabilities is not considered to be significantly different from book values as the items are either short term in nature or periodically repriced.

According to the amendments to International Financial Reporting Standard 7, Financial Instruments: Disclosure - Improving disclosures about financial instruments, an entity shall classify fair value measurements using a fair value hierarchy that reflects the significance of the inputs used in

in making the measurements. The fair value hierarchy has the following levels:

- quoted prices (unadjusted) in active markets for identical assets or liabilities (level 1);
- inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (i.e., as prices) or indirectly (i.e., derived from prices) (level 2); and
- inputs for the asset or liability that are not based on observable market data (unobservable inputs) (level 3).

The level in the fair value hierarchy within which the fair value measurement is categorised in its entirety shall be determined on the basis of the lowest level input that is significant to the fair value measurement in its entirety.

Investments of the Fund carried at fair value are categorised in level 1 category

#### 30 NON-ADJUSTING EVENTAFTER THE BALANCE SHEET DATE

The Board of Directors of the Management Company in their meeting held on July 05, 2010 have proposed a final distribution at the rate of 3%. The financial statements of the Fund for the period ended June 30, 2010 do not include the effect of the final distribution which will be accounted for in the financial statements of the Fundfor the year ending June 30, 2011.

#### 31 DATE OF AUTHORISATION FOR ISSUE

These financial statements were authorised for issue by the Board of Directors of the Management Company on August 25, 2010.

#### 32 GENERAL

Figures have been rounded off to the nearest thousand Rupees.

For NBP Fullerton Asset Management Limited (Formerly National Fullerton Asset Management Limited) (Management Company)

Chief Executive Chairman

### **PERFORMANCE TABLE**

Particulars	For the Period from October 24, 2009 to June 30, 2010
Net assets (Rs. '000')	586,097
Net Income (Rs. '000')	34,346
Net Asset Value per units (Rs.)	10.0438
Offer price per unit	10.0438
Redemption price per unit	10.0438
Highest offer price per unit (Rs.)	10.0438
Lowest offer price per unit (Rs.)	9.4773
Highest redemption price per unit (Rs.)	10.0438
Lowest redemption price per unit (Rs.)	9.4773
Total return of the fund	10.06%
Capital growth	4.56%
Income distribution	5.50%
Interim distribution per unit	0.2500
Final distribution per unit	0.3000
Distribution dates	
Interim	29-Apr-10
Final	5-Jul-10
Average annual return (launch date 21-11-09)	10.06%
(Since inception to June 30, 2010)	
Portfolio Composition (Please see Fund Manager Report)	
Weighted average portfolio duration	51 Days

<sup>&</sup>quot;Past performance is not necessarily indicative of future performance and that unit prices and investment returns may go down, as well as up."