

NBP Fullerton Asset Management Ltd.

A Subsidiary of National Bank of Pakistan

Your investments & "NAFA" grow together



Joint - Venture Partners

NAFA SAVINGS PLUS FUND

QUARTERLY REPORT MARCH 31 2014

MISSION STATEMENT

To rank in the top quartile in performance of

NAFA FUNDS

relative to the competition,

and to consistently offer

Superior risk-adjusted returns to investors.

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FUND'S INFORMATION

Management Company

NBP Fullerton Asset Management Limited - Management Company

Board of Directors of the Management Company

| Mr. Nausherwan Adil | Chairman |
|------------------------|-------------------------|
| Dr. Amjad Waheed | Chief Executive Officer |
| Mr. Wah Geok Sum | Director |
| Mr. Koh Boon San | Director |
| Mr. Kamal Amir Chinoy | Director |
| Mr. Shehryar Faruque | Director |
| Mr. Aamir Sattar | Director |
| Mr. Abdul Hadi Palekar | Director |

Company Secretary & CFO of the Management Company

Mr. Muhammad Murtaza Ali

Audit & Risk Committee

| Mr. Shehryar Faruque | Chairman |
|----------------------|----------|
| Mr. Koh Boon San | Member |
| Mr. Aamir Sattar | Member |

Human Resource Committee

| Mr. Nausherwan Adil | Chairman |
|-----------------------|----------|
| Mr. Wah Geok Sum | Member |
| Mr. Kamal Amir Chinoy | Member |

Trustee

Central Depository Company of Pakistan Limited (CDC) CDC House, 99-B, Block "B" S.M.C.H.S., Main Shahra-e-Faisal, Karachi.

Bankers to the Fund

Allied Bank Limited Askari Bank Limited Bank Alfalah Limited Bank Al-Habib Limited Faysal Bank Limited Samba Bank Limited Habib Metropolitan Bank Limited MCB Bank Limited JS Bank Limited United Bank Limited NIB Bank Limited The Bank of Punjab KASB Bank Limited Summit Bank Limited Soneri Bank Limited National Bank of Pakistan Habib Bank Limited Barclays bank Limited Sindh Bank Limited Al-Baraka Islamic Bank Limited

Auditors

A.F. Ferguson & Co. Chartered Accountants State Life Building No. 1-C I.I. Chundrigar Road, P.O.Box 4716 Karachi.

Legal Advisor

M/s Jooma Law Associates 205, E.I. Lines, Dr. Daudpota Road, Karachi.

Head Office:

7th Floor Clifton Diamond Building, Block No. 4, Scheme No. 5, Clifton Karachi. UAN: 111-111NFA (111-111-632), (Toll Free): 0800-20001, Fax: (021) 35825329 Website: www.nafafunds.com

Lahore Office:

7-Noon Avenue, Canal Bank, Muslim Town, Lahore. UAN: 042-111-111-632 Fax: 92-42-35861095

Islamabad Office:

Plot No. 395, 396 Industrial Area, 1-9/3 Islamabad. UAN: 051-111-11-632 Phone: 051-2514987 Fax: 051-4859031

Peshawar Office:

1st Floor, Haji Tehmas Centre, Near KFC, Tehkal Payan University Road, Peshawar. Phone: 92-91-5711784, 5711782 Fax: 92-91-5211780

Multan Office:

NBP City Branch, Hussain-a-Gahi, Multan. Phone No: 061-4502204 Fax No: 061-4502203

DIRECTORS' REPORT

The Board of Directors of NBP Fullerton Asset Management Limited is pleased to present the unaudited financial statements of NAFA Savings Plus Fund (NSPF) for the period ended March 31, 2014.

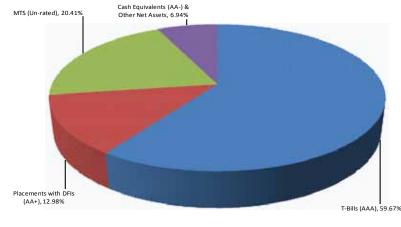
Fund's Performance

The size of NAFA Savings Plus Fund decreased from Rs. 3,053 million to Rs. 2,851 million during the period, i.e. a decline of 6.6%. During the nine month period, the unit price of the Fund increased from Rs. 9.4949 (Ex-Div) on June 30, 2013 to Rs. 10.0441 on March 31, 2014, thus showing an annualized return of 7.71% as compared to its Benchmark (Average 6-Month Deposit Rate of A and above rated banks) return of 6.95%. During the third quarter, the Fund size decreased by 6.45%. During the quarter, the unit price of the Fund has increased from Rs. 9.8523 (Ex-Div) on December 31, 2013 to Rs. 10.0441 on March 31, 2014, thus showing an annualized return of 7.90% as compared to its Benchmark annualized return of 7.30% for the same period. The performance of the Fund is net of management fee and all other expenses.

The Fund is rated 'AA-(f)' by PACRA, which denotes a very strong capacity to maintain relative stability in returns and very low exposure to risks. NSPF has many features similar to those of money market funds. For instance, it cannot invest in any avenue which has more than six months maturity, it cannot invest in TFCs, nor can it invest in money market instruments below a credit rating 'AA' category. The Fund is allowed to invest in MTS. However, NAFA's internal guidelines permit financing in only fundamentally strong companies. It is pertinent to mention that in this asset class the Fund provides financing at only pre-determined rate of return with no direct exposure to the stock market.

The State Bank of Pakistan increased the policy rate by 100bps to 10% during the period under review citing upside risks to the external account, depleting FX reserves, and rising inflation expectations. The return of the Fund is expected to improve in line with increase in the interest rates. The management is announcing monthly dividends since July 2011 and intends to continue this policy in future as well.

The Fund has earned total income of Rs.231.79 million during the period. After deducting expenses of Rs.61.46 million, the net income is Rs.170.33 million. The asset allocation of the Fund as on March 31, 2014 is as follows:



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Income Distribution

The Board of Directors of the Management Company has approved interim distribution of 5.66% of opening ex-NAV (5.687% of the par value) during the period.

Acknowledgement

The Board takes this opportunity to thank its valued unit-holders for their confidence and trust in the Management Company, and providing the opportunity to serve them. It also offers its sincere gratitude to the Securities & Exchange Commission of Pakistan and State Bank of Pakistan for their patronage and guidance.

The Board also wishes to place on record its appreciation for the hard work, dedication and commitment shown by the staff and the Trustee.

On behalf of the Board of NBP Fullerton Asset Management Limited

Chief Executive

Director

Date: April 30, 2014 Place: Karachi.

CONDENSED INTERIM STATEMENT OF ASSETS AND LIABILITIES AS AT MARCH 31, 2014

| | Note | Un-Audited March 31, 2014 | Audited June 30, 2013 |
|--|------|--|--|
| ASSETS | | (Rupees i | n '000) |
| Balances with banks Investments Receivable against Margin Trading System Profit receivable Receivable against issuance of units Deposits, prepayments and other receivables Preliminary expenses and floatation costs Total assets | 4 | 213,083 2,071,406 582,066 9,747 - 1,389 341 2,878,032 | 729,867 325,997 500,811 9,867 1,496,187 1,160 732 3,064,621 |
| LIABILITIES | | | |
| Payable to the Management Company Payable to the Central Depository Company Pakistan Limited - Trustee Payable to the Securities and Exchange Commission of Pakistan Payable on redemption of units Accrued expenses and other liabilities Total liabilities | | 10,861 277 1,707 2,637 11,206 26,688 | 3,062 181 1,018 71 7,016 11,348 |
| NET ASSETS | | 2,851,344 | 3,053,273 |
| Unit holders' funds (as per statement attached) | | 2,851,344 | 3,053,273 |
| CONTINGENCIES AND COMMITMENTS | 6 | (Number | of units) |
| Number of units in issue | | 283,882,117 | 303,915,562 |
| | | Rupee | es |
| Net asset value per unit | | 10.0441 | 10.0465 |

The annexed notes 1 to 12 form an integral part of this condensed interim financial information.

For NBP Fullerton Asset Management Limited (Management Company)

Chief Executive

Director

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CONDENSED INTERIM INCOME STATEMENT (UN-AUDITED) FOR THE NINE MONTHS PERIOD AND QUARTER ENDED MARCH 31, 2014

| | | Nine month ended | | Quarter | r ended |
|--|------|---|--|---|---|
| | Note | March 31, 2014 | March 31, 2013 (Rupee | March 31, 2014 | March 31, 2013 |
| INCOME | | | (Ruper | 23 III 000) | |
| Gain / (loss) on sale of investments - net Income from government securities Income from term deposit receipts Income from certificates of investment Income from clean placements Income from investment in sukuks and commercial paper Profit on bank deposits Income form Margin Trading System Net unrealised diminution on remeasurement of investments classifie as 'financial assets at fair value through profit or loss' Total Income | d | 177 28,463 7,474 3,245 264 407 126,526 66,063 (831) 231,788 | 871 26,980 1,534 11,454 1,130 11,404 15,274 41,859 (21) 110,485 | 150 16,274 - 462 116 - 36,546 23,379 - (731) 76,196 | 75 1,905 421 3,687 164 5,074 10,488 12,983 - (116) 34,681 |
| EXPENSES | | | | | |
| Remuneration of the Management Company Sindh sales tax on remuneration of the Management Company FED on remuneration of the Management Company Remuneration of the Trustee Annual fee - Securities and Exchange Commission of Pakistan Auditors' remuneration Amortisation of preliminary expenses and floatation costs Securities transaction costs Settlement and bank charges Annual listing fee Fund rating fee Legal and professional charges Other expenses Printing charges Total Expenses | | 34,131 6,366 5,461 2,572 1,707 397 391 44 6,626 30 165 44 - 44 57,978 | 14,647 2,344 - - 1,468 732 361 391 30 4,398 30 165 - - 187 20 24,773 | 10,827 2,010 1,732 823 542 76 128 21 2,324 10 55 17 - 18,565 | 4,978 797 - 492 249 75 128 1 1,666 10 54 - 61 - 8,511 |
| Net income from operating activities | | 173,810 | 85,712 | 57,631 | 26,170 |
| Provision for workers' welfare fund | | (3,476) | (1,714) | (1,152) | (523) |
| Net income for the period before taxation | | 170,334 | 83,998 | 56,479 | 25,647 |
| Taxation | 7 | - | - | - | - |
| Net income for the period after taxation | | 170,334 | 83,998 | 56,479 | 25,647 |
| Earnings per unit | | | | | |

The annexed notes 1 to 12 form an integral part of this condensed interim financial information.

For NBP Fullerton Asset Management Limited (Management Company)

Director

Chief Executive

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CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (UN-AUDITED) FOR THE NINE MONTHS PERIOD AND QUARTER ENDED MARCH 31, 2014

| | Nine mor | Nine month ended | | r ended |
|---|----------------|-------------------------------|-------------|-------------------|
| | March 31, 2014 | March 31, March 31, 2013 2014 | | March 31, 2013 |
| | | (Rupe | es in '000) | |
| Net income for the period after taxation | 170,334 | 83,998 | 56,479 | 25,647 |
| Other comprehensive income for the period | - | - | - | - |
| Total comprehensive income for the period | 170,334 | 83,998 | 56,479 | 25,647 |

The annexed notes 1 to 12 form an integral part of this condensed interim financial information.

For NBP Fullerton Asset Management Limited (Management Company)

Chief Executive

Director

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CONDENSED INTERIM DISTRIBUTION STATEMENT (UNAUDITED) FOR THE NINE MONTHS PERIOD AND QUARTER ENDED MARCH 31, 2014

| | Note | Nine month ended | | Quarter ended | |
|--|-------|-------------------|----------------------------|-------------------|-------------------|
| | litte | March 31, 2014 | March 31, 2013 (Rupe | March 31, 2014 | March 31, 2013 |
| | | | (Rupe | 25 111 000) | |
| Undistributed income brought forward | | 4,410 | 2,171 | 3,925 | 2,549 |
| Net income for the period after taxation | | 170,334 | 83,998 | 56,479 | 25,647 |
| Interim distributions during the nine months and quarter ended March 31, 2014 and March 31, 2013 respectively | | | | | |
| - Bonus units | 8 | (122,522) | (82,207) | (56,038) | (25,665) |
| - Cash distribution | 8 | (47,339) | (1,954) | (2) | (582) |
| Element of income / (loss) and capital gains / (losses) included in the prices of units issued less those in units | | | | | |
| redeemed | | (1,133) | 355 | (614) | 414 |
| Undistributed income carried forward | | 3,750 | 2,363 | 3,750 | 2,363 |

The annexed notes 1 to 12 form an integral part of this condensed interim financial information.

For NBP Fullerton Asset Management Limited (Management Company)

Chief Executive

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Director

CONDENSED INTERIM STATEMENT OF MOVEMENT IN UNIT HOLDERS' FUNDS (UN-AUDITED) FOR THE NINE MONTHS PERIOD AND QUARTER ENDED MARCH 31, 2014

| | | Nine mon | th ended | Quarter | ended |
|--|--------|-------------------|-------------------|-------------------|-------------------|
| | Note | March 31, 2014 | March 31, 2013 | March 31, 2014 | March 31, 2013 |
| | | | (Rupee | es in '000) | |
| Net assets at the beginning of the period | | 3,053,273 | 1,337,141 | 3,048,076 | 1,302,283 |
| lssue of 123,765,294 units including 12,204,838 bonus units (2013: 124,903,425 units) | | 1,123,255 | 1,174,982 | 197,638 | 612,068 |
| Redemption of 143,798,739 units (2013: 108,568,907 units) | | (1,448,179) | (1,092,851) | (450,847) | (438,100) |
| (2013.100,300,307 units) | | (324,924) | 82,131 | (253,209) | 173,968 |
| Net element of (income) / loss and capital (gains) / losses included | b | 4 4 2 2 | (255) | | (11.1) |
| in prices of units issued less those in units redeemed | | 1,133 | (355) | 614 | (414) |
| | | | | | |
| Net unrealised diminution on remeasurement of investments class | sified | | | | |
| as 'financial asstes at fair value through profit or loss' Gain / (loss) on sale of investments | | (831) 177 | (21) 871 | (731) | (116) 75 |
| Other income (net of expenses) | | 170,988 | 83,148 | 57,060 | 25,688 |
| Net income for the period | | 170,334 | 83,998 | 56,479 | 25,647 |
| | | | | | |
| Distribution: | | | | | |
| Interim distributions during the nine months and quarter ended | | | | | |
| March 31, 2014 and March 31, 2013 respectively | | | | | |
| -Bonus units | 8 | (122,522) | (82,207) | (56,038) | (25,665) |
| -Cash distribution | 8 | (47,339) | (1,954) | (2) | (582) |
| Add: Bonus distribution | | | | | |
| Interim distribution | | 122,522 | 82,207 | 56,038 | 25,665 |
| | | | | | |
| Element of income / (loss) and capital gains / (losses) included in of units issued less those in units redeemed - amount representing | | | | | |
| income / (losses) that form part of the unit holders' fund | 5 | (1,133) | 355 | (614) | 414 |
| | | | | | |
| Net assets at the end of the period | | 2,851,344 | 1,501,316 | 2,851,344 | 1,501,316 |
| | | | | | |

The annexed notes 1 to 12 form an integral part of this condensed interim financial information.

For NBP Fullerton Asset Management Limited (Management Company)

Chief Executive

Director

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CONDENSED INTERIM CASH FLOW STATEMENT (UNAUDITED) FOR THE NINE MONTHS PERIOD AND QUARTER ENDED MARCH 31, 2014

| | Nine mo | nth ended | Quarter | ended |
|---|-------------------|-------------------|-------------------|-------------------|
| | March 31, 2014 | March 31, 2013 | March 31, 2014 | March 31, 2013 |
| | | (Rupe | es in '000) | |
| CASH FLOW FROM OPERATING ACTIVITIES | | | | |
| Net income for the period before taxation | 170,334 | 83,998 | 56,479 | 25,647 |
| Adjustments | | | | |
| Net unrealised diminution on remeasurement of investments classified | | | | |
| as 'financial asstes at fair value through profit or loss' | 831 | 21 | 731 | 116 |
| Amortisation of preliminary expenses and floatation costs | 391 | 391 | 128 | 128 |
| (Gain) / losson sale of investments - net | (177) | (871) | (150) | (75) |
| | 171,379 | 83,539 | 57,188 | 25,816 |
| (Increase) / decrease in assets | | | | |
| Investments | (1,746,063) | 430,739 | (1,924,086) | 87,923 |
| Receivable against issuance of units | 1,496,187 | - | - | - |
| Receivable against Margin Trading System | (81,255) | (174,315) | 523,936 | (70,006) |
| Profit receivable | 120 | 844 | (6,686) | 439 |
| Deposits, prepayments and other receivables | (229) | 297 | (319) | 2,917 |
| | (331,240) | 257,565 | (1,407,155) | 21,273 |
| Increase / (decrease) in liabilities | 7 700 | 000 | 1.050 | (00) |
| Payable to the Management Company | 7,799 | 890 | 1,850 | 689 |
| Payable to the Trustee Payable to the Securities and Exchange Commission of Pakistan | 689 | 3 65 | (16) 542 | 8 249 |
| Accrued expenses and other liabilities | 4,190 | 1,963 | 1,895 | 687 |
| Accided expenses and other habilities | 12,774 | 2,921 | 4,271 | 1,633 |
| | 12,774 | 2,521 | | 1,055 |
| Net cash (outflow) / inflow on operating activities | (147,087) | 344,025 | (1,345,696) | 48,722 |
| CASH FLOW FROM FINANCING ACTIVITIES | | | | |
| Receipts from issue of units | 1,123,255 | 1,174,982 | 197,638 | 612,068 |
| Payments on redemption of units | (1,445,613) | (1,100,132) | (448,670) | (438,746) |
| Distributions | (47,339) | (1,954) | (2) | (582) |
| Net cash (outflow on) / inflow from financing activities | (369,697) | 72,896 | (251,034) | 172,740 |
| | | | | |
| Net (decrease) / increase in cash and cash equivalents | (51(704) | 416.021 | (1,596,730) | |
| during the period | (516,784) | 416,921 | (1,596,730) | 221,462 |
| Cash and cash equivalents at the beginning of the period | 729,867 | 156,039 | 1,809,813 | 351,498 |
| Cash and cash equivalents at the end of the period | 213,083 | 572,960 | 213,083 | 572,960 |
| | | | | |

The annexed notes 1 to 12 form an integral part of this condensed interim financial information.

For NBP Fullerton Asset Management Limited (Management Company)

Chief Executive

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Director

NOTES TO AND FORMING PART OF THE CONDENSED INTERIM FINANCIAL INFORMATION (UN-AUDITED) FOR THE NINE MONTHS PERIOD AND QUARTER ENDED MARCH 31, 2014

1 LEGAL STATUS AND NATURE OF BUSINESS

NAFA Savings Plus Fund (the Fund) was established under a Trust Deed executed between NBP Fullerton Asset Management Limited (NAFA) as the Management Company and Central Depository Company of Pakistan Limited (CDC) as the Trustee. The Trust Deed was approved by the Securities and Exchange Commission of Pakistan (SECP) on October 09, 2009 in accordance with the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003 (NBFC Rules).

The Management Company of the Fund has been licensed to act as an Asset Management Company under the NBFC Rules through a certi cate of registration issued by the SECP. The registered of ce of the Management Company is situated at 7th Floor, Clifton Diamond Building, Block 4, Scheme No. 5, Clifton, Karachi. The Management Company is a member of Mutual Funds Association of Pakistan (MUFAP).

The Fund is an open-ended mutual fund, categorised as an income scheme by the Management Company and is listed on the Lahore Stock Exchange. Units are offered for public subscription on a continuous basis. The units are transferable and can be redeemed by surrendering them to the Fund.

The objective of the Fund is to provide an open-end income scheme, seeking to minimize risk, preserve capital and generate a reasonable return along with a high degree of liquidity from a portfolio primarily constituted of bank deposits and money market instruments.

The Pakistan Credit Rating Agency Limited (PACRA) has assigned an asset manager rating of AM2 to the Management Company and a stability rating of 'AA-(f)' to the Fund.

Title to the assets of the Fund is held in the name of Central Depository Company of Pakistan Limited as the Trustee of the Fund.

2 BASIS OF PREPARATION

2.1 Statement of compliance

This condensed interim financial information has been prepared in accordance with the approved accounting standards as applicable in Pakistan for interim financial reporting. Approved accounting standards comprise of such International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board as are notified under the Companies Ordinance, 1984, the requirements of the Trust Deed, Non Banking Finance Companies (Establishment and Regulation) Rules, 2003 (NBFC Rules), Non Banking Finance Companies and Notified Entities Regulations 2008 (NBFC Regulations) and the directives issued by the SECP. Wherever the requirements of the Trust Deed, the NBFC Rules, the NBFC Regulations or directives issued by the SECP differ with the requirements of IFRSs, the requirements of the Trust Deed, the NBFC Rules, the NBFC

The disclosures made in this condensed interim financial information have been limited based on the requirements of International Accounting Standard 34: 'Interim Financial Reporting'. This condensed interim financial information does not include all the information and disclosures required in a full set of financial statements and should be read in conjunction with the published financial statements of the Fund for the year ended June 30, 2013.

In compliance with schedule V of the NBFC Regulations the directors of the Management Company hereby declare that this condensed interim financial information gives a true and fair view of the state of the Fund's affairs as at March 31, 2014.

3 ACCOUNTING POLICIES

The accounting policies adopted for the preparation of this condensed interim financial information are the same as those applied in the preparation of the annual published financial statements of the Fund for the year ended June 30, 2013.

| 4 | INVESTMENTS | Note | Un-audited March 31, 2014 (Rupees in | Audited June 30, 2013 '000) |
|---|---|------------|---|--------------------------------------|
| | Financial assets 'at fair value through profit or loss' - held for trading Government securities - Market Treasury Bills | 4.1 | 1,701,398 | 80,997 |
| | Loans and receivables Sukuk certificates Certificates of investment Letter of Placement | 4.2 4.3 | 270,000 100,008 370,008 | 120,000 125,000 - 245,000 |
| | | | 2,071,406 | 325,997 |

4.1 Investment in government securities - 'At fair value through profit or loss'

| | | Face Value | | | | | Market value as a | Market value as a |
|--|-------------------------------------|------------------------|-----------------------------------|---|-------------------------|--------------|-----------------------------|------------------------------------|
| Issue date | Tenor | As at July 01, 2013 | Purchases during the period | Sales / matured during the period | As at March 31, 2014 | Market Value | percentage of net assets | percentage of total investments |
| (Rupees in '000) | | | | | | % | | |
| Market Treasury Bills | | | | | | | | |
| 24-Jan-13 | 6 Months | 81,500 | 27,000 | 108,500 | - | - | - | - |
| 2-May-13 | 3 Months | - | 1,594,500 | 1,594,500 | - | - | - | - |
| 6-Sep-12 | 12 Months | - | 225,000 | 225,000 | - | - | - | - |
| 20-Sep-12 | 12 Months | - | 150,000 | 150,000 | - | - | - | - |
| 7-Aug-13 | 3 Months | - | 150,000 | 150,000 | - | - | - | - |
| 19-Sep-13 | 3 Months | - | 400,000 | 400,000 | - | - | - | - |
| 28-Nov-13 | 3 Months | - | 150,000 | 150,000 | - | - | - | - |
| 26-Dec-13 | 3 Months | - | 460,000 | 460,000 | - | - | - | - |
| 23-Jan-14 | 3 Months | - | 1,270,500 | 850,000 | 420,500 | 418,516 | 14.68 | 20.20 |
| 6-Mar-14 | 3 Months | - | 625,000 | - | 625,000 | 614,921 | 21.57 | 29.69 |
| 20-Mar-14 | 3 Months | - | 48,000 | - | 48,000 | 47,051 | 1.65 | 2.27 |
| 20-Mar-14 | 6 Months | - | 650,000 | - | 650,000 | 620,911 | 21.78 | 29.98 |
| | | | | | - | 1,701,398 | 59.67 | 82.14 |
| | Carrying Value as at March 31, 2014 | | | | | | | |
| Net unrealised (diminution) / appreciation on re-measurement of investments classified as 'financial assets at fair value through profit or loss' | | | | | | (831) | | |

4.2 Investment in Certificate of Investment

| | Name of Issuer | Maturity date | Rate | As at March 31, 2014 |
|-----|------------------------------------|---------------|--------|-------------------------|
| | Pak Brunei Investement Company Ltd | 27-Jun-14 | 10.40% | 270,000 |
| | | | | 270,000 |
| 4.3 | Investment in Letter of Placement | | | |

Name of Issuer Maturity date Rate As at March 31, 2014 PAIR Investment Company Limited 28-May-14 10.55% 100,008

5 PROVISION FOR WORKERS' WELFARE FUND

The Finance Act 2008 introduced an amendment to the Workers' Welfare Fund Ordinance, 1971 (WWF Ordinance). As a result of this amendment it may be construed that all Collective Investment Schemes / Mutual Funds (CISs) / Pension Funds whose income exceeds Rs. 0.5 million in a tax year, have been brought within the scope of the WWF Ordinance, thus rendering them liable to pay contribution to WWF at the rate of two percent of their accounting or taxable income, whichever is higher. In this regard, a Constitutional Petition has been filed by certain CISs through their trustees in the Honorable High Court of Sindh (SHC), challenging the applicability of WWF to the CISs / pension funds, which is pending adjudication. However, without prejudice to the above, the Management Company made a provision for WWF contribution in the annual financial statements for the year ended June 30, 2010.

During the year ended June 30, 2011, a clarification was issued by the Ministry of Labour and Manpower (the Ministry) on July 8, 2010 which stated that mutual funds are not liable to contribute to WWF on the basis of their income. However on December 14, 2010 the Ministry filed its response against the Constitutional Petition requesting the Court to dismiss the same. This response was contradictory to the earlier clarification issued by the Ministry. Show cause notices were then issued by the Federal Board of Revenue (FBR) to several mutual funds (CISs) / pension funds for the collection of WWF. In respect of such show cause notices, certain mutual funds (CISs) / pension funds have been granted stay by the Honorable SHC on the basis of the pending Constitutional Petition as referred to above.

In March 2013, a three member bench of the Sindh High Court in its judgement on various Constitutional Petitions challenging the amendments brought in the WWF Ordinance, 1971 through the Finance Act, 2006, and the Finance Act, 2008, held that WWF is a tax and consequently, the amendments introduced in the Workers' Welfare Fund Ordinance, 1971 through the Finance Act, 2006 and 2008 respectively (Money Bills) do not suffer from any constitutional or legal infirmity. This judgement was in contrast to the July 2011 single member bench decision of the Honorable Lahore High Court which had held such amendments as unlawful and unconstitutional for the reason that they were made through the money bills. For the CISs and pension funds, the issue of chargeability or otherwise of WWF levy to the CISs / pension funds is currently pending before the Honorable SHC

In view of the pending decision, the Management Company of the Fund, as a matter of abundant caution, has continued to maintain the provision for WWF amounting to Rs. 9.58 million (June 30, 2013 : Rs. 6.104 million) in this condensed interim financial information. Had the same not been made the net asset value per unit of the Fund would have been higher by Re. 0.0337 per unit.

6 CONTINGENCIES AND COMMITMENTS

6.1 There were no contingencies outstandings at March 31, 2014 and June 30, 2013.

| | Un-audited March 31, 2014 | Audited June 30, 2013 |
|---|---------------------------------|-----------------------------|
| | (Rupees ir | ו '000) |
| ² Commitments | | |
| Margin Trading System (MTS) transactions entered into by the Fund in respect of which the purchase transactions have not been settled | | |
| as at March 31, 2014. | 582,066 | 91,918 |

7 TAXATION

6.

The income of the Fund is exempt from income tax under clause 99 of Part I of the Second Schedule to the Income Tax Ordinance, 2001 subject to the condition that not less than ninety percent of its accounting income for the year, as reduced by capital gains, whether realised or unrealised, is distributed amongst the unit holders. The Fund intends to avail such exemption in the current and future periods. Accordingly, no provision has been made for current and deferred taxation in this condensed interim financial information.

8 INTERIM DISTRIBUTIONS

The Fund makes distribution on a monthly basis and has made the following distributions during the period:

| Dete | Dete Devillet | Bonus | | Cash | T-4-1 |
|--------------------|---------------|------------------|---------|--------------|---------|
| Date | Rate Per Unit | Units | Amount | Distribution | Total |
| | | Rupees in (′000) | | | |
| July 30, 2013 | Rs.0.0603 | 930,708 | 9,348 | 9,166 | 18,514 |
| August 29, 2013 | Rs.0.0653 | 954,350 | 9,583 | 9,923 | 19,506 |
| September 27, 2013 | Rs.0.0623 | 1,006,459 | 10,100 | 9,467 | 19,567 |
| October 29, 2013 | Rs.0.0613 | 927,734 | 9,313 | 9,315 | 18,628 |
| November 28, 2013 | Rs.0.0623 | 938,568 | 9,421 | 9,466 | 18,887 |
| December 27, 2013 | Rs.0.0623 | 1,865,462 | 18,719 | 0.31 | 18,719 |
| January 29, 2014 | Rs.0.0663 | 1,951,218 | 19,595 | 0.33 | 19,595 |
| February 28, 2014 | Rs.0.0702 | 1,988,794 | 19,962 | 0.35 | 19,962 |
| March 28, 2014 | Rs.0.0583 | 1,642,287 | 16,481 | 1.00 | 16,482 |
| | | 12,205,580 | 122,522 | 47,339 | 169,861 |

As per clause 11 of the Trust Deed and clause 5 of the Offering Document, the Management Company on behalf of the Fund, on a monthly basis (except June) distributes cash dividend, bonus, partially cash / bonus or in any other form acceptable to the Commission (such as bonus units) that may qualify under the tax laws. Net income (after deducting all the expenses of the Fund) earned upto 30th of each month may be distributed by the Management Company. The Board of Directors on April 19, 2011 have passed a resolution providing standing authorisation to the Chief Executive Officer to approve and declare interim dividends out of profits earned by the Fund upto the 30th of each month.

9 TRANSACTIONS WITH CONNECTED PERSONS

- 9.1 Connected persons include NBP Fullerton Asset Management Limited being the Management Company, Central Depository Company of Pakistan Limited being the Trustee, National Bank of Pakistan and Alexandra Fund Management Pte. Limited being the sponsors, NAFA Provident Trust Fund being the employee contribution plan of the Management Company, other collective investment schemes managed by the Management Company and directors and officers of the Management Company.
- 9.2 Transactions with connected persons are in the normal course of business, at contracted rates and terms determined in accordance with market rates.
- 9.3 Remuneration payable to the Management Company and the Trustee is determined in accordance with the provisions of the NBFC Regulations and the Trust Deed.
- 9.4 The details of transactions with connected persons and balances with them as at period end are as follows:

| | | Un-audited Nine month ended | | Un-audited Quarter ended | |
|-----|---|--------------------------------|----------------------------|----------------------------------|-------------------|
| | | March 31, 2014 | March 31, 2013 (Rupe | March 31, 2014 es in '000) | March 31, 2013 |
| 9.5 | Transactions during the period | | | | |
| | NBP Fullerton Asset Management Limited - Management Comp | any | | | |
| | Management fee for the period | , 34,131 | 14,647 | 10,827 | 4,978 |
| | Sindh sales tax on remuneration of the Management Company | 6,366 | 2,344 | 2,010 | 797 |
| | FED on remuneration of the Management Company | 5,461 | - | 1,732 | - |
| | Front end load | 1,822 | 789 | 469 | 521 |
| | Sindh Sales Tax on Sales Load | 152 | - | 152 | - |
| | FED on Sales Load | 69 | - | 69 | - |
| | Central Depository Company of Pakistan Limited - Trustee | | | | |
| | Remuneration for the period | 2,572 | 1,468 | 823 | 492 |
| | D 11 | | | | |

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| | Nine month ended | | Quarter ended | |
|---|-------------------|----------------|-------------------|-------------------|
| | March 31, 2014 | March 31, 2013 | March 31, 2014 | March 31, 2013 |
| | | (Rupe | es in '000) | |
| National Bank of Pakistan - Sponsor | | | | |
| Bonus units issued (3,930,973 units; 2013:Nil units) | - | - | - | - |
| Cash dividend paid | 47,332 | 1,953 | - | 581 |
| Purchased Treasuary Bill | 1,496,176 | 74,888 | - | 74,888 |
| T-Bills sold during the period | 149,785 | - | - | - |
| Placement of Term Deposit Receipts Profit on Term Deposit Receipts | 500,000 7,474 | - | - | - |
| From on term Deposit Receipts | 7,474 | - | - | - |
| Alexandra Fund Management Pte. Limited - Sponsor | | | | |
| Bonus units issued during the period (71,801 units; 2013: 175,986 units | 5) - | - | - | - |
| Units redeemed / transferred out (2,937,694 units; 2013: Nil units) | 29,586 | - | - | - |
| NAFA Provident Fund Trust - Provident Fund | | | | |
| Bonus units issued (25,622 units; 2013: 27,237 units) | - | - | | |
| Units issued / transferred in (230,541 units; 2013: 496,821 units) | 2,325 | 5,001 | 1,727 | 1,591 |
| Units redeemed / transferred out (633,844 units; 2013: 626,785 units) | 6,377 | 6,317 | 6,085 | 2,456 |
| Employees of the Management Company | | | | |
| Bonus units issued (19,260 units; 2013: 5,617 units) | - | - | - | - |
| Units issued / transferred in (1,686,261 units; 2013: 330,092 units) Units redeemed / transferred out (1,684,900 units; 2013: 370,799 units) | 16,978 16,978 | 3,323 3,732 | 4,188 5,221 | 1,377 899 |
| The plic definition to the second | | | | |
| Telenor Pakistan Ltd. Employees Provident Fund Purchased T-Bill | | | | |
| Sale of Market Treasuary Bill | - | 19,948 | - | - |
| Purchase of short term Islamic sukuk | - | 13,628 | - | - |
| Company Secretary / CFO | | | | |
| Bonus units issued (Nil units; 2013; 245 units) | - | - | - | - |
| Units issued / transferred in (Nil units; 2013; 15,234 units) | - | 153 | - | - |
| Units redeemed / transferred out (Nil units; 2013: 15,479 units) | - | 156 | - | - |
| International Industries Ltd. Employees Provident Fund | | | | |
| Bonus units issued (144,656 units; 2013; 143,417 units) | - | - | - | - |
| Units issued / transferred in (185,152 units; 2013; 2,865,535 units) | 1,869 | 28,844 | - | 9,454 |
| Units redeemed / transferred out (578,486 units; 2013; 2,961,699 units) | | 29,848 | 5,819 | 16,024 |
| T-Bills sold during the period T-Bills purchased during the period | 13,467 3,975 | - | 3,975 | - |
| i-bills purchased during the period | 3,973 | - | 3,973 | - |
| International Industries Ltd. Employees Gratuity Fund | | | | |
| Bonus units issued (213,532 units; 2013; 215,191 units) Units issued / transferred in (253,855 units; 2013; 4,199,547 units) | 2,562 | 42,270 | - | 16,580 |
| Units redeemed / transferred ut (3,084,295 units; 2013; 3,901,598 units) | 31,001 | 39,307 | 12,672 | 12,998 |
| T-Bills sold during the period | 15,961 | - | - | - |
| T-Bills purchased during the period | 8,944 | - | 8,944 | - |
| International Steels Ltd. Employees Gratuity Fund | | | | |
| Bonus units issued (20,209 units; 2013; 20,280 units) | - | - | - | - |
| Units issued / transferred in (28,761 units; 2013; 455,256 units) | 290 | 4,588 | 81 | 1,619 |
| Units redeemed / transferred out (287,385 units; 2013; 516,719 units) | 2,890 | 5,207 | 1,408 | 2,853 |
| Purchased HUBCO Short term sukuk T-Bills sold during the period | 1,312 798 | 1,312 | 1,312 | 1,312 |
| · bits sold daming the period | , 50 | | | |

| | Nine month ended | | Quarter ended | |
|---|----------------------------|----------------------------|----------------------------------|------------------------------|
| | March 31, 2014 | March 31, 2013 (Rupe | March 31, 2014 es in '000) | March 31, 2013 |
| International Steels Ltd. Employees Provident Fund Bonus units issued (28,186 units; 2013; 37,654 units) Units issued / transferred in (31,383 units; 2013; 758,657 units) Units redeemed / transferred out (116,908 units; 2013; 990,151 units) Purchased HUBCO Short term sukuk | - 317 1,176 5,279 | 7,626 9,982 5,279 | - - 702 5,279 | - 2,570 6,597 5,279 |
| T-Bills sold during the period | 998 | - | - | - |
| NBP Endowment Fund Student Loan Scheme Bonus units issued during the period (663 units; 2013: 79,253 units) Units redeemed / transferred out (Nil units; 2013: 397,977 units) | - | 4,000 | - | - |
| KAPCO Employees Pension Fund T-Bills purchased during the period | 4,981 | - | - | - |
| KAPCO Employees Provident Fund T-Bills purchased during the period | 1,993 | - | - | - |
| NAFA Money Market Fund T-Bills purchased during the period | 89,646 | - | - | - |
| NAFA Asset Allocation Fund T-Bills purchased during the period | 19,925 | - | - | - |
| Thal Limited Employees Retirement Benefit Fund T-Bills Sold during the period | 2,195 | - | - | - |
| Byco Oil Pakistan Limited- Employee Provident Fund T-Bills purchased during the period | 10,772 | - | 10,772 | - |
| Byco Petroleum Pakistan Limited –Employee Provident Fund T-Bills purchased during the period | 36,232 | - | 36,232 | - |
| NAFA Financial Sector Income Fund T-Bills Sold during the period | 63,637 | - | 63,637 | - |
| NAFA Government Securities Liquid Fund T-Bills Sold during the period | 149,720 | - | 149,720 | - |
| Thal Limited Employees Provident Fund T-Bills purchased during the period | 42,733 | - | 42,733 | - |
| Summit Bank Limited Bank profit earned by the fund on deposit in saving account | 64 | - | - | - |

| | Un-audited March 31, 2014 | Un-audited June 30, 2013 |
|---|---|--|
| 0.6 Amounts outstanding as at pariod and | (Rupee | es in '000) |
| 9.6 Amounts outstanding as at period end | | |
| NBP Fullerton Asset Management Limited - Management Company Receivable from the Management Company Remuneration payable to the Management Company Sindh sales tax payable on remuneration of the Management Company F.E.D on Management fee Front end load payable FED payable on sale load Sales tax payable on sale load Others | 700 3,620 672 4,832 1,230 151 68 288 | 700 1,960 314 193 307 - - 288 |
| Central Depository Company of Pakistan Limited - Trustee | | |
| Remuneration payable CDS Charges Payable Security Deposit | 277 109 100 | 181 81 100 |
| National Bank of Pakistan - Sponsor Investment held by the Sponsor in the Fund (155,879,369 units; June 30, 2013: 151,948,396 units) Balance in current account | 1,565,668 9,201 | 1,526,550 2,528 |
| NBP Endowment Fund Student Loan Scheme Investment held in the Fund (12,083 units; June 30, 2013: 11,419 units) | 121 | 115 |
| Alexandra Fund Management Pte. Limited - Sponsor Investment held by the Sponsor in the Fund (Nil units; June 30, 2013: 2,865,893 units) | - | 28,792 |
| Employees of the Management Company Investment held in the Fund (236,675 units; June 30, 2013: 71,551 units) | 2,377 | 719 |
| NAFA Provident Fund Trust - Provident Fund Investment held in the Fund (95,221 units; June 30, 2012: 561,595 units) | 956 | 4,751 |
| International Industries Ltd. Employees Gratuity Fund | | |
| Investment held in the Fund (4,357,005 units; June 30, 2013: 5,527,566) | 43,734 | 55,524 |
| International Industries Ltd. Employees Provident Fund Investment held in the Fund (2,162,554 units; June 30, 2013: 2,411,232) | 21,721 | 24,221 |
| International Steels Ltd. Employees Gratuity Fund Investment held in the Fund (262,015 units; June 30, 2013: 500,430) | 2,632 | 5,027 |
| International Steels Ltd. Employees Provident Fund Investment held in the Fund (397,089 units June 30, 2013: 457,429) | 3,988 | 4,595 |
| Summit Bank Limited Bank Balances | 2,096 | 5,564 |
| Hub Power Company Limited Short term Islamic Sukuk held | - | 120,000 |
| | Pa | ge 19 💻 |

10 CORRESPONDING FIGURES

Corresponding figures have been rearranged and reclassified, wherever necessary, for the purpose of comparison and better presentation. No significant changes to corresponding figures have been made during the current period.

11 DATE OF AUTHORISATION FOR ISSUE

These financial statements were authorised for issue by the Board of Directors of the Management Company on April 30, 2014.

12 GENERAL

12.1 Figures have been rounded off to the nearest thousand rupees.

For NBP Fullerton Asset Management Limited (Management Company)

Chief Executive

Director



Your investments & "NAFA" grow together



Joint - Venture Partners

Head Office

7th Floor Clifton Diamond Building, Block No. 4, Scheme No. 5, Clifton, Karachi.

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