

## NBP Fullerton Asset Management Ltd.

A Subsidiary of National Bank of Pakistan

Your investments & "NAFA" grow together



Joint - Venture Partners

# NAFA RIBA FREE SAVINGS FUND

QUARTERLY REPORT MARCH 31 2014

## MISSION STATEMENT

To rank in the top quartile in performance of

## **NAFA FUNDS**

relative to the competition,
and to consistently offer
Superior risk-adjusted returns to investors.

# Contents

FUND'S INFORMATION	03
DIRECTORS' REPORT	05
CONDENSED INTERIM STATEMENT OF ASSETS AND LIABILITIES	07
CONDENSED INTERIM INCOME STATEMENT	08
CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME	09
CONDENSED INTERIM DISTRIBUTION STATEMENT	10
CONDENSED INTERIM STATEMENT OF MOVEMENT IN UNIT HOLDERS' FUND	11
CONDENSED INTERIM CASH FLOW STATEMENT	12
NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS	13

#### **FUND'S INFORMATION**

## Management Company

#### NBP Fullerton Asset Management Limited - Management Company

## Board of Directors of the Management Company

Mr. Nausherwan Adil Chairman

Dr. Amjad Waheed Chief Executive Officer

Mr. Wah Geok Sum Director
Mr. Koh Boon San Director
Mr. Kamal Amir Chinoy Director
Mr. Shehryar Faruque Director
Mr. Amir Sattar Director
Mr. Abdul Hadi Palekar Director

## Company Secretary & CFO of the Management Company

Mr. Muhammad Murtaza Ali

## Audit & Risk Committee

Mr. Shehryar Faruque Chairman Mr. Koh Boon San Member Mr. Aamir Sattar Member

#### **Human Resource Committee**

Mr. Nausherwan Adil Chairman Mr. Wah Geok Sum Member Mr. Kamal Amir Chinoy Member

#### Trustee

Central Depository Company of Pakistan Limited (CDC) CDC House, 99-B, Block "B" S.M.C.H.S., Main Shahra-e-Faisal, Karachi.

#### Bankers to the Fund

Al-Baraka Islamic Bank Limited Bank Alfalah Limited Burj Bank Limited Habib Bank Limited Meezan Bank Limited

#### Auditors

A.F. Ferguson & Co. Chartered Accountants State Life Building No. 1-C I.I. Chundrigar Road, P.O.Box 4716 Karachi.

#### Legal Advisor

M/s Jooma Law Associates 205, E.I. Lines, Dr. Daudpota Road, Karachi.

#### Head Office:

7th Floor Clifton Diamond Building, Block No. 4, Scheme No. 5, Clifton Karachi. UAN: 111-111NFA (111-111-632), (Toll Free): 0800-20001, Fax: (021) 35825329 Website: www.nafafunds.com

#### Lahore Office:

7-Noon Avenue, Canal Bank, Muslim Town, Lahore. UAN: 042-111-111-632 Fax: 92-42-35861095

#### Islamabad Office:

Plot No. 395, 396 Industrial Area, 1-9/3 Islamabad. UAN: 051-111-111-632 Phone: 051-2514987 Fax: 051-4859031

## Peshawar Office:

1st Floor, Haji Tehmas Centre, Near KFC, Tehkal Payan University Road, Peshawar. Phone: 92-91-5711784, 5711782 Fax: 92-91-5211780

#### Multan Office:

NBP City Branch, Hussain-a-Gahi, Multan. Phone No: 061-4502204 Fax No: 061-4502203

## **DIRECTORS' REPORT**

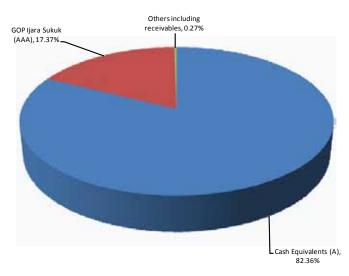
The Board of Directors of NBP Fullerton Asset Management Limited is pleased to present the unaudited financial statements of NAFA Riba Free Savings Fund (NRFSF) for the period ended March 31, 2014.

## Fund's Performance

The size of NAFA Riba Free Savings Fund decreased from Rs. 3,028 million to Rs. 2,771 million during the period, i.e. a decline of 8.5%. During nine month period, the unit price of the Fund increased from Rs. 9.5463 (Ex - Div) on June 30, 2013 to Rs. 10.1054 on March 31, 2014, thus showing an annualized return of 7.80% as compared to its Benchmark (Average 6-Month Deposit Rate of A- and above rated Islamic banks) return of 6.69%. During the third quarter the Fund size decreased by 20.01%. During the quarter, the unit price of the Fund has increased from Rs. 9.9071 (Ex-Div) on December 31, 2013 to Rs. 10.1054 on March 31, 2014, thus showing an annualized return of 8.12% as compared to its Benchmark return of 6.70% for the same period. The performance of the Fund is net of management fee and all other expenses.

NRFSF is an Islamic Income Scheme with no direct or indirect exposure to stock market. The stability rating of the Fund by PACRA is AA-(f), which denotes a very strong capacity to maintain relative stability in returns and very low exposure to risks. The Fund aims to consistently provide better returns than profit rates offered by Islamic Banks / Islamic windows of commercial banks, while also providing easy liquidity along with a good quality credit profile. The maturity of any single instrument except GOP Ijara Sukuks cannot exceed six months. GOP Ijarah Sukuks are floating rate Shariah compliant securities with six monthly coupon resets. This minimizes pricing risk.

The Fund has earned total income of Rs.237.01 million during the period. After deducting expenses of Rs.50.62 million, the net income is Rs.186.39 million. The asset allocation of the Fund as on March 31, 2014 is as follows:



## Income Distribution

The Board of Directors of the Management Company has approved interim distribution of 5.55% of opening ex-NAV (5.6% of the par value) during the period.

## Acknowledgement

The Board takes this opportunity to thank its valued unit-holders for their confidence and trust in the Management Company, and providing the opportunity to serve them. It also offers its sincere gratitude to the Securities & Exchange Commission of Pakistan and State Bank of Pakistan for their patronage and guidance.

The Board also wishes to place on record its appreciation for the hard work, dedication and commitment shown by the staff and the Trustee.

On behalf of the Board of NBP Fullerton Asset Management Limited

Chief Executive Director

Date: April 30, 2014 Place: Karachi.

Note

**Un-Audited** 

Audited

# CONDENSED INTERIM STATEMENT OF ASSETS AND LIABILITIES AS AT MARCH 31, 2014

	Note	March 31, 2014 Rupe	June 30, 2013 es in '000
ASSETS			
Balances with banks Investments Prepayment and other receivables Profit receivable Preliminary expenses and floatation costs Receivable against issue of units Total assets	4	2,282,195 481,216 208 32,798 291 - 2,796,708	739,483 764,718 300 18,733 431 1,513,571 3,037,236
LIABILITIES			
Payable to the Management Company Payable to the Trustee Payable to Securities and Exchange Commission of Pakistan Payable against redemption of units Accrued expenses and other liabilities Total liabilities		9,849 276 1,846 5,394 8,454 25,819	3,039 169 930 200 4,451 8,789
NET ASSETS	_	2,770,889	3,028,447
Unit holders' fund (As per statement attached)	_	2,770,889	3,028,447
CONTINGENCIES AND COMMITMENTS	6	Number	of units
Number of units in issue	_	274,199,221	300,153,817
	_	Rup	ees
Net asset value per unit	=	10.1054	10.0897

For NBP Fullerton Asset Management Limited (Management Company)

The annexed notes 1 to 12 form an integral part of this condensed interim financial information.

# CONDENSED INTERIM INCOME STATEMENT (UN-AUDITED) FOR THE NINE MONTHS AND QUARTER ENDED MARCH 31, 2014

Nine month ended

Quarter ended

	Note	March 31, 2014	March 31, 2013	March 31, 2014 es in '000)	March 31, 2013
INCOME			(Rupe	C3 III 000)	
Profit on bank deposits Capital gain on sale of investments - net Income on GOP Ijara Sukuks Net unrealised appreciation on re-measurement of investments		190,787 (199) 38,793	30,221 213 59,578	63,740 (14) 11,387	11,343 - 20,180
classified as 'financial assets at fair value through profit or los  Total income	ss'	7,633 237,014	580 90,592	4,044 79,157	31,523
EXPENSES					
Remuneration of the Management Company Sindh sales tax on remuneration of the Management Company FED on remuneration of the Management Company Remuneration of the Trustee Annual fee - Securities and Exchange Commission of Pakistan Annual listing fee Securities transaction cost Bank charges Auditors' remuneration Fund rating fee Printing and related costs Amortisation of preliminary expenses and floatation costs Legal and professional charges		30,770 5,736 4,923 2,602 1,846 32 45 143 385 145 31 141 25	10,914 1,746 - 1,252 655 30 55 307 382 150 33 151	9,838 1,826 1,574 878 590 12 3 2 81 84 31 46 25	4,153 664 - 375 249 10 4 91 90 50 - 50
Total expenses		46,824	15,690	14,990	5,736
Net income from operating activities		190,190	74,902	64,167	25,787
Provision for workers' welfare fund	5	(3,804)	(1,498)	(1,284)	(516)
Net income for the period before taxation		186,386	73,404	62,883	25,271
Taxation	7	-	-	-	-
Net income for the period after taxation		186,386	73,404	62,883	25,271
For the control of					

Earnings per unit

The annexed notes 1 to 12 form an integral part of this condensed interim financial information.

For NBP Fullerton Asset Management Limited (Management Company)

# CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (UN-AUDITED) FOR THE NINE MONTHS AND QUARTER ENDED MARCH 31, 2014

	Nine mor	Nine month ended		r ended
	March 31, 2014	March 31, 2013	March 31, 2014	March 31, 2013
		(Rupe	es in '000)	
Net income for the period after taxation	186,386	73,404	62,883	25,271
Other comprehensive income for the period	-	-	-	-
Total comprehensive income for the period	186,386	73,404	62,883	25,271

The annexed notes 1 to 12 form an integral part of this condensed interim financial information.

For NBP Fullerton Asset Management Limited (Management Company)

# CONDENSED INTERIM DISTRIBUTION STATEMENT (UN-AUDITED) FOR THE NINE MONTHS AND QUARTER ENDED MARCH 31, 2014

	Nine month ended		Quarter	ended	
	March 31, 2014	March 31, 2013	March 31, 2014	March 31, 2013	
		(Rupe	es in '000)		
Undistributed income brought forward	7,007	2,244	9,013	3,308	
Net income for the period after taxation	186,386	73,404	62,883	25,271	
Interim distributions during the nine months and quarter ended March 31, 2014					
- Bonus units	(133,919)	(73,362)	(57,950)	(25,381)	
- Cash Distribution	(46,015)	(8)	(3)	(6)	
Element of income / (loss) and capital gains / (losses) included in prices of units issued less those in units redeemed	(2,145)	890	(2,629)	(24)	
Undistributed income carried forward	11,314	3,168	11,314	3,168	

The annexed notes 1 to 12 form an integral part of this condensed interim financial information.

For NBP Fullerton Asset Management Limited (Management Company)

# CONDENSED INTERIM STATEMENT OF MOVEMENT IN UNIT HOLDERS' FUNDS (UN-AUDITED) FOR THE NINE MONTHS AND QUARTER ENDED MARCH 31, 2014

		Nine month ended		Quarter ended	
	Note	March 31, 2014	March 31, 2013	March 31, 2014	March 31, 2013
			(Rupe	es in '000)	
Net assets at the beginning of the period Issue of 149,841,677 units including 13,279,020 bonus units		3,028,447	872,005	3,463,900	1,304,120
(2013: 106,007,166 units including 7,284,011 bonus units)		1,381,330	997,594	349,111	259,701
Redemption of 175,796,273 units (2013: 57,674,810 units)		(1,779,259) (397,929)	(583,173) 414,421	(1,105,002) (755,891)	(229,264)
Net element of (income) / loss and capital (gains) / losses included in prices of units issued less those in units redeemed		(,,	,	(,,	
<ul> <li>amount representing (income) / losses that form part of the unit holders' fund transferred to Distribution Statement</li> </ul>	ne	2,145	(890)	2,629	24
		2,145	(890)	2,629	24
Net unrealised appreciation / (diminution) on re-measurement of investr classified as 'financial assets at fair value through profit or loss'	nents	7,633	580	4,044	-
Capital gain on sale of investments		(199)	213	(14)	-
Other operating income		178,952	72,611	58,853	25,271
Net income for the period		186,386	73,404	62,883	25,271
Interim distributions Issue of bonus units during the nine months and quarter ended March 31,2014	8	133,919	73,362	57,950	25,381
Interim distributions during the nine months and quarter ended March 31,2014 -Bonus units	1 8	(133,919)	(73,362)	(57,950)	(25,381)
-Cash Distribution	8	(46,015)	(8)	(3)	(6)
Element of income / (loss) and capital gains / (losses) included in prices of units issued less those in units redeemed		(2,145)	890	(2,629)	(24)
Net assets as at the end of the period		2,770,889	1,359,822	2,770,889	1,359,822

The annexed notes 1 to 12 form an integral part of this condensed interim financial information.

For NBP Fullerton Asset Management Limited (Management Company)

# CONDENSED INTERIM CASH FLOW STATEMENT (UN-AUDITED) FOR THE NINE MONTHS AND QUARTER ENDED MARCH 31, 2014

	Nine month ended		Quartei	ended
	March 31, 2014	March 31, 2013	March 31, 2014	March 31, 2013
		(Rupe	es in '000)	
CASH FLOW FROM OPERATING ACTIVITIES				
Net income for the period before taxation	186,386	73,404	62,883	25,271
Adjustments				
Net unrealised diminution / (appreciation) on re-measurement of investments	5			
classified as 'financial assets at fair value through profit or loss'	(7,633)	(580)	(4,044)	-
Gain on sale of investments - net	199	(213)	14	-
Amortisation of preliminary expenses and floatation costs	141	151	46	50
	179,093	72,762	58,899	25,321
(Increase) / decrease in assets				
Investments - net	290,936	(299,924)	8,001	(87,000)
Receivable against sale of Units	1,513,571	-	-	-
Advances, deposits, prepayments and other receivables	92	(180)	12	(160)
Profit receivable	(14,065)	(12,462)	(3,372)	(10,617)
	1,790,534	(312,566)	4,641	(97,777)
Increase / (decrease) in liabilities				
Payable to the Management Company	6,810	1,305	1,010	513
Payable to the Trustee	107	3	(13)	(35)
Payable to Securities and Exchange Commission of Pakistan	916	170	590	249
Accrued expenses and other liabilities	4,002	1,717	1,523	647
	11,835	3,195	3,110	1,374
Net cash generated from / (used in) from operating activities	1,981,462	(236,609)	66,650	(71,082)
CASH FLOWS FROM FINANCING ACTIVITIES				
Receipts from issue of units	1,381,330	997,594	349,111	259,701
Payment on redemption of units	(1,774,065)	(586,008)	(1,099,898)	(230,070)
Distribution paid	(46,015)	(8)	(3)	(6)
Net cash (used in) / generated from financing activities	(438,750)	411,578	(750,790)	29,625
Net increase in cash and cash equivalents during the period	1,542,712	174,969	(684,140)	(41,457)
Cash and cash equivalents at the beginning of the period	739,483	249,205	2,966,335	465,631
Cash and cash equivalents at end of the period	2,282,195	424,174	2,282,195	424,174

The annexed notes 1 to 12 form an integral part of this condensed interim financial information.

For NBP Fullerton Asset Management Limited (Management Company)

## NOTES TO AND FORMING PART OF THE CONDENSED INTERIM FINANCIAL INFORMATION FOR THE NINE MONTHS AND QUARTER ENDED MARCH 31, 2014 (UNAUDITED)

#### 1 LEGAL STATUS AND NATURE OF BUSINESS

NAFA Riba Free Savings Fund (the Fund) was established under a Trust Deed executed between NBP Fullerton Asset Management Limited (NAFA) as Management Company and Central Depository Company of Pakistan Limited (CDC) as Trustee. The Trust Deed was executed on June 29, 2010 and was approved by the Securities and Exchange Commission of Pakistan (SECP) on July 14, 2010 in accordance with the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003.

On January 11, 2013, MCB Financial Services Limited (MCB-FSL) was appointed as the new Trustee of the Fund, after CDC retired on the prior day. The appointment of the new Trustee was made as per clause 21 of the Trust Deed and Regulation 42(3) of the NBFC and Notified Entities Regulations 2008. The supplemental Trust Deed of the Fund was signed on November 16, 2012. Thereafter, on September 4, 2013, CDC was re-appointed as the new Trustee of the Fund, after MCB-FSL retired on the prior day and the supplemental Trust Deed was signed on July 29, 2013.

The Management Company of the Fund has been licensed to act as an Asset Management Company under the NBFC Rules through a certificate of registration issued by the SECP. The principal office of the Management Company is situated at 7th Floor, Clifton Diamond Building, Block No. 4, Scheme No. 5, Clifton, Karachi. The Management Company is a member of Mutual Funds Association of Pakistan (MUFAP).

The Fund is an open-end mutual fund and is listed on the Lahore Stock Exchange. Units are offered for public subscription on a continuous basis. The units of the Fund can be transferred to / from the Funds managed by the Management Company and can also be redeemed by surrendering to the Fund. The Fund is categorised as an Open-End Islamic "Income Scheme" as per the criteria laid down by the SECP for categorisation of Collective Investment Schemes (CIS).

The objective of the Fund is to provide preservation of capital and earn a reasonable rate of return along with a high degree of liquidity by investing in Shariah compliant banks and money market / debt securities.

The Pakistan Credit Rating Agency Limited has assigned an asset manager rating of AM2 to the Management Company and a stability rating of AA-(f) to the Fund.

Title to the assets of the Fund is held in the name of CDC as the trustee of the Fund.

### 2 BASIS OF PREPARATION

## 2.1 Statement Of Compliance

This condensed interim financial information has been prepared in accordance with the approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of such International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board as are notified under the Companies Ordinance, 1984, the requirements of the Trust Deed, the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003 (the NBFC Rules), the Non-Banking Finance Companies and Notified Entities Regulations, 2008 (the NBFC Regulations) and directives issued by the SECP. Wherever the requirements of the Trust Deed, the NBFC Rules, the NBFC Regulations or directives issued by the SECP differ with the requirements of IFRSs, the requirements of the Trust Deed, the NBFC Rules, the NBFC Regulations or the directives issued by the SECP prevail.

This condensed interim financial information does not include all the information and disclosures required in the annual financial statements and should be read in conjunction with the annual financial statements of the Fund for the year ended June 30, 2013.

In compliance with schedule V of the Non-Banking Finance Companies and Notified Entities Regulations, 2008, the directors of the Management Company hereby declare that this condensed interim financial information gives a true and fair view of the state of the Fund's affairs as at March 31, 2014.

#### 3 SIGNIFICANT ACCOUNTING POLICIES

The accounting policies adopted for the preparation of the condensed interim financial information are the same as those applied in the preparation of the annual audited financial statements for the year ended June 30, 2013.

INVESTMENTS	Note	March 31, 2014 Rupees ir	June 30, 2013 n '000
At fair value through profit or loss - held for trading			
Government of Pakistan Ijarah Sukuks	4.1	481,216	566,718
Sukuks	4.2		198,000
		481,216	764,718

## 4.1 Government of Pakistan Ijara Sukuks - at fair value through profit or loss

All certificates have a face value of Rs.100,000 each

	Number of certificat		ificates	icates Market va		Investmen	t as a percentage of	
Name of the investee company	Issue Date	As at July 01, 2013	Purchases during the period	Sales during the period	As at March 31, 2014	as at March 31, 2014	Net assets	Market value of total investments
						Rupees in '000		%
GoP Ijara Sukuk V	November 15, 2010		-	850	-	-	-	-
GoP Ijara Sukuk VI	December 20, 2010		-	180	-	-	-	-
GoP Ijara Sukuk VII	March 07, 2011	80	-	80	-	-	-	-
GoP Ijara Sukuk VIII	May 16, 2011	1,000	-		1,000	100,510	3.63%	20.89%
GoP Ijara Sukuk IX	December 26, 2011		150		1,867	189,981	6.86%	39.48%
GoP Ijara Sukuk X	March 02, 2012	400	-		400	40,800	1.47%	8.48%
GoP Ijara Sukuk XI	April 30, 2012	210	30		240	24,590	0.89%	5.11%
GoP Ijara Sukuk XII	June 28, 2012	500	-		500	51,375	1.85%	10.68%
GoP Ijara Sukuk XIII	September 18, 2012		-		470	48,250	1.74%	10.03%
GoP Ijara Sukuk XIV	March 28, 2013	250	-		250	25,710	0.93%	5.34%
						481,216		
Carrying Value as at March 31, 2014						473,583		
Net unrealised appreciation on re-measurement of investments classified as 'financial assets at fair value through profit or loss' 7,633								

#### 4.2 Unlisted Sukuks - at fair value through profit or loss \*

	Number of certificates Market val		Market value	Investment	t as a percentage of				
Name of the investee company	Issue Date	As at July 01, 2013	Purchases during the period	Sales during the period	As at March 31, 2014	as at March 31, 2014	March 31,	Net assets	Market value of total investments
						Rupees in '000		-%	
Hub Power Company Limited	March 13, 2013	-	25,000	25,000	-	-			
Hub Power Company Limited	February 14, 2013	-	14,600	14,600	-				
Carrying Value as at March 31, 2014									

<sup>\*</sup>All Sukuks have a face value of Rs 5,000 each

#### 5 PROVISION FOR WORKERS' WELFARE FUND

The Finance Act 2008 introduced an amendment to the Workers' Welfare Fund Ordinance, 1971 (WWF Ordinance). As a result of this amendment it may be construed that all Collective Investment Schemes / Mutual Funds (CISs) / Pension Funds whose income exceeds Rs. 0.5 million in a tax year, have been brought within the scope of the WWF Ordinance, thus rendering them liable to pay contribution to WWF at the rate of two percent of their accounting or taxable income, whichever is higher. In this regard, a Constitutional Petition has been filed by certain CISs through their trustees in the Honorable High Court of Sindh (SHC), challenging the applicability of WWF to the CISs / pension funds, which is pending adjudication. However, without prejudice to the above, the Management Company made a provision for WWF contribution in the annual financial statements for the year ended June 30, 2010.

Un-Audited

Audited

During the year ended June 30, 2011, a clarification was issued by the Ministry of Labour and Manpower (the Ministry) on July 8, 2010 which stated that mutual funds are not liable to contribute to WWF on the basis of their income. However on December 14, 2010 the Ministry filed its response against the Constitutional Petition requesting the Court to dismiss the same. This response was contradictory to the earlier clarification issued by the Ministry. Show cause notices were then issued by the Federal Board of Revenue (FBR) to several mutual funds (CISs) / pension funds for the collection of WWF. In respect of such show cause notices, certain mutual funds (CISs) / pension funds have been granted stay by the Honorable SHC on the basis of the pending Constitutional Petition as referred to above.

In March 2013, a three member bench of the Sindh High Court in its judgment on various Constitutional Petitions challenging the amendments brought in the WWF Ordinance, 1971 through the Finance Act, 2006, and the Finance Act, 2008, held that WWF is a tax and consequently, the amendments introduced in the Workers' Welfare Fund Ordinance, 1971 through the Finance Act, 2006 and 2008 respectively (Money Bills) do not suffer from any constitutional or legal infirmity. This judgment was in contrast to the July 2011 single member bench decision of the Honorable Lahore High Court which had held such amendments as unlawful and unconstitutional for the reason that they were made through the money bills. For the CISs and pension funds, the issue of chargeability or otherwise of WWF levy to the CISs / pension funds is currently pending before the Honorable SHC.

However, pending the decision of the said constitutional petition, the Management Company, as a matter of abundant caution, has decided to continue to maintain the provision for WWF as at March 31, 2014 amounting to Rs. 7.74 million (June 30, 2013: Rs 3.94 million) in these financial statements. Had the same not been made the net asset value per unit of the Fund would have been higher by Rs 0.0282.

## 6 CONTINGENCIES AND COMMITMENTS

There were no contingencies and commitments outstanding as at March 31, 2014 and June 2013.

#### 7 TAXATION

The income of the Fund is exempt from income tax under clause 99 of Part I of the Second Schedule to the Income Tax Ordinance, 2001 subject to the condition that not less than ninety percent of its accounting income for the year, as reduced by capital gains, whether realised or unrealised, is distributed amongst the unit holders. No provision for taxation for the current period has been made in this condensed interim financial information as the Management Company intends to distribute the required minimum percentage of the Fund's accounting income for the current year as reduced by capital gains (whether realised or unrealised) to its unitholders.

#### 8 INTERIM DISTRIBUTIONS

The Fund makes distribution on a monthly basis and has made following distributions during the period.

D-t-	Rate Per Unit	Bon	us	Cash	Total
Date	Rate Per Unit	Units	Amount	Distribution	iotai
Unit declared on July 30, 2013	0.0605	996,197	10,042	9,076	19,118
Unit declared on August 29, 2013	0.0605	1,038,690	10,468	9,076	19,544
Unit declared on September 27, 20	13 0.0626	1,141,207	11,500	9,392	20,892
Unit declared on October 29, 2013	0.0626	1,157,653	11,666	9,392	21,058
Unit declared on November 28, 20	13 0.0605	1,091,868	11,011	9,076	20,087
Unit declared on December 27, 20	13 0.0626	2,110,727	21,282	-	21,282
Unit declared on January 29, 2014	0.0656	2,202,360	22,217	-	22,217
Unit declared on February 28, 2014	4 0.0656	1,932,338	19,497	2	19,499
Unit declared on March 28, 2014	0.0695	1,642,287	16,236	1	16,237
		13,313,327	133,919	46,015	179,934

As per clause 11 of the Trust Deed and clause 5 of the Offering Document, the Management Company on behalf of the Fund, on a monthly basis (except June) distributes cash dividend, bonus, partially cash / bonus or in any other form acceptable to the Commission (such as bonus units) that may qualify under the tax laws. Net income (after deducting all the expenses of the Fund) earned upto 30th of each month may be distributed by the Management Company. The Board of Directors on April 19, 2012 have passed a resolution providing standing authorisation to the Chief Executive Officer to approve and declare interim dividends out of profits earned by the Fund upto the 30th of each month.

#### 9 TRANSACTIONS WITH CONNECTED PERSONS

- 9.1 Connected persons include NBP Fullerton Asset Management Limited being the Management Company, Central Depository Company of Pakistan Limited being the Trustee, National Bank of Pakistan and Alexandra Fund Management Pte. Limited being the sponsors, other collective investment schemes managed by the Management Company and directors and officers of the Management Company.
- 9.2 The transactions with connected persons are in the normal course of business, at contracted rates and terms determined in accordance with market rates.
- 9.3 Remuneration to the Management Company is determined in accordance with the provisions of the NBFC Regulations and the Trust Deed.

9.4 Remuneration payable to the Trustee is determined in accordance with the provisions of the NBFC Regulations and the Trust Deed.

Nine month ended

Ouarter ended

		Mille IIIOI	itii eiiueu	Quarte	enueu	
		March 31, 2014	March 31, 2013 (Rupe	March 31, 2014 es in '000)	March 31, 2013	
9.5	Transactions during the period					
	NBP Fullerton Asset Management Limited					
	- Management Company					
	Management remuneration for the period	30,770	10,914	9,838	4,153	
	Sindh sales tax on remuneration of the Management Company	5,736	1,746	1,826	664	
	FED on remuneration of the Management Company	4,923	· -	1,574	_	
	Bonus units issued 265,619 units; (2013: 281,270 units)	_	_	-	_	
	Units redeemed / transferred out Nil units;					
	(2013: 1,202,006 units)	-	12,200	-	2,000	
	Alexandra Fund Management Pte. Ltd Sponsor					
	Bonus units issued (210,568 units; 2013: 660,181 units)	-	-	_	-	
	Units redeemed / transferred out (8,751,627 Units; 2012: Nil units)	88,487	-	-	-	
	MCB Financial Services Limited- Ex.Trustee					
	Remuneration	507	321	-	-	
	Central Depository Company of Pakistan Limited - Trustee					
	Remuneration	2,095	931	878	54	
	Employees of Management Company					
	Bonus units issued 34,061 units; (2013: 12,798 units)		-	-	-	
	Units issued / transferred in 1,073,261 units; (2013: 542,078 units)	10,851	5,481	2,442	2,204	
	Units redeemed / transferred out 1,107,099 units; (2013: 355,005 units)	11,199	3,591	7,504	404	
	Company Secretary / CFO					
	Bonus units issued 523 units;( 2013: 404 units)	-	-	-	-	
	Units issued / transferred in 13,560 units; (2013: 17,298 units)	137	175	-	-	
	Units redeemed / transferred out 9,887 units; (2013: 16,937 units)	100	171	-	-	
	National Bank of Pakistan - Sponsor					
	Bonus units issued (3,802,043 units; 2013: Nil units)	-	-	-	-	
	Distribution paid	36,936	-	-	-	

(Un-Audited)

March 31,

2014

(Audited)

As at June 30,

2013

	(Rupees in '000)	
Balances outstanding as at period / year end		
NBP Fullerton Asset Management Limited - Management Company Remuneration payable Sindh sales tax payable on remuneration of the Management Company FED payable on remuneration of the Management Company Sales load/Transfer Load payable Investment held in the Fund (4,931,813 units; June 30, 2013: 4,580,047 units)	2,991 637 4,422 1,799 49,838	1,585 259 156 1,039 47,080
MCB Financial Services Limited- Trustee - Ex- Trustee Remuneration payable Security deposit	100	132
Central Depository Company of Pakistan Limited - Trustee Remuneration payable CDS settlement charges payable Security deposit	276 38 100	- - -
National Bank of Pakistan - Sponsor Units held: 153,825,451 units (June 30, 2013: 150,023,408 units) Balance in current account	1,554,468 -	1,513,691 -
Alexandra Fund Management Pte. Ltd Sponsor Investment held in the Fund Nil units; (June 30, 2013: Nil units)	-	-
Employees of Management Company Investment held in the Fund (394,195 units; June 30, 2013: 382,227 uniits)	3,984	3,780
Company Secretary / CFO Units held 4,975 units; (June 30, 2013 : 765 units)	50	8
The Hub Power Company Limited Short term Islamic Sukuk held	-	198,000
Summit Bank Ltd. Balance in current account	1,179	-

#### 11 DATE OF AUTHORISATION FOR ISSUE

This financial information was authorised for issue by the Board of Directors of the Management Company on April 30, 2014.

#### 12 GENERAL

10

Figures have been rounded off to the nearest thousand Rupees.

For NBP Fullerton Asset Management Limited (Management Company)



## NBP Fullerton Asset Management Ltd.

A Subsidiary of National Bank of Pakistan

Your investments & "NAFA" grow together



Joint - Venture Partners

## **Head Office**

7th Floor Clifton Diamond Building, Block No. 4, Scheme No. 5, Clifton, Karachi.

UAN: 111-111-NFA (632)
Toll Free: 0800-20001
Fax: (021) - 35825329
Email: info@nafafunds.com

Website: www.nafafunds.com