

NBP Fullerton Asset Management Ltd.

A Subsidiary of National Bank of Pakistan

### NAFA RIBA FREE SAVINGS FUND

# ANNUAL REPORT

2014



Your investments & "NAFA" grow together



Joint - Venture Partners

# MISSION STATEMENT

To rank in the top quartile in performance of

### **NAFA FUNDS**

relative to the competition,
and to consistently offer
Superior risk-adjusted returns to investors.

#### **FUND'S INFORMATION**

#### **Management Company**

#### NBP Fullerton Asset Management Limited – Management Company

### Board of Directors of the Management Company

Mr. Nausherwan Adil Chairman

Dr. Amjad Waheed Chief Executive Officer

Mr. Wah Geok Sum Director
Mr. Koh Boon San Director
Mr. Kamal Amir Chinoy Director
Mr. Shehryar Faruque Director
Mr. Aamir Sattar Director
Mr. Abdul Hadi Palekar Director

### Company Secretary & CFO of the Management Company

Mr. Muhammad Murtaza Ali

#### **Audit & Risk Committee**

Mr. Shehryar Faruque Chairman
Mr. Koh Boon San Member
Mr. Aamir Sattar Member

#### **Human Resource Committee**

Mr. Nausherwan Adil Chairman
Mr. Wah Geok Sum Member
Mr. Kamal Amir Chinoy Member

### Trustee

Central Depository Company of Pakistan Limited (CDC) CDC House, 99-B, Block "B" S.M.C.H.S., Main Shahra-e-Faisal, Karachi.

### Bankers to the Fund

Al-Baraka Islamic Bank Limited

Bank Alfalah Limited

Burj Bank Limited

Habib Bank Limited

Meezan Bank Limited

United Bank Limited

Summit Bank Limited

NIB Bank Limited

Standard Chartered Bank (Pakistan) Limited

BankIslami Pakistan Limited

MCB Bank Limited

Silk Bank Limited

Dubai Islamic Bank Pakistan Limited

#### **Auditors**

A.F. Ferguson & Co. Chartered Accountants State Life Building No. 1-C I.I. Chundrigar Road, P.O.Box 4716 Karachi.

### **Legal Advisor**

M/s Jooma Law Associates 205, E.I. Lines, Dr. Daudpota Road, Karachi.

### **Head Office:**

7th Floor Clifton Diamond Building, Block No. 4, Scheme No. 5, Clifton Karachi. UAN: 111-111NFA (111-111-632), (Toll Free): 0800-20001,

Fax: (021) 35825329 Website: www.nafafunds.com

#### **Lahore Office:**

7-Noon Avenue, Canal Bank, Muslim Town, Lahore. UAN: 042-111-111-632 Fax: 92-42-35861095

#### Islamabad Office:

Plot No. 395, 396 Industrial Area, I-9/3 Islamabad. UAN: 051-111-111-632 Phone: 051-2514987 Fax: 051-4859031

#### **Peshawar Office:**

1st Floor, Haji Tehmas Centre, Near KFC, Tehkal Payan University Road, Peshawar. Phone: 92-91-5711784, 5711782

Fax: 92-91-5211780

#### Multan Office:

NBP City Branch, Hussain-a-Gahi, Multan. Phone No: 061-4502204 Fax No: 061-4502203

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# **Board of Directors**



Mr. Nausherwan Adil Chairman



Dr. Amjad Waheed, CFA Chief Executive Officer



Mr. Kamal Amir Chinoy **Director** 



Mr. Koh Boon San **Director** 



Mr. Aamir Sattar **Director** 



Mr. Shehryar Faruque **Director** 

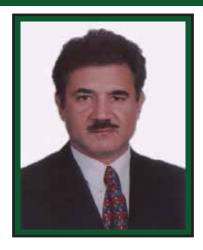


Mr. Wah Geok Sum **Director** 



Mr. Abdul Hadi Palekar **Director** 

# **Senior Management**



Dr. Amjad Waheed, CFA **Chief Executive Officer** 



Mr. M. Murtaza Ali Chief Financial Officer & Company Secretary



Mr. Sajjad Anwar, CFA Chief Investment Officer



Mr. Zeeshan Chief – Strategy & Business Development



Mr. Samiuddin Ahmed Country Head Corporate Marketing & Sales



Mr. Ozair Khan **Chief Technology Officer** 



Mr. Muhammad Ali, CFA, FRM Head of Fixed Income



Mr. Ahmad Nouman CFA, PRM Head of Risk Management



Syed Suleman Akhtar CFA Head of Research



Mr. Tahir Lateef Head of Internal Audit

### **DIRECTORS' REPORT**

The Board of Directors of NBP Fullerton Asset Management Limited is pleased to present the Fourth Annual Report of NAFA Riba Free Savings Fund for the year ended June 30, 2014.

#### **Fund's Performance**

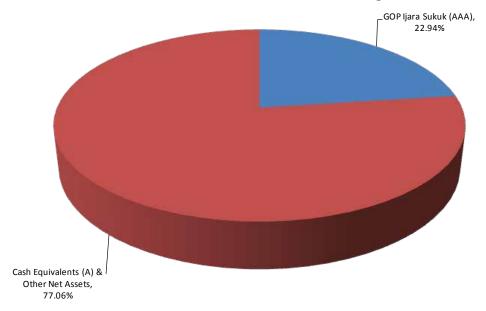
The size of NAFA Riba Free Savings Fund has decreased from Rs. 3,028 million to Rs. 1,657 million during the period, i.e. a decline of 45.28%. During the period, the unit price of the Fund has increased from Rs. 9.3719 (Ex - Div) on June 30, 2013 to Rs. 10.1045 on June 30, 2014, thus posting a return of 7.82% as compared to its Benchmark (Average 6-Month Deposit Rate of A- and above rated Islamic banks) return of 6.75% for the same period. The return of the Fund is net of management fee and all other expenses.

NRFSF is an Islamic Income Scheme with no direct or indirect exposure to stock market. The stability rating of the Fund by PACRA is AA-(f), which denotes a very strong capacity to maintain relative stability in returns and very low exposure to risks. The Fund aims to consistently provide better returns than profit rates offered by Islamic Banks / Islamic windows of commercial banks, while also providing easy liquidity along with a good quality credit profile. The maturity of any single instrument except GOP Ijarah Sukuks cannot exceed six months.GOP Ijarah Sukuks are floating rate Shariah compliant securities with six monthly coupon resets. This minimizes pricing risk.

The State Bank of Pakistan increased the policy rate by100bps to 10% during first half of FY14, citing downside risks to the external account, depleting FX reserves, and rising inflation expectations. However, since then positive developments were witnessed in the form of (i) a sharp recovery of Pak rupee against the US dollar, due to significant improvement in forex reserves bolstered by aid from Saudi Arabia, extremely successful Eurobond issue, auction of 3G and 4G licenses, two large SPOs and higher loan receipts; and (ii) Inflation as measured by CPI clocked in at 8.6%, significantly below initial projections of 11-12%, due to subdued commodity prices, lower money supply growth and strong rupee performance in the second half of the fiscal year.

Increasing demand of shariah compliant investment avenues coupled with scarcity of new issuance pushed up the prices of quality issues resulting in depressed yields. Trading activity in the corporate sukuks slightly improved during the period under review.

The Fund has earned a total income of Rs.304.29 million during the year. After deducting total expenses of Rs.65.49 million, the net income is Rs.238.80 million. The asset allocation of NAFA Riba Free Savings Fund as on June 30, 2014 is as follows:



### **Income Distribution**

The Board of Directors of the Management Company has approved distribution of 7.4% of opening ex-NAV (7.47% of the par value) during the year.

### Taxation

As the above distribution is more than 90% of the income earned during the year, excluding realized and unrealized capital gains on investments, the Fund is not subject to tax under Clause 99 of the Part I of the Second Schedule of the Income Tax Ordinance, 2001.

### **Auditors**

The present auditors, Messrs A.F.Ferguson & Co., Chartered Accountants, retire and, being eligible, offer themselves for re-appointment for the year ended June 30, 2015.

### Directors' Statement in Compliance with Code of Corporate Governance

- 1. The financial statements, prepared by the management company, present fairly the state of affairs of the Fund, the result of its operations, cash flows and statement of movement in unit holders' funds.
- 2. Proper books of account of the Fund have been maintained.
- 3. Appropriate accounting policies have been consistently applied in preparation of financial statements. Accounting estimates are based on reasonable and prudent judgment.
- 4. International Financial Reporting Standards, as applicable in Pakistan, have been followed in preparation of financial statements.
- 5. The system of internal control is sound in design and has been effectively implemented and monitored.
- 6. There are no significant doubts upon the Fund's ability to continue as a going concern.
- 7. There has been no material departure from the best practices of Corporate Governance, as detailed in the listing regulations.
- 8. A performance table/ key financial data is given in this annual report.
- 9. Outstanding statutory payments on account of taxes, duties, levies and charges, if any, have been fully disclosed in the financial statements.
- 10. The Board of Directors of the Management Company held six meetings during the period. The attendance of all directors is disclosed in the note 25 to these financial statements.
- 11. The detailed pattern of unit holding is disclosed in the note 24 to these financial statements.
- 12. All trades in the units of the Fund, carried out by directors, CEO, CFO, Company Secretary and their spouses and minor children are disclosed in note 21 to these financial statements.

### Acknowledgement

The Board takes this opportunity to thank its valued unit-holders for their confidence and trust in the Management Company, and providing the opportunity to serve them. It also offers its sincere gratitude to the Securities & Exchange Commission of Pakistan and State Bank of Pakistan for their patronage and guidance.

The Board also wishes to place on record its appreciation for the hard work, dedication and commitment shown by the staff and the Trustee.

On behalf of the Board of NBP Fullerton Asset Management Limited

Chief Executive Director

Date: September 16, 2014

Place: Karachi.

# TRUSTEE REPORT TO THE UNIT HOLDERS NAFA RIBA FREE SAVINGS FUND

Report of the Trustee pursuant to Regulation 41(h) and Clause 9 of Schedule V of the Non-Banking Finance Companies and Notified Entities Regulations, 2008

We, Central Depository Company of Pakistan Limited, being the Trustee of NAFA Riba Free Savings Fund (the Fund) are of the opinion that NBP Fullerton Asset Management Limited being the Management Company of the Fund has in all material respects managed the Fund during the period from September 04, 2013 to June 30, 2014 in accordance with the provisions of the following:

- (i) Limitations imposed on the investment powers of the Management Company under the constitutive documents of the Fund;
- (ii) The pricing, issuance and redemption of units are carried out in accordance with the requirements of the constitutive documents of the Fund; and
- (iii) The Non-Banking Finance Companies (Establishment and Regulations) Rules, 2003, the Non-Banking Finance Companies and Notified Entities Regulations, 2008 and the constitutive documents of the Fund.

### Muhammad Hanif Jakhura

Chief Executive Officer Central Depository Company of Pakistan Limited

Karachi: October 10, 2014

# TRUSTEE REPORT TO THE UNIT HOLDERS NAFA RIBA FREE SAVINGS FUND

Report of the Trustee Pursuant to Regulation 41(h) of the Non-Banking Finance Companies and Notified Entities Regulations, 2008

NAFA RIBA Free Savings Fund, an open-end Scheme established under a Trust Deed dated June 29, 2010 executed between NBP Fullerton Asset Management Limited, as the Management Company and Central Depository Company of Pakistan Limited (CDC), as the Trustee. The Scheme was authorized by Securities and Exchange Commission of Pakistan (Commission) on July 14, 2010.

CDC retired as the Trustee of the Fund and MCB Financial Services Limited (MCBFSL) was appointed as the new trustee with effect from January 11, 2013. Thereafter, on September 04, 2013 CDC was reappointed as the new trustee of the Fund, after MCBFSL retired on the prior day and the supplemental trust deed was signed on July 29, 2013.

- 1. NBP Fullerton Asset Management Limited, the Management Company of NAFA RIBA Free Savings Fund has in all material respects managed NAFA RIBA Free Savings Fund during the period from July 01, 2013 to September 03, 2013 in accordance with the provisions of the following:
  - (i) Investment limitations imposed on the Asset Management Company and the Trustee under the trust deed and other applicable laws;
  - (ii) the valuation or pricing is carried out in accordance with the deed and any regulatory requirement;
  - (iii) the creation and cancellation of units are carried out in accordance with the deed;
  - (iv) and any regulatory requirement

Khawaja Anwar Hussain Chief Executive Officer MCB Financial Services Limited

Karachi: October 14, 2014

# STATEMENT OF COMPLIANCE WITH THE CODE OF CORPORATE GOVERNANCE NAFA RIBA FREE SAVINGS FUND FOR THE YEAR ENDED JUNE 30, 2014

This statement is being presented by the Board of Directors of NBP Fullerton Asset Management Limited (Company), the Management Company of NAFA Riba Free Savings Fund (the Fund) to comply with the Best Practices of Code of Corporate Governance (CCG) contained in Regulation No. 35, Chapter XI of Listing Regulations of Lahore Stock Exchange for the purpose of establishing a framework of good governance, whereby a listed company is managed in compliance with the best practices of corporate governance.

NBP Fullerton Asset Management Limited, though an un-listed Public Limited Company complies with the CCG as the Fund under its management is listed on Lahore Stock Exchange.

The Company has applied the principles contained in the CCG in the following manner:

1. The Company encourages representation of independent non-executive directors on its Board of Directors. The Company, being an un-listed company, does not have any minority interest. As at June 30, 2014, the Board included:

Category	Names
Independent Directors	1. Mr. Kamal Amir Chinoy 2. Mr. Shehryar Faruque
Executive Directors	Dr. Amjad Waheed (Chief Exectuive Officer)
Non-Executive Directors	<ol> <li>Mr. Nausherwan Adil (Chairman)</li> <li>Mr. Aamir Sattar</li> <li>Mr. Abdul Hadi Palekar</li> <li>Mr. Wah Geok Sum</li> <li>Mr. Koh Boon San</li> </ol>

The independent directors meet the criteria of independence under clause i (b) of the CCG.

- 2. The directors have confirmed that none of them is serving as a director of more than seven listed companies, including this Company (excluding the listed subsidiaries of listed holding companies where applicable).
- 3. All the resident directors of the Company are registered as taxpayers and none of them has defaulted in payment of any loan to a banking company, a DFI or an NBFI or, being a member of a stock exchange, has been declared as a defaulter by that stock exchange.
- 4. One casual vacancy was occurred on the board on October 10, 2013 which was filled up on the same date.
- 5. The Management Company has prepared a "Code of Conduct" and has ensured that appropriate steps have been taken to disseminate it throughout the company along with its supporting policies and procedures.

- 6. The Board has developed a vision/mission statement, overall corporate strategy and significant policies of the Fund. A complete record of particulars of significant policies along with the dates on which they were approved or amended has been maintained.
- 7. All the powers of the Board have been duly exercised and decisions on material transactions, including appointment and determination of remuneration and terms and conditions of employment of the CEO have been taken by the Board. There is no other executive-director of the Company besides CEO.
- 8. The meetings of the Board were presided over by the Chairman and, in his absence, by a director elected by the Board for this purpose and the Board met at least once in every quarter. Written notices of the Board meetings, along with agenda and working papers, were circulated at least seven days before the meetings. The minutes of the meetings were appropriately recorded and circulated.
- 9. In order to apprise the directors on their duties and responsibilities the Code requires every listed company to conduct formal orientation for directors. As per the Code, by June 30, 2014 a minimum of two directors should have attended director training program. As at year end, one of the directors has attended the director's training program offered by Pakistan Institute of Corporate Governance. The Company has started the process for training of other directors and it is expected that some of other directors may also obtain certification of the director's training program in the next year. However, the directors are conversant with the relevant laws applicable to the Company, its policies and procedures and provisions of memorandum and articles of association and are aware of their duties and responsibilities.
- 10. There was no new appointment of the Chief Financial Officer (CFO) and Company Secretary during the year. However, the Head of Internal Audit left the Company on March 07, 2014 and in his place a new appointment was made on April 08, 2014 with the approval of audit and risk committee including remuneration and terms and conditions. The appointment of the Head of Internal Audit has been ratified by the Board in its meeting held on September 16, 2014, subsequent to the year end.
- 11. The Directors' report for this year has been prepared in compliance with the requirements of the CCG and fully describes the salient matters required to be disclosed.
- 12. The financial statements of the Fund were duly endorsed by CEO and CFO before approval of the Board.
- 13. The Directors, CEO and executives do not hold any interest in the units of the Fund other than that disclosed in note 19 to the financial statements "Transactions with Connected Persons".
- 14. The Company has complied with all the corporate and financial reporting requirements of the CCG.
- 15. The Board has formed an Audit Committee. It comprises of three members, of whom all are non-executive directors and the chairman of the committee is an independent director.
- 16. The meetings of the audit committee were held at least once every quarter prior to approval of interim and final results of the Fund and as required by the CCG. The committee has formed the terms of reference for compliance.
- 17. The Board has formed a Human Resource and Remuneration Committee. It comprises of three members. All the members are non-executive directors and the chairman of the committee is a non-independent director.

**Annual Report 2014** 

- 18 The Board has set up an effective internal audit function.
- 19. The statutory auditors of the Fund have confirmed that they have been given a satisfactory rating under the Quality Control Review Program of the Institute of Chartered Accountants of Pakistan (ICAP), that they or any of the partners of the firm, their spouses and minor children do not hold units of the Fund and that the firm and all its partners are in compliance with International Federation of Accountants (IFAC) guidelines on code of ethics as adopted by ICAP.
- 20. The statutory auditors or the persons associated with them have not been appointed to provide other services except in accordance with the listing regulations and the auditors have confirmed that they have observed IFAC guidelines in this regard.
- 21. Since there is no practical implication of closed period on the announcement of interim and final results of open end Fund. Therefore, there was no 'closed period' prior to the announcement of interim/final results.
- 22. Material / price sensitive information has been disseminated amongst all market participants at once through stock exchange.
- 23. We confirm that all other material principles contained in the CCG have been complied with. While the Code of Corporate Governance requires that a mechanism shall be put in place for the annual evaluation of the Board's own performance by April 2014, the Management Company is in the process of preparing a framework for this purpose and eventual approval by the Board of Directors of the Management Company.

For and behalf of the board

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Karachi September 16, 2014 Dr. Amjad Waheed Chief Executive Officer

### **FUND MANAGER REPORT**

### NAFA Riba Free Savings Fund

NAFA Riba Free Savings Fund (NRFSF) is an Open-end - Shariah Compliant Income Scheme.

### **Investment Objective of the Fund**

The objective of NAFA Riba Free Savings Fund is to provide preservation of capital and earn a reasonable rate of return along with a high degree of liquidity by investing in short-term Shariah compliant banks and money market / debt securities.

### Benchmark

Average 6-month deposit rate of A- and above rated Islamic Banks

#### **Fund Performance Review**

This is the fourth Annual report since the launch of the Fund on August 21, 2010. The Fund size decreased by 45.28% during FY14 and stands at Rs 1,657 million as on June 30, 2014. The Fund has posted an annualized return of 9.41% since its inception versus the benchmark return of 7.58% During FY14 the Fund posted a return of 7.82% as compared to the benchmark return of 6.75%. This translates into an out-performance of 1.07% p.a. %. This out-performance is net of management fee and all other expenses. Thus the Fund has achieved its investment objectives.

NRFSF is an Islamic Income Scheme with no direct or indirect exposure to stock market. The stability rating of the Fund by PACRA is AA-(f), which denotes a very strong capacity to maintain relative stability in returns and very low exposure to risks. The Fund aims to consistently provide better returns than profit rates offered by Islamic Banks / Islamic windows of commercial banks, while also providing easy liquidity along with a good quality credit profile. The maturity of any single instrument except GOP Ijarah Sukuks cannot exceed six months. GOP Ijarah Sukuks are floating rate Shariah compliant securities with six monthly coupon resets. This minimizes pricing risk.

State Bank of Pakistan increased the policy rate to 10% from 9% during FY14 premised on rising inflation expectation, pressure on external account and reduction in FX reserves. However, in the second half of FY 14, significant improvement was observed in the external account mainly due to aid from Saudi Arabia, issuances of Eurobond, successful SPOs of UBL & PPL and auction of 3G & 4G licenses. This resulted in unexpected recovery of Pak rupee against the US dollar. Inflation also remained below initial projections due to lower money supply growth and depressed commodity prices. However, State Bank of Pakistan restrained from easing policy rate highlighting law and order situation and power shortages as the prime factors affecting investment in economy.

Increasing demand of shariah compliant investment avenues coupled with scarcity of new issuance pushed up the prices of quality issues resulting in depressed yields. Trading activity in the corporate sukuks slightly improved during the period under review.

### Asset Allocation of Fund (% of NAV)

Particulars	30-Jun-14	30-Jun-13
Cash Equivalents & Other Assets including receivables	77.06%	74.75%
GOP Ijara Sukuk	22.94%	18.71%
Islamic Money Market Placements	-	6.54%
Total	100.00%	100.00%

### Distribution for the Financial Year 2014

Month	Dividend as a % of Par Value (Rs.10)	Cummlative Div. Price / Unit	Ex- Div. Price
Jul-13	0.6050%	10.1412	10.0807
Aug-13	0.6050%	10.1387	10.0782
Sep-13	0.6260%	10.1393	10.0767
Oct-13	0.6260%	10.1400	10.0774
Nov-13	0.6050%	10.1454	10.0849
Dec-13	0.6260%	10.1456	10.0830
Jan-14	0.6560%	10.1535	10.0879
Feb-14	0.6560%	10.1553	10.0897
Mar-14	0.5950%	10.1566	10.0971
Apr-14	0.6360%	10.1603	10.0967
May-14	0.6260%	10.1603	10.0977
Jun-14	0.6050%	10.1556	10.0951

### Unit Holding Pattern of NAFA Riba Free Savings Fund as on 30th June 2014

Size of Unit Holding (Units)	# of Unit Holders
1-1000	158
1001-5000	164
5001-10000	114
10001-50000	403
50001-100000	204
100001-500000	173
500001-1000000	17
1000001-5000000	11
5000001-10000000	2
10000001-100000000	2
	1248

### During the period under question:

There has been no significant change in the state of affairs of the Fund, other than stated above. NAFA Riba Free Savings Fund does not have any soft commission arrangement with any broker in the industry.

### Workers' Welfare Fund (WWF)

The scheme has maintained provisions against Workers' Welfare Fund's liability to the tune of Rs. 8,813,444 If the same were not made the NAV per unit/ FY 2014 return of scheme would be higher by Rs. 0.0537/0.57%. For details investors are advised to read note 15 of the Financial Statements of the Scheme for the period ended June 30, 2014.

### STATEMENT OF COMPLIANCE WITH THE SHARIAH PRINCIPLES

NAFA Riba Free Savings Fund (the Fund) has fully complied with the Shariah principles specified in the Trust Deed and in the guidelines issued by the Shariah Advisor for its placements made during the period July 01, 2013 to June 30, 2014. This has been duly confirmed by the Shariah Advisor of the Fund.

Date: September 16, 2014

Karachi.

Dr. Amjad Waheed, CFA Chief Excutive Officer

### Report of the Shar'iah Advisor – NAFA Riba Free Savings Fund

September 15, 2014/Dhul-Qa'dah 19, 1435 A.H

Alhamdulillah, the period from July 1, 2013 to June 30, 2014 was the fourth year of the operations of NAFA Riba Free Savings Fund (NRFSF). This report is being issued in accordance with clause 5.D.1 of the Trust Deed of the Fund. The scope of the report is to express an opinion on the Shari'ah Compliance of the Fund's activity.

In the capacity of Shari'ah Advisor, we have prescribed criteria and procedure to be followed in ensuring Shari'ah Compliance in every investment.

It is the responsibility of the management company of the fund to establish and maintain a system of internal controls to ensure Shari'ah compliance with the Shari'ah policies & guidelines. Our responsibility is to express an opinion, based on our review, to the extent where such compliance can be objectively verified. A review is limited primarily to inquiries of the management company's personnel and review of various documents prepared by the management company to comply with the prescribed criteria.

In light of the above, we hereby certify that:

- i. We have reviewed and approved the modes of investments of NRFSF in light of Shari'ah guidelines.
- ii. All the provisions of the scheme and investments made on account of NRFSF by NAFA are Shari'ah Compliant and are in accordance with the criteria established.
- iii. On the basis of information provided by the management, nothing has come to our attention that cause us to believe that all the operations of NRFSF for the period ended June 30, 2014 are not in compliance with Shari'ah principles.

May Allah bless us with best Tawfeeq to accomplish His cherished tasks, make us successful in this world and in the Hereafter, and forgive our mistakes.

For and on behalf of Meezan Bank Limited
Shar'iah Technical Services & Support Provider

**Bilal Ahmed Qazi** *Shar'iah* Advisor

### INDEPENDENT ASSURANCE REPORT TO THE UNIT HOLDERS ON THE STATEMENT OF COMPLIANCE WITH THE SHARIAH PRINCIPLES

We have performed an independent assurance engagement of **NAFA Riba Free Savings Fund**, (the Fund) to express an opinion on the annexed Statement of Compliance with the Shariah Principles (the Statement) for the year ended June 30, 2014. Our engagement was carried out as required under clause 3A.3 of the Trust Deed of the Fund.

### Management Company's responsibility

The Management Company of the Fund is responsible for the preparation of the annexed statement (the subject matter) and for compliance with the Shariah Principles specified in the Trust Deed and the guidelines issued by the Shariah Advisor. This responsibility includes designing, implementing and maintaining internal control to ensure that the operations of the Fund and the investments made by the Fund are in compliance with the Shariah Principles.

### Responsibility of an independent assurance provider

Our responsibility is to express a conclusion on the Statement based on our independent assurance engagement, performed in accordance with the International Standards on Assurance Engagement (ISAE) 3000, 'Assurance Engagements other than Audits or Reviews of Historical Financial Information'. This standard requires that we comply with ethical requirements and plan and perform the engagement to obtain reasonable assurance whether the annexed statement reflects the status of the Fund's compliance with the Shariah Principles specified in the Trust Deed and in the guidelines issued by the Shariah Advisor (criteria).

The procedures selected depend on our judgement, including the assessment of the risks of material non-compliances with the Shariah Principles. In making those risk assessments, we have considered internal controls relevant to the Fund's compliance with the principles in order to design procedures that are appropriate in the circumstances, for gathering sufficient appropriate evidence to determine that the Fund was not materially non-compliant with the principles. Our engagement was not for the purpose of expressing an opinion on the effectiveness of the Fund's internal control. Amongst others, our scope included procedures to:

- Check compliance of specific guidelines for making investments of the Fund.
- Check that the Shariah Advisor has certified that the operations of the Fund and investments made by the Fund during the year ended June 30, 2014 are in compliance with the Shariah Principles.

### Conclusion

In our opinion, the annexed statement, in all material respects, present fairly the status of the Fund's compliance with the Shariah Principles specified in the Trust Deed and in the guidelines issued by the Shariah Advisor for the year ended June 30, 2014.

A.F. Ferguson & Co. Chartered Accountants Dated: September 18, 2014 Karachi

# REVIEW REPORT TO THE UNIT HOLDERS ON THE STATEMENT OF COMPLIANCE WITH THE BEST PRACTICES OF THE CODE OF CORPORATE GOVERNANCE

We have reviewed the enclosed Statement of Compliance with the best practices contained in the Code of Corporate Governance (the Code) prepared by the Board of Directors of NBP Fullerton Asset Management Limited, the Management Company of **NAFA Riba Free Savings Fund** (the Fund) for the year ended June 30, 2014 to comply with the Listing Regulation No.35 (Chapter XI) of the Lahore Stock Exchange where the Fund is listed.

The responsibility for compliance with the Code of Corporate Governance is that of the Board of Directors of the Management Company (NBP Fullerton Asset Management Limited) of the Fund. Our responsibility is to review, to the extent where such compliance can be objectively verified, whether the Statement of Compliance reflects the status of the Fund's compliance with the provisions of the Code and report if it does not and to highlight any non-compliance with the requirements of the Code. A review is limited primarily to inquiries of the Management Company's personnel and review of various documents prepared by the Management Company to comply with the Code.

As part of our audit of the financial statements, we are required to obtain an understanding of the accounting and internal control systems sufficient to plan the audit and develop an effective audit approach. We are not required to consider whether the Board of Directors' statement on internal control covers all risks and controls, or to form an opinion on the effectiveness of such internal controls, the Management Company's corporate governance procedures and risks.

The Code requires the Management Company to place before the Audit Committee, and upon recommendation of the Audit Committee, place before the Board of Directors for their review and approval of the Fund's related party transactions distinguishing between transactions carried out on terms equivalent to those that prevail in arm's length transactions and transactions which are not executed at arm's length price and recording proper justification for using such alternate pricing mechanism. We are only required and have ensured compliance of this requirement to the extent of the approval of the related party transactions by the Board of Directors upon recommendation of the Audit Committee. We have not carried out any procedures to determine whether the related party transactions were undertaken at arm's length price or not.

Based on our review, nothing has come to our attention which causes us to believe that the Statement of Compliance does not appropriately reflect the Management Company's compliance for and on behalf of the Fund, in all material respects, with the best practices contained in the Code as applicable to the Fund for the year ended June 30, 2014.

Further, we highlight below the instances of non-compliance with the requirements of the Code as reflected in paragraph references where these have been stated in the Statement of Compliance:

Paragraph reference	Description
9	Upto June 30, 2014, only one director has obtained the director's training program as against the requirement of at least two directors till June 30, 2014.
21	No closed period was determined prior to the announcement of interim / final results.
23	The Management Company has not set up a mechanism for the annual evaluation of the Board's own performance.

A.F. Ferguson & Co. Chartered Accountants

Dated: September 16, 2014

Karachi

### INDEPENDENT AUDITORS' REPORT TO THE UNIT HOLDERS

We have audited the accompanying financial statements of NAFA Riba Free Savings Fund (hereinafter referred to as the 'Fund'), which comprise the statement of assets and liabilities as at June 30, 2014, and the related income statement, distribution statement, statement of movement in unit holders' fund and cash flow statement for the year then ended and a summary of significant accounting policies and other explanatory notes.

### Management Company's responsibility for the financial statements

The Management Company (NBP Fullerton Asset Management Limited) of the Fund is responsible for the preparation and fair presentation of these financial statements in accordance with approved accounting standards as applicable in Pakistan, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

### Auditors' responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with the International Standards on Auditing as applicable in Pakistan. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance whether the financial statements are free from material misstatements.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the management, as well as evaluating the overall presentation of the financial statements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### **Opinion**

In our opinion, the financial statements give a true and fair view of the state of the financial position of the Fund as at June 30, 2014 and of its financial performance, cash flows and transactions for the year then ended in accordance with the approved accounting standards as applicable in Pakistan.

### REPORT ON OTHER LEGAL AND REGULATORY REQUIREMENTS

In our opinion, the financial statements have been prepared in all material respects in accordance with the relevant provisions of the Non-Banking Finance Companies and Notified Entities Regulations, 2008.

A.F. Ferguson & Co. Chartered Accountants Engagement Partner: **Rashid A. Jafer** Dated: September 18, 2014 Karachi

# STATEMENT OF ASSETS AND LIABILITIES AS AT JUNE 30, 2014

	Note	2014 (Rupees	2013 in '000)
ASSETS		(Nupees	000)
7.652.10			
Cash and bank balances	4	2,791,207	739,483
Investments	5	380,159	764,718
Profit receivable	6	23,889	18,733
Preliminary expenses and floatation costs	7	230	431
Security deposit		200	200
Prepayments and other receivables		121	100
Receivable against issue of units		-	1,513,571
Total assets		3,195,806	3,037,236
LIABILITIES			
Payable to the Management Company	8	7,896	3,039
Payable to the Trustee	9	270	132
Payable to the Securities and Exchange Commission of Pakistan	10	2,381	930
Payable against redemption of units	17.1	1,517,502	200
Accrued expenses and other liabilities	11	10,727	4,488
Total liabilities		1,538,776	8,789
NET ASSETS		1,657,030	3,028,447
UNITHOLDERS' FUND (AS PER STATEMENT ATTACHED)		1,657,030	3,028,447
CONTINGENCIES AND COMMITMENTS	12		
		Number of units	
NUMBER OF UNITS IN ISSUE	17	163,990,074	300,153,817
TOMBER OF CHITS IN 1990E	17	103,330,074	500,155,017
		Rup	ees
NET ASSET VALUE PER UNIT	3.10	10.1045	10.0897

The annexed notes 1 to 29 form an integral part of these financial statements.

For NBP Fullerton Asset Management Limited (Management Company)

Chief Executive Director

# INCOME STATEMENT FOR THE YEAR ENDED JUNE 30, 2014

INCOME	Note	2014 (Rupees i	2013 in '000)
Profit on bank deposits Income from investment in GoP Ijarah Sukuks Income from investment in sukuk certificates Capital (loss) / gain on sale of investments - net Unrealised appreciation on re-measurement of investments classified as financial assets 'at fair value through profit or loss' - net	13 5.3	248,756 49,162 - (439) 6,816	43,965 55,250 26,020 213
Total income  EXPENSES		304,295	126,146
Remuneration of the Management Company Sindh Sales Tax on Management Company's remuneration Federal Excise Duty on Management Company's remuneration Remuneration of the Trustee Annual fee - Securities and Exchange Commission of Pakistan Amortisation of preliminary expenses and floatation costs Auditors' remuneration Listing fee Rating fee Printing charges Legal fee Securities transaction cost Bank charges Total expenses	8.1 8.2 9.1 10.1 7 14	39,680 7,390 6,349 3,420 2,381 201 514 40 221 109 96 30 189	15,507 2,481 156 1,640 930 201 467 40 220 33 55 39 317
Net income from operating activities		243,675	104,060
Provision for Workers' Welfare Fund  Net income for the year before taxation	15	(4,873)	(2,081)
Taxation	16	-	-
Net income for the year after taxation		238,802	101,979
Earnings per unit	3.11		

The annexed notes 1 to 29 form an integral part of these financial statements.

For NBP Fullerton Asset Management Limited (Management Company)

Chief Executive Director

# STATEMENT OF COMPREHENSIVE INCOME FOR THE YEAR ENDED JUNE 30, 2014

2014 2013 (Rupees in '000)

Net income for the year after taxation 238,802 101,979

Other comprehensive income for the year - -

The annexed notes 1 to 29 form an integral part of these financial statements.

For NBP Fullerton Asset Management Limited (Management Company)

Chief Executive Director

### DISTRIBUTION STATEMENT FOR THE YEAR ENDED JUNE 30, 2014

	2014 (Rupees in	2013 1 '000)
Undistributed income brought forward Realised income Unrealised income / (loss)	6,309 698 7,007	3,676 (1,432) 2,244
Net income for the year	238,802	101,979
- Re.0.0605 per unit declared on July 30, 2013 (2013 : Re.0.0826 per unit declared on July 30, 2012)  - Cash Distribution  - Issue of bonus units	(9,076) (10,042)	(7,586)
<ul> <li>- Re.0.0605 per unit declared on August 29, 2013 (2013 : Re.0.0816 per unit declared on August 28, 2012)</li> <li>- Cash Distribution</li> <li>- Issue of bonus units</li> </ul>	(9,076) (10,468)	(7,639)
- Re.0.0626 per unit declared on September 27, 2013 (2013 : Re.0.0756 per unit declared on September 28, 2012) - Cash Distribution - Issue of bonus units	(9,392) (11,500)	(1) (8,329)
- Re.0.0626 per unit declared on October 29, 2013 (2013 : Re.0.0705 per unit declared on October 30, 2012)  - Cash Distribution  - Issue of bonus units	(9,392) (11,666)	(1) (7,776)
- Re.0.0605 per unit declared on November 28, 2013 (2013 : Re.0.0705 per unit declared on November 28, 2012) - Cash Distribution - Issue of bonus units	(9,076) (11,011)	(8,236)
- Re.0.0626 per unit declared on December 27, 2013 (2013 : Re.0.0685 per unit declared on December 28, 2012) - Cash Distribution - Issue of bonus units	(21,282)	(1) (8,415)
- Re.0.0656 per unit declared on January 29, 2014 (2013 : Re.0.0705 per unit declared on January 29, 2013)  - Cash Distribution  - Issue of bonus units	- (22,217)	(5) (9,158)
- Re.0.0656 per unit declared on February 28, 2014 (2013 : Re.0.0604 per unit declared on February 27, 2013)  - Cash Distribution  - Issue of bonus units	(2) (19,497)	(8,128)
- Re.0.0595 per unit declared on March 28, 2014 (2013 : Re.0.0604 per unit declared on March 28, 2013)  - Cash Distribution  - Issue of bonus units	- (16,236)	- (8,095)
- Re.0.0636 per unit declared on April 29, 2014 (2013 : Re.0.0604 per unit declared on April 29, 2013)  - Cash Distribution  - Issue of bonus units	- (18,257)	(8,671)
- Re.0.0626 per unit declared on May 28, 2014 (2013 : Re.0.0625 per unit declared on May 29, 2013)  - Cash Distribution  - Issue of bonus units	- (16,975)	(9,202)
- Re.0.0605 per unit declared on June 26, 2014 (2013 : Re.0.0655 per unit declared on June 28, 2013)  - Cash Distribution  - Issue of bonus units	(16,365)	(9,720)
Element of income and capital gains included in the prices of units issued less those in units redeemed	(4,847)	3,747
Undistributed income carried forward	9,432	7,007
Undistributed income comprising:		
Realised income Unrealised income	2,616 6,816 9,432	6,309 698 7,007

The annexed notes 1 to 29 form an integral part of these financial statements.

For NBP Fullerton Asset Management Limited (Management Company)

Chief Executive Director

# STATEMENT OF MOVEMENT IN UNIT HOLDERS' FUND FOR THE YEAR ENDED JUNE 30, 2014

	2014 (Rupees i	2013 n '000)
Net assets at the beginning of the year	3,028,447	872,005
Issue of 257,859,172 units including 18,389,450 bonus units (2013: 295,919,960 units including 10,022,736 bonus units) Redemption of 394,022,915 units (2013: 82,327,434 units)	2,422,408 (3,986,613) (1,564,205)	2,886,860 (832,389) 2,054,471
Unrealised appreciation on re-measurement of investments classified as financial assets 'at fair value through profit or loss' - net Capital gain on sale of investments - net Other income (net of expenses) for the year	6,816 (439) 232,425 238,802	698 213 101,068 101,979
Element of (loss) / income and capital (losses) / gains included in prices of units issued less those in units redeemed are transferred to distribution statement	4,847	(3,747)
Less: Distributions of bonus units during the year Interim Distribution	185,516	100,955
- Re.0.0603 per unit declared on July 30, 2013 (2013 : Re.0.0823 per unit declared on July 29, 2012) - Cash Distribution - Issue of bonus units	(9,076) (10,042)	(7,586)
- Re.0.0653 per unit declared on August 29, 2013 (2013 : Re.0.0803 per unit declared on August 27, 2012) - Cash Distribution - Issue of bonus units	(9,076) (10,468)	(7,639)
- Re.0.0623 per unit declared on September 27, 2013 (2013 : Re.0.0803 per unit declared on September 27, 2012) - Cash Distribution - Issue of bonus units	(9,392) (11,500)	(1) (8,329)
<ul> <li>Re.0.0613 per unit declared on October 29, 2013 (2013 : Re.0.0753 per unit declared on October 29, 2012)</li> <li>Cash Distribution</li> <li>Issue of bonus units</li> </ul>	(9,392) (11,666)	(1) (7,776)
- Re.0.0623 per unit declared on November 28, 2013 (2013 : Re.0.0703 per unit declared on November 27, 2012) - Cash Distribution - Issue of bonus units	(9,076) (11,011)	(8,236)
- Re.0.0623 per unit declared on December 27, 2013 (2013 : Re.0.0683 per unit declared on December 27, 2012) - Cash Distribution - Issue of bonus units	(21,282)	(1) (8,415)
<ul> <li>Re.0.0663 per unit declared on January 29, 2014 (2013 : Re.0.0703 per unit declared on January 29, 2013)</li> <li>Cash Distribution</li> <li>Issue of bonus units</li> </ul>	(22,217)	(5) (9,158)
- Re.0.0703 per unit declared on February 28, 2014 (2013 : Re.0.0653 per unit declared on February 27, 2013) - Cash Distribution - Issue of bonus units	(2) (19,497)	(8,128)
- Re.0.0583 per unit declared on March 28, 2014 (2013 : Re.0.0582 per unit declared on March 28, 2013) - Cash Distribution - Issue of bonus units	(16,236)	(8,095)
- Re.0.0683 per unit declared on April 29, 2014 (2013 : Re.0.0602 per unit declared on April 29, 2013) - Cash Distribution - Issue of bonus units	(18,257)	(8,671)
- Re.0.0653 per unit declared on May 28, 2014 (2013 : Re.0.0622 per unit declared on May 29, 2013) - Cash Distribution - Issue of bonus units	(16,975)	(9,202)
- Re.0.0623 per unit declared on June 26, 2014 (2013 : Re.0.0653 per unit declared on June 28, 2013) - Cash Distribution - Issue of bonus units	(16,365)	(9,720)
Element of income and capital gains included in the prices of units issued less those in units redeemed - amount transferred to distribution statement	(231,530)	(100,963)
Net assets at the end of the year	1,657,030	3,028,447

The annexed notes 1 to 29 form an integral part of these financial statements.

For NBP Fullerton Asset Management Limited (Management Company)

Chief Executive Director

# CASH FLOW STATEMENT FOR THE YEAR ENDED JUNE 30, 2014

	Note	2014 (Rupees i	2013 n '000)
CASH FLOWS FROM OPERATING ACTIVITIES			
Net income for the year		238,802	101,979
Adjustments for: Unrealised appreciation on re-measurement of investments classified as financial assets 'at fair value through profit or loss' - net Amortisation of preliminary expenses and floatation costs		(6,816) 	(698) 201
Decrease / (increase) in assets		232,187	101,482
Investments - net Security deposit Profit receivable Prepayments and other receivables Receivable against issue of units		391,375 - (5,156) (21) 1,513,571	(148,138) (100) (5,096) - (1,513,571)
Increase in liabilities Payable to the Management Company Payable to the Trustee Payable to Securities and Exchange Commission of Pakistan Accrued expenses and other liabilities		1,899,769 4,857 138 1,451 6,239 12,685	(1,666,905)  1,998 47 445 1,383 3,873
Net cash generated from / (used in) operating activities		2,144,641	(1,561,550)
CASH FLOWS FROM FINANCING ACTIVITIES			
Receipts from issue of units Payments on redemption of units Distributions paid Net cash (used in) / generated from financing activities		2,422,408 (2,469,311) (46,014) (92,917)	2,886,860 (835,024) (8) 2,051,828
Net increase in cash and cash equivalents during the year Cash and cash equivalents at the beginning of the year		2,051,724 739,483	490,278 249,205
Cash and cash equivalents at the end of the year	4	2,791,207	739,483

The annexed notes 1 to 29 form an integral part of these financial statements.

For NBP Fullerton Asset Management Limited (Management Company)

Chief Executive Director

# NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS FOR THE YEAR ENDED JUNE 30, 2014

#### 1 LEGAL STATUS AND NATURE OF BUSINESS

NAFA Riba Free Savings Fund (NRFSF / the Fund) was established under a Trust Deed executed between NBP Fullerton Asset Management Limited (NAFA) as the Management Company and Central Depository Company of Pakistan Limited (CDC) as the Trustee. The Trust Deed was executed on June 29, 2010 and was approved by the Securities and Exchange Commission of Pakistan (SECP) on July 14, 2010 under the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003 (NBFC Rules).

On January 11, 2013, MCB Financial Services Limited (MCB-FSL) was appointed as the new Trustee of the Fund, after CDC retired on the prior day. The appointment of the new Trustee was made as per clause 21 of the Trust Deed and Regulation 42(3) of the NBFC and Notified Entities Regulations 2008. The supplemental Trust Deed of the Fund was signed on November 16, 2012. Thereafter, on September 4, 2013, CDC was re-appointed as the new Trustee of the Fund, after MCB-FSL retired on the prior day and the supplemental Trust Deed was signed on July 29, 2013.

The Management Company of the Fund has been licensed to act as an Asset Management Company under the NBFC Rules through a certificate of registration issued by the SECP. The registered office of the Management Company is situated at 7th Floor, Clifton Diamond Building, Block No. 4, Scheme 5, Clifton, Karachi. The Management Company is a member of the Mutual Funds Association of Pakistan (MUFAP).

The Fund is an open-ended mutual fund and is listed on the Lahore Stock Exchange. Units are offered for public subscription on a continuous basis. The units are transferrable and can be redeemed by surrendering these to the Fund. The Fund is categorised as an Open-End Islamic "Income Scheme" as per the criteria laid down by the SECP for categorisation of Collective Investment Schemes (CIS).

The objective of the Fund is to provide preservation of capital and earn a reasonable rate of return along with a high degree of liquidity by investing in Shariah compliant banks and money market / debt securities.

The Pakistan Credit Rating Agency Limited (PACRA) has assigned an asset manager rating of AM2 to the Management Company and a stability rating of 'AA-(f)' to the Fund.

Title of the assets of the Fund is held in the name of CDC as Trustee of the Fund.

#### 2 BASIS OF PREPARATION

### 2.1 Statement of compliance

These financial statements have been prepared in accordance with the approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of such International Financial Reporting Standards (IFRSs) issued by the International Accounting Standards Board as are notified under the Companies Ordinance, 1984, the requirements of the Trust Deed, the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003 (the NBFC Rules), the Non-Banking Finance Companies and Notified Entities Regulations, 2008 (the NBFC Regulations) and directives issued by the SECP. Wherever the requirements of the Trust Deed, the NBFC Rules, the NBFC Regulations or directives issued by the SECP differ with the requirements of IFRSs, the requirements of the Trust Deed, the NBFC Rules, the NBFC Regulations or the directives issued by the SECP prevail.

### 2.2 Standards, interpretations and amendments to published approved accounting standards that are effective in the current year

There are certain new and amended standards and interpretations that are mandatory for accounting periods beginning on or after July 1, 2013 but are considered not to be relevant or do not have any significant effect on the Fund's operations and are therefore not detailed in these financial statements.

### 2.3 Standards, interpretations and amendments to published approved accounting standards that are not yet effective

There are certain new and amended standards and interpretations that are mandatory for the accounting periods beginning on or after July 1, 2014 but are considered not to be relevant or do not have any significant effect on the Fund's operations and are therefore not detailed in these financial statements.

### 2.4 Critical accounting estimates and judgments

The preparation of the financial statements in conformity with the approved accounting standards requires the management to make estimates, judgments and assumptions that affect the reported amounts of assets and liabilities, income and expenses. It also requires the management to exercise judgment in application of its accounting policies. The estimates, judgments and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances. Revisions to accounting estimates are recognised in the year in which the estimates are revised if the revision affects only that year, or in the year of revision and future years if the revision affects both current and future years.

#### 2.5 Accounting convention

These financial statements have been prepared under the historical cost convention except for certain investments which have been carried at fair value.

#### 2.6 Functional and presentation currency

Items included in these financial statements are measured using the currency of the primary economic environment in which the Fund operates. These financial statements are presented in Pakistani Rupees which is the Fund's functional and presentation currency.

#### 3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The principal accounting policies applied in the preparation of these financial statements are set out below. These policies have been consistently applied unless otherwise stated.

### 3.1 Cash and cash equivalents

Cash and cash equivalents comprise of bank balances in savings accounts and other deposits with banks having original maturities of three months or less. Cash and cash equivalents are carried in the Statement of Assets and Liabilities at cost.

#### 3.2 Financial assets

#### 3.2.1 Classification

The Fund classifies its financial assets in the following categories: financial assets at fair value through profit or loss, loans and receivables and available for sale. The classification depends on the purpose for which the financial assets were acquired. Management determines the classification of its financial assets at initial recognition and re-evaluates this classification on a regular basis.

#### a) Financial assets at fair value through profit or loss

These are financial assets acquired principally for the purpose of generating profit from short-term fluctuations in market prices, interest rate movements or are financial assets included in a portfolio in which a pattern of short-term profit taking exists.

### b) Loans and receivables

These are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market.

#### c) Available for sale

These are non-derivative financial assets that are either designated in this category or not classified in any of the other categories.

### 3.2.2 Regular way contracts

Regular purchases and sales of financial assets are recognised on the trade date - the date on which the Fund commits to purchase or sell the asset.

#### 3.2.3 Initial recognition and measurement

Financial assets are initially recognised at fair value plus transaction costs except for financial assets carried 'at fair value through profit or loss'. Financial assets carried 'at fair value through profit or loss' are initially recognised at fair value and transaction costs are expensed in the income statement.

#### 3.2.4 Subsequent measurement

#### a) Financial assets 'at fair value through profit or loss' and 'available for sale'

Subsequent to initial recognition, financial assets designated by the management as at fair value through profit or loss and available for sale are valued as follows:

The investment of the fund in government securities is valued on the basis of rates announced by the Financial Market Association of Pakistan in accordance with the requirements of the NBFC Regulations.

Net gains and losses arising from changes in fair value of financial assets carried at fair value through profit or loss are taken to the income statement.

Net gains and losses arising from changes in fair value of available for sale financial assets are taken to other comprehensive income until these are derecognised or impaired. At this time, the cumulative gain or loss previously recognised directly in the statement of comprehensive income is transferred to the income statement.

#### b) Loans and receivables

Subsequent to initial recognition financial assets classified as 'loans and receivables' are carried at amortised cost using the effective interest method.

Gain or loss is also recognised in the income statement when financial assets carried at amortised cost are derecognised or impaired.

#### 3.2.5 Impairment

The carrying amounts of the Fund's assets are revalued at each reporting date to determine whether there is any indication of impairment in any asset or group of assets. If such indication exists, the recoverable amount of the assets is estimated and impairment losses are recognised immediately as an expense in the income statement. If any impairment evidence exists for available for sale financial assets, the cumulative loss measured as the difference between the acquisition cost and the current fair value, less any impairment loss on that financial asset previously recognised in the statement of comprehensive income is reclassified from other comprehensive income and recognised in the income statement.

For financial assets classified as 'loans and receivables', a provision for impairment is established when there is objective evidence that the Fund will not be able to collect all amounts due according to the original terms. The amount of the provision is determined based on the provisioning criteria specified by the SECP.

#### 3.2.6 Derecognition

Financial assets are derecognised when the rights to receive cash flows from the financial assets have expired, have been realised or have been transferred and the Fund has transferred substantially all risks and rewards of ownership.

#### 3.2.7 Offsetting of financial assets and liabilities

Financial assets and liabilities are offset and the net amount is reported in the Statement of Assets and Liabilities only when there is a legally enforceable right to set off the recognised amounts and there is an intention to settle on a net basis, or realise the assets and settle the liabilities simultaneously.

#### 3.3 Financial liabilities

All financial liabilities are recognised at the time when the Fund becomes a party to the contractual provisions of the instrument. A financial liability is derecognised when the obligation under the liability is discharged or cancelled or expired. Financial liabilities include payable to management company, payable to trustee and other liabilities.

### 3.4 Preliminary expenses and floatation costs

Preliminary expenses and floatation costs represent expenditure incurred prior to the commencement of operations of the Fund. These costs are being amortised over a period of five years in accordance with the requirements set out in the Trust Deed of the Fund and the Non-Banking Finance Companies and Notified Entities Regulations, 2008.

### 3.5 Provisions

Provisions are recognised when the Fund has a present, legal or constructive obligation as a result of past events, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate of the obligation can be made. Provisions are regularly reviewed and adjusted to reflect the current best estimate.

### 3.6 Taxation

#### Current

The income of the Fund is exempt from income tax under clause 99 of Part I of the Second Schedule to the Income Tax Ordinance, 2001 subject to the condition that not less than ninety percent of its accounting income for the year, as reduced by capital gains, whether realised or unrealised, is distributed amongst the unit holders.

The Fund is also exempt from the provisions of section 113 (minimum tax) under clause 11A of Part IV of the Second Schedule to the Income Tax Ordinance, 2001.

#### Deferred

The Fund provides for deferred taxation using the balance sheet liability method on all major temporary differences between the amounts used for financial reporting purposes and amounts used for taxation purposes. In addition, the Fund also records deferred tax asset on unutilised tax losses to the extent that it is probable that the related tax benefit will be realised. However, the Fund has not recognised any amount in respect of deferred tax in these financial statements as the Fund intends to avail the tax exemption under clause 99 of Part I of the Second Schedule to the Income Tax Ordinance, 2001, in future years by distributing at least ninety percent of its accounting income for the year as reduced by capital gains, whether realised or unrealised, to its unit holders every year.

#### 3.7 Issue and redemption of units

Units issued are recorded at the offer price, determined by the Management Company of the Fund for the applications received by the distributors during business hours on that date. The offer price represents the net asset value per unit as of the close of the business day plus the allowable sales load, provision for transaction costs and any provision for duties and charges, if applicable.

Units redeemed are recorded at the redemption price, applicable to units for which the distributors receive redemption applications during business hours on that day. The redemption price represents the net asset value per unit as of the close of the business day less any back-end load, any duties, taxes, charges on redemption and any provision for transaction costs, if applicable.

#### 3.8 Element of income / (loss) and capital gains / (losses) included in the prices of units issued less those in units redeemed

An equalisation account called the 'element of income / (loss) and capital gains / (losses) included in prices of units issued less those in units redeemed' is created.

Element of income / (loss) and capital gains / (losses) included in the prices of units issued less those in units redeemed is determined based on the income earned during the year and on unrealised appreciation / (diminution) arising during the year on available for sale securities. The amount so determined is taken directly to the distribution statement.

### 3.9 Proposed distributions

Distributions declared subsequent to the year end are considered as non-adjusting events and are recognised in the financial statements in the year in which such distributions are declared.

#### 3.10 Net asset value per unit

The net asset value per unit as disclosed in the Statement of Assets and Liabilities is calculated by dividing the net assets of the Fund by the number of units in circulation at the year end.

#### 3.11 Earnings per unit

Earnings per unit (EPU) has not been disclosed as in the opinion of the management, determination of weighted average units for calculating EPU is not practicable.

### 3.12 Revenue recognition

- Realised capital gains / (losses) arising on sale of investments are included in the Income Statement on the date at which transactions take place.
- Unrealised capital gains / (losses) arising on re-measurement of investments classified as financial assets 'at fair value through profit or loss ' are included in the income statement in the period in which they arise.
- Profit on bank deposits is recognised on an accrual basis.
- Income on GoP Ijara Sukuks and sukuk certificates is recognised on an accrual basis.

		Note	2014 (Rupee	2013 es in '000)
4	CASH AND BANK BALANCES			
	Savings accounts	4.1	1,943,365	717,155
	Current accounts		11,509	22,328
	Pay orders in hand		836,333	
			2,791,207	739,483

4.1 These accounts carry a rate of return ranging from 6.00% to 10.20% (2013 : 6.00% to 11.80%) per annum.

_	INVESTMENTS	Note	2014 (Rupees	2013 in '000)
5	INVESTMENTS			
	Financial assets 'at fair value through profit or loss'			
	Investment in GoP Ijara sukuks	5.1	380,159	566,718
	Loans and receivables	5.2		198,000
			380,159	764,718
5.1				

At fair value through profit or loss - held for trading

All certificates have a face value of Rs.100,000 each

			Number o	of certificat	es		Investment as	percentage of
Name of Investee Company	Issue Date	As at July 01-2013	Purchases during the period	Sales during the period	As at June 30, 2014	Market Value as at June 30, 2014	Net assets	Total investments
					Rι	ipees in '000'		
GoP Ijara Sukuk V	November 15, 2010	850	250	1,100	-	-	0.00%	0.00%
GoP Ijara Sukuk VI	December 20, 2010	180	40	220	-	-	0.00%	0.00%
GoP Ijara Sukuk VII	March 07, 2011	80	-	80	-	-	0.00%	0.00%
GoP Ijara Sukuk VIII	May 16, 2011	1,000	-	1,000	-	-	0.00%	0.00%
GoP Ijara Sukuk IX	December 26, 2011	1,717	150	-	1,867	189,140	11.41%	49.75%
GoP Ijara Sukuk X	March 02, 2012	400	-	-	400	40,784	2.46%	10.73%
GoP Ijara Sukuk XI	April 30, 2012	210	30	-	240	24,525	1.48%	6.45%
GoP Ijara Sukuk XII	June 28, 2012	500	-	-	500	51,415	3.10%	13.52%
GoP Ijara Sukuk XIII	September 18, 2012	2 470	-	-	470	48,387	2.92%	12.73%
GoP Ijara Sukuk XIV	March 28, 2013	250	-	-	250	25,908	1.56%	6.82%
						380,159		
Carrying value as at Jun	e 30, 2014					373,343		
Net unrealised apprecia						6,816		

#### 5.2 Loans and receivables

#### Sukuk certificates

			Number o	of certificat	es		Investment as	percentage of
Name of Issuer	Issue Date	As at July 01-2013	Purchases during the period	Sales during the period	As at June 30, 2014	Market Value as at June 30, 2014	Net assets	Total investments
		•		•	Ru	ipees in '000'	•	
Hub Power Company Limite	ed 13-Mar-13	25,000	-	25,000	-	-	0.00%	0.00%
Hub Power Company Limite		14,600	-	14,600	-		0.00%	0.00%
Carrying value as at June 30	, 2014							

<sup>\*</sup>All Sukuks have a face value of Rs 5,000 each

These Islamic Commercial Papers were issued under the Shariah Compliant structure described as 'Sukuk'. Under the 'Sukuk' structure, instruments can be of short-term as well as of long-term nature. Short-term Sukuks are equivalent to money market instruments while long-term Sukuks are equivalent to TFCs / corporate bonds. These Sukuks were issued in six months maturity, and hence were deemed to be mere money market instruments.

The management is of the view that the restriction on taking exposure in Sukuks as mentioned in the Offering Document refers to long-term Sukuks which are equivalent to TFCs / corporate bonds. Therefore, the short-term money market placements issued within the Islamic structure are compliant with the Offering Document.

5.3	Unrealised appreciation in value of investments classified as	Note	2014 (Rupee	2013 es in '000)
	'at fair value through profit or loss' - net  Market value of investments Less: Carrying value of investments		380,159 (373,343) 6,816	566,718 (566,020) 698
6	PROFIT RECEIVABLE			
	Profit receivable on saving deposits Profit receivable on GoP Ijara Sukuks Profit receivable on sukuk certificates		19,933 3,956 	5,572 6,161 7,000 18,733
7	PRELIMINARY EXPENSES AND FLOATATION COSTS			
	Opening balance Less: Amortisation during the year Closing balance		431 201 230	632 201 431
8	PAYABLE TO THE MANAGEMENT COMPANY			
	Remuneration of the management company Sindh sales tax on the management company's remuneration Federal excise duty on the management company's remuneration Sales load payable to the management company Transfer load payable to the management company Sindh sales tax on sales load payable Federal excise duty on on sales load payable	8.1 8.2	513 96 5,812 1,359 - 6 110 7,896	1,585 259 156 1,003 36 - - - 3,039

8.1 Under the provisions of the Non Banking Finance Companies (Establishment and Regulation) Rules, 2003 and Non Banking Finance Companies and Notified Entities Regulation, 2008, the Management Company of the Fund is entitled to a remuneration during the first five years of the Fund, of an amount not exceeding three percent per annum of the average annual net assets of the Fund and thereafter of an amount equal to two percent per annum of such assets of the Fund. Management remuneration was charged at the rate of 1.25% of the average asset of the Fund.

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8.2 As per the requirements of the Finance Act 2013, Federal Excise Duty (FED) at the rate of 16% on the remuneration of the Management Company has been applied effective June 13, 2013. The Management Company is of the view that since the remuneration is already subject to the provincial sales tax, further levy of FED may result in double taxation, which does not appear to be the spirit of the law.

The matter has been collectively taken up by the Management Company jointly with other Asset Management Companies together with their respective Collective Investment Schemes through their trustees, through a Constitutional Petition filed in the Honourable Sindh High Court (SHC) during September 2013 challenging the levy of FED. In this respect, the SHC has issued a stay order against the recovery of FED and the hearing of the petition is still pending.

Pending decision of the SHC, the Fund is not making payments for FED from August 1, 2013. However, the Fund, as a matter of abundant caution, has made full provision in respect of FED from August 1, 2013, amounting to Rs 4.449 million. Had the charge for the period from June 13, 2013 to June 30, 2014, amounting to Rs. 6.505 million, not been made the net asset value per unit of the Fund as at June 30, 2014 would have been higher by Re 0.0396 per unit.

		Note	2014 (Rupe	2013 ees in '000)
9	PAYABLE TO THE TRUSTEE			
	Trustee fee	9.1	270	132
		1 1 4		. D. J. J.

9.1 The Trustee is entitled to a monthly remuneration for services rendered to the Fund under the provisions of the Trust Deed as per the tariff specified therein, based on the daily net assets of the Fund. During the year 2013-14, MCB Financial Services Limited (MCB-FSL) retired as the Trustee of the Fund, and Central Depository Company of Pakistan Limited (CDC) has been appointed as the Trustee of the Fund, effective from September 4, 2013. Based on the Supplemental Trust Deed, which was signed on July 29, 2013, the following tariff structure is applicable to the Fund as at June 30, 2014.

Amount of funds under management (Average NAV)	Tariff per annum
Upto Rs. 1,000 million	0.17% p.a of Net Assets
On amount exceeding Rs. 1,001 million to Rs. 5,000 million	Rs 1.7 million plus 0.085% per annum of NAV exceeding Rs 1,000 million
On amount exceeding Rs. 5,001 million	Rs 5.1 million plus 0.07% per annum of NAV exceeding Rs 5,000 million

10	PAYABLE TO THE SECURITIES AND EXCHANGE COMMISSION OF PAKISTAN	Note	2014 (Rupees	2013 s in '000)
	Annual fee	10.1	2,381	930

10.1 Under the provisions of the Non-Banking Finance Companies and Notified Entities Regulations, 2008, a collective investment scheme categorised as Income Scheme is required to pay as annual fee to the SECP, an amount equal to 0.075 percent of the average annual net assets of the scheme. The Fund has been classified as an Income Scheme by the Management Company.

			(Rupe	es in '000)
11	ACCRUED EXPENSES AND OTHER LIABILITIES			
	Auditors' remuneration		358	316
	Bank charges		1	43
	Bank charges Provision for Workers' Welfare Fund	15	8,813	3,940
	Printing charges		125	100
	Legal and professional charges		45	40
	Settlement charges payable		33	37
	Withholding tax payable		208	12
	Others		1,144	-
		_	10,727	4,488
12	CONTINGENCIES AND COMMITMENTS	=		

There were no contingencies and commitments outstanding as at June 30, 2014.

1

2013

2014

Note

		2014 (Rupe	2013 es in '000)
13	PROFIT ON BANK DEPOSITS		
	Income on savings deposits	248,756	43,965
14	AUDITORS' REMUNERATION		
	Annual audit fee and other certification Half yearly review fee Out of pocket expenses	322 128 <u>64</u> 514	280 112 

### 15 PROVISION FOR WORKERS' WELFARE FUND

The Finance Act, 2008 introduced an amendment to the Workers' Welfare Fund Ordinance, 1971 (WWF Ordinance). As a result of this amendment it may be construed that all Collective Investment Schemes / mutual funds (CISs) whose income exceeds Rs. 0.5 million in a tax year, have been brought within the scope of the WWF Ordinance, thus rendering them liable to pay contribution to WWF at the rate of two percent of their accounting or taxable income, whichever is higher. In this connection, a constitutional petition has been filed by certain CISs through their trustees in the Honourable High Court of Sindh (the Court), challenging the applicability of WWF to the CISs, which is pending adjudication.

During the year ended June 30, 2011, a clarification was issued by the Ministry of Labour and Manpower (the Ministry) which stated that mutual funds are not liable to contribute to WWF on the basis of their income. However, on December 14, 2010, the Ministry filed its response against the constitutional petition requesting the Court to dismiss the petition. According to the legal counsel who is handling the case there is a contradiction between the aforementioned clarification issued by the Ministry and the response filed by the Ministry in the Court.

During the year ended June 30, 2012, the Honourable Lahore High Court (LHC) in a Constitutional Petition relating to the amendments brought in the WWF Ordinance, 1971 through the Finance Act, 2006 and the Finance Act, 2008, had declared the said amendments as unlawful and unconstitutional. In March 2013, a larger bench of the Honourable Sindh High Court (SHC) passed an order declaring that the amendments introduced in the WWF Ordinance, 1971 through the Finance Act, 2006 and the Finance Act, 2008 do not suffer from any constitutional or legal infirmity. However, the Honourable High Court of Sindh has not addressed the other amendments made in the WWF Ordinance 1971 about applicability of WWF to the CISs which is still pending before the Court. In a recent judgement, the Peshawar High Court (PHC) has also held these amendments to be ultra vires as they lacked the essential mandate to be introduced and passed through the Money Bill under the Constitution. Without prejudice to the above, the Management Company, as a matter of abundant caution, has decided to retain the provision for WWF amounting to Rs 8.813 million (including Rs 4.873 million for the current year) in these financial statements. Had the same not been made the net asset value per unit of the Fund as at June 30, 2014 would have been higher by Re 0.0537 per unit.

### 16 TAXATION

The income of the Fund is exempt from income tax as per clause 99 of part I of the Second Schedule to the Income Tax Ordinance, 2001 subject to the condition that not less than ninety percent of its accounting income for the year, as reduced by capital gains, whether realised or unrealised, is distributed to the unit holders. The management has already distributed 90 percent of the Fund's net accounting income earned by the year end to the unit holders. Accordingly, no provision in respect of taxation has been made in these financial statements.

		2014 Numb	2013 per of units
17	NUMBER OF UNITS IN ISSUE		
	Total units in issue at the beginning of the year	300,153,817	86,561,291
	Add: units issued during the year	239,469,722	285,897,224
	Add: bonus units issued during the year	18,389,450	10,022,736
	Less: units redeemed during the year	(394,022,915)	(82,327,434)
	Total units in issue at the end of the year	163,990,074	300,153,817

<sup>17.1</sup> This includes 150,023,408 units redeemed by the National Bank of Pakistan (NBP), on June 30, 2014, based on their request for redemption. Amount of Rs. 1,515,911,529 in respect of this transaction is included in payable against redemption of units as on June 30, 2014.

#### 18 FINANCIAL INSTRUMENTS BY CATEGORY

#### Financial assets

Cash and bank balances Investments Profit receivable Security deposit Receivable against issue of units

#### Financial liabilities

Payable to the Management Company Payable to the Trustee Payable against redemption of units Accrued expenses and other liabilities

#### **Financial assets**

Cash and bank balances Investments Profit receivable Security deposit Receivable against issue of units

### Financial liabilities

Payable to the Management Company Payable to the Trustee Payable against redemption of units Accrued expenses and other liabilities

Assets at fair value through profit or loss	Total
Rupees in '000	
200.150	2,791,207
300,139 - -	380,159 23,889 200
-	-
380,159	3,195,455
June 30,2014	
Other financial liabilities	Total
liabilities Rupees in '000	
liabilities Rupees in '000 7,896	7,896
liabilities Rupees in '000 7,896 270	7,896 270
liabilities Rupees in '000 7,896	7,896
	value through profit or loss Rupees in '000 - 380,159 - -

Loans and receivables	Assets at fair value through profit or loss Rupees in '000	Total
739,483	-	739,483
198,000	566,718	764,718
18,733	-	18,733
200	-	200
1,513,571	-	1,513,571
2,469,987	566,718	3,036,705

-----June 30,2013-----

fair	Liabilities at value through profit or loss	Other financial liabilities Rupees in '000	Total
	-	3,039	3,039
	-	169	169
	-	200	200
	-	499	499
	-	3,907	3,907

### 19 TRANSACTIONS WITH CONNECTED PERSONS

- 19.1 Connected persons include NBP Fullerton Asset Management Limited being the Management Company, MCB Financial Services Limited being the Ex-Trustee, Central Depository Company of Pakistan Limited current Trustee, National Bank of Pakistan and Alexandra Fund Management Pte. Limited being the sponsors, other collective investment schemes managed by the Management Company and directors and officers of the Management Company.
- **19.2** The transactions with connected persons are in the normal course of business, at contracted rates and terms determined in accordance with market rates.
- 19.3 Remuneration to the Management Company is determined in accordance with the provisions of the NBFC Regulations and the Trust Deed.
- 19.4 Remuneration payable to the Trustee is determined in accordance with the provisions of the NBFC Regulations and the Trust Deed.

		June 30, 2014	June 30, 2013
		(Rup	ees in '000)
19.5	Details of the transactions with connected persons are as follows:		
	NBP Fullerton Asset Management Limited - Management Company		
	Remuneration	39,680	15,507
	Sindh Sales Tax on Management Company's remuneration	7,390	2,481
	Federal Excise Duty on Management Company's remuneration	6,349	-
	Issue of Nil units (2013: Nil units)	-	-
	Bonus of 357,379 units (2013: 367,417 units)	-	-
	Redemption of Nil units (2013: 1,202,006 units)	-	12,200
	MCB Financial Services Limited - Trustee from January 11, 2013		
	Remuneration from January 11, 2013 to September 3, 2013	507	709
	Central Depository Company of Pakistan Limited - Trustee till January 11, 2013		
	Remuneration from September 4, 2013 to June 30,2014	2,913	931
	Alexandra Fund Management Pte. Limited - Sponsor		
	Bonus of 210,568 units (2013: 832,048 units)		_
	Redemption of 8,751,627 units (2013: 2,380,811 units)	88,487	24,000
	National Bank of Pakistan - Sponsor	40.5 0.70	4 = 40 = = 4
	Issue of 42,215,676 units (2013: 150,023,408 units)	426,353	1,513,571
	Bonus of 6,664,075 units (2013: Nil units)	-	-
	Redemption of 150,023,408 units (2013: Nil units)	1,515,912	-
	Employees of the Management Company		
	Issue of 1,269,081 units (2013: 651,286 units)	12,836	6,584
	Bonus of 41,192 units (2013: 19,357 units)	-	-
	Redemption of 1,299,909 units (2013: 478,355 units)	13,153	4,839
	Muhammad Murtaza Ali - CFO & Company Secretary		
	Issue of 13,560 units (2013: 17,298 units)	137	175
	Bonus of 523 units (2013: 418 units)	-	-
	Redemption of 14,863 units (2013: 16,937 units)	150	171
	MCBFSL Trustee NAFA Islamic Aggressive Income Fund		3,000
	Purchase of sukuk	-	3,000
	The Hub Power Company Limited		
	Purchase of short term Islamic Sukuk	-	331,000
	Sale of / matured short term Islamic Sukuk	-	233,000
19.6	Amounts outstanding as at year end		
	NBP Fullerton Asset Management Limited - Management Company	E43	1 505
	Management remuneration payable	513	1,585
	Sales load payable	1,359	1,003
	Transfer load payable	-	36
	Sales tax payable to management company	96	259
	FED payable to management company	5,812	156
	Sindh sales tax on sales load payable	6	
	Federal excise duty on on sales load payable	110	47 000
	Units held: 5,023,573 units (2013: 4,666,193 units)	50,761	47,080

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	June 30, 2014	June 30, 2013
	,	es in '000)
MCB Financial Services Limited - Trustee		
Remuneration payable	-	132
Central Depository Company of Pakistan Limited		
Remuneration payable	270	-
CDC Settlement charges payable	33	-
Security Deposit	200	-
National Bank of Pakistan - Sponsor		
Units held: 48,879,751 units (2013: 150,023,408 units)	493,905	1,513,691
Bank balance	-	-
Payable against redemption of units	1,515,912	-
Alexandra Fund Management Pte. Limited - Sponsor		
Units held: Nil units (2013: 8,541,059 units)	_	86,177
onits field. Fith drifts (2013. 0,311,033 drifts)		00,177
Employees of the Management Company		
Units held: 404,337 units (2013: 374,644 units)	4,086	3,780
Muhammad Murtaza Ali - CFO & Company Secretary		
Units held: Nil units (2013: 779 units)	_	8
ema neidi i m dina (2013). 773 dina)		O
The Hub Power Company Limited		
Short term Islamic Sukuk held	-	198,000

### 20 PARTICULARS OF INVESTMENT COMMITTEE AND FUND MANAGER

Details of members of the investment committee of the Fund are as follows:

S. No.	Name	Qualification	Experience in years
1	Dr. Amjad Waheed	MBA / Doctorate in Business Administration / CFA	26
2	Sajjad Ánwar	CFA / MBA Finance	14
3	Muhammad Ali Bhabha	CFA / FRM	19
4	Syed Suleman Akhtar	CFA	14
5	Mr. Salman Ahmed	MBA / CFA	8.5

Mr. Salman Ahmed is the Fund Manager of the fund .He is also the Fund Manager of NAFA Finalncial Sector Income Fund and NAFA Money Market Fund.

21	BROKE	ERS / DEALERS BY PERCENTAGE OF COMMISSION PAID / PAYABLE	For the year ended June 30, 2014 Percentage
	1 2	KASB Securities Limited Elixir Securities Pakistan (Private) Limited	56.52% 43.48% 100.00%
			For the year ended June 30, 2013 Percentage
	1 2	J.S Global Capital Limited Pearl Securities (Private) Limited	83.33% 16.67% 100.00%

#### 22 DETAILS OF PATTERN OF UNIT HOLDING

-----June 30, 2014-----

Category	Number of unit holders	Investment amount	Percentage of investment
		(Rupees in '000)	
Individuals	1,212	780,980	47.13%
Associated companies and directors	2	544,666	32.87%
Retirement funds	11	90,344	5.45%
Others	23	241,040	14.55%
	1,248	1,657,030	100.00%

-----June 30, 2013-----

Category	Number of unit holders	Investment amount	Percentage of investment
		(Rupees in '000)	
Individuals	1,038	871,321	28.77%
Associated companies and directors	3	1,646,948	54.38%
Retirement funds	7	62,537	2.06%
Others	19	447,641	14.79%
	1,067	3,028,447	100.00%

#### 23 ATTENDANCE AT MEETINGS OF BOARD OF DIRECTORS

The 42nd, 43rd, 44th, 45th,46th and 47th Board meetings were held on July 11, 2013, August 27, 2013, October 30, 2013, February 13, 2014, April 30, 2014 and June 26,2014 respectively. Information in respect of attendance by directors in the meetings is given below:

		Number of me	etings	
Category	Held	Attended	Leave granted	Meeting not attended
Mr. Wah Geok Sum	6	2	4	43rd, 44th, 46th & 47th
Mr. Koh Boon San	6	6	-	
Mr. Kamal Amir Chinoy	6	5	1	42nd
Mr. Shehryar Faruque	6	3	3	42nd, 44th & 45th
Dr Amjad Waheed	6	6	-	
Mr. Asif Hassan*	1	-	1	42nd
Mr. Amir Shehzad**	1	-	1	42nd
Mr. Aamir Sattar***	5	5	-	
Mr. Nausherwan Adil****	4	2	2	44th & 46th
Mr. Abdul Hadi Palekar****	5	4	1	45th
Mr. Khalid Mahmood*****	2	2	-	

Mr. Asif Hassan retired in EOGM Held on August 07, 2013

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<sup>\*\*</sup> Mr. Aamir Shehzad retired in EOGM Held on August 07, 2013

<sup>\*\*\*</sup> Mr. Aamir Sattar elected in EOGM Held on August 07, 2013

<sup>\*\*\*\*</sup> Mr. Nausherwan Adil was co-opted on the Board with effect from October 10, 2013

Mr. Abdul Hadi Palekar elected in EOGM Held on August 07, 2013

Mr. Khalid Mahmood retired from Board with effect from October 10, 2013

#### 24 FINANCIAL RISK MANAGEMENT

The Fund's activities expose it to a variety of financial risks: market risk, credit risk and liquidity risk.

#### 24.1 Market risk

Market risk is the risk that the fair value or the future cash flows of a financial instrument will fluctuate as a result of changes in market prices.

The Management Company manages the market risk by monitoring exposure on marketable securities by following internal risk management policies and investment guidelines approved by the Investment Committee and regulations laid down by the SECP.

Market risk comprises of three types of risk; currency risk, interest rate risk and other price risk.

#### 24.1.1 Currency risk

Currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates. The Fund, at present is not exposed to currency risk as all transactions are carried out in Pakistani Rupees.

#### 24.1.2 Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates.

#### a) Sensitivity analysis for variable rate instruments

Presently, the Fund holds GoP Ijara Sukuks exposing the Fund to cash flow interest rate risk. In case of 100 basis points increase / decrease in 6 months weighted average yield of market treasury bills on June 30, 2014 with all other variables held constant, the net assets of the Fund and net income for the year would have been higher / lower by Rs. 0.403 million (2013: Rs.0.648 million).

The composition of the Fund's debt investment portfolio and market treasury bill rates is expected to change over time. Accordingly, the sensitivity analysis prepared as of June 30, 2014 is not necessarily indicative of the impact on the Fund's net assets of future movements in interest rates.

### b) Sensitivity analysis for fixed rate instruments

As at June 30, 2014, the Fund does not hold any fixed rate instruments that may expose the fund to fair value interest rate risk.

Yield / interest rate sensitivity position for on balance sheet financial instruments is based on the earlier of contractual repricing or maturity date and for off-balance sheet instruments is based on the settlement date.

			As at June	e 30, 2014		
			Exposed	to Yield/Interes	t rate risk	
	Effective interest rate %	Total	Upto three months	More than three months and upto one year	More than one year	Not exposed to yield/ Interest rate risk
On-balance sheet financial instruments			(	Rupees in '000	))	
Financial assets Cash and bank balances Investments Profit receivable	6.00 - 10.2 9.65 - 9.98	2,791,207 380,159 23,889	1,943,365 380,159	- - -	- - -	847,842 - 23,889
Security deposit Receivable against issue of units		200	-	-	-	200
Financial liabilities Payable to the Management Company		7,896	2,323,524	-		871,931 7,896
Payable to the Management Company Payable to the Trustee Payable against redemption of units Accrued expenses and other liabilities		270 1,517,502 1,706	- - -		- - -	270 1,517,502 1,706
On-balance sheet gap		1,527,374 1,668,081	2,323,524	-	-	1,527,374 (655,443)
Off-balance sheet financial instruments		-	-	-	_	-
Off-balance sheet gap						
				e <b>30, 2013</b> to Yield/Interes	t rate risk	
	Effective interest rate %	Total	Exposed			Not exposed to yield/ Interest rate risk
On-balance sheet financial instruments		Total	Exposed  Upto three months	More than three months and upto	More than one year	to yield/ Interest rate
On-balance sheet financial instruments  Financial assets Cash and bank balances Investments		739,483	Upto three months	to Yield/Interes  More than three months and upto one year	More than one year	to yield/ Interest rate
Financial assets Cash and bank balances	interest rate % 6.00 - 11.8	739,483 764,718 18,733 200 1,513,571	Upto three months  717,155 764,718	to Yield/Interes  More than three months and upto one year	More than one year	to yield/ Interest rate risk  22,328  - 18,733 200 1,513,571
Financial assets Cash and bank balances Investments Profit receivable Security deposit Receivable against issue of units Financial liabilities	interest rate % 6.00 - 11.8	739,483 764,718 18,733 200 1,513,571 3,036,705	Upto three months	to Yield/Interes  More than three months and upto one year	More than one year	to yield/ Interest rate risk  22,328  - 18,733 200 1,513,571 1,554,832
Financial assets Cash and bank balances Investments Profit receivable Security deposit Receivable against issue of units	interest rate % 6.00 - 11.8	739,483 764,718 18,733 200 1,513,571 3,036,705 3,039 169 200 499	717,155 764,718 1,481,873	More than three months and upto one year Rupees in '000	More than one year	to yield/ Interest rate risk  22,328  18,733 200 1,513,571 1,554,832  3,039 169 200 499
Financial assets Cash and bank balances Investments Profit receivable Security deposit Receivable against issue of units  Financial liabilities Payable to the Management Company Payable to the Trustee Payable against redemption of units	interest rate % 6.00 - 11.8	739,483 764,718 18,733 200 1,513,571 3,036,705 3,039 169 200	Upto three months  717,155 764,718	to Yield/Interes  More than three months and upto one year	More than one year	22,328
Financial assets Cash and bank balances Investments Profit receivable Security deposit Receivable against issue of units  Financial liabilities Payable to the Management Company Payable to the Trustee Payable against redemption of units Accrued expenses and other liabilities	interest rate % 6.00 - 11.8	739,483 764,718 18,733 200 1,513,571 3,036,705 3,039 169 200 499 3,907	T17,155 764,718 1,481,873	More than three months and upto one year Rupees in '000	More than one year	to yield/ Interest rate risk  22,328  - 18,733 200 1,513,571 1,554,832  3,039 169 200 499 3,907

#### 24.1.3 Price Risk

Price risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices (other than those arising from interest rate risk or currency risk) whether those changes are caused by factors specific to the individual financial instrument or its issuer, or factors affecting all similar financial instruments traded in the market. Presently, the Fund does not hold any security which exposes the Fund to price risk.

#### 24.2 Credit risk

Credit risk arising from the inability of the counterparties to fulfill their obligations in respect of financial instrument contracts, is generally limited to the principal amount and accrued income thereon. The Fund's policy is to enter into financial instrument contracts by following internal guidelines such as approving counterparties, approving credit, obtaining adequate collateral and transacting through approved brokers.

The analysis below summarises the credit quality of the Fund's bank balances as at June 30:2014.

Bank balances by rating category	Rating Agency	2014	2013
A1+/A-1+	PACRA / JCR-VIS	1.18%	3.56%
A1 / A-1	PACRA / JCR-VIS	84.47%	96.44%
A-2	JCR-VIS	14.29%	0.00%
A-3	JCR-VIS	0.06%	0.00%
		100.00%	100.00%

#### 24.2.1 Concentration of credit risk

Concentration of credit risk exists when changes in economic or industry factors similarly affect groups of counterparties whose aggregate credit exposure is significant in relation to the Fund's total credit exposure. The Fund's portfolio is mainly concentrated in government securities and bank balances with commercial banks whereas the remaining transactions are entered into with diverse creditworthy counterparties thereby mitigating any significant concentration of credit risk to counterparties other than government.

### 24.2.2 Settlement risk

The Fund's activities may give rise to risk at the time of settlement of transactions. Settlement risk is the risk of loss due to the failure of an entity to honour its obligations to deliver cash, securities or other assets as contractually agreed.

For the vast majority of transactions the Fund mitigates this risk by conducting settlements through a broker to ensure that a trade is settled only when both parties have fulfilled their contractual settlement obligations.

#### 24.3 Liquidity risk

Liquidity risk is the risk that the Fund may not be able to generate sufficient cash resources to settle its obligation in full as they fall due or can only do so on terms that are materially disadvantageous.

The Fund is exposed to daily cash redemptions, if any, at the option of unit holders. The Fund's approach to managing liquidity is to ensure, as far as possible, that the Fund will always have sufficient liquidity to meet its liabilities when due under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Fund's reputation. Its policy is therefore to invest the majority of its assets in government securities that can be readily disposed and are considered readily realisable.

For the purpose of making redemptions, the Fund has the ability to borrow in the short term. However, such need did not arise during the year. The maximum amount available to the Fund from the borrowing would be limited to fifteen percent of the net assets upto 90 days and would be secured by the assets of the Fund. The facility would bear interest at commercial rates.

In order to manage the Fund's overall liquidity, the Fund may also withhold daily redemption requests in excess of ten percent of the units in issue and such requests would be treated as redemption requests qualifying for being processed on the next business day. Such procedure would continue until the outstanding redemption requests come down to a level below ten percent of the units then in issue. The Fund did not withhold any significant redemptions during the year.

The table below analyses the Fund's financial liabilities into relevant maturity groupings based on the remaining period at the reporting date to the contractual maturity date. The amounts in the table are the contractual undiscounted cash flows.

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#### **Financial Liabilities**

Payable to the Management Company Payable to the Trustee Payable on redemption of units Accrued expenses and other liabilities

7,896	7,896	-	-
270	270	-	-
1,517,502	1,517,502	-	-
1,706	1,706	-	-
1,527,374	1,527,374	-	-
	As at Ju	ine 30, 2013	
Total		More than three months and upto	More than
		one year	,
	(Rupee	es in '000)	

3.039

169

200

499

3,907

----- As at June 30, 2014 -----

(Rupees in '000)

Upto three

months

Total

3.039

169

200

499

3,907

More than

three months

and upto

one year

More than

one year

#### **Financial Liabilities**

Payable to the Management Company Payable to the Trustee Payable on redemption of units Accrued expenses and other liabilities

### 25 UNIT HOLDERS' FUND RISK MANAGEMENT

The unit holders' fund is represented by redeemable units. These units are entitled to distributions and to payment of a proportionate share, based on the Fund's net asset value per unit on the redemption date. The relevant movements are shown on the Statement of Movement in Unit Holders' Fund.

The Fund has no restrictions on the subscription and redemption of units. As required under the NBFC Regulations, every open end scheme shall maintain fund size (i.e. net assets of the Fund) of Rs 100 million at all times during the life of the scheme. The Fund has maintained and complied with the requirement of minimum fund size during the current year.

The Fund's objectives when managing unit holders' fund are to safeguard its ability to continue as a going concern so that it can continue to provide returns to unit holders and to maintain a strong base of assets under management.

In accordance with the risk management policies stated in note 24, the Fund endeavours to invest the subscriptions received in appropriate investments while maintaining sufficient liquidity to meet redemption requests, which would be augmented by short-term borrowings or disposal of investments where necessary.

### 26 FAIR VALUE OF FINANCIAL INSTRUMENTS

Fair value is the amount for which an asset could be exchanged, or liability settled, between knowledgeable willing parties in an arm's length transaction. Consequently, differences can arise between carrying values and fair value estimates.

Underlying the definition of fair value is the presumption that the Fund is a going concern without any intention or requirement to curtail materially the scale of its operations or to undertake a transaction on adverse terms.

Financial assets which are tradable in an open market are revalued at the market prices prevailing on the reporting date. The estimated fair value of all other financial assets and liabilities is not considered to be significantly different from carrying values as the items are either short term in nature or are periodically repriced.

According to the amendments to International Financial Reporting Standard 7, Financial Instruments: Disclosure - Improving disclosures about financial instruments, an entity shall classify fair value measurements using a fair value hierarchy that reflects the significance of the inputs used in making the measurements. The fair value hierarchy has the following levels:

- Quoted prices (unadjusted) in active markets for identical assets or liabilities (level 1);
- Inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices) (level 2); and
- Inputs for the assets or liability that are not based on observable market data (that is, unobservable inputs) (level 3).

		As at lune	30, 2014	
	Level 1 Level 2 Level 3 Total			
		Rupees	in '000	
ASSETS				
Financial assets classified as 'fair value through profit or loss'				
Investment in GoP Ijara Sukuks	-	380,159	-	380,159
		As at June	30, 2013	
	Level 1	As at June Level 2	30, 2013 Level 3	Total
	Level 1		Level 3	Total
ASSETS	Level 1	Level 2	Level 3	Total
ASSETS Financial assets classified as 'fair value through profit or loss'	Level 1	Level 2	Level 3	Total

### 27 CORRESPONDING FIGURES

No reclassifications of corresponding figures have been made during the current year.

### 28 DATE OF AUTHORISATION FOR ISSUE

These financial statements were authorised for issue by the Board of Directors of the Management Company on September 16, 2014.

### 29 GENERAL

Figures have been rounded off to the nearest thousand Rupees.

For NBP Fullerton Asset Management Limited (Management Company)

Chief Executive Director

### **PERFORMANCE TABLE**

Particulars	for the Period ended June 30, 2014	for the Period ended June 30, 2013	for the Period ended June 30, 2012	For the period form July 30, 2010 to June 30 2011
Net assets (Rs. '000')	1,657,030	3,028,447	872,005	376,778
Net Income (Rs. '000')	238,802	101,979	64,420	26,650
Net Asset Value per units (Rs.)	10.1045	10.0897	10.0738	10.3779
Offer price per unit	10.1725	10.1401	10.0738	10.3779
Redemption price per unit	10.1045	10.0897	10.0738	10.3779
Highest offer price per unit (Rs.)	10.1725	10.1401	10.0738	10.3779
Lowest offer price per unit (Rs.)	9.4357	9.3295	8.8294	9.5264
Highest redemption price per unit (Rs.)	10.1045	10.0897	10.0738	10.3779
Lowest redemption price per unit (Rs.)	9.3726	9.2831	8.8294	9.5264
Fiscal Year Opening Ex Nav	9.3719	9.2806	9.0896	9.5264
Total return of the fund	7.82%	8.72%	10.83%	8.94%
Capital growth	-0.15%	-0.21%	-0.71%	3.69%
Income distribution as a % of ex nav	7.97%	8.93%	11.54%	5.25%
Income distribution as a % of par value	7.47%	8.29%	10.49%	5.00%
<u>Distribution</u>				
Interim distribution per unit	0.747	0.829	1.0489	0.5000
Final distribution per unit	-	-	-	0.3000
Distribution dates				
Interim				18-Feb-11 & 19-Apr-11
30-Jul-13	0.0605	0.0826	0.0877	,
29-Aug-13	0.0605	0.0816	0.0907	
27-Sep-13	0.0626	0.0756	0.0796	
29-Oct-13	0.0626	0.0705	0.0927	
28-Nov-13	0.0605	0.0705	0.0806	
27-Dec-13	0.0626	0.0685	0.0806	
29-Jan-14	0.0656	0.0705	0.0806	
28-Feb-14	0.0656	0.0604	0.0826	
28-Mar-14	0.0595	0.0604	0.0826	
29-Apr-14	0.0636	0.0604	0.0826	
28-May-14	0.0626	0.0625	0.0826	
26-lun-14	0.0605	0.0655	0.1260	
Final	-	-	-	4-Jul-11
Average annual return (launch date 21-08-2010)				+-Jul-11
(Since inception to June 30, 2014)	9.41%			
(Since inception to June 30, 2014)	5.41/0	9.97%		
(Since inception to June 30, 2013)		3.37 /6	10.64%	
(Since inception to June 30, 2012)			10.04%	10.39%
Portfolio Composition (Please see Fund Manager Report)				10.39%
	منجلة وي	21 مام 21	منتملة ٥٥	مله 70
Weighted average portfolio duration  "Past performance is not necessarily indicative of future pe	33 days	31 days	83 days	78 days

"Past performance is not necessarily indicative of future performance and that unit prices and

investment return returns may go down, as well as up."



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