## MISSION STATEMENT

To rank in the top quartile in performance of

## **NAFA FUNDS**

relative to the competition,
and to consistently offer
Superior risk-adjusted returns to investors.

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#### FUND'S INFORMATION

#### Management Company

## NBP Fullerton Asset Management Limited – Management Company (Formerly National Fullerton Asset Management Limited)

#### Board of Directors of the Management Company

Mr. Shahid Anwar Khan Chairman
Mr. Syed Ahmed Iqbal Ashraf Director
Dr. Asif A. Brohi Director
Mr. Wah Geok Sum Director
Mr. Patrick Pang Chin Hwang Director
Mr. Shehryar Faruque Director
Mr. Kamal Amir Chinoy Director

Dr. Amjad Waheed Chief Executive Officer

## Company Secretary & CFO of the Management Company

Mr. Muhammad Murtaza Ali

#### Audit & Risk Committee

Mr. Wah Geok Sum Chairman Mr. Shahid Anwar Khan Member Mr. Shehryar Faruque Member

## Trustee

Central Depository Company of Pakistan Limited (CDC) CDC House, 99-B, Block "B" S.M.C.H.S., Main Shahra-e-Faisal, Karachi.

## Bankers to the Fund Allied Bank Limited

Askari Bank Limited

Atlas Bank Limited
Bank Alfalah Limited
Bank Al-Habib Limited
Faysal Bank Limited
Habib Bank Limited
Habib Bank Limited
Habib Metropolitan Bank Limited
KASB Bank Limited
MCB Bank Limited
National Bank of Pakistan
NIB Bank Limited
Silk Bank Limited
Soneri Bank Limited
Soneri Bank Limited
Standard Chartered Bank (PAK) Limited
The Bank of Punjab

United Bank Limited

#### Auditors

A.F. Ferguson & Co. Chartered Accountants State Life Building No. 1-C I.I. Chundrigar Road, P.O.Box 4716 Karachi.

#### Legal Advisor

M/s Jooma Law Associates 205, E.I. Lines, Dr. Daudpota Road, Karachi.

#### Head Office:

9th Floor, Adamjee House, I.I. Chundrigar Road, Karachi

#### Lahore Office:

68-B-1, M.M. Alam Road, Gulberg 3, Lahore. UAN: 042-111-111-632 Phone: 042-35778248-63 Fax: 042-35876806

#### Islamabad Office:

Plot No. 395, 396 Industrial Area, 1-9/3 Islamabad. UAN: 051-111-111-632 Phone: 051-2514987 Fax: 051-4859031

#### Peshawar Office:

1st Floor, Haji Tehmas Centre, Near KFC, Tehkal Payan University Road, Peshawar. Phone: 92-91-5711784, 5711782 Fax: 92-91-5211780

#### Multan Office:

NBP Corporate Branch 3rd Floor, Park Lane Tower, near Shahjahan Banquet Hall, Officers Colony, Khanewal Road. Multan. Tel: 92-061-6214070

Tel : 92-061-6214070 Fax: 92-061-6214062 UAN: 92-061-111-111-632

## DIRECTORS' REPORT

The Board of Directors of NBP Fullerton Asset Management Limited (formerly: National Fullerton Asset Management Limited) is pleased to present the unaudited financial statements of NAFA Multi Asset Fund for the period ended March 31, 2011.

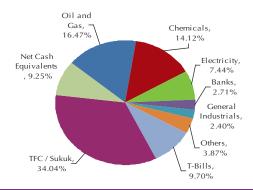
## Fund's Performance

During the third quarter, the unit price of NAFA Multi Asset Fund has increased from Rs. 10.3342 (Ex-Div) on December 31, 2010 to Rs. 10.9252 on March 31, 2011, thus showing a growth of 5.72%, as compared to its Benchmark (50% KSE-30 Index, 50% 3-Month KIBOR\*) return of 1.59% during the same period. Thus, the Fund has outperformed its Benchmark by 4.13% during the period under review. For the nine months period ended March 31, 2011, the NAV of the Fund has increased from Rs. 8.7725 (Ex-Div) on June 30, 2010 to Rs. 10.9252 on March 31, 2011, thus showing an increase of 24.54%. During the said period, the Benchmark increased by 15.45%, translating into outperformance of 9.09%. Since inception (January 22, 2007), the unit price of the Fund has shown a growth of 46.92% as compared to 22.13% increase in its Benchmark. Thus, the Fund has outperformed its Benchmark by 24.79% since inception. This performance is net of management fee and all other expenses. The size of NAFA Multi Asset Fund has decreased from Rs.996 million to Rs.720 million during the period, i.e. a decline of 27.71%.

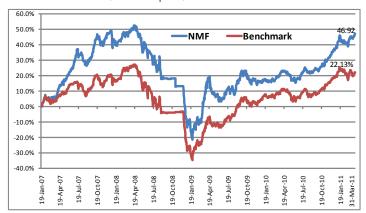
The stock market depicted a sideways trend during 3QFY11. The KSE-30 Index marginally decreased by around 0.23% to the 11,561.50 levels as against 11,588.24 levels at the beginning of the quarter. The Banks, Chemical, Personal Goods and Electricity sectors performed better than the market. On the other hand, the Oil & Gas, Construction & Materials and Fixed Line Communication sectors lagged the market. During the period under review the factors responsible for the lukewarm performance of the market were slowdown in foreign flows, the impact of flood and slow economic growth, uprising in the Middle East and diplomatic row with the US.

There continues to be a marginal improvement in market's demand for debt securities of high rated issuers'. Many of the non-performing securities have been restructured within this fiscal year. The coupon rates of all TFCs/Sukuks in your Fund are floating and linked to KIBOR, which depicted a rising trend during the quarter.

The Fund has earned total income of Rs.172.13 million during the period. After deducting expenses of Rs.25.09 million, the net income is Rs.147.04 million, translating into earning per unit of Rs.2.1527. The asset allocation of the Fund as on March 31, 2011, is as follows:



NMF Performance versus Benchmark (Since Inception)



<sup>\*</sup>Benchmark changed with effect from 15-12-2010. Previous Benchmark was 50% KSE-30 Index and 50% 1 month KIBOR.

#### **Income Distribution**

The Board of Directors of the Management Company, in addition to interim distribution of 2.70%, has also approved a further interim distribution of 2.70%.

## Acknowledgement

The Board takes this opportunity to thank its valued unit-holders for their confidence and trust in the Management Company, and providing the opportunity to serve them. It also offers its sincere gratitude to the Securities & Exchange Commission of Pakistan and State Bank of Pakistan for their patronage and guidance.

The Board also wishes to place on record its appreciation for the hard work, dedication and commitment shown by the staff and the Trustee.

On behalf of the Board of NBP Fullerton Asset Management Limited (formerly: National Fullerton Asset Management Limited)

Chief Executive Date: April 19, 2011 Place: Karachi. Director

# CONDENSED INTERIM STATEMENT OF ASSETS AND LIABILITIES AS AT March 31, 2011

|   | Note | Unaudited<br>March 31,<br>2011 | Audited<br>June 30,<br>2010 |
|---|------|--------------------------------|-----------------------------|
|   |      | Rupees                         | in '000                     |
| ASSETS  |      |                                |                             |
| Balances with banks                                       |      | 66,770                         | 60,338                      |
| Investments   | 4    | 653,308                        | 925,403                     |
| Dividend and profit receivable                            | 5    | 30,236                         | 13,376                      |
| Advances, deposits, prepayments and other receivables     |      | 3,398                          | 3,641                       |
| Preliminary expenses and floatation costs                 |      | 401                            | 778                         |
| Total assets  |      | 754,113                        | 1,003,536                   |
| LIABILITIES   |      |                                |                             |
| Payable to the Management Company                         |      | 1,510                          | 2,341                       |
| Payable to the Trustee                                    |      | 120                            | 164                         |
| Payable to Securities and Exchange Commission of Pakistan |      | 534                            | 1,153                       |
| Payable against purchase of investments                   |      | 25,619                         |                             |
| Payable against redemption of units                       |      |                                | 580                         |
| Accrued expenses and other liabilities                    | 6    | 6,411                          | 3,317                       |
| Total liabilities   |      | 34,194                         | 7,555                       |
|   |      |                                |                             |
| NET ASSETS  |      | 719,918                        | 995,981                     |
| UNIT HOLDERS' FUND (As per statement attached)            |      | 719,918                        | 995,981                     |
|   |      |                                |                             |
| CONTINGENCIES AND COMMITMENTS                             | 7    |                                |                             |
|   |      |                                |                             |
|   |      | Number                         | of Units                    |
| Number of units in issue                                  |      | 65,895,016                     | 106,362,408                 |
|   |      | Rup                            | ees                         |
| Net Asset Value per unit                                  |      | 10.9252                        | 9.3640                      |
|   |      |                                |                             |

The annexed notes 1 to 14 form an integral part of these condensed interim financial statements.

For NBP Fullerton Asset Management Limited (Formerly National Fullerton Asset Management Limited) (Management Company)

## CONDENSED INTERIM INCOME STATEMENT (UN-AUDITED) FOR THE NINE MONTHS AND QUARTER ENDED MARCH 31, 2011

Nine months ended

|   |      | March     | March     | March     | March     |
|---|------|-----------|-----------|-----------|-----------|
|   |      | 31, 2011  | 31, 2010  | 31, 2011  | 31, 2010  |
|   |      |           | Rupees    | s in '000 |           |
| INCOME  |      |           |           |           |           |
| Capital gain / (loss) on sale of investments                              |      | 130,791   | 212,761   | 79,319    | 23,574    |
| Income from term finance certificates and sukuk bonds                     |      | 40,510    | 39,876    | 13,357    | 14,980    |
| Income from government securities   |      | 4,453     | ´-        | 1,546     | , i       |
| Dividend income   |      | 30,255    | 9,363     | 7,154     | 1,966     |
| Profit on bank deposits   |      | 5,834     | 29,352    | 2,218     | 11,801    |
| Unrealised appreciation / (diminution) in the value of investme           | ents | -         |           | -         |           |
| classified as 'at fair value through profit or loss' - net                |      | 6,144     | 15,064    | (64,289)  | 9,608     |
| Total Income  |      | 217,987   | 306,416   | 39,305    | 61,929    |
| EXPENSES  |      |           |           |           |           |
| Remuneration of the Management Company                                    |      | 15,712    | 27,462    | 4,471     | 6,609     |
| Remuneration of the Trustee   |      | 1,255     | 1,849     | 357       | 511       |
| Annual fee - Securities and Exchange Commission of Pakistan               |      | 534       | 934       | 152       | 225       |
| Securities transaction cost   |      | 3,106     | 10,641    | 1,163     | 1,503     |
| Settlement and bank charges   |      | 507       | 493       | 337       | 73        |
| Annual listing fee  |      | 30        | 23        | 10        | 8         |
| Legal and professional charges  |      | 65        | 60        | 40        | -         |
| Auditors' remuneration  |      | 327       | 271       | 74        | 58        |
| Impairment loss on investments classified as 'available for sale'         |      | (39,442)  | 23,407    | (15,150)  | (8,741)   |
| Printing expenses   |      | 83        | 433       | 71        | 255       |
| Other expenses  |      | 16        | 69        | 16        | 1         |
| Fund rating fee Amortisation of preliminary expenses and floatation costs |      | 75<br>375 | 62<br>375 | 122       | 36<br>122 |
| Total Expenses  |      | (17,358)  | 66,079    | (8,313)   | 660       |
| Total Expenses  |      | (17,330)  |           | (0,515)   |           |
| Net income / (loss) from operating activities                             |      | 235,345   | 240,337   | 47,618    | 61,269    |
| Element of (loss) / income and capital (losses) / gains included          | in   |           |           |           |           |
| prices of units issued less those in units redeemed - net                 |      | (85,299)  | (109,060) | (44,371)  | (28,311)  |
| P   |      | (,,       | ( , ,     | (, ,      | (,,       |
| Provision for Workers' Welfare Fund                                       | 8    | (3,001)   | -         | (65)      | -         |
| Net income / (loss) for the period before taxation                        |      | 147,044   | 131,277   | 3,181     | 32,958    |
| Taxation  | 9    | -         | -         | -         | -         |
| Net income / (loss) for the period after taxation                         |      | 147,044   | 131,277   | 3,181     | 32,958    |
|   |      |           |           |           |           |
| Earnings per unit   | 10   |           |           |           |           |

The annexed notes 1 to 14 form an integral part of these condensed interim financial statements.

For NBP Fullerton Asset Management Limited (Formerly National Fullerton Asset Management Limited) (Management Company)

# CONDENSED STATEMENT OF COMPREHENSIVE INCOME (UN-AUDITED) FOR THE NINE MONTHS AND QUARTER ENDED MARCH 31, 2011

|   | Nine months ended |                             | Quarte                         | r ended           |
|---|-------------------|-----------------------------|--------------------------------|-------------------|
|   | March<br>31, 2011 | March<br>31, 2010<br>Rupees | March<br>31, 2011<br>s in '000 | March<br>31, 2010 |
| Net income / (loss) for the period after taxation   | 147,044           | 131,277                     | 3,181                          | 32,958            |
| Other comprehensive income  |                   |                             |                                |                   |
| Net unrealised appreciation / (diminution) in the value of investments classified as 'available for sale' | (42,976)          | (318)                       | (3,888)                        | (12,667)          |
| Total comprehensive income / (loss) for the period  | 104,068           | 130,959                     | (707)                          | 20,291            |

The annexed notes 1 to 14 form an integral part of these condensed interim financial statements.

For NBP Fullerton Asset Management Limited (Formerly National Fullerton Asset Management Limited) (Management Company)

# CONDENSED INTERIM DISTRIBUTION STATEMENT (UN-AUDITED) FOR THE NINE MONTHS AND QUARTER ENDED MARCH 31, 2011

|  | Nine Months ended |                   | Quarter ended  |                   |  |
|--|-------------------|-------------------|----------------|-------------------|--|
|  | March<br>31, 2011 | March<br>31, 2010 | March 31, 2011 | March<br>31, 2010 |  |
|  |                   | Rupees            | in '000        |                   |  |
| (Accumulated loss) / undistributed income brought forward  | (113,994)         | (320,971)         | 41,706         | (130,613)         |  |
| Final distribution for the year ended June 30, 2010:3.6560% (2009: Nil units)                                |                   |                   |                |                   |  |
| - Bonus units  | (37,264)          |                   | -              |                   |  |
| - Cash distribution  | (1,622)           |                   | -              |                   |  |
| Interim distribution for the quarter ended September 30, 2010 : Nil 2009: (1.29%)                            |                   |                   |                |                   |  |
| - Bonus units  | -                 | (18,316)          | -              | -                 |  |
| - Cash distribution  | -                 | (575)             | -              | -                 |  |
| Interim distribution for the half year ended December 31, 2010 : (2.70%) 2009: (1.72%)                       |                   |                   |                |                   |  |
| - Bonus units  | (16,306)          | (18,412)          | (16,306)       | (18,412)          |  |
| - Cash distribution  | (1,191)           | (763)             | (1,191)        | (763)             |  |
| Net income / (loss) for the period   | 147,044           | 131,277           | 3,181          | 32,958            |  |
| Other comprehensive income   |                   |                   |                |                   |  |
| Element of income / (loss) and capital gains / (losses) included in prices of units sold less those in units |                   |                   |                |                   |  |
| redeemed   | 84,318            | 148,491           | 33,595         | 37,561            |  |
| (Accumulated loss) / undistributed income carried forward  | 60,985            | (79,269)          | 60,985         | (79,269)          |  |
|  |                   |                   |                |                   |  |

The annexed notes 1 to 14 form an integral part of these condensed interim financial statements.

For NBP Fullerton Asset Management Limited (Formerly National Fullerton Asset Management Limited) (Management Company)

## CONDENSED INTERIM STATEMENT OF MOVEMENT IN UNIT HOLDERS' FUNDS (UNAUDITED) FOR THE NINE MONTHS AND QUARTER ENDED MARCH 31, 2011

|  | Nine mo                               | nths ended                               | Quarter ended                           |                                    |  |
|--|---------------------------------------|--|---|------------------------------------|--|
|  | March<br>31, 2011                     | March<br>31, 2010                        | March<br>31, 2011<br>s in '000          | March<br>31, 2010                  |  |
| Net assets at the beginning of the period  | 995,981                               | 1,777,387                                | 791,464                                 | 1,159,278                          |  |
| Issue of 6,423,326 units including 5,696,108 bonus units (2010: 15,525,434 units)  | 7,329                                 | 109,529                                  | 3,898                                   | 16,138                             |  |
| Redemption of 46,890,718 units (2010: 111,328,567 units)   | (469,946)<br>(462,617)                | (1,067,217)<br>(957,688)                 | (117,918)<br>(114,020)                  | (164,875)<br>(148,737)             |  |
| Final distribution of bonus units for the year ended June 30, 2010 : $(3.656\%)$ (June 30, 2009 : Nil )  | 37,264                                |  | -                                       |                                    |  |
| Interim distribution of bonus units for the quarter ended September 30, 2010: Nil (2009:1.29%)   | -                                     | 18,316                                   | -                                       | -                                  |  |
| Interim distribution of bonus units for the half year ended December $31,2010:(3.00\%)~(2009:1.29\%)$  | 16,306                                | 18,412                                   | 16,306                                  | 18,412                             |  |
| Net element of (income) / loss and capital (gains) / losses included in prices of units issued less those in units redeemed  |                                       |  |   |                                    |  |
| - amount representing (income) / loss and capital (gains) / losses - transferred to Income Statement   | 85,299                                | 109,060                                  | 44,371                                  | 28,311                             |  |
| - amount representing (income) / loss that form part of unitholders' fund - transferred to Statement of Comprehensive Income   | (84,318)<br>982                       | (148,491)<br>(39,431)                    | (33,595)<br>10,777                      | (37,561)<br>(9,250)                |  |
| Net unrealised appreciation $\prime$ (diminution) in the value of investments classified as 'available for sale'   | (42,976)                              | (318)                                    | (3,888)                                 | (12,667)                           |  |
| Capital gain / (loss) on sale of investments<br>Unrealised appreciation / (diminution) in the value of investments<br>classified as 'at fair value through profit or loss' - net<br>Other income (net of expenses) | 130,791<br>6,144<br>10,109<br>147,044 | 15,064<br>212,761<br>(96,548)<br>131,277 | 79,319<br>(64,289)<br>(11,849)<br>3,181 | 9,608<br>23,574<br>(224)<br>32,958 |  |
| Distribution:<br>Final distribution for the year ended June 30, 2010:(3.6560%)<br>(2009: Ni)   |                                       |  |   |                                    |  |
| Bonus units Cash distribution  | (37,264)<br>(1,622)                   | -  | -                                       | -                                  |  |
| Interim distribution for the quarter ended September 30, 2009: (1.29%)  - Bonus units - Cash distribution  | -<br>-                                | (18,316)<br>(575)                        | -                                       | -<br>-                             |  |
| Interim distribution of bonus units for the half year ended December 31, 2010 : (3.00%) (2009 : 1.72%) - Bonus units - Cash distribution   | (16,306)<br>(1,191)                   | (18,412)<br>(763)                        | (16,306)<br>(1,191)                     | (18,412)<br>(763)                  |  |
| Element of income / (loss) and capital gains / (losses) included in prices of units sold less those in units repurchased - amount representing income / (losses) that form part of unit holders' tunds - net       | 04.210                                | 149 401                                  | 22 505                                  | 27 561                             |  |
| Net assets as at the end of the period   | 719,918                               | 1,058,380                                | 719,918                                 | 37,561<br>1,058,380                |  |
|  |                                       | .,050,500                                | 7.575.5                                 | .,030,330                          |  |

The annexed notes 1 to 14 form an integral part of these condensed interim financial statements.

For NBP Fullerton Asset Management Limited (Formerly National Fullerton Asset Management Limited) (Management Company)

# CONDENSED INTERIM CASH FLOW STATEMENT (UN-AUDITED) FOR THE NINE MONTHS AND QUARTER ENDED MARCH 31, 2011

|   | Nine m            | nonths ended      | Quarter ended     |                   |  |
|---|-------------------|-------------------|-------------------|-------------------|--|
|   | March 31,<br>2011 | March 31,<br>2010 | March 31,<br>2011 | March 31,<br>2010 |  |
|   |                   | Rupees            | in '000           |                   |  |
| CASH FLOW FROM OPERATING ACTIVITIES   |                   |                   |                   |                   |  |
| Net income / (loss) for the period  | 147,044           | 131,277           | 3,181             | 32,958            |  |
| Adjustments Net unrealised (appreciation) / diminution in the value of  |                   |                   |                   |                   |  |
| investments classified as 'at fair value through profit or loss'  | (6,144)           | (15,064)          | 64,289            | (9,608)           |  |
| Amortization of preliminary expenses and floatation costs   | 375               | 375               | 122               | 122               |  |
| Net element of loss / (income) and capital losses / (gains) included in prices of units issued less those in units redeemed | 85,299            | 109,060           | 44,371            | 28,311            |  |
| 5 //:   | 226,575           | 225,648           | 111,964           | 51,783            |  |
| Decrease / (increase) in assets<br>Investments  | 235,264           | 609,546           | 20,728            | 130,657           |  |
| Receivable against sale of investments  | 233,204           | (3,881)           | 8,595             | (20,354)          |  |
| Advances, deposits, prepayments and other receivables   | 243               | 1,004             | (700)             | 3,628             |  |
| Dividend and profit receivable  | (16,860)          | (9,252)           | (10,199)          | (8,895)           |  |
| (D ) /2 P. L.P.C  | 218,648           | 597,417           | 18,425            | 105,036           |  |
| (Decrease) / increase in liabilities  | (831)             | (1,765)           | (216)             | (267)             |  |
| Payable to the Management Company Payable to the Trustee  | (44)              | (53)              | (17)              | (10)              |  |
| Payable to Securities and Exchange Commission of Pakistan   | (619)             | (881)             | 152               | 225               |  |
| Payable against purchase of investments   | 25,619            | (10,314)          | (2,377)           | 5,327             |  |
| Accrued expenses and other liabilities  | 3,094             | (339)             | 280               | 104               |  |
|   | 27,219            | (13,352)          | (2,178)           | 5,379             |  |
| Net cash inflow / (outflow) on operating activities   | 472,442           | 809,713           | 128,211           | 162,198           |  |
| CASH FLOW FROM FINANCING ACTIVITIES   |                   |                   |                   |                   |  |
| Receipts from issue of units  | 7,329             | 109,529           | 3,899             | 16,138            |  |
| Payments on redemption of units   | (470,526)         | (1,067,217)       | (129,137)         | (164,646)         |  |
| Distribution paid   | (2,813)           | (1,109)           | (1,191)           | (763)             |  |
| Net cash outflow on financing activities  | (466,010)         | (958,797)         | (126,429)         | (149,271)         |  |
| Net (decrease) / increase in cash and cash equivalents  |                   |                   |                   |                   |  |
| during the period   | 6,432             | (149,084)         | 1,782             | 12,927            |  |
| Cash and cash equivalents at the beginning of the period  | 60,338            | 188,357           | 64,988            | 26,346            |  |
| Cash and cash equivalents as at the end of the period   | 66,770            | 39,273            | 66,770            | 39,273            |  |

The annexed notes 1 to 14 form an integral part of these condensed interim financial statements.

For NBP Fullerton Asset Management Limited (Formerly National Fullerton Asset Management Limited) (Management Company)

NOTES TO AND FORMING PART OF THE CONDENSED INTERIM FINANCIAL STATEMENTS (UNAUDITED) FOR THE NINE MONTHS AND QUARTER ENDED MARCH 31, 2011

#### 1 LEGAL STATUS AND NATURE OF BUSINESS

NAFA Multi Asset Fund (NMF, the Fund) was established under a Trust Deed executed between NBP Fullerton Asset Management Limited (Formerly National Fullerton Asset Management Limited) as Management Company and Central Depository Company of Pakistan Limited (CDC) as Trustee. The Trust Deed was executed on December 6, 2006 and was approved by the Securities and Exchange Commission of Pakistan (SECP) on December 20, 2006 in accordance with the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003 (NBFC Rules).

The Management Company of the Fund has been licensed to act as an Asset Management Company under the NBFC Rules through a certificate of registration issued by the SECP. The registered office of the Management Company is situated at 9th Floor, Adamjee House, I.I. Chundigar Road, Karachi.

NMF is an open-ended mutual fund and is listed on the Lahore Stock Exchange. Units are offered for public subscription on a continuous basis. The units are transferable and can be redeemed by surrendering them to the Fund.

The core objective of the Fund is to provide its investors with a combination of capital growth and income. The Fund aims to achieve attractive returns at moderate levels of risk by investing in a variety of asset classes such as stocks, bonds, money market instruments etc.

The Pakistan Credit Rating Agency Limited (PACRA) has assigned an asset manager rating of 'AM2-' to the Management Company. Based on the performance of the Fund for the year ended June 30, 2010, it has been assigned short term performance ranking of '3 star'.

Title to the assets of the Fund is held in the name of Central Depository Company of Pakistan Limited as trustee of the Fund.

#### 2 BASIS OF PREPARATION

#### 2.1 Statement of compliance

These condensed interim financial statements have been prepared in accordance with the approved accounting standards as applicable in Pakistan for interim financial reporting. Approved accounting standards comprise of IAS 34: 'Interim Financial Reporting' (IAS 34), the Trust Deed, Non Banking Finance Companies (Establishment and Regulation) Rules, 2003 (NBFC Rules), Non Banking Finance Companies and Notified Entities Regulations 2008 (NBFC Regulations) and the directives issued by the SECP. In cases where requirements differ, the requirements of the Trust Deed, NBFC Rules, NBFC Regulations or the said directives take precedence.

2.2 The directors of the asset management company declare that these condensed interim financial statements give a true and fair view of the Fund.

#### 3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The accounting policies and methods of computation adopted for the preparation of these condensed interim financial statements are the same as those applied in the preparation of the annual audited financial statements for the year ended June 30,2010.

## 3.1 Standards, interpretations and amendments to published approved accounting standards that are effective from January 1, 2010

There are certain new standards, amendments and International Financial Reporting Interpretations Committee (IFRIC) interpretations that became effective during the period and are mandatory for accounting periods beginning on or after January 1, 2010 but are considered not to be relevant or do not have any significant effect on the Fund's operations and are, therefore, not disclosed in these condensed interim financial statements.

#### 3.2 Standards, interpretations and amendments to published approved accounting standards, that are not yet effective

The following revised standard has been published and is mandatory for accounting periods beginning on or after January 1, 2011:

IAS 24 (revised), 'Related party disclosures', issued in November 2009. It supersedes IAS 24, 'Related party disclosures', issued in 2003. The revised standard clarifies and simplifies the definition of a related party and removes the requirement for government-related entities to disclose details of all transactions with the government and other government-related entities. The Fund will apply the revised standard from July 1, 2011. The Fund is currently in the process of assessing the impact, if any, of the revised standard on the related party disclosures.

There are other amendments to the standards, improvements to International Financial Reporting Standards 2010 and new interpretations that are mandatory for accounting periods beginning on or after July 1, 2011 but were considered not to be relevant or did not have any significant effect on the Fund's operations and are therefore not detailed in these condensed interim financial statements.

## 3.3 Net Asset Value per unit

The net asset value (NAV) per unit, as disclosed on the Statement of Assets and Liabilities, is calculated by dividing the net assets of the Fund by the number of units in circulation at the period end.

Note

Unaudited

March 31.

Audited

lune 30.

|     |  |                         | 2011  | 2010   |
|-----|--|-------------------------|---|--|
|     |  |                         | Rupees  | in '000  |
| 4   | INVESTMENTS  |                         |   |  |
| 4.1 | At fair value through profit or loss - held for trading  |                         |   |  |
|     | Equity securities - listed<br>Investment in Government Securities -Market Treasury Bills<br>Term finance certificates - listed | 4.1.1<br>4.1.2<br>4.1.3 | 338,418<br>69,819<br>23,743<br>431,980            | 575,212<br>-<br>51,031<br>-<br>626,243             |
| 4.2 | Available for sale   | 4.2.1                   |   |  |
|     | Term finance certificates - listed<br>Term finance certificates - unlisted<br>Sukuk bonds                                      | 4.2.1<br>4.2.1<br>4.2.1 | 21,753<br>70,752<br>128,823<br>221,328<br>653,308 | 21,625<br>128,165<br>149,370<br>299,160<br>925,403 |

## 4.1.1 Listed equity securities - at fair value through profit or loss

|  |  | ١  | Number of shar          | es  |  |                                      | Investme                          | nt as a percenta                           | ige of  |
|--|--|--|-------------------------|---|--|--------------------------------------|-----------------------------------|--|---|
| Name of the investee company   | As at July 1,<br>2010                        | Purchases<br>during the<br>period                  | Bonus / right<br>shares | Sales during<br>the period                          | As at<br>March<br>31, 2011                 | Market value das at March 31, 2011   | Net assets                        | Market<br>value of<br>total<br>investments | Paid Up<br>Capital of<br>the<br>investee<br>company |
|  |  |  |                         |   |  | (Rupees in                           |                                   | %  |   |
| Oil & Gas<br>Attock Petroleum Limited<br>Attock Refinery Limited<br>National Refinery Limited<br>Oil & Gas Development Company Limited<br>Pakistan Oilfields Limited | 9,794<br>300<br>16,322<br>519,707<br>185,880 | 218,230<br>223,700<br>145,800<br>96,000<br>740,700 | 23,885                  | 221,601<br>224,000<br>108,222<br>550,500<br>800,400 | 30,308<br>-<br>53,900<br>65,207<br>126,180 | '000)  11,126 16,786 8,847 41,020    | 1.55<br>-<br>2.33<br>1.23<br>5.70 | 1.70<br>-<br>2.57<br>1.35<br>6.28          | 0.04<br>0.07<br>0.00<br>0.05                        |
| Pakistan Petroleum Limited<br>Pakistan State Oil Company Limited   | 364,452<br>74,932                            | 909,900<br>65,100                                  | 79,690                  | 1,161,200<br>140,032                                | 192,842                                    | 40,769                               | 5.66                              | 6.24                                       | 0.02  |
| Chemicals Arif Habib Corporation Limited Engro Corporation Limited Fauji Fertilizer Bin Qasim Limited Fauji Fertilizer Company Limited Lotte Pakistan PTA            | 883<br>55,755<br>760,000<br>741,500          | 317,789<br>2,339,000<br>1,335,701<br>2,128,000     | 14,909<br>27,355        | 883<br>282,500<br>2,719,100<br>1,790,000<br>841,100 | 105,953<br>379,900<br>314,556<br>1,286,900 | 21,803<br>15,735<br>43,371<br>20,771 | 3.03<br>2.19<br>6.02<br>2.89      | 3.34<br>2.41<br>6.64<br>3.18               | 0.03<br>0.04<br>0.04<br>0.08                        |
| Construction and Materials<br>Attock Cement Pakistan Limited<br>D.G. Khan Cement Company Limited<br>Lucky Cement Limited<br>Maple Leaf Cement Factory Limited        | 52,506<br>325,000<br>85,000                  | 424,000<br>267,000                                 |                         | 52,506<br>749,000<br>306,000                        | -<br>-<br>46,000<br>-                      | 3,104                                | -<br>-<br>0.43                    | 0.48                                       | -<br>0.01<br>-                                      |
| General Industrials<br>Thal Limited  | 203,558                                      | 84,500   | 43,812                  | 171,009   | 160,861                                    | 17,289                               | 2.40                              | 2.65                                       | 0.52  |
| Industrial Engineering<br>Al Ghazi Tractors Limited<br>Milltat Tractors Limited  | 21,594                                       | 25,300<br>15,800                                   | 3,950                   | 46,894<br>19,750                                    | -  | -                                    | -                                 | -  | -   |
| Automobile and Parts<br>Indus Motor Company Limited  | 13,978                                       | -  |                         | 13,978  |  |                                      |                                   |  | -   |
| Personal Goods<br>AMTEX Limited<br>Azgard Nine Limited (Non-voting shares)<br>Nishat Mills Limited   | 1,363,534<br>807,000<br>700                  | -  | 131,649                 | 1,495,183<br>-<br>700                               | 807,000                                    | 12,105                               | 1.68                              | 1.85                                       | 1.22  |
| Media<br>Hum Television Network Limited  | 457,934                                      | -  |                         |   | 457,934                                    | 9,699                                | 1.35                              | 1.48                                       | 0.92  |
| Fixed Line Telecommunication<br>Pakistan Telecommunication Company Ltd<br>Wateen Telecom Limited   | 1,156,980<br>1,000,000                       | 405,000  |                         | 1,561,000   | 980<br>1,000,000                           | 17<br>2,850                          | 0.00<br>0.40                      | 0.00<br>0.44                               | 0.00<br>0.16  |
| Electricity The Hub Power Company Limited Kot Addu Power Company Limited   | 2,355,934                                    | 3,205,241<br>278,000                               |                         | 4,502,501<br>278,000                                | 1,058,674                                  | 39,848                               | 5.54                              | 6.10                                       | 0.09  |
| Nishat Chunian Power Limited<br>Nishat Power Limited   | -  | 3,276,000  |                         | 2,473,000   | 803,000                                    | 13,747                               | 1.91                              | 2.10                                       | 0.23  |
| Banks<br>Allied Bank Limited<br>Bank Al-Falah Limited<br>Bank Islami Pakistan Limited  | -  | 10,500   | 1,050                   | :   | 11,550<br>-<br>-                           | 686                                  | 0.10                              | 0.11                                       |   |
| Habib Bank Limited<br>MCB Bank Limited   | 217,149                                      | 92,000<br>179,500                                  | 4,600                   | 92,000<br>350,649                                   | 50,600                                     | 10,502                               | 1.46                              | 1.61                                       | 0.01  |
| Meezan Bank Limited<br>National Bank of Pakistan<br>United Bank Limited  | 95,025<br>434,518<br>494                     | 351,000<br>987,500<br>161,000                      | 49,784<br>6,505         | 114,132<br>1,396,000<br>161,494                     | 381,677<br>32,523<br>-                     | 6,489<br>1,854                       | 0.90<br>0.26<br>-                 | 0.99<br>0.28<br>-                          | 0.05<br>0.00  |
| Carrying value as at March 31, 2011  |  |  |                         |   | 7,366,545                                  | 338,418                              | 47.01                             | 51.81                                      |   |

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330,229

- **4.1.1** All shares have a nominal face value of Rs 10 each except for shares of Thal Limited and Al Ghazi Tractors Limited which have a face value of Rs 5 each.
- 4.1.1 Investments include shares with market value of Rs.129.793 million which have been pledged with National Clearing Company of Pakistan Limited for guaranteeing settlement of the Fund's trades in accordance with Circular No.11 dated October 23, 2007 issued by the SECP.
- 4.1.2 Investment in government securities 'At fair value through profit or loss'

|                               |           |       |                        | Face                              | Value                                   |                            |   |   |  |
|-------------------------------|-----------|-------|------------------------|-----------------------------------|---|----------------------------|---|---|--|
| Issue date                    |           | Tenor | As at July 01,<br>2010 | Purchases<br>during the<br>period | Sales / matured<br>during the<br>period | As at<br>March<br>31, 2011 | Market Value<br>as at March<br>31, 2011 | Market value<br>as a<br>percentage of<br>net assets | Market value<br>as a<br>percentage of<br>of total<br>investments |
|                               |           |       |                        | (Rupee                            | s in '000)                              |                            |   |   |  |
| September 26, 2010            | 12 Months | -     |                        | 250,000                           | 250,000                                 | -                          |   |   |  |
| April 8, 2010                 | 6 Months  | -     | -                      | 125,000                           | 125,000                                 | -                          | -                                       |   |  |
| August 3, 2010                | 6 Months  |       | -                      | 40,000                            | 40,000                                  | -                          | -                                       | -   | -  |
| September 9, 2010             | 3 Months  | -     | -                      | 50,000                            | 50,000                                  | -                          | -                                       | -   | -  |
| November 4, 2010              | 3 Months  |       | -                      | 40,000                            | 40,000                                  | -                          | -                                       | -   | -  |
| November 16, 2010             | 3 Months  |       |                        | 20,000                            | 20,000                                  |                            |   |   |  |
| December 2, 2010              | 3 Months  | -     | -                      | 170,000                           | 170,000                                 | -                          |   |   |  |
| December 18, 2010             | 3 Months  |       |                        | 140,000                           | 140,000                                 |                            |   |   |  |
| January 13, 2011              | 3 Months  |       |                        | 70,000                            | -                                       | 70,000                     | 69,819                                  | 9.70  | 10.69  |
|                               |           |       |                        |                                   |   |                            | 69,819                                  | -   | 10.69  |
| Carrying value as at March 31 | , 2011    |       |                        |                                   |   |                            | 69,847                                  |   |  |

## 4.1.3 Term finance certificates - listed - 'At fair value through profit or loss'

All term finance certificates have a face value of Rs 5,000 each unless stated otherwise

|                                     |                       | Number of certifi                 | cates / bonds                 |                            |                                   | Investment as a percentage of |  |            |  |
|-------------------------------------|-----------------------|-----------------------------------|-------------------------------|----------------------------|-----------------------------------|-------------------------------|--|------------|--|
| Name of the investee company        | As at July 1,<br>2010 | Purchases<br>during the<br>period | Sales<br>during the<br>period | As at<br>March<br>31, 2011 | Market value as at March 31, 2011 | Net assets                    | Market<br>value of<br>total<br>investments | Issue Size |  |
|                                     |                       |                                   | •                             |                            | (Rupees in '000)                  |                               | %  |            |  |
| Saudi Pak Leasing Company Limited   | 10,000                | -                                 | -                             | 10,000                     | 23,743                            | 3.30                          | 3.63                                       | 5.83       |  |
| United Bank Limited                 | 5,000                 | -                                 | 5,000                         | -                          | -                                 | -                             | -  |            |  |
|                                     | 15,000                | -                                 | 5,000                         | 10,000                     | 23,743                            | 3.30                          | 3.64                                       |            |  |
| Carrying value as at March 31, 2011 |                       |                                   |                               |                            | 25,759                            |                               |  |            |  |

#### 4.2.1 Term Finance Certificates - Available for sale

|   |                       | Number of certific                | cates / bonds                 |                            |  | Investmen  | t as a percenta                            | ge of      |
|---|-----------------------|-----------------------------------|-------------------------------|----------------------------|--|------------|--|------------|
| Name of the investee company  | As at July 1,<br>2010 | Purchases<br>during the<br>period | Sales<br>during the<br>period | As at<br>March<br>31, 2011 | Market value<br>as at<br>March<br>31, 2011 | Net assets | Market<br>value of<br>total<br>investments | Issue Size |
|   |                       |                                   |                               |                            | (Rupees in                                 |            | -%   | -          |
|   |                       |                                   |                               |                            | (000)                                      |            |  |            |
| Term finance certificate - listed<br>Pakistan Mobile Communications Limited | 5,000                 |                                   |                               | 5,000                      | 21,753                                     | 3.02       | 3.33                                       | 0.59       |
| Term finance certificate - unlisted   |                       |                                   |                               |                            |  |            |  |            |
| Avari Hotel Limited   | 6,000                 |                                   |                               | 6,000                      | 21,378                                     | 2.97       | 3.27                                       | 0.95       |
| Engro Fertilizer Limited  | 2,000                 |                                   |                               | 2,000                      | 9,300                                      | 1.29       | 1.42                                       | 0.25       |
| Orix Leasing Pakistan Limited   | 600                   |                                   |                               | 600                        | 40,073                                     | 5.57       | 6.13                                       | 1.20       |
|   | 8,600                 |                                   |                               | 8,600                      | 70,752                                     |            |  |            |
| Sukuk bonds   |                       |                                   |                               |                            |  |            |  |            |
| Eden Builders Limited   | 4,902                 |                                   |                               | 4,902                      | 15,828                                     | 2.20       | 2.42                                       | 1.23       |
| Engro Fertilizer Limited  | 2,000                 |                                   |                               | 2,000                      | 10,000                                     | 1.39       | 1.53                                       | 0.33       |
| Maple Leaf Cement Factory Limited   | 17,688                |                                   |                               | 17,688                     | 55,406                                     | 7.70       | 8.48                                       | 1.11       |
| New Allied Electronics Industries (Private)                                 |                       |                                   |                               |                            |  |            |  |            |
| Limited (note 4.2.3)  | 32,000                |                                   |                               | 32,000                     | -  | -          | -  |            |
| Pak Electron Limited  | 8,000                 |                                   |                               | 8,000                      | 19,857                                     | 2.76       | 3.04                                       | 2.62       |
| Eden Housing Limited  | 10,000                |                                   |                               | 10,000                     | 25,398                                     | 3.53       | 3.89                                       | 5.99       |
| Maple Leaf Cement Factory Limited II  | 663                   |                                   |                               | 663                        | 2,334                                      | 0.32       | 0.36                                       |            |
|   | 75,253                |                                   |                               | 75,253                     | 128,823                                    |            |  |            |
|   | 88,853                |                                   |                               | 88,853                     | 221,328                                    | 30.75      | 33.88                                      |            |
| Carrying value as at March 31, 2011   |                       |                                   |                               |                            | 274,304                                    |            |  | •          |
|   |                       |                                   |                               |                            |  |            |  |            |

4.2.2 All term finance certificates have a face value of Rs 5,000 each except sukuk bonds of New Allied Electronics Industries (Pvt) Limited and Orix Leasing Pakistan Limited which have a face value of Rs 312.50 and Rs 100,000 each respectively.

4.2.3 New Allied Electronic Industries (Pvt) Limited defaulted on the amount of principal and mark-up due on the scheduled redemption dates [i.e. October 25, 2008 (only principal), January 25, 2009, April 25, 2009, July 25, 2009, October 25, 2009, January 25, 2010, April 25, 2010, July 25, 2010, October 25, 2010, January 25, 2011]. Hence, the Fund has provided for the amount of the investment by Rs.10 million in accordance with the provisioning policy approved by the Board of Directors of the Management Company and Circular 1 of 2009. Furthermore the Management Company has also provided suspended income of Rs.2.537 million.

| March 31, | June 30, |
|-----------|----------|
| 2011      | 2010     |
| Rupees in | '000     |

Unaudited

10.000

## 5 DIVIDEND AND PROFIT RECEIVABLE

Provision for impairment loss as at March 31, 2011

Dividend receivable on equity shares Profit on savings and term deposits Income accrued on Term Finance Certificates and Sukuk Bonds Less suspended income

| 4,918   | 2,376    |
|---------|----------|
| 1,017   | 812      |
| 26,838  | 20,460   |
| (2,537) | (10,272) |
| 24,301  | 10,188   |
|         |          |
| 30,236  | 13,376   |

Audited

|  | Unaudited<br>March 31,<br>2011 | Audited<br>June 30,<br>2010 |
|--|--------------------------------|-----------------------------|
|  | Rupees in                      | ים '000                     |
| ACCRUED EXPENSES AND OTHER LIABILITIES |                                |                             |
| Auditors' remuneration                 | 217                            | 260                         |
| Settlement charges payable             | 265                            | 76                          |
| Dividend payable to brokers            | 493                            | 493                         |
| Worker's Welfare Fund                  | 4,734                          | 1,734                       |
| Others                                 | 701                            | 754                         |
|  | 6,411                          | 3,317                       |
|  |                                |                             |

## 7 Contingencies and Commitments

NIL NIL

#### 8 PROVISION FOR WORKERS' WELFARE FUND

The Finance Act 2008 introduced an amendment to the Workers' Welfare Fund Ordinance, 1971 (WWF Ordinance). As a result of this amendment it may be construed that all Collective Investment Schemes / mutual funds (CISs) whose income exceeds Rs 0.5 million in a tax year, have been brought within the scope of the WWF Ordinance, thus rendering them liable to pay contribution to WWF at the rate of two percent of their accounting or taxable income, whichever is higher. In this regard, a constitutional petition has been filed by certain CISs through their trustees in the Honorable High Court of Sindh (the Court), challenging the applicability of WWF to the CISs, which is pending adjudication. However, without prejudice to the above, the Management Company made a provision for WWF contribution in the annual financial statements for the year ended June 30, 2010.

Subsequent to the year ended June 30, 2010, a clarification was issued by the Ministry of Labour and Manpower (the Ministry) which stated that mutual funds are not liable to contribute to WWF on the basis of their income. However, on December 14, 2010, the Ministry has filed its response against the constitutional petition requesting the Court to dismiss the petition. According to the legal counsel who is handling the case, there is a contradiction between the aforementioned clarification issued by the Ministry and the response filed by the Ministry in the Court.

As the matter relating to levy of WWF is currently pending in the court, the Management Company, as a matter of abundant caution, has decided to retain the provision for WWF amounting to Rs 4.734 million in these condensed interim financial statements.

#### 9 TAXATION

No provision for taxation has been made as the Fund is exempt from income tax under Clause 99 of Part 1 of the Second Schedule to the Income Tax Ordinance, 2001, subject to the condition that not less than 90 percent of its accounting income for the year, as reduced by capital gains, whether realised and unrealised, is distribution amongst the unit holders. The Management Company, on behalf of the Fund, intends to distribute at least 90 percent of such accounting income relating to the year ending June 30, 2011 to its unit holders. Accordingly, no tax liability has been recorded in the current period.

The Fund is also exempt from the provisions of section 113 (minimum tax) under clause 11A of Part IV of the Second Schedule to the Income Tax Ordinance, 2001.

#### 10 EARNINGS PER UNIT

Earnings per unit (EPU) for the quarters ended March 31, 2010 & March 31, 2011 has not been disclosed as in the opinion of the management determination of weighted average units for calculating EPU is not practicable.

## 11 DETAILS OF NON COMPLAINT INVESTMENT WITH THE INVESTMENT CRITERIA AS DEFINED BY THE SECURITIES AND EXCHANGE COMMISSION OF PAKISTAN

The Securities and Exchange Commission of Pakistan vide circular no. 7 of 2009 dated March 6, 2009 required all Asset Management Companies to classify funds under their management on the basis of categorisation criteria laid down in the circular. The Board has approved the category of the fund as 'Balanced Fund'.

In accordance with clause (iv) of the investment criteria laid down for 'Balanced scheme', the Fund is required to invest in debt security having rating not lower than A- (A Minus). Further, clause (v) of the said categorization criteria requires that the ratings of any banks and DFIs with which funds are placed should not be lower than AA- (Double A Minus). Clause (vii) of the said categorisation criteria also requires that the weighted average time to maturity of non equity assets shall not exceed 2 years. However, as at March 31, 2011, the Fund is in non-compliance with the above-mentioned requirements in respect of the following:

| Type of<br>Investment | Name of non-compliant investment  | Value of<br>investment<br>before<br>provision | Provision<br>held, if any | Value of<br>investment<br>after<br>provision | Percentage of net assets | Percentage of gross assets |
|-----------------------|-----------------------------------|---|---------------------------|--|--------------------------|----------------------------|
| TFC**                 | Saudi Pak Leasing Company Limited | 23,744  | -                         | 23,743                                       | 3.30                     | 3.15                       |
| Sukuks**              | Maple Leaf Sukuk                  | 55,406  |                           | 55,406                                       | 7.70                     | 7.35                       |
| Sukuks**              | Eden Housing Limited              | 25,398  |                           | 25,398                                       | 3.53                     | 3.37                       |
| Sukuks*               | New Allied Electronics Limited    | 10,000  | 10,000                    | -  | -                        | -                          |
| Sukuks**              | Maple Leaf Cement Company Limited | 2,334   |                           | 2,334  | 0.32                     | 0.31                       |

<sup>\*\*</sup> Performing but below investment grade

#### 12 TRANSACTIONS WITH CONNECTED PERSONS

- 12.1 Connected persons include National Fullerton Asset Management Limited being the Management Company, Central Depository Company of Pakistan Limited being the Trustee, National Bank of Pakistan and Alexandra Fund Management Pte. Limited being the Sponsors of the Fund / Management Company, other collective investment schemes managed by the Management Company any person or company beneficially owing directly or indirectly ten percent or more of the capital of Management Company or Fund and the directors and officers of the Management Company and employee of benefit funds of the Management Company.
- 12.2 Transactions with connected persons essentially comprise sale and repurchase of units, fee on account of managing the affairs of the Fund, sales load and other charges and distribution made to the connected persons. The transactions with connected persons are in the normal course of business, at contracted rates and at terms determined in accordance with market rates.
- 12.3 Remuneration and front-end load payable to the Management Company is determined in accordance with the provisions of the NBFC Regulations and the Trust Deed respectively.

<sup>\*\*</sup> The weighted average time to maturity of the non-equity assets is 2.63 years

12.4 Remuneration payable to the Trustee is determined in accordance with the provisions of the NBFC Regulations and the Trust

## 12.5 Transactions during the period

|   | (Un-audited)      |                        |                |                      |
|---|-------------------|------------------------|----------------|----------------------|
|   |                   | onths Ended            | Quarter ended  |                      |
|   | March<br>31, 2011 | March<br>31, 2010      | March 31, 2011 | March<br>31, 2010    |
|   |                   | Rupees                 | s in '000      |                      |
| NBP Fullerton Asset Management Limited - Management<br>Company (Formerly National Fullerton Asset<br>Management Limited)<br>Management fee expense for the period   | 15,712            | 27,462                 | 4,471          | 6,609                |
| Front end load  | 300               | 1,402                  | 296            | 200                  |
| National Bank of Pakistan - Sponsor<br>Cash dividend paid<br>Units redeemed ( Nil units; March 31, 2010: 3,089,248 units)   | 2,803             | 1,328<br>30,000        | -              | 759                  |
| Alexandra Fund Management Pte. Limited - Sponsor<br>Units redeemed / transferred out (13,035,679 units; March<br>31, 2010: Nil units)<br>Bonus Units Issued (513,808 units; March 31, 2010:<br>395,051 units)                                     | 124,970           | -<br>-<br>-            | -              | -<br>-<br>-          |
| Company Secretary / CFO Units issued / Transfer in ( Nil units; March 31, 2010: 103,368 units) Units redeemed / Transfer out ( Nil units; March 31,2010: 103,368 units)   | -<br>-            | -<br>989<br>1,030      | -              | -                    |
| Central Depository Company of Pakistan Limited - Trustee<br>Remuneration<br>CDS charges   | 1,255<br>67       | 1,849<br>335           | 357<br>13      | 511<br>36            |
| Executives of the Management Company Units issued / Transfer in (Nil units; March 31, 2010: 238,358 units) Units redeemed / Transfer out (4,019 units; March 31, 2010: 281,435 units) Bonus units issued (198 units; March 31, 2010: 4,268 units) | -<br>40<br>-      | 2,232<br>-<br>763<br>- | -              | 132<br>-<br>488<br>- |
| Taurus Securities Limited<br>Brokerage paid   | 204               | -                      | 66             | -                    |
| NAFA Cash Fund<br>TFC's purchased   | -                 | 56,595                 | -              | 56,595               |
| NAFA Islamic Income Fund<br>Units Redeemed/Transferred Out (Nil units: March 31, 2010<br>3,891,359 units)<br>Purchase of sukuk bonds  | -                 | 37<br>134,475          | -              | -                    |
| NBP Employees Pension Fund<br>Bonus units issued 849,446 units; March 31, 2010: 395,051 units)  | -                 | -                      | -              | -                    |

|  | 2011            | June 30,<br>2010 |
|--|-----------------|------------------|
|  | Rupees in       | ים '000          |
| 12.5 Balances outstanding as at period / year end  |                 |                  |
| NBP Fullerton Asset Management Limited - Management<br>Company (Formerly National Fullerton Asset Management Limited)<br>Management fee payable<br>Others            | 1,505<br>5      | 2,053<br>288     |
| National Bank of Pakistan - Sponsor<br>Investment held by the Sponsor in the Fund<br>(4,410,752 units; June 30, 2010: 4,410,752 units)<br>Balance in current account | 48,188<br>-     | 41,302<br>4,532  |
| Alexandra Fund Management Pte. Limited - Sponsor<br>Investment held by the Sponsor in the Fund<br>(76,856 units; June 30, 2010: 12,598,728 units)                    | 840             | 117,974          |
| Central Depository Company of Pakistan Limited - Trustee<br>Remuneration payable<br>CDC charges payable<br>Security deposit  | 120<br>4<br>100 | 164<br>76<br>100 |
| Executives of the Management Company<br>Investment held in the Fund<br>(650 units; June 30, 2010: 634 units)   | 7               | 6                |
| Taurus Securities Limited<br>Brokerage payable   | 59              | 3                |
| NBP Employees Pension Fund Investment held in the Fund (13,448,174 units; June 30, 2010 12,598,728 units)  | 146,924         | 117,974          |

## 13 DATE OF AUTHORISATION FOR ISSUE

These condensed interim financial statements were authorized for issue by the Board of Directors of the Management Company on April 19, 2011.

## 14 GENERAL

- 14.1 Figures have been rounded off to the nearest thousand rupees, except where otherwise stated.
- 14.2 The bifurcation of undistributed income into realised and unrealised income at the beginning and end of the period as required by the NBFC Regulations has not been disclosed as such bifurcation is not practicable.
- 14.3 Corresponding figures have been rearranged and reclassified, where necessary, for the purpose of comparison. There were no significant rearrangements or reclassifications except as required because of the change in accounting policy as more fully explained in note 3.1 to these condensed interim financial statements.

## For NBP Fullerton Asset Management Limited

(Formerly National Fullerton Asset Management Limited)
(Management Company)