# MISSION STATEMENT

To rank in the top quartile in performance of

# **NAFA FUNDS**

relative to the competition,
and to consistently offer
Superior risk-adjusted returns to investors.

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### **FUND'S INFORMATION**

### Management Company

NBP Fullerton Asset Management Limited - Management Company

### Board of Directors of the Management Company

Mr. Shahid Anwar Khan	Chairman
Mr. Amir Shehzad	Director
Mr. Wah Geok Sum	Director
Mr. Koh Boon San	Director
Mr. Shehryar Faruque	Director
Mr. Kamal Amir Chinoy	Director
Dr. Asif A. Brohi	Director

Dr. Amjad Waheed Chief Executive Officer

### Company Secretary & CFO of the Management Company

Mr. Muhammad Murtaza Ali

### Audit & Risk Committee

Mr. Koh Boon San Chairman Mr. Shehryar Faruque Member Mr. Amir Shehzad Member

# Trustee

Central Depository Company of Pakistan Limited (CDC) CDC House, 99-B, Block "B" S.M.C.H.S.,

Main Shahra-e-Faisal, Karachi.

### Bankers to the Fund

Askari Bank Limited Bank Alfalah Limited National Bank of Pakistan Faysal Bank Limited NIB Bank Limited Habib Metropolitan Bank Limited National Bank of Pakistan Habib Bank Limited

### Auditors

A.F. Ferguson & Co. Chartered Accountants State Life Building No. 1-C I.I. Chundrigar Road, P.O.Box 4716 Karachi.

### Legal Advisor

M/s Jooma Law Associates 205, E.I. Lines, Dr. Daudpota Road, Karachi.

### **Head Office:**

9th Floor, Adamjee House, I.I. Chundrigar Road, Karachi UAN: 021-111-111-NFA (632) Toll Free: 0800-20001

Toll Free: 0800-20001 Fax: 021-32467605

### Lahore Office:

House # 10 - A, Block -S, Gulberg - II, Lahore. UAN: (+92-42) 111-111-NFA (632) Fax No: (+92-42) 35760373

### Islamabad Office:

Plot No. 395, 396 Industrial Area, 1-9/3 Islamabad. UAN: 051-111-111-632 Phone: 051-2514987 Fax: 051-4859031

# Peshawar Office:

1st Floor, Haji Tehmas Centre, Near KFC, Tehkal Payan University Road, Peshawar. Phone: 92-91-5711784, 5711782 Fax: 92-91-5211780

### Multan Office:

NBP City Branch, Hussain-a-Gahi, Multan. Phone No: 061-4502204

Fax No: 061-4502203

# **DIRECTORS' REPORT**

The Board of Directors of NBP Fullerton Asset Management Limited is pleased to present the unaudited financial statements of NAFA Money Market Fund for the quarter ended September 30, 2012.

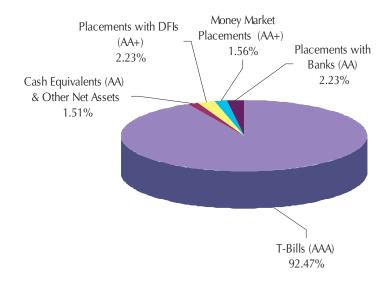
### Fund's Performance

The size of NAFA Money Market Fund has increased from Rs. 21,222 million to Rs. 22,413 million during the quarter, i.e. a growth of 5.61%. During the quarter, the unit price of the Fund has increased from Rs. 9.7719 (Ex - Div) on June 30, 2012 to Rs. 10.0384 on September 30, 2012, thus showing an annualized return of 11.27% as compared to its Benchmark (3-Month deposit rates of 'AA' & above rated banks) annualized return of 7.34% for the same period.

NMMF is a Money Market Scheme. The Fund's Authorized Investments include T-Bills, Bank Deposits and Money Market instruments. Minimum rating of any investment is AA, while the Fund is not allowed to invest in any security exceeding six month maturity. The weighted average time to maturity of the Fund can not exceed 90 days. The Fund has been awarded stability rating of AA+(f) by PACRA. The Fund is categorized as a Money Market Scheme.

The management has been announcing monthly dividends on the Fund since February 2012 and intends to continue this policy in the future as well.

The Fund has earned total income of Rs.671.74 million during the period. After deducting expenses of Rs.91.79 million, the net income is Rs.579.95 million. The asset allocation of the Fund as on September 30, 2012 is as follows:



### **Income Distribution**

The Board of Directors of the Management Company has approved interim distribution of 2.47% of opening ex-NAV and par value during the quarter.

# Acknowledgement

The Board takes this opportunity to thank its valued unit-holders for their confidence and trust in the Management Company, and providing the opportunity to serve them. It also offers its sincere gratitude to the Securities & Exchange Commission of Pakistan and State Bank of Pakistan for their patronage and guidance.

The Board also wishes to place on record its appreciation for the hard work, dedication and commitment shown by the staff and the Trustee.

On behalf of the Board of NBP Fullerton Asset Management Limited

Chief Executive Director

Date: October 23, 2012

Place: Karachi.

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# CONDENSED INTERIM STATEMENT OF ASSETS AND LIABILITIES AS AT SEPTEMBER 30, 2012

	Note	Un-Audited September 30, 2012	Audited June 30, 2012	
ASSETS		(Rupe	es in '000)	
Balances with banks Investments Profit receivable Preliminary expenses and floatation costs Security Depoist Prepayemts and other receivables Total assets	4 5	1,039,321 21,575,255 16,868 1,006 100 316 22,632,866	87,260 21,337,164 9,053 1,063 100 336 21,434,976	
LIABILITIES				
Payable to the Management Company Payable to Central Depository Company of Pakistan Ltd - Trustee Payable to Securities and Exchange Commission of Pakistan Distribution Payable Accrued expenses and other liabilities Total liabilities	6	22,384 1,399 4,082 172,192 19,864 219,921	26,674 1,352 2,734 174,044 7,715 212,519	
Net Assets		22,412,945	21,222,457	
Unit Holders' Funds (as per statement attached)		22,412,945	21,222,457	
Commitments	11	-	-	
		(Number of units)		
Number of units in issue	:	2,232,723,155	2,119,089,389	
		Rupees		
Net asset value per unit		10.0384	10.0149	

The annexed notes form an integral part of these condensed interim financial statements.

For NBP Fullerton Asset Management Limited (Management Company)

# CONDENSED INTERIM INCOME STATEMENT FOR THE QUARTER ENDED SEPTEMBER 30, 2012 (UN-AUDITED)

INCOME	Note	Quarter Ended September 30, 2012 (Rupees in '000)
Net loss on sale of investments Income from government securities Income from term deposit receipts Income from letters of placements Income from certificate of investments Income from sukuk certificates Profit on bank deposits Net unrealised diminution on re-measurement of investments classified as financial assets 'at fair value through profit or loss'		7,974 609,445 871 28 13,478 8,958 4,392 26,595
Total Income		671,741
EXPENSES		
Remuneration of the Management Company Sindh Sales Tax on Management Company Remuneration Remuneration of the CDC - Trustee Annual fee - Securities and Exchange Commission of Pakistan Securities transaction cost Bank charges Annual listing fee Auditors' remuneration Amortisation of preliminary expenses and floatation costs Rating Fee Other charges		61,146 9,783 4,213 4,082 394 58 10 125 57 59
Total Expenses		79,952
Net income from Operating activities		591,789
Provision for workers' welfare fund		(11,836)
Net income for the period before taxation		579,953
Taxation	8	-
Net income for the period after taxation		579,953
Earnings per unit	9	
The annexed notes form an integral part of these condensed interim financial sta	atements.	

(Management Company)

Chief Executive Director

For NBP Fullerton Asset Management Limited

# CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME FOR THE QUARTER ENDED SEPTEMBER 30, 2012 (UN-AUDITED)

Quarter Ended September 30, 2012 (Rupees in '000)

Net income for the period after taxation 579,953

Other comprehensive income

Total comprehensive income for the period 579,953

The annexed notes form an integral part of these condensed interim financial statements.

For NBP Fullerton Asset Management Limited (Management Company)

# CONDENSED INTERIM DISTRIBUTION STATEMENT FOR THE QUARTER ENDED SEPTEMBER 30, 2012 (UN-AUDITED)

	Quarter Ended September 30, 2012 (Rupees in '000)
Undistributed income brought forward comprising : - Realised income - Unrealised (loss) / income	31,563
	31,563
Element of income / (loss) and capital gains / (losses) included in prices of units issued less those in units redeemed	6,855
Net income for the period Distribution: Cash Distribution	579,953
Less: Distribution	
Interim distribution for the period ended July 25, 2012: 0.83% (declared on July 30, 2012)  - Bonus Units  - Cash Distribution	(2,004) (174,289)
Interim distribution for the period ended Aug 25, 2012: 0.82% (declared on Aug 28, 2012)  - Bonus Units - Cash Distribution	(3,480) (172,192)
Interim distribution for the period ended Sep 25, 2012: 0.82% (declared on Sep 28, 2012)  - Bonus Units - Cash Distribution	(10,196) (172,192)
Undistributed income carried forward	84,018
Undistributed income comprising:	
- Realised income - Unrealised income / (loss)	57,423 26,595 
	01,010

The annexed notes form an integral part of these condensed interim financial statements.

For NBP Fullerton Asset Management Limited (Management Company)

# CONDENSED INTERIM STATEMENT OF MOVEMENT IN UNIT HOLDERS' FUND FOR THE QUARTER ENDED SEPTEMBER 30, 2012 (UN-AUDITED)

	Quarter Ended September 30, 2012 (Rupees in '000)
Net assets at the beginning of the period	21,222,457
Issue of 2,136,043,818 units including 1,299,654 bonus units	1,340,252
Redemption of 16,954,429 units	(211,046)
Element of income and capital gains included in the prices of units issued less those in units redeemed - amount transferred to distribution statement	(6,855)
Net unrealised diminution on re-measurement of investments classified as financial assets 'at fair value through profit or loss' Net loss on sale of investments	26,595 7,974
Other income (net of expenses) for the period	545,384 579,953
Distributions of bonus units during the period Interim distributions	15,680
Interim distributions made during the period	
Interim distribution for the period ended July 25, 2012: 0.83% (declared on July 30, 2012)  - Bonus Units - Cash Distribution	(2,004) (174,289)
Interim distribution for the period ended Aug 25, 2012: 0.82% (declared on Aug 28, 2012)  - Bonus Units - Cash Distribution	(3,480) (172,192)
Interim distribution for the period ended Sep 25, 2012: 0.82% (declared on Sep 28, 2012)  - Bonus Units - Cash Distribution	(10,196) (172,192)
	(534,352)
Element of income / (loss) and capital gains / (losses) included in prices of units issued less those in units redeemed - amount representing income / (losses) that form part of the unit holders' fund	6,855
Net assets as at the end of the period	22,412,945
The annual state from a list and a state of the same described in the list of the same of	

The annexed notes form an integral part of these condensed interim financial statements.

For NBP Fullerton Asset Management Limited (Management Company)

# CONDENSED INTERIM CASH FLOW STATEMENT FOR THE QUARTER ENDED SEPTEMBER 30, 2012 (UN-AUDITED)

	Quarter Ended September 30, 2012
	(Rupees in '000)
CASH FLOW FROM OPERATING ACTIVITIES	
Net income for the period before taxation	579,953
Adjustments Net unrealised diminution in the value of investments at fair value through profit or loss Net loss on sale of investments Amortisation of preliminary expenses and floatation costs	(26,595) 57 553,415
(Increase) / decrease in assets Investments Profit receivable Security Depoist Prepayemts and other receivables	(211,494) (7,815) - 20 (219,289)
Increase / (decrease) in liabilities Payable to the Management Company Payable to the Trustee Payable to the Securities and Exchange Commission of Pakistan Distribution Payable Accrued expenses and other liabilities	(4,290) 47 1,348 (1,852) 12,149 7,402
Net cash outflow on operating activities	341,528
CASH FLOW FROM FINANCING ACTIVITIES	
Receipts from issue of units Payments on redemption of units Distributions paid Net cash inflow from financing activities	1,340,252 (211,046) (518,673) 610,533
Net decrease in cash and cash equivalents during the period	952,061
Cash and cash equivalents at the beginning of the period	87,260
Cash and cash equivalents at the end of the period	1,039,321

The annexed notes form an integral part of these condensed interim financial statements.

For NBP Fullerton Asset Management Limited (Management Company)

# NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS FOR THE QUARTER ENDED SEPTEMBER 30, 2012 (UN-AUDITED)

### LEGAL STATUS AND NATURE OF BUSINESS

NAFA Money Market Fund (the Fund) was established under a Trust Deed executed between NBP Fullerton Asset Management Limited (NAFA) as the Management Company and Central Depository Company of Pakistan Limited (CDC) as the Trustee. The Trust Deed was executed on May 4, 2011 and was approved by the Securities and Exchange Commission of Pakistan (SECP) on May 18, 2011 under the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003 (NBFC Rules).

The Management Company of the Fund has been licensed to act as an Asset Management Company under the NBFC Rules through a certificate of registration issued by SECP. The registered office of the Management Company is situated at 9th Floor, Adamjee House, I.I. Chundrigarh Road, Karachi. The Management Company is a member of Mutual Funds Association of Pakistan (MUFAP).

The Fund is an open-ended mutual fund and is listed on the Lahore Stock Exchange. Units are offered for public subscription on a continuous basis. The units are transferrable and can be redeemed by surrendering these to the Fund. The Fund is categorized as an Open-End "Money Market Scheme" as per the criteria laid down by SECP for categorization of Collective Investment Schemes (CIS).

The objective of the Fund is to generate optimal return with minimum risk, to provide easy liquidity and reasonable income to its unit holders by investing primarily in short-term government securities.

The Pakistan Credit Rating Agency Limited (PACRA) has assigned an asset manager rating of AM2 to the Management Company and a stability rating of AA+(f) to the Fund.

Title of the assets of the Fund is held in the name of CDC as trustee of the Fund

### STATEMENT OF COMPLIANCE

These condensed interim financial statements have been prepared in accordance with approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of such International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board as are notified under the Companies Ordinance, 1984, the requirements of the Trust Deed, the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003 (the NBFC Rules), the Non-Banking Finance Companies and Notified Entities Regulations, 2007 (the NBFC Regulations) and directives issued by the Securities and Exchange Commission of Pakistan (SECP). Wherever the requirements of the Trust Deed, the NBFC Rules, the NBFC Regulation or directives issued by SECP differ with the requirements of IFRS, the requirements of the Trust Deed, the NBFC Rules, the NBFC Regulations or the directives issued by SECP prevail. The disclosures made in these condensed interim financial statements have, however, been limited based on the requirements of the International Accounting Standard 34: 'Interim Financial Reporting'.

The directors of the asset management company declare that condensed inerim financial statements give a true and fair view of the fund

### 3 ACCOUNTING POLICIES

The accounting policies adopted for the preparation of the financial statements for the quarter ended September 30, 2012 are same as those applied in the preparation of annual audited financial statements for the year ended June 30, 2012.

Note

September 30, 2012 (Un-audited)

June 30, 2012 (Audited)

(Rupees in '000)

4 INVESTMENTS

At fair value through profit or loss - held for trading

Government securities - Market Treasury Bills Loans & Receivable 4.1 20,725,255 4.2 850,000 20,972,954

21,575,255 2

364,210 21,337,164

### 4.1 Investment in government securities - 'at fair value through profit or loss'

		Face Value			Market value	Market value		
Issue date	Tenor	As at July 01, 2012	Purchases during the period	Sales / matured during the period	As at September 30, 2012	Market Value as at September 30, 2012	as a percentage of net assets	as a percentage of total investments
			Rug	ees in '000				%
Market Treasury Bills								
3-Nov-11	12 Months	2,118	3,700	1,800	4,018,000	3,981,798	17.77%	18.77%
12-Jan-12	6 Months	18	-	18			0.00%	0.00%
26-Jan-12	6 Months	4,108	-	4,108	-	-	0.00%	0.00%
25-Aug-11	12 Months	50	1,623	1,673	-	-	0.00%	0.00%
19-Apr-12	3 Months	7,920	-	7,920	-	-	0.00%	0.00%
28-Jul-11	12 Months	3,246	-	3,246	-	-	0.00%	0.00%
3-May-12	3 Months	245	132	377	-	-	0.00%	0.00%
17-May-12	3 Months	275	76	351	-	-	0.00%	0.00%
17-May-12	6 Months	275	13	-	288,245	284,541	1.27%	1.34%
31-May-12	3 Months	485	201	686			0.00%	0.00%
14-Jun-12	3 Months	100	32	132	-	-	0.00%	0.00%
28-Jun-12	3 Months	2,400	-	2,400	-	-	0.00%	0.00%
6-Oct-11	12 Months	-	4,905	3,100	1,805,000	1,802,939	8.04%	8.50%
12-Jul-12	3 Months	-	370	75	295,000	294,663	1.31%	1.39%
12-Jul-12	6 Months	-	3,050	-	3,050,000	2,966,278	13.23%	13.98%
26-Jul-12	3 Months	-	1,340	-	1,340,000	1,333,182	5.95%	6.28%
26-Jul-12	6 Months	-	2,095	225	1,870,000	1,812,066	8.08%	8.54%
28-Jun-12	6 Months	-	150	-	150,000	146,425	0.65%	0.69%
9-Aug-12	3 Months	-	250	-	250,000	247,748	1.11%	1.17%
9-Aug-12	6 Months	-	3,427	-	3,427,000	3,308,686	14.76%	15.60%
23-Aug-12	3 Months	-	290	200	90,000	88,843	0.40%	0.42%
23-Aug-12	6 Months	-	1,850	-	1,850,000	1,779,582	7.94%	8.39%
17-Nov-11	12 Months	-	100	-	100,000	98,715	0.44%	0.47%
6-Sep-12	3 Months	-	250	-	250,000	245,838	1.10%	1.16%
6-Sep-12	6 Months	-	1,730	-	1,730,000	1,658,082	7.40%	7.82%
20-Sep-12	3 Months	-	250	-	250,000	244,920	1.09%	1.15%
20-Sep-12	6 Months	-	451	-	451,300	430,951	1.92%	2.03%
					21,214,545	20,725,255	92.46%	97.70%

Carrying value before fair value adjustment as at September 30, 2012

20,698,657

September 30, 2012 (Un-audited)

June 30, 2012 (Audited)

(Rupees in '000)

4.2 Loans & Receivable

Sukuk Certificates 350,
Certificate of Investments 500,

350,000 144,210 500,000 220,000 850,000 364,210

		September 30, 2012 (Un-audited)	June 30, 2012 (Audited)
5	PROFIT RECEIVABLE	(Rupees in '000)	
	Profit receivable on savings deposits	650	588
	Profit receivable on certificate of investments	9,196	2,510
	Profit receivable on sukuk certifcates	6,151	5,955
	Profit receivable on term deposit receipts	871	_
	·	16,868	9,053
6	ACCRUED EXPENSES AND OTHER LIABILITIES		
	Auditors' remuneration payable	400	275
	Payable to brokers	195	3
	Bank charges	1	15
	Provision for workers' welfare fund	19,132	7,296
	Others	136	126
		19.864	7,715

### 7 PROVISION FOR WORKERS' WELFARE FUND

The Finance Act 2008 introduced an amendment to the Workers' Welfare Fund Ordinance, 1971 (WWF Ordinance). As a result of this amendment it may be construed that all Collective Investment Schemes / mutual funds (CISs) whose income exceeds Rs.0.5 million in a tax year, have been brought within the scope of the WWF Ordinance, thus rendering them liable to pay contribution to WWF at the rate of two percent of their accounting or taxable income, whichever is higher. In this regard, a constitutional petition has been filed by certain CISs through their trustees in the Honourable High Court of Sindh, challenging the applicability of WWF to the CISs, which is pending adjudication.

A clarification was issued by the Ministry of Labour and Manpower (the Ministry) which stated that mutual funds are not liable to contribute to WWF on the basis of their income. However, on December 14, 2010 the Ministry filed its response against the Constitutional petition requesting the court to dismiss the petition. According to the legal counsel who is handling the case, there is a contradiction between the aforementioned clarification issued by the Ministry and the response filed by the Ministry in Court.

The Honourable Lahore High Court (LHC) in a Constitutional Petition relating to the amendments brought in the WWF Ordinance, 1971 through the Finance Act, 2006, and the Finance Act, 2008, has declared the said amendments as unlawful and unconstitutional and struck them down. The Management Company is hopeful that the decision of the LHC will lend further support to the Constitutional Petition which is pending in the SHC. However, pending the decision of the said constitutional petition, the Management Company, as a matter of abundant caution, has decided to continue to maintain the provision for WWF amounting to Rs. 19.13 million in these financial statements. Had the same not been made the net asset value per unit / since inception annualized return of the scheme would have been higher by Rs 0.0086 / 0.16% per unit respectively.

# 8 TAXATION

The income of the Fund is exempt from income tax under clause 99 of Part I of the Second Schedule to the Income Tax Ordinance, 2001 subject to the condition that not less than 90 percent of its accounting income for the year, as reduced by capital gains, whether realised or unrealised, is distributed amongst the unit holders. The Fund has not recorded a provision for taxation in respect of income relating to the current period as the Management Company has distributed the required minimum percentage of the Fund's accounting income for the period as reduced by capital gains (whether realised or unrealised) to its unit holders.

### 9 Earnings per unit

Earnings per unit (EPU) for the period ended Sep 30, 2012 has not been disclosed as in the opinion of the management, determination of weighted average units for calculating EPU is not practicable.

### 10 TRANSACTIONS WITH CONNECTED PERSONS

- 10.1 Connected persons include NBP Fullerton Asset Management Limited being the Management Company, Central Depository Company of Pakistan Limited being the Trustee, National Bank of Pakistan and Alexandra Fund Management Pte. Limited being the sponsors, other collective investment schemes managed by the Management Company and directors and officers of the Management Company.
- **10.2** The transactions with connected persons are in the normal course of business, at contracted rates and terms determined in accordance with market rates.
- 10.3 Remuneration to the Management Company and the Trustee is determined in accordance with the provisions of the NBFC Regulations and the Trust Deed.

For the period from Sep 30, 2012

(Rupees in '000)

### 10.4 Details of the transactions with connected persons are as follows:

NBP Fullerton Asset Management Limited - Management Company

Remuneration Paid	64,846
Sindh Sales Tax on Management Company's remuneration	10,374
-Others	I
National Bank of Pakistan - Sponsor	
Issue of 429,794 units	4,311
Distributions paid	520,525
Purchase of Market Treasury Bills	4,675,984
Sale of Market Treasury Bills	3,730,814
Central Depository Company of Pakistan Limited - Trustee	1166
Remuneration Paid for the period	4,166
Employees of the Management Company	
Issue of 245,937 units	2,479
Bonus of 1,913 units	
Redemption of 198,157 units	1,998
Chief Executive Officer	
Issue of 1045,844 units	10,500
Bonus of 8,849 units	
Redemption of 348,250 units	3,500
Company Secretary / CFO	
Issue of 24,646 units	247
Bonus of 202 units	
Redemption of 24,847 units	251

		For the period from Sep 30, 2012	June, 30 2012 (Audited)
		(Rupees in '000)	
10.5	Balances outstanding as at period end		
	NBP Fullerton Asset Management Limited - Management Company Preliminary expenses and floatation costs paid by Management Company on behalf of the Fund	1,379	1,378
	Remuneration payable	18,108	21,808
	Sindh sales tax payable on remuneration of the Management Company	2,897	3,488
	Central Depository Company of Pakistan Limited - Trustee Remuneration payable	1,399	1,352
	National Bank of Pakistan - Sponsor		
	Units held: 2,097,341,816 units	21,053,956	21,000,364
	Distribution payable	172,192	174,044
	Bank balances		
	- in savings accounts	10,997	63,005
	- in current accounts	1,974	1,116
	Employees of the Management Company Units held: 108,314 units	1,087	587
	Chief Executive Officer Units held: 718,528 units	7,213	121

### 10 COMMITMENTS

There were no commitments as on September 30, 2012.

### 11 DATE OF AUTHORISATION FOR ISSUE

These financial statements were authorised for issue by the Board of Directors of the Management Company on October 23, 2012.

## 12 GENERAL

Figures have been rounded off to the nearest thousand rupees.

For NBP Fullerton Asset Management Limited (Management Company)