

# QUARTERLY REPORT SEPTEMBER 30 2015

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Joint - Venture Partners

## MISSION STATEMENT

To rank in the top quartile

in performance of

## NAFA FUNDS

relative to the competition,

and to consistently offer

Superior risk-adjusted returns to investors.

FUND'S INFORMATION	03
DIRECTORS' REPORT	05
CONDENSED INTERIM STATEMENT OF ASSETS AND LIABILITIES	07
CONDENSED INTERIM INCOME STATEMENT	08
CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME	09
CONDENSED INTERIM DISTRIBUTION STATEMENT	10
CONDENSED INTERIM STATEMENT OF MOVEMENT IN UNIT HOLDERS' FUND	11
CONDENSED INTERIM CASH FLOW STATEMENT	12
NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS	13

#### FUND'S INFORMATION

#### Management Company

NBP Fullerton Asset Management Limited - Management Company

### Board of Directors of the Management Company

Mr. Nausherwan Adil Dr. Amjad Waheed Mr. Nigel Poh Cheng Mr. Koh Boon San Mr. Kamal Amir Chinoy Mr. Shehryar Faruque Mr. Aamir Sattar Mr. Abdul Hadi Palekar Chairman Chief Executive Officer Director Director Director Director Director

### Company Secretary & COO

Mr. Muhammad Murtaza Ali

### **Chief Financial Officer**

#### Mr. Khalid Mehmood

### Audit & Risk Committee

Mr. Shehryar Faruque	Chairman
Mr. Koh Boon San	Member
Mr. Aamir Sattar	Member

#### Human Resource and Remuneration Committee

Mr. Nausherwan Adil	Chairman
Mr. Nigel Poh Cheng	Member
Mr. Kamal Amir Chinoy	Member

#### Trustee

Central Depository Company of Pakistan Limited (CDC) CDC House, 99-B, Block "B" S.M.C.H.S., Main Shahra-e-Faisal, Karachi.

### Bankers to the Fund

Bank Alfalah Limited Habib Bank Limited United Bank Limited Meezan Bank Limited Sindh Bank Limited

#### Auditors

A.F. Ferguson & Co. Chartered Accountants State Life Building No. 1-C I.I. Chundrigar Road, P.O.Box 4716 Karachi.

#### Legal Advisor

M/s Jooma Law Associates 205, E.I. Lines, Dr. Daudpota Road, Karachi.

### Head Office:

7th Floor Clifton Diamond Building, Block No. 4, Scheme No. 5, Clifton Karachi. UAN: 111-111NFA (111-111-632), (Toll Free): 0800-20001, Fax: (021) 35825329 Website: www.nafafunds.com

#### Lahore Office:

7-Noon Avenue, Canal Bank, Muslim Town, Lahore. UAN: 042-111-111-632 Fax: 92-42-35861095

#### Islamabad Office:

Plot No. 395, 396 Industrial Area, I-9/3 Islamabad. UAN: 051-111-111-632 Phone: 051-2514987 Fax: 051-4859031

#### Peshawar Office:

1st Floor, Haji Tehmas Centre, Near KFC, Tehkal Payan University Road, Peshawar. Phone: 92-91-5711784, 5711782 Fax: 92-91-5211780

Multan Office: NBP City Branch, Hussain-a-Gahi, Multan. Phone No: 061-4502204 Fax No: 061-4502203

Page 04

## **DIRECTORS' REPORT**

The Board of Directors of NBP Fullerton Asset Management Limited is pleased to present the unaudited financial statements of NAFA Islamic Principal Protected Fund - II for the quarter ended September 30, 2015.

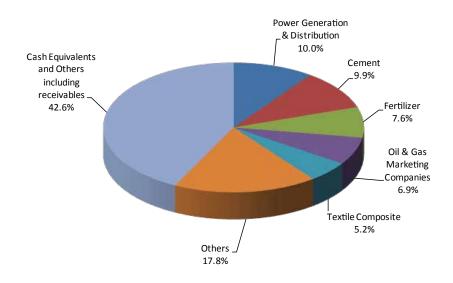
## Fund's Performance

During the period, the unit price of NAFA Islamic Principal Protected Fund-II has decreased from Rs. 118.7948 (Ex-Div) on June 30, 2015 to Rs. 115.2997 on September 30, 2015, thus showing a decline of 2.94%. The Benchmark (Daily weighted return of KMI-30 index & Islamic Bank Deposits based on Funds' actual allocation) decline during the same period by 3.25%. Thus, the Fund has outperformed its Benchmark by 0.31% during the period under review. Since Inception the NAV of Fund has increased from Rs. 98.0199 (Ex-Div) on June 27, 2014 to Rs. 115.2997 on September 30, 2015, thus showing an increase of 17.63%. The Benchmark return during the same period was 8.91%. Thus, the Fund has outperformed its Benchmark by 8.72%. This performance is net of management fee and all other expenses. The size of NAFA Islamic Principal Protected Fund-II is Rs.1,254 million.

During 1QFY16, the stock market depicted a decline amidst foreign outflows and depreciating currency. Positives like IMF tranche, declining inflation, 50 bps cut in discount rate, and declining oil prices were offset by continuous foreign selling in the market. Oil & Gas Exploration and Oil & Gas Marketing sectors lagged the market. On the other hand Automobile & Parts, Cements, and Chemicals sectors performed better than the market.

Trading activity in Sukuks remained skewed towards the high quality issues. Dearth of primary issuance versus elevated demand further depressed the yield on the high credit quality corporate bonds. During the quarter under review, the State Bank of Pakistan reduced the discount rate by 50 bps to 6.5%. SBP alluded to following factors in arriving at its decision i) benign inflation readings and expectation ii) high real lending rates; and iii) comfortable external account position and (iv) improving law and order situation and macroeconomic stability. Sovereign securities responded to the loose monetary policy period with yields on the short term and long term sovereign bonds declining.

The Fund has incurred loss of Rs.27.52 million during the period. After accounting for expenses of Rs.10.43 million, the total loss is Rs.37.95 million. The asset allocation of the Fund as on September 30, 2015 is as follows:



Page 05 י

### Acknowledgement

The Board takes this opportunity to thank its valued unit-holders for their confidence and trust in the Management Company, and providing the opportunity to serve them. It also offers its sincere gratitude to the Securities & Exchange Commission of Pakistan and State Bank of Pakistan for their patronage and guidance.

The Board also wishes to place on record its appreciation for the hard work, dedication and commitment shown by the staff and the Trustee.

On behalf of the Board of NBP Fullerton Asset Management Limited

Chief Executive

Director

Date: October 21, 2015 Place: Karachi.

## CONDENSED INTERIM STATEMENT OF ASSETS AND LIABILITIES AS AT SEPTEMBER 30, 2015

	Note	(Un- Audited) September 30, 2015 (Rupees	Audited June 30, 2015 in '000)
ASSETS		•	
Bank balances Investments Receivable against sale of investments Dividend and profit receivable Advances, deposits and prepayments Preliminary expenses and floatation costs <b>Total assets</b>	4	493,458 719,797 41,737 15,211 2,660 865 1,273,728	372,463 946,823 - 4,327 2,600 1,155 1,327,368
LIABILITIES			
Payable to NBP Fullerton Asset Management Limited - Management Company Payable to Central Depository Company of Pakistan Limited -Trustee Payable to the Securities and Exchange Commission of Pakistan Payable against redemption of units Accrued expenses and other liabilities <b>Total liabilities</b>	6	10,581 155 248 1,116 7,275 19,375	9,641 141 979 - 8,532 19,293
NET ASSETS		1,254,353	1,308,075
UNIT HOLDERS' FUND (AS PER STATEMENT ATTACHED)		1,254,353	1,308,075
CONTINGENCIES AND COMMITMENTS	8	(Number	of units)
NUMBER OF UNITS IN ISSSUE		10,879,064	10,991,585
		Ru	pees
NET ASSET VALUE PER UNIT		115.2997	119.0069

The annexed notes 1 to 13 form an integral part of this condensed interim financial information.

For NBP Fullerton Asset Management Limited (Management Company)

Chief Executive

Director

Page 07

## CONDENSED INTERIM INCOME STATEMENT (Un-audited) FOR THE QUARTER ENDED SEPTEMBER 30, 2015

	Note	Quarter ended September 30, 2015 (Rupeer	Quarter ended September 30, 2014 s in '000)
INCOME		(nupou	
Capital gain on sale of investments - net Profit on bank deposits Dividend income Unrealised appreciation / (diminution) on re-measurement of investments classifie financial assets 'at fair value through profit or loss' - net <b>Total Income / (loss)</b>	ed as	10,026 5,981 13,785 (57,224) (27,432)	2,436 14,141 8,383 5,226 30,186
EXPENSES			
Remuneration of NBP Fullerton Asset Management Limited - Management Comp. Sindh sales tax on Management Company's remuneration Federal Excise Duty on Management Company's remuneration Remuneration of the Central Depository Company of Pakistan Limited - Trustee Sindh sales tax on Trustee remuneration Annual fee - Securities and Exchange Commission of Pakistan Amortisation of preliminary expenses and floatation costs Auditors' remuneration Annual listing fee Settlement and bank charges Securities transaction cost <b>Total Expenses</b>	any	6,610 1,074 1,058 430 60 248 290 109 10 109 10 141 403 10,433	6,289 1,167 1,006 409 - 236 292 151 10 121 875 10,556
Net income / (loss) from operating activities		(37,865)	19,630
Element of income / (loss) and capital gains / (losses) included in the prices of units issued less those in units redeemed - net		(89)	-
Provision for Workers' Welfare Fund	7	-	(393)
Net income / (loss) for the period before taxation		(37,954)	19,237
Taxation	9	-	-
Net income / (loss) for the period after taxation		(37,954)	19,237
Earnings per unit	10		

The annexed notes 1 to 13 form an integral part of this condensed interim financial information.

For NBP Fullerton Asset Management Limited (Management Company)

**Chief Executive** 

Director

Page 08

## CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (Un-audited) FOR THE QUARTER ENDED SEPTEMBER 30, 2015

	Quarter ended September 30, 2015	Quarter ended September 30, 2014	
	(Rupees in '000)		
Net income / (loss) for the period after taxation	(37,954)	19,237	
Other comprehensive income for the period	-	-	
Total comprehensive income / (loss) for the period	(37,954)	19,237	

The annexed notes 1 to 13 form an integral part of this condensed interim financial information.

For NBP Fullerton Asset Management Limited (Management Company)

**Chief Executive** 

Director

Quarterly Report

Page 09

## CONDENSED INTERIM DISTRIBUTION STATEMENT (Un-audited) FOR THE QUARTER ENDED SEPTEMBER 30, 2015

	Quarter ended September 30, 2015 (Rupees	Quarter ended September 30, 2014 in '000)
Undistrubuted income brought forward		
Realised gain / (loss)	64,964	(27)
Unrealised gain	<u>143,577</u> 208,541	<u>995</u> 968
Net income / (loss) for the period after taxation	(37,954)	19,237
Element of income / (loss) and capital gains / (losses) included in the prices of units issued less those in units redeemed - net	-	(774)
Final Distributions made during the period - Rs 0.2192 per unit declared on July 14, 2015 (2014 : Nil) - Cash distribution	(2,402)	-
Undistributed income carried forward	168,185	19,431
Undistributed income comprising of :		
Realised gain	225,409	14,205
Unrealised gain / (loss)	(57,224)	5,226
	168,185	19,431

The annexed notes 1 to 13 form an integral part of this condensed interim financial information.

For NBP Fullerton Asset Management Limited (Management Company)

**Chief Executive** 

Page 10

Director

## CONDENSED INTERIM STATEMENT OF MOVEMENT IN UNIT HOLDERS' FUND (Un-audited) FOR THE QUARTER ENDED SEPTEMBER 30, 2015

	Quarter ended September 30, 2015	Quarter ended September 30, 2014
	(Kupee	es in '000)
Net assets at the beginning of the period	1,308,075	792,371
Issue of 18,303 units: (September 30, 2014: 5,259,569 units)	2,249	525,999
Redemption of 130,824 units: (September 30, 2014: 300,424 units) Element of (income) / loss and capital (gains) / losses included in the prices	(15,704) (13,455)	(30,252) 495,747
of units issued less those in units redeemed - net		
- transferred to distribution statement - transferred to income statement	- 89 89	774
Unrealised appreciation / (diminution) on re-measurement of investments classified as 'financial assets' 'at fair value through profit or loss' - net Capital gain on sale of investments - net Other net income for the period <b>Net income / (loss) for the period</b>	(57,224) 10,026 9,244 (37,954)	5,226 2,436 11,575 19,237
Final Distribution made during the period - Rs 0.2192 per unit declared on July 14, 2015 (2014 : Nil) - Cash distribution	(2,402)	-
Element of income / (loss) and capital gains / (losses) included in the prices of units issued less those in units redeemed - net	-	(774)
Net assets at the end of the period	1,254,353	1,307,355

The annexed notes 1 to 13 form an integral part of this condensed interim financial information.

For NBP Fullerton Asset Management Limited (Management Company)

**Chief Executive** 

Director

## CONDENSED INTERIM CASH FLOW STATEMENT (Un-audited) FOR THE QUARTER ENDED SEPTEMBER 30, 2015

	Quarter ended September 30, 2015 (Rupees	Quarter ended September 30, 2014 in '000)
CASH FLOW FROM OPERATING ACTIVITIES		
Net income / (loss) for the period before taxation	(37,954)	19,237
Adjustments Unrealised (appreciation) / diminution on re-measurement of investments classified as 'financial assets 'at fair value through profit or loss' - net Amortisation of preliminary expenses and floatation costs Element of (income) / loss and capital (gains) / losses included in the prices of units issued less those in units redeemed - net	57,224 290 <u>89</u> 19,649	(5,226) 292 
(Increase) / decrease in assets Investments Receivables against sale of investments Dividend and profit receivable Advances, deposits and prepayments	169,802 (41,737) (10,884) (60) 117,121	(379,421) (23,479) (12,094) 100,000 (314,994)
Increase / (decrease) in liabilities Payable to NBP Fullerton Asset Management Limited - Management Company Payable to Central Depository Company of Pakistan Limited -Trustee Payable to the Securities and Exchange Commission of Pakistan Payable against purchase of investments Accrued expenses and other liabilities	940 14 (731) - (1,257) (1,034)	(12,707) 247 231 (155,911) 2,636 (165,504)
Net cash generated from / (used in) operating activities	135,736	(466,195)
CASH FLOW FROM FINANCING ACTIVITIES		
Receipts from issue of units Payments on redemption of units Cash dividend Net cash (used in) / generated from financing activities	2,249 (14,588) (2,402) (14,741)	525,999 (30,397) - 495,602
Net increase in cash and cash equivalents during the period Cash and cash equivalents at the beginning of the period	120,995 372,463	29,407 710,807
Net increase in cash and cash equivalents during the period	493,458	740,214

The annexed notes 1 to 13 form an integral part of this condensed interim financial information.

For NBP Fullerton Asset Management Limited (Management Company)

## **Chief Executive**

Director

Page 12

## NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS (Un-Audited) FOR THE QUARTER ENDED SEPTEMBER 30, 2015

## 1. LEGAL STATUS AND NATURE OF BUSINESS

NAFA Islamic Principal Protected Fund-II (the Fund) was established under a Trust Deed executed between NBP Fullerton Asset Management Limited as Management Company and Central Depository Company of Pakistan Limited (CDC) as the Trustee. The Trust Deed was executed on May 07, 2014 and was approved by the Securities and Exchange Commission of Pakistan (SECP) on May 15, 2014. under the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003 (NBFC Rules).

The Management Company of the Fund has been licensed to act as an Asset Management Company under the NBFC Rules through a certificate of registration issued by the SECP. The principal office of the Management Company is situated at 7th Floor, Clifton Diamond Building, Block No. 4, Scheme No. 5, Clifton, Karachi. The Management Company is a member of the Mutual Funds Association of Pakistan (MUFAP).

The Fund has been categorised as an Open-End "Shariah Compliant Capital Protected Fund Scheme" as per the criteria laid down by the Securities and Exchange Commission of Pakistan for categorisation of Collective Investment Schemes (CIS).

The objective of NAFA Islamic Principal Protection Fund-II is to earn a potentially high return through dynamic asset allocation between shariah compliant equities and Money Market investment avenues, while providing principal protection. Principal protection means that the net realisable value of the Fund shall not fall below the initial investment value (adjusted for distributions / redemptions during the life of the Fund), provided that the units are held till the completion of the initial maturity of the Fund.

The Pakistan Credit Rating Agency (PACRA) has assigned an asset manager rating of AM2+ to the Management Company as at April 6, 2015. The Fund has not yet been rated.

Title to the assets of the Fund is held in the name of Central Depository Company of Pakistan Limited (CDC) as Trustee of the Fund.

The Fund commenced its operations from June 28, 2014. As per the offering document, the nature of the Fund is perpetual and the initial maturity of the fund is two years from the date of commencement. Principal protection will not be available if units are encashed before the expiry of initial maturity term.

## 2 BASIS OF PREPARATION

### 2.1 Statement of Compliance

These condensed interim financial statements have been prepared in accordance with approved accounting standards as applicable in Pakistan. Approved accounting standards comprises of such International Financial Reporting Standards (IFRS) issued by International Accounting Standards Board as are notified under the Companies Ordinance, 1984, the requirements of the Trust Deed, the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003 (the NBFC Rules), the Non-Banking Finance Companies and Notified Entities Regulations, 2008 (the NBFC Regulations) and directives issued by Securities and Exchange Commission of Pakistan (SECP). Wherever the requirements of the Trust Deed, the NBFC Rules, the NBFC Regulations or directives issued by SECP differ with the requirements of IFRS, the requirements of the Trust Deed, the NBFC Rules, the NBFC Regulations or the directives issued by SECP shall prevail. The disclosures made in these condensed interim financial statements have, however, been limited based on the requirements of the International Accounting Standard 34, Interim Financial Reporting.

The directors of the Asset Management Company declare that these condensed interim financial statements give a true and fair view of the Fund.

## 3 Accounting Policies

The accounting policies adopted for the preparation of the condesed interim financial statements for the quarter ended September 30, 2015 are same as those applied in the preparation of annual audited financial statements for the year ended June 30, 2015.

		Note	(Un-Audited) September 30, 2015	(Audited) June 30, 2015
4	INVESTMENTS		(Rupees i	n '000)
	Financial assets classified as 'at fair value through profit or loss' Listed equity securities	4.1	719,797	946,823

### 4.1 Listed equity securities - at fair value through profit or loss

All shares have a nominal face value of Rs.10 each except for the shares of Thal Limited which have a face value of Rs.5 and K-Electric Limited which have a face value of Rs.3.5 each.

	Number of shares			Market value	Investr	nent as a percenta	age of		
Sector / Name of the investee company	As at July 1, 2015	Purchases during the period	Bonus / right shares	Sales during the period	As at September 30, 2015	as at September 30, 2015	Net assets	Market value of total investments	Paid up capital of the investee company
Oil and Gas						(Rupees in '000)		%	
Attock Petroleum Limited Attock Refinery Limited	74,300 125,600	-	-	2,250 166,800	72,050	36,043	2.87	5.01	0.09
Hascol Petroleum Limited	63,530	41,200	146	62,800	876	105	0.01	0.01	0.00
National Refinery Limited Pakistan Oilfields Limited	85,100 136,500	59,600		144,700 10,700	125,800	36,976	2.95	5.14	0.05
Pakistan Petroleum Limited Pakistan State Oil Company Limited	164,700 137,200	45,000		30,000	209,700 107,200	24,984 30,915	1.99 2.46	3.47 4.29	0.01 0.04
Sui Northern Gas Pipeline Limited Shell Pakistan Limited	85,500	75,000	-	-	75,000 85,500	2,357 16,745	0.19 1.34	0.33 2.33	0.01 0.08
Chemicals Engro Corporation Limited	356,800			152,000	204,800	61,108	4.87	8,49	0.04
Engro Fertilizers Limited Fauji Fertilizer Company Limited	314,000	249,000 115,900	-	176,000	387,000	34,753	2.77	4.83	0.02
Construction and Materials	-	115,900	-	115,900	-	-	-	-	-
Akzo Nobel Pakistan Limited Cherat Cement Company Limited	45,500	239,000	-	239.000	45,500	10,819	0.86	1.50	0.10
D.G. Khan Cement Company Limited	375,000	- 239,000	-	111,800	263,200	36,064	2.88	5.01	0.06
Kohat Cement Company Limited Fauji Cement Company Limited	13,000	89,000		12,600	400 89,000	76 2,980	0.01 0.24	0.01 0.41	0.01
Lucky Cement Limited Maple Leaf Cement Factory Limited	138,700 344,000	6,000 42,000		65,700 45,000	79,000 341,000	41,609 23,372	3.32 1.86	5.78 3.25	0.02 0.06
Pioneer Cement Limited	85,000	179,500	-	37,000	227,500	19,733	1.57	2.74	0.10
General Industrials Thal Limited	78,600	-	-	-	78,600	19,886	1.59	2.76	0.10
Automobile and Parts Ghandhara Nissan Limited	88,500	8.000		96,500					
Honda Atlas Cars (Pakistan) Limited	71,500 32,450	7,200	-	78,700	27,810	27,849	2.22	2 97	0.04
Indus Motor Company Limited Pak Suzuki Motor Company Limited	32,450	1,660 16,800	-	6,300 6,000	43,800	18,158	1.45	3.87 2.52	0.04
Household Goods Pak Elektron Limited	290,500	-	-	-	290,500	20,942	1.67	2.91	3.53
Engineering Mughal Iron & Steel Industries Limited	125,000	104,500	-	12,000	217,500	14,131	1.13	1.96	2.64
Personal Goods Kohinoor Textile Mills Limited	800,500	-	-	83,500	717,000	50,584	4.03	7.03	0.29
Nishat Mills Limited	146,600	-	-	-	146,600	14,556	1.16	2.02	0.04
Pharma and Bio Tech Abbott Laboratories (Pakistan) Limited	3,000	-	-	1,800	1,200	784	0.06	0.11	0.00
Ferozsons Laboratories Limited	20,250	-	-	4,300	15,950	12,073	0.96	1.68	0.05
Fixed Line Telecommunication Pakistan Telecommunication Company Limi	ited -	790,000	-	-	790,000	13,738	1.10	1.91	0.02
Technology Hardware and Equipment Avanceon Limited	276,500	-	-	49,000	227,500	7,471	0.60	1.04	0.22
Electricity K-Electric Limited	255,000	_	_	-	255,000	1,800	0.14	0.25	0.00
The Hub Power Company Limited	722,500	-	-	160,500 135,000	562,000 498,000	55,211 47,186	4.40	7.67	0.05
Kot Addu Power Company Limited Lalpir Power Limited	633,000 809,500	-	-	77,000	498,000 732,500	47,186 21,367	3.76 1.70	6.56 2.97	0.06 0.19
Banks Meezan Bank Limited	166,500	139.000			305,500	15,422	1.23	2.14	0.03
Meezan Bank Linnieu	100,500	159,000	-	-	505,500	719,797	57.38	100.00	. 0.03
Coming value as at Contembor 20, 2015							37.38	100.00	
Carrying value as at September 30, 2015						777,021			

Investments include shares with market value of Rs 53.53 million (June 30, 2015: 68.46) which have been pledged with National Clearing Company of Pakistan Limited for guaranteeing settlement of the Fund's trades in accordance with Circular number 11 dated October 23, 2007 issued by the SECP.

		(Un-audited) September 30, 2015	(Audited) June 30, 2015
5	DIVIDEND AND PROFIT RECEIVABLE	Rupees	in '000
	Profit accrued on saving deposits	2,391	1,737
	Dividend receivable	12,820	2,590
		15,211	4,327
6	ACCRUED EXPENSES AND OTHER LIABILITIES		
	Auditors' remuneration	361	252
	Provision for Workers' Welfare Fund	5,070	5,070
	Brokerage	91	165
	Settlement charges	46	60
	Bank charges	97	66
	Printing charges	100	100
	Withholding tax and capital gains tax on dividend	276	1,674
	Charity payable	1,169	980
	Legal fee	25	125
	Listing fee	40	40
7		7,275	8,532

7 PROVISION FOR WORKERS' WELFARE FUND

The Finance Act 2015 incorporated an amendment in WWF Ordinance by excluding CIS from the definition of Industrial Establishment, and consequently CIS are no more liable to pay contribution to WWF with effect from July 1, 2015. Accordingly no further provision for WWF has recorded subsequent to June 30, 2015.

However, without prejudice to the above and owing to the fact that the decision of Sindh High Court on the applicability of WWF (till June 30, 2015) to the CISs is currently pending for adjudication, the Management Company has decided to record and retain provision of WWF in financial statements for the quarter ended September 30, 2015 which aggregates to Rs. 5.070 million. Had the same not been made the net asset value per unit / return of the Fund would have been higher by 0.466 per unit respectively.

### 8 CONTINGENCIES AND COMMITMENTS

There were no contingencies and commitments outstanding as at the September 30, 2015 and June 30, 2015.

### 9 TAXATION

The income of the Fund is exempt from income tax under clause 99 of Part I of the Second Schedule to the Income Tax Ordinance, 2001 subject to the condition that not less than 90 percent of its accounting income for the year, as reduced by capital gains, whether realised or unrealised, is distributed amongst the unit holders. The Fund has not recorded a tax liability in respect of income relating to the current period as the management company has decided to distribute at least 90 percent of the Fund's accounting income for the period as reduced by capital gains (whether realised or unrealised) to its unit holders.

#### 10 EARNINGS PER UNIT

Earnings per unit (EPU) has not been disclosed as in the opinion of the management, determination of weighted average units for calculating EPU is not practicable.

### 11 TRANSACTIONS WITH CONNECTED PERSONS

11.1 Connected persons include NBP Fullerton Asset Management Limited being the Management Company, the Central Depository Company of Pakistan Limited being the Trustee, National Bank of Pakistan, and Alexandra Fund Management Pte. Limited being the sponsors, other collective investment schemes managed by the Management Company and the directors and the key management personnel of the Management Company. These also include any person or company beneficially owning directly or indirectly 10% or more of the units in issue / net assets of the Fund.

- **11.2** The transactions with connected persons are in the normal course of business, at contracted rates and the terms determined in accordance with the market rates.
- **11.3** Remuneration and front-end load payable to the Management Company is determined in accordance with the provisions of the NBFC Regulations and the Trust Deed respectively.
- **11.4** Remuneration payable to the Trustee is determined in accordance with the provisions of the NBFC Regulations and the Trust Deed.
- 11.5 Details of the transactions with connected persons are as follows:

	(Un-Audited)	
	Quarter ended September 30, 2015 (Rupee	Quarter ended September 30, 2014 s in '000)
	(itapee	
NBP Fullerton Asset Management Limited - Management Company		
Remuneration for the period	6,610	6,289
Sindh Sales Tax on remuneration of management company	1,074	1,167
Federal Excise Duty on remuneration of the Management Company	1,058	1,006
rederal Excise Duty on remuneration of the Management Company	1,050	1,000
Central Depository Company of Pakistan Limited - Trustee		
Remuneration for the period	430	409
Sindh Sales Tax on remuneration of Trustee	60	-
CDS charges	96	86
PTCL Employees General Provident Fund		
Issue of Nil units: (September 30, 2014: 3,999,948 units)	-	400,000
Dividend re-investment 7,267 units: (September 30, 2014: Nil units)	893	-
Thal Limited		
Issue of Nil units: (September 30, 2014: 12,700 units)		2,832
issue of 141 units. (September 50, 2014. 12,700 units)	-	2,032
Employees of the Management Company		
Issued / transferred in Nil units: (September 30, 2014: 18,006 units)	-	1,800
Dividend re-investment 3 units: (September 30, 2014: Nil units)	0	-
Redeemed / transferred out Nil units: (September 30, 2014 18,006 units)	-	1,788
• • • • • • • • • • • • •		
Taurus Securities Limited		
Brokerage expense	7	122

		(Un-Audited) September 30, 2015	(Audited) June 30, 2015
		(Rupees in '000)	
11.6	Amounts outstanding as at period end		
	NBP Fullerton Asset Management Limited - Management Company		
	Management fee payable	2,087	2,167
	Sindh Sales Tax payable on remuneration of Management Company	339	377
	Federal Excise Duty payable on remuneration of Management Company	5,256	4,198
	Sales load payable	2,899	2,899
	Central Depository Company of Pakistan Limited - Trustee		
	Remuneration payable	136	141
	Sindh Sales Tax payable on remuneration of Trustee	19	-
	CDS charges payable	47	60
	Security deposit	100	100
	PTCL Employees General Provident Fund		
	Units held: 4,080,242 units (June 30, 2015: 4,072,975 units)	470,451	484,712
	Employees of the Management Company		
	Units held: 1,534 units (June 30, 2015: 1,531 Units)	177	182

## 12 DATE OF AUTHORISATION FOR ISSUE

These financial statements were authorised for issue by the Board of Directors of the Management Company on October 21, 2015.

## 13 GENERAL

13.1 Figures have been rounded off to the nearest thousand rupees.

For NBP Fullerton Asset Management Limited (Management Company)

**Chief Executive** 

Director



## Head Office

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