

NBP Fullerton
Asset Management Ltd.

A Subsidiary of
National Bank of Pakistan

# NAFA ISLAMIC PRINCIPAL PROTECTED FUND - I

# ANNUAL REPORT 2015



Your investments & "NAFA" grow together



Joint - Venture Partners

# MISSION STATEMENT

To rank in the top quartile in performance of

### **NAFA FUNDS**

relative to the competition,
and to consistently offer
Superior risk-adjusted returns to investors.

#### **FUND'S INFORMATION**

#### Management Company

#### NBP Fullerton Asset Management Limited - Management Company

#### **Board of Directors of the Management Company**

Mr. Nausherwan Adil Chairman

Dr. Amjad Waheed Chief Executive Officer

Mr. Nigel Poh Cheng Director
Mr. Koh Boon San Director
Mr. Kamal Amir Chinoy Director
Mr. Shehryar Faruque Director
Mr. Aamir Sattar Director
Mr. Abdul Hadi Palekar Director

#### Company Secretary & CFO of the Management Company

Mr. Muhammad Murtaza Ali

#### Audit & Risk Committee

Mr. Shehryar Faruque Chairman
Mr. Koh Boon San Member
Mr. Aamir Sattar Member

#### **Human Resource and Remuneration Committee**

Mr. Nausherwan Adil Chairman
Mr. Nigel Poh Cheng Member
Mr. Kamal Amir Chinoy Member

#### Trustee

Central Depository Company of Pakistan Limited (CDC) CDC House, 99-B, Block "B" S.M.C.H.S., Main Shahra-e-Faisal, Karachi.

#### Bankers to the Fund

Bank Alfalah Limited
Habib Bank Limited
United Bank Limited
National Bank of Pakistan
Meezan Bank Limited
Sindh Bank Limited
Habib Metropolitan Bank Limited

#### **Auditors**

A.F. Ferguson & Co. Chartered Accountants State Life Building No. 1-C I.I. Chundrigar Road, P.O.Box 4716 Karachi.

#### **Legal Advisor**

M/s Jooma Law Associates 205, E.I. Lines, Dr. Daudpota Road, Karachi.

#### **Head Office:**

7th Floor Clifton Diamond Building, Block No. 4, Scheme No. 5, Clifton Karachi. UAN: 111-111NFA (111-111-632), (Toll Free): 0800-20001, Fax: (021) 35825329

Website: www.nafafunds.com

#### Lahore Office:

7-Noon Avenue, Canal Bank, Muslim Town, Lahore. UAN: 042-111-111-632 Fax: 92-42-35861095

#### Islamabad Office:

Plot No. 395, 396 Industrial Area, I-9/3 Islamabad. UAN: 051-111-111-632 Phone: 051-2514987

Fax: 051-4859031

#### **Peshawar Office:**

1st Floor, Haji Tehmas Centre, Near KFC, Tehkal Payan University Road, Peshawar. Phone: 92-91-5711784, 5711782

Fax: 92-91-5211780

#### Multan Office:

NBP City Branch, Hussain-a-Gahi, Multan.

Phone No: 061-4502204 Fax No: 061-4502203

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# **Board of Directors**



Mr. Nausherwan Adil Chairman



Dr. Amjad Waheed, CFA Chief Executive Officer



Mr. Kamal Amir Chinoy **Director** 



Mr. Koh Boon San **Director** 



Mr. Aamir Sattar **Director** 



Mr. Shehryar Faruque **Director** 



Mr. Nigel Poh Cheng **Director** 



Mr. Abdul Hadi Palekar **Director** 

# **Senior Management\***



Dr. Amjad Waheed, CFA Chief Executive Officer



Mr. M. Murtaza Ali Chief Operating Officer & Company Secretary



Mr. Sajjad Anwar, CFA Chief Investment Officer



Mr. Zeeshan Chief – Strategy & Business Development



Mr. Khalid Mehmood Chief Financial Officer



Mr. Samiuddin Ahmed Country Head Corporate Marketing



Mr. Ozair Khan Chief Technology Officer



Mr. Muhammad Ali, CFA, FRM Head of Fixed Income



Syed Suleman Akhtar CFA Head of Research



Mr. Tahir Lateef **Head of Internal Audit** 



Mr. Ahmad Nouman CFA, PRM **Head of Risk Management** 



Mr. Asim Wahab Khan, CFA **Head of Equity** 

#### **DIRECTORS' REPORT**

The Board of Directors of NBP Fullerton Asset Management Limited is pleased to present the Second Annual Report of NAFA Islamic Principal Protected Fund - I for the year ended June 30, 2015.

NAFA launched its first open-end Islamic capital protected fund on March 05, 2014, namely NAFA Islamic Principal Protected Fund (NIPPF-I). The aim of the Fund is to provide growth to the investment of Unit holders over the long-term in approved Shariah compliant equities and money market instruments while protecting initial investment value at Initial Maturity date, which is two years from launch date. The Fund is presently closed for new subscription.

#### **Fund's Performance**

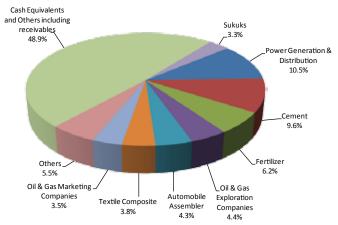
During FY2014-15, the benchmark KMI-30 Index soared by 20.10%. Despite a challenging political environment which led to heightened volatility in the market, FY15 was the 6th consecutive year of double digit returns. The KSE-100 Index witnessed bullish momentum driven by strengthening foreign exchange reserves amid successful ongoing IMF and Privatization programs; issuance of international sukuk bonds; steep fall in oil prices and inflation and resultant 300bps cut in SBP discount rate to 7.0%; and rating upgrades by international rating agencies. Mutual Funds and foreigners remained net buyers in the market on the back of strong macroeconomic outlook, attractive valuations, and improving security situation.

Trading activity in Sukuks remained skewed towards the high quality issues. Dearth of primary issuance versus elevated demand further depressed the yield on the high credit quality corporate bonds. During the period under review, the State Bank of Pakistan reduced the discount rate by 300 bps bringing it to a 42 year low of 7.0%. SBP highlighted i) improving external account position; ii) benign inflation reading and anchored inflation outlook; and iii) continued increase in foreign exchange reserves as the key drivers for the expansionary monetary policy decision during the year. Sovereign securities responded to the loose monetary policy period with yields on the short term and long term sovereign bonds declining sharply. All Sukuks in the Fund are floating rate linked to KIBOR with three to six month coupon resetting period.

During the period, the unit price of NAFA Islamic Principal Protected Fund - I has increased from Rs. 98.7167 (Ex-Div) on June 30, 2014 to Rs. 119.7854 (Ex-Div) on June 30, 2015, thus showing an increase of 21.34%. The benchmark (Daily weighted return of KMI-30 index & Islamic Bank Deposits based on Funds' actual allocation) return during the same period was 10.97%. Thus, the Fund outperformed its benchmark by 10.37% during the period under review. Since inception (March 05, 2014), NIPPF-I has risen by 24.54%, whereas the Benchmark (Daily weighted return of KMI-30 index & Islamic Bank Deposits based on Funds' actual allocation) has increased by 14.99%, thus to date out-performance is 9.55%.

This performance is net of management fee and all other expenses. The size of NAFA Islamic Principal Protected Fund-I is Rs.1,707 million as of June 30, 2015.

The Fund has earned a total income of Rs.386.31 million during the year. After deducting total expenses of Rs.58.73 million, the net income is Rs.327.58 million. The asset allocation of NAFA Islamic Principal Protected Fund - I as on June 30, 2015 is as follows:



#### **Income Distribution**

The Board of Directors of the Management Company has approved cash dividend of 3.54% of opening Ex-NAV (3.60% of the par value) for the year.

#### **Taxation**

As the above cash dividend is more than 90% of the income earned during the period, excluding realized and unrealized capital gains on investments, the Fund is not subject to tax under Clause 99 of the Part I of the Second Schedule of the Income Tax Ordinance, 2001.

#### **Auditors**

The present auditors, Messrs A.F.Ferguson & Co., Chartered Accountants, retire and, being eligible, offer themselves for re-appointment for the year ending June 30, 2016.

#### Directors' Statement in Compliance with Code of Corporate Governance

- 1. The financial statements, prepared by the management company, present fairly the state of affairs of the Fund, the result of its operations, cash flows and statement of movement in unit holders' funds.
- 2. Proper books of account of the Fund have been maintained.
- 3. Appropriate accounting policies have been consistently applied in preparation of financial statements. Accounting estimates are based on reasonable and prudent judgment.
- 4. International Financial Reporting Standards, as applicable in Pakistan, have been followed in preparation of financial statements.
- 5. The system of internal control is sound in design and has been effectively implemented and monitored.
- 6. There are no significant doubts upon the Fund's ability to continue as a going concern.
- 7. There has been no material departure from the best practices of Corporate Governance, as detailed in the listing regulations.
- 8. A performance table/ key financial data is given in this annual report.
- 9. Outstanding statutory payments on account of taxes, duties, levies and charges, if any, have been fully disclosed in the financial statements.
- 10. The Board of Directors of the Management Company held six meetings during the year. The attendance of all directors is disclosed in the note 22 to these financial statements.
- 11. The detailed pattern of unit holding is disclosed in the note 21 to these financial statements.
- 12. All trades in the units of the Fund, carried out by directors, CEO, CFO, Company Secretary and their spouses and minor children are disclosed in note 18 to these financial statements.

#### Acknowledgement

The Board takes this opportunity to thank its valued unit-holders for their confidence and trust in the Management Company, and providing the opportunity to serve them. It also offers its sincere gratitude to the Securities & Exchange Commission of Pakistan and State Bank of Pakistan for their patronage and guidance.

The Board also wishes to place on record its appreciation for the hard work, dedication and commitment shown by the staff and the Trustee.

On behalf of the Board of NBP Fullerton Asset Management Limited

Chief Executive Director

Date: September 30, 2015

Place: Karachi.

# TRUSTEE REPORT TO THE UNIT HOLDERS NAFA ISLAMIC PRINCIPAL PROTECTED FUND - I

Report of the Trustee pursuant to Regulation 41(h) and Clause 9 of Schedule V of the Non-Banking Finance Companies and Notified Entities Regulations, 2008

We, Central Depository Company of Pakistan Limited, being the Trustee of NAFA Islamic Principal Protected Fund – I (the Fund) are of the opinion that NBP Fullerton Asset Management Limited being the Management Company of the Fund has in all material respects managed the Fund during the year ended June 30, 2015 in accordance with the provisions of the following:

- (i) Limitations imposed on the investment powers of the Management Company under the constitutive documents of the Fund;
- (ii) The pricing, issuance and redemption of units are carried out in accordance with the requirements of the constitutive documents of the Fund; and
- (iii) The Non-Banking Finance Companies (Establishment and Regulations) Rules, 2003, the Non-Banking Finance Companies and Notified Entities Regulations, 2008 and the constitutive documents of the Fund.

#### Muhammad Hanif Jakhura

Chief Executive Officer Central Depository Company of Pakistan Limited

Karachi: October 20, 2015

# STATEMENT OF COMPLIANCE WITH THE CODE OF CORPORATE GOVERNANCE FOR THE YEAR ENDED JUNE 30, 2015

This statement is being presented by the Board of Directors of NBP Fullerton Asset Management Limited (Company), the Management Company of NAFA Islamic Principal Protected Fund - I (the Fund) to comply with the Best Practices of Code of Corporate Governance (CCG) contained in Regulation No. 35, Chapter XI of Listing Regulations of Lahore Stock Exchange for the purpose of establishing a framework of good governance, whereby a listed company is managed in compliance with the best practices of corporate governance.

NBP Fullerton Asset Management Limited, though an un-listed Public Limited Company complies with the CCG as the Fund under its management is listed on Lahore Stock Exchange.

The Company has applied the principles contained in the CCG in the following manner:

1. The Company encourages representation of independent non-executive directors on its Board of Directors. The Company, being an un-listed company, does not have any minority interest. As at June 30, 2015, the Board included:

Category	Names
Independent Directors	1. Mr. Kamal Amir Chinoy 2. Mr. Shehryar Faruque
Executive Directors	Dr. Amjad Waheed (Chief Exectuive Officer)
Non-Executive Directors	<ol> <li>Mr. Nausherwan Adil (Chairman)</li> <li>Mr. Aamir Sattar</li> <li>Mr. Abdul Hadi Palekar</li> <li>Mr. Nigel Poh Cheng</li> <li>Mr. Koh Boon San</li> </ol>

The independent directors meet the criteria of independence under clause i (b) of the CCG.

- The directors have confirmed that none of them is serving as a director of more than seven listed companies, including this Company (excluding the listed subsidiaries of listed holding companies where applicable).
- 3. All the resident directors of the Company are registered as taxpayers and none of them has defaulted in payment of any loan to a banking company, a DFI or an NBFI or, being a member of a stock exchange, has been declared as a defaulter by that stock exchange.
- 4. One casual vacancy occurred on the board on February 17, 2015 which was filled up on the same date.
- 5. The Management Company has prepared a "Code of Conduct" and has ensured that appropriate steps have been taken to disseminate it throughout the company along with its supporting policies and procedures.

- 6. The Board has developed a vision/mission statement, overall corporate strategy and significant policies of the Fund. A complete record of particulars of significant policies along with the dates on which they were approved or amended has been maintained.
- 7. All the powers of the Board have been duly exercised and decisions on material transactions, including appointment and determination of remuneration and terms and conditions of employment of the CEO have been taken by the Board. There is no other executive-director of the Company besides CEO.
- 8. The meetings of the Board were presided over by the Chairman and, in his absence, by a director elected by the Board for this purpose and the Board met at least once in every quarter. Written notices of the Board meetings, along with agenda and working papers, were circulated at least seven days before the meetings. The minutes of the meetings were appropriately recorded and circulated.
- 9. In order to apprise the directors on their duties and responsibilities the Code requires every listed company to conduct formal orientation for directors. As per the Code, by June 30, 2015 a minimum of three directors should have attended director training program. As at year end, three of the directors have attended the director's training program offered by Pakistan Institute of Corporate Governance. Other directors are also conversant with the relevant laws applicable to the Company, its policies and procedures and provisions of memorandum and articles of association and are aware of their duties and responsibilities.
- 10. There was no new appointment of the Chief Financial Officer (CFO), Company Secretary, or Head of Internal Audit during the year.
- 11. The Directors' report for this year has been prepared in compliance with the requirements of the CCG and fully describes the salient matters required to be disclosed.
- 12. The financial statements of the Fund were duly endorsed by CEO and CFO before approval of the Board.
- 13. The Directors, CEO and executives do not hold any interest in the units of the Fund other than that disclosed in note 18 to the financial statements "Transactions with Connected Persons".
- 14. The Company has complied with all the corporate and financial reporting requirements of the CCG.
- 15. The Board has formed an Audit Committee. It comprises of three members, of whom all are non-executive directors and the chairman of the committee is an independent director.
- 16. The meetings of the audit committee were held at least once every quarter prior to approval of interim and final results of the Fund and as required by the CCG. The committee has formed the terms of reference for compliance.
- 17. The Board has formed a Human Resource and Remuneration Committee. It comprises of three members. All the members are non-executive directors including an independent director and the chairman of the committee is a non-independent director.

- 18. The Board has set up an effective internal audit function.
- 19. The statutory auditors of the Fund have confirmed that they have been given a satisfactory rating under the Quality Control Review Program of the Institute of Chartered Accountants of Pakistan (ICAP), that they or any of the partners of the firm, their spouses and minor children do not hold units of the Fund and that the firm and all its partners are in compliance with International Federation of Accountants (IFAC) guidelines on code of ethics as adopted by ICAP.
- 20. The statutory auditors or the persons associated with them have not been appointed to provide other services except in accordance with the listing regulations and the auditors have confirmed that they have observed IFAC guidelines in this regard.
- 21. Since there is no practical implication of closed period on the announcement of interim and final results of open end Fund. Therefore, there was no 'closed period' prior to the announcement of interim/final results.
- 22. Material / price sensitive information has been disseminated amongst all market participants at once through stock exchange.
- 23. We confirm that all other material principles contained in the CCG have been complied with. While the Code of Corporate Governance requires that a mechanism shall be put in place for the annual evaluation of the Board's own performance by April 2014, the Management Company has prepared a framework for this purpose and eventual approval by the Board of Directors of the Management Company will be obtained in forthcoming Board of Directors meeting, subsequent to year end.

For and behalf of the board

Karachi September 30, 2015 Dr. Amjad Waheed Chief Executive Officert

#### **FUND MANAGER REPORT**

#### NAFA Islamic Principal Protected Fund-I

NAFA Islamic Principal Protected Fund-I is a Shariah Compliant Capital Protected fund

#### **Investment Objective of the Fund**

The objective of NAFA Islamic Principal Protected Fund-I is to earn a potentially high return through dynamic asset allocation between shariah compliant Equities and Money Market investment avenues, while providing principal protection.

#### **Benchmark**

The Benchmark of the Fund is daily weighted return of KMI-30 index & Islamic Bank Deposits based on Fund's actual allocation.

#### Fund performance review

This is the second annual report of the Fund. During the period, the unit price of NAFA Islamic Principal Protected Fund - I has increased from Rs. 98.7167 (Ex-Div) on June 30, 2014 to Rs. 119.7854 (Ex-Div) on June 30, 2015, thus showing an increase of 21.34%. The benchmark (Daily weighted return of KMI-30 index & Islamic Bank Deposits based on Funds' actual allocation) return during the same period was 10.97%. Thus, the Fund outperformed its benchmark by 10.37% during the period under review. Since inception (March 05, 2014), NIPPF-I has risen by 24.54%, whereas the Benchmark (Daily weighted return of KMI-30 index & Islamic Bank Deposits based on Funds' actual allocation) has increased by 14.99%, thus to date outperformance is 9.55%. This performance is net of management fee and all other expenses. The size of NAFA Islamic Principal Protected Fund-I is Rs.1,707 million as of June 30,2015.

The Fund has gradually built its position in equities and its current stock exposure stands at around 48%. Key holdings of the Fund belong to Power Generation & Distribution, Cement and Fertilizer sectors. The Fund can invest up to 50% in equities.

During FY2014-15, the benchmark KMI-30 Index soared by 20.10%. Despite a challenging political environment which led to heightened volatility in the market, FY15 was the 6th consecutive year of double digit returns. The Market witnessed bullish momentum due to strengthening FX reserves, successful ongoing IMF and Privatization programs, issuance of international sukuk bonds, steep fall in inflation and resultant 300bps cut in SBP discount rate to 7.0% and rating upgrades by international rating agencies. Mutual Funds and foreigners remained net buyers in the market on the back of strong macroeconomic outlook and improvement in political and security situation.

Trading activity in Sukuks remains skewed towards the high quality issues. Dearth of primary issuance versus elevated demand kept the yield on the high credit quality corporate bonds depressed. During the period under review, the State Bank of Pakistan reduced the discount rate by 300 bps bringing it to a 42 year low of 7.0%. SBP highlighted i) improving external account position; ii) benign inflation reading and anchored inflation outlook; and iii) continued increase in foreign exchange as key drivers for the expansionary monetary policy decision during the year. Sovereign securities responded to the loose monetary policy period with yields on the short term and long term sovereign bonds declining sharply. All Sukuks in the Fund are floating rate linked to KIBOR with three to six month coupon resetting period.

#### Asset Allocation of the Fund (% of NAV)

Particulars	30-Jun-15	30-Jun-14
Equities / Stocks	47.83%	42.18%
Sukuk	3.27%	-
Cash Equivalents	50.00%	58.08%
Other Net (Liabilities) / Assets	-1.10%	-0.26%
Total	100.00%	100.00%

#### Distribution for the Financial Year 2015

Interim / Final	Interim / Final  Dividend as a % of Par Value (Rs.100)  Cum Dividend Price Per Unit (Rs.)		Ex- Dividend Price Per Unit (Rs.)	
Interim	3.2846%	122.8069	119.5223	
Final	0.3152%	120.0940	119.7788	

#### Unit Holding Pattern of NAFA Islamic Principal Protection Fund-I as on June 30, 2015

Size of Unit Holding (Units)		No. of Unit Holders
1	1,000	106
1,001	5,000	197
5,001	10,000	106
10,001	50,000	122
50,001	100,000	24
100,001	500,000	22
500,001	1,000,000	4

Total 581

#### During the period under question:

- There have been no significant changes in the state of affairs of the Fund
- The Management Company or its delegates did not receive any soft commission (i.e. goods and services) from its broker(s)/dealer(s) by virtue of transactions conducted by the Fund.

#### Workers' Welfare Fund (WWF)

The scheme has maintained provisions against Workers' Welfare Fund's liability to the tune of 7.552 million. If the same were not made, the NAV per unit/last one year return of scheme would have been higher by Rs 0.5312 / 0.54%. For details, investors are advised to read the Note 16 of the Financial Statements of the Scheme for the year ended June 30, 2015.

#### STATEMENT OF COMPLIANCE WITH THE SHARIAH PRINCIPLES

**NAFA Islamic Principal Protected Fund-I** (the Fund) has fully complied with the Shariah principles specified in the Trust Deed and in the guidelines issued by the Shariah Advisor for its operations, investments and placements made during the year ended June 30, 2015. This has been duly confirmed by the Shariah Advisor of the Fund.

For and behalf of the board

Karachi September 30, 2015

Chief Executive Officer

#### Report of the Shar'iah Advisor - NAFA ISLAMIC PRINCIPAL PROTECTED FUND - I

Sep 01, 2015/Ziqad 16, 1436

Alhamdulillah, the period from July 1, 2014 to June 30, 2015 was the second year of the operations of NAFA Islamic Principal Protected Fund (NIPPF – I). This report is being issued in accordance with clause 4.7.1 of the Offering Document of the Fund. The scope of the report is to express an opinion on the Shari'ah Compliance of the Fund's activity.

We have prescribed six criteria for Shari'ah compliance of equity investments which relate to (i) Nature of business, (ii) Debt to total assets, (iii) Investment in Shari'ah Non-Compliant activities (iv) Shari'ah Non-Income from Non-Compliant Investments, (v) Illiquid assets to total assets, and (vi) Net liquid assets per share vs. share price.

It is the responsibility of the management company of the fund to establish and maintain a system of internal controls to ensure Shari'ah compliance in line with the Shari'ah guidelines. Our responsibility is to express an opinion, based on our review, to the extent where such compliance can be objectively verified. A review is limited primarily to inquiries from the management company's personnel and review of various documents prepared by the management company to comply with the prescribed criteria.

- i. On the basis of information provided by the management, the provisions of the Scheme and investments in equities made on account of NIPPF I are Shari'ah Compliant and in accordance with the criteria established by us.
- ii. There are investments made by NIPPF I where Investee companies have earned a part of their income from non-compliant sources (e.g. interest income received on bank deposits and etc). In such cases, the management company has been directed to set aside such proportion of the income from Investee companies as charity in order to purify the earnings of the Fund.

In light of the above, we hereby certify that nothing has come to our attention which causes to believe that the overall operations of NIPPF – I for the period ended June 30, 2015 are not in compliance with the Shari'ah principles.

During the year a provision of Rupees 776,949/- was created and an amount of Rupees 429,017/- was available for disbursement into charity as of June 30, 2015. However, the provisional amount will be adjusted after the availability of the respective annual financial statements.

May Allah bless us with best Tawfeeq to accomplish our cherished tasks, make us successful in this world and in the Hereafter, and forgive our mistakes.

For and on behalf of Meezan Bank Limited Shar'iah Technical Services & Support Provider Bilal Ahmed Qazi Shar'iah Advisor

# REVIEW REPORT TO THE UNIT HOLDERS ON THE STATEMENT OF COMPLIANCE WITH THE BEST PRACTICES OF THE CODE OF CORPORATE GOVERNANCE

We have reviewed the enclosed Statement of Compliance with the best practices contained in the Code of Corporate Governance (the Code) prepared by the Board of Directors of NBP Fullerton Asset Management Limited, the Management Company of **NAFA Islamic Principal Protected Fund I** (the Fund) for the year ended June 30, 2015 to comply with the Listing Regulation No.35 (Chapter XI) of the Lahore Stock Exchange where the Fund is listed.

The responsibility for compliance with the Code of Corporate Governance is that of the Board of Directors of the Management Company (NBP Fullerton Asset Management Limited) of the Fund. Our responsibility is to review, to the extent where such compliance can be objectively verified, whether the Statement of Compliance reflects the status of the Fund's compliance with the provisions of the Code of Corporate Governance and report if it does not and to highlight any non-compliance with the requirements of the Code. A review is limited primarily to inquiries of the Management Company's personnel and review of various documents prepared by the Management Company to comply with the Code.

As part of our audit of the financial statements, we are required to obtain an understanding of the accounting and internal control systems sufficient to plan the audit and develop an effective audit approach. We are not required to consider whether the Board's statement on internal control covers all risks and controls, or to form an opinion on the effectiveness of such internal controls, the Management Company's corporate governance procedures and risks.

The Code requires the Management Company to place before the Audit Committee, and upon recommendation of the Audit Committee, place before the Board of Directors for their review and approval of the Fund's related party transactions distinguishing between transactions carried out on terms equivalent to those that prevail in arm's length transactions and transactions which are not executed at arm's length prices and recording proper justification for using such alternate pricing mechanism. We are only required and have ensured compliance of this requirement to the extent of the approval of the related party transactions by the Board of Directors upon recommendation of the Audit Committee. We have not carried out any procedures to determine whether the related party transactions were undertaken at arm's length price or not.

Based on our review, nothing has come to our attention, which causes us to believe that the Statement of Compliance does not appropriately reflect the Management Company's compliance for and on behalf of the Fund, in all material respects, with the best practices contained in the Code of Corporate Governance as applicable to the Fund for the year ended June 30, 2015.

Further, we highlight below the instances of non-compliance with the requirements of the Code as reflected in the paragraph references where these have been stated in the Statement of Compliance:

Paragraph reference	Description
21	No closed period was determined prior to the announcement of interim / final results.
23	The Management Company has not set up a mechanism for the annual evaluation of the Board's own performance.

A.F. Ferguson & Co. Chartered Accountants Dated: September 30, 2015

Karachi

# INDEPENDENT AUDITORS' REPORT TO THE UNIT HOLDERS Report on the Financial Statements

#### REPORT ON THE FINANCIAL STATEMENTS

We have audited the accompanying financial statements of NAFA Islamic Principal Protected Fund - I (hereinafter referred to as the 'Fund'), which comprise the statement of assets and liabilities as at June 30, 2015, and the related income statement, statement of comprehensive income, distribution statement, statement of movement in unit holders' fund and cash flow statement for the year then ended and a summary of significant accounting policies and other explanatory notes.

#### Management Company's responsibility for the financial statements

The Management Company (NBP Fullerton Asset Management Limited) of the Fund is responsible for the preparation and fair presentation of these financial statements in accordance with approved accounting standards as applicable in Pakistan, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditors' responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with the International Standards on Auditing as applicable in Pakistan. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatements.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion, the financial statements give a true and fair view of the state of the financial position of the Fund as at June 30, 2015 and of its financial performance, cash flows and transactions for the year then ended in accordance with the approved accounting standards as applicable in Pakistan.

#### REPORT ON OTHER LEGAL AND REGULATORY REQUIREMENTS

In our opinion, the financial statements have been prepared in all material respects in accordance with the relevant provisions of the Non-Banking Finance Companies and Notified Entities Regulations, 2008.

A.F. Ferguson & Co. Chartered Accountants Engagement Partner: **Salman Hussain** Dated: September 30, 2015 Karachi

# STATEMENT OF ASSETS AND LIABILITIES AS AT JUNE 30, 2015

	Note	2015	2014
ASSETS		Rupees	in '000
AUSETS			
Balances with banks	4	856,369	948,851
Investments	5	872,464	692,317
Receivable against sale of investments		-	2,115
Dividend and profit receivable	6	6,259	5,446
Advances, deposits and other receivables	7	2,600	10,928
Preliminary expenses and floatation costs	8	789	1,950
Total assets		1,738,481	1,661,607
LIABILITIES			
Payable to NBP Fullerton Asset Management Limited - Management Company	9	15,893	15,362
Payable to the Central Depository Company of Pakistan Limited - Trustee	10	184	174
Payable to the Securities and Exchange Commission of Pakistan	11	1,261	392
Accrued expenses and other liabilities	12	13,868	4,183
Total liabilities	12	31,206	20,111
Total mashines		31,200	20,111
NET ASSETS		1,707,275	1,641,496
UNIT HOLDERS' FUNDS (AS PER STATEMENT ATTACHED)		1,707,275	1,641,496
CONTINICENCIES AND COMMITMENTS	10		
CONTINGENCIES AND COMMITMENTS	13		
		Number o	of units
NUMBER OF UNITS IN ISSUE	14	14,216,154	16,142,011
		Rupe	es
NET ASSET VALUE PER UNIT	3.12	120.0940	101.6909
NET AGEL WIEGE LENGTH	3.12	120.0340	

The annexed notes 1 to 29 form an integral part of these financial statements.

For NBP Fullerton Asset Management Limited (Management Company)

Chief Executive Director

#### INCOME STATEMENT FOR THE YEAR ENDED JUNE 30, 2015

	Note	For the year ended June 30, 2015	For the period from March 6, 2014 to June 30, 2014
INCOME		Rupees	s in '000
Capital gain / (loss) on sale of investments - net Profit on bank deposits Income from GoP Ijarah Sukuk Dividend income Unrealised appreciation on remeasurement of investments classified as financial assets 'at fair value through profit or loss' - net Total income	5.3	99,489 69,559 3,275 40,174 173,109 385,606	(3,520) 27,769 - 11,048 26,228 61,525
EXPENSES			
Remuneration NBP Fullerton Asset Management Limited - Management Company Sindh Sales Tax on Management Company's remuneration Federal Excise Duty on Management Company's remuneration Remuneration of Central Depository Company of Pakistan Limited - Trustee Annual fee - Securities and Exchange Commission of Pakistan Amortisation of preliminary expenses and floatation costs Auditors' remuneration Legal & professional expenses Annual listing fee Printing charges Securities transaction cost Settlement and bank charges Others  Total expenses  Net Income from operating activities  Element of income / (loss) and capital gains / (losses) included in	9.1 9.2 9.3 10.1 11.1 8 15	33,616 5,849 5,379 2,185 1,261 1,161 384 125 40 90 1,613 346 - 52,049	10,453 1,940 1,672 679 392 372 180 - 20 100 1,895 472 7 18,182
prices of units issued less those in units redeemed - net		705	-
Net income / (loss) for the year/ period		334,262	43,343
Provision for Workers' Welfare Fund	16	(6,685)	(867)
Net income for the year / period before taxation		327,577	42,476
Taxation	17	-	-
Net income for the year / period after taxation		327,577	42,476

The annexed notes 1 to 29 form an integral part of these financial statements.

Earnings per unit

For NBP Fullerton Asset Management Limited (Management Company)

3.11

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Chief Executive Director

# STATEMENT OF COMPREHENSIVE INCOME FOR THE YEAR ENDED JUNE 30, 2015

42,476

327,577

Net income for the year / period after taxation

Other comprehensive income for the year / period

Total comprehensive income for the year / period

The annexed notes 1 to 29 form an integral part of these financial statements.

For NBP Fullerton Asset Management Limited (Management Company)

Chief Executive Director

#### DISTRIBUTION STATEMENT FOR THE YEAR ENDED JUNE 30, 2015

	For the year ended June 30, 2015	For the period from March 6, 2014 to June 30, 2014
	Rupees	s in '000
Undistributed income at the beginning of the year / period comprising of:		
Realised gain Unrealised gain	1,068 26,228 27,296	- - -
Net income for the year / period after taxation	327,577	42,476
Element of income / (loss) and capital gain / (losses) included in prices of units issued less those in units redeemed - net	(20,378)	(297)
Distribution made during the year / period - Re 3.2846 per unit declared on June 30, 2015 ( Re 0.93 per unit declared on June 26, 2014)		
- Cash distribution - Issue of bonus units	(45,577) -	(14,883)
Undistributed income carried forward	288,918	27,296
Undistributed income at the end of the year / period comprising of:		
Realised gain Unrealised gain	115,809 173,109 288,918	1,068 26,228 27,296

The annexed notes 1 to 29 form an integral part of these financial statements.

For NBP Fullerton Asset Management Limited (Management Company)

Chief Executive Director

#### STATEMENT OF MOVEMENT IN UNITHOLDERS' FUND FOR THE YEAR ENDED JUNE 30, 2015

	For the year ended June 30, 2015	For the period from March 6, 2014 to June 30, 2014
	Rupee	es in '000
Net assets at the beginning of the year / period	1,641,496	-
Issue of 340,123 units; (2014: 16,448,884 units including 148,165 bonus units) Redemption of 2,265,980 units; (2014: 306,873 units)	40,847 (256,363) (215,516)	1,630,071 (31,051) 1,599,020
Element of (income) / loss and capital (gains) / losses included in the prices of units issued less those in units redeemed - net		
<ul><li>- transferred to income statement</li><li>- transferred to distribution statement</li></ul>	(705) 20,378 19,673	- 297 297
Issue of bonus units	-	14,883
Unrealised appreciation on re-measurement of investments classified as financial asset 'at fair value through profit or loss' - net Capital gain / loss on sale of investments - net Other net income for the year / period	173,109 99,489 54,979 327,577	26,228 (3,520) 19,768 42,476
Distribution made during the year / period		
<ul> <li>Re 3.2846 per unit declared on June 30, 2015 (Re 0.93 per unit declared on June 26, 2014)</li> <li>Cash distribution</li> <li>Issue of bonus units</li> </ul>	(45,577)	(14,883)
Element of income / (loss) and capital gain / (losses) included in prices of units issued less those in units redeemed - transferred to distribution statement	(20,378)	(297)
Net assets at the end of the year / period	1,707,275	1,641,496

The annexed notes 1 to 29 form an integral part of these financial statements.

For NBP Fullerton Asset Management Limited (Management Company)

Chief Executive Director

#### CASH FLOW STATEMENT FOR THE YEAR ENDED JUNE 30, 2015

	For the year ended June 30, 2015	For the period from March 6, 2014 to June 30, 2014
	Rupees	in '000
CASH FLOW FROM OPERATING ACTIVITIES		
Net income for the period before taxation	327,577	42,476
Adjustments for:		
Profit on bank deposits and government securities	(72,834)	(27,769)
Dividend income	(40,174)	(11,048)
Unrealised appreciation on re-measurement of investments	(172 100)	(26, 220)
classified as 'financial assets at fair value through profit or loss' - net Amortisation of preliminary expenses and floatation costs	(173,109) 1,161	(26,228)
Element of (income) / loss and capital (gains) / losses included in	1,101	372
prices of units issued less those in units redeemed - net	(705)	_
Provision for Workers' Welfare Fund	6,685	867
Federal excise duty on remuneration of the Management Company	5,379	1,672
	(273,597)	(62,134)
(Increase) / decrease in assets		
Investments	(7,038)	(666,089)
Receivables against sale of investments	2,115	(2,115)
Advances, deposits and other receivables	8,328	(10,928)
	3,405	(679,132)
Increase / (decrease) in liabilities		
Payable to NBP Fullerton Asset Management Limited - Management Company	(4,848)	11,368
Payable to the Central Depository Company of Pakistan Limited - Trustee	10	174
Payable to Securities and Exchange Commission of Pakistan	869	392
Accrued expenses and other liabilities	(1,730)	3,316
	(5,699)	15,250
Profit received on bank deposits and government securities	72,143	24,619
Dividend received	40,052	8,752
Net cash used in operating activities	163,881	(650,169)
CASH FLOW FROM FINANCING ACTIVITIES		
Receipts from issue of units	_	1,630,071
Payments on redemption of units	(256,363)	(31,051)
Net cash generated from financing activities	(256,363)	1,599,020
Net increase in cash and cash equivalents during the year / period	(92,482)	948,851
Cash and cash equivalents at the beginning of the year / period	948,851	-
Net increase in cash and cash equivalents during the year / period	856,369	948,851

The annexed notes 1 to 29 form an integral part of these financial statements.

For NBP Fullerton Asset Management Limited (Management Company)

Chief Executive Director

# NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS FOR THE YEAR ENDED JUNE 30, 2015

#### 1 LEGAL STATUS AND NATURE OF BUSINESS

NAFA Islamic Principal Protected Fund-I (the Fund) was established under a Trust Deed executed between NBP Fullerton Asset Management Limited as Management Company and Central Depository Company of Pakistan Limited (CDC) as the Trustee. The Trust Deed was executed on December 30, 2013 and was approved by the Securities and Exchange Commission of Pakistan (SECP) on January 17, 2014 under the Non-Banking Finance Companies and Notified Entities Regulations, 2008 (the NBFC Regulations)

The Management Company of the Fund has been licensed to act as an Asset Management Company under the NBFC Rules through a certificate of registration issued by the SECP. The principal office of the Management Company is situated at 7th Floor, Clifton Diamond Building, Block No. 4, Scheme No. 5, Clifton, Karachi. The Management Company is a member of the Mutual Funds Association of Pakistan (MUFAP).

The Fund has been categorised as an Open-End "Shariah Compliant Capital Protected Fund Scheme" as per the criteria laid down by the Securities and Exchange Commission of Pakistan for categorisation of Collective Investment Schemes (CIS).

The objective of NAFA Islamic Principal Protection Fund-I is to earn a potentially high return through dynamic asset allocation between shariah compliant equities and Money Market investment avenues, while providing principal protection. Principal protection means that the net realisable value of the Fund shall not fall below the initial investment value (adjusted for distributions / redemptions during the life of the Fund), provided that the units are held till the completion of the initial maturity of the Fund.

The Pakistan Credit Rating Agency (PACRA) has assigned an asset manager rating of AM2+ to the Management Company as at April 6, 2015. The Fund has not yet been rated.

Title to the assets of the Fund is held in the name of Central Depository Company of Pakistan Limited (CDC) as Trustee of the Fund.

The Fund commenced its operations from March 6, 2014. As per the offering document, the nature of the Fund is perpetual and the initial maturity of the fund is two years from the date of commencement. Principal protection will not be available if units are encashed before the expiry of initial maturity term.

#### 2 BASIS OF PREPARATION

#### 2.1 Statement of Compliance

These financial statements have been prepared in accordance with the approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of such International Financial Reporting Standards (IFRSs) issued by the International Accounting Standards Board as are notified under the Companies Ordinance, 1984, the requirements of the Trust Deed, the Non-Banking Finance Companies (Establishment and Regulations) Rules, 2003 (the NBFC Rules), the Non-Banking Finance Companies and Notified Entities Regulations, 2008 (the NBFC Regulations) and the directives issued by the Securities and Exchange Commission of Pakistan (SECP). Wherever the requirements of the Trust Deed, the NBFC Rules, the NBFC Regulations or the directives issued by the SECP differ with the requirements of IFRSs, the requirements of the Trust Deed, the NBFC Rules, the NBFC Regulations or the directives issued by the SECP prevail.

#### 2.2 Standards, interpretations and amendments to published approved accounting standards that are effective in current period:

The following amendments to existing standards have been published and are mandatory for the Fund's accounting period beginning on or after July 1, 2014:

- Amendment to IAS 32, "Financial Instruments: Presentation" on offsetting financial assets and financial liabilities. This amendment clarifies that the right of set-off must not be contingent on a future event. It must also be legally enforceable for all counterparties in the normal course of business, as well as in the event of default, insolvency or bankruptcy. The amendment also considers settlement mechanisms. The amendment did not have significant effect on the financial statements of the Fund.
- IFRIC 21, "Levies", sets out the accounting for an obligation to pay a levy if that liability is within the scope of IAS 37 "Provisions." The interpretation addresses the obligating event that give rise to pay a levy and when a liability should be recognised. The Fund has incorporated the impact of this amendment in the financial statements.

There are other amendments to the standards and new interpretations that are mandatory for accounting periods beginning on or after July 1, 2014 but are considered not to be relevant or do not have any significant effect on the Fund's operations and are, therefore, not detailed in these financial statements.

#### 2.3 Standards, interpretations and amendments to published approved accounting standards that are not yet effective:

There are certain new and amended standards and interpretations that are mandatory for accounting periods beginning on or after July 1, 2015 but are considered not to be relevant or do not have any significant effect on the Fund's financial statements and are therefore not detailed in these financial statements.

Further, the following new standards have been issued by the IASB which is yet to be notified by the SECP for the purpose of applicability in Pakistan.

IASB effective date (annual periods beginning on or after)

IFRS 9 – Financial Instruments: Classification and Measurement

IFRS 14 – Regulatory Deferral Accounts

IFRS 15 – Revenue from Contracts with Customers

January 01, 2018 January 01, 2016 January 01, 2017

#### 2.4 Critical accounting estimates and judgments

The preparation of the financial statements in conformity with the approved accounting standards requires the management to make estimates, judgments and assumptions that affect the reported amounts of assets and liabilities, income and expenses. It also requires the management to exercise judgment in application of its accounting policies. The estimates, judgments and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances. These estimates and assumptions are reviewed as on ongoing basis. Revisions to accounting estimates are recognised in the year in which the estimates are revised if the revision affects only that year, or in the year of revision and future years if the revision affects both current and future years.

The areas involving a degree of judgement or complexity, or areas where estimates and assumption are significant to the financial statements relate to classification, impairment and valuation of investments (note 3.2 and 5).

#### 2.5 Accounting Convention

**Standards** 

These financial statements have been prepared under the historical cost convention except for certain investments which have been carried at fair value.

#### 2.6 Functional and Presentation Currency

Items included in these financial statements are measured using the currency of the primary economic environment in which the Fund operates. These financial statements are presented in Pakistani Rupees which is the Fund's functional and presentation currency.

#### 3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The principal accounting policies applied in the preparation of these financial statements are set out below. These policies have been consistently applied unless otherwise stated.

#### 3.1 Cash and cash equivalents

Cash and cash equivalents comprise of balances with banks and short-term highly liquid investments with original maturities of three months or less. Cash and cash equivalents are carried in the statement of assets and liabilities at cost.

#### 3.2 Financial Assets

#### 3.2.1 Classification

The Fund classifies its financial assets in the following categories: financial assets at fair value through profit or loss, loans and receivables and available for sale. The classification depends on the purpose for which the financial assets were acquired. The management determines the classification of its financial assets at initial recognition and re-evaluates this classification on a regular basis.

Investments are classified as follows:

#### a) Financial assets at fair value through profit or loss

Financial assets that are acquired principally for the purpose of generating profits from short-term fluctuations in prices are classified as financial assets at fair value through profit or loss category. This include held for trading instruments and such other instruments that upon initial recognition are designated under this category.

#### b) Loans and receivables

These are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market.

#### c) Available for sale

Available for sale financial assets are those non-derivative financial assets that are designated as available for sale or are not classified as (a) loans and receivables or (b) financial assets at fair value through profit or loss.

#### 3.2.2 Regular way contracts

Regular purchases and sales of financial assets are recognised on the trade date - the date on which the Fund commits to purchase or sell the asset.

#### 3.2.3 Initial recognition and measurement

Financial assets are initially recognised at fair value plus transaction costs except for financial assets carried at fair value through profit or loss. Financial assets carried at fair value through profit or loss are initially recognised at fair value and transaction costs are expensed out in the income statement.

#### 3.2.4 Subsequent measurement

#### a) Financial assets at fair value through profit or loss and available for sale

Subsequent to initial recognition, financial assets classified as "at fair value through profit or loss" and "available for sale" are valued as follows:

#### - Basis of valuation of debt securities

The investment of the Fund in sharia compliant debt securities is valued on the basis of rates determined by the Mutual Funds Association of Pakistan (MUFAP) in accordance with the methodology prescribed by the SECP for valuation of debt securities. In the determination of the rates the MUFAP takes into account the holding pattern of these securities and categorises them as traded, thinly traded and non-traded securities. The methodology also specifies the valuation process to be followed for each category as well as the criteria for the provisioning of non-performing debt securities.

#### Basis of valuation of equity securities

The investment of the Fund in equity securities is valued on the basis of closing quoted market prices available at the stock exchange.

Net gains and losses arising from the changes in the fair value and on sale of financial assets at fair value through profit or loss are taken to the income statement.

Net gains and losses arising from changes in the fair value of available for sale financial assets are taken to the other comprehensive income until these are derecognised or impaired. At this time, the cumulative gain or loss previously recognised in the other comprehensive income is shown as part of net income for the year.

#### b) Loans and receivables

Subsequent to initial recognition financial assets classified as loans and receivables are carried at amortised cost using the effective interest method.

Gains or losses are recognised in the income statement when the financial assets carried at amortised cost are derecognised or impaired.

#### 3.2.5 Impairment

The Fund assesses at each reporting date whether there is an objective evidence that the financial assets or a group of financial assets is impaired. The carrying value of the Fund's assets are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists, the recoverable amount of such asset is estimated. An impairment loss is recognised whenever the carrying amount of an asset exceeds its recoverable amount.

In the case of equity securities classified as available for sale, a significant or prolonged decline in the fair value of an equity security below its cost is considered as an objective evidence of impairment. In case of impairment of available for sale securities, the cumulative loss previously recognised in other comprehensive income is removed therefrom and shown as part of income before taxation.

The amount of provision for certain debt securities is determined based on the provisioning criteria specified by the Securities and Exchange Commission of Pakistan.

For certain other financial assets, a provision for impairment is established when there is an objective evidence that the Fund will not be able to collect all amounts due according to the original terms. The provision against these amounts is made as per the provisioning policy duly formulated and approved by the Board of Directors of the Management Company in accordance with the requirements of the Securities and Exchange Commission of Pakistan.

#### 3.2.6 Derecognition

Financial assets are derecognised when the rights to receive cash flows from the investments have expired or the Fund has transferred substantially all risks and rewards of ownership.

#### 3.3 Financial liabilities

All financial liabilities are recognised at the time when the Fund becomes a party to the contractual provisions of the instrument. These are initially recognised at fair value and subsequently stated at amortised cost.

A financial liability is derecognised when the obligation under the liability is discharged, cancelled or expired.

#### 3.4 Offsetting of financial assets and liabilities

Financial assets and financial liabilities are offset and the net amount is reported in the statement of assets and liabilities when there is a legally enforceable right to set off the recognised amounts and there is an intention to settle on a net basis, or realise the assets and settle the liabilities simultaneously.

#### 3.5 Provisions

Provisions are recognised when the Fund has a present, legal or constructive, obligation as a result of past events, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate of the amount of the obligation can be made. Provisions are regularly reviewed and adjusted to reflect the current best estimate.

#### 3.6 Preliminary expenses and floatation costs

Preliminary expenses and floatation costs represent expenditure incurred prior to the commencement of operations of the Fund. These costs are being amortised over a period of two years in accordance with the requirements set out in the Trust Deed of the Fund.

#### 3.7 Taxation

#### Current

The income of the Fund is exempt from income tax under clause 99 of the Part I of the Second Schedule to the Income Tax Ordinance, 2001 subject to the condition that not less than ninety percent of its accounting income for the year, as reduced by capital gains, whether realised or unrealised, is distributed to the unit holders.

The Fund is also exempt from the provisions of section 113 (minimum tax) under clause 11A of Part IV of the Second Schedule to the Income Tax Ordinance, 2001.

#### Deferred

The Fund provides for deferred taxation using the balance sheet liability method on all major temporary differences between the amounts used for financial reporting purposes and amounts used for taxation purposes. In addition, the Fund also records deferred tax asset on unutilised tax losses to the extent that it is no longer probable that the related tax benefit will be realised. However, the Fund has not accounted for deferred tax, if any, in these financial statements as the Fund intends to continue availing the tax exemption in future years by distributing at least ninety percent of its accounting income for the year as reduced by capital gains, whether realised or unrealised, to its unit holders.

#### 3.8 Proposed distribution

Distributions declared subsequent to the reporting date are considered as non-adjusting events and are recognised in the period in which such distributions are declared.

#### 3.9 Issue and redemption of units

Units issued are recorded at the offer price, determined by the Management Company for the applications received by the distributors during business hours on that day. The offer price represents the net asset value per unit as of the close of the business day plus the allowable sales load, provision for transaction costs and any provision for duties and charges, if applicable. Sales load collected, if any, is payable to the Management Company.

Units redeemed are recorded at the redemption price, as per the constitutive documents, applicable to units for which the distributors receive redemption requests during business hours of that day. The redemption price represents daily Net Asset Value (NAV) announced as of the close of the dealing day less any back end load, provisions for transaction costs and any provision for duties and charges, if applicable.

#### 3.10 Element of income / (loss) and capital gains / (losses) included in prices of units issued less those in units redeemed

An equalisation account called the 'element of income / (loss) and capital gains / (losses) included in prices of units issued less those in units redeemed' (the 'element') is created in order to prevent the dilution of per unit income and distribution of income already paid out on redemption. The element is determined based on the income / (loss) incurred during the year including income / (loss) arising as a result of unrealised appreciation / (diminution) on available for sale securities.

Uptill March 31, 2015, the element so determined was recognised in the distribution statement. From April 1, 2015, the Fund has revised its methodology for the allocation of element. As per the revised methodology, element arising as a result of unrealised appreciation / (diminution) on available for sale securities is recognised in the distribution statement. The remaining portion of the element is recognised in the income statement. The revised methodology in the opinion of the management reflects a more appropriate manner for allocation of element.

The revision has been accounted for as a change in accounting estimate in accordance with the requirement of International Accounting Standard 8, "Accounting Policies, Changes in Accounting Estimates and Errors". Had the Fund not revised its methodology, income for the year would have been lower by Rs 0.691 million and amount of element of loss taken to distribution statement would have been lower by Rs 0.705 million. Further, the Net Asset Value (NAV) per unit of the Fund as at June 30, 2015 would have been higher by Re 0.0010.

#### 3.11 Earnings per unit

Earnings per unit (EPU) has not been disclosed as in the opinion of the management, determination of weighted average units for calculating EPU is not practicable.

#### 3.12 Net assets value per unit

The Net Asset Value (NAV) per unit as disclosed on the Statement of Assets and Liabilities is calculated by dividing the net assets of the Fund by the number of units in circulation at the period end.

#### 3.13 Revenue recognition

- Dividend income on equity securities is recognised in the income statement when the right to receive dividend is established.
- Realised capital gains / (losses) arising on sale of equity investments are included in the income statement on the date at which the sale transaction takes place.
- Profit on bank deposits is recognised on an accrual basis.
- Unrealised gains / (losses) arising on re-measurement of investments classified as financial assets at fair value through profit
  or loss are included in the income statement in the year in which they arise.
- Income on government securities is recognised on an accrual basis, using the effective interest rate.

		Note	2015 Rupee	2014 s in '000
4	BALANCES WITH BANKS			
	Profit and loss savings accounts Current account	4.1 4.2	838,151 18,218 856,369	8,673 940,178 948,851

- **4.1** These carry profits at rates ranging from 3.90% to 10.25% (June 30, 2014: 4.90% to 8.70%) per annum.
- **4.2** This includes deposit of Rs 0.065 million (2014: Rs 0.005 millions), which is maintained with the National Bank of Pakistan, a related party and carries profit rate of 3.90% (2014: 4.90%) per annum.

5	INVESTMENTS	Note	2015 Rupe	2014 es in '000
	Financial assets classified as 'at fair value through profit or loss' Listed equity securities	5.1	816,603	692,317
	Government Securities - GoP Ijarah Sukuk	5.2	55,861 872,464	692,317

#### 5.1 Listed equity securities

All shares have a nominal face value of Rs10 each except for the shares of Thal Limited which have a face value of Rs5 and K-Electric Limited which have a face value of Rs3.5 each.

		١	Number of sha	ires				t Value as a entage of	ge of Holding as	
Name of the Sector / investee company	As at July 1, 2014	Purchases during the period	Bonus / Right Issue	Sales / during the period	As at June 30, 2015	Market value as at June 30, 2015	Net assets	Total investments	a percentage of Paid up capital of the investee company	
						(Rupees in '000)		%		
Oil and Gas										
Attock Petroleum Limited	-	17,400	-	-	17,400	9,870	0.58	1.13	0.02	
Oil and Gas Development Company Limited	129,500	62,500	-	192,000	_	-	_	-	-	
Pakistan Oilfields Limited	120,200	102,300	-	135,100	87,400	35,294	2.07	4.05	0.04	
Pakistan Petroleum Limited	172,000	474,800	-	408,900	237,900	39,077	2.29	4.48	0.01	
Pakistan State Oil Company Limited	142,980	50,600	-	101,700	91,880	35,446	2.08	4.06	0.03	
Shell Pakistan Limited	_	55,600	_	_	55,600	14,064	0.82	1.61	0.05	
Hascol Petroleum Limited	_	79,000	8,690	87,255	435	50	0.00	0.01	0.00	
Tiddeo Tedoredin Ziilited		, 3,000	0,030	0,7200	.55	133,801	7.84	15.34	]	
Chemicals								1	1	
Engro Corporation Limited	-	231,900	-	-	231,900	68,828	4.03	7.89	0.04	
Engro Fertilizer Company Limited	-	751,000	-	400,000	351,000	31,130	1.82	3.57	0.03	
Fauji Fertilizer Company Limited	-	72,000	-	36,000	36,000	5,379	0.32	0.62	0.00	
Construction and Materials						105,337	6.17	12.07		
	1.45.000			102 600	42.200	12.020	0.01	1.50	1 0.00	
Akzo Nobel Pakistan Limited	145,900	465.000	-	102,600	43,300	13,820	0.81	1.58	0.09	
Cherat Cement Company Limited	-	165,000	-	165,000	-	47.000	-		-	
D.G. Khan Cement Company Limited	-	816,000	-	481,000	335,000	47,828	2.80	5.48	0.08	
Kohat Cement Company Limited	-	28,000	-	28,000	-	-			-	
Lucky Cement Limited	161,500	75,800	-	130,200	107,100	55,651	3.26	6.38	0.03	
Maple Leaf Cement Factory Limited	1,365,000	1,270,000	-	2,160,000	475,000	37,316	2.19	4.28	0.09	
Pioneer Cement Limited	856,000	381,000	-	964,500	272,500	23,242 177,857	1.36	2.66	0.12	
Pharma and Bio Tech						177,037	10.42	20.33		
Ferozsons Laboratories Limited	_	10,000	_	_	10,000	6,395	0.37	0.73	0.03	
Abbott Laboratories Pakistan Limited	_	3,500	_	_	3,500	2,336	0.14	0.27	0.00	
		-,			-,	8,731	0.51	1.00	I	
Glass & Ceramics										
Ghani Glass Limited	253,000	-	-	253,000	-	-	-	-	-	
General Industrials										
Thal Limited	145,400	23,500	-	31,700	137,200	39,161	2.29	4.49	0.17	
Household Goods										
Tariq Glass Industries Limited	299,500	-	-	299,500	-	-	-	-	-	
Automobile and Parts										
Ghandhara Nissan Limited	257,000	96,500	_	257,000	96,500	9,543	0.56	1.09	0.21	
Honda Atlas Cars (Pakistan) Limited	346,500	36,200	-	337,000	45,700	9,994	0.59	1.15	0.03	
Indus Motor Company Limited	346,300	27,850	-	337,000	27,850	34,785	2.04	3.99	0.03	
' '		50,800	-	69,600			1.08	2.12	0.04	
Pak Suzuki Motor Company Limited	61,200	30,000	-	09,600	42,400	18,483 72,805	4.26	8.34	] 0.05	
						. 2,000	,			
Carried Forward						537,692	31.49	61.63		

		N	Number of sha	ares				t Value as a entage of	Holding as
Name of the Sector / investee company	As at July 1, 2014	Purchases during the period	Bonus / Right Issue	Sales / during the period	As at June 30, 2015	Market value as at June 30, 2015	Net assets	Total investments	a percentage of Paid up capital of the investee company
	•					(Rupees in '000)		%	
Brought Forward						537,692	31.49	61.63	-
Personal Goods									1
Kohinoor Textile Mills Limited	-	670,500	-	64,500	606,000	39,366	2.31	4.51	0.25
Nishat Mills Limited	132,200	294,800	-	199,400	227,600	25,999	1.52	2.98	0.06
						65,365	3.83	7.49	
Fixed Line Telecommunication									
Pakistan Telecommunication Company Limited	935,000	156,000	-	1,091,000	-	-	-	-	-
Electricity									
K-Electric Limited	1,700,000	-	-	800,000	900,000	7,578	0.44	0.87	0.00
The Hub Power Company Limited	1,021,500	254,500	-	458,500	817,500	76,493	4.48	8.77	0.07
Kot Addu Power Company Limited	1,162,000	186,000	-	558,000	790,000	67,972	3.98	7.79	0.09
Lalpir Power Limited	-	1,000,000	-	79,500	920,500	28,075	1.64	3.22	0.24
						180,118	10.55	20.64	•
Cable & Electrical Goods									
Pak Elektron Limited	-	402,500	-	163,000	239,500	19,816	1.16	2.27	0.06
Banks									
Bank Islami Pakistan Limited	1,115,500	-	83,066	1,198,566	-	-	-	-	-
Meezan Bank Limited	381,500	205,000	-	254,500	332,000	13,612	0.80	1.56	0.03
						13,612	0.80	1.56	•
Industrial Transportation									
Pakistan National Shipping Corporation Limited	23,500	-	-	23,500	-	-	-	-	-
						816,603	47.83	93.60	-
Carrying value as at June 30, 2015						643 577			-
Carrying value as at June 30, 2013						643,577			
Unrealised diminution on re-measurement of inv	estments cla	ssified as							
financial assets 'at fair value through profit or	loss' - net as	at June 30, 20	15			173,026			

Investments include shares with market value of Rs 54.775 million (2014: Rs 64.04 million) which have been pledged with National Clearing Company of Pakistan Limited for guaranteeing settlement of the Fund's trades in accordance with Circular no. 11 dated October 23, 2007 issued by the SECP.

#### 5.2 Government Securities - GoP Ijarah Sukuk

	Coupon rate / tenor	Number of certificates				Investment as pe	ercentage of	
Issue Date		As at July 01, 2014	Purchases during the year	Sales during the year	As at June 30, 2015	Market value as at June 30, 2015	Net assets	Market value of total investments
					(	(Rupees in '000)	%	
June 28, 2012	6.9355 / 3 years	-	11,100	-	11,100	55,861 55,861	3.27 3.27	6.40
Carrying value as at June 30, 2015					55,778			
Unrealised diminution on re-measurement of investments classified as financial assets 'at fair value through profit or loss' - net as at June 30, 2015  83								

		Note	2015 Rupe	2014 es in '000
5.3	Unrealised appreciation on re-measurement of investments classified as 'financial assets at fair value through profit or loss' - net			
	Market value of investments Less: Carrying value of investments	5.1 5.2	872,464 699,355	692,317 (666,089)
		=	173,109	26,228
6	DIVIDEND AND PROFIT RECEIVABLE			
	Profit accrued on saving deposits		3,809	3,150
	Dividend receivable		2,418	2,296
	Profit accrued on GOP Ijarah sukuk		32	-
		-	6,259	5,446
7	ADVANCES, DEPOSITS AND OTHER RECEIVABLES			
	Conview domants with National Classing Commons of Poliston Limited		2.500	2.500
	Security deposit with National Clearing Company of Pakistan Limited Security deposit with Central Depository Company of Pakistan Limited		2,500 100	2,500 100
	Receivable from Management Company		100	217
	Advance against book building of equity shares		_	8,111
	ratance against soon surraing or equity snares	-	2,600	10,928
8	PRELIMINARY EXPENSES AND FLOATATION COSTS	=		
	TREELIMIN VIRT EAR ENGES AND TEGALIA TO A COSTS			
	At the beginning of the year / period		1,950	-
	Preliminary expenses and floatation costs incurred	8.1	-	2,322
	Less: Amortisation during the year / period	-	(1,161)	(372)
	At the end of the year / period	=	789_	1,950
8.1	Preliminary expenses and floatation costs represent expenditure incurred prior Fund and are being amortised over a period of two years commencing from Mar in the Trust Deed.			
	In the mast Breed	Note	2015	2014
			Rupe	es in '000
9	PAYABLE TO NBP FULLERTON ASSET MANAGEMENT LIMITED - MANAGEMENT COMPANY			
	Remuneration of the Management Company	9.1	2,835	2,683
	Sindh Sales Tax on remuneration of Management Company	9.2	493	498
	Federal Excise Duty on remuneration of Management Company	9.3	7,051	1,672
	Sales load payable		5,514	5,514
	Amounts paid by the Management Company on behalf of the Fund :		,	,
	-Preliminary expenses and floatation costs		-	2,322
	-Other payable		-	2,608
	-Initial deposit on opening of bank accounts		-	45
	-Listing fee	-	-	20
		=	15,893	15,362

- 9.1 Under the provisions of the NBFC Regulations, the Management Company of the Fund is entitled to a remuneration during the first two years of the Fund, of an amount not exceeding three percent of the average annual net assets of the Fund and thereafter of an amount equal to 2% of such assets of the Fund. Currently, the Management Company has charged its remuneration at the rate of 2% per annum (2014: 2%)
- **9.2** The Provincial Government of Sindh has levied Sindh sales tax at the rate of 15% (2014: 16%) on the remuneration of the Management Company through the Sindh Sales Tax on Services Act, 2011.
- 9.3 As per the requirements of the Finance Act, 2013 Federal Excise Duty (FED) at the rate of 16% on the remuneration of the Management Company has been applied effective June 13, 2013. The Management Company is of the view that since the remuneration is already subject to provisional sales tax as explained in note 9.2. Further levy of FED may result in double taxation, which does not appear to be in the sprit of the law.

The matter has been collectively taken up by the Management Company jointly with other Asset Management Companies together with their respective Collective Investment Schemes through their trustees, through a Constitutional Petition filed in the Honourable Sindh High Court (SHC) during September 2013 challenging the levy of FED. In this respect, the SHC has issued a stay order against the recovery of FED and the hearing of the petition is still pending.

Pending decision of the SHC, the Fund is not making payments for FED. However, the Fund, as a matter of abundant caution, has made full provision in respect of FED aggregating Rs 7.051 million (including Rs 5.379 million for the current year). Had the charge not been made the net asset value per unit of the Fund as at June 30, 2015 would have been higher by Re 0.4960 per unit (2014:Re 0.1036 per unit).

2015

1,261

2015

11.1

Note

2014

2014

		Note	Rupee	s in '000
10	PAYABLE TO THE CENTRAL DEPOSITORY COMPANY OF PAKISTAN LIMITED - TRUSTEE	10.1	184	174
10.1	The Trustee is entitled to a monthly remuneration for services rendered to structure specified therein, based on the daily net assets of the Fund. The the net assets. There is no change in tariff structure in the current year.	o the Fund under the provisions e fee is paid on a monthly basis	s of the Trust Deed s in arrears at the	d as per the tariff rate of 0.13% of
		Note	2015 Rupee	2014 s in '000
11	PAYABLE TO THE SECURITIES AND EXCHANGE COMMISSION OF PAKISTAN			

11.1 Under the provisions of the NBFC Regulations, a collective investment scheme categorised as Shariah Compliant Capital Protected Scheme is required to pay an annual fee to SECP at an amount equal to 0.075 percent of the average annual net assets of the fund. There has been no change in this percentage in the current year.

	Hote	Rupe	ees in '000
ACCRUED EXPENSES AND OTHER LIABILITIES			
Auditors' remuneration payable		291	180
Provision for Workers' Welfare Fund	16	7,552	867
Payable to brokers		81	56
Settlement charges		69	81
Bank charges		53	48
Printing charges		101	100
Withholding tax		4,835	2,621
Legal Fee		125	-
Haram portion of dividend	12.1	761	230
		13,868	4,183

12.1 Total haram portion of dividend for the year amounted to Rs 0.729 million (2014: Rs 0.230 million). Dividend income is recorded net of haram portion.

#### 13 CONTINGENCIES AND COMMITMENTS

There were no contingencies and commitments outstanding as at June 30, 2015 and 30 June, 2014.

14	NUMBER OF UNITS IN ISSUE	2015 Numbe	2014 er of units
	Total number of Shares at the beginning of the year/ period	16,142,011	-
	Add: units issued during the year / period	340,123	16,300,719
	Add: bonus units issued during the year/ period	-	148,165
	Less: Redemption during the year/ period	(2,265,980)	(306,873)
	Total units in issue at the end of the year / period	14,216,154	16,142,011

Annual fee

12

For the	For the perio
year	from March
ended June	2014 to Jun
30, 2015	30, 2014
Rupe	es in '000
250	150
84	-
50	30

384

6,

180

#### 15 AUDITORS' REMUNERATION

Annual audit fee and other certification Half yearly review fee Out of pocket expenses

#### 16 PROVISION FOR WORKERS' WELFARE FUND

16.1 The Finance Act, 2008 introduced an amendment to the Workers' Welfare Fund Ordinance, 1971 (WWF Ordinance). As a result of this amendment it may be construed that all Collective Investment Schemes / mutual funds (CISs) whose income exceeds Rs 0.5 million in a tax year, have been brought within the scope of the WWF Ordinance, thus rendering them liable to pay contribution to Workers' Welfare Fund (WWF) at the rate of two percent of their accounting or taxable income, whichever is higher. In this connection, a constitutional petition has been filed by certain CISs through their trustees in the Honourable High Court of Sindh (the Court), challenging the applicability of WWF to the CISs, which is pending adjudication.

During the year ended June 30, 2011, a clarification was issued by the Ministry of Labour and Manpower (the Ministry) which stated that mutual funds are not liable to contribute to WWF on the basis of their income. However, on December 14, 2010, the Ministry filed its response against the constitutional petition requesting the Court to dismiss the petition. According to the legal counsel who is handling the case there is a contradiction between the aforementioned clarification issued by the Ministry and the response filed by the Ministry in the Court

During the year ended June 30, 2012, the Honourable Lahore High Court (LHC) in a Constitutional Petition relating to the amendments brought in the WWF Ordinance, 1971 through the Finance Act, 2006 and the Finance Act, 2008, had declared the said amendments as unlawful and unconstitutional. In March 2013, a larger bench of the Honourable Sindh High Court (SHC) passed an order declaring that the amendments introduced in the WWF Ordinance, 1971 through the Finance Act, 2006 and the Finance Act, 2008 do not suffer from any constitutional or legal infirmity. However, the Honourable High Court of Sindh has not addressed the other amendments made in the WWF Ordinance 1971 about the applicability of WWF to the CISs which is still pending before the Court.

In a judgment of May 2014, the Honourable Peshawar High Court (PHC) has also held these amendments to be ultra vires as they lacked the essential mandate to be introduced and passed through the Money Bill under the Constitution.

Without prejudice to the above, the Management Company, as a matter of abundant caution, has decided to retain the provision for WWF amounting to Rs 7.552 million (including 6.685 million for the current year) in these financial statements. Had the same not been made the net asset value per unit of the Fund as at June 30, 2015 would have been higher by Rs 0.5312 per unit (2014: Rs 0.0537 per unit)

16.2 The Finance Act, 2015 has excluded mutual funds and Collective Investment Schemes from the definition of 'Industrial establishment' subject to WWF under WWF Ordinance, 1971. The provision made till June 30, 2015 has not been reversed as the above petition is still pending in the SHC. This amendment is, however, applicable prospectively i.e. from tax year 2016.

#### 17 TAXATION

The income of the Fund is exempt from income tax under Clause 99 of Part I of the Second Schedule to the Income Tax Ordinance, 2001 subject to the condition that not less than ninety percent of its accounting income for the year, as reduced by capital gains, whether realised or unrealised, is distributed to the unit holders. The Fund has not recorded provision for taxation as the Management Company has distributed at least ninety percent of the Fund's accounting income for the period as reduced by capital gains, whether realised or unrealised, to its unit holders.

The Fund is also exempt from the provision of section 113 (minimum tax) under clause 11A of Part IV of the Second Schedule to the Income Tax Ordinance, 2001.

#### 18 TRANSACTIONS WITH CONNECTED PERSONS

- 18.1 Connected persons include NBP Fullerton Asset Management Limited being the Management Company, Central Depository Company of Pakistan Limited being the Trustee, National Bank of Pakistan, and Alexandra Fund Management Pte. Limited being the sponsors, other collective investment schemes managed by the Management Company, entities having common directorship with the Management Company and directors and officers of the Management Company. It also includes any person or company beneficially owing directly or indirectly 10% or more of the units in the issue/ net assets of the Fund.
- 18.2 The transactions with connected persons are in the normal course of business, at contracted rates and terms determined in accordance with market rates.
- 18.3 Remuneration and front-end load payable to the Management Company is determined in accordance with the provisions of the NBFC Regulations and the Trust Deed respectively.
- 18.4 Remuneration payable to the Trustee is determined in accordance with the provisions of the NBFC Regulations and the Trust Deed.

18.5	Details of the transactions with connected persons are as follows:	For the year ended June 30, 2015 Rupe	For the period from March 6, 2014 to June 30, 2014 es in '000
	·		
	NBP Fullerton Asset Management Limited - Management Company Remuneration for the year/period Sindh Sales Tax on remuneration of Management Company Federal Excise Duty on remuneration of the Management Company Expenses paid by the Management Company on behalf of the Fund	33,616 5,849 5,379	10,453 1,940 1,672
	<ul> <li>Preliminary expenses and floatation costs</li> <li>Initial deposit on opening of bank accounts</li> <li>Listing fee</li> <li>Front-end load</li> </ul>	- - -	2,322 45 20 34,170
	Expenses reimbursed to the Management Company - Preliminary expenses and floatation costs - Initial deposit on opening of bank accounts - Listing fee - Other expenses	2,322 45 20 2,608	
	Central Depository Company of Pakistan Limited - Trustee		
	Remuneration for the period CDS charges	2,185 309	679 251
	Employees of the Management Company Units issued / transfer in 56 Units (2014: 2,237 units) Issue of nil units (2014: Issue of 21 bonus units)	7	224
	Cash distribution for the year / period	7	-
	Taurus Securities Limited Brokerage expense	172	168
	National Bank of Pakistan - Sponsor Profit on bank deposits	49	-
		2015 Ru	2014 pees in '000
18.6	Amounts / balances outstanding as at year / period end:		
	NBP Fullerton Asset Management Limited - Management Company Management fee payable Sindh Sales Tax payable on remuneration of Management Company Federal Excise Duty payable on remuneration of Management Company Sales load payable Other payable Preliminary expenses and floatation costs Initial deposit on opening of bank accounts Listing fee	2,835 493 7,051 5,514 - -	2,683 498 1,672 5,514 2,608 2,322 45 20
	Central Depository Company of Pakistan Limited - Trustee Remuneration payable CDS charges payable Security deposit	184 69 100	174 81 100
	Employees of the Management Company Investment held in the Fund 2,314 units (2014: 2,258 units)	278	230
	Taurus Securities Limited Brokerage payable	-	22
	National Bank of Pakistan - Sponsor Bank balance Profit receivable	65 4	5 -

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#### 19 PARTICULARS OF THE INVESTMENT COMMITTEE AND THE FUND MANAGER

Details of members of the investment committee of the Fund are as follows:

S.No.	Name	Qualification	Experience in years
1	Dr. Amjad Waheed	MBA / Doctorate in Business Administration / CFA	27
2	Mr. Sajjad Anwar*	CFA / MBA Finance	15
3	Mr. Muhammad Ali Bhabha	CFA / MBA / FRM	20
4	Mr. Syed Suleman Akhtar	CFA / MBA Finance	15
5	Mr. Asim Wahab Khan	CFA	9
6	Mr. Muhammad Imran	CFA / ACCA	9

<sup>\*</sup>Mr. Sajjad Anwar is the manager of the Fund. He is also the Manager of NAFA Islamic Principal Protected Fund - II, NAFA Islamic Principal Preservation Fund and NAFA Islamic Stock Fund.

20	TOP T	TEN BROKERS / DEALERS BY PERCENTAGE OF COMMISSION PAID	2015
	1	Taurus Securities Limited	10.71%
	2	J.S. Global Capital Limited	7.37%
	3	Fortune Securities	7.22%
	4	Ageel Karim Dehdi Securities (Pvt) Limited	6.73%
	5	Elixir Securities Pakistan (Pvt) Limited	6.61%
	6	Foundation Securities	6.24%
	7	Arif Habib Securities Limited	5.05%
	8	Habib Metropolitan Financial Services	4.44%
	9	Al Habib Capital Markets (Pvt) Limited	4.04%
	10	BMA Capital Management Limited	3.76%
			2014
	1	Habib Metropolitan Financial Services	14.55%
	2	Concordia Securities (Private) Limited	12.81%
	3	Elixir Securities Pakistan (Private) Limited	11.23%
	4	Taurus Securities Limited	11.03%
	5	Topline Securities (Private) Limited	8.99%
	6	AKD Securities (Private) Limited	8.51%
	7	Arif Habib Securities Limited	7.86%
	8	Optimus Capital Management Limited	6.77%
	9	Al Habib Capital Markets (Private) Limited	5.92%
	10	KASB Securities Limited	5.56%

#### 21 PATTERN OF UNIT HOLDING

	Holders	amount	invesinent
		Rupees in '000	
Individuals*	526	789,958	46.28%
Retirement Funds	33	407,662	23.87%
Others	22_	509,655	<u>29.85%</u>
	581	1,707,275	100.00%

st This includes investment amount of Rs 0.278 million of related parties / connected persons

----- As at June 30, 2014-----

Category	Number of unit holders	Investment amount	Percentage of invesment
		Rupees in '000	
Individuals* Retirement Funds Others	652 40 23 715	767,023 443,476 <u>430,997</u> 1,641,496	46.73% 27.01% 

<sup>\*</sup> This includes investment amount of Rs 0.230 million of related parties / connected persons

#### 22 ATTENDANCE AT MEETINGS OF BOARD OF DIRECTORS

The 48th, 49th, 50th, 51st, 52nd and 53rd Board meetings were held on September 16, 2014, October 30, 2014, February 17, 2015, April 21, 2015, June 29, 2015 and June 30, 2015, respectively. Information in respect of attendance by directors in the meetings is given below:

	Number of Meetings			
Name of Director	Held	Attended	Leave granted	Meetings not attended
Mr. Nausherwan Adil	6	3	3	50th, 52nd & 53rd
Mr. Aamir Sattar	6	5	1	51st
Mr. Abdul Hadi Palekar	6	5	1	49th
Mr. Wah Geok Sum*	3	-	3	48th, 49th & 50th
Mr. Koh Boon San	6	4	2	52nd & 53rd
Mr. Nigel Poh Cheng**	2	2	-	-
Mr. Shehryar Faruque	6	5	1	52nd
Mr. Kamal Amir Chinoy	6	4	2	50th & 51st
Dr. Amjad Waheed	6	6	-	-

<sup>\*</sup> Mr Wah Geok Sum retired from Board with effect from February 17, 2015

#### 23 FINANCIAL INSTRUMENTS BY CATEGORY

THA WORKE WORK ONLY TO BY CATEGORY			
		-As at June 30, 2015	
Particulars	Loans and receivables	At fair value through profit or loss	Total
		Rupees in '000	
Financial assets Balances with banks Investments Receivable against sale of investments Dividend and profit receivable Advances, deposits and other receivables	856,369 - - 6,259 2,600 865,228	872,464 - - - 872,464	856,369 872,464 - 6,259 2,600 1,737,692
		As at June 30, 2015	
Particulars	Loans and receivables	Other financial liabilities at amortised cost	Total
		Rupees in '000	
Financial liabilities Payable to NBP Fullerton Asset Management Limited - Manageme Payable to the Central Depository Company of Pakistan Limited - To Accrued expenses and other liabilities		15,893 184 1,481 17,558	15,893 184 1,481 17,558

<sup>\*\*</sup> Mr Nigel Poh Cheng was appointed on the Board with effect from February 17, 2015

	,	As at June 30, 2014	
Particulars	Loans and receivables	At fair value through profit or loss	Total
		Rupees in '000	
Financial assets Balances with banks Investments Receivable against sale of investments Dividend and profit receivable Advances, deposits and other receivables	948,851 - 2,115 5,446 10,928 <u>967,340</u>	692,317 - - - - - - - - - - - - - - - - - - -	948,851 692,317 2,115 5,446 10,928 1,659,657
Particulars	Loans and receivables	Other financial liabilities at amortised cost	Total
Financial liabilities		Rupees in '000	
Payable to NBP Fullerton Asset Management Limited - Management C Payable to the Central Depository Company of Pakistan Limited - Trust Accrued expenses and other liabilities		15,362 174 695	15,362 174 695

#### 24 FINANCIAL RISK MANAGEMENT

The Fund's activities expose it to a variety of financial risks: market risk, credit risk and liquidity risk.

#### 24.1 Market risk

This is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of the changes in market prices.

The Management Company manages market risk by monitoring exposure on marketable securities by following the internal risk management policies and investment guidelines approved by the Investment Committee and the regulations laid down by the Securities and Exchange Commission of Pakistan.

Market risk comprises three types of risk: currency risk, profit rate risk and price risk.

#### 24.1.1 Currency risk

Currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate as a result of changes in foreign exchange rates. At present, the Fund is not exposed to currency risk as all the transactions are carried out in Pakistani Rupees.

#### 24.1.2 Yield / Profit rate risk

Yield / profit rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate as a result of changes in market profit rates. The Fund is mainly exposed to profit rate risk on balances held with banks and investment in GoP Ijarah Sukuks.

#### a) Sensitivity analysis for variable rate instruments

Presently, the fund holds GoP Ijarah Sukuk exposing the Fund to cash flow profit rate risk. In case of 100 basis point increase / decrease in 6 months weighted average yield of market treasury bills on June 30, 2015 with all other variables held constant, the net assets of the Fund and net income for the year would have been higher / lower by Rs 0.344 million.

The composition of the Fund's debt investment portfolio is expected to change over time. Accordingly, the sensitivity analysis prepared as at June 30, 2015 is not necessarily indicative of the impact on the Fund's net assets of the future movements in profit rates.

Presently, the Fund also has balances in profit & loss saving accounts with certain banks the profit rate of which is 3.90% to 10.25%.

#### b) Sensitivity analysis for fixed rate instruments

Presently, the Fund does not hold any fixed rate instrument that may expose the Fund to any material profit rate risk.

Yield / profit rate sensitivity position for on-balance sheet financial instruments is based on the earlier of contractual repricing or maturity date and for off-balance sheet financial instruments is based on settlement date.

				June 30, 2015		
			Expos	ed to yield / profit	rate risk	
Particulars	Yield/ profit rate	Total	Upto three months	More than three months and upto one year	More than one year	Not exposed to yield / profit rate risk
On-balance sheet financial instruments	%			-(Rupees in '000)		
Financial assets						
Balances with banks Investments	3.90 - 10.25	856,369 872,464	838,151	- 55,861		18,218 816,603
Receivable against sale of investments Dividend and profit receivable Advances, deposits and other receivables		6,259 2,600	-	-	-	6,259 2,600
Financial liabilities Payable to NBP Fullerton Asset Management		1,737,692	838,151	55,861	-	843,680
Limited - Management Company Payable to Central Depository Company of		15,893 184	-			15,893 184
Pakistan Limited - Trustee Accrued expenses and other liabilities		1,481 17,558	-		-	1,481 17,558
On-balance sheet gap (a)		1,720,134	838,151	55,861	-	826,122
Off-balance sheet financial instruments		-	-	-	-	-
Off-balance sheet gap (b)		-	-	-	-	
Total yield / profit rate sensitivity gap (a+b)		1,720,134	838,151	55,861	-	826,122
Cumulative yield / profit rate sensitivity gap			838,151	894,012	894,012	
				June 30, 2014		
		-	Expose	d to yield / profit r	ate risk	
Particulars	Yield/ profit rate	Total	Upto three months	More than three months and upto one year	More than one year	Not exposed to yield / profit rate risk
	%			-(Rupees in '000)		
On-balance sheet financial instruments				-		
Financial assets Balances with banks	4.90 - 8.7	948,851	8,673	-	-	940,178
Investments Receivable against sale of investments		692,317 2,115	-		-	692,317 2,115
Dividend and profit receivable Advances, deposits and other receivables		5,446 10,928	-	-	-	5,446 10,928
Advances, deposits and other receivables		1,659,657	8,673	-	-	1,650,984
Financial liabilities Payable to NBP Fullerton Asset Management						
Limited - Management Company						15.262
		15,362	-	-	-	15,362
Payable to Central Depository Company of Pakistan Limited - Trustee		174	-	-	-	174
Payable to Central Depository Company of Pakistan Limited - Trustee		,				174
Payable to Central Depository Company of Pakistan Limited - Trustee Accrued expenses and other liabilities		174 695				174 695 16,231
Payable to Central Depository Company of Pakistan Limited - Trustee Accrued expenses and other liabilities  On-balance sheet gap (a)		174 695 16,231	- -		-	174 695 16,231
Payable to Central Depository Company of		174 695 16,231	- -		-	174 695 16,231
Payable to Central Depository Company of Pakistan Limited - Trustee Accrued expenses and other liabilities  On-balance sheet gap (a)  Off-balance sheet financial instruments		174 695 16,231 1,643,426	8,673		-	174 695
Payable to Central Depository Company of Pakistan Limited - Trustee Accrued expenses and other liabilities  On-balance sheet gap (a)  Off-balance sheet financial instruments  Off-balance sheet gap (b)		174 695 16,231 1,643,426	8,673 -		-	174 695 16,231 1,634,753

#### 24.1.3 Price risk

Price risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate as a result of changes in market prices (other than those arising from profit rate risk or currency risk) whether those changes are caused by factors specific to the individual financial instrument or its issuer, or factors affecting all similar financial instruments traded in the market.

The Fund is primarily exposed to equity price risk because of investments held and classified by the Fund on the statement of assets and liabilities at fair value through profit or loss. To manage its price risk arising from investments in equity securities, the Fund diversifies its portfolio within the eligible stocks prescribed in the Trust deed. The Fund's constitutive document / NBFC Regulations also limit individual equity securities based on the net assets, or issued capital of the investee company and sector exposure limit.

In case of 5% increase / decrease in KMI 30 index on June 30, 2015, net income for the period would increase / decrease by Rs 9.776 million and net assets of the Fund would increase / decrease by the same amount as a result of gains / losses on equity securities at fair value through profit or loss.

The analysis is based on increase / decrease of equity index by 5% with all other variables held constant and with an assumption that all the Fund's equity instruments will move according to the historical correlation with the index. This represents management's best estimate of a reasonable possible shift in the KMI 30 index having regard to the historical volatility of the index. The composition of the Fund's investment portfolio and the correlation thereof to the KMI 30 index, is expected to change over time. Accordingly, the aforementioned sensitivity analysis is not necessarily indicative of the effects on the Fund's net assets of future movements in the level of KMI 30 index.

Further, as at June 30, 2015, the Fund holds GoP Ijara sukuks which exposes the Fund to price risk. In case of increase / decrease in the average MUFAP rates (being used by the Fund for the valuation of these securities) on June 30, 2015, with all other variables held constant, the fair value of these sukuks will fluctuate. In case of 100 basis points increase / decrease in the average rates published by MUFAP on June 30, 2015 the net income for the year and the net assets as at June 30, 2015 would have been higher / lower by Rs 0.559 million.

#### 24.2 Credit risk

Credit risk represents the risk of a loss if counterparties fail to perform as contracted. The Fund's credit risk is primarily attributable to balances with banks, receivable against sale of investments, dividend receivable and profit receivable on balances with banks. The credit risk on liquid funds is limited because the counter parties are financial institutions with reasonably high credit ratings. In addition, the internal risk management policies and investment guidelines (approved by the investment Committee) require the Fund to invest in debt securities that have been rated by a well known rating agency. Credit risk on dividends receivable is minimal due to statutory protection. All transactions in listed securities are settled / paid for upon delivery using the central clearing company. The risk of default is considered minimal due to inherent systematic measures taken therein. The Fund does not foresee any credit risk with respect to investment in government securities as these represent the interest of the Government of Pakistan.

The Fund's policy is to enter into financial contracts in accordance with the internal risk management policies and investment guidelines approved by the Investment Committee. The Fund does not expect to incur material credit losses on its financial assets.

#### 24.2.1 Credit quality of the Fund's Balances with Banks

Name of the Bank	Rating Agency	Latest available published rating	Percentage of Bank Balance
Bank Alfalah Limited	PACRA	AA	1.94%
Habib Metropolitan Bank Limited	PACRA	AA+	0.07%
Habib Bank Limited	JCR-VIS	AAA	11.99%
National Bank of Pakistan Limited*	JCR-VIS	AAA	-
United Bank Limited	JCR-VIS	AA+	85.98%
Meezan Bank Limited	JCR-VIS	AA	0.02%
Sindh Bank Limited*	JCR-VIS	AA	-

<sup>\*</sup> Nil value due to rounding off difference.

#### 24.2.1 Concentration of credit risk

The Fund mainly deals in equity securities which are primarily subject to price risk. The concentration of credit risk exists when changes in economic or industry factors similarly affect groups of counterparties whose aggregate credit exposure is significant in relation to the Fund's total credit exposure. The Fund's portfolio of other financial instruments comprise of bank balances and securities issued by the State Bank of Pakistan on behalf of the Government of Pakistan.

The Fund's major bank balances are held with two Banks. The management believes that these are a credit-worthy counterparties.

#### 24.3 Liquidity risk

Liquidity risk is the risk that the Fund may not be able to generate sufficient cash resources to settle its obligations in full as they fall due or can only do so on terms that are materially disadvantageous to the Fund.

The Fund is exposed to the daily settlement of equity securities and to daily cash redemptions, if any. The Fund's approach to managing liquidity is to ensure, as far as possible, that the Fund will always have sufficient liquidity to meet its liabilities when due under both normal and stressed conditions without incurring unacceptable losses or risking damage to the Fund's reputation. The Fund's policy is therefore to invest the majority of its assets in investments that are traded in an active market and can be readily realised. The Fund's listed securities are considered readily realisable as they are liquid shares listed on the Stock Exchanges.

In order to manage the Fund's overall liquidity, the Fund may withhold daily redemption requests in excess of ten percent of units in issue and such requests would be treated as redemption requests qualifying for being processed on the next business day. Such procedure would continue until the outstanding redemption requests come down to a level below ten percent of the units then in issue. The Fund did not withhold any redemptions during the period.

The table below indicates the Fund's financial liabilities into relevant maturity groupings based on the remaining period at the reporting date to the contractual maturity date. The amounts in the table are the contractual undiscounted cash flows.

			June 30, 2015		
Particulars	Total	Upto three months	Over three months and upto one year	Over one year	
	Rupees in '000				
Financial liabilities Payable to NBP Fullerton Asset Management Limited - Management Company Payable to Central Depository Company of Pakistan Limited - Trustee Accrued expenses and other liabilities	15,893 184 1,481 17,558	3,328 184 1,481 4,993	- - - -	12,565 - - 12,565	
			June 30, 2014		
Particulars	Total	Upto three months	Over three months and upto one year	Over one year	
		R	upees in '000		
Financial liabilities Payable to NBP Fullerton Asset Management Limited - Management Company Payable to Central Depository Company of	15,362	3,247	<u>-</u>	12,115	
Pakistan Limited - Trustee Accrued expenses and other liabilities	174 695 16,231	174 695 4,116		- - 12,115	

#### 25 UNIT HOLDERS' FUND RISK MANAGEMENT

The Unit Holders' Fund is represented by redeemable units. These units are entitled to distributions and to payment of a proportionate share, based on the Fund's net asset value per unit on the redemption date. The relevant movements are shown on the 'Statement of Movement in Unit holders' Fund'.

The Fund has no restrictions on the subscription and redemption of units. As required under the NBFC Regulations, every open end scheme shall maintain fund size (i.e. net assets of the Fund) of Rs 100 million at all times during the life of the scheme. The Fund has maintained and complied with the requirement of minimum fund size during the current period.

In accordance with the risk management policies stated in note 24, the Fund endeavours to invest the subscriptions received in appropriate investments while maintaining sufficient liquidity to meet redemptions, such liquidity being augmented by short-term borrowings or disposal of investments where necessary.

The Fund provides protection of principal to the unit holders' through its investment methodology (Constant Proportion Portfolio Insurance 'CPPI' methodology) and the investment structure of the Fund and not through an undertaking by the Management Company, the Trustee or the SECP.

#### **26 FAIR VALUE OF FINANCIAL INSTRUMENTS**

Fair value is the amount for which an asset could be exchanged, or liability settled, between knowledgeable willing parties in an arm's length transaction. Consequently, differences can arise between carrying values and the fair value estimates.

Underlying the definition of fair value is the presumption that the Fund is a going concern without any intention or requirement to curtail materially the scale of its operations or to undertake a transaction on adverse terms.

Financial assets which are tradable in an open market are revalued at the market prices prevailing on the balance sheet date. The estimated fair value of all other financial assets and liabilities is considered not significantly different from book values as the items are either short term in nature or periodically repriced.

International Financial Reporting Standard 7, Financial Instruments: Disclosure' requires the Fund to classify assets using a fair value hierarchy that reflects the significance of the inputs used in making the measurements. The fair value hierarchy has the following levels:

- quoted prices (unadjusted) in active markets for identical assets or liabilities (level 1)
- inputs other than quoted prices included within level 1 that are observable for the asset or liability, whether directly (i.e. as prices) or indirectly (i.e. derived from prices) (level 2); and
- inputs for the asset or liability that are not based on observable market data (unobservable inputs) (level 3)

Investments carried at fair value are categorised as follows:

	As at June 30, 2015			
	Level 1	Level 2	Level 3	Total
		(Rupee	s in '000)	
ASSETS				
Investment in listed equity securities	816,603	-	_	816,603
Government Securities - GoP Ijarah Sukuk	· -	55,861	-	55,861
		As at Jun	e 30, 2014	
	Level 1	Level 2	Level 3 s in '000)	Total
		(Nupee.	3 III 000)	
ASSETS				
Investment in listed equity securities	692,317	-	-	692,317

#### 27 NON-ADJUSTING EVENT AFTER JUNE 30, 2015

The Board of Directors of the Management Company in their meeting held on July 14, 2015 approved a cash distribution of Rs 4.455 million (Re 0.3152 per unit) for the year ended June 30, 2015. The financial statements of the Fund for the year ended June 30, 2015 do not include the effect of the final distribution which will be accounted for in the financial statements of the Fund for the year ending June 30, 2016.

#### 28 DATE OF AUTHORISATION FOR ISSUE

These financial statements were authorised for issue by the Board of Directors of the Management Company on September 30, 2015.

#### 29 GENERAL

- 29.1 Figures have been rounded off to the nearest thousand rupees.
- 29.2 Corresponding figures have been rearranged and reclassified, wherever necessary, for the purpose of better presentation. No significant rearrangement or reclassification were made in these financial statements.

For NBP Fullerton Asset Management Limited (Management Company)

Chief Executive Director

#### **PERFORMANCE TABLE**

Particulars	For the year ended June 30, 2015	For the period from March 6, 2014 to June 30, 2014
Net assets at the year / period ended (Rs '000)	1,707,275	1,641,496
Net income for the year / period ended (Rs '000)	327,577	42,476
Net Asset Value per unit at the year / period ended (Rs)	120.0940	101.6909
Offer Price per unit at year end	N/A	101.6909
Redemption Price per unit at year end	120.0940	101.6909
Highest offer price per unit (Rs)	N/A	102.0287
Lowest offer price per unit (Rs)	N/A	98.2219
Highest redemption price per unit (Rs)	121.2598	102.0287
Lowest redemption price per unit (Rs)	96.9092	98.2219
Fiscal Year Opening Ex Nav	98.7167	-
Total return of the fund	21.34%	2.63%
Capital gowth	17.74%	1.70%
Income distribution % of Ex NAV	3.65%	0.00%
Income distribution % of Par Value	3.60%	0.93%
Distribution		
Interim distribution per unit	3.2846	-
Final distribution per unit	0.3152	0.9300
Distrubution Dates		
Interim	30-Jun-15	26-Jun-14
Final	16-Jul-15	-
Average annual return of the fund (launch date March 06, 2014)		
(Since inception to June 30, 2015)	18.10%	-
(Since inception to June 30, 2014)	-	2.63%
Portfolio Composition ( Please see Fund Manager Report)		

Past performance is not necessarily indicative of future performance and that unit prices and investment returns may go down, as well as up





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