

QUARTERLY REPORT MARCH 31

2015



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Joint - Venture Partners

MISSION STATEMENT

To rank in the top quartile in performance of

NAFA FUNDS

relative to the competition,
and to consistently offer
Superior risk-adjusted returns to investors.

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FUND'S INFORMATION

Management Company

NBP Fullerton Asset Management Limited - Management Company

Board of Directors of the Management Company

Mr. Nausherwan Adil Chairman

Dr. Amjad Waheed Chief Executive Officer

Mr. Nigel Poh Cheng Director
Mr. Koh Boon San Director
Mr. Kamal Amir Chinoy Director
Mr. Shehryar Faruque Director
Mr. Aamir Sattar Director
Mr. Abdul Hadi Palekar Director

Company Secretary & CFO of the Management Company

Mr. Muhammad Murtaza Ali

Audit & Risk Committee

Mr. Shehryar Faruque Chairman Mr. Koh Boon San Member Mr. Aamir Sattar Member

Human Resource Committee

Mr. Nausherwan Adil Chairman Mr. Nigel Poh Cheng Member Mr. Kamal Amir Chinoy Member

Trustee

MCB Financial Service Limited 3rd Floor, Adamjee House, I.I. Chundrigar Road Karachi - 74000

Bankers to the Fund

Allied Bank Limited
Bank Alfalah Limited
Faysal Bank Limited
Bank of Punjab
National Bank of Pakistan
NIB Bank Limited
Habib Bank Limited
Burj Bank Limited
Sindh Bank Limited
Silk Bank Limited
Silk Bank Limited
United Bank Limited
United Bank Limited

Auditors

M. Yousuf Adil Saleem & Co. Chartered Accountants Cavish Court, A-35, Block 7 & 8, KCHSU, Sharae Faisal Karachi-75350 Pakistan

Legal Advisor

M/s Jooma Law Associates 205, E.I. Lines, Dr. Daudpota Road, Karachi.

Head Office:

7th Floor Clifton Diamond Building, Block No. 4, Scheme No. 5, Clifton Karachi. UAN: 111-111NFA (111-111-632), (Toll Free): 0800-20001, Fax: (021) 35825329 Website: www.nafafunds.com

Lahore Office:

7-Noon Avenue, Canal Bank, Muslim Town, Lahore. UAN: 042-111-111-632 Fax: 92-42-35861095

Islamabad Office:

Plot No. 395, 396 Industrial Area, I-9/3 Islamabad. UAN: 051-111-111-632 Phone: 051-2514987 Fax: 051-4859031

Peshawar Office:

1st Floor, Haji Tehmas Centre, Near KFC, Tehkal Payan University Road, Peshawar. Phone: 92-91-5711784, 5711782 Fax: 92-91-5211780

Multan Office:

NBP City Branch, Hussain-a-Gahi, Multan. Phone No: 061-4502204 Fax No: 061-4502203

DIRECTORS' REPORT

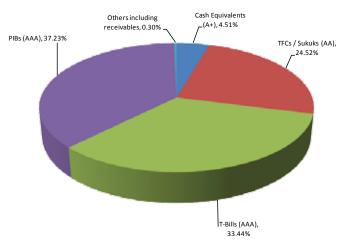
The Board of Directors of NBP Fullerton Asset Management Limited is pleased to present the unaudited financial statements of NAFA Income Fund (NIF) for the period ended March 31, 2015.

Fund's Performance

The size of NAFA Income Fund increased from Rs. 501 million to Rs. 560 million during the period, i.e. an increase of 11.8%. During the nine month period, the unit price of NAFA Income Fund increased from Rs. 9.3391 on June 30, 2014 to Rs. 10.3531 on March 31, 2015, thus showing an annualized return of 14.46% as compared to its Benchmark (6-Month KIBOR) return of 9.58%. During the third quarter, the Fund size increased by 4.1%. During the quarter, the unit price of the Fund has increased from Rs. 10.0199 on December 31, 2014 to Rs. 10.3531 on March 31, 2015, thus showing an annualized return of 13.49% as compared to its Benchmark return of 8.63% for the same period. The performance of the Fund is net of management fee and all other expenses.

On the corporate debt sphere, trading activity in TFCs remains skewed towards the high quality issues, especially those belonging to the financial sector. Search for yields and dearth of primary issuance versus elevated demand kept the yield on the high credit quality corporate bonds depressed. Furthermore, helped by the economic rebound, and declining interest rates, we have seen recoveries from many non-performing corporate bonds. During the period under review, the State Bank of Pakistan reduced the policy rate by 200 bps to 8.0% mainly due to sharp decline in inflation, build-up of FX reserves, largely contained fiscal deficit, and improved external account position. Sovereign securities responded to the beginning of loose monetary policy period with yields on the PIBs and T-bills declining sharply. All TFCs/Sukuks in the Fund are floating rate linked to KIBOR with three to six month coupon resetting period.

The Fund has earned total income of Rs.60.60 million during the period. After deducting expenses of Rs.6.16 million, the net income is Rs.54.44 million. The below chart presents the asset allocation and the weighted average credit rating of each of the sub-asset classes of NIF.



Acknowledgement

The Board takes this opportunity to thank its valued unit-holders for their confidence and trust in the Management Company, and providing the opportunity to serve them. It also offers its sincere gratitude to the Securities & Exchange Commission of Pakistan and State Bank of Pakistan for their patronage and guidance.

The Board also wishes to place on record its appreciation for the hard work, dedication and commitment shown by the staff and the Trustee.

On behalf of the Board of NBP Fullerton Asset Management Limited

Chief Executive Director

Date: April 21, 2015 Place: Karachi.

CONDENSED INTERIM STATEMENT OF ASSETS AND LIABILITIES AS AT MARCH 31, 2015

	Note	Un-audited March 31, 2015	Audited June 30, 2014
		(Rupees	
ASSETS		(
Balances with banks Investments Advances, deposits, prepayments and other receivables Profit receivable Total assets	4	25,981 533,152 309 7,555 566,997	144,582 350,635 431 9,961 505,609
LIABILITIES			
Payable to the Management Company Payable to the Trustee Payable to the Securities and Exchange Commission of Pakistan Accrued expenses and other liabilities Total liabilities		2,303 47 297 4,263 6,910	1,206 41 380 3,193 4,820
NET ASSETS		560,087	500,789
Unit holders' fund (As per statement attached)		560,087	500,789
CONTINGENCIES AND COMMITMENTS	6	Number o	f units
Number of units in issue		54,098,661	53,622,892
		Rupe	es
Net asset value per unit		10.3531	9.3391

The annexed notes 1 to 11 form an integral part of these condensed interim financial statements.

For NBP Fullerton Asset Management Limited (Management Company)

CONDENSED INTERIM INCOME STATEMENT (UN-AUDITED) FOR THE NINE MONTHS PERIOD AND QUARTER ENDED MARCH 31, 2015

Nine months ended

Quarter ended

INCOME	ote	March 31, 2015	March 31, 2014 (Rupees	March 31, 2015 in '000)	2014
Profit on bank deposits and term deposits Gain on sale of investments - net Income from term finance certificates and sukuk bonds Income from money market Placement Income from government securities Income from commercial paper Net unrealised appreciation / (diminution) on re-measurement of investment	ts	8,499 601 20,334 - 16,053 1,727	18,871 808 19,388 783 1,387	2,156 221 3,567 - 7,051 1,727	6,554 898 6,690 226 765
classified as 'financial assets at fair value through profit or loss' Total income		13,386	870 42,107	4,017 18,739	(2,152) 12,981
EXPENSES					
Remuneration of the Management Company Sindh Sale Tax on remuneration of the Management Company FED on remuneration of the Management Company Remuneration of the Trustee Annual fee - Securities and Exchange Commission of Pakistan Annual listing fee Securities transaction cost Settlement charges and bank charges Auditors' remuneration (Reversal) / Impairment loss on term finance certificates and sukuk bonds Fund rating fee Printing and related costs Other expenses		3,960 689 634 396 297 29 19 245 382 (1,824) 183 - 38	6,516 1,220 1,042 378 284 23 25 230 365 2,536 121 24 54	1,354 235 217 135 102 9 5 93 82 (1,824) 50	1,473 273 235 126 95 8 4 67 85 - 24 15
Total expenses Net income from operating activities		55,552	12,818	18,268	2,405 10,576
Provision for workers' welfare fund		(1,111)	(586)		
Net income for the period before taxation		54,441	28,703	17,903	10,364
Taxation	7	-	-	-	-
Net income for the period after taxation		54,441	28,703	17,903	10,364

Earnings per unit

The annexed notes 1 to 11 form an integral part of these condensed interim financial statements.

For NBP Fullerton Asset Management Limited (Management Company)

CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (UN-AUDITED) FOR THE NINE MONTHS PERIOD AND QUARTER ENDED MARCH 31, 2015

	Nine mon	ths ended	Quarter	ended	
	March 31, 2015	2014	March 31, 2015 s in '000)	2014	
Net income for the period after taxation	54,441	28,703	17,903	10,364	
Other comprehensive income for the period					
Net unrealised (diminution) / appreciation on re-measurement of investments classified as 'available for sale'	-	-	-	-	
Total comprehensive income for the period	54,441	28,703	17,903	10,364	

The annexed notes 1 to 11 form an integral part of these condensed interim financial statements.

For NBP Fullerton Asset Management Limited (Management Company)

CONDENSED INTERIM DISTRIBUTION STATEMENT (UN-AUDITED) FOR THE NINE MONTHS PERIOD AND QUARTER ENDED MARCH 31, 2015

	Nine months ended		Quarter	ended	
	2015	March 31, 2014 (Rupees	2015	2014	
Undistributed income brought forward	(27,303)	(11,399)	9,247	(20,260)	
Final distribution for the year ended June 30, 2014: Nil (June 30, 2013: 5.379%) - Bonus units - Cash distribution	- -	(27,093) (169)	- -	- -	
Element of income / (loss) and capital gains / (losses) included in prices of units issued less those in units redeemed	415	12	403	(50)	
Net income for the period after taxation	54,441	28,703	17,903	10,364	
Undistributed income carried forward	27,553	(9,946)	27,553	(9,946)	

The annexed notes 1 to 11 form an integral part of these condensed interim financial statements.

For NBP Fullerton Asset Management Limited (Management Company)

CONDENSED INTERIM STATEMENT OF MOVEMENT IN UNIT HOLDERS' FUNDS (UN-AUDITED) FOR THE NINE MONTHS PERIOD AND QUARTER ENDED MARCH 31, 2015

	2015	ths ended March 31, 1 2014 (Rupees i	2015	March 31, 2014
Net assets at the beginning of the period	500,789	489,840	537,934	508,930
Issue of 1,037,219 units (2014: 3,626,443,units including 2,961,846 units)	10,374	6,243	5,732	10
Redemption of 561,450 units (2014: 680,991 units)	(5,517) 4,857	(6,440)	(1,482) 4,250	(1,127)
Final distribution for the year ended June 30, 2014:Nil (June 30, 2013: 5.379%) - Bonus distribution	-	27,093	-	-
		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		
Net element of (income) / loss and capital (gains) / losses included in prices of units issued less those in units redeemed				
- amount representing (income) / loss that form part of unit holders' fund - transferred to distribution statement	(415) (415)	(12) (12)	(403) (403)	50 50
Net unrealised (diminution) / appreciation on re-measurement of investments classified as 'financial assets available for sale'	-	-	-	-
Net unrealised (diminution) / appreciation on re-measurement of investments classified as 'financial assets at fair value through profit or loss'	13,386	870	4,017	(2,152)
Capital Gain on sale of Investment	601	808	221	898
Other operating income / (loss) Net income for the period	40,454 54,441	27,025 28,703	13,665 17,903	11,618 10,364
Distribution:				
Final distribution for the year ended June 30, 2014: Nil (June 30, 2013: 5.379%) - Bonus distribution - Cash distribution	- -	(27,093) (169)	- -	- -
Other comprehensive income				
Element of income / (loss) and capital gains / (losses) included in prices of units issued less those in units redeemed	415	12	403	(50)
Net assets as at the end of the period	560,087	518,177	560,087	518,177

The annexed notes 1 to 11 form an integral part of these condensed interim financial statements.

For NBP Fullerton Asset Management Limited (Management Company)

CONDENSED INTERIM CASH FLOW STATEMENT (UN-AUDITED) FOR THE NINE MONTHS PERIOD AND QUARTER ENDED MARCH 31, 2015

Nine months ended

Quarter ended

	Nine mon	ns ended	Quarter	enaea
	March 31, 2015	March 31, 2014	March 31, 2015	March 31, 2014
		(Rupees	in '000)	
CASH FLOW FROM OPERATING ACTIVITIES				
Net income for the period before taxation	54,441	28,703	17,903	10,364
Adjustments				
Net unrealised diminution / (appreciation) on re-measurement of investment	ts			
classified as 'financial assets at fair value through profit or loss'	(13,386)	(870	(4,017)	2,152
(Gain) on sale of investments - net	(601)	(808)		
(Reversal) / Impairment loss on term finance certificates and sukuk bonds	(1,824)	2,536	(1,824)	-
•	38,630	29,561	11,841	11,618
(Increase) / decrease in assets				
Investments	(166,706)	(115,165		(229,842)
Advances, deposits, prepayments and other receivables	122	113		6
Profit receivable	2,406	(6,351		(7,494)
I / (-	(164,178)	(121,403	(135,119)	(237,330)
Increase / (decrease) in liabilities Payable to the Management Company	1,097	424	240	(328)
Payable to the Trustee	1,037	4		1
Payable to Securities and Exchange Commission of Pakistan	(83)	(57		95
Accrued expenses and other liabilities	1,070	629	1 1	286
recraed expenses and other massings	2,090	1,000		54
Net cash inflow from operating activities	(123,458)	(90,842	(122,547)	(225,658)
. 0				
CASH FLOW FROM FINANCING ACTIVITIES				
D 11 (12 (12)	10.274	6.242	F 722	10
Receipts from issue of units	10,374	6,243		10
Payment on redemption of units Distribution paid	(5,517)	(6,440		(6,271) 5,144
Net cash outflow on financing activities	4,857	(366		(1,117)
Net cash outflow on infancing activities	4,037	(300	, 4,230	(1,117)
Net decrease in cash and cash equivalents during the period	(118,601)	(91,208	(118,297)	(226.775)
Cash and cash equivalents at the beginning of the period	144,582	182,806		318,373
Cash and cash equivalents as at the end of the period	25,981	91,598	25,981	91,598

The annexed notes 1 to 11 form an integral part of these condensed interim financial statements.

For NBP Fullerton Asset Management Limited (Management Company)

NOTES TO AND FORMING PART OF THE CONDENSED INTERIM FINANCIAL INFORMATION (UNAUDITED) FOR THE NINE MONTHS PERIOD AND QUARTER ENDED MARCH 31, 2015

1 LEGAL STATUS AND NATURE OF BUSINESS

The NAFA Income Fund (the Fund) was established under a Trust Deed executed between NBP Fullerton Asset Management [formerly National Fullerton Asset Management Limited (NAFA)] as Management Company and Central Depository Company of Pakistan Limited (CDC) as Trustee. The Trust Deed was executed on January 03, 2008 and was authorised by the Securities and Exchange Commission of Pakistan (SECP) on January 29, 2008 in accordance with the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003 (NBFC Rules).

The Central Depository Company of Pakistan Limited (CDC) retired as the Trustee of the Fund and MCB Financial Services Limited (MCBFSL) was appointed as the new Trustee with effect from November 22, 2011. The SECP approved the appointment of MCBFSL as the Trustee in place of CDC and further approved the amendments to the Trust Deed vide its letter number SCD/AMCWING/VS/NIF/458/2011 dated November 15, 2011. Accordingly, the Trust Deed of the Fund was revised through a supplemental Deed executed between the Management Company, CDC and MCBFSL.

The Management Company of the Fund has been licensed to act as an Asset Management Company under the NBFC Rules through a certificate of registration issued by the SECP. The Registered and Principal office of the Management Company is situated at 7th Floor, Clifton Diamond Building, Block No. 4, Scheme No. 5, Clifton, Karachi. The Management Company is a member of the Mutual Funds Association of Pakistan (MUFAP).

The Fund is an open-ended mutual fund and is listed on the Lahore Stock Exchange. Units of the Fund are offered for public subscription on a continuous basis. These units are transferable and can be redeemed by surrendering them to the Fund. The Board of Directors have approved that the Fund should be categorised as "Income Scheme" as per the categories defined by the Securities and Exchange Commission of Pakistan.

The core objective of the Fund is to earn a competitive rate of return while preserving capital to the extent possible by investing in liquid assets. The Fund comprises of investments of various time horizons with a significant amount invested in short term investments for the purpose of maintaining liquidity.

The Pakistan Credit Rating Agency Limited (PACRA) has assigned an asset manager rating of 'AM2+' to the Management Company and a stability rating of 'A-(f)' to the Fund.

Title of the assets of the Fund is held in the name of MCB Financial Services Limited (MCBFSL) as the trustee of the Fund.

2 BASIS OF PREPARATION

2.1 Statement of compliance

This condensed interim financial information has been prepared in accordance with the approved accounting standards as applicable in Pakistan for interim financial reporting. Approved accounting standards comprise of International Accounting Standard (IAS) 34: 'Interim Financial Reporting', the Trust Deed, Non Banking Finance Companies (Establishment and Regulation) Rules, 2003 (NBFC Rules), Non Banking Finance Companies and Notified Entities Regulations 2008 (NBFC Regulations) and the directives issued by the SECP. Wherever the requirements of the Trust Deed, the NBFC Regulations or directives issued by the SECP differ with the requirements of IAS, the requirements of the Trust Deed, the NBFC Rules, the NBFC Regulations or the directives issued by the SECP prevail.

The disclosures made in this condensed interim financial information have been limited based on the requirements of the International Accounting Standard 34: 'Interim Financial Reporting'. This condensed interim financial information does not include all the information and disclosures required in a full set of financial statements and should be read in conjunction with the annual published financial statements of the Fund for the year ended June 30, 2014.

In compliance with schedule V of the Non-Banking Finance Companies and Notified Entities Regulations, 2008, the directors of the Management Company hereby declare that this condensed interim financial information gives a true and fair view of the state of the Fund's affairs as at March 31, 2015.

3 SIGNIFICANT ACCOUNTING POLICIES

The accounting policies adopted for the preparation of this condensed interim financial information are the same as those applied in the preparation of the annual published financial statements of the Fund for the year ended June 30, 2014.

			(Un-Audited)	(Audited)
		Note	March 31, 2015	June 30, 2014
			Rupees i	n '000
ļ	INVESTMENTS			
	At fair value through profit or loss - held for trading			
	Term finance certificates - listed	4.1.1	73,373	108,200
	Term finance certificates - unlisted	4.1.2	14,428	14,066
	Sukuks	4.2	49,546	51,475
	Government securities	4.3	395,805	138,621
			533,152	312,362
	Available for sale			
	Term finance certificates - listed	4.4	-	-
	Sukuks	4.5	-	-
			-	-
	Loans and receivables			
	Investment in commercial paper		-	38,273
			533,152	350,635

4.1 Term Finance Certificates - at fair value through profit or loss - held for trading

4.1.1 Term Finance Certificates - listed

All term finance certificates have a face value of Rs. 5,000 each

	Number of Certificates				Market value	Investment as a percentage of			
Name of the investee company	As at July 1, 2014	Purchases during the period	Sale during the period	As at March 31, 2015	as at March 31, 2015	Net assets	Market value of total investments	Issue size	
	-				Rupees in '000		%		
Allied Bank Limited	2,000	-	-	2,000	9,761	1.74%	1.83%	1.33	
Bank Alfalah Limited	2,000	-	-	2,000	10,330	1.84%	1.94%	0.21	
Faysal Bank Limited	5,000	-	-	5,000	25,053	4.47%	4.70%	0.87	
Saudi Pak Leasing Company Limited (4.1.1.1)	15,000	-	-	15,000	-	-	-	2.87	
Engro Fertilizer Limited(30-11-07)	6,404	-	6,404	-	-	-	-	-	
Engro Fertilizer Limited(17-12-09)	600	-	-	600	2,110	0.38%	0.40%	0.13	
Jahangir Siddiqui and Comapany Ltd.(08-04-14		-	-	5,000	23,687	4.23%	4.44%	2.50	
Jahangir Siddiqui and Comapany Ltd.(30-10-12	1,000	-	-	1,000	2,432	0.43%	0.46%	0.87	
Hascol Petroleum Limited	-	9,000	9,000	-	-	-	-	-	
Total as at March 31, 2015					73,373	13.09%	13.76%		
Carrying Value as at March 31, 2015					116,110				
Accumulated impairment					41,321				

4.1.1 This represents investment in listed term finance certificates with original term of five years. On October 13, 2011 the investee company defaulted on its obligation on account of principal and profit payment. The investee company rescheduled its term on December 26, 2011 with a new maturity in March 2017. In prior year, the investee company again defaulted on its obligation on account of principal and profit payment and accordingly has been classified as non performing asset (NPA) by MUFAP since April 31, 2014. The amount of provision as per circular no. 1 of 2009 and circular no. 33 of 2012 has been maintained by valuing the investment in terms of said circular.

4.1.2 Term Finance Certificates - unlisted

All term finance certificates have a face value of Rs. 5,000 each

Name of the investee company	As at July 1, 2014	Purchases during the period	Sale during the period	As at March 31, 2015	Market value as at March 31, 2015	Net assets	Market value of total investments	Issue size
					Rupees in '000		%	
Engro Fertilizers Limited Agritech Limited II (note: 4.1.3) Agritech Limited V (note: 4.1.4)	2,900 30,000 4,436	- - -	- -	2,900 30,000 4,436	14,428	2.58%	2.71%	0.36
Total as at March 31, 2015 Carrying Value as at March 31, 2015					14,428	2.58%	2.71%	
Accumulated impairment					172,056	:		

- 4.1.3 This represents investment in privately placed unlisted term finance certificates with a term of seven years. On July 14, 2010 the investee company defaulted on its obligation on account of principal and profit payment and accordingly has been classified as NPA by MUFAP since August 2, 2010. The amount of provision as per circular no. 1 of 2009 and circular no. 33 of 2012 has been maintained by valuing the investment in terms of the said circular.
- 4.1.4 This represents investment in privately placed term finance certificates (PPTFC) of Agritech V received against due markup of Agritech I. The management has classified these PPTFC's as non-performing, the investee company defaulted on its obligation on account of principal and profit payment and accordingly has been classified as NPA by MUFAP since January 17, 2012. The amount of provision as per circular no. 1 of 2009 and circular no. 33 of 2012 has been maintained by valuing the investment in terms of the said circular.
- 4.1.5 The term finance certificates held by the Fund are generally secured against hypothecation of stocks and receivables and mortgage of fixed assets of the issuer.

4.2 Sukuks - at fair value through profit or loss - held for trading

All sukuks have a face value of Rs. 5,000 each

		Nu	mber of bonds	Market value	Investi	ment as a perc	entage of	
Name of the investee company	As at July 1, 2014	at July 1, Purchases during the during the As at March 31, Ma		as at March 31, 2015	Net assets	Market value of total investments	Issue size	
					Rupees in '000		%	
New Allied Electronics Industries (Private) Limited (note 4.2.1)	10,000	-	-	10,000		-	-	-
K Electric AZM Sukuk	10,000	-	200	9,800	49,546	8.85%	9.29%	1.30
Total as at March 31, 2015					49,546	8.85%	9.29%	-
Carrying Value as at March 31, 2015					99,500			
Accumulated impairment					49,054			

4.2.1 This represents investment in privately placed sukuks with a term of five years. The investee company had defaulted on its obligation on account of principal and profit payment and accordingly has been classified as NPA by MUFAP since January 9, 2009. The amount of provision as per circular 1 of 2009 and circular no. 33 of 2012 has been maintained by valuing the investment in terms of the said circular.

4.3 Government Securities - at fair value through profit or loss - held for trading

			Face value				Investment a	s a percentage of
Issue date	Tenor	As at July 1, 2014	Purchases during the period	Sales / matured during the period	As at March 31, 2015	Market Value as at March 31, 2015	Net assets	Market value of total investments
	•	•	•	•	•	Rupees in '000		/0
Market Treasury Bills								
November 13, 2014	03 Months		100,000	100,000		-	-	_
January 8, 2015	03 Months	-	125,000	125,000	-	-	-	-
January 22, 2015	12 Months	-	15,000	15,000	-	-	-	-
March 5, 2015	12 Months	-	55,000		55,000	51,233	9.15%	9.61%
March 19, 2015	03 Months	-	125,000	-	125,000	123,039	21.97%	23.08%
March 19, 2015	12 Months	-	14,000	-	14,000	13,004	2.32%	2.44%
Pakistan Investment Bond								
August 18, 2011	3 Years	500	-	500		_	-	_
July 18, 2013	3 Years	140,000	-	140,000	-	-	-	-
July 17, 2014	3 Years	-	222,500	50,000	172,500	183,681	32.80%	34.45%
July 17, 2014	5 Years	-	22,500	-	22,500	24,848	4.44%	4.66%
Total as at March 31, 2015						395,805	70.67%	74.24%
Carrying Value as at March 31	, 2015					380,465		

4.4 Term Finance Certificates - available for sale (listed)

All term finance certificates have a face value of Rs. 5,000 each

			,					
	Number of certificates / bonds				Market value	Investment as a percentage of		
Name of the investee company	As at July 1, 2014	Purchases during the period	Sales/ matured during the period	As at March 31, 2015	as at March 31, 2015	Net assets	Market value of total investments	Issue size
					Rupees in '000	00%		
Worldcall Telecom Limited (note 4.4.1)	14,000	-	-	14,000		-	-	3.00
Total as at March 31, 2015						-	-	
Carrying Value as at March 31, 2015					28,158			
Accumulated impairment					28,158			

- 4.4.1 This represents investment in listed term finance certificates of Worldcall Telecom Limited. On April 07, 2012, the investee company defaulted on its obligation on account of principal and profit payment. The amount of provision required as per SECP circular no. 1 of 2009 and circular no. 33 of 2012 has been maintained by valuing the investment in terms of the said circular.
- 4.4.2 The term finance certificates held by the Fund are generally secured against hypothecation of stocks and receivables and mortgage of fixed assets of the issuer.

4.5 Sukuks - available for sale

	Number of certificates / bonds				Market value	Investment as a percentage of		
Name of the investee company	As at July 1, 2014	Purchases during the period	Sales/ matured during the period	As at March 31, 2015	as at March 31, 2015	Net assets	Market value of total investments	Issue size
					Rupees in '000		%	
Eden Housing Limited (note 4.5.1)	20,000	-	-	20,000	-	-	-	13.70
					-	-	-	
Carrying Value as at March 31, 2015					19,688			
Accumulated impairment					19,688			

- 4.5.1 This represents investment in privately placed sukuk bonds with a term of five years. On May 6, 2011, the issuer defaulted its scheduled principal and profit payment and therefore it was classified as 'Non Performing Asset' (NPA) by MUFAP. The amount of provision required as per SECP circular no. 1 of 2009 and circular no. 33 of 2012 has been maintained by valuing the investment in terms of the said circular.
- 4.5.2 The sukuks held by the Fund are generally secured against hypothecation of stocks and receivables and mortgage of fixed assets of the issuer.

5 PROVISION FOR WORKERS' WEI FARE FUND

The Finance Act 2008 introduced an amendment to the Workers' Welfare Fund Ordinance, 1971 (WWF Ordinance). As a result of this amendment it may be construed that all Collective Investment Schemes / mutual funds (CISs) whose income exceeds Rs. 0.5 million in a tax year, have been brought within the scope of the WWF Ordinance, thus rendering them liable to pay contribution to WWF at the rate of two percent of their accounting or taxable income, whichever is higher. In this regard, a constitutional petition has been filed by certain CISs through their trustees in the Honorable High Court of Sindh (the Court), challenging the applicability of WWF to the CISs, which is pending adjudication.

During the year ended 30 June 2011, a clarification was issued by the Ministry of Labour and Manpower (the Ministry) which stated that mutual funds are not liable to contribute to WWF on the basis of their income. However, on 14 December 2010, the Ministry filed its response against the constitutional petition requesting the Court to dismiss the petition. According to the legal counsel who is handling the case there is a contradiction between the aforementioned clarification issued by the Ministry and the response filed by the Ministry in Court.

During the year 2012, the Honorable Lahore High Court (LHC) in a Constitutional Petition relating to the amendments brought in the WWF Ordinance, 1971 through the Finance Act, 2006, and the Finance Act, 2008, declared the said amendments as unlawful and unconstitutional. In March 2013, a larger bench of the Sindh High Court (SHC) in various Constitutional Petitions declared that amendments introduced in the WWF Ordinance, 1971 through Finance Act 2006 and 2008 respectively do not suffer from any constitutional or legal infirmity. However, the Honourable High Court of Sindh has not addressed the other amendments made in WWF Ordinance 1971 about applicability of WWF to the CISs which is still pending before the court. The decisions of SHC (in against) and LHC (in favour) are pending before Supreme Court. However, the Management Company, as a matter of abundant caution, hase decided to continue to maintain the provision for WWF amounting to Rs.3.671 million (including Rs.1.111 million for the current period). Had the same not been made the net assets value per unit of the Fund would have been higher by Rs.0.0679 per unit.

6 CONTINGENCIES AND COMMITMENTS

There were no contingencies and commitments outstanding as at March 31, 2015 and June 30, 2014.

7 TAXATION

The Fund's income is exempt from Income Tax as per clause (99) of part I of the Second Schedule of the Income Tax Ordinance, 2001 subject to the condition that not less than 90% of the accounting income for the year as reduced by capital gains whether realised or unrealised is distributed amongst the unit holders. Furthermore, as per regulation 63 of the Non-Banking Finance Companies and Notified Entities Regulations, 2008, the Fund is required to distribute 90% of the net accounting income other than unrealized capital gains / loss to the unit holders. The management company intends to distribute not less than 90% of the annual accounting income to comply with the above stated clause and regulation. Accordingly, no tax provision has been made in this condensed interim financial information for the period ended 31 March, 2015.

The Fund is also exempt from the provisions of section 113 (minimum tax) under clause 11A of Part IV of the Second Schedule to the Income Tax Ordinance, 2001.

8 DETAILS OF NON-COMPLIANT INVESTMENT WITH THE INVESTMENT CRITERIA AS SPECIFIED BY THE SECURITIES AND EXCHANGE COMMISSION OF PAKISTAN

The Securities and Exchange Commission of Pakistan vide circular no. 7 of 2009 dated March 6, 2009 required all Asset Management Companies to classify funds under their management on the basis of categorisation criteria laid down in the circular. The Board has approved the category of the Fund as 'Income Scheme'.

The Clause (IV) of the categorisation criteria requires that not more than 15% of the net assets shall be invested in non traded securities including reverse repos, bank deposits, certificates of investments (COI), certificates of musharakas (COM) and anything over 6 months maturity which is not a marketable security. Clause (v) of the categorisation criteria requires that the ratings of any security in the portfolio of the Fund shall not be lower than investment grade. However, as at March 31, 2015, the Fund is in non-compliance with the above-mentioned requirements in respect of the following:

Type of Investment	Name of Non-Compliant Investment			Value of investment after provision	Percentage of net assets	Percentage of gross assets
			Rupees ir	(000		
Investment in Debt securities	8	149,876	149,876	-	-	-
	Agritech Limited V	22,180	22,180	-	-	-
	Worldcall Telecom Limited	28,158	28,158	-	-	-
	Saudi Pak Leasing Company Limited New Allied Electronics Industries	41,321	41,321	-	-	-
	(Private) Limited - Sukuk	49,054	49,054		-	-
	Eden Housing - Sukuk II	19,688	19,688	-	-	-

- **8.1** SECP vide circular no. 16 of 2010 dated July 7, 2010 required that a scheme non-compliant with this requirement should comply with this requirement by December 31, 2010.
- 8.2 At the time of purchase, the above Term Finanace Certificates were in compliance with the circular (i.e. investment grade) and were subsequently downgraded. In case of New Allied Electronics Industries (Private) Limited, Agri Tech Limited, Eden Housing Limited and Saudi Pak Leasing Company Limited, the downgrading has been made due to default in payments of due principal and markup.

9 TRANSACTIONS WITH CONNECTED PERSONS

- 9.1 Connected persons include NBP Fullerton Asset Management Limited being the Management Company, MCB Financial Services Limited being the Trustee, National Bank of Pakistan and Alexandra Fund Management Pte. Limited being the sponsors, other collective investment schemes managed by the Management Company and directors and officers of the Management Company.
- 9.2 The transactions with connected persons are in the normal course of business, at contracted rates and terms determined in accordance with market rates.
- 9.3 Remuneration and front end load payable to the Management Company and remuneration payable to the Trustee are determined in accordance with the provisions of the NBFC Regulations and the Trust Deed respectively.

		(OII-Auditeu)			
		2015	March 31, 2014	Quarter March 31, 2015 in '000)	March 31, 2014
9.4	Transactions during the period		(Rupees	111 000)	
	NBP Fullerton Asset Management Limited - Management Company Management fee expense for the period Sindh sales tax on remuneration of the Management Company FED on remuneration of the Management Company	3,960 689 634	6,516 1,220 1,042	1,354 235 217	1,473 273 235
	MCB Financial Services Limited- Trustee Remuneration	396	378	135	126
	Akhuwat - SMA GOP Ijara Sukuk - sold during the period	-	3,541	-	-
	Naional Bank of Pakistan Purchased of Pakistan Investment Bond	44,101	-	-	-
	NAFA Government Securities Liquid Fund Sale of Market Treasury Bills	98,943	-	-	-
	Executives of Management Company Units Issued / transferred in (73,326 units; 2014:1,035 units) Units redeemed / transferred out (46,054 units)	708 462	10	300	10

----- (Un-Audited) ------

	Un-audited As at March 31, 2015	Audited As at June 30, 2014
	Rupees	in '000
Balances outstanding as at period / year end		
NBP Fullerton Asset Management Limited - Management Company		
Management fee payable	473	69
Sindh sales tax payable on remuneration of the Management Company	71	11
Federal Excise Duty payable on Management Remuneration	1,747	1,114
Front end load payable	12	12
National Bank of Pakistan - Sponsor		
Balance in current account	423	423
MCB Financial Services Limited- Trustee		
Remuneration payable	47	41
Security deposit	100	100
NBP Employees Pension Fund		
Investment held in the Fund (47,682,069 units; June 30, 2014: 47,682,069)	493,657	445,308
Executives of Management Company		
Investment held in the Fund		
(29,512 units; June 30, 2014: 2,239 units)	306	21

10 DATE OF AUTHORISATION FOR ISSUE

This condensed interim financial information was authorised for issue on April 21, 2015 by the Board of Directors of the Management Company.

11 GENERAL

9.5

- 11.1 Figures have been rounded off to the nearest thousand rupees, unless otherwise specified.
- 11.2 The bifurcation of undistributed income into realised and unrealised income at the beginning and end of the year as required by the NBFC Regulations has not been disclosed as such bifurcation is not practicable.

For NBP Fullerton Asset Management Limited (Management Company)



Head Office

7th Floor, Clifton Diamond Building, Block No.4, Scheme No.5, Clifton, Karachi.

UAN: 021-111-111-632

Toll Free: 0800-20001

Fax: 021-35825335

Email: info@nafafunds.com Website: www.nafafunds.com