# MISSION STATEMENT

To rank in the top quartile in performance of

# NAFA FUNDS

relative to the competition,

and to consistently offer

Superior risk-adjusted returns to investors.

## FUND'S INFORMATION

### **Management Company**

### NBP Fullerton Asset Management Limited - Management Company

## Board of Directors of the Management Company

Mr. Shahid Anwar Khan	Chairman
Mr. Amir Shehzad	Director
Mr. Wah Geok Sum	Director
Mr. Patrick Pang Chin Hwang	Director
Mr. Shehryar Faruque	Director
Mr. Kamal Amir Chinoy	Director
Dr. Asif A. Brohi	Director
Dr. Amjad Waheed	Chief Executive Officer

## Company Secretary & CFO of the Management Company

Mr. Muhammad Murtaza Ali

### Audit & Risk Committee

Mr. Patrick Pang Chin Hwang	Chairman
Mr. Shehryar Faruque	Member
Mr. Amir Shehzad	Member

## Trustee

MCB Financial Service Limited 3rd Floor, Adamjee House, I.I. Chundrigar Road Karachi - 74000

### Bankers to the Fund

Summit Bank Limited Bank Alfalah Limited Faysal Bank Limited JS Bank Limited National Bank of Pakistan NIB Bank Limited Soneri Bank Limited Standard Chartered Bank (PAK) Limited

### Auditors

A.F. Ferguson & Co. Chartered Accountants State Life Building No. 1-C I.I. Chundrigar Road, P.O.Box 4716 Karachi.

#### Legal Advisor

*M*'s Jooma Law Associates 205, E.I. Lines, Dr. Daudpota Road, Karachi.

### Head Office:

9th Floor, Adamjee House, I.I. Chundrigar Road, Karachi

### Lahore Office:

House # 10 - A, Block -S, Gulberg - II, Lahore. UAN: (+92-42) 111-111-NFA (632) Fax No: (+92-42) 35760373

### Islamabad Office:

Plot No. 395, 396 Industrial Area, 1-9/3 Islamabad. UAN: 051-111-111-632 Phone: 051-2514987 Fax: 051-4859031

#### **Peshawar Office:**

1st Floor, Haji Tehmas Centre, Near KFC, Tehkal Payan University Road, Peshawar. Phone: 92-91-5711784, 5711782 Fax: 92-91-5211780

### Multan Office:

NBP Corporate Branch 3rd Floor, Park Lane Tower, Near Shahjahan Banquet Hall, Officers Colony, Khanewal Road. Multan. Tel : 92-061-6214070 Fax: 92-061-6214062 UAN: 92-061-111-111-632

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# DIRECTORS' REPORT

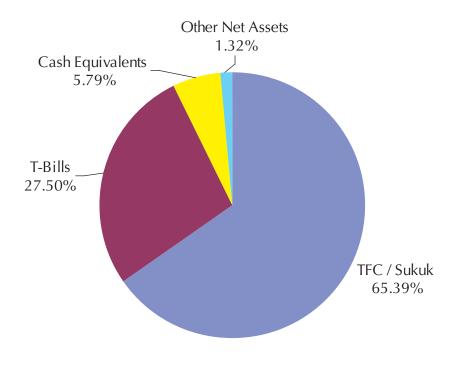
The Board of Directors of NBP Fullerton Asset Management Limited is pleased to present the unaudited (reviewed) financial statements of NAFA Income Fund for the half year ended December 31, 2011.

### Fund's Performance

The size of NAFA Income Fund has reduced from Rs. 461 million to Rs. 406 million during the period, i.e. a decline of 11.93%. During the said period, the unit price of NAFA Income Fund has decreased from Rs. 9.7109 on June 30, 2011 to Rs.8.7313 on December 31, 2011, thus showing an annualized return of -19.02% as compared to its Benchmark (6-Month KIBOR) annualized return of 12.78% for the same period. The decline is due to provisioning in some Sukuks in the Fund.

The coupon rates of all TFCs in the Fund are floating and linked to KIBOR, which depicted a falling trend during the half year. Some TFCs have been fully or partially provided and recoveries may be possible in future.

The Fund has incurred a loss of Rs.36.46 million during the period. After accounting for expenses of Rs.8.42 million, the total loss is Rs.44.88 million. The asset allocation of the Fund as on December 31, 2011 is as follows:



## Acknowledgement

The Board takes this opportunity to thank its valued unit-holders for their confidence and trust in the Management Company, and providing the opportunity to serve them. It also offers its sincere gratitude to the Securities & Exchange Commission of Pakistan and State Bank of Pakistan for their patronage and guidance.

The Board also wishes to place on record its appreciation for the hard work, dedication and commitment shown by the staff and the Trustee.

On behalf of the Board of NBP Fullerton Asset Management Limited

Chief Executive

Director

Date: February 17, 2012 Place: Karachi.

# TRUSTEE REPORT TO THE UNIT HOLDERS NAFA INCOME FUND

# Report of the Trustee pursuant to Regulation 41(h) of the Non-Banking Finance Companies and Notified Entities Regulations, 2008

We, Central Depository Company of Pakistan Limited, being the Trustee of NAFA Income Fund (the Fund) are of the opinion that NBP Fullerton Asset Management Limited being the Management Company of the Fund has in all material respects managed the Fund during the period from July 01, 2011 to December 21, 2011 in accordance with the provisions of the following:

- (i) Limitations imposed on the investment powers of the Management Company under the constitutive documents of the Fund;
- (ii) The pricing, issuance and redemption of units are carried out in accordance with the requirements of the constitutive documents of the Fund; and
- (iii) The Non-Banking Finance Companies (Establishment and Regulations) Rules, 2003, the Non-Banking Finance Companies and Notified Entities Regulations, 2008 and the constitutive documents of the Fund.

### Muhammad Hanif Jakhura

Chief Executive Officer Central Depository Company of Pakistan Limited

Karachi: February 28, 2012

# REPORT OF THE TRUSTEE TO THE UNIT HOLDERS NAFA INCOME FUND

Report of the Trustee Pursuant to Regulation 41(h) of the Non-Banking Finance Companies and Notified Entities Regulations, 2008

NAFA Income Fund, an open-end Scheme established under a Trust Deed dated January 03, 2008 executed between NBP Fullerton Asset Management Limited (Formerly: National Fullerton Asset Management Limited), as the Management Company and Central Depository Company of Pakistan Limited (CDC), as the Trustee. The Scheme was authorized by Securities and Exchange Commission of Pakistan (Commission) on January 29, 2008.

During the period CDC retired as the Trustee of the Fund and MCB Financial Services Limited (MCBFSL) was appointed as the new trustee with effect from November 22, 2011.

- NBP Fullerton Asset Management Limited (Formerly: National Fullerton Asset Management Limited), the Management Company of NAFA Income Fund has in all material respects managed NAFA Income Fund during the period from November 22, 2011 to December 31, 2011 in accordance with the provisions of the following:
- the limitations imposed on the Asset Management Company and the Trustee under the trust deed and other applicable laws;
- (ii) the valuation or pricing is carried out in accordance with the deed and any regulatory requirement;
- (iii) the creation and cancellation of units are carried out in accordance with the deed;
- (iv) and any regulatory requirement

Karachi: February 21, 2012

Khawaja Anwar Hussain Chief Executive Officer MCB Financial Services Limited

# INDEPENDENT AUDITORS' REPORT ON REVIEW OF CONDENSED INTERIM FINANCIAL INFORMATION TO THE UNITHOLDERS

### Introduction

We have reviewed the accompanying condensed interim statement of assets and liabilities of NAFA Income Fund as at December 31, 2011 and the related condensed interim income statement, condensed interim statement of comprehensive income, condensed interim distribution statement, condensed interim statement of movement in unit holders' fund and condensed interim cash flow statement together with the notes forming part thereof (here-in-after referred to as the 'condensed interim financial information'), for the half year ended December 31, 2011. The Management Company (NBP Fullerton Asset Management Limited) is responsible for the preparation and presentation of this condensed interim financial information in accordance with approved accounting standards as applicable in Pakistan for interim financial reporting. Our responsibility is to express a conclusion on this condensed interim statement of comprehensive income, statement, condensed interim statement of movement in unit holders' fund and condensed interim cash flow statement for the quarters ended December 31, 2011 and December 31, 2010 have not been reviewed, as we are required to review only the cumulative figures for the half year ended December 31, 2011.

### Scope of Review

We conducted our review in accordance with the International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity." A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

### Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying condensed interim financial information as of and for the half year ended December 31, 2011 is not prepared, in all material respects, in accordance with approved accounting standards as applicable in Pakistan for interim financial reporting.

A.F. Ferguson & Co. Chartered Accountants

Dated: February 28, 2012

Karachi

# CONDENSED INTERIM STATEMENT OF ASSETS AND LIABILITIES AS AT DECEMBER 31, 2011

		Un-audited December 31, 2011	Audited June 30, 2011 ; in '000)
ASSETS		(Kupees	iii 000)
Balances with banks Investments Advances, deposits, prepayments and other receivables Profit receivable Preliminary expenses and floatation costs Total assets	4	23,504 377,045 313 7,077 1,244 409,183	7,330 441,844 2,696 10,831 1,744 464,445
LIABILITIES			
Payable to the Management Company Payable to the Trustee Payable to the Securities and Exchange Commission of Pakistan Accrued expenses and other liabilities Total liabilities		832 52 167 2,259 3,310	851 70 389 2,201 3,511
NET ASSETS	_	405,873	460,934
Unit holders' fund (As per statement attached)	_	405,873	460,934
CONTINGENCIES AND COMMITMENTS	7	Numbe	r of units
Number of units in issue	=	46,485,022	47,465,768
		Rup	Dees
Net asset value per unit	3.4 =	8.7313	9.7109

The annexed notes 1 to 13 form an integral part of this condensed interim financial information.

For NBP Fullerton Asset Management Limited (Management Company)

**Chief Executive** 

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# CONDENSED INTERIM INCOME STATEMENT (UN-AUDITED) FOR THE HALF YEAR AND QUARTER ENDED DECEMBER 31, 2011

	NL C	Half yea	r ended	Qua	rter ended
	Note	December 31, 2011	December 31, 2010	December 31, 2011 in '000)	December 31, 2010
INCOME			·····(Kupees	III 000)	
Profit on bank deposits Gain on sale of investments - net Income from term finance certificates and sukuks Income from government securities Net unrealised (diminution) / appreciation on re-measurement of investments classified as 'financial assets at fair value through profit or loss'		527 357 19,378 7,168 (63,881)	3,090 383 27,119 142 (35,176)	268 299 9,245 3,544 (36,166)	2,030 383 23,211 142 17,131
Total (loss) / income	L	(36,451)	(4,442)	(22,810)	42,897
EXPENSES					
Remuneration of the Management Company Sindh sales tax on remuneration of the Management Company Remuneration of the Trustee Annual fee - Securities and Exchange Commission of Pakistan Annual listing fee Securities transaction cost Settlement charges and bank charges Auditors' remuneration Rating fee and printing related costs Amortisation of preliminary expenses and floatation costs Impairment loss / (Reversal) on term finance certificates and sukuks Other expenses	5	4,438 710 369 167 15 24 53 274 100 500 1,774 -	5,323 - 535 201 20 1 (109) 228 100 500 (21,875) 10	2,191 348 178 83 5 20 42 160 34 248 2,346 -	2,603 260 98 12 1 (150) 131 (74) 248 - 10
Total expenses		8,424	(15,066)	5,655	3,139
Net (loss) / income from operating activities	-	(44,875)	10,624	(28,465)	39,758
Element of income / (loss) and capital gains / (losses) included in prices of units issued less those in units redeemed		-	(492)	-	(1,247)
Provision for workers' welfare fund		-	(203)	-	(203)
Net (loss) / income for the period before taxation	-	(44,875)	9,929	(28,465)	38,308
Taxation	8	-	-	-	-
Net income for the period after taxation	=	(44,875)	9,929	(28,465)	38,308
Loss / Earnings per unit	3.5				

The annexed notes 1 to 13 form an integral part of this condensed interim financial information.

For NBP Fullerton Asset Management Limited (Management Company)

# **Chief Executive**

Director

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# CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (UN-AUDITED) FOR THE HALF YEAR AND QUARTER ENDED DECEMBER 31, 2011

	Half yea	r ended	Quarte	r ended
	December 31, 2011	December 31, 2010 (Rupees	December 31, 2011 in '000)	December 31, 2010
Net (loss) / income for the period after taxation	(44,875)	9,929	(28,465)	38,308
Other comprehensive income for the period				
Net unrealised (diminution) / appreciation on re-measurement of investments classified as 'available for sale'	(925)	(19,899)	(925)	(363)
Total comprehensive (loss) / income for the period	(45,800)	(9,970)	(29,390)	37,945

The annexed notes 1 to 13 form an integral part of this condensed interim financial information.

For NBP Fullerton Asset Management Limited (Management Company)

**Chief Executive** 

# CONDENSED INTERIM DISTRIBUTION STATEMENT (UN-AUDITED) FOR THE HALF YEAR AND QUARTER ENDED DECEMBER 31, 2011

	Half year	ended	Quai	rter ended
	December 31, 2011	December 31, 2010 (Rupees	December 31, 2011 in '000)	December 31, 2010
(Accumulated loss) / Undistributed income brought forward	(7,854)	51,455	(24,223)	2,061
Final distribution for the year ended June 30, 2011: Nil (2010: 3.733%) - Bonus units - Cash distribution	-	(19,011) (1,061)	-	-
Element of income / (loss) and capital gains / (losses) included in prices of units issued less those in units redeemed	264	371	223	1,314
Net income for the period after taxation	(44,875)	9,929	(28,465)	38,308
(Accumulated loss) / undistributed income carried forward	(52,465)	41,683	(52,465)	41,683

The annexed notes 1 to 13 form an integral part of this condensed interim financial information.

For NBP Fullerton Asset Management Limited (Management Company)

**Chief Executive** 

# CONDENSED INTERIM STATEMENT OF MOVEMENT IN UNIT HOLDERS' FUNDS (UN-AUDITED) FOR THE HALF YEAR AND QUARTER ENDED DECEMBER 31, 2011

December 31, 2011December 31, 2011December 31, 2011December 31, 2011December 31, 2010Net assets at the beginning of the period460,934581,724443,781530,061Issue of 155,478 units including 1,819,996 bonus units (2010: 1,840,508 units including 1,819,996 bonus units) $1,457$ (9,018) $205$ (9,018) $-$ (9,018) $-$ (21,774)Final distribution for the year ended June 30, 2011: Nil (2010: 3,733%) - Bonus distribution $1,457$ (264) $-$ (9,018) $-$ (21,774)Net element of (income) / loss and capital (gains) / losses - transferred to income statement $-$ (264) $492$ (264) $-$ (223) $1,247$ (223). amount representing (income) / loss that form part of unit holders' fund - transferred to distribution statement $-$ (264) $492$ (264) $-$ (223) $1,314$ (223)Net unrealised (diminution) / appreciation on re-measurement of investments classified as 'available for sale'(925) (19,899)(925) (363)(363)Reversal of unrealised (diminution) / appreciation on re-measurement of investments classified as 'fnancial assets at fair value through profit or loss' $(63,881)$ (25,724) (26,441) $25,724$ (383) (26,443) $21,510$ (28,445)Net unrealised (diminution) / appreciation on re-measurement of investments classified as 'fnancial assets at fair value through profit or loss' (26,4487) $(64,643)$ (21,510) $21,510$ (38,308)Distribution: $-$ (26,441) $-$ (26,441) $-$ (26,441) $-$ (26,441) $-$ (26,441)		Half yea	r ended	ded Quarter		
In the term of term of the term of term o	-	31, 2011	31, 2010	31, 2011	31, 2010	
(2010: 1,840,508 units including 1,819,996 bonus units)1,457205500-Redemption of 1,136,224 units (2010:5,023,220 units)(10,718)(50,352)(9,018)(21,774)Final distribution for the year ended June 30, 2011: Nil (2010: 3.733%) - Bonus distribution-19,011Net element of (income) / loss and capital (gains) / losses included in prices of units issued less those in units redeemed-19,011amount representing (income) / loss and capital (gains) / losses - transferred to income statement-492-1,247-amount representing (income) / loss that form part of unit holders' fund - transferred to distribution statement-492-1,247-amount representing (income) / loss that form part of unit holders' fund - transferred to distribution statement-492-1,247-(264)371(223)1,3142,5612,561Net unrealised (diminution) / appreciation on re-measurement of investments classified as 'available for sale'(925)(19,899)(925)(363)Reversal of unrealised (diminution) / appreciation on re-measurement of loss'(63,881)25,724(64,643)21,510Capital gain on sale of investments classified as 'financial assets at fair value through profit or loss'38336493833649Other operating (loss) / income(44,875)9,929(28,465)38,30816,415Net (loss) / income for the period(2010: 3.733%) (44,875) <td>Net assets at the beginning of the period</td> <td>460,934</td> <td>581,724</td> <td>443,781</td> <td>530,061</td>	Net assets at the beginning of the period	460,934	581,724	443,781	530,061	
Final distribution for the year ended June 30, 2011: Nil (2010: 3.733%)       (9,261)       (50,147)       (8,518)       (21,774)         Final distribution       -       19,011       -       -       -         Net element of (income) / loss and capital (gains) / losses included in prices of units issued less those in units redeemed       -       19,011       -       -         -       amount representing (income) / loss and capital (gains) / losses - transferred to income statement       -       492       -       1,247         -       amount representing (income) / loss that form part of unit holders' fund - transferred to distribution statement       -       492       -       1,247         -       amount representing (income) / loss that form part of unit holders' fund - transferred to distribution statement       -       492       -       1,247         -       amount representing (income) / loss that form part of unit holders' fund - transferred to distribution statement       (264)       371       (223)       1,314         Net unrealised (diminution) / appreciation on re-measurement of investments classified as 'inancial assets at fair value through profit or loss'       (63,881)       25,724       (64,643)       21,510         Capital gain on sale of investments       (16,178)       357       383       16,415       36,308         Other operating (loss) / income       -		1,457	205	500	-	
Final distribution for the year ended June 30, 2011: Nil (2010: 3.733%)       -       19,011       -       -         Net element of (income) / loss and capital (gains) / losses included in prices of units issued less those in units redeemed       -       19,011       -       -         -       amount representing (income) / loss and capital (gains) / losses - transferred to income statement       -       492       -       1,247         -       amount representing (income) / loss that form part of unit holders' fund - transferred to distribution statement       -       492       -       1,247         .       amount representing (income) / loss that form part of unit holders' fund - transferred to distribution statement       -       (264)       371       (223)       1,314         .	Redemption of 1,136,224 units (2010:5,023,220 units)	(10,718)			(21,774)	
prices of units issued less those in units redeemed         - amount representing (income) / loss and capital (gains) / losses - transferred to income statement       -       492       -       1,247         - amount representing (income) / loss that form part of unit holders' fund - transferred to distribution statement       -       (264)       371       (223)       1,314         Net unrealised (diminution) / appreciation on re-measurement of investments classified as 'available for sale'       (925)       (19,899)       (925)       (363)         Reversal of unrealised diminution in the value of investments classified as 'financial assets at fair value through profit or loss'       (63,881)       25,724       (64,643)       21,510         Capital gain on sale of investments classified as 'financial assets at fair value through profit or loss'       357       383       299       383         Other operating (loss) / income       (16,178)       35,879       (16,415)       38,308         Distribution:       -       -       (19,011)       -       -         - Cash distribution       -       -       (1,061)       -       -         - Cash distribution       -       (1,061)       -       -       -         - Cash distribution       -       (1,061)       -       -       -         - Cash distribution <t< td=""><td></td><td></td><td>()</td><td>(8,518) -</td><td>(21,774)</td></t<>			()	(8,518) -	(21,774)	
losses - transferred to income statement-492-1,247- amount representing (income) / loss that form part of unit holders' fund - transferred to distribution statement-492-1,247(264)371(223)1,314-1,247(264)371(223)1,314-(264)863(223)2,561Net unrealised (diminution) / appreciation on re-measurement of investments classified as 'available for sale'(925)(19,899)(925)(363)Reversal of unrealised diminution in the value of investments classified as 'financial assets(26,441)Net unrealised (diminution) / appreciation on re-measurement of investments classified as 'financial assets at fair value through profit or loss'(63,881)25,724(64,643)21,510Capital gain on sale of investments net (loss) / income Net (loss) / income18,649(16,178)35,87916,415Distribution:(19,011)Final distribution for the year ended June 30, 2011: Nil (2010: 3.733%) - Cash distribution-(19,011)(10,011)(10,011)(10,011)(10,011)(10,011)(10,011) <td></td> <td></td> <td></td> <td></td> <td></td>						
fund - transferred to distribution statement(264)371(223)1,314(264)363(223)1,314(264)863(223)2,561Net unrealised (diminution) / appreciation on re-measurement of investments classified as 'available for sale'(925)(19,899)(925)(363)Reversal of unrealised diminution in the value of investments pertaining to impairment of non-performing assets(26,441)Net unrealised (diminution) / appreciation on re-measurement of investments classified as 'financial assets at fair value through profit or loss'(63,881)25,724(64,643)21,510Capital gain on sale of investments other operating (loss) / income Net (loss) / income for the period18,649(16,178)35,87916,415Distribution:1(19,011)Final distribution for the year ended June 30, 2011: Nil (2010: 3.733%) - Cash distribution-(19,011)Cash distribution-(1,061)Other comprehensive income264(371)223(1,314)		-	492	-	1,247	
classified as 'available for sale'(925)(19,899)(925)(363)Reversal of unrealised diminution in the value of investments pertaining to impairment of non-performing assets(26,441)Net unrealised (diminution)/ appreciation on re-measurement of investments classified as 'financial assets at fair value through profit or loss'(63,881)25,724(64,643)21,510Capital gain on sale of investments Other operating (loss) / income Net (loss) / income for the period357383299383Other operating (loss) / income Net (loss) / income for the period18,649(16,178)35,87916,415Distribution:-(19,011)Final distribution-(19,011)Cash distribution-(19,011)Cash distribution-(10,061)Other comprehensive incomeElement of income / (loss) and capital gains / (losses) included in prices of units issued less those in units redeemed264(371)223(1,314)						
to impairment of non-performing assets Net unrealised (diminution)/ appreciation on re-measurement of investments classified as 'financial assets at fair value through profit or loss' (apital gain on sale of investments Other operating (loss) / income Net (loss) / income for the period (apital distribution income for the year ended June 30, 2011: Nil (2010: 3.733%) - Bonus distribution - Cash distribution - Cash distribution - Cash distribution Element of income / (loss) and capital gains / (losses) included in prices of units issued less those in units redeemed 264 (371) 223 (1,314)	Net unrealised (diminution) / appreciation on re-measurement of investments classified as 'available for sale'	(925)	(19,899)	(925)	(363)	
classified as 'financial assets at fair value through profit or loss'(63,881)25,724(64,643)21,510Capital gain on sale of investments357383299383Other operating (loss) / income18,649(16,178)35,87916,415Net (loss) / income for the period(44,875)9,929(28,465)38,308Distribution:Final distribution for the year ended June 30, 2011: Nil (2010: 3.733%) - Bonus distribution-(19,011) Cash distribution-(10,061)Other comprehensive incomeElement of income / (loss) and capital gains / (losses) included in prices of units issued less those in units redeemed264(371)223223(1,314)		-	-	-	(26,441)	
Other operating (loss) / income       18,649       (16,178)       35,879       16,415         Net (loss) / income for the period       (44,875)       9,929       (28,465)       38,308         Distribution:         Final distribution for the year ended June 30, 2011: Nil (2010: 3.733%)       -       (19,011)       -       -         -       Cash distribution       -       (1,061)       -       -         Other comprehensive income       Element of income / (loss) and capital gains / (losses) included in prices of units issued less those in units redeemed       264       (371)       223       (1,314)		(63,881)	25,724	(64,643)	21,510	
Net (loss) / income for the period       (44,875)       9,929       (28,465)       38,308         Distribution:         Final distribution for the year ended June 30, 2011: Nil (2010: 3.733%)       -       (19,011)       -       -         - Cash distribution       -       (19,011)       -       -       -         Other comprehensive income       Element of income / (loss) and capital gains / (losses) included in prices of units issued less those in units redeemed       264       (371)       223       (1,314)	Capital gain on sale of investments	357	383	299	383	
Final distribution for the year ended June 30, 2011: Nil (2010: 3.733%)       -       (19,011)       -       -         - Cash distribution       -       (19,011)       -       -       -         Other comprehensive income       -       (19,011)       -       -       -         Element of income / (loss) and capital gains / (losses) included in prices of units issued less those in units redeemed       264       (371)       223       (1,314)						
- Bonus distribution - (19,011) - Cash distribution - (1,061) Other comprehensive income Element of income / (loss) and capital gains / (losses) included in prices of units issued less those in units redeemed 264 (371) 223 (1,314)	Distribution:					
Element of income / (loss) and capital gains / (losses) included in prices of units issued less those in units redeemed 264 (371) 223 (1,314)	- Bonus distribution	-		-	-	
prices of units issued less those in units redeemed 264 (371) 223 (1,314)	Other comprehensive income					
Net assets as at the end of the period         405,873         521,038         405,873         521,038		264	(371)	223	(1,314)	
	Net assets as at the end of the period	405,873	521,038	405,873	521,038	

The annexed notes 1 to 13 form an integral part of this condensed interim financial information.

For NBP Fullerton Asset Management Limited (Management Company)

# **Chief Executive**

Director

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# CONDENSED INTERIM CASH FLOW STATEMENT (UN-AUDITED) FOR THE HALF YEAR AND QUARTER ENDED DECEMBER 31, 2011

	Half yea	ar ended	Qua	rter ended
	31, 2011	December 31, 2010 (Rupees i	December 31, 2011 in '000)	December 31, 2010
CASH FLOW FROM OPERATING ACTIVITIES		-		
Net (loss) / income for the period before taxation	(44,875)	9,929	(28,465)	38,308
Adjustments Net unrealised (appreciation) / diminution on re-measurement of investment classified as 'financial assets at fair value through profit or loss' Amortisation of preliminary expenses and floatation costs Gain on sale of investments - net Impairment loss on term finance certificates and sukuks Net element of (income) / loss and capital (gains) / losses included in prices of units issued less those in units redeemed (Increase) / decrease in assets Investments Advances, deposits, prepayments and other receivables Profit receivable Increase / (decrease) in liabilities Payable to the Management Company	63,881 500 (357) 1,774	(25,724)  500  (383)  39,025  492  23,839  (1,964)  980  10,150  9,166  [142]	64,643 248 (299) (26,131) - - - 9,996 2,837 2,385 (1,212) 4,010	(21,510)  248  (383)  4,379  1,247  22,289  (6,349)  1,012  3,648  (1,689)  (23)
Payable to the Transportent Company Payable to the Transfer Payable to Securities and Exchange Commission of Pakistan Accrued expenses and other liabilities Net cash inflow from operating activities	$ \begin{array}{r} (13)\\ (18)\\ (222)\\ 58\\ \hline (201)\\ \hline 25,435\\ \end{array} $	(314) (314) <u>84</u> (97) 32,908	(9) 83 (218) (36) 13,970	$ \begin{array}{r} (23) \\ (1) \\ 98 \\ (8) \\ \hline 66 \\ 20,666 \\ \end{array} $
CASH FLOW FROM FINANCING ACTIVITIES				
Receipts from issue of units Payment on redemption of units Distribution paid Net cash outflow on financing activities	1,457 (10,718) - (9,261)	205 (50,296) (1,061) (51,152)	500 (9,018) - (8,518)	(22,408) - (22,408)
Net increase / (decrease) in cash and cash equivalents during the period Cash and cash equivalents at the beginning of the period	16,174 7,330	(18,244) 48,844	5,452 18,052	(1,742) 32,342
Cash and cash equivalents as at the end of the period	23,504	30,600	23,504	30,600

The annexed notes 1 to 13 form an integral part of this condensed interim financial information.

For NBP Fullerton Asset Management Limited (Management Company)

**Chief Executive** 

# NOTES TO AND FORMING PART OF THE CONDENSED INTERIM FINANCIAL INFORMATION (UNAUDITED) FOR THE HALF YEAR AND QUARTER ENDED DECEMBER 31, 2011

### 1. LEGAL STATUS AND NATURE OF BUSINESS

The NAFA Income Fund (the Fund) was established under a Trust Deed executed between NBP Fullerton Asset Management (NAFA)] as Management Company and Central Depository Company of Pakistan Limited (CDC) as Trustee. The Trust Deed was executed on January 03, 2008 and was authorised by the Securities and Exchange Commission of Pakistan (SECP) on January 29, 2008 in accordance with the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003 (NBFC Rules).

During the period Central Depository Company of Pakistan Limited (CDC) retired as the Trustee of the Fund and MCB Financial Services Limited (MCBFSL) was appointed as the new Trustee with effect from November 22, 2011. The SECP approved the appointment of MCBFSL as the Trustee in place of CDC and further approved the amendments to the Trust Deed vide its letter number SCD/AMCWING/VS/NIF/458/2011 dated November 15, 2011. Accordingly, the Trust Deed of the Fund was revised through a supplemental Deed executed between the Management Company, CDC and MCBFSL.

The Management Company of the Fund has been licensed to act as an Asset Management Company under the NBFC Rules through a certificate of registration issued by the SECP. The registered office of the Management Company is situated at 9th Floor, Adamjee House, I.I.Chundrigar Road, Karachi.

The Fund is an open-ended mutual fund and is listed on the Lahore Stock Exchange. Units of the Fund are offered for public subscription on a continuous basis. These units are transferable and can be redeemed by surrendering them to the Fund. The Board of Directors have approved that the Fund should be categorised as "Income Scheme" as per the categories defined by the Securities and Exchange Commission of Pakistan.

The core objective of the Fund is to earn a competitive rate of return while preserving capital to the extent possible by investing in liquid assets. The Fund comprises of investments of various time horizons with a significant amount invested in short term investments for the purpose of maintaining liquidity.

The Pakistan Credit Rating Agency Limited (PACRA) has assigned an asset manager rating of 'AM2-' (Positive Outlook) to the Management Company and a stability rating of 'A-(f)' to the Fund.

Title of the assets of the Fund is held in the name of MCB Financial Services Limited (MCBFSL) as the trustee of the Fund. However, title of a few bank accounts are still in the name of CDC but are being closed by the Fund.

## 2. BASIS OF PREPARATION

#### 2.1 Statement of compliance

This condensed interim financial information has been prepared in accordance with the approved accounting standards as applicable in Pakistan for interim financial reporting. Approved accounting standards comprise of International Accounting Standard (IAS) 34: 'Interim Financial Reporting', the Trust Deed, Non Banking Finance Companies (Establishment and Regulation) Rules, 2003 (NBFC Rules), Non Banking Finance Companies and Notified Entities Regulations 2008 (NBFC Regulations) and the directives issued by the SECP. Wherever the requirements of the Trust Deed, the NBFC Rules, the NBFC Regulations or directives issued by the SECP differ with the requirements of IAS, the requirements of the Trust Deed, the NBFC Rules, the NBFC

- 2.2 This condensed interim financial information does not include all the information and disclosures required in the annual financial statements and should be read in conjunction with the annual published financial statements of the Fund for the year ended June 30, 2011.
- 2.3 This condensed interim financial information is unaudited. However, a limited scope review has been performed by the external auditors in accordance with the requirements of the Code of Corporate Governance. Accordingly, the Board of Directors of the Management Company declare that this condensed interim financial information gives a true and fair view of the state of affairs of the Fund.



### **3 SIGNIFICANT ACCOUNTING POLICIES**

The accounting policies adopted for the preparation of this condensed interim financial information are the same as those applied in the preparation of the annual published financial statements of the Fund for the year ended June 30, 2011.

# 3.1 Standards, interpretations and amendments to published approved accounting standards that are effective in the current period:

The following new standards and amendments to existing standards are mandatory for the first time for the financial year beginning July 1, 2011:

IAS 24 (revised), 'Related party disclosures', issued in November 2009. It supersedes IAS 24, 'Related party disclosures', issued in 2003. The revised standard clarifies and simplifies the definition of a related party and removes the requirement for government-related entities to disclose details of all transactions with the government and other government-related entities. The adoption of the revised standard did not have any impact on the Fund's condensed interim financial information.

IFRS 7 (amendment) 'Financial instruments: Disclosures'. This amendment was a part of the IASB's annual improvement project published in May 2010. The amendment emphasises the interaction between quantitative and qualitative disclosures about the nature and extent of risks associated with financial instruments. The management is in the process of assessing the impact of this amendment on the Fund's condensed interim financial information.

There are certain new standards, amendments and International Financial Reporting Interpretations Committee (IFRIC) interpretations that became effective during the period and are mandatory for accounting periods beginning on or after July 1, 2011 but are considered not to be relevant or did not have any significant effect on the Fund's operations and are, therefore, not disclosed in this condensed interim financial information.

# 3.2 Standards, interpretations and amendments to published approved accounting standards, as adopted in Pakistan, that are not yet effective:

There are certain new standards, amendments and International Financial Reporting Interpretations Committee (IFRIC) interpretations that are mandatory for accounting periods beginning on or after July 1, 2012 but are considered not to be relevant or do not have any significant effect on the Fund's operations and are, therefore, not detailed in this condensed interim financial information.

3.3 During the current period, the Fund has revised its methodology for determination of element of income / (loss) and capital gains / (losses) included in the prices of units issued less those in units redeemed. As per the revised methodology, element of income / (loss) and capital gains / (losses) included in the prices of units issued less those in units redeemed is determined based on the income earned during the period and on unrealised appreciation / (diminution) arising during the period on available for sale securities. The amount so determined is taken directly to the distribution statement. Previously, the element was calculated based on cumulative values of undistributed income and unrealised gain / loss on available for sale securities present in the net asset value of units. The element which related to income earned during the period was recognised in the distribution statement.

The revised methodology, in the opinion of the management, reflects a more appropriate manner for determination of element. The change in the presentation of element in the financial statements has been based on the recommendation of the Institute of Chartered Accountants of Pakistan (ICAP) to the Securities and Exchange Commission of Pakistan (SECP). As per ICAP's recommendation to the SECP, element of income, being in the nature of "equalization account" does not qualify for recognition either as expense or income as per International Financial Reporting Standards (IFRSs). Therefore, in order to enhance harmonization of mutual fund accounting with the primary accounting framework, the net balance of element of income at the end of the reporting period has been recognised directly in the distribution statement.

The change did not have any impact on the net assets value (NAV) of the Fund. Had the management not revised its methodology:

- loss for the period would have been lower by Rs 0.264 million; and
- amount taken to distribution statement would have been higher by Rs 0.019 million.

#### 3.4 Net Asset Value per unit

The net asset value (NAV) per unit, as disclosed on the Statement of Assets and Liabilities, is calculated by dividing the net assets of the Fund by the number of units in issue at the period / year end.

### 3.5 Earnings / (loss) per unit

4

Earnings / (loss) per unit has not been disclosed as, in the opinion of the management, determination of cumulative weighted average number of outstanding units for calculating earnings / (loss) per unit is not practicable.

			(Un-Audited)	(Audited)
		Note	December 31 2011	June 30, 2011
			(Rupees	in '000)
4	INVESTMENTS			
	Financial assets 'at fair value through profit or loss'			
	Term finance certificates - listed	4.1.1	90,935	84,267
	Term finance certificates - unlisted	4.1.2	95,738	159,947
	Sukuks		-	-
	Market Treasury Bills	4.2	111,625	102,439
			298,298	346,653
	Available for sale			
	Term finance certificates - listed	4.3.1	34,778	45,698
	Sukuk bonds	4.3.2	43,969	49,493
			78,747	95,191
			377,045	441,844

### 4.1 Term Finance Certificates and Sukuks and Market Treasury Bills

#### **Term Finance Certificates**

	Number of Cretificates Market value				Investment as a percentage of						
	Name of the investee company	As at July 1, 2011	Purchases during the period	Sale during the period	As at December 31, 2011	as at December 31, 2011	Net assets	Market value of total investments	Issue size		
					Rupees in '00	0					
4.1.	4.1.1 Term finance certificates - listed										
	Saudi Pak Leasing Company Limited (note : 4.1.5)	15,000	-		15,000	34,023	8.38	9.02	10.00		
	Bank Alfalah Limited	-	2,000	-	2,000	10,261	2.53	2.72	-		
	Faysal Bank Limited	-	5,000	-	5,000	25,845	6.37	6.85	-		
	NIB Bank Limited	-	1,200	-	1,200	5,872	1.45	1.56	-		
	United Bank Limited	10,000	-	7,000	3,000	14,934	3.68	3.96	0.83		
	Total as at December 31, 2011					90,935	22.41	24.11	10.83		
	Carrying Value as at December 31, 20	11				90,525					
	Net unrealised (diminution) / appreciation classified as 'financial assets at fair	on re-measureme value through pr	nt of investments ofit or loss'			410					
	Total as at June 30, 2011					84,267					
4.1.	2 Term finance certificates - unlisted										
	Engro Fertilizers Limited Agritech Limited (note: 4.1.6)	20,000 30,000	-		20,000 30,000	95,738	23.59	25.39	2.50 2.17		
	Total as at December 31, 2011					95,738	23.59	25.39	4.67		
	Carrying Value as at December 31, 20	11				159,947					
	Net unrealised (diminution) / appreciation classified as 'financial assets at fair					(64,209)					
	Total as at June 30, 2011					159,947					
	Page 18										

## 4.1.3 Sukuk

		Number of Bonds				Investment as a percentage of		
Name of the investee company	As at July 1, 2011	Purchases during the period	Sale during the period	As at December 31, 2011	as at December 31, 2011	Net assets	Market value of total investments	Issue size
					Rupees in '000		%	
New Allied Electronics Industries (Private) Limited (note 4.1.7)	10,000	-	-	10,000	-	-	-	-
Total as at December 31, 2011					-			
Total as at June 30, 2011					-			

**4.1.4** All term finance certificates and sukuk bonds have a face value of Rs 5,000 each.

- **4.1.5** This represents investment in listed term finance certificates of Saudi Pak Leasing Company Ltd. On October 13, 2011, the investee company defaulted on its obligation on account of principal and profit payment. The amount of provision required as per SECP circular no. 01 of 2009 has been maintained by valuing the investment in terms of the said circular.
- **4.1.6** This represents investment in privately placed unlisted term finance certificates with a term of seven years. On July 14, 2010 the investee company defaulted on its obligation on account of principal and profit payment. The amount of provision as per circular 1 of 2009 has been maintained by valuing the investment in terms of the said circular.
- **4.1.7** This represents investment in privately placed sukuk bonds with a term of five years. On December 3, 2008, the investee company had defaulted on its obligation on account of profit repayment. The amount of provision as per circular 1 of 2009 has been maintained by valuing the investment in terms of the said circular.

#### 4.2 Market Treasury Bills

			Face Value	Market value	Investment as a percentage of			
Issue Date	Tenor	As at July 1, 2011	Purchases during the period	Sale during the period	As at December 31, 2011	as at December 31, 2011	Net assets	Market value of total investments
May 5, 2011	3 months	5,000	-	5,000		-	-	-
June 16, 2011	3 months	100,000	-	100,000	-	-	-	-
July 28, 2011	3 months	-	7,500	7,500	-	-	-	-
August 25, 2011	6 months	-	3,500	-	3,500	3,439	0.85	0.91
June 2, 2011	6 months	-	100,000	100,000	-	-	-	-
September 22, 2011	6 months	-	12,000	10,000	2,000	1,948	0.48	0.52
October 20, 2011	3 months	-	8,000	-	8,000	7,969	1.96	2.11
November 3, 2011	6 months	-	50,000	50,000	-	-	-	-
November 17, 2011	6 months	-	50,000	50,000	-	-	-	-
November 17, 2011	3 months	-	150,000	150,000	-	-	-	-
December 1, 2011	3 months	-	100,000	-	100,000	98,269	24.21	26.06
Total as at December 31, 2011						111,625	27.50	29.60
Carrying Value as at December 31, 2011 Net unrealised (diminution) / appreciation on re-measurement of investments								
classified as 'financial assets at fair value through profit or loss'						(82)		
Total as at June 30, 2011					102,439			

### 4.3 Term Finance Certificates and Sukuks

		Num	ber of Cretificates		Market value Investment as a percenta			entage of
Name of the investee company	As at July 1, 2011	Purchases during the period	Sale during the period	As at December 31, 2011	as at December 31, 2011	Net assets	Market value of total investments	Issue size
				Rupees in '00	0			
4.3.1 Term finance certificate - listed								
Worldcall Telecom Limited	14,000	-		14,000	34,778	8.57	9.22	3.00
Total as at December 31, 2011					34,778			
Carrying Value as at December 31, 2011 Net unrealised (diminution) / appreciatio of investments classified as 'available for	on on re-measure	ement			35,703			
of intestitients elassified as available for	Suic				(323)			
Total as at June 30, 2011					45,698			
4.3.2 Sukuks								
Eden Housing Limited (note 4.3.4)	20,000	-	-	20,000	43,969	10.83	11.66	3.33
Carrying Value as at December 31, 201					67,500			
Net unrealised (diminution) / appreciation on re-measurement of investments classified as 'available for sale'					(23,531)			
Less:Provision already held					21,757			
Impairment to be recognised in income statement (1,774)								
Total as at December 31, 2011 42,195								
Total as at June 30, 2011								

<sup>4.3.3</sup> All term finance certificates and sukuks have a face value of Rs 5,000 each.

- **4.3.4** This represents investment in privately placed sukuks with a term of five years. The issuer defaulted on payment of principal and profit to certain sukuk holders due to which it was rated as 'Defaulter' by the MUFAP. The management of the Fund as a matter of abundant caution has recognised a provision amounting to Rs 23.531 million against the investment. The income on these sukuks amounting to Rs 2.732 million has also been suspended by the management of the Fund.
- **4.4** The term finance certificates and sukuks held by the Fund are generally secured against hypothecation of stocks and receivables and mortgage of fixed assets of the issuer.

### 5 SINDH SALES TAX ON REMUNERATION OF THE MANAGEMENT COMPANY

During the current period, the provincial government has levied General Sales Tax at the rate of 16% on the remuneration of the Management Company through Sindh Sales Tax on Services Act 2011 effective from July 1, 2011.

### 6 PROVISION FOR WORKERS' WELFARE FUND

The Finance Act, 2008 introduced an amendment to the Workers' Welfare Fund Ordinance, 1971 (WWF Ordinance). As a result of this amendment it may be construed that all Collective Investment Schemes / mutual funds (CISs) whose income exceeds Rs 0.5 million in a tax year, have been brought within the scope of the WWF Ordinance, thus rendering them liable to pay contribution to WWF at the rate of two percent of their accounting or taxable income, whichever is higher. In this regard, a constitutional petition has been filed by certain CISs through their trustees in the Honourable High Court of Sindh ("the Court", "SHC"), challenging the applicability of WWF to the CISs, which is pending adjudication.

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In this respect, a clarification was issued by the Ministry of Labour and Manpower (the Ministry) which stated that mutual funds are not liable to contribute to WWF on the basis of their income. However on December 14, 2010 the Ministry filed its response against the constitutional petition requesting the court to dismiss the petition. According to the legal coursel who is handling the case, there is a contradiction between the aforementioned clarification issued by the Ministry and the response filed by the Ministry in Court.

Subsequent to the year ended June 30, 2011, the Honourable Lahore High Court (LHC) in a constitutional petition relating to the amendments brought in the WWF Ordinance, 1971 through the Finance Act, 2006, and the Finance Act, 2008, has declared the said amendments as unlawful and unconstitutional and struck them down. The Management Company is hopeful that the decision of the LHC, will lend further support to the Constitutional Petition which is pending in the SHC. However, pending the decision of the said constitutional petition, the Management Company, as a matter of abundant caution, has decided to continue to maintain the provision for WWF amounting to Rs1.710 million in this condensed interim financial information.

## 7 CONTINGENCIES AND COMMITMENTS

There were no contingencies and commitments outstanding as at December 31, 2011 and June 30, 2011.

## 8 TAXATION

The income of the Fund is exempt from income tax under clause 99 of Part I of the Second Schedule to the Income Tax Ordinance, 2001, subject to the condition that not less than ninety percent of its accounting income for the year, as reduced by capital gains, whether realised or unrealised, is distributed amongst the unit holders. The Fund has incurred a loss during the current period. Accordingly, no tax liability has been recorded in the current period.

### 9 DETAILS OF NON-COMPLIANT INVESTMENT WITH THE INVESTMENT CRITERIA AS SPECIFIED BY THE SECURITIES AND EXCHANGE COMMISSION OF PAKISTAN

The Securities and Exchange Commission of Pakistan vide circular no. 7 of 2009 dated March 6, 2009 required all Asset Management Companies to classify funds under their management on the basis of categorisation criteria laid down in the circular. The Board has approved the category of the Fund as 'Income Scheme'.

The clause (iv) of the categorisation criteria requires that not more than 15% of the net assets shall be invested in non traded securities including reverse repos, bank deposits, certificates of investments (COI), certificates of musharakas (COM) and anything over 6 months maturity which is not a marketable security. Clause (v) of the categorisation criteria requires that the ratings of any security in the portfolio of the Fund shall not be lower than investment grade. However, as at December 31, 2011, the Fund is in non-compliance with the above-mentioned requirements in respect of the following:

Type of Investment Name of Non-Compliant Investment		Note	Value of investment before provision	Provision held, if any	Value of investment after provision	Percentage of net assets	Percentage of gross assets
			Rupees i	n '000			
Investment in Debt	Agritech Limited	4.1.2	149,876	149,876	-	-	-
securities	Saudi Pak Leasing Company Limited New Allied Electronics Industries	4.1.1	51,530	17,507	34,023	8.38%	8.31%
	(Private) Limited - Sukuk	4.1.3	49,054	49,054	-	-	-
	Eden Housing - Sukuk II	4.3.2	67,500	23,531	43,969	10.83%	10.75%

- 9.1 SECP vide circular no. 16 of 2010 dated July 7, 2010 required that a scheme non-compliant with this requirement should comply with this requirement by December 31, 2010.
- 9.2 At the time of purchase, the above Term Finanace Certificates were in compliance with the circular (i.e. investment grade) and were subsequently downgraded. In case of New Allied Electronics Industries (Private) Limited, Agri Tech Limited, Eden Housing Limited and Saudi Pak Leasing Company Limited, the downgrading has been made due to default in payments of due principal and mark-up.

## 10 TRANSACTIONS WITH CONNECTED PERSONS

- 10.1 Connected persons include NBP Fullerton Asset Management Limited (Formerly National Fullerton Asset Management Limited) being the Management Company, Central Depository Company of Pakistan Limited being the Trustee, National Bank of Pakistan and Alexandra Fund Management Pte. Limited being the sponsors, other collective investment schemes managed by the Management Company and directors and officers of the Management Company.
- **10.2** The transactions with connected persons are in the normal course of business, at contracted rates and terms determined in accordance with market rates.
- **10.3** Remuneration and front end load payable to the Management Company and remuneration payable to the Trustee are determined in accordance with the provisions of the NBFC Regulations and the Trust Deed respectively.

	(Un-Audited Half year ended			d) Quarter ended	
	December 31, 2011	December 31, 2010	December 31, 2011 in '000)	31, 2010	
0.4 Transactions during the period		(Kupees	iii 000)		
NBP Fullerton Asset Management Limited - Management Con	npany				
Management fee expense for the period	4,438	5,323	2,191	5,323	
Sindh sales tax on remuneration of the Management Company	710	-	348	, 	
Front end load	2	2	2	2	
Bonus units issued (Nil units; 2010: 18,681 units)	-	-	-	-	
Units redeemed / transferred out (752,012 units;					
2010: 3,184,713 units)	7,084	31,900	7,084	31,900	
Legal expense paid on behalf of the Fund	-	10	-	-	
Central Depository Company of Pakistan Limited - Trustee					
Remuneration	357	535	166	535	
Custodian charges	3	3	1	3	
MCB Financial Services Limited- Trustee					
Remuneration for the year	12	-	12	-	
Executives of the Management Company					
Units redeemed					
(Nil units; 2010 : 704 units)	-	7	-	7	

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		(Un-Audited)	(Audited)
		December 31 2011	June 30, 2011
		(Rupees	in '000)
10.5	Balances outstanding as at period / year end		
	NBP Fullerton Asset Management Limited - Management Company		
	Management fee payable	717	821
	Sindh sales tax payable on remuneration of the Management Company	115	-
	Investment held by Management Company in the Fund (Nil units; June 30, 2011: 752,012 units)	-	7,303
	Other payables	-	30
	National Bank of Pakistan - Sponsor		
	Balance in current account	4	120
	Central Depository Company of Pakistan Limited - Trustee *		
	Remuneration payable	40	70
	CDC Charges	1	1
	Security deposit	100	100
	MCB Financial Services Limited- Trustee		
	Remuneration payable	12	-
	Security deposit	100	-
	NBP Employees Pension Fund		
	Investment held in the Fund (45,033,858 units; June 30, 2011: 45,033,858)	393,204	437,319
	Executives of the Management Company		
	Investment held in the Fund		
	(1,138 units; June 30, 2011: 1,138 units)	10	11

11 DATE OF AUTHORISATION FOR ISSUE

This condensed interim financial information was authorised for issue on February 17, 2012 by the Board of Directors of the Management Company.

## 12 CORRESPONDING FIGURES

Corresponding figures have been rearranged and reclassified wherever necessary, for the purpose of comparison and better presentation. No significant changes to corresponding figures have been made during the current period except for the following:

Reclassification from component	Reclassification to component	For the half year ended December 31, 2010	For the quarter ended December 31, 2010	
Impairment loss on term finance certificates and sukuks	Net unrealised appreciation on re-measurement of investments classified as 'financial assets at fair value through profit or loss'	60,900	4,379	

### 13 GENERAL

13.1 Figures have been rounded off to the nearest thousand rupees, unless otherwise specified.

# For NBP Fullerton Asset Management Limited (Management Company)

**Chief Executive**