

NAFA INCOME FUND

QUARTERLY REPORT
FOR THE QUARTER ENDED
SEPTEMBER 30, 2008
(UN-AUDITED)



TABLE OF CONTENTS

| DIRECTOR'S REPORT | 91 |
|--|----|
| CONDENSED INTERIM STATEMENT OF ASSETS AND LIABILITIES | 93 |
| CONDENSED INTERIM INCOME STATEMENT | 94 |
| CONDENSED INTERIM DISTRIBUTION STATEMENT | 95 |
| CONDENSED INTERIM STATEMENT OF MOVEMENT IN UNIT HOLDERS' FUNDS | 96 |
| CONDENSED INTERIM CASH FLOW STATEMENT | 97 |
| NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS | 98 |



DIRECTORS' REPORT

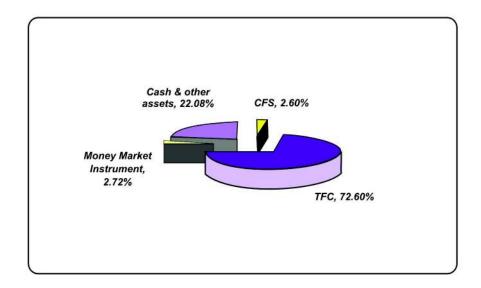
The Board of Directors of National Fullerton Asset Management Limited is pleased to present the unaudited financial statements of NAFA Income Fund for the quarter ended September 30, 2008.

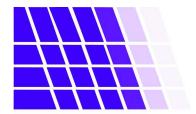
Fund's Performance

Assets under management of NAFA Income Fund have reduced from Rs.1,828 million to Rs.1,470 million during the period i.e. a decline of 19.58%. During this period, Unit Price of NAFA Income Fund has grown from Rs.10.0011 on June 30, 2008 (Ex-Div) to Rs.10.2691 on September 30, 2008, translating into an annualized return of 11.06%.

NAFA Income Fund has earned a total income of Rs.45.80 million during the period. After deducting total expenses of Rs.8.21 million, the net income is Rs.37.59 million, translating into an earning per unit of Rs.0.2680. The asset allocation of NAFA Income Fund as on September 30, 2008 is as follows:

Asset Allocation as on September 30, 2008





Income Distribution

The Board of Directors of the Management Company has approved an interim distribution of 2.67% of par value. After interim distribution, the net asset value per unit will be Rs. 10.0021 on September 30, 2008.

Acknowledgement

The Board takes this opportunity to thank its valued unit-holders for their confidence and trust in the Management Company, and providing the opportunity to serve them. It also offers its sincere gratitude to the Securities & Exchange Commission of Pakistan and State Bank of Pakistan for their patronage and guidance.

The Board also wishes to place on record its appreciation for the hard work, dedication and commitment shown by the staff and the Trustee.

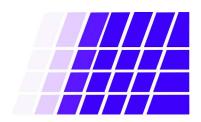
On behalf of the Board of National Fullerton Asset Management Limited

Masood Karim Shaikh, FCA Chairman

Date: October 16, 2008

Place: Karachi.

Dr. Amjad Waheed, CFA Chief Executive



CONDENSED INTERIM STATEMENT OF ASSETS AND LIABILITIES AS AT SEPTEMBER 30, 2008

| AS AT SEPTEMBER 30, A | 2000 | | |
|---|------|---------------|-------------|
| (UN-AUDITED) | | September 30, | June 30, |
| | | 2008 | 2008 |
| | Note | (Rupees | in '000') |
| ASSETS | | | |
| Balances with banks | | 275,305 | 759,564 |
| Investments | 4 | 1,067,004 | 921,423 |
| Loans and receivables | | 40,000 | 50,000 |
| Receivable against Continuous Funding system (CFS) transactions | | 38,215 | 58,656 |
| Dividend and profit receivable | 5 | 46,860 | 41,451 |
| Advances, deposits, prepayments and other receivables | | 8,879 | 6,919 |
| Preliminary expenses and floatation costs | | 4,492 | 4,744 |
| Total assets | | 1,480,755 | 1,842,757 |
| LIABILITIES | | | |
| Accrued expenses and other liabilities | 6 | 1,139 | 1,809 |
| Payable on redemption of units | | 20 | 3,333 |
| Payable to National Fullerton Asset Management Limited | | | |
| -Management Company | | 8,524 | 8,742 |
| Payable to Central Depository Company of Pakistan | | | |
| Limited -Trustee | | 201 | 251 |
| Payable to Securities and Exchange Commission | | | |
| of Pakistan - Annual fee | | 1,095 | 705 |
| Total liabilities | | 10,979 | 14,840 |
| Net assets | | 1,469,776 | 1,827,917 |
| | | | |
| Unit Holders' Funds (as per statement attached) | | 1,469,776 | 1,827,917 |
| | | | |
| Number of units in issue | | 143,125,578 | 179,019,887 |
| Net asset value per unit | | 10.2691 | 10.2107 |
| | | | |

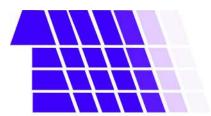
The annexed notes form an integral part of these condensed interim financial statements.

For National Fullerton Asset Management Limited (Management Company)

Dr. Amjad Waheed, CFA Chief Executive Masood Karim Shaikh, FCA Chairman

Quarterly Report 2008

93



CONDENSED INTERIM INCOME STATEMENT FOR THE QUARTER ENDED SEPTEMBER 30, 2008 (UN-AUDITED)

Quarter Ended September '30, 2008 (Rupees in '000')

Note

| Income | | |
|---|------------|---------|
| Profit on bank deposits | | 11,848 |
| Income from Continuous Funding System (CFS) transactions | | 4,619 |
| Income from TFC and Sukuk bonds | | 33,432 |
| Income from clean placements and COIs | | 136 |
| Unrealized loss on investments at fair value through profit or loss - net | 2 | (2,059) |
| Total income | | 47,976 |
| Expenses | | 8 |
| Remuneration of National Fullerton Asset Management Limited | | |
| Management Company | | 5,840 |
| Remuneration of Central Depository Company of Pakistan Limited - Trustee | | 641 |
| Brokerage | | 110 |
| Annual fee - Securities and Exchange Commission of Pakistan | | 389 |
| Annual listing fee | | 8 |
| Settlement and bank charges | | 779 |
| Others | | 107 |
| Auditors' remuneration | | 90 |
| Amortization of preliminary expenses and floatation costs | | 252 |
| Total expenses | | 8,216 |
| Net income from operating activities | 2 <u>2</u> | 39,760 |
| Element of income and capital gains included in prices | | |
| of units issued less those in units redeemed | | (2,167) |
| Net income for the period | _ | 37,593 |
| Earnings per unit | 8 | |

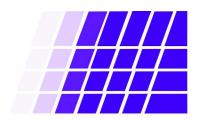
The annexed notes form an integral part of these condensed interim financial statements.

For National Fullerton Asset Management Limited (Management Company)

Dr. Amjad Waheed, CFA Chief Executive

Masood Karim Shaikh, FCA Chairman

Quarterly Report 2008



CONDENSED INTERIM DISTRIBUTION STATEMENT FOR THE QUARTER ENDED SEPTEMBER 30, 2008 (UN-AUDITED)

| | Quarter Ended September '30, 2008 (Rupees in '000') |
|--|--|
| Undistributed income brought forward | 37,719 |
| Distribution: Bonus issue at the rate of 2.10% for the year ended June 30, 2008 (declared on July 3, 2008) - Bonus units - Cash Distribution | (31,331) (6,191) |
| Element of income / (loss) and capital gains / (losses) included in prices of units sold less those in units repurchased - amount representing income / (losses) that form part of the unit holders' funds | (43) |
| Net income for the period | 37,593 |
| Undistributed income carried forward | 37,747 |

The annexed notes form an integral part of these condensed interim financial statements.

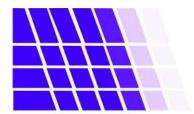
For National Fullerton Asset Management Limited (Management Company)

Dr. Amjad Waheed, CFA Chief Executive

Masood Karim Shaikh, FCA Chairman

Quarterly Report 2008

95



CONDENSED INTERIM STATEMENT OF MOVEMENT IN UNIT HOLDERS' FUNDS FOR THE QUARTER ENDED SEPTEMBER 30, 2008 (UN-AUDITED) Quarter Ended

September '30, 2008

(Rupees in '000')

| Net assets at the beginning of the period | 1,827,917 |
|---|---------------------|
| Issue of 42,839,077 units including 3,132,743 bonus units. | 400,859 |
| Redemption of 78,733,386 units | (793,399) |
| | (392,540) |
| Final Distribution for the year ended June 30, 2008: 2.10% | 31,331 |
| Element of income and capital gains included in | |
| prices of units issued less those in units redeemed | |
| - amount representing accrued (income) / loss and | |
| capital (gains) / losses - transferred to Income Statement | 2,167 |
| - amount representing (income) / losses that form part of the unit holders' funds | |
| - transferred to Distribution Statement | 2,210 |
| Net unrealized appreciation in the value of investments | 2,210 |
| classified as 'available for sale' | 830 |
| Net unrealized appreciation in the value of investments | (2,059) |
| classified as 'financial assets at fair value through profit or loss' | |
| Other income | 39,652 |
| Net income for the period | 37,593 |
| Distribution: | |
| Final distribution for the year ended June 30, 2008: 2.10% | (0.10) |
| - Cash Distribution - Bonus units | (6,191) (31,331) |
| Donas unto | (01,001) |
| Element of income / (loss) and capital gains / (losses) included | |
| in prices of units sold less those in units repurchased - amount | (40) |
| representing income / (losses) that form part of the unit holders' funds | (43) |
| Net assets as at the end of the period | 1,469,776 |
| | |

The annexed notes form an integral part of these condensed interim financial statements.

For National Fullerton Asset Management Limited (Management Company)

Dr. Amjad Waheed, CFA Chief Executive Masood Karim Shaikh, FCA Chairman

Quarterly Report 2008



CONDENSED INTERIM CASH FLOW STATEMENT FOR THE QUARTER ENDED SEPTEMBER 30, 2008 (UN-AUDITED)

| | Quarter Ended September '30, 2008 (Rupees in '000') |
|---|--|
| CASH FLOW FROM OPERATING ACTIVITIES Net income for the period | 37,593 |
| Adjustments | |
| Unrealized gain on investments at fair value through profit or loss - net Amortization of preliminary expenses and floatation costs Element of income and capital gains included in | 2,059 252 |
| of units issued less those in units redeemed | 2,167 4,478 |
| (Increase) / decrease in assets Investments | (146,810) |
| Loans and receivables | 10,000 |
| Receivable against Continuous Funding System (CFS) transactions Dividend and profit receivable | 20,441 (5,409) |
| Advances, deposits, prepayments and other receivables | (1,960) |
| Increase / (decrease) in liabilities Accrued expenses and other liabilities | (670) |
| Payable on redemption of units | (3,313) |
| Payable to National Fullerton Asset Management Limited Payable to Central Depository Company of Pakistan Limited | (218) (50) |
| Payable to Securities and Exchange Commission of Pakistan - Annual fee | 390 |
| | (3,861) |
| Net cash outflow on operating activities | (85,528) |
| CASH FLOW FROM FINANCING ACTIVITIES | 100.050 |
| Receipts from issue of units Payments on redemption of units | 400,859 (793,399) |
| Distribution paid | (6,191) (398,731) |
| Net increase in cash and cash equivalents during the period | (484,259) |
| Opening balance of cash and cash equivalents | 759,564 |
| Cash and cash equivalents as at September 30, 2007 | 275,305 |

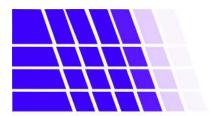
The annexed notes form an integral part of these condensed interim financial statements.

For National Fullerton Asset Management Limited (Management Company)

Dr. Amjad Waheed, CFA Chief Executive Masood Karim Shaikh, FCA Chairman

Quarterly Report 2008

97



NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS FOR THE QUARTER ENDED SEPTEMBER 30, 2008 (UN-AUDITED)

1. LEGAL STATUS AND NATURE OF BUSINESS

The NAFA Income Fund (NIF) was established under a Trust Deed executed between National Fullerton Asset Management Limited (NAFA) as Management Company and Central Depository Company of Pakistan Limited (CDC) as Trustee. The Trust Deed was executed on January 03, 2008 and was authorized by the Securities and Exchange Commission of Pakistan (SECP) on January 29, 2008 in accordance with the Non-Banking Finance Companies and Notified Entities Regaulations 2007.

NIF is an open-ended mutual fund and is listed on the Lahore Stock Exchange. Units are offered for public subscription on a continuous basis. The units are transferable and can be redeemed by surrendering them to the Fund.

The core objective of the Fund is to earn a competitive rate of return while preserving capital to the extent possible by investing in liquid assets. The fund will comprise of investments of various investments horizons with the significant amount invested in short term investments for the purpose of maintaing liquidity.

2. STATEMENT OF COMPLIANCE

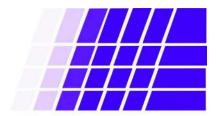
These financial statements have been prepared in accordance with the requirements of International Accounting Standards-34 (IAS-34) "Interim Financial Reporting", Non Banking Finance Companies and Notified Entities Regulations 2007 (The NBFC Regulations and directives issued by SECP). These financial statements are un-audited.

3. ACCOUNTING POLICIES

The accounting policies adopted for the preparation of the financial statements for the quarter ended September 30, 2008 are same as those applied in the preparation of the annual audited financial statements for the year ended June 30, 2008.

| | | September 30, 2008 (Un-audited) | June 30, 2008 (Audited) |
|-----|---|---------------------------------------|-------------------------------|
| 4. | INVESTMENTS | (Rupees i | |
| 4.1 | At fair value through profit or loss - held for trading | | |
| | Term Finance Certificates - listed | 279,450 | 131,245 |
| | Term Finance Certificates - unlisted | 400,065 | 401,360 |
| | Sukuk bonds | 50,290 | 50,335 |
| 4.2 | Available for sale investments | | |
| | Term Finance Certificates - unlisted | 120,000 | 120,000 |
| | Sukuk bonds | 100,830 | 100,000 |
| | Commercial Papers | 116,369 | 118,483 |
| | | 1,067,004 | 921,423 |

0 4 1 00



4.1 At fair value through profit or loss

| | | Number of | Market value | Percentage of | | |
|---|-----------------------|-----------------------------------|-------------------------------|--------------------------------|--|--|
| Name of the investee company | As at July 1, 2008 | Purchases during the period | Sales during the period | As at September 30, 2008 | as at September 30, 2008 (Rs. in "000") | investments in relation to net assets of the Fund |
| Term finance certificate - listed | | | | | | |
| Engro Chemicals Pakistan Limited | 10,000 | 24 | 2 | 10,000 | 50,305 | 3.42% |
| NIB Bank Limited | 1,000 | | 1 | 1,000 | 4,978 | 0.34% |
| Saudi Pak Leasing | 15,000 | - | - | 15,000 | 75,637 | 5.15% |
| United Bank Limited | (*) | 65,000 | 35,00 | 0 30,000 | 148,530 | 10.11% |
| | | | | | 279,450 | |
| Term finance certificate - unlisted | | | | | | |
| Engro Chemicals Pakistan Limited | 20,000 | 73 | | 20,000 | 100,680 | 6.85% |
| Pak American Fertilizer Limited | 30,000 | * | | 30,000 | 150,015 | 10.21% |
| Pakistan Mobile Communication (Private) Limited | 30,000 | 40 | | 30,000 | 149,370 | 10.16% |
| | | | | | 400,065 | |
| Sukuk bonds | | | | | | |
| New Allied Electronics Industries (Private) Limited | 10,000 | | 12 | 10,000 | 50,290 | 3.42% |
| | | | | | 50,290 | |
| | | | | | 729,805 | |
| Cost of investments as at September | 30, 2008 | | | | 731,864 | |

Fair value of listed Term Finance Certificates classified as investments at fair value through profit or loss is determined using rates notified by Mutual Funds Association of Pakistan.

All Term Finance Certificates have a face value of Rs 5,000 each.

4.2 Term Finance Certificates and Sukuk bonds - Available for sale

| | Number of certificates | | | | Market value | Percentage of |
|-------------------------------------|------------------------|-----------------------------------|-------------------------------|--------------------------------|--|--|
| Name of the investee company | As at July 1, 2008 | Purchases during the period | Sales during the period | As at September 30, 2008 | as at September 30, 2008 (Rs. in "000") | investments in relation to net assets of the Fund |
| Term finance certificate - unlisted | | | | | | |
| World Call Telecom - Pre IPO | 24,000 | * | e | - 24,000 | 120,000 120,000 | 8.16% |
| Sukuk bonds | | | | | | |
| Eden Housing | 20,000 | (1 4) | 5 | 20,000 | 100,830 100,830 | 6.86% |
| Cost of investments as at Septemb | er 30, 2008 | | | | 220,000 | |

All Term Finance Certificates have a face value of Rs 5,000 each.

| 1 | | Number of | certificates | | Market value as at September 30, 2008 (Rs. in "000") | Percentage of |
|--|-----------------------|-----------------------------------|-------------------------------|--------------------------------|--|--|
| Name of the investee company | As at July 1, 2008 | Purchases during the period | Sales during the period | As at September 30, 2008 | | investments in relation to net assets of the Fund |
| Commercial paper | | | | | | |
| Azgard Nine Limited | 15,000 | - | | - 15,000 | 68,866 | 4.69% |
| IGI Insurance Limited | 10,000 | - | | - 10,000 | 47,503 | 3.23% |
| | | | | | 116,369 | |
| Cost of investment - as at Septemb | er 30, 2008 | | | | 116,369 | |
| | | | | | September 30, 2008 (Rupees | June 30, 2008 s in '000') |
| 5. Dividend & Profit Receivable | | | | | | |
| Income accrued on Continuous Fundi | ng System (CFS | S) transactions | | | 404 | 684 |
| Profit on savings & term deposit according | | , | | | 5,033 | 14,273 |
| ncome accrued on Term Finance Cer | | | | | 40,704 | 25,210 |
| Income accrued on Money Market Ins | truments | | | | 44 | 1,284 |
| Exposure deposit receivable | | | | | 675 | - |
| | | | | | 46,860 | 41,451 |
| 6. ACCRUED EXPENSES AND OTH | IER LIABILITIE | s | | | | |
| Auditors' remuneration | | | | | 80 | 182 |
| Settlement charges payable | | | | | 220 | 76 |
| Vithholding tax payable | | | | | 7 | 291 |
| Bank Charges Payable | | | | | 15 | 6 |
| | | | | | ₩. | 27 |
| NCCPL fee payable | | | | | | |
| NCCPL fee payable Payable to brokers | | | | | 702 | 1,227 |
| NCCPL fee payable Payable to brokers Listing Fee Payable Printing Charges Payable | | | | | 702 8 107 | 1,227 - - |

7. TRANSACTIONS WITH CONNECTED PERSONS/RELATED PARTIES

Connected persons include National Fullerton Asset Management Limited being the Management Company and National Bank of Pakistan, NIB Bank Limited and Alexandra Fund Management Pte. Limited being the Sponsors.

The transactions with connected persons are in the normal course of business, at contracted rates and terms determined in accordance with market norms.

| | Quarter Ended September 30,2008 (Rupees in '000") |
|--|---|
| 7.1 Amount of transactions during the period | 200 Table # 1 |
| National Fullerton Asset Management Limited - Management Company | |
| Management fee expense for the period . | 5,840 |
| Bonus units issued - 209,576 units | 2,096 |
| NIB Bank Ltd Sponsor | |
| Profit on bank deposits | 2,234 |
| Dr. Amjad Waheed (Chief Executive) | |
| Bonus units issued - 616 units | 6 |
| Other Executives of the Management Co. | 921 |
| Bonus units issued - 169 units | 2 |
| Units issued / transferred in - 174,426 units | 1,763 93 |
| Units redeemed / transferred out - 9,217 units | 93 |
| NAFA Provident Fund | |
| Units issued / transferred in (248,337 units) | 2,545 |
| CDC Trustee NAFA MULTI ASSET FUND | 1702 |
| Bonus units issued - 115,666 units | 1,157 |
| Units redeemed / transferred out - 5,634,702 units TFCs sold | 56,402 175,000 |
| TPUS SUID | 175,000 |
| CDC Trustee NAFA CASH FUND | |
| Bonus units issued - 154,910 units | 1,549 |
| Units redeemed / transferred out - 7,546,476 units | 75,613 |
| | As at |
| | September |
| | 30,2008 |
| 7.2 Amounts outstanding as at year end | (Rupees in '000") |
| Which are build shalled in an extraction of the companies | |
| National Fullerton Asset Management Ltd. Investment held in the Fund (10,209,577 units) | 104,843 |
| National Bank of Pakistan - Sponsor | 200 |
| Balances in current accounts | 123 |
| NIB Bank Ltd Sponsor | 04 000 |
| Balances in savings accounts | 21,923 |
| Profit receivable on bank deposits | 1,416 |
| Chief Executive Officer Investment held in the Fund (30,016 units) | 308 |
| Executives of the Management Company | |
| Investment held in the Fund (171,438 units) | 1,761 |
| NAFA Provident Fund | |
| Investment held in the Fund (248,337 units) | 2,550 |
| | |



8. Earnings Per Unit

Earnings per unit (EPU) for the three months ended September 30, 2008 has not been disclosed as in the opinion of the management determination of weighted average units for calculating EPU is not practicable.

9. DATE OF AUTHORIZATION FOR ISSUE

These financials statements were authorized for issue on October 16, 2008 by the Board of Directors of the Management Company.

10. GENERAL

Figures have been rounded off to the nearest rupee.

Since the Fund commenced its operation on March 31, 2008, the comparative figures for corresponding quarter of last year are not available in respect of Income Statement, Statement of Movement in Unit Holders' Fund and Cash Flow Statement.

For National Fullerton Asset Management Limited (Management Company)

Dr. Amjad Waheed, CFA Chief Executive Masood Karim Shaikh, FCA Chairman

102

Quarterly Report 2008