

QUARTERLY REPORT SEPTEMBER 30

2014



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Joint - Venture Partners

MISSION STATEMENT

To rank in the top quartile in performance of

NAFA FUNDS

relative to the competition, and to consistently offer

Superior risk-adjusted returns to investors.

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FUND'S INFORMATION

Management Company

NBP Fullerton Asset Management Limited - Management Company

Board of Directors of the Management Company

Mr. Nausherwan Adil Chairman

Dr. Amjad Waheed Chief Executive Officer

Mr. Wah Geok Sum Director
Mr. Koh Boon San Director
Mr. Kamal Amir Chinoy Director
Mr. Shehryar Faruque Director
Mr. Aamir Sattar Director
Mr. Abdul Hadi Palekar Director

Company Secretary & CFO of the Management Company

Mr. Muhammad Murtaza Ali

Audit & Risk Committee

Mr. Shehryar Faruque Chairman Mr. Koh Boon San Member Mr. Aamir Sattar Member

Human Resource Committee

Mr. Nausherwan Adil Chairman Mr. Wah Geok Sum Member Mr. Kamal Amir Chinoy Member

Trustee

Central Depository Company of Pakistan Limited (CDC) CDC House, 99-B, Block "B" S.M.C.H.S., Main Shahra-e-Faisal, Karachi.

Bankers to the Fund

Askari Bank Limited

Bank Alfalah Limited

NIB Bank Limited

National Bank of Pakistan

Allied Bank Limited

Faysal Bank Limited

MCB Bank Limited

Bank Al Habib Limited

Habib Bank Limited

Al Baraka Islamic Bank Limited

The Bank of Punjab Limited

Burj Bank Limited

Summit Bank Limited

Sindh Bank Limited

United Bank Limited

IS Bank Limited

Standard Chartered Bank (Pakistan) Limited

Auditors

A.F. Ferguson & Co. Chartered Accountants State Life Building No. 1-C I.I. Chundrigar Road, P.O.Box 4716 Karachi.

Legal Advisor

M/s Jooma Law Associates 205, E.I. Lines, Dr. Daudpota Road, Karachi.

Head Office:

7th Floor Clifton Diamond Building, Block No. 4, Scheme No. 5, Clifton Karachi. UAN: 111-111NFA (111-111-632), (Toll Free): 0800-20001, Fax: (021) 35825329

Lahore Office:

7-Noon Avenue, Canal Bank, Muslim Town, Lahore. UAN: 042-111-111-632 Fax: 92-42-35861095

Website: www.nafafunds.com

Islamabad Office:

Plot No. 395, 396 Industrial Area, I-9/3 Islamabad. UAN: 051-111-111-632 Phone: 051-2514987 Fax: 051-4859031

Peshawar Office:

1st Floor, Haji Tehmas Centre, Near KFC, Tehkal Payan University Road, Peshawar. Phone: 92-91-5711784, 5711782 Fax: 92-91-5211780

Multan Office:

NBP City Branch, Hussain-a-Gahi, Multan. Phone No: 061-4502204 Fax No: 061-4502203

DIRECTORS' REPORT

The Board of Directors of NBP Fullerton Asset Management Limited is pleased to present the unaudited financial statements of NAFA Financial Sector Income Fund (NFSIF) for the quarter ended September 30, 2014.

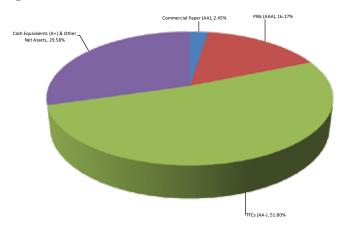
Fund's Performance

The size of NAFA Financial Sector Income Fund has declined from Rs. 2,177 million to Rs. 2,013 million during the quarter, i.e. a decline of 7.53%. During the quarter, the unit price of the Fund has increased from Rs. 10.1404 on June 30, 2014 to Rs. 10.3824 on September 30, 2014, thus showing an annualized return of 9.47% as compared to its Benchmark (70% 6 month KIBOR & 30% average 3 month deposit rates of A & above rated banks) annualized return of 9.33% for the same period.

The Fund is unique as it invests a minimum of 70% of its assets in financial sector (mainly banks) debt securities, instruments or deposits. Minimum entity / instrument rating of debt securities are AA-. This minimizes credit risk and at the same time enhances the liquidity of the Fund. Duration of the Fund cannot be more than one year. This minimizes interest rate or pricing risk. The Fund invests 25% of its assets in less than 90 days T-Bills or saving accounts with banks, which further enhances the liquidity profile of the Fund

On the corporate debt sphere, trading activity in TFCs remained skewed towards high quality issues, especially those belonging to the financial sector. During the quarter under review, The State Bank of Pakistan kept the Policy Rate unchanged at 10% despite abatement in inflationary pressures. All TFCs in the Fund are floating rate linked to KIBOR with six month coupon resetting period. Therefore, they carry a relatively low interest rate risk as any increase in interest rates will increase the coupon income of the TFC portfolio. The Government continued its stance of borrowing through long-term PIBs as corroborated by surge in outstanding stock of PIBs from 3,223.5 billion on June 30, 2014 to Rs. 3,457.6 billion on 30th September 2014.

The Fund has earned total income of Rs.62.17 million during the period. After deducting expenses of Rs.13.05 million, the net income is Rs.49.12 million. The below chart presents the asset allocation and the weighted average credit rating of each of the sub-asset classes of NFSIF.



Acknowledgement

The Board takes this opportunity to thank its valued unit-holders for their confidence and trust in the Management Company, and providing the opportunity to serve them. It also offers its sincere gratitude to the Securities & Exchange Commission of Pakistan and State Bank of Pakistan for their patronage and guidance.

The Board also wishes to place on record its appreciation for the hard work, dedication and commitment shown by the staff and the Trustee.

On behalf of the Board of NBP Fullerton Asset Management Limited

Chief Executive Director

Date: October 30, 2014

Place: Karachi.

CONDENSED INTERIM STATEMENT OF ASSETS AND LIABILITIES AS AT SEPTEMBER 30, 2014

| | Note | (Un-audited) September 30, 2014 | (Audited) June 30, 2014 | | |
|--|--------|---|---|--|--|
| ASSETS | | (Rupees | in '000) | | |
| Balances with banks Investments Profit receivable Preliminary expenses and floatation costs Security deposit Receivable against sale of units Prepayments and other receivables Total assets | 4 5 | 594,431 1,417,493 43,511 453 100 61 71 2,056,120 | 1,411,420 1,690,433 59,488 507 100 - 173 3,162,121 | | |
| LIABILITIES | | | | | |
| Payable to the Management Company Payable to Central Depository Company of Pakistan Limited - Trustee Payable to the Securities and Exchange Commission of Pakistan Payable against redemption of units Accrued expenses and other liabilities Total liabilities | 6 | 14,125 212 394 10,308 18,024 43,063 | 10,813 260 2,891 954,532 16,589 985,085 | | |
| NET ASSETS | | 2,013,057 | 2,177,036 | | |
| Unit holders' fund (as per statement attached) | | 2,013,057 | 2,177,036 | | |
| CONTINGENCIES AND COMMITMENTS | 9` | Number of Units | | | |
| Number of units in issue | | 193,890,470 | 214,688,472 | | |
| | | Rupe | Rupees | | |
| Net asset value per unit | | 10.3824 | 10.1404 | | |
| | | | | | |

The annexed notes 1 to 13 form an integral part of these condensed interim financial statements.

For NBP Fullerton Asset Management Limited (Management Company)

CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME FOR THE QUARTER ENDED SEPTEMBER 30, 2014 (UN-AUDITED)

Quarter ended

Quarter ended

| | Note | September 30, 2014 | September 30, 2013 |
|---|------|-----------------------|-----------------------|
| INCOME | | (Rupees i | in '000) |
| Capital gain on sale of investments - net | | 777 | 73 |
| Income from term finance certificates and commercial papers | | 36,425 | 48,858 |
| Income from government securities | | 8,793 | 4,530 |
| Income on bank and term deposit receipts | | 14,980 | 61,869 |
| Income on money market placements | | - 1 | 816 |
| Income from certificate of investments | | _ | 6,680 |
| Net unrealised appreciation in the value of investments classified as | | | ,,,,,, |
| financial assets at fair value through profit or loss' | | 1,195 | 1,941 |
| Total income | | 62,170 | 124,767 |
| THE LOTS | | | |
| EXPENSES | | | |
| Remuneration of the Management Company | | 7,870 | 18,862 |
| Sindh sales tax on remuneration of the Management Company | | 1,461 | 3,018 |
| Federal excise duties on remuneration of the Management Company | | 1,259 | 3,018 |
| Remuneration of the Trustee | | 660 | 1,283 |
| Annual fee - Securities and Exchange Commission of Pakistan | | 394 | 943 |
| Securities transaction cost | | 31 | 26 |
| Settlement and bank charges | | 142 | 190 |
| Annual listing fee | | 10 | 10 |
| Auditors' remuneration | | 126 | 121 |
| Fund's Rating fee | | 43 | 50 |
| Amortisation of preliminary expenses and floatation costs | | 55 | 55 |
| Total expenses | | 12,051 | 27,576 |
| Net income from operating activities | | 50,119 | 97,191 |
| Provision for workers' welfare fund | 8 | (1,002) | (1,944) |
| Net income for the period before taxation | | 49,117 | 95,247 |
| Taxation | 10 | - | - |
| Net income for the period after taxation | | 49,117 | 95,247 |
| Earnings per unit | 7 | | |

The annexed notes 1 to 13 form an integral part of these condensed interim financial statements.

For NBP Fullerton Asset Management Limited (Management Company)

CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME FOR THE QUARTER ENDED SEPTEMBER 30, 2014 (UN-AUDITED)

| | Quarter ended September 30, 2014 | Quarter ended September 30, 2013 |
|---|--|--|
| | | Rupees |
| Net income for the period after taxation | 49,117 | 95,247 |
| Other comprehensive income for the period | - | - |
| Total comprehensive income for the period | 49,117 | 95,247 |

The annexed notes 1 to 13 form an integral part of these condensed interim financial statements.

For NBP Fullerton Asset Management Limited (Management Company)

CONDENSED INTERIM DISTRIBUTION STATEMENT FOR THE QUARTER ENDED SEPTEMBER 30, 2014 (UN-AUDITED)

| | Quarter ended September 30, 2014 | Quarter ended September 30, 2013 |
|--|--|--|
| | | Rupees |
| Accumulated income brought forward - Realised income - Unrealised income | 88,333 (13,458) 74,875 | 104,392 2,382 106,774 |
| Net income for the period after taxation | 49,117 | 95,247 |
| Element of (loss) / Income and Capital (losses) / gains included in the prices of units issued less those in units redeemed Final distribution for the year ended June 30, 2014: Nil (June 30, 2013: 0.1010%) | (2,228) | (776) |
| Bonus unitsCash distribution | - | (2,463) (2,438) |
| Undistributed income carried forward | 121,764 | 196,344 |
| Undistributed income comprising of : | | |
| Realised incomeUnrealised income | 120,569 1,195 121,764 | 194,403 1,941 196,344 |

The annexed notes 1 to 13 form an integral part of these condensed interim financial statements.

For NBP Fullerton Asset Management Limited (Management Company)

CONDENSED INTERIM STATEMENT OF MOVEMENT IN UNIT HOLDERS' FUND FOR THE QUARTER ENDED SEPTEMBER 30, 2014 (UN-AUDITED)

| | Quarter ended September 30, 2014 | Quarter ended September 30, 2013 |
|--|--|--|
| | R | upees |
| Net assets at the beginning of the period | 2,177,036 | 4,962,334 |
| Issue of 7,062,071 units (2013: 44,049,413 units) | 72,525 | 456,880 |
| Redemption of 27,860,073 units (2013: 50,169,409 units) | (285,621) | (520,491) |
| Final distribution for the year ended June 30, 2014: Nil (June 30, 2013 : 0.1010%) | (=10,000) | - |
| - Bonus distribution; issue of Nil bonus units (2013: 239,518 units) | - | 2,463 |
| Element of (loss) / income and capital (losses) / gains included in prices of units issued less those in units redeemed | 2,228 | 776 |
| Net unrealised appreciation on re-measurement of investments classified as 'financial assets at fair value through profit or loss' | 1,195 | 1,941 |
| Capital gain on sale of investments - net | 777 | 73 |
| Other operating income Net income for the period | 47,145 49,117 | 93,233 95,247 |
| Final distribution for the year ended June 30, 2014: Nil (June 30, 2013 : 0.1010%) | | |
| - Bonus units - Cash distribution | - - | (2,463) (2,438) |
| Element of (loss) / income and capital (losses) / gains included in prices of units issued less those in units redeemed | (2,228) | (776) |
| Net assets as at the end of the period | 2,013,057 | 4,991,532 |
| | | |

The annexed notes 1 to 13 form an integral part of these condensed interim financial statements.

For NBP Fullerton Asset Management Limited (Management Company)

CONDENSED INTERIM CASH FLOW STATEMENT (UN-AUDITED) FOR THE QUARTER ENDED SEPTEMBER 30, 2014

| | Quarter ended September 30, 2014 | Quarter ended September 30, 2013 |
|---|--|--|
| | R | Rupees |
| CASH FLOW FROM OPERATING ACTIVITIES | | |
| Net income for the period before taxation | 49,117 | 95,247 |
| Adjustments: | | |
| Net unrealised appreciation on re-measurement of investments classified | /4 40W | |
| as 'financial assets at fair value through profit or loss' | (1,195) | (1,941) |
| Amortisation of preliminary expenses and floatation costs | <u>55</u> 47,977 | 93,361 |
| Decrease / (increase) in assets | 47,377 | 93,301 |
| Investments | 274,134 | 1,317,677 |
| Profit receivable | 15,977 | 15,514 |
| Receivable against sale of units | (61) | 961,449 |
| Prepayments and other receivables | 102 | 45 |
| In annual in Rubillation | 290,152 | 2,294,685 |
| Increase in liabilities Payable to the Management Company | 3,312 | 3,674 |
| Payable to the Trustee | (48) | 67 |
| Payable to the Securities and Exchange Commission of Pakistan | (2,497) | (1,833) |
| Accrued expenses and other liabilities | 1,435 | 2,018 |
| | 2,202 | 3,925 |
| Net cash used in operating activities | 340,331 | 2,391,971 |
| CASH FLOW FROM FINANCING ACTIVITIES | | |
| Receipts from issue of units | 72,525 | 456,880 |
| Payment on redemption of units | (1,229,845) | (513,545) |
| Cash distribution | - | (2,438) |
| Net cash (outflow) / inflow from financing activities | (1,157,320) | (59,103) |
| Net increase in cash and cash equivalents during the period | (816,989) | 2,332,868 |
| Cash and cash equivalents at the beginning of the period | 1,411,420 | 1,321,210 |
| Cash and cash equivalents as at the end of the period | 594,431 | 3,654,078 |
| | | |

The annexed notes 1 to 13 form an integral part of these condensed interim financial statements.

For NBP Fullerton Asset Management Limited (Management Company)

NOTES TO AND FORMING PART OF THE CONDENSED INTERIM FINANCIAL STATEMENTS FOR THE QUARTER ENDED SEPTEMBER 30, 2014 (UN-AUDITED)

1 LEGAL STATUS AND NATURE OF BUSINESS

NAFA Financial Sector Income Fund (the Fund) was established under a Trust Deed executed between NBP Fullerton Asset Management Limited (NAFA) as the Management Company and Central Depository Company of Pakistan Limited (CDC) as Trustee. The Trust Deed was executed on July 28, 2011 and was approved by the Securities and Exchange Commission of Pakistan (SECP) on August 16, 2011 under the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003 (NBFC Rules).

The Management Company of the Fund has been licensed to act as an Asset Management Company under the NBFC Rules through a certificate of registration issued by SECP. The registered office of the Management Company is situated at 7th floor, Clifton Diamond Building, Block 4, Scheme no. 5, Clifton, Karachi. The Management Company is a member of the Mutual Fund Association of Pakistan (MUFAP).

The Fund is an open-ended mutual fund and is listed on the Lahore Stock Exchange. Units are offered for public subscription on a continuous basis. The units of the Fund are transferable and can be redeemed by surrendering these to the Fund. The Fund is categorized as an Open-End "Income Scheme" as per the criteria laid down by SECP for categorisation of Collective Investment Schemes (CIS).

The core objective of the Fund is to provide income enhancement and preservation of capital by investing in prime quality Financial Sector TFCs / Sukuks, Bank deposits and short-term money market instruments.

The Pakistan Credit Rating Agency (PACRA) has assigned stability rating of A+(f) to the Fund and an asset manager rating of AM2 to the Management Company.

Title of the assets of the Fund is held in the name of Central Depository Company of Pakistan Limited as Trustee of the Fund.

2 STATEMENT OF COMPLIANCE

These condensed interim financial statements have been prepared in accordance with approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of such International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board as are notified under the Companies Ordinance, 1984, the requirements of the Trust Deed, the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003 (the NBFC Rules), the Non-Banking Finance Companies and Notified Entities Regulations, 2007 (the NBFC Regulations) and directives issued by the Securities and Exchange Commission of Pakistan (SECP). Wherever the requirements of the Trust Deed, the NBFC Rules, the NBFC Regulations or directives issued by SECP differ with the requirements of IFRS, the requirements of the Trust Deed, the NBFC Rules, the NBFC Regulations or the directives issued by SECP prevail. The disclosures made in these condensed interim financial statements have, however, been limited based on the requirements of the International Accounting Standard 34: 'Interim Financial Reporting'.

The directors of the asset management company declare that condensed interim financial statements give a true and fair view of the fund

3 ACCOUNTING POLICIES

The accounting policies adopted for the preparation of the condensed financial statements for the quarter ended September 30, 2014 are same as those applied in the preparation of annual audited financial statements for the year ended June 30, 2014.

| | | Note | (Un-Audited) September 30, 2014 | (Audited) June 30, 2014 |
|---|--|-------------------|---------------------------------------|-------------------------------|
| 4 | INVESTMENTS | | Rupees in | '000 |
| | At fair value through profit or loss - held for trading Investment in term finance certificates - listed Investment in term finance certificates - unlisted Investment in government securities - Pakistan Investment Bonds | 4.1 4.2 4.3 | 551,672 491,045 325,516 | 568,230 591,677 482,685 |
| | Loans and receivables Investment in commercial papers | 4.4 | 49,260 | 47,841 |
| | | | 1,417,493 | 1,690,433 |

Term finance certificates - listed

All term finance certificates have a face value of Rs. 5,000 each unless stated otherwise

| | | Number of cert | tificates / bonds | | Market value | Investment as a precentage of | | |
|--|---------------------------|-----------------------------------|---|--------------------------------|--------------------------------|-------------------------------|---|------------|
| Name of the investee company | As at July 01, 2014 | Purchases during the period | Sales / Matured during the period | As at September 30, 2014 | as at September 30, 2014 | Net assets | Market value of total investments | Issue Size |
| | | | | | Rupees in '000 | | % | |
| Term finance certificates - listed | | | | | | | | |
| Allied Bank Limited - I | 4,400 | - | - | 4,400 | 5,491 | 0.27 | 0.39 | 0.88 |
| Allied Bank Limited II | 13,000 | - | - | 13,000 | 63,460 | 3.15 | 4.48 | 2.17 |
| Askari Bank Limited - III | 30,336 | - | - | 30,336 | 151,501 | 7.53 | 10.69 | 5.06 |
| Bank Al-Habib Limited -II | 1,077 | - | - | 1,077 | 2,692 | 0.13 | 0.19 | 0.36 |
| Faysal Bank Limited - III | 59,000 | - | - | 59,000 | 303,371 | 15.07 | 21.40 | 9.83 |
| Pak Libya Holding Company (Pvt) Limited | 10,000 | - | - | 10,000 | 25,157 | 1.25 | 1.77 | 5.00 |
| United Bank Limited -III | 3,900 | - | 3,900 | · - | | - | - | - |
| | | | | 117,813 | 551,672 | 27.40 | 38.92 | |
| Carrying Value as at September 30, 2014 Net unrealised diminution on re-measurem | nent of investm | ents | | | 553,959 | | | • |

classified as 'financial assets at fair value through profit or loss'

(2,287)

Term finance certificates - unlisted

All term finance certificates have a face value of Rs. 5.000 each unless stated otherwise

| | | Number of certificates / bonds | | | Market value | Investment a | s a precentage of | |
|---------------------------------------|---------------------------|-----------------------------------|---|--------------------------------|--------------------------------|--------------|---|------------|
| Name of the investee company | As at July 01, 2014 | Purchases during the period | Sales / Matured during the period | As at September 30, 2014 | as at September 30, 2014 | Net assets | Market value of total investments | Issue Size |
| | | | | | Rupees in '000 | | · % | |
| Term finance certificates - unlisted | | | | | | | | |
| Bank Alfalah Limited - IV | 70,200 | - | 2,800 | 67,400 | 351,110 | 17.44 | 24.77 | 7.02 |
| Askari Bank Limited - IV | 44 | - | - | 44 | 45,464 | 2.26 | 3.21 | 0.02 |
| Bank Alfalah Limited - IV FX | 11,500 | - | 11,500 | - | - | - | - | - |
| Standard Chartered Bank | 10,000 | - | - | 10,000 | 49,472 | 2.46 | 3.49 | 2.50 |
| Pakistan Mobile Communication Limited | 14,420 | - | 14,420 | - | _ | - | - | - |
| Hascol Petroleum limited | 9,000 | - | - | 9,000 | 45,000 | 2.24 | 3.17 | 10 |
| | | | | 86,444 | 491,045 | 24.39 | 34.64 | |

Carrying Value as at September 30, 2014

Net unrealised appreciation on re-measurement of investments classified as 'financial assets at fair value through profit or loss' 488.253 2,792

Government securities

Pakistan Investment Bonds

| | | | Face value | | | Market Value | Investment a | s a percentage of |
|------------------------|--------------------|------------------------|--------------------------------|---|-----------------------------|-----------------|--------------|---|
| Issue date | Tenor | As at July 01, 2014 | Purchases during the period | Sales / matured during the period | As at September 30, 2014 | as at September | Net assets | Market value of total investments |
| 27-Mar-14 | 2.,,,,,,,,,, | 175,000 | | 175,000 | • | Rupees in '000 | | % |
| 27-Mar-14 27-Mar-14 | 3 years 5 years | 40,000 | - | 173,000 | 40.000 | 38,640 | 1.92 | 2.73 |
| 24-Apr-14 | 3 years | 125,000 | | 125,000 | 40,000 | 30,040 | 1.52 | 2.73 |
| 22-May-14 | 3 years | 150,000 | | 150,000 | | | | |
| 11-Jul-14 | 5 years | 130,000 | 50,000 | 130,000 | 50,000 | 48,300 | 2.40 | 3.41 |
| 13-Aug-14 | 3 years | _ | 200,000 | 60,000 | 140,000 | 136,329 | 6.77 | 9.62 |
| 29-Aug-14 | 3 years | _ | 50,000 | - | 50,000 | 48,689 | 2.42 | 3.43 |
| 11-Sep-14 | 3 years | - | 15,000 | _ | 15,000 | 14,607 | 0.73 | 1.03 |
| 22-Sep-14 | 3 years | _ | 40,000 | _ | 40,000 | 38,951 | 1.93 | 2.75 |
| | , , | | , | | , | 325,516 | 16.17 | 22.96 |

Carrying Value as at September 30, 2014

Net unrealised appreciation on re-measurement of investments classified as 'financial assets at fair value through profit or loss' 324,826

690

4.4 Name of issuer Maturity date Purchase Price As at September 30, 2014

PAIR Investment Company Limited 18-Nov-14 47,224 49,260

This Commercial paper having a face value of Rs 50 million has been issued at discount and is being amortised over a period of 180 days.

| | Note | (Un-Audited) September 30, 2014 | (Audited) June 30, 2014 |
|--|------|--|---|
| 5 PROFIT RECEIVABLE | | Rupees in | ייייי 000' ח |
| Profit receivable on bank deposits Profit receivable on term finance certificates Profit receivable on government securities | | 53 35,592 7,866 | 2,517 32,158 24,813 |
| 6 ACCRUED EXPENSES AND OTHER LIABILITIES | | 43,511 | 59,488 |
| Auditors' remuneration Provision for Workers' Welfare Fund Brokerage Printing charges Legal fee Settlement and bank charges Withholding tax payable Others | 8 | 484 16,290 43 150 50 215 782 10 | 357 15,287 20 150 50 66 659 |

7 EARNINGS PER UNIT

Earnings per unit (EPU) for the period ended September 30, 2014 has not been disclosed as in the opinion of the management, determination of weighted average units for calculating EPU is not practicable.

8 PROVISION FOR WORKERS' WELFARE FUND

The Finance Act, 2008 introduced an amendment to the Workers' Welfare Fund Ordinance, 1971 (WWF Ordinance). As a result of this amendment it may be construed that all Collective Investment Schemes / mutual funds (CISs) whose income exceeds Rs. 0.5 million in a tax year, have been brought within the scope of the WWF Ordinance, thus rendering them liable to pay contribution to WWF at the rate of two percent of their accounting or taxable income, whichever is higher. In this connection, a constitutional petition has been filed by certain CISs through their trustees in the Honourable High Court of Sindh (the Court), challenging the applicability of WWF to the CISs, which is pending adjudication.

During the year ended June 30, 2011, a clarification was issued by the Ministry of Labour and Manpower (the Ministry) which stated that mutual funds are not liable to contribute to WWF on the basis of their income. However, on December 14, 2010, the Ministry filed its response against the constitutional petition requesting the Court to dismiss the petition. According to the legal counsel who is handling the case there is a contradiction between the aforementioned clarification issued by the Ministry and the response filed by the Ministry in the Court.

During the year ended June 30, 2012, the Honourable Lahore High Court (LHC) in a Constitutional Petition relating to the amendments brought in the WWF Ordinance, 1971 through the Finance Act, 2006 and the Finance Act, 2008, had declared the said amendments as unlawful and unconstitutional. In March 2013, a larger bench of the Honourable Sindh High Court (SHC) passed an order declaring that the amendments introduced in the WWF Ordinance, 1971 through the Finance Act, 2006 and the Finance Act, 2008 do not suffer from any constitutional or legal infirmity. However, the Honourable High Court of Sindh has not addressed the other amendments made in the WWF Ordinance 1971 about applicability of WWF to the CISs which is still pending before the Court.

In a recent judgment, the Peshawar High Court (PHC) has also held these amendments to be ultra vires as they lacked the essential mandate to be introduced and passed through the Money Bill under the Constitution. Without prejudice to the above, the Management Company of the Fund, as a matter of abundant caution, has decided to retain the provision for WWF amounting to Rs 16.290 million including Rs 1 million for the current year (2014: 15.287 million) in these financial statements. Had the provision not been made the net asset value per unit / return of the Fund would have been higher by Re. 0.0840 per unit.

CONTINGENCIES AND COMMITMENTS

There were no contingencies and commitments outstanding as at September 30, 2014 (June 30, 2014: Nil).

10 TAXATION

The income of the Fund is exempt from income tax under clause 99 of Part I of the Second Schedule to the Income Tax Ordinance, 2001 subject to the condition that not less than 90 percent of its accounting income for the year, as reduced by capital gains, whether realised or unrealised, is distributed amongst the unit holders. The Fund has not recorded a provision for taxation in respect of income relating to the current period as the Management Company has distributed the required minimum percentage of the Fund's accounting income for the period as reduced by capital gains (whether realised or unrealised) to its unit holders.

11 TRANSACTIONS WITH CONNECTED PERSONS

- 11.1 Connected persons include NBP Fullerton Asset Management Limited being the Management Company, Central Depository Company of Pakistan Limited being the Trustee, National Bank of Pakistan (NBP), and Alexandra Fund Management Pte. Limited being the sponsors, NAFA Provident Fund Trust being the employee contribution plan of the Management Company, other collective investment schemes managed by the Management Company and directors and officers of the Management Company.
- 11.2 The transactions with connected persons are in the normal course of business, at contracted rates and terms determined in accordance with market rates.
- 11.3 Remuneration and front end load payable to the Management Company and remuneration payable to the Trustee are determined in accordance with the provisions of the NBFC Regulations and the Trust Deed respectively.

(Un-Audited)

(Un-Audited)

| | | For the quarter ended September 30, | For the quarter ended September 30, 2013 | |
|------|--|-------------------------------------|--|--|
| | | Rupees in '000 | | |
| 11.4 | Details of the transactions with connected persons are as follows: | | | |
| | NBP Fullerton Asset Management Limited - Management Company Remuneration of the Management Company Sindh sales tax on remuneration of the Management Company Federal excise duties on remuneration of the Management Company Front end load | 7,870 1,461 1,259 195 | 18,862 3,018 3,018 848 | |
| | Alexandra Fund Management Pte. Limited - Sponsor Bonus of Nil units issued during the period (2013 :11,345 units) | - | - | |
| | National Bank of Pakistan TBill purchased from sponsor Dividend paid to sponsor TDR purchased from sponsor | - - - | 1,358,125 2,438 500,000 | |
| | Central Depository Company of Pakistan Limited - Trustee Remuneration of the Trustee Settlement charges | 660 51 | 1,283 50 | |
| | Employees of the Management Company Bonus of Nil units issued during the period (2013: 496 units) 82,561 Units issued / transferred in during the period (2013: 857,958 units) 82,087 Units redeemed / transferred out during the period (2013: 821,143 units) | - 849 839 | 8932 8539 | |
| | Chief Financial Officer Bonus of Nil units issued during the period (2013: 19 units) Nil Units issued / transferred in during the period (2013: 181,291 units) Nil Units redeemed / transferred out during the period (2013: 964 units) | - - - | 1887 10 | |
| | NAFA Income Opportunity Fund Sale of Pakistan Investment Bond | 207,600 | - | |
| | Summit Bank Limited Bank Profit | - | 135 | |
| | | | | |

(Un-Audited)

As at

September 30,

As at June 30,

2014

| | 2014 | |
|--|---------|---------|
| | Rupees | in '000 |
| 11.5 Balances outstanding as at period end | | |
| NBP Fullerton Asset Management Limited - Management Company | | |
| Preliminary expenses and floatation costs paid by Management Company on | | |
| behalf of the Fund | 1,092 | 1,092 |
| Rating fee paid by the Management Company on behalf of the Fund | 52 | 52 |
| Sales load and transfer load payable to the Managment Company | 368 | 391 |
| Security deposit with Central Depository Company of Pakistan Limited given by the Management Company on behalf of the Fund | 100 | 100 |
| Management remuneration payable | 2,518 | 594 |
| Sindh Sales Tax payable on Management Company's remuneration | 499 | 200 |
| Federal Excise Duties on Management Company's remuneration | 9,496 | 8,384 |
| Central Depository Company of Pakistan Limited - Trustee | | |
| Remuneration payable | 212 | 260 |
| Security deposit | 100 | 100 |
| National Bank of Pakistan - Sponsor | | |
| Investment held by the sponsor in the Fund 68,882,766 (June 30 2014: 68,882,766 units) | | 698,499 |
| Balance in current account | 1,653 | 1,241 |
| Employees of the Management Company | | |
| Investment held in the Fund 371,622 units (June 30 2014: 371,147 units) | 3,858 | 3,764 |
| Muhammad Murtaza Ali - Company Secretary / CFO | | |
| Units held: 80,311 units (June 30 2014: 80,311 units) | 834 | 814 |
| Habib Metropolitan Bank Limited | | |
| Units held: 20,151,328 units (June 30 2014: 23,561,078 units) | 209,219 | 238,919 |
| Summit Bank Limited | | |
| Bank balance | 1,238 | 1,624 |

12 DATE OF AUTHORISATION FOR ISSUE

This condensed interim financial information was authorised for issue on 30 October, 2014 by the Board of Directors of the Management Company.

13 GENERAL

13.1 Figures have been rounded off to the nearest thousand rupees, unless otherwise specified.

For NBP Fullerton Asset Management Limited (Management Company)



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