



NBP Fullerton
Asset Management Ltd.

A Subsidiary of
National Bank of Pakistan

**NAFA STOCK FUND** 

# QUARTERLY REPORT March 31 2017



Your investments & "NAFA" grow together



Joint - Venture Partners

## MISSION STATEMENT

To rank in the top quartile in performance of

## **NAFA FUNDS**

relative to the competition,
and to consistently offer
Superior risk-adjusted returns to investors.

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#### **FUND'S INFORMATION**

#### Management Company

#### NBP Fullerton Asset Management Limited - Management Company

## Board of Directors of the Management Company

Mr. Nausherwan Adil Chairman

Dr. Amjad Waheed Chief Executive Officer

Mr. Aamir Sattar Director
Mr. Abdul Hadi Palekar Director
Mr. Foo Chiah Shiung (Kelvin Foo) Director
Mr. Lui Mang Yin (Martin Lui) Director
Mr. Kamal Amir Chinoy Director
Mr. Shehryar Faruque Director
Mr. Humayun Bashir Director

## Company Secretary & COO

Mr. Muhammad Murtaza Ali

#### Chief Financial Officer

Mr. Khalid Mehmood

#### Audit & Risk Committee

Mr. Shehryar Faruque Chairman Mr. Foo Chiah Shiung (Kelvin Foo) Member Mr. Aamir Sattar Member

## **Human Resource and Remuneration Committee**

Mr. Kamal Amir Chinoy Chairman
Mr. Lui Mang Yin (Martin Lui) Member
Mr. Abdul Hadi Palekar Member

#### Trustee

Central Depository Company of Pakistan Limited (CDC)

CDC House, 99-B, Block "B" S.M.C.H.S.,

Main Shahra-e-Faisal, Karachi.

#### Bankers to the Fund

Allied Bank Limited

Askari Bank Limited

Summit Bank Limited Bank Alfalah Limited

Bank Alfalan Limited

Bank Al-Habib Limited

Faysal Bank Limited

Habib Bank Limited Habib Metropolitan Bank Limited

MCB Bank Limited

National Bank of Pakistan

NIB Bank Limited

Silk Bank Limited

Soneri Bank Limited

The Bank of Punjab

United Bank Limited

Dubai Islamic Bank Pakistan Limited

Sindh Bank Limited

JS Bank Limited

Zarai Taraqiati Bank Limited

Bankislami Pakistan Limited

Al Baraka Islamic Bank Limited

#### Auditors

KPMG Taseer Hadi & Co. Chartered Accountants Sheikh Sultan Trust Building No.02 Beaumont Road, Karachi - 75530, Pakistan.

#### Legal Advisor

M/s Jooma Law Associates 205, E.I. Lines, Dr. Daudpota Road, Karachi.

#### Head Office:

7th Floor Clifton Diamond Building, Block No. 4, Scheme No. 5, Clifton Karachi. UAN: 111-111NFA (111-111-632), (Toll Free): 0800-20001, Fax: (021) 35825329 Website: www.nafafunds.com

#### Lahore Office:

7-Noon Avenue, Canal Bank, Muslim Town, Lahore. UAN: 042-111-111-632 Fax: 92-42-35861095

### Islamabad Office:

Plot No. 395, 396 Industrial Area, I-9/3 Islamabad. UAN: 051-111-111-632 Phone: 051-2514987 Fax: 051-4859031

## Peshawar Office:

Opposite Gul Haji Plaza, 2nd Floor National Bank Building University Road Peshawar, UAN: 091-111 111 632 (nfa) Fax: 091-5703202

#### Multan Office:

NBP City Branch, Hussain-a-Gahi, Multan. Phone No: 061-4502204 Fax No: 061-4502203

## **DIRECTORS' REPORT**

The Board of Directors of NBP Fullerton Asset Management Limited is pleased to present the unaudited financial statements of NAFA Stock Fund (NSF) for the period ended March 31, 2017.

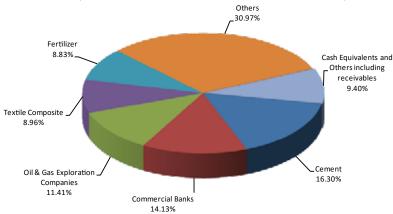
#### Fund's Performance

The Fund size of NAFA Stock Fund has increased from Rs.7,939 million to Rs.16,421 million during the period, i.e. an increase of 107%. During the period, the unit price of NAFA Stock Fund (NSF) has increased from Rs. 13.2076 on June 30, 2016 to Rs. 17.9060 on March 31, 2017, thus showing an increase of 35.57%. The Benchmark for the same period increased by 22.87%. Thus, the Fund has outperformed its Benchmark by 12.70% during the period under review. Since inception the NAV of the Fund has increased from Rs.2.9682 (Ex-Div) on January 19, 2007 to Rs.17.9060 on March 31, 2017, thus showing an increase of 503.25%. During the said period, the Benchmark increased by 131.83%, translating into outperformance of 371.42%. This performance is net of management fee and all other expenses.

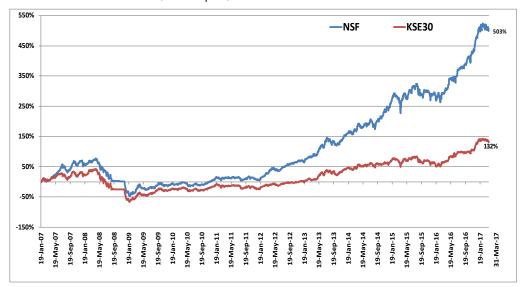
After lackluster stock market performance in FY16, the stock market bounced back sharply in 9MFY17, delivering impressive return of 27.5%. It is however worthwhile to note that most of the gains were made during 1HFY17 in which the benchmark KSE-100 index surged by 26.5%. Favorable macroeconomic indicators such as modest inflation, record low interest rates, all time high forex reserves coupled with reclassification of PSX into MSCI emerging market index from frontier market underpinned the strong run-up in the market during 1HFY17. Though the market carried on its momentum entering into 3QFY17 as KSE-100 index crested at all time high level of 50,192 on 26th January, the market remained quite jittery in the subsequent period. Rising political uncertainty unnerved the investors, triggering panic sell-off by the investors. Rising risks to the external account from widening current account deficit and stagnating foreign remittances further soured the investors' sentiments.

Engineering, Chemicals, Autos, Oil & Gas Marketing Companies and Textiles delivered superior returns during 9MFY17, while Fertilizers, E&Ps, Pharmaceuticals and Power sector underperformed the market during the period. Foreign investors remained large net sellers with outflows of USD483 million during the aforesaid period. On the local side, Mutual Funds remained the main net buyers taking fresh equity exposure worth USD419 million absorbing most of the foreign selling. Other than Mutual Funds, Insurance and other Companies also remained net buyers investing USD152 million and USD131 million , respectively. Amongst the local investors, Banks/DFIs significantly liquidated their equity position worth USD181 million

The Fund has earned total income of Rs. 4,679.907 million during the period. After accounting for expenses of Rs. 371.262 million, the net income is Rs. 4,308.645 million. The asset allocation of the Fund as on March 31, 2017 is as follows:



## NSF Performance versus Benchmark (Since Inception)



## Acknowledgement

The Board takes this opportunity to thank its valued unit-holders for their confidence and trust in the Management Company, and providing the opportunity to serve them. It also offers its sincere gratitude to the Securities & Exchange Commission of Pakistan and State Bank of Pakistan for their patronage and guidance.

The Board also wishes to place on record its appreciation for the hard work, dedication and commitment shown by the staff and the Trustee.

On behalf of the Board of NBP Fullerton Asset Management Limited

Chief Executive Director

Date: April 28, 2017 Place: Karachi.

## ڈائریکٹرز رپورٹ

NBP فلرٹن ایسیٹ منجنٹ لمیٹٹر کے بورڈ آف ڈائر کیٹر زبصدِ مسرت 31 مارچ 2017 موقتم ہونے والی مدّت کے لیے NAFA اٹاک فنڈ (NSF) کے غیر آ ڈٹ شدہ مالیاتی گوشوارے پیش کرتے ہیں۔

## فنڈ کی پرفارمنس

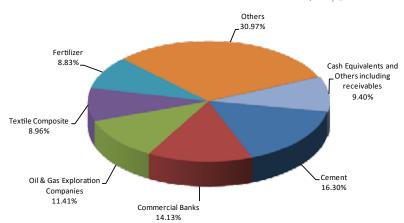
اس مدّت کے دوران NAFA اطاک فنڈ (NSF) کا فنڈ سائز 7,939 ملین روپے سے بڑھ کر16,421 ملین روپے ہوگیا ہے، یعنی «107 اضافہ۔اس مدّت کے دوران NAFA کے یوٹ کی قیمت 35.70 ہون 2016ء کو 33.2076 روپے سے بڑھ کر311ء کو 2017ء کو 12.70 ہونے 2016ء کو 35.57 کا اضافہ ہوا۔اس مدّت کے دوران بین گئی ارک میں 12.70 ہوں کو کھائی۔ اپنے قیام ہوا۔اس طرح فنڈ نے زیر فور مدّت کے دوران اپنے نئی ارک سے 12.70 ہم کا رکردگی دکھائی۔ اپنے قیام 19 جنوری 2007ء کو 19.9060 ہوگئی ہے، لینی 19 جنوری 19.9060 ہوں کہ اس فنڈ کی 19.9060 ہوں کہ 19 ہوگئی ہے، لینی 19.308 ہوں کہ اضافہ ہوا۔ نیکر وہ المدت کے دوران نئی مارک 131.83 ہوں 131.83 ہوں 131.83 ہوں کا مظاہرہ کیا۔ فنڈ کا بہمنافع منیں اور دیگرا خواجات کے بعد خالص ہے۔

مالی سال 2016ء میں اشاک مارکیٹ کی بے بیتینی کی کیفیت کے بعد مالی سال 2017ء کے نو ماہ میں اشاک مارکیٹ میں خاطرخواہ تیزی آئی ، اور منافع میں % 27.5 کا متاثر کن اضافہ حاصل ہوا۔ تاہم ہے بات قابل قدر ہے کہ زیادہ اضافہ مالی سال 2017ء کی کہیلی ششاہی میں ہوا جس میں 2010 ہائی کس کی معیاری سطح میں اضافہ ہوا۔ کلیاتی معیشت کے شبت اشارے، جیسے معتدل افراطِ زر، شرح سود میں ریکارڈ کی ، اس وقت تک کے سب سے زیادہ زیمبادلہ کے ذخائر تم پاکستان اشاک ایجینج کی اکسال میں دوبارہ شمولیت کی بدولت مالی سال 2017ء کی کہیلی ششاہی میں مارکیٹ میں ایک مستحکم تیزی آنے سے تقویت مطال ہوئی۔ اگر چہالی سال 2017ء کی کہیلی ششاہی میں مارکیٹ میں ایک مستحکم تیزی آنے سے تقویت حاصل ہوئی۔ اگر چہالی سال 2017ء کی تبلیلی ششاہی میں مارکیٹ میں مارکیٹ کی آگر بڑو سے کی رفاز برقر اردری جسکی بناء پر 26 تحضر ماید کا گھراہٹ کا شکارہو کے حسکی بلندتر کی سطح میں انہوں نے تعمیل فروخت کرنے شروع کرد سے کے کرنٹ اکاؤنٹ کے بڑھتے ہوئے خسارے کی وجہ سے بیرونی اکاؤنٹ میں خدشات میں بھی اضافہ ہوا اور جس سے میں انہوں نے تقص فروخت کرنے شروع کرد سے کے کرنٹ اکاؤنٹ کے بڑھتے ہوئے خسارے کی وجہ سے بیرونی اکاؤنٹ میں خدشات میں بھی اضافہ ہوا اور جس سے میں انہوں نے تصویل فروخت کرنے شروع کرد سے کے کرنٹ اکاؤنٹ کے بڑھتے ہوئے خسارے کی وجہ سے بیرونی اکاؤنٹ میں خدشات میں بھی اضافہ ہوا اور بیرون ملک سے ترسیل زر میں بھی طور آئر آئی جس سے سرما ہوگیا۔

انجئیر نگ، کیمیکلز، آٹوز، آئل اینڈ گیس مارکیڈنگ کمپنیوں اور ٹیکٹائل کے شعبہ نے مالی سال 2017ء کے نوماہ میں بہترین منافع دیا جب کہ اس عوصہ میں فرٹلائیر رز، تلاش اور پیداوار کی کمپنیوں، فارماسیوٹیکلز اور پاور کے شعبہ کی کارکردگی معمول ہے بھی کم رہی۔ فدکورہ مدت میں غیر ملکی سرمایہ کاربڑ نے فروخت کنندہ رہاور 483US ملین کی رقم بیراوار کی کمپنیوں، فارماسیوٹیکل فنڈز کے 49US ملین کے قصص کے خریدار رہے جس نے غیر ملکی سرمایہ کاروں کی جانب سے کی گئی فروخت کے اثر کو زاکل کیا۔ میوچکل فنڈز کے علاوہ انشورنس اور دیگر کمپنیاں بھی خالص خریداروں میں شامل رہیں اور انہوں نے بالتر تیب 152 ملین یوالیں ڈالر اور 131 ملین یوالیں ڈالر کی سرمایہ کارک کی۔ مقامی سرمایہ کاروں میں بیک DFIS لیکن یوالیں ڈالر کی سرمایہ کارک کی۔ مقامی سرمایہ کاروں میں بیک DFIS لیکن یوالیں ڈالر کی سرمایہ

فنڈ نے اس مدّت کے دوران4,679.907 ملین روپے کی مجموعی منافع دیا ۔ 371.262 ملین روپے کے اخراجات منہا کرنے کے بعد خالص منافع 4,308.645 ملین روپے ہے۔ 31 مارچ2017 ء کوفنڈ کی ایسیٹ ایلوکیشن درج ذیل ہے:

## NSF كى كاركردگى بمقابلەن فىمارك ( قيام سے اب تك )



## اظهار تشكر

بورڈ اس موقع کا فائدہ اٹھاتے ہوئے منجمنٹ کمپنی پراعتاد ،اعتبار اور خدمت کا موقع فراہم کرنے پراپنے قابل قدر یونٹ ہولڈرز کاشکریہ ادا کرتا ہے۔ یہ سکیورٹیز اینڈ ایجینے کمیشن آف پاکستان اوراسٹیٹ بینک آف پاکستان سے بھی ان کی سر پرستی اور رہنما کی کے لیے پُرخلوص اظہارِ تشکر کرتا ہے۔ بورڈ اپنے اسٹاف اورٹرسٹی کی طرف سے محنت ہگن اور عزم کے مظاہرے پراپنا خراج تحسین بھی ریکارڈ پر لانا جا ہتا ہے۔

> منجانب بوردٌ آف ڈائر یکٹرز NBP فلرٹن ایسیٹ منجمنٹ لمیٹٹر

**ڈائریکٹ**ر

چيف ايگزيکڻيو

بتاریخ 28اپریل2017ء مقام: کراچی

# CONDENSED INTERIM STATEMENT OF ASSETS AND LIABILITIES AS AT MARCH 31, 2017

	Note	31 March 2017 Unaudited	30 June 2016 Audited
		(Rupees	in '000)
Assets Bank balances Investments Dividend and profit receivable Receivable against sale of investments Receivable against conversion of units Advance, deposit and prepayment Total assets	4	1,666,538 14,877,377 84,112 1,430 18,552 7,205	836,997 7,237,065 10,609 - 34,356 2,928 8,121,955
Liabilities Payable to NBP Fullerton Asset Management Limited - Management Company Payable to Central Depository Company of Pakistan Limited - Trustee Payable to Securities and Exchange Commission of Pakistan Payable against purchase of investments - net Payable against conversion of units Payable against redemption of units Accrued expenses and other liabilities Dividend payable Total liabilities Net assets	,	87,604 1,702 9,112 - - 2,112 134,129 - 234,659 16,420,555	56,625 807 5,692 3,868 29,060 - 75,359 11,664 183,075 7,938,880
Unit holders' funds (As per Statement attached)		16,420,555	7,938,880
Contingencies and commitments	6	(Number	of units)
Number of units in issue		917,040,440	601,083,871
		(Rupe	ees)
Net asset value per unit		17.9060	13.2076

The annexed notes 1 to 12 form an integral part of this condensed interim financial information.

For NBP Fullerton Asset Management Limited (Management Company)

Chief Executive Director

# CONDENSED INTERIM INCOME STATEMENT (UNAUDITED) FOR THE NINE MONTHS PERIOD AND QUARTER ENDED MARCH 31, 2017

		Nine Mo	nths Ended	Quarte	r ended
	NI. (.	March 31,		March 31,	March 31,
	Note		2016	2017	2016
Income			Rupees	in '000	
Gain / (loss) on sale of investments - net Dividend Income Profit on bank deposits Reversal of provision for Workers' Welfare Fund	5	641,679 444,243 56,459 47,575	(116,663) 240,911 29,466	345,742 150,425 23,198 47,575	(92,129) 88,880 10,562
Net unrealised appreciation / (diminution) on re-measurement of investments classified as 'financial assets at fair value through profit of Total income / (loss)	or loss'	2,716,149 3,906,105	(133,768) 19,946	(9,183) 557,757	138,710 146,023
Expenses Remuneration of NBP Fullerton Asset Management Limited Management Company Sindh sales tax on remuneration of the Management Company		191,845 24,940	83,810 13,611	82,036 10,665	29,090 4,724
Federal Exercise Duty on Remuneration of Management Company Remuneration to Central Depository Company of Pakistan Limited-Trus Accounting and operational charges to the Management Company Sales Tax on remuneration of the Trustee Annual fee - Securities and Exchange Commission of Pakistan Securities transaction costs Settlement and bank charges Auditors' remuneration Fund rating fee Legal and professional charges	stee	10,343 9,592 1,345 9,112 9,024 1,641 454 120 29	13,410 4,942 2,032 692 3,981 7,462 1,123 452 130	4,348 4,102 566 3,896 3,145 646 148 120	4,655 1,703 1,455 239 1,382 1,700 357 124 45
Annual listing fee Printing charges Selling and marketing expenses Provision for Sindh Workers' Welfare Fund - previous years Total expenses Net income / (loss) from operating activities	9 5	41 32 5,497 19,315 283,330 3,622,775	30 50 - - - - - - - - (111,779)	14 (62) 5,497 19,315 134,453 423,304	10 - - - 45,484 100,539
Element of income and capital gains included in prices of units issued less those in units redeemed - net		773,802	95,122	268,508	18,963
Provision for Sindh Workers' Welfare Fund	5	(87,932)	-	(87,932)	-
Net income / (loss) for the period before taxation		4,308,645	(16,657)	603,880	119,502
Taxation	7				
Net income / (loss) for the period after taxation		4,308,645	(16,657)	603,880	119,502

The annexed notes 1 to 12 form an integral part of this condensed interim financial information.

For NBP Fullerton Asset Management Limited (Management Company)

Chief Executive Director

# CONDENSED STATEMENT OF COMPREHENSIVE INCOME (UNAUDITED) FOR THE NINE MONTHS PERIOD AND QUARTER ENDED MARCH 31, 2017

		Nine Mor	ths Ended	Quarte	r ended
	Note	March 31, 2017	March 31, 2016	March 31, 2017 in '000	March 31, 2016
	-		Rupees	111 000	
Net income / (loss) for the period after taxation		4,308,645	(16,657)	603,880	119,502
Other comprehensive income		-	-	-	-
Total comprehensive income / (loss) for the period		4,308,645	(16,657)	603,880	119,502

The annexed notes 1 to 12 form an integral part of this condensed interim financial information.

For NBP Fullerton Asset Management Limited (Management Company)

**Chief Executive** 

## CONDENSED INTERIM DISTRIBUTION STATEMENT (UNAUDITED) FOR THE NINE MONTHS PERIOD AND QUARTER ENDED MARCH 31, 2017

	Nine Mo	onths Ended	Quarter ended		
_	March 31, 2017	March 31, 2016	March 31, 2017	March 31, 2016	
		Rupee	s in '000		
Undistributed income brought forward comprising of: - Realised income	680,637	621,523	2,195,797	1,038,178	
- Unrealised income / (loss)	535,727 1,216,364	493,834 1,115,357	2,725,332 4,921,129	(272,478) 765,700	
Final cash distribution for the year ended June 30, 2016: Nil (2015: 6.842%)	-	(213,498)	-	-	
Net income / (loss) for the period	4,308,645	(16,657)	603,880	119,502	
Undistributed income carried forward	5,525,009	885,202	5,525,009	885,202	
Undistributed income carried forward comprising of: - realized income - unrealized income / (loss)	2,808,860 2,716,149 5,525,009	1,018,970 (133,768) 885,202	5,534,192 (9,183) 5,525,009	746,492 138,710 885,202	

The annexed notes 1 to 12 form an integral part of this condensed interim financial information.

For NBP Fullerton Asset Management Limited (Management Company)

**Chief Executive** 

## CONDENSED INTERIM STATEMENT OF MOVEMENT IN UNIT HOLDERS' FUNDS (UNAUDITED) FOR THE NINE MONTHS PERIOD AND QUARTER ENDED MARCH 31, 2017

	Nine Mo	nths Ended	Quarter	ended
	March 31,	,	March 31,	March 31,
	2017	2016 Rupees	2017 in '000	2016
		парсез	000	
Net assets at the beginning of the period	7,938,880	4,113,851	15,079,145	5,950,813
Issue of 653,572,944 units (2016: 422,908,510 units) Redemption of 337,616,375 units (2016: 242,653,192 units)	10,499,740	5,426,403 (3,041,884)	2,939,879 (1,933,841)	1,297,339 (1,175,598)
Redemption of 357,616,373 units (2016, 242,633,192 units)	(5,552,908) 4,946,832	2,384,519	1,006,038	121,741
Element of (income) and capital (gains) included in prices of units issued less those in units redeemed - net	(773,802)	(95,122)	(268,508)	(18,963)
Gain / (loss) on sale of investments - net Net unrealised appreciation / (diminution) on re-measurement of	641,679	(116,663)	345,742	(92,129)
investments classified as 'financial assets at fair value through profit or loss' Other net income for period	2,716,149 950,817	(133,768) 233,774	(9,183) 267,321	138,710 72,921
Total comprehensive income / (loss) for the period	4,308,645	(16,657)	603,880	119,502
Final cash distribution for the year ended June 30, 2016: Nil (2015: 6.842%)	-	(213,498)	-	-
Net assets as at the end of the period	16,420,555	6,173,093	16,420,555	6,173,093

The annexed notes 1 to 12 form an integral part of this condensed interim financial information.

For NBP Fullerton Asset Management Limited (Management Company)

**Chief Executive** 

## CONDENSED INTERIM CASH FLOW STATEMENT (UNAUDITED) FOR THE NINE MONTHS PERIOD AND QUARTER ENDED MARCH 31, 2017

	Nine Mo	nths Ended	Quarter ended		
	March 31, 2017	March 31, 2016 Rupees	March 31, 2017 in '000	March 31, 2016	
CASH FLOW FROM OPERATING ACTIVITIES					
Net income / (loss) for the period before taxation	4,308,645	(16,657)	603,880	119,502	
Adjustments Element of (income) and capital (gains) included in prices of units issued less those in units redeemed - net	(773,802)	(95,122)	(268,508)	(18,963)	
Net unrealised (appreciation) / diminution on re-measurement of investments classified as 'financial assets at fair value through profit or loss'	<u>(2,716,149)</u> 818,694	133,768 21,989	9,183 344,555	(138,710) (38,171)	
(Increase) / decrease in assets Investments - net Dividend and profit receivable Receivable against sale of investments Advance, deposit and prepayment	(4,924,163) (73,503) (1,430) (4,277) (5,003,373)	(2,125,364) (53,456) - 139,794 (2,039,026)	(1,174,715) (60,501) (1,430) 13 (1,236,633)	(85,226) (58,936) - (958) (145,120)	
Increase / (decrease) in Liabilities Payable to the Management Company Payable to the Trustee Payable to Securities and Exchange Commission of Pakistan Payable against purchase of investments Accrued expenses and other liabilities	30,979 895 3,420 (3,868) 58,770 90,196	19,009 299 1,226 76,798 (12,385) 84,947	14,659 238 3,896 (13,877) 70,326 75,242	2,578 57 1,382 76,798 (5,829) 74,986	
Net cash (used in) operating activities	(4,094,483)	(1,932,090)	(816,836)	(108,305)	
CASH FLOW FROM FINANCING ACTIVITIES					
Net receipts from issue of units Net payments on redemption of units Distribution paid Net cash generated from financing activities Net increase in cash and cash equivalents during the period	10,515,544 (5,579,856) (11,664) 4,924,024 829,541	5,426,403 (3,041,884) (213,498) 2,171,021 238,931	2,921,327 (1,931,729) - 989,598 172,762	1,297,339 (1,168,570) - 128,769 20,464	
Cash and cash equivalents at the beginning of the period	836,997	394,840	1,493,776	613,307	
Cash and cash equivalents at the end of the period	1,666,538	633,771	1,666,538	633,771	

The annexed notes 1 to 12 form an integral part of this condensed interim financial information.

For NBP Fullerton Asset Management Limited (Management Company)

**Chief Executive** 

## NOTES TO AND FORMING PART OF THE CONDENSED INTERIM FINANCIAL STATEMENTS (UNAUDITED) FOR THE NINE MONTHS PERIOD AND QUARTER ENDED MARCH 31, 2017

#### 1 LEGAL STATUS AND NATURE OF BUSINESS

- 1.1 The NAFA Stock Fund (the Fund) was established under a Trust Deed executed between NBP Fullerton Asset Management Limited, a company incorporated under the Companies Ordinance, 1984, as Management Company and Central Depository Company of Pakistan Limited (CDC), also incorporated under the Companies Ordinance, 1984, as Trustee. The Trust Deed was executed on December 06, 2006 and was authorised by the Securities and Exchange Commission of Pakistan (SECP) on December 20, 2006 in accordance with the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003 (NBFC Rules).
- 1.2 The Management Company of the Fund has been licensed to act as an Asset Management Company under the NBFC Rules through a certificate of registration issued by the SECP. The registered and principal office of the Management Company is situated at 7th floor, Clifton Diamond Building, Block No. 4, Scheme No. 5, Clifton, Karachi. The Management Company is also the member of MUFAP.
- 1.3 The Fund is an open-ended mutual fund categorized as an equity scheme and its units are listed on the Pakistan Stock Exchange. The units of the Fund are offered for public subscription on a continuous basis. These units are transferable and can be redeemed by surrendering them to the Fund.
- 1.4 The core objective of the Fund, is to provide investors with long term capital growth from an actively managed portfolio invested primarily in listed companies in Pakistan.
- 1.5 The Pakistan Credit Rating Agency Limited (PACRA) has assigned an asset manager rating of 'AM1' w.e.f April 21, 2017 to the Management Company.
- 1.6 Title of the assets of the Fund is held in the name of Central Depository Company of Pakistan Limited (CDC) as the trustee of the Fund.

## 2 BASIS OF PREPARATION

## 2.1 Statement Of Compliance

This condensed interim financial information has been prepared in accordance with the approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of such International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board as are notified under the Companies Ordinance, 1984, the requirements of the Trust Deed, the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003 (the NBFC Rules), the Non-Banking Finance Companies and Notified Entities Regulations, 2008 (the NBFC Regulations) and directives issued by the SECP. Wherever the requirements of the Trust Deed, the NBFC Rules, the NBFC Regulations or directives issued by the SECP differ with the requirements of IFRSs, the requirements of the Trust Deed, the NBFC Rules, the NBFC Regulations or the directives issued by SECP prevail.

The disclosures made in this condensed interim financial information have been limited based on the requirements of the International Accounting Standard 34: 'Interim Financial Reporting'. This condensed interim financial information does not include all the information and disclosures required in a full set of financial statements and should be read in conjunction with the annual published financial statements of the Fund for the year ended June 30, 2016.

In compliance with schedule V of the NBFC Regulations the directors of the Management Company hereby declare that this condensed interim financial information gives a true and fair view of the state of the Fund's affairs as at March 31, 2017.

#### 3 SIGNIFICANT ACCOUNTING POLICIES

The accounting policies adopted for the preparation of the condensed interim financial information are the same as those applied in the preparation of the annual audited financial statements for the year ended June 30, 2016.

31 March 2016
Note Unaudited Audited

(Rupees in '000)

4 INVESTMENTS

Financial assets at fair value through profit or loss - held for trading

- Listed equity securities

- Unlisted equity securities

4.1 14,877,377

7,236,098 967 7,237,065

4.1 Investment in listed equity securities

All shares have a nominal face value of Rs.10 each except for the shares of Thal Limited which have a face value of Rs.5.

Name of the investee company	As at July 01, 2016	Purchased during the period	Bonus / right issue during the year	Sold during the period	As at 31 March 2017	Market value / carrying value as at 31 March 2017	Market value as a percentage of net assets	Market value as a percentage of investments	investee
		( Nu	umber of shares	;)		Rupees in '000		%	
OIL AND GAS									
Attock Petroleum Limited	123,850	35,000	-	9,100	149,750	95,060	0.58	0.64	0.18
Attock Refinery Limited	341,700	-	-	146,800	194,900	87,473	0.53	0.59	0.23
Hascol Petroleum Limited	3,042	-	-	-	3,042	912	0.01	0.01	-
Mari Petroleum Company Limited	350,100	99,040	-	-	449,140	682,904	4.16	4.59	0.41
Oil and Gas Development Company Limited	1,929,881	1,016,200	-	216,000	2,730,081	404,898	2.47	2.72	0.06
Pakistan Oilfields Limited	774,930	305,300	-	113,000	967,230	430,466	2.62	2.89	0.41
Pakistan Petroleum Limited	1,790,025	851,800	-	352,500	2,289,325	354,639	2.16	2.38	0.12
Pakistan State Oil Company Limited	1,128,667	519,200	-	427,200	1,220,667	516,977	3.15	3.47	0.45
Shell Pakistan Limited	352,000	248,700	-	3,400	597,300	389,589	2.37	2.62	0.56
Sui Northern Gas Pipelines Limited	-	1,935,000	-	-	1,935,000	276,260	1.68	1.86	0.31
CHEMICALS									
Dawood Hercules Corporation Limited	360,800	229,600	-	-	590,400	78,234	0.48	0.53	0.12
Engro Corporation Limited	1,531,585	1,027,300	-	310,500	2,248,385	827,454	5.02	5.54	0.43
Engro Fertilizers Limited	2,074,500	5,711,500	-	2,908,000	4,878,000	305,656	1.86	2.05	0.37
Fauji Fertilizer Bin Qasim Company Limited	822,500	3,754,500	-	-	4,577,000	239,057	1.46	1.61	0.49
CONSTRUCTION AND MATERIALS									
Akzo Nobel Pakistan Limited	6,300	-	-	-	6,300	1,482	0.01	0.01	0.01
Attock Cement (Pakistan) Limited	922,901	159,600	-	-	1,082,501	368,050	2.24	2.47	0.95
Cherat Cement Company Limited	-	1,115,600	-	-	1,115,600	213,314	1.30	1.43	0.63
D.G. Khan Cement Company Limited	1,609,100	1,638,300	-	646,900	2,600,500	604,356	3.68	4.06	0.59
Fauji Cement Company Limited	4,576,500	860,000	-	-	5,436,500	232,030	1.41	1.56	0.39
Fecto Cement Company Limited	449,000	-	-	192,400	256,600	32,072	0.20	0.22	0.51
Kohat Cement Company Limited	-	717,300	-	30,000	687,300	181,028	1.10	1.22	0.44
Lucky Cement Company Limited	417,733	459,600	-	46,650	830,683	695,606	4.24	4.68	0.26
Maple Leaf Cement Factory Limited	272,500	603,000	-	-	875,500	108,615	0.66	0.73	0.17
Pioneer Cement Limited	1,046,000	1,088,600	-	778,400	1,356,200	193,937	1.18	1.30	0.60
Thatta Cement Company Limited	1,250,000	-	-	200,000	1,050,000	46,830	0.29	0.31	1.05
GENERAL INDUSTIALS									
Cherat Packaging Limited.	180,974	-	-	52,900	128,074	37,971	0.23	0.26	0.43
Thal Limited*	397,889	-	-	89,400	308,489	163,499	1.00	1.10	0.38
Tri-Pack Films Limited	59,224	-	-	59,200	24	6	-	-	-
AUTOMOBILE AND PARTS									
Baluchistan Wheels Limited	87,000	-	-	-	87,000	10,018	0.06	0.07	0.65
Indus Motor Company Limited	214,170	39,800	-	24,000	229,970	366,011	2.23	2.46	0.29
PHARMA AND BIO TECH									
Abbot Laboratories (Pakistan) Limited	36,900	157,000	-	30,000	163,900	153,991	0.94	1.04	0.17
GlaxoSmithKline (Pakistan) Limited	52,000	-	-	50,000	2,000	451	-	-	-
GlaxoSmithKline Consumer Healthcare Pakistan Limited	15,600	-	-	-	15,600	1,358	0.01	0.01	0.02
The Searle Company Limited	270	27,200	2,789	-	30,259	19,121	0.12	0.13	0.02
FORESTRY (PAPER AND BOARD)									
FURESTRT (FAFER AND BUARD)									

Name of the investee company	As at July 01, 2016	Purchased during the period	Bonus / right issue during the year	Sold during the period	As at 31 March 2017	Market value / carrying value as at 31 March 2017	Market value as a percentage of net assets	Market value as a percentage of investments	Market val as a Percent of paid-u capital of t investee compan
		( Nu	mber of shares	;)		Rupees in '000		%	
INDUSTRIAL METALS AND MINING									
Amreli Steels Limited	-	1,178,500	-	-	1,178,500	111,899	0.68	0.75	0.40
International Industries Limited	3,088,000	853,400	-	2,511,200	1,430,200	346,809	2.11	2.33	1.19
International Steel Limited	8,049,500	11,000	-	6,720,500	1,340,000	172,780	1.05	1.16	0.31
TPL Properties Limited	-	2,000,000	-	-	2,000,000	18,400	0.11	0.12	0.96
ENGINEERING									
K.S.B Pumps Limited	6,000	-	-	-	6,000	2,271	0.01	0.02	0.05
Millat Tractors	-	442,100	-	3,750	438,350	577,048	3.51	3.88	0.99
Mughal Iron and Steel Industries Limited	1,318,250	-	-	445,000	873,250	123,154	0.75	0.83	0.69
PERSONAL GOODS									
Azgard Nine Limited (Non-voting)	806,400	-	-	-	806,400	5,645	0.03	0.04	14.60
Gul Ahmed Textile Mills Limited	_	4,621,000	924,200	-	5,545,200	209,793	1.28	1.41	1.87
Kohinoor Textile Mills Limited	2,894,500	1,260,500	-	-	4,155,000	465,318	2.83	3.13	1.47
Nishat Chunian Limited	446,300	4,187,500	-	-	4,633,800	280,669	1.71	1.89	1.93
Nishat Mills Limited	3,030,400	609,900	-	455,000	3,185,300	526,212	3.20	3.54	0.91
Sapphire Fibres Limited	82,300	-	-	82,260	40	40	-	-	-
FOOD & PERSONAL CARE PRODUCTS									
Al-Shaheer Corporation Limited	1,256,750	585,500	235,538	-	2,077,788	97,240	0.59	0.65	1.46
Engro Foods Limited	-	855,000	-	604,500	250,500	40,691	0.25	0.27	0.03
Shezan International Limited	36,700	-	-	5,400	31,300	12,837	0.08	0.09	0.39
FIXED LINE TELECOMMUNICATION									
Pakistan Telecommunication Company Limited	3,280,000	1,622,000	-	4,902,000	-	-	-	-	-
ELECTRICITY									
Kot Addu Power Company Limited	2,241,500	1,564,000	_	1,168,000	2.637.500	211,554	1.29	1.42	0.30
Saif Power Limited	998,500	.,		487,500	511,000	16,771	0.10	0.11	0.13
The Hub Power Company Limited	1,076,166	737,500	-		1,793,666	235,078	1.43	1.58	0.16
COMMERCIAL BANKS									
Allied Bank Limited	1,342,401	3,157,500		_	4,499,901	422,991	2.58	2.84	0.39
Bank Al-falah Limited	3,838,500	-		3,838,500	-,,				-
Bank Al-Habib Limited	3,652,650	1,553,000		1,413,000	3,792,650	203,096	1.24	1.37	0.34
Faysal Bank Limited	38,075	.,555,000	3,808	-,113,000	41,883	838	0.01	0.01	0.5
Habib Bank Limited	1,195,263	1,281,900	5,000		2,477,163	667,868	4.07	4.49	0.17
MCB Bank Limited	574,700	1,889,200	_	_	2,463,900	560,291	3.41	3.77	0.22
Meezan Bank Limited	252	.,,			252	18	-	-	-
Silkbank Limited	4,250,000			_	4,250,000	7,055	0.04	0.05	0.05
United Bank Limited	1,280,440	874,400	-	142,500	2,012,340	458,069	2.79	3.08	0.16
INSURANCE									
Pakistan Reinsurance Company limited	-	2,211,000	-	992,000	1,219,000	62,779	0.38	0.42	0.41
EQUITY INVESTMENT INSTRUMENTS									
Sindh Modaraba	1,337,000	-		-	1,337,000	8,022	0.05	0.05	2.97
TECHNOLOGY HARDWARE AND EQUIPMENT									
Avanceon Limited	1,663,000	_		730,000	933,000	51,222	0.31	0.34	0.88
System Limited	869,500	549,500	-	13,500	1,405,500	117,430	0.72	0.79	1.27
HOUSEHOLD GOODS									
Tariq Glass Industries Limited	1,787,000	-	-	-	1,787,000	211,152	1.29	1.42	2.43
INDUSTRIAL TRANSPORTATION									
Pakistan National Shipping Corporation Limited	519,100	-	-	13,700	505,400	88,617	0.54	0.60	0.38
CABLE AND ELECTRIC GOODS									
Pak Elektron Limited	958,625	2,307,500	-	457,000	2,809,125	258,720	1.58	1.74	0.56
						14,877,377	90.60	100.00	

4.1.1 Investments include shares with market value of Rs. 204.80 million (30 June 2016: Rs. 103.65 million) which have been pledged with National Clearing Company of Pakistan Limited for guaranteeing settlement of the Fund's trades in accordance with Circular number 11 dated October 23, 2007 issued by the Securities and Exchange Commission of Pakistan.

4.1.2 The Finance Act, 2014 has brought amendments in the Income Tax Ordinance, 2001 whereby the bonus shares received by the shareholder are to be treated as income and a tax at the rate of 5 percent is to be applied on value of bonus shares determined on the basis of day end price on the first day of closure of books. The tax is to be collected at source by the company declaring bonus shares which shall be considered as final discharge of tax liability on such income. However, the Management Company of the Fund jointly with other asset management companies and Mutual Funds Association of Pakistan, has led a petition in Honorable Sindh High Court to declare the amendments brought in Income Tax Ordinance, 2001 with reference to tax on bonus shares for collective investment schemes as null and void and not applicable on the mutual funds based on the premise of exemption given to mutual funds under clause 47B and 99 of Second Schedule of Income Tax Ordinance, 2001. The Honorable Sindh High Court has granted stay order till the final outcome of the case. Accordingly, the investee company(s) has withheld the shares equivalent to 5% of bonus announcement amounting to Rs. 7.67 million (30 June 2016: 3.63 million) and not deposited in CDC account of department of Income Tax.

#### 5 PROVISION FOR SINDH WORKERS' WELFARE FUND

The Finance Act, 2008 introduced amendments to the Workers' Welfare Fund (WWF) Ordinance, 1971 whereby the definition of industrial establishment was extended. The amendments were challenged at various levels and conflicting judgments were rendered by the Lahore High Court, Sindh High Court and Peshawar High Court. The Honourable Supreme Court of Pakistan vide its judgment dated November 10, 2016, has upheld the view of Lahore High Court and decided that WWF is not a tax and hence the amendments introduced through Finance Act, 2008 are ultra-vires to the Constitution. The Federal Board of Revenue has filed Civil Review Petitions in respect of above judgment with the prayer that the judgment dated November 10, 2016 passed in the Civil Appeal may kindly be reviewed in the interest of justice.

Furthermore, the Sindh Revenue Board (SRB) had written to few mutual funds in January 2016 to register and pay Sindh Workers Welfare Fund (SWWF) for the accounting year closing on or after December 31, 2013. The MUFAP reviewed the issue and based on an opinion decided that SWWF is not applicable on mutual funds as they are not financial institutions as required by SWWF Act, 2014. The MUFAP wrote to the SRB that mutual funds are not establishments and are pass through vehicles hence, they do not have any worker and no SWWF is payable by them. The SRB responded back that as mutual funds are included in definition of financial institutions in the Financial Institutions (Recovery of Finance) Ordinance, 2001, therefore SWWF is applicable on mutual funds. The MUFAP has taken up this matter before the Sindh Finance Ministry to exclude mutual funds from SWWF.

In view of the above developments regarding the applicability of Federal and Sindh WWF on Mutual Funds, the MUFAP has recommended the following to all its members on January 12, 2017:

- based on legal opinion, the entire provision against the Federal WWF held by the CISs till June 30, 2015, to be reversed on January 12, 2017; and
- the provision in respect of Sindh WWF should be made on January 12, 2017 with effect from the date of enactment of the Sindh WWF Act, 2014 (i.e. starting from May 21, 2015).

Accordingly, the provision for SWWF is being made on a daily basis going forward.

The above decisions were communicated to the SECP and the Pakistan Stock Exchange Limited on January 12, 2017 and the SECP vide its letter dated February 1, 2017 has advised MUFAP that the adjustments relating to the above should be prospective and supported by adequate disclosures in the financial statements of the CISs/ mutual funds. Accordingly, the Fund has recorded these adjustments in its books on January 12, 2017.

The scheme has maintained provision against Sindh Workers' Welfare Fund's liability to the tune of Rs. 107.247 Million, If the same were not been made, the NAV per unit of the scheme would have been higher by Rs 0.1170.

## 6. CONTINGENCIES AND COMMITMENTS

There were no contingencies and commitments outstanding as at March 31, 2017 and June 30, 2016.

#### 7 TAXATION

The income of the Fund is exempt from income tax under clause 99 of Part I of the Second Schedule to the Income Tax Ordinance, 2001 subject to the condition that not less than ninety percent of its accounting income for the period, as reduced by capital gains, whether realised or unrealised, is distributed to the unit holders. The management intends to distribute atleast 90% of the Fund's net accounting income earned by the year end to the unit holders. Accordingly, no provision for taxation has been made in this condensed interim financial information.

The Fund is also exempt from the provision of section 113 (minimum tax) under clause 11A of Part IV of the Second Schedule to the Income Tax Ordinance, 2001.

#### 8 TOTAL EXPENSE RATIO

Total expense ratio (all the expenses incurred during the period divided by Average net assets value for the period) is 3.87% p.a. including 1.49% representing government levies on Collective Investment scheme such as Sales tax, Worker's Welfare Fund and Securities & Exchange Commission of Pakistan fee for the period.

#### 9 SELLING AND MARKETING EXPENSE

During the current period, the SECP through its Circular No. SCD/PRDD/Circular/361/2016 (Circular No. 40 of 2016) dated December 30, 2016 introduced allowance for charging of selling and marketing expenses initially for three years (effective from January 01, 2017 till December 31, 2019) to the open end equity, asset allocation, and index funds maximum of 0.4% of the average annual net assets or the actual expenses, whichever is lower, subject to the conditions mentioned in the aforementioned Circular and its amendment of condition 05 through Circular No. SCD/PRDD/Circular/418/2016 (Circular No. 05 of 2017) dated February 13, 2017.

Based on the requirements to fulfil for charging selling and marketing expense, the Management Company has started accruing the expense to the Fund at the rate of 0.4% per annum of the average annual net assets of the Fund w.e.f March 01, 2017.

#### 10 TRANSACTIONS WITH CONNECTED PERSONS

- 10.1 Connected persons include NBP Fullerton Asset Management Limited being the Management Company (NAFA), Central Depository Company of Pakistan Limited (CDC) being the Trustee, National Bank of Pakistan (NBP) and its connected persons, and Alexandra Fund Management Pte. Limited being the sponsors, NAFA Pension Fund, NAFA Provident Fund Trust being the associates of the Management Company, other collective investment schemes managed by the Management Company and directors and officers of the Management Company, any person or company beneficially owning directly or indirectly ten percent or more of the capital of the Management Company or the net assets of the Fund and unit holders holding 10 percent or more units of the Fund.
- 10.2 The transactions with connected persons are in the normal course of business, at contracted rates and terms determined in accordance with market rates.
- 10.3 Remuneration and front end load payable to the Management Company and remuneration payable to the Trustee are determined in accordance with the provisions of the NBFC Regulations and the Trust Deed respectively.

		Nine month ended		Quarter ended		
10.4	Transactions during the period	March 31, 2017	March 31, 2016	March 31, 2017	March 31, 2016	
10.4	nansactions during the period		Rupee	s in 1000		
	NBP Fullerton Asset Management Limited - Management Company		kupee	3 111 000		
	Remuneration of the Management Company Sindh sales tax on remuneration of the Management Company Front-end Load Accounting and operational charges to the Management Company	191,845 24,940 14,592 9,592	83,810 13,611 11,044 2,032	82,036 10,665 9,276 4,102	29,090 4,724 961 1,455	
	Federal Excise Duty on remuneration of Management Company		13,410		4,655	
	Employees of the Management Company Units issued / transfered in : 1,243,968 units (March 31, 2016: 1,331,130 units) Units redeemed / transfered out : 1,723,631 units (March 31, 2016:	20,496	16,896	9,667	3,759	
	1,424,184 units)	26,980	18,136	9,044	5,876	
	Central Depository Company of Pakistan Limited - Trustee Remuneration of trustee Sales tax on remuneration of trustee CDS Charges	10,343 1,345 485	4,942 692 364	4,348 566 180	1,703 239 96	
	Chief Executive Officer Units Issued / transferred in: 27,963 units (March 31, 2016: 441,913 units) Units redeemed / transfered out: 3,785 units (March 31, 2016: 300,723 units)	400 61	5,670 3,708	-	- 2,208	
	, .	01	3,700	-	2,200	
	Mr Kamal A Chinoy - Director Units Issued / transferred in: Nil (March 31, 2016: 37,529 units)	-	498	-	-	
	NAFA Provident Fund Trust - Provident Fund Units Issued / transfered in : Nil (March 31, 2016: 289,366 units) Units redeemed / transferred out : 177,911 units (March 31, 2016:	-	46,311	-	45,751	
	150,077 units)	3,000	1,766	-	1,766	
	NBP Employees Pension Fund Units issued / transferred in: 2,633,779 units (March 31, 2016: 2,633,779 units)		34.979			
	2,055,775 dilita)	=	34,373	=	=	

	Nine month ended		Quarter ended		
	March 31, 2017	March 31, 2016	March 31, 2017	March 31, 2016	
		Rupee	es in '000		
Taurus Securities Limited Brokerage	630	359	255	68	
Byco Oil Pakistan Limited - Employees Provident Fund Units Issued / transferred in 101,443 units (March 31, 2016: 2,020,835 units)	1,395	25,727	-	7,558	
Units redeemed / transferred out 775,113 units (March 31, 2016: 2,550,585 units)	11,423	30,837	-	24,891	
Byco Petroleum Pakistan Limited - Employees Provident Fund Units Issued / transferred in: 323,730 units (March 31, 2016: 6,209,619 units) Units redeemed / transferred out: 3,932,819 units (March 31,	4,446	80,345	-	16,920	
2016: 4,733,933 units)	57,959	57,464	-	22,578	
Summit Bank Limited Bank Profit Units Issued / transferred in: 584,901 units (March 31, 2016: Nil units)	3 10,000	2	2 10,000	1	
Al - Shifa Trust Units redeemed / transferred out: 5,920,141 units (March 31, 2016: Nil units)	86,830	-	86,830	-	
Pakistan Mobile Communications Ltd-Provident Fund Units redeemed / transferred out: 143,348 units (March 31, 2016: Nil units)	2,438	-	2,438	-	
Management Association Of Pakistan Units Issued / transferred in: 281,957 units (March 31, 2016: Nil units) Units redeemed / transferred out: 35,307 units (March 31, 2016: Nil units)	4,334 602	-	4,334 602	-	
Faruque Private Limited Units Issued / transferred in: 566,796 units (March 31, 2016: Nil units)	10,000	-	10,000	-	
Telenor Pakistan (Pvt) Ltd Employees Provident Fund Units Issued / transferred in: 1,981,082 units (March 31, 2016: Nil units)	35,500	-	35,500	-	
Telenor Employees Gratuity Fund Units Issued / transferred in: 9,473,629 units (March 31, 2016: Nil units)	173,219	-	173,219	-	
Cherat Cement Company Limited 1,115,600 shares purchased (March 31, 2016 : Nil)	209,598	-	209,598	-	
Company secretary / COO Units issued / transferred in 11,197 units (March 31, 2016: 489 units)	198	6	186	-	
Chief Financial Of ficer of the Management Company Units issued / transferred in 69,162 units (March 31, 2016: Nil units)	1,000	-	-	-	
Mr. Aamir Sattar - Director Units issued / transferred in 147,245 units (March 31, 2016: Nil units)	2,500	-	-	-	
Jubilee Life Insurance Company Limited Units issued / transferred in: Nil (March 31, 2016: 251,090 units) Units redeemed / transferred out 6,177,729 units (March 31, 2016: Nil units)	- 88,437	3,335	-	3,335	
International Steels Limited (Common Directorship) 11,000 shares purchased (March 31, 2016 : 5,081,000 shares) Shares sold: 6,720,500 ( March 31, 2016: Nil shares) Dividend income	396 436,378 5,027	131,752 - -	- 144,737 -	72,912 - -	

		Nine month ended		Quarter	ended
		March 31, 2017	March 31, 2016	March 31, 2017	March 31, 2016
			Rupee	s in '000	
	Cherat Packaging Limited (Common Directorship) Shares purchased: Nil (March 31, 2016: 274,600 shares) Shares sold: 52,900 shares (March 31, 2016: Nil shares)	19,926	73,615	-	25,105
	Dividend income Rights issue: Nil (March 31, 2016: 15,482 shares)	1,357	186 2,167	320	-
	International Industries Limited Shares purchased 853,400 ( March 31, 2016: 1,844,000)	151,304	126,327	83,781	37,813
	Shares sold: 2,511,200 ( March 31, 2016: Nil shares) Dividend income	321,591 10,300	3,004	36,586 3,900	-
		10,500	3,00 .	31 March 2017	30 June 2016
				Unaudited	Audited
10.5	Balances outstanding as at period / year end			(Rupe	es in '000)
	NBP Fullerton Asset Management Limited (Management Remuneration of the Management Company	t Company)		28,422	12,512
	Sindh Sales Tax on remuneration of the Management Com	nany		3,695	2,032
	Federal Excise Duty on remuneration of the Management	Company		32,183	32,183
	Accounting and operational charges to the Management (			9,592	3,833
	Sales load			8,215	6,065
	Selling and marketing expenses payable			5,497	-
	National Bank of Pakistan Limited (Parent of the Manage	ement Compan	v)		
	Bank balance		<i>1</i> ′	9,135	2,564
	Summit Bank Limited (Common Directorship with the M	Management Co	ompany)		
	Bank balance			2,991	13,551
	Investment held in the Fund: 584,901 units (2016: Nil unit	its)		10,473	-
	Employees of the Management Company Investment held in the Fund: 446,821 units (2016: 801,31	3 units)		8,001	10,583
	Central Depository Company of Pakistan Limited (Trusto	ee)		1.500	700
	Remuneration of the Trustee			1,506	708 99
	Sindh Sales Tax on remuneration of the Trustee CDS charges			196 109	99
	Security deposit			109	100
	, 1	14		100	100
	NAFA Employee Provident Fund (Provident Fund of the Investment held in the Fund: 1,059,886 units (2016: 1,23		ompany)	18,978	16,348
	<b>NBP Employees Pension Fund (Pension Fund of the pare</b> Investment held in the Fund: 57,520,024 units (2016: 57,		gement Compa	any) 1,029,954	759,701
	Chief Executive Officer of the Management Company Investment in the Fund: 99,684 units (2016: 75,505 units)	)		1,785	997
	Company Secretary / Chief Operating Officer of the Ma Investment in the Fund: 826 units (2016: 12,022 units)	inagement Com	pany	15	159
	Chief Financial Officer of the Management Company Investment in the Fund: 69,162 units (2016: Nil units)			1,238	-
	Mr. Kamal A Chinoy (Director of the Management Complinvestment in the Fund: 923,352 units (2016: 923,352 un			16,534	12,195
	Mr. Aamir Sattar (Director of the Management Company Investment in the Fund: 147,245 units (2016: Nil units)	y)		2,637	-

	31 March 2017 Unaudited (Rupee	30 June 2016 Audited es in '000)
BYCO Oil Pakistan Limited - Employee Provident Fund (Portfolio managed by the Management Company) Investment in the Fund: 173,492 units (2016: 847,161 units)	3,107	11,189
BYCO Petroleum Pakistan Limited - Employee Provident Fund (Portfolio managed by the Management Company) Investment in the Fund: 879,422 units (2016: 4,488,511 units)	15,747	59,282
Pakistan Mobile Communications Ltd-Provident Fund Investment in the Fund: 1,134,106 units (2016: Nil units)	20,307	-
Management Association Of Pakistan Investment in the Fund: 367,135 units (2016: Nil units)	6,574	-
Faruque Private Limited Investment in the Fund: 566,795 units (2016: Nil units)	10,149	-
Telenor Pakistan (Pvt) Ltd Employees Provident Fund Investment in the Fund: 9,473,629 units (2016: Nil units)	35,473	-
Telenor Employees Gratuity Fund Investment in the Fund: 879,422 units (2016: Nil units)	169,635	-
* The Karachi Electric Provident Fund (Portfolio managed by the Management Company) Dividend Payable	-	11,096
Jubilee Life Insurance Company Limited (Common Directorship with the Management Company) Investment in the Fund: Nil units (2016: 6,177,728 units)	_	81,593
International Industries Limited (Common Directorship with the Management Company) Ordinary shares held 1,430,200 (2016: 3,088,000 shares)	346,809	249,727
International Steels Limited (Common Directorship with the Management Company) Ordinary shares held 1,340,000 (2016: 8,049,500 shares)	172,780	286,723
Cherat Cement Company Limited (Common Directorship with the Management Company Ordinary shares held 1,115,600 (2016: Nil shares)	213,314	-
Cherat Packaging Pakistan Limited (Common Directorship with the Management Company)		
Ordinary shares held 128,074 (2016: 180,974 shares)	37,971	61,851
* Sindh General Provident Investment Fund (unit Holding more than 10%) Investment in the Fund: Nil units (2016: 37,258,660 units)	-	492,097
<b>Taurus Securities Limited (Subsidiary of the parent of the Management Company)</b> Brokerage payable	196	229
Net amount receivable / (payable) against transfer of units from / to:  - NAFA Income Opportunity Fund - NAFA Islamic Energy Fund - NAFA Asset Allocation Fund - NAFA Islamic Stock Fund - NAFA Islamic Aggressive Income Fund - NAFA Government Securities Liquid Fund - NAFA Riba Free Savings Fund - NAFA Islamic Asset Allocation Fund - NAFA Islamic Asset Allocation Fund - NAFA Money Market Fund	-	8,501 14,205 8,069 2,739 (24,560) (714) 842 (2,662) (1,069)

<sup>\*</sup> Current balances with these parties have not been disclosed as they did not remain connected persons and related parties as at period end.

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This condensed interim financial information was authorised for issue by the Board of Directors of the Management Company on April 28, 2017

- 12 GENERAL
- 12.1 Figures have been rounded off to the nearest thousand rupees.
- 12.2 Corresponding figures have been rearranged and reclassified, wherever necessary, for the purpose of better presentation. No significant reclassifications have been made during the current period.

For NBP Fullerton Asset Management Limited (Management Company)

Chief Executive Director



NBP Fullerton
Asset Management Ltd.

A Subsidiary of
National Bank of Pakistan

## **Head Office**

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