

# QUARTERLY REPORT September 30 2017

Your investments & "NAFA" grow together



Joint - Venture Partners

# MISSION STATEMENT

To rank in the top quartile

in performance of

### NAFA FUNDS

relative to the competition,

and to consistently offer

Superior risk-adjusted returns to investors.

FUND'S INFORMATION	03
DIRECTORS' REPORT	05
CONDENSED INTERIM STATEMENT OF ASSETS AND LIABILITIES	09
CONDENSED INTERIM INCOME STATEMENT	10
CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME	11
CONDENSED INTERIM STATEMENT OF MOVEMENT IN UNIT HOLDERS' FUND	12
CONDENSED INTERIM CASH FLOW STATEMENT	13
NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS	14

#### FUND'S INFORMATION

#### Management Company

#### NBP Fullerton Asset Management Limited - Management Company

#### Board of Directors of the Management Company

Mr. Mudassir Husain Khan	Chairman
Dr. Amjad Waheed	Chief Executive Officer
Mr. Tariq Jamali	Director
Mr. Abdul Hadi Palekar	Director
Mr. Kamal Amir Chinoy	Director
Mr. Shehryar Faruque	Director
Dr. Foo Chiah Shiung (Kelvin Foo)	Director
Mr. Lui Mang Yin (Martin Lui)	Director
Mr Humayun Bashir	Director

#### Company Secretary & COO

Mr. Muhammad Murtaza Ali

#### Chief Financial Officer

Mr. Khalid Mehmood

#### Audit & Risk Committee

Mr. Shehryar Faruque	Chairman
Mr. Tariq Jamali	Member
Dr. Foo Chiah Shiung (Kelvin Foo)	Member

#### Human Resource and Remuneration Committee

Mr. Kamal Amir Chinoy	Chairman
Mr. Abdul Hadi Palekar	Member
Mr. Lui Mang Yin (Martin Lui)	Member

#### Trustee

Central Depository Company of Pakistan Limited (CDC) CDC House, 99-B, Block "B" S.M.C.H.S., Main Shahra-e-Faisal, Karachi.

#### Bankers to the Fund

Allied Bank Limited Askari Bank Limited Bank Alfalah Limited Bank Al-Habib Limited Faysal Bank Limited Samba Bank Limited Habib Metropolitan Bank Limited MCB Bank Limited JS Bank Limited United Bank Limited The Bank of Punjab Summit Bank Limited Soneri Bank Limited National Bank of Pakistan Habib Bank Limited Sindh Bank Limited Al-Baraka Islamic Bank Limited Khushhali Bank Limited Meezan Bank Limited Dubai Islamic Bank Pakistan Limtied Bankislami Pakistan Limtied Zarai Taragiati Bank Limtied

#### Auditors

KPMG Taseer Hadi & Co. Chartered Accountants Sheikh Sultan Trust Building No.02 Beaumont Road, Karachi - 75530, Pakistan.

#### Legal Advisor

M/s Jooma Law Associates 205, E.I. Lines, Dr. Daudpota Road, Karachi.

### Head Office:

7th Floor Clifton Diamond Building, Block No. 4, Scheme No. 5, Clifton Karachi. UAN: 111-111NFA (111-111-632), (Toll Free): 0800-20001, Fax: (021) 35825329 Website: www.nafafunds.com

#### Lahore Office:

7-Noon Avenue, Canal Bank, Muslim Town, Lahore. UAN: 042-111-111-632 Fax: 92-42-35861095

### Islamabad Office:

Plot No. 395, 396 Industrial Area, I-9/3 Islamabad. UAN: 051-111-111-632 Phone: 051-2514987 Fax: 051-4859031

#### Peshawar Office:

Opposite Gul Haji Plaza, 2nd Floor National Bank Building University Road Peshawar, UAN: 091-111 111 632 (nfa) Fax: 091-5703202

### Multan Office:

NBP City Branch, Hussain-a-Gahi, Multan. Phone No: 061-4502204 Fax No: 061-4502203

### **DIRECTORS' REPORT**

The Board of Directors of NBP Fullerton Asset Management Limited is pleased to present the unaudited financial statements of NAFA Savings Plus Fund (NSPF) for the quarter ended September 30, 2017.

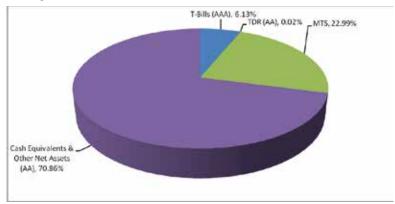
### Fund's Performance

The size of NAFA Savings Plus Fund has increased from Rs. 441 million to Rs. 446 million during the quarter, i.e. a mere growth of 1%. During the period under review, the unit price of the Fund has increased from Rs. 10.1415 on June 30, 2017 to Rs. 10.2746 on September 30, 2017; thus posting a return of 5.3% as compared to its Benchmark return of 6.2%. The performance of the Fund is net of management fee and all other expenses.

The Fund is rated 'AA- (f)' by PACRA, which denotes a very strong capacity to maintain relative stability in returns and very low exposure to risks. The Fund is allowed to invest in MTS. However, NAFA's internal guidelines permit financing in only fundamentally strong companies. It is pertinent to mention that in this asset class the Fund provides financing at only pre-determined rate of return with no direct exposure to the stock market.

During the period, State Bank of Pakistan (SBP) maintained the policy rate at 5.75%. SBP cited that macroeconomic environment remains conducive to growth without impacting headline inflation. Average CPI inflation eased to 3.4% in Jul-Sep FY18 compared to 3.9% during the same period last year. Given potential risks to inflation and interest rates from deteriorating Balance of Payment (BoP) position, investors' preference tilted towards short-term government securities as indicated by heavy participation in 03 month T-bills. During the quarter, T-bill yields remained almost unchanged however, PIB yields increased by 45 bps, 56 bps and 13 bps for the 3 year, 5 year and 10 year tenors, respectively. With pickup in private sector investment activity we have seen increased issuance of corporate debt securities. Trading activity in corporate TFCs/Sukuks increased slightly with a cumulative trade value of around Rs. 2.5 billion as compared to Rs. 1.5 billion during 1QFY17 with Banking sector making up the lion's share.

The Fund has earned total income of Rs.7.79 million during the period. After deducting expenses of Rs.1.92 million, the net income is Rs.5.87 million. The below chart presents the asset allocation and the weighted average credit rating of each of the sub-asset classes of NSPF.



### Acknowledgement

The Board takes this opportunity to thank its valued unit-holders for their confidence and trust in the Management Company, and providing the opportunity to serve them. It also offers its sincere gratitude to the Securities & Exchange Commission of Pakistan and State Bank of Pakistan for their patronage and guidance.

The Board also wishes to place on record its appreciation for the hard work, dedication and commitment shown by the staff and the Trustee.

On behalf of the Board of NBP Fullerton Asset Management Limited

Chief Executive

Director

Date: October 27, 2017 Place: Karachi.

ڈ ائر کی*ٹر*زر پورٹ

این بی پی فلرٹن ایسیٹ میٹرنٹ کمیٹڈ کے بورڈ آف ڈائر بکٹرز NAFA سیونگز پلس فنڈ (NSPF) کے غیر آڈٹ شدہ مالیاتی گوشوارے برائے مختمہ سہ مابی30 ستمبر2017 پیش کرتے ہوئے اظہار مسرت کرتے ہیں۔

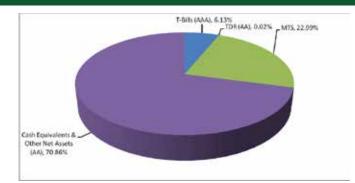
### فنڈ کی کارکردگی

اس سہ ماہی کے دوران، NAFA سیونگز پلس فنڈ (NSPF) کا حجم 441روپے سے بڑھ کر446 ملین روپے ہو گیا جو کہ محض 1 فیصد نموکو ظاہر کرتا ہے۔جائزہ مدت کے دوران، فنڈ کے یونٹ کی قیمت30 جون2017 کو 10.145 روپے سے بڑھ کر300 ستمبر 2017 کو 10.2746 روپے ہوگئ لہذا2.6 فیصد بینچ مارک منافع کے مقابلے میں 5.3 منافع رہا۔ فنڈ کی بیکارکردگی انتظامیہ کے معاوضہ اورد گیر تمام اخراجات نکالنے کے بعد ہے۔

PACRA نے فنڈ کو'' (f) AA'' کی درجہ بندی سے نوازاہے جس سے واضح طور پر پتا چتا ہے کہ متافع میں اضافی ایپنکام کو برقر ارر کھنے کی بہت مضبوط گنجائش ہےاوراس میں خطرات بہت کم ہیں۔فنڈ کوMTS میں سرما میکاری کی اجازت ہے۔تاہم ،ففع کی داخلی شرائط اس بات کی اجازت دیتے ہیں کہ بنیادی طور پر شخکم کمپنیوں میں سرما بیکاری کی جائے۔اس بات کا تذکرہ بھی ضروری ہے کہ اخاتی درجہ کا بیفنڈ پہلے سے طے شدہ منافع کے نرخوں پر سرما بیر کاری کرتا ہے جس کا بلا واسط بازار حصص سے کوئی تعلق نہیں ہے۔

اس مدت کے دوران ، اسٹیٹ بینک آف پاکستان نے اپنے پالیسی نرخ 5.75 پر برقر اررکھے۔ SBP نے بڑے معاشی معاملات کوترتی کے لئے موز دن قرار دیا اس بات کی پرواہ کے بغیر کہ افراط زر کے کیا اثر ات مرت ہو ظلقے۔ جولائی سے تبر مالی سال 2018 کے دوران درمیانی ICP افراط زریں قدر کی آئی جو کہ 3.4 یفصد ہی جو کہ پچھلے سال اسی مدت کے دوران 3.9 یفصدتھی ۔ توازن ادا کی گی گیرتی ہوئی صورتحال کے بیش نظر افراط زر اور سودی نرخوں میں متوقع اضافے کی دجہ ہے 3 ماہ کی مدت کی دوران 3.9 یفصدتھی ۔ توازن ادا کی گی گیرتی ہوئی صورتحال کے بیش نظر افراط زر اور سودی نرخوں میں متوقع اضافے کی دجہ ہے 3 ماہ کی مدت کی قلیل المیعا دحکومتی شد کات کی طرف سرماییداروں کا ربحان رہا جس کی نشاند ہی سہ ماہی اور سودی نرخوں میں متوقع اضافے کی دجہ ہے 3 ماہ کی مدت کی قلیل المیعا دحکومتی شد کات کی طرف سرمایید داروں کا ربحان رہا جس کی نشاند ہی سہ ماہی اعد تعلیم بھاری سرماییک رم ایس کاری سے ہوتی ہے ۔ اس سہ ماہی کے دوران T-Bills پر منافتر تول پی غیر متر نزل رہا تاہم PIB کی تین سالد، پائی سال 100 سے معامی سال محدق اس اور 10 سالہ مدتی اسیموں کے منافع میں بالتر تیب 45 بی پی ایس اور 13 بی پی ایس اضافہ ہوا۔ پر ائیو ہی شیر میں سرمار سر ماری کاری کی سرگر میں میں اضافہ کی وجہ ہے کار پور پر فرضہ کی ہی ایس اخترا کا پر ٹیڈنگ کی سرگر میوں کی وجہ ہوار پر ائیو ہیں میں مار مار کے دورہ بالا سہ ماہی معرولی اضافہ ہوا اضافہ کی وجہ ہے کار پور یٹ قرضہ کی تسکات میں اضافہ دیکھنے میں آیا۔ ٹریڈنگ کی سرگر میوں کی وجہ سے کار پور یٹ 2.5 سر مار پی مال سر ماری کی میں معرولی اضافہ ہوا جس کے باعث 2.5 بلین روپ مالیت نے مجموعی سود ہوئے جبکہ مالی سال 2017 کی کی بلی سہ ماہی میں 1.5 بلین سے میں 2.5 بلی

فنڈ کو اس مدت کے دوران 7.70 ملین کی آمدنی ہوئی ۔1.92 ملین روپے کے اخراجات منہا کرنے کے بعد خالص آمدنی5.87 ملین روپے ہوگئی۔مندرجہذیل چارٹNSPF کےاثاثوں کی تخصیص اورذیلی اثاثوں کی اوسط اوزان پر یڈٹ درجہ بندی کوخاہر کرتا ہے۔



**اعتراف** اس موقع پر بورڈاپنے تمام یونٹ ہولڈرز کاشکر گزار ہے جنہوں نے انتظامی کمپنی پراپنے بھروے اوراعتاد کااظہار کیااور ہمیں اپنی خدمت کا موقع دیا۔ بورڈ اپنی مخلصا نہ ستائش سیکو رٹیزاینڈ اینچینج کمیشن آف پا کستان اوراسٹیٹ بینک کوان کی سر پر سق اور رہنمائی پر پیش کرتا ہے۔ بورڈ بخوشی اس بات کا اعتراف کرتا ہے کہ ملااز مین اورٹرسٹیز نے انتظام محنت ، جدو جہداورلگن سے کا م کیا۔

ڈائریکٹر

ازطرف بورڈ این بی پی فلرٹن ایسیٹ مینجنٹ کمیٹڈ

201

بتاریخ: اکتوبر27،201 بمقام کراچی

چف ایگزیکٹو

### CONDENSED INTERIM STATEMENT OF ASSETS AND LIABILITIES AS AT SEPTEMBER 30, 2017

	Note	(Un- Audited) September 30' 2017	Audited June 30, 2017
ASSETS		(Rupees in '000)	
Balances with banks Investments Receivable against Margin Trading System Profit receivable Deposits, prepayments and other receivables <b>Total assets</b>	4 5	260,793 108,782 92,961 1,058 471 464,065	299,998 64,692 92,990 1,277 550 459,507
LIABILITIES			
Payable to the Management Company Payable to Central Depository Company of Pakistan Limited - Trustee Payable to Securities and Exchange Commission of Pakistan Payable against redemption of units Dividend Payable Accrued expenses and other liabilities Total liabilities	6	1,100 80 85 800 - 16,439 18,504	1,018 67 347 1 2 16,822 18,257
NET ASSETS		445,561	441,250
UNIT HOLDERS' FUNDS (AS PER STATEMENT ATTACHED)		445,561	441,250
CONTINGENCIES AND COMMITMENTS	7	Numb	er of units
Number of units in issue		43,365,332	43,509,309
		(Rupees)	
NET ASSET VALUE PER UNIT		10.2746	10.1415

The annexed notes 1 to 14 form an integral part of these condensed interim financial statements.

### For NBP Fullerton Asset Management Limited (Management Company)

Chief Executive Officer	

Director

Page 09

Quarterly Report

Chief Financial Officer

### CONDENSED INTERIM INCOME STATEMENT FOR THE QUARTER ENDED SEPTEMBER 30, 2017 (Un-Audited)

	Note	Quarter Ended September 30' 2017	Quarter Ended September 30, 2016
INCOME		(Rupees in '000)	
Income from government securities Income from term deposit receipts Profit on bank deposits Income from Margin Trading System Capital gain on sale of investments - net Net unrealised (diminution) on re-measurement of investments classified as 'financial assets at fair value through profit or loss' -net <b>Total income</b>		409 1,614 4,000 1,767 - - ( <u>3)</u> 7,787	618 871 4,962 2,806 1 ( <u>(6)</u> 9,252
EXPENSES			
Remuneration of the Management Company Sindh sales tax on Management Fee Accounting and operational charges to the Management Company Remuneration of the Trustee Sindh sales tax on Trustee Fee Annual fee - Securities and Exchange Commission of Pakistan Settlement and bank charges Annual listing fee Legal & professional charges		675 88 114 193 25 85 309 7 14	810 105 130 222 29 97 452 7 5
Auditors' remuneration Fund rating Fee Other charges NCCPL Fee		172 99 19	113 23 25 46
Total Expenses		1,800	2,064
Net Income from operating activities		5,987	7,188
Element of (loss) / income and capital (losses) / gains included in prices of units issued less those in units redeemed -net		-	(458)
Provision for Sindh Workers' Welfare Fund	8	(120)	-
Net Income for the period before taxation		5,867	6,730
Taxation	9	-	-
Net income for the period after taxation		5,867	6,730
Earnings per unit	10		
Allocation of Net income for the period:			
Income already paid on units redeemed		(640)	-
Accounting income available for distribution: - Relating to Capital Gains - Excluding Capital Gains		(3) 5,230	
Accounting Income available for Distribution		5,227	6,730
The appeared notes 1 to 14 form an integral part of these condensed interim	financial st	tements	

The annexed notes 1 to 14 form an integral part of these condensed interim financial statements.

For NBP Fullerton Asset Management Limited

(Management Company)

Chief Financial Officer	Chief Executive Officer	Director
Page 10		

### CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME FOR THE QUARTER ENDED SEPTEMBER 30, 2017 (Un-Audited)

	Quarter Ended September 30' 2017	Quarter Ended September 30, 2016
	(Rupees in '000)	
Accounting income available for distribution	5,227	6,730
Other Comprehensive Income	-	-
Total comprehensive income for the period	5,227	6,730

The annexed notes 1 to 14 form an integral part of these condensed interim financial statements.

For NBP Fullerton Asset Management Limited (Management Company)

**Chief Financial Officer** 

**Chief Executive Officer** 

Director

Page 11

### CONDENSED INTERIM STATEMENT OF MOVEMENT IN UNIT HOLDERS' FUND FOR THE QUARTER ENDED SEPTEMBER 30, 2017 (Un-Audited)

No	Quarter Ended September 30' 2017	Quarter Ended September 30, 2016
	(Rupee	es in '000)
Net assets at the beginning of the period	441,250	522,797
Issue of 14,182,573 units (2016: 7 718,731 units)	144,514	78,659
Redemption of 14,326,550 units (2016: 11,905,187 units)	(146,070) (1,556)	(121,480) (42,821)
Element of income / (loss) and capital gains / (losses) included in the prices of unit issued less those in units redeemed -net - amount representing (income) transferred to income statement	'S -	458
Total Comprehensive income	5,227	6,730
Income already paid on the redeemed	640	0,750
income aready paid on the redeemed	5,867	6,730
Net assets at the end of the period	445,561	487,164
Net Assets value per unit as at beginning of the period	10.1415	10.1194
Net Assets value per unit as at end of the period	10.2746	10.2611
Distribution during for the period:		
Undistributed income brought forward comprises of:		
- Realised Gain - Unrealised Gain	9,182	8,185
Accounting income available for distribution for the period:	9,177	8,214
-Relating to capital gains -Excluding capital gains	$ \begin{array}{r} (3) \\ 5,230 \\ 5,227 \end{array} $	6,730
Undistributed income carried forward	14,404	14,944
Undistributed income carried forward comprises of:		
- Realised Gain - Unrealised Gain	$     \begin{array}{r}       14,407 \\       \underline{(3)} \\       14,404     \end{array} $	14,950 (6) 14,944

The annexed notes 1 to 14 form an integral part of these condensed interim financial statements.

### For NBP Fullerton Asset Management Limited (Management Company)

**Chief Executive Officer** 

Director

### Quarterly Report

Page 12

### CONDENSED INTERIM CASH FLOW STATEMENT FOR THE QUARTER ENDED SEPTEMBER 30, 2017 (Un-Audited)

	Quarter Ended September 30' 2017	Quarter Ended September 30, 2016
	(Rupees in '000)	
CASH FLOW FROM OPERATING ACTIVITIES		
Income for the period before taxation	5,867	6,730
Adjustments Unrealised appreciation in the value of investment carried at fair value through profit and loss - net	3	6
Element of (income) / loss and capital (gains)/losses included in prices of units issued less those in units redeemed - net		458
(Increase) / decrease in assets Investments Receivable against Margin Trading System Profit receivable Deposits, prepayments and other receivables Increase / (decrease) in liabilities Payable to the Management Company Payable to Central Depository Company of Pakistan Limited - Trustee	(44,093) 29 219 79 (43,766) 82 13	9,878 (21,087) 1,674 (24) (9,559) (3322) 67
Payable to the Securities and Exchange Commission of Pakistan Accrued expenses and other liabilities	(262) (383) (550)	(344) (445) (1,054)
Net cash (used in) operating activities	(38,446)	(3,419)
CASH FLOW FROM FINANCING ACTIVITIES Net receipts from issue of units Net payments on redemption of units Distributions made Net cash (used in) financing activities	135,677 (136,434) (2) (759)	97,070 (119,897) (1) (22,828)
Net (decrease) in cash and cash equivalents during the period Cash and cash equivalents at the beginning of the period	(39,205) 299,998	(26,247) 369,491
Cash and cash equivalents at the end of the period	260,793	343,244

The annexed notes 1 to 14 form an integral part of these condensed interim financial statements.

For NBP Fullerton Asset Management Limited (Management Company)

**Chief Financial Officer** 

**Chief Executive Officer** 

Director

Page 13

### NOTES TO AND FORMING PART OF THIS CONDENSED INTERIM FINANCIAL INFORMATION (UN-AUDITED) FOR THE QUARTER ENDED SEPTEMBER 30, 2017

### 1 LEGAL STATUS AND NATURE OF BUSINESS

NAFA Savings Plus Fund (the Fund) was established under a Trust Deed executed between NBP Fullerton Asset Management Limited (NAFA) as the Management Company and Central Depository Company of Pakistan Limited (CDC) as the Trustee. The Trust Deed was approved by the Securities and Exchange Commission of Pakistan (SECP) on October 09, 2009 in accordance with the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003 (NBFC Rules).

The Management Company of the Fund has been licensed to act as an Asset Management Company under the NBFC Rules through a certificate of registration issued by SECP. The registered office of the Management Company is situated at 7th floor, Clifton Diamond Building, Block 4, Scheme no. 5, Clifton, Karachi. The Management Company is a member of Mutual Funds Association of Pakistan (MUFAP).

The Fund is an open-ended mutual fund, categorised as an income scheme by the Management Company and is listed on the Pakistan Stock Exchange. Units are offered for public subscription on a continuous basis. The units are transferable and can be redeemed by surrendering them to the Fund.

The objective of the Fund is to provide an open-end income scheme, seeking to minimize risk, preserve capital and generate a reasonable return along with a high degree of liquidity from a portfolio primarily constituted of bank deposits and money market instruments.

The Pakistan Credit Rating Agency Limited (PACRA) has assigned an asset manager rating of "AM1" to the Management Company and a stability rating of AA-(f).

Title of the assets of the Fund is held in the name of Central Depository Company of Pakistan Limited as the Trustee of the Fund.

#### 2 BASIS OF PREPARATION

### 2.1 Statement of compliance

These condensed interim financial statements have been prepared in accordance with approved accounting standards as applicable in Pakistan. Approved accounting standards comprises of such International Financial Reporting Standards (IFRS) issued by International Accounting Standards Board as are notified under the Companies Ordinance, 1984, the requirements of the Trust Deed, the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003 (the NBFC Rules), the Non-Banking Finance Companies and Notified Entities Regulations, 2008 (the NBFC Regulations) and directives issued by Securities and Exchange Commission of Pakistan (SECP). Wherever the requirements of the Trust Deed, the NBFC Regulations or directives issued by SECP differ with the requirements of IFRS, the requirements of the Trust Deed, the NBFC Regulations or the directives issued by SECP shall prevail. The disclosures made in these condensed interim financial statements have, however, been limited based on the requirements of the International Accounting Standard 34, Interim Financial Reporting.

The directors of the asset management company declare that these condensed inerim financial statements give a true and fair view of the Fund

### 3 ACCOUNTING POLICIES

The accounting policies adopted for the preparation of the condensed financial statements for the quarter ended September 30, 2017 are same as those applied in the preparation of annual audited financial statements for the year ended June 30, 2017 except for element of income. Pursuant to SRO 756(I)/2017, management has changed its accounting policy whereby element of income / loss and capital gains / losses in prices of units issued less those in units redeemed' during the year, previously transferred to the 'income statement' has now been taken to unit holders' fund. The above change has been applied from July 01, 2017 as clarified by MUFAP, therefore the comparative information have not been restated.

Page 14

		Note	Un-audited As at September 30, 2017	Audited As at June 30, 2017	
4	INVESTMENTS		(Rupees in '000)		
	At fair value through profit or loss - held for trading Investment in Government Securities -Market Treasury Bills	4.1	24,782	24,692	
	Loans and receivables Term deposit receipt		84,000 108,782	40,000	

### 4.1 Investment in government securities - 'At fair value through profit or loss'

Issue date     Tenor     As at July 1, 2017     Purchased during the period     Disposed / matured during the period     Value As at september 30, 2017     Market value as a perce of tot investme assets     as a perce of tot investme assets       Market Inteason (and the period)     As at July 1, 2017     Market value as a perce of tot investme assets				Face v	alue				
Market Treasury Bills           June 22, 2017         3 Months         25,000         25,000         24,782         0.06           August 31, 2017         3 Months         25,000         24,782         0.06         24,782         0.06           Carrying value before fair value adjustment as at September 30, 2017         24,785         Un-audited As at September 30, 2017         Audit           CARPET RECEIVABLE         (Rupees in '000)         Request in '000)         (Rupees in '000)           Income accrued on savings deposits ncome accrued on Margin Trading System ncome accrued on Term Deposits         12         1           ProVIED EXPENSES AND OTHER LIABILITIES revision for Sindh Workers' Welfare Fund cederal Excise Duty on malagement remuneration         967         8           Prokerage         3         3         3         3           Starteges         72         7         7           Trining charges         94         3         3           Starteges         72         7         7           Trining charges         94         3         3           Starteges         72         7         3           Totage and levy charges         75         2         2           Totage fee         25         25         25 <th>Issue date</th> <th>Tenor</th> <th></th> <th>during the</th> <th>matured during the</th> <th>September</th> <th>Value As at September</th> <th>percentage of net</th> <th>Market value as a percentage of total investments</th>	Issue date	Tenor		during the	matured during the	September	Value As at September	percentage of net	Market value as a percentage of total investments
June 22, 2017       3 Months       25,000       25,000       24,782       0.06         August 31, 2017       3 Months       25,000       24,782       0.06       24,782       0.06         Carrying value before fair value adjustment as at September 30, 2017       24,782       0.06       0         Carrying value before fair value adjustment as at September 30, 2017       24,782       0.06       0         ROFIT RECEIVABLE       Un-audited As at September 30, 2017       Audit As at Jun 2017       Audit As at Jun 2017         ROFIT RECEIVABLE       (Rupees in '000)       0         ncome accrued on savings deposits ncome accrued on Term Deposits       12       1         rowision for Sindh Workers' Welfare Fund ederal Excise Duty on management remuneration       10,620       10,62         rokerage       3       3       3       4         ank charges       72       72       74         rinting charges       94       3       3       3         and charges       75       26       26       27         rinting charges       94       3       3       3       3         rinting charges       75       25       26       26       26         riphologing tax       3,137       3,2 </td <td></td> <td>•</td> <td></td> <td>R</td> <td>upees in '000</td> <td>)</td> <td></td> <td></td> <td></td>		•		R	upees in '000	)			
August 31, 2017 3 Months - 25,000 - 25,000 24,782 0.06 24,782 0.06 - 24,782 0.06 24,782 0.06 - 0 24,782 0	Market Treasury Bill	s							
Carrying value before fair value adjustment as at September 30, 2017       24,782       0.06       0         Carrying value before fair value adjustment as at September 30, 2017       24,785       Un-audited As at September 30, As at Jun 2017         PROFIT RECEIVABLE       (Rupees in '000)       2017         ncome accrued on savings deposits       12       1         ncome accrued on Margin Trading System       331       4         ncome accrued on Term Deposits       715       6         1,058       1,2       1         ACCRUED EXPENSES AND OTHER LIABILITIES       715       6         Provision for Sindh Workers' Welfare Fund       967       8         rederal Excise Duty on management remuneration       10,620       10,62         rederal Excise Duty on sales load       292       2         Auditors' remuneration       587       4         Brokerage       3       3       3         Bank charges       72       72       71         Printing charges       94       4       437       1,0         Lagat la gains tax       437       1,0	June 22, 2017	3 Months	25,000	-	25,000	-		-	-
Carrying value before fair value adjustment as at September 30, 2017  24,785  Un-audited A dudit As at September 30, As at Jun 2017 201  PROFIT RECEIVABLE  ncome accrued on savings deposits ncome accrued on Margin Trading System ncome accrued on Term Deposits  12 1 1 (Rupees in '000)  CCRUED EXPENSES AND OTHER LIABILITIES  Provision for Sindh Workers' Welfare Fund 'ederal Excise Duty on management remuneration 'ederal Excise Duty on sales load Auditors' remuneration 'to,620 'to,62 'to,63	August 31, 2017	3 Months	-	25,000	-	25,000	24,782	0.06	0.23
Un-audited As at September 30, 2017Audit As at Jun 2017PROFIT RECEIVABLE(Rupees in '000)ncome accrued on savings deposits12ncome accrued on Margin Trading System331ncome accrued on Term Deposits71571561,0581,2NCCRUED EXPENSES AND OTHER LIABILITIESProvision for Sindh Workers' Welfare Fund9676ederal Excise Duty on management remuneration10,62010,62010,67ederal Excise Duty on sales load292202Auditors' remuneration5878rokerage33ank charges72Printing charges94Withholding tax3,137.aga and levy charges75.egal fee25iettement charges94Others36							24,782	0.06	0.23
As at September 30, As at Jun 2017 201 PROFIT RECEIVABLE ncome accrued on savings deposits ncome accrued on Margin Trading System ncome accrued on Term Deposits 715 6 1,058 715 6 1,058 715 6 1,058 715 72 715 72 715 72 715 72 715 72 715 72 715 72 715 72 715 72 715 72 715 72 715 72 715 72 715 72 75 75 75 75 75 75 7	Carrying value befor	e fair value	adjustment as a	at September 30	, 2017		24,785		
PROFIL RECEIVABLE121ncome accrued on savings deposits121ncome accrued on Margin Trading System3314ncome accrued on Term Deposits71561,0581,21ACCRUED EXPENSES AND OTHER LIABILITIES10,62010,6rovision for Sindh Workers' Welfare Fund9678rederal Excise Duty on management remuneration10,62010,6rederal Excise Duty on sales load2922Auditors' remuneration5874Brokerage33Bank charges7294Printing charges94437Auditog tax3,1373,2Capital gains tax4371,0.aga and levy charges7525Settlement charges941Others361							As	at September 30,	Audited As at June 30 2017
Income accrued on Margin Trading System 331 4 Income accrued on Term Deposits 715 6 1,058 1,2 ACCRUED EXPENSES AND OTHER LIABILITIES Provision for Sindh Workers' Welfare Fund 967 8 Federal Excise Duty on management remuneration 10,620 10,6 Federal Excise Duty on sales load 292 2 Auditors' remuneration 587 4 Brokerage 3 Bank charges 72 Printing charges 94 Withholding tax 3,137 3,2 Capital gains tax 437 1,0 Laga and levy charges 94 Settlement charges 94 1 Others 94 1	PROFIT RECEIVA	BLE						(Rupees in	'000)
ncome accrued on Margin Trading System33144ncome accrued on Term Deposits71561,0581,21,0581,2ACCRUED EXPENSES AND OTHER LIABILITIESProvision for Sindh Workers' Welfare Fund9678Federal Excise Duty on management remuneration10,62010,6Federal Excise Duty on sales load2922Auditors' remuneration5874Brokerage33Bank charges7294Withholding tax3,1373,2Capital gains tax4371,0.aga and levy charges2525Settlement charges941Others3610	ncome accrued c	on savings (	deposits					12	188
1,0581,21,0581,2ACCRUED EXPENSES AND OTHER LIABILITIESProvision for Sindh Workers' Welfare Fund9678ederal Excise Duty on management remuneration10,62010,6ederal Excise Duty on sales load2922Auditors' remuneration5874Brokerage33Bank charges727rinting charges9494Nithholding tax3,1373,2Capital gains tax4371,0.aga and levy charges75				em				· –	434
ACCRUED EXPENSES AND OTHER LIABILITIESProvision for Sindh Workers' Welfare Fund9678Provision for Sindh Workers' Welfare Fund10,62010,6Provision for Sindh Workers' Welfare Fund2922Value29222Value5874Bank charges33Printing charges944Vithholding tax3,1373,2Capital gains tax4371,0.aga and levy charges255Petternent charges941Others3610	ncome accrued c	n Term De	posits					715	655
Provision for Sindh Workers' Welfare Fund96788ederal Excise Duty on management remuneration10,62010,62ederal Excise Duty on sales load29222Auditors' remuneration5874Brokerage33Bank charges722Printing charges943,137Aga and levy charges754ederal fee255eiterlement charges941Dthers3625							-	1,058	1,277
Tederal Excise Duty on management remuneration10,62010,620Federal Excise Duty on sales load2922Auditors' remuneration5874Brokerage33Bank charges722Printing charges943,137Auditory tages4371,02Capital gains tax4371,02Laga and levy charges7525Settlement charges941Others3625	ACCRUED EXPEN	ISES AND	OTHER LIA	BILITIES					
Tederal Excise Duty on sales load2922Vuditors' remuneration5874Brokerage33Bank charges7294Trinting charges9494Vithholding tax3,1373,2Capital gains tax4371,0.aga and levy charges255.egal fee255.ettement charges941.Dthers361								967	848
Auditors' remuneration5874Brokerage3Brokerage3Brank charges72Printing charges94Withholding tax3,137Capital gains tax437Laga and levy charges75Legal fee25Settlement charges94Others36				nuneration				,	10,620
Brokerage3Bank charges72Printing charges94Withholding tax3,137Capital gains tax437Laga and levy charges75Legal fee25Settlement charges94Others36			load						292
Bank charges72Printing charges94Withholding tax3,137Capital gains tax437.aga and levy charges75.egal fee25Settlement charges94.Dthers36		ation							415
Printing charges94Withholding tax3,1373,2Capital gains tax4371,C.aga and levy charges7525.egal fee2525Settlement charges941Others3625									3
Withholding tax3,1373,2Capital gains tax4371,0Laga and levy charges75Legal fee25Settlement charges941Others36								. –	45
Capital gains tax4371,CLaga and levy charges75Legal fee25Settlement charges941Others36									75 3,214
Laga and levy charges75Legal fee25Settlement charges94Others36								,	1,094
Legal fee25Settlement charges941Others36		rges							1,094
Settlement charges         94         1           Others         36		1605							11
Dthers36		S							104
	0								15
10.439 10.0							-	16,439	16,822

#### 7 CONTINGENCIES AND COMMITMENTS

There were no contingencies outstanding as at September 30, 2017 and June 30, 2017.

5

6

#### 8 PROVISION FOR SINDH WORKERS' WELFARE FUND

As a consequence of the 18th amendment to the Constitution of Pakistan, in May 2015 the Sindh Workers' Welfare Fund Act, 2014 (SWWF Act) had been passed by the government of Sindh as a result of which every industrial establishment located in the Province of Sindh, the total income of which in any accounting year is not less than Rs 0.50 million, is required to pay Sindh Workers' Welfare Fund (SWWF) in respect of that year a sum equal to two percent of such income. The matter was taken up by the MUFAP with the Sindh Revenue Board (SRB) collectively on behalf of various asset management companies and their CISs whereby it was contested that mutual funds should be excluded from the ambit of the SWWF Act as these were not industrial establishments but were pass through investment vehicles and did not employ workers. The SRB held that mutual funds were included in the definition of financial institutions as per the Financial Institution (Recovery of Finances) Ordinance, 2001 and were, hence, required to register and pay SWWF under the SWWF Act. Thereafter, MUFAP has taken up the matter with the Sindh Finance Ministry to have CISs / mutual funds excluded from the applicability of SWWF.

In view of the above developments regarding the applicability of SWWF on CISs / mutual funds, MUFAP on January 12, 2017 recommended all its members that as a matter of abundant caution the provision in respect of SWWF should be made on a prudent basis with effect from the date of enactment of the Sindh WWF Act, 2014 (i.e. starting from May 21, 2015).

Had the provision for SWWF not been recorded in the financial statements of the Fund, the net asset value of the Fund as at September 30, 2017 would have been higher by Re 0.0204 per unit.

### 9 TAXATION

The income of the Fund is exempt from income tax as per clause 99 of part I of the Second Schedule to the Income Tax Ordinance, 2001 subject to the condition that not less than ninety percent of its accounting income for the year, as reduced by capital gains, whether realised or unrealised, is distributed to the unit holders as cash dividend. The management intends to distribute 90 percent of the Fund's net accounting income earned by the year end as cash dividend to the unit holders. Accordingly, no provision in respect of taxation has been made in this condensed interim financial information.

The Fund is also exempt from the provisions of section 113 (minimum tax) under clause 11A of Part IV of the Second Schedule to the Income Tax Ordinance, 2001.

#### 10 EARNINGS PER UNIT

Earning per unit (EPU) for the quarter ended September 30, 2017 has not been disclosed as in the opinion of the management, determination of weighted average units for calculating EPU is not practicable.

#### 11 TOTAL EXPENSE RATIO

Total expense ratio (all the expenses incurred during the period divided by Average net assets value for the period) is 1.69% p.a. including 0.28% representing government levies on collective Investment scheme such as Sales tax, Sindh Worker's Welfare Fund and Securities & Exchange Commission of Pakistan fee for the period.

### 12 TRANSACTIONS WITH CONNECTED PERSONS

- 12.1 Connected persons include NBP Fullerton Asset Management Limited being the Management Company, Central Depository Company of Pakistan Limited being the Trustee, National Bank of Pakistan and Alexandra Fund Management Pte. Limited being the sponsors, NAFA provident Trust Fund being the employee contribution plan of the Management Company, other collective investment schemes managed by the Management Company and directors and officers of the Management Company.
- 12.2 The transactions with connected persons are in the normal course of business, at contracted rates and terms determined in accordance with market rates.
- 12.3 Remuneration and front-end load payable to the Management Company is determined in accordance with the provisions of the NBFC Regulations and the Trust Deed respectively.
- 12.4 Remuneration payable to the Trustee is determined in accordance with the provisions of the NBFC regulation and the Trust Deed.



		Un-audited Quarter ended September 30, 2017 (Ru	Un-audited Quarter ended September 30, 2016 pees in '000)
12.5	Details of the transactions with connected persons are as follows:		
	NBP Fullerton Asset Management Limited - Management Company Management fee expense for the period Sindh sales tax on remuneration of the Management Company Front end load for the period Accounting and operational charges to the Management Company	675 88 10 114	810 105 27 130
	Employees of the Management Company Units issued / transferred In (397,999 units; September 30, 2016: 210,820 units;) Units redeemed / transferred out ( 372,797 units; September 30, 2019: 191,067 units)	4,047 3,793	2,148 1,953
	Central Depository Company of Pakistan Limited - Trustee		
	Remuneration Sindh sales tax on remuneration of trustee	193 25	222 29
12.6	Amounts outstanding as at year end	Un-audited September 30, 2017	Audited June 30, 2017
12.0	0 ,		ees in '000)
	NBP Fullerton Asset Management Limited - Management Company Receivable from the Management Company	-	-
	Management remuneration payable Sindh Sales Tax payable	213 19	231
	Sales load payable to Management Company	3	30 6
	Sindh Sales Tax payable on Sales load	1	1
	Allocation of expenses related to registrar services,		160
	accounting, operation and valuation services payable Other payable	576 288	462 288
	Central Depository Company of Pakistan Limited - Trustee		
	Remuneration payable	63	59
	Sindh Sales Tax payable	17	8
	Security deposit	100	100
	National Bank of Pakistan (NBP) - Sponsor Balance in current account	8,414	7,164
	NBP Endowment Fund Student Loan Scheme Units held: 14,473 units (30 June 2017: 14,473 units)	149	147
	Employees of the Management Company Units held: 115,205 units (30 June 2017: 90,004 units)	1,184	913
	Summit Bank Limited Bank balances	1,333	1,102
	Askari Bank Limited Bank balances	1,469	86
	BankIslami Pakistan Limited Bank balances	673	42
	<b>Syed Muhammad Asif Ali (10% holding)</b> Units held: 5,758,158 units (30 June 2017: 5,758,158 units)	59,163	58,396
		_	

### 13 DATE OF AUTHORISATION FOR ISSUE

These financial statements were authorised for issue by the Board of Directors of the Management Company on October 27, 2017.

### 14 GENERAL

14.1 Figures have been rounded off to the nearest thousand rupees.

### For NBP Fullerton Asset Management Limited (Management Company)

**Chief Financial Officer** 

**Chief Executive Officer** 

Director



### Head Office

7th Floor, Clifton Diamond Building, Block No.4, Scheme No.5, Clifton, Karachi. UAN: 021-111-111-632 Toll Free: 0800-20002 Sms: NAFA INVEST to 9995 Fax: 021-35825335 Email: info@nafafunds.com Website: www.nafafunds.com f]/nafafunds