

# QUARTERLY REPORT March 31 2017

Your investments & "NAFA" grow together



Joint - Venture Partners

# MISSION STATEMENT

To rank in the top quartile

in performance of

# NAFA FUNDS

relative to the competition,

and to consistently offer

Superior risk-adjusted returns to investors.

# Contents

FUND'S INFORMATION	03
DIRECTORS' REPORT	05
CONDENSED INTERIM STATEMENT OF ASSETS AND LIABILITIES	09
CONDENSED INTERIM INCOME STATEMENT	10
CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME	11
CONDENSED INTERIM DISTRIBUTION STATEMENT	12
CONDENSED INTERIM STATEMENT OF MOVEMENT IN UNIT HOLDERS' FUND	13
CONDENSED INTERIM CASH FLOW STATEMENT	14
NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS	15

## FUND'S INFORMATION

## Management Company

NBP Fullerton Asset Management Limited - Management Company

## Board of Directors of the Management Company

Mr. Nausherwan Adil
Dr.Amjad Waheed
Mr. Aamir Sattar
Mr. Abdul Hadi Palekar
Mr. Foo Chiah Shiung (Kelvin Foo)
Mr. Lui Mang Yin (Martin Lui)
Mr. Kamal Amir Chinoy
Mr. Shehryar Faruque
Mr. Humayun Bashir

Chairman Chief Executive Officer Director Director Director Director Director Director Director

## Company Secretary & COO

Mr. Muhammad Murtaza Ali

## Chief Financial Officer

#### Mr. Khalid Mehmood

#### Audit & Risk Committee

Mr. Shehryar Faruque	Chairman
Mr. Foo Chiah Shiung (Kelvin Foo)	Member
Mr. Aamir Sattar	Member

#### Human Resource and Remuneration Committee

Mr. Kamal Amir Chinoy	Chairman
Mr. Lui Mang Yin (Martin Lui)	Member
Mr. Abdul Hadi Palekar	Member

## Trustee

Central Depository Company of Pakistan Limited (CDC) CDC House, 99-B, Block "B" S.M.C.H.S., Main Shahra-e-Faisal, Karachi.

## Bankers to the Fund

Al-Baraka Islamic Bank Limited Bank Alfalah Limited Habib Bank Limited Meezan Bank Limited United Bank Limited Summit Bank Limited NIB Bank Limited BankIslami Pakistan Limited MCB Bank Limited Silk Bank Limited Dubai Islamic Bank Pakistan Limited National Bank of Pakistan Allied Bank Limited Sindh Bank Limited Bank Al Habib Limited Habib Metropolitan Bank Limited

## Auditors

Deloitte Yousuf Adil Chartered Accountants Cavish Court, A-35, Block 7 & 8, KCHSU, Sharae Faisal Karachi-75350 Pakistan

## Legal Advisor

M/s Jooma Law Associates 205, E.I. Lines, Dr. Daudpota Road, Karachi.

## Head Office:

7th Floor Clifton Diamond Building, Block No. 4, Scheme No. 5, Clifton Karachi. UAN: 111-111NFA (111-111-632), (Toll Free): 0800-20001, Fax: (021) 35825329 Website: www.nafafunds.com

## Lahore Office:

7-Noon Avenue, Canal Bank, Muslim Town, Lahore. UAN: 042-111-111-632 Fax: 92-42-35861095

## Islamabad Office:

Plot No. 395, 396 Industrial Area, I-9/3 Islamabad. UAN: 051-111-111-632 Phone: 051-2514987 Fax: 051-4859031

## Peshawar Office:

Opposite Gul Haji Plaza, 2nd Floor National Bank Building University Road Peshawar, UAN: 091-111 111 632 (nfa) Fax: 091-5703202

## Multan Office:

NBP City Branch, Hussain-a-Gahi, Multan. Phone No: 061-4502204 Fax No: 061-4502203

# **DIRECTORS' REPORT**

The Board of Directors of NBP Fullerton Asset Management Limited is pleased to present the unaudited financial statements of NAFA Riba Free Savings Fund (NRFSF) for the period ended March 31, 2017.

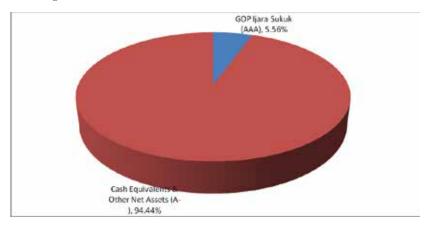
## Fund's Performance

The size of NAFA Riba Free Savings Fund has increased from Rs. 1,160 million to Rs. 1,822 million during the period (i.e. a growth of 57%). During the period, the unit price of the Fund has increased from Rs. 10.1693 on June 30, 2016 to Rs. 10.6291 on March 31, 2017, thus showing a return of 6.0% as compared to the benchmark return of 3.3% for the same period. The performance of the Fund is net of management fee and all other expenses.

NRFSF is an Islamic Income Scheme with no direct or indirect exposure to the stock market and corporate sukuks. The stability rating of the Fund by PACRA is 'A (f)', which denotes a strong capacity to maintain relative stability in returns and very low exposure to risks. The Fund aims to consistently provide better returns than profit rates offered by Islamic Banks / Islamic windows of commercial banks, while also providing easy liquidity along with a good quality credit profile. The maturity of any single instrument except GOP Ijarah Sukuks cannot exceed six months.

During the period under review, State Bank of Pakistan (SBP) maintained the discount rate and policy rate at 6.25% and 5.75% respectively. The improved interbank liquidity conditions (due to net government retirement and increase in bank deposits) were well calibrated through the open market operations – keeping the weighted average overnight repo rate close to the policy rate. Overall trading activity in corporate debt securities was recorded at Rs. 7.8 billion. The trades were primarily concentrated in Banking sector TFCs. CPI on year-on-year basis was recorded at 4.01% in 9MFY17 as compared to 2.64% in corresponding period last year.

The Fund has earned total income of Rs.91.56 million during the period. After deducting expenses of Rs12.74 million, the net income is Rs.78.82 million. The below chart presents the asset allocation and the weighted average credit rating of each of the sub-asset classes of NRFSF.



## Acknowledgement

The Board takes this opportunity to thank its valued unit-holders for their confidence and trust in the Management Company, and providing the opportunity to serve them. It also offers its sincere gratitude to the Securities & Exchange Commission of Pakistan and State Bank of Pakistan for their patronage and guidance.

The Board also wishes to place on record its appreciation for the hard work, dedication and commitment shown by the staff and the Trustee.

On behalf of the Board of NBP Fullerton Asset Management Limited

Chief Executive

Director

Date: April 28, 2017 Place: Karachi.

# ڈائریکٹرز رپورٹ

NBP فکرٹن ایسیٹ منیجنٹ کمیٹڈ کے بورڈ آف ڈائر کیٹرزبصدِ مسرت 31مارٹ2017ء کو ختم ہونے والی مدّت کے لیےNAFAربافری سیونگز فنڈ(NRFSF) کے غیرآ ڈٹ شدہ مالیاتی گوشوارے پیش کرتے ہیں۔

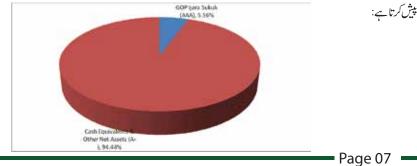
# فنڈ کی کارکردگی

NAFA ربافری سیونگز کا فنڈ سائز اس مدّت کے دوران1,16 ملین روپے سے بڑھ کر1,822 ملین روپے بینچ گیا، یعنی جو کہ %57 اضافہ ہے۔ زیر جائزہ مدّت کے دوران فنڈ کے یونٹ کی قیمت30 جون2016ء کو 2016 روپے سے بڑھ کر31 مارچ7201 وکو 10.629 روپے تک پینچ چکی ہے، انہذا اسی مدّت کے لیےا سپتے بینچ مارک منافع 3.3% کے مقابلے میں %6.0 منافع درج کرایا۔ یہ کارکردگی خالص نیچمنٹ فیس اور دوسرے اخراجات کے ساتھ ہے۔

NRFSF ایک اسلامک انکم اسلیم ہے جس کا اسٹاک مارکیٹ اور کار پوریٹ سکوک سے کوئی براہ راست یا بالواسطة تعلق نہیں ہے۔ فنڈ PACRA کی طرف سے (f) اسلیمیلیٹی ریڈنگ دی گئی ہے، جو منافع جات میں متعلقہ استحکام برقر ارر کھنے کی زبر دست اہلیت اور خطرات کی زدمیں آنے کے بہت معمولی امکانات کی نشان دہی کرتی ہے۔ فنڈ کا مقصد ایک مستقل آمد نی فراہم کرنا ہے جو اسلامی بینکوں / تجارتی مینکوں کے اسلامی شعبہ کے منافع کی شرح سے زیادہ ہو۔ اس کے علاوہ ہم آسان سیالیت (لیکویڈیٹی) کے ساتھ اعلیٰ معیار کے کریڈٹ پر دفائل کی سہولت بھی پیش کرتے ہیں۔ کسی بھی واحد انسٹر و منٹ کی میچورٹی، ماسوائے حکومت پاکستان کے اجارہ سکوک، 6ماہ سے تجاوز نہیں کر سکتی۔

زیر جائزہ مدّت میں اسٹیٹ بینک آف پاکستان(SBP) نے ڈسکاؤنٹ ریٹ اور پالیسی ریٹ بالتر سیب 6.25 اور 5.75 کی شرح کو برقرار رکھا۔ بہتر انٹر بینک سیالیت کی صورتحال ( نیٹ گورنمنٹ ریٹائر منٹ اور بینک ڈپازٹس میں اضافہ کے سبب ) کی قدر وقیت کا او پن مارکیٹ آ پریشنز کے ذریعہ بہتر تعین کیا گیا - جبکہ ریپو کے ریٹ کی شرح کی قدر کو پالیسی ریٹ سے قریب تر رکھا گیا۔ تاہم طویل المعیا دہبترین نتائج میں تقریباً 60 بنیادی پوائنٹس کا اوسط اضافہ ہوا، جس سے سرما بیکاروں کی زیادہ مدّت کے پریمیئم کی طلب کا مظاہرہ ہوا۔ مالی سال 7017ء کنوماہ میں سال بہ سال بنیاد پر 2014 میں 100 ریکا رڈ کیا گیا جو گزشتہ سال اسی مدّت میں 2.64 تھا۔

اس مدّت کے دوران فنڈ میں 91.56 ملین روپے کی مجموعی آمدنی کمائی۔اخراجات کی مدمیں 12.74 ملین روپے منہا کرنے کے بعد خالص آمدنی 78.82 ملین روپے ہے۔ درج ذیل چارٹ NRFSF کی ایسیٹ ایلوکیشن اوراس کے ذیلی اثاثوں کے تمام درجوں کی پیائش شدہ اوسط کریڈٹ ریڈنگ پیش کرتا ہے:



# Quarterly Report

اظھارِ تشکر بورڈ اس موقع کا فائدہ اٹھاتے ہوئے پیچنٹ کمپنی پراعتماد، اعتبار اور خدمت کا موقع فراہم کرنے پراپنے قابلِ قدر یونٹ ہولڈرز کا شکر بیا داکرتا ہے۔ بیر سکیو رٹیز اینڈ ایم چینے کمیشن آف پاکستان اور اسٹیٹ بینک آف پاکستان ہے بھی ان کی سر پریتی اور رہنمائی کے لیے پُر خلوص اظہارِ شکر کرتا ہے۔ بورڈ اپنے اسٹاف اورٹر ٹی کی طرف ہے محنت بگن اور عزم کے مظاہرے پر اپنا خراج تحسین بھی ریکا رڈ پر لا ناچا ہتا ہے۔

ڈائر بکٹر

منجانب بورڈ آف ڈائر یکٹرز NBP فلرٹن ایسیٹ نیچنٹ کمیٹیڈ

چیف ایگزیکٹیو

بتاريخ 28اپريل2017ء مقام: كرا چي

Quarterly Report

Page 08

# CONDENSED INTERIM STATEMENT OF ASSETS AND LIABILITIES AS AT MARCH 31, 2017

	Note	Unaudited March 31, 2017	Audited June 30, 2016
ASSETS		(Rupees in	000)
ASSEIS			
Balances with banks Investments Prepayment and other receivables Profit receivable Receivable against issue of units Total assets	4	1,718,078 101,350 487 10,648 9,586 1,840,149	1,130,634 100,790 517 6,219 1,238,160
LIABILITIES			
Payable to the Management Company Payable to the Trustee Payable to Securities and Exchange Commission of Pakistan Payable against redemption of units Accrued expenses and other liabilities <b>Total liabilities</b>		12,994 230 710 61 3,814 17,809	12,508 178 1,003 - 64,245 77,934
NET ASSETS		1,822,340	1,160,226
Unit holders' fund (As per statement attached)		1,822,340	1,160,226
CONTINGENCIES AND COMMITMENTS	6		
		(Number	of units)
Number of units in issue		171,448,611	114,090,522
		(Rup	ees)
Net asset value per unit		10.6291	10.1693

The annexed notes 1 to 12 form an integral part of these condensed interim financial information.

For NBP Fullerton Asset Management Limited (Management Company)

Chief Executive

Director

Page 09

Quarterly Report

## CONDENSED INTERIM INCOME STATEMENT (UN-AUDITED) FOR THE NINE MONTHS AND QUARTER ENDED MARCH 31, 2017

	Nine mon	nths ended	Quarter ended		
	March 31,	March 31,	March 31,	March 31,	
Note	2017	2016	2017	2016	
	, ,	Rupees	in '000	, ,	
INCOME					
Profit on bank deposits Capital (loss)/gain on sale of investments - net Income on GOP Ijara Sukuks Reversal of provision for Workers' Welfare Fund Net unrealised appreciation/(diminution) on re-measurement of investments classified as 'financial assets at fair value through profit or loss'	54,076 - 4,093 10,079 560	65,912 (1,010) 6,186 - 750	23,789 - 1,343 10,079 (1,100)	22,956 (163) 1,850 - (320)	
Total income	68,808	71,838	34,111	24,323	
EXPENSES					
Remuneration of the Management Company Sindh sales tax on remuneration of the Management Company FED on remuneration of the Management Company Remuneration of the Trustee Sindh Sales Tax on remuneration of the Trustee Annual fee - Securities and Exchange Commission of Pakistan Accounting and operational charges to the Management Company Annual listing fee Securities transaction cost Settlement & Bank charges Auditors' remuneration Fund rating fee Printing and related costs Amortisation of preliminary expenses and floatation costs Shariah advisor fee Provision for Sindh Workers' Welfare Fund- previous years Legal and professional charges Total expenses	5,516 717 1,435 187 710 947 41 209 413 245 10 301 377 21	9,857 1,601 1,577 1,491 209 761 517 30 12 135 497 151 54 45 - - - -	2,322 302 572 74 319 426 13 - 42 115 82 10 - 10 377 21 4,785	2,346 381 375 524 74 276 368 10 12 40 127 - 18 - - 4,551	
•	· · · · · · · · · · · · · · · · · · ·	,	·	, 	
Net income from operating activities	57,679	54,901	29,326	19,772	
Element of income / (loss) and capital gains / (losses) included in prices of units issued less those in units redeemed	<u>22,752</u> 80,431	<u>2,345</u> 57,246	<u>13,483</u> 42,809	(3,140) 16,632	
Provision for Sindh Workers' Welfare Fund 5	(1,609)	-	(1,609)	-	
Net income for the period before taxation	78,822	57,246	41,200	16,632	
Taxation 7	-	-	-	-	
Net income for the period after taxation	78,822	57,246	41,200	16,632	

Earnings per unit

The annexed notes 1 to 12 form an integral part of these condensed interim financial information.

For NBP Fullerton Asset Management Limited

(Management Company)

Chief Executive

Page 10

Director

# CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (UN-AUDITED) FOR THE NINE MONTHS AND QUARTER ENDED MARCH 31, 2017

	Nine months ended		Quarter ended	
	March 31, 2017	March 31, 2016	March 31, 2017	March 31, 2016
	, ,	Rupee	s in '000	, ,
Net income for the period after taxation	78,822	57,246	41,200	16,632
Other comprehensive income for the period	-	-	-	-
Total comprehensive income for the period	78,822	57,246	41,200	16,632

The annexed notes 1 to 12 form an integral part of these condensed interim financial information.

For NBP Fullerton Asset Management Limited (Management Company)

**Chief Executive** 

Director

Quarterly Report

Page 11

# CONDENSED INTERIM DISTRIBUTION STATEMENT (UN-AUDITED) FOR THE NINE MONTHS AND QUARTER ENDED MARCH 31, 2017

	Nine mor	Nine months ended		r ended
	March 31, 2017	March 31, 2016	March 31, 2017	March 31,
	2017		s in '000	2016
Undistributed income brought forward	14,689	14,135	52,311	54,749
Net income for the period after taxation	78,822	57,246	41,200	16,632
Undistributed income carried forward				
	02.544		02.544	
Undistributed income carried forward	93,511	71,381	93,511	71,381

The annexed notes 1 to 12 form an integral part of these condensed interim financial information.

For NBP Fullerton Asset Management Limited (Management Company)

**Chief Executive** 

Page 12

Director

## CONDENSED INTERIM STATEMENT OF MOVEMENT IN UNIT HOLDERS' FUNDS (UN-AUDITED) FOR THE NINE MONTHS AND QUARTER ENDED MARCH 31, 2017

	Nine mo	nths ended	Quarter ended	
	March 31, 2017	March 31, 2016	March 31, 2017	March 31, 2016
	,	Rupe	es in '000	· , ,
Net assets at the beginning of the period	1,160,226	799,218	1,385,597	1,485,909
Issue of 239,538,608 units units (2016: 235,878,639 units)	2,502,326	2,427,628	1,174,588	281,589
Redemption of 182,180,519 units (2016: 180,252,186units)	(1,896,282) 606,044	(1,859,885)	(765,562) 409,026	(365,408) (83,819)
Net element of (income) / loss and capital (gains) / losses included in prices of units issued less those in units redeemed transferred to income statement	(22,752)	(2,345)	(13,483)	3,140
Net unrealised appreciation / (diminution) on re-measurement of investments classified as 'financial assets at fair value through profit or loss'	560	750	(1,100)	(320)
Capital gain on sale of investments	-	(1,010)	-	(163)
Other operating income Net income for the period	78,262 78,822	57,506 57,246	42,300 41,200	<u>17,115</u> 16,632
Net assets as at the end of the period	1,822,340	1,421,862	1,822,340	1,421,862

The annexed notes 1 to 12 form an integral part of these condensed interim financial information.

For NBP Fullerton Asset Management Limited (Management Company)

**Chief Executive** 

Director

Quarterly Report

Page 13

# CONDENSED INTERIM CASH FLOW STATEMENT (UN-AUDITED) FOR THE NINE MONTHS AND QUARTER ENDED MARCH 31, 2017

	Nine mo	Nine months ended		er ended
	March 31, 2017	March 31, 2016	March 31, 2017	2016
	,	Rupee	es in '000	
CASH FLOW FROM OPERATING ACTIVITIES				
Net income for the period before taxation	78,822	57,246	41,200	16,632
Adjustments Element of (income)/loss and capital gains included in prices of units issued less those in units redeemed - net	(22,752)	(2,345)	(13,183)	3,140
Net unrealised diminution / (appreciation) on re-measurement of investme classified as 'financial assets at fair value through profit or loss'	ents (560)	(750)	1,100	320
Loss on sale of investments - net Amortisation of preliminary expenses and floatation costs	55,510	$\frac{1,010}{45}$		163 
(Increase) / decrease in assets Investments - net Advances, deposits, prepayments and other receivables Profit receivable	- 30 (4,429) (4,399)	37,001 140 (1,266) 35.875	(104) (4,429) (4,533)	26,001 10 198 26,209
Increase / (decrease) in liabilities Payable to the Management Company Payable to the Trustee Payable to Securities and Exchange Commission of Pakistan Accrued expenses and other liabilities Net cash generated from / (used in) from operating activities	486 52 (293) (60,431) (60,186) (9,075)	520 24 (349) (3,663) (3,468) (3,468) 87,613	864 68 319 (54,707) (53,456) (28,872)	6 (1) 276 504 
CASH FLOWS FROM FINANCING ACTIVITIES				
Receipts from issue of units Payment on redemption of units Distribution paid Net cash generated / (used in) from financing activities	2,492,740 (1,896,221) - 596,519	2,447,029 (2,632,578) (33,390) (218,939)	1,164,847 (719,941) - 444,906	307,705 (373,797) - (66,092)
Net increase in cash and cash equivalents during the period	587,444	(131,326)	416,034	(18,843)
Cash and cash equivalents at the beginning of the period	1,130,634	1,467,701	1,302,044	1,355,218
Cash and cash equivalents at end of the period	1,718,078	1,336,375	1,718,078	1,336,375

The annexed notes 1 to 12 form an integral part of these condensed interim financial information.

For NBP Fullerton Asset Management Limited (Management Company)

Chief Executive

Page 14

Director

## NOTES TO AND FORMING PART OF THE CONDENSED INTERIM FINANCIAL INFORMATION (UNAUDITED) FOR THE NINE MONTHS AND QUARTER ENDED MARCH 31, 2017

## 1 LEGAL STATUS AND NATURE OF BUSINESS

NAFA Riba Free Savings Fund (the Fund) was established under a Trust Deed executed between NBP Fullerton Asset Management Limited (NAFA) as Management Company and Central Depository Company of Pakistan Limited (CDC) as Trustee. The Trust Deed was executed on June 29, 2010 and was approved by the Securities and Exchange Commission of Pakistan (SECP) on July 14, 2010 in accordance with the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003.

On January 11, 2013, MCB Financial Services Limited (MCB-FSL) was appointed as the new Trustee of the Fund, after CDC retired on the prior day. The appointment of the new Trustee was made as per clause 21 of the Trust Deed and Regulation 42(3) of the NBFC and Notified Entities Regulations 2008. The supplemental Trust Deed of the Fund was signed on November 16, 2012. Thereafter, on September 4, 2013, CDC was re-appointed as the new Trustee of the Fund, after MCB-FSL retired on the prior day and the supplemental Trust Deed was signed on July 29, 2013.

The Management Company of the Fund has been licensed to act as an Asset Management Company under the NBFC Rules through a certificate of registration issued by the SECP. The principal office of the Management Company is situated at 7th Floor, Clifton Diamond Building, Block No. 4, Scheme No. 5, Clifton, Karachi. The Management Company is a member of Mutual Funds Association of Pakistan (MUFAP).

The Fund is an open-end mutual fund and is listed on the Lahore Stock Exchange. Units are offered for public subscription on a continuous basis. The units of the Fund can be transferred to / from the Funds managed by the Management Company and can also be redeemed by surrendering to the Fund. The Fund is categorised as an Open-End Islamic "Income Scheme" as per the criteria laid down by the SECP for categorisation of Collective Investment Schemes (CIS).

The objective of the Fund is to provide preservation of capital and earn a reasonable rate of return along with a high degree of liquidity by investing in Shariah compliant banks and money market / debt securities.

The Pakistan Credit Rating Agency Limited (PACRA) has assigned an asset manager rating of 'AM1' w.e.f April 21, 2017 to the Management Company and has assigned stability rating of "A(f)" to the Fund.

Title of the assets of the Fund is held in the name of Central Depository Company of Pakistan (CDC) Limited as trustee of the Fund.

## 2 BASIS OF PREPARATION

## 2.1 Statement Of Compliance

This condensed interim financial information has been prepared in accordance with the approved accounting standards as applicable in Pakistan for interim financial reporting. Approved accounting standards comprise of such International Financial Reporting Standards (IFRSs) issued by the International Accounting Standards Board as are notified under the Companies Ordinance, 1984, the requirements of the Non-Banking Finance Companies (Establishment and Regulations) Rules, 2003 (the NBFC Rules), the Non-Banking Finance and Notified Entities Regulations, 2008 (the NBFC Regulations) and the directives issued by the SECP differ with the requirements of IFRSs, the requirements of the NBFC Rules, the NBFC Regulations or the directives issued by the SECP prevail.

The disclosures made in this condensed interim financial information have, however, been limited based on the requirements of International Accounting Standard 34: 'Interim Financial Reporting'. This condensed interim financial information does not include all the information and disclosures required in a full set of financial statements and should be read in conjunction with the annual published financial statements of the Fund for the year ended June 30, 2016.

In compliance with schedule V of the Non-Banking Finance Companies and Notified Entities Regulations, 2008, the directors of the Management Company hereby declare that this condensed interim financial information gives a true and fair view of the state of the Fund's affairs as at March 31, 2016.

## 3 SIGNIFICANT ACCOUNTING POLICIES

The accounting policies adopted for the preparation of the condensed interim financial information are the same as those applied in the preparation of the annual audited financial statements for the year ended June 30, 2016.

4.	INVESTMENTS	Note	(Un-audited) March 31, 2017 Rupees i	Audited June 30, 2016 n '000
	At fair value through profit or loss - held for trading Government of Pakistan Ijarah Sukuks	4.1	101,350 101,350	100,790 100,790

## 4.1 Government of Pakistan Ijara Sukuks - at fair value through profit or loss

All certificates have a face value of Rs.100,000 each

		Number of certificates		Market value	Investment as a percentage of					
Description	Period	on Period	Description Period As at July 01, 2016		Purchases during the period	Sales / matured during the period	As at March 31, 2017	as at As at March 31, 2017	Net assets	Market value of total investments
						Rupees in '0		%		
GoP Ijara Sukuk XVI	18-Dec-2015 to 18-Dec-2	018 <b>1,000</b>	-	-	1,000	101,350	6%	100%		
					=	101,350				
Carrying Value as at March 31, 2017 100,790										
Net unrealised appreciation on re-measurement of investments classified as 'financial assets at fair value through profit or loss'					-	560				

#### 5 PROVISION FOR SINDH WORKERS' WELFARE FUND

The Finance Act, 2008 introduced amendments to the Workers' Welfare Fund Ordinance, 1971 whereby the definition of industrial establishment was extended. The amendments were challenged at various levels and conflicting judgments were rendered by the Lahore High Court, Sindh High Court and Peshawar High Court. The Honourable Supreme Court of Pakistan vide its judgment dated November 10, 2016, has upheld the view of Lahore High Court and decided that Workers Welfare Fund (WWF) is not a tax and hence the amendments introduced through Finance Act, 2008 are ultra-vires to the Constitution. The Federal Board of Revenue has filed Civil Review Petitions in respect of above judgment with the prayer that the judgment dated November 10, 2016 passed in the Civil Appeal may kindly be reviewed in the interest of justice.

Furthermore, the Sindh Revenue Board (SRB) had written to few mutual funds in January 2016 to register and pay Sindh Workers Welfare Fund (SWWF) for the accounting year closing on or after December 31, 2013. MUFAP reviewed the issue and based on an opinion decided that SWWF is not applicable on mutual funds as they are not financial institutions as required by SWWF Act, 2014. MUFAP wrote to SRB that mutual funds are not establishments and are pass through vehicles hence, they do not have any worker and no SWWF is payable by them. SRB responded back that as mutual funds are included in definition of financial institutions in the Financial Institutions (Recovery of Finance) Ordinance, 2001, therefore SWWF is applicable on mutual funds. MUFAP has taken up this matter before the Sindh Finance Ministry to exclude mutual funds from SWWF.

In view of the above developments regarding the applicability of WWF and SWWF on mutual funds and considering the legal opinion obtained on these matters, MUFAP has recommended the following to all its members on January 12, 2017:

- based on legal opinion the entire provision against the Federal WWF held by the mutual funds till June 30, 2015, to be reversed on January 12, 2017; and
- The provision in respect of Sindh WWF should be made on January 12, 2017 with effect from the date of enactment of the Sindh WWF Act, 2014 (i.e. starting from May 21, 2015).

Accordingly, the provision for Sindh WWF is being made on a daily basis going forward.

The above decisions were communicated to the SECP and the Pakistan Stock Exchange Limited on January 12, 2017 and the SECP vide its letter dated February 1, 2017 has advised MUFAP that the adjustments relating to the above should be prospective and supported by adequate disclosures in the financial statements of the mutual funds. Accordingly, the Fund has recorded these adjustments in its books on January 12, 2017.

Page 16

The scheme has maintained provision against Sindh Workers' Welfare Fund's liability to the tune of Rs 1.985 million If the same were not been the NAV per unit of scheme would be higher by Rs 0.0116.

## 6 CONTINGENCIES AND COMMITMENTS

There were no contingencies and commitments outstanding as at March 31, 2017 and June 2016

## 7 TAXATION

The income of the Fund is exempt from income tax under clause 99 of Part I of the Second Schedule to the Income Tax Ordinance, 2001 subject to the condition that not less than ninety percent of its accounting income for the period, as reduced by capital gains, whether realised or unrealised, is distributed to the unit holders. The management intends to distribute atleast 90% of the Fund's net accounting income earned by the year end to the unit holders. Accordingly, no provision for taxation has been made in this condensed interim financial information.

The Fund is also exempt from the provisions of section 113 (minimum tax) under clause 11A of Part IV of the Second Schedule to the Income Tax Ordinance, 2001.

## 8 TOTAL EXPENSE RATIO

Total expense ratio (all the expenses incurred during the period divided by average net assets for the period) is 1.34% per annum including 0.38% representing government levies on collective investment scheme such as Sales tax and Securities and Exchange Commission of Pakistan fee for the period.

## 9 TRANSACTIONS WITH CONNECTED PERSONS

- 9.1 Connected persons include NBP Fullerton Asset Management Limited being the Management Company, Central Depository Company of Pakistan Limited being the Trustee, National Bank of Pakistan and Alexandra Fund Management Pte. Limited being the sponsors, other collective investment schemes managed by the Management Company and directors and officers of the Management Company.
- 9.2 The transactions with connected persons are in the normal course of business, at contracted rates and terms determined in accordance with market rates.
- 9.3 Remuneration to the Management Company is determined in accordance with the provisions of the NBFC Regulations and the Trust Deed.
- 9.4 Remuneration payable to the Trustee is determined in accordance with the provisions of the NBFC Regulations and the Trust Deed.

## 9.5 Transactions during the period

	Nine month ended		Quarter ended		
	March 31,	March 31,	March 31,	March 31,	
NBP Fullerton Asset Management Limited	2017	2016	2017	2016	
- Management Company	Rupees in '000				
Management remuneration for the period Sale Load for the period Sindh sales tax on remuneration of the Management Company FED on remuneration of the Management Company Accounting and operational charges to the Management Company	5,516 211 717 947	9,857 382 1,601 1,577 517	2,322 135 302 426	2,346 230 381 375 368	
Central Depository Company of Pakistan Limited - Trustee Remuneration Sindh Sale tax on Remuneration CDS Charges	1,435 187 5	1,491 209 11	572 74 2	524 74 9	
Employees of Management Company Units issued / transferred in 1,275,118 units; (2016: 1,296,120 units) Units redeemed / transferred out 1,384,442 units; (2016: 1,312,233 units)	13,301 14,561	13,447 13,634	3,126 12,986	7,337 6,086	
National Bank of Pakistan - Sponsor Distribution paid Nil	-	33,390	-	-	
Capt. Haleem A. Siddiqui Unit holder with more than 10% units holding Units issued / transferred in nil units (2016: 18,754,025 units)	-	192,066	(8,014)	-	
			Pao	ge 17 💻	

# Quarterly Report

		Nine mo	Nine month ended		Quarter ended		
		March 31, 2017	March 31, 2016	March 31, 2017	March 31, 2016		
			Rupees in '000				
	PTCL EMPLOYEES GENERAL PROVIDENT FUND Unit holder with more than 10% units holding Units issued / transferred in 21,195,572 units (2016: Nil units) Units redeemed / transferred out units (2016: Nil units)	225,290	-	225,290	-		
	Export Processing Zone Authority Unit holder with more than 10% units holding Units issued / transferred in Nil units (2016: 28,516,027 units) Units redeemed / transferred out Nil units (2016: 17,500,203 units)	-	292,911 179,829	- -	36,238 33,053		
	NAFA Employee Provident Fund (Management Company) Units issued / transferred in 215,276 units (2016: 215,276 units)	2,250	-	-	-		
	PAKISTAN MOBILE COMMUNICATION LTD PROVIDENT FUND Units redeemed / transferred out 423,930 units (2016: Nil units)	4,430		4,430	-		
				31 March 2017 Unaudited	30 June 2016 Audited		
10	Balances outstanding as at period / year end			(Rupees	in (000)		
	Summees Subtanting as at period / year end			(Rupees	11 000)		
	NBP Fullerton Asset Management Limited - Management of Remuneration payable Sales load/Transfer Load payable Sindh sales tax payable on remuneration of the Management FED payable on remuneration of the Management Company Operational expenses	t Company		812 471 107 10,657 947	554 367 91 10,657 839		
	Central Depository Company of Pakistan Limited - Truste Remuneration payable	e		204	156		
	Sale tax on Remuneration payable			26	22		
	CDS settlement charges payable			107	63		
	Security deposit			200	200		
	National Bank of Pakistan - Sponsor Balance in current account			3,564	2,582		
	Employees of Management Company Investment held in the Fund 47,344 units (June 30, 2016: 15	56,668uniits)		503	1,593		
	Summit Bank Ltd. Balance in current account			1,506	2,220		
	NAFA Employee Provident Fund (Management Company) Investment held in the Fund 215,276 units (June 30, 2016: r	nil uniits)		2,288	-		
	PTCL EMPLOYEES GENERAL PROVIDENT FUND						
	Unit holder with more than 10% units holding Units held: 21,195,572 (2016: Nil units)			225,290	-		
	Net amount receivable / (payable) against transfer of units NAFA Islamic Asset Allocation Fund	from / to		-	(10,465)		
	NAFA Islamic Aggressive Income Fund			-	(32,875)		
	NAFA Stock Fund			-	(842)		
	NAFA Financial Sector Income Fund			-	154		
	NAFA Money Market Fund NAFA Islamic Active Allocation Plan - III			-	(1,344) (34)		
					(31)		

Page 18

## 11 DATE OF AUTHORISATION FOR ISSUE

This financial information was authorised for issue by the Board of Directors of the Management Company on 28th April, 2017

## 12 GENERAL

Figures have been rounded off to the nearest thousand Rupees.

For NBP Fullerton Asset Management Limited (Management Company)

**Chief Executive** 

Director



# Head Office

7th Floor, Clifton Diamond Building, Block No.4, Scheme No.5, Clifton, Karachi. UAN: 021-111-111-632 Toll Free: 0800-20002 Sms: NAFA INVEST to 8080 Fax: 021-35825335 Email: info@nafafunds.com Website: www.nafafunds.com f]/nafafunds